#### BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION 1 Docket No. 050004-EG In Re: Conservation Cost 2 Submitted for Filing Recovery Clause September 21, 2005 3 DIRECT TESTIMONY OF DEBBIE STITT ON 5 BEHALF OF ST. JOE NATURAL GAS COMPANY, INC. 6 Q. Please state your name, business address, by whom you 7 are employed and in what capacity. 8 A. Debbie Stitt, 301 Long Avenue, Port St. Joe, Florida 9 32456, St Joe Natural Gas Company in the capacity of 10 Energy Conservation Analyst. 11 Q. What is the purpose of your testimony? 12 A. My purpose is to submit the known and projected 13 expenses and revenues associated with SJNG's 14 conservation programs incurred in January thru August 15 2005 and projection costs to be incurred from Sept. 16 2005 through December 2005. It will also include 17 projected conservation costs for the period January 18 1, 2006 through December 31, 2006 with a calculation 19 of the conservation adjustment factors to be applied 20 to the customers bills during the January 1, 2006 21 through December 31, 2006 period. 22 O. Have you prepared any exhibits in conjunction with 23

A. Yes, I have prepared and filed to the Commission the

your testimony?

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DOCUMENT HUMBER-CATE

- 1 21 st day of September 2005 Schedule C1
- 2 prescribed by the Commission Staff which has
- 3 collectively been entitled "Energy Conservation
- 4 Adjustmnt Summary of Cost Recovery Clause Calculation
- for months January 1, 2006 through December 31, 2006"
- 6 for identification.
- 7 Q. What Conservation Adjustment Factor does St. Joe
- 8 Natural Gas seek approval through its petition for
- 9 the twelve month period ending December 31, 2006.
- 10 A. \$0.00902 per therm for Residential, \$0.00737 per
- therm for Small Commercial, and \$0.00348 for
- 12 Commercial.
- 13 Q. Does this conclude your testimony?
- 14 A. Yes.

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#### BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Conservation Cost	)	Docket No.	. 05	50004-EG
Recovery	)	Submitted	for	Filing
	_)	September	21,	2005

#### CERTIFICATE OF SERVICE

I HEREBY CERTIFY that true and correct copies of the foregoing Testimony has been served upon all known parties of record in this docket by U.S. Mail dated this 21st day of September 2005.

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į			ENERGY C SUMMARY OF O MONTHS: JA	CONSERVATION COST RECOVEI ANUARY 2006 T	ENERGY CONSERVATION ADJUSTMENT SUMMARY OF COST RECOVERY CLAUSE CALCULATION MONTHS: JANUARY 2006 THROUGH DECEMBER 2006	LCULATION MBER 2006	COMPANY: S	ST. JOE NATURAL GAS	AL GAS	438 46680 878#18 ENGHADOC
EMENTAL	COSTS (SCHE	1. TOTAL INCREMENTAL COSTS (SCHEDULE C-2, PAGE 1)	E 1)				16,225			
CHEDULE C	2. TRUE-UP (SCHEDULE C-3, PAGE 4, LINE 11)	NE 11)					(6,766)			
3. TOTAL (LINE 1 AND LINE 2)	NE 2)						9,459			
RATE	BILLS	THERM	CUSTOMER CHARGE REVENUES	NON-GAS ENERGY CHARGE	TOTAL CUST. & ENGY CHG REVENUE	ECCR	ECCR AS % OF TOTAL REVENUES	DOLLARS THERM	TAX FACTOR	CONSERV
	36,214	883,681	325,926	336,559	662,485	7,933	1.19740%	0.00898	1.00503	0.00902
SMALL COMMERCIAL	2,597	100,919	23,373	38,436	61,809	740	1.19740%	0.00733	1.00503	0.00737
COMMERCIAL	467	227,413	18,680	46,995	65,675	786	1.19740%	0.00346	1.00503	0.00348
TOTAL	39,278	1,212,013	367,979	421,990	789,969	9,459.10		;		

