# ROSE, SUNDSTROM & BENTLEY, LLP ORIGINAL

2548 Blairstone Pines Drive TALLAHASSEE, FLORIDA 32301

CHRIS H. BENTLEY, P.A. ROBERT C. BRANNAN DAVID F. CHESTER F MARSHALL DETERDING IOHN R. JENKINS, P.A. STEVEN T. MINDLIN, P.A. DAREN L. SHIPPY WILLIAM E. SUNDSTROM, P.A. DIANE D TREMOR, P.A. JOHN L WHARTON

ROBERT M. C. ROSE, OF COUNSEL

WAYNE L. SCHIEFELBEIN, OF COUNSEL

(850) 877-6555 Fax (850) 656-4029 www.rsbattorneys.com CENTRAL FLORIDA OFFICE 600 S. NORTH LAKE BLVD., SUITE 160 ALTAMONTE SPRINGS, FLORIDA 32701 (407) 830-6331 FAX (407) 830-8522

MARTIN S. FRIEDMAN, P.A. VALERIE L. LORD, OF COUNSEL (LICENSED IN TEXAS ONLY)

July 25, 2003 VIA HAND DELIVERY

Ms. Blanca Bayo Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

FPSC-COMMISSION CLERK

Re:

Farmton Water Resources, LLC; Docket No. 021256-WU

**Application for Original Certificate** 

Our File No. 36029.01

Dear Ms. Bayo:

Attached in accordance with the requirements of Order No. PSC-03-0370-PCO-WU are the original and fifteen copies of the Direct Testimonies and Exhibits of the following witnesses filed on behalf of Farmton Water Resources, LLC in the abovereferenced docket:

> 06753-03
> 06754-03
> 06755-03 Tara L. Hollis Earl M. Underhill Charles W. Drake, P.G. Gerald C. Hartman, P.E. 06756-03 06757-03 Howard M. Landers

> > Sincerely,

ROSE\_SUNDSTROM & BENTLEY

F. Marshall Deterding For The Firm

AUS FMD/tms CAF Jennifer A. Rodan, Esq. CMP Edward P. de la Parte, Jr. Esq. COM 3 + ON4 **"D**onald A. Schmidt, Mayor William J. Bosch, III, Esq. Scott L. Knox, Esq. OPC Frank Roberts, City Manager MMS

SEC OTH

#### DIRECT TESTIMONY

OF

TARA L. HOLLIS, M.B.A., C.P.A.

TO

THE STATE OF FLORIDA

PUBLIC SERVICE COMMISSION

RE: APPLICATION OF FARMTON WATER RESOURCES, LLC

FOR ORIGINAL WATER CERTIFICATE

IN VOLUSIA AND BREVARD COUNTIES, FLORIDA

DOCKET NUMBER 021256-WU

JULY 2003

DCC14551 V F 10005 16753 JUL 23 a FPSC-CO. LHC3.014 CLERK 1 | Q. State your name and address.

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- A. Tara Lynn Hollis, M.B.A., C.P.A., Hartman & Associates,
  Inc., 201 E. Pine Street, Suite 1000, Orlando, Florida
  32801.
- Q. Ms. Hollis, are you a licensed Certified Public Accountant in the State of Florida?
  - A. Yes. My license number is AC-0031100.
    - Q. Ms. Hollis, what is your area of specialty in your practice?
    - A. I specialize primarily in water and wastewater utility financial matters.
- Q. What professional experience do you have that would qualify you to provide testimony in this matter?
  - A. I have been involved with the development of water and wastewater rates and charges for various governmental units throughout the State of Florida, which has included the preparation of detailed financial projections.
  - Q. In what area are you going to provide testimony in this matter?
  - A. In financial rate setting matters associated with the application of Farmton Water Resources, LLC, and for the Florida Public Service Commission original water certificate.
  - Q. What specifically does that include?
- A. It includes the retail, fire protections, and bulk water user rates and service availability charges.

#### DIRECT TESTIMONY OF TARA L. HOLLIS, M.B.A., C.P.A.

Q. Was the application for certification and supporting financial report prepared by your firm?

- A. Yes, our firm prepared the engineering, financial, hydrogeological, and utility management aspects of the application on behalf of our client, Fartmon Water Resources, LLC, which were included in Composite Exhibit "GCH-1".
- Q. Was the application submitted to the Public Service

  Commission with an associated report on record at the

  Commission?
- 11 A. Yes, these have been presented as Exhibits GCH-1.
  - Q. Is your rate setting analysis presented in Exhibit GCH-1?
    - A. Yes, Section 6 and Attachment B of the Engineering and Financial Report (Exhibit GCH-1) detail the financial information and rate design including supporting schedules.
  - Q. How were the expenses and capital costs contained in Exhibit GCH-1, derived?
    - A. I worked with our engineers and hydrogeologists to develop expense and capital projections, which were utilized in developing the rates and charges identified in the application.
  - Q. What is the appropriate return on equity for Farmton Water

