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Joseph A. McGlothlin  
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January 31, 2005

Ms. Blanca S. Bayó, Director  
Division of the Commission Clerk  
and Administrative Services  
2540 Shumard Oak Boulevard  
Tallahassee, FL 32399-0870

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COMMISSION  
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Re: Docket No. 041272-EI

Dear Ms. Bayó:

I am enclosing, for filing and appropriate distribution, the original and 15 copies of the prefiled testimony and exhibits of James A. Rothschild on behalf of the Citizens of the State of Florida in the above docket.

I am also enclosing the original and one copy of the testimony and exhibits of Michael J. Majoros, Jr. on behalf of the Citizens of the State of Florida, together with a copy of Progress Energy Florida, Inc.'s (PEF) Notice of its intent to request that portions of Mr. Majoros' testimony be designated as confidential. Pending the completion of PEF's review of the filing, the confidentiality of Mr. Majoros' testimony and exhibits should be maintained.

CMP \_\_\_\_\_  
COM 5 \_\_\_\_\_  
CTR Org. \_\_\_\_\_  
ECR \_\_\_\_\_  
GCL 1 \_\_\_\_\_  
OPC \_\_\_\_\_  
MMS \_\_\_\_\_  
RCA \_\_\_\_\_  
SCR \_\_\_\_\_  
SEC 1 \_\_\_\_\_  
OTH \_\_\_\_\_

Copies of Mr. Majoros' testimony will be delivered today to PEF and to parties of record who entered confidentiality agreements with PEF.

OPC and PEF were unable to identify the portions of Mr. Majoros' testimony and testimony that PEF deems confidential in time to enable OPC to prepare redacted versions to accompany this original testimony. OPC will prepare and submit the redacted copies as soon as that process has been completed. PEF has agreed to this procedure. Staff, FIPUG, and Mr. Twomey have been informed of the arrangement, and no party has objected.

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Blanca S. Bayó, Director  
January 31, 2005  
Page 2

Thank you for your assistance.

Yours truly,

A handwritten signature in black ink that reads "Joe A. McGlothlin". The signature is written in a cursive style with a prominent initial "J" and "M".

Joseph A. McGlothlin  
Associate Public Counsel

JAM/dsb

cc: Parties of Record

**BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

In re: Petition for approval of storm )  
cost recovery clause for recovery )  
of extraordinary expenditures )  
related to Hurricanes Charley, )  
Frances, Jeanne, and Ivan, by )  
Progress Energy Florida, Inc. )  
\_\_\_\_\_ )

Docket No. 041272-EI

Filed: January 31, 2005

**DIRECT TESTIMONY**

**OF**

**JAMES A. ROTHSCHILD**

On Behalf of

The Citizens of the State of Florida

1                   **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2                                   **DOCKET NO. 041272-EI**

3   **TESTIMONY**

4   **OF**

5   **JAMES A. ROTHSCHILD**

6  
7   **I.    STATEMENT OF QUALIFICATIONS OF JAMES A. ROTHSCHILD**

8   **Q.    PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.**

9    A.    My name is James A. Rothschild and my address is 115 Scarlet Oak Drive,  
10         Wilton, Connecticut 06897.

11  
12   **Q.    WHAT IS YOUR OCCUPATION?**

13   A.    I am a financial consultant specializing in utility regulation. I have experience in  
14         the regulation of electric, gas, telephone, sewer, and gas utilities throughout the  
15         United States.

16  
17   **Q.    PLEASE SUMMARIZE YOUR UTILITY REGULATORY EXPERIENCE.**

18   A.    I am President of Rothschild Financial Consulting and have been a consultant  
19         since 1972. From 1979 through January 1985, I was President of Georgetown  
20         Consulting Group, Inc. From 1976 to 1979, I was the President of J. Rothschild  
21         Associates. Both of these firms specialized in utility regulation. From 1972  
22         through 1976, Touche Ross & Co., a major international accounting firm,  
23         employed me as a management consultant. (Touche Ross & Co. later merged to  
24         form Deloitte Touche.) Much of my consulting at Touche Ross was in the area of

1 utility regulation. While associated with the above firms, I have worked for  
2 various state utility commissions, attorneys general, and public advocates on  
3 regulatory matters relating to regulatory and financial issues. These have included  
4 rate of return, financial issues, and accounting issues. (See Appendix A.