SCHEDULE C-2 PAGE 1 OF 2 COMPANY: ST. JOE NATURAL GAS

#### ESTIMATED CONSERVATION PROGRAM COSTS BY PROGRAM BY MONTH JANUARY 2006 THROUGH DECEMBER 2006

PROGRAM	JAN 2006	FEB 2006	MAR 2006	APR 2006	MAY 2006	JUN 2006	JUL 2006	AUG 2006	SEP 2006	OCT 2006	NOV 2006	DEC 2006	TOTAL
1 HOME BUILDER PROGRAM	2,250	175	700	350	1,925	2,175	1,050	1,225	350	350	0	500	11,050
2 WATER HEATER REPLACE	1,350	225	675	225	450	675	225	450	225	0	225	0	4,725
3 HOME HEATING REPLACE	450	0	0	0	0	0	0	0	0	0	0	0	450
4 CONSERVATION EDUC	0	0	0	0	0	0	0	0	0	0	0	0	0
5 COMMON COSTS	0	0	0	0	0	0	0	0	0	0	0	0	0
6 (INSERT NAME)	0	0	0	0	0	0	0	0	0	0	. 0	0	0
7 (INSERT NAME)	0	0	0	0	0	. 0	0	0	0	0	0	0	0
8 (INSERT NAME)	0	0	0	0	0	0	0	0	0	0	0	0	0
9 (INSERT NAME)	0	0	0	0	0	0	0	0	0	0	0	0	0
10 (INSERT NAME)	0	0	0	0	0	0	0	0	0	0	0	0	0
11 (INSERT NAME)	0	0	0	0	0	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL ALL PROGRAMS	4,050	400	1,375	575	2,375	2,850	1,275	1,675	575	350	225	500	16,225

SCHEDULE C - 2 PAGE 2 OF 2 COMPANY: ST JOE NATURAL GAS CO

### ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM JANUARY 2006 THROUGH DECEMBER 2006

PROGRAM	CAPITAL INVEST	PYROLL & BENEFITS	MATERLS. & SUPPLIES	ADVERT	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
1 HOME BUILDER PROGRAM	0	0	0	0	11,050	0	0	0	11,050
2 WATER HEATER REPLACE	0	0	0	0	4,725	0	0	0	4,725
3 HOME HEATING REPLACE	0	0	0 ,	0	450	0	0	0	450
4 CONSERVATION EDUC	0	0	0	0	0	0	0	0	0
5 COMMON COSTS	0	0	0	0	0	0	0	0	0
6 (INSERT NAME)	0	0	0	0	0	0	0	0	0
7 (INSERT NAME)	0	0	0	0	0	0	0	0	0
8 (INSERT NAME)	0	0	0	0	0	0	0	0	0
9 (INSERT NAME)	0	0	0	0	0	0	0	0	0
10 (INSERT NAME)	0	0	0	0	0	0	0	0	0
11 (INSERT NAME)	0	0	0	0	0	0	0	0	0
PROGRAM COSTS	0	0	0	0	16,225	0	0	0	16,225

COMPANY: ST JOE NATURAL GAS CO

## ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM JANUARY 2005 THROUGH DECEMBER 2005

PROGRAM	CAPITAL INVEST	PYROLL & BENEFITS	MATERLS. & SUPPLIES	ADVERT	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
THOOKAW	1147501	DENETTIO	JOI I LILO	ADVEITI-	INCLIMITALO	OLIVIOLO	VEITICEL	OTTIEN	TOTAL
1 HOME BUILDER PROG									
A. ACTUAL	0	0	0	0	5,150	0	0	0	5,150
B. ESTIMATED	0	0	0	0	0	0	0	0	0
MULIT-FAMILY HM BUILDER	0	0	0	0	5,150	0	0	0	5,150
2 WATER HEATER REPLACE									
A. ACTUAL	0	0	0	0	1,575	0	0	0	1,575
B. ESTIMATED	0	0	0	0	0	0	0	0	0
ELECTRIC REPLACEMENT	0	0	0	0	1,575	0	0	0	1,575
3 HOME HEATING REPLACE									
A. ACTUAL	0	0	0	0	900	0	0	0	900
B. ESTIMATED	0	0	0	0	0	0	0	0	0
DEALER PROGRAM	0	0	0	0	900	0	0	0	900
4 CONSERVATION EDUC									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
SCHOOLS PROGRAM	0	0	0	0	0	0	0	0	0
5 COMMON COSTS									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
COMMON COSTS	0	0	0	0	0	0	0	0	0
6 (INSERT NAME)									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0		0
C. TOTAL	0	0	0	0	0	0	0	0	0
SUB-TOTAL	0	0	0	0	7,625	0	0	0	7,625

