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PHECEINED-FPSC

PATRICK D. CROCKER patrick@crockerlawfirm.com

July 23, 2009

Ann Cole Office of the Commission Clerk Florida Public Service Commission Capital Circle Office Center 2540 Shumard Oak Blvd. Tallahassee, FL 32399-0850

Re: SAVE PLUS, INC.

Dear Ms. Cole:

Enclosed herewith for filing with the Commission, please find an original and one (1) copy of the above captioned corporation's *APPLICATION FOR AUTHORITY TO PROVIDE COMPETITIVE LOCAL EXCHANGE SERVICE WITHIN THE STATE OF FLORIDA*, along with checks in the amount of \$400.00 to cover filing fees relating to same.

Also enclosed is an exact duplicate of this letter. Please stamp the duplicate received and return same in the postage-paid envelope attached thereto.

Please contact the undersigned if you have questions or concerns.

Very traly yours, Check received with filling and forwardad ROCKER & CROCKER, P.C. to Fiscal for deposit. Fiscal to forward deposit information to Records. Crocker atrick D of person who forwarded check; COM PDC/tld ECR COTONITION CENTER GCL FPSC-COMMISSION CLERK 60 JOCUMENT NUMBER-DAT OPC 5 RCP SSC ഗ SGA ADM ഗ CLK \bigcirc 75 OL MA TS JUL 90 831N30 NOI108181510 107 West Michigan Avenue, Fourth Floor Kala The Kalamazoo Building Kalamazoo, Michigan 49007 T 269.381.8893 F 269.381.4855

BEFORE THE STATE OF FLORIDA PUBLIC SERVICE COMMISSION

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Application of SAVE PLUS, INC. for Authority to Provide Competitive Local Exchange Telecommunications Service Within the State of Florida

CASE NO.

APPLICATION

Patrick D. Crocker Crocker & Crocker, P.C. The Kalamazoo Building 107 W. Michigan Ave, 4th Floor Kalamazoo, MI 49007 Telephone: (269) 381-8893 Facsimile: (269) 381-4855 Email: Patrick@crockerlawfirm.com

FPSC-COMMISSION CLERK

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DOCUMENT NUMBER-DATE

FORM PSC/RCP 8 (5/08) Commission Rule Nos. 25-24.810, and 25-24.815

- 1. This is an application for (check one):
 - **Original certificate** (new company)
 - Approval of transfer of existing certificate: <u>Example</u>, a non-certificated company purchases an existing company and desires to retain the original certificate of authority rather than apply for a new certificate.
 - Approval of assignment of existing certificate: <u>Example</u>, a certificated company purchases an existing company and desires to retain the certificate of authority and tariff.
- 2. Name of company:

SAVE PLUS, INC.

3. Name under which the applicant will do business (fictitious name, etc.):

Not Applicable ("N/A")

4. Official mailing address:

Street/Post	Office Box: 4517 Northwest 51st Street
City:	Coconut Creek
State:	FL
Zip:	33073

5. Florida address:

Street/Post	Office Box: 4517 Northwest 51st Street
City:	Coconut Creek
State:	FL
Zip:	33073

6. Structure of organization:

🗌 Individual	Corporation
Foreign Corporation	Foreign Partnership
General Partnership	Limited Partnership
Other	

DOCUMENT NUMBER-DATE

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- 7. If individual, provide: N/A Name: Title: Address: City/State/Zip: Telephone No.: Fax No.: Internet E-Mail Address: Internet Website Address:
- 8. <u>If incorporated in Florida</u>, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is:
- If foreign corporation, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is: <u>F09000001020</u>
 Please See Exhibit A.
- If using fictitious name__d/b/a, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida. The Florida Secretary of State fictitious name registration number is: N/A
- 11. <u>If a limited llability partnership</u>, provide proof of registration to operate in Florida. The Florida Secretary of State registration number is: N/A
- 12. <u>If a partnership</u>, provide name, title and address of all partners and a copy of the partnership agreement. N/A

Name:
Title:
Address:
City/State/Zip:
Telephone No.:
Fax No.:
Internet E-Mail Address:
Internet Website Address:

13. <u>If a foreign limited partnership,</u> provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable. The Florida registration number is: N/A