    Resources, LLC?
- A. On July 5, 2002, the Public Service Commission issued Order

  No. PSC-02-0898-PAA-WS reestablishing an authorized range of

#### DIRECT TESTIMONY OF TARA L. HOLLIS, M.B.A., C.P.A.

return on common equity for water and wastewater utilities, which I have included as Exhibit TLH-1. This leverage formula was used as the basis for the rate of return on equity for Farmton Water Resources, LLC.

Q. What is the appropriate AFUDC rate for Farmton Water Resources, LLC?

- A. The rate utilized was developed based on the parent company's, Farmton Management LLC, lending rate of prime plus two percent (2%).
- Q. Has a newer leverage formula order been issued and adopted by the Florida Public Service Commission since the preparation of your schedules contained in the Farmton Water Resources, LLC Application?
- A. Yes, a newer leverage formula has been adopted and while we have no problem with updating the information contained within the application in order to recognize the most recent leverage formula adopted by the Commission, we could not do so at that time, because that newer version of the leverage formula had not been adopted.
- Q. Utilizing the information provided, did you then develop the rates and charges shown in the Application?
- A. Yes, those rates and charges were developed by me in conformance with the requirements of the applicable provisions of PSC Rules and Chapter 367, Florida Statutes.
- Q. Are you expecting to provide rebuttal testimony?

# DIRECT TESTIMONY OF TARA L. HOLLIS, M.B.A., C.P.A.

1	Α.	To the extent that it is needed, yes.
2	Q.	Do you have a resume?
3	Α.	Yes, that is attached as Exhibit TLH-2.
4	Q.	Does this conclude your Direct Testimony?
5	Α.	Yes.
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# EXHIBIT TLH-1

Florida Public Service Commission
Order No. PSC-02-0898-PAA-WS
Issued July 5, 2002

In re: Water and wastewater annual reestablishment of authorized range of return on common equity for water and wastewater utilities pursuant to Section 367.081(4), F.S.

### BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Water and wastewater industry annual reestablishment of authorized range of return on common equity for water and wastewater utilities pursuant to Section 367.081(4)(f), F.S.

DOCKET NO. 020006-WS ORDER NO. PSC-02-0898-PAÄ-WS ISSUED: July 5, 2002

The following Commissioners participated in the disposition of this matter:

LILA A. JABER, Chairman
J. TERRY DEASON
BRAULIO L. BAEZ
MICHAEL A. PALECKI
RUDOLPH "RUDY" BRADLEY

NOTICE OF PROPOSED AGENCY ACTION
ORDER ESTABLISHING AUTHORIZED RANGE OF RETURNS ON
COMMON EQUITY FOR WATER AND WASTEWATER UTILITIES

BY THE COMMISSION:

NOTICE is hereby given by the Florida Public Service Commission that the action discussed herein is preliminary in nature and will become final unless a person whose interests are substantially affected files a petition for a formal proceeding, pursuant to Rule 25-22.029, Florida Administrative Code.

Section 367.081(4)(f), Florida Statutes, authorizes this Commission to establish, not less than once each year, a leverage formula to calculate a reasonable range of returns on equity for water and wastewater (WAW) utilities. In Docket No. 010006-WS, the Commission established the current leverage formula by Order No. PSC-01-2514-FOF-WS, issued on December 24, 2001. This Order utilizes the same leverage formula methodology, with updated financial data, as that set forth in Order No. PSC-01-2514-FOF-WS,

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using returns on equity from financial models based on an index of natural gas utilities. Accordingly, we approve the following leverage formula:

Return on Common Equity = 9.65% + 0.582/Equity Ratio

Where the Equity Ratio = Common Equity / (Common Equity + Preferred Equity + Long-Term and Short-Term Debt)

Range: 10.23% @ 100% equity to 11.10% @ 40% equity

We note that the leverage formula depends on the four basic assumptions listed below:

- 1) Business risk is similar for all WAW utilities.
- 2) The cost of equity is an exponential function of the equity ratio.
- 3) The marginal weighted average cost of investor capital is constant over the equity ratio range of 40% to 100%.
- 4) The cost rate at an assumed Moody's Baa3 bond rating, plus a 50 basis point private placement premium and a 50 basis point small utility premium, represents the average marginal cost of debt to a Florida WAW utility over an equity ratio range of 40% to 100%.

The leverage formula is assumed to be appropriate for the average Florida WAW utility.

