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5605 Riggins Court, Ste. 265 Reno, NV 89502 (775) 827-9004 Fax (775) 827-9005

COMMISSION CLERK

June 8, 2008

via Federal Express

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Florida Public Service Commission
Division of the Commission Clerk and Administrative Services
2540 Shumard Oak Blvd.
Tallahassee, FL 32399-0850

#### Re: TeleDias Communications, Inc.

Dear Sir or Madam:

Enclosed please find the original and one (1) copy of TeleDias Communications, Inc.'s Application Form for Authority to Provide Competitive Local Exchange Telecommunications Company Service Within the State of Florida. Also enclosed is a check in the amount of \$400.00 for the application fee.

Thank you for your assistance. Should you have any questions or need additional information please do not hesitate to contact me at 775-827-9004.

Sincerely,

Vice President

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DOCUMENT NUMBER-DATE

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FPSC-COMMISSION CLERK

#### FLORIDA PUBLIC SERVICE COMMISSION

#### **DIVISION OF COMPETITIVE MARKETS AND ENFORCEMENT**

#### **APPLICATION FORM**

#### for

#### AUTHORITY TO PROVIDE COMPETITIVE LOCAL EXCHANGE TELECOMMUNICATIONS COMPANY SERVICE WITHIN THE STATE OF FLORIDA

#### **Instructions**

- A. This form is used as an application for an original certificate and for approval of sale, assignment or transfer of an existing certificate. In the case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee (See Page 8).
- B. Print or type all responses to each item requested in the application. If an item is not applicable, please explain.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. Once completed, submit the original and two (2) copies of this form along with a nonrefundable application fee of **\$400.00** to:

Florida Public Service Commission Division of the Commission Clerk and Administrative Services 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850 (850) 413-6770

- E. A filing fee of **\$400.00** is required for the sale, assignment or transfer of an existing certificate to another company (Chapter 25-24.815, F.A.C.).
- F. If you have questions about completing the form, contact:

Florida Public Service Commission Division of Competitive Markets and Enforcement 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850 (850) 413-6600

FORM PSC/CMP-8 (01/06) Required by Commission Rule Nos. 25-24.810, and 25-24.815

1. This is an application for (check one):

Original certificate (new company).

Approval of transfer of existing certificate: <u>Example</u>, a non-certificated company purchases an existing company and desires to retain the original certificate of authority rather that apply for a new certificate.

Approval of assignment of existing Certificate: <u>Example</u>, a certificated company purchases an existing company and desires to retain the existing certificate of authority and tariff.

- 2. Name of company: TELEDIAS COMMUNICATIONS, INC.
- 3. Name under which applicant will do business (fictitious name, etc.):

None

4. Official mailing address:

Street/Post Office Box: 5605 Riggins Court, Ste. 265 City: Reno State: NV Zip: 89502

5. Florida address:

Street/Post Office Box:	N/A
City:	
State:	
Zip:	

6. Structure of organization:



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Corporation Foreign Partnership Limited Partnership

FORM PSC/CMP-8 (01/06) Required by Commission Rule Nos. 25-24.810, and 25-24.815

#### 7. If individual, provide:

Name:	
Title:	
Street/Post Office Box:	
City:	
State:	
Zip:	
Telephone No.:	
Fax No.:	
E-Mail Address:	
Website Address:	

- 8. <u>If incorporated in Florida</u>, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is:
- 9. <u>If foreign corporation</u>, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is: F0200002871
- **10.** <u>If using fictitious name (d/b/a)</u>, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida. The Florida Secretary of State fictitious name registration number is:
- 11. <u>If a limited liability partnership</u>, please proof of registration to operate in Florida. The Florida Secretary of State registration number is:
- 12. <u>If a partnership</u>, provide name, title and address of all partners and a copy of the partnership agreement.

Name:
Title:
Street/Post Office Box:
City:
State:
Zip:
Telephone No.:
Fax No.:
E-Mail Address:
Website Address:

**13.** <u>If a foreign limited partnership,</u> provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable. The Florida registration number is:

FORM PSC/CMP-8 (01/06) Required by Commission Rule Nos. 25-24.810, and 25-24.815

#### 14. Provide F.E.I. Number(if applicable): 42-1533636

- 15. Who will serve as liaison to the Commission in regard to the following?
  - (a) The application:

Name: Janet Tripi Title: Regulatory Manager Street name & number: 7 Shepard Hills Ct. Post office box: City: Little Rock State: AR Zip: 72223 Telephone No.: 501-367-8227 Fax No.: 501-868-1341 E-Mail Address: janet@telecertinc.com Website Address:

(b) Official point of contact for the ongoing operations of the company:

Name: Juan Mejia Title: Director Street name & number: 5605 Riggins Court, Ste. 265 Post office box: City: Reno State: NV Zip: 89502 Telephone No.: 775-827-9004 Fax No.: 775-827-9005 E-Mail Address: sales@teledias.com Website Address: www.teledias.com

(c) Complaints/Inquiries from customers:

Name: Joyce Yee Title: Customer Service Manager Street/Post Office Box: 5605 Riggins Ct., Ste. 265 City: Reno State: NV Zip: 89502 Telephone No.: 775-827-9004 Fax No.: 775-827-9005 E-Mail Address: joyce@teledias.com Website Address: www.teledias.com

FORM PSC/CMP-8 (01/06) Required by Commission Rule Nos. 25-24.810, and 25-24.815

**16.** List the states in which the applicant:

(a) has operated as a Competitive Local Exchange Telecommunications Company.

Georgia

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(b) has applications pending to be certificated as a Competitive Local Exchange Telecommunications Company.

None

(c) is certificated to operate as a Competitive Local Exchange Telecommunications Company.

Georgia

(d) has been denied authority to operate as a Competitive Local Exchange Telecommunications Company and the circumstances involved.

None

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

None

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

None

FORM PSC/CMP-8 (01/06) Required by Commission Rule Nos. 25-24.810, and 25-24.815

**17.** Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, <u>provide explanation</u>.

No

(b) granted or denied a competitive local exchange certificate in the State of Florida (this includes active and canceled competitive local exchange certificates). If yes, provide explanation and list the certificate holder and certificate number.

No

(c) an officer, director, partner or stockholder in any other Florida certificated or registered telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

No

18. Submit the following:

(a) <u>Managerial capability:</u> resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

(b) <u>Technical capability</u>: resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

- (c) <u>Financial Capability</u>: applicant's audited financial statements for the most recent three (3) years. If the applicant does not have audited financial statements, it shall so be stated. Unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:
  - 1. the balance sheet,
  - 2. income statement, and
  - 3. statement of retained earnings.

**Note:** This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

### THIS PAGE MUST BE COMPLETED AND SIGNED

**REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee. Regardless of the gross operating revenue of a company, a minimum annual assessment fee, as defined by the Commission, is required.

**RECEIPT AND UNDERSTANDING OF RULES:** I acknowledge receipt and understanding of the Florida Public Service Commission's rules and orders relating to the provisioning of competitive local exchange telecommunications company (CLEC) service in Florida.