14. Provide <u>F.E.I. Number</u> (if applicable):

94-3468946

- 15. Who will serve as liaison to the Commission in regard to the following?
 - (a) The application:

Patrick D. Crocker Crocker & Crocker, P.C. The Kalamazoo Building 107 W. Michigan Ave, 4th Floor Kalamazoo, MI 49007 Telephone: (269) 381-8893 Facsimile: (269) 381-4855 Email: <u>Patrick@crockerlawfirm.com</u>

(b) Office point of contact for the ongoing operations of the company:

Name:Daniel DavisTitle:PresidentSAVE PLUS, INC.4517 Northwest 51st StreetCoconut Creek, FL 33073Telephone:(561) 713-4507Facsimile:(561) 948-8390Email:ddavis@savepluscommunications.comWebsite:www.savepluscommunications.com (under construction)

(c) Complaints/Inquiries from customers:

Name:Daniel DavisTitle:PresidentSAVE PLUS, INC.4517 Northwest 51st StreetCoconut Creek, FL 33073Telephone:(561) 713-4507Facsimile:(561) 948-8390Email:ddavis@savepluscommunications.comWebsite:www.savepluscommunications.com (under construction)

- **16.** List the states in which the applicant:
 - (a) has operated as a Competitive Local Exchange Telecommunications Company.

<u>Applicant has not operated as a Competitive Local Exchange Telecommunications</u> Company in any jurisdiction.

(b) has applications pending to be certificated as a Competitive Local Exchange Telecommunications Company.

Applicant is a newly formed corporation which is seeking authority to provide the facilities-based and resold telecommunications services within the State of Florida.

(c) is certificated to operate as a Competitive Local Exchange Telecommunications Company.

<u>Applicant is not certified to operate as a Competitive Local Exchange</u> Telecommunications Company in any jurisdiction.

(d) has been denied authority to operate as a Competitive Local Exchange Telecommunications Company and the circumstances involved.

<u>Applicant has not been denied authority to operate as a competitive local exchange</u> company in any jurisdiction.

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

<u>Applicant has had no regulatory penalties imposed for violations of</u> telecommunications statutes.

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

Applicant has not been involved in any civil court proceedings with an interexchange carrier, local exchange company, or other telecommunications entity.

- **17.** Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:
 - (a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, provide explanation.

None have been adjudged bankrupt, mentally incompetent, or guilty of any felony or of any crime.

(b) granted or denied a competitive local exchange certificate in the State of Florida (this includes active and canceled competitive local exchange certificates). If yes, provide an explanation and list the certificate holder and certificate number.

None have been granted or denied a competitive local exchange certificate in the State of Florida.

(c) an officer, director, partner or stockholder in any other Florida certificated or registered telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

None are an officer, directory, partner, or stockholder in any other Florida certificated or registered telephone company.

- **18.** Submit the following:
 - (a) <u>Managerial capability</u>: resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

See Exhibit B

(b) <u>Technical capability</u>: resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

See Exhibit B

- (c) <u>Financial capability</u>: applicant's audited financial statements for the most recent three (3) years. If the applicant does not have audited financial statements, it shall so be stated. Unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer <u>affirming that the financial statements are</u> <u>true and correct</u> and should include:
 - 1. balance sheet:
 - 2. income statement: and
 - 3. statement of retained earnings

NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

See Exhibit C

THIS PAGE MUST BE COMPLETED AND SIGNED

REGULATORY ASSESSMENT FEE: I understand that all telephone companies must pay a regulatory assessment fee. Regardless of the gross operating revenue of a company, a minimum annual assessment fee, as defined by the Commission, is required.

RECEIPT AND UNDERSTANDING OF RULES: I acknowledge receipt and understanding of the Florida Public Service Commission's rules and orders relating to the provisioning of competitive local exchange telecommunications company (CLEC) service in Florida.

