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September 15, 2009



Ms. Ann Cole, Commission Clerk Office of the Commission Clerk Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

Re: <u>Docket No. 090258-TP</u>: Complaint of dPi Teleconnect, L.L.C. against BellSouth Telecommunications, Inc. d/b/a AT&T Florida for dispute arising under interconnection agreement

Dear Ms. Cole:

Enclosed is an original and six copies of BellSouth Telecommunications, Inc. d/b/a AT&T Florida's Direct Testimony of Nicole W. Bracy, P.L. (Scot) Ferguson and Kristy A. Seagle along with corresponding exhibits, which we ask that you file in the captioned docket.

Copies have been served to the parties shown on the attached Certificate of Service.

Sincerely

Manuel A. Gurdian

CC:

All parties of record Jerry Hendrix Gregory R. Follensbee E. Earl Edenfield, Jr.

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09591 SEP 16 8



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## CERTIFICATE OF SERVICE Docket No. 090258-TP

I HEREBY CERTIFY that a true and correct copy of the foregoing was served via

Electronic Mail and First Class U.S. Mail this 15th day of September, 2009 to the

## following:

Theresa Tan
Jamie Morrow
Staff Counsels
Florida Public Service
Commission
Division of Legal Services
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0850
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Manuel A. Gurdian

1		AT&T FLORIDA
2		DIRECT TESTIMONY OF NICOLE W. BRACY
3		BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION
4		DOCKET NO. 090258-TP
5		SEPTEMBER 15, 2009
6		
7	Q.	PLEASE STATE YOUR NAME, YOUR POSITION, AND YOUR BUSINESS
8		ADDRESS.
9		
10	A.	My name is Nicole W. Bracy. I am employed by AT&T Operations, Inc. as a Sr.
11		Product Marketing Manager. My business address is 675 West Peachtree Street,
12		Atlanta, Georgia 30375.
13		
14	Q.	PLEASE SUMMARIZE YOUR BACKGROUND AND EXPERIENCE.
15		
16	A.	I received a Bachelor of Science degree in Accounting from Auburn University in
17		1989, and I received a Masters in Business Administration from Nova
18		Southeastern University in 1994. I joined BellSouth Telecommunications, Inc.
19		(now doing business as AT&T Southeast and AT&T Florida) in 2000 as a
20		Contract Negotiator in Interconnection Services. In 2005, I became a Subject
21		Matter Expert for Contract Negotiations. In 2008, I joined the Business
22		Marketing Organization as a Senior Product Marketing Manager.
~~		

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3	Q.	WHAT IS THE PURPOSE OF YOUR TESTIMONY?
2		
3	A.	The purpose of my testimony is to present facts regarding: (1) the amount of
4		cashback promotional credits dPi has requested from AT&T Florida for billing
5		periods prior to July 2007 (when, as AT&T Florida witness Scot Ferguson
6		discusses in his testimony, AT&T Florida operated under its pre-merger policy on
7		cashback promotions); (2) the amount of cashback promotional credits dPi has
8		requested from AT&T Florida for billing periods from July 2007 to date; and (3)
9		the amount of cashback promotional credits requested from AT&T Florida to
10		which dPi is entitled for billing periods from July 2007 to date.
11		
12	Q.	WHICH ISSUES ARE ADDRESSED IN YOUR TESTIMONY?
13		
14	A.	In my testimony, I address Issues Nos. 1, 2(a) and 2(b) identified in Attachment A
15		to Order No. PSC-09-0499-PCO-TP that the Commission issued in this docket on
16		July 15, 2009. Those issues are:
17		1. Are dPi's claims time-barred for any reason, including without
18		limitation the applicable statute of limitations, the terms of the
19		parties' interconnection agreements, or application of equitable
20		doctrines such as laches, estoppel, or waiver?
21		2(a). Is dPi entitled to credits from AT&T Florida for the three
22		promotions, Cash Back \$100 Two Features (C2TF), Cash Back \$100
23		Discount Complete Choice, and the Cash Back \$50 2 Pack Plan?
24		2(b). If so, in what amount?

1 2 3		1. FACTS REGARDING THE AMOUNT OF CASHBACK PROMOTIONAL CREDITS DPI HAS REQUESTED FROM AT&T FLORIDA FOR BILLING PERIODS PRIOR TO JULY 2007
4		
5	Q.	IN YOUR CURRENT POSITION, DO YOU HAVE ACCESS TO AT&T
6		FLORIDA BUSINESS RECORDS THAT REFLECT THE AMOUNT OF
7		CASHBACK PROMOTIONAL CREDITS DPI HAS REQUESTED FROM
8		AT&T FLORIDA FOR BILLING PERIODS PRIOR TO JULY 2007?
9		
10	A.	Yes, I do.
11		
12	Q.	HAVE YOU REVIEWED THOSE RECORDS TO DETERMINE IF THEY ARE
13		CONSISTENT WITH DPI'S CONTENTION THAT DPI HAS SOUGHT
14		\$27,250 IN CASHBACK PROMOTIONAL CREDITS FROM AT&T FLORIDA
15		FOR BILLING PERIODS PRIOR TO JULY 2007?
16		
17	A.	Yes, I have.
18		
19	Q.	DO AT&T FLORIDA'S RECORDS SUPPORT THE \$27,250 AMOUNT
20		CLAIMED BY DPI?
21		
22	Α.	AT&T Florida has records of dPi's having requested all but \$450 of this amount
23		This, of course, does not mean that AT&T Florida believes dPi is entitled to any
24		of the promotional credits it is seeking in this proceeding.
25		

1	Q.	COULD YOU DESCRIBE THE TIMING AND AMOUNTS OF THE
2		VARIOUS DPI PROMOTIONAL CREDIT REQUESTS THAT ARE AT ISSUE
3		IN THIS PROCEEDING?
4		
5	A.	Yes. Exhibit NWB-1 to my testimony provides this information.
6		
7		In its discovery responses in a companion proceeding before the North Carolina
8		Commission, dPi identified the promotional credit amounts it is seeking
9		including the Florida-specific amount it is seeking in this docket. The first
10		column of Exhibit NWB-1 is the "Invoice#" information (or promotional credi
11		request description) for the Florida accounts identified in the discovery response
12		dPi provided in the companion North Carolina proceeding.
13		
14		The second column of Exhibit NWB-1 is the billing period for which the credit
15		was requested. This information is also taken directly from the Florida-specific
16		information in the discovery responses dPi provided in the companion North
17		Carolina proceeding.
18		
19		The third column of Exhibit NWB-1 is explained by AT&T Florida witness
20		Kristy Seagle in her Direct Testimony.
21		
22		The fourth column of Exhibit NWB-1 is based on my review of AT&T Florida's
23		records of cashback promotional credit requests submitted by Competitive Loca
24		Exchange Carriers ("CLECs") like dPi. A "no" in that column indicates that

Ì		AT&T Florida has no records indicating that dPi submitted the promotional credit
2		request identified in the first column of Exhibit NWB-1.
3		
4		The fifth and sixth columns of Exhibit NWB-1 are explained by AT&T Florida
5		witness Kristy Seagle in her Direct Testimony.
6		
7		The seventh column of Exhibit NWB-1 is the amount of cashback promotional
8		credit dPi claims to have sought in the request identified in the first column of the
9		Exhibit. That information is taken directly from the Florida-specific information
0		in the discovery responses dPi provided in the companion North Carolina
1		proceeding.
2		
13	Q.	ACCORDING TO AT&T FLORIDA'S RECORDS, WHAT AMOUNT OF
4		CASHBACK PROMOTIONAL CREDITS HAS DPI REQUESTED FROM
15		AT&T FLORIDA FOR BILLING PERIODS PRIOR TO JULY 2007?
16		
17	A.	AT&T Florida's records indicate that for billing periods prior to July 2007, dPi
18		submitted \$26,800 in cashback promotions in Florida.
19		
20	Q.	DOES THAT \$26,800 AMOUNT REFLECT THE RESALE DISCOUNT
21		PERCENTAGE ADOPTED BY THIS COMMISSION?
22		
23	A.	No, it does not.
11		

1	Q.	PLEASE EXPLAIN WHAT YOU MEAN BY THAT.
.2		
3	A.	Assume that the cashback amount of a promotional offering was \$50. dPi has
4		requested a credit in the full amount of \$50. If dPi were entitled to any cashback
5		promotional credits for billing periods prior to July 2007 (and it is not), it would
6		not be entitled to the full amount of the cashback component of the offering (\$50
7		in this example). At best, it would only be entitled to the amount of the cashback
8		component of the offering after that amount has been reduced by the resale
9		discount percentage adopted by this Commission,
10		
11	Q.	DID AT&T FLORIDA PROVIDE DPI ANY OF THE CASHBACK
12		PROMOTIONAL CREDITS IT REQUESTED FOR BILLING PERIODS
13		PRIOR TO JULY 2007?
14		
15	A.	No.
16		
17	Q.	WHEN DID YOU FIRST BECOME AWARE THAT DPI INTENDED TO
18		SEEK PAYMENT FOR CASHBACK PROMOTIONAL CREDIT REQUESTS
19		THAT IT HAD PREVIOUSLY SUBMITTED AND THAT AT&T FLORIDA
20		PREVIOUSLY HAD NOT PAID?
21		
22	A.	In early 2008.
23		

1 2 3		PROMOTIONAL CREDITS DPI HAS REQUESTED FROM AT&T FLORIDA FOR BILLING PERIODS FROM JULY 2007 TO DATE.
4		
5	Q.	WHAT AMOUNT OF CASHBACK PROMOTIONAL CREDITS HAS DPI
6		REQUESTED FROM AT&T FLORIDA FOR BILLING PERIODS FROM
7		JULY 2007 TO DATE?
8		
9	A.	For billing periods from July 2007 through September 2009, dPi has requested
10		\$114,620.62 in cashback promotional credits from AT&T Florida.
1 i		
12 13 14 15 16		III. FACTS REGARDING THE AMOUNT OF CASHBACK PROMOTIONAL CREDITS FROM AT&T FLORIDA TO WHICH DPI IS ENTITLED FOR BILLING PERIODS FROM JULY 2007 TO DATE.
18	Q.	IS DPI ENTITLED TO ALL OF THE \$114,620.62 IN CASH BACK
19		PROMOTIONAL CREDITS IT HAS REQUESTED FROM AT&T FLORIDA
20		SINCE JULY 2007?
21		
22	A.	No. At this time, AT&T Florida has reviewed \$109,421.65 of these cashback
23		promotional credit requests <sup>1</sup> to determine if they should be granted. This review
24		revealed that dPi was entitled to \$97,744.74 of these requested credits and that dPi
25		is not entitled to \$11,676.91 of these requested credits.
	1	As of the date of the filing of this testimony. AT&T Florida has not yet reviewed

As of the date of the filing of this testimony, AT&T Florida has not yet reviewed the remaining \$5,198.97 of the \$114,620.62 in cashback promotional credits that dPi has submitted for the billing period from July 2007 to September 2009.

ı		
2		Thus, dPi is entitled to approximately 89% of the \$109,421.65 of cashback
3		promotional credit requests, and dPi is not entitled to approximately 11% of these
4		cashback promotional requests.
5		
6	Q.	PLEASE EXPLAIN HOW AT&T FLORIDA REVIEWS THE CASHBACK
7		PROMOTIONAL REQUESTS SUBMITTED BY RESELLERS LIKE DPI FOR
8		BILLING PERIODS AFTER JULY 2007.
9		
10	A.	For most of these requests, AT&T Florida's mechanized systems extract
11		information (including service order number) from the cashback promotional
12		credit request submitted by the reseller (or the reseller's billing agent). The
13		systems then compare the contents of the service order submitted by the reseller
14		to requirements of the promotion to determine if the service order meets all of the
15		promotional requirements.
16		
17		In the past, for some cashback promotions, an end user could request the cashback
18		offer only once in a given period of time. When a CLEC like dPi resold these
19		types of promotions, a manual (as opposed to mechanized) review was conducted
20		to determine if the end user had satisfied the same criteria an AT&T Florida end
21		user would be required to satisfy.
22		

2 REVIEWED TO DATE DENIED?	
3	
4 A. These cashback promotional credit requests were denied	l either because dF
5 requested the full (as opposed to the discounted) amo	unt of the cashbac
6 component of the promotion or because the dPi end user did	not meet at least on
7 of the requirements that an AT&T Florida end user would h	ave to meet to qualif
8 for the promotion.	
9	
10 Q. DOES THIS CONCLUDE YOUR DIRECT TESTIMONY?	
11	
12 A. Yes.	

i		AT&T FLORIDA
2		DIRECT TESTIMONY OF P.L. (SCOT) FERGUSON
3		BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION
4		DOCKET NO. 090258-TP
5		SEPTEMBER 15, 2009
6		
7	Q.	PLEASE STATE YOUR NAME, YOUR POSITION WITH AT&T
8		OPERATIONS, INC. ("AT&T"), AND YOUR BUSINESS ADDRESS.
9		
10	A.	My name is Scot Ferguson. I am an Associate Director in AT&T Operations
11		Wholesale organization. As such, I am responsible for certain issues related to
12		wholesale policy, primarily related to the general terms and conditions o
13		interconnection agreements throughout AT&T's operating regions, including
14		Florida. My business address is 675 West Peachtree Street, Atlanta, Georgia
15		30375.
16		
17	Q.	PLEASE SUMMARIZE YOUR BACKGROUND AND EXPERIENCE.
18		
19	A.	1 graduated from the University of Georgia in 1973, with a Bachelor o
20		Journalism degree. My career spans more than 35 years with Southern Bell
21		BellSouth Corporation, BellSouth Telecommunications, Inc., and AT&T. In
22		addition to my current assignment, I have held positions in sales and marketing

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1		customer system design, product management, training, public relations,
2		wholesale customer and regulatory support, and wholesale contract negotiations.
3		
4	Q.	WHAT IS THE PURPOSE OF YOUR TESTIMONY?
5		
6	A.	My testimony presents AT&T Florida's policy positions on the issues raised by
7 .		the Complaint filed by dPi Teleconnect, L.L.C. ("dPi") with the Florida Public
8		Service Commission ("Commission") on May 1, 2009 and explains why, from a
9		policy perspective, dPi is not entitled to the promotion credits it is seeking in this
10		proceeding. The testimony of AT&T Florida witnesses Nicole Bracy and Kristy
1		Seagle present facts supporting these policy positions, and AT&T Florida's
12		counsel will present legal arguments supporting these positions in post-hearing
13		briefs and, if necessary, in oral argument.
14		
15	Q.	PLEASE SUMMARIZE WHAT IS AT ISSUE IN THIS COMPLAINT
16		PROCEEDING.
17		
18	A.	The issue is whether dPi Teleconnect, L.L.C. ("dPi") is entitled to retroactive
19		credits for cashback promotional offerings dating from November 2003 through
20		June 2007. AT&T Florida believes dPi is not entitled to these credits.
21		
22	Q.	PLEASE EXPLAIN HOW YOUR TESTIMONY IS ORGANIZED.
23		

1	A.	The first portion of my testimony (Sections I. to V.) provides information related
2		to Issue No. 2(a) and Issue No. 2(b) identified in Attachment A to Order No. PSC-
3		09-0499-PCO-TP that the Commission issued in this docket on July 15, 2009
4		Those issues are:
5		
6		2(a). Is dPi entitled to credits from AT&T for the three promotions, Cash
7		Back \$100 Two Features (C2TF), Cash Back \$100 Discoun
8		Complete Choice, and the Cash Back \$50 2 Pack Plan?
9		2(b). If so, in what amount?
10		
11		AT&T Florida submits that the answer to both of these questions is "no."

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The first portion of my testimony explains AT&T Florida's position with respect to cashback promotions and discusses specific policy reasons why the Commission should deny dPi's Complaint. I begin this portion of my testimony with a general overview of AT&T Florida's resale obligations pursuant to the federal Telecommunications Act of 1996 (the "Act") and how AT&T Florida and dPi have incorporated such obligations into their interconnection agreement ("Agreement"). Next, I discuss the details of the promotions at issue in this complaint and why cashback promotions are not a telecommunications service subject to resale. Then, I discuss AT&T Florida's general position on the resale of the cashback portion of its promotions prior to July 2007 and after July 2007.

i		Next, I discuss why AI&I Florida's decision not to resell the cashback
2		promotions at issue in this docket is reasonable and nondiscriminatory.
3		
4		The second portion of my testimony (Section VI.) provides information related to
5		Issue No. 1 identified in Attachment A to Order No. PSC-09-0499-PCO-TP. That
6		issue is:
7		1. Are dPi's claims time-barred for any reason, including without
8		limitation the applicable statute of limitations, the terms of the
9		parties' interconnection agreements, or application of equitable
10		doctrines such as laches, estoppel, or waiver?
11		
12		AT&T Florida submits that the answer to this question is "yes," and the second
13		portion of my testimony explains that dPi's complaint is untimely and does not
14		comply with the terms of the parties' Agreement.
15		
16		I. AT&T'S RESALE OBLIGATIONS
17		
18	Q.	COULD YOU BRIEFLY EXPLAIN THE SOURCE OF AT&T'S RESALE
19		OBLIGATIONS?
20		
21	A.	Yes. I am not a lawyer, and our attorneys can address the specific details of
22		AT&T Florida's resale obligations in post-hearing briefs and, if necessary, during
23		oral argument. In order to put the remainder of my testimony in perspective,

l	however, I	will	provide	a	high-level	overview	of	АТ&Т	Florida's	resale
2	obligations,	subjec	et to furth	er	explanation	by our atto	rne	ys.		

4

5

In general, the Act requires AT&T Florida, subject to certain conditions and limitations, to offer for resale at wholesale rates any telecommunications service it 6 provides at retail to subscribers who are not telecommunications carriers. See generally, 47 U.S.C. §§251(b)(1); 251(c)(4).

8

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9 The FCC issued an order and adopted rules implementing these provisions, and 10 in a proceeding involving AT&T Florida and a number of Competitive Local 11 Exchange Carriers ("CLECs"), this Commission issued an order establishing the 12 resale wholesale discount rate in Florida as 21.83% for residential services and 16.81% for business services.<sup>2</sup> As discussed in more detail below, AT&T Florida 13 14 and dPi agreed to and incorporated these rates into the two Agreements that were 15 in effect during the four-year period (from 2003 to 2007) relevant to dPi's complaint.3 In the first Agreement, dated April 19, 2003, the relevant sections are 16

In the Matter of Implementation of the Local Competition Provisions in the Telecommunications Act of 1996, CC Docket No. 96-98, First Report and Order, 11 FCC Rcd 15499, ¶ 863-984 ("Local Competition Order"). See also, 47 C.F.R. §§ 51.601-51-617.

In the Matter of Petitions by AT&T Communications of the Southern States, Inc., MCI Telecommunications Corporation, MCI Metro Access Transmission Services, Inc., American Communications Services, Inc. and American Communications Services of Jacksonville, Inc. for arbitration of certain terms and conditions of a proposed agreement with BellSouth Telecommunications, Inc. concerning interconnection and resale under the Telecommunications Act of 1996, Order No. PSC-96-1579-FOF-TP in Dockets No. 960833-TP, 960846-TP, and 960916-TP, Final Order on Arbitration, dated December 31, 1996, at p. 56.

A copy of each of these agreements (either in paper form or on a CD) is attached to my testimony as Exhibit PLF-1.

1	found in Attachment 1 – Resale, Sections 1.1 and 1.2. Both Sections 1.1 and 1.2
2	refer to Exhibit E of Attachment 1 for the discount rates. <sup>4</sup> For the current
3	Agreement, the relevant sections are found in Attachment 1 - Resale, Sections 1.1
4	and 1.2. Both Sections 1.1 and 1.2 refer to Exhibit D of Attachment 1 for the
5	discount rates. <sup>5</sup>

1

## 7 Q. AS A PRACTICAL MATTER, WHAT DOES ALL OF THAT MEAN?

8

9 A. That means that when dPi makes an appropriate request to resell 10 telecommunications services that AT&T Florida sells to its own end users and 11 that are available for resale, AT&T Florida must sell those telecommunications 12 services to dPi at discounted wholesale prices so that dPi, in turn, can resell the 13 services to dPi's customers.

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For example, assume that AT&T Florida's tariffed installation charge for a particular telecommunications service that is available for resale is \$40 and that AT&T Florida's tariffed monthly rate for the service is \$20. Assume further that the resale discount is 20%.6 If dPi purchases the same service to resell to one if its own qualifying end users, AT&T Florida would bill dPi \$32 for the installation

A copy of the relevant sections of the Agreement is attached to my testimony as Exhibit PLF-2.

A copy of the relevant sections of the Agreement is attached to my testimony as Exhibit PLF-3.

The actual discount rates established by the Commission are described above.

1		charge (the \$40 tariffed rate less the 20% resale discount) and \$16 for the monthly
2		rate (the \$20 tariffed rate less the 20% resale discount).
3		
4		II. THE PARTIES' INTERCONNECTION AGREEMENTS
5		
6	Q.	HOW DO AT&T FLORIDA AND DPI WORK THESE RESALE
7		OBLIGATIONS INTO THEIR BUSINESS RELATIONSHIP?
8		
9	A.	Like other obligations that arise under Section 251 of the Act, these resale
10		obligations are addressed in Agreements into which the parties entered pursuant
11		to Section 252 of the Act.
12		
13	Q.	DID THE PARTIES ENTER INTO ONE OR MORE AGREEMENTS THAT
14		WERE IN EFFECT DURING THE NOVEMBER 2003 – JUNE 2007 TIME
15		PERIOD AT ISSUE IN THIS DOCKET?
16		
17	A.	Yes. As noted above, because the time period relevant to dPi's complaint spans
18		almost four years, there were two different Agreements in effect during that time
19		period, both of which were the result of voluntary negotiation (as opposed to
20		arbitration). The first of these two Agreements was signed in April 2003. The
21		second of these two Agreements was executed in April 2007, was in effect at the
22		time dPi filed this Complaint, and remains in effect.

İ		
2		III. THE PROMOTIONS AT ISSUE IN THIS PROCEEDING
3		
4	Q.	WHAT PROMOTIONS ARE THE SUBJECT OF THIS COMPLAINT
5		PROCEEDING?
6		
7	A.	This case involves the following three AT&T Florida cashback promotions:
8		
9		AT&T's \$100 Cashback for 1FR + 2 Custom Calling or TouchSta
10		Features <sup>7</sup> ;
11		
12		AT&T's \$100 Cashback for Complete Choice, Area Plus with Complete
13		Choice and Preferred Pack <sup>8</sup> ; and
14		
15		AT&T's \$50 Cashback 2-Pack Bundle Plan. <sup>9</sup>
16		
17	Q.	PLEASE DESCRIBE THE \$100 CASHBACK FOR 1FR + 2 CUSTON
18		CALLING OR TOUCHSTAR FEATURES PROMOTION.

In the tariff notification filed with the Florida Commission, the promotion was entitled "\$100 1FR + 2 Features Cash Back Offer". The General Subscriber Service Tariff reference was Section A2, Page 35.5.2.70.

In the tariff notification filed with the Florida Commission, the promotion was entitled "\$100 BellSouth PreferredPack<sup>sm</sup> – Complete Choice<sup>®</sup> (BPP-CC) Cash Back Offer". The General Subscriber Service Tariff reference was Section A2, Page 35.5.2.32.

In the tariff notification filed with the Florida Commission, the promotion was entitled "BellSouth Reacquisition 2-Pack Bundle Plan". The General Subscriber Service Tariff reference was Section A2, Page 35.6.42.

A.

With respect to the time period involved in this complaint, this promotion was available to qualifying AT&T Florida end users from August 2003 to February 2005. The promotion was offered to new residential end users who did not currently subscribe to AT&T Florida's local service and who purchased basic residential service plus at least two (2) qualifying Custom Calling or TouchStar features. When an AT&T Florida end user ordered and qualified for this promotion, AT&T Florida mailed the end user a \$100 Cashback coupon. The end user had to fill out the coupon and send it in with a copy of the first month's bill within 90 days of receipt in order to receive a \$100 check. This promotion was later amended to remove the requirement that the end user had to send in a copy of the first month's bill.

Q. PLEASE DESCRIBE THE \$100 CASHBACK FOR COMPLETE CHOICE,

AREA PLUS WITH COMPLETE CHOICE AND PREFERRED PACK
PROMOTION.

A. With respect to the time period involved in this complaint, this promotion was available to qualifying AT&T Florida end users beginning in June 2003, and continued past June 2007 – or beyond the timeframe at issue in this proceeding. The promotion was offered to returning AT&T Florida end users who did not currently subscribe to AT&T Florida's local service and had not had AT&T Florida's local service for at least 10 days prior to their service request. In

addition, the end user qualified for the promotion when he/she purchased AT&T Florida's Complete Choice service offering, Area Plus with Complete Choice service offering or PreferredPack Plan service offering. When an AT&T Florida end user ordered and qualified for this promotion, AT&T Florida mailed the end user a coupon for \$100 cashback. The end user had to mail in the completed coupon, along with a copy of the end user's first month's bill showing the purchase of eligible services, in order to receive a check for \$100. promotion was later amended to remove the requirement that the end user had to send in a copy of the first month's bill.

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PLEASE DESCRIBE THE \$50 CASHBACK 2-PACK BUNDLE PLAN Q. 12 PROMOTION.

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23

A.

With respect to the time period involved in this complaint, this promotion was available to qualifying AT&T Florida end users from December 2005 to February 27, 2007. On February 28, 2007, this promotion was modified to reduce the cashback reward to \$25, and the promotion continued beyond the timeframe at issue in this proceeding. The promotion was offered to reacquisition end users who purchased AT&T Florida's 2-Pack service offering plus an affiliate service (such as long-distance, DirecTV, FastAccess DSL, or Cingular wireless service). Such customers received the \$50 cashback coupon and optional voicemail service. AT&T Florida's 2-Pack service offering is a packaged offering that combines AT&T Florida's basic telephone service with specific features. When

1		an AT&T Florida end user ordered and qualified for this promotion, AT&T
2		Florida mailed the customer a coupon that the customer had to redeem in order to
3		receive a \$50 check (or, after February 27, 2007, a \$25 check).
4		
5	Q.	DO THESE THREE PROMOTIONS HAVE A COMMON CHARACTERISTIC
6		THAT IS RELEVANT TO THIS PROCEEDING?
7		
8	A.	Yes. The primary component of each of these three promotions is a cashback
9		offering. That is, if an AT&T Florida end user must purchase certain services a
10		the tariffed rate, the end user could receive a specified amount of cash back from
11		AT&T Florida, provided the customer returned the requisite coupon within the
12		allowable time period.
13		
14		IV. AT&T FLORIDA'S POSITION ON RESALE OF CASHBACK
15		PROMOTIONS.
16		
17	Q.	IS THE CASHBACK ASPECT OF A PROMOTION A
18		"TELECOMMUNICATIONS SERVICE"?
19		
20	A.	No. The cashback component of a promotion is a marketing incentive – not a
21		telecommunications service. Although I am not an attorney, I understand that the
22		Act defines "telecommunications service" to mean the offering of
23		telecommunications for a fee and "telecommunications" is defined to mean "the

1		transmission, between or among points specified by the user, of information of the
2		user's choosing without change in the form of content of the information as sent
3		and received." Coupons or checks do not fall within any of these definitions.
4		
5	Q.	DID THESE CASHBACK PROMOTIONS CHANGE THE AMOUNT AT&T
6		FLORIDA BILLED AND THE CUSTOMER PAID FOR THE SERVICE?
7		
8	A.	No. AT&T Florida billed the customer the tariff rate, and the customer paid the
9		tariff rate for the service.
10		
l 1	Q.	WERE "MARKETING INCENTIVES" CONSIDERED IN ESTABLISHING
12		THE WHOLESALE DISCOUNT RATE IN FLORIDA?
13		
14	A.	Yes. The Florida Commission established the resale rates that AT&T Florida and
15		dPi adopted in both Agreements, and, consistent with the Act and the FCC's
16		guidance, the Florida Commission recognized marketing costs as one of the
17		"avoided costs" that the Commission was required to consider in setting the
8		discounted wholesale rates. <sup>10</sup>
9		
20	Q.	WHAT IS AT&T FLORIDA'S POSITION ON THE RESALE OF CASHBACK
21		PROMOTIONS?
22		

Local Competition Order, ¶ 917.

A. That depends on the timeframe involved.

As explained in more detail below, prior to July 2007, AT&T Florida's position was that the cashback portion of a promotion was not available for resale. Assume, for example, that AT&T Florida offered a cashback promotion between January 1, 2007, and May 1, 2007 by which an end user who purchased a particular service with a tariffed monthly rate of \$40 would get \$20 cashback from AT&T Florida. AT&T Florida's position was that a reseller could purchase the service for \$32 (the \$40 tariffed rate less the hypothetical 20% resale discount discuss earlier in my testimony), but AT&T Florida would not provide the reseller any portion of the \$20 cashback amount.

From July 2007 forward, AT&T Florida makes the cashback portion of a promotion is available for resale. Assume, for example, that AT&T Florida offered a promotion between January 1, 2008, and May 1, 2008, by which an end user who purchased a particular service with a tariffed monthly rate of \$40 would get \$20 cash back from AT&T Florida. AT&T Florida's position is that a reseller can purchase the service for \$32 (the \$40 tariffed rate less the hypothetical 20% resale discount), and that AT&T Florida will provide the reseller a \$16 cashback credit (the \$20 retail cashback amount less the hypothetical 20% resale discount), assuming of course that the services involved in the promotion are telecommunications services that are subject to the resale requirement and the

1		CLEC's end user met the same qualifications an AT&T Florida end user would
2		have to meet to participate in the promotion.
3		
4	Q.	IT MAY APPEAR THAT AT&T FLORIDA CHANGED ITS POSITION IN
5		JULY 2007 BASED ON A FOURTH CIRCUIT COURT OPINION THAT
6		AFFIRMED ORDERS ISSUED BY THE NORTH CAROLINA UTILITIES
7		COMMISSION. IS THAT WHAT HAPPENED?
8		
9	A.	No, as explained below, the change in position in July 2007 was not the result of
10		the Fourth Circuit's decision. Instead, it was the result of a decision by the
11		recently-merged AT&T to standardize its resale position across the 22 states in
12		which it operates as an incumbent local exchange carrier ("ILEC").
13		
14		A. AT&T FLORIDA'S POSITION ON RESALE OF
15		CASHBACK PROMOTIONS PRIOR TO JULY 2007
16		
17	Q.	PLEASE REMIND US OF AT&T FLORIDA'S GENERAL POSITION ON THE
18		RESALE OF THE CASHBACK COMPONENT OF PROMOTIONS PRIOR TO
19		JULY 2007.
20		
21	A.	Prior to July 2007, AT&T Florida's general position was that the cashback aspect
22		of a promotion was not available for resale.
23		

1	Q.	WHAT WAS THE BASIS OF AT&T FLORIDA'S POSITION REGARDING
2		THE AVAILABILITY FOR RESALE OF CASHBACK PROMOTIONS PRIOR
3		TO JULY 2007?
4		
5	A.	As I mentioned before, I am not a lawyer and cannot address the details of the
6		legal basis for the position. AT&T Florida's attorneys can address those details in
7		post-hearing briefs and, if necessary, during oral argument. At a high level,
8		however, AT&T Florida's position was that the cashback portion of such
9		promotions was not a telecommunications service that is subject to the resale
10		obligations of federal law because only "telecommunications services" are subject
11		to the Act's resale obligations. The cashback component of such promotions is a
12		one-time marketing expense that did not reduce the retail price of the
13		telecommunications service. The customer continued to be billed the full retail
14		price for such service.
15		
16	Q.	FROM A POLICY PERSPECTIVE, WHAT IS THE SIGNIFICANCE OF THE
17		FACT THAT THE CASHBACK COMPONENT IS A MARKETING
18		EXPENSE?
19		
20	A.	"Marketing expenses" are factored into the wholesale discount rate that this
21		Commission has already set, because the Act and the FCC's rules and orders

implementing it require wholesale prices for telecommunications services to

exclude an ILEC's avoided costs, including marketing expenses. Granting dPi an

22

1	additional discount based on the value of a marketing incentive would effectively
2	double-count those avoided costs and improperly increase the wholesale discount.

Q. HAS ANY STATE COMMISSION OR ANY COURT ADDRESSED AT&T
 FLORIDA'S POSITION THAT CASHBACK PORTIONS OF PROMOTIONS
 ARE NOT TELECOMMUNICATIONS SERVICES THAT ARE SUBJECT TO
 THE RESALE PROVISIONS OF THE ACT?

A.

Yes. The United States Court of Appeals for the Fourth Circuit addressed this issue while reviewing orders issued by the North Carolina Commission. 11 At a high level, the Court affirmed the North Carolina Commission's determination that, unless a reasonable and nondiscriminatory restriction on resale applies, the promotion itself need not be provided to CLECs, but the value of incentives (such as gift cards, checks, coupons for checks, or similar types of marketing incentives extending for more than 90 days) must be *reflected* in the retail rate used for computing the wholesale rate that is to be charged to CLECs. AT&T Florida's attorneys will address the specifics of the rulings, and how it applies to the dispute at issue in this docket, in post-hearing briefs and, if necessary, in oral arguments.

Q. WHAT IS AT&T FLORIDA'S POSITION ON THIS RULING?

BellSouth Telecommunications, Inc. v. Sanford, et al., 494 F.3d 439 (4th Cir. 2007)("BellSouth v. Sanford").

A. AT&T Florida's position is that the Sanford decision does not mean that the North Carolina Commission was required by the Act to reach the conclusions it reached, but instead that it had the latitude under the Act to reach those, or different, conclusions. This is based on the following language at page 452 of the Sanford decision: "The question is not ... whether the NC Commission's determination was compelled by the Local Competition Order, but rather whether it was authorized by it." Our attorneys will explain this position more fully in post-hearing briefs and, if necessary, in oral arguments.

10 Q. DID THE FOURTH CIRCUIT ADDRESS ANY OTHER ASPECT OF
11 CASHBACK PROMOTIONS WHEN IT REVIEWED THE NORTH
12 CAROLINA COMMISSION'S ORDER?

A. Yes. In reviewing the North Carolina Commission's Orders, the Fourth Circuit noted that the North Carolina Commission did not decide how to treat any particular incentive or promotion. It also noted that the North Carolina Commission indicated that it was inclined to allow AT&T to restrict the resale of the cashback promotional offering that was addressed in the North Carolina Commission's Orders. Again, AT&T Florida's attorneys will address the specifics of these rulings, and how they apply to the cashback promotional credit requests at issue in this docket, in post-hearing briefs and, if necessary, in oral arguments.

BellSouth v. Sanford, 494 F.3d at 453.

-		
2		B. AT&T FLORIDA'S POSITION ON RESALE OF
3		CASHBACK PROMOTIONS FROM JULY 2007 FORWARD
4		
5	Q.	PLEASE REMIND US OF AT&T FLORIDA'S GENERAL POSITION ON THI
6		RESALE OF CASHBACK PROMOTIONS FROM JULY 2007 FORWARD.
7		
8	A.	From July 2007 forward, AT&T Florida's position is that the cashback aspect of
9		promotion is available for resale.
10		
11		

1	Q.	WHY DID AT&T FLORIDA ADOPT THIS POSITION ON A GOING-
2		FORWARD BASIS?
3		
4	A.	Before the merger between AT&T and BellSouth was completed in December
5		2006, AT&T provided service to a 13-state region and BellSouth provided service
6		to a 9-state region. For ease of discussion, I will refer to the AT&T 13-state
7		region company as "pre-merger AT&T" and the BellSouth 9-state region
8		company as "pre-merger BellSouth."
9		
10		As noted above, pre-merger BellSouth did not make cashback and other non-
11		telecommunications portions of promotional offerings available to resellers. Pre-
12		merger AT&T, on the other hand, did (although it was not obligated to do so). In
13		short, the two companies had different positions regarding the availability of
14		cashback promotional offerings to CLECs.
15		
16		Those different positions presented operational issues in the post-merger AT&T.
17		One of the company's Merger Commitments, for instance, allows CLECs to
18		"port" an interconnection agreement from one state in the merged company's 22-
19		state ILEC territory into another state in the territory. Rather than allowing a
20		CLEC to port a California agreement into Florida (but not providing a cashback
21		promotion that was available in California to also be available to the same CLEC
22		in Florida), the merged company made a business decision to adopt the pre-
23		merger AT&T resale position throughout its 22-state ILEC territory. This

1		adoption of a unified position was not a suggestion that the pre-merger BellSouth
2		position was not legally permissible. Instead, it was a voluntary change that
3		reflected the need to modify business practices to facilitate operation as one
4		corporate entity.
5		
6		V. AT&T FLORIDA'S POSITION ON THE REASONABLE &
7		NONDISCRIMINATORY NATURE OF ITS CASHBACK POLICY
8		
9	Q.	HAS ANY STATE COMMISSION OR ANY COURT ADDRESSED WHAT
10		MIGHT CONSTITUTE A REASONABLE AND NONDISCRIMINATORY
11		(AND, THEREFORE, PERMISSIBLE) RESTRICTION ON THE RESALE OF
12		A CASHBACK PROMOTIONAL OFFERING?
13		
14	A.	Yes. The North Carolina Commission provided guidance as to some factors that
15		should be considered in determining whether a given restriction on resale is
16		reasonable and nondiscriminatory.
17		
18	Q.	WHAT ARE SOME OF THE FACTORS THE NORTH CAROLINA
19		COMMISSION DISCUSSED?

1	A.	The North Carolina Commission noted that resellers remain entitled to the
2		wholesale discount on the telecommunications portion of a promotion and are free
3		to offer, at their own expense, promotional inducements to their own customers. <sup>13</sup>
4		
5	Q.	IS THAT TRUE IN THIS CASE?
6		
7	A.	Yes. As explained above, AT&T Florida made the telecommunications portion of
8		the promotions at issue in this docket available to dPi at the wholesale discount
9		rate provided in dPi's Agreements. dPi is free to provide or not provide
10		additional inducements to its own end users at its own expense.
11		
12	Q.	WHAT ELSE DID THE NORTH CAROLINA COMMISSION SAY ABOUT
13		RESTRICTIONS ON RESALE?
14		
15	A.	The North Carolina Commission observed that if resellers did not complain about
16		a resale restriction, then such disinterest or indifference would tend to indicate
17		that a given resale restriction was reasonable and nondiscriminatory. 14
18		
19	Q.	HAS ANY RESELLER OTHER THAN DPI FILED A COMPLAINT WITH
20		THIS COMMISSION REGARDING AT&T FLORIDA'S DECISION NOT TO

Order Ruling on Motion Regarding Promotions at 13. Docket No. P-100, Sub 72b (Dec. 22, 2004).

Order Ruling on Motion Regarding Promotions at 13. Docket No. P-100, Sub

Order Ruling on Motion Regarding Promotions at 13. Docket No. P-100, Sub 72b (Dec. 22, 2004).

1		MAKE THE CASHBACK PORTION OF PROMOTIONAL OFFERS
2		AVAILABLE FOR RESALE?
3		
4	A.	No.
5		
6	Q.	WHAT ELSE DID THE NORTH CAROLINA COMMISSION SAY ABOUT
7		RESTRICTIONS ON RESALE?
8		
9	A.	The North Carolina Commission suggested that the pro-competitive effects of
10		restricting the cashback portion of a telecommunications service promotion
11		outweighed any alleged anti-competitive effects. 15
12		
13	Q.	IS THAT TRUE IN THIS CASE?
14		
15	A.	Yes. Promotions clearly are pro-competitive, and consumers clearly benefit from
16		such offerings. Further, AT&T Florida's promotions are generally not targeted for
17		dPi's primary customer base which, as I understand it, is typically a high-credit-
18		risk customer that prepays dPi for service.
19		
20	Q.	WHAT IS THE BASIS FOR YOUR UNDERSTANDING OF DPI'S TYPICAL
21		CUSTOMER?
22		

1	A.	dPi's website <sup>16</sup> makes it clear that it targets the prepaid market for local, cellular
2		long distance and Internet services (as well as electric power). The website states
3		that dPi is "one of the nation's premier providers of 'Pay As You Go' prepaid
4		local home phone service" based upon "No Credit Check, No Deposit, No
5		Contracts, No I.D. Required".
6		
7	Q.	WHY IS THE CUSTOMER BASE DPI SERVES IMPORTANT?
8		
9	A.	It shows that dPi does not compete with AT&T Florida on a pricing basis
0		because dPi targets customers who have unpaid balances or credit issues that
1		typically prevent them from obtaining service from AT&T Florida or other
12		ILECs.
13		
14	Q.	WHETHER IT HAS TO OR NOT, DOES DPI COMPETE WITH AT&T
15		FLORIDA ON A PRICING BASIS?
16		
17	A.	No. This is clear from a comparison of AT&T Florida's prices for basic service
18		in Florida to dPi's prices for basic service in Florida.
19		
20		AT&T Florida's tariff price for retail basic service in Miami, for example, i
21		\$13.58, and AT&T Florida resells that basic service to dPi for \$10.57 (the retain

Order Ruling on Motion Regarding Promotions at 13. Docket No. P-100, Sub 72b (Dec. 22, 2004).

price less the 21.83% resale discount established by the Commission). dPi resells
that basic service for at least \$32.33 in the first month, \$60.37 in the second
month, and \$50.37 for the third and following months (and that even includes a
\$10.00 discount requiring that the user qualifies for a monthly "prompt pay"
discount). I have attached as Exhibit PLF-5 a screen shot of the dPi pricing web
page for local service in Miami. <sup>17</sup>

Q. HOW DOES THIS RELATE TO WEIGHING THE PRO-COMPETITIVE
 EFFECTS OF THIS PROMOTION AGAINST ANY ALLEGED ANTI COMPETITIVE EFFECTS?

12 A This shows that AT&T's Florida's decision not to provide dPi promotional credits
13 for the cashback portion of promotional offerings in the past did not affect or
14 impede dPi's ability to compete with AT&T Florida, because dPi clearly is not
15 competing against AT&T Florida on a price basis.

Moreover, AT&T Florida's decision not to provide dPi promotional credits for the cashback portion of promotional offerings in the past did not impede dPi's ability to compete with other pre-pay resellers, because AT&T Florida did not provide those promotional credits to other pre-pay resellers either.

http://www.dpiteleconnect.com/public/pphp.aspx provides an overview of dPi's home telephone services. Screenshot provided as Exhibit PLF-4.

The monthly prices shown on dPi's website purport to include appropriate taxes, fees, and surcharges. The total price of a basic line from AT&T Florida in Miami, after adding in appropriate taxes, fees, and other charges, is \$23.23.

