

2004 Competitive Local Exchange Carrier (CLEC) Data Request

(Due by July 15, 2004, extension granted to July 30, 2004)

REDACTED

undocketed

Legal Company Name: XO Florida, Inc.

D/B/A: XO

FPSC Company Code (e.g.,TX000): TX 205

Contact Name & Title: Dana Shaffer

Telephone Number: (615) 777-7700

E-mail Address: dana.shaffer@xo.com

Stock Symbol (if company is publicly traded): XOCM.OB

1. If you are providing local service in Florida please complete the attached Tables 1-3.
2. Please indicate which of the following services your company provides. Select all that apply.

<input checked="" type="checkbox"/> Local telephone service	<input type="checkbox"/> Paging service
<input checked="" type="checkbox"/> Private line/special access	<input type="checkbox"/> Prepaid service
<input type="checkbox"/> Wholesale loops	<input type="checkbox"/> VoIP
<input type="checkbox"/> Wholesale transport	<input type="checkbox"/> Cable television
<input checked="" type="checkbox"/> Interexchange service	<input type="checkbox"/> Satellite Television
<input type="checkbox"/> Cellular service	<input checked="" type="checkbox"/> Broadband Internet Access
3. If your company provides **pre-paid** local telephone service, is this is the only service you currently provide in Florida? N/A.
4. Please complete the table on the following page showing the different bundles that you offer by marking the services you offer along with the price and take rate (the percentage of customers that subscribe to the corresponding package) for residential and business customers.

		Local	Long Distance	Broadband	Wireless	Video Service	Price	Take Rate
Residential Packages	Example	X	X			X	\$69.99	35%
	Package 1	XO	does not	provide	residential	service.		
	Package 2							
	Package 3							
	Package 4							
	Package 5							
	Package 6							
	Package 7							
	Package 8							
	Package 9							
	Package 10							
	Package 11							
	Package 12							
	Package 13							
	Package 14							
	Package 15							
Business Packages	Example	X	X	X			\$89.99	25%
	Package 1	X	X	X			\$70 to \$200	
	Package 2	X	X	X			\$630 to \$4,535	
	Package 3							
	Package 4							
	Package 5							
	Package 6							
	Package 7							
	Package 8							
	Package 9							
	Package 10							
	Package 11							
	Package 12							
	Package 13							
	Package 14							
	Package 15							

- (a.) Please indicate below what vertical services are available in the bundles you offer.

3-way calling	<u> √ </u>
Caller ID w/ name	<u> √ </u>
Call Hunt	<u> √ </u>
Call Waiting	<u> √ </u>
Voice Mail	<u> √ </u>
Call Transfer	<u> √ </u>
Caller ID Block	<u> √ </u>
Repeat Dialing	<u> √ </u>
Call Return	<u> √ </u>
Call Waiting w/ Caller ID	<u> √ </u>
Line Guard	<u> </u>
Other (Specify)	<u> </u> Call Forward Variable; Call Forward Busy; Call Forward No Answer; Speed Calling; Abbreviated Dialing; Call Hold; Call Pickup; Distinctive Ringing; Last Call Return; Selective Call Forwarding; Selective Call Rejection; Simultaneous Ring. See page 57.3 of XO Florida F.P.S.C. Price List No. 3.

- (b.) How many of the above services are included in a bundle?
Package 1 (Miami only) – two or three; Package 2 – ten
- (c.) Are these bundles offered in all areas where you provide service? **Yes.**
If not, why not and do you intend to offer them in the future?

5. Indicate below whether you are offering or providing VoIP service to end-user customers in Florida? For purposes of this question, VoIP service is defined as IP-based voice service provided over a digital connection. VoIP calls under this definition may or may not terminate on the PSTN.

 √ Not offering VoIP service in Florida.
 Offering business VoIP services.
 Offering residential VoIP services.

If you are offering or providing residential or business VoIP service in Florida:

- (a.) List the locations in Florida where you are offering VoIP service. If you roll out service by MSA, list the MSAs; if rolled out by exchange, list the exchanges, etc.
- (b.) Provide residential price(s) for VoIP service.
- (c.) Provide small business price(s) for VoIP service.
- (d.) List all call features included with the service, e.g., call forwarding, caller ID, voice mail, etc.