APPLICANT ACKNOWLEDGEMENT: By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide competitive local exchange telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

Company Owner or Officer

Print Name:	Danny Davis
Title:	President
Telephone No.:	(561) 713-4507
E-Mail Address:	
Signature:	TAN

Date: 06 124 12009

<u>EXHIBIT A</u>

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Foreign Corporation Qualification



FLORIDA DEPARTMENT OF STATE Division of Corporations

March 13, 2009

KAREN JOHNSON HARVARD BUSINESS SERVICES, INC. 16192 COASTAL HIGHWAY LEWES, DE 19958

Qualification documents for SAVE PLUS, INC. were filed on March 12, 2009 and assigned document number F09000001020. Please refer to this number whenever corresponding with this office.

Your corporation is now qualified and authorized to transact business in Florida as of the file date.

A corporation annual report/uniform business report will be due this office between January 1 and May 1 of the year following the calendar year of the file date. A Federal Employer Identification (FEI) number will be required before this report can be filed. If you do not already have an FEI number, please apply NOW with the Internal Revenue by calling 1-800-829-4933 and requesting form SS-4.

Please be aware if the corporate address changes, it is the responsibility of the corporation to notify this office.

Should you have any questions regarding this matter, please contact this office at (850) 245-6962.

Valerie Herring Regulatory Specialist II New Filing Section Division of Corporations

Letter Number: 509A00008727

P.O. BOX 6327 -Tallahassee, Florida 32314

EXHIBIT B

Management Resumes

.

Daniel Allen Davis

6112 Grand Cypress Circle East, Coconut Creek, FL 33073 Phone: 1-440-479-9489 Fax: 1-561-948-8390 E-Mail: ddavis@savepluscommunications.com

Objective

Telecommunications Professional with more than 5 years of technical and management experience in the telecommunications field. I have shown consistent improvement in customer relations, cost reduction and instillations.

Experience

PKXL, Inc

- Constructed the main network infrastructure along with all telecommunication needs the company had.
- Managed 25 Customer Service Representatives
- Call Center Analyst
- Beta testing for Nortel systems prior to company installation.
- Providing IT support for sales reps around the country

Telecommunications Consultant

- Assistant to team leader for company specializing in relocation of used telecommunication equipment and helped oversea the technical performance of the technicians.
- Helped identify and label end-to-end equipment connectivity, identified and separated power sources.
- Analyzed switch malfunctions using switch logs and diagnostic test and reporting software.
- Helped develop information databases on switch tables, trunks and revision messages.

Education

Notre Dame College, Cleveland, OH Bachelor of Science in Marketing and Information Technology.

* 3 year varsity basketball

Mayfield High School, Cleveland, OH

* 4 year varsity basketball, MVP of conference

Skills

Hardware: Nortel SL-1, Meridian Voice Mail System Software: Microsoft Office (Word, Excel, Access, Outlook and PowerPoint) Networks: FMT Fiber Multiplexer, OC-3 Fiver Multiplexer

2005-2009 had.

2003-2005

2001-2005

1997-2000

Seid Tanovic 2872 Camelot Ct. Willoughby Hills, OH 44092 Cell: (216) 310-2235 Seid@savepluscommunications.com

Objective

Technical support and product management of communications and computer related platforms. Coordinating new product development and organizing customer applications. Skilled at designing technical marketing literature. Experience is designing digital and analog circuits for communications systems. Solid record for improving network design by identifying the best solution to optimize telecom networks resulting in cost savings and enhanced customer service.

Experience

- * Bear and Cub, Inc. 2005-2008
- * Customer Implementation Manager
- * Bilingual in Croatian, English and Russian
- * Project Planning & Development
- * Communication Management
- * Resource Management
- * High-tech Manufacturing

Education

University of Indianapolis 2000-2001- International Business Studies

Cleveland State University 2002-2004, International Business Studies

Skills

Professional training in network communications, project management, time management. Vast knowledge in most computer software such as Word, Excel, Adobe Suite, and QuarkXPress. Detail oriented with strong skills in communication, organization, forecasting, analysis and scheduling.

