ORIGINAL

Richard Chapkis

Vice President & General Counsel, Southeast Region Legal Department



FLTC0007 201 North Franklin Street (33602) Post Office Box 110 Tampa, Florida 33601-0110

Phone 813 483-1256 Fax 813-273-9825 richard.chapkis @varizon.com

March 21, 2003

Ms. Blanca S. Bayo, Director Division of Commission Clerk and Administrative Services Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

Re: Docket No. 981834-TP

Petition of Competitive Carriers for Commission Action to Support Local Competition in BellSouth Telecommunications Inc.'s Service Territory

Docket No. 990321-TP

Petition of ACI Corp. d/b/a Accelerated Connections, Inc. for generic investigation to ensure that BellSouth Telecommunications, Inc., Sprint-Florida, Incorporated, and GTE Florida Incorporated comply with obligation to provide alternative local exchange carriers with flexible, timely, and cost-efficient physical collocation

Dear Ms. Bayo:

Please find enclosed an original and fifteen copies of Verizon Florida Inc.'s Request for Confidential Classification and Motion for Protective Order in connection with Verizon's responses to Staff's Second Set of Interrogatories and Second Request for Production of Documents in the above matters. Service has been made as indicated on the Certificate of Service. If there are any questions regarding this filing, please contact me at 813-483-1256.

Sincerely,

Richard Chapkis

RC:tas

Enclosures RECEIVED & FILED

Richard A. Chapth

DOCUMENT NUMBER-DATE

FPSC-CCMMISSION CLERK

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Petition of Competitive Carriers for Commission) Docket No. 981834-TP Action to Support Local Competition in BellSouth Telecommunications Inc.'s Service Territory

) Filed: March 21, 2003

Petition of ACI Corp. d/b/a Accelerated Connections,) Docket No. 990321-TP Inc. for generic investigation to ensure that BellSouth) Telecommunications, Inc., Sprint-Florida, Incorporated, and GTE Florida Incorporated comply with obligation to provide alternative local exchange carriers with flexible, timely, and cost-efficient physical collocation

VERIZON FLORIDA INC.'S REQUEST FOR CONFIDENTIAL CLASSIFICATION AND MOTION FOR PROTECTIVE ORDER

Under Commission Rule 25-22.006, Verizon Florida Inc. (Verizon) seeks confidential classification and a protective order for certain information contained in its responses to Staff's Second Set of Interrogatories (specifically Interrogatory Nos. 42 and 43(c)) and Second Request for Production of Documents (specifically POD Nos. 4, 5(c), 5(d), 6, 8(a), 12(a), 13 and 16) filed in this matter.

All of the information for which Verizon seeks confidential treatment falls within Florida Statutes section 364.183(3)(e), which defines the term, "proprietary confidential business information," to include "information relating to competitive interests, the disclosure of which would impair the competitive business of the provider of information." If competitors were able to acquire this detailed and sensitive information regarding Verizon, they could more easily develop entry and marketing strategies to ensure success in competing with Verizon. This would afford them an unfair advantage while severely jeopardizing Verizon's

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competitive position. In a competitive business, any knowledge obtained about a competitor can be used to the detriment of the entity to which it pertains, often in ways that cannot be fully anticipated. This unfair advantage skews the operation of the market, to the ultimate detriment of the telecommunications consumer.

While a ruling on this request is pending, Verizon understands that the information at issue is exempt from Florida Statutes section 119.07(1) and Staff will accord it the stringent protection from disclosure required by Rule 25-22.006(3)(d).

One highlighted copy of the confidential information, along with two confidential diskettes, is attached to the original of this Request as Exhibit A. Two redacted copies are attached as Exhibit B. A detailed justification of the confidentiality of the information at issue is also attached.

Respectfully submitted on March 21, 2003.

Rv:

Richard Chapkis

P. O. Box 110, FLTC0717

Tampa, FL 33602 (813) 483-1256

Attorney for Verizon Florida Inc.

