

RIGINAL

19 PH 4:

pm 12/13/05



Charles Rehwinkel State Vice President-Florida

DECLASS

FLTLHZ0501 315 S. Calhoun Street, Suite 500 Tallahassee, FL 32301 Voice 850 847 0244 Fax 850 224 0794 PSC 850 321 7453 Charles.j.rehwinkel@mail.sprint.com

November 19, 2003

Ms. Blanca S. Bayó, Director Division of the Commission Clerk & Administrative Services Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

Re: Sprint LP Request for Confidentiality, Docket Nos. 030867-TL, 030868-TL, 030869-TL, & 030961-TI

CONFIDENTIAL DOCUMENTS ENCLOSED

Dear Ms. Bayó:

Pursuant to staff's direction, enclosed with this letter are one copy of the confidential documents referred to in Sprint LP Request for Confidentiality, which was filed on this date with the Division of Records and Reporting. A listing of the documents follows:

- 1. Highlighted information on page 4, line 19 and page 9, line 9 of the Direct Testimony of Eric W. Kapka
- 2. Highlighted information in column E, lines 1-3, and column F, lines lines 1-4, of Exhibit EWK-1.

Please keep the documents confidential pending receipt and action the Company's Request for Confidential Classification relating to these documents.

Sincerely,

Chale D. Rehmand/som

Charles J. Rehwinkel

Enclosure

RECEIVED & FILED

FPSC-BUREAU OF RECORDS



declas u/12/05 appeal

This confidentiality request was filed by or for a "telco" for DN <u>1688-03</u> No ruling is required unless the material is subject to a request per 119.07, FS, or is admitted in the record per Rule 25-22.006(8)(b), FAC.

DOCUMENT NUMBER-DATE



CONFIDENTIAL CONFIDENTIAL

SPRINT COMMUNICATIONS COMPANY L.P. DOCKET NUMBER 03-0868TP FILED: NOVEMBER 19, 2003

Q. In the context of this proceeding, has Sprint quantified the reductions in access
 expense it would receive if the ILECs petitions are granted?

3 Calculating an exact impact of access expense reductions that any interexchange A. carrier would receive from the proposed access reductions is not possible at this time. 4 Such an analysis would require application of individual access rate elements for each 5 of the three ILECs to current units for each interexchange carrier. Furthermore, it is 6 7 my understanding that the ILECs' access rate reductions are subject to updates upon 8 Commission approval of their petitions to reflect the latest 12 months unit information. 9 However, Sprint has developed a preliminary estimate of the access expense savings it 10 would receive if the intrastate access rates of BellSouth, Verizon and Sprint-Florida 11 were reduced to parity with their interstate access rates.

12

Q. Could you briefly review Sprint's calculation of the estimated access expense savings it would receive if the ILEC's petitions are approved?

15 A. I have attached Exhibit EWK-1 to my testimony which provides Sprint's estimated 16 access savings from the proposed access reductions of the ILECs. Sprint developed 17 this estimate utilizing its own access minute information in each of the three ILEC territories and applying the per minute access rate reduction for each of the ILECs. 18 Sprint's preliminary estimate of its access expense savings is \$52 M. This represents 19 Sprint's best estimate of the potential impact at this time, knowing that the estimate 20 will be refined based on a more complete analysis of the final access rate changes by 21 22 the ILECs and based on most recent access usage information for Sprint. Sprint's eventual access expense savings realized over the three-phase implementation period 23 will most certainly be different from this preliminary estimate. 24

25

11688 NOV 19 000693

DOCUMENT NUMBER-DATE

CONFIDENTIAL

SPRINT COMMUNICATIONS COMPANY L.P. DOCKET NUMBER 03-0868TP FILED: NOVEMBER 19, 2003

per minute, to at least 11 cents per minute. This general approach will ensure that the 2 residential subscriber base will experience a reduction in long distance prices at a level at least as much as the reduction in access costs associated with the long distance minutes that customer segment consumes.

6 Can you provide an estimate of the expected flow-through to Sprint's residential Q. 7 customers?

8 A. With consideration of the increasing difficulty in segmenting customers, Sprint estimates that approximately 27 percent of its intrastate long distance services are 9 10 provided to subscribed residential customers. Of course residential customers utilize 11 other non-subscribed Sprint services, including Sprint business services such as toll-12 free, wireless services of Sprint and other wireless providers and wholesale services 13 which Sprint sells to resellers and others. All of these other services would experience 14 a flow-through price reduction in rough proportion to the switched access reduction 15 associated with each service category. Sprint's intention in its flow-through plan would be to target price changes and product introductions to provide an equitable 16 17 portion of its flow-through obligation to residential customers.

18

CONFIDENTIAL

1

3

4

5

19 Q. Issue 10. Will all residential and business customers experience a reduction in 20 their long distance bills? If not, which residential and business customers will 21 and will not experience a reduction in their long distance bills?

22 The short answer is that there will be some residential and business customers in any A. 23 month who will not experience a price reduction, for the obvious reason that a 24 customer would have to make long distance calls to experience a price reduction. But 25 generally, customers making long distance calls will experience a price reduction.

Sprint Communications Co. L.P. Docket Number 03-0868 TP Filed: November 19, 2003 Exhibit EMK-1

SPRINT COMMUNICATIONS COMPANY L.P. ESTIMATED ACCESS SAVINGS

A	B	C	D	ε	t
	Current Intrastate Cost per Minute	Estimated Intrastate Access Rate *	Rate Difference	Annual Intrastate Access Minutes	Estimated Intrastate Access Savings
 BellSouth Verizon Sprint-Florida 4 	\$0.022910 \$0.048850 \$0.048880	\$0.008419 \$0.011704 \$0.012852	\$ 0.014491 \$ 0.037146 \$ 0.036028	822,943,800 334,195,392 771,831,180	\$ 11,925,279 \$ 12,413,922 \$ 27,807,534 \$ 52,146,734

* Based on ILEC filings

Confidential Confi**den**tial