MATTHEW P. DAVIS

<u>MPD0432@GMAIL.COM</u> Matthew.Davis@BankofAmerica.com 6112 Grand Cypress Circle East, Coconut Creek,FL 33073 • Phone (954) 496-0033

OBJECTIVE								
	My objective is to personally gain a thorough knowledge of a company through interaction with customers both live and over the phone. I thrive to develop and improve negotiation and customer service skills. I feel that I am a very outgoing person that gets along with most people very well; this perceives my interest in a position with handling and proposing financial plans well. I plan to enhance my direction skills in regards to helping customers with each of their separate situations and associates in giving and receiving constructive criticism as well as sharing best practices.							
EXPERIENCE								
	2004-Current Bank of America Ft. Lauderdale, FL							
	 Account Manager / Senior Collector Handled 5-180 day delinquent accounts in dialer, manual call, and ownership environment. 							
	 Currently meeting and exceeding in both quality and customer delight surveys. 							
	 Quarterly Award of Excellence winner in first quarter of 2008. 							
	 Participated in Town Hall meeting with executives as a SWAT (Service With Action Team) representative. 							
	 Maintained a position near top of scoreboard for entirity of employment. 							
	 Participated as member of the Rewards & Recognition team which decides how to reward associates for best practices. 							
	 Member of the Mentoring program for extended skills. 							
	 Current OJT (On the Job Training) Coach. Assisting new hires with side by side and feedback coaching while in training so will be compatible for floor enviorment. 							
	2002–2004 Nationwide Fundraisers Pompano Beach, FL							
	Verification Specialist / Telemarketer							
	• Obtained commissioned bonus for high sales in 15 consecutive months.							
	 Led callback verification for purchase and customer information to be authorized and verified for security and approval check. 							
	 Led spot check quality monitoring for part-time floor associates. 							

		nshine Mirrors	Pompano Beach, FL						
	Receptionist / Sale	es Rep / Mecbanic Assistant							
	 Designed sales brochure for increased advertisement. 								
	 Assisted in job records. 	estimates and invoice pricing fo	or customer history						
	Assisted in installation of residential and industrial mirrors tabletops, and shower enclosures. EDUCATION								
EDUCATION	a na an	in a 1971 a su an	n slade se - skouelen genan nageger fan de golden skande i en de Artine Frank						
	 Received Magne 	et Diploma in International Busines	Pompano Beach, FL ss.						
	Upheld 3.0 GPA								
	 Participated in Varsity Football, Soccer, Track and Field, and Baseball. 								
		Broward Community College C ed in the Emergency Medical Service							
INTERESTS			-						
		king, computer leisure, and writing ower point, Excel, and Outlook.	g. Also proficient in						
REFFERENCES									
	Christine Scrivener	(Current Manager)							
	AVP ; Risk Operat	ions Team Manager	954-473-7229						
	Won Choe	(Co-worker, affiliate, friend)							
	Business Support I	.ead / LPW Administrator	954-473-7212						
	Daniel Davis	(Cousin)	440-479-9489						
	Save Plus, Inc / Pr	resident	561-713-4507						

<u>Larisa Tanovic</u>

2872 Camelot Court Willoughby Hills, OH 44092 larisatanovic@yahoo.com Cell (440) 539-7341 Home (440) 943-5578

Objective: Customer Service Represenative Have 4 years of experience working in an office environment. Highly motivated with strong work ethic. Able to prioritize tasks; work independently, Interpersonal and multi-cultural communication skills. Able to speak fluently in Bosnian, Serbian and Croatian.

EDUCATION

Ohio University

Athens, OH Degree: Bachelors in Arts and Science Major: Political Science Major: Sociology Date of graduation: 6/08

EXPERIENCE

Summer 04- present Yasna's Daycare, Assistant Director

Willoughby Hills, OH

Receptionist: Provide support to the director. Provide visitor information. Assist with answering the phones. Assist with care duties regarding the children. Answered inquires, answer messages and scheduled appointments.

Administration: Prepare and plan sessions for the children. Process client payments, and maintain sales records. Maintained student records, files, managed incoming and outgoing correspondence. Prepare enrollment package, letters, memos, and other documentation. Hire potential employees, conduct interviews, and meet with new clients. Plan and coordinate events such as closings, parties, and meetings. Prepare refreshments, invite attendees, and prepare materials. Developed and implemented administrative polices and procedures. Built key client relationships.

