BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In the Matter of:)	
Petition of MCImetro Access)	Docket No. 050419-TP
Transmission Services, LLC for)	
Arbitration of Interconnection)	
Agreement with BellSouth)	
Telecommunications, Inc.)	
)	

REBUTTAL TESTIMONY OF MICHAEL J. LEHMKUHL

On Behalf of

MCImetro Access Transmission Services LLC (MCI)

DECEMBER 1, 2005

I I 358 DEC-18

FPSC-COMMISSION CLERK

1	Q.	PLEASE STATE YOUR NAME AND YOUR EMPLOYER.
2 3	A.	My name is Michael J. Lehmkuhl. I am employed by MCI as a Senior
4		Regulatory Specialist for Operator Services and Directory Assistance.
5	Q.	ARE YOU THE SAME MICHAEL LEHMKUHL THAT PROVIDED
6		DIRECT TESTIMONY IN THIS PROCEEDING?
7	A.	Yes.
8	Q.	WHAT IS THE PURPOSE OF YOUR REBUTTAL TESTIMONY?
9	A.	The purpose of my rebuttal testimony is to respond to portions of the direct
10		testimony of BellSouth witness Tipton regarding Issue 31.
11		ISSUE 31
12 13	Sho	uld BellSouth provide a download with daily updates to the directory assistance database (DADS) to MCI, at a nondiscriminatory price?
14	Q.	MS. TIPTON ASSERTS THAT BELLSOUTH CURRENTLY
15		PROVIDES NONDISCRIMINATORY ACCESS TO ALL COMPETING
16		DA PROVIDERS FOR DADS. DO YOU AGREE?
17	A.	No. Ms. Tipton states that BellSouth provides nondiscriminatory access to
18		competing DA providers through its tariff. BellSouth's tariff, however,
19		imposes use restrictions and pricing on competing DA providers that is
19 20		imposes use restrictions and pricing on competing DA providers that is discriminatory. The language and pricing proposed by MCI in the ICA seeks
20		discriminatory. The language and pricing proposed by MCI in the ICA seeks
20 21	Q.	discriminatory. The language and pricing proposed by MCI in the ICA seeks to ensure that MCI has nondiscriminatory access to DADS regardless of the

the purpose of providing directory assistance.¹ As I stated in my direct testimony, the FCC recently ruled that imposing use restrictions on the directory assistance data was discriminatory.

In the FCC's 2001 *DAL Provisioning Order*, the FCC clarified that 251(b)(3) prevented LECs such as BellSouth from imposing restrictions on the use of DA data that they themselves were not subject. The FCC explained that since LECs were free to use DA data as they wished, subject to state and federal laws, LECs could not impose use restrictions on competitive DA providers outside those imposed by state or federal law. In response to BellSouth's Petition for Reconsideration of that order, the FCC's 2005 decision specifically stated that LECS "may not impose specific contractual restrictions on competing DA provider's use of DA data." The FCC's decision plainly rejected BellSouth's petition for reconsideration in which BellSouth argued that it be allowed to retain such restrictions on use of directory assistance data.

Similarly, to the extent provided below, we deny in part Petitioners' requests that the Commission impose additional limitations to prohibit certain uses of DA data obtained pursuant to section 251(b)(3). Specifically, SBC/BellSouth request that the Commission prohibit the use of DA databases for bulk resale to other DA providers; for subsequent use by a DA provider serving as an agent to serve multiple carrier principals;

¹ Bellsouth Telecommunications, Inc. Florida, General Subscriber Service Tariff, §§ A38.1.2.B and A38.1.1.

and for so called "non-DA purposes" such as direct marketing, telemarketing, and sales solicitation.²

The FCC stated that under the principles of 251(b)(3) "nondiscriminatory access," LECs should not wield the veto power to decide what are and are not appropriate uses of the data-- rather state and federal laws consistent with 251(b)(3) (e.g. the FCC's Do-Not-Call regulations) are sufficient to apply equally to all carriers in preventing undesirable uses of the data.³

For the same reasons I discussed in my direct testimony regarding nondiscriminatory pricing, it is not enough to limit BellSouth's competitors to the same use restrictions or price for DADS, when BellSouth is not similarly limited. As it stands now, BellSouth's tariff inhibits nondiscriminatory access to directory assistance listings in violation of 251(b)(3) of the Act.

- Q. MS. TIPTON, ON PAGE 33 OF HER DIRECT TESTIMONY, STATES
 THAT MCI'S REQUEST FOR A DOWNLOAD OF DADS SHOULD BE
 REJECTED. DO YOU AGREE WITH THIS STATEMENT?
- 17 A. No. Not only is MCI currently receiving a download of DADS updates from 18 BellSouth, but BellSouth is specifically required to provide competing

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See, FCC Order on Reconsideration FCC Order on Reconsideration, *Provision of Directory Listing Information under the Telecommunications Act of 1934, As Amended*, CC Docket 99-273, FCC 05-93 (adopted May 3, 2005) ("*DAL Order on Reconsideration*") at ¶ 9. The FCC's Footnote 32 of ¶9 cites as an example "... BellSouth Feb. 13, 2004 *Ex Parte* Letter at 4-7 (submitting that BellSouth has experienced a revenue decline in its DA listings market as a result of the resale of its listings by competitors, and contending that LECs should be allowed to address consumer privacy concerns by imposing contractual restrictions on the use of DA listings for "non-DA purposes," such as telemarketing)."