1		
2		In any event, dPi is seeking a little over \$27,000 in this case, and the amount
3		sought covers about a four-year period (2003 to 2007). This relatively small
4		amount suggests that the pro-competitive aspects of the promotions involved in
5		this docket outweigh any alleged anti-competitive concerns.
6		
7	Q.	DID THE NORTH CAROLINA COMMISSION DETERMINE WHETHER
8		THE DECISION NOT TO RESELL THE CASHBACK PORTION OF
9		PROMOTIONS LIKE THOSE AT ISSUE IN THIS DOCKET WAS OR WAS
10		NOT REASONABLE AND NONDISCRIMINATORY?
11		
12	A.	No. The North Carolina Commission observed that if it were asked to determine
13		whether AT&T's (then known as BellSouth) restriction on the resale of the
14		cashback portion of its \$100 Cashback for 1FR + 2 Custom Calling or TouchStar
15		Features was reasonable and nondiscriminatory, it would be inclined to find that
16		the restriction was indeed reasonable and nondiscriminatory and, therefore, that
17		the cashback portion of the promotions was not subject to resale. <sup>18</sup>
18		
19	Q.	DO THE NORTH CAROLINA COMMISSION'S PRIOR RULINGS OFFER
20		ANY GUIDANCE REGARDING THE CASHBACK PROMOTIONS THAT
21		ARE AT ISSUE IN THIS CASE?

F	<b>A</b> .	In my view, they do. dPi seems to suggest that the BellSouth v. Sanford decision
		invalidated pre-merger BellSouth's position regarding cashback promotions, but
		that is not the case. After reviewing extensive comments from all interested
		parties, the North Carolina Commission made clear that restrictions on resale of
		promotions offered for more than 90 days were not per se prohibited. Rather, the
		North Carolina Commission made it clear that - if called upon to review a resale
		promotion restriction that was alleged to be unreasonable and discriminatory - it
		would merely require an ILEC to demonstrate that such restriction was reasonable
		and nondiscriminatory. 19

Moreover, without deciding the issue, the North Carolina Commission observed that it would be inclined to find that the *pro-competitive aspects* of restricting the resale of a cashback promotion *tended to outweigh* any asserted anti-competitive aspects of restricting the resale of such a promotion. The Fourth Circuit affirmed that decision.

17 Q. DID AT&T FLORIDA'S DECISION NOT TO RESELL THE CASHBACK
18 PORTION OF THE THREE PROMOTIONS AT ISSUE IN THIS DOCKET
19 HARM COMPETITION?

Order Ruling on Motion Regarding Promotions at 13. Docket No. P-100, Sub 72b (Dec. 22, 2004).

<sup>19</sup> Id.; Order Clarifying Ruling on Promotions and Denying Motions for Reconsideration and Stay at 3 Docket No. P-100, Sub 72b (June 3, 2005).

1	A.	No. Again, the total amount of cashback promotional credits (without being
2		reduced by the wholesale discount) that dPi purports to have requested in Florida
3		in the nearly four years between November 2003 and June 2007 is \$27,250. This
4		is less than \$7,000 per year - hardly an amount that would run a company out of
5		business or prevent it from competing for business. To the contrary, dPi is still
6		doing business in Florida. dPi, therefore, cannot credibly claim that its inability to
7		obtain cashback promotional credits years ago somehow impeded its ability to
8		compete in the local market in Florida.
9		
10	Q.	IS DPI'S REQUEST DISCRIMINATORY IN ANY WAY?
11		
12	A.	Yes. Pre-merger BellSouth applied its policy not to resell the cashback
13		component of promotions across the entire CLEC community and dPi is now
14		requesting special treatment to obtain paid credits that no other CLEC has been
15		paid.
16		
17		VI. AT&T FLORIDA'S POSITION ON THE SPECIFIC DPI
18		CASHBACK PROMOTIONAL CREDIT REQUESTS AT ISSUE IN
19		THIS DOCKET.
20		
21	Q.	ARE THERE ANY ADDITIONAL REASONS THAT THIS COMMISSION
22		SHOULD DENY DPI'S REQUEST FOR PROMOTIONAL CREDITS IN THIS

DOCKET?

1		
2	A.	Yes. In addition to the reasons set forth above, the Commission should deny
3		dPi's request for cashback promotional credits because dPi waited too long to
4		request these credits.
5		
6	Q.	PLEASE EXPLAIN WHAT YOU MEAN BY THAT.
7		
8	A.	For one thing, as AT&T Florida witness Ms. Seagle shows in her Direc
9		Testimony, in many cases dPi waited two years or more from the time i
10		purportedly resold a promotion to an end user to request a credit from AT&T
11		Florida for the cashback portion of that promotion. Additionally, dPi was aware
12		that AT&T Florida would not pay dPi's cashback promotional credit requests
13		years before it filed its complaint in this docket.
14		
15	Q.	IN ITS COMPLAINT, DPI CLAIMS THAT DPI WAS NEVER INFORMED
16		WHETHER AT&T FLORIDA WOULD GRANT DPI'S CASHBACK
17		PROMOTIONAL CREDIT REQUESTS. IS THAT ACCURATE?
18		
19	A.	No. As AT&T Florida witness Ms. Seagle shows in her Direct Testimony, in
20		August 2004, AT&T Florida informed Lost Key, dPi's billing agent, that AT&T
21		Florida did not grant credits on cashback promotions. Ms. Seagle's Direc

cashback promotional credits in 2005.

Testimony also shows that AT&T Florida specifically rejected dPi's requests for

22

2	Q.	IS THERE ANY REASON FROM A COMPETITIVE PERSPECTIVE WHY
3		DPI'S REQUEST FOR CREDITS DATING BACK TO 2003 SHOULD BE
4		GRANTED?

A.

No. From a competitive perspective, there is no benefit to the telecommunications market or to the consumer to go back in time and consider treating dPi differently from all other Florida CLECs. Prior to July 2007, AT&T Florida applied uniformly across all CLECs its policy of not granting cashback promotions. Granting dPi the relief it seeks in its complaint does nothing more than give dPi an after-the-fact cash windfall that does not deserve and that AT&T Florida is not obligated to provide. dPi does not need such a windfall to compete in the local market because dPi has been competing with AT&T Florida throughout the time addressed in its complaint. dPi has every incentive to try to gain promotional credits wherever it can (including for non-qualifying customers) because it has no expense in offering the promotion. Bestowing dPi with a windfall would only serve to line dPi's pockets and does not benefit dPi's customers.

Under AT&T Florida's new unified resale policy, dPi is receiving cashback promotional credits today for which it qualifies today based upon current cashback promotions. Therefore, dPi's current customers can benefit from any credit dPi receives, if dPi chooses to pass it on to its own customers.

1		
2	Q.	IS THERE ANY OTHER POLICY REASON TO DENY DPI'S REQUEST FOR
3		CASHBACK PROMOTIONAL CREDITS IN THIS DOCKET?
4		
5	A.	Yes. The highly competitive telecommunications market moves at a very fas
6		pace, and companies competing in that market must move quickly and decisively
7		AT&T Florida cannot compete effectively if its competitors can wait almost half
8		decade after becoming aware of a policy to challenge that policy and seel
9		monetary relief as a result of that challenge.
0		
1	Q.	DID DPI TIMELY DISPUTE THE DENIAL OF CASHBACK PROMOTIONAL
.2		CREDIT REQUESTS AS REQUIRED BY THE PARTIES
3		INTERCONNECTION AGREEMENT?
4		
5	A.	No. As the testimony of Ms. Seagle makes clear, dPi knew that AT&T Florid
6		had denied dPi's cashback promotional credit requests. If dPi was dissatisfied
7		with not receiving its requested cashback-related bill credits, then dPi had
8		contractual obligation to dispute the denial of its previously submitted cashback
9		related bill credit requests. The billing portion of the parties' current Agreement
20		requires dPi to electronically submit all billing disputes to AT&T Florida using
21		the form specified by AT&T Florida. <sup>20</sup>

Attachment 7, Sections 2.1 and 2.2. See Exhibit PLF-3.

Likewise, dPi's prior Agreement also required dPi to timely submit billing
disputes on a form specified by AT&T Florida and to clearly explain the basis for
submitting a dispute. <sup>21</sup> Further, the current Agreement makes clear that, if dPi is
not satisfied with AT&T Florida's resolution of a submitted dispute, or if no
response to the billing dispute has been received by dPi, then dPi has a contractual
obligation to escalate the matter by following the escalation process outlined on
AT&T Florida's interconnection services website or the matter shall be
considered denied and closed. AT&T Florida's wholesale website has extensive
guidelines regarding how a CLEC should submit a billing dispute and what steps
a CLEC should take to escalate a billing dispute. These guidelines can be viewed
at the following address:

http://wholesale.att.com/reference\_library/guides/html/billing.html.

14 Q. DID DPI FOLLOW THIS PROCESS?

16 A. To my knowledge, no.

Q. DOES THE PARTIES' INTERCONNECTION AGREEMENT ADDRESS
 WHEN DPI IS REQUIRED TO SUBMIT A BILLING DISPUTE?

Attachment 7, Sections 2.1 and 2.2. See Exhibit PLF-2.

1 A. Yes. The parties' current Agreement requires dPi to submit a billing dispute
2 within 12 months of an actual amount billed that is subject to dispute.<sup>22</sup> dPi did
3 not submit a billing dispute under the parties' original Agreement that was in
4 force during the timeframe relevant to this hearing. The current Agreement
5 requires that disputes be submitted within 12 months of an actual amount billed
6 that is subject to dispute.

7

### 8 Q. DID DPI COMPLY WITH THIS REQUIREMENT?

9

10 A. To my knowledge, no. dPi pre-filed testimony in other states regarding the 11 promotional credits it similarly seeks in Florida and the times to which such 12 credits relate. That pre-filed testimony and the Complaint in this case indicate 13 that the amounts dPi seeks in Florida all relate to a time period in 2007 or earlier.

14

15 Q. PLEASE DESCRIBE THE NEGOTIATIONS REGARDING THE
16 REQUIREMENT IN THE CURRENT AGREEMENT THAT DISPUTES MUST
17 BE SUBMITTED WITHIN TWELVE MONTHS.

- As I indicated in my earlier testimony, the current Agreement was not arbitrated.

  AT&T proposed the new Agreement, and dPi did not propose any changes or
- engage in any negotiation regarding any provision of the Agreement. dPi did not

Attachment 7, Section 2.2. See Exhibit PLF-3.

raise any issue about the 12-month requirement in the current Agreement before executing the Agreement.

Q. DOES THIS CONCLUDE YOUR DIRECT TESTIMONY?

A. Yes.

1.

1 2		AT&T FLORIDA DIRECT TESTIMONY OF KRISTY A. SEAGLE
3		BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION
4		DOCKET NO. 090258-TP
5		SEPTEMBER 15, 2009
6		
7	Q.	PLEASE STATE YOUR NAME, YOUR EMPLOYER, AND YOUR BUSINESS
8		ADDRESS.
9		
10	A.	My name is Kristy Seagle. I am employed by AT&T Operations, Inc. in the area of
11		wholesale operations. My business address is 3535 Colonnade Parkway, Suite N3C,
12		Birmingham, Alabama 35243.
13		
14	Q.	PLEASE PROVIDE A BRIEF DESCRIPTION OF YOUR BACKGROUND AND
15		EXPERIENCE.
16		
17	A.	I received my Masters of Business Administration degree from the University of
18		Alabama in Birmingham in 1982. I have eleven years experience in the
19		telecommunications industry. My career with AT&T/BellSouth began in 1998 as a Small
20		Business Service Representative. Since then I have worked as a Systems Designer,
21		Resale Product Manager, and Lead Interconnection Agreements Manager.
22		

09591 SEP 16 8

i	Q.	WHAT IS THE PURPOSE OF YOUR TESTIMONY?
2		
3	A.	The purpose of my testimony is to: (1) provide an overview of the process Competitive
4		Local Exchange Carriers ("CLECs") like dPi use to request promotional credits from
5		AT&T Florida; (2) summarize conversations I had with dPi representatives regarding this
6		process; (3) discuss how I informed dPi representatives in 2004 and again in 2005 that
7		AT&T Florida would not make the cashback portions of promotional offerings available
8		for resale; (4) discuss the timing of the promotional credit requests at issue in this docket.
9		
10	Q.	WHICH ISSUES ARE ADDRESSED IN YOUR TESTIMONY?
11		
12	A.	In my testimony, I address Issues No. 1, 2(a) and 2(b) identified in Attachment A to
13		Order No. PSC-09-0499-PCO-TP that the Commission issued in this docket on July 15,
14		2009. Those issues are:
15		1. Are dPi's claims time-barred for any reason, including without limitation the
16		applicable statute of limitations, the terms of the parties' interconnection
17		agreements, or application of equitable doctrines such as laches, estoppel, or
18		waiver?
19		2(a). Is dPi entitled to credits from AT&T Florida for the three promotions, Cash
20		Back \$100 Two Features (C2TF), Cash Back \$100 Discount Complete
21		Choice, and the Cash Back \$50 2 Pack Plan?
22		2(b). If so, in what amount?

ĭ	<b>OVERVIEW OF PROMOTIONAL</b>	CREDIT REC	DUEST PROCESS
i.	OVERVIEW OF FROMOTIONAL	CIVEDIA MAN	

^	
2	

Q. PLEASE GIVE A GENERAL SUMMARY OF HOW AT&T FLORIDA GOES ABOUT
 RESELLING PROMOTIONS TO CLECS LIKE DPI.

A.

The CLEC purchases the services that are involved in the promotion from AT&T Florida and pays the standard resale rate (the tariffed rate less the resale discount) for those services. The CLEC then submits a promotional credit request seeking any additional credits to which it claims to be entitled pursuant to the promotion.

For example, assume that AT&T Florida ran a promotion that waived a tariffed \$40 installation charge when an end user ordered a line with a tariffed rate of \$20 per month during the promotional period. Assume further that the resale discount is 20%. If a CLEC resold that promotion to one if its end users that qualified for the promotion, the CLEC would be billed \$32 (\$40 less the 20% resale discount) for the installation charge and \$16 (\$20 less the 20% resale discount) for the line. In order to receive the benefit of the promotional waiver of installation charges, the CLEC would then submit a request for a \$32 credit. If the request is valid (i.e. if the promotion is available for resale and if the CLEC's end user meets the criteria that an AT&T Florida end user would have to meet to qualify for the promotion), AT&T Florida provides the CLEC a \$32 credit.

1	Q.	HAS THIS PROCESS BEEN IN PLACE THROUGHOUT THE 2003 TO 2007 TIME
2		FRAME AT ISSUE IN THIS DOCKET?
3		,
4	A.	This general process has been in place throughout that time period, but the process has
5		become more mechanized over time.
6		
7		At the beginning of that time period, for instance, these promotional credit requests were
8		received and processed manually. Beginning in the Fall of 2005, the process became
9		increasingly mechanized. Today, the submission, validation, and processing of these
0		promotional credit requests is almost entirely mechanized.1
1		
12 13 14 15		II. DISCUSSIONS WITH DPI REPRESENTATIVES REGARDING THE PROMOTIONAL CREDIT REQUEST PROCESS
16 17	Q.	IN TESTIMONY DPI HAS PRE-FILED IN COMPANION PROCEEDINGS BEFORE
18		OTHER STATE COMMISSIONS, DPI HAS IDENTIFIED STEVE WATSON OF
19		LOST KEY TELECOM INC. AS "DPI'S BILLING AND COLLECTIONS AGENT

FOR PROMOTIONS."

HAVE YOU HAD ANY DISCUSSIONS WITH DPI'S

As explained by AT&T Florida witness Nicole Bracy in her Direct Testimony, for most of these requests, AT&T's mechanized systems extract information (including service order number) from the cashback promotional credit request submitted by the reseller (or the reseller's billing agent). The systems then compare the contents of the service order submitted by the reseller to requirements of the promotion to determine if the service order meets all of the promotional requirements. As further explained by Ms. Bracy, in the past, for some cashback promotions, an end user could request the cashback offer only once in a given period of time. When a CLEC like dPi resold these types of promotions, a manual (as opposed to mechanized) review was conducted to determine if the end user had satisfied the same criteria an AT&T Florida end user would be required to satisfy.

1		BILLING AND COLLECTIONS AGENT FOR PROMOTIONS AGENT, MR. STEVE
2		WATSON OF LOST KEY TELECOM INC., ABOUT THE PROMOTIONAL CREDIT
3		REQUEST PROCESS?
4		
5	A.	Yes.
6		
7	Q.	WHEN WAS THE FIRST TIME YOU DISCUSSED THE PROMOTIONAL CREDIT
8		REQUEST PROCESS WITH MR. WATSON IN HIS CAPACITY AS DPI'S BILLING
9		AGENT?
10		
11	A.	During a face-to-face meeting in Birmingham, Alabama, in August of 2004.
12		
13	Q.	WHAT WERE YOUR JOB RESPONSIBILITIES AT THAT TIME?
14		
15	A.	In August 2004, I was the resale product manager. Among my several job responsibilities
16		at the time was processing promotional credit requests submitted by CLECs.
17		
18	Q.	HOW DID YOUR AUGUST 2004 MEETING WITH DPI'S BILLING AGENT COME
19		ABOUT?
20		
21	A.	dPi's billing agent, Mr. Watson, asked me to meet with him and his son Chris. Mr.
22		Watson said that he had recently left his position with another carrier and was starting a
23		new business, Lost Key Telecom, Inc., that would work with a number of CLECs to

I		submit promotional credit requests to A1&1 Florida. Wit. Watson said he wanted to
2		discuss the format he intended to use in submitting these requests to be sure that it
3		included all of the information AT&T Florida needed to process the requests.
4		
5	Q.	DID YOU DISCUSS THE PROMOTIONAL CREDIT REQUEST PROCESS WITH
6		MR. WATSON DURING YOUR AUGUST 2004 MEETING?
7		
8	A.	Yes. I explained the form that needed to be submitted to seek promotional credit
9		requests, and Mr. Watson and I discussed how best to format the backup information that
10		would need to be submitted in support of the request form.
11		
12 13 14 15		III. INFORMING DPI THAT CASHBACK PROMOTIONS WERE NOT AVAILABLE FOR RESALE
16	Q.	WHAT TYPES OF PROMOTIONS DID YOU DISCUSS WITH MR. WATSON
17		DURING THE AUGUST 2004 MEETING?
18		
19	A.	Most of our discussions addressed promotions that did not involve cashback offers
20		During the meeting, however, Mr. Watson specifically asked about cashback promotions
21		like the ones at issue in this docket.
22		

1	Q.	WHAT DID MR. WATSON ASK ABOUT CASHBACK PROMOTIONS LIKE THE
2		ONES AT ISSUE IN THIS DOCKET?
3		
4	A.	Mr. Watson asked if cashback promotions were available for resale.
5		
6	Q.	HOW DID YOU RESPOND TO THAT QUESTION?
7		
8	A.	I told Mr. Watson that cashback promotions were not available for resale, and I agreed to
9		send him an email to that effect when I got back to my office.
10		
11	Q.	DID YOU SEND DPI'S BILLING AGENT, MR. WATSON, AN EMAIL STATING
12		THAT CASHBACK PROMOTIONS WERE NOT AVAILABLE FOR RESALE?
13		
14	A.	Yes. Exhibit KAS-1 is a copy of the email I sent Mr. Watson on August 26, 2004, stating
15		that AT&T Florida (then known as BellSouth) would not resell cashback offers.
16		
17	Q.	AFTER THIS MEETING, DID AT&T FLORIDA BEGIN RECEIVING
18		PROMOTIONAL REQUESTS FROM DPI'S BILLING AGENT?
19		
20	A.	Yes. The following month, September 2004, I began receiving and processing
21		promotional credit requests submitted by Lost Key on behalf of various CLECs,
22		including promotional credit requests Lost Key submitted on behalf of dPi.

1	Q.	WERE ANY OF DPI'S PROMOTIONAL CREDIT REQUESTS FOR CASHBACK
2		PROMOTIONS?
3		
4	A.	No, none of these promotional credit requests were for any cashback promotions,
5		including those involved in this docket. In fact, I did not receive any promotional credit
6		requests for cashback promotions from dPi until July 2005.
7		
8	Q.	WHAT HAPPENED IN JULY 2005?
9		
10	A.	On July 21, 2005, Mr. Watson submitted a request on behalf of dPi for promotional
11		credits for a cashback promotion. Exhibit KAS-2 is a copy of an email string that
12		includes that request.
13		
14	Q.	WAS THE REQUEST REFLECTED IN EXHIBIT KAS-2 RELATED TO A FLORIDA
15		PROMOTION?
16		
17	A.	No. That request was related to a promotion in the State of North Carolina.
18		
19	Q.	HOW DID YOU RESPOND TO THIS REQUEST FOR PROMOTIONAL CREDITS
20		FOR A CASHBACK PROMOTION?
21		
22	A.	Consistent with my prior conversation and email, I sent Mr. Watson an email on Augus
23		2, 2005 that the promotion was not available for resale. See Exhibit KAS-2.

-		
2	Q.	DID MR. WATSON RESPOND TO YOUR EMAIL?
3		
4	A.	Yes. The next day, Mr. Watson sent me an email stating, among other things, that "I will
5		let DPI Teleconnect know about this promotion." See Exhibit KAS-2. That was the last
6		time I heard anything on the issue from Mr. Watson or dPi until January 2007.
7		
8	Q.	IS THIS THE WAY MR. WATSON AND DPI TYPICALLY RESPONDED WHEN
9		THEY DISAGREED WITH AT&T'S HANDLING OF A PROMOTIONAL CREDIT
10		REQUEST?
11		
12	A.	Not at all. As I mentioned earlier, dPi submitted a number of promotional credit requests
13		for non-cashback promotions. On several occasions, and for various reasons, AT&T
14		Florida did not believe that dPi was entitled to some or all of the promotional credits they
15		requested and, therefore, AT&T Florida did not provide the requested credits to dPi. On
16		several such occasions, dPi quickly informed AT&T Florida that it did not agree with
17		AT&T Florida's decision not to provide the credits. Exhibit KAS-3 is an example of
18		correspondence between AT&T Florida and dPi addressing dPi's disagreement with
19		AT&T Florida's decision not to provide various non-cashback promotional credits that
20		dPi had requested.
21		
22	Q.	WHEN DID YOU FIRST BECOME AWARE THAT DPI INTENDED TO SEEK
23		PAYMENT FOR CASHBACK PROMOTIONAL CREDIT REQUESTS THAT IT HAD

1		PREVIOUSLY SUBMITTED AND THAT AT&T FLORIDA PREVIOUSLY HAD
2 3		NOT PAID?
4	A.	As discussed below, in January 2007, dPi sent AT&T Florida a spreadsheet listing what it
5		purported to be "open disputes." Some cashback promotional credit requests were
6		included in these purported disputes. This was the first indication I had that dPi may
7		intend to seek payment for cashback promotional credit requests that it had previously
8		submitted and that AT&T Florida had not paid.
9		
10	Q.	ARE YOU AWARE OF DPI'S HAVING DONE ANYTHING PRIOR TO JANUARY
11		2007 TO INDICATE THAT IT DISPUTED AT&T FLORIDA'S NONPAYMENT OF
12		CASHBACK PROMOTIONAL CREDIT REQUESTS PREVIOUSLY SUBMITTED
13		BY DPI?
14		
15	A.	No.
16		
17 18 19		IV. TIMING OF THE PROMOTIONAL CREDIT REQUESTS AT ISSUE IN THIS DOCKET.
20	Q.	WHAT IS EXHIBIT KAS-4?
21		
22	A.	Exhibit KAS-4 is a summary that, in part, demonstrates; (1) the time between the billing
23		periods associated with dPi's cashback promotional credit requests and the date dPi
24		submitted to AT&T Florida; and (2) the time between the billing periods associated with
25		dPi's cashback promotional credit requests and January 2007, which is the first time
26		AT&T Florida became aware that dPi intended to seek payment for cashback

I		promotional requests that it had previously submitted and that AT&T Florida had not
2		paid.
3		
4	Q.	PLEASE EXPLAIN WHAT THE VARIOUS COLUMNS IN EXHIBIT KAS-4
5		DEPICT.
6		
7	A.	The first column of Exhibit KAS-4 is the Florida account-related "Invoice#" information
8		(or promotional credit request description) for the Florida accounts that, as Nicole Bracy
9		explains in her direct testimony, dPi provided in discovery responses in a companion
10		proceeding before the North Carolina Commission.
1 1		
12		The second column of Exhibit KAS-4 is the billing period for which the credit was
13		requested. Again, this information is taken directly from the Florida specific information
14		in the discovery responses dPi provided in a companion proceeding before the North
15		Carolina Commission.
16		
17		The third column of Exhibit KAS-4 is the date, according to dPi, that its billing agent
18		submitted the promotional credit request to AT&T Florida. This information is based or
19		a tab in spreadsheet that was attached to an email dated January 12, 2007 from Chris
20		Malish (an attorney representing dPi) to Andrew Shore (an attorney who, at the time
21		represented AT&T Florida). That email states, in part, that "the [attached] spreadshee
22		shows" a specified amount "in ongoing disputes" A tab in the spreadsheet that was
23		attached to that email summarizes dPi's understanding of when its billing agent submitted

The spreadsheet that was attached to Mr. Malish's email is voluminous and, if printed, would consist of hundreds of pages.

1	various nems (including cashback promotional credit requests) to A 1 & 1. That tab to the
2	attachment alone consists of more than 1,300 lines of data. I have, however, extracted al
3	the data for promotional credit requests for the State of Florida from that tab, and Exhibit
4	KAS-5 is that extracted data.
5	
6	The fourth column of Exhibit KAS-4 is explained by AT&T Florida witness Nicole
7	Bracy in her Direct Testimony.
8	
9	The fifth column of Exhibit KAS-4 shows the number of months that passed from the
10	billing period to which a request relates to the time that, according to dPi, its billing agen
11	submitted a request for cashback promotional credits for that billing period.
12	
13	The sixth column of Exhibit KAS-4 shows the number of months that passed from the
14	billing period to which a request relates to January 2007, which is the first time AT&T
15	Florida became aware that dPi intended to seek payment for cashback promotiona
16	requests that it had previously submitted and that AT&T Florida had not paid.
17	
18	The seventh column of Exhibit KAS-4 is the amount of cashback promotional credit dP
19	claims to have sought in the request identified in the first column of the Exhibit. That
20	information is taken directly from discovery responses dPi provided in a companion
21	proceeding before the North Carolina Commission.
22	

1	Ų.	DI WAI OF EARWIFLE, WHAI DOES THE FIRST ROW OF EARHBIT RAS-
2		REFLECT?
3		
4	A.	The first row of Exhibit KAS-4 reflects that the request dPi identifies as C2-FL-305
5		20031208 (Column 1) was for credits totaling \$100 (Column 7).
6		
7		According to information provided by dPi, that \$100 amount was sought for services in
8		purportedly purchased from AT&T Florida for resale in December of 2003 (Column 2)
9		However, according to information provided by dPi, it was not until January 2006 that it
10		billing agent actually requested cashback promotional credits from AT&T Florid
11		(Column 3). That is, dPi waited more than two years after purchasing the services
12		claims entitled it to the promotional credits to actually request the credits from AT&
13		Florida (Column 5), and it was not until approximately three years after dPi purchase
14		those services that dPi did anything to suggest that it intended to seek payment for th
15		cashback promotional requests that it had requested and that AT&T Florida had not paid.
16		
17	Q.	DOES THIS CONCLUDE YOUR TESTIMONY?
18		
19	A.	Yes, it does.
20		

# **EXHIBIT KAS-1**

Message Page 1 of 2

From: Seagle, Kristy [mailto:Kristy.Seagle@BellSouth.com]

Sent: Thursday, August 26, 2004 1:47 PM

To: Steve Watson

Subject: Language regarding Cash Back/Coupon promotions

Steve

Below is the language regarding Cash Back and Coupon promotions. I will get back to you on the 2 promotions we discussed and if they only involve new installs. It was really nice meeting you and Christoday. I look forward to a productive relationship for both of us. Thanks.

Kristy

BellSouth is not required by the Telecommunications Act, the Federal Communications Commission's (FCC) rules or by its tariffs to resell cash back promotional offers. BellSouth is required to and does make available for resale the service in connection with which the coupon is provided.

Section 251(c) (4) requires BellSouth to "offer for resale at wholesale rates any telecommunications service that the carrier provide(s) at retail, to subscribers who are not telecommunications carriers." The retail price of the telecommunications service is the standard tariff price. In implementing this section of the Act, the FCC confirmed that the ILEC resale obligation applies to promotions, which the FCC takes to refer to "price discounts from standard offerings." (96-98 Interconnection Order at para 948). Thus BellSouth's resale obligation for promotions applies to reduced prices reflected in a credit or a lower charge on a telecommunications service and not to cash back offers where the funds can be used by the customer for any purpose.

Further, BellSouth's tariffs state "that [CLECs] may resell specific tariff services identified in the tariff." (BellSouth Louisiana Tariff at Section A2.19.1, BellSouth Georgia Resale Tariff). Although promotional offers appear in some of BellSouth's GSST tariffs, a cash back promotion is not a tariff service, nor is it a reduction in the tariffed rate of a telecommunications product or service to which the resale obligation applies.

Kristy Seagle
BellSouth ICS Marketing
Office: 205/977-1208

lpager; kristyseagle@imcingular.com

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## **EXHIBIT KAS-2**

From: processing [mailto:processing@lostkeytelecom.com]

Sent: Wednesday, August 03, 2005 8:16 AM

To: Seagle, Kristy

Subject: RE: DPI Teleconnect Promotions - CB-100TF 20040408 to 20050331

Thank you Kristy,

Hope your recovering well from your surgery. I will let DPI Teleconnect know about this promotion. I wonder if you have the list of credits that you promised me before you left. Thank you,

Steve T Watson Lost Key Telecom Senior Account Manager 678.528.6692 (Office) 850.492.7444 (Fax) 850.748.259.6057 (Toli Free) 850.748.2344 (mobile) swatson@lostkeytelecom.com

From: Seagle, Kristy [malito:Kristy.Seagle@BellSouth.com]

Sent: Tuesday, August 02, 2005 2:54 PM

To: processing

Subject: RE: DPI Teleconnect Promotions - CB-100TF 20040408 to 20050331

Hello Steve - This promotion was not available for resale during this time period. Thanks.

Kristy

------Original Message-----

From: processing [mailto:processing@lostkeytelecom.com]

Sent: Thursday, July 21, 2005 3:26 PM

To: Seagle, Kristy Cc: Bolinger, Brian

Subject: DPI Teleconnect Promotions - CB-100TF 20040408 to 20050331

Steve Watson
P.O. Box 34474
Pensacola, Fl 32507
678.528.0692 (Office)
850.492.7444 (Fax)
888.259.6057 (Tofi Free)
850.748.2344 (mobile)
swatson@lostkeytelecom.com

\*\*\*\*

Page 2 of 2

Message

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### Exhibit KAS-3

Page 1 of 2 Marrage

#### Butter, Ann W

From: Sieve Watson (swatson@lostkaytelecom.com)

Sent: Monday, April 18, 2005 7:08 AM

To Seagle, Kristy

Cc: Chris Westson

Subject: RE: DPI Teleconnect Credits

Thanks Kristy for the speedsheet. Let me know if there is any way we can help with the process. God bless,

Prom: Seagle, Kristy [mailto:Kristy.Seagle@BellSouth.com]

Sent: Tuesday, April 12, 2005 3:21 PM

To: Steve Watson

Subject: RE: DPI Teleconnect Credits

Hallo Stave - Wish I could say things have settled down. Its working fast and fusious to get the promotion credits processed. Prese find ellacted your dispute spreadsheet with credits given to DP1 and the processed on their January bill period. If you can't find them, I'll get in touch with OP) and a collections. Thenks.

#### Kristy

----Otiginal Message----From: Steve Watson [mailto:swatson@lostkeytelecom.com] Sent: Wednesday, April 06, 2005 4:15 AM To: Seagle, Kristy Cc: Chris Watson

Subject: DPI Teleconnect Credits

Good morning Kristy,

Hope everything has settle down in the Promotion Cept. and your getting the help you need. You sent a file showing the credits for the second of the second

#### Sincerely,

Sleve Watson P.O. Box 34474 P.O. Box \$4474
Perseccle, FI 32507
678.528.6892 (Office)
878.388.9896 (Fax)
888.259.8067 (Toli Free)
850.748.2344 (mobile)
https://doi.org/10.008 \*\*\*\*

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#### Butler, Ann W

From: Steve Watson (swalson@iostkeylalecom.com)

Sept: Monday, April 18, 2005 10:12 AM

To:

Seegle, Kristy

Subject: RE: DPI Teleconnect Credits

Thank you for the guick response. Shove

From: Seagle, Kristy [mallto:Kristy.Seagle@BellSouth.com]

Swet: Monday, April 18, 2005 8:39 AM

To: Stave Watson

Subject: RE: DPI Teleconnect Credits

Hey Steve - For some reason, the charges were not cradited. Billing & Collections found the error Friday, so they will appear on the May bill. I applopize for the oversight.

#### Kristy

---- Original Message----Prom: Steve Watson [mailto:swetson@lostkeylelecom.com] Sant: Monday, April 18, 2005 7:12 AM

To: Sengle, Kristy Oc: Chris Watson

Subject: RE: DPI Teleconnect Cradits

Hi Kristy,

I just check for the second on the billing cycle. I also check the 2-08-05 and the 3-08-05 and found no credits on that billing cycle. I also check the 2-08-05 and the 3-08-05 and found none. Please check with collections and see where and when they will receive those credits. Thank you for your help in this matter.

Steve

From: Seegle, Kristy [mallo:Kristy.Seegle@6tilSouth.com] Sent: Tuesday, April 12, 2005 3:21 PM

To: Steve Walson

Subject: RE: DPI Teleconnect Credits

Helto Steve - With I could say things have settled down. I'm working feet and furious to get the promotion credits processed. Please find attached your disputs spreadsheet with credits given to DPI and could have appeared on their January bill period. If you can't find them, I'll get in touch with Billing & Collections. Thenks.

Kristy

--- Original Message From: Stove Watson [mailto:swatson@lostkeytelecom.com]

Sent: Wednesday, April 06, 2005 4:15 AM To: Seegle, Kristy Cr.: Chris Watson

Subject: DPI Teleconnect Credits

Good morning Kristy,

Hope everything has settle down in the Promotion Dept. and your getting the help you need. You sent a file showing the credits for the promotion Dept. and your getting the help you need. You sent a file showing the credits for DPI Teleconnect Recalls Siting accounts on 2/06/05 and 3/06/05. Could you verify which month they will be credited to their bill? Also could you please send me the list of the new credits that were issued on April 1-so that I can update my spreadsheets for all of our clients. When it is convient Chris and myself would still like to meet with you for funct, what every lost or works beat with your schedule. Just let us know if that would be possible in May. Thank your lost you let a send lost or the provision of the possible in May. you for your help,

#### Sincerely,

Steve Watson P.O. Box 34474 Pensecola, Fl 32507 678,528,6892 (Office) 678,386,9868 (Fax) 868.259.6057 (Toll Free) 850.748.2344 (mobile) swetson@toatkeytelecom.com

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### Butler, Ann W

From: Mangine, Leiss G

Sent: Tuesday, October 25, 2005 2:44 PM

To: Buller, Ann W Subject: FW: dPl Teleconnect

FY

----Original Message----

From: Bolinger, Brian [mailto:88olinger@dpiteleconnect.com]

Sent: Thursday, April 14, 2005 3:48 PM

Yo: Seagle, Kristy; Bolinger, Brian; Seuba, Louis; Patterson, Gary D

Cc: Mangina, Lelsa G; Kelley, Rod (James R)

Subject: RE: dPl Teleconnect

Kristv

Thank you for your s-mail. I am a fittle confused though. Would you please explain what you mean by "retail's consideration of the state of the stat

The amounts in question now all sum from the Conduction Welver promotion. I cannot see any other conclusion other than that dPi Teleconnect met the end user qualifications of ordering basic local service with 2 custom calling and/or TouchStar features as defined in the BellSouth's own Tariff and associated Promotion. dPi Teleconnect provisions and the promotion of the provisions and the promotion of the provisions and the promotion of the promotion of the provisions and the promotion of the provisions and the provisions are the provisions are the provisions and the provisions are the provisions

With regard to your question of what the least the land of the lan

Again, thank you for your e-mail and I look forward to receiving your answer on Monday.

Cordially,

Brian A. Bolinger Vice President of Legal Allairs dPl Teleconnect, LLC 2997 LBJ Preeway, Suite 225 Dalles, TX 75234 (972) 488-5500 ext 4018

Brien

I am in the process of validating retail's consideration of the on features such setting. The and I should have an answer by Monday, April 18. I was not able to find USOC the or on a sampling of dPI orders. Do you have an order I could look at lo see this USOC? Thank you.

Kristy ----Original Message-From: Bolinger, Brian [mailto:BBolinger@dpiteleconnect.com] Sent: Thursday, April 14, 2005 2:34 PM Tet Saube, Louis; Bolinger, Brian; Patterson, Gary D Cc: Mangina, Leisa G; Kalley, Rod (James R); Sangle, Kristy Subject: RE: dPl Teleconnect Brian A. Bolinger Vice President of Legal Affairs dPI Teleconnect, LLC 2997 LBJ Freeway, Suite 225 Deltes, TX 75234 (972) 488-5500 and 4018 ----- Original Mossage From: Scube, Louis [matto:Louis.Scube@BellSouth.com] Sent: Thursday, April 14, 2005 2:37 PM Tot Bolinger, Brian; Patterson, Gary D Cc: Mangina, Leisa G; Kelley, Rod (James R); Soube, Louis; Seagle, Kristy Subject: RE: dPi Teleconnect Please see the attached file with the additional adjustments that are currently being completed. You will notice that there is an additional adjustment that will be cradited from this spreadsheet. The total amount of both spreadsheets provided is Please call me if you have any quantions regarding these credits. Kristy, do we have a response yet on the remaining credit requests? Louis Seube 205-714-7400 ----Original Message----From: Bolloger, Brian [mailto:BBolloger@dpiteleconnect.com] Sent: Wednesday, April 13, 2005 2:44 PM For Seube, Louis; Palterson, Gary D Oct Bollnger, Brian; Mangina, Leisa G; Kelley, Rod (James R) Subject: RE: dPl Teleconnect **Emportance:** High Thank you for the information. If my math is correct, the total amount posted (or so be posted) is 3 in the amount differs from Mr. Patterson's e-mail below of 3 in the posted of the p

Also, we currently show remaining promotional credits outstanding from BellSouth in the amount of \$ \_\_\_\_\_\_\_. Any idea when those will be credited?

Again, thanks for the information.

Brian A. Bolinger Vice President of Legel Affairs dPl Teleconnect, LLC 2997 LBJ Freeway, Suite 225 Dellas, TX 75234 (972) 488-5500 (ph) (972) 408-0193 (I)

--- Original Message-

From: Soube, Louis [mailto:Louis.Sauba@BellSouth.com]

Sent: Wednesday, April 13, 2005 1:55 PM

To: Patterson, Gary D

Cc: BBolinger@doltelecornect.com; Mangina, Leisa G; Kelley, Rod (James

R); Seube, Louis

Subject: RE: dPl Teleconnect

Per your request, attached is the spreadsheet detailing which the adjustments posted, or when they will post. There are a few on the list that have yet to post, but the adjustment has been issued. Please let me know if you have any questions about the attached.

Louis Souba 205-714-7400

Sent: Monday, April 11, 2005 1:37 PM

To: Scube, Louis

Subject: FW; dPl Teleconnect

**Importance:** High

can you answer this question? gp

Importance: High

Mr. Patterson:

We received an account aging as of this morning and the Credit was not reflect on any account. I was under the impression that since the edjustments were completed as of last Wethnesdey, our current aging would show the adjustment. Cen you last me when our accounts will be adjusted accordingly?

#### Thank you.

Brian A. Bullinger Vice President of Legal Affairs dFi Teleconnect, LLC 2997 LBJ Freeway, Suite 225 Dellos, TX 78234 Office (972) 488-5500 ext. 4018 Fax (972) 408-0193

Advernal is a she. She shortens it to Ad. Her telephone number is 205-977-1059.

— Original Message——
Promit Bolinger, Brian
[melitot Biblinger Brian
[melitot Biblinger Brian
Sent: Monday, April 11, 2005 11:03 AM
Ter Petterson, Gary D: Bolinger, Brian
Cc: Dorwert, David
Subjects: RE: dFI Teleconnect
Importances: High

#### Mr. Patterson:

Thank you for your reply. If you would, please provide me with the contact information for Advernali Alien. I have not had the opportunity to work with him or her yet.

Also, with regard to your previous message stating "dPi Teleconnect did not receive full credit on all submitted requests due to not meeting end user qualifications of ordering back local service with 2 custom calling and/or TouchStar(r) features as defined is the Tariff Promotion." Please know that dPi Teleconnect disagrees with BellSouth's conclusion for the following reasons:

in accordance with BeilSouth's Tariff Promotion,
TouchStar Service USOCs include and and
dPi Teleconnect uses each of these USOCs
on every order. Additionally, dPi Teleconnect
utilizes the custom calling feature and on
each and every order. Accordingly, dPi
Teleconnect concludes that the Sustain not
paid by BeilSouth is in error because dPi
Teleconnect meets the end user qualifications of
ordering basic local service with 2 custom calling

#### and/or TouchStar features.

Thank you for your stiention to this matter and please provide me with the date on when BellSouth with correct this error.

#### Cordially,

Brian A. Bolinger Vice President of Legal Affairs dPi Teleconnect, LLC 2097 LBJ Freevery, Suite 225 Dalles, TX 75234 Office (972) 486-5500 ext. 4018 Fax (972) 406-0193

It would be best to continue to work through Kristy Seagle and Jim Mazier. They actually do the investigation and then actue my employees of the adjustments needed and we actually do the adjustments. We reclaved notification of the adjustments needed on Monday April 4, and completed to adjustments by Wedneedey. As a reference, Advernal Allen is their Director and she would be a good escalation resource.

t do get involved once that process is completed, so should you desire to escalete further, please feel free to contact me.

#### Sincerely,

Gery Petterson OAVP BeitSouth Accounts Receivable Management, BARM 205-714-7357

From: Bolinger, Brien
[matto:Bölinger, Brien
[matto:Bölinger@dpiteleconnect.com]
Sent: Mondey, April 11, 2005 8:23 AM
To: Patterson, Gary D
Subject: RE: dPl Teleconnect

#### Mr. Patterson:

Thank you for your correspondence. Your prompt response to this matter is appreciated. We will review our submission regarding the Line Connection Fee Walver and determine

the accuracy of the data.

in the future, is it best to work through you on these meters?