Key accomplishments:

Upgraded postage and phone system

Created new enrollment packages

`Expanded the daycare

December 2008- present Interpreter Cleveland, OH

International Service Center, Specialist

Customer Service: Main Interpreter for Bosnian, Serbian, and Croatian. Interpreting during court and court-related proceedings, including any and all meetings and conferences between client and his attorney. Interpreting during a doctors appt, for welfare service, immigration, on the phone, and for police matters. Worked on translating the following documents, legal, educational, commercial, literary, and technical.

Work Activities: using specialist dictionaries, thesauruses and reference books to find

the closest equivalents for terminology and words used. Using appropriate software

for slick presentation and delivery. Dictating translations into a tape recorder or dictaphone. Researching legal, technical and scientific phraseology to find the correct translation. Liaising with clients to discuss any unclear points. Proofreading and editing final translated versions. Networking and making contacts.

SKILLS

Administrative: Managing office workflow, developing polices and procedures to improve operations, maintaining filing and database system, meeting/event planning.

Communication: Preparing business documents, letters and memos, invoices and payroll.

Accounting: Managing and monitoring financial transactions, accounts.

Computer Skills: Advanced proficiencies in Microsoft Windows, Word Excel, and Power Point and Internet skills. Able to type 100 words per minute.

PROFESSIONAL AFFILIATIONS

Present Association 9/05- Present Alpha Xi Delta Sorority Made a great impact on the community in Athens by improving the environment for the children in Athens City Schools. Improved, raised the recruitment and enrollment.

7/97- present Organization	Participated in the Big Brother Big Sister
REFERENCES	Joanna Peklay: Parent from Daycare, Relationship: professional 440-724-1191
	Sabina Revinov: Parent from Daycare Relationship: professional 440-342-3667

Sabina Akhundov

1899 Beham Drive + Mayfield Hts, OH 44124 + 440-429-5223 + suzie_baku@yahoo.com

PROFESSIONAL OBJECTIVE

Advertising and Marketing Management graduate seeking advertising or a marketing management position that requires strong event management skills, good decision making/ problem solving abilities, and excellent communications skills.

EDUCATION

Northwood University, Midland MI and West Palm Beach, FL

Bachelor of Business Administration Associate of Advertising Degree

• GPA: 3.4/4.0 Deans' List & President's List

AWARDS/SCHOLARSHIPS

 Free Enterprise Scholarship; Frank Wright Scholarship; Sisler Estate Scholarship; DECA Scholarship Recipient; J. Nelson Fairbanks Endowed Scholarship

PROFESSIONAL EXPERIENCE

Zibra Corporation, Cleveland, OH

Account Manager, Loan Officer

- Marketed different payment options to potential home buyers as well as investors
- Demonstrated creativity by creating flyers as well as banners for the trade show
- Demonstrated strong organization skills by acquiring new business while managing the existing loans

Del Sol, Put-In- Bay, OH

Sales Intern

- Demonstrated strong communication skills by marketing the distinctiveness of casual wear products
- Tracked store inventory, created visual merchandise displays and was responsible for the cash drawer
- Generated over \$90,000 in merchandise sales

Stainsafe Inc., West Palm Beach, FL

Customer Service Representative for Furniture Warranty Company

- Accurately processed over 100 claims per day while meeting or exceeding deadline objective
- Received Customer Service Excellence Certification for demonstrating superior service
- Presented strong leadership and analytical skills when approving service for furniture
- Exhibited interpersonal skills by direct follow up on claims and sold company products

MBNA America, Cleveland, OH, West Palm Beach, FL

Telemarketer, Account Specialist, Collections

- Processed and sold over 2,160 credit cards a year
- Rookie of the Month and Accommodation Award for never say die attitude for over 35% in SPH
- Collected over \$1,800,000 in outstanding balances and performed over \$7,000,000 balance transfers

ACTIVITIES

• DECA: West Palm Beach, FL; Northwood University Annual Fashion Show (2005): Model Cultural Affairs program, Hand for Hope, B&D Chiropractic Center, International Festival Northwood University International Auto Show (2003, 2004): Promoted Toyota and Audi.

LANGUAGES

Russian

October 2006-Present

May 2006

March 2004

Summer 2005

2002-2003

2000 - 2002

EXHIBIT C

Financial Capability

Applicant is a newly-formed company and does not have audited financials for the three most recent years. Following are Applicant's Income Projections for the period ending March 2010.

