090069	909 FEB 0 62009	CK# 1038 \$ 400.00
#909 F 0 6 2009 FLORIDA PI	UBLIC SERVICE COMMISSION	25-09
DIVISION OF COMPE	TITIVE MARKETS AND ENFOR	CEMENT OF THE
AUTHORITY TO PRO TELECOMMU	APPLICATION FORM for VIDE COMPETITIVE LOCAL EX NICATIONS COMPANY SERVIC I THE STATE OF FLORIDA	

## Instructions

- A. This form is used as an application for an original certificate and for approval of sale, assignment or transfer of an existing certificate. In the case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee (See Page 8).
- B. Print or type all responses to each item requested in the application. If an item is not applicable, please explain.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. Once completed, submit the original and two (2) copies of this form along with a nonrefundable application fee of \$400.00 to:

Florida Public Service Commission Division of the Commission Clerk and Administrative Services 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850 (850) 413-6770

- E. A filing fee of **\$400.00** is required for the sale, assignment or transfer of an existing certificate to another company (Chapter 25-24.815, F.A.C.).
- F. If you have questions about completing the form, contact:

COM	Florida Public Service Commission	

ECR \_\_\_\_\_ Division of Competitive Markets and Enforcement

- GCL \_\_\_\_\_ 2540 Shumard Oak Blvd.
- OPC \_\_\_\_ Tallahassee, Florida 32399-0850
- RCP (850) 413-6600

SSC

Nonnye.

ADM \_\_\_\_

CLK & FORM PSC/CMP-8 (01/06)

Required by Commission Rule Nos. 25-24.810, and 25-24.815

1. This is an application for (check one):

Original certificate (new company).

Approval of transfer of existing certificate: <u>Example</u>, a non-certificated company purchases an existing company and desires to retain the original certificate of authority rather that apply for a new certificate.

Approval of assignment of existing Certificate: Example, a certificated company purchases an existing company and desires to retain the existing certificate of authority and tariff.

- 2. Name of company: TelOps International Inc. dba AmTel
- 3. Name under which applicant will do business (fictitious name, etc.):

AmTel

4. Official mailing address:

Street/Post Office Box: 4405 Tree House Lane City: Corinth State: Texas Zip: 76028

5. Florida address:

Street/Post Office Box: 1200 South Pine Island Road City: Plantation State: Florida Zip: 33324

6. Structure of organization:



Corporation Foreign Partnership Limited Partnership

FORM PSC/CMP-8 (01/06) Required by Commission Rule Nos. 25-24.810, and 25-24.815

7. If individual, provide:

Name: N/A
Title:
Street/Post Office Box:
City:
State:
Zip:
Telephone No.:
Fax No.:
E-Mail Address:
Website Address:

- 8. <u>If incorporated in Florida</u>, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is: N/A
- 9. <u>If foreign corporation</u>, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is: F09000000174
- If using fictitious name (d/b/a), provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida. The Florida Secretary of State fictitious name registration number is: G09015900383
- 11. <u>If a limited liability partnership</u>, please proof of registration to operate in Florida. The Florida Secretary of State registration number is: N/A
- If a partnership, provide name, title and address of all partners and a copy of the partnership agreement.

Name: N/A
Title:
Street/Post Office Box
City:
State:
Zip:
Telephone No.:
Fax No.:
E-Mail Address:
Website Address:

 If a foreign limited partnership, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable. The Florida registration number is: N/A

FORM PSC/CMP-8 (01/06) Required by Commission Rule Nos. 25-24.810, and 25-24.815

- 14. Provide F.E.I. Number(if applicable): 80-0052665
- 15. Who will serve as liaison to the Commission in regard to the following?
  - (a) The application:

Name: Mark Foster Title: Attorney for TelOps International Inc. dba AmTel Street name & number: 702 Rio Grande Street Post office box: City: Austin State: Texas Zip: 78701 Telephone No.: 512 708 8700 Fax No.: 512 697 0058 E-Mail Address: mark@mfosterlaw.com Website Address: www.mfosterlaw.com

(b) Official point of contact for the ongoing operations of the company:

Name: Mark McWhirter Title: President Street name & number: 4405 Tree House Lane Post office box: City: Corinth State: Texas Zip: 76028 Telephone No.: 940 206 5597 Fax No.: 940 293 1803 E-Mail Address: markm@telopsint.com Website Address: N/A

(c) Complaints/Inquiries from customers:

Name: Jolie-Beth McWhirter Title: Director Street/Post Office Box: 4405 Tree House Lane City: Corinth State: Texas Zip: 76028 Telephone No.: 940 206 5597 Fax No.: 940 293 1803 E-Mail Address: joliebeth@telopsint.com Website Address: N/A

#### FORM PSC/CMP-8 (01/06)

Required by Commission Rule Nos. 25-24.810, and 25-24.815

16. List the states in which the applicant:

(a) has operated as a Competitive Local Exchange Telecommunications Company.

Texas

(b) has applications pending to be certificated as a Competitive Local Exchange Telecommunications Company.

Arkansas

(c) is certificated to operate as a Competitive Local Exchange Telecommunications Company.

Texas and Oklahoma

(d) has been denied authority to operate as a Competitive Local Exchange Telecommunications Company and the circumstances involved.

None

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

None

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

None

17. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, provide explanation.

No

(b) granted or denied a competitive local exchange certificate in the State of Florida (this includes active and canceled competitive local exchange certificates). If yes, provide explanation and list the certificate holder and certificate number.

No

(c) an officer, director, partner or stockholder in any other Florida certificated or registered telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

No

18. Submit the following:

(a) <u>Managerial capability:</u> resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

(b) <u>Technical capability</u>: resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

- (c) <u>Financial Capability:</u> applicant's audited financial statements for the most recent three (3) years. If the applicant does not have audited financial statements, it shall so be stated. Unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:
  - 1. the balance sheet,
  - 2. income statement, and
  - 3. statement of retained earnings.

**Note:** This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

## THIS PAGE MUST BE COMPLETED AND SIGNED

**REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee. Regardless of the gross operating revenue of a company, a minimum annual assessment fee, as defined by the Commission, is required.

**RECEIPT AND UNDERSTANDING OF RULES:** I acknowledge receipt and understanding of the Florida Public Service Commission's rules and orders relating to the provisioning of competitive local exchange telecommunications company (CLEC) service in Florida.

APPLICANT ACKNOWLEDGEMENT: By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide competitive local exchange telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

Company Owner or Officer

Print Name: Mark McWhirter Title: President Telephone No.: 940 206 5597 E-Mail Address: markm@telopsint.com

Signature:

Date: //30/09

FORM PSC/CMP-8 (01/06) Required by Commission Rule Nos. 25-24.810. and 25-24.815

## Exhibit 1

Jub

	Form 201 (revised 6/00)	E	This space res			reserved for office use.			-
	Return in Duplicate to: Secretary of State P.O. Box 13697	Articles	Articles of Incorporation Pursuant to Article 3.02 Texas Business Corporation Act		Se	FILED In the Office of the Secretary of State of T FEB 0.6 2002		e Texas	
	Austin, TX 78711-3697 FAX: 512/463-5709	Pursuant							
	Filing Fee: \$300					Corporations Section			
									-
		Ar	tiele 1 – C	'orporate	Name				
: <sub>2</sub> • 4	The name of the corporatio	n is as set for	th below:	a tit to		·			
2. cg. e	TelOps International Inc.								1
а 	The name must contain the word "c be the same as, deceptively similar t file with the secretary of state. A pr	orporation," "com	pany," "inco t of an existin	ng corporate,	imited liability				
	Article 2 - Registered					plete either	A or B and	complete (°)	· · · ·
	A. The initial registered								Service.
	OR National Registered Age		orporation	I (cannot be	corporation in	attice above	) by the fi	ame or.	-1
	B. The initial registered		ndividual	resident o	f the state v	whose nar	ne is set f	orth below:	
	First Name		M.1.	Last Nam				Suffix	
	C. The business address of the registered agent and the registered office address is:								-
	Street Address 1614 Sidney Baker Street				Zip Code 78028	:			
÷			Article 3	- Directo	TS			•	
	The number of directors co person or persons who are	to serve as di	ectors un	til the first	annual me				
	their successors are elected	and qualified	are set fo M.I.		and the second s			Suffix	-
	Director 1: First Name Mark		IVI.1.		t Name Whirter			Sumx	
	Street Address	Cit	y		State		Zip Coo	le	1
	2006 Piper Drive	Cor	inth		TX		76210		
	Director 2: First Name		M.I.	Las	t Name		- <b>-</b>	Suffix	1
	Jolie-Beth			Mc	Whirter				
	Street Address	Cit	γ	I	State		Zip Code	;	1
	2006 Piper Drive	Cor	rinth		тх		76210		
	Director 3: First Name		M.I.	Las	t Name			Suffix	

#### Article 4 – Authorized Shares

 $\triangle$  A. The total number of shares the corporation is authorized to issue is 2,000 and the par value of such authorized shares is \$.01

#### OR (You must select and complete either option A or option B, do not select both.)

B. The total number of shares the corporation is authorized to issue is

and the shares shall have no par value.