**APPLICANT ACKNOWLEDGEMENT:** By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide competitive local exchange telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

Company Owner or Officer

Print Name: Carmen Asorey Title: Vice President Telephone No.: 775-827-9004 E-Mail Address: corporate@teledias.com

Date: 6/6/2008 Signature:

FORM PSC/CMP-8 (01/06) Required by Commission Rule Nos. 25-24.810, and 25-24.815

# **EXHIBIT A**

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# TELEDIAS COMMUNICATIONS, INC. FLORIDA SECRETARY OF STATE CERTIFICATION



#### FLORIDA DEPARTMENT OF STATE Katherine Harris Secretary of State

June 7, 2002

CARMEN ASOREY TELEDIAS COMMUNICATIONS, INC. 5605 RIGGINS COURT, SUITE 265 RENO, NV 89502

Qualification documents for TELEDIAS COMMUNICATIONS, INC. were filed on June 3, 2002 and assigned document number F02000002871. Please refer to this number whenever corresponding with this office.

Your corporation is now qualified and authorized to transact business in Florida as of the file date.

A corporation annual report/uniform business report will be due this office between January 1 and May 1 of the year following the calendar year of the file date. A Federal Employer Identification (FEI) number will be required before this report can be filed. If you do not already have an FEI number, please apply NOW with the Internal Revenue by calling 1-800-829-3676 and requesting form SS-4.

Please be aware if the corporate address changes, it is the responsibility of the corporation to notify this office.

Should you have any questions regarding this matter, please telephone (850) 245-6051, the Foreign Qualification/Tax Lien Section.

Michelle Hodges Document Specialist Division of Corporations

Letter Number: 702A00037772

# EXHIBIT B

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**TELEDIAS MANAGEMENT TEAM** 



5605 Riggins Court, Ste. 265 Reno, NV 89502 (775) 827-9004 Fax (775) 827-9005

# **MANAGEMENT TEAM**

### Carmen Asorey

Vice President

Carmen Asorey is a senior-level Management Executive with over 20 years of telecommunications industry experience. Ms. Asorey has served as a private consultant and as systems director to several international long distance companies.

Ms. Asorey has extensive experience in industry negotiations, including billing company and carrier contracts, which has resulted in a solid marketplace standing for contracted companies, both in the United States and Latin America. In addition to her product development and strategic planning skills, Ms. Asorey has developed and trained Customer Service departments through her leadership and ability to identify and maximize team member strengths and capabilities. Ms. Asorey holds an MBA in Business Administration.

#### Juan Mejia

Sales Director

Mr. Mejia has twenty-two years of experience in sales management, strategic planning, small business development and relationship building. He is an expert in revenue generation and new account development and management within the U.S. Hispanic market. In addition, Mr. Mejia has had consistent success in new market identification, creation and penetration. Mr. Mejia holds a Bachelor of Science in Business Administration.

#### Jose Benitez

Controller

Mr. Benitez has many years' experience with several of the Big 5 CPA firms within their auditing departments where he planned, supervised and implemented audits for a variety of clients, including telecommunication companies. He has also provided consulting services regarding financial planning models, profit and loss analyses, accounting controls and accounting policies and procedures. Mr. Benitez holds a Bachelor of Arts degree in Business Administration, a Bachelor of Business Administration degree in Accounting and is a Certified Public Accountant.

#### Sunil Patil

Head Programmer

Mr. Patil's ten years of experience in the field of telecommunications includes various positions with MCI/WorldCom as Project Manager, Programmer, and Revenue Reporting Systems Manager. Sunil will be responsible for developing and managing project timelines, identifying and defining project benefits, performing business analyses, identifying and integrating hardware systems requirements and developing and managing sales and customer service applications. Mr. Patil holds a Bachelor of Science degree in Business Administration and has extensive knowledge of the following programming languages: Visual Basic, SQL, UDB, Paradox, Java, Oracle, HTML, SAS and Object PAL.

#### Joyce Yee

Provisioning / Customer Service Manager

Ms. Yee has worked in the telecommunications industry for many years. Prior to joining TeleDias, she held management positions at Amerimex Communications. Ms. Yee is fluent in Spanish and is experienced in assuring the accuracy of all aspects of customer order provisioning, as well as handling many types of escalated customer service issues. Her background encompasses telecommunications and development of international training programs for community integration and market surveys. Ms. Yee holds a Bachelor of Science degree in Business Management.

# **EXHIBIT C**

# **TECHNICAL CAPABILITY**

TeleDias Communications, Inc. proposes to offer residential local exchange service as a reseller in Florida. The Company currently has a Resale Agreement with AT&T to resell local service in the state of Georgia, and is in the process of expanding this Resale Agreement to include resale of local service in the state of Florida. TeleDias also plans to negotiate residential local service resale agreements with Verizon and Embarq.

In addition to the personnel skills listed in Exhibit B, Management Team, the Company will utilize LEC switching facilities. Technical maintenance will be handled by LEC technicians.

# **EXHIBIT D**

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UNAUDITED FINANCIAL STATEMENTS 2005 - 2007

#### **CERTIFICATION OF UNAUDITED FINANCIAL STATEMENTS**

Attached are the balance sheet, income statement and statement of cash flow of TeleDias Communications, Inc. as of December 31, 2007. These financial statements are the responsibility of the Company's management.

The financial statements contained herein are true, accurate and present fairly, in all material respects, the financial position and the results of operations in conformity with generally accepted accounting principles in the United States of America.

SIGNED this <u>3rd</u> day of <u>June</u>, 2008.

By,

Carmen Asorey, Vice President and Treasurer

#### TeleDias Communications, Inc. Balance Sheet As of December 31, 2007

Dec 31, 07 ASSETS **Current Assets** Checking/Savings Bank of America - Nevada 269.91 Bank of America - Operating a/c -2.77 Main Street - Operating Account 201,126.90 **Total Checking/Savings** 201,394.04 **Accounts Receivable** A/R - ACI 560,706.52 **Total Accounts Receivable** 560,706.52 Other Current Assets PrePaid Expenses 314.64 **Total Other Current Assets** 314.64 **Total Current Assets** 762,415.20 TOTAL ASSETS 762,415.20 LIABILITIES & EQUITY Liabilities **Current Liabilities** Accounts Payable **Accounts Payable** 23,586.54 **Total Accounts Payable** 23,586.54 **Other Current Liabilities Payroll Liabilities** 3,958.19 **Payroli Taxes Payable** -45.90 **Total Other Current Liabilities** 3,912.29 **Total Current Liabilities** 27,498.83 **Total Liabilities** 27,498.83 Equity **Contributed Capital** 95,700.00 **Retained Earnings** 459,943.52 Net Income 179,272.85 **Total Equity** 734,916.37 **TOTAL LIABILITIES & EQUITY** 762,415.20

> Confidential TeleDias Communications, Inc.