Thank you again,

Brian A. Bolinger Vice President of Legal Affairs dPl Teleconnect, LLC 2997 LBJ Freeway, Suite 225 Dullas, TX 75234 Office (972) 488-5500 ext. 4018 Fax (972) 408-0193

Proce: Patterson, Gary D [mailto:Gary.Patterson2@BellSouth Sent: Friday, April 08, 2005 5:36 PM To: BBollinger@dpiteleconnect.com Subjects dPl Teleconnect

April 8, 2005

Mr. Brian Boliager Vice President of Legal Affairs dPi Teleconacet, LLC 2997 LBJ Freeway, Suite 225 Dallas, TX 75234

Dear Mr. Bolinger:

This is in response to your email to BellSouth dated April 8, 2005 regarding result promotional credits claimed to be due to dPi Teleconnect. We apologize for the delay in processing promotional crodits however, I understand that the investigation and processing is now complete and a credit will appear on your April billing. As you stated in your canail, BellSouth began receiving applications for these credits beginning in September 2004. As you know, these credits received in September by BellSouth were for the time period of October 2003 through August 2004. Upon initial investigation of the request, it

was determined that it was necessary to further investigate whether the end user qualifications for these promotions were present. Belifications for many to insure parity for our wholesale customers by fully exploring the qualifications from a retail, legal, and regulatory perspective for each promotion.

Based on these defined qualifications, as stated above, your credits have been processed and will appear on your April billing. Please see attached spreadsheet for details of promotional credits given. In summery, the findings are:

> Charge Waiver dPi Telecompect requested 5 and received credit of 1FR + 2 Free Features - dPi Teleconnect requested and received credit of Waiver -2004 dPi Teleconnect requested \$ and received credit of Teleconnect did not receive full credit on all submitted requests due to not meeting end user qualifications of ordering basic local service with 2 custom calling and/or TouchStar (r) features as defined in the Tariff Promotion.

We appreciate your patience and willingness to work with BellSouth to resolve these issues. Please contact me with any questions you have regarding this matter.

Sincerely,

Gary D. Patterson OAVP, BARM (205) 714-7357

<<DPI Credits thru 4\_6\_05.xie>>

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The information transmitted is intended only for the person or entity to which it is addressed and may contain confideratial, proprietary, and/or privileged material. Any review, retransmission, discensination or other use of, or taking of any action in reliance upon this information by persons or entities other then the intended recipient is prohibited. If you received this in error, please contact the sender and delete the material from all computers. 117

The information transmitted is intended only for the person or ontity to which it is addressed and may contain confidential, proprietary and or privileged material. Any review, retransmission, dissemination or other use of, or taking of any action in reliance upon this information by persons or entities other than the intended recipient is prohibited. If you received this email in error, please contact the sender and delete the material from all computers.

This electronic mail message was sent from L. M. Berry & Company

or Berry Network, Inc. Our primary business address is 3170 Kettering Blvd., Dayton, OH 45439. This message may constitute a commercial solicitation or advertisement as defined by the CAN-SPAM act of 2003. If you do not wish to receive future commercial electronic mail solicitations or advertisements from L. M. Berry & Company or Berry Network, Inc., ploase send a request to optout@lmberry.com

#### Butler, Ann W

From:

Soube, Louis

Tuesday, April 12, 2005 9,54 AM

To:

Seegla, Kristy Bubject: FW. dPs Teleconnect

Importance: High

Sed Brian's response below. How do we proceed?

can you answer hits quastion? pp
——Original Heatage——
From: Bohaper, Brian [malko:Biblinger@dphaleconnect.com]
Sento Honday, April 31, 2005 1:21 PH
Too! Pathrana, Gary D
Bablects RE: OF Teleconnect
Bergortawass High

#### Mr. Parlterson:

We received an account eging as of this moraby and the **Committee** credit was not reflect an any account. It was under the impression that alone the adjustment were complished as of test Wednesday, our surrent eging would show the adjustment. Can you tell me when our accounts will be adjusted accordingly?

#### Thank you.

Drian A. Solinger Vice President of Legal Affairs oPt Teleconness, LLC 2007 LBs Telesang, Subs 225 Dates, TX 7523 Office \$172 485-550 and, 4018 Far (972) 408-0193

Adversall is a sine. She shorens it to Ad. Her telephone number is 205-977-1060.

RBOC Company	Bill Date	Date Sent	Submitted	Credits Paid	Denied	Ореп	lnyor, e#	Q Account
BellSouth DPI Teleconnect	11/08/2003	01/02/2006	\$ 1,100.00	\$ -		\$ 1,100.00	C2-NC-704-20031108	704Q888437
BeliSouth DPI Teleconnect	12/08/2003	01/02/2006	\$ 4,000.00	\$ -		\$ 4,000.00	C2-NC-704-20031208	704Q888437
BallSouth DPI Teleconnect	01/08/2004	01/02/2006	\$ 6,900.00	<b>\$</b> ,		\$ 6,900.00	C2-NC-704-20040108	704Q888437
BellSouth DPI Teleconnect	01/08/2005	01/03/2006	\$ 5,800.00	\$ -		\$ 5,800.00	C2-NC-704-20050108	704Q888437
BellSouth DPI Teleconnect	02/08/2005	12/09/2005	\$ 5,600.00	,		\$ 5,600.00	C2-NC-704-20050208	704Q888437
BellSouth DPI Teleconnect	03/08/2005	12/09/2005	\$ 9,200.00	\$		\$ 9,200.00	C2-NC-704-20050308	704Q888437
BellSouth DPI Teleconnect				55		\$ 3,300.00	C2-NC-704-20050408	704Q888437
BellSouth DPI Teleconnect	04/08/2005	04/20/2006	\$ 1,950.00	\$ -		\$ 1,950.00	C3-NC-704-20050408	704Q888437
BellSouth DPI Teleconnect	01/08/2006		<u> </u>	•		\$ 3,100.00	C3-NC-704-20060108	704Q888437
BeliSouth DPI Teleconnect	02/08/2006	12/26/2006	\$ 5, <u>95</u> 0.00	\$		\$ 5,950.00	C3-NC-704-20060208	704Q888437
BellSouth DPI Teleconnect		12/26/2006		\$			C3-NC-704-20060308	
		12/26/2006		\$ -		\$ 2,000.00	C3-NC-704-20060408	704Q888437
BellSouth DPI Teleconnect				\$ -			C3-NC-704-20060508	
BellSouth DPI Teleconnect			7.	\$ -		\$ 2,200.00	C3-NC-704-20060608	704Q888437
BellSouth DP: Teleconnect				\$			C3-NC-704-20060708	
		12/26/2006		\$ -			C3-NC-704-20060808	
		12/26/2006		\$ -			C3-NC-704-20060908	
BellSouth DPI Teleconnect				\$	·		C3-NC-704-20061008	
BellSouth DPI Teleconnect		12/26/2006		3 .	····		C3-NC-704-20061108	
BeilSouth DPI Teleconnect		12/26/2006		\$ -			C3-NC-704-20061208	
		12/29/2005		<u> </u>			CB-NC-704-20040908	
BellSouth DPI Teleconnect			***************************************	\$ -			CB-NC-704-20041108	
BellSouth DPI Teleconnect				\$ -		\$ 400.00	CB-NC-704-20041208	
BeilSouth DPI Teleconnect				\$ -			CB-NC-704-20050108	
BellSouth DPI Teleconnect				\$ .			CB-NC-704-20050208	
BeliSouth DPI Teleconnect				\$ .			CB-NC-704-20050408	
BellSouth DPI Teleconnect		12/26/2005		\$ -			CB-NC-704-20050508	
BellSouth DPI Teleconnect		12/26/2005		\$ -			CB-NC-704-20050608	
		03/20/2006		\$ -			CB-NC-704-20050708	
BellSouth DPI Teleconnect	اليريكس بسيسيس مراجعات بالقرق			\$			CB-NC-704-20050808	
BellSouth DPI Teleconnect				\$			CB-NC-704-20050908	
BallSouth DPI Teleconnect				\$ -			CB-NC-704-20051008	
BellSouth DPI Teleconnect	11/08/2005	12/23/2005	\$ 400.00	\$ -		\$ 400.00	CB-NC-704-20051108	704Q888437

# EXHIBIT KAS-4 (PROPRIETARY & CONFIDENTIAL)

# EXHIBIT KAS-5 (PROPRIETARY & CONFIDENTIAL)

# Exhibit PLF-2

DOCUMENT NUMBER-DATE

09591 SEP 168

FPSC-COMMISSION CLERK

# AGREEMENT GENERAL TERMS AND CONDITIONS

THIS AGREEMENT is made by and between BellSouth Telecommunications, Inc., (BellSouth), a Georgia corporation, and DPI-Teleconnect, LLC (DPI), a Delaware corporation, and shall be effective on the Effective Date, as defined herein. This Agreement may refer to either BellSouth or DPI or both as a "Party" or "Parties."

#### WITNESSETH

WHEREAS, BellSouth is a local exchange telecommunications company authorized to provide telecommunications services in the states of Alabama, Florida, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, South Carolina and Tennessee; and

WHEREAS, DPI is or seeks to become a CLEC authorized to provide telecommunications services in the states of Alabama, Florida, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, South Carolina, and Tennessee; and

WHEREAS, DPI wishes to resell BellSouth's telecommunications services and purchase network elements and other services, and, solely in connection therewith, may wish to utilize collocation space as set forth in Attachment 4 of this Agreement); and

WHEREAS, the Parties wish to interconnect their facilities and exchange traffic pursuant to Sections 251 and 252 of the Act.

NOW THEREFORE, in consideration of the mutual agreements contained herein, BellSouth and DPI agree as follows:

#### **Definitions**

Affiliate is defined as a person that (directly or indirectly) owns or controls, is owned or controlled by, or is under common ownership or control with, another person. For purposes of this paragraph, the term "own" means to own an equity interest (or equivalent thereof) of more than 10 percent.

Commission is defined as the appropriate regulatory agency in each state of BellSouth's nine-state region (Alabama, Florida, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, South Carolina, and Tennessee).

Competitive Local Exchange Carrier (CLEC) means a telephone company certificated by the Commission to provide local exchange service within BellSouth's franchised area.

Effective Date is defined as the date that the Agreement is effective for purposes of rates, terms and conditions and shall be thirty (30) days after the date of the last signature executing the Agreement. Future amendments for rate changes will also be effective thirty (30) days after the date of the last signature executing the amendment.

End User means the ultimate user of the Telecommunications Service.

FCC means the Federal Communications Commission.

General Terms and Conditions means this document including all of the terms, provisions and conditions set forth herein.

Telecommunications means the transmission, between or among points specified by the user, of information of the user's choosing, without change in the form or content of the information as sent and received.

Telecommunications Service means the offering of telecommunications for a fee directly to the public, or to such classes of users as to be effectively available directly to the public, regardless of the facilities used.

Telecommunications Act of 1996 (Act) means Public Law 104-104 of the United States Congress effective February 8, 1996. The Act amended the Communications Act of 1934 (47 U.S.C. Section 1 et. seq.).

#### 1. CLEC Certification

- Prior to execution of this Agreement, DPI agrees to provide BellSouth in writing DPI's CLEC certification for all states covered by this Agreement except Kentucky prior to BellSouth filing this Agreement with the appropriate Commission for approval.
- To the extent DPI is not certified as a CLEC in each state covered by this Agreement as of the execution hereof, DPI will notify BellSouth in writing and provide CLEC certification when it becomes certified to operate in any other state covered by this Agreement. Upon notification, BellSouth will file this Agreement with the appropriate Commission for approval.

# 2. Term of the Agreement

2.1 The term of this Agreement shall be three years, beginning on the Effective Date and shall apply to the BellSouth territory in the state(s) of Alabama, Florida, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, South Carolina and Tennessee. Notwithstanding any prior agreement of the Parties, the rates, terms and conditions of this Agreement shall not be applied retroactively prior to the Effective Date.

- 2.2 The Parties agree that by no earlier than two hundred seventy (270) days and no later than one hundred and eighty (180) days prior to the expiration of this Agreement, they shall commence negotiations for a new agreement to be effective beginning on the expiration date of this Agreement (Subsequent Agreement).
- 2.3 If, within one hundred and thirty-five (135) days of commencing the negotiation referred to in Section 2.2 above, the Parties are unable to negotiate new terms, conditions and prices for a Subsequent Agreement, either Party may petition the Commission to establish appropriate terms, conditions and prices for the Subsequent Agreement pursuant to 47 U.S.C. 252.
- If, as of the expiration of this Agreement, a Subsequent Agreement has not been executed by the Parties, this Agreement shall terminate. Upon termination of this Agreement, BellSouth shall continue to offer services to DPI pursuant to the terms, conditions and rates set forth in BellSouth's then current standard interconnection agreement. In the event that BellSouth's standard interconnection agreement becomes effective as between the Parties, the Parties may continue to negotiate a Subsequent Agreement or arbitrate disputed issues to reach a Subsequent Agreement as set forth in Section 2.3 above, and the terms of such Subsequent Agreement shall be effective as of the effective date as stated in the Subsequent Agreement.

#### 3. Operational Support Systems

DPI shall pay charges for Operational Support Systems (OSS) as set forth in this Agreement.

#### 4. Parity

When DPI purchases Telecommunications Services from BellSouth pursuant to Attachment I of this Agreement for the purposes of resale to End Users, such services shall be equal in quality, subject to the same conditions, and provided within the same provisioning time intervals that BellSouth provides to its Affiliates, subsidiaries and End Users. To the extent technically feasible, the quality of a Network Element, as well as the quality of the access to such Network Element provided by BellSouth to DPI shall be at least equal in quality to that which BellSouth provides to itself, its Affiliates or any other Telecommunications carrier. The quality of the interconnection between the network of BellSouth and the network of DPI shall be at a level that is equal to that which BellSouth provides itself, a subsidiary, an Affiliate, or any other party. The interconnection facilities shall be designed to meet the same technical criteria and service standards that are used within BellSouth's network and shall extend to a consideration of service quality as perceived by BellSouth's End Users and service quality as perceived by DPI.

#### 5. White Pages Listings

BellSouth shall provide DPI and its customers access to white pages directory listings under the following terms:

- 5.1.1 <u>Listings.</u> DPI shall provide all new, changed and deleted listings on a timely basis and BellSouth or its agent will include DPI residential and business customer listings in the appropriate White Pages (residential and business) or alphabetical directories in the geographic areas covered by this Interconnection Agreement. Directory listings will make no distinction between DPI and BellSouth subscribers.
- 5.1.2 Rates. So long as DPI provides subscriber listing information (SLI) to BellSouth in accordance with Section 5.2 below, BellSouth shall provide to DPI one (1) primary White Pages listing per DPI subscriber at no charge other than applicable service order charges as set forth in BellSouth's tariffs.
- 5.2 Procedures for Submitting DPI SLI are found in The BellSouth Business Rules for Local Ordering.
- 5.2.1 DPI authorizes BellSouth to release all DPI SLI provided to BellSouth by DPI to qualifying third parties via either license agreement or BellSouth's Directory Publishers Database Service (DPDS), General Subscriber Services Tariff (GSST), Section A38.2, as the same may be amended from time to time. Such DPI SLI shall be intermingled with BellSouth's own customer listings and listings of any other CLEC that has authorized a similar release of SLI.
- 5.2.2 No compensation shall be paid to DPI for BellSouth's receipt of DPI SLI, or for the subsequent release to third parties of such SLI. In addition, to the extent BellSouth incurs costs to modify its systems to enable the release of DPI's SLI, or costs on an ongoing basis to administer the release of DPI SLI, DPI shall pay to BellSouth its proportionate share of the reasonable costs associated therewith. At any time that costs may be incurred to administer the release of DPI's SLI, DPI will be notified. If DPI does not wish to pay its proportionate share of these reasonable costs, DPI may instruct BellSouth that it does not wish to release its SLI to independent publishers, and DPI shall amend this Agreement accordingly. DPI will be liable for all costs incurred until the effective date of the amendment.
- S.2.3 Neither BellSouth nor any agent shall be liable for the content or accuracy of any SL1 provided by DP1 under this Agreement. DP1 shall indemnify, hold harmless and defend BellSouth and its agents from and against any damages, losses, liabilities, demands, claims, suits, judgments, costs and expenses (including but not limited to reasonable attorneys' fees and expenses) arising from BellSouth's tariff obligations or otherwise and resulting from or arising out of any third party's claim of inaccurate DP1 listings or use of the SL1 provided pursuant to this Agreement. BellSouth may forward to DP1 any complaints received by BellSouth relating to the accuracy or quality of DP1 listings.
- 5.2.4 Listings and subsequent updates will be released consistent with BellSouth system changes and/or update scheduling requirements.
- 5.3 <u>Unlisted/Non-Published Subscribers</u>. DPI will be required to provide to BellSouth the names, addresses and telephone numbers of all DPI customers who wish to be

omitted from directories. Unlisted/Non-Published SLI will be subject to the rates as set forth in BellSouth's General Subscriber Services Tariff.

- 5.4 <u>Inclusion of DPI End Users in Directory Assistance Database</u>. BellSouth will include and maintain DPI subscriber listings in BellSouth's Directory Assistance databases at no recurring charge and DPI shall provide such Directory Assistance listings to BellSouth at no recurring charge.
- 5.5 <u>Listing Information Confidentiality</u>. BellSouth will afford DPI's directory listing information the same level of confidentiality that BellSouth affords its own directory listing information.
- 5.6 <u>Additional and Designer Listings</u>. Additional and designer listings will be offered by BellSouth at tariffed rates as set forth in the General Subscriber Services Tariff.
- 5.7 <u>Directories</u>. BellSouth or its agent shall make available White Pages directories to DPI subscribers at no charge or as specified in a separate agreement with BellSouth's agent.
- 6. Court Ordered Requests for Call Detail Records and Other Subscriber Information
- 6.1 Subpoenas Directed to BellSouth. Where BellSouth provides resold services or local switching for DPI, BellSouth shall respond to subpoenas and court ordered requests delivered directly to BellSouth for the purpose of providing call detail records when the targeted telephone numbers belong to DPI End Users. Billing for such requests will be generated by BellSouth and directed to the law enforcement agency initiating the request. BellSouth shall maintain such information for DPI End Users for the same length of time it maintains such information for its own End Users.
- 6.2 Subpoenas Directed to DPI. Where BellSouth is providing to DPI
  Telecommunications Services for resale or providing to DPI the local switching
  function, then DPI agrees that in those cases where DPI receives subpoenas or
  court ordered requests regarding targeted telephone numbers belonging to DPI
  End Users, and where DPI does not have the requested information, DPI will
  advise the law enforcement agency initiating the request to redirect the subpoena
  or court ordered request to BellSouth for handling in accordance with 6.1 above.
- 6.3 In all other instances, where either Party receives a request for information involving the other Party's End User, the Party receiving the request will advise the law enforcement agency initiating the request to redirect such request to the other Party.
- 7. Liability and Indemnification

- 7.1 <u>DPI Liability</u>. In the event that DPI consists of two (2) or more separate entities as set forth in this Agreement and/or any Amendments hereto, all such entities shall be jointly and severally liable for the obligations of DPI under this Agreement.
- 7.2 <u>Liability for Acts or Omissions of Third Parties</u>. BellSouth shall not be liable to DPI for any act or omission of another Telecommunications company providing services to DPI.

#### 7.3 Limitation of Liability

- 7.3.1 Except for any indemnification obligations of the Parties hereunder, each Party's liability to the other for any loss, cost, claim, injury, liability or expense, including reasonable attorneys' fees relating to or arising out of any negligent act or omission in its performance of this Agreement, whether in contract or in tort, shall be limited to a credit for the actual cost of the services or functions not performed or improperly performed.
- 2.3.2 Limitations in Tariffs. A Party may, in its sole discretion, provide in its tariffs and contracts with its End Users and third parties that relate to any service, product or function provided or contemplated under this Agreement, that to the maximum extent permitted by Applicable Law, such Party shall not be liable to the End User or third party for (i) any loss relating to or arising out of this Agreement, whether in contract, tort or otherwise, that exceeds the amount such Party would have charged that applicable person for the service, product or function that gave rise to such loss and (ii) consequential damages. To the extent that a Party elects not to place in its tariffs or contracts such limitations of liability, and the other Party incurs a loss as a result thereof, such Party shall indemnify and reimburse the other Party for that portion of the loss that would have been limited had the first Party included in its tariffs and contracts the limitations of liability that such other Party included in its own tariffs at the time of such loss.
- 7.3.3 Neither BellSouth nor DPI shall be liable for damages to the other Party's terminal location, equipment or End User premises resulting from the furnishing of a service, including, but not limited to, the installation and removal of equipment or associated wiring, except to the extent caused by a Party's negligence or willful misconduct or by a Party's failure to ground properly a local loop after disconnection.
- 7.3.4 Under no circumstance shall a Party be responsible or liable for indirect, incidental, or consequential damages, including, but not limited to, economic loss or lost business or profits, damages arising from the use or performance of equipment or software, or the loss of use of software or equipment, or accessories attached thereto, delay, error, or loss of data. In connection with this limitation of liability, each Party recognizes that the other Party may, from time to time, provide advice, make recommendations, or supply other analyses related to the services or facilities described in this Agreement, and, while each Party shall use diligent

efforts in this regard, the Parties acknowledge and agree that this limitation of liability shall apply to provision of such advice, recommendations, and analyses.

- 7.3.5 To the extent any specific provision of this Agreement purports to impose liability, or limitation of liability, on either Party different from or in conflict with the liability or limitation of liability set forth in this Section, then with respect to any facts or circumstances covered by such specific provisions, the liability or limitation of liability contained in such specific provision shall apply.
- 7.4 Indemnification for Certain Claims. The Party providing services hereunder, its Affiliates and its parent company, shall be indemnified, defended and held harmless by the Party receiving services hereunder against any claim, loss or damage arising from the receiving Party's use of the services provided under this Agreement pertaining to (1) claims for libel, slander or invasion of privacy arising from the content of the receiving Party's own communications, or (2) any claim, loss or damage claimed by the End User of the Party receiving services arising from such company's use or reliance on the providing Party's services, actions, duties, or obligations arising out of this Agreement.
- 7.5 <u>Disclaimer</u>. EXCEPT AS SPECIFICALLY PROVIDED TO THE CONTRARY IN THIS AGREEMENT, NEITHER PARTY MAKES ANY REPRESENTATIONS OR WARRANTIES TO THE OTHER PARTY CONCERNING THE SPECIFIC QUALITY OF ANY SERVICES, OR FACILITIES PROVIDED UNDER THIS AGREEMENT. THE PARTIES DISCLAIM, WITHOUT LIMITATION, ANY WARRANTY OR GUARANTEE OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE, ARISING FROM COURSE OF PERFORMANCE, COURSE OF DEALING, OR FROM USAGES OF TRADE.

#### 8. Intellectual Property Rights and Indemnification

- 8.1 No License. No patent, copyright, trademark or other proprietary right is licensed, granted or otherwise transferred by this Agreement. The Parties are strictly prohibited from any use, including but not limited to, in the selling, marketing, promoting or advertising of telecommunications services, of any name, service mark, logo or trademark (collectively, the "Marks") of the Other Party. The Marks include those Marks owned directly by a Party or its Affiliate(s) and those Marks that a Party has a legal and valid license to use. The Parties acknowledge that they are separate and distinct and that each provides a separate and distinct service and agree that neither Party may, expressly or impliedly, state, advertise or market that it is or offers the same service as the Other Party or engage in any other activity that may result in a likelihood of confusion between its own service and the service of the Other Party.
- 8.2 Ownership of Intellectual Property. Any intellectual property that originates from or is developed by a Party shall remain the exclusive property of that Party. Except for a limited, non-assignable, non-exclusive, non-transferable license to use

patents or copyrights to the extent necessary for the Parties to use any facilities or equipment (including software) or to receive any service solely as provided under this Agreement, no license in patent, copyright, trademark or trade secret, or other proprietary or intellectual property right, now or hereafter owned, controlled or licensable by a Party, is granted to the other Party. Neither shall it be implied nor arise by estoppel. Any trademark, copyright or other proprietary notices appearing in association with the use of any facilities or equipment (including software) shall remain on the documentation, material, product, service, equipment or software. It is the responsibility of each Party to ensure at no additional cost to the other Party that it has obtained any necessary licenses in relation to intellectual property of third Parties used in its network that may be required to enable the other Party to use any facilities or equipment (including software), to receive any service, or to perform its respective obligations under this Agreement.

- 8.3 Intellectual Property Remedies
- 8.3.1 Indemnification. The Party providing a service pursuant to this Agreement will defend the Party receiving such service or data provided as a result of such service against claims of infringement arising solely from the use by the receiving Party of such service in the manner contemplated under this Agreement and will indemnify the receiving Party for any damages awarded based solely on such claims in accordance with Section 7 preceding.
- 8.3.2 <u>Claim of Infringement.</u> In the event that use of any facilities or equipment (including software), becomes, or in the reasonable judgment of the Party who owns the affected network is likely to become, the subject of a claim, action, suit, or proceeding based on intellectual property infringement, then said Party shall promptly and at its sole expense and sole option, but subject to the limitations of liability set forth below:
- 8.3.2.1 modify or replace the applicable facilities or equipment (including software) while maintaining form and function, or
- 8.3.2.2 obtain a license sufficient to allow such use to continue.
- 8.3.2.3 In the event Section 8.3.2.1 or 8.3.2.2 are commercially unreasonable, then said Party may terminate, upon reasonable notice, this contract with respect to use of, or services provided through use of, the affected facilities or equipment (including software), but solely to the extent required to avoid the infringement claim.
- 8.3.3 Exception to Obligations. Neither Party's obligations under this Section shall apply to the extent the infringement is caused by: (i) modification of the facilities or equipment (including software) by the indemnitee; (ii) use by the indemnitee of the facilities or equipment (including software) in combination with equipment or facilities (including software) not provided or authorized by the indemnitor, provided the facilities or equipment (including software) would not be infringing if used alone; (iii) conformance to specifications of the indemnitee which would

necessarily result in infringement; or (iv) continued use by the indemnitee of the affected facilities or equipment (including software) after being placed on notice to discontinue use as set forth herein.

- 8.3.4 Exclusive Remedy. The foregoing shall constitute the Parties' sole and exclusive remedies and obligations with respect to a third party claim of intellectual property infringement arising out of the conduct of business under this Agreement.
- 8.4 <u>Dispute Resolution.</u> Any claim arising under this Section 8 shall be excluded from the dispute resolution procedures set forth in Section 10 and shall be brought in a court of competent jurisdiction.

### 9. Proprietary and Confidential Information

- Proprietary and Confidential Information. It may be necessary for BellSouth and DPI, each as the "Discloser," to provide to the other Party, as "Recipient," certain proprietary and confidential information (including trade secret information) including but not limited to technical, financial, marketing, staffing and business plans and information, strategic information, proposals, request for proposals, specifications, drawings, maps, prices, costs, costing methodologies, procedures, processes, business systems, software programs, techniques, customer account data, call detail records and like information (collectively the "Information"). All such Information conveyed in writing or other tangible form shall be clearly marked with a confidential or proprietary legend. Information conveyed orally by the Discloser to Recipient shall be designated as proprietary and confidential at the time of such oral conveyance, shall be reduced to writing by the Discloser within forty-five (45) days thereafter, and shall be clearly marked with a confidential or proprietary legend.
- 9.2 <u>Use and Protection of Information.</u> Recipient agrees to protect such Information of the Discloser provided to Recipient from whatever source from distribution, disclosure or dissemination to anyone except employees of Recipient with a need to know such Information solely in conjunction with Recipient's analysis of the Information and for no other purpose except as authorized herein or as otherwise authorized in writing by the Discloser. Recipient will not make any copies of the Information inspected by it.
- 9.3 Exceptions. Recipient will not have an obligation to protect any portion of the Information which:
- 9.3.1 (a) is made publicly available by the Discloser or lawfully by a nonparty to this Agreement; (b) is lawfully obtained by Recipient from any source other than Discloser; (c) is previously known to Recipient without an obligation to keep it confidential; or (d) is released from the terms of this Agreement by Discloser upon written notice to Recipient.
- 9.4 Recipient agrees to use the Information solely for the purposes of negotiations pursuant to 47 U.S.C. 251 or in performing its obligations under this Agreement

and for no other entity or purpose, except as may be otherwise agreed to in writing by the Parties. Nothing herein shall prohibit Recipient from providing information requested by the FCC or a state regulatory agency with jurisdiction over this matter, or to support a request for arbitration or an allegation of failure to negotiate in good faith.

- 9.5 Recipient agrees not to publish or use the Information for any advertising, sales or marketing promotions, press releases, or publicity matters that refer either directly or indirectly to the Information or to the Discloser or any of its affiliated companies.
- 9.6 The disclosure of Information neither grants nor implies any license to the Recipient under any trademark, patent, copyright, application or other intellectual property right that is now or may hereafter be owned by the Discloser.
- 9.7 <u>Survival of Confidentiality Obligations.</u> The Parties' rights and obligations under this Section 9 shall survive and continue in effect until two (2) years after the expiration or termination date of this Agreement with regard to all Information exchanged during the term of this Agreement. Thereafter, the Parties' rights and obligations hereunder survive and continue in effect with respect to any Information that is a trade secret under applicable law.

#### 10. Resolution of Disputes

Except as otherwise stated in this Agreement, if any dispute arises as to the interpretation of any provision of this Agreement or as to the proper implementation of this Agreement, the aggrieved Party shall petition the Commission for a resolution of the dispute. However, each Party reserves any rights it may have to seek judicial review of any ruling made by the Commission concerning this Agreement.

#### 11. Taxes

- Definition. For purposes of this Section, the terms "taxes" and "fees" shall include but not be limited to federal, state or local sales, use, excise, gross receipts or other taxes or tax-like fees of whatever nature and however designated (including tariff surcharges and any fees, charges or other payments, contractual or otherwise, for the use of public streets or rights of way, whether designated as franchise fees or otherwise) imposed, or sought to be imposed, on or with respect to the services furnished hereunder or measured by the charges or payments therefore, excluding any taxes levied on income.
- 11.2 Taxes and Fees Imposed Directly On Either Providing Party or Purchasing Party.

- Taxes and fees imposed on the providing Party, which are not permitted or required to be passed on by the providing Party to its customer, shall be borne and paid by the providing Party.
- Taxes and fees imposed on the purchasing Party, which are not required to be collected and/or remitted by the providing Party, shall be borne and paid by the purchasing Party.
- 11.3 Taxes and Fees Imposed on Purchasing Party But Collected And Remitted By Providing Party.
- Taxes and fees imposed on the purchasing Party shall be borne by the purchasing Party, even if the obligation to collect and/or remit such taxes or fees is placed on the providing Party.
- 11.3.2 To the extent permitted by applicable law, any such taxes and/or fees shall be shown as separate items on applicable billing documents between the Parties.

  Notwithstanding the foregoing, the purchasing Party shall remain liable for any such taxes and fees regardless of whether they are actually billed by the providing Party at the time that the respective service is billed.
- If the purchasing Party determines that in its opinion any such taxes or fees are not payable, the providing Party shall not bill such taxes or fees to the purchasing Party if the purchasing Party provides written certification, reasonably satisfactory to the providing Party, stating that it is exempt or otherwise not subject to the tax or fee, setting forth the basis therefor, and satisfying any other requirements under applicable law. If any authority seeks to collect any such tax or fee that the purchasing Party has determined and certified not to be payable, or any such tax or fee that was not billed by the providing Party, the purchasing Party may contest the same in good faith, at its own expense. In any such contest, the purchasing Party shall promptly furnish the providing Party with copies of all filings in any proceeding, protest, or legal challenge, all rulings issued in connection therewith, and all correspondence between the purchasing Party and the taxing authority.
- In the event that all or any portion of an amount sought to be collected must be paid in order to contest the imposition of any such tax or fee, or to avoid the existence of a lien on the assets of the providing Party during the pendency of such contest, the purchasing Party shall be responsible for such payment and shall be entitled to the benefit of any refund or recovery.
- 11.3.5 If it is ultimately determined that any additional amount of such a tax or fee is due to the imposing authority, the purchasing Party shall pay such additional amount, including any interest and penalties thereon.
- 11.3.6 Notwithstanding any provision to the contrary, the purchasing Party shall protect, indemnify and hold harmless (and defend at the purchasing Party's expense) the providing Party from and against any such tax or fee, interest or penalties thereon, or other charges or payable expenses (including reasonable attorney fees) with

respect thereto, which are incurred by the providing Party in connection with any claim for or contest of any such tax or fee.

- 11.3.7 Each Party shall notify the other Party in writing of any assessment, proposed assessment or other claim for any additional amount of such a tax or fee by a taxing authority; such notice to be provided, if possible, at least ten (10) days prior to the date by which a response, protest or other appeal must be filed, but in no event later than thirty (30) days after receipt of such assessment, proposed assessment or claim.
- 11.4 Taxes and Fees Imposed on Providing Party But Passed On To Purchasing Party.
- Taxes and fees imposed on the providing Party, which are permitted or required to be passed on by the providing Party to its customer, shall be borne by the purchasing Party.
- 11.4.2 To the extent permitted by applicable law, any such taxes and/or fees shall be shown as separate items on applicable billing documents between the Parties.

  Notwithstanding the foregoing, the purchasing Party shall remain liable for any such taxes and fees regardless of whether they are actually billed by the providing Party at the time that the respective service is billed.
- If the purchasing Party disagrees with the providing Party's determination as to the application or basis for any such tax or fee, the Parties shall consult with respect to the imposition and billing of such tax or fee. Notwithstanding the foregoing, the providing Party shall retain ultimate responsibility for determining whether and to what extent any such taxes or fees are applicable, and the purchasing Party shall abide by such determination and pay such taxes or fees to the providing Party. The providing Party shall further retain ultimate responsibility for determining whether and how to contest the imposition of such taxes and fees; provided, however, that any such contest undertaken at the request of the purchasing Party shall be at the purchasing Party's expense.
- In the event that all or any portion of an amount sought to be collected must be paid in order to contest the imposition of any such tax or fee, or to avoid the existence of a lien on the assets of the providing Party during the pendency of such contest, the purchasing Party shall be responsible for such payment and shall be entitled to the benefit of any refund or recovery.
- 11.4.5 If it is ultimately determined that any additional amount of such a tax or fee is due to the imposing authority, the purchasing Party shall pay such additional amount, including any interest and penalties thereon.
- 11.4.6 Notwithstanding any provision to the contrary, the purchasing Party shall protect, indemnify and hold harmless (and defend at the purchasing Party's expense) the providing Party from and against any such tax or fee, interest or penalties thereon, or other reasonable charges or payable expenses (including reasonable attorneys'

fees) with respect thereto, which are incurred by the providing Party in connection with any claim for or contest of any such tax or fee.

- 11.4.7 Each Party shall notify the other Party in writing of any assessment, proposed assessment or other claim for any additional amount of such a tax or fee by a taxing authority; such notice to be provided, if possible, at least ten (10) days prior to the date by which a response, protest or other appeal must be filed, but in no event later than thirty (30) days after receipt of such assessment, proposed assessment or claim.
- Mutual Cooperation. In any contest of a tax or fee by one Party, the other Party shall cooperate fully by providing records, testimony and such additional information or assistance as may reasonably be necessary to pursue the contest. Further, the other Party shall be reimbursed for any reasonable and necessary out-of-pocket copying and travel expenses incurred in assisting in such contest.

### 12. Force Majeure

In the event performance of this Agreement, or any obligation hereunder, is either directly or indirectly prevented, restricted, or interfered with by reason of fire, flood, earthquake or like acts of God, wars, revolution, civil commotion, explosion, acts of public enemy, embargo, acts of the government in its sovereign capacity, labor difficulties, including without limitation, strikes, slowdowns, picketing, or boycotts, unavailability of equipment from vendor, changes requested by DPI, or any other circumstances beyond the reasonable control and without the fault or negligence of the Party affected, the Party affected, upon giving prompt notice to the other Party, shall be excused from such performance on a day-to-day basis to the extent of such prevention, restriction, or interference (and the other Party shall likewise be excused from performance of its obligations on a day-to-day basis until the delay, restriction or interference has ceased); provided, however, that the Party so affected shall use diligent efforts to avoid or remove such causes of non-performance and both Parties shall proceed whenever such causes are removed or cease.

#### 13. Adoption of Agreements

BellSouth shall make available, pursuant to 47 USC § 252 and the FCC rules and regulations regarding such availability, to DPI any interconnection, service, or network element provided under any other agreement filed and approved pursuant to 47 USC § 252, provided a minimum of six months remains on the term of such agreement. The Parties shall adopt all rates, terms and conditions concerning such other interconnection, service or network element and any other rates, terms and conditions that are legitimately related to or were negotiated in exchange for or in conjunction with the interconnection, service or network element being adopted. The adopted interconnection, service, or network element and agreement shall apply to the same states as such other agreement. The term of the adopted agreement or provisions shall expire on the same date as set forth in the agreement that was adopted.

#### 14. Modification of Agreement

- 14.1 If DPI changes its name or makes changes to its company structure or identity due to a merger, acquisition, transfer or any other reason, it is the responsibility of DPI to notify BellSouth of said change and request that an amendment to this Agreement, if necessary, be executed to reflect said change.
- 14.2 No modification, amendment, supplement to, or waiver of the Agreement or any of its provisions shall be effective and binding upon the Parties unless it is made in writing and duly signed by the Parties.
- In the event that any effective legislative, regulatory, judicial or other legal action materially affects any material terms of this Agreement, or the ability of DPI or BellSouth to perform any material terms of this Agreement, DPI or BellSouth may, on thirty (30) days' written notice, require that such terms be renegotiated, and the Parties shall renegotiate in good faith such mutually acceptable new terms as may be required. In the event that such new terms are not renegotiated within ninety (90) days after such notice, the Dispute shall be referred to the Dispute Resolution procedure set forth in this Agreement.

#### 15. Non-waiver of Legal Rights

Execution of this Agreement by either Party does not confirm or imply that the executing Party agrees with any decision(s) issued pursuant to the Telecommunications Act of 1996 and the consequences of those decisions on specific language in this Agreement. Neither Party waives its rights to appeal or otherwise challenge any such decision(s) and each Party reserves all of its rights to pursue any and all legal and/or equitable remedies, including appeals of any such decision(s).

#### 16. Indivisibility

The Parties intend that this Agreement be indivisible and nonseverable, and each of the Parties acknowledges that it has assented to all of the covenants and promises in this Agreement as a single whole and that all of such covenants and promises, taken as a whole, constitute the essence of the contract. Without limiting the generality of the foregoing, each of the Parties acknowledges that any provision by BellSouth of collocation space under this Agreement is solely for the purpose of facilitating the provision of other services under this Agreement and that neither Party would have contracted with respect to the provisioning of collocation space under this Agreement if the covenants and promises of the other Party with respect to the other services provided under this Agreement had not been made. The Parties further acknowledge that this Agreement is intended to constitute a single transaction, that the obligations of the Parties under this Agreement are intended to be recouped against other payment obligations under this Agreement.

#### 17. Waivers

A failure or delay of either Party to enforce any of the provisions hereof, to exercise any option which is herein provided, or to require performance of any of the provisions hereof shall in no way be construed to be a waiver of such provisions or options, and each Party, notwithstanding such failure, shall have the right thereafter to insist upon the performance of any and all of the provisions of this Agreement.

# 18. Governing Law

Where applicable, this Agreement shall be governed by and construed in accordance with federal and state substantive telecommunications law, including rules and regulations of the FCC and appropriate Commission. In all other respects, this Agreement shall be governed by and construed and enforced in accordance with the laws of the State of Georgia without regard to its conflict of laws principles.

### 19. Assignments

Any assignment by either Party to any non-affiliated entity of any right, obligation or duty, or of any other interest hereunder, in whole or in part, without the prior written consent of the other Party shall be void. A Party may assign this Agreement in its entirety to an Affiliate of the Party without the consent of the other Party; provided, however, that the assigning Party shall notify the other Party in writing of such assignment thirty (30) days prior to the Effective Date thereof and, provided further, if the assignee is an assignee of DPI, the assignee must provide evidence of Commission CLEC certification. The Parties shall amend this Agreement to reflect such assignments and shall work cooperatively to implement any changes required due to such assignment. All obligations and duties of any Party under this Agreement shall be binding on all successors in interest and assigns of such Party. No assignment or delegation hereof shall relieve the assignor of its obligations under this Agreement in the event that the assignee fails to perform such obligations. Notwithstanding anything to the contrary in this Section, DPI shall not assign this Agreement to any Affiliate or non-affiliated entity unless either (1) DPI pays all bills, past due and current, under this Agreement, or (2) DPI's assignee expressly assumes liability for payment of such bills.

#### 20. Notices

Every notice, consent, approval, or other communications required or contemplated by this Agreement shall be in writing and shall be delivered by hand, by overnight courier or by US mail postage prepaid, address to:

## BellSouth Telecommunications, Inc.

BellSouth Local Contract Manager 600 North 19<sup>th</sup> Street, 8<sup>th</sup> floor Birmingham, Alabama 35203 and

ICS Attorney Suite 4300 675 W. Peachtree St. Atlanta, GA 30375

#### DPI-Teleconnect, LLC

David B. Dorwart President/CEO 2997 LBJ Freeway, Suite 225 Dallas, Texas 75234

Telephone: (972) 488-4500 Ext 4001

or at such other address as the intended recipient previously shall have designated by written notice to the other Party.

- Unless otherwise provided in this Agreement, notice by mail shall be effective on the date it is officially recorded as delivered by return receipt or equivalent, and in the absence of such record of delivery, it shall be presumed to have been delivered the fifth day, or next business day after the fifth day, after it was deposited in the mails.
- 20.3 Notwithstanding the foregoing, BellSouth may provide DPI notice via Internet posting of price changes and changes to the terms and conditions of services available for resale per Commission Orders. BellSouth will post changes to business processes and policies, notices of new service offerings, and changes to service offerings not requiring an amendment to this Agreement, notices required to be posted to BellSouth's website, and any other information of general applicability to CLECs.

#### 21. Rule of Construction

No rule of construction requiring interpretation against the drafting Party hereof shall apply in the interpretation of this Agreement.

### 22. Headings of No Force or Effect

The headings of Articles and Sections of this Agreement are for convenience of reference only, and shall in no way define, modify or restrict the meaning or interpretation of the terms or provisions of this Agreement.

# 23. Multiple Counterparts

This Agreement may be executed in multiple counterparts, each of which shall be deemed an original, but all of which shall together constitute but one and the same document.

## 24. Filing of Agreement

Upon execution of this Agreement it shall be filed with the appropriate state regulatory agency pursuant to the requirements of Section 252 of the Act, and the Parties shall share equally any filing fees therefor. If the regulatory agency imposes any filing or public interest notice fees regarding the filing or approval of the Agreement, DPI shall be responsible for publishing the required notice and the publication and/or notice costs shall be borne by DPI. Notwithstanding the foregoing, this Agreement shall not be submitted for approval by the appropriate state regulatory agency unless and until such time as DPI is duly certified as a local exchange carrier in such state, except as otherwise required by a Commission.

# 25. Compliance with Applicable Law

Each Party shall comply at its own expense with Applicable Law.

### 26. Necessary Approvals

Each Party shall be responsible for obtaining and keeping in effect all approvals from, and rights granted by, governmental authorities, building and property owners, other carriers, and any other persons that may be required in connection with the performance of its obligations under this Agreement. Each Party shall reasonably cooperate with the other Party in obtaining and maintaining any required approvals and rights for which such Party is responsible.

