ORIGINAL Rutledge, Ecenia, Purnell & Hoffman

> PROFESSIONAL ASSOCIATION ATTORNEYS AND COUNSELORS AT LAW

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> > June 23, 2003

R. DAVID PRESCOTT HAROLD F. X. PURNELL MARSHA E RULE GARY R. RUTLEDGE

GOVERNMENTAL CONSULTANTS MARGARET A MENDUNI M. LANE STEPHENS

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Ms. Blanca S. Bayo, Director Division Clerk and Administrative Services Florida Public Service Commission 2540 Shumard Oak Boulevard Betty Easley Conference Center, Room 110 Tallahassee, Florida 32399-0850

Re: Docket No. 981079-SU

Dear Ms. Bayo:

Enclosed please find for filing the above-referenced docket, the Amended Exhibit 1 to Hudson Utilities, Inc.'s ("Hudson") Motion for Extension of Time to File Proof of Transfer of Territory, which was filed on June 13, 2003. This is a fully executed Commitment Letter from Republic Bank, United Bank and WRH Mortgage, Inc., and a term sheet guaranteeing the terms of the Renewal and Extension of a Senior Loan, a New Construction Loan, and Renewal and Extension of Subordinate Loan dated June 17, 2003.

Please acknowledge receipt of these documents by date-stamping the enclosed copy of this letter filed and returning it to the undersigned.

Sincerely,

Martin P. McDU

Martin P. McDonnell

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Enclosure Enclosure Stephen Riley, Esq. Stephen Riley, Esq, by hand delivery Iudson\bayo 623ltr

RECEIVED FPSC-BUREAU OF RECORDS

DOCUMENT NUMBER DATE

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FPSC-CONTRISSION CLERK

June 12, 2003

Robert Bammann, President Hudson Utilities, Inc. d/b/a/ Hudson Bay Company 14832 U.S. Highway 19, Suite 6 Hudson, FL 34667

RE: RENEWAL & EXTENSION OF SENIOR LOAN NEW CONSTRUCTION LOAN RENEWAL & EXTENSION OF SUBORDINATE LOAN

Dear Mr. Bammann:

We are pleased to notify you that Republic Bank, a Florida banking corporation ("Republic") and its participant lender ("United Bank") (Republic and United Bank shall be known collectively as the Senior Lender) and WRH Mortgage, Inc. ("Subordinate Lender" and "Construction Lender") have approved your request for the renewal and extension of the above-referenced Senior and Subordinate Loans as well as a new Construction Loan to be used for the expansion of your wastewater system. Additional terms of these loans are outlined as follows:

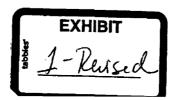
Senior Loan Amount: The amount of the Senior Loan shall equal the outstanding balance of the existing senior loan between Hudson Utilities, Inc. and Republic Bank at the time of the closing of the loan or approximately \$3,804,108.94. ("Senior Loan").

<u>Construction Loan Amount</u>: The outstanding amount of the new Construction Loan shall not exceed \$1,800,000. The permitted uses and other general terms of this loan are summarized in the Term Sheet attached hereto.

<u>Subordinate Loan Amount</u>: The amount of the Subordinate Loan shall equal the outstanding balance of the existing subordinate loan between Hudson Utilitics, Inc. and WRH Mortgage, Inc. or approximately \$600,000. ("Subordinate Loan").

Additional Terms & Conditions: All other terms, conditions and covenants detailed in the existing Loan Documents (including Guaranties) shall continue under the renewed and extended Senior and Subordinate Loans and shall be expanded to apply to the new Construction Loan, subject to modifications necessary to reflect the changes indicated in the Term Sheet attached hereto.

Loan Documents: The general form of the existing loan documents shall be used but will be edited to conform to the terms summarized in the attached Term Sheet as well as to incorporate any other modifications that are deemed appropriate and are acceptable to all parties to the transaction.



Loan Closing: The Closing of the Loans contemplated herein are conditioned upon:

- 1. Action by the Public Service Commission granting Hudson Utilities, Inc. an 8-month extension to complete the sewer system improvements to the Signal Cove Subdivision (Phase I of the planned expansion), with additional extensions of time available to accommodate any unavoidable construction delays.
- 2. Opinion letter from Borrower's attorncy affirming Hudson Utilities' legitimate franchise rights to the service area that includes the Signal Cove Subdivision and the Sea Pines Subdivision (Phases I and III of the planned expansion).
- 3. Delivery of copies of the certificate of authorization and the tariff that officially document the Borrower's franchise rights and franchise areas.
- 4. Opinion letter from Borrower's attorney affirming Hudson Utilities' legitimate rights to serve and collect service fees from those customers within the Signal Cove Subdivision that are presently served by Pasco County, including rights to assume ownership of the sewer infrastructure (including easement rights) presently used by Pasco County to serve those customers.
- 5. Further requirements as may be recommended by legal counsel.

