## FLORIDA PUBLIC SERVICE COMMISSION

# DIVISION OF COMPETITIVE MARKETS AND ENFORCEMENT

# APPLICATION FORM

for

# **AUTHORITY TO PROVIDE COMPETITIVE LOCAL EXCHANGE TELECOMMUNICATIONS COMPANY SERVICE** WITHIN THE STATE OF FLORIDA

## Instructions

- A. This form is used as an application for an original certificate and for approval of sale, assignment or transfer of an existing certificate. In the case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee (See Page 8).
- B. Print or type all responses to each item requested in the application. If an item is not applicable, please explain.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. Once completed, submit the original and two (2) copies of this form along with a nonrefundable application fee of \$400.00 to:

Florida Public Service Commission Division of the Commission Clerk and Administrative Services 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850 (850) 413-6770

| CMP L                                  | E. A filing fee of \$400.00 is required for the s  | ale. assignment or transfer of an existing                                     |
|--|--|--|
| COM                                    | certificate to another company (Chapter 25   | -24.815, F.A.C.).  |
| CTR                                    | F. If you have questions about completing the  | form, contact:   |
|  | or grouping.   | ·  |
| GCL                                    | Florida Public Service Commission Division of Competitive Markets and 2540 Shumard Oak Blvd. | Enforcement  |
| OPC                                    | 2540 Shumard Oak Blvd.   |  |
| RCA                                    | Tallanassee, Florida 32399-0850  |  |
| SOR                                    | (850) 413-6600   |  |
| SCA                                    |  |  |
| SEC                                    | FORM PSC/CMP-8 (01/06)   |  |
| OTH :                                  | FORM PSC/CMP-8 (01/06)   | Note: To complete this interactive form  |
| ************************************** | Required by Commission Rule Nos. 25-24.810,<br>and 25-24.815                                 | using your computer, use the tab key<br>to navigate between data entry fields. |

| 1. | This is an application for (check one):  |
|----|--|
|    | Original certificate (new company).  |
|    | Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority rather that apply for a new certificate. |
|    | Approval of assignment of existing Certificate: Example, a certificated company purchases an existing company and desires to retain the existing certificate of authority and tariff.                                |
| 2. | Name of company: Preferred Long Distance, Inc.   |
| 3. | Name under which applicant will do business (fictitious name, etc.):   |
|    | Preferred Long Distance, Inc.  |
| 4. | Official mailing address:  |
|    | Street/Post Office Box: 16830 Ventura Boulevard, Suite 350<br>City: Encino<br>State: California<br>Zip: 91436  |
| 5. | Florida address:   |
|    | Street/Post Office Box: Applicant will not maintain offices in Florida. City: State: Zip:  |
| 6. | Structure of organization:   |
|    | ☐ Individual       ☐ Corporation         ☐ Foreign Corporation       ☐ Foreign Partnership         ☐ General Partnership       ☐ Limited Partnership         ☐ Other,  |
|    |  |

| 7.  | If individual, provide:   |
|-----|---|
|     | Name: Inapplicable  |
|     | Title:  |
|     | Street/Post Office Box:   |
|     | City:   |
|     | State:  |
|     | Zip:  |
|     | Telephone No.:  |
|     | Fax No.:  |
|     | E-Mail Address:   |
|     | Website Address:  |
| _   |   |
| 8.  | If incorporated in Florida, provide proof of authority to operate in Florida. The   |
|     | Florida Secretary of State corporate registration number is: Inapplicable   |
| 9.  | If foreign corporation, provide proof of authority to operate in Florida. The Florida   |
|     | Secretary of State corporate registration number is: FO8000000860   |
|     |   |
| 10. | If using fictitious name (d/b/a), provide proof of compliance with fictitious name  |
|     | statute (Chapter 865.09, FS) to operate in Florida. The Florida Secretary of State  |
|     | fictitious name registration number is: Inapplicable  |
| 44  | If a limited liability negroup in places proof of registration to energte in Elevida  |
| 11. | If a limited liability partnership, please proof of registration to operate in Florida.  The Florida Socretory of State registration number is: Inapplicable. |
|     | The Florida Secretary of State registration number is: Inapplicable   |
| 12. | If a partnership, provide name, title and address of all partners and a copy of the   |
|     | partnership agreement.  |
|     | . , ,   |
|     | Name: Inapplicable  |
|     | Title:  |
|     | Street/Post Office Box:   |
|     | City:   |
|     | State:  |
|     | Zip:  |
|     | Telephone No.:  |
|     | Fax No.:  |
|     | E-Mail Address:   |