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## TeleDias Communications, Inc. Profit & Loss January through December 2007

	Jan - Dec 07
Ordinary Income/Expense	
Income	
Credits	
USBI Customer Credits	-2,891.91
Total Credits	-2,891.91
LD Revenue	1,050,231.61
Service Fees	746,573.85
USF Income	184,881.64
Total Income	1,978,795.19
Cost of Goods Sold	
Bad Debt Expense	
Short Term Dilution	176,365.48
Total Bad Debt Expense	176,365.48
Billing & Collections	
Billing Fees	139,951.20
Inquiry Fees	2,052.77
Total Billing & Collections	142,003.97
LEC Charges	
Bad Debt Reserve	266,244.00
True Up	-225,552.49
Total LEC Charges	40,691.51
LEC Fees	393,584.64
LOA Expense	342,195.30
Sales Commission	-8,066.70
Security Deposit	26,000.00
Usage	433,984.77
Verification Expense	28,419.65
Total COGS	1,575,178.62
Gross Profit	403,616.57
Expense	
Advertising	1,200.00
Bank Service Charge	6,027.83
Dues & Subscriptions	750.00
	100.00

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### TeleDias Communications, Inc. Profit & Loss January through December 2007

	Jan - Dec 07
Funding Expense	
Finance Charges - PFI	51,827.53
Reserve Charge - PFI	1,132.50
Total Funding Expense	52,960.03
Interest Expense	1,418.89
Licenses & Permits	
Filing Fees	1,343.79
Licenses	635.00
Licenses & Permits - Other	100.00
Total Licenses & Permits	2,078.79
Office Expense	2,404.06
Payroll Expenses	13,472. <del>94</del>
Postage	23,811.46
Professional Fees	
Consulting Services	51,850.89
Legal Fees	5,208.08
Total Professional Fees	57,058.97
Rent Expense	2,400.00
Taxes	
Excise	13,897.00
Franchise	1,005.32
Payroli	1,360.52
Penalties	3,728.05
Property	407.12
Regulatory Fees	4,819.23
State	2,322.06
USF Expense	30,378.19
Total Taxes	57,917.49
Telephone Expense	2,843.26
Total Expense	224,343.72
-	
Net Ordinary Income	179,272.85
Net Income	179,272.85

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### TeleDias Communications, Inc. Statement of Cash Flows January through December 2007

	Jan - Dec 07
OPERATING ACTIVITIES	
Net Income	179,272.85
Adjustments to reconcile Net Income	
to net cash provided by operations:	
A/R - ACI	-86,616.03
PrePaid Expenses	-300.00
Accounts Payable	-33,199.47
Payroll Liabilities	3,958.19
Payroll Taxes Payable	-229.50
Net cash provided by Operating Activities	62,886.04
FINANCING ACTIVITIES	
Contributed Capital	0.00
Net cash provided by Financing Activities	0.00
Net cash increase for period	62,886.04
Cash at beginning of period	138,508.00
Cash at end of period	201,394.04

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#### **CERTIFICATION OF UNAUDITED FINANCIAL STATEMENTS**

Attached are the balance sheet, income statement and statement of cash flow for TeleDias Communications, Inc. as of December 31, 2006. These financial statements are the responsibility of the Company's management.

The financial statements contained herein are true, accurate and present fairly, in all material respects, the financial position and the results of operations in conformity with generally accepted accounting principles in the United States of America.

SIGNED this <u>3rd</u> day of <u>June</u>, 2008.

By,

Carmen Asorey, Vice Tresident and Treasurer

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# TeleDias Communications, Inc. Balance Sheet

As of December 31, 2006

	Dec 31, 06
ASSETS	
Current Assets	
Checking/Savings	
Bank of America - Nevada	876.55
Bank of America - Operating a/c	176.46
Main Street - Operating Account	137,454.99
Total Checking/Savings	138,508.00
Accounts Receivable	
A/R - ACI	474,090.49
Total Accounts Receivable	474,090.49
Other Current Assets	
PrePaid Expenses	14.64
Total Other Current Assets	14.64
Total Current Assets	612,613.13
TOTAL ASSETS	612,613.13
LIABILITIES & EQUITY	
Current Liabilities	
Accounts Payable	
Accounts Payable	56,786.01
Total Accounts Payable	56,786.01
Other Current Liabilities	
Payroll Taxes Payable	400.00
Total Other Current Liabilities	183.60
	183.60
Total Current Liabilities	56,969.61
Total Liabilities	56,969.61
Equity	
Contributed Capital	95,700.00
Retained Earnings	342,005.88
Net Income	117,937.64
Total Equity	555,643.52
TOTAL LIABILITIES & EQUITY	612,613.13

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### TeleDias Communications, Inc. Profit & Loss January through December 2006

	Jan - Dec 06
Ordinary Income/Expense	
Income	
Credits	
Direct Credits	-2,132.88
USBI Customer Credits	-2,116.85
Total Credits	-4,249.73
LD Revenue	2,038,443.82
Service Fees	1,341,450.00
USF income	285,437.73
Total Income	3,661,081.82
Cost of Goods Sold	
Bad Debt Expense	
Short Term Dilution	433,630.90
Total Bad Debt Expense	433,630.90
Billing & Collections	
Billing Fees	237,055.73
Inquiry Fees	3,026.76
Total Billing & Collections	240,082.49
LEC Charges	
Bad Debt Reserve	446,347.71
True Up	-89,365.73
Total LEC Charges	356,981.98
LEC Fees	611,014.04
LOA Expense	528,070.00
Sales Commission	242,355.25
Usage	706,569.75
Verification Expense	80,530.59
Total COGS	3,199,235.00
Gross Profit	461,846.82
<b>-</b> .	
Expense	
Advertising	74,923.50
Bank Service Charge	3,285.11
Funding Expense	<b></b>
Finance Charges - PFI	86,672.25
Reserve Charge - PFI	1,586.64
Total Funding Expense	88,258.89

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### TeleDias Communications, Inc. Profit & Loss January through December 2006

	Jan - Dec 06
Licenses & Permits	
Filing Fees	1,538.00
Licenses	579.67
Total Licenses & Permits	2,117.67
Office Expense	2,428.32
Postage	8,595.58
Printing and Reproduction	9,568.96
Professional Fees	
Consulting Services	19,993.00
Legal Fees	4,465.20
Total Professional Fees	24,458.20
Regular Wages	1,200.00
Rent Expense	2,400.00
Taxes	2,400.00
Excise	3,815.00
Franchise	1,709.97
Payroli	176.50
Penalties	1,720.10
Property	1,977.77
Regulatory Fees	10,521.20
State	2,744.85
USF Expense	100,793.05
Totał Taxes	123,458.44
Telephone Expense Travel & Entertainment	2,442.51
Travel	772.00
Total Travel & Entertainment	772.00
Total Expense	343,909.18
Net Ordinary Income	117,937.64
Net Income	117,937.64

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# TeleDias Communications, Inc. Statement of Cash Flows

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January through December 2006

	Jan - Dec 06
OPERATING ACTIVITIES	
Net Income	117,937.64
Adjustments to reconcile Net Income	
to net cash provided by operations:	
A/R - ACI	-119,082.90
PrePaid Expenses	600.00
Accounts Payable	-14,519.83
Payroll Taxes Payable	147.30
Net cash provided by Operating Activities	-14,917.79
Net cash increase for period	-14,917.79
Cash at beginning of period	153,425.79
Cash at end of period	138,508.00

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#### **CERTIFICATION OF UNAUDITED FINANCIAL STATEMENTS**

Attached are the balance sheet, income statement and statement of cash flow of TeleDias Communications, Inc. as of December 31, 2005. These financial statements are the responsibility of the Company's management.

The financial statements contained herein are true, accurate and present fairly, in all material respects, the financial position and the results of operations in conformity with generally accepted accounting principles in the United States of America.

SIGNED this <u>3rd</u> day of <u>June</u>, 2008.

By,

Carmen Asorey, Vice President and Treasurer

### TeleDias Communications, Inc. Balance Sheet As of December 31, 2005

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ASSETS	Dec 31, 05
Current Assets	
Checking/Savings	
Bank of America - Nevada	273.45
Bank of America - Operating a/c	470.46
Main Street - Operating Account	152,681.88
Total Checking/Savings	153,425.79
Accounts Receivable	
A/R - ACI	355,007.59
Total Accounts Receivable	355,007.59
Other Current Assets	
PrePaid Expenses	614.64
Total Other Current Assets	614.64
	014.04
Total Current Assets	509,048.02
TOTAL ASSETS	509,048.02
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	71,305.84
Total Accounts Payable	71,305.84
Other Current Liabilities	
Payroll Taxes Payable	36.30
Total Other Current Liabilities	36.30
Total Current Liabilities	71,342.14
Total Liabilities	71,342.14
Equity	
Contributed Capital	95,700.00
Retained Earnings	215,135.30
Net Income	126,870.58
Total Equity	437,705.88
TOTAL LIABILITIES & EQUITY	509,048.02

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### TeleDias Communications, Inc. Profit Loss January through December 2005

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Ordinary Income/Expense	
Income	
Credits	
Direct Credits	-12,514.98
USBI Customer Credits	4,181.06
Total Credits	-16,696.04
LD Revenue	4,090,551.68
Service Fees	2,155,708.75
USF Income	536,081.25
Total Income	6,765,645.64
Cost of Goods Sold	
Bad Debt Expense	
Short Term Dilution	843,429.25
Total Bad Debt Expense	843,429.25
Billing & Collections	
Billing Fees	576,124.37
Inquiry Fees	10,249.36
Total Billing & Collections	586,373.73
LEC Charges	
Bad Debt Reserve	388,746.58
True Up	319,143.69
Total LEC Charges	707,890.27
LEC Fees	551,685.11
LOA Expense	158,139.53
Sales Commission	19,305.50
Usage	1,433,541.45
Verification Expense	8,513.50
Total COGS	4,308,878.34
Gross Profit	2,456,767.30
	2,100,101.00
Expense	
Advertising	1,926,487.97
Bank Service Charge	1,621.85
Funding Expense	
Finance Charges - PFI	220,709.52
Reserve Charge - PFI	3,009.70
Total Funding Expense	223,719.22
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Interest Expense	54.41

### TeleDias Communications, Inc. Profit Loss January through December 2005

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Licenses & Permits	
Filing Fees	1,527.76
Licenses	597.90
Total Licenses & Permits	2,125.66
Office Expense	2,337.51
Postage	13,220.34
Printing and Reproduction	14,664.26
Professional Fees	
Consulting Services	17,800.00
Legal Fees	14,048.69
Total Professional Fees	31,848.69
Regular Wages	1,200.00
Rent Expense	2,400.00
Taxes	
Excise	456.00
Franchise	1,328.67
Payroll	345.35
Penalties	1,242.55
Property	300.00
Regulatory Fees	7,281.72
State	1,376.28
USF Expen <del>se</del>	95,661.23
Total Taxes	107,991.80
Telephone Expense	1,651.24
Travel & Entertainment	
Travel	579.00
Total Travel & Entertainment	579.00
Total Expense	2,329,901.95
Net Ordinary Income	126,865.35
Other Income/Expense	
Other Income	
Interest Income	5.23
Total Other Income	5.23
Net Other Income	5.23
Net Income	126,870.58

Confidential

### TeleDias Communications, Inc. Statement of Cash Flows January through December 2005

	Jan - Dec 05
OPERATING ACTIVITIES	ويرتقا ويبار المحديد المحديد
Net Income	126,870.58
Adjustments to reconcile Net Income	
to net cash provided by operations:	
A/R - ACI	267,744.89
Accounts Payable	-282,149.33
Net cash provided by Operating Activities	112,466.14
Net cash increase for period	112,466.14
Cash at beginning of period	40,959.65
Cash at end of period	153,425.79

#### Confidential

# EXHIBIT E

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3 YR. PROJECTED PROFIT & LOSS STATEMENT

#### PRO FORMA BALANCE SHEET AND INCOME STATEMENT

Revenues	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	Year 1
1+	162,520	000 470											Tear
Service Fees		203,179	251,880	282,499	301,880	314,244	322,205	327,388	330,810	333,108	334,684	335,793	3,500,190
Local Service	112,000	18,286	22,669	25,425	27,169	28,282	28,998	29,465	29,773	29,980	30,122	30,221	
USF	48,000	49,104	50,233	51,389	52,571	53,780	55,017	56,282	58,702	61,226			412,390
	11,376	14,223	17,632	19,775	21,132	21,997	22,554	22,917	23,157	23,318	63,859	66,605	666,769
Total Revenues	\$ 333,896 \$	284,792 \$	342,414 \$	379,088 \$					\$ 442,442		23,428 \$ 452,092	23,505 \$ 456,125 \$	245,013 4,824,363
Cost of Sales													
1+	37,692	61,096	75,699	84,862	90,650	94,333	96,699	00.000					
Service Fees	119	190	233	259	274	283		98,236	99,247	99,924	100,386	100,711	1,039,534
Local Service	26,800	29,462	30,140	30,833	31,542		289	292	294	295	296	296	3,119
USF	9,764	12,231	15,163	17,006		32,268	33,010	33,769	35,221	36,736	38,316	39,963	400,061
	0,701	12,201	10,100	17,000	18,173	18,917	19,397	19,709	19,915	20,053	20,148	20,215	210,711
Total Cost of Sales	76,395	102,980	121,235	132,960	140,639	145,802	149,395	152,006	154,677	157,008	159,146	161,185	1,653,427
Gross Profit	257,502	181,813	221,179	246,128	262,112	272,501	279,380	284,047	287,765	290,624	292,946	294,940	3,170,936
Operating Expenses													0,110,000
Staff													
Salaries & Benefits	23,651	32,569	10 500	aa <b>a</b>									
Travel & Entertainment			32,569	32,569	39,655	41,236	45,689	45,689	45,689	45,689	45,689	45,689	2,171,794
Conferences	431	367	442	489	520	540	553	563	571	577	43,009	43,009	
	107	112	118	124	130	136	143	150	158	166	174		6,223
Staffing Costs	401	417	433	451	469	487	507	527	548	570		183	1,701
Executive Recruiting / Relocation	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	593 1,000	617 1,000	6,020
Sales & Marketing										1,000	1,000	1,000	12,000
Advertising	13,356	11.392	10,272	11,373	12,063	12,549	10.000	40.000					
Marketing & Promotions	10,017	8,544	10,272	11,373	12,083	12,549	12,863	13,082	13,273	13,429	23,563	23,684	170,918
TeleMarketing Costs	32,561	48,521	38,426	38,426			6,432	6,541	6,637	6,714	6,781	6,842	104,784
Inbound Customer Service	4,692	7,707	9.675	10,985	38,426	38,426	38,426	38,426	38,426	38,426	38,426	38,426	465,338
	4,002	1,101	3,015	10,905	11,878	12,503	12,953	13,288	13,545	13,748	13,914	14,051	138,938
G+A													
Office Expenses													
Automobile Expense	1.569	1,569	1,569	1,569	4 500	4 500							
Rent & Utilities	5,900	5,900	5,900	5,900	1,569	1,569	1,569	1,569	1,569	1,569	1,569	1,569	18,828
Telephone	1,225	1,238	1,250		5,900	5,900	5,900	5,900	5,900	5,900	5,900	5,900	70,800
Network Monthly Charges	750	750	750	1,263	1,275	1,288	1,301	1,314	1,327	1,340	1,354	1,367	15,541
Office Supplies				750	750	750	750	750	750	750	750	750	9,000
Postage	1,200 177	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	14,950
Subscriptions		151	181	201	213	222	227	231	234	237	240	242	2,557
Equipment	72	73	73	74	75	76	76	77	78	79	80	80	2,557
	711	740	769	800	832	865	900	936	973	1.012	1,053	1,095	
Accounting	17	14	17	19	20	21	21	22	22	22	23	23	10,686
Consulting Services	•	-	•	-	•	•	-				23	23	241
Legal Fees	962	820	986	1,092	1,160	1,205	1,235	1,256	1,274	1,289	4 200		
Programming Fees	160	137	164	162	193	201	206	209	212		1,302	1,314	13,894
Professional Fees - Other	124	105	127	140	149	155	159	161	164	215	217	219	2,316
Printing & Repro	1,349	1,151	1,383	1.532	1.627	1,690	1,732			166	167	169	1,785
Repairs & Maintenance	962	971	981	991	1.001	1,050	1,732	1,762	1,787	1,808	1,626	1,843	19,490
Outside Services	311	265	318	353	375	389	1,021	1,031	1,041	1,052	1,062	1,073	12,196
Bank Fees	10	9	10	11	12	13		406	411	416	420	424	4,487
Legal & Licensing	1,493	1,273	1,531	1,695	1,800	1,870	13	13	13	13	14	14	145
	•		.,	1,000	1,000	1,070	1,917	1,949	1,978	2,001	2,021	2,039	21,565
Other													
Bad Debt Expense Funding Costs				17,059	18,124	18,824	19,295	19,622	19,910	20,143	20,344	20,526	173,847
													-
Total Operating Expenses	103,205	127,043	120,468	141,668	152,567	156,722	156,536	157,723	158,742	159,583	170,314	170,975	3,470,957
Income from Operations	154,296	54,769	100,711	104,460	109,545	115,779	122,844	126,324	129.024	131,040	,		
interest Expense	o	1,667	1,645	1,623						·	122,633	123,965	1,395,390
Depreciation Expense	2,100	2,100	2,100		1,602	1,579	1,557	1,535	1,512	1,489	1,466	1,443	17,119
Income before Taxes	152,195			2,100	2,100	2,100	2,100	2,100	2,100	2,100	2,100	2,100	25,200
	102,180	51,003	96,966	100,736	105,844	112,099	119,187	122,689	125,411	127,451	119,066	120,422	1,353,070
Taxes on Income	63,923	21,421	40,726	42,309	44,454	47,082	50,058	51,530	52,673	53,529			
Net Income After Taxes	\$88,274	\$29,582	\$58,240	\$58,427	\$61,389		-	•			50,008	50,577	568,290
			+**,240	4.03,921	201,308	\$65,018	\$69,128	\$71,160	\$72,739	\$73,921	\$69,058	\$69,845	784,781

