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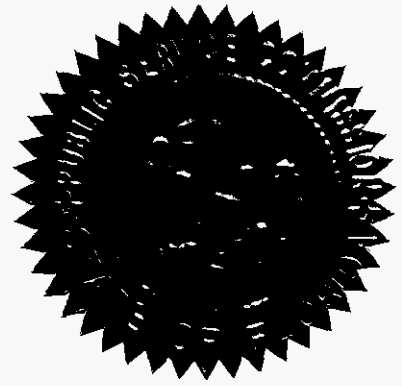
BEFORE THE
FLORIDA PUBLIC SERVICE COMMISSION

In the Matter of:

DOCKET NO. 090172-EI

PETITION TO DETERMINE NEED
FOR FLORIDA ENERGYSECURE
PIPELINE BY FLORIDA POWER
& LIGHT COMPANY.

_____ /



PROCEEDINGS: AGENDA CONFERENCE
 ITEM NO. 7

COMMISSIONERS
PARTICIPATING: CHAIRMAN MATTHEW M. CARTER, II
 COMMISSIONER LISA POLAK EDGAR
 COMMISