

NO. NOWALSKY, BRONSTON & GOTHARD

A Professional Limited Liability Company

Attorneys at Law

3500 North Causeway Boulevard

Suite 1442

Metairie, Louisiana 70002

Telephone: (504) 832-1984

Facsimile: (504) 831-0892

Leon L. Nowalsky
Benjamin W. Bronston
Edward P. Gothard

Philip R. Adams, Jr.

RECEIVED-FPSC
09 JAN -6 PM 1:37
COMMISSION
CLERK

January 5, 2009

Via Overnight Mail

090012-TX

Ann Cole, Commission Clerk
Florida Public Service Commission
2540 Shumard Oak Drive
Tallahassee, FL 32399-0850

RE: Vanco US, LLC
Application to Provide Competitive Local Exchange
Telecommunications Company Service

Dear Sir or Madam:

Enclosed please find an original and two (2) copies of the Application for Authority to Provide Competitive Local Exchange Telecommunications Company Service on behalf of Vanco US, LLC. Also enclosed is the requisite \$400.00 filing fee.

An additional copy of this revision has been enclosed to be file stamped and returned in the envelope provided as evidence of the filing.

Should you have any questions, please do not hesitate to call.

Sincerely,

Becky Heggelund

- COM _____
- ECR _____
- GCL _____
- OPC _____
- RCP *Price List forwarded.*
- SSC _____
- SGA _____
- ADM _____
- CLK 1

/bh
Enclosure

Check received with filing and forwarded to Fiscal for deposit. Fiscal to forward deposit information to Records.

Initials of person who forwarded check:

DOCUMENT NUMBER-DATE

00099 JAN-6 8

FPSC-COMMISSION CLERK

FLORIDA PUBLIC SERVICE COMMISSION
DIVISION OF COMPETITIVE MARKETS AND ENFORCEMENT
APPLICATION FORM
for
AUTHORITY TO PROVIDE COMPETITIVE LOCAL EXCHANGE
TELECOMMUNICATIONS COMPANY SERVICE
WITHIN THE STATE OF FLORIDA

Instructions

- A. This form is used as an application for an original certificate and for approval of sale, assignment or transfer of an existing certificate. In the case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee (See Page 8).
- B. Print or type all responses to each item requested in the application. If an item is not applicable, please explain.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. Once completed, submit the original and two (2) copies of this form along with a non-refundable application fee of **\$400.00** to:

Florida Public Service Commission
Division of the Commission Clerk and Administrative Services
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6770

- E. A filing fee of **\$400.00** is required for the sale, assignment or transfer of an existing certificate to another company (Chapter 25-24.815, F.A.C.).
- F. If you have questions about completing the form, contact:

Florida Public Service Commission
Division of Competitive Markets and Enforcement
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6600

FORM PSC/CMP-8 (01/06)
Required by Commission Rule Nos. 25-24.810,
and 25-24.815

Note: To complete this interactive form
using your computer, use the tab key
to navigate between data entry fields.

DOCUMENT NUMBER - DATE
00099 JAN -6 8
FPSC - COMMISSION CLERK

1. This is an application for (check one):

Original certificate (new company).

Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority rather than apply for a new certificate.

Approval of assignment of existing Certificate: Example, a certificated company purchases an existing company and desires to retain the existing certificate of authority and tariff.

2. Name of company: Vanco US, LLC

3. Name under which applicant will do business (fictitious name, etc.):

4. Official mailing address:

Street/Post Office Box: 200 S. Wacker Drive, Suite 1600

City: Chicago

State: IL

Zip: 60606

5. Florida address:

Street/Post Office Box: none

City:

State:

Zip:

6. Structure of organization:

- | | | | |
|-------------------------------------|----------------------------------|--------------------------|---------------------|
| <input type="checkbox"/> | Individual | <input type="checkbox"/> | Corporation |
| <input type="checkbox"/> | Foreign Corporation | <input type="checkbox"/> | Foreign Partnership |
| <input type="checkbox"/> | General Partnership | <input type="checkbox"/> | Limited Partnership |
| <input checked="" type="checkbox"/> | Other, Limited Liability Company | | |

7. **If individual**, provide:

Name:
Title:
Street/Post Office Box:
City:
State:
Zip:
Telephone No.:
Fax No.:
E-Mail Address:
Website Address:

8. **If incorporated in Florida**, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is:

9. **If foreign corporation**, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is:

10. **If using fictitious name (d/b/a)**, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida. The Florida Secretary of State fictitious name registration number is:

11. **If a limited liability ^{company} partnership**, please provide proof of registration to operate in Florida. The Florida Secretary of State registration number is: M07000005261

12. **If a partnership**, provide name, title and address of all partners and a copy of the partnership agreement.