5 **Q. WHAT IS YOUR EDUCATIONAL BACKGROUND?**

6 A. I received an MBA in Banking and Finance from Case Western University (1971)  
7 and a BS in Chemical Engineering from the University of Pittsburgh (1967).

8  
9 **II. BACKGROUND AND PURPOSE**

10 **Q. PLEASE EXPLAIN THE BACKGROUND FOR THIS TESTIMONY.**

11 A. Severe damage was inflicted on Florida by four hurricanes during 2004: Charlie,  
12 Frances, Ivan and Jeanne. Progress Energy Florida (PEF) claims that as a result of  
13 these hurricanes, it incurred \$366 million in storm damage related costs. Of this  
14 amount, \$55 million was capitalized and \$311 million of restoration costs  
15 associated with these storms were charged to its storm damage reserve rather than  
16 being expensed. Since the Company had \$45 million in its storm damage reserve  
17 fund before charging the extraordinary storm damage costs to the reserve, the  
18 result of the charges made by the company (prior to any adjustments the  
19 Commission may make in this case) is a \$266 million negative balance in its  
20 storm damage reserve fund. The Company proposes to recover \$252 million of  
21 this deficit from retail customers over a two-year period, with the remaining \$14  
22 million being attributable to wholesale customers. Since no amortization of this  
23 deficit in the storm damage reserve fund has begun, none of the storm damage

1 costs that PEF charged to the storm damage reserve have yet impacted the  
2 earnings of PEF. (Source: PEF 3<sup>rd</sup> quarter 2004 10Q report to the U.S. Securities  
3 & Exchange Commission [SEC] obtained from the SEC website.)  
4 Currently, PEF's rates are based upon a settlement agreement entered into in  
5 March 2002, with terms that are to remain in effect between May 1, 2002 and  
6 December 31, 2005. As explained in the Company's 3<sup>rd</sup> quarter 2004 10Q report:

7

8 In March 2002, the parties in PEF's rate case entered into a  
9 Stipulation and Settlement Agreement (the Agreement) related to  
10 retail rate matters. The Agreement was approved by the FPSC and is  
11 generally effective May 1, 2002 through December 31, 2005;  
12 provided, however, that if PEF's base rate earnings fall below a 10%  
13 return on equity, PEF may petition the FPSC to amend its base rates.

14

15 The rate stipulation under which PEF is currently operating also specifically states  
16 that:

17

18 FPC will not petition for an increase in its base rates and charges,  
19 including interim increases, that would take effect prior to  
20 December 31, 2005, except as provided in Section 7.

21

22 (Order No. PSC-02-0655-AS-EL, p. 15)

23

24 Section 7 of the stipulation says:

25

26 If FPC's retail base rates earnings fall below a 10.0% ROE as  
27 reported on an FPSC adjusted pro-forma basis on an FPC monthly  
28 earnings surveillance report during the term of this Stipulation and  
29 Settlement, FPC may petition the Commission to amend its base  
30 rates notwithstanding the provisions of Section 4.

1 I am advised that the Office of Public Counsel's position is that the  
2 legal effect of the stipulation is such that prior to December 31,  
3 2005, the source for amortization of the negative balance in the  
4 storm damage reserve must first come from earnings to the extent  
5 that earnings exceed 10.0% on equity. In other words, only after the  
6 company pays enough of the cost of the storm damage to bring the  
7 earned return on equity down to 10.0% is the company entitled to  
8 request authority to adjust its rates so as to recover the balance of  
9 storm damage costs. OPC has asked me to provide my opinion on  
10 the following subjects that are related to the decisions the  
11 Commission must make in this case:

12  
13 (1) Is it appropriate to require a regulated electric utility such as PEF to bear some  
14 portion of the risk associated with storm damage losses?

15  
16 (2) Given that the 10% return on equity is a matter of agreement, is it nonetheless  
17 reasonable under prevailing economic conditions?