13. <u>If a foreign limited partnership,</u> provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable. The Florida registration number is: Inapplicable

Website Address:

## 14. Provide F.E.I. Number(if applicable): 95-4529940

## 15. Who will serve as liaison to the Commission in regard to the following?

# (a) The application:

Name: Andrew O. Isar Title: Miller Isar, Inc.

Street name & number: 7901 Skansie Avenue, Suite 240

Post office box: City: Gig Harbor State: WA

State: WA Zip: 98335

Telephone No.: 253.851.6700

Fax No.: 866.474.3630

E-Mail Address: aisar@millerisar.com Website Address: www.millerisar.com

## (b) Official point of contact for the ongoing operations of the company:

Name: Keith Nussbaum

Title: Executive Vice President

Street name & number: 16830 Ventura Boulevard, Suite 350

Post office box: City: Encino State: California

Zip: 91436

Telephone No.: 818.380.9090

Fax No.: 818.380.9099

E-Mail Address: Keith@preferredlongdistance.com Website Address: http://www.preferredld.com/

# (c) Complaints/Inquiries from customers:

Name: Keith Nussbaum

Title: Executive Vice President

Street/Post Office Box: 16830 Ventura Boulevard, Suite 350

City: Encino State: California Zip: 91436

Telephone No.: 818.380.9090

Fax No.: 818.380.9099

E-Mail Address: Keith@preferredlongdistance.com Website Address: http://www.preferredld.com/

## **16.** List the states in which the applicant:

(a) has operated as a Competitive Local Exchange Telecommunications Company.

Applicant currently operates in the States of California, Colorado, Illinois, Iowa, Minnesota, New Mexico, Texas, Utah, and Washington.

(b) has applications pending to be certificated as a Competitive Local Exchange Telecommunications Company.

Applicant has applications pending to be certificated as a Competitive Local Exchange (and interexchange) Telecommunications Company in the States of Indiana, Missouri, Ohio, and Wisconsin.

(c) is certificated to operate as a Competitive Local Exchange Telecommunications Company.

Please refer to response in 16(a) supra.

(d) has been denied authority to operate as a Competitive Local Exchange Telecommunications Company and the circumstances involved.

Applicant has never been denied authority to operate as a Competitive Local Exchange Carrier or other telecommunications service provider.

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

Applicant has not been the subject of regulatory penalties imposed for violations of telecommunication statutes or regulations.

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

Applicant has not been the subject of civil court proceedings with an interexchange carrier, local exchange company, or other telecommunications entity.

- 17. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:
  - (a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, provide explanation.

No officer, director, or stockholder has been adjudged bankrupt, mentally incompetent, nor been found guilty of any felony or crime.

(b) granted or denied a competitive local exchange certificate in the State of Florida (this includes active and canceled competitive local exchange certificates). If yes, provide explanation and list the certificate holder and certificate number.

No officer, director, or stockholder has been granted or denied a competitive local exchange certificate in the State of Florida.

(c) an officer, director, partner or stockholder in any other Florida certificated or registered telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

No officer, director, or stockholder is an officer, director, partner or stockholder in any other Florida certificated or registered telephone company.

## **18.** Submit the following:

- (a) <u>Managerial capability:</u> resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.
- (b) <u>Technical capability:</u> resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.
- (c) <u>Financial Capability:</u> applicant's audited financial statements for the most recent three (3) years. If the applicant does not have audited financial statements, it shall so be stated. Unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:
  - 1. the balance sheet.
  - 2. income statement, and
  - 3. statement of retained earnings.