Name:
Title:
Street/Post Office Box:
City:
State:
Zip:
Telephone No.:
Fax No.:
E-Mail Address:
Website Address:

13. **If a foreign limited partnership**, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable. The Florida registration number is:

14. Provide **F.E.I. Number**(if applicable): 01-0681040

15. Who will serve as liaison to the Commission in regard to the following?

(a) The application:

Name: Benjamin W. Bronston
Title: Attorney for Applicant
Street name & number: 3500 N. Causeway Blvd., Suite 1442
Post office box:
City: Metairie
State: LA
Zip: 70002
Telephone No.: (504) 832-1984
Fax No.: (504) 831-0892
E-Mail Address: bbronston@nbglaw.com
Website Address:

(b) Official point of contact for the ongoing operations of the company:

Name: Tricia Meyer
Title: Legal Counsel
Street name & number: 200 S. Wacker Drive, Suite 1600
Post office box:
City: Chicago
State: IL
Zip: 60606
Telephone No.: (312) 881-4111
Fax No.: (312) 660-5050
E-Mail Address: tricia.meyer@vanco-us.com
Website Address: www.vanco-us.com

(c) Complaints/Inquiries from customers:

Name: Tricia Meyer
Title: Legal Counsel
Street/Post Office Box: 200 S. Wacker Drive, Suite 1600
City: Chicago
State: IL
Zip: 60606
Telephone No.: (312) 881-4111
Fax No.: (312) 660-5050
E-Mail Address: tricia.meyer@vanco-us.com
Website Address: www.vanco-us.com

16. List the states in which the applicant:

(a) has operated as a Competitive Local Exchange Telecommunications Company.

None

(b) has applications pending to be certificated as a Competitive Local Exchange Telecommunications Company.

Indiana, Kentucky, New Jersey, New York, Oregon

(c) is certificated to operate as a Competitive Local Exchange Telecommunications Company.

none

(d) has been denied authority to operate as a Competitive Local Exchange Telecommunications Company and the circumstances involved.

none

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

none

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

none

17. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, provide explanation.

no

(b) granted or denied a competitive local exchange certificate in the State of Florida (this includes active and canceled competitive local exchange certificates). If yes, provide explanation and list the certificate holder and certificate number.

no

(c) an officer, director, partner or stockholder in any other Florida certificated or registered telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

no

18. Submit the following:

(a) Managerial capability: resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

(b) Technical capability: resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

(c) Financial Capability: applicant's audited financial statements for the most recent three (3) years. If the applicant does not have audited financial statements, it shall so be stated. Unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:

1. the balance sheet,
2. income statement, and
3. statement of retained earnings.

Note: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

THIS PAGE MUST BE COMPLETED AND SIGNED

REGULATORY ASSESSMENT FEE: I understand that all telephone companies must pay a regulatory assessment fee. Regardless of the gross operating revenue of a company, a minimum annual assessment fee, as defined by the Commission, is required.

RECEIPT AND UNDERSTANDING OF RULES: I acknowledge receipt and understanding of the Florida Public Service Commission's rules and orders relating to the provisioning of competitive local exchange telecommunications company (CLEC) service in Florida.

APPLICANT ACKNOWLEDGEMENT: By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide competitive local exchange telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, **"Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."**

Company Owner or Officer

Print Name: Tricia Meyer
Title: Legal Counsel
Telephone No.: (312) 881-4111
E-Mail Address: tricia.meyer@vanco-us.com

Signature:  Date: 11-25-09

EXHIBIT A

Florida Foreign Qualification



FLORIDA DEPARTMENT OF STATE
Division of Corporations

August 28, 2007

CAROLINE PAYS
3500 NORTH CAUSEWAY BLVD., SUITE 1442
NOWALSKY BRONSTON & GOTHARD
METAIRIE, LA 70002

Qualification documents for VANCO US, LLC were filed on August 27, 2007, and assigned document number M07000005261. Please refer to this number whenever corresponding with this office.