18  
19 (3) In the event the Commission decides that the threshold in the stipulation does  
20 not legally govern the situation, on what basis should the Commission  
21 apportion the burden of the storm damage costs between the utility and its  
22 ratepayers?

23  
24 **III. SUMMARY OF FINDINGS AND RECOMMENDATIONS**

25 **Q. PLEASE SUMMARIZE YOUR FINDINGS.**

26 **A.** For reasons stated later in this testimony:

27 a) There is a requirement flowing from the stipulation that PEF first has to  
28 experience an earnings drop to no more than 10.0% on equity before it is entitled  
29 to request incremental recovery of any expenses. This requirement of the  
30 stipulation is applicable to all unanticipated expenses that may be incurred by the

1 company, be they storm damage expenses or anything else. While it may be true  
2 that the company would have been able to earn more than the stipulated minimum  
3 10.0% return on equity absent a storm, putting the portion of the 2004 storm  
4 damage losses that lower the return on equity down to 10.0% is fully consistent  
5 with the nature of risk and investment, as well as applicable principles of  
6 regulation. Investors are paid an allowance for risks, including the risk of storm  
7 casualty losses. The function of regulation is not to insulate the company from all  
8 risks that may cause earnings to decline below the levels they would have been  
9 without the realization of the risk. Because ratepayers pay rates that compensate  
10 investors for all risks, including storm damage, it would be entirely inappropriate  
11 to shift the full risk of such costs to ratepayers. In view of this, it would be proper  
12 to require PEF to absorb a portion of the storm damage losses even if there were  
13 no stipulation.

14  
15 b) The 10% return on equity that PEF would be required to demonstrate under the  
16 terms of the stipulation before being allowed to request a rate increase is  
17 reasonable, if not conservatively high, under current economic conditions. More  
18 than half of the electric companies covered by Value Line in its Eastern edition  
19 are expected to earn 10% or less in 2004. Furthermore, as explained later in this  
20 testimony, the cost of equity determined by the Social Security Administration in  
21 its evaluation of what could be earned by allowing people to invest a portion of  
22 their Social Security funds in the stock market is 6.5% plus the inflation rate.  
23 Given investors' current expectations for inflation, this makes the current cost of



1 equity based upon the Social Security Administration's approach equal to  
2 approximately 9.35%.

3 **IV. RISK ALLOWANCE**

4 **Q. IS IT APPROPRIATE TO REQUIRE PEF TO BEAR A PORTION OF**  
5 **THE RISK ASSOCIATED WITH CATASTROPHIC STORM LOSSES?**

6 A. Yes, especially if the risk being borne is confined to the risk of reducing earnings  
7 to the extent that they are in excess of the stipulated return on equity floor of  
8 10.0%. That PEF bears this portion of the risk associated with extraordinary  
9 storm casualty losses is fully consistent with the nature of business risks and  
10 investments. Investors understand that the companies in which they invest are  
11 exposed to a variety of risks. The possibility of having some reasonable exposure  
12 to storm casualty losses is but one example of the variety of risks that investors  
13 take—and for which they are compensated in the return on investment that the  
14 company is given an opportunity to achieve. Accordingly, to provide the  
15 appropriate opportunity to earn a fair return, given a company's overall risk  
16 profile, *and* to simultaneously require ratepayers to bear all of the risk of the  
17 **storm losses that they** are paying investors to accept, would be unfair to the  
18 company's customers.

19  
20 **Q. CAN YOU DEMONSTRATE THAT PEF AND OTHER COMPANIES ARE**  
21 **COMPENSATED FOR TAKING BUSINESS RISKS?**

1 A. Yes. The return on long-term treasury bonds is indicative of a fully guaranteed  
2 (i.e., risk-free return). Because of the risk-free nature of the bonds, investors are  
3 willing to buy billions of dollars worth of long-term treasury bonds that are  
4 currently priced to yield 4.85%. The returns on equity that PEF and other  
5 companies are allowed to earn are significantly higher than this “risk-free” return.  
6 This means that ratepayers are paying investors a risk allowance in the range of  
7 5% or more because the return on equity is not guaranteed. In other words, PEF  
8 ratepayers are paying investors millions of dollars every year to take risk.