#### 27. Good Faith Performance

Each Party shall act in good faith in its performance under this Agreement and, in each case in which a Party's consent or agreement is required or requested hereunder, such Party shall not unreasonably withhold or delay such consent or agreement.

# 28. Nonexclusive Dealings

This Agreement does not prevent either Party from providing or purchasing services to or from any other person nor, except as provided in Section 252(i) of the Act, does it obligate either Party to provide or purchase any services (except insofar as the Parties are obligated to provide access to Interconnection, services and Network Elements to DPI as a requesting carrier under the Act).

### 29. Rate True-Up

- This section applies to Network Interconnection and/or Unbundled Network
  Elements and Other Services rates that are expressly subject to true-up under this
  Agreement.
- The designated true-up rates shall be trued-up, either up or down, based on final prices determined either by further agreement between the Parties, or by a final order (including any appeals) of the Commission. The Parties shall implement the true-up by comparing the actual volumes and demand for each item, together with the designated true-up rates for each item, with the final prices determined for each item. Each Party shall keep its own records upon which the true-up can be based, and any final payment from one Party to the other shall be in an amount agreed upon by the Parties based on such records. In the event of any disagreement as between the records or the Parties regarding the amount of such true-up, the Parties shall submit the matter to the Dispute Resolution process in accordance with the provisions of Section 10 of the General Terms and Conditions of this Agreement.
- An effective order of the Commission that forms the basis of a true-up shall be based upon cost studies submitted by either or both Parties to the Commission and shall be binding upon BellSouth and DPI specifically or upon all carriers generally, such as a generic cost proceeding.

#### 30. Survival

The Parties' obligations under this Agreement which by their nature are intended to continue beyond the termination or expiration of this Agreement shall survive the termination or expiration of this Agreement.

#### 31. Entire Agreement

31.1 This Agreement means the General Terms and Conditions, the Attachments identified in Section 31.2 below, and all documents identified therein, as such may be amended from time to time and which are incorporated herein by reference, all of which, when taken together, are intended to constitute one indivisible agreement. This Agreement sets forth the entire understanding and supersedes prior agreements between the Parties relating to the subject matter contained in this Agreement and merges all prior discussions between them. Any orders placed under prior agreements between the Parties shall be governed by the terms of this Agreement and DPI acknowledges and agrees that any and all amounts and obligations owed for services provisioned or orders placed under prior agreements between the Parties, related to the subject matter hereof, shall be due and owing under this Agreement and be governed by the terms and conditions of this Agreement as if such services or orders were provisioned or placed under this Agreement. Neither Party shall be bound by any definition, condition, provision, representation, warranty, covenant or promise other than as expressly stated in this Agreement or as is contemporaneously or subsequently set forth in writing and

executed by a duly authorized officer or representative of the Party to be bound thereby.

This Agreement includes Attachments with provisions for the following:

Resale

Network Elements and Other Services

Network Interconnection

Collocation

Access to Numbers and Number Portability

Pre-Ordering, Ordering, Provisioning, Maintenance and Repair

Billing

Rights-of-Way, Conduits and Pole Attachments

Performance Measurements

BellSouth Disaster Recovery Plan

Bona Fide Request/New Business Request Process

The following services are included as options for purchase by DPI pursuant to the terms and conditions set forth in this Agreement. DPI may elect to purchase said services by written request to its Local Contract Manager if applicable:

Optional Daily Usage File (ODUF)
Enhanced Optional Daily Usage File (EODUF)
Access Daily Usage File (ADUF)
Line Information Database (LIDB) Storage
Centralized Message Distribution Service (CMDS)
Calling Name (CNAM)
LNP Data Base Query Service

IN WITNESS WHEREOF, the Parties have executed this Agreement the day and year written below.

Beusouth Lelecommunications, Inc.	DPJ- 1 eleconnect, LLC
By: Original Signature on File	By: Original Signature on File
Name: Elizabeth R.A. Shiroishi	Name: David B. Dorwart
Title: Director	Title: President and CEO
Date: 3/20/2003	Date: 3/11/2003

Attachment 1

Resale

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#### RESALE

#### 1. Discount Rates

- 1.1 The discount rates applied to DPI purchases of BellSouth Telecommunications
  Services for the purpose of resale shall be as set forth in Exhibit E. Such discounts
  have been determined by the applicable Commission to reflect the costs avoided by
  BellSouth when selling a service for wholesale purposes.
- 1.2 The telecommunications services available for purchase by DPI for the purposes of resale to DPI's End Users shall be available at BellSouth's tariffed rates less the discount set forth in Exhibit E to this Agreement and subject to the exclusions and limitations set forth in Exhibit A to this Agreement.

#### 2. Definition of Terms

- 2.1 COMPETITIVE LOCAL EXCHANGE COMPANY (CLEC) means a telephone company certificated by the Commission to provide local exchange service within BellSouth's franchised area.
- 2.2 CUSTOMER OF RECORD means the entity responsible for placing application for service; requesting additions, rearrangements, maintenance or discontinuance of service; payment in full of charges incurred such as non-recurring, monthly recurring, toll, directory assistance, etc.
- 2.3 DEPOSIT means assurance provided by a customer in the form of cash, surety bond or bank letter of credit to be held by BellSouth.
- 2.4 END USER means the ultimate user of the Telecommunications Service.
- 2.5 END USER CUSTOMER LOCATION means the physical location of the premises where an End User makes use of the telecommunications services.
- 2.6 NEW SERVICES means functions, features or capabilities that are not currently offered by BellSouth. This includes packaging of existing services or combining a new function, feature or capability with an existing service.
- 2.7 RESALE means an activity wherein a certificated CLEC, such as DPI, subscribes to the telecommunications services of BellSouth and then offers those telecommunications services to the public.

#### 3. General Provisions

3.1 All of the negotiated rates, terms and conditions set forth in this Attachment pertain to the resale of BellSouth's retail telecommunications services and other services specified in this Attachment. Subject to effective and applicable FCC and

Commission rules and orders, BellSouth shall make available to DPI for resale those telecommunications services BellSouth makes available, pursuant to its General Subscriber Services Tariff and Private Line Services Tariff, to customers who are not telecommunications carriers.

- 3.1.1 When DPI provides Resale service in a cross boundary area (areas that are part of the local serving area of another state's exchange) the rates, regulations and discounts for the tariffing state will apply. Billing will be from the serving state.
- 3.1.2 In Tennessee, if DPI does not resell Lifeline service to any end users, and if DPI agrees to order an appropriate Operator Services/Directory Assistance block as set forth in BellSouth's General Subscriber Services Tariff, the discount shall be 21.56%.
- In the event DPI resells Lifeline service to any end user in Tennessee, BellSouth will begin applying the 16% discount rate to all services. Upon DPI and BellSouth's implementation of a billing arrangement whereby a separate Master Account (Q-account) associated with a separate Operating Customer Number (OCN) is established for billing of Lifeline service end users, the discount shall be applied as set forth in 3.1.2 preceding for the non-Lifeline affected Master Account (Q-account).
- 3.1.2.2 DPI must provide written notification to BellSouth within 30 days prior to either providing its own operator services/ directory services or orders the appropriate operator services/directory assistance blocking, to qualify for the higher discount rate of 21.56%.
- 3.2 DPI may purchase resale services from BellSouth for its own use in operating its business. The resale discount will apply to those services under the following conditions:
- 3.2.1 DPI must resell services to other End Users.
- 3.2.2 DPI cannot be a competitive local exchange telecommunications company for the single purpose of selling to itself.
- 3.3 DPI will be the customer of record for all services purchased from BellSouth. Except as specified herein, BellSouth will take orders from, bill and receive payment from DPI for said services.
- 3.4 DPI will be BellSouth's single point of contact for all services purchased pursuant to this Agreement. BellSouth shall have no contact with the End User except to the extent provided for herein. Each Party shall provide to the other a nation wide (50 states) toll-free contact number for purposes of repair and maintenance.
- 3.5 BellSouth will continue to bill the End User for any services that the End User specifies it wishes to receive directly from BellSouth. BellSouth maintains the right

to serve directly any End User within the service area of DPI. BellSouth will continue to market directly its own telecommunications products and services and in doing so may establish independent relationships with End Users of DPI. Neither Party shall interfere with the right of any person or entity to obtain service directly from the other Party.

- 3.5.1 When an End User of DPI or BellSouth elects to change his/her carrier to the other Party, both Parties agree to release the End User's service to the other Party concurrent with the due date of the service order, which shall be established based on the standard interval for the End User's requested service as set forth in the BellSouth Product and Services Interval Guide.
- 3.5.2 BellSouth and DPI will refrain from contacting an End User who has placed or whose selected carrier has placed on the End User's behalf an order to change the End User's service provider from BellSouth or DPI to the other Party until such time that the order for service has been completed.
- 3.6 Current telephone numbers may normally be retained by the End User and are assigned to the service furnished. However, neither Party nor the End User has a property right to the telephone number or any other call number designation associated with services furnished by BellSouth, and no right to the continuance of service through any particular central office. BellSouth reserves the right to change such numbers, or the central office designation associated with such numbers, or both, whenever BellSouth deems it necessary to do so in the conduct of its business and in accordance with BellSouth practices and procedures on a nondiscriminatory basis.
- 3.7 Where BellSouth provides resold services to DPI, BellSouth will provide DPI with on-line access to intermediate telephone numbers as defined by applicable FCC rules and regulations on a first come first served basis. DPI acknowledges that such access to numbers shall be in accordance with the appropriate FCC rules and regulations. DPI acknowledges that there may be instances where there is a shortage of telephone numbers in a particular Common Language Location Identifier Code (CLLIC); and in such instances, DPI shall return unused intermediate telephone numbers to BellSouth upon BellSouth's request. BellSouth shall make all such requests on a nondiscriminatory basis.
- BellSouth will allow DP1 to designate up to 100 intermediate telephone numbers per CLLIC, for DPI's sole use. Assignment, reservation and use of telephone numbers shall be governed by applicable FCC rules and regulations. DPI acknowledges that there may be instances where there is a shortage of telephone numbers in a particular CLLIC and BellSouth has the right to limit access to blocks of intermediate telephone numbers. These instances include: 1) where jeopardy status has been declared by the North American Numbering Plan (NANP) for a particular Numbering Plan Area (NPA); or 2) where a rate center has less than six months supply of numbering resources.

Service is furnished subject to the condition that it will not be used for any 3.9 unlawful purpose. Service will be discontinued if any law enforcement agency advises that the service 3.10 being used is in violation of the law. BellSouth can refuse service when it has grounds to believe that service will be 3.11 used in violation of the law. 3.12 BellSouth will cooperate with law enforcement agencies with subpoenas and court orders relating to DPI's End Users, pursuant to Section 6 of the General Terms and Conditions. 3.13 If DPI or its End Users utilize a BellSouth resold telecommunications service in a manner other than that for which the service was originally intended as described in BellSouth's retail tariffs, DPI has the responsibility to notify BellSouth. BellSouth will only provision and maintain said service consistent with the terms and conditions of the tariff describing said service. Facilities and/or equipment utilized by BellSouth to provide service to DPI remain 3.14 the property of BellSouth. 3.15 White page directory listings for DPI End Users will be provided in accordance with Section 5 of the General Terms and Conditions. 3.16 Service Ordering and Operational Support Systems (OSS) 3.16.1 DPI must order services through resale interfaces, i.e., the Local Carrier Service Center (LCSC) and/or appropriate Complex Resale Support Group (CRSG) pursuant to this Agreement. BellSouth has developed and made available the interactive interfaces by which DPI may submit a Local Service Request (LSR) electronically as set forth in Attachment 2 of this Agreement. Service orders will be in a standard format designated by BellSouth. 3.16.2 LSRs submitted by means of one of these interactive interfaces will incur an OSS electronic charge as set forth in Exhibit E to this Agreement. An individual LSR will be identified for billing purposes by its Purchase Order Number (PON). LSRs submitted by means other than one of these interactive interfaces (Mail, fax, courier, etc.) will incur a manual order charge as set forth in Exhibit E to this Agreement. Supplements or clarifications to a previously billed LSR will not incur another OSS charge. 3.16.3 Denial/Restoral OSS Charge. In the event DPI provides a list of customers to be denied and restored, rather than an LSR, each location on the list will require a

separate PON and therefore will be billed as one LSR per location.

- 3.16.4 <u>Cancellation OSS Charge.</u> DPI will incur an OSS charge for an accepted LSR that is later canceled.
- 3.17 Where available to BellSouth's End Users, BellSouth shall provide the following telecommunications services at a discount to allow for voice mail services:
  - Message Waiting Indicator ("MWI"), stutter dialtone and message waiting light feature capabilities
  - Call Forward Busy Line ("CF/B")
  - Call Forward Don't Answer ("CF/DA")

Further, BellSouth messaging services set forth in BellSouth's Messaging Service Information Package shall be made available for resale without the wholesale discount.

- 3.18 BellSouth shall provide branding for, or shall unbrand, voice mail services for DPI per the Bona Fide Request/New Business Request process as set forth in Attachment 6 of this Agreement.
- 3.19 BellSouth's Inside Wire Maintenance Service Plan is available for resale at rates, terms and conditions as set forth by BellSouth and without the wholesale discount.
- 3.20 In the event DPI acquires an end user whose service is provided pursuant to a BellSouth Special Assembly, BellSouth shall make available to DPI that Special Assembly at the wholesale discount at DPI's option. DPI shall be responsible for all terms and conditions of such Special Assembly including but not limited to termination liability if applicable.
- 3.21 BellSouth shall provide 911/E911 for DPI customers in the same manner that it is provided to BellSouth customers. BellSouth shall provide and validate DPI customer information to the PSAP. BellSouth shall use its service order process to update and maintain, on the same schedule that it uses for its customers, the DPI customer service information in the ALI/DMS (Automatic Location Identification/Location Information) databases used to support 911/E911 services.
- 3.22 BellSouth shall bill, and DPI shall pay, the End User line charge associated with implementing Number Portability as set forth in BellSouth's FCC No. 1 tariff. This charge is not subject to the wholesale discount.
- 3.23 Pursuant to 47 CFR Section 51.617, BellSouth shall bill to DPI, and DPI shall pay, the End User common line charges identical to the End User common line charges BellSouth bills its End Users.

#### 4. BellSouth's Provision of Services to DPI

- 4.1 Resale of BellSouth services shall be as follows:
- 4.1.1 The resale of telecommunications services shall be limited to users and uses conforming to the class of service restrictions.
- 4.1.2 Hotel and Hospital PBX services are the only telecommunications services available for resale to Hotel/Motel and Hospital End Users, respectively.

  Similarly, Access Line Service for Customer Provided Coin Telephones is the only local service available for resale to Payphone Service Provider (PSP) customers. Shared Tenant Service customers can only be sold those local exchange access services available in BellSouth's A23 Shared Tenant Service Tariff in the states of Florida, Georgia, North Carolina and South Carolina, and in A27 in the states of Alabama, Kentucky, Louisiana, Mississippi and Tennessee.
- 4.1.3 BellSouth reserves the right to periodically audit services purchased by DPI to establish authenticity of use. Such audit shall not occur more than once in a calendar year. DPI shall make any and all records and data available to BellSouth or BellSouth's auditors on a reasonable basis. BellSouth shall bear the cost of said audit. Any information provided by DPI for purposes of such audit shall be deemed Confidential Information pursuant to the General Terms and Conditions of this Agreement.
- 4.2 Subject to Exhibit A hereto, resold services can only be used in the same manner as specified in BellSouth's Tariffs. Resold services are subject to the same terms and conditions as are specified for such services when furnished to an individual End User of BellSouth in the appropriate section of BellSouth's Tariffs. Specific tariff features (e.g. a usage allowance per month) shall not be aggregated across multiple resold services.
- 4.3 DPI may resell services only within the specific service area as defined in its certificate of operation approved by the Commission.
- 4.4 If DPI cancels an order for resold services, any costs incurred by BellSouth in conjunction with provisioning of such order will be recovered in accordance with BellSouth's General Subscriber Services Tariffs and Private Line Services Tariffs.
- 4.5 Service Jointly Provisioned with an Independent Company or Competitive Local Exchange Company Areas
- 4.5.1 BellSouth will in some instances provision resold services in accordance with the General Subscriber Services Tariff and Private Line Tariffs jointly with an Independent Company or other Competitive Local Exchange Carrier.
- 4.5.2 When DPI assumes responsibility for such service, all terms and conditions defined in the Tariff will apply for services provided within the BellSouth service area only.

- 4.5.3 Service terminating in an Independent Company or other Competitive Local Exchange Carrier area will be provisioned and billed by the Independent Company or other Competitive Local Exchange Carrier directly to DPI.
- 4.5.4 DPI must establish a billing arrangement with the Independent Company or other Competitive Local Exchange Carrier prior to assuming an end user account where such circumstances apply.
- 4.5.5 Specific guidelines regarding such services are available on BellSouth's website @ www.interconnection.bellsouth.com.

# 5. Maintenance of Services

- 5.1 Services resold pursuant to this Attachment and BellSouth's General Subscriber Service Tariff and Private Line Service Tariff and facilities and equipment provided by BellSouth shall be maintained by BellSouth.
- 5.2 DPI or its End Users may not rearrange, move, disconnect, remove or attempt to repair any facilities owned by BellSouth except with the written consent of BellSouth.
- 5.3 DPI accepts responsibility to notify BellSouth of situations that arise that may result in a service problem.
- 5.4 DPI will contact the appropriate repair centers in accordance with procedures established by BellSouth.
- For all repair requests, DPl shall adhere to BellSouth's prescreening guidelines prior to referring the trouble to BellSouth.
- BellSouth will bill DPI for handling troubles that are found not to be in BellSouth's network pursuant to its standard time and material charges. The standard time and material charges will be no more than what BellSouth charges to its retail customers for the same services.
- 5.7 BellSouth reserves the right to contact DPI's End Users, if deemed necessary, for maintenance purposes.

#### 6. Establishment of Service

After receiving certification as a local exchange carrier from the applicable regulatory agency, DPI will provide the appropriate BellSouth Advisory team manager the necessary documentation to enable BellSouth to establish accounts for resold services ("master account"). DPI is required to provide the following before a master account is established: blanker letter of authorization, misdirected number form, proof of PSC/PUC certification, the Application for Master Account, an Operating Company Number ("OCN") assigned by the National

Exchange Carriers Association ("NECA") and a deposit and tax exemption certificate, if applicable.

- 6.1.1 If DPI needs to change its OCN(s) under which it operates when DPI has already bee conducting business utilizing those OCN(s), DPI shall bear all costs incurred by BellSouth to convert DPI DPI to the new OCN(s). OCN conversion charges include all time required to make system updates to all of DPI's end user customer records. Appropriate charges will appear in the OC&C section of DPI's bill.
- DPI shall provide to BellSouth a blanket letter of authorization ("LOA") certifying that DPI will have End User authorization prior to viewing the End User's customer service record or switching the End User's service. BellSouth will not require End User confirmation prior to establishing service for DPI's End User customer.
- BellSouth will accept a request directly from the End User for conversion of the End User's service from DPI to BellSouth or will accept a request from another CLEC for conversion of the End User's service from DPI to such other CLEC. Upon completion of the conversion BellSouth will notify DPI that such conversion has been completed.

#### 7. Discontinuance of Service

- 7.1 The procedures for discontinuing service to an End User are as follows:
- 7.1.1 BellSouth will deny service to DPI's End User on behalf of, and at the request of, DPI. Upon restoration of the End User's service, restoral charges will apply and will be the responsibility of DPI.
- 7.1.2 At the request of DPI, BellSouth will disconnect a DPI End User customer.
- 7.1.3 All requests by DPI for denial or disconnection of an End User for nonpayment must be in writing.
- 7.1.4 DPI will be made solely responsible for notifying the End User of the proposed disconnection of the service.
- 7.1.5 BellSouth will continue to process calls made to the Annoyance Call Center and will advise DPI when it is determined that annoyance calls are originated from one of its End User's locations. BellSouth shall be indemnified, defended and held harmless by DPI and/or the End User against any claim, loss or damage arising from providing this information to DPI. It is the responsibility of DPI to take the corrective action necessary with its End Users who make annoying calls. (Failure to do so will result in BellSouth's disconnecting the End User's service.)

8.	Operator Services (Operator Call Processing and Directory Assistance)
8.1	Operator Call Processing provides: (1) operator handling for call completion (for example, collect, third number billing, and manual calling-card calls). (2) operator or automated assistance for billing after the end user has dialed the called number (for example, calling card calls); and (3) special services including but not limited to Busy Line Verification and Emergency Line Interrupt (ELI), Emergency Agency Call and Operator-assisted Directory Assistance.
8.1	Upon request for BellSouth Operator Call Processing, BellSouth shall:
8.1.1 .	Process 0+ and 0- dialed local calls
8.1.3.2	Process 0+ and 0- intraLATA toll calls.
8.1.4	Process calls that are billed to DPI end user's calling card that can be validated by BellSouth.
8.1.5	Process person-to-person calls.
8.1.6	Process collect calls.
8.1.7	Provide the capability for callers to bill a third party and shall also process such calls.
8.1.8	Process station-to-station calls.
8.1.9	Process Busy Line Verify and Emergency Line Interrupt requests.
8.1.10	Process emergency call trace originated by Public Safety Answering Points.
8.1.11	Process operator-assisted directory assistance calls.
8.1.12	Adhere to equal access requirements, providing DPI local end users the same IXC access that BellSouth provides its own operator service.
8.1.13	Exercise at least the same level of fraud control in providing Operator Service to DPI that BellSouth provides for its own operator service.
8.1.14	Perform Billed Number Screening when handling Collect, Person-to-Person, and Billed-To-Third-Party calls.
8.1.15	Direct customer account and other similar inquiries to the customer service center designated by DPI.
8.1.16	Provide call records to DPI in accordance with ODUF standards.

The interface requirements shall conform to the interface specifications for the 8.1.17 platform used to provide Operator Services as long as the interface conforms to industry standards. 8.2 **Directory Assistance Service** 8.2.1 Directory Assistance Service provides local and non-local end user telephone number listings with the option to complete the call at the caller's direction separate and distinct from local switching. Directory Assistance Service shall provide up to two listing requests per call, if 8.2.2 available and if requested by DPI's end user. BellSouth shall provide calleroptional directory assistance call completion service at rates set forth in BellSouth's General Subscriber Services Tariff to one of the provided listings. 8.3.1 Directory Assistance Service Updates 8.3.1 BellSouth shall update end user listings changes daily. These changes include: 8.3.2 New end user connections 8.3.3 End user disconnections 8.3.4 End user address changes 8.3.5 These updates shall also be provided for non-listed and non-published numbers for use in emergencies. 8.4 Branding for Operator Call Processing and Directory Assistance 8.4.1 BellSouth's branding feature provides a definable announcement to DPI end users using Directory Assistance (DA)/ Operator Call Processing (OCP) prior to placing such end users in queue or connecting them to an available operator or automated operator system. This feature allows DPI's name on whose behalf BellSouth is providing Directory Assistance and/or Operator Call Processing. Rates for the branding features are set forth in Exhibit E of this Attachment. 8.4.2 BellSouth offers three branding offering options to DPI when ordering BellSouth's Directory Assistance and Operator Call Processing: BellSouth Branding, Unbranding and Custom Branding. 8.4.3 Upon receipt of the branding order from DPI, the order is considered firm after ten (10) business days. Should DPI decide to cancel the order, written notification to DPI's BellSouth Account Executive is required. If DPI decides to cancel after ten (10) business days from receipt of the branding order, DPI shall pay all charges per the order.

- 8.4.4 Branding via Originating Line Number Screening (OLNS)
- 8.4.4.1 BellSouth Branding, Unbranding and Custom Branding are also available for Directory Assistance, Operator Call Processing or both via OLNS software. When utilizing this method of Unbranding or Custom Branding DPI shall not be required to purchase dedicated trunking.
- 8.4.4.2 BellSouth Branding is the default branding offering.
- For BellSouth to provide Unbranding or Custom Branding via OLNS software for Operator Call Processing or for Directory Assistance DPI must have its Operating Company Number ("OCN(s)") and telephone numbers reside in BellSouth's LIDB; however, a BellSouth LIDB Storage Agreement is not required. To Implement Unbranding and Custom Branding via OLNS software, DPI must submit a manual order form which requires, among other things, DPI's OCN and a forecast for the traffic volume anticipated for each BellSouth TOPS during the peak busy hour. DPI shall provide updates to such forecast on a quarterly basis and at any time such forecasted traffic volumes are expected to change significantly. Upon DPI's purchase of Unbranding and Custom Branding using OLNS software for any particular TOPS, all DPI end users served by that TOPS will receive the Unbranded "no announcement" or the Custom Branded announcement.
- 8.4.4.4 Rates for Unbranding and Custom Branding via OLNS software for Directory Assistance and for Operator Call Processing are as set forth in Exhibit E of this Attachment. In addition to the charges for Unbranding and Custom Branding via OLNS software, DPI shall continue to pay BellSouth applicable labor and other charges for the use of BellSouth's Directory Assistance and Call Processing platforms as set forth in Exhibit E of this Attachment.
- 8.4.5 Selective Call Routing using Line Class Codes (SCR-LCC)
- 8.4.5.1 Where DPI resells BellSouth's services and utilizes an operator services provider other than BellSouth, BellSouth will route DPI's end user calls to that provider through Selective Call Routing.
- 8.4.5.2 Selective Call Routing using Line Class Codes (SCR-LCC) provides the capability for DPI to have its OCP/DA calls routed to BellSouth's OCP/DA platform for BellSouth provided Custom Branded or Unbranded OCP/DA or to its own or an alternate OCP/DA platform for Self-Branded OCP/DA. SCR-LCC is only available if line class code capacity is available in the requested BellSouth end office switches.
- 8.4.5.3 Custom Branding for Directory Assistance is not available for certain classes of service, including but not limited to Hotel/Motel services, WATS service and certain PBX services.

Where available, DPI specific and unique line class codes are programmed in each 8.4.5.4 BellSouth end office switch where DPI intends to service end users with customized OCP/DA branding. The line class codes specifically identify DPI's end users so OCP/DA calls can be routed over the appropriate trunk group to the requested OCP/DA platform. Additional line class codes are required in each end office if the end office serves multiple NPAs (i.e., a unique LCC is required per NPA), and/or if the end office switch serves multiple rate areas and DPI intends to provide DPI-branded OCP/DA to its end users in these multiple rate areas. 8.4.5.5 BellSouth Branding is the default branding offering. SCR-LCC supporting Custom Branding and Self Branding require DPI to order 8.4.5.6 dedicated transport and trunking from each BellSouth end office identified by DPI, either to the BellSouth Traffic Operator Position System (TOPS) for Custom Branding or to the DPI Operator Service Provider for Self Branding. Separate trunk groups are required for Operator Services and for Directory Assistance. Rates for transport and trunks are set forth in applicable BellSouth Tariffs. 8.4.5.7 The rates for SCR-LCC are as set forth in Exhibit E of this Attachment. There is a nonrecurring charge for the establishment of each Line Class Code in each BellSouth central office. 8.4.5.8 Unbranded Directory Assistance and/or Operator Call Processing calls ride common trunk groups provisioned by BellSouth from those end offices identified by DPI to the BellSouth Tops. The calls are routed to "No Amouncement." 8.4.6 Customized Branding includes charges for the recording of the branding announcement and the loading of the audio units in each TOPS Switch and Network Applications Vehicle (NAV) equipment for which DPI requires service. 8.4.6.1 Directory Assistance customized branding uses: 8.4.6.2 the recording of DPI 8.4.6.3 the loading of the recording in each switch. 8.4.6.4 Operator Call Processing customized branding uses: 8.4.6.5 the recording of DPI

the loading of the recording in each switch.

the loading on the Network Applications Vehicle (NAV). All NAV shelves within

the region where the customer is offering service must be loaded.

8.4.6.6 2

8.4.6.7

# 9. Line Information Database (LIDB) 9.1 BellSouth will store in its Line Information

- BellSouth will store in its Line Information Database (LIDB) records relating to service only in the BellSouth region. The LIDB Storage Agreement is included in this Attachment as Exhibit B.
- 9.2 BellSouth will provide LIDB Storage upon written request to DPI's Account Manager stating a requested activation date.

# 10. RAO Hosting

- 10.1 RAO Hosting is not required for resale in the BellSouth region.
- 11. Optional Daily Usage File (ODUF)
- The Optional Daily Usage File (ODUF) Agreement with terms and conditions is included in this Attachment as Exhibit C. Rates for ODUF are as set forth in Exhibit E of this Attachment.
- 11.2. BellSouth will provide ODUF service upon written request to its Account Manager stating a requested activation date.
- 12. Enhanced Optional Daily Usage File (EODUF)
- 12.1 The Enhanced Optional Daily Usage File (EODUF) service Agreement with terms and conditions is included in this Attachment as Exhibit D. Rates for EODUF are as set forth in Exhibit E of this Attachment.
- 12.2 BellSouth will provide EODUF service upon written request to its Account Manager stating a requested activation date.

Attachment I Page 16 Arididx A

# EXCENSIONS AND LIMITATIONS ON SERVICES AVAILABLE FOR RESALE (Note 3)

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# LINE INFORMATION DATA BASE (LIDB)

#### RESALE STORAGE AGREEMENT

#### 1. Definitions (from Addendum)

- A. Billing number a number used by BellSouth for the purpose of identifying an account liable for charges. This number may be a line or a special billing number.
- B. Line number a ten-digit number assigned by BellSouth that identifies a telephone line associated with a resold local exchange service.
- C. Special billing number a ten-digit number that identifies a billing account established by BellSouth in connection with a resold local exchange service.
- D. Calling Card number a billing number plus PIN number assigned by BellSouth.
- E. PIN number a four-digit security code assigned by BellSouth that is added to a billing number to compose a fourteen-digit calling eard number.
- F. Toll billing exception indicator associated with a billing number to indicate that it is considered invalid for billing of collect calls or third number calls or both, by DPI.
- G. Billed Number Screening refers to the query service used to determine whether a toll billing exception indicator is present for a particular billing number.
- H. Calling Card Validation refers to the query service used to determine whether a particular calling card number exists as stated or otherwise provided by a caller.
- Billing number information information about billing number or Calling Card number as assigned by BellSouth and toll billing exception indicator provided to BellSouth by DPI.
- J. Get-Data refers to the query service used to determine, at a minimum, the Account Owner and/or Regional Accounting Office for a line number. This query service may be modified to provide additional information in the future.
- K. Originating Line Number Screening ("OLNS") refers to the query service used to determine the billing, screening and call handling indicators, station type and Account Owner provided to BellSouth by DPI for originating line numbers.
- L. Account Owner name of the local exchange telecommunications company that is providing dialtone on a subscriber line.

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#### II. General

- A. This Agreement sets forth the terms and conditions pursuant to which BellSouth agrees to store in its LIDB certain information at the request of DPI and pursuant to which BellSouth, its LIDB customers and DPI shall have access to such information. In addition, this Agreement sets forth the terms and conditions for DPI's provision of billing number information to BellSouth for inclusion in BellSouth's LIDB. DPI understands that BellSouth provides access to information in its LIDB to various telecommunications service providers pursuant to applicable tariffs and agrees that information stored at the request of DPI, pursuant to this Agreement, shall be available to those telecommunications service providers. The terms and conditions contained herein shall hereby be made a part of this Resale Agreement upon notice to DPI's account team and/or Local Contract Manager activate this LIDB Storage Agreement. The General Terms and Conditions of the Resale Agreement shall govern this LIDB Storage Agreement. The terms and conditions contained in the attached Addendum are hereby made a part of this LIDB Storage Agreement as if fully incorporated herein.
- B. BellSouth will provide responses to on-line, call-by-call queries to billing number information for the following purposes:
  - 1. Billed Number Screening

BellSouth is authorized to use the billing number information to determine whether DPI has identified the billing number as one that should not be billed for collect or third number calls.

2. Calling Card Validation

BellSouth is authorized to validate a 14-digit Calling Card number where the first 10 digits are a line number or special billing number assigned by BellSouth, and where the last four digits (PIN) are a security code assigned by BellSouth.

3. OLNS

BellSouth is authorized to provide originating line screening information for billing services restrictions, station type, call handling indicators, presubscribed interLATA and local carrier and account owner on the lines of DPI from which a call originates.

4. GetData

BellSouth is authorized to provide, at a minimum, the account owner and/or Regional Accounting Office information on the lines of DPI indicating the local

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Attachment 1 Page 20 Exhibit B

DPI in accordance with the tax provisions set forth in the General Terms and Conditions of this Agreement.

# Optional Daily Usage File

- 1. Upon written request from DPI, BellSouth will provide the Optional Daily Usage File (ODUF) service to DPI pursuant to the terms and conditions set forth in this section.
- DP) shall furnish all relevant information required by BellSouth for the provision of the ODUF.
- 3. The ODUF feed will contain billable messages that were carried over the BellSouth Network and processed in the BellSouth Billing System, but billed to a DPI customer.
- 4. Charges for ODUF will appear on DPI's monthly bills. The charges are as set forth in Exhibit E to this Attachment. ODUF charges are billed once a month for the previous month's usage. DPI will be billed at the ODUF rates that are in effect at the end of the previous month.
- The ODUF feed will contain both rated and unrated messages. All messages will be in the standard Alliance for Telecommunications Industry Solutions (ATIS) EMI record format.
- 6. Messages that error in DPI's billing system will be the responsibility of DPI. If, however, DPI should encounter significant volumes of errored messages that prevent processing by DPI within its systems, BellSouth will work with DPI to determine the source of the errors and the appropriate resolution.
- 6. The following specifications shall apply to the ODUF feed.
- 6.1 ODUF Message to be Transmitted
- 6.1.1 The following messages recorded by BellSouth will be transmitted to DPI:
  - Message recording for per use/per activation type services (examples: Three Way Calling, Verify, Interrupt, Call Return, etc.)
  - Measured billable Local
  - Directory Assistance messages
  - IntraLATA Toll
  - WATS and 800 Service
  - NII

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- Information Service Provider Messages
- Operator Services Messages
- Credit/Cancel Records
- Usage for Voice Mail Message Service
- 6.1.2 Rated Incollects (originated in BellSouth and from other companies) can also be on ODUF. Rated Incollects will be intermingled with BellSouth recorded rated and unrated usage. Rated Incollects will not be packed separately.
- 6.1.3 BellSouth will perform duplicate record checks on records processed to ODUF. Any duplicate messages detected will be deleted and not sent to DPI.
- 6.1.4 In the event that DPI detects a duplicate on ODUF they receive from BellSouth, DPI will drop the duplicate message and will not return the duplicate to BellSouth).
- 6.2 ODUF Physical File Characteristics
- 6.2.1 The ODUF will be distributed to DPI via CONNECT:Direct or Secure File Transfer Protocol (FTP) or another mutually agreed medium. The ODUF feed will be a variable block format. The data on the ODUF feed will be in a non-compacted EMI format (175 byte format plus modules). It will be created on a daily basis Monday through Friday except holidays. Details such as dataset name and delivery schedule will be addressed during negotiations of the distribution medium. There will be a maximum of one dataset per workday per OCN.
- Data circuits (private line or dial-up) will be required between BellSouth and DPI for the purpose of data transmission when utilizing CONNECT:Direct. Where a dedicated line is required, DPI will be responsible for ordering the circuit, overseeing its installation and coordinating the installation with BellSouth. DPI will also be responsible for any charges associated with this line. Equipment required on the BellSouth end to attach the line to the mainframe computer and to transmit data will be negotiated on an individual case basis. Where a dial-up facility is required, dial circuits will be installed in the BellSouth data center by BellSouth and the associated charges assessed to DPI. Additionally, all message toll charges associated with the use of the dial circuit by DPI will be the responsibility of DPI. Associated equipment on the BellSouth end, including a modem, will be negotiated on an individual case basis between the Parties. All equipment, including modems and software, that is required on DPI end for the purpose of data transmission will be the responsibility of DPI.
- 6.2.3 If DPI utilizes Secure File Transfer Protocol (FTP) for data file transmission, purchase of the Secure File Transfer Protocol (FTP) software will be the responsibility of DPI.

- 6.3 ODUF Packing Specifications
- 6.3.1 A pack will contain a minimum of one message record or a maximum of 99,999 message records plus a pack header record and a pack trailer record. One transmission can contain a maximum of 99 packs and a minimum of one pack.
- 6.3.2 The OCN, From RAO, and Invoice Number will control the invoice sequencing. The From RAO will be used to identify to DPI which BellSouth RAO is sending the message. BellSouth and DPI will use the invoice sequencing to control data exchange. BellSouth will be notified of sequence failures identified by DPI and resend the data as appropriate.

The data will be packed using ATIS EMI records.

- 6.4 ODUF Pack Rejection
- 6.4.1 DPI will notify BellSouth within one business day of rejected packs (via the mutually agreed medium). Packs could be rejected because of pack sequencing discrepancies or a critical edit failure on the Pack Header or Pack Trailer records (i.e. out-of-balance condition on grand totals, invalid data populated). Standard ATIS EMI Error Codes will be used. DPI will not be required to return the actual rejected data to BellSouth. Rejected packs will be corrected and retransmitted to DPI by BellSouth.
- 6.5 ODUF Control Data

DPI will send one confirmation record per pack that is received from BellSouth. This confirmation record will indicate DPI received the pack and the acceptance or rejection of the pack. Pack Status Code(s) will be populated using standard ATIS EMI error codes for packs that were rejected by DPI for reasons stated in the above section.

- 6.6 ODUF Testing
- Upon request from DPI, BellSouth shall send test files to DPI for the ODUF. The Parties agree to review and discuss the file's content and/or format. For testing of usage results, BellSouth shall request that DPI set up a production (live) file. The live test may consist of DPI's employees making test calls for the types of services DPI requests on the ODUF. These test calls are logged by DPI, and the logs are provided to BellSouth. These logs will be used to verify the files. Testing will be completed within 30 calendar days from the date on which the initial test file was sent.

#### Enhanced Optional Daily Usage File

- Upon written request from DPI, BellSouth will provide the Enhanced Optional Daily Usage File (EODUF) service to DPI pursuant to the terms and conditions set forth in this section. EODUF will only be sent to existing ODUF subscribers who request the EODUF option.
- 2. DPI shall furnish all relevant information required by BellSouth for the provision of the EODUF.
- 3. The EODUF will provide usage data for local calls originating from resold Flat Rate Business and Residential Lines.
- 4. Charges for delivery of the EODUF will appear on DPI's monthly bills. EODUF charges are billed at the EODUF rates that are in effect at the end of the previous month. The charges are as set forth in Exhibit E to this Attachment.
- 5. All messages will be in the standard Alliance for Telecommunications Industry Solutions (ATIS) EMI record format.
- 6. Messages that error in the billing system of DPI will be the responsibility of DPI. If, however, DPI should encounter significant volumes of errored messages that prevent processing by DPI within its systems, BellSouth will work with DPI to determine the source of the errors and the appropriate resolution.
- 7. The following specifications shall apply to the EODUF feed.
- 7.1 Usage To Be Transmitted
- 7.1.1 The following messages recorded by BellSouth will be transmitted to DPI:

Customer usage data for flat rated local call originating from DPI's End User lines (1FB or 1FR). The EODUF record for flat rate messages will include:

Date of Call

From Number

To Number

Connect Time

Conversation Time

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Method of Recording

From RAO

Rate Class

Message Type

Billing Indicators

Bill to Number

- 7.1.2 BellSouth will perform duplicate record checks on EODUF records processed to O DUF. Any duplicate messages detected will be deleted and not sent to DPI.
- 7.1.3 In the event that DPI detects a duplicate on EODUF they receive from BellSouth, DPI will drop the duplicate message (DPI will not return the duplicate to BellSouth).
- 7.2 Physical File Characteristics
- 7.2.1 The EODUF feed will be distributed to DPI via Connect: Direct, Secure File Transfer Protocol (FTP) or another mutually agreed medium. The EODUF messages will be intermingled among DPI's Optional Daily Usage File (ODUF) messages. The EODUF will be a variable block format. The data on the EODUF will be in a non-compacted EMI format (175 byte format plus modules). It will be created on a daily basis Monday through Friday except holiday.
- 7.2.2 Data circuits (private line or dial-up) may be required between BellSouth and DPI for the purpose of data transmission as set forth in Section 6.2.2 above.
- 7.2.3 If DPI utilizes Secure File Transfer Protocol (FTP) for data file transmission, purchase of the Secure File Transfer Protocol (FTP) software will be the responsibility of DPI.
- 7.3 Packing Specifications
- 7.3.1 A pack will contain a minimum of one message record or a maximum of 99,999 message records plus a pack header record and a pack trailer record. One transmission can contain a maximum of 99 packs and a minimum of one pack.
- 7.3.2 The OCN, From (RAO), and Invoice Number will control the invoice sequencing.

  The From RAO will be used to identify to DPI which BellSouth RAO is sending the message. BellSouth and DPI will use the invoice sequencing to control data exchange.