The leverage formula relies on two return on equity (ROE) models and several adjustments for differences in risk and debt cost in order to conform the results of the models to the average Florida WAW utility. Both models include a four percent adjustment for flotation costs. The models are as follows:

- A Discounted Cash Flow (DCF) model applied to an index of natural gas utilities (NG) that have publicly traded stock and are followed by the <u>Value Line Investment Survey</u> (<u>Value Line</u>). The DCF model is an annual model and uses prospective growth rates.
- A Capital Asset Pricing Model (CAPM) using a market return for companies followed by <u>Value Line</u>, the average yield on the

Treasury's long-term bonds projected by the Blue Chip Financial Forecasts, and the average beta of the index of NG utilities. The market return is adjusted to assume a quarterly model by adding 20 basis points to the result.

The indicated returns of the above models are averaged and the resulting estimate is adjusted in the following manner:

- A bond yield differential of 40 basis points to reflect the difference in yields between an A/A2 rated bond, which is the average bond rating for the NG utility index, and a BBB-/Baa3 rated bond. Florida WAW utilities are assumed to be comparable to WAW companies with the lowest investment grade bond rating, which is Baa3. This adjustment compensates for the difference between the credit quality of "A" rated debt and the credit quality of the minimum investment grade rating.
- A private placement premium of 50 basis points is added to reflect the difference in yields on publicly traded debt and privately placed debt, which is illiquid. Investors require a premium for the lack of liquidity of privately placed debt.
- A small utility premium of 50 basis points is added to reflect that the average Florida WAW utility is too small to qualify for privately placed debt.

After the above adjustments are made, the resulting cost of equity estimate is included in the average capital structure for the NG utilities. The cost of equity is determined at a 40% equity ratio and the leverage formula is derived. The leverage formula derived using the current methodology with updated financial data is presented in Attachment 1.

As set forth in Section 367.081 (4)(f), Florida Statutes, the Commission shall use the current leverage formula for any utility "which otherwise would have no established rate of return on equity." In addition, we are utilizing the current leverage formula to reestablish the authorized ROE for all WAW utilities that currently have authorized ROEs. This update would not be done annually, only when there have been significant changes in the capital markets. We believe this action to be cost effective and

appropriate in order to avoid a piecemeal approach in updating authorized ROEs.

Pursuant to Section 367.011(2), Florida Statutes, the Commission has "exclusive jurisdiction over each utility with respect to its authority, service, and rates." Additionally, as set forth in Section 367.081(2)(a), Florida Statutes, the Commission can "either upon request or upon its own motion, fix rates." A utility's ROE is one factor that is used in determining rates. As a result, we have the authority to use the leverage formula set forth in this Order to reestablish the ROE for all WAW utilities that currently have an authorized ROE. Updating the ROEs of the WAW utilities will not change the rates currently charged to ratepayers.

Many WAW utilities currently have authorized ROEs that are outside the range of returns indicated by the leverage formula. Capital market conditions change continuously, and reestablishing the authorized ROE for all WAW utilities that currently have authorized ROEs reflects current capital market conditions. utility's authorized ROE and range can affect excess earnings surveillance), (earnings index and pass-through applications, and interim rates. Updating the WAW utilities' ROEs will bring many outdated ROEs in line with the current economic returns expected by today's investors. In addition, using an ROE based on current expected returns will limit the chance overstating or understating the true economic cost to the utilities when the ROE is used for purposes other than setting rates.

The Commission regulates approximately 200 WAW utilities. Only 47% of these utilities have authorized ROEs. The leverage formula authorized by this Order will lower the ROE of an estimated 34% of the utilities with authorized ROEs. In addition, it will raise the ROE of an estimated 38% of utilities with authorized ROEs and leave 28% of the utilities with authorized ROEs unchanged. We note that this Commission adopted a similar approach for the gas industry. See Order No. PSC-93-1820-FOF-GU, issued December 22, 1993, in Docket No. 931098-GU; Order No. PSC-94-0249-FOF-GU, issued March 7, 1994, in Docket No. 931100-GU; and Order No. PSC-93-1772-FOF-GU, issued December 10, 1993, in Docket No. 931099-GU. This action was taken to reflect significant changes in capital market

conditions and to bring those utilities' ROEs more in line with current market conditions.

For WAW utilities that have authorized ROEs, we hereby reestablish the authorized ROEs using the water and wastewater leverage formula authorized by this Order. The appropriate equity ratio for determining the new authorized ROE shall be the equity ratio that this Commission used to determine the utility's last authorized ROE. The appropriate range for the new authorized ROE is the ROE plus or minus 100 basis points.