9  
10 **Q. TO WHAT BENEFITS ARE RATEPAYERS ENTITLED AS A RESULT**  
11 **OF PAYING THIS LARGE RISK ALLOWANCE?**

12 A. Ratepayers are supposed to be at least partially shielded from risks because,  
13 through the risk premium, they have already paid for that privilege. Investors  
14 understand they are paid to take a risk. Because of this understanding, they will  
15 still provide equity capital on reasonable terms to electric companies. This  
16 availability of capital on reasonable terms will happen so long as investors are  
17 confident that prospective rates continue to be set at a level that provides them  
18 with a reasonable opportunity to earn the cost of equity. Because ratepayers are  
19 making such payments, it is they, and not the company, who should be protected  
20 from having to bear the entire risk of storm damage losses.

1   **Q.   HAS THE FLORIDA PSC ADDRESSED WHETHER IT IS REASONABLE**  
2           **FOR ELECTRIC COMPANIES TO ABSORB SOME OF THE RISK OF**  
3           **STORM DAMAGE?**

4   **A.   Yes. On pages 4-5 of its Order No. PSC-93-0918-FOF-EI issued in Docket No.**  
5           **930405-EI, the Commission stated:**

6                   **FPL seeks approval for a Storm Loss Recovery Mechanism that would**  
7                   **guarantee 100% recovery of expenses from ratepayers, over and above**  
8                   **base rates in effect at the time of implementation. This would**  
9                   **effectively transfer all risk associated with storm damage directly**  
10                  **to ratepayers, and would completely insulate the utility from risk.**  
11                  **We decline to approve such a mechanism at this time.**

12  
13                   **FPL's cost recovery proposal goes beyond the substitution of self-**  
14                   **insurance for its existing policy. The utility wants a guarantee that**  
15                   **storm losses will have no effect on its earnings. We believe it would**  
16                   **be inappropriate to transfer all risk of storm loss directly to ratepayers.**  
17                   **The Commission has never required ratepayers to indemnify**  
18                   **utilities from storm damage. Even with traditional insurance,**  
19                   **utilities are not free from this risk. This type of damage is a normal**  
20                   **business risk in Florida.**

21  
22   **(Bold emphasis added.)**

23  
24                   The principle that the Commission articulated in its 1993 order is not only fully  
25                   applicable here, it is further reinforced by the Stipulation. The company is  
26                   compensated for its entire risk profile, including the risk of storm damage. Even  
27                   if there were no stipulation, or even if the Commission were to decide that the  
28                   stipulation does not dictate the amount of storm losses that PEF must absorb,  
29                   there would be a need to apportion the responsibility for the storm casualty losses  
30                   between the company and ratepayers in a way that recognizes the risk that the  
31                   company bears. The following section of my testimony shows that the 10% ROE

1 criterion that OPC advocates as a consequence of the stipulation would be a  
2 reasonable basis for this decision even if there were no stipulation.

3

4 **V. UPDATED EXAMINATION OF STIPULATED 10.0% MAXIMUM**  
5 **RETURN ON EQUITY PRIOR TO SEEKING AN ADJUSTMENT IN**  
6 **RATES**

7 **Q. IS THE STIPULATED 10.0% MAXIMUM RETURN THAT PEF MUST**  
8 **DEMONSTRATE TO BE ELIGIBLE TO REQUEST A RATE INCREASE**  
9 **ADEQUATE TO PROVIDE A FAIR RETURN TO INVESTORS AND**  
10 **ENABLE PEF TO RAISE CAPITAL ON REASONABLE TERMS?**

11 **A.** Yes. If anything, it is more than adequate. Since the date of the stipulation, there  
12 have been some electric companies that have been awarded a cost of equity of less  
13 than 10.0%. These companies include Public Service Electric and Gas Company,  
14 Jersey Central Power & Light Company, Atlantic City Electric Company, and  
15 Connecticut Light and Power Company.