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KESALI	E DE	COUNTS AND RATES - Kentucky												Accords	mant 1	Edi	Mate: E
CATEGO	RY	rate elements	in teri	Zane	BC9	USOC			RATES(S)			Submitted Elec	Submitted	Clearge -	Incremental Charge - Menual Bvc Order vs. Einstronio- Add'i	Charge -	Charge - Manual Su Order vs. Electronic
L						1	(	Nonrec	preference	Honracumini	n Diaconnect	ļ.		220	Rateo(5)		
				Ľ			Rec	FireI	Addit	First	Addi	SOMEC	SOMAN	SOM AN		SOMAN	SOMAH
	B1 6 1	DISCOUNTS															
~~~		Residence %	<del>  </del>	+													
		Pushes %		1		_	18.79										
		CSA S		$\longrightarrow$			15.54										
				<del>   </del>			15.54										
SPERCA IN		SUPPORT SYSTEMS (OSS) RATES															
		Electronic LSR	<u> </u>	<u> </u>	_	SOMEC		3.50	3.50		3.50						
		Manual LSR				SOMAN		19.89	19,90	19,98	19.99						
ELECT.		LL ROUTING USING LINE CLASS CODES (SCR-LCC)	1			I											
		Selective Routing Per Unique Line Class Code Per Request Per Switch	}	Ţ-Ţ		1		93.83	93.53	15.58	15.58						
BRECTO	RY A	RESTANCE CUSTOM BRANDING AMOUNCEMENT VIGOLIS	SOFT	WARE							1000		<del></del>				<del> </del>
		Recording of DA Custom Branched Announcement	Y			<del></del>	†	3,000.00	3,000,00			<del> </del>	<del></del>				<del> </del>
		Loading of DA Custom Branded Anouncement per Switch per CXCN						1,175,00	1,170,00								
PECTO	ey X	SUBTUNCE UNBRANDING VIE OLIS SOFTWARE		<del>                                     </del>	· · · · · · · · · · · · · · · · · · ·	<del></del>	<del> </del>		1,170,00			<b>}</b> -					
		Loading of OA per OCN (1 OCN per Order)		+-+		+	<del> </del>	420.00	420.00		<del></del>	<del></del>					<del> </del>
		Loading of DA per Switch per OCN	<del> </del>	+	• • • •	+	<del> </del>	18.00	16.00			<del></del>					<del> </del>
PERATO		SHEYANCE CUSTOM BRANDING ANNOUNCEMENT VIL OLMS	SUPETY	VARE		+	<del>   </del>	10.00	(0.00)								<del></del>
		Recording of Quatern Branded CA Assocurgement	1	<del>1772</del> +		<del></del>	<del> </del>	7,000,00	7.000.00								<del> </del>
		Logaling of Custom Branded CA Announcement per sharlALAV per CCN	<del> </del>			<del>                                     </del>		500 no	500.00								<del> </del>
		Loading of OA Custom Branded Announcement per Switch per CON	<del>                                     </del>			1		1,170.00	1 179 00		····	· · · · · · · · · · · · · · · · · · ·					
PERATO		SISTANCE UNBRANDING VIA OLIUS SOFTWARE	<del></del>	+			<del> </del>	1, 170.00	1,770.00	<del></del>	<del>-</del>	ļ					
		Loading of QA per OQN (Regional)	-	1		+	<del>                                     </del>	1,200,00	1,200.00			<del> </del>					<del> </del>
CLERK	ă P	ERACES		<del> </del>	<del></del>		<del> </del>	.,20,00	1,200.00				-				
		AL DAILY USAGE FILE (ODUF)	<del> </del> -	<del>                                     </del>	• • • • • • • • • • • • • • • • • • • •	+											ļ
		COLF: Recording, per message		<del> </del>		-	0.0000136					<del></del>					<del> </del>
		COUF: Minesage Processing, per message	<del></del>	<del> </del>		<del></del>	0.002506					<del></del>					
		COUF: Message Processing, per Magnetic Tape provisioned	<del></del>	++		+	35.90								· · · · · · · · · · · · · · · · · · ·		
	-	CDLF: Data Transmission (CONNECT), DRECT), per massage		<del>  -</del>		<del></del>	9.00010372						<del></del>				
		CED OFTIONAL DAILY USAGE FILE (EGOLF)		1			4.959/95/2										
		ECOLF: Massage Processing, per mestage	┿	++			0.235880			<b></b>			-		<b></b>		-

		COUNTS AND RATES - Louisiana		7											ment 1	Enth	hit E
CATEG	(ORY	rate elements	brottepri res	Zone	BC5	usoc			RATES(S)			Subreitled Elec	S vicesimo	Charge .	Charge -	Order vs. Electronio	Charge Manual S Order ve
								Hones	umbng	Nonrecurrin	g Dieconnect	,		OSE	Retre(S)	<u> </u>	
			<b> </b>	<b>├</b>			Rec	First	AddY	First	Addi	SOMEC	\$OMAN	HAMOR	SOMAN	SOMAN	
BN V	AME	RSCOLNTS		<b>└</b> ──							_	· · · · · ·					SCHAN
		Residence V		<del>  }</del> -							1						
		Business %		<b>↓</b> ↓-		J	20.72				1						
		CSAs V		<del>  -</del>			20.72				<del></del>		-				
أدوعم		SUPPORT SYSTEMS (OSS) RATES		ļ.,,			9.05										
	1000	Electronic LSR		<del> </del>						· · · · · · · · · · · · · · · · · · ·	<del>                                     </del>					<del></del>	
_		Umus (SR		<u></u>		SOMEC		3.50	3.50	3.50	3.50			-			
		LL ROUTING USING LINE CLASS CODES (SCR-LCC)		L L-		SOMAN		19 99	19.99	19,99	19 90						
	116	T. WOUTHER CHARLE CHARLE CLASS CODES (SCR-LCC)		LL							1						
{}		Selective Routing Per Unique Line Class Code Per Request Per Selecti						82.25	52.25								
RECT	OXY A	SISTANCE CUSTOM BRANDING ANNOUNCEMENT VIS OUR	SOFT	VAPE					100.00		<del></del>						
<u> </u>		Recording of DA Custom Branded Announcement				<del></del>		3,000.00	3,000 00								
		Loading of DA Custom Branded Ancumownent per Switch per OCN						1,170,00	1,170,00	<del></del>					<del></del>		
<b>VOLCT</b>	OHY A	SISTANCE UNDRANDING VID OLINS SOFTWARE		- +	<del></del>	<del></del>		1,179.00	1,170.00								
		Loading of DA per OCN (1 OCN per Order)						420.00	- 745 44								
		Landing of DA per Switch per OCN		-		<del></del>	<del> </del>	16 00	16.00				$ \Box$				
POU	FOR A	SISTANCE CLISTON BRANCING AMOUNCEMENT HE OLKS	SOFT	ABF		<del></del>		10.00	16.00		L						
Т		Recording of Custom Sylanded CA Announcement				<del></del>	· · · · · · · · · · · · · · · · · · ·	7,000,00	3 224 27								
		Loading of Custom Branded OA Announcement per shelfMAV per OCN				<del>†                                     </del>	<u> </u>		7,000.00			-					
		Loading of QA Custom Branded Announcement per Sentch per OCN				1	<u> </u>	500.00	500.00			<del></del>					
PERA	OR AS	SISTANCE UNBRUNDING VIS OLKS SOFTWARE				<del></del>	ļ	1 170.00	1,170 00				1		į.	- !	
		Loading of OA per OCN (Regional)					<del> </del>					}				<del>-</del>	
XVF/E	OOLF 1	ENVICES				<del></del>		1,200.00	1,200.00								
		AL DAILY URAGE FILE (COUP)		-		<del></del>	<del> </del>										
		ODUF: Recording, per message				+	0.0000117										
		OOLF: Massage Processing, per message				<del> </del>	9.904641	<del></del>									
-		COUP Makings Processing, per Migratic Tape provisioned		-		+	48.45										
		ODUF: Date Transmission (CONNECT; DIRECT), per massage				-											
- 1	ندن بير ع	CED OFTICHAL DAILY USAGE FILE (ECOUF)		<del>  </del>			0.00010568										
-		EDOLF: Vessage Propertient, per message				-	0.250013										

	SCOUNTS AND RATES - Mississippi												Attach	ment: 1	Ezzh	delt: E
ATEGORY	qute elements	Jestoci an	Zone	BCS	usoc			RATES(S)			3 uberitted Elec	Submitted	Charge -	becremental Charge - Manual Sve Order vs. Electronic- Add'l	Charge -	Charge - Manual S- Order vs.
		ļ	1 1			1 . 1	Nonrec	urrian	Monrecurring	. Niscopacit			~~~	Rates(\$)		
						Rec	First	Add'I	First	Ade	SOMEC	SOMAN	BOMAN	BOMAN	SOMAN	SOMAN
			$\mathbf{L} = \mathbf{I}$												-	
A LICY OFF	UNICOUNTS	I			1											<del></del>
	Residence 1	I	1			15.75				· · · · · · · · · · · · · · · · · · ·	· · · · · ·					<del>                                     </del>
	Guatagua %					15.75									ļ	<del></del>
	CSAs %					15,75										<del> </del>
PERMINA	L SUPPORT EYETEMS (OSS) RATES Endrove: USR															<del>                                     </del>
	Manual USR	L	$\perp \perp$		SOMEC		3.50	3.50	3.50	3.50				· · · · · · · · · · · · · · · · · · ·		
W 2000 F A			4		SONAN		19.90	19.99	19.00	19.99						<del></del>
ELECTIVE C	ALL ROUTING USING LIME CLASS CODES (SCR-LCC)															
	Selective Routing Per Unique Line Clear Cade Per Request Per Selecti	į	1 1		1	[										
	ASSISTANCE CUSTOM BRANDING AMIQUINCEMENT NO OLIG	<u> </u>	<u> </u>			<u> </u>	65.19	85.19	14 19	14,19					]	
	Recording of DA Custom Branded Announcement	SOFT	WARE											_		1
<del>-  </del>	Loading of DA Custom Branded Anouncement per Switch per		<del> </del>		<del></del>	·	3,000,00	3,000.00								
ı	CON CONTRACTOR PRODUCTION OF SAMES DE	ł			ļ	1			1		ŀ			1		
RECTORY	LESSTANCE UNBRANCING VIE CLUS SOFTWARE		╇╼╼╼┿╌		<del></del>	ļ	1,170.00	1,170.60							L	<u> </u>
	(Lasting of DA per OCN (1 OCN per Order)		<del>i -</del> +				420 00	420.00								
	Louding of DA per Switch per OCN	<del></del>	<del>∤</del> -†-		+	·	16.00	16 00			<b></b> -					
PERATOR A	BRISTANCE CUSTOM BRANDING AMOUNCEMENT VIG OLUS	SOFT	HEE !		· <del>{</del>	<del>  </del>	10,00	10.00								
	Recording of Custom Branded OA Avaquatement		11.00		+	<del> </del>	7,000,00	7,000,00		<del></del>						ļ
	Loading of Custom Branded DA Announcement per shelfAlAV	-	<del>  </del>		<del>+</del>	<del></del>	- 7,000.00	1,000.00		<u> </u>						ļ
1	per OCN	1	1 1			[	500.00	500.00				l l				1
	Londing of QA Custom Branded Announcement per Serich per		<del>†  </del> -		+	·	377.00	700,00								·
. 1	OCN	ì	1 1		1	1	1 170.00	1,170.00			i					
PERATOR A	MARKETANCE UNBRANDING VIE OLNS EOFTWARE		<del>                                     </del>		·	<del></del>										<del></del>
	Loading of OA per OCN (Regional)				+		1,200,00	1,200.00								
DUF (EQQUF	SERVICES		<del>   </del>		+											<del>                                     </del>
OFT	MAL DAILY DRAGE FRE (DOUF)		1 1		1	<del>                                     </del>	<del></del>				<del></del>					<del> </del>
	COUF: Recording, per massage	1	1			0.0000063										
	COUF: Message Proceeding, per message				1	0.004707										
	OCUF: Manage Processing, per Magnetic Tapa provisioned				1	49.04										<del> </del>
	COUP : Data Transmission (COMMECT DIFECT), per missione	Γ			.)	0.00010856										<del></del>
ENHA	MCED OFTIONAL DAILY USAGE FILE (GOOLF)														<del></del>	<del></del>
	EOOUF: Message Processing, per message					0.250424										

		SCOUNTS AND RATES - North Carolina	<del></del>	·											<del>rant:</del> 1		Mile E
CATEGO	ORY	rate elements	Let tori	Zone	9CS	usec			RATES(S)	<b>-</b>		Submitted Elec	Submitted	Interpretal Charge - Manual Svc Order vs. Electronis- tut	Charge ·	Charge -	Charge
i			ŀ			ļ		Nónrec	uerina.	Nonrecuming	. Discounsel			Off C	Rates(S)		
						1	Rec	First	Addi	First	Add	SOMEC	SCHIAN I	SOMAN	SOMAN	SOMAL	SOMAN
			L												-		
VPLIC.		DISCOUNTS															<del> </del>
<b>—</b> ↓		Residence %		$\perp$ $\Gamma$			21.50										
		Buttering V		$\perp \perp$			17.60										<del></del>
		CSA) V		$\perp \perp \perp$			17.60										
YEA	nonu	SUPPORT SYSTEMS (OSS) RATES											_				
		Geologic (SR	Ļ	<del></del>		SOMEC		3.50	3.50	2.50	3.50						
-		Married LSP	<u> </u>	<del>                                     </del>		SOMAN		19,90	19.99	19,99	19.90						
PERCI	MC C	ALL ROUTING USING LINE CLASS CODES (SCR.L.CC)															
ľ		Selective Routing Per Unique Line Class Cade Per Requisit Per	ł			. ]											<del>                                     </del>
		Switch	ــــــــــــــــــــــــــــــــــــــ	<del></del>				82.25	82,25	14,54	14,14	L					
AFGEC !	<u> </u>	SBIETANCE CUSTOM BRANDING ANNOUNCEMENT VI OLIS	SOFT	WARE													
-		Recording of DA Custom Branded Announcement						3,000,00	3,000.00								·
- 1		Loading of DA Custom Brancied Anouncement per Switch per OCN	1	1 1		1 1	l										
		SSETANCE UNDRANDING 41. OLIVS BOFTWARE	<del> </del>	<del>                                     </del>				1,170.00	1,170.00			L	l I				<b>\</b>
MARKET 1		Leading of DA per OCN (1 OCN per Onter)	·														
			├	<del></del> -				420.00	429.00								
بالمسمي		Loading of (A per Switch per OCN  BESTANCE CUSTOM BRANDING ANNOUNCEMENT VISIOLINS						16.00	16.00								
7000	-	Recording of Custom Branded QA Announcement	3(3-1)	TAPLE									7				
			<b>├</b>	1		-		7,000.00	7 000 00								
. 1		Leading of Custom Branded OA Announcement per shell/NAV per OOH	!	1 1			1	500.00	500.00								
$\Box$		Loading of CIA Custom Branded Announcement per Switch per CICN			·	1											<del></del>
المست				-				1,170 00	1 170 00								ļ
- CAVI		PRISTANCE IMERANDING VII DUNS SOFTWARE	<del> </del>														
		Landing of QA per QCN (Regional)				-		1,200.00	1,200.00								
		HAL DAILY WARE FILE (COUP)	-	1		_											
		COUF: Recording, per massage		<del>  </del>	<del></del>												
$\rightarrow$				$\vdash$			0.0003										
		COLF: Massage Processing, per message		<del> </del>			0.0032										
		OCLF: Hessage Processing, per Magnetic Tape provisioned	ļ				54.61										
		OOUF: Data Transmission (COPNECT/DRECT), per message	-	<del>     </del>			0.00004										
		CED OPTIONAL DAILY USAGE FILE (ECOUP)	<del> </del>													<u> </u>	
		EODUF: Marrage Processing, per message		1			0.2285406										

RESA	ALE DISCOUNTS AND RATES - South Caroline			-									Attach	mark: 1	Epithi	Here E
											Svc Order	Svc Order	Incremental	Incremental	incremental	Incremen
:ATEG	GORY RATE ELEMENTS	in terri	Zane	803	шьос			rates(\$)				Submitted Manually	Charge -	Charge - Mariael Syc Order vs. Electronic- Add <sup>®</sup>	Спитри	Charge Marsoni S Order ve
			1				Nonrec	urdna	Neorocurrin	a Disconnect		·	DES	Rates(\$)	·	
						Rec	First	Addi	Firet	Addit	SOMEC	SOMAH	SOMAN		SOMAN	SOMAN
لبا	1 1		1						<u></u>	<u> </u>						<b>↓</b> _
PLIC	CABLE DIRCOUNTS		1							<del> </del>						
	Residence %		11			14.80										
	Business %					14.60				<u> </u>						
	CSAs ¥					6 96					<u> </u>					
PERA	ATTONAL SUPPORT EYSTEMS (OSS) RATES															
	Electronic LSR				SOMEC		3.50	3.50	3.50							
	Silanconi LSR				SOMAN		19.99	19.99	19.99	19 99						
FLEC	CTIVE CALL ROUTING USING LINE CLASS CODES (SCR-LCC		1							L						
	Selective Routing Per Unique Line Class Code Per Regi- Selecti	Jost Per					84.89	84.89	54 14	14 14						
Will Co	TORY ASSETANCE CUSTOM BRAHDING ANNOUNCEMENT	LI CLASS ACCES	WARF		<del></del>		— <del>———</del>			· · · · · · · · · · · · · · · · · · ·	· · · · · ·	<del> </del>			<del></del>	+
7	Recording of DA Custom Branded Announcement		1				3,000,00	3,000.00		<del> </del>	<del>                                     </del>				<del> </del>	<del></del>
1	Lauding of DA Custom Branded Angunogment per Switt	th over	1		<del></del>					<del> </del>	<del>                                     </del>			· · · · · · · · · · · · · · · · · · ·		<del> </del>
- 1	OCN		1 1			l	1,170,00	1,179,00			į.	1			1	
WE CT	TORY ASSISTANCE UNBRUNDING VII OLKS SOFTWARE					· · · · · · · · · · · · · · · · · · ·					<del>                                     </del>			<del></del> -	· · · · · · · · · · · · · · · · · · ·	†
	Landing of DA per OCN (1 OCN per Order)		-	<del></del>			420.00	420.00			1	<del></del>		······	<del> </del>	1
	Loading of DA per Setten per OCN		+				18 00	16.00			<del> </del>	<del> </del>		-		
ADDE A	ATOR ASSISTANCE CUSTOM BRANCING ANNOUNCEMENT	OCHS SOFT	WARE							<del> </del> -	<del> </del>				<del></del> -	<del></del>
	Recording of Quetom Branded CA Announcement						7,000,00	7,000,00		<del></del>	<del></del>					<del> </del>
	Leading of Custom Branded OA Announcement per she	MANUV	1					·		<del></del>	ţ · · · · ·				<del> </del>	<del></del>
	per OCH		1 1				500.00	500.00		<u> </u>		l :	_			1
	Leading of CIA Custom Branded Announcement per Swi	port per					מס פינו. ו	1,170,00		}						
PPEA	ATOR ASSISTANCE UNIRAMIONIG VILOUIS SOFTWARE		1								<del>                                     </del>	<del></del>		<del> </del>	<del></del>	<del></del>
	Leading of QA per OCN (Regional)		1			···-	1,200.00	1.200.00		1	1			1	···	1
44.F#	RECOUR SERVICES								<del></del>							
	TOPTIONAL DALLY UNLAGE FILE (QQUF)		1 -		·					1	1	<u> </u>			T	
	ODUF: Recording, per message		<del>                                     </del>			0.0000216			<del> </del>	T	1					T
	ODUF: Message Processing, per message		1		<del>-   **</del>	0.004704					1	·				T
	CCLF: Message Processing, per Megnetic Tape provise	pned	1			48,87				1						1
	COLF: Date Transmission (CONNECT:DIFECT), per mi	MARGE .	1		<del>-  </del>	0.00010063			i -							T
	ENGLANCED OFTICHAL DAILY USAGE FILE (ECOUF)		1			1			† · · · · · · · · · · · · · · · · · · ·			1			1	Ţ
	ECOUF: Measure Promising, per message		+-			0.258301			<del></del>	<del></del> -	1	<b>†</b>	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·	1	1

Version 1000; 02/28/03

WEAVE DISK	COUNTS AND RATES - Tennessee												Altach	esperat; 1	Exte	Marie E
CATEGORY	RATE BLEMENTS	irshari 178	Zame	<b>I</b> CS	usoc			RAYES(S)			3 ubsretted Elec	Svc Order Subsolited Manually per LSR	Incremental Charge - Menuel Svc Order vs. Electronio- 1 et	Charge .	Charge - Manual Src Order vs.	Charge - Manual Br Order vs.
							Normac	aurriting .	Nonrecurring	Disconment	1		053	Rates(\$)		
					7	Rec	First	Apd1	Firel	Add1	SOMEC	SOMAN	SOMAN	SOMAH	SOMAN	SOLLAN
APPLICABLE DE	SCOUNTS	<del>}</del>	<del>}                                    </del>		<del></del>	<del> </del>			<del>}</del> -	<del></del>	<del> </del>	<b>├</b>		1		<u> </u>
1 18	California V	<del></del>	+			16.00			<del> </del>			ļ		<b></b>	<del></del>	<b></b> -
	teninges V	<del> </del>	<del>├──</del> ╌┼╾			16 00			<del> </del>		<del> </del>					<b>↓</b>
<del></del>	SA X	+	<del> </del>		<del></del>	16.00								ļ		<b>.</b>
	SUPPORT SYSTEMS (OSS) RATES	<del>                                     </del>	<del> </del>		<del></del>									<u> </u>	<del></del>	L
	incharac LSR	<del>}</del> —	<del>  -</del>		SOMEC	<del></del>	3.50		·		<del> </del>	<u> </u>				<del></del>
	Annual LSR	<del>}</del>	<del>}</del>		SOMAN	<del> </del>	19,99	3.50						<u> </u>	<u> </u>	<del></del>
SEI FOTOF CAL	I HOUTING USING LINE CLASS CODES (SCR-LCC)	<del>[</del>	<del></del>		3000	<del>                                     </del>	19.30	19.96	19 99	10.99	<u> </u>				<u> </u>	
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Attachment 7

Billing

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#### BILLING

# 1. PAYMENT AND BILLING ARRANGEMENTS

The terms and conditions set forth in this Attachment shall apply to all services ordered and provisioned pursuant to this Agreement.

- 1.1 Billing. BellSouth will bill through the Carrier Access Billing System (CABS), Integrated Billing System (IBS) and/or the Customer Records Information System (CRIS) depending on the particular service(s) provided to DPI under this Agreement. BellSouth will format all bills in Carrier Billing Output Specification (CBOS) Standard or CLUB/EDI format, depending on the type of service provided. For those services where standards have not yet been developed, BellSouth's billing format will change as necessary when standards are finalized by the applicable industry forum.
- 1.1.1 For any service(s) BellSouth receives from DPI, DPI shall bill BellSouth in CBOS format.
- 1.1.2 Any switched access charges associated with interexchange carrier access to the resold local exchange lines will be billed by, and due to BellSouth.
- 1.1.3 BellSouth will render bills each month on established bill days for each of DPI's accounts. If either Party requests multiple billing media or additional copies of the bills, the billing Party will provide these at a reasonable cost.
- 1.1.4 BellSouth will bill DPI in advance for all services to be provided during the ensuing billing period except charges associated with service usage and nonrecurring charges, which will be billed in arrears.
- 1.1.4.1 Charges for services will be calculated on an individual End User account level, including, if applicable, any charge for usage or usage allowances. BellSouth will also bill DPI, and DPI will be responsible for and remit to BellSouth, all charges applicable to said services including but not limited to 911 and E911 charges, End Users common line charges, federal subscriber line charges, telecommunications relay charges (TRS), and franchise fees, unless otherwise ordered by a Commission.
- 1.1.5 BellSouth will not perform billing and collection services for DPI as a result of the execution of this Agreement.
- 1.1.6 In the event that this Agreement or an amendment to this Agreement effects a rate change to recurring rate elements that are billed in advance, BellSouth will make an adjustment to such recurring rates billed in advance at the previously effective rate. The adjustment shall reflect billing at the new rates from the Effective Date of the Agreement or amendment.

- 1.2 Establishing Accounts. After submitting a credit profile and deposit, if required, and after receiving certification as a local exchange carrier from the appropriate regulatory agency, DPI will provide the appropriate BellSouth advisory team/local contract manager the necessary documentation to enable BellSouth to establish accounts for Local Interconnection, Network Elements and Other Services, Collocation and/or resold services. Such documentation shall include the Application for Master Account, if applicable, proof of authority to provide telecommunications services, the appropriate Operating Company Numbers (OCN) for each state as assigned by the National Exchange Carriers Association (NECA), Carrier Identification Code (CIC), Access Customer Name and Abbreviation (ACNA), Blanket Letter of Authorization (LOA), Misdirected Number form, and a tax exemption certificate, if applicable. Notwithstanding anything to the contrary in this Agreement, DPI may not order services under a new account established in accordance with this Section 1.2 until 30 days after all information specified in this Section 1.2 is received from DPI.
- 1.2.1 OCN. If DPI needs to change its OCN(s) under which it operates when DPI has already been conducting business utilizing those OCN(s), DPI shall bear all costs incurred by BellSouth to convert DPI to the new OCN(s). OCN conversion charges include all time required to make system updates to all of DPI's End User customer records and will be handled by the BFR/NBR process.
- 1.2.2 Payment Responsibility. Payment of all charges will be the responsibility of DPI.

  DPI shall make payment to BellSouth for all services billed. Payments made by
  DPI to BellSouth as payment on account will be credited to DPI's accounts
  receivable master account. BellSouth will not become involved in billing disputes
  that may arise between DPI and DPI's customer.
- 1.3 Payment Due. Payment for services provided is due on or before the next bill date in immediately available funds. Payment is considered to have been made when received by BellSouth.
- 1.4 <u>Due Dates.</u> If the payment due date falls on a Sunday or on a holiday that is observed on a Monday, the payment due date shall be the first non-holiday day following such Sunday or holiday. If the payment due date falls on a Saturday or on a holiday which is observed on Tuesday, Wednesday, Thursday, or Friday, the payment due date shall be the last non-holiday day preceding such Saturday or holiday. If payment is not received by the payment due date, a late payment charge, as set forth in Section 1.6, below, shall apply.
- 1.5 <u>Tax Exemption</u>. Upon BellSouth's receipt of tax exemption certificate, the total amount billed to DPI will not include those taxes or fees from which DPI is exempt. DPI will be solely responsible for the computation, tracking, reporting and payment of all taxes and like fees associated with the services provided to the End User of DPI.

- Late Payment. If any portion of the payment is not received by BellSouth on or before the payment due date as set forth preceding, or if any portion of the payment is received by BellSouth in funds that are not immediately available to BellSouth, then a late payment charge shall be due to BellSouth. The late payment charge shall be the portion of the payment not received by the payment due date multiplied by a late factor and will be applied on a per bill basis. The late factor shall be as set forth in Section A2 of the General Subscriber Services Tariff, Section B2 of the Private Line Service Tariff or Section E2 of the Intrastate Access Tariff, as appropriate. In addition to any applicable late payment charges, DP1 may be charged a fee for all returned checks as set forth in Section A2 of the General Subscriber Services Tariff or pursuant to the applicable state law.
- 1.7 <u>Discontinuing Service to DPI</u>. The procedures for discontinuing service to DPI are as follows:
- 1.7.1 BellSouth reserves the right to suspend or terminate service in the event of prohibited, unlawful or improper use of BellSouth facilities or service, abuse of BellSouth facilities, or any other violation or noncompliance by DP1 of the rules and regulations of BellSouth's tariffs.
- 1.7.2 BellSouth reserves the right to suspend or terminate service for nonpayment. If payment of amounts not subject to a billing dispute, as described in Section 2, is not received by the bill date in the month after the original bill date, BellSouth will provide written notice to DPI that additional applications for service may be refused, that any pending orders for service may not be completed, and/or that access to ordering systems may be suspended if payment of such amounts, and all other amounts not in dispute that become past due before refusal, incompletion or suspension, is not received by the fifteenth day following the date of the notice. In addition, BellSouth may, at the same time, provide written notice to the person designated by DPI to receive notices of noncompliance that BellSouth may discontinue the provision of existing services to DPI if payment of such amounts, and all other amounts not in dispute that become past due before discontinuance, is not received by the thirtieth day following the date of the initial notice.
- 1.7.3 In the case of discontinuance of services, all billed charges, as well as applicable termination charges, shall become due.
- Discontinuance of service on DPI's account will effect a discontinuance of service to DPI's End Users. BellSouth will reestablish service for DPI upon payment of all past due charges and the appropriate connection fee subject to BellSouth's normal application procedures. DPI is solely responsible for notifying the End User of the discontinuance of the service. If within fifteen (15) days after DPI's service has been discontinued and no arrangements to reestablish service have been made consistent with this subsection, DPI's service will be disconnected.

- 1.8 Deposit Policy. DPI shall complete the BellSouth Credit Profile and provide information to BellSouth regarding credit worthiness. Based on the results of the credit analysis, BellSouth reserves the right to secure the account with a suitable form of security deposit. Such security deposit shall take the form of cash, an Irrevocable Letter of Credit (BellSouth form), Surety Bond (BellSouth form) or, in BellSouth's sole discretion, some other form of security proposed by DPI. Any such security deposit shall in no way release DPI from its obligation to make complete and timely payments of its bill. DPI shall pay any applicable deposits prior to the inauguration of service. If, in the sole opinion of BellSouth, circumstances so warrant and/or gross monthly billing has increased beyond the level initially used to determine the level of security deposit, BellSouth reserves the right to request additional security and/or file a Uniform Commercial Code (UCC-1) security interest in DPI's "accounts receivables and proceeds." Interest on a security deposit, if provided in cash, shall accrue and be paid in accordance with the terms in the appropriate BellSouth tariff. Security deposits collected under this Section shall not exceed two months' estimated billing. In the event DPI fails to remit to BellSouth any deposit requested pursuant to this Section, service to DPI may be terminated in accordance with the terms of Section 1.7 of this Attachment, and any security deposits will be applied to DPI's account(s). In the event DPI defaults on its account, service to DPI will be terminated in accordance with the terms of Section 1.7 above, and any security deposits will be applied to DPI's
- Notices. Notwithstanding anything to the contrary in this Agreement, all bills and notices regarding billing matters, including notices relating to security deposits, disconnection of services for nonpayment of charges, and rejection of additional orders from DPI, shall be forwarded to the individual and/or address provided by DPI in establishment of its billing account(s) with BellSouth, or to the individual and/or address subsequently provided by DPI as the contact for billing information. All monthly bills and notices described in this Section shall be forwarded to the same individual and/or address; provided, however, upon written request from DPI to BellSouth's billing organization, the notice of discontinuance of services purchased by DPI under this Agreement provided for in Section 1.7.2 of this Attachment shall be sent via certified mail to the individual(s) listed in the Notices provision of the General Terms and Conditions of this Agreement.
- Rates. Rates for Optional Daily Usage File (ODUF), Access Daily Usage File (ADUF), Enhanced Optional Daily Usage File (EODUF) and Centralized Message Distribution Service (CMDS) are set out in Exhibit A to this Attachment. If no rate is identified in this Attachment, the rate for the specific service or function will be as set forth in the applicable BellSouth tariff or as negotiated by the Parties upon request by either Party.

#### 2. BILLING DISPUTES

- 2.1 Each Party agrees to notify the other Party in writing upon the discovery of a billing dispute. DPI shall report all billing disputes to BellSouth using the Billing Adjustment Request Form (RF 1461) provided by BellSouth. In the event of a billing dispute, the Parties will endeavor to resolve the dispute within sixty (60) calendar days of the notification date. If the Parties are unable within the 60 day period to reach resolution, then the aggrieved Party may pursue dispute resolution in accordance with the General Terms and Conditions of this Agreement.
- 2.2 For purposes of this Section 2, a billing dispute means a reported dispute of a specific amount of money actually billed by either Party. The dispute must be clearly explained by the disputing Party and supported by written documentation, which clearly shows the basis for disputing charges. A billing dispute will not include the refusal to pay all or part of a bill or bills when no written documentation is provided to support the dispute, nor shall a billing dispute include the refusal to pay other amounts owed by the billed Party until the dispute is resolved. Claims by the billed Party for damages of any kind will not be considered a billing dispute for purposes of this Section. If the billing dispute is resolved in favor of the billing Party, the disputing Party will make immediate payment of any of the disputed amount owed to the billing Party or the billing Party shall have the right to pursue normal treatment procedures. Any credits due to the disputing Party, pursuant to the billing dispute, will be applied to the disputing Party's account by the billing Party immediately upon resolution of the dispute.
- 2.3 If a Party disputes a charge and does not pay such charge by the payment due date, or if a payment or any portion of a payment is received by either Party after the payment due date, or if a payment or any portion of a payment is received in funds which are not immediately available to the other Party, then a late payment charge and interest, where applicable, shall be assessed. For bills rendered by either Party for payment, the late payment charge for both Parties shall be calculated based on the portion of the payment not received by the payment due date multiplied by the late factor as set forth in the following BellSouth tariffs: for services purchased from the General Subscribers Services Tariff for purposes of resale and for ports and non-designed loops, Section A2 of the General Subscriber Services Tariff; for services purchased from the Private Line Tariff for purposes of resale, Section B2 of the Private Line Service Tariff; and for designed network elements and other services and local interconnection charges, Section E2 of the Access Service Tariff. The Parties shall assess interest on previously assessed late payment charges only in a state where it has the authority pursuant to its tariffs.

#### 3. RAO HOSTING

3.1 RAO Hosting, Calling Card and Third Number Settlement System (CATS) and Non-Intercompany Settlement System (NICS) services provided to DPI by BellSouth will be in accordance with the methods and practices regularly applied

by BellSouth to its own operations during the term of this Agreement, including such revisions as may be made from time to time by BellSouth.

- 3.2 DPI shall furnish all relevant information required by BellSouth for the provision of RAO Hosting, CATS and NICS.
- Charges or credits, as applicable, will be applied by BellSouth to DPI on a monthly basis in arrears. Amounts due (excluding adjustments) are payable within thirty (30) days of receipt of the billing statement.
- 3.4 DPI must have its own unique hosted RAO code. Where BellSouth is the selected CMDS interfacing host, DPI must request that BellSouth establish a unique hosted RAO code for DPI. Such request shall be in writing to the BellSouth RAO Hosting coordinator and must be submitted at least eight (8) weeks prior to provision of services pursuant to this Section. Services shall commence on a date mutually agreed by the Parties.
- 3.5 BellSouth will receive messages from DPI that are to be processed by BellSouth, another LEC in the BellSouth region or a LEC outside the BellSouth region. DPI shall send all messages to BellSouth no later than sixty (60) days after the message date.
- 3.6 BellSouth will perform invoice sequence checking, standard EMI format editing, and balancing of message data with the EMI trailer record counts on all data received from DPI.
- All data received from DPI that is to be processed or billed by another LEC within the BellSouth region will be distributed to that LEC in accordance with the Agreement(s) in effect between BellSouth and the involved LEC.
- 3.8 All data received from DPI that is to be placed on the CMDS network for distribution outside the BellSouth region will be handled in accordance with the agreement(s) in effect between BellSouth and its connecting contractor.
- 3.9 BellSouth will receive messages from the CMDS network that are destined to be processed by DPI and will forward them to DPI on a daily basis for processing.
- 3.10 Transmission of message data between BellSouth and DPI will be via CONNECT: Direct or Secure File Transfer Protocol (FTP).
- 3.10.1 Data circuits (private line or dial-up) will be required between BellSouth and DPI for the purpose of data transmission when utilizing CONNECT:Direct. Where a dedicated line is required, DPI will be responsible for ordering the circuit and coordinating the installation with BellSouth. DPI is responsible for any charges associated with this line. Equipment required on the BellSouth end to attach the line to the mainframe computer and to transmit data will be negotiated on an individual case basis. Where a dial-up facility is required, dial circuits will be

installed in the BellSouth data center by BellSouth and the associated charges assessed to DPI. Additionally, all message toll charges associated with the use of the dial circuit by DPI will be the responsibility of DPI. Associated equipment on the BellSouth end, including a modern, will be negotiated on an individual case basis between the Parties. All equipment, including moderns and software, that is required on the DPI end for the purpose of data transmission will be the responsibility of DPI.

- 3.10.2 If DPI utilizes Secure File Transfer Protocol for data file transmission, purchase of the Secure File Transfer Protocol software will be the responsibility of DPI.
- 3.11 All messages and related data exchanged between BellSouth and DPI will be formatted for EMI formatted records and packed between appropriate EMI header and trailer records in accordance with accepted industry standards.
- 3.12 DPI will maintain recorded message detail necessary to recreate files provided to BellSouth for a period of three (3) calendar months beyond the related message dates.
- 3.13 Should it become necessary for DPI to send data to BellSouth more than sixty (60) days past the message date(s), DPI will notify BellSouth in advance of the transmission of the data. BellSouth will work with its connecting contractor and/or DPI, where necessary, to notify all affected LECs.
- In the event that data to be exchanged between the two Parties should become lost or destroyed, the Party responsible for creating the data will make every effort to restore and retransmit such data. If the data cannot be retrieved, the Party responsible for losing or destroying the data will be liable to the other Party for any resulting lost revenue. Lost revenue may be a combination of revenues that could not be billed to the End Users and associated access revenues. Both Parties will work together to estimate the revenue amount based upon historical data through a method mutually agreed upon. The resulting estimated revenue loss will be paid by the responsible Party to the other Party within three (3) calendar months of the resolution of the amount owed, or as mutually agreed upon by the Parties.
- 3.15 Should an error be detected by the EMI format edits performed by BellSouth on data received from DPI, the entire pack containing the affected data will not be processed by BellSouth. BellSouth will notify DPI of the error. DPI will correct the error(s) and will resend the entire pack to BellSouth for processing. In the event that an out-of-sequence condition occurs on subsequent packs, DPI will resend these packs to BellSouth after the pack containing the error has been successfully reprocessed by BellSouth.
- 3.16 In association with message distribution service, BellSouth will provide DPI with associated intercompany settlements reports (CATS and NICS) as appropriate.

- Notwithstanding anything in this Agreement to the contrary, in no case shall either Party be liable to the other for any direct or consequential damages incurred as a result of the obligations set out in this Section 3.
- 3.18 Intercompany Settlements Messages
- 3.18.1 Intercompany Settlements Messages facilitate the settlement of revenues associated with traffic originated from or billed by DPI as a facilities based provider of local exchange telecommunications services outside the BellSouth region. Only traffic that originates in one Bell operating territory and bills in another Bell operating territory is included. Traffic that originates and bills within the same Bell operating territory will be settled on a local basis between DPI and the involved company(ies), unless that company is participating in NICS.
- 3.18.2 Both traffic that originates outside the BellSouth region by DPI and is billed within the BellSouth region, and traffic that originates within the BellSouth region and is billed outside the BellSouth region by DPI, is covered by CATS. Also covered is traffic that either is originated by or billed by DPI, involves a company other than DPI, qualifies for inclusion in the CATS settlement, and is not originated or billed within the BellSouth region (NICS).
- 3.18.3 Once DPI is operating within the BellSouth territory, revenues associated with calls originated and billed within the BellSouth region will be settled via NICS.
- 3.18.4 BellSouth will receive the monthly NICS reports from Telcordia on behalf of DPI.
  BellSouth will distribute copies of these reports to DPI on a monthly basis.
- 3.18.5 BellSouth will receive the monthly CATS reports from Telcordia on behalf of DPI. BellSouth will distribute copies of these reports to DPI on a monthly basis.
- 3.18.6 BellSouth will collect the revenue earned by DPI from the Bell operating company in whose territory the messages are billed via CATS, less a per message billing and collection fee of five cents (\$0.05), on behalf of DPI. BellSouth will remit the revenue billed by DPI to the Bell operating company in whose territory the messages originated, less a per message billing and collection fee of five cents (\$0.05), on behalf on DPI. These two amounts will be netted together by BellSouth and the resulting charge or credit issued to DPI via a monthly Carrier Access Billing System (CABS) miscellaneous bill.
- 3.18.7 BellSouth will collect the revenue earned by DPI within the BellSouth territory from another CLEC also within the BellSouth territory (NICS) where the messages are billed, less a per message billing and collection fee of five cents (\$0.05), on behalf of DPI. BellSouth will remit the revenue billed by DPI within the BellSouth region to the CLEC also within the BellSouth region, where the messages originated, less a per message billing and collection fee of five cents

(\$0.05). These two amounts will be netted together by BellSouth and the resulting charge or credit issued to DPI via a monthly CABS miscellaneous bill.

3.18.8 BellSouth and DPI agree that monthly netted amounts of less than fifty dollars (\$50.00) will not be settled.

#### 4. OPTIONAL DAILY USAGE FILE

- 4.1 Upon written request from DPI, BellSouth will provide the Optional Daily Usage File (ODUF) service to DPI pursuant to the terms and conditions set forth in this section.
- 4.2 DPI shall furnish all relevant information required by BellSouth for the provision of the ODUF.
- 4.3 The ODUF feed will contain billable messages that were carried over the BellSouth Network and processed in the BellSouth Billing System, but billed to a DPI customer.
- 4.4 Charges for the ODUF will appear on DPIs' monthly bills for the previous month's usage. The charges are as set forth in Exhibit A to this Attachment. DPI will be billed at the ODUF rates that are in effect at the end of the previous month.
- The ODUF feed will contain both rated and unrated messages. All messages will be in the standard Alliance for Telecommunications Industry Solutions (ATIS) EMI record format.
- 4.6 Messages that error in the billing system of DPI will be the responsibility of DPI.

  If, however, DPI should encounter significant volumes of errored messages that prevent processing by DPI within its systems, BellSouth will work with DPI to determine the source of the errors and the appropriate resolution.
- 4.7 The following specifications shall apply to the ODUF feed.
- 4.7.1 ODUF Messages to be Transmitted
- 4.7.1.1 The following messages recorded by BellSouth will be transmitted to DPI:
- 4.7.1.1.1 Message recording for per use/per activation type services (examples:

Three -Way Calling, Verify, Interrupt, Call Return, etc.)

- 4.7.1.1.2 Measured billable Local
- 4.7.1.1.3 Directory Assistance messages
- 4.7.1.1.4 IntraLATA Toll
- 4.7.1.1.5 WATS and 800 Service

4.7.1.1.6	NII
4.7.1.1.7	Information Service Provider Messages
4.7.1.1.8	Operator Services Messages
4.7.1.1.9	Operator Services Message Attempted Calls (Network Element only)
4.7.1.1.10	Credit/Cancel Records
4.7.1.1.11	Usage for Voice Mail Message Service
4.7.1.2	Rated Incollects (messages BellSouth receives from other revenue accounting offices) can also be on ODUF. Rated Incollects will be intermingled with BellSouth recorded rated and unrated usage. Rated Incollects will not be packed separately.
4.7.1.3	BellSouth will perform duplicate record checks on records processed to ODUF.  Any duplicate messages detected will be deleted and not sent to DPI.
4.7.1.4	In the event that DPI detects a duplicate on ODUF they receive from BellSouth, DPI will drop the duplicate message and will not return the duplicate to BellSouth.
4.7.2	ODUF Physical File Characteristics
4.7.2.1	ODUF will be distributed to DPI via CONNECT: Direct, Secure File Transfer Protocol (FTP) or another mutually agreed medium. The ODUF feed will be a variable block format. The data on the ODUF feed will be in a non-compacted EMI format (175 byte format plus modules). It will be created on a daily basis Monday through Friday except holidays. Details such as dataset name and delivery schedule will be addressed during negotiations of the distribution medium. There will be a maximum of one dataset per workday per OCN.
4.7.2.2	Data circuits (private line or dial-up) will be required between BellSouth and DPI for the purpose of data transmission as set forth in Section 3.10.1 above.
4.7.2.3	If DPI utilizes Secure File Transfer Protocol (FTP) for data file transmission, purchase of the Secure File Transfer Protocol (FTP) software will be the responsibility of DPI.
4.7.3	ODUF Packing Specifications
4.7.3.1	A pack will contain a minimum of one message record or a maximum of 99,999 message records plus a pack header record and a pack trailer record. One transmission can contain a maximum of 99 packs and a minimum of one pack.
4.7.3.2	The OCN, From RAO, and Invoice Number will control the invoice sequencing.  The From RAO will be used to identify to DPI which BellSouth RAO that is

sending the message. BellSouth and DPI will use the invoice sequencing to control data exchange. BellSouth will be notified of sequence failures identified by DPI and resend the data as appropriate.

The data will be packed using ATIS EMI records.

- 4.7.4 ODUF Pack Rejection
- DPI will notify BellSouth within one business day of rejected packs (via the mutually agreed medium). Packs could be rejected because of pack sequencing discrepancies or a critical edit failure on the Pack Header or Pack Trailer records (i.e. out-of-balance condition on grand totals, invalid data populated). Standard ATIS EMI error codes will be used. DPI will not be required to return the actual rejected data to BellSouth. Rejected packs will be corrected and retransmitted to DPI by BellSouth.
- 4.7.5 ODUF Control Data
- 4.7.5.1 DPI will send one confirmation record per pack that is received from BellSouth.

  This confirmation record will indicate DPI's receipt of the pack and acceptance or rejection of the pack. Pack Status Code(s) will be populated using standard ATIS EMI error codes for packs that were rejected by DPI for reasons stated in the above section.
- 4.7.6 ODUF Testing
- 4.7.6.1 Upon request from DPI, BellSouth shall send ODUF test files to DPI. The Parties agree to review and discuss the ODUF content and/or format. For testing of usage results, BellSouth shall request that DPI set up a production (live) file. The live test may consist of DPI's employees making test calls for the types of services DPI requests on ODUF. These test calls are logged by DPI, and the logs are provided to BellSouth. These logs will be used to verify the files. Testing will be completed within 30 calendar days from the date on which the initial test file was sent.
- 5. ACCESS DAILY USAGE FILE
- 5.1 Upon written request from DPI, BellSouth will provide the Access Daily Usage File (ADUF) service to DPI pursuant to the terms and conditions set forth in this section.
- 5.2 DPI shall furnish all relevant information required by BellSouth for the provision of ADUF.
- 5.3 ADUF will contain access messages associated with a port that DPI has purchased from BellSouth

5.4 Charges for ADUF will appear on DPI's monthly bills for the previous month's usage. The charges are as set forth in Exhibit A to this Attachment. DPI will be billed at the ADUF rates that are in effect at the end of the previous month. 5.5 Messages that error in the billing system of DPI will be the responsibility of DPI. If, however, DPI should encounter significant volumes of errored messages that prevent processing by DPI within its systems, BellSouth will work with DPI to determine the source of the errors and the appropriate resolution. 5.6 ADUF Messages To Be Transmitted 5.6.1 The following messages recorded by BellSouth will be transmitted to DPI: 5.6.1.1 Recorded originating and terminating interstate and intrastate access records associated with a port. 5.6.1.2 Recorded terminating access records for undetermined jurisdiction access records associated with a port. 5.6.2 BellSouth will perform duplicate record checks on records processed to ADUF. Any duplicate messages detected will be dropped and not sent to DP1. 5.6.3 In the event that DPI detects a duplicate on ADUF they receive from BellSouth, DPI will drop the duplicate message and will not return the duplicate to BellSouth. 5.6.4 ADUF Physical File Characteristics 5.6.4.1 ADUF will be distributed to DPI via CONNECT: Direct, Secure File Transfer Protocol (FTP) or another mutually agreed medium. The ADUF feed will be a fixed block format. The data on the ADUF feed will be in a non-compacted EMI format (210 byte). It will be created on a daily basis Monday through Friday except holidays. Details such as dataset name and delivery schedule will be addressed during negotiations of the distribution medium. There will be a maximum of one dataset per workday per OCN. 5.6.4.2 Data circuits (private line or dial-up) will be required between BellSouth and DPf for the purpose of data transmission as set forth in Section 3.10.1 above. 5.6.4.3 If DPI utilizes Secure File Transfer Protocol (FTP) for data file transmission, purchase of the Secure File Transfer Protocol (FTP) software will be the responsibility of DPI. 5.6.5 **ADUF Packing Specifications** 5.6.5.1 A pack will contain a minimum of one message record or a maximum of 99,999 message records plus a pack header record and a pack trailer record. One transmission can contain a maximum of 99 packs and a minimum of one pack.

