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2600 Maitland Center Pkwy. Suite 300 Maitland, FL 32751 P.O. Drawer 200 Winter Park, FL 32790-0200 Tel: 407-740-8575 Fax: 407-740-0613

www.tminc.com

Ms. Ann Cole, Commission Clerk Division of the Commission Clerk and Administrative Services Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0850

RE: Application of Excella Communications for Authority to Provide Competitive Local Exchange Services within the State of Florida

Dear Ms. Cole:

September 19, 2007

**Overnight Delivery** 

Enclosed for filing are the original and four (4) copies of the above-referenced application of Excella Communications. Also enclosed is a check in the amount of \$400 to cover the filing fee.

Please acknowledge receipt of this filing by returning, filed stamped, the extra copy of this letter in the self-addressed stamped envelope provided for that purpose.

Any questions you may have regarding this application may be addressed to me at the above address, by calling (407) 740-3006 or via email to croesel@tminc.com. Thank you for your assistance.

Sincerely,

CMP \_\_\_\_\_\_

- COM \_\_\_\_\_
- CTR \_\_\_\_\_
- ECR
- GCL
- OPC
- RCA

SCR

SGA \_\_\_\_\_

SEC \_\_\_\_\_

Carey Roesel Consultant to Excella Communications

CR/gs Enclosures

file: Excella - FL Local tms: FLL0700

0000MENT NUMBER-DATE

**FPSC-COMMISSION CLERK** 

### FLORIDA PUBLIC SERVICE COMMISSION

### DIVISION OF COMPETITIVE MARKETS AND ENFORCEMENT

### APPLICATION FORM

070608-TX

#### for AUTHORITY TO PROVIDE COMPETITIVE LOCAL EXCHANGE TELECOMMUNICATIONS COMPANY SERVICE WITHIN THE STATE OF FLORIDA

#### Instructions

- A. This form is used as an application for a certificate and for approval of the assignment or transfer of an existing certificate. In case of an assignment or transfer, the information provided shall be for the assignee or transferee. (See Page 18).
- B. Print or type all responses to each item requested in the application and appendices. If an item is not applicable, please explain.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. Once completed, submit the original and two (2) copies of this form along with a non-refundable application fee of **\$400.00** to:

Florida Public Service Commission Division of Commission Clerk and Administrative Services 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0850 (850) 413-6770

- E. A filing fee of **\$400.00** is required for the sale, assignment or transfer of an existing certificate to another company (Chapter 25-24.815, F.A.C.).
- F. If you have questions about completing the form, contact:

Florida Public Service Commission Division of Commission Clerk and Administrative Services 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0850 (850) 413-6600

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FORM PSC/CMP-8(01/06) Required by Commission Rule Nos. 25-24.810, and 25-24.815

- 1. This is an application for (check one):
  - **Original certificate** (new company)
  - Approval of transfer of existing certificate: <u>Example</u>, a non-certificated company purchases an existing company and desires to retain the original certificate authority.
  - □ **Approval of assignment of existing certificate:** <u>Example</u>, a certificated company purchases an existing company and desires to retain the original certificate authority of that company.
  - □ **Approval of transfer of control:** Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

### 2. Name of company:

Excella Communications

3. Name under which the applicant will do business (fictitious name, etc.):

See response to Item 2 above.

4. Official mailing address (including street name & number, post office box, city, state, zip code):

Name:	Excella Communications
Street:	1700 South Main Street
P.O. Box:	
City:	Las Vegas
State:	Nevada
Zip Code:	89104

5. Florida address (including street name & number, post office box, city, state, zip code): The Company will not have a physical location in Florida.

Name: Street: P.O. Box: City: State: Zip Code:

FORM PSC/CMP-8(01/06)

Required by Commission Rule Nos. 25-24.810, and 25-24.815

### 6. Structure of organization:

Foreign Corporation

- 🗆 Individual 🛛 🗖 Corporation
  - Foreign Partnership
  - General Partnership 🛛 🗖 Limited Partnership
- $\Box$  Other:

\_\_\_\_\_

7. If individual, provide:

Name: Title:	Not applicable
Address:	
City, State, Zip:	
Telephone No.:	Fax No.:
Internet E-Mail Address:	
Internet Website Address:	

8. <u>If incorporated in Florida</u>, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is: \_\_\_\_\_\_

Not applicable.

- **9. If foreign corporation**, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is: <u>F07000004385</u>.
- **10.** <u>If using fictitious name d/b/a</u>, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida. The Florida Secretary of State fictitious name registration number is: \_\_\_\_\_\_.

Not Applicable.

**11.** <u>If a limited liability partnership</u>, provide proof of registration to operate in Florida. The Florida Secretary of State registration number is: \_\_\_\_\_\_

Not Applicable.