CONFIDENTIAL TELEDIAS COMMUNICATIONS, INC. .

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#### PRO FORMA BALANCE SHEET AND INCOME STATEMENT

	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	Year 1
Balance Sheet													
Assets Current Assets													
Cash Investments	\$51,543	\$104,982	100,492	112,713	140,033	142,627	165,207	215,284	262,766	261,830	372,624	356,753	\$356,753
Accounts Receivable Inventory	272,271	410,767	346,598	386,383	396,644	435,542	483,005	499,049	535,608	613,990	551,681	661,848	661,848
Total Current Assets	323,814	515,749	447,090	499,096	536,677	578,169	648,212	714,333	798,374	875,820	924,305	1,018,601	1,018,601
Property & Equipment Building													
Equipment Leasehold Improvements	58,126	59,579	61,069	62,595	80,973	97,168	99,597	102,087	104,639	107,255	109,937	112,685	112,685
Less: Accumulated Depr. Total Net Prop & Equip	10,819 68,945	6,719 68,298	6,619 67,688	11,639 74,235	14,246 95,219	16,675 113,843	17,040 116,637	17,413 119,500	17,796 122,435	18,188 125,443	18,590 128,527	19,003 131,688	19,003 131,688
Other Assets													•
Total Assets	\$392,759	\$584,047	<b>\$</b> 51 <b>4,</b> 777	\$573,330	\$631,896	\$692,012	\$764,849	\$833,833	\$920,809	\$1,001,263	\$1,052,832	\$1,150,289	\$1,150,289
Liabilities & Equity													
Current Liabilities Accounts Payable Short Term Debt Income Taxes Payable	26,940	34,503	36,255	41,194	43,981	45,379	55,890	58,459	77,013	87,489	67,919	99,824	\$99,824 - -
Accrued Liabilities Total Current Liabilities	25,940	34,503	36,255	41,194	43,981	45,379	55,890	58,459	77,013	87,489	67.040		
			-		,					,	67,919	99,124	99,824
Long Term Debt	199,966	295,417	194,813	192,187	189,539	166,869	184,177	181,462	178,725	175,965	173,182	170,376	170,376
Total Liabilities	226,906	329,921	231,068	233,381	233,520	232,248	240,067	239,922	255,738	263,4 <b>54</b>	241,101	269,500	269,500
Stockholders' Equity													
Common Stock Retained Earnings	100,000 65,853	100,000 154,127	100,000 183,709	100,000 239,949	100,000 298,376	100,000 359,765	100,000 424,783	100,000	100,000	100,000	100,000	100,000	100,000
Net Income	88,274	29,582	56,240	58,427	61,389	65,018	424,783 69,128	493,911 71,160	565,071 72,739	637,609 73,921	711,731 69,058	780,789 69,645	760,789 69,845
Total Equity	165,853	254,127	283,709	339,949	398,376	459,765	524,783	593,911	665,071	737,809	811,731	880,789	880,789
Total Liabilities & Equity	\$392,759	\$584,048	<b>\$</b> 514,777	\$573,330	\$631,896	\$692,013	\$764,849	\$833,833	\$920,809	\$1,001,263	\$1,052,832	\$1,150,289	1,150,289

