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November 19, 2003

Ms. Blanca S. Bayo, Director Division of the Commission Clerk and Administrative Services Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

Re: Docket No. 030867-TL

Petition of Verizon Florida Inc. to Reform Its Intrastate Network Access and Basic Local Telecommunications Rates in Accordance with Florida Statutes, Section 364.164

Docket No. 030961-TI Flow-through of LEC switched access reductions by IXCs, pursuant to Section 364.163(2), Florida Statutes

Dear Ms. Bayo:

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Please find enclosed for filing an original and 15 copies of a Request for Confidential Classification and Motion for Protective Order on behalf of Bell Atlantic Communications, Inc. d/b/a Verizon Long Distance, NYNEX Long Distance Company d/b/a Verizon Enterprise Solutions and Verizon Select Services Inc. in connection with the Direct Testimony of John Broten in the above matter. Service has been made as indicated on the Certificate of Service. If there are any questions regarding this filing, please contact me at 813-483-2615.

Sincerely, AUS CAF CMP COM CTR Anthony P. Gillman ECR GCL APG:tas OPC Enclosures MMS SEC OTHIC

RECEIVED & FILED EPSC-BUREAU OF RECORDS

DOCUMENT NUMPER-DATE 1661 NOV 198 FPSC-COMMISSION OF ET

## **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

In re: Petition of Verizon Florida Inc. to Reform) Its Intrastate Network Access and Basic Local) Telecommunications Rates in Accordance with) Florida Statutes, Section 364.164

In re: Flow-through of LEC switched access reductions by IXCs, pursuant to Section 364.163(2), Florida Statutes Docket No. 030867-TL Filed: November 19, 2003

Docket No. 030961-TI

DOCUMENT REPORTS - CATE

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## BELL ATLANTIC COMMUNICATIONS, INC. D/B/A VERIZON LONG DISTANCE, NYNEX LONG DISTANCE COMPANY D/B/A VERIZON ENTERPRISE SOLUTIONS AND VERIZON SELECT SERVICES INC.'S REQUEST FOR CONFIDENTIAL CLASSIFICATION AND <u>MOTION FOR PROTECTIVE ORDER</u>

Under Commission Rule 25-22.006, Bell Atlantic Communications, Inc. d/b/a Verizon Long Distance, NYNEX Long Distance Company d/b/a Verizon Enterprise Solutions and Verizon Select Services Inc. (Verizon) seeks confidential classification and a protective order for certain information contained in the Direct Testimony of John Broten filed in the above matters.

All of the information for which Verizon seeks confidential treatment falls within Florida Statutes section 364.183(3)(e), which defines the term, "proprietary confidential business information," to include "information relating to competitive interests, the disclosure of which would impair the competitive business of the provider of information." If competitors were able to acquire this detailed and sensitive information regarding Verizon, they could more easily develop entry and marketing strategies to ensure success in competing with Verizon. This would afford them an unfair advantage while severely jeopardizing Verizon's competitive position. In a competitive business, any knowledge obtained about a

competitor can be used to the detriment of the entity to which it pertains, often in ways that cannot be fully anticipated. This unfair advantage skews the operation of the market, to the ultimate detriment of the telecommunications consumer.

While a ruling on this request is pending, Verizon understands that the information at issue is exempt from Florida Statutes section 119.07(1) and Staff will accord it the stringent protection from disclosure required by Rule 25-22.006(3)(d).

One highlighted copy of the confidential information is attached to the original of this Request as Exhibit A. Two redacted copies are attached as Exhibit B. A detailed justification of the confidentiality of the information at issue is attached as Exhibit C.

Respectfully submitted on November 19, 2003.

By:

Anthony P. Gillman, General Counsel Verizon Enterprise Solutions 201 N. Franklin Street, 37<sup>th</sup> floor MC FLTC0007 Tampa, FL 33602 Phone: 813-483-2615 Fax: 813-204-8870 anthony.gillman@verizon.com

Micki M. Chen, General Counsel Bell Atlantic Communications, Inc. d/b/a Verizon Long Distance 1515 N. Courthouse Road, 5<sup>th</sup> floor Arlington, VA 22201 Phone: 703-351-3021 Fax: 703-351-3663 <u>micki.m.chen@verizon.com</u>

**Counsel for Verizon** 

## EXHIBIT C

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DOCUMENT	LINE(S)/COLUMN(S)	REASON
Direct Testimony of	All highlighted text	The highlighted confidential
John Broten		information depicts market
Page 5	Lines 16 and 17	information that is competitively
Page 6	Line 11	sensitive, confidential and
		proprietary. This information
		provides insight into the
		Company's marketing focus as it
		provides a breakdown of its
		residential and business customer
		segments and provides
		information regarding the
		percentage penetration into the
		Florida market by particular long
		distance plans. Disclosure of this
		information would cause harm to
		the Company by giving its
		competitors an unfair advantage in developing their marketing
		plans in Florida for their own
		services. It would be particularly
		unfair to disclose this information
		because similar information about
		competitive carriers is not made
		available to the public. Moreover,
		this information has been
		maintained as confidential by the
		Company internally and would not
		be available to the public other
		than through this proceeding.
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I HEREBY CERTIFY that copies of the foregoing Request for Confidential Classification and Motion for Protective Order in connection with the Direct Testimony of John Broten in Docket Nos. 030867-TL and 030961-Tl were sent via electronic mail and overnight delivery on November 19, 2003 to:

Staff Counsel Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

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Tracy Hatch AT&T 101 N. Monroe, Suite 700 Tallahassee, FL 32301

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