16 Schedule 1 of my testimony shows the actual earned returns on equity Value Line  
17 estimates the electric companies in the edition that covers Eastern electric  
18 companies will actually earn on equity in 2004. A review of the Value Line  
19 Eastern edition results reveals that in 2004 more than half of the 23 electric  
20 companies covered by Value Line are estimated to actually earn 10.0% or less  
21 with some companies, including Allegheny Energy, Central Vermont, Northeast  
22 Utilities, and TECO expected to earn 8.0% or less on equity. In other words,  
23 Progress Energy Florida's stipulated settlement that provides for actual earnings

1 of 10.0% or higher produces results that place the Company at or above the  
2 median earned return on equity.

3 **Q. HOW DOES THE FINANCIAL RISK OF THE 23 ELECTRIC**  
4 **COMPANIES IN THE VALUE LINE EASTERN EDITION COMPARE TO**  
5 **THE CURRENT CAPITAL STRUCTURE OF FPC?**

6 A. The financial risk of a company is dependent upon the level of common equity in  
7 its capital structure. The higher the common equity ratio, the lower the financial  
8 risk. According to PEF's July 2004 report to the Commission, its capital structure  
9 contains 47.65% common equity. However, to be consistent with the way that  
10 Value Line reports common equity ratios, the impact of short-term debt, customer  
11 deposits, the investment tax credit, the FAS 109 asset and deferred income taxes  
12 must all be excluded. Excluding these amounts makes the common equity ratio of  
13 PEF'S 56.9%. At 56.9%, PEF has a lower financial risk than all but two of the 23  
14 companies in Value Line's Eastern Edition of electric companies and is a  
15 considerably higher ratio than the 44% median common equity ratio for the group.  
16 The reduced financial risk associated with a 56.9% common equity ratio causes a  
17 reduction in the cost of equity of about 0.50% compared to an electric company  
18 with a common equity ratio equal to the 44% group median.

19  
20 **Q. HAVE THERE BEEN CHANGES IN THE CAPITAL MARKETS SINCE**  
21 **THE 10.0% WAS ESTABLISHED?**

22 A. Yes. PEF'S stipulated 10.0% was the result of proceedings based upon direct  
23 evidence filed no later than very early in 2002. A revisiting of the 10.0%

1 maximum earnings standard before rate relief could be requested was not  
2 specified as a condition of the settlement. Furthermore, since the time of the  
3 evidence on which the 10.0% standard was based, long-term interest rates have  
4 declined. Therefore, even if one wanted to go beyond the settlement and update  
5 the 10% threshold, an updating would cause a revisiting of the threshold to be  
6 lowered. As of early January 2005, the interest rate on long-term U.S. treasury  
7 bonds is approximately 4.85% compared to the 5.64% as of the March 2002 date  
8 that the settlement agreement was made. Therefore, if the 10.0% maximum  
9 earnings threshold requirement were updated to reflect current conditions, the  
10 minimum required before rate relief should be approximately 9.2%.

11

12 **Q. YOU SAID THAT THE SOCIAL SECURITY ADMINISTRATION HAS**  
13 **DETERMINED THE COST OF EQUITY. PLEASE EXPLAIN.**

14 A. President Bush has proposed to allow people to choose to invest a portion of their  
15 Social Security funds in the stock market. As part of his argument in favor of this  
16 approach, it is anticipated that those who choose to invest in the stock market will  
17 be able to earn higher returns than if the funds are merely sent to the Social  
18 Security Administration in the old way. The cover article that appeared in the  
19 January 24, 2005 issue of Business Week addresses this topic. The article,  
20 entitled "Special Report. SOCIAL SECURITY. Are Private Accounts A Good  
21 Idea?" notes on page 69 that Stephen C. Goss, the SSA's chief actuary has  
22 determined that the total return on the stock market will be 6.5% over the inflation  
23 rate during the next 75 years. Currently, the future expectation for inflation is

1 about 2.85%, a number I obtained by comparing the difference in yield between  
2 normal long-term U.S. treasury bonds and the yield on inflation-indexed U.S.  
3 treasury bonds. Adding the 6.50% and the 2.85% produces a cost of equity  
4 expectation of 9.35%. This 9.35% is before any risk reduction adjustment that  
5 would be applicable.