COMPANY: ST JOE NATURAL GAS CO

## ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM JANUARY 2005 THROUGH DECEMBER 2005

PROGRAM NAME	CAPITAL INVEST	PYROLL & BENEFITS	MATERLS. & SUPPLIES	ADVERT	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
SUB-TOTAL - PREVIOUS PAGE	0	0	0	0	7,625	0	0	0	7,625
7. A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0		0
(INSERT NAME 1-30 LETTERS)	0	0	0	0	0	0	0	0	0
(INSERT NAME)									
8. A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0 .	0	0	0	0	0	0
(INSERT NAME 1-30 LETTERS)	0	0	. 0	0	0	0	0	0	0
(INSERT NAME)									
9. A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
(INSERT NAME 1-30 LETTERS)	0	0	0	0	0	0	0	0	0
(INSERT NAME)									
10. A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0		0
C. TOTAL	0	0	0	0	0	0	0	0	0
(INSERT NAME)									
11. A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
					-			<del></del>	
TOTAL	0	0	0	0	7,625	0	0	0	7,625

SCHEDULE C-3 COMPANY: ST JOE NATURAL GAS CO PAGE 3 OF 5

# CONSERVATION PROGRAM COSTS BY PROGRAM ACTUAL/ESTIMATED JANUARY 2005 THROUGH DECEMBER 2005

PROGRAM NAME	JAN 2005	FEB 2005	MAR 2005	APR 2005	MAY 2005	JUN 2005	JUL 2005	AUG 2005	SEP 2005	OCT 2005	NOV 2005	DEC 2005	TOTAL
HOME BUILDER PROG.	0	2,350	350	700	0	350	700	700	0	0	0	0	5,150
WATER HEAT REPLACE.	675	225	450	0	0	225	0	0	0	0	0	0	1,575
HOME HEAT REPLACE	450	0	0	0	0	450	0	0	0	0	0	0	900
CONS. EDUC	0	0	0	0	0	0	0	0	0	0	0	0	0
COMMON COSTS	0	0	0	0	0	0	0	0	0	0	0	0	0
(INSERT NAME)	0	0	0	0	0	0	0	0	0	0	0	0	0
(INSERT NAME)	0	0	0	0	0	0	0	0	0	0	0	0	0
(INSERT NAME)	0	0	0	0	0	0	0	0	0	0	0	0	0
(INSERT NAME)	0	0	0	0	0	0	0	0	0	0	0	0	0
(INSERT NAME)	0	0	0	0	0	0	0	0	0	0	0	0	0
(INSERT NAME)	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL ALL PROGRAMS	1,125	2,575	800	700	0	1,025	700	700	0	0	0	0	7,625