**Note:** This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

# THIS PAGE MUST BE COMPLETED AND SIGNED

**REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee. Regardless of the gross operating revenue of a company, a minimum annual assessment fee, as defined by the Commission, is required.

RECEIPT AND UNDERSTANDING OF RULES: I acknowledge receipt and understanding of the Florida Public Service Commission's rules and orders relating to the provisioning of competitive local exchange telecommunications company (CLEC) service in Florida.

APPLICANT ACKNOWLEDGEMENT: By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide competitive local exchange telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

# Company Owner or Officer

Print Name: Keith Nussbaum Title: Executive Vice President Telephone No.: 818.380.9090

E-Mail Address: Keith@preferredlongdistance.com

Signature:

Date:<u>3 []</u>

### FLORIDA PUBLIC SERVICE COMMISSION

# **DIVISION OF COMPETITIVE MARKETS AND ENFORCEMENT**

# **APPLICATION FORM**

For

# AUTHORITY TO PROVIDE COMPETITIVE LOCAL EXCHANGE TELECOMMUNICATIONS COMPANY SERVICE WITHIN THE STATE OF FLORIDA

### **LISTING OF EXHIBITS**

| EXHIBIT | ITEM   |
|---------|--|
| A       | Evidence of Managerial Capability                        |
| В       | Technical Capability                                     |
| С       | Confidential Financial Statements                        |
| D       | Evidence of Authority to Transact<br>Business in Florida |

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# EXHIBIT A Evidence of Managerial Capability (Attached)

DOCUMENT NUMBER-DATE

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#### MANAGEMENT EXPERIENCE

Applicant's senior officers possess the managerial and technical capability to effectively provide reliable telecommunications service, as demonstrated below. Applicant's senior management team has successfully provided telecommunications services to the public for more than a decade.

# Jerome ("Jerry") Nussbaum, Chief Executive Officer, Chief Financial Officer and Secretary

Mr. Nussbaum has been in the telecommunications industry since 1988. From 1988 to 1991, he was Vice Chairman and Chief Financial Officer for Data Line Service Company. During his tenure there, he was responsible for telecommunications data networks for more than 100 financial institutions in California. From 1991 to 1994, Mr. Nussbaum was Chief Executive Officer of Interactive Communications, Inc. He was responsible for the start-up of the company, which provides a switch-based telecommunications network for residential and commercial customers across the United States. Mr. Nussbaum served as Chief Financial Officer for Addtel Communications, Inc., a switchless based reseller of long distance telephone services to small commercial and residential customers in California, Arizona and Nevada until founding Preferred in 1995.

## Keith Nussbaum, Executive Vice President

Mr. Nussbaum has served as Executive Vice President of Preferred Long Distance, Inc. since 1997. Prior to joining the company he served as Director of Music Business Affairs for Universal Television from 1996 to 1997 where he was responsible for legal affairs involving music in all television programs produced by Universal Studios. Mr. Nussbaum has also worked as an Associate litigator for various law firms in Southern California prior to joining Universal Television. Mr. Nussbaum earned his J.D. in 1993 at the University of San Diego School of Law.

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# EXHIBIT B Technical Capability

Applicant's primary technical capability relies primarily upon the technical network capability of its underlying carrier(s), through the lease of unbundled network elements. Applicant maintains a dedicated in-house customer service organization that has long-standing customer support experience. Applicant's managerial team also has long-standing industry experience and more than a decade of experience in providing reliable telecommunications services in California and elsewhere.