12. If a partnership, provide name, title and address of all partners and a copy of the partnership agreement.

Name: Title:	Not applicable
Address: City, State, Zip:	
Telephone No.: Internet E-Mail Address: Internet Website Address:	Fax No.:

**13.** If a foreign limited partnership, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable. The Florida registration number is: \_\_\_\_\_\_.

Not applicable.

### FORM PSC/CMP-8(01/06)

Required by Commission Rule Nos. 25-24.810, and 25-24.815

# **14. Provide F.E.I. Number** (if applicable): 14-1731201.

## **15.** Who will serve as liaison to the Commission with regard to the following?

(a) The application:

Name:	Carey Roesel
Title:	Consultant
Address:	2600 Maitland Center Parkway, Suite 300
City, State, Zip:	Maitland, FL 32751
Telephone No.:	(407) 740-3006
Fax No.:	(407) 740-0613
Internet E-Mail Address:	croesel@tminc.com
Internet Website Address:	www.tminc.com

(b) Official point of contact for the ongoing operations of the company:

Name:	Jason McLemore
Title:	President
Address:	1700 South Main Street
City, State, Zip:	Las Vegas, Nevada 89104
Telephone No.:	(702) 648-1863
Fax No.:	(702) 648-1866
Internet E-Mail Address:	jason@nevtel.com
Internet Website Address:	-

(c) Complaints/Inquiries from customers:

Name:	Jason McLemore
Title:	President
Address:	1700 South Main Street
City, State, Zip:	Las Vegas, Nevada 89104
Telephone No.:	(702) 648-1863
Fax No.:	(702) 648-1866
Internet E-Mail Address:	jason@nevtel.com
Internet Website Address:	

FORM PSC/CMP-8(01/06)

Required by Commission Rule Nos. 25-24.810, and 25-24.815

- **16.** List the states in which the applicant:
  - (a) has operated a Competitive Local Exchange Telecommunications Company.

None

(b) has applications pending to be certificated as a Competitive Local Exchange Telecommunications Company.

None

(c) is certificated to operate as a Competitive Local Exchange Telecommunications Company.

None

(d) has been denied authority to operate as a Competitive Local exchange Telecommunications Company and the circumstances involved.

None

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

None

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

None

FORM PSC/CMP-8(01/06) Required by Commission Rule Nos. 25-24.810, and 25-24.815

- **17.** Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:
  - (a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, <u>provide explanation</u>.

Not applicable.

(b) granted or denied a competitive local exchange certificate in the State of Florida (this includes active and canceled competitive local exchange certificates). If yes, provide explanation and list the certificate holder and certificate number.

Not applicable.

(c) an officer, director, partner or stockholder in any other Florida certificated or registered telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

Not applicable.

- **18.** Submit the following:
  - (a) <u>Managerial capability</u>: resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

Please see Exhibit I.

(b) <u>Technical capability</u>: resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

Please see Exhibit I.

- (c) <u>Financial capability</u>: applicant's audited financial statements for the most recent three (3) years. If the applicant does not have audited financial statements, it shall so be stated. Unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:
  - 1. The balance sheet;
  - 2. Income statement; and
  - 3. Statement of retained earnings.

**Note:** This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

Pleas see Exhibit II.

FORM PSC/CMP-8(01/06) Required by Commission Rule Nos. 25-24.810, and 25-24.815

# THIS PAGE MUST BE COMPLETED AND SIGNED

REGULATORY ASSESSMENT FEE: I understand that all telephone companies must pay a regulatory assessment fee. Regardless of the gross operating revenue of a company, a minimum annual assessment fee, as defined by the Commission, is required.

RECEIPT AND UNDERSTANDING OF RULES: I acknowledge receipt and understanding of the Florida Public Service Commission's rules and orders relating to the provisioning of competitive local exchange telecommunications company (CLEC) service in Florida.

APPLICANT ACKNOWLEDGEMENT: By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide competitive local exchange telecommunications company service in the State of Florida. I have read the foregoing and declare that to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s.775.082 and s. 775.083".

### Company Owner of Officer

Jason McLemore, President Phone: E-Mail Address:

702-648-1863 jason@nevtel.com

nature

Date

Required by Commission Rule Nos. 25-24.810, and 25-24.815

# CERTIFICATE SALE, TRANSFER, OR ASSIGNMENT STATEMENT

As current holder of Florida Public Service Commission Certificate Number \_\_\_\_\_, I have reviewed this application and join in the petitioner's request for a

- □ sale
- □ transfer
- □ assignment

of the certificate.

## Company Owner of Officer

Name: Title: Address: City, State, Zip: Telephone No.: Fax No.: E-Mail Address:

Signature

Date

FORM PSC/CMP-8(01/06)

Required by Commission Rule Nos. 25-24.810, and 25-24.815

Excella Communications

Exhibit I

Management Profiles

### Jason C. McLemore – President

Jason C. McLemore has been President of Excella Communications since its inception. During his five years in the telecommunications industry, Mr. McLemore has run Class 4 and Class 5 switches for Nevada Utilities and he has handled facilities interconnection with multiple carriers. Mr. McLemore is also Microsoft-certified.