SCHEDULE C - 3 PÀGE 4 OF 5 COMPANY: ST JOE NATURAL GAS COMPANY

### ENERGY CONSERVATION ADJUSTMENT JANUARY 2005 THROUGH DECEMBER 2005

CONSERVATION REVS.	JAN 2005	FEB 2005	MAR 2005	APR 2005	MAY 2005	JUN 2005	JUL 2005	AUG 2005	SEP 2005	OCT 2005	NOV 2005	DEC 2005	TOTAL
RCS AUDIT FEES	0	0	0	0	0	0	0	0	0	0	0	0	0
a. OTHER PROG. REV.	0	0	0	0	0	0	0	0	0	0	0	0	0
b.	0	0	0	0	0	0	0	0	0	0	0	0	0
c.	(1,394)	(1,252)	(921)	(579)	(454)	(373)	(345)	(310)	0	0	0	0	(5,628)
CONSERV. ADJ REV.													
(NET OF REV. TAXES)	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL REVENUES	(1,394)	(1,252)	(921)	(579)	(454)	(373)	(345)	(310)	0	0	0	0	(5,628)
PRIOR PERIOD TRUE-UP NOT APPLIC. TO PERIOD	(711)	(711)	(711)	(711)	(711)	(711)	(711)	(711)	(711)	(711)	(711)	(711)	(8,531)
CONSERVATION REVS. APPLIC. TO PERIOD	(2,105)	(1,963)	(1,632)	(1,290)	(1,165)	(1,084)	(1,055)	(1,021)	(711)	(711)	(711)	(711)	(14,159)
CONSERVATION EXPS. (FORM C-3, PAGE 3)	1,125	2,575	800	700	0	1,025	700	700	0	0	0	0	7,625
TRUE-UP THIS PERIOD	(980)	612	(832)	(590)	(1,165)	(59)	(355)	(321)	(711)	(711)	(711)	(711)	(6,534)
INTEREST THIS PERIOD (C-3,PAGE 5)	(17)	(18)	(17)	(18)	(20)	(20)	(20)	(20)	(20)	(20)	(20)	(20)	(232)
TRUE-UP & INT. BEG. OF MONTH	(8,531)	(8,818)	(7,512)	(7,650)	(7,547)	(8,021)	(7,389)	(7,054)	(6,684)	(6,705)	(6,725)	(6,745)	
PRIOR TRUE-UP COLLECT./(REFUND.)	711	711	711	711	711	711	711	711	711	711	711	711	
END OF PERIOD TOTAL NET TRUE-UP	(8,818)	(7,512)	(7,650)	(7,547)	(8,021)	(7,389)	(7,054)	(6,684)	(6,705)	(6,725)	(6,745)	(6,766)	(6,766)
											* •		

SCHEDULE C-3 PAGE 5 OF 5 COMPANY: ST JOE NATURAL GAS COMPANY

### CALCULATION OF TRUE-UP AND INTEREST PROVISION JANUARY 2005 THROUGH DECEMBER 2005

INTEREST PROVISION	JAN 2005	FEB 2005	MAR 2005	APR 2005	MAY 2005	JUN 2005	JUL 2005	AUG 2005	SEP 2005	OCT 2005	NOV 2005	DEC 2005	TOTAL
BEGINNING TRUE-UP	(8,531)	(8,818)	(7,512)	(7,650)	(7,547)	(8,021)	(7,389)	(7,054)	(6,684)	(6,705)	(6,725)	(6,745)	
END. T-UP BEFORE INT.	(8,800)	(7,495)	(7,633)	(7,529)	(8,001)	(7,369)	(7,034)	(6,664)	(6,684)	(6,705)	(6,725)	(6,745)	
TOT. BEG. & END. T-UP	(17,331)	(16,312)	(15,145)	(15,179)	(15,548)	(15,390)	(14,423)	(13,718)	(13,369)	(13,409)	(13,450)	(13,491)	
AVERAGE TRUE-UP	(8,666)	(8,156)	(7,572)	(7,589)	(7,774)	(7,695)	(7,212)	(6,859)	(6,684)	(6,705)	(6,725)	(6,745)	
INT. RATE-FIRST DAY OF REPORTING BUS. MTH	2.34%	2.50%	2.65%	2.78%	2.98%	3.06%	3.27%	3.43%	3.64%	3.64%	3.64%	3.64%	
INT. RATE-FIRST DAY OF SUBSEQUENT BUS. MTH	2.50%	2.65%	2.78%	2.98%	3.06%	3.27%	3.43%	3.64%	3.64%	3.64%	3.64%	3.64%	
TOTAL	4.84%	5.15%	5.43%	5.76%	6.04%	6.33%	6.70%	7.07%	7.28%	7.28%	7.28%	7.28%	
AVG INTEREST RATE	2.42%	2.58%	2.72%	2.88%	3.02%	3.17%	3.35%	3.54%	3.64%	3.64%	3.64%	3.64%	
MONTHLY AVG. RATE	0.20%	0.21%	0.23%	0.24%	0.25%	0.26%	0.28%	0.29%	0.30%	0.30%	0.30%	0.30%	
INTEREST PROVISION	(\$17)	(\$18)	(\$17)	(\$18)	(\$20)	(\$20)	(\$20)	(\$20)	(\$20)	(\$20)	(\$20)	(\$20)	(\$232)