If the shares are to be divided into classes, you must set forth the designation of each class, the number of shares of each class, the par value (or statement of no par value), and the preferences, limitations, and relative rights of each class in the space provided for supplemental information on this form.

#### Article 5 - Initial Capitalization

The corporation will not commence business until it has received for the issuance of its shares consideration of the value of one thousand dollars (\$1,000).

Article 6 - Duration

The period of duration is perpetual.

#### Article 7 - Purpose

The purpose for which the corporation is organized is for the transaction of any and all lawful business for which corporations may be incorporated under the Texas Business Corporation Act.


Inc	orp	01	af	0ľ

The name and address of the incorporator is set forth below.

Name:			
Legalzoom.com, Inc.			
Street Address	City	State	Zip Code
589 N. Larchmont Ave., 2 <sup>nd</sup> Floor	Los Angeles	California	90004

## Execution

The undersigned incorporator signs these articles of incorporation subject to the penalty imposed by article 10.02, Texas Business Corporation Act, for the submission of a false or fraudulent document. LegalZoom.com, Inc., Incorporator By: Carol Y. Park, Assistant Secretary Signature of Incorporator

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Filing Inform	ation				
Document Number FEI Number Date Filed State Status	er F0900000017 800052665 01/13/2009 TX ACTIVE	4			
Principal Add	iress				
4405 TREEHOUSE CORINTH TX 7620					
Mailing Addr	ess				
4405 TREEHOUSE CORINTH TX 7620					
Registered A	gent Name	& Address			
C T CORPORATION 1200 SOUTH PINE PLANTATION FL 3	ISLAND ROAD				
Officer/Direct	tor Detail				
Name & Address					
Title D					
MCWHIRTER, JOI 4405 TREEHOUSI CORINTH TX 7620	ELANE				
Title P					
MCWHIRTER, MA 4405 TREEHOUSE CORINTH TX 7620	ELANE				
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		Copyright	Searches E-Filing Services Forms and Privacy Policies of Florida, Department of State.	Help	

## Exhibit 2

# Key Personnel Resumes

## Jolie-Beth McWhirter 4405 Tree House Lane Corinth TX, 76208 Home (940) 498-9508

E-mail: joliebeth@telopsint.com

#### EXPERIENCE:

#### May 06 to Apr 07: Fellowship Technologies, Irving, Texas Report Developer for Report Central

- Worked closely with the end-users to gather requirements for the project at hand.
- Offer foresight in anticipating customer's needs in regards to data extraction and report design.
- Maintain effective and friendly communication to the customers ensuring them every step of the way that processes are in place that will get the job done!
- Build advanced SQL queries using a SQL Server to extract accurate data for end user reporting, utilizing Functions, Stored Procedures, Dynamic SQL, Variable Tables and Temp Tables.
- Maintaining a continuous understanding of an advanced SQL Server network containing six referential databases.
- Create visually appealing reports using Visual Studio in a .NET environment.
- Adhere to departmental standards and reporting requirements.
- Utilized Technical Writing skills to create accurate report descriptions that a "non-technical" person can understand.
- Perform testing on reports to ensure accuracy of data and report layout.
- Deliver the end result to the customer and ensuring the report meets their needs.
- Maintain a partnership with customers to ensure they receive quality customer service, quality reports and good feeling about our company.

#### Nov 03 to May 06: TelOps International, Inc., Corinth, Texas

Principal – Sales

- Generated leads for potential web application customers.
- Created and presented sales presentations to potential customers.
- Adapted detailed work load projections and time lines for our customers
- Generated service contracts, proposals and closing contracts for customers.
- Acted as Account Manager and provided continuous communication of project status.

- Provided training of web application to clients, which included the creation of instruction manuals and face to face training.
- Provided customer support for any continuing questions the client may have.
- Continued sales revenue to established clients by thinking of creative reporting solutions and presenting them with the opportunity to expand their business by using their own data.