<u>Distribution of Cash Flow:</u> The cash flows from the operation of the sewer system shall be applied as outlined below.

- Net Operating Revenue includes ordinary operating revenue less ordinary operating expenses. Ordinary operating revenue includes all revenue from the operation of the sewer system, excluding lump-sum impact fees and principal and interest payments
 associated with impact fee promissory notes. Ordinary operating expenses include those expenses incurred in connection with the normal operation of the sewer system and exclude capital costs incurred to expand the sewer system and debt service. Net Operating Revenue shall be distributed in the following priority:
 - a. First, to scheduled principal and interest payable under the terms of the Senior Note, but excluding accelerated amortization available under the terms of the Senior Note;
 - b. Second, to interest payable under the terms of the Construction Note.
 - c. Third, to scheduled principal and interest payable under the terms of the Subordinate Note but excluding accelerated amortization available under the terms of the Subordinate Note;
 - d. Fourth, to fund the Repair and Replacement Account up to a balance of \$150,0000;
 - e. Fifth, 100% of all cash flow remaining after funding items (a) through (d) shall be applied to reduce the outstanding principal due under the Construction Note until the debt is retired;
 - f. Sixth, 100% of all cash flow remaining after funding items (a) through (c) shall be applied to reduce the outstanding principal due under the Senior Note until the debt is retired.
- Impact fees include lump-sum cash payments of impact fees as well as principal and interest payments associated with impact fee promissory notes. Impact Fees shall be distributed in the following priority:
 - a. First, to any shortfall that may exist in the payment of scheduled principal and interest due under the terms of the Senior Note after applying available Net

Operating Revenue, but excluding accelerated amortization available under the terms of the Senior Note;

- b. Second, to fund construction costs associated with Phase I and Phase III of the System plus emergency renewals and replacements, if needed;
- c. Third, 100% of all remaining Impact Fees shall be applied to reduce the outstanding principal due under the Construction Note until the debt is retired;
- d. Fourth, to any shortfall that may exist in the payment of scheduled principal and interest due under the terms of the Subordinate Note after applying available Net Operating Revenue;
- e. Fifth, to reduce the outstanding principal due under the Senior Note until the debt is retired.

<u>Representations and Warranties</u>: Hudson Utilities, Inc. and the Guarantors under the existing Senior and Subordinate Loans hereby reaffirm all of the representations and warranties given in conjunction with the original Loan Agreement dated May 7, 1997 and as subsequently modified and ratified on September 2, 2002.

<u>Fees and Expenses</u>: Hudson Utilities, Inc. shall be responsible for paying all reasonable transaction expenses (including legal fees) in addition to the various extension and placement fees detailed in attached Term Sheet.

<u>Commitment Expiration Date</u>: This commitment to renew and extend the existing Senior and Subordinate will expire on July 25, 2003, if not accepted in writing by that date, or if the Loan does not close by August 11, 2003, unless otherwise extended in writing.

Unless provided in the Loan documents, the provisions contained herein will survive the closing of the Loan. This commitment is not intended to be all-inclusive, and other terms and conditions will be included in the Loan and security documents.

Lender shall be under no obligation to fund this commitment should there be any material adverse change in the Borrower's position, or if it is determined that Borrower has failed to provide Lender material information. In the event of any of these contingencies, Lender shall have no further liability under this commitment.

It is understood and agreed that this commitment cannot be sold, transferred or assigned to any person, partnership, or other entity without the express written consent of Lender. This commitment will survive the Loan closing and any subsequent agreements between the parties unless otherwise agreed in writing. рания страниция и страния стран С марки страния с

Sincerely,

REPUBLIC BANK, A Florida Corporation ("Senior Lender")

By: Brigitta A. Lawton Title:

UNITED BANK, A Florida Corporation ("Senior Lender")

auso By:

Cathy P. Swanson Senior Vice President

WRH Mortgage, Inc., A Florida Corporation ("Subordinate and Construction Lender")

By:

William R. Hough Chairman

Accepted and Agreed to this 17^{-4} day of June, 2003.