5.6.5.2 The OCN, From RAO, and Invoice Number will control the invoice sequencing. The From RAO will be used to identify to DPI which BellSouth RAO is sending the message. BellSouth and DPI will use the invoice sequencing to control data exchange. BellSouth will be notified of sequence failures identified by DPI and resend the data as appropriate.

The data will be packed using ATIS EMI records.

- 5.6.6 ADUF Pack Rejection
- DPI will notify BellSouth within one business day of rejected packs (via the mutually agreed medium). Packs could be rejected because of pack sequencing discrepancies or a critical edit failure on the Pack Header or Pack Trailer records (i.e. out-of-balance condition on grand totals, invalid data populated). Standard ATIS EMI error codes will be used. DPI will not be required to return the actual rejected data to BellSouth. Rejected packs will be corrected and retransmitted to DPI by BellSouth.
- 5.6.7 ADUF Control Data
- 5.6.7.1 DPI will send one confirmation record per pack that is received from BellSouth.

  This confirmation record will indicate DPI's receipt of the pack and acceptance or rejection of the pack. Pack Status Code(s) will be populated using standard ATIS EMI error codes for packs that were rejected by DPI for reasons stated in the above section.
- 5.6.8 ADUF Testing
- 5.6.8.1 Upon request from DPI, BellSouth shall send a test file of generic data to DPI via Connect:Direct or Text File via E-Mail. The Parties agree to review and discuss the test file's content and/or format.
- 6. ENHANCED OPTIONAL DAILY USAGE FILE (EODUF)
- 6.1 Upon written request from DPI, BellSouth will provide the Enhanced Optional Daily Usage File (EODUF) service to DPI pursuant to the terms and conditions set forth in this section. EODUF will only be sent to existing ODUF subscribers who request the EODUF option.
- DPI shall furnish all relevant information required by BellSouth for the provision of the Enhanced Optional Daily Usage File.
- 6.3 The Enhanced Optional Daily Usage File (EODUF) will provide usage data for local calls originating from resold Flat Rate Business and Residential Lines.
- 6.4 Charges for delivery of the Enhanced Optional Daily Usage File will appear on DPI's monthly bills for the previous month's usage. The charges are as set forth in

Exhibit A to this Attachment. DPI will be billed at the EODUF rates that are in effect at the end of the previous month. All messages will be in the standard Alliance for Telecommunications Industry 6.5 Solutions (ATIS) EMI record format. Messages that error in the billing system of DPI will be the responsibility of DPI. 6.6 If, however, DPI should encounter significant volumes of errored messages that prevent processing by DPI within its systems, BellSouth will work with DPI to determine the source of the errors and the appropriate resolution. 6.7 The following specifications shall apply to the EODUF feed. 6.7.1 Usage To Be Transmitted The following messages recorded by BellSouth will be transmitted to DPI: 6.7.1.1 Customer usage data for flat rated local call originating from DPI's End User lines 6.7.1.1.1 (1FB or 1FR). The EODUF record for flat rate messages will include: 6.7.1.1.2 Date of Call 6.7.1.1.3 From Number 6.7.1.1.4 To Number 6.7.1.1.5 Connect Time 6.7.1.1.6 Conversation Time 6.7.1.1.7 Method of Recording 6.7.1.1.8 From RAO 6.7.1.1.9 Rate Class 6.7.1.1.10 Message Type 6.7.1.1.11 **Billing Indicators** 6.7.1.1.12 Bill to Number BellSouth will perform duplicate record checks on EODUF records processed to 6.7.1.2 Optional Daily Usage File. Any duplicate messages detected will be deleted and not sent to DPI.

- 6.7.1.3 In the event that DPI detects a duplicate on Enhanced Optional Daily Usage File they receive from BellSouth, DPI will drop the duplicate message (DPI will not return the duplicate to BellSouth).
- 6.7.2 Physical File Characteristics
- 6.7.2.1 The EODUF feed will be distributed to DPI over their existing Optional Daily Usage File (ODUF) feed. The EODUF messages will be intermingled among DPI's Optional Daily Usage File (ODUF) messages. The EODUF will be a variable block format (2476) with an LRECL of 2472. The data on the EODUF will be in a non-compacted EMI format (175 byte format plus modules). It will be created on a daily basis (Monday through Friday except holidays).
- Data circuits (private line or dial-up) may be required between BellSouth and DPI for the purpose of data transmission. Where a dedicated line is required, DPI will be responsible for ordering the circuit, overseeing its installation and coordinating the installation with BellSouth. DPI will also be responsible for any charges associated with this line. Equipment required on the BellSouth end to attach the line to the mainframe computer and to transmit successfully ongoing will be negotiated on an individual case basis. Where a dial-up facility is required, dial circuits will be installed in the BellSouth data center by BellSouth and the associated charges assessed to DPI. Additionally, all message toll charges associated with the use of the dial circuit by DPI will be the responsibility of DPI. Associated equipment on the BellSouth end, including a modem, will be negotiated on an individual case basis between the Parties. All equipment, including modems and software, that is required on DPI's end for the purpose of data transmission will be the responsibility of DPI.
- 6.7.3 Packing Specifications
- 6.7.3.1 A pack will contain a minimum of one message record or a maximum of 99,999 message records plus a pack header record and a pack trailer record. One transmission can contain a maximum of 99 packs and a minimum of one pack.
- 6.7.3.2 The Operating Company Number (OCN), From Revenue Accounting Office (RAO), and Invoice Number will control the invoice sequencing. The From RAO will be used to identify to DPI which BellSouth RAO is sending the message. BellSouth and DPI will use the invoice sequencing to control data exchange. BellSouth will be notified of sequence failures identified by DPI and resend the data as appropriate.
- 6.7.3.3 The data will be packed using ATIS EMI records.

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Version 1003; 12/28/00

# Exhibit PLF-3

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FPSC-COMMISSION CLERK

# AGREEMENT GENERAL TERMS AND CONDITIONS

THIS AGREEMENT is made by and between BellSouth Telecommunications, Inc., (BellSouth), a Georgia corporation, and dPi Teleconnect, LLC (DPI), a Delaware company, and shall be effective on the Effective Date, as defined herein. This Agreement may refer to either BellSouth or DPI or both as a "Party" or "Parties."

# WITNESSETH

WHEREAS, BellSouth is a local exchange telecommunications company authorized to provide Telecommunications Services (as defined below) in the states of Alabama, Florida, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, South Carolina and Tennessee; and

WHEREAS, DPI is or seeks to become a CLEC authorized to provide telecommunications services in the states of Alabama, Florida, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, South Carolina, and Tennessee; and

WHEREAS, pursuant to Sections 251 and 252 of the Act; DPI wishes to purchase certain services from BellSouth; and

WHEREAS, the Parties wish to interconnect their facilities, exchange traffic, and perform Local Number Portability (LNP) pursuant to Sections 251 and 252 of the Act as set forth herein; and

WHEREAS, DPI wishes to purchase and BellSouth wishes to provide other services as described in this Agreement;

NOW THEREFORE, in consideration of the mutual agreements contained herein, BellSouth and DPI agree as follows:

#### **Definitions**

Affiliate is defined as a person that (directly or indirectly) owns or controls, is owned or controlled by, or is under common ownership or control with, another person. For purposes of this paragraph, the term "own" means to own an equity interest (or equivalent thereof) of more than ten percent (10%).

Commission is defined as the appropriate regulatory agency in each state of BellSouth's nine-state region (Alabama, Florida, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, South Carolina, and Tennessee).

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Competitive Local Exchange Carrier (CLEC) means a telephone company certificated by the Commission to provide local exchange service within BellSouth's franchised area.

Effective Date is defined as the date that the Agreement is effective for purposes of rates, terms and conditions and shall be thirty (30) days after the date of the last signature executing the Agreement. Future amendments for rate changes will also be effective thirty (30) days after the date of the last signature executing the amendment.

FCC means the Federal Communications Commission.

Telecommunications means the transmission, between or among points specified by the user, of information of the user's choosing, without change in the form or content of the information as sent and received.

Telecommunications Service means the offering of telecommunications for a fee directly to the public, or to such classes of users as to be effectively available directly to the public, regardless of the facilities used.

Telecommunications Act of 1996 (Act) means Public Law 104-104 of the United States Congress effective February 8, 1996. The Act amended the Communications Act of 1934 (47 U.S.C. Section 1 et. seq.).

### 1 CLEC Certification

- DPI agrees to provide BellSouth in writing DPI's CLEC certification from the Commission for all states covered by this Agreement except Kentucky prior to BellSouth filing this Agreement with the appropriate Commission for approval. Additionally, DPI shall provide to BellSouth an effective certification to do business issued by the secretary of state or equivalent authority in each state covered by this Agreement.
- To the extent DPI is not certified as a CLEC in each state covered by this Agreement as of the execution hereof, DPI may not purchase services hereunder in that state. DPI will notify BellSouth in writing and provide CLEC certification from the Commission when it becomes certified to operate in, as well as an effective certification to do business issued by the secretary of state or equivalent authority for, any other state covered by this Agreement. Upon receipt thereof, BellSouth will file this Agreement in that state, and DPI may purchase services pursuant to this Agreement in that state, subject to establishing appropriate accounts in the additional state as described in Attachment 7.
- 1.3 Should DPI's certification in any state be rescinded or otherwise terminated,
  BellSouth may, at its election, suspend or terminate this Agreement immediately
  and all monies owed on all outstanding invoices for services provided in that state

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shall become due, or BellSouth may refuse to provide services hereunder in that state until certification is reinstated in that state, provided such notification is made prior to expiration of the term of this Agreement. DPI shall provide an effective certification to do business issued by the secretary of state or equivalent authority in each state covered by this Agreement.

#### 2 Term of the Agreement

- 2.1 The initial term of this Agreement shall be five (5) years, beginning on the Effective Date and shall apply to the BellSouth territory in the state(s) of Alabama, Florida, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, South Carolina and Tennessee. Notwithstanding any prior agreement of the Parties, the rates, terms and conditions of this Agreement shall not be applied retroactively prior to the Effective Date.
- 2.2 The Parties agree that by no earlier than two hundred seventy (270) days and no later than one hundred eighty (180) days prior to the expiration of the initial term of this Agreement, the Parties shall commence negotiations for a new agreement to be effective beginning on the expiration date of this Agreement (Subsequent Agreement). If as of the expiration of the initial term of this Agreement, a Subsequent Agreement has not been executed by the Parties, then except as set forth in Sections 2.3.1 and 2.3.2 below, this Agreement shall continue on a month-to-month basis while a Subsequent Agreement is being negotiated. The Parties' rights and obligations with respect to this Agreement after expiration of the initial term shall be as set forth in Section 2.3 below.
- 2.3 If, within one hundred thirty-five (135) days of commencing the negotiation referred to in Section 2.2 above, the Parties are unable to negotiate new terms, conditions and prices for a Subsequent Agreement, either Party may petition the Commission to establish appropriate rates, terms and conditions for the Subsequent Agreement pursuant to 47 U.S.C. § 252.
- 2.3.1 DPI may request termination of this Agreement only if it is no longer purchasing services pursuant to this Agreement. Except as set forth in Section 2.3.2 below, notwithstanding the foregoing, in the event that as of the date of expiration of the initial term of this Agreement and conversion of this Agreement to a month-to-month term, the Parties have not entered into a Subsequent Agreement and no arbitration proceeding has been filed in accordance with Section 2.3 above, then BellSouth may terminate this Agreement upon sixty (60) days notice to DPI. In the event that BellSouth terminates this Agreement as provided above, BellSouth shall continue to offer services to DPI pursuant to the rates, terms and conditions set forth in BellSouth's then current standard interconnection agreement. In the event that BellSouth's standard interconnection agreement becomes effective between the Parties, the Parties may continue to negotiate a Subsequent Agreement.

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- 2.3.2 Notwithstanding Section 2.2 above, in the event that as of the expiration of the initial term of this Agreement the Parties have not entered into a Subsequent Agreement and no arbitration proceeding has been filed in accordance with Section 2.3 above and BellSouth is not providing any services under this Agreement as of the date of expiration of the initial term of this Agreement, then this Agreement shall not continue on a month-to-month basis but shall be deemed terminated as of the expiration date hereof.
- If, at any time during the term of this Agreement, BellSouth is unable to contact DPI pursuant to the Notices provision hereof or any other contact information provided by DPI under this Agreement, and there are no active services being provisioned under this Agreement, then BellSouth may, at its discretion, terminate this Agreement, without any liability whatsoever, upon sending of notification to DPI pursuant to the Notices section hereof. Furthermore, if after eighteen (18) months following the Effective Date of this Agreement DPI has no active services pursuant to this Agreement, BellSouth may terminate this Agreement, without any liability to BellSouth, upon notification to DPI pursuant to the Notices section hereof.
- In addition to as otherwise set forth in this Agreement, BellSouth reserves the right to suspend access to ordering systems, refuse to process additional or pending applications for service, or terminate service in the event of prohibited, unlawful or improper use of BellSouth's facilities or service, abuse of BellSouth's facilities or any other material breach of this Agreement, and all monies owed on all outstanding invoices shall become due. In such event, DPI is solely responsible for notifying its customers of any discontinuance of service.

# 3 Nondiscriminatory Access

When DPI purchases Telecommunications Services from BellSouth pursuant to Attachment 1 of this Agreement for the purposes of resale to customers, such services shall be equal in quality, subject to the same conditions, and provided within the same provisioning time intervals that BellSouth provides to others, including its customers. To the extent technically feasible, the quality of a Network Element, as well as the quality of the access to such Network Element provided by BellSouth to DPI shall be at least equal to that which BellSouth provides to itself and shall be the same for all Telecommunications carriers requesting access to that Network Element. The quality of the interconnection between the network of BellSouth and the network of DPI shall be at a level that is equal to that which BellSouth provides itself, a subsidiary, an Affiliate, or any other party. The interconnection facilities shall be designed to meet the same technical criteria and service standards that are used within BellSouth's network and shall extend to a consideration of service quality as perceived by BellSouth's customers and service quality as perceived by DPI.

# 4 Court Ordered Requests for Call Detail Records and Other Subscriber Information

- 4.1 Subpoenas Directed to BellSouth. Where BellSouth provides resold services for DPI, BellSouth shall respond to subpoenas and court ordered requests delivered directly to BellSouth for the purpose of providing call detail records when the targeted telephone numbers belong to DPI customers. Billing for such requests will be generated by BellSouth and directed to the law enforcement agency initiating the request. BellSouth shall maintain such information for DPI customers for the same length of time it maintains such information for its own customers.
- 4.2 <u>Subpoenas Directed to DPI.</u> Where BellSouth is providing resold services to DPI, then DPI agrees that in those cases where DPI receives subpoenas or court ordered requests regarding targeted telephone numbers belonging to DPI customers, and where DPI does not have the requested information, DPI will advise the law enforcement agency initiating the request to redirect the subpoena or court ordered request to BellSouth for handling in accordance with Section 4.1 above.
- In all other instances, where either Party receives a request for information involving the other Party's customer, the Party receiving the request will advise the law enforcement agency initiating the request to redirect such request to the other Party.

#### 5 Liability and Indemnification

- 5.1 <u>DPI Liability</u>. In the event that DPI consists of two (2) or more separate entities as set forth in this Agreement and/or any Amendments hereto, or any third party places orders under this Agreement using DPI's company codes or identifiers, all such entities shall be jointly and severally liable for the obligations of DPI under this Agreement.
- 5.2 <u>Liability for Acts or Omissions of Third Parties.</u> BellSouth shall not be liable to DPI for any act or omission of another entity providing any services to DPI.
- 5.3 Except for any indemnification obligations of the Parties hereunder, each Party's liability to the other for any loss, cost, claim, injury, liability or expense, including reasonable attorneys' fees relating to or arising out of any cause whatsoever, whether based in contract, negligence or other tort, strict liability or otherwise, relating to the performance of this Agreement, shall not exceed a credit for the actual cost of the services or functions not performed or improperly performed. Any amounts paid to DPI pursuant to Attachment 9 hereof shall be credited against any damages otherwise payable to DPI pursuant to this Agreement.
- 5.3.1 <u>Limitations in Tariffs.</u> A Party may, in its sole discretion, provide in its tariffs and contracts with its customers and third parties that relate to any service, product or function provided or contemplated under this Agreement, that to the maximum

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extent permitted by Applicable Law, such Party shall not be liable to the customer or third party for (i) any loss relating to or arising out of this Agreement, whether in contract, tort or otherwise, that exceeds the amount such Party would have charged that applicable person for the service, product or function that gave rise to such loss and (ii) consequential damages. To the extent that a Party elects not to place in its tariffs or contracts such limitations of liability, and the other Party incurs a loss as a result thereof, such Party shall, except to the extent caused by the other Party's gross negligence or willful misconduct, indemnify and reimburse the other Party for that portion of the loss that would have been limited had the first Party included in its tariffs and contracts the limitations of liability that such other Party included in its own tariffs at the time of such loss.

- 5.3.2 Neither BellSouth nor DPI shall be liable for damages to the other Party's terminal location, equipment or customer premises resulting from the furnishing of a service, including, but not limited to, the installation and removal of equipment or associated wiring, except to the extent caused by a Party's negligence or willful misconduct or by a Party's failure to ground properly a local loop after disconnection.
- 5.3.3 Under no circumstance shall a Party be responsible or liable for indirect, incidental, or consequential damages, including, but not limited to, economic loss or lost business or profits, damages arising from the use or performance of equipment or software, or the loss of use of software or equipment, or accessories attached thereto, delay, error, or loss of data. In connection with this limitation of liability, each Party recognizes that the other Party may, from time to time, provide advice, make recommendations, or supply other analyses related to the services or facilities described in this Agreement, and, while each Party shall use diligent efforts in this regard, the Parties acknowledge and agree that this limitation of liability shall apply to provision of such advice, recommendations, and analyses.
- 5.3.4 To the extent any specific provision of this Agreement purports to impose liability, or limitation of liability, on either Party different from or in conflict with the liability or limitation of liability set forth in this Section, then with respect to any facts or circumstances covered by such specific provisions, the liability or limitation of liability contained in such specific provision shall apply.
- Indemnification for Certain Claims. Except as otherwise set forth in this
  Agreement and except to the extent caused by the indemnified Party's gross
  negligence or willful misconduct, the Party providing services hereunder, its
  Affiliates and its parent company, shall be indemnified, defended and held harmless
  by the Party receiving services hereunder against any claim, loss or damage arising
  from the receiving Party's use of the services provided under this Agreement
  pertaining to (1) claims for libel, slander or invasion of privacy arising from the
  content of the receiving Party's own communications, or (2) any claim, loss or
  damage claimed by any third party (including, but not limited to, a customer of the
  Party receiving services) arising from the third party's use or reliance on and

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arising from the Party receiving services use or reliance on the providing Party's services, actions, duties, or obligations arising out of this Agreement.

5.5 <u>Disclaimer.</u> EXCEPT AS SPECIFICALLY PROVIDED TO THE CONTRARY IN THIS AGREEMENT, NEITHER PARTY MAKES ANY REPRESENTATIONS OR WARRANTIES TO THE OTHER PARTY CONCERNING THE SPECIFIC QUALITY OF ANY SERVICES, OR FACILITIES PROVIDED UNDER THIS AGREEMENT. THE PARTIES DISCLAIM, WITHOUT LIMITATION, ANY WARRANTY OR GUARANTEE OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE, ARISING FROM COURSE OF PERFORMANCE, COURSE OF DEALING, OR FROM USAGES OF TRADE.

# 6 Intellectual Property Rights and Indemnification

No License. Except as expressly set forth in Section 6.2 below, no patent, copyright, trademark or other proprietary right is licensed, granted or otherwise transferred by this Agreement. The Parties are strictly prohibited from any use, including but not limited to, in the selling, marketing, promoting or advertising of telecommunications services, of any name, service mark, logo or trademark (collectively, the "Marks") of the other Party. The Marks include those Marks owned directly by a Party or its Affiliate(s) and those Marks that a Party has a legal and valid license to use. The Parties acknowledge that they are separate and distinct and that each provides a separate and distinct service and agree that neither Party may, expressly or impliedly, state, advertise or market that it is or offers the same service as the other Party or engage in any other activity that may result in a likelihood of confusion between its own service and the service of the other Party.

6.2 Ownership of Intellectual Property. Any intellectual property that originates from or is developed by a Party shall remain the exclusive property of that Party. Except for a limited, non-assignable, non-exclusive, non-transferable license to use patents or copyrights to the extent necessary for the Parties to use any facilities or equipment (including software) or to receive any service solely as provided under this Agreement, no license in patent, copyright, trademark or trade secret, or other proprietary or intellectual property right, now or hereafter owned, controlled or licensable by a Party, is granted to the other Party. Neither shall it be implied nor arise by estoppel. Any trademark, copyright or other proprietary notices appearing in association with the use of any facilities or equipment (including software) shall remain on the documentation, material, product, service, equipment or software. It is the responsibility of each Party to ensure at no additional cost to the other Party that it has obtained any necessary licenses in relation to intellectual property of third Parties used in its network that may be required to enable the other Party to use any facilities or equipment (including software), to receive any service, or to perform its respective obligations under this Agreement.

#### 6.3 Intellectual Property Remedies

6.3.1 Indemnification. The Party providing a service pursuant to this Agreement will defend the Party receiving such service or data provided as a result of such service against claims of infringement arising solely from the use by the receiving Party of such service in the manner contemplated under this Agreement and will indemnify the receiving Party for any damages awarded based solely on such claims in accordance with Section 5 above.

# 6.3.2 Claim of Infringement

- 6.3.2.1 In the event that use of any facilities or equipment (including software), becomes, or in the reasonable judgment of the Party who owns the affected network is likely to become, the subject of a claim, action, suit, or proceeding based on intellectual property infringement, then said Party, promptly and at its sole expense and sole option, but subject to the limitations of liability set forth below, shall:
- 6.3.2.2 modify or replace the applicable facilities or equipment (including software) while maintaining form and function, or
- 6.3.2.3 obtain a license sufficient to allow such use to continue.
- 6.3.2.4 In the event Sections 6.3.2.2 or 6.3.2.3 above are commercially unreasonable, then said Party may terminate, upon reasonable notice, this contract with respect to use of, or services provided through use of, the affected facilities or equipment (including software), but solely to the extent required to avoid the infringement claim.
- 6.3.3 <u>Exception to Obligations.</u> Neither Party's obligations under this Section shall apply to the extent the infringement is caused by: (i) modification of the facilities or

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equipment (including software) by the indemnitee; (ii) use by the indemnitee of the facilities or equipment (including software) in combination with equipment or facilities (including software) not provided or authorized by the indemnitor, provided the facilities or equipment (including software) would not be infringing if used alone; (iii) conformance to specifications of the indemnitee which would necessarily result in infringement; or (iv) continued use by the indemnitee of the affected facilities or equipment (including software) after being placed on notice to discontinue use as set forth herein.

- 6.3.4 <u>Exclusive Remedy.</u> The foregoing shall constitute the Parties' sole and exclusive remedies and obligations with respect to a third party claim of intellectual property infringement arising out of the conduct of business under this Agreement.
- 6.3.5 <u>Dispute Resolution.</u> Any claim arising under Sections 6.1 and 6.2 above shall be excluded from the dispute resolution procedures set forth in Section 8 below and shall be brought in a court of competent jurisdiction.

# 7 Proprietary and Confidential Information

- Proprietary and Confidential Information. It may be necessary for BellSouth and DPI, each as the "Discloser," to provide to the other Party, as "Recipient," certain proprietary and confidential information (including trade secret information) including but not limited to technical, financial, marketing, staffing and business plans and information, strategic information, proposals, request for proposals, specifications, drawings, maps, prices, costs, costing methodologies, procedures, processes, business systems, software programs, techniques, customer account data, call detail records and like information (collectively the "Information"). All such Information conveyed in writing or other tangible form shall be clearly marked with a confidential or proprietary legend. Information conveyed orally by the Discloser to Recipient shall be designated as proprietary and confidential at the time of such oral conveyance, shall be reduced to writing by the Discloser within forty-five (45) days thereafter, and shall be clearly marked with a confidential or proprietary legend.
- Ose and Protection of Information. Recipient agrees to protect such Information of the Discloser provided to Recipient from whatever source from distribution, disclosure or dissemination to anyone except employees consultants, contractors and agents of Recipient or its Affiliates with a need to know such Information solely in conjunction with Recipient's analysis of the Information and for no other purpose except as authorized herein or as otherwise authorized in writing by the Discloser. Recipients may make tangible or electronic copies, notes, summaries or extracts of Information only as necessary for use as authorized herein. All tangible or electronic copies, notes, summaries or extracts must be marked with the same confidential and proprietary notice as appears on the original. Information remains at all times the property of Discloser. Upon Discloser's request, all or any requested portion of the Information (including, but not limited to, tangible and electronic copies, notes, summaries or extracts of any Information)

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will be promptly returned to Discloser or destroyed, and Recipient will provide Discloser with written certification stating that such information has been returned or destroyed.

- 7.3 Exceptions
- 7.3.1 Recipient will not have an obligation to protect any portion of the Information which:
- 7.3.2 (a) is made publicly available by the Discloser or lawfully by a nonparty to this Agreement; (b) is lawfully obtained by Recipient from any source other than Discloser; (c) is previously known to Recipient without an obligation to keep it confidential; or (d) is released from the terms of this Agreement by Discloser upon written notice to Recipient.
- Recipient agrees to use the Information solely for the purposes of negotiations pursuant to 47 U.S.C. § 251 or in performing its obligations under this Agreement and for no other entity or purpose, except as may be otherwise agreed to in writing by the Parties. Nothing herein shall prohibit Recipient from providing information requested by the FCC or a state regulatory agency with jurisdiction over this matter, or to support a request for arbitration or an allegation of failure to negotiate in good faith.
- 7.5 Recipient agrees not to publish or use the Information for any advertising, sales or marketing promotions, press releases, or publicity matters that refer either directly or indirectly to the Information or to the Discloser or any of its affiliated companies.
- 7.6 The disclosure of Information neither grants nor implies any license to the Recipient under any trademark, patent, copyright, application or other intellectual property right that is now or may hereafter be owned by the Discloser.
- 7.7 Survival of Confidentiality Obligations. The Parties' rights and obligations under this Section 7 shall survive and continue in effect until two (2) years after the expiration or termination date of this Agreement with regard to all Information exchanged during the term of this Agreement. Thereafter, the Parties' rights and obligations hereunder survive and continue in effect with respect to any Information that is a trade secret under applicable law.

#### 8 Resolution of Disputes

Except as otherwise stated in this Agreement, if any dispute arises as to the interpretation of any provision of this Agreement or as to the proper implementation of this Agreement, the aggrieved Party, if it elects to pursue resolution of the dispute, shall petition the Commission for a resolution of the dispute. However, each Party reserves any rights it may have to seek judicial review of any ruling made by the Commission concerning this Agreement.

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#### 9 Taxes

- Definition. For purposes of this Section, the terms "taxes" and "fees" shall include but not be limited to federal, state or local sales, use, excise, gross receipts or other taxes or tax-like fees of whatever nature and however designated (including tariff surcharges and any fees, charges or other payments, contractual or otherwise, for the use of public streets or rights of way, whether designated as franchise fees or otherwise) imposed, or sought to be imposed, on or with respect to the services furnished hereunder or measured by the charges or payments therefor, excluding any taxes levied on income.
- 9.2 Taxes and Fees Imposed Directly On Either Providing Party or Purchasing Party
- 9.2.1 Taxes and fees imposed on the providing Party, which are not permitted or required to be passed on by the providing Party to its customer, shall be borne and paid by the providing Party.
- 9.2.2 Taxes and fees imposed on the purchasing Party, which are not required to be collected and/or remitted by the providing Party, shall be borne and paid by the purchasing Party.
- 9.3 Taxes and Fees Imposed on Purchasing Party But Collected And Remitted By Providing Party
- 9.3.1 Taxes and fees imposed on the purchasing Party shall be borne by the purchasing Party, even if the obligation to collect and/or remit such taxes or fees is placed on the providing Party.
- 9.3.2 To the extent permitted by applicable law, any such taxes and/or fees shall be shown on applicable billing documents between the Parties. Notwithstanding the foregoing, the purchasing Party shall remain liable for any such taxes and fees regardless of whether they are actually billed by the providing Party at the time that the respective service is billed.
- 9.3.3 If the purchasing Party determines that in its opinion any such taxes or fees are not applicable, the providing Party shall not bill such taxes or fees to the purchasing Party if the purchasing Party provides written certification, reasonably satisfactory to the providing Party, stating that it is exempt or otherwise not subject to the tax or fee, setting forth the basis therefor, and satisfying any other requirements under applicable law. If any authority seeks to collect any such tax or fee that the purchasing Party has determined and certified not to be applicable, or any such tax or fee that was not billed by the providing Party, the purchasing Party may contest the same in good faith, at its own expense. In any such contest, the purchasing Party shall promptly furnish the providing Party with copies of all filings in any proceeding, protest, or legal challenge, all rulings issued in connection therewith, and all correspondence between the purchasing Party and the taxing authority.

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- 9.3.4 In the event that all or any portion of an amount sought to be collected must be paid in order to contest the imposition of any such tax or fee, or to avoid the existence of a lien on the assets of the providing Party during the pendency of such contest, the purchasing Party shall be responsible for such payment and shall be entitled to the benefit of any refund or recovery. The purchasing Party shall have the right to contest, at its own expense, any such tax or fee that it believes is not applicable or was paid by it in error. If requested in writing by the purchasing Party, the providing Party shall facilitate such contest either by assigning to the purchasing Party its right to claim a refund of such tax or fee, if such an assignment is permitted under applicable law, or, if an assignment is not permitted, by filing and pursuing a claim for refund on behalf of the purchasing Party but at the purchasing Party's expense.
- 9.3.5 If it is ultimately determined that any additional amount of such a tax or fee is due to the imposing authority, the purchasing Party shall pay such additional amount, including any interest and penalties thereon.
- 9.3.6 Notwithstanding any provision to the contrary, the purchasing Party shall protect, indemnify and hold harmless (and defend at the purchasing Party's expense) the providing Party from and against any such tax or fee, interest or penalties thereon, or other charges or payable expenses (including reasonable attorney fees) with respect thereto, which are incurred by the providing Party in connection with any claim for or contest of any such tax or fee.
- 9.3.7 Each Party shall notify the other Party in writing of any assessment, proposed assessment or other claim for any additional amount of such a tax or fee by a taxing authority; provided, however, that the failure of a Party to provide notice shall not relieve the other Party of any obligations hereunder.
- 9.4 Taxes and Fees Imposed on Providing Party But Passed On To Purchasing Party
- 9.4.1 Taxes and fees imposed on the providing Party, which are permitted or required to be passed on by the providing Party to its customer, shall be borne by the purchasing Party.
- 9.4.2 To the extent permitted by applicable law, any such taxes and/or fees shall be shown on applicable billing documents between the Parties. Notwithstanding the foregoing, the purchasing Party shall remain liable for any such taxes and fees regardless of whether they are actually billed by the providing Party at the time that the respective service is billed.
- 9.4.3 If the purchasing Party disagrees with the providing Party's determination as to the application of or basis for any such tax or fee, the Parties shall consult with respect to the imposition and billing of such tax or fee. Notwithstanding the foregoing, the providing Party shall retain ultimate responsibility for determining whether and to what extent any such taxes or fees are applicable, and the purchasing Party shall abide by such determination and pay such taxes or fees to the providing Party.

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The providing Party shall further retain ultimate responsibility for determining whether and how to contest the imposition of such taxes and fees; provided, however, that any such contest undertaken at the request of the purchasing Party shall be at the purchasing Party's expense.

- In the event that all or any portion of an amount sought to be collected must be paid in order to contest the imposition of any such tax or fee, or to avoid the existence of a lien on the assets of the providing Party during the pendency of such contest, the purchasing Party shall be responsible for such payment and shall be entitled to the benefit of any refund or recovery. The purchasing Party shall have the right to contest, at its own expense, any such tax or fee that it believes is not applicable or was paid by it in error. If requested in writing by the purchasing Party, the providing Party shall facilitate such contest either by assigning to the purchasing Party its right to claim a refund of such tax or fee, if such an assignment is permitted under applicable law, or, if an assignment is not permitted, by filing and pursuing a claim for refund on behalf of the purchasing Party but at the purchasing Party's expense.
- 9.4.5 If it is ultimately determined that any additional amount of such a tax or fee is due to the imposing authority, the purchasing Party shall pay such additional amount, including any interest and penalties thereon.
- 9.4.6 Notwithstanding any provision to the contrary, the purchasing Party shall protect, indemnify and hold harmless (and defend at the purchasing Party's expense) the providing Party from and against any such tax or fee, interest or penalties thereon, or other charges or payable expenses (including reasonable attorneys' fees) with respect thereto, which are incurred by the providing Party in connection with any claim for or contest of any such tax or fee.
- 9.4.7 Each Party shall notify the other Party in writing of any assessment, proposed assessment or other claim for any additional amount of such a tax or fee by a taxing authority; provided, however, that the failure of a Party to provide notice shall not relieve the other Party of any obligations hereunder.
- 9.5 Additional Provisions Applicable to All Taxes and Fees
- 9.5.1 In any contest of a tax or fee by one Party, the other Party shall cooperate fully by providing records, testimony and such additional information or assistance as may reasonably be necessary to pursue the contest. Further, the other Party shall be reimbursed for any reasonable and necessary out-of-pocket copying and travel expenses incurred in assisting in such contest.
- 9.5.2 Notwithstanding any provision of this Agreement to the contrary, any administrative, judicial, or other proceeding concerning the application or amount of a tax or fee shall be maintained in accordance with the provisions of this Section and any applicable federal, state or local law governing the resolution of such disputed tax or fee; and under no circumstances shall either Party have the right to

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bring a dispute related to the application or amount of a tax or fee before a regulatory authority.

#### 10 Force Majeure

In the event performance of this Agreement, or any obligation hereunder, is either directly or indirectly prevented, restricted, or interfered with by reason of fire, flood, earthquake or like acts of God, wars, revolution, civil commotion, explosion, acts of public enemy, embargo, acts of the government in its sovereign capacity, labor difficulties, including without limitation, strikes, slowdowns, picketing, or boycotts, unavailability of equipment from vendor, changes requested by DPI, or any other circumstances beyond the reasonable control and without the fault or negligence of the Party affected, the Party affected shall be excused from such performance on a day-to-day basis to the extent of such prevention, restriction, or interference (and the other Party shall likewise be excused from performance of its obligations on a day-to-day basis until the delay, restriction or interference has ceased); provided, however, that the Party so affected shall use diligent efforts to avoid or remove such causes of non-performance and both Parties shall proceed whenever such causes are removed or cease. The Party affected shall provide notice of the Force Majeure event within a reasonable period of time following such an event.

# 11 Adoption of Agreements

Pursuant to 47 U.S.C. § 252(i) and 47 C.F.R. § 51.809, BellSouth shall make available to DPI any entire interconnection agreement filed and approved pursuant to 47 U.S.C. § 252. The adopted agreement shall apply to the same states as the agreement that was adopted, and the term of the adopted agreement shall expire on the same date as set forth in the agreement that was adopted.

#### 12 Modification of Agreement

- 12.1 If DPI changes its name or makes changes to its company structure or identity due to a merger, acquisition, transfer or any other reason, it is the responsibility of DPI to notify BellSouth of said change, request that an amendment to this Agreement, if necessary, be executed to reflect said change and notify the Commission of such modification of company structure in accordance with the state rules governing such modification in company structure if applicable. Additionally, DPI shall provide BellSouth with any necessary supporting documentation, which may include, but is not limited to, a credit application, Application for Master Account, proof of authority to provide telecommunications services, the appropriate Operating Company Number (OCN) for each state as assigned by National Exchange Carrier Association (NECA), Carrier Identification Code (CIC), Access Customer Name and Abbreviation (ACNA), BellSouth's blanket form letter of authority (LOA), Misdirected Number form and a tax exemption certificate.
- 12.2 No modification, amendment, supplement to, or waiver of the Agreement or any of its provisions shall be effective and binding upon the Parties unless it is made in writing and duly signed by the Parties.

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In the event that any effective legislative, regulatory, judicial or other legal action materially affects any material terms of this Agreement, or the ability of DPI or BellSouth to perform any material terms of this Agreement, DPI or BellSouth may, on thirty (30) days' written notice, require that such terms be renegotiated, and the Parties shall renegotiate in good faith such mutually acceptable new terms as may be required. In the event that such new terms are not renegotiated within forty-five (45) days after such notice, and either Party elects to pursue resolution of such amendment such Party shall pursue the dispute resolution process set forth in Section 8 above.

# 13 Legal Rights

Execution of this Agreement by either Party does not confirm or imply that the executing Party agrees with any decision(s) issued pursuant to the Telecommunications Act of 1996 and the consequences of those decisions on specific language in this Agreement. Neither Party waives its rights to appeal or otherwise challenge any such decision(s) and each Party reserves all of its rights to pursue any and all legal and/or equitable remedies, including appeals of any such decision(s).

#### 14 Indivisibility

Subject to Section 15 below, the Parties intend that this Agreement be indivisible and nonseverable, and each of the Parties acknowledges that it has assented to all of the covenants and promises in this Agreement as a single whole and that all of such covenants and promises, taken as a whole, constitute the essence of the contract. Without limiting the generality of the foregoing, each of the Parties acknowledges that any provision by BellSouth of collocation space under this Agreement is solely for the purpose of facilitating the provision of other services under this Agreement as set forth in Attachment 4. The Parties further acknowledge that this Agreement is intended to constitute a single transaction and that the obligations of the Parties under this Agreement are interdependent.

#### 15 Severability

If any provision of this Agreement, or part thereof, shall be held invalid or unenforceable in any respect, the remainder of the Agreement or provision shall not be affected thereby, provided that the Parties shall negotiate in good faith to reformulate such invalid provision, or part thereof, or related provision, to reflect as closely as possible the original intent of the parties, consistent with applicable law, and to effectuate such portions thereof as may be valid without defeating the intent of such provision. In the event the Parties are unable to mutually negotiate such replacement language, either Party may elect to pursue the dispute resolution process set forth in Section 8 above.