#### Principal – Web Application Development for Operation Systems

- Worked closely with the end-users to gather requirements for the project at hand.
- Maintained effective communication with system users, IT staff and IT management.
- Offer foresight in anticipating customer's needs in regards to web application and report design.
- Make business decisions as to the relevancy of data to appear on the report – What kinds of data does the customer want to see?
- Build a web-based operational system for a company providing their customer service, processing, billing, and repair systems using ColdFusion 5 and SQL Server 8.0.
- Build advanced referential databases using MS Access and SQL Server containing Modules, Stored Procedures, Advanced Forms, Advanced Queries and Views that make intricate calculations
- Adhere to departmental standards and reporting requirements.
- Utilized the use of Stored Procedures, Modules, Triggers to automate their system into a data driven application.
- Created visually appealing form formats for web projects.
- Performed all testing of web applications to ensure applications worked properly.
- Create database diagrams, data flow documents, and technical references for reports, projects and applications.
- Utilized Technical Writing skills to Create User Manuals for the end users.

### March 98 to Nov 03: Verizon, Network Services, Irving, Texas

### Web Application & Database Developer for Inventory Management

- Build dynamic web based applications and reports for Inventory Management using Cold Fusion, Microsoft Access and SQL Server.
- Build advanced referential databases using MS Access and SQL Server containing Modules, Stored Procedures, Advanced Forms, Advanced Queries and Views that make intricate calculations and user-friendly interfaces for the purposes of Inventory Management.
- Work closely with user community, functional business teams and IT staff to define and understand business

requirements, implement functionality, and resolve business problems using technical solutions.

- Maintain effective communication with system users, IT staff and IT management.
- Adhere to departmental standards and reporting requirements.
- Support efforts of other functional teams within the department to ensure integration points are covered in all work.
- Work as a team player to produce quality databases, reports, and applications by contributing to team meetings and assisting either as a lead or back-up developer for projects.
- Create database diagrams, data flow documents, and technical references for reports, projects and applications.
- Offer foresight in anticipating customer's needs in regards to web application and report design.
- Validate data for accuracy and quality assurance.
- Make business decisions as to the relevancy of data to appear on the report – What kinds of data does the customer want to see?
- Process reports and projects in a timely manner.
- Built dynamic web reports for Inventory Management using Cold Fusion, Microsoft Access.
- Built advanced databases using MS Access containing Modules, Stored Procedures, and Advanced Queries that made intricate calculations.
- Offered foresight in anticipating customers' needs.
- Validated data for accuracy and quality assurance.
- Made decisions as to the validity of data to appear on the report – what does the customer want to see?
- Processed reports and projects in a timely manner.

#### **Senior Admin for Inventory Management**

- Built static web reports for Inventory Management using FrontPage and Microsoft Access.
- Built databases using MS Access containing Queries that made intricate calculations.
- Validated data for accuracy and quality assurance.
- Processed reports and projects in a timely manner.

#### COMPUTER SKILLS: Cold Fusion 4.5, Cold Fusion 5.0, Visual Studio 2005, SQL Server Reporting Services, SQL Server 2005, MS Access, HTML, Style Sheets, MS Word, MS Excel, MS PowerPoint, Visio, Front Page, HTML, FTP Client and various other software Programs.

EDUCATION: Associates of Science North Central College Phi Theta Kappa – International Honor Society Dean's List - GPA: 3.7

## Mark E. McWhirter

## 4405 Tree House Lane Corinth, Texas 76208

## (940) 206-5597 markm@telopsint.com

Fourteen years in the telecommunications industry with executive experience in the creation and marketing of telecom products and services.

#### President Experience Nov 2001 - Present TelOps International Inc d/b/a AmTel Arlington, Tx Currently serving 1,800 phone customers in Texas. Certified as CLEC in Texas in November 2007. - Created and marketed database, provisioning, and customer service software to the CLEC industry. Grew company revenues from zero to \$2 million in two years. Provided operator services to the hospitality industry. Founded company in 2001. Apr 2007- Present State Telephone Texas Corporation Arlington, Tx **Board of Directors** Aug 2006-Apr 2007 State Telephone Texas Corporation Arlington, Tx President Acquired majority ownership in August 2006. Grew monthly company revenues from \$40k per month to \$180k by April 2007 1994-2001 Operator Communications, Inc. Dallas, Tx Director of Sales and Marketing Responsible for a \$10 million Sales and Marketing budget. Created products and services targeting the operator services market. Increased sales 22% in the first year. 1989-1991 Webster University St. Louis, Mo Education M.B.A., Finance 1984-1989 University of Oklahoma Norman, Ok

B.S., Mathematics