Based on the foregoing, it is

ORDERED by the Florida Public Service Commission that the leverage formula methodology, summarized herein and in Attachment 1, used to calculate a range of returns on equity for water and wastewater utilities is hereby approved. It is further

ORDERED that Attachment 1 is herein incorporated by reference. It is further

ORDERED that returns on common equity are hereby capped at 11.10 percent for all water and wastewater utilities with equity ratios of less than 40 percent in order to discourage imprudent financial risk. It is further

ORDERED that the leverage formula methodology approved in this Order shall be applied to all water and wastewater utilities that currently have an authorized return on equity. It is further

ORDERED that the provisions of this Order, issued as proposed agency action, shall become final and effective upon the issuance of a Consummating Order unless an appropriate petition, in the form provided by Rule 28-106.201, Florida Administrative Code, is received by the Director, Division of the Commission Clerk and Administrative Services, 2540 Shumard Oak Boulevard, Tallahassee, Florida 32399-0850, by the close of business on the date set forth in the "Notice of Further Proceedings" attached hereto. It is further

ORDERED that in the event this Order becomes final, this docket shall remain open to allow our staff to monitor the movement in capital costs and to readdress the reasonableness of the leverage formula as conditions warrant.

By ORDER of the Florida Public Service Commission this 5th day of July, 2002.

BLANCA S. BAYÓ, Director

Division of the Commission Clerk and Administrative Services

(SEAL)

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#### NOTICE OF FURTHER PROCEEDINGS OR JUDICIAL REVIEW

The Florida Public Service Commission is required by Section 120.569(1), Florida Statutes, to notify parties of any administrative hearing that is available under Section 120.57, Florida Statutes, as well as the procedures and time limits that apply. This notice should not be construed to mean all requests for an administrative hearing will be granted or result in the relief sought.

Mediation may be available on a case-by-case basis. If mediation is conducted, it does not affect a substantially interested person's right to a hearing.

The action proposed herein is preliminary in nature. Any person whose substantial interests are affected by the action proposed by this order may file a petition for a formal proceeding, in the form provided by Rule 28-106.201, Florida Administrative Code. This petition must be received by the Director, Division of the Commission Clerk and Administrative Services, 2540 Shumard Oak Boulevard, Tallahassee, Florida 32399-0850, by the close of business on July 26, 2002.

In the absence of such a petition, this order shall become final and effective upon the issuance of a Consummating Order.

Any objection or protest filed in this/these docket(s) before the issuance date of this order is considered abandoned unless it satisfies the foregoing conditions and is renewed within the specified protest period.

Attachment 1
Page 1 of 6

#### SUMMARY OF RESULTS

### Leverage Formula Update

	<u>Updated</u> <u>Results</u>	Currently in Effect
(A) CAPM ROE for Natural Gas Index	8.93%	9.08%
(B) DCF ROE for Natural Gas Index	10.13%	10.81%
AVERAGE	9.53%	9.95%
Bond Yield Differential	.40%	.25%
Private Placement Premium	.50%	.50%
Small-Utility Risk Premium	.50%	.50%
Adjustment to Reflect Required Equity		
Return at a 40% Equity Ratio	<u>.17</u> %	15%
Cost of Equity for Average Florida WAW		
Utility at a 40% Equity Ratio	<u>11.10%</u>	<u>11.34%</u>

# 2001 Leverage Formula (Currently in Effect)

Return on Common Equity = 9.10% + .896/ERRange of Returns on Equity = 10.00% - 11.34%

### 2002 Leverage Formula (Recommended)

Return on Common Equity = 9.65% + .582/ERRange of Returns on Equity = 10.23% - 11.10%

Attachment 1 Page 2 of 6

# Marginal Cost of Investor Capital Average Water and Wastewater Utility

Capital Component	<u>Ratio</u>	Marginal <u>Cost Rate</u>	Weighted Marginal <u>Cost Rate</u>
Common Equity Total Debt	45.46% 54.54% 100.00%	10.93% 9.65% *	4.97% 5.26% 10.23%

A 40% equity ratio is the floor for calculating the required return on common equity. The return on equity at a 40% equity ratio is 9.65% + 0.582/.40 = 11.10%

# Marginal Cost of Investor Capital Average Water & Wastewater Utility at 40% Equity Ratio

Capital Component	<u>Ratio</u>	Marginal <u>Cost Rate</u>	Weighted Marginal <u>Cost Rate</u>
Common Equity Total Debt	40.00% 60.00% 100.00%	11.10% 9.65% *	4.44% <u>5.79%</u> 10.23%

Where: ER = Equity Ratio = Common Equity/(Common Equity + Preferred Equity + Long-Term Debt + Short-Term Debt)

\* Assumed Baa3 rate for April 2002 plus a 50 basis point private placement premium and a 50 basis point small utility risk premium.