#### 16 Non-Waivers

A failure or delay of either Party to enforce any of the provisions hereof, to exercise any option which is herein provided, or to require performance of any of the provisions hereof shall in no way be construed to be a waiver of such

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provisions or options, and each Party, notwithstanding such failure, shall have the right thereafter to insist upon the performance of any and all of the provisions of this Agreement.

# 17 Governing Law

Where applicable, this Agreement shall be governed by and construed in accordance with federal and state substantive telecommunications law, including rules and regulations of the FCC and appropriate Commission. In all other respects, this Agreement shall be governed by and construed and enforced in accordance with the laws of the State of Georgia without regard to its conflict of laws principles.

#### 18 Assignments and Transfers

- 18 1 Any assignment by either Party to any entity of any right, obligation or duty, or of any other interest hereunder, in whole or in part, without the prior written consent of the other Party shall be void. The assignee must provide evidence of a Commission approved certification to provide Telecommunications Service in each state that DPI is entitled to provide Telecommunications Service. After BellSouth's consent, the Parties shall amend this Agreement to reflect such assignments and shall work cooperatively to implement any changes required due to such assignment. All obligations and duties of any Party under this Agreement shall be binding on all successors in interest and assigns of such Party. No assignment or delegation hereof shall relieve the assignor of its obligations under this Agreement in the event that the assignee fails to perform such obligations. Notwithstanding anything to the contrary in this Section, DPI shall not be permitted to assign this Agreement in whole or in part to any entity unless either (1) DPI pays all bills, past due and current, under this Agreement, or (2) DPI's assignee expressly assumes liability for payment of such bills.
- In the event that DPI desires to transfer any services hereunder to another provider of Telecommunications Service, or DPI desires to assume hereunder any services provisioned by BellSouth to another provider of Telecommunications Service, such transfer of services shall be subject to separately negotiated rates, terms and conditions.

# 19 Notices

19.1 Every notice, consent or approval of a legal nature, required or permitted by this Agreement shall be in writing and shall be delivered either by hand, by overnight courier or by US mail postage prepaid, or email if an email address is listed below, addressed to:

BellSouth Telecommunications, Inc.

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BellSouth Local Contract Manager 600 North 19<sup>th</sup> Street, 10<sup>th</sup> floor Birmingham, AL 35203

and

Business Markets Attorney Suite 4300 675 West Peachtree Street Atlanta, GA 30375

dPi Teleconnect, LLC

Brian Bolinger 2997 LBJ Freeway Suite 225 Dallas, TX 75234 (972) 488-5500 EX 4018 brian.bolinger@dpiteleconnect.com

or at such other address as the intended recipient previously shall have designated by written notice to the other Party.

- Unless otherwise provided in this Agreement, notice by mail shall be effective on the date it is officially recorded as delivered by return receipt or equivalent, and in the absence of such record of delivery, it shall be presumed to have been delivered the fifth day, or next business day after the fifth day, after it was deposited in the mails.
- 19.3 Notwithstanding the above, BellSouth will post to BellSouth's Interconnection Web site changes to business processes and policies and shall post to BellSouth's Interconnection Web site or submit through applicable electronic systems, other service and business related notices not requiring an amendment to this Agreement.

#### 20 Rule of Construction

No rule of construction requiring interpretation against the drafting Party hereof shall apply in the interpretation of this Agreement.

# 21 Headings of No Force or Effect

The headings of Articles and Sections of this Agreement are for convenience of reference only, and shall in no way define, modify or restrict the meaning or interpretation of the terms or provisions of this Agreement.

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# 22 Multiple Counterparts

This Agreement may be executed in multiple counterparts, each of which shall be deemed an original, but all of which shall together constitute but one and the same document.

# 23 Filing of Agreement

This Agreement, and any amendments hereto, shall be filed with the appropriate state regulatory agency pursuant to the requirements of Section 252 of the Act, or as otherwise required by the state and the Parties shall share equally in any applicable fees. Notwithstanding the foregoing, this Agreement shall not be submitted for approval by the appropriate state regulatory agency unless and until such time as DPI is duly certified as a local exchange carrier in such state, except as otherwise required by a Commission.

# 24 Compliance with Law

The Parties have negotiated their respective rights and obligations pursuant to substantive Federal and State Telecommunications law and this Agreement is intended to memorialize the Parties' mutual agreement with respect to each Party's rights and obligations under the Act and applicable FCC and Commission orders, rules and regulations. Nothing contained herein, nor any reference to applicable rules and orders, is intended to expand on the Parties' rights and obligations as set forth herein. This Agreement also contains certain provisions that were negotiated without regard to the Parties' obligations as set forth Section 251 of the Act. To the extent the provisions of this Agreement differ from the provisions of any Federal or State Telecommunications statute, rule or order in effect as of the execution of this Agreement, this Agreement shall control. Each Party shall comply at its own expense with all other laws of general applicability.

#### 25 Necessary Approvals

Each Party shall be responsible for obtaining and keeping in effect all approvals from, and rights granted by, governmental authorities, building and property owners, other carriers, and any other persons that may be required in connection with the performance of its obligations under this Agreement. Each Party shall reasonably cooperate with the other Party in obtaining and maintaining any required approvals and rights for which such Party is responsible.

# 26 Good Faith Performance

Each Party shall act in good faith in its performance under this Agreement and, in each case in which a Party's consent or agreement is required or requested hereunder, such Party shall not unreasonably withhold or delay such consent or agreement.

# 27 Rates

DPI shall pay the charges set forth in this Agreement. In the event that BellSouth is unable to bill the applicable rate or no rate is established or included in this Agreement for any services provided pursuant to this Agreement, BellSouth reserves the right to back bill DPI for such rate or for the difference between the

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rate actually billed and the rate that should have been billed pursuant to this Agreement; provided, however, that subject to DPI's agreement to the limitation regarding billing disputes as described in Section 2.2 of Attachment 7 hereof, BellSouth shall not back bill any amounts for services rendered more than twelve (12) months prior to the date that the charges or additional charges for such services are actually billed. Notwithstanding the foregoing, both Parties recognize that situations may exist which could necessitate back billing beyond twelve (12) months. These exceptions are:

- Charges connected with jointly provided services whereby meet point billing guidelines require either Party to rely on records provided by a third party and such records have not been provided in a timely manner;
- Charges incorrectly billed due to erroneous information supplied by the non-billing Party;
- Charges for which a regulatory body has granted, or a regulatory change permits, the billing Party the authority to back bill.
- To the extent a rate element is omitted or no rate is established, BellSouth has the right not to provision such service until the Agreement is amended to include such rate.
- 27.3 To the extent DPI requests services not included in this Agreement, such services shall be provisioned pursuant to the rates, terms and conditions set forth in the applicable tariffs or a separately negotiated Agreement, unless the Parties agree to amend this Agreement to include such service prospectively.

#### 28 Rate True-Up

- 28.1 This section applies to rates that are expressly subject to true-up.
- 28.2 The rates shall be trued-up, either up or down, based on final prices determined either by further agreement between the Parties, or by a final and effective order of the Commission. The Parties shall implement the true-up by comparing the actual volumes and demand for each item, together with the rates for each item, with the final prices determined for each item. Each Party shall keep its own records upon which the true-up can be based, and any final payment from one Party to the other shall be in an amount agreed upon by the Parties based on such records. In the event of any discrepancy between the records or disagreement between the Parties regarding the amount of such true-up, the dispute shall be subject to the dispute resolution process set forth in this Agreement.
- A final and effective order of the Commission that forms the basis of a true-up shall be based upon cost studies submitted by either or both Parties to the

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Commission and shall be binding upon BellSouth and DPI specifically or upon all carriers generally, such as a generic cost proceeding.

#### 29 Survival

The Parties' obligations under this Agreement which by their nature are intended to continue beyond the termination or expiration of this Agreement shall survive the termination or expiration of this Agreement.

#### 30 Entire Agreement

30.1 This Agreement means the General Terms and Conditions, the Attachments hereto and all documents identified therein, as such may be amended from time to time and which are incorporated herein by reference, all of which, when taken together, are intended to constitute one indivisible agreement. This Agreement sets forth the entire understanding and supersedes prior agreements between the Parties relating to the subject matter contained in this Agreement and merges all prior discussions between them. Any orders placed under prior agreements between the Parties shall be governed by the terms of this Agreement and DPI acknowledges and agrees that any and all amounts and obligations owed for services provisioned or orders placed under prior agreements between the Parties, related to the subject matter hereof, shall, as of the Effective Date, be due and owing under this Agreement and be governed by the terms and conditions of this Agreement as if such services or orders were provisioned or placed under this Agreement. Neither Party shall be bound by any definition, condition, provision, representation, warranty, covenant or promise other than as expressly stated in this Agreement or as is contemporaneously or subsequently set forth in writing and executed by a duly authorized officer or representative of the Party to be bound thereby.

Any reference throughout this Agreement to a tariff, industry guideline, BellSouth's technical guideline or reference, BellSouth business rule, guide or other such document containing processes or specifications applicable to the services provided pursuant to this Agreement, shall be construed to refer to only those provisions thereof that are applicable to these services, and shall include any successor or replacement versions thereof, all as they are amended from time to time and all of which are incorporated herein by reference, and may be found at BellSouth's Interconnection Web site at: www.interconnection.bellsouth.com. References to state tariffs throughout this Agreement shall be to the tariff for the state in which the services were provisioned; provided, however, that in any state where certain BellSouth services or tariff provisions have been or become deregulated or detariffed, any reference in this Agreement to a detariffed or deregulated service or provision of such tariff shall be deemed to refer to the service description, price list or other agreement pursuant to which BellSouth provides such services as a result of detariffing or deregulation.

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30.2

# Attachment 1

Resale

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#### RESALE

#### 1. Discount Rates

- 1.1 The discounts rates applied to dPi's purchases of BellSouth Telecommunications
  Services for the purpose of resale shall be as set forth in Exhibit D. Such
  discounts have been determined by the applicable Commission to reflect the costs
  avoided by BellSouth when selling a service for wholesale purposes.
- 1.2 The Telecommunications Services available for purchase by dPi for the purposes of resale to dPi's customers shall be available at BellSouth's tariffed rates less the discount reflected in Exhibit D and subject to the exclusions and limitations in Exhibit A.

#### 2. Definition of Terms

For purposes of this Attachment only, the following terms shall have the definitions as set forth below:

- 2.1 Customer of Record means the entity responsible for placing application for service; requesting additions, rearrangements, maintenance or discontinuance of service; payment in full of charges incurred such as nonrecurring, monthly recurring, toll, directory assistance, etc.
- 2.2 End User Customer Location means the physical location of the premises where a customer makes use of the Telecommunications Services.
- 2.3 New Services means functions, features or capabilities that are not currently offered by BellSouth. This includes packaging of existing services or combining a new function, feature or capability with an existing service.
- 2.4 Resale means an activity wherein a certificated CLEC, such as dPi, subscribes to the retail Telecommunications Services of BellSouth and then offers those retail Telecommunications Services to the public.

#### 3. General Provisions

- 3.1 All of the negotiated rates, terms and conditions set forth in this Attachment pertain to the resale of BellSouth's retail Telecommunications Services and other services specified in this Attachment. Subject to effective and applicable FCC and Commission rules and orders, BellSouth shall make available to dPi for resale those Telecommunications Services BellSouth makes available, pursuant to its General Subscriber Services Tariff (GSST) and Private Line Services Tariff, to customers who are not Telecommunications carriers.
- 3.1.1 When dPi provides Resale service in a cross boundary area (customer is physically located in a particular state and is served by a central office in an adjoining state) the rates, regulations and discounts for the state in which the serving central office is located will apply. Billing will be from the state in which the customer is located.
- 3.2 dPi as a reseller of Lifeline and Link-Up Services hereby certifies that it has and

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will comply with the FCC requirements governing the Lifeline and Link-Up programs as set forth in 47 C.F.R. § 54.417(a) and (b). This includes the requirements set forth in BellSouth's GSST, Sections A3.31 and A4.7. 3.2.1 dPi shall maintain records to document FCC or applicable state eligibility and verification records to document compliance governing the Lifeline/Link-Up programs for the three (3) full preceding calendar years, and dPi shall provide such documentation to the FCC or it's Administrator upon request. 3.2.2 In Tennessee, if dPi does not resell Lifeline service to any end users, and if dPi agrees to order an appropriate Operator Services/Directory Assistance block as set forth in BellSouth's GSST, the discount shall be twenty-one point fifty-six percent (21.56%). 3.2.2.1 In the event dPi resells Lifeline service to any end user in Tennessee, BellSouth will begin applying the sixteen percent (16%) discount rate to all services. Upon dPi and BellSouth's implementation of a billing arrangement whereby a separate Master Account (Q-account) associated with a separate OCN is established for billing of Lifeline service end users, the discount shall be applied as set forth in Section 3.2.2 above for the non-Lifeline affected Master Account (Q-account). 3.2.2.2 dPi must provide written notification to BellSouth within thirty (30) days prior to either providing its own operator services/directory services or ordering the appropriate operator services/directory assistance blocking, to qualify for the higher discount rate of twenty-one point fifty-six percent (21.56%). 3.3 dPi may purchase resale services from BellSouth for its own use in operating its business. The resale discount will apply to those services under the following conditions: 3.3.1 dPi must resell services to other end users. 3.3.2 dPi cannot be a CLEC for the single purpose of selling to itself. 3.3.3 dPi will be the Customer of Record for all services purchased from BellSouth. Except as specified herein, BellSouth will take orders from, bill and receive payment from dPi for said services. 3.4 dPi will be BellSouth's single point of contact for all services purchased pursuant to this Agreement. BellSouth shall have no contact with the customer except to the extent provided for herein. 3.5 BellSouth will continue to bill the customer for any services that the customer specifies it wishes to receive directly from BellSouth. BellSouth maintains the right to serve directly any customer within the service area of dPi. BellSouth will continue to market directly its own Telecommunications products and services and in doing so may establish independent relationships with customers of dPi.

Neither Party shall interfere with the right of any person or entity to obtain service

BellSouth will accept a request from another CLEC for conversion of the customer's service from dPi to such other CLEC. Upon completion of the conversion BellSouth will notify dPi that such conversion has been completed.

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3.5.1

directly from the other Party.

- 3.5.2 When a customer of dPi or BellSouth elects to change his/her carrier to the other Party, both Parties agree to release the customer's service to the other Party concurrent with the due date of the service order, which shall be established based on the standard interval for the customer's requested service as set forth in the BellSouth Product and Services Interval Guide.
  3.5.3 BellSouth and dPi will refrain from contacting an customer who has placed or whose selected carrier has placed on the customer's behalf an order to change the customer's service provider from BellSouth or dPi to the other Party until such
- 3.6 Current telephone numbers may normally be retained by the customer and are assigned to the service furnished. However, neither Party nor the customer has a property right to the telephone number or any other call number designation associated with services furnished by BellSouth, and no right to the continuance of service through any particular central office. BellSouth reserves the right to change such numbers, or the central office designation associated with such numbers, or both, whenever BellSouth deems it necessary to do so in the conduct of its business and in accordance with BellSouth practices and procedures on a nondiscriminatory basis.

time that the order for service has been completed.

- 3.7 Service is furnished subject to the condition that it will not be used for any unlawful purpose.
- 3.8 Service will be discontinued if any law enforcement agency advises that the service being used is in violation of the law.
- 3.9 BellSouth can refuse service when it has grounds to believe that service will be used in violation of the law.
- 3.10 If dPi or its customers utilize a BellSouth resold Telecommunications Service in a manner other than that for which the service was originally intended as described in BellSouth's retail tariffs dPi has the responsibility to notify BellSouth. BellSouth will only provision and maintain said service consistent with the terms and conditions of the tariff describing said service.
- 3.11 Facilities and/or equipment utilized by BellSouth to provide service to dPi remain the property of BellSouth.
- 3.12 Service Ordering and Operations Support Systems (OSS)
- dPi must order services through resale interfaces, i.e., the Local Carrier Service Center (LCSC) and/or appropriate Complex Resale Support Group (CRSG) pursuant to this Agreement. dPi may submit a Local Service Request (LSR) electronically as set forth in Attachment 6. Service orders will be in a standard format designated by BellSouth.
- 3.12.2 BellSouth messaging services set forth in BellSouth's Messaging Service Re-Seller Information Package shall be made available for resale without the wholesale discount.
- 3.13 BellSouth's Inside Wire Maintenance Service Plan is available for resale at rates, terms and conditions as set forth by BellSouth and without the wholesale

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discount.

- In the event dPi acquires a customer whose service is provided pursuant to a
  BellSouth Special Assembly, BellSouth shall make available to dPi that Special
  Assembly at the wholesale discount at dPi's option. dPi shall be responsible for
  all terms and conditions of such Special Assembly including but not limited to
  termination liability if applicable.
- 3.15 BellSouth shall provide 911/E911 for dPi customers in the same manner that it is provided to BellSouth customers. BellSouth shall provide and validate dPi customer information to the Public Safety Answering Point (PSAP). BellSouth shall use its service order process to update and maintain, on the same schedule that it uses for its customers, the dPi customer information in the Automatic Location Identification/Data Management System (ALI/DMS) databases used to support 911/E911 services.
- Pursuant to 47 C.F.R. § 51.617, BellSouth shall bill to dPi, and dPi shall pay, the End User Common Line (EUCL) charges identical to the EUCL charges BellSouth bills its customers.
- 4 BellSouth's Provision of Services to dPi
- 4.1 Resale of BellSouth services shall be as follows:
- 4.1.1 The resale of Telecommunications Services shall be limited to users and uses conforming to the class of service restrictions.
- 4.1.2 Hotel and Hospital PBX services are the only Telecommunications Services available for resale to Hotel/Motel and Hospital customers, respectively. Similarly, Access Line Service for Customer Provided Coin Telephones is the only local service available for resale to Payphone Service Provider (PSP) customers. Shared Tenant Service customers can only be sold those local exchange access services available in BellSouth's GSST Section A23, Shared Tenant Service Section in the states of Florida, Georgia, North Carolina and South Carolina, and in A27 in the states of Alabama, Kentucky, Louisiana, Mississippi and Tennessee.
- 4.1.3 BellSouth reserves the right to periodically audit services purchased by dPi to establish authenticity of use. Such audit shall not occur more than once in a calendar year. dPi shall make any and all records and data available to BellSouth or BellSouth's auditors on a reasonable basis. BellSouth shall bear the cost of said audit. Any information provided by dPi for purposes of such audit shall be deemed Confidential Information pursuant to the General Terms and Conditions.
- 4.2 Subject to Exhibit A hereto, resold services can only be used in the same manner as specified in BellSouth's Tariffs. Resold services are subject to the same terms and conditions as are specified for such services when furnished to an individual customer of BellSouth in the appropriate section of BellSouth's Tariffs. Specific tariff features (e.g., a usage allowance per month) shall not be aggregated across multiple resold services.
- 4.3 If dPi cancels an order for resold services, any costs incurred by BellSouth in

	conjunction with provisioning of such order will be recovered in accordance with BellSouth's GSST and Private Line Services Tariffs.
4.4	Service Jointly Provisioned with an Independent Company or CLEC
4.4.1	BellSouth will in some instances provision resold services in accordance with BellSouth's GSST and Private Line Tariffs jointly with an Independent Company (ICO) or other CLEC.
4.4.2	When dPi assumes responsibility for such service, all terms and conditions defined in the Tariff will apply for services provided within the BellSouth service area only.
4.4.3	Service terminating in an ICO or other CLEC area will be provisioned and billed by the ICO or other CLEC directly to dPi.
4.4.4	dPi must establish a billing arrangement with the ICO or other CLEC prior to assuming a customer account where such circumstances apply.
4.4.5	Specific guidelines regarding such services are available on the BellSouth Interconnection Web site.
5.	Maintenance of Services
5.1	Services resold pursuant to this Attachment and BellSouth's GSST and Private Line Service Tariff and facilities and equipment provided by BellSouth shall be maintained by BellSouth.
5.2	dPi or its customers may not rearrange, move, disconnect, remove or attempt to repair any facilities owned by BellSouth except with the written consent of BellSouth.
5.3	dPi accepts responsibility to notify BellSouth of situations that arise that may result in a service problem.
5.4	dPi will contact the appropriate repair centers in accordance with procedures established by BellSouth.
5.5	For all repair requests, dPi shall adhere to BellSouth's prescreening guidelines prior to referring the trouble to BellSouth.
5.6	BellSouth reserves the right to contact dPi's customers, if deemed necessary, for maintenance purposes.
6.	Discontinuance of Service
6.1	The procedures for discontinuing service to a customer are as follows:
6.1.1	BellSouth will deny service to dPi's customer on behalf of, and at the request of, dPi. Upon restoration of the customer's service, restoral charges will apply and will be the responsibility of dPi.
6.1.2	At the request of dPi, BellSouth will disconnect a dPi customer.
6.1.3	All requests by dPi for denial or disconnection of a customer for nonpayment

- 6.1.4 dPi will be made solely responsible for notifying the customer of the proposed disconnection of the service.
- 6.1.5 BellSouth will continue to process calls made to the Annoyance Call Center and will advise dPi when it is determined that annoyance calls are originated from one of its customer's locations. BellSouth shall be indemnified, defended and held harmless by dPi and/or the customer against any claim, loss or damage arising from providing this information to dPi. It is the responsibility of dPi to take the corrective action necessary with its customer who make annoying calls. (Failure to do so will result in BellSouth's disconnecting the customer's service.)

#### 7. White Pages Listings

- 7.1 BellSouth shall provide dPi and its end users access to white pages directory listings under the following terms:
- 7.1.1 <u>Listings.</u> dPi shall provide all new, changed and deleted listings on a timely basis and BellSouth or its agent will include dPi residential and business customer listings in the appropriate White Pages (residential and business) or alphabetical directories in the geographic areas covered by this Agreement. Directory listings will make no distinction between dPi and BellSouth customers. dPi shall provide listing information in accordance with the procedures set forth in The BellSouth Business Rules for Local Ordering found at BellSouth's Interconnection Services Web site.
- 7.1.2 <u>Unlisted/Non-Published Customers.</u> dPi will be required to provide to BellSouth the names, addresses and telephone numbers of all dPi customers who wish to be omitted from directories. Unlisted/Non-Published listings will be subject to the rates as set forth in BellSouth's GSST and shall not be subject to the wholesale discount.
- 7.1.3 Inclusion of dPi Customers in Directory Assistance Database. BellSouth will include and maintain dPi customer listings in BellSouth's Directory Assistance databases. dPi shall provide such Directory Assistance listings to BellSouth at no charge.
- 7.1.4 <u>Listing Information Confidentiality.</u> BellSouth will afford dPi's directory listing information the same level of confidentiality that BellSouth affords its own directory listing information.
- 7.1.5 Additional and Designer Listings. Additional and designer listings will be offered by BellSouth at tariffed rates as set forth in BellSouth's GSST and shall not be subject to the wholesale discount.
- 7.1.6 Rates. So long as dPi provides listing information to BellSouth as set forth in Section 7.1.2 above, BellSouth shall provide to dPi one (1) basic White Pages directory listing per dPi customer at no charge other than the manual service order charge or the electronic service order charge, as appropriate, as described in Attachment 6.
- 7.2 <u>Directories.</u> BellSouth or its agent shall make available White Pages directories to dPi customer at no charge or as specified in a separate agreement between dPi

and BellSouth's agent.

- 7.3 Procedures for submitting dPi Subscriber Listing Information (SLI) are found in The BellSouth Business Rules for Local Ordering found at BellSouth's Interconnection Services Web site.
- 7.3.1 dPi authorizes BellSouth to release all dPi SLI provided to BellSouth by dPi to qualifying third parties pursuant to either a license agreement or BellSouth's Directory Publishers Database Service (DPDS) in BellSouth's GSST. Such dPi SLI shall be intermingled with BellSouth's own customer listings and listings of any other CLEC that has authorized a similar release of SLI.
- 7.3.2 No compensation shall be paid to dPi for BellSouth's receipt of dPi's SLI, or for the subsequent release to third parties of such SLI. In addition, to the extent BellSouth incurs costs to modify its systems to enable the release of dPi's SLI, or costs on an ongoing basis to administer the release of dPi's SLI, dPi shall pay to BellSouth its proportionate share of the reasonable costs associated therewith. At any time that costs may be incurred to administer the release of dPi's SLI, dPi will be notified. If dPi does not wish to pay its proportionate share of these reasonable costs, dPi may instruct BellSouth that it does not wish to release its SLI to independent publishers, and dPi shall amend this Agreement accordingly. dPi will be liable for all costs incurred until the effective date of the amendment.
- 7.3.3 Neither BellSouth nor any agent shall be liable for the content or accuracy of any SLI provided by dPi under this Agreement. dPi shall indemnify, except to the extent caused by BellSouth's gross negligence or willful misconduct, hold harmless and defend BellSouth and its agents from and against any damages, losses, liabilities, demands, claims, suits, judgments, costs and expenses (including but not limited to reasonable attorneys' fees and expenses) arising from BellSouth's Tariff obligations or otherwise and resulting from or arising out of any third party's claim of inaccurate dPi listings or use of the SLI provided pursuant to this Agreement. BellSouth may forward to dPi any complaints received by BellSouth relating to the accuracy or quality of dPi listings.
- 7.3.4 Listings and subsequent updates will be released consistent with BellSouth system changes and/or update scheduling requirements.
- 8. Operator Services (Operator Call Processing and Directory Assistance)
- 8.1 Operator Call Processing (OCP) provides: (1) operator handling for call completion (for example, collect, third number billing, and manual calling-card calls); (2) operator or automated assistance for billing after the customer has dialed the called number (for example, calling card calls); and (3) special services including but not limited to Busy Line Verification and Emergency Line Interrupt (ELI), Emergency Agency Call and operator-assisted Directory Assistance (DA).
- 8.2 Upon request for BellSouth OCP, BellSouth shall:
- 8.2.1 Process 0+ and 0- dialed local calls.
- 8.2.2 Process 0+ and 0- intraLATA toll calls.
- 8.2.3 Process calls that are billed to dPi customer's calling card that can be validated by

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	BellSouth.
8.2.4	Process person-to-person calls.
8.2.5	Process collect calls.
8.2.6	Provide the capability for callers to bill a third party and shall also process such calls.
8.2.7	Process station-to-station calls.
8.2.8	Process Busy Line Verify and ELI requests.
8.2.9	Process emergency call trace originated by PSAP.
8.2.10	Process operator-assisted DA calls.
8.2.11	Adhere to equal access requirements, providing dPi local customer the same IXC access that BellSouth provides its own operator service (OS).
8.2.12	Exercise at least the same level of fraud control in providing OS to dPi that BellSouth provides for its own OS.
8.2.13	Perform Billed Number Screening when handling Collect, Person-to-Person, and Billed-To-Third-Party calls.
8.2.14	Direct customer account and other similar inquiries to the customer service center designated by dPi.
8.3	Upon dPi's request BellSouth shall provide call records to dPi in accordance with Optional Daily Usage File (ODUF) standards.
8.4	The interface requirements shall conform to the interface specifications for the platform used to provide OS as long as the interface conforms to industry standards.
8.5	DA Service
8.5.1	DA Service provides local and non-local customer telephone number listings with the option to complete the call at the caller's direction separate and distinct from local switching.
8.5.2	DA Service shall provide up to two (2) listing requests per call, if available and if requested by dPi's customer. BellSouth shall provide caller-optional DA call completion service at rates set forth in BellSouth's GSST to one of the provided listings.
8.6	<u>DA Service Updates.</u> BellSouth shall update customer listings changes daily. These changes include:
8.6.1	New customer connections;
8.6.2	Customer disconnections;
8.6.3	Customer address changes; and
8.6.4	Non-listed and non-published numbers for use in emergencies.

#### 9. Branding for Wholesale OCP and DA

- 9.1 BellSouth's branding feature provides a definable announcement to dPi's customers using BellSouth's DA/OCP prior to placing such customers in queue or connecting them to an available operator or automated operator system. This feature allows dPi to have its calls custom branded with dPi's name on whose behalf BellSouth is providing DA and/or OCP. Rates for the branding features are set forth in Exhibit D.
- 9.2 BellSouth offers three (3) branding options to dPi when ordering BellSouth's DA and OCP: BellSouth Branding, Unbranding and Custom Branding.
- 9.3 dPi's order for Custom Branding is considered firm ten (10) business days after BellSouth's receipt of the order. dPi may cancel its order more than ten (10) business days after BellSouth's receipt of the order. dPi shall notify BellSouth in writing and shall pay all charges per the order. For branding and unbranding via Originating Line Number Screening (OLNS), dPi must contact its Local Contract Manager to initiate the order via the OLNS Branding Order form.

#### 9.4 Branding via OLNS

- 9.4.1 BellSouth Branding, Unbranding and Custom Branding are also available for DA, OCP or both via OLNS software. When utilizing this method of Unbranding or Custom Branding, dPi shall not be required to purchase dedicated trunking.
- 9.4.2 BellSouth Branding is the default branding offering.
- 9.4.3 For BellSouth to provide Unbranding or Custom Branding via OLNS software for OCP or for DA, dPi must have its OCN(s) and telephone numbers reside in BellSouth's Line Information Database (LIDB). To implement Unbranding and Custom Branding via OLNS software, dPi must submit a manual order form which requires, among other things, dPi's OCN and a forecast, pursuant to the appropriate BellSouth form provided, for the traffic volume anticipated for each BellSouth Traffic Operator Position System (TOPS) during the peak busy hour. dPi shall provide updates to such forecast on a quarterly basis and at any time such forecasted traffic volumes are expected to change significantly. Upon dPi's purchase of Unbranding or Custom Branding using OLNS software for any particular TOPS, all dPi customers served by that TOPS will receive the Unbranded "no announcement" or the Custom Branded announcement.

#### 10. LIDB

- 10.1 BellSouth LIDB stores current information on working telephone numbers and billing account numbers.
- Where dPi is purchasing Resale services BellSouth shall utilize BellSouth's service order generated from dPi LSR's to populate LIDB with dPi's customer information. BellSouth provides access to information in its LIDB, including dPi customer information, to its LIDB customers via queries to LIDB.
- When necessary for fraud control measures, BellSouth may perform additions, updates and deletions of dPi data to the LIDB (e.g., calling card deactivation).

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10.2.2	dPi will not be charged a fee for LIDB storage services provided by BellSouth to dPi pursuant to this Attachment.
10.3	Responsibilities of the Parties
10.3.1	BellSouth will administer the data provided by dPi pursuant to this Agreement in the same manner as BellSouth administers its own data.
10.3.2	dPi is responsible for completeness and accuracy of the data being provided to BellSouth.
10.3.3	BellSouth shall not be responsible to dPi for any lost revenue which may result from BellSouth's administration of the LIDB pursuant to its established practices and procedures as they exist and as they may be changed by BellSouth in its sole discretion from time to time.
11.	Revenue Accounting Office (RAO) Hosting
11.2	RAO Hosting is not required for resale in the BellSouth region.
12.	Optional Daily Usage File (ODUF)
12.1	The ODUF Agreement with terms and conditions is included in this Attachment as Exhibit B. Rates for ODUF are as set forth in Exhibit D.
12.2	BellSouth will provide ODUF service upon written request.
13.	Enhanced Optional Daily Usage File (EODUF)
13.1	The EODUF service Agreement with terms and conditions is included in this Attachment as Exhibit C. Rates for EODUF are as set forth in Exhibit D.
13.2	BellSouth will provide EODUF service upon written request.

# EXCLUSIONS AND LIMITATIONS ON SERVICES AVAILABLE FOR RESALE (Note 4)

Type of Service		AL		FL		GA.		KY	LA		MS		NC			SC	TN	
Type of Service	Resale	Discount	Resale	Discount	Resale	Discount	Resale	Discount	Resale	Discount	Resale	Discount	Resale	Discount	Resale	Discount	Resale	Discount
1 Grandfathered Services (Note 1)	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
2 Promotions - > 90 Days(Note 2 & 3)	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
3 Promotions - < 90 Days (Note 2 & 3)	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No
4 Lifeline/Link Up Services	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
5 911/E911 Services	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
6 N11 Services (Note 1)	Yes	Yes	Yes	Yes	Yes	Yes	No	No	No	No	Yes	Yes	Yes	Yes	No	No	Yes	Yes
7 MemoryCall Service	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No
8 Mobile Services	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No
9 Federal Subscriber Line Charges	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No
10 Nonrecurring Charges	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No
11 EUCL Charge	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No
12 Public Telephone Access Svc(PTAS)	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Υœ	Yes	Yes	Yes	Yes	No	Yes	Yes
13 Inside Wire Maint Service Plan	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No
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# Optional Daily Usage File

1.	Upon written request from dPi, BellSouth will provide the ODUF service to dPi pursuant to the terms and conditions set forth in this section.
2.	dPi shall furnish all relevant information required by BellSouth for the provision of the ODUF.
3.	The ODUF feed provides dPi messages that were carried over the BellSouth network and processed by BellSouth for dPi.
4.	Charges for ODUF will appear on dPi's monthly bills for the previous month's usage in arrears. The charges are as set forth in Exhibit D.
5.	The ODUF feed will contain both rated and unrated messages. All messages will be in the standard Alliance for Telecommunications Industry Solutions (ATIS) Exchange Message Interface (EMI) record format.
6.	ODUF Specifications
6.1	ODUF Message to be Transmitted
6.1.1	The following messages recorded by BellSouth will be transmitted to dPi:
6.1.1.1	Message recording for per use/per activation type services (examples: Three Way Calling, Verify, Interrupt, Call Return, etc.);
6.1.1.2	Measured local calls;
6.1.1.3	Directory Assistance messages;
6.1.1.4	Intral_ATA Toll;
6.1.1.5	WATS and 800 Service;
6.1.1.6	NH;
6.1.1.7	Information Service Provider Messages;
6.1.1.8	OS Messages;
6.1.1.9	OS Message Attempted Calls;
6.1.1.10	Credit/Cancel Records; and
6.1.1.11	Usage for Voice Mail Message Service.
6.1.2	Rated Incollects (messages BellSouth receives from other revenue accounting offices) appear on ODUF. Rated Incollects will be intermingled with BellSouth recorded rated and unrated usage. Rated Incollects will not be packed separately.
6.1.3	BellSouth will perform duplicate record checks on records processed to ODUF. Any duplicate messages detected will be deleted and not sent to dPi.
6.1.4	In the event that dPi detects a duplicate on ODUF they receive from BellSouth, dPi will drop the duplicate message and will not return the duplicate to BellSouth.
6.2	ODUF Physical File Characteristics

- ODUF will be distributed to dPi via Secure File Transfer Protocol (FTP). The ODUF feed will be a variable block format. The data on the ODUF feed will be in a non-compacted EMI format (one hundred seventy-five (175) byte format plus modules). It will be created on a daily basis Monday through Friday except holidays. Details such as dataset name and delivery schedule will be addressed during negotiations of the distribution medium. There will be a maximum of one (1) dataset per workday per OCN. If BellSouth determines the Secure FTP Mailbox is nearing capacity levels, BellSouth may move the customer to CONNECT:Direct file delivery.
- 6.2.2 If the customer is moved, CONNECT: Direct data circuits (private line or dial-up) will be required between BellSouth and dPi for the purpose of data transmission. Where a dedicated line is required, dPi will be responsible for ordering the circuit, overseeing its installation and coordinating the installation with BellSouth. dPi will also be responsible for any charges associated with this line. Equipment required on the BellSouth end to attach the line to the mainframe computer and to transmit messages successfully on an ongoing basis will be negotiated on an individual case basis. Any costs incurred for such equipment will be dPi's responsibility. Where a dial-up facility is required, dial circuits will be installed in the BellSouth data center by BellSouth and the associated charges assessed to dPi. Additionally, all message toll charges associated with the use of the dial circuit by dPi will be the responsibility of dPi. Associated equipment on the BellSouth end, including a modem, will be negotiated on an individual case basis between the Parties. All equipment, including modems and software, that is required on dPi's end for the purpose of data transmission will be the responsibility of dPi.
- 6.2.3 If dPi utilizes FTP for data file transmission, purchase of the FTP software will be the responsibility of dPi.
- 6.3 ODUF Packing Specifications
- 6.3.1 The data will be packed using ATIS EMI records. A pack will contain a minimum of one (1) message record or a maximum of ninety-nine thousand nine hundred and ninety-nine (99,999) message records plus a pack header record and a pack trailer record. One transmission can contain a maximum of ninety-nine (99) packs and a minimum of one (1) pack.
- 6.3.2 The OCN, From RAO, and Invoice Number will control the invoice sequencing. The From RAO will be used to identify to dPi which BellSouth RAO is sending the message. BellSouth and dPi will use the invoice sequencing to control data exchange. BellSouth will be notified of sequence failures identified by dPi and resend the data as appropriate.
- 6.4 ODUF Pack Rejection
- 6.4.1 dPi will notify BellSouth within one (1) business day of rejected packs (via the mutually agreed medium). Packs could be rejected because of pack sequencing discrepancies or a critical edit failure on the Pack-Header or Pack Trailer records (e.g., out-of-balance condition on grand totals, invalid data populated). Standard

ATIS EMI error codes will be used. dPi will not be required to return the actual rejected data to BellSouth. Rejected packs will be corrected and retransmitted to dPi by BellSouth.

- 6.5 ODUF Control Data
- dPi will send one confirmation record per pack that is received from BellSouth.

  This confirmation record will indicate dPi's receipt of the pack and the acceptance or rejection of the pack. Pack Status Code(s) will be populated using standard ATIS EMI error codes for packs that were rejected by dPi for reasons stated in the above section.
- 6.6 ODUF Testing
- 6.6.1 Upon request from dPi, BellSouth shall send ODUF test files to dPi. The Parties agree to review and discuss the ODUF file content and/or format. For testing of usage results, BellSouth shall request that dPi set up a production (live) file. The live test may consist of dPi's employees making test calls for the types of services dPi requests on ODUF. These test calls are logged by dPi, and the logs are provided to BellSouth. These logs will be used to verify the files. Testing will be completed within thirty (30) days from the date on which the initial test file was sent.

# Enhanced Optional Daily Usage File

1.	Upon written request from dPi, BellSouth will provide the EODUF service to dPi pursuant to the terms and conditions set forth in this section. EODUF will only be sent to existing ODUF subscribers who request the EODUF option.
2.	dPi shall furnish all relevant information required by BellSouth for the provision of the EODUF.
3.	The EODUF will provide usage data for local calls originating from resold Flat Rate Business and Residential Lines.
4.	Charges for EODUF will appear on dPi's monthly bills for the previous month's usage in arrears. The charges are as set forth in Exhibit D.
5.	All messages will be in the standard ATIS EMI record format.
6.	Messages that error in the billing system of dPi will be the responsibility of dPi. If, however, dPi should encounter significant volumes of errored messages that prevent processing by dPi within its systems, BellSouth will work with dPi to determine the source of the errors and the appropriate resolution.
7.	EODUF Specifications
7.1	EODUF Usage To Be Transmitted
7.1.1	The following messages recorded by BellSouth will be transmitted to dPi:
7.1.1.1	Customer usage data for flat rated local calls originating from dPi's customer lines (1FB or 1FR). The EODUF record for flat rate messages will include:
7.1.1.1.1	Date of Call
7.1.1.1.2	From Number
7.1.1.1.3	To Number
7.1.1.1.4	Connect Time
7.1.1.1.5	Conversation Time
7.1.1.1.6	Method of Recording
7.1.1.1.7	From RAO
7.1.1.1.8	Rate Class
7.1.1.1.9	Message Type
7.1.1.1.10	Billing Indicators
7.1.1.1.11	Bill to Number
7.1.2	BellSouth will perform duplicate record checks on EODUF records processed to ODUF. Any duplicate messages detected will be deleted and not sent to dPi.

- 7.1.3 In the event that dPi detects a duplicate on EODUF they receive from BellSouth, dPi will drop the duplicate message and will not return the duplicate to BellSouth.
- 7.2 EODUF Physical File Characteristics