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#### PRO FORMA BALANCE SHEET AND INCOME STATEMENT

Revenues	Month 13	Month 14	Month 15	Month 16	Month 17	Month 18	Month 19	Month 20	Month 21	Month 22	Month 23	Month 24	Year 2
1+	271,480	271.977	272,368	070 600	070.004								
Service Fees	30,826	31,596	32,366	272,688 33,196	272,961	273,202	273,423	273,630	273,827	274,018	274,205	274,389	3,278,169
Local Service	68,936	75,072	84,080	94,170	34,026 100,762	34,877	35,748	36,642	37,558	38,497	39,460	40,446	425,259
USF	20,361	20,398	20,426	20,452	20,472	107,815	115,362	123,438	132,078	141,324	151,218	161,601	1,356,054
Total Revenues	\$ 391,604 \$				428,221	20,490	20,507	20,522	20,537	20,551	20,565	20,579	245,863
	• ••••,••••			φ 420,500 φ	420,221	\$ 436,384 \$	445,041	\$ 454,232 \$	6 464,000	\$ 474,390	\$ 485,446 \$	\$ 497,216	\$ 5,305,345
Cost of Sales													
1+	100,946	101 123	101,261	101,374	101,470	101,554	101,632	101,704	404 770				
Service Fees	297	297	297	297	297	297	297	297	101,773 297	101,839 297	101,905	101,969	1,218,549
Local Service	41,362	45,043	50,448	56,502	60,457	64,689	69,217	74,063	79,247		297	297	3,563
USF	17,510	17,543	17,568	17,588	17,606	17,622	17,636	17,649	17,682	84,794	90,730	97,081	813,633
							11,000	11,045	17,002	17,674	17,686	17,698	211,442
Total Cost of Sales	160,115	164,005	169,574	175,761	179,830	184,162	188,782	193,713	198,979	204,605	210 649	247.046	0.047.407
<b>.</b>									(00,0) 0	204,000	210,616	217,045	2,247,187
Gross Profit	231,489	235,039	239,688	244,744	248,391	252,222	256,259	260,519	265,022	269,785	274,829	280,171	3,058,158
0											214,020	200,175	3,008,108
Operating Expenses													
Staff													
Salaries & Benefits													
	45,689	45,689	45,689	45,689	45,689	45,689	45,689	45,689	45,689	45,689	45,689	45,689	2,438,615
Travel & Entertainment	505	515	528	542	552	563	574	586	599	612	626	641	6,844
Conferences Staffing Costs	192	201	212	222	233	245	257	270	283	298	313	328	3,054
	641	667	694	722	750	780	812	844	878	913	950	968	9,639
Executive Recruiting / Relocation	1,000	12,000	1,000	12,000	1,000	12,000	1,000	12,000	1,000	12,000	1,000	12,000	78,000
Sales & Marketing													
Advertising	11.748	11,971	40.070	10.045									
Marketing & Promotions	5,874	5,986	12,278	12,615	12,847	13,092	13,351	13,627	13,920	14,232	14,563	14,916	159,160
TeleMarketing Costs	38,426		6,139	6,308	6,423	6,546	6,676	6,813	6,960	7,116	7,282	7,458	79,580
Inbound Customer Service	14,168	38,426 14,269	38,426 14,357	38,426	38,426	38,426	38,426	38,426	38,426	38,426	38,426	38,426	461,107
	14,100	(4,208	14,001	14,435	14,505	14,568	14,624	14,675	14,722	14,764	14,803	14,839	174,730
G+A													
Office Expenses													
Automobile Expense	1,569	1,569	1,569	1,569	1.569	1,569	1,569	4 660					
Rent & Utilities	5,900	5,900	5,900	5,900	5,900	5,900	5,900	1,569	1,569	1,569	1,569	1,569	18,828
Telephone	1,381	1,395	1,409	1,423	1,437	1,451	1,466	5,900	5,900	5,900	5,900	5,900	70,800
Network Monthly Charges	750	750	750	750	750	750	750	1,480 750	1,495	1,510	1,525	1,541	17,512
Office Supplies	1,400	1,400	1,400	1,400	1,400	1.400	1,400	1,400	750	750	750	750	9,000
Postage	208	211	217	223	227	231	236	241	1,400 246	1,400	1,400	1,400	16,800
Subscriptions	81	82	83	84	64	85	86	87	240 86	251	257	264	2,812
Equipment	1,139	1,184	1,232	1,281	1,332	1,385	1,441	1,498	1,558	89 1.621	90	91	1,029
Accounting	20	20	20	21	21	22	22	23	23		1,685	1,753	17,109
Consulting Services	-	-		-	-	-		25	23	24	24	25	265
Legal Fees	1,379	1,448	1,521	1,597	1,677	1,710	1,744	1,779	1,815	1,851	-		
Programming Fees	188	192	196	202	206	209	214	218	223	228	1,888 233	1,926	20,335
Professional Fees - Other	145	148	151	156	158	161	165	168	172	176		239	2,547
Printing & Repro	1,582	1,612	1,653	1,699	1,730	1,763	1,798	1,835	1.875	1.917	180	184	1,963
Repairs & Maintenance	1,073	1,073	1,073	1,073	1,073	1,073	1,073	1.073	1,073	1,073	1,961 1,073	2,009 1,073	21,434
Outside Services	364	371	381	391	398	406	414	422	432	441	451	462	12,874
Bank Fees	12	12	12	13	13	13	13	14	14	14	15		4,934
Legal & Licensing	1,750	1,784	1,829	1,680	1,914	1,951	1,989	2,030	2,074	2,121	2,170	15 2.223	159 23,715
<b>~</b>							•			-,	2,170	2,223	23,115
Other													
Bad Debt Expense	18,797	19,154	19,645	20,184	20,555	20,946	21,362	21,803	22,272	22.771	23,301	23,866	254,657
Funding Costs												20,000	2.04,000
Total Operating Expenses	155,961	469 000	450 000	170.000									
i prev oberativity expenses	100,901	168,029	158,363	170,802	160,870	172,935	163,050	175,221	185,454	177,753	168,124	180,573	3,907,503
income from Operations	75,508	67,010	84 995	70.040	07 604								-,
	0,000	01,010	81,325	73,942	87,521	79,288	93,209	85,298	99,568	92,032	106,704	99,598	(849,345)
Interøst Expense	1,420	1,396	1,372	1,348	1,324	1,300	4 075						
Depreciation Expense	2,100	2,100	2,100	2,100	2,100		1,275	1,251	1,226	1,200	1,175	1,149	15,437
Income before Taxes	71,988	63,514	77,853	70,493	84,097	2,100	2,100	2,100	2,100	2,100	2,100	2,100	25,200
	,			10,703	04,047	75,888	89,833	81,947	96,242	88,732	103,429	96,348	1,000,365
Taxes on Income	30,235	26,676	32,698	29,607	35,321	31,873	37,730	24.444	40.400				
				,		01,010	ar,rau	34,416	40,422	37,267	43,440	40,466	420,153
Net Income After Taxes	<b>\$4</b> 1,753	\$36,838	\$45,155	\$40,886	\$48,776	\$44,015	\$52,103	\$47,529	\$55,821	\$51,464	£50.000		
									,UE (	401,404	\$59,989	\$55,882	\$580,212

CONFIDENTIAL. TELEDIAS COMMUNICATIONS, INC. .