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# **EXHIBIT C**Confidential Financial Statements

# (Attached)

PLEASE TAKE NOTICE THAT the Applicant considers its financial statements, consisting of income statement, balance sheet, and statement of retained earnings herein, to be proprietary and confidential. The data contained in these documents reveal the size, nature, and scope of the Applicant's business and financial operations to competitors and potential competitors. Therefore, the Applicant requests that the Commission treat the Applicant's financial information as proprietary to maintain the confidentiality of the data contained therein. Applicant submits this financial information under protective seal, accordingly. Applicant requests further that the confidentiality of the enclosed proprietary statements be retained only until determined no longer necessary for retention by the Commission, and then destroyed. Applicant's financial statements are unauduted. The attached Verification attests to the accuracy of the attached statements.

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## <u>VERIFICATION OF FINANCIAL INFORMATION</u>

| STATE OF CALIFORINA   | )     |        |
|-----------------------|-------|--------|
|                       | ) ss. | Encino |
| COUNTY OF LOS ANGELES | )     |        |

I, Keith Nussbaum, under the pains and penalty of perjury, declare that I am the Executive Vice President of Preferred Long Distance, Inc. ("Preferred"), and that I am authorized to make this affidavit on behalf of Preferred, the Applicant in the instant proceeding. Preferred has submitted financial information, including a balance sheet, income statement and retained earnings statements, as Exhibit C to the Instant application. I attest to the accuracy, integrity and objectivity of the financial information submitted herewith.

Preferred Long Distance, Inc.

Bv:

Keith Nussbaum

Subscribed and sworn to before me this 20 day of March, 2008.

Notary Public in and for the State

of California, residing at

2079 W. GAGAT Smokey CT

WESTLAKE VIL CA 91362

My Commission Expires: Nov 1, 2009



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# EXHIBIT D Evidence of Authority to Transact Business in Florida

(Attached)

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February 27, 2008

### FLORIDA DEPARTMENT OF STATE

Division of Corporations

PREFERRED LONG DISTANCE, INC. 16830 VENTURA BLVD., STE. 350 ENCINO, CA 91436

Qualification documents for PREFERRED LONG DISTANCE, INC. were filed on February 26, 2008 and assigned document number F08000000860. Please refer to this number whenever corresponding with this office.

Your corporation is now qualified and authorized to transact business in Florida as of the file date.

This document was electronically received and filed under FAX audit number H08000049686.

A corporation annual report/uniform business report will be due this office between January 1 and May 1 of the year following the calendar year of the file date. A Federal Employer Identification (FEI) number will be required before this report can be filed. If you do not already have an FEI number, please apply NOW with the Internal Revenue by calling 1-800-829-4933 and requesting form SS-4.

Please be aware if the corporate address changes, it is the responsibility of the corporation to notify this office.

Should you have any questions regarding this matter, please contact this office at (850) 245-6962.

Valerie Herring Regulatory Specialist II New Filing Section Division of Corporations

Letter Number: 408A00012203

P.O BOX 6327 - Tallahassee, Florida 32314

DOCUMENT NUMBER - DATE

# APPLICATION BY FOREIGN CORPORATION FOR AUTHORIZATION TO TRANSACT BUSINESS IN SUCREDA

IN COMPLIANCE WITH SECTION 607.1503, FLORIDA STATUTES, THE FOLLOWING IS SUBMITTED TO REGISTER A FOREIGN CORPORATION TO TRANSACT BUSINESS IN THE STATE OF FLORIDA.