Your limited liability company is now qualified and authorized to transact business in Florida as of the file date.

A limited liability company annual report/uniform business report will be due this office between January 1 and May 1 of the year following the calendar year of the file date. A Federal Employer Identification (FEI) number will be required before this report can be filed. If you do not already have an FEI number, please apply NOW with the Internal Revenue by calling 1-800-829-3676 and requesting form SS-4.

Please be aware if the limited liability company address changes, it is the responsibility of the corporation to notify this office.

Should you have any questions regarding this matter, please contact this office at the address given below.

Tammi Cline
Document Specialist
Registration/Qualification Section
Division of Corporations

Letter Number: 207A00051706

**APPLICATION BY FOREIGN LIMITED LIABILITY COMPANY FOR AUTHORIZATION TO
TRANSACTION BUSINESS IN FLORIDA**

IN COMPLIANCE WITH SECTION 608.503, FLORIDA STATUTES, THE FOLLOWING IS SUBMITTED TO REGISTER A FOREIGN LIMITED LIABILITY COMPANY TO TRANSACTION BUSINESS IN THE STATE OF FLORIDA:

1. Vanco US, LLC

(Name of Foreign Limited Liability Company; must include "Limited Liability Company," "L.L.C.," or "LLC.")

(If name unavailable, enter alternate name adopted for the purpose of transacting business in Florida and attach a copy of the written consent of the managers or managing members adopting the alternate name. The alternate name must include "Limited Liability Company," "L.L.C.," "LLC.")

2. Delaware

(Jurisdiction under the law of which foreign limited liability company is organized)

3. applied

(FEI number, if applicable)

4. 4/10/02

(Date of Organization)

5. Perpetual

(Duration: Year limited liability company will cease to exist or "perpetual")

6. upon qualification

(Date first transacted business in Florida, if prior to registration.)
(See sections 608.501 & 608.502 F.S. to determine penalty liability)

7. 200 South Wacker Drive, Suite 1600

Chicago, IL 60606

(Street Address of Principal Office)

8. If limited liability company is a manager-managed company, check here

9. The name and usual business addresses of the managing members or managers are as follows:

Ted Raffetto, 200 South Wacker Drive, Suite 1600, Chicago, IL 60606

Edward Timpany, John Busch House, 277 London Rd., Isleworth, Middlesex TW7 5AX, UK

Simon Hargreaves, John Busch House, 277 London Rd., Isleworth, Middlesex TW7 5AX, UK

10. Attached is an original certificate of existence, no more than 90 days old, duly authenticated by the official having custody of records in the jurisdiction under the law of which it is organized. (A photocopy is not acceptable. If the certificate is in a foreign language, a translation of the certificate under oath of the translator must be submitted.)

11. Nature of business or purposes to be conducted or promoted in Florida: _____

sale of telecommunications services



Signature of a member or an authorized representative of a member.
(In accordance with section 608.408(3), F.S., the execution of this document constitutes an affirmation under the penalties of perjury that the facts stated herein are true.)

Ted Raffetto

Typed or printed name of signee

FILED
2007 AUG 27 PM 2:10
TALLAHASSEE, FLORIDA

EXHIBIT B

Management Profiles

Management Biographies

David Perez - CEO - Reliance Globalcom, Data Business Unit, US

David Perez is CEO for Reliance Globalcom US, responsible for Reliance Globalcom's growing US customer base. Perez has been with Reliance Globalcom for over 13 years and has undertaken a number of key senior management roles during this time, including a recent post as Senior Vice President for Sales in the US.

Mark Thompson, President - Reliance Globalcom Data Business Unit

Mark Thompson was appointed as President of the Reliance Globalcom business in May 2008. Mark also continues to hold the position of Managing Director, Northern Europe, for Reliance Globalcom. Mark joined Vanco as Managing Director, Reliance Globalcom UK in 2003, from Energis, where he was Director of their Corporate Business Unit. Mark's early career included 12 years in the Royal Navy serving as an Engineering Officer. He has now been in the Telecoms market for over 13 years.