6

7 **Q. ARE YOU RECOMMENDING THAT THE STIPULATION UPON**  
8 **WHICH CURRENT RATES ARE BASED SHOULD BE LOWERED**  
9 **FROM 10.0%?**

10 A. No. The stipulation does not provide for a revision of the 10.0% prior to  
11 12/31/05. However, I have provided the 9.2% (based upon an update to the  
12 10.0% finding based upon interest rate changes) or the 9.35% (based upon the  
13 method chosen by the Social Security Administration) to show the Commission  
14 that if the 10.0% return on equity was appropriate when the stipulation was  
15 entered into in March 2002, it is more than reasonable in today's financial climate.

16

17 **Q. SHOULD THE COMMISSION BE CONCERNED THAT ENFORCING**  
18 **THE 10% ROE CRITERION COULD CAUSE RATING AGENCIES TO**  
19 **DOWNGRADE PEF, RESULTING IN AN INCREASE IN ITS COST OF**  
20 **CAPITAL?**

21

22 A. No. The terms of the stipulation are not new news to the bond rating agencies. If  
23 the Commission allows PEF to earn a return on equity that is commensurate with

1 its risk profile and prevailing economic circumstances, rating agencies would have  
2 no reason to be concerned about PEF's ability to meet its debt service  
3 requirements. Additionally, for the reasons stated, providing PEF the opportunity  
4 to earn 10% on its equity capital while affording it the ability to recover the  
5 balance of storm-related costs would be fully adequate to enable PEF to access  
6 capital markets on reasonable terms in the current environment.

7

8 **VIII. CONCLUSION**

9 **Q. PLEASE SUMMARIZE YOUR RECOMMENDATIONS IN THIS CASE.**

10 A Requiring PEF to bear some of the costs associated with repairs to 2004 storm  
11 damage that exceeded the positive balance in its storm damage reserve is  
12 consistent with the nature of business risk inherent in investments. To induce  
13 them to take on risk, investors have been paid millions of dollars to provide a  
14 return greater than a risk-free rate. Because they are paid such a large amount to  
15 do so, occasionally requiring them to actually bear some of this risk is well within  
16 the parameters to which ratepayers are entitled and investors expect. Indeed,  
17 because ratepayers have been paying rates that compensate PEF's investors for  
18 such risks, it is they, and not shareholders, who are entitled to a degree of  
19 insulation from storm damage costs.

20 Applying the 10% ROE criterion in PEF's stipulation will not result in the  
21 inability of PEF to earn its cost of capital. **The 10.0% earned return on equity is**  
22 **still as high or higher a return on equity than the return on equity Value Line**  
23 **expects more than half of the electric companies in its Eastern edition to actually**



1           earn, and was established at a time when long-term interest rates on U.S. treasury  
2           bonds were higher than they are today.

3           I recommend that the Commission use the 10% ROE criterion to quantify the  
4           portion of PEF's negative storm damage reserve balance for which PEF's  
5           shareholders should be responsible. While this position flows from OPC's  
6           position regarding the effect of the ratemaking stipulation to which PEF is a party,  
7           in my opinion it would be an appropriate basis for assigning the company's  
8           responsibility even in the absence of a stipulation.

9

10   **Q.    DOES THIS CONCLUDE YOUR TESTIMONY?**

11   **A.    Yes.**

## APPENDIX A

### TESTIFYING EXPERIENCE OF JAMES A. ROTHSCHILD

**THROUGH DECEMBER 31, 2004**

#### **ALABAMA**

Continental Telephone of the South; Docket No. 17968, Rate of Return, January, 1981

#### **ARIZONA**

Southwest Gas Corporation; Rate of Return, Docket No. U-1551-92-253, March, 1993  
Sun City West Utilities; Accounting, January, 1985