Source: Moody's Credit Perspectives

Attachment 1 Page 3 of 6

#### NNUAL DISCOUNTED CASH FLOW MODEL

:DEX N	MOODY'S NATURAL GAS INDEX												
					VALUE LI	NE ISSUE E	3 - MARCI	1 22, 2002					
OMPANY	·	DIV0	DIV1	DIV2	DIV3	DIV4	EPS4	ROE4	GR1-4	GR4+	HI-PR	LO-PR	AVER-PR
GLRESOURCES		1 08	1 08	1 11	1 13	1 16	2 10	12 50	1 0241	1 0560	24 340	22 900	23 570
TMOS ENERGY		1 18	1 21	1 25	1 30	1 35	2 20	14 00	1 0372	1 0541	24 550	23 440	23 995
ASCADE NATURAL G	A.S	0 96	0 96	0 97	0 97	0 98	2 00	15 00	1 0069	1 0765	22 500	20 200	21 350
ACLEDE GAS		1 36	1 38	1 40	1 43	1 45	2 25	12 00	1 0166	1 0427	24 880	23 300	24 090
ICOR, INC.		1 84	1 94	2 04	2 14	2 24	4 40	21 50	1 0491	1 1055	49 000	44 990	46 995
ORTHWEST NATURAL	L GAS	1 26	1 28	1 30	1 33	1 35	2 50	11 00	1 0179	1 0506	30 300	27 600	28 950
EDMONT NATURAL (	GAS	1 60	1 68	173	1 77	1 82	2 90	12 50	1 0270	1 0466	37 950	35 000	36 475
DUITHWEST GAS		0 82	0.82	0 84	0 86	0 88	1 95	8 00	1 0238	1 0439	24 990	22 600	23 795
GLHOLDINGS		1 28	1 30	1 32	1 33	1 35	2 65	12 50	1 0127	1 0613	27 950	26 250	27 100
VERAGE		1 2644	1 2944	1 3278	1 3622	1 3978 1 4812	2 55	13 2222	1 0239	1 0597			28 480

#### S&P STOCK GUIDE MAY 2002 with April Stock Prices

ock Price w/four Percent Flotation Costs 27.3408

Annual 10.13% ROE

- 27.34 = April 2002 average stock price with a 4% flotation cost.
- 0.13% = Cost of equity required to match the current stock price with the expected cash flows.

#### ources:

- . Stock Prices S&P Stock Guide, May 2002 Edition.
- . DPS, EPS, ROE Value Line Edition 3, March 22, 2002.

> Attachment 1 Page 4 of 6

# Capital Asset Pricing Model Cost of Equity for Water and Wastewater Industry

CAPM analysis formula

K = RF + Beta(MR - RF)

K = Investor's required rate of return

Beta = Measure of industry-specific risk (Average
for water utilities followed by Value Line)

MR = Market return (Value Line Investment Survey For Windows, May 2002)

8.93% = 6.00% + .59(10.64% - 6.00%) + .20%

Note: We calculated the market return using an annual DCF model for a large number of dividend paying stocks followed by Value Line. For April 2002 stock prices, the result was 10.44%. We have added 20 basis points to allow for the quarterly compounding of dividends. The resulting market return is 10.64%. We have also added 20 basis points to the CAPM result to allow for a four-percent flotation cost.

Attachment 1
Page 5 of 6

BOND YIELD DIFFERENTIALS
Public Utility Long Term Bond Yield Averages
Source Moody's Credit Perspectives