EXHIBIT C

Financials

PAILED BALANCE SHEET (YTD)


Applications Set of Books

Period: Jan-08 currency USD

Submitted: 21-JUL-08 22:38:55

Company=0301 (Vanco US LLC)

	<i>Current YTD Balance</i>
Trademarks	0.00
Software	(0.04)
Licences	0.00
Goodwill	0.00
Total Intangible Cost	(0.04)
Trademarks	0.00
Software	2,347.44
Licences	0.00
Goodwill	0.00
Total Intangible Depreciation	2,347.44
Trademarks	0.00
Software	2,347.40
Licences	0.00
Goodwill	0.00
Total Intangible NBV	2,347.40
C - TANGIBLE ASSETS	
Leasehold Improvement	0.00
Computer Equipment	153,400.93
Fixtures & Fittings	0.00
Motor Vehicles	0.00
Total - Tangible Assets Cost	153,400.93
Leasehold Improvement	0.00
Computer Equipment	(52,692.49)
Fixtures & Fittings	3,397.78
Motor Vehicles	0.00

Total Tangibles Depreciation	(49,294.71)
Leasehold Improvement	0.00
Computer Equipment	100,708.44
Fixtures & Fittings	3,397.78
Motor Vehicles	0.00
Total Tangible Assets NBV	104,106.22
D - FIXED ASSET INVESTMENTS	
Subsidiary Shares	0.00
Subsidiary legal cost corp.	0.00
Subsidiary loan	0.00
Associate shares	0.00
Associate loan	0.00
External Shares	0.00
Loan to Share holders	0.00
Total - Investments Cost	0.00
Subsidiary Shares	0.00
Subsidiary legal cost corp.	0.00
Subsidiary loan	0.00
Associate shares	0.00
Associate loan	0.00
External Shares	0.00
Loan to Share holders	0.00
Total - Investments Depreciation	0.00
Subsidiary Shares	0.00
Subsidiary legal cost corp.	0.00
Subsidiary loan	0.00
Associate shares	0.00
Associate loan	0.00
External Shares	0.00
Loan to Share holders	0.00
Total - Investments NBV	0.00
E - STOCK	
NMC Kit	0.00

Board Repair	0.00
Total - Stock	0.00
F - DEBTORS	
Trade debtors	1,744,697.34
Bad Debts	(871,562.06)
Net Trade Debtors	873,135.28
Prepayments	(395,509.74)
Accrued Income	(65,978.60)
Corporate Taxes	1,610,498.00
Other Debtors	11,241,677.11
Total - Debtors	13,263,822.05
G - INTERCO. DEBTORS	
Total Interco. Debtors	(17,711,843.20)
H - INTERCO. CREDITORS	
Total - Interco. Creditors	(3,886,905.73)
I - CASH at BANK	
Current	13,675,850.61
Deposits	0.00
Petty Cash	0.00
Foreign Currency	0.00
Total - Cash	13,675,850.61
J - CREDITORS	
Trade creditors	(7,123,178.85)
Other Creditors - Reliance Funding	0.00
Loans	(7,448,662.19)
Accruals	(1,784,326.99)

Output 1 (0301)

Deferred income	(3,012,072.29)
Other Taxes	(57.20)
VAT	(393,293.22)
Corporation tax	0.00
Deferred Tax	(1,610,498.00)
Other creditors	(70,233.00)
Hire purchase	0.00
Dividends	0.00
Total - Creditors	<u>(21,442,321.74)</u>
K - SHARE CAPITAL	
Ordinary shares	(2,100,000.00)
Employee shares	0.00
Preference shares	0.00
Other shares	0.00
Total Share Capital	<u>(2,100,000.00)</u>
L - OTHER RESERVES (CRR)	
Capital redemption reserve	0.00
Foreign exchange and translation diff.	0.00
Suspense account	0.00
Total Other reserves	<u>0.00</u>
M - Share Premium	
Share Premium	<u>0.00</u>
N - (Profit) & Loss b/f	
Retained (Earnings)/Loss	(736,037.47)
Legal reserve	0.00
Voluntary reserve	0.00
Total - (Profit) & Loss Reserves	<u>(736,037.47)</u>
TOTAL - Balance Sheet	<u>(18,830,981.86)</u>

Output 1 (0301)