|   | eferred Long Distance, Inc.  |   |  |  |
|---|--|---|--|--|
| (Buter name of<br>"Inc.," "Co.," "  | corporation; must include "INCC<br>Corp," *Inc," *Oo," or "Corp.")   | RFORATED  | ," "COMPANY," "CORPORATION,"   |  |
| (II mame imave  | ilable in Florida, enter alternate co  | orporate mana   | e adopted for the purpose of transacting business in Florida)                                  |  |
| 2. California   | •  | -   | •  |  |
| (State or country   | y under the law of which it is inco  | 3.  | 95-45,29940<br>(FEI number, if applicable)   |  |
| 4. 05/10/1995   | •  |   | Perpetua)  |  |
|   | ts of incorporation)   |   | (Diretion: Year corp. will nesse to exist or "perpetual")                                      |  |
| 6. Upon Ming  |  |   |  |  |
| ~~ <del></del>  | (Date that transections 607.   | ted business !<br>1501 & 607.)  | n Florida, if prior to registration)<br>502, F.S., to determine penalty liability)             |  |
| 7, 16830 Venture  | Blvd., Ste. 350, Encino, CA S  | 31436   |  |  |
|   | (Princi  | pai office add  | iress)   |  |
| 16830 Ventun  | Blvd., Ste. 350, Encine, CA S  | 3143B   | <u>'</u>   |  |
|   | (Currer  | nt mailing add  | bress)   |  |
|   |  |   | nuntry to be cerried out in state of Florida)  O. Bux <u>NOT</u> acceptable)                   |  |
| Office Address:   | 2731 Executive Park Dr., SI  | e 4   |  |  |
|   | Weston   |   | Florida 33331  |  |
|   | (City)   |   | (Zip code)   |  |
| Having been nan<br>designated in thi<br>further agree to a<br>and I am familia<br>-<br>-<br>11. Attached is a | s application, I hereby accept comply with the provisions of a with and accept the obligation NRAI Services, Inc.  (Registered agent certificate of existence duly and certificate duly a | the appoints all statutes r ons of my po the control of the control ont's signature) onthermicated, | Parcl Shelton, Asst. Secretary  not more than 90 days prior to delivery of this application to |  |
| nger gev jaar og 1<br>ne vobermient o   | a state, by the secretary or six<br>which it is incorrecated   | is or omer di   | ficial having custody of corporate records in the jurisdiction                                 |  |

DOCUMENT NUMBER-DATE

| 12. Names and business addresses of officers and/or directors:  |          |
|---|----------|
| A. DIRECTORS  |          |
| Chainnen;   |          |
| Address:  | ٠        |
| · ·   |          |
| Vice Chairman:  | _        |
| Address:  |          |
|   |          |
| Director: Claudia Nussbaum  |          |
| Address: 16830 Ventura Bivd., Ste. 350  | <u> </u> |
| Encino, CA 91436  | _        |
| Director: Jerome Wussbaum   |          |
| Address: 16830 Ventura Bivd., Ste. 350  |          |
| Enoino, CA 91436  |          |
| B. OFFICERS   |          |
| Jerome Nusebaum   |          |
| Address: 18830 Ventura Bivd., Ste. 350  | _        |
| Endne, CA 91436   |          |
| Vice President Keith Nussbaum   |          |
| Address: 18830 Ventura Blvd., Ste. 350  |          |
| Endno, CA 91435   | _        |
| Secretary: Jerome Nussbaum  | _        |
| Address: 15830 Ventura Blvd., Ste. 350, Encino, CA 91438  |          |
| Tressurer:  | _        |
| Arddyresy:  | _        |
|   |          |
| NOTE: If necessary, you may attach an addandum to the application listing additional officers and/or directors. |          |
| (Signature of Director or Officer listed in number 12 of the application)                                       | _        |
| WESTER ILLERANTE ENERGY TO THE POERINENT  | _        |
| (Typed or printed name and capacity of person signing application)  |          |
|   |          |

DOCUMENT NUMBER-DATE

# State of California

Secretary of State

# CERTIFICATE OF STATUS DOMESTIC CORPORATION

I, DEBRA BOWEN, Secretary of State of the State of California, hereby certify:

That on the 10th day of May, 1995, PREFERRED LONG DISTANCE, INC. became incorporated under the laws of the State of California by filing its Articles of incorporation in this office; and

That said corporation's corporate powers, rights and privileges are not suspended on the records of this office; and

That according to the records of this office, the said corporation is authorized to exercise all its corporate powers, rights and privileges and is in good legal standing in the State of California; and

That no information is available in this office on the financial condition, business activity or practices of this corporation.

IN WITNESS WHEREOF, I execute this certificate and affix the Great Seal of the State of California this day of February 21, 2008.



John Bowen

DEBRA BOWEN Secretary of State

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