UPDATED: 05/20/2002

120 Month Average -		0 1982		0 1982		0 0472		0 0472		0 0472		0 0989		0 0989		0 0989		0 0989	
MONTHMEAR	Aaa	SPREAD	Aa1	SPREAD	Aa2	SPREAD	Aø3	SPREAD	A1	SPREAD	A2	SPREAD	A3	SPREAD	Bee1	SPREAD	Baa2	SPREAD	Ваа3
Apr-2002		3 69	3 69	3 69	7 38	0 06	7 44	0 06	751	0 06	7 57	0 23	7 80	0 23	8 02	0 23	8 25	0 23	8 48
Mar-2002		3 71	3 71	3 71	7 42	0 11	7 53	0 11	7 65	0 11	7 76	0.19	7 95	0 19	8 13	0 19	8 32	0 19	8 5 1
Feb-2002		3 57	3 57	3 57	7 14	0 13	7 27	0 13	741	0 13	7 54	0 21	7 75	0.21	7 97	0 21	8 18	0 21	8 39
Jan-2002		3 64	3 64	3 64	7 28	0 13	7 4 1	0 13	7 53	0 13	7 66	0 16	7 82	0 16	7 97	0 16	8 13	0 16	8 29
Dec-2001	7 53	0.00	7 53	0.00	7 53	0 10	7 63	0 10	773	0 10	7 83	0 15	7 98	0 15	8 12	0 15	8 27	0 15	8 42
Nov-2001	7 45	0 00	7 45	0 00	7 45	0 04	7 49	0 04	7 53	0 04	7 57	0 13	7 70	0 13	7 83	0 13	7 96	0.13	8 09
Oct-2001	7 45	0 01	7 46	0.01	7 47	0 05	7 52	0 05	7 58	0.05	7 63	0 13	7 76	0 13	7 89	0 13	8 02	0.13	8 15
Sep-2001	7 52	0 02	7 54	0 02	7 55	0 07	7 62	0 07	7 68	0 07	7 75	0 12	787	0 12	8 00	0 12	8 12	0 12	8 24
Aug-2001	7 36	0 01	7 38	0.01	7 39	0 07	7 46	0 07	7 52	0 07	7 59	0 12	771	0 12	7 83	0 12	7 95	0 12	8 07
Jul-2001	7 46	0 04	7 51	0 04	7 55	0.08	7 63	80 0	7 70	0 08	7 78	0 09	7 87	0 09	7 96	0 09	8 05	0.09	8 14
Jun-2001	7 50	0 06	7 56	0 06	7 62	0 08	7 70	0 08	7 77	0 08	7 85	0 06	7 91	0 06	7 96	0 06	8 02	0 06	8 08
May-2001	761	0 09	7 70	0.09	7 79	0 07	7 86	0.07	7 92	0 07	7 99	0 04	8 03	0 04	8 07	0 04	8 1 1	0.04	8 15
Apr-2001	7 53	0 09	7 63	0 09	7 72	0 07	7 79	0 07	7 87	0 07	7 94	0 04	7 98	0 04	8 02	0 04	8 06	0 04	8 10
Mar-2001	7 31	0 10	7 4 1	0 10	7 51	0 06	7 57	0.06	762	0 06	7 68	0 06	7 74	0 06	7 79	0 06	7 85	0 06	7 91
Feb-2001	7 46	0.08	7 54	0.08	7 62	0 04	7 66	0 04	7 70	0 04	7 74	0 07	781	0 07	7 87	0 07	7 94	0 07	8 0 1
Jan-2001	7 53	0 10	7 63	0 10	7 73	0 02	7 75	0 02	7 78	0 02	7 80	0 06	7 86	0 06	7 93	0 06	7 99	0.06	8 05
Dec-2000	7.51	0 14	7 65	0 14	7 79	0 02	7 81	0 02	7 82	0 02	7 84	0 06	7 90	0.06	7 95	0.06	801	0 06	8 07
Nov-2000	7 71	0 16	7 87	0 16	8 03	0 03	8 06	0 03	8 0 8	0 03	8 11	0.05	8 16	0.05	8 20	0 05	8 25	0 05	8 30
Oct-2000	7 80	0 14	7 94	0 14	8 08	0 02	8 10	0.02	8 12	0 02	8 14	0 05	8 19	0 05	8 24	0 05	8 29	0.05	8 34
Sep-2000	7 95	0.08	8 03	0.08	8 11	0 04	8 15	0 04	8 19	0 04	8 23	0 03	8 26	0 03	8 29	0.03	8 32	0 03	8 35
Aug-2000	7 89	0.03	7 92	0 03	7 95	0 06	8 01	0.06	8 07	0 06	8 13	0 04	8 17	0 04	8 21	0 04	8 25	0 04	8 29
Jul-2000	8 00	0.05	8 05	0 05	8 10	0.05	8 15	0 05	8 20	0.05	8 25	0.03	8 28	0 03	8 30	0 03	8 33	0 03	8 36
Jun-2000	7 96	0 07	8 03	0 07	8 10	0 09	8 19	0 09	8 27	0 09	8 36	0 04	8 40	0 04	8 43	0 04	8 47	0 04	8 5 1
May-2000	8 22	0 11	8 33	0 11	8 44	0.09	8 53	0 09	861	0.09	8 70	0.05	8 75	0.05	8 81	0 05	9 86	0 05	8 91
Арг-2000	7 95	0 11	8 06	0 11	8 17	0 06	8 23	0.06	8 29	0 06	8 35	0 02	8 37	0 02	8 38	0 02	8 40	0 02	8 42
Mar-2000	7 87	0 06	7 93	0 06	7 99	0 10	8 09	0 10	8 18	0 10	8 28	0 04	8 32	0 04	8 36	0 04	8 40	0 04	8 44
Feb-2000	7 82	0 09	7 91	0 09	7 99	0 09	8 08	0 09	8 16	0 09	8 25	0 03	8 28	0 03	8 30	0.03	8 33	0 03	8 36
Jan-2000	7 95	0 1 1	8 06	0 11	8 1 /	0 06	8 23	0 06	8 29	0 06	8 35	0 02	8 37	0 02	8 38	0 02	8 40	0 02	8 42
Dec-1999	7 74	0 13	7 87	0 13	8 00	0.05	8 05	0.05	8 09	0.05	8 14	0.05	8 19	0.05	8 23	0 05	8 28	0 05	8 33
Nov-1999	7 56	0 13	7 69	0 13	7 82	0 04	7 86	0.04	7 90	0 04	7 94	0 06	8 00	0 06	8 06	0 06	8 12	0 06	8 18
Oct-1999	7 73	0 11	7 85	0 11	7 96	0 03	7 99	0 03	8 03	0 03	8 06	0 09	8 15	0.09	8 23	0 09	8 32	0 09	841
Sep-1999	7 55	0 14	7 69	0 14	7 82	0 04	7 86	0 04	7 89	0 04	7 93	0 09	8 02	0 09	8 10	0.09	8 19	0 09	8 28
Aug-1999	7 54	0 14	7 68	0 14	7 82	0 03	7 85	0.03	7 88	0 03	791	0 08	7 99	0.08	8 08	0 08	8 16	0 08	8 24
Jul- 1999	7 34	014	7 48	0 14	7 62	0 03	7 65	0 03	7 68	0 03	7 7 1	0 09	7 80	0 09	7 88	0 09	7 97	0.09	8 06
Jun-1999	7 37	0 15	7 52	0 15	7 67	0 02	7 69	0 02	772	0 02	7 74	0.10	7 84	0 10	7 93	Q 10	8 03	0 10	8 13
May-1999	7 09	0 15	7 24	0 15	7 38	0.03	741	0.03	7 44	0.03	7 47	0.09	7 56	0 09	7 65	0.09	774	0 09	7 83
Apr-1999	6 80	0 16	6 96	0 16	7 1 1	0 04	7 15	0 04	7 18	0 04	7 22	0 10	7 32	0 10	7 41	0 10	7 5 1	0 10	761
Mar-1999	6 78	0 17	6 95	0 17	7 11	0.05	7 16	0 05	7 21	0.05	7 26	0 10	7 36	0 10	7 45	0 10	7 55	0 10	7 65
Feb-1999	6 56	0 19	6 75	0 19	6 94	0.05	6 99	0 05	7 04	0.05	7 09	0 11	7 20	0 11	7 30	0 11	741	0 11	7 52
Jan-1999	641	0 21	6 62	021	6 82	0.05	6 87	0 05	6 92	0 05	6 97	0 11	7 08	0 11	7 19	0 11	7 30	0 11	7 4 1