JUSTIFICATION FOR CONFIDENTIAL REQUEST VERIZON FLORIDA'S RESPONSES TO STAFF'S SECOND SET OF INTERROGATORIES (NOS. 31-45) AND SECOND REQUEST FOR PRODUCTION OF DOCUMENTS (NOS. 4-18) DOCKET NOS. 981834-TP/990321-TP

Each highlighted page contains a specific reason(s) (Nos. 1-4) for confidentiality.

The following documents are confidential for reasons 3 and 4:

Attachment for Interrogatory No. 42 (Bates No. 30)

Attachment for POD 4 (Bates Nos. 36-61)

Attachment for POD 5(c) (Bates Nos. 62-68)

Attachment for POD 5(d) (Bates No. 69)

Attachment for POD 6 (Bates Nos. 70-71)

Attachment for POD 8(a) (Bates Nos. 72-74)

Attachment for POD 13 (Bates No. 76)

Attachment for POD 16 (Bates No. 77)

- 3. This information contains the detailed cost components underlying discrete basic collocation design and function. Disclosure of such detailed costs for such small pieces of collocation design would give competitors an advantage in designing their networks and in competing against Verizon in the most efficient manner. The fact that Verizon cannot obtain such knowledge about its competitors exacerbates the unfairness of disclosing this detailed cost information.
- 4. This information contains central office and outside-plant specific data. Disclosure of this information gives competitors an unfair advantage in designing their networks and in competing against Verizon in the most efficient manner. The fact that Verizon cannot obtain such knowledge about its competitors exacerbates the unfairness of disclosing this detailed cost information.

The following document is confidential for reasons 1 and 2:

Attachment for POD 12(a) (Bates No. 75)

- 1. The information contained in these files constitutes and is derived from algorithms and/or contractual prices provided to Verizon from third party vendors. Verizon's contractual obligations to those parties include the obligation not to disclose or distribute such proprietary or confidential information. Aside from violating contract terms, disclosure of this information would harm Verizon's future ability to contract for goods and/or services on favorable terms.
- 2. This information is derived from Verizon employee salary and labor rates.
 Unilateral disclosure of these rates could adversely affect Verizon's ability to compete for talent in the marketplace.

Attachment for Interrogatory No. 43(c) (Bates Nos. 31-33) is confidential for reason 4.

4. This information contains central office and outside-plant specific data. Disclosure of this information gives competitors an unfair advantage in designing their networks and in competing against Verizon in the most efficient manner. The fact that Verizon cannot obtain such knowledge about its competitors exacerbates the unfairness of disclosing this detailed cost information.

VERIZON REDACTION REASONS DOCKET NOS. 981834-TP/990321-TP

- 1. The information contained in these files constitutes and is derived from algorithms and/or contractual prices provided to Verizon from third party vendors. Verizon's contractual obligations to those parties include the obligation not to disclose or distribute such proprietary or confidential information. Aside from violating contract terms, disclosure of this information would harm Verizon's future ability to contract for goods and/or services on favorable terms.
- 2. This information is derived from Verizon employee salary and labor rates. Unilateral disclosure of these rates could adversely affect Verizon's ability to compete for talent in the marketplace.
- 3. This information contains the detailed cost components underlying discrete basic collocation design and function. Disclosure of such detailed costs for such small pieces of collocation design would give competitors an advantage in designing their networks and in competing against Verizon in the most efficient manner. The fact that Verizon cannot obtain such knowledge about its competitors exacerbates the unfairness of disclosing this detailed cost information.
- 4. This information contains central office and outside plant-specific data. Disclosure of this information gives competitors an unfair advantage in designing their networks and in competing against Verizon in the most efficient manner. The fact that Verizon cannot obtain such knowledge about its competitors exacerbates the unfairness of disclosing this detailed cost information.

CERTIFICATE OF SERVICE

I HEREBY CERTIFY that copies of Verizon Florida Inc.'s Request for Confidential Classification and Motion for Protective Order in Docket Nos. 981834-TP and 990321-TP were sent via electronic mail and U.S. mail on March 20, 2003 to the parties on the attached list.