Excella Communications

Exhibit II

Financials

## Financial Capability

Excella Communications is a start-up company, which was incorporated on April 20, 2006. As such, the Company does not have audited financial statements. The company has ownership interest with Nevada Utilities, Inc. and therefore will use the financials of Nevada Utilities, Inc. to demonstrate that the Company has adequate capital to provide local telecommunications services in the State of Florida.

#### 1861

	e: The corporation is not required to c nedule L Balance Sheets per Books	1					
OC.			g of tax ye			End of tax	
	Assets	(a)	59	(b) 407,136	<u>(c)</u>		(d) 921,242
1	Cash		Sector 18	407,130			721,244
2a	Trade notes and accounts receivable	<u> </u>					SafaT persona essa
ь	Less allowance for bad debts		邊	3		CARGO CAR	
3	Inventories						
4	U.S. government obligations						
5	Tax-exempt securities				20 AL		
6	Other current assets						
7	Loans to shareholders	s depairs secondary		143,000		N	10,000
8	Mortgage and real estate loans						
9	Other investments			2			New York State
0a	Buildings and other depreciable assets	2,485,946	5	n an she she an			<b>s</b> el se
b	Less accumulated depreciation	1,763,073	3	722,873	2,148	,953	1,279,719
1a	Depletable assets			_	~~~~		
b	Less accumulated depletion						
2	Land (net of any amortization)						
3a	Intangible assets (amortizable only)		anten sinda in Serie anten de	1990 - 1990 -			
b	Less accumulated amortization		]				
4	Less accumulated amortization Other assets STMT 4		8	54,000			132,700
5	Total assets			1,327,009			2,343,661
	Liabilities and Shareholders' Equity	start approximation is subserved as the	e og hydraed				
6	Accounts payable	and a star for a star star	92 (77) (77) (77) (77) (77) (77) (77)				(SALAND CONTACT DIRECTORY AND CONTACT AND AND CONTACT AND A CONTACT AND A CONTACT AND A CONTACT AND A CONTACT A
7	Mortgages, notes, bonds payable in less than 1 year			109,785			114,969
B	Other current liabilities <b>STMT</b> 5	Contract of the second s		481,823		Lennis -	952,944
9	Loans from shareholders						
5	Morfgages, notes, bonds payable in 1 year or more			274,032			162,05
1		and the second second					102,00
, 2	Conitat staals						
	Capital stock	54-10-1 (D.)	ģ	197,025	- 1 <b>- 1</b> - 1 - 1 - 1	6	107 025
3	Additional paid-in capital		§	264,344	and the second		197,025
4 5	Retained earnings Adjustments to shareholders'	and the second second		204,344			916,666
	Adjustments to shareholders' equity (attach statement)					- se	
3	Less cost of treasury stock		<u>(</u>	1 207 000		<u> </u>	
, 1990	Total liabilities and shareholders' equity	particular and the second s		1,327,009	D - t	and the second second	2,343,661
CI	edule M-1 Reconciliation of Inco						
1	Net income (loss) per books	683,860	5 Inco	me recorded on books t	his year not included	1	
2	Income included on Schedule K, lines 1, 2, 3c, 4,			chedule K, lines 1 throu	• • •		
	5a, 6, 7, 8a, 9, and 10, not recorded on books this		a Tax-	exempt interest \$			
	year (itemize): STMT 6	4,323					
3	Expenses recorded on books this year not		6 Deductions included on Schedule I		Schedule K, lines		
	included on Schedule K, lines 1 through 12,		1 th	1 through 12, and 14I, not charged ag book income this year (itemize):		t	
	and 141 (itemize):		boo				
а	Depreciation \$	1	a Depreciation \$				
b	Travel and s 5,368						
	STMT 7 76	5,444	7 Add	lines 5 and 6			
L I	Add lines 1 through 3	693,627		me (loss) (Schedule K, li			693,627
er.	Analysis of Accumu	lated Adjustments A					
C	edule M-2 Undistributed Taxat						
		(a) Accumulated		(b) Other adju		(c) Shan	eholders' undistributed
		adjustments account	t	accour			ncome previously taxed
1	Balance at beginning of tax year	264	,344				
2	Ordinary income from page 1, line 21		5,137				e e e e e e e e e e e e e e e e e e e
2 3	Other additions STMT 8		3,490				
	Loss from node 1 line 24	<u>_</u>	1-250				
4 5	Loss from page 1, line 21		5,444			1.	
	Other reductions STMT 9		, 444				
6 	Combine lines 1 through 5						
(	Distributions other than dividend distributions Balance at end of tax year. Subtract line 7 from line 8		6,861 6,666				
•							