Source: Moody's Credit Perspectives, May 20, 2002

Attachment 1
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# 12/31/01 Equity Ratios of Natural Gas Utilities

Value Line Listed Gas Utilities	Bond Rating	% of Gas Rev.	V/L Market Capital (billions)	Equity Ratio	Value Line Beta
AGL RESOURCES	A-	76%	1.30	35%	0.60
ATMOS ENERGY	A-	96%	0.95	46%	0.55
CASCADE NATURAL GAS	BBB+	100%	0.23	44%	0.55
LACLEDE GAS	A+	93%	0.45	43%	0.55
NICOR, INC.	AA	83%	2.00	53%	0.60
NORTHWEST NAT. GAS	А	98%	0.68	49%	0.60
PIEDMONT NAT. GAS	A	86%	1.10	52%	0.60
SOUTHWEST GAS CORP.	BBB-	86%	0.78	36%	0.65
WGL HOLDINGS	AA	100%	1.30	52%	0.60
			·		
Average:	А			45.46%	0.59

#### Source:

Value Line Edition 3, March 22, 2002. Utilities Filed March 31, 2002 S.E.C. 10Q C.A. Turner Utilities Report May 2002

# EXHIBIT TLH-2

Tara L. Hollis, M.B.A., C.P.A.

RESUMÉ

### HARTMAN & ASSOCIATES, INC.

A Tetra Tech, Inc. Company



tlh@consulthai com / http://www.consulthai.com

#### TARA L. HOLLIS, M.B.A., C.P.A. ASSOCIATE

#### **EDUCATION**

M.B.A., University of Central Florida, 1998.B.S.B.A., Accounting, University of Central Florida, 1996.