A - Current Year P&L Accounts	18,830,981.86
Total - Trial balance	0.00

PROFIT AND LOSS ACCOUNT

ORACLE
Applications

Period: Jan-08 currency USD

Submitted: 21-JUL-08 22:38:35

Company=0301 (Vanco US LLC)

	<i>YTD Actual</i> <i>Local Cur.</i>

TURNOVER	
Network Services - Run rate - Contracte	11,897,065.90
- Run rate - New business	0.00
- One off - Contracted	1,062,582.82
- One off - New business	2,605,050.88
Profit share	0.00
Intercompany	10,706,223.27
Subtotal - Network turnover	26,270,922.87
Discounted Income	0.00
Board Repair	0.00
Total - Turnover	26,270,922.87
COST of SALES	
Network Services - Run rate - Contracte	(30,105,363.63)
- Run rate - New business	0.00
- One off - Contracted	(775,795.55)
- One off - New business	(658.50)
Profit share	0.00
Intercompany	(1,240,466.55)
Lease costs	0.00
SubTotal - Network costs	(32,122,284.23)
Board Repair	(1,092.00)
Total - Cost of Sales	(32,123,376.23)
GROSS MARGIN/(LOSS)	
Network Services - Run rate - Contracte	(18,208,297.73)
- Run rate - New business	0.00
- One off - Contracted	286,787.27
- One off - New business	2,604,392.38
Intercompany	9,465,756.72

Output 1 (0301)

Lease costs	0.00
Network Services - pre-profit share	(5,851,361.36)
Profit Share	0.00
Network Services - post-profit share	(5,851,361.36)
Board Repair	(1,092.00)
Discounted Income	0.00
Total - Gross Margin/(loss)	(5,852,453.36)
Network Services %	(22.30)
OVERHEADS	
Salaries inc NI (core)	(4,863,359.95)
Contractors	(482,631.65)
Overtime Allowances	(112,056.87)
v:choice pool	(291,094.35)
v:choice ss (inc addl pension)	0.00
Holiday core	(28,218.85)
Holiday provision (non cash)	28,218.85
Other v:choice benefits	(410,394.74)
Commissions	(874,552.97)
Pensions (core)	(97,351.23)
Restructing Costs / Project Delta	(361,504.09)
Bank Charges	(1,653.00)
Car leases (v:choice)	0.00
Car leases (other)	0.00
Car Expenses	0.00
Rent	(315,708.62)
Rates	13,528.00
Depreciation	(120,403.09)
Amortisation	0.00
Legal and Professional	(281,527.26)
Audit and accountancy	(58,167.46)
Insurance	(141,673.23)
Utilities	(7,421.77)
Phone and fax	(246,338.60)
Advertising	(189,384.15)
Print, post and stationery	(99,114.59)
Travel and Subistence	(701,492.92)
Entertaining	(113,639.95)
Repairs and renewals	(1,328.12)

Recruitment	(248,473.40)
Bad Debts Provision	(1,272,734.11)
Sundry (inc software maintenance)	(82,251.23)
Cleaning	0.00
VGL Sale / Purchase	0.00
Total - Overhead	<u>(11,360,729.35)</u>
Operating Profit Pre-Management Charge	(17,213,182.71)
Management Charge	0.00
Operating Profit - Post Management Charge	<u>(17,213,182.71)</u>
Interest Receivable	0.00
Interest Payable - Lease	(8,893.47)
- Overdraft	0.00
- Loan	0.00
- Other	(127,294.46)
Foreign Exchange - Realised gain	(32,163.41)
- Unrealised gain	108,691.33
- Realised loss	(39,620.31)
- Unrealised loss	(667,311.26)
PROFIT (LOSS) BEFORE TAX	<u>(17,979,774.29)</u>
Taxation	(550,124.38)
PROFIT (LOSS) AFTER TAX	<u>(18,529,898.67)</u>
Dividend Payable	0.00
Dividend Payable - Employees	0.00
- Ordinary	0.00
Dividend Receivable	0.00
Other Income/(Expenses)	(60,257.20)
RETAINED PROFIT/(LOSS)	<u><u>(18,590,155.87)</u></u>
Profit and Loss Account	<u><u>(18,830,981.86)</u></u>

EXHIBIT D

Price List