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#### PRO FORMA BALANCE SHEET AND INCOME STATEMENT

	Month 13	Month 14	Month 15	Month 16	Month 17	Month 18	Month 19	Month 20	Month 21	Month 22	Month 23	Month 24	Year 2
Balance Sheet													
Assets Current Assets													
Cash	\$290,658	\$333,986	\$352,689	\$300,652	\$317,489	\$335,268	\$354,043	\$373,869	\$390,547	\$412,418	\$435,513	\$459,902	\$459,902
Investments	65,000	65,000	65,000	67,275	69,630	72,067	74,589	77,200	79,902	82,698	85,593	88,568	\$459,902 88,588
Accounts Receivable	622,365	610,400	630,570	714,828	737,910	755,093	779,167	797,409	826,877	846,579	873,356	894,501	894,501
Inventory													
Total Current Assets	978,023	1,009,386	1,048,259	1,082,755	1,125,029	1,162,428	1,207,799	1,248,477	1,297,326	1,341,695	1,394,461	1,442,992	1,442,992
Property & Equipment Building													
Equipment	115,502	118,390	121,349	124,383	127,493	130,680	133,947	137,296	140,728	144,246	147,852	151,549	151,549
Leasehold Improvements	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000
Less: Accumulated Depr.	19,425	19,858	20,302	20,757	21,224	21,702	22,192	22,694	23,209	23,737	24,278	24,832	24,832
Total Net Prop & Equip	159,927	163,248	166,652	170,141	173,717	177,382	181,139	164,990	188,937	192,983	197,130	201,381	201,381
Other Assets													•
Total Assets	\$1,137,951	\$1,172,634	\$1,214,911	\$1,252,895	\$1,298,745	\$1,339,610	\$1,388,938	\$1,433,467	\$1,486,263	\$1,534,678	\$1,591,592	\$1,644,373	\$1,644,373
Liabilities & Equity													
Current Liabilities	48,562	48,561	48,560	48,559	48,558	10 117	40 4-5						
Accounts Payable Short Term Debt	40,002	40,001	46,500	40,009	40,008	48,557	48,556	48,555	48,554	48,553	48,552	48,551	48,551
Income Taxes Payable													•
Accrued Liabilities													•
Total Current Liabilities	47,862	48,561	48,560	48,559	48,558	48,557	48,556	48,555	48,554	48,553	48,552	48,551	48,551
Long Term Debt	167,546	164,693	161,816	158,915	155,990	153,041	150,067	147,068	144,044	140,995	137,920	134,820	134,820
Total Liabilities	215,408	213,254	210,376	207,474	204,548	201,598	198,622	195,623	192,598	189,548	186,472	183,371	183,371
Stockholders' Equity													
Common Stock	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100.000	100,000
Retained Earnings	822,542	859,380	904,535	945,421	994,197	1,038,212	1,090,316	1,137,845	1,193,666	1,245,130	1,305,119	1,361,001	1,361,001
Net Income	41,753	36,838	45,155	40,686	48,776	44,015	52,103	47,529	55,821	51,464	59,989	55,682	55,882
Total Equity	922,542	959,360	1,004,535	1,045,421	1,094,197	1,138,212	1,190,316	1,237,845	1,293,666	1,345,130	1,405,119	4 404 004	
·	,						• •	1,201,040	1,233,000	1,240,130	1,403,119	1,461,001	1,461,001
Total Liabilities & Equity	\$1,137,951	\$1,172,634	\$1,214,911	\$1,252,895	\$1,298,745	\$1,339,810	\$1,388,938	\$1,433,468	\$1,486,263	\$1,534,676	\$1,591,591	\$1,644,372	\$1,644,372

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#### PRO FORMA BALANCE SHEET AND INCOME STATEMENT

	Month 25	Month 26	Month 27	Month 28	Month 29	Month 30	Month 31	Month 32					
Revenues 1+	0.00.000					Monaroo	MONUT 31	MONU: 34	Month 33	Month 34	Month35	Month 36	Year 3
Service Fees	242,249	258,995	275,322	291,241	306,762	321,894	336,649	351.035	365.061	378,736	392,069	405 070	
Local Service	41,457	42,494	43,556	44,845	45,761	46,905	48,078	49,280	50.512	51,774	53.069	405,070	3,925,081
USF	166,655	171,822	177,148	182,640	186,302	194,139	200,157	206.362	212,759	219,355	226,155	54,395	571,926
Total Revenues	16,957	18,130	19,273	20,387	21,473	22,533	23,565	24,572	25,554	26,512	27,445	233,166	2,378,661
I DITI I REVENUES	\$ 467,319 \$	\$ 491,440	\$ 515,299	\$ 538,912 \$	582,298	\$ 585,471 \$						28,355 720,988	274,758 \$ 7,150,424
Cost of Sales											• ••••,,,,,,	120,800	\$ 7,150,424
1+	109,118	116,088	122,883	129,509	135,969	142.267	148,408	45 1 800					
Service Fees	297	297	297	297	297	297	297	154,396	160,234	165,926	171,475	176,686	1,733,158
Local Servica	99,893	103,093	106,289	109.584	112,981	116,483	120,094	297	297	297	297	297	3,564
USF	14,583	15,591	16,574	17,533	18,467	19,378	20,266	123,817	127,656	131,613	135,693	139,900	1,427,197
					10,407	10,070	20,200	21,132	21,977	22,600	23,603	24,385	236,290
Total Cost of Sales	223,991	235,069	246,043	256,922	267,714	278,426	269,066	299,642	310,163	320,635	331,068	341,468	2 400 000
Gross Profit	243,328	256,371	269,255	281,990	294,584	307,045	319,383	201 008		-	,	54 (,405	3,400,208
Operating Expenses			,		204,004	007,040	518,305	331,608	343,723	355,741	367,670	379,518	3,750,216
Staff													
Salaries & Benefits	10 000												
Travel & Entertainment	45,689	45,689	45,689	45,689	45,689	45,689	45,689	45.689	45,689	45,689	45,689	45 800	<b>-</b> - <b>-</b>
Conferences	603	634	665	695	725	755	785	814	844	873	901	45,689 930	548,268
Staffing Costs	345	362	380	399	410	440	462	485	509	535	561	589	9,224
Executive Recruiting / Relocation	1,027	1,068	1,111	1,155	1,202	1,250	1,300	1,352	1,406	1,462	1,520		5,485
Executive Recruiting/ Relocation	12,000	78,000	12,000	78,000	12,000	78,000	12,000	78,000	12,000	78,000	12,000	1,581 78,000	15,432 540,000
Sales & Marketing												10,000	340,000
Advertising	14,020	14,743	15,459	16,167	16,869	17,564	18,253	40.007					
Marketing & Promotions	7,010	7,372	7 729	8,084	8,434	8,782	9,127	18,937	19,617	20,291	20,962	21,630	214,513
TeleMarketing Costs	38,426	38.428	38,428	38,426	38,428	38,428	38,426	9,489	9,808	10,146	10,481	10,815	107.258
inbound Customer Service	15,841	16,816	17,766	18,689	19,589	20,485	21,317	38,426 22,148	38,426	38,426	38,426	38,426	461,107
							21,017	£2, 140	22,957	23,745	24,512	25,260	249,105
G+A													
Office Expenses													
Automobile Expense	1,569	1,569	1,569	1,568	1,569	1,589	1,569	1,569	1,569	1,569	4 500		
Rent & Utilities	5,900	5,900	5,900	5,900	5,900	5,900	5,900	5,900	5,900	5,900	1,569	1,569	18,828
Telephone	1,556	1,571	1,587	1,603	1,619	1,635	1.652	1,668	1,685	1,702	5,900	5,900	70,800
Network Monthly Charges	750	750	750	750	750	750	750	750	750	750	1,719	1,736	19,733
Office Supplies	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	750	750	9,000
Postage	248	260	273	288	298	310	322	335	347	358	1,200	1,200	14,400
Subscriptions	91	92	93	94	95	96	97	98	99	100	370	382	3,790
Equipment	1,823	1,696	1,972	2,051	2,133	2,218	2,307	2,399	2,495	2,595	101	102	1,159
Accounting	23	25	26	27	28	29	30	32	33	34	2,699	2,606	27,392
Consulting Services		-	•		-	-	-	-		34	35	36	358
Legal Fees	1,955	1,984	2,014	2,044	2,075	2,106	2,137	2,169	2,202	2,235	2.269	-	•
Programming Fees	224	236	247	259	270	281	292	303	314	325	335	2,303	25,492
Professional Fees - Other	173	182	191	199	208	217	225	234	242	250	259	346	3,432
Printing & Repro	1,888	1,985	2,082	2,177	2,272	2,365	2,458	2.550	2.642	2,733	259 2,823	267	2,846
Repairs & Maintenance	1,073	1,073	1,073	1,073	1,073	1,073	1,073	1,073	1.073	1,073	1,073	2,913	28,888
Outside Services Bank Fees	435	457	479	501	523	544	566	587	608	629	650	1,073	12,874
	14	15	15	16	17	18	18	19	20	20		671	6,650
Legal & Licensing	2,069	2,197	2,303	2,409	2,513	2,617	2,720	2,822	2,923	3,023	21 3,123	22 3,223	215 31,962
Other												-,	01,002
Bad Debt Expense	21,029	22,115	23,188	24.251	25,303	00 340							
Funding Costs		22,110	20,100	27,20 ;	20,000	26,346	27,380	28,406	29,425	30,437	31,443	32,444	321,769
Total Operating Expenses	477 000												-
Total Operating Expenses	177,000	246,617	184,187	253,714	191,199	260,645	198,056	267,433	204,779	274,098	211.391	280,661	0 740 770
Income from Operations	66.328	9,754	95 000	00.074	100							200,001	2,749,779
and the second sec	00,020	8,104	85,068	28,276	103,385	48,400	121,328	64,174	138,944	81,644	156,279	98,857	1,000,437
Interest Expense	1,124	1,097	1,071	1.045	1.018	991	964	937				,	.,,
Depreciation Expense	2,100	2,100	2,100	2,100	2,100	2,100	2,100		909	881	653	825	11,714
income before Taxes	63,104	6,556	81,897	25,132	100,267	43,309	118,264	2,100	2,100	2,100	2,100	2,100	25,200
							110,204	61,137	135,935	78,662	153,328	95,932	963,523
Taxes on Income	26,504	2,754	34,397	10,555	42,112	18,190	49,671	25,678	57,093	33,038	64,397	40,292	404,680
Net Income After Taxes	\$36,601	\$3,803	\$47,500	\$14,576	\$58,155	\$25,119	\$68.593	82E 400					101,000
	•		,			WEW, 110	000,000	\$35,460	\$78,842	\$45,624	\$88,929	\$55,641	558,843