 $^{^{3}}$ *Id.* at ¶ 10

providers with download access to directory assistance information.⁴ As this Commission is aware, the FCC (as well as many other state commissions) found that the per-query or per "dip" access to directory assistance listing databases previously imposed by LECs, and as is advocated by Ms. Tipton's testimony, is discriminatory under Section 251(b)(3).⁵

Q. DO YOU AGREE WITH MS. TIPTON'S CLAIM THAT THE FCC REJECTED DOWNLOAD ACCESS IN THE *TRO*?

No. Ms. Tipton is referring to the FCC's de-classification of call-related databases as UNEs in the *TRO*. Directory assistance databases are not considered call-related databases and were not under consideration in the *TRO*⁶ The citation to which Ms. Tipton refers specifically addresses download access to Calling Name Databases ("CNAM") under the FCC's UNE rules. Directory assistance listings were not a part of the FCC's decision in the *TRO*. In this proceeding, however, the question is whether BellSouth provides nondiscriminatory access to DADS under 251(b)(3) and not under UNE rules. Ms. Tipton's argument regarding download access to DADS based on the UNE rules is both misplaced and incorrect.⁷

A.

⁴ See e.g., 47 CFR § 51.217(b)(3)(iii).

In the Matters of Implementation of the Telecommunications Act of 1996, Telecommunications Carriers' Use of Customer Proprietary Network Information and Other Customer Information, Implementation of the Local Competition Provisions of the Telecommunications Act of 1996, Provision of Directory Listing Information, Third Report and Order in CC Docket No. 96-115, Second Order on Reconsideration in CC Docket No. 96-98, and Notice of Proposed Rulemaking in CC Docket No. 99-273, at ¶ 152 (September 9, 1999) (hereinafter, "1999 Directory Listing Information Order").

6 See, TRO at ¶ 549.

Interestingly, while the FCC de-listed call-related databases as UNEs, its discussion in the *TRO* actually encouraged consideration of the download access to call-related databases under the nondiscriminatory access provision of Section 251(b)(3) which was beyond the scope of the *TRO*. *TRO* at ¶558.

1	Q.	DOES THE TRO OR UNES HAVE ANYTHING TO DO WITH DADS?
2 3	A.	No. While directory assistance databases were initially considered to be
4		UNEs, the FCC has clarified that Section 251(b)(3) of the Act applies.8
5	Q.	CAN YOU PROVIDE ANY FURTHER EXPLANATION AS TO WHY
6		NONDISCRIMINATORY ACCESS FOR LOCAL DA LISTINGS IN
7		FLORIDA IS SO IMPORTANT?
8	A.	Yes. First, there is no "market" for local DA Listings anywhere in the country,
9		including the BellSouth's region, so this is not just limited to Florida. For
10		purposes of our discussion however, I will limit it to Florida.
11		As with most LECs, BellSouth obtains most local listings "for free" as
12		an artifact of its control of local exchange service to most customers in its
13		operating region. When new customers sign up, BellSouth gathers the DA
14		information for its subscribers through its service order process. In addition,
15		when competitors like MCI provide service to Florida end-users, they typically
16		provide their subscriber listing data to BellSouth in exchange for, e.g., having a
17		BellSouth affiliate provide a white page listing and directory delivery. In this
18		manner, BellSouth becomes the only source for the vast majority of up-to-date
19		local DA listings in Florida. Any company that provides access to Florida DA
20		listings ultimately gets those DA listings from BellSouth.
21		The FCC recognized this fact in its DAL Provisioning Order when it
22		determined that without nondiscriminatory access to the incumbent's directory

assistance databases, competing DA providers would be unable to offer a

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 $^{^8}$ See, UNE Remand Order at \P 455; see also, 1999 Directory Listing Information Order

competitive directory assistance product.⁹ This finding was upheld again later when the FCC denied BellSouth's petition for reconsideration of the Order.

Q. HOW SHOULD THE COMMISSION DECIDE ISSUE 31?

The issue before this Commission is whether BellSouth provides nondiscriminatory access to DADS both in its use restrictions and its pricing as required by Section 251(b)(3) of the Telecommunications Act of 1996. The Commission should adopt MCI's proposed language regarding DADS and impose MCI's suggested interim nondiscriminatory rate of \$0.001 per update listing and a \$100 recurring monthly charge. The Commission should require BellSouth to file an appropriate cost study so that the Commission can determine a proper nondiscriminatory cost-based rate for DADS.

Where LECs have a lock on the vast majority of the directory assistance listings within its operating area as does BellSouth in this state, it is not enough that those listings be made available only among the other competing LECs at terms dictated by BellSouth. Since those LECs also compete with BellSouth, it is important to ensure that BellSouth does not discriminate between itself and other competitive providers either with respect to use restrictions or price.

Q. DOES THIS CONCLUDE YOUR REBUTTAL TESTIMONY?

20 A. Yes.

A.

⁹ DAL Provisioning Order at ¶3