(e.) Check all that apply to your VoIP service:

- ☐ Offer wireless VoIP service.
- ☐ Offer wireline VoIP service.
- ☐ 911 (Location information not provided automatically to PSAP).
- ☐ E911 (Location information provided automatically to PSAP).
- ☐ CALEA (Communications Assistance for Law Enforcement Act).
- ☐ Telephone Relay Service.
- ☐ Power Backup (If so, identify time duration below, e.g., 4 hours, 8 hours).
- ☐ Time duration of power backup (in hours).
- ☐ Directory Assistance.
- ☐ Operator Services.
- ☐ Equal Access to long distance providers.
- ☐ Local Number Portability.
- ☐ Local Calling.
- ☐ Long Distance Calling.
- ☐ International Calling.
- ☐ Contribute to Universal Service Fund.
- ☐ Require VoIP subscriber to also purchase Broadband service.
- ☐ Offered as primary line service.
- ☐ Offered as secondary line service only.
- ☐ Interconnected with PSTN.
- ☐ Peer-to-Peer only (no interconnection with PSTN).
- ☐ Use of public Internet.
- ☐ Use of private IP network.
- ☐ Call uptime 99.999%.
- ☐ Use of numbers from the North American Numbering Plan Administrator.

6. If you are not offering or providing VoIP service to end-user customers in Florida, do you anticipate doing so? If yes, identify rollout month/year. **XO has not scheduled a date for commercial rollout of VoIP service to end-user customers in Florida.**

7. Broadband Internet Access.

(a.) With this data, we are interested in reporting on an aggregate statewide rather than a per company basis.

- Provide the total number of **residential** lines and wireless channels over which you or an affiliate are providing broadband service in Florida. **XO does not provide residential service or broadband service using wireless channels.**
- Provide the total number of **small business** lines and wireless channels over which you or an affiliate are providing broadband service in Florida. **See previous response and attached FCC Form 477.**

- Provide the total number of **residential and small business** lines and wireless channels over which you or an affiliate are providing broadband service in Florida. **See previous responses and attached confidential FCC Form 477.**

(b.) What types of broadband connection(s) do you provide?

- ☒ xDSL
☐ cable modem
☐ satellite
☐ fixed wireless
☐ mobile wireless
☐ Wi-Fi
☐ Broadband over power line
☐ Other (Specify)

(c.) How do you provision broadband services? Check all that apply.

- ☒ Over own facilities
☒ Over UNE loops
☐ Over resold facilities (ILEC)
☐ Over resold facilities (non-ILEC)
☐ Over loops or channels obtained from unaffiliated entities (non- ILEC)
☐ Through line splitting agreements

(d.) Please fill out the following table providing the downstream and upstream data transfer rates and the monthly price for each tier of broadband service you offer.

Broadband Service	Data Transfer Rate		\$ Price/month
	Downstream	Upstream	
Residential	NA	NA	NA
Business	≤ 400Kbps		\$820 to \$2,160 *
	= 768Kbps w SLA		\$1,130 to \$1,470 *
	≤ 1.5Mbps		\$1,030 to \$4,980 *
	= 1.5Mbps		\$1,840 to \$5,545 *

8. Have you experienced any significant barriers in entering Florida's local exchange markets? Please list and describe any major obstacles or barriers encountered that you believe maybe impeding the growth of local competition in the state, along with any suggestions as to how to remove such obstacles.

Yes. XO has experienced and continues to experience barriers to competition related to the anticompetitive behavior of the incumbents. See, i.e, Docket No. 040489-TP.

9. Please provide any additional general comments or information you believe will assist staff in evaluating and reporting on the development of local exchange competition in Florida.

See Response to Question No. 8.

10. As of December 31, 2003, how much money (in thousands of dollars) have you invested in your network serving Florida customers?

XO Florida, Inc. has invested in excess of [REDACTED] in Florida network operations.

11. Are you currently operating under Chapter 7 or Chapter 11 protection? **No.**
12. If your company filed a Form 477 with the Federal Communications Commission in March 2004, please enclose a copy of the completed form with your response to this data request. (NOTE: This form only applies to CLECs with a minimum of 10,000 access lines.) **See attached FCC Confidential Form 477 filed March, 2004.**
13. Following the D.C. Circuit's decision, the FCC called for ILECs and CLECs to negotiate.
- (a.) Are you currently in negotiations with any ILECs? **Yes.**
 - (b.) If so, with which carriers? **Bell South and Verizon.**
 - (c.) Are the negotiations national or Florida-only? **Regional.**
 - (d.) Have you reached agreement with one or more carriers? **No.**
14. If so, please provide the name(s) of the carrier(s) and when you expect to file your agreement(s) with the Florida Commission. If you do not intend to file your agreement(s), explain why.

N/A.