CONFIDENTIAL TELEDIAS COMMUNICATIONS, INC.

#### PRO FORMA BALANCE SHEET AND INCOME STATEMENT

		Month 26	Month 27	Month 28	Month 29	Month 30	Month 31	Month 32	Month 33	Month 34	Month35	Month 36	Year 3
Belance Sheet													
Assets Current Assets													
Cash	\$459,902	\$459.902	\$459,902	\$459,902	\$459,902	\$459,902	\$459,902	\$459,902					
investments	91,689	94,898	98,219	101,657	105,215	106.898	\$459,902 112,709	3459,902 116,654	\$459,902 120,737	\$459,902	\$459,902	\$499,902	499,902
Accounts Receivable	895,517	773,492	795,538	794,395	836,458	845,098	896,819	915,001	976,149	124,963	129,338	133,863	133,863
Inventory			100,000		000,400	040,000	000,010	813,001	970, <b>14</b> 8	1,003,653	1,074,022	1,070,651	1,070, <b>65</b> 1
Total Current Assets	1,447,108	1,328,292	1,353,659	1,355,954	1,401,573	1,413,897	1,469,429	1,491,557	1,558,788	1,588,518	1,663,260	1,704,416	1,704,416
Property & Equipment Building													
Equipment	155,337	259,221	275,701	283,594	291,684	299,976	308,475	317,187	326,117	335.270	344,651	354,268	354,268
Leasehold Improvements	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000
Less: Accumulated Depr.	25,401	40,983	43,455	44,639	45,853	47,098	48,371	49,678	51,018	52,390	53,798	55,240	55,240
Total Net Prop & Equip	230,738	350,204	369,157	378,233	387,536	397,072	408,847	416,865	427,134	437,660	448,449	459,508	459,508
Other Assets													-
Total Assets	\$1,677,846	\$1,678,498	\$1,722,818	\$1,734,187	\$1,789,109	\$1,810,970	\$1,876,276	\$1,908,422	\$1,983,922	\$2,026,178	\$2,111,710	\$2,163,924	2,163,924
Liabilities & Equity Current Liabilities													
Accounts Payable Short Term Debt Income Taxes Payable	48,550	48,549	48,548	48,547	48,546	48,544	<b>48</b> ,543	48,542	48,541	48,540	48,539	48,538	48,538
Accrued Liabilities													-
Total Current Liabilities	48,550	48,549	48,548	48,547	48,548	48,544	48,543	48,542	48,541	48,540	48,539	48,538	48,538
Long Term Debt	131,694	128,542	125,364	122,160	118,928	115,670	112,384	109,071	105,731	102,383	98,966	95,542	95,542
Total Liabilities	180,244	177,091	173,912	170,706	167,474	164,214	160,928	157,814	154,272	150,903	147,506	144,080	144,080
Stockholders' Equity													
Common Stock	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100.000
Retained Earnings	1,397,602	1,401,404	1,448,904	1,483,481	1,521,638	1,546,755	1,615,348	1,650,808	1,729,650	1,775,274	1,864,204	1,919,844	1,919,844
Net income	36,601	3,803	47,500	14,578	58,155	25,119	68,593	35,460	78,842	45,624	88,929	55,641	55,641
Total Equity	1,497,602	1,501,404	1,548,904	1,583,481	1,621,638	1,646,755	1,715,348	1,750,808	1,829,650	1,875,274	1,964,204	2,019,844	2,019,844
Total Liabilities & Equity	\$1,677,846	\$1,678,495	\$1,722,816	\$1,734,187	\$1,789,110	\$1,810,970	\$1,876,276	\$1.908,422	\$1,983,922	\$2,028,177	\$2,111,709	\$2,163,924	2,163,924

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# **EXHIBIT F**

**CREDIT REFERENCES** 

# **TeleDias Communications, Inc. Trade Reference List**

#### <u>Legal Counsel</u>

Helein & Marashlian, LLC 1483 Chain Bridge Rd. Ste 301 McLean, VA 22101 Contact: Chuck Helein Phone: 703-714-1307

#### **Trade References**

AT&T

AT&T Wholesale- Customer Care 600 N. 19th Street, 10th FL Birmingham, Alabama 35203 Contact: Tamikia D. Harris, Local Service Specialist 205-321-4706 (Phone) 205-321-4637 (Fax)

#### CGM, LLC

101 Vickery Street Roswell, GA 30075 Contact: Chuck Campbell 678.389-6023

#### PFI

Philadelphia Factors, Inc. 3650 Winding Way, Suite 100 Newtown Square, PA 19073 Contact: James Lewis 610.355-1770 610.355-1771 (FAX)

Bank Reference: Bank of America Reno, NV. Accounts: 00496206317

00496206320

#### BB&T Alpharetta, GA

Account: 1110000055615 (Operating Account)

Dun & Bradstreet Account #19-443-2360

# **EXHIBIT G**

# TELEDIAS COMMUNICATIONS, INC. PROPOSED RESOLD LOCAL EXCHANGE PRICE LIST

# Price List Forwarded to CMP.

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