#### PROFESSION A REGISTRATION

C.P.A., Asovernoe 1997, Florida, No. AC-0031100

#### PROFESSIONAL AFFILIATIONS

American Lawrinta of Certified Public Communitarity

Figure Governo Change Officers Accomingtion

Officers Accoming September V

Ms. Hellis's responsibilities include the preparation of rate and cost of service studies, feasibility and formula reports and debt structure, amaysis to the capital improvement programs. Ms. Hollis has an extensive range of experience in financial analysis including such areas as budget analyses, customer and usage

analyses, development of revenue requirements, cost of service allocations, and sensitivity analyses related to the implementation of conservation efforts. Included in these broad areas of financial analyses are detailed analyses pertaining to the sufficient recovery of revenue such as utility rates and rate design alternatives, the determination of specialized user fees and charges, service availability and impact fees, and various miscellaneous service charges. addition, Ms. Hollis has extensive experience related to reviewing and analyzing compliance bond covenant requirements contractual obligations. She has assisted in the development of numerous bond documents including engineering reports and official statements for the issuance of municipal debt instruments. Additionally, Ms. Hollis creates computerized dynamic spreadsheet models for use in valuing and analyzing future sales, profitability and financial performance ratios of utility systems and to determine fund needs for capital expansion programs.

#### **EXPERIENCE**

- Development of extensive and dynamic computer models for water, wastewater and reclaimed
  water rate studies, feasibility studies, forecasts, and valuations including the City of Lauderhill,
  the City of Sanibel, the City of Clermont, the City of Palm Bay, the City of Tamarac, the City of
  Apopka, the City of Orlando, the City of Port St. Lucie, the City of Orange City, and Kings Point
  Utilities.
- Development of retail and bulk rates; impact fees; capital funding plans; and user rates and charges including the preparation of water, wastewater and reclaimed water user rate studies for public utilities. Recent clients include the City of Lauderhill, the City of Orange City, the City of Sanibel, the City of Apopka, the City of Fort Walton Beach, the City of North Lauderdale, the City of Port St. Lucie, the City of Orlando, the City of Palm Bay, the City of Naples, the City of Miami Springs, the City of Tamarac, and St. Johns County.
- Water conservation rate analysis, structuring and enactment. Clients have included the City of Lauderhill, the City of Apopka, the City of Orange City, the City of Fort Walton Beach, and St. Johns County.

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## Tara L. Hollis, M.B.A., C.P.A. (continued)

- Miscellaneous service charges for a variety of customer request services including customer deposits, water meter installation charges, water and wastewater taps, turn-on charges, and the initiation of service charges. Clients have included the City of Lauderhill, the City of Orange City, and the City of Fort Walton Beach.
- Development of presentation workshops and accompanying briefing documents for utility rate study and cost of service clients to foster client and audience understanding of the analysis conducted. Recent clients include the Cities of Apopka, Fort Walton Beach, Orange City, Sanibel, Tamarac, and St. Johns County.
- Assistance and documentation for revenue and other special forms of tax-exempt bond financing
  including detailed projections and reports to support the issuance of long-term indebtedness.
  Clients include the City of Clermont, the City of Palm Bay, the City of Port St. Lucie, the City of
  Apopka, the City of North Miami Beach, and Marion County.
- Preparation of Bond Resolutions, Official Statement, Certificates of Compliance, Additional Bonds Test certificates, and other related documents in support of long-term indebtedness. Recent clients include the City of Clermont, the City of Palm Bay, the City of Port St. Lucie, and the City of Apopka.
- Assistance with litigation, negotiations, and expert witness services including Kings Point Utilities, Okeelanta LP, Osceola LP, and the Cities of Casselberry and Winter Park.
- Conducting valuation studies using various techniques including the income approach and comparable sales approach for water, wastewater, and electric utility systems, and developing detailed financial forecasts and cash flow models to be used in damages calculations.
- Preparation of Utility Annual Reports and review of compliance issues as required by the Bonds Resolutions. Clients include the City of Cape Coral, the City of Tamarac, and Clay County Utility Authority.
- Preparation of initial operating budgets, rates and service area certification for investor-owned utilities including Farmton Water Resources LLC, St. Johns Service Company and North Beach Utilities, Inc.
- Water and Sewer Utility Rate Escrow reconciliation for investor owned utilities including Ocean City Utilities.
- Preparation of detailed reports explaining water, wastewater, and reclaimed water systems and related terms and rates and charges, for clients including the City of North Miami Beach.
- Special assessment programs for water and wastewater improvement projects including the City of Palm Bay.
- Assistance in the preparation of governmental operating budgets.
- Audits and reviews of not-for-profit organizations and their compliance with federal and state funding requirements.