1. Filing status
2. Company
3. Indicate the category that best describes the operations covered by this filing.
4. Filers must report separate data for ILEC and non-ILEC operations.
Use the following drop-down box to indicate whether this worksheet contains data for ILEC or for non-ILEC operations.
5. Use the following drop-down box to select your company, parent or controlling entity name. Select "not shown" if it is not in the list. See instructions Section IV-B-1 for information on preparing file names.

If you selected "not shown" above, then provide the following:
6. State.
7. Contact person (person who prepared the data contained below).
8. Contact person telephone number and e-mail address.
phone
e-mail
9. Indicate whether this is an original or revised filing.
10. Indicate whether you request non-disclosure of some or all of the information in this file because you believe that this information is privileged and confidential and public disclosure of such information would likely cause substantial harm to the competitive position of the filer.
11. Indicate if this is a complete file or a redacted version of a complete file.

Please review instructions before completing form.

Reminders:

- 1) Ensure files are virus free by using up-to-date virus detection software. Filers are encouraged to submit files via e-mail (address: FCC477@fcc.gov).
- 2) If you are filing original or revised data for an earlier semi-annual reporting period, do not use this particular form (which is only for data as of December 31, 2003). See reminder 4.
- 3) You may not insert or delete columns or rows, move cells, or edit text or numbers outside the cells provided for data entries. Files that cannot be opened in EXCEL97, files whose structure has been altered, and files with improper names will have to be refiled.
- 4) If you have questions about the form, contact the Wireline Competition Bureau, Industry Analysis and Technology Division at (202) 418-0940; via e-mail at 477INFO@fcc.gov; or via TTY at (202) 418-0484.
- 5) You must submit a Certification Statement signed by an officer of your company. A single statement may cover all files submitted. See Instructions sections IV & V
- 6) If you request non-disclosure of some data, you must file a public version of the form with such information redacted. See Instructions sections IV.B and IV.C for information on preparing a redacted file.
- 7) Name your files as specified in Instructions section IV.B.1. To assist you, complete this Cover Page to generate an "example" name, below. Replace the character "#" in this example name with a sequence number as specified in the instructions. This number should be "1" unless using "1" would cause you to submit more than one file with the identical file name.

Example

☒ Florida, Inc. non-ILEC operations for Florida December 31, 2003

Complete Part I if you and all affiliates (including commonly controlled entities) provide 250 or more broadband lines or wireless channels in the state over your own facilities or over lines you provisioned as broadband. See instructions for definitions of "own facilities", "broadband", "end user", and "residential and small business".

If you provide data in Part I, you must provide in Part V a list containing the 5-digit Zip Codes of the end-user locations in which you provide the

Data as of December 31, 2003

- A. Lines and wireless channels of broadband service that you provided over your own facilities, or over UNE loops or other lines and wireless channels that you obtained from other service providers and equipped as broadband, categorized by technology at the end-user location.

(a) Total one-way and two-way (full) broadband lines and wireless channels	Percentages of lines and wireless channels reported in (a)				
	(b) % of (a) used by residential & small business customers	(c) % of (a) provided over your own facilities	(d) % of (a) provided (i.e. billed directly) to end users	(e) % of (a) providing customers greater than 200 kbps in both directions	(f) % of (a) providing customers greater than 2 mbps in both directions

1 - 1. Asymmetric xDSL.

1 - 2. Other traditional wireline including symmetric xDSL.

1 - 3. Coaxial carrier systems including hybrid fiber-coaxial systems.

1 - 4. Optical carrier (fiber to the end user).

1 - 5. Satellite.

1 - 6. Terrestrial wireless fixed.

1 - 7. Terrestrial wireless mobile.

1 - 8. All other technologies, such as distribution over electric power lines.

Note: In Part I, report actual counts. Do not report voice-grade equivalent measures.

XO Florida, Inc. non-ILEC operations for Florida December 31, 2003

Complete Part III if you and all affiliates (including commonly controlled entities) serve 10,000 or more mobile voice telephony subscribers in the state over your own facilities. See instructions for definitions of "mobile voice telephony subscribers" and "own facilities".

Data as of December 31, 2003

- A. Mobile voice telephony subscribers in service and served over your own facilities.

(a) Network telephone service subscribers	(b) Percentage of (a) provided (i.e. billed directly) to end users
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III - 1. Cellular, PCS & other mobile telephony.

XO Florida, Inc. non-ILEC operations for Florida December 31, 2003

Filers completing Part I or Part II must supply a list of 5-digit Zip Codes in which the filer has at least one customer.
Do not provide customer counts by Zip Code.

Data as of December 31, 2003

V - 1. 5-digit Zip Codes in the state in which you provide service to end-user locations:

	(a) Broadband service	(b) Wireline & fixed wireless exchange telephone
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