- 7.2.1 EODUF feed will be distributed to dPi via FTP. The EODUF messages will be intermingled among dPi's ODUF messages. The EODUF will be a variable block format. The data on the EODUF will be in a non-compacted EMI format (one hundred seventy-five (175) byte format plus modules). It will be created on a daily basis Monday through Friday except holiday. If BellSouth determines the Secure FTP mailbox is nearing capacity levels, BellSouth may move the customer to CONNECT:Direct file delivery.
- Data circuits (private line or dial-up) may be required between BellSouth and dPi for the purpose of data transmission. Where a dedicated line is required, dPi will be responsible for ordering the circuit, overseeing its installation and coordinating the installation with BellSouth. dPi will also be responsible for any charges associated with this line. Equipment required on the BellSouth end to attach the line to the mainframe computer and to transmit successfully ongoing will be negotiated on an individual case basis. Where a dial-up facility is required, dial circuits will be installed in the BellSouth data center by BellSouth and the associated charges assessed to dPi. Additionally, all message toll charges associated with the use of the dial circuit by dPi will be the responsibility of dPi. Associated equipment on the BellSouth end, including a modem, will be negotiated on an individual case basis between the Parties. All equipment, including modems and software, that is required on dPi's end for the purpose of data transmission will be the responsibility of dPi.
- 7.2.3 If dPi utilizes FTP for data file transmission, purchase of the FTP software will be the responsibility of dPi.
- 7.3 <u>EODUF Packing Specifications</u>
- 7.3.1 The data will be packed using ATIS EMI records. A pack will contain a minimum of one (1) message record or a maximum of ninety-nine thousand nine hundred and ninety-nine (99,999) message records plus a pack header record and a pack trailer record. One transmission can contain a maximum of ninety-nine (99) packs and a minimum of one (1) pack.
- 7.3.2 The OCN, From RAO, and Invoice Number will control the invoice sequencing. The From RAO will be used to identify to dPi which BellSouth RAO is sending the message. BellSouth and dPi will use the invoice sequencing to control data exchange. BellSouth will be notified of sequence failures identified by dPi and resend the data as appropriate.

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	II CLEC should contact its contract negotiater if it prefers the * specific Commission ondered relate for the service ordering on 1299 - Electroit Service Order Charge, Per Local Service 1999 - Electroit Service Order Charge, Per Local Service 1999-1999 - Resett Order	aryte, o	CLEC .	very effect the regis	SOMEC	dentry change, h	3.50	com not obtain	a wilsture of #	te lavo regarda	FCLEC	es e interco	nnection cont	nel establish	d in each of V	1 30.00
	259 - Marset Service Order Charge, Per Local Service Regulat LSR) - Resale Only				SOMAN						<u> </u>					
UFÆCIOUF					SOMAN	<del>                                     </del>	19.59	6.00	19.99	0.00						<u> </u>
	AL DALLY USAGE PLE (ODUP)					<u> </u>				<u> </u>	!!	<u></u>				<u> </u>
	OUF: Recording, per message					6.000011				<del></del>						
	DUF: Message Processing, per message				<del></del>	0.004101			<del></del>							<b></b> -
	DUF: Message Processing, per Magnetic Yape provisioned		+		<del> </del>	42.67					<del> </del>					
_ 1 10	DUF: Data Transmission (CONNECT:DIRECT), per messares				+	0.00000										
ENHANC	ED OPTIONAL DALY USAGE FILE (ECOUP)				<del></del>	<u> </u>				<u> </u>	ــــــــــــــــــــــــــــــــــــــ					<u> </u>
	COUP: Message Processing, per reseases		$\overline{}$			0.22				·						
LECTIVE CAL	LACUTING USING LINE CLASS CODES (SCH-LCC)				<del>                                     </del>					<del>}</del>						<del> </del>
	Mischire Routing Per Unique Line Clean Code Per Request Per						84 70	84.70	14.11					·		_
ECTORY AS	SIST MICE CUSTOM BRANCING ANNOUNCEMENT VI OURS	SOFTW	ARE		+	<del></del> -	/01	54,70	14.13	76.11						<u> </u>
To To	Recording of DA Custom Brancied Armountament	,			+	<del></del>	3,000.00	3,000,00			<del> </del>					
	Dedrig of DA Custom Branded Andurcement per Switch per XXN															-
ECTORY AS	SET ANCE UNBRANDING VIN OLNS SOFT WARE				+	<del> </del>	1,170,00	1,170.00			<del>                                     </del>					
1. 1	pacing of DA per QCN (1 OCN per Order)				<del></del>	<del></del>	420.00	420.00			-				.,	<u> </u>
	pading of DA per Switch per OCN				<del></del>	<del></del>	16.00	16.00								
ERATOR ASS	IST MICE CUSTOM BRANCING ANNOUNCEMENT VIN OLVE	SOFTW	AFRE		+	<del>                                     </del>	- 400			<del></del>						
	acording of Custom Branded OA Amountement	7			<del> </del>	<del> </del>	7,000,00	7,000.00			<del> </del>					<u> </u>
T i	pacing of Custom Branded CIA Announcement per shelf/NAV per ICN						500.00									
	Dading of CIA Custom Brisnded Announcement per Switch per XXN				† <del></del>	-	1,170.00	1,170.00								
1 /6																
	STANCE UNBRANDING VI OLIS SOFTWARE				<del> </del>	-	,170.00	1,170,00		<del></del>	<del></del>					<del></del>

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ATEGO	DRY	PATE ELEMENTS	<b></b>	Zone	RCS	USOC			RATES(S)			By C Order Bullrelland Marketty per LSR	Incremental Charge - Marsuel Byc Order vs. Electronio- Lat	Pricremental Charge - Marcust Svc Order vs. Etactronio- Adult	Perenament Charge - stonast fire Order vs. Electronic- Disc 1 st	Charge - Charge - Maruel for Order vs. Electronic Disc Add	
$\equiv$			├	-			Rec	Honre	curring	Horrectorty	Discorrect	<del> </del>		080	Rates(\$)		
لمحد			<del></del>	!				First	Addi	Firel	Addi	SOMEC	SOMAN	SOMAN	SOMAN	SOMAN	SOMAN
ESALE		ABLE DISCOUNTS	-	-		-							-		-	300000	SOMEON
_		Residence V.	<del></del>	<del>                                     </del>		<del></del>	<u> </u>										
		Funitmen %					21.83							·			
		CSA) %		<del>,                                    </del>			16.81										
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ſ		OLEC sheatd contect to contact registator if it prefers the "specific Convenients ordered name for the service ordering of 2013 - Electronic Service Order Charge, Per Local Service legistat (LSR) - Reside Cris	7	CLEC	1		de la compa	owerer, CLEC	con not obtain	a mistrie of p	a level sales despited a level regarding	e I CLECK	o t panion optic, upin	unches cour	etering charge act optiobilities	L CLEC years	where with
	- K	288 - Marsaul Service Order Charge, Par Local Service Bergani				SOMEC		3.50	0.00	3.50	0.00						
<del></del> .			- 1	1	1	SOMAN	1									<del></del>	
W 1.0	OUF S	Avices				94		10.99	0.00	19.99	0.00		i	i	J	ì	
	ON	L DALY URAGE FLE (ODUP)															
		DUF Recording per message	1	1			0.0000071										
		COF. Measage Processing, per message					0.002146										
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		DUF: Data Transmission (CONNECT) per message					0.00010373										
- 5	***	ED OFFICHAL DALY USAGE FLE (SCOUF)					- 0.000 / 0.7/3 [		1								
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ECTO	Y 499	BIT MICE CUSTOM BRANDING ANNOUNCEMENT VIS OLMS S		<del>  </del>				93.56	93.55	12.71	72.71	- 1	- 1		j		
	F	ecording of DA Custom Branded Amouncement	WTY	400							15:41						
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	- Fu	sading of DA per OCH (1 OCH per Order)												<del></del>			
	L	ed to of DA per Switch per OCM		<del>-</del> +				420.00	420,80								
JUATO	A 433	STANCE CUSTOM BRANDING ANNOUNCEMENT VILOUNS S	<del></del>	<del></del>				16.00	16.00				-	· · · · · · · · · · · · · · · · · · ·			
	{Pi	scorting of Custom Branded OA Arroussment	<u> </u>	ME						-							
	4	reding of Custom Branched OA Amountement per shelf-NAV per						7,000,00	7,000.00								
	lie	ading of OA Custom Branded Armourcement per Switch per		<del></del> - -	<del></del>			500.00	500.00								
		UNITED TO THE PROPERTY OF THE	1			- 1	- 1	1,170.00	4 4 335	- 1			-1				
RATO	ASS	STANCE UNBRANCING VIE OUNS SOFTWARE SORE OF CA PIE OCN (REDOOM)	<b>─</b>			_		1110.00	1,170.00		1		1			- 1	-

		SCOUNTS & RATES - Georgia		,										ALC 1 EXTE D			
CATI	EGORY	RATE ELEMENTS	Interior	Zare	8CS	USOC			RATES(\$)			Svc Ovder Submitted Elec per LSR	Sive Order Substitute Statement per LSR		Crorps - Crorps - Maraud Svc Order vs. Electronic- Aderi	Vicremental Charge - Marsual Svc Order vs. Electronic- Disc List	Charge -
						1_	Page	Horse	priva	Horsessering	Observed	<del> </del>		C44	Patro(3)		<del></del> _
	<del></del>			1			HERC.	First	Add	Pirat	Addi	ROMEC	SCHAN	SOMAN	30MW	SCHAM	BOMAN
						L				1		1	*****		-		-
ME A	AL APPL	ICABLE DISCOUNTS	-								<del>,</del>	1			<del></del> -	·	<del> </del>
	+	Residence %	<del></del>			1	20.30										<del></del>
		Business N CSAs W	<del></del>				17.30				f						
~===		SUPPORT SYSTEMS (055) - "REGIONAL RATES"					17.30			[							
OF C	ALI IUMIS	SUPPORT STREET (USS) - "HEGIONAL MATES"	<u> </u>	<u> </u>												-	
		(1) CLEC should contact its contact regalistor if it prefers the te specific Commission ordered relatifies for the service ordering of OSS - Electrona Service Order Charge, Per Local Service	ALCOHOL: C	r CLEC	cash every the artic	med by the S mel service or	tate Cornelation derive charge, ?	ns. The QSS c	chu uas apain Landes chuind	y contained in a mixture of t	a jwo regurdie an owe establi	ore the Bull	South "regio se a Intercor	nai' waviou c	returing charg	es. CLEC mer d in each of th	y what all to to 9 physics.
	- <b> </b>	Request (LSR) - Results Only				SOMEC		3.50	0.00	3.50	0.00						
		OSS - Manual Service Order Charge, Par Local Service Request (LSR) - Resalts Only	į .			SOMAN		19.80									
ODU:		SERVICES	<del>†</del>	<b>-</b>		130-7-7	<del></del>	19,50	0.00	19.99	0.00	L					
	OPTIO	UL DALY USAGE FLE (OOUF)	<del>-</del> -				<del></del>			L	<u> </u>	<u> </u>					
		COUP Recording per message	T			1	0.000007	-				<del>,</del>					
		COUP Meaning Processing per message	<del> </del>				0.002165					-					
		COUP Message Processing per Magnetic Tape provisioned				<del> </del>	36.02			<del></del>							
	- [	ODUF: Oats Transmission (CONNECT; DIRECT), per message		1			0.00010688										
	ENHAN	CED OPTIONAL DALY USAGE PLE (ECOUF)				<del></del>	4 444 444				<u> </u>	L					
		COUP: Message Processing, per message				7	0.229077					· 7			<del></del> _		
SEI.E	CT WE CA	LL ACUT NO USING LINE CLASS CODES (SCR-LCC)					1										
		Selective Routing Per Unique Line Class Code Per Request Per Switch						·									
<b>Y85</b> (		ISISTANCE CUSTOM BRANCHIG ANNOUNCEMENT VIII OLINS				<b>├</b>	<b></b> _	102,19	61.15	12.68	6.34	1	i		ľ		
		Recording of DA Quatorn Branded Arroundsman	1 207 ( 4		<del> </del>	<del></del>	<b></b>										
	<del> </del>	Linealing of DA Custom Branded Annurgement per Switch per	-	-			<del> </del>	3,000.00	3,000.00								
		DON:	, !	,		1	<b>,</b>						1			1	
MAEC		SISTANCE UNBRANCING VI OLHS SOFTWARE	<b>†</b>			<del> </del>	<del>                                     </del>	1,170.00	1,170.00								
	1	Loading of DA per OCN (1 OCN per Order)	1		<del></del>	<del> </del>	<del></del>	420.00	420.00								
		Loading of DA per Switch per OCN	<del>                                     </del>			<del> </del>	<del> </del>	16.00	16.00								
YER	AT OR A	SIST ANCE CUSTOM BRIANDING ANNOUNCEMENT VIN OLIVS	SOFTW	ARE		<del></del>	<del> </del>	79,00	16.00								
		Recording of Custom Branded OA Avvouncement	7	-			<del> </del>	7,000.00	7,000,00								
		Desiring of Gustoni Branded OA Avrouncement per ehet/RAV per OCN				1											
	_	Literating of OA Gustom Branded Announcement per Switch per CICN	1		··	<del>                                     </del>	<del> </del>	500.00	500.00							]	
W 60		SIST ANCE UNBRANDING VILIDLING BOFTWARE				<b></b>		1,170,00	1,170.00							Ī	
- 51		SIST ANCE UNBRANCING VIII DILNS SOFT WARE LORDING of CA per CCN (Regional)															
	1	UNICATED OF CICAL (CARGODANS)	L	1		1	I I	1,200,00 (	1,200,00			7			<del></del>		

		COUNTS & RATES - Kentucky		· · · · ·	<del></del>									Att 1 Extr D			
ATEGO	ÞRΥ	RATE ELEMENTS	<b>1-10-1</b>	Zone	acs.	USOC			RATES(\$)			Svc Order Submitted Elec per LSR	Svc Order Subsyltad Marusity per LSR			Pictoriumbal Charge - Markad Syc Order vs. Etacaronic- Disc 1st	Charge Charge Monatel S- Order vs Electronic Disc Add
	-						Pec	Norwa	Currence	Marrecurry	Disconnect			061	Rates(3)		L
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ESALE	SPPLE	ANLE DISCOUNTS		<del> </del>	·						1						
1		Programa V		<u> </u>		<del></del>					<u> </u>						
		Rubbana N	<del> </del>	<del> </del>		<b></b>	16.79										
-		SAI V	<del> </del>				15.54										
PERAT		UPPORT SYSTEMS (085) - "REGIONAL RATES"		-		· · · · · · · · · · · · · · · · · · ·	15.54				1						
- 1			Ь—	ــــا		<del>_</del>	<del></del>										
_	OTE: (1	1) CLEC should contact its contract repotenter if it prefers the "specific Commission one-red rates for the service ordering chy	State ac	echic i	098 <del>charges</del> as on	sered by the S	tale Commission	n. The 095 o	THE COURSE	ly contained in	this rate excitat	are the Best	South 'regio	vair service o	rdaring Charge	CLEC man	y wheat with
	K	359 - Electronic Service Order Charge, Por Local Service	_ <u>}_</u>	T	tion and the state	A 400 A 400 A 400 A 400 A	د افقاعت كندهم	CHANGE CLEC	CIPY TICK SCHOOL	I POLICE OF I	IS IN O INCOME.	U CLEC N	n henta	medion comp	aci establishe	d in each or th	-
! .	!6	Request (LSR) - Resals Only	1	1 1		SOMEC	1 1	3.50		,	1						
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1_	la la	LSA) - Reenie Onte		j j		SOMAN	<b>{</b>	!			1	· .	1				
		INVICES				130	<del> </del>	19.90	0.00	19.99	0.00						
0	PTION	AL DALLY USAGE FLE (COUF)		٠						L	L						
		OUF: Recording, per manage		T			0.0000136	γ		<del>,</del>							
_ \_	lo	XXVF. Message Processing, per message				+	0.002508										
		DUF Message Processing, per Magnetic Tape provisioned		1	·	1	35.90							-			
_ +	ĸ	DUF: Udb Transmission (COMNECT:DIRECT), per message 1					0.00010072										
	HANC	ED OPTIONAL DAILY USAGE FLE (ECOUP)															
	E	COUF: Message Processing, per message				T	0.236#89			<del></del>			<del></del>				
LECT	E CAL	L ROUTING USING LINE CLASS CODES (SCR-LCC)															
	- 8	Mactive Rousing Per Unique Line Class Code Per Requisi Per witch						90.53	83.53	r5,58							
ECTO	RY ARS	HET MICE CUST ON BRANCING MINOUNCEMENT HE OLHS	BOFTW	MINE		<del> </del>		35,35		13.58	15.58		—— <del>-</del>				
_	B	ecording of DA Custom Branded Amountment				<del>                                     </del>		3,000.00	3,000.00								
	Jo.	pading of DA Custom Branded Anouncement per Switch per ICN						1,170,00							<del>-</del>	<del></del>	
Ecto	TY ASS	ISTANCE UNBRANCING VIE OLIS SOFTWARE				+		1,17033	1,170.00								
1		pading of OA per OCN (1 OCN per Order)	$\overline{}$				<del></del>	420.00	420.00							1	
	14	pading of CA per Serich per OCN		-		1		15.00	16.00								
	R ASS	STANCE CUSTOM BRANDING ANNOUNCEMENT VILOUNS S	OFTW	ME		1	-	19.00								I	
ERATO	ìR	according of Custom Branded OA Aveourcement						7.000.00	7,000.00								
ERATO		paiding of Custom Branded OA Appointment par shell/HAV per															
ERATO	0 5	CN .	- 1			[ [											
ERATO	202	CN Desiring of GA Custom Branded Announcement per Switch per CN					<del>                                     </del>	500.00	500.00			<del></del> +					
+	2030	CN peding of QA Custom Branded Arroundament per Switch per			<del></del>			1,170.00	500.00 1,170.00								

RESALE MACCHINE	S & RAYES - Louisians				·····								AR 1 Ext: D			
	3 4 77 (23 - 100) (43)		_			<del>,</del>					See Out	Svc Ovder	-	Incremental	Inches	rower
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<del></del>		┼	<del>                                     </del>		+	<del> </del>	Horve	arring.	Norwecurry	Discorrect			094	Pastes(\$)		
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		· · · · ·	1			1										
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PERATIONS SUPPORT	SYSTEMS (099) - TREGIONAL RATES"	1	1												L	
T															~ ~ ~ ~ ~	
MOTE: (1) CLEC o	hould contact its contract regolistor Fit profess the '	state of	HOME"	OSS ch <del>arges</del> ex and	5 مدی بردا (teres	ight Communica	w. Tw 058 o	HARM CHARLE	ly consultant in	the take employ		Bout "red	SUBS BOUNDS	named armi	per CLEC Per	A 400CL 400C
THE STATE SPECIFIC C	commission archited mass for the service ordering ch	w 200, 4	W CLEC	way dect the region	Tel service or	م 'والمغرب عجمه	OW OVER CLEC	city val appropri	a manual of t	A INC AGE	- FCLIC	AND DESCRIPTION OF	THE COOK COM	ACI DESCRIPTION	ed in linear of t	
	provid Service Order Charge, Per Local Service	ì	J i	i	1						ı	ŀ		1	1	
	SR) - Resais Only	<b></b>			SO-EC	ļ	7.50	0.00	3.50	0.00		<del> </del>		<del> </del>	<del></del>	<del></del>
	ual Service Order Charge, Per Local Service Request	l	)			1	1			i		Į	(	{	ţ	ļ
(LBA) - Re	sale CPN	L	1		SOMM	<del> </del>	19 99	0.00	19.90	0.00	<del> </del>			·		
CUPEODUF SERVICES		┶			J	L					1			<u> </u>		
	USAGE FILE (ODUF)		_			0.0000117			, <del></del>	,	<del></del>				T	
	cording, per messeage	ļ <u>.</u>	1		<del></del>	0.0000117				-	·	1		<del> </del>	<del>                                     </del>	-
	eage Processing, per massage sagge Processing, per Magnetid Tigos provisionad	<del></del>	<del></del>			41.45						<del></del>		<del> </del>	<del> </del>	-
	in Transmission (CONNECT:DIFFECT), per message	<del></del>	-		+	0.00010568			<del></del>	<del> </del>		<del></del>		·	<del> </del>	
	ONAL DALY USAGE PLE (EODUF)			L	<del></del>	V.V.										
	escape Processing, per massage	·		<del></del>	<del></del>	0.250015			T	T	Г —	1	1		1	
	NG USING LINE CLASS CODES (SCH-LCC)	<del> </del>	1		+	1										_
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	CUSTOM BRANDING ANNOUNCEMENT VIE OURS	SOFT	MARIE			<del> </del>					<del> </del>					
	of DA Custom Branded Announcement	1	1			<del>                                     </del>	3,000.00	3,000.00					I			
	DA Custom Branded Anouncement per Switch per			<del></del>											T	
OCH							1,170.00	1,170.00					<u> </u>	<u> </u>	1	1
	E UNBRAHONO VIGOUNS SOFTWARE	T	1											<u> </u>	1	
Loading of	DA per OCN (1 OCN per Order)				T		420.00	420.00								
Loading of	DA per Switch per OCN						18.00	16.00		<u> </u>					<del> </del>	<b></b>
PERATOR ASSET AND	CUSTOM BRANDING ANNOUNCEMENT VILOUNS	SOFTW	PARE		I					<u> </u>	\			<del></del>	1	
	of Custom Branded CA Arrouncement	Ĭ	}	L			7,000.00	7,000.00	<b></b>			1		<del> </del>	<del> </del>	<b></b>
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OCN		L	L			L	500.00	500.00		ļ			ļ		<b></b>	ļ
	OA CLISON Branded Amountament per Switch per					1 [			1		1	1		1	1	
OCAL			1	L			1,179.00	1,170.00		<del> </del>	ļ			<u> </u>	<del></del>	
	UNBRANDING VIL OLINE SOFT WARE		1							<del> </del>	ļ	<b></b>		<del></del> -	<del></del> _	ļ
Loading of	OA per OCN (Regional)					<u> </u>	1,200.00	1,200.00	<b></b>	<u> </u>	i		l	J		

POALET	XSCOUNTS & RATES - Mesissippi												ARL TEXT: D			
TCONCE C	ASSOCIATION WATERS - MESSINGRA	T			7					-	Syc Order Sucurities		Incremental Charge	Incremental Charge	Charge -	Charge -
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Attachment 7

Billing

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#### BILLING

#### 1. Payment and Billing Arrangements

The terms and conditions set forth in this Attachment shall apply to all services ordered and provisioned pursuant to this Agreement.

- BellSouth will bill through the Carrier Access Billing System (CABS), Integrated Billing System (IBS) and/or the Customer Records Information Systems (CRIS) depending on the particular service(s) provided to DPI under this Agreement. BellSouth will use its best efforts to format bills in CABS Billing Output Specification (CBOS) standard format. BellSouth's billing format may change in accordance with applicable industry standards; provided, however, that BellSouth may, in some instances, not apply CBOS standard format for certain types of billing for certain products and services. Billing in a format other than CBOS shall not be the basis of any DPI dispute or withholding of payment.
- 1.1.1 For any service(s) BellSouth receives from DPI, DPI shall bill BellSouth in CBOS format.
- 1.1.2 Any switched access charges associated with interexchange carrier access to the resold local exchange lines will be billed by, and due to BellSouth.
- 1.1.3 BellSouth will render bills each month on established bill days for each of DPI's accounts. If either Party requests multiple billing media or additional copies of the bills, the billing Party will provide these at the rates set forth in BellSouth's FCC No. 1 Tariff, Section 13.3.6.3, except for resold services which shall be at the rates set forth in BellSouth's Non-Regulated Services Pricing List N6.
- 1.1.4 BellSouth will bill DPI in advance for all services to be provided during the ensuing billing period except charges associated with service usage and nonrecurring charges, which will be billed in arrears.
- 1.1.4.1 For resold services, charges for services will be calculated on an individual customer account level, including, if applicable, any charge for usage or usage allowances. BellSouth will also bill DPI, and DPI will be responsible for and remit to BellSouth, all charges applicable to said services including but not limited to 911 and E911 charges, EUCL charges, federal subscriber line charges, telecommunications relay charges, and franchise fees, unless otherwise ordered by a Commission.
- 1.1.5 BellSouth will not perform billing and collection services for DPI as a result of the execution of this Agreement.
- 1.2 <u>Establishing Accounts and Subsequent State Certifications.</u> After submitting a credit profile and deposit, if required, and after receiving certification as a local exchange carrier from the appropriate Commission, DPI will provide the appropriate BellSouth Local Contract Manager responsible for new CLEC

activation, the necessary documentation to enable BellSouth to establish accounts for Local Interconnection, Network Elements and Other Services and/or resold services. Such documentation shall include the Application for Master Account, if applicable, proof of authority to provide Telecommunications Services, the appropriate OCN for each state as assigned by the NECA, CIC, if applicable, ACNA, if applicable, BellSouth's blanket form LOA, Misdirected Number form, and a tax exemption certificate, if applicable. Notwithstanding anything to the contrary in this Agreement, DPI may not order services under a new account and/or subsequent state certification, established in accordance with this Section until thirty (30) days after all information specified in this Section is received from DPI.

- 1.2.1 ACNAs. DPI shall provide BellSouth with documentation from Telcordia identifying the ACNA assigned to it by Telcordia (as applicable) in the same legal name as reflected in the preamble to this Agreement. Such ACNA will be used by DPI to order services pursuant to this Agreement and will not be shared by DPI with another entity.
- 1.2.2 Company Identifiers. If DPI needs to change, add to, eliminate or convert its OCN(s), ACNAs and other identifying codes (collectively "Company Identifiers") under which it operates when DPI has already been conducting business utilizing those Company Identifiers, DPI shall follow the Mergers and Acquisitions Process as described on BellSouth's Interconnection Web site, and shall be subject to separately negotiated rates, terms and conditions.
- 1.2.3 Tax Exemption. It is the responsibility of DPI to provide BellSouth with a properly completed tax exemption certificate in the current version of the form customarily used by BellSouth and at intervals required by the appropriate taxing authorities or reasonably requested by BellSouth. A tax exemption certificate must be supplied for each individual DPI entity purchasing Services under this Agreement. Upon BellSouth's receipt of a properly completed tax exemption certificate, subsequent billings to DPI will not include those taxes or fees from which DPI is exempt. Prior to receipt of a properly completed exemption certificate, BellSouth shall bill, and DPI shall pay all applicable taxes and fees. In the event that DPI believes that it is entitled to an exemption from and refund of taxes with respect to the amount billed prior to BellSouth's receipt of a properly completed exemption certificate, BellSouth shall assign to DPI its rights to claim a refund of such taxes. If applicable law prohibits the assignment of tax refund rights or requires the claim for refund of such taxes to be filed by BellSouth, BellSouth shall, after receiving a written request from DPI and at DPI's sole expense, pursue such refund claim on behalf of DPI, provided that DPI promptly reimburses BellSouth for any costs and expenses incurred by BellSouth in pursuing such refund claim; and, provided further, that BellSouth shall have the right to deduct any such outstanding costs and expenses from the amount of any refund obtained prior to remitting such refund to DPI or to deduct any such outstanding costs and expenses from any amounts owed by BellSouth to DPI if no refund is

obtained. DPI shall be solely responsible for the computation, tracking, reporting and payment of all taxes and fees associated with the services provided by DPI to its customers.

- Deposit Policy. Prior to the inauguration of service or, thereafter, upon BellSouth's request, DPI shall complete the BellSouth Credit Profile (BellSouth form) and provide information to BellSouth regarding DPI's credit and financial condition. Based on BellSouth's analysis of the BellSouth Credit Profile and other relevant information regarding DPI's credit and financial condition, BellSouth reserves the right to require DPI to provide BellSouth with a suitable form of security deposit for DPI's account(s). If, in BellSouth's sole discretion, circumstances so warrant and/or DPI's gross monthly billing has increased by 20%, BellSouth reserves the right to request additional security (or to require a security deposit if none was previously requested) and/or file a Uniform Commercial Code (UCC-1) security interest in DPI's "accounts receivables and proceeds".
- 1.3.1 Security deposit shall take the form of cash, an irrevocable letter of credit (BellSouth form), surety bond (BellSouth form) or, in BellSouth's sole discretion, some other form of security proposed by DPI and accepted by BellSouth. Any such security deposit shall in no way release DPI from its obligation to make complete and timely payments of its bill(s). If BellSouth requires DPI to provide a security deposit, DPI shall provide such security deposit prior to the inauguration of service or within thirty (30) days of BellSouth's request, as applicable. Security deposit request notices will be sent to DPI via certified mail or overnight delivery. Such notice period will start the day after the deposit request notice is rendered by certified mail or overnight delivery. Interest on a cash security deposit shall accrue and be applied or refunded in accordance with the terms in BellSouth's GSST.
- 1.3.2 Security deposits collected under this Section shall not exceed two (2) months' estimated billing for services pursuant to this Agreement. Estimated billings are calculated based upon the monthly average of the previous six (6) months current billings, if DPI has received service from BellSouth during such period at a level comparable to that anticipated to occur over the next six (6) months. If either DPI or BellSouth has reason to believe that the level of service to be received during the next six (6) months will be materially higher or lower than received in the previous six (6) months, DPI and BellSouth shall agree on a level of estimated billings based on all relevant information.
- 1.3.3 In the event DPI fails to provide BellSouth with a suitable form of security deposit or additional security deposit as required herein, defaults on its account(s), or otherwise fails to make any payment or payments required under this Agreement in the manner and within the time required, service to DPI may be Suspended, Discontinued or Terminated in accordance with the terms of Section 1.5 below. Upon Termination of services, BellSouth shall apply any security deposit to DPI's

final bill for its account(s). If no bill is rendered to DPI, BellSouth shall, nevertheless, apply any security deposit to DPI's outstanding balance.

- At least seven (7) days prior to the expiration of any letter of credit provided by 1331 DPI as security under this Agreement, DPI shall renew such letter of credit or provide BellSouth with evidence that DPI has obtained a suitable replacement for the letter of credit. If DPI fails to comply with the foregoing, BellSouth shall thereafter be authorized, in its sole discretion, to draw down the full amount of such letter of credit and utilize the cash proceeds as security for DPI accounts(s). If DPI provides a security deposit or additional security deposit in the form of a surety bond as required herein. DPI shall renew the surety bond or provide BellSouth with evidence that DPI has obtained a suitable replacement for the surety bond at least seven (7) days prior to the cancellation date of the surety bond. If DPI fails to comply with the foregoing, BellSouth shall thereafter be authorized, in its sole discretion, to take action on the surety bond and utilize the cash proceeds as security for DPI's account(s). If the credit rating of any bonding company that has provided DPI with a surety bond provided as security hereunder has fallen below B. BellSouth will provide written notice to DPI that DPI must provide a replacement bond or other suitable security within fifteen (15) days of BellSouth's written notice. If DPI fails to comply with the foregoing, BellSouth shall thereafter be authorized, in its sole discretion, to take action on the surety bond and utilize the cash proceeds as security for DPI's account(s). Notwithstanding anything contained in this Agreement to the contrary, BellSouth shall be authorized, in its sole discretion, to draw down the full amount of any letter of credit or take action on any surety bond provided by DPI as security hereunder if DPI defaults on its account(s) or otherwise fails to make any payment or payments required under this Agreement in the manner and within the time, as required herein and apply the cash proceeds to any outstanding balance on DPI's accounts and utilize any remaining cash proceeds as security for DPI's account(s).
- 1.4 Payment Responsibility. Payment of all charges will be the responsibility of DPI.

  DPI shall pay invoices by check or by utilizing wire transfer services or automatic clearing house services. DPI shall make payment to BellSouth for all services billed including disputed amounts. BellSouth will not become involved in billing disputes that may arise between DPI and DPI's customer.
- Payment Due. Payment for services provided by BellSouth, not including disputed charges, is due on or before the next bill date. Information required to apply payments must accompany the payment. The information must notify BellSouth of Billing Account Numbers (BAN) paid; invoices paid and the amount to be applied to each BAN and invoice (Remittance Information). Payment is considered to have been made when the payment and Remittance Information are received by BellSouth. If the Remittance Information is not received with payment, BellSouth will be unable to apply amounts paid to DPI's accounts. In such event, BellSouth shall hold such funds until the Remittance Information is received. If BellSouth

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does not receive the Remittance Information by the payment due date for any account(s), late payment charges shall apply.

- 1.4.1.1 <u>Due Dates.</u> If the payment due date falls on a Sunday or on a holiday that is observed on a Monday, the payment due date shall be the first non-holiday day following such Sunday or holiday. If the payment due date falls on a Saturday or on a holiday which is observed on Tuesday, Wednesday, Thursday, or Friday, the payment due date shall be the last non-holiday day preceding such Saturday or holiday. If payment is not received by the payment due date, a late payment charge, as set forth in Section 1.4.1.2, below, shall apply.
- 1.4.1.2 Late Payment. If any portion of the payment is not received by BellSouth on or before the payment due date as set forth above, or if any portion of the payment is received by BellSouth in funds that are not immediately available to BellSouth, then a late payment and/or interest charge shall be due to BellSouth. The late payment and/or interest charge shall apply to the portion of the payment not received and shall be assessed as set forth in Section A2 of BellSouth's GSST, Section B2 of the Private Line Service Tariff or Section E2 of the BellSouth intrastate Access Services Tariff, or pursuant to the applicable state law as determined by BellSouth. In addition to any applicable late payment and/or interest charges, DPI may be charged a fee for all returned checks at the rate set forth in Section A2 of BellSouth's GSST or pursuant to the applicable state law.
- 1.5 <u>Discontinuing Service to DPI.</u> The procedures for discontinuing service to DPI are as follows:
- 1.5.1 In order of severity, Suspend/Suspension, Discontinue/Discontinuance and Terminate/Termination are defined as follows for the purposes of this Attachment:
- 1.5.1.1 Suspend/Suspension is the temporary restriction of the billed Party's access to the ordering systems and/or access to the billed Party's ability to initiate PIC-related changes. In addition, during Suspension, pending orders may not be completed and orders for new service or changes to existing services may not be accepted.
- 1.5.1.2 Discontinue/Discontinuance is the denial of service by the billing Party to the billed Party that will result in the disruption and discontinuation of service to the billed Party's customers. Additionally, at the time of Discontinuance, BellSouth will remove any Local Service Freezes in place on the billed Party's customers.
- 1.5.1.3 Terminate/Termination is the disconnection of service by the billing Party to the billed Party.
- 1.5.2 BellSouth reserves the right to Suspend, Discontinue or Terminate service in the event of prohibited, unlawful or improper use of BellSouth facilities or service, abuse of BellSouth facilities, or any other violation or noncompliance by DPI of the rules and regulations of BellSouth's tariffs.

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- Suspension. If payment of amounts due as described herein is not received by the bill date in the month after the original bill date, or thirty (30) days from the date of a deposit request in the case of security deposits, BellSouth will provide written notice to DPI that services will be Suspended if payment of such amounts, and all other amounts that become past due before Suspension, is not received by wire transfer, automatic clearing house or cashier's check in the manner set forth in Section 1.4.1 above, or in the case of a security deposit request, in the manner set forth in Section 1.3.1 above: (1) within seven (7) days following such notice for CABS billed services; (2) within fifteen (15) days following such notice for security deposit requests.
- 1.5.3.1 The Suspension notice shall also provide that all past due charges for CRIS and IBS billed services, and all other amounts that become past due for such services before Discontinuance, must be paid within thirty (30) days from the date of the Suspension notice to avoid Discontinuance of CRIS and IBS billed services.
- 1.5.3.2 For CABS billed services, BellSouth will provide a Discontinuance notice that is separate from the Suspension notice, that all past due charges for CABS billed Services, and all other amounts that become past due for such services before Discontinuance, must be paid within thirty (30) days from the date of the Suspension notice to avoid Discontinuance of CABS billed services. This Discontinuance notice may be provided at the same time that BellSouth provides the Suspension notice.
- Discontinuance. If payment of amounts due as described herein is not received by the bill date in the month after the original bill date, BellSouth will provide written notice that BellSouth may Discontinue the provision of existing services to DPI if payment of such amounts, and all other amounts that become past due before Discontinuance, including requested security deposits, is not received by wire transfer, automatic clearing house or cashier's check in the manner set forth in Section 1.4.1 above or in the case of a deposit in accordance with Section 1.3.1 above, within thirty (30) days following such written notice; provided, however, that BellSouth may provide written notice that such existing services may be Discontinued within fifteen (15) days following such notice, subject to the criteria described in Section 1.5.4.1 below.
- 1.5.4.1 BellSouth may take the action to Discontinue the provision of existing service upon fifteen (15) days from the day after BellSouth provides written notice of such Discontinuance if (a) such notice is sent by certified mail or overnight delivery; (b) DPI has not paid all amounts due pursuant to a subject bill(s), or has not provided adequate security pursuant to a deposit request; and (c) either:
  - (1) BellSouth has sent the subject bill(s) to DPI within seven (7) business days of the bill date(s), verifiable by records maintained by BellSouth:

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- i. in paper or CDROM form via the United States Postal Service (USPS), or
- ii. in magnetic tape form via overnight delivery, or
- iii. via electronic transmission; or
- (2) BellSouth has sent the subject bill(s) to DPI, using one of the media described in (1) above, more than thirty (30) days before notice to Discontinue service has been rendered.
- 1.5.4.2 In the case of Discontinuance of services, all billed charges, as well as applicable disconnect charges, shall become due.
- 1.5.4.3 DPI is solely responsible for notifying the customer of the Discontinuance of service. If, within seven (7) days after DPI's services have been Discontinued, DPI pays, by wire transfer, automatic clearing house or cashier's check, all past due charges, including late payment charges, outstanding security deposit request amounts if applicable and any applicable restoral charges as set forth in Section A4 of BellSouth's GSST, then BellSouth will reestablish service for DPI.
- 1.5.5 <u>Termination.</u> If within seven (7) days after DPI's service has been Discontinued and DPI has failed to pay all past due charges as described above, then DPI's service will be Terminated.

#### 2. Billing Disputes

- DPI shall electronically submit all billing disputes to BellSouth using the form specified by BellSouth. In the event of a billing dispute, the Parties will endeavor to resolve the dispute within sixty (60) days of the notification date. Within eight (8) business days of BellSouth's denial, or partial denial, of the billing dispute, if DPI is not satisfied with BellSouth's resolution of the billing dispute or if no response to the billing dispute has been received by DPI by such sixtieth (60th) day, DPI must pursue the escalation process as outlined in the Billing Dispute Escalation Matrix, set forth on BellSouth's Interconnection Services Web site, or the billing dispute shall be considered denied and closed. If, after escalation, the Parties are unable to reach resolution, then the aggrieved Party, if it elects to pursue the dispute shall pursue dispute resolution in accordance with General Terms and Conditions.
- 2.2 For purposes of this Section 2, a billing dispute means a reported dispute submitted pursuant to Section 2.1 above of a specific amount of money actually billed by BellSouth within twelve (12) months of the submission of such dispute. DPI agrees to not submit billing disputes for amounts billed more than twelve (12) months prior to submission of a billing dispute filed for amounts billed. The billing dispute must be clearly explained by DPI and supported by written documentation, which clearly shows the basis for disputing charges. Disputes that are not clearly explained or those that do not provide complete information may be rejected by

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BellSouth. Claims by DPI for damages of any kind will not be considered a billing dispute for purposes of this Section. If BellSouth resolves the billing dispute, in whole or in part, in favor of DPI, any credits and interest due to DPI as a result therof shall be applied to DPI's account by BellSouth upon resolution of the billing dispute.

#### 3. Non-InterCompany Settlements

- 3.1 Direct Participants are Telecommunications carriers that exchange data directly with other Direct Participants via the Centralized Message Distribution System (CMDS) Data Center (Direct Participant) and may act as host companies (Host) for those Telecommunications carriers that do not exchange data directly via the CMDS Data Center.
- 3.2 The Non-InterCompany Settlements (NICS) is the national system administered by Telcordia that is used in the settlement of revenues for calls that are originated and billed by two (2) different local exchange carriers (LEC) within a single Direct Participant's territory to another for billing. NICS applies to calls involving another LEC where the Earning Company and the Billing Company are located within BellSouth's territory.
- In association with message distribution service, BellSouth will provide DPI with associated intercompany settlements reports as appropriate.
- Notwithstanding anything in this Agreement to the contrary, in no case shall either Party be liable to the other for any direct or consequential damages incurred as a result of the obligations set out in this Section 3.
- 3.5 <u>Intercompany Settlements Messages</u>
- 3.5.1 Intercompany Settlements Messages facilitate the settlement of revenues associated with traffic originated from or billed by DPI as a facilities based provider of local exchange Telecommunications Services.
- 3.5.2 BellSouth will receive the monthly NICS reports from Telcordia on behalf of DPI and will distribute copies of these reports to DPI on a monthly basis.
- 3.5.3 Through NICS, BellSouth will collect the revenue earned by DPI within the BellSouth territory from another LEC also within the BellSouth territory where the messages are billed, less a per message billing and collection fee of five cents (\$0.05), on behalf of DPI. BellSouth will remit the revenue billed by DPI within the BellSouth region to the LEC also within the BellSouth region, where the messages originated, less a per message billing and collection fee of five cents (\$0.05). These two (2) amounts will be netted together by BellSouth and the resulting charge or credit issued to DPI via a CABS miscellaneous bill on a monthly basis in arrears.

3.5.4 BellSouth and DPI agree that monthly netted amounts of less than fifty dollars (\$50.00) will not be settled.

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# Exhibit PLF-4

DOCUMENT NUMBER-DATE

09591 SEP 168

FPSC-COMMISSION CLERK

60

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DPI

#### Home Phone - Energy - Wireless

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Products

Home Phone

Energy

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# Our Products Overview

Pay As You Go Home Phone

Pay As You Go Energy

Pay As You Go Celiular

Pay As You Go Long Distance

Pay As You Go Internet



Home » Products » Pay As You Go Home Phone

#### Getting Connected Is Easier Than You Think

With over 6,000 agents nationwide, dPi processes thousands of new dial-tone activations per month. It's our dedication to understanding our customer's needs that has cemented our reputation as one of the nation's premier providers of Pay As You Go prepaid local home phone service.

# PAY AS YOU GO HOME PHONE SERVICE

Get Started!

enter zip code

Local Phone Company I would take to keep my existing home phone number

Get My Price!

- Go prepaid local home phone service.
- No Credit Check
  No Deposit
- No Contracts
- No I.O. Required

#### Packages Designed With You in Mind

dPI's Pay As You Go prepaid local home phone packages are designed to fit your needs without bushing your budget. Packages start as low as \$9.99 a week or \$29.99 a month! Choose from the following plans:

Features:	Basic Package	Advantage Package	Premier Package
Unimited Local Calls	yes	yes	yes
Call Waiting		yes	yes
Caller ID	V. D	yes	yes
Call Return			ves
Cali Forwarding			yes
3 Way Calling	and the second of the second section of the sec		ves

Packages not what you're looking for? Simply add any of the features above to a basic calling package to create your own personalized package. What are you waiting for? Sign up today!

Add Pay As You Go Prepaid Long Distance dPi also offers domestic long distance packages with your dPi Local Home Phone service. Need international long distance, too? We can hook you up! Learn more.

#### Add Pay As You Go Prepaid Internet

Get connected without the commitment! With dPi Local Home Phone service, you can purchase Internet minutes via Pay As You Go access or get a monthly subscription. Learn more.

I have should the ADI Denmet Darmest Diereuse

#### Ready to Sign Up? Got a Question?

Call 1-877 JOIN dPi

Email Your Question Find a Reseller Near You

Get the facts before you buy - Q&A with dPI:

- Q. Will you ever ask for a deposit from me?
- A. No. Absolutely not.
- Q. Can I keep my existing phone number?
- A. Yes.
- Q. Do you need my real name to sign up for home phone service?
- A. Absolutely not. All we need is your address.

# Q. Can I add or delete phone features in the future?

- A. Yes, you can modify your plan each month if you wish.
- Q. What if I move? Can I keep my phone number and service?
- Yes, there is a \$20 fee to make a change or to transfer your service.

# Q. What if I need a few extra days to pay my bill?

A dPi gives our customers the choice of having grace days to make the next payment (first myorith free - \$5 thereafter). We allow customers to make a "promise to pay," either on the phone, or on our Website. We also allow our customers to "pay as they go" meaning they can pay by the day, week or month.

DOCUMENT NUMBER-DATE

Every month, you can lower your bill by \$10 for the following month when you pay your full bill on or before the due date.



- Q. If I haven't made the next month's payment, will you disconnect me without calling me first?
- A. No, We will always contact you and try to work with you before disconnecting service.
- Q. Why does the local phone company require my name and a deposit when dPi doesn't?
- A. They don't need it. It's a matter of trust. The only reason they need it is no they can track you down or report bad credit on your acceunt.

Home | My Account | Products | Home Phone | Energy | Cellular | News | About Us | Inside Wire Maintenence | Contact Us

Alabama, Arizona, Arkansas, California, Connecticut, Delaware, Florida, Georgia, Illinois, Indiana, Kansas, Kentucky, Louisiana, Maine, Maryland, Massachusetts, Michigan, Missouri, Nevada, New Jersey, New York, Ohio, Oklahoma, Pennsylvania, South Carolina, Tennessee, Texas, Virginia, West Virginia, Wisconsin

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# Exhibit PLF-5



HONN

Products

My Medicipality

Contact Us

About its

Call Us Foll-Free at: 1-877 JOIN DPI (564-6374)

Select Provider > Select Package > Select Services > Order Summary > Address / Customer Info > Make Payment > Account Summary

#### Order Summary

ZipCode: 33130 BellSouth

Package and Features Selected	Price	Month 2 Charges	Modify	Remove
Basic Service	\$30.59	539.90	Modify	
Service Activation Charge	\$0.00			
Prompt Pay Discount				<del>~</del>
1st Month Promotional Credit	(\$28,04)			······
FCC Subscriber Line Fee	\$6.50	\$6.50		
USOC Order Charge	\$1.59	\$1.69		
Service Activation Charge		\$6.00		
A.A.M. Fee	\$5.00	\$5.00		

**Product Total** 

Total Amount Due

\$25,14

\$53.18

Taxes Sales Tax

\$3 \$32.33

\$60.37

The Payment Columbs View in Section

Product Name	Mo.1	Mo.2	Mo.3	Mo.4	Mo.5	Mo.6	Mo.7	Mo.8	Mo.9
Basic Service	39.86	39.99	39.99	39.99	36.98	39.99	39.99	39,99	39.99
Service Activation Charge	0						]		
Prompt Pay Discount			-10,00	-10.00	-18,66	-10.00	-10.00	-10.00	-10.00
1st Month Promotional Credit	-28.04				1		 		
FCC Subscriber Line Fee	6.50	6.50	6.50	6.50	6.50	6.50	6.50	6.50	6.59
USOC Order Charge	1.69	1.69	1.69	1.69	1.69	1.59	1.69	1.69	1.69
Service Activation Charge	1	0	0	0	٥				
A.A.M. Fee	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00
Subtotal Product	25.14	53.18	43.18	43.18	43.18	43,18	43.18	43.18	43.18
Taxes, Fees and Surcharges	7.19	7.19	7.19	7.19	7.19	7,19	7,19	7.19	7.19
Total	32.33	60.37	50.37	50.37	50.37	50.37	50.37	50.37	50.37

40.4

17.6

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