SAVE PLUS, INC.										
INCOME PROJECTION - CASH										
BASIS										
YEAR 2009										
						·				
	July	August	September	October	November	December	January	February	March	
Beginning Cash Balance	-	•	35,550	35,655	36,360	37,065	37,770	38,475	39,180	
REVENUES										
Contract revenue		-	100,000	100,000	100,000	100,000	100,000	100,000	100,000	700,000
Total Revenues	-		100,000	100,000	100,000	100,000	100,000	100,000	100,000	700,000
EXPENSES										
Salaries and Benefits - Employee	-	17,500	17,500	17,500	17,500	17,500	17,500	17,500	17,500	140,000
Salaries - Officers	-	-	8,000	8,000	8,000	8,000	8,000	8,000	8,000	56,000
FCC Initial Contract Cost	• :	80,000		-	-		-	-	-	80,000
Cost of contracts	-	-	69,645	69,645	69,645	69,645	69,645	69,645	69,645	487,515
Rent Expense	650	650	650	650	650	650	650	650	650	5,850
Utilities	400	400	400	400	400	400	400	400	400	3,600
Telephone	•	400	400	400	400	400	400	400	400	3,200
Internet	-	150	150	150	150	150	150	150	150	1,200
Legal fees	2,200	800	600	-	-	-	-	-	-	3,600
Business Insurance	-	450	450	450	450	450	450	450	450	3,600
Registration and Filing Fees	700	-	-	-	-	-	-	-	-	700
Payroll processing fees	-	150	150	150	150	150	150	150	150	1,200
Principal and interest repayment	-	950	950	950	950	950	950	950	950	7,600
Loan documentation fee	-	2,000	-	-	-	-	-	-	-	2,000
Furniture, computers, phone equipment										
and copier (initial purchase)		10,000	-	-	•	-	-	-	-	10,000
Miscellaneous (office Supplies and other)	-	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	8,000
Total Expenses	3,950	114,450	99,895	99,295	99,295	99,295	99,295	99,295	99,295	814,065
Net income (loss)	(3,950)	(114,450)	105	705	705	705	705	705	705	(114,065)
Other Financing										
Initial Contribution by Partners	3,950	50,000	0	0	0	0	0	0	0	53,950
Bank Financing	0	100,000	0	0	0	0	0	0	0	100,000
Partner draws	0	0	0	0	0	0	0	0	0	_
	3,950	150,000	0	0	0	0	0	0	0	153,950
Ending Cash Balance	-	35,550	35,655	36,360	37,065	37,770	38,475	39,180	39,885	

SAVE PLUS, INC. ASSUMPTIONS INCOME PROJECTIONS – CASH BASIS

- 1. Save Plus, Inc. is an S-Corporation tax at partner level
- 2. No beginning balance sheet presented as no current assets projections do show projected rollforward of cash an accrual balance sheet could be presented upon obtaining debt financing or purchase of any fixed assets
- 3. Currently, have a one year lease for 1,100 square feet of office space
- 4. Bank financing to be obtained estimated at prime rate of 3.25% plus 4; loan origination costs of 2% bank can calculate actual amortization based on actual terms of any financing arrangement
- Revenue projections Year One Estimate of 15,140 contracts per month at an average of \$6.60 – 25% Enhanced Voice Over IP, 35% 24 Hour Live Voicemail, 40% Unlimited Director Assistance
- 6. Cost of contracts estimated at \$4.60 per contract
- 7. Revenue projections Year 2 18,940 per month; Year 3 22,727 per month
- 8. Salaries and benefits are \$3,500 a month for 5 employees; a sixth employee is added in Year 3
- 9. Officer salaries are estimated at \$4,000 a month for two owners which increases to \$5,000 a month in Year 3
- 10. Other partner draws will be based on cash flow needs of the business

Statement of Financial Accuracy

Financial statements [and financial projections] provided have been reviewed by the officers of Save Plus, Inc., and are accurate and based on the best information

available.

Daniel Devis, President Dated: <u>7-21-09</u>

4

Seid Tanovic, Vice President Dated: 7-21-09