#### **CONNECTICUT**

Aquarion Water Company, Docket No. 04-02-14, Rate of Return, June 2004  
Connecticut American Water Company; Docket No. 800614, Rate of Return, September, 1980  
Connecticut American Water Company, Docket No. 95-12-15, Rate of Return, February, 1996  
Connecticut Light & Power Company; Docket No. 85-10-22, Accounting and Rate of Return,  
February, 1986  
Connecticut Light & Power Company; Docket No. 88-04-28, Gas Divestiture, August, 1988  
Connecticut Light & Power Company, Docket No. 97-05-12, Rate of Return, September, 1997  
Connecticut Light & Power Company, Docket No. 98-01-02, Rate of Return, July, 1998  
Connecticut Light & Power Company, Docket No. 99-02-05, Rate of Return, April, 1999  
Connecticut Light & Power Company, Docket No. 99-03-36, Rate of Return, July, 1999  
Connecticut Light & Power Company, Docket No. 98-10-08 RE 4, Financial Issues, September  
2000  
Connecticut Light & Power Company, Docket No. 00-05-01, Financial Issues, September, 2000  
Connecticut Light & Power Company, Docket No. 01-07-02, Capital Structure, August, 2001  
Connecticut Light & Power Company, Docket No. 03-07-02, Rate of Return, October, 2003  
Connecticut Natural Gas; Docket No. 780812, Accounting and Rate of Return, March, 1979  
Connecticut Natural Gas; Docket No. 830101, Rate of Return, March, 1983  
Connecticut Natural Gas; Docket No. 87-01-03, Rate of Return, March, 1987  
Connecticut Natural Gas, Docket No. 95-02-07, Rate of Return, June, 1995  
Connecticut Natural Gas, Docket No. 99-09-03, Rate of Return, January, 2000  
Southern Connecticut Gas, Docket No. 97-12-21, Rate of Return, May, 1998  
Southern Connecticut Gas, Docket No. 99-04-18, Rate of Return, September, 1999  
United Illuminating Company; Docket No. 89-08-11:ES:BBM, Financial Integrity and Financial  
Projections, November, 1989.  
United Illuminating Company; Docket No. 99-02-04, Rate of Return, April, 1999  
United Illuminating Company, Docket No. 99-03-35, Rate of Return, July, 1999  
United Illuminating Company, Docket No. 01-10-10-DPUC, Rate of Return, March 2002

## **DELAWARE**

Artesian Water Company, Inc.; Rate of Return, December, 1986  
Artesian Water Company, Inc.; Docket No. 87-3, Rate of Return, August, 1987  
Diamond State Telephone Company; Docket No. 82-32, Rate of Return, November, 1982  
Diamond State Telephone Company; Docket No. 83-12, Rate of Return, October, 1983  
Wilmington Suburban Water Company; Rate of Return Report, September, 1986  
Wilmington Suburban Water Company; Docket No. 86-25, Rate of Return, February, 1987

## **FEDERAL ENERGY REGULATORY COMMISSION (FERC)**

Koch Gateway Pipeline Company, Docket No. RP97-373-000 Cost of Capital, December, 1997  
Maine Yankee Atomic Power Company, Docket No. EL93-22-000, Cost of Capital, July, 1993  
New England Power Company; CWIP, February, 1984. Rate of return.

New England Power Company; Docket No. ER88-630-000 & Docket No. ER88-631-000, Rate of Return, April, 1989

New England Power Company; Docket Nos. ER89-582-000 and ER89-596-000, Rate of Return, January, 1990

New England Power Company: Docket Nos. ER91-565-000, ER91-566-000, FASB 106, March, 1992. Rate of Return.

Philadelphia Electric Company - Conowingo; Docket No. EL-80-557/588, July, 1983. Rate of Return.

Ocean State Power Company, Ocean States II Power Company, Docket No. ER94-998-000 and ER94-999-000, Rate of Return, July, 1994.

Ocean State Power Company, Ocean States II Power Company, Docket No ER 95-533-001 and Docket No. ER-530-001, Rate of Return, June, 1995 and again in October, 1995.

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**CERTIFICATE OF SERVICE  
DOCKET NO. 041272-EI**

I **HEREBY CERTIFY** that a true and exact copy of the foregoing Direct Testimony of James A. Rothschild, has been furnished by U.S. Mail or hand-delivery(\*) this 31<sup>st</sup> day of January, 2005 to the following parties:

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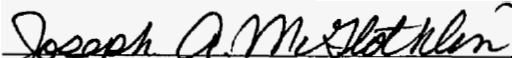
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