Richard A - Chapters
Richard Chapkis

Staff Counsel Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850 Nancy Sims
BellSouth Telecomm. Inc.
150 S. Monroe Street, Suite 400
Tallahassee, FL 32301-1556

Rodney L. Joyce Shook Hardy & Bacon LLP 600 14th St NW, Suite 800 Washington, DC 20005-2004

Richard D. Melson Gabriel E. Nieto Hopping Law Firm 123 S. Calhoun Street Tallahassee, FL 32314 Virginia C. Tate/Lisa A. Riley AT&T 1200 Peachtree Street N.E. Suite 8066 Atlanta, GA 30309-3523 Norton Cutler Development Specialists Inc. c/o Steve Victor 70 West Madison Street Suite 2300 Chicago, IL 60602-4250

Peter M. Dunbar Barbara Auger Pennington Law Firm 215 S. Monroe St., 2nd Floor Tallahassee, FL 32301 Catherine Ronis
Daniel McCuaig
Jonathan Frankel
Wilmer Cutler & Pickering
2445 M Street N.W.
Washington, DC 20037-1420

Nanette S. Edwards ITC^DeltaCom 4092 S. Memorial Parkway Huntsville, AL 35802-4343

Kenneth Hoffman Rutledge Law Firm 215 S. Monroe St., Suite 420 Tallahassee, FL 32302 Andrew Isar Telecomm. Resellers Assn. c/o Miller Isar, Inc. 7901 Skansie Ave., Suite 240 Gig Harbor, WA 98335 C. Pellegrini/Patrick Wiggins Katz Kutter Law Firm 106 E. College Avenue 12th Floor Tallahassee, FL 32301

Terry Monroe/Genevieve Morelli CompTel 1900 M Street N.W. Suite 800 Washington, DC 20036

Michael A. Gross Florida Cable Telecomm. Assn. 246 E. 6th Avenue, Suite 100 Tallahassee, FL 32303 Vicki Kaufman/Joe McGlothlin McWhirter Law Firm 117 S. Gadsden Street Tallahassee, FL 32301

David Tobin Fla. Public Telecomm. Assn. c/o Tobin & Reyes 7251 W. Palmetto Park Road #205 Boca Raton, FL 33433-3487 John D. McLaughlin, Jr. KMC Telecom Inc. 1755 North Brown Road Lawrenceville, GA 30043-8119 Deborah Eversole General Counsel Kentucky Public Service Comm. P. O. Box 615 Frankfort, KY 40602

Donna McNulty MCI WorldCom 1203 Governors Square Blvd. Suite 201 Tallahassee, FL 32301-2960 Floyd R. Self/Tracy Hatch Messer Law Firm P. O. Box 1876 Tallahassee, FL 32302 David Woodsmall Mpower Comm. Corp. 175 Sully's Trail, Suite 300 Pittsford, NY 14534-4558 Mark E. Buechele Supra Telecommunications 2620 SW 27th Avenue Miami, FL 33133 Laura L. Gallagher MediaOne Florida Tele. 101 E. College Avenue Suite 302 Tallahassee, FL 32301 Don Sussman Network Access Solutions Corp. Three Dulles Tech Center 13650 Dulles Technology Drive Herndon, VA 20171-4602

William H. Weber Covad Communications Co. 1230 Peachtree Street N.E. 19th Floor Atlanta, GA 30309-3574 S. Masterton/C. Rehwinkel Sprint-Florida Incorporated 1313 Blairstone Road MC FLTLHO0107 Tallahassee. FL 32301 Carolyn Marek Time Warner Telecom 233 Bramerton Court Franklin, TN 37069

Bettye Willis
ALLTEL Communications
Services Inc.
One Allied Drive
Little Rock, AR 72203

J. Jeffry Wahlen Ausley & McMullen 227 S. Calhoun Street Tallahassee, FL 32302 Anu Seam
U.S. Department of Justice
Telecom Task Force
Antitrust Division
1401 H Street N.W., Suite 8000
Washington, DC 20530

Anita L. Fourcard Lockheed Martin IMS Comm. Industry Services 1200 K Street, N.W. Washington, DC 20005 Brent McMahan Network Telephone Corporation 815 South Palafox Street Pensacola, FL 32501 Matthew Feil Florida Digital Network Inc. 390 N. Orange Avenue Suite 2000 Orlando, FL 32801