Hudson Utilities, Inc., a Florida Corporation d/b/a Hudson Bay Company ("Borrower")

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Robert Bammann President

72 Accepted and Agreed to this 17 day of June, 2003.

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Guarantors

Robert Bammann, Individually

Charles E. Griffin, Individuatiy

Mathew S. Griffin, Individually

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Edith D. Griffin, Individually

Hudson Utilities, Inc.

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Term Sheet

- 1. The <u>Senior Notes</u> presently outstanding and held by Republic Bank and United Bank will be renewed and extended for five years from the closing date. These Notes will have a senior lien on all assets and cash flows of Hudson Utilities, Inc. Interest rate will be a fixed rate of 6%. Amortization will be level over 20 years with principal and interest payments to start in the first month after closing. Maturity will be five years from dated date. The Banks will receive one point extension fee to be paid at the closing. The Notes will be repayable by the Company at any time without premium.
- 2. "The Construction Notes" will be represented by a line of credit in the maximum amount of \$1,800,000. This line of credit will be drawn upon to pay closing costs of the renewal and extension of the Senior Notes. The construction program will consist of Phase 1 and Phase 3 as described in the documents as presented by Hudson Utilities, Inc. The interest rate will be floating at prime plus 1 ½ (based upon the <u>Wall Street Journal</u> prime) with interest payable monthly on the balance, with a cap rate of 8.75% and a floor rate of 4.75%. The plan of finance provides for the funding of the construction program by drawing all deposits in the Impact Fee Fund arising from service availability income on previously installed facilities as well as newly installed Phase 1 and Phase 3 facilities. 100% of Impact Fee monies will be utilized toward the construction program, the line of credit will be drawn upon. On completion of construction, all Impact Fee Income received will be applied toward retirement of the Construction Notes until such Notes are 100% retired. The maturity date will be five years from dated date of the Note. The Notes may be prepaid at any time without premium. The lender will receive one point at the closing.
- 3. <u>Subordinated Notes</u>. The Subordinated Notes will bear interest at 12% payable monthly. The holder of the Notes will continue to have an extended stock option as previously granted which will be extended to the maturity date of the Notes which shall be ten years from the date of the closing. The Notes will be redeemable at a premium of 1% per annum for each year between the date of redemption and the stated date of maturity. An amortization rate of 20 years will commence 5 years after closing with a balloon in ten years after closing.
- 4. The existing covenants in the Loan Agreement will remain in place except for the following additional covenants:
 - a. <u>Rate Covenant</u>. Net Operating Income will cover current debt service by not less than 1.05% on a trailing 12 months basis.
 - b. Owner and management salaries will be subject to approval of an annual budget prepared by management and approved by WRH Income Properties, Inc. which approval will not be unreasonably withheld. WRH Income Properties, Inc. will receive an annual retainer in the amount of \$25,000 payable monthly for consulting services which will include advice and assistance on financial matters, budget matters and will include the servicing of all the debt. This consulting agreement will continue until July 1, 2008. WRH Income Properties, Inc. will receive one point placement fee on the Construction Notes and .5% placement and extension fee for the Senior Notes and the Subordinated Notes payable at the closing.
 - c. In addition to the 2 1/2% of Operating Revenues which are required to be deposited in the Repair and replacement Account, all surplus operating revenues after the closing will be applied to the Repair and Replacement Account until such amount is equal to \$150,000. Emergency needs in excess of amounts existing in the Renewal and Replacement Account may be drawn down from the Impact Fee Account by consent of the Construction Note Lender.
 - d. Monthly operating statements and balance sheets will be sent to all three lenders.

e. Expansion of the System may be undertaken with consent of the Lenders, upon an engineer's certificate as to feasibility.

Sec. 22.2

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Accepted By:

WRH INCOME PROPERTIES, INC.

(By

HUDSON UTILITIES, INC.

ROBERT BAMMANN

ES E. GRIFFIN

MATHEW S. GRIFFIN

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Sincerely,

REPUBLIC BANK, A Florida Corporation ("Senior Lender")

Bv: Brigilta A. Lawton Title:

UNITED BANK, A Florida Corporation ("Senior Lender")

ause By: Cathy P. Swanson

Senior Vice President

WRH Mortgage, Inc., A Florida Corporation ("Subordinate and Construction Lender")

By:

William R. Hough Chairman

Accepted and Agreed to this 17^{-10} day of June, 2003.

Hudson Utilities, Inc., a Florida Corporation d/b/a Hudson Bay Company ("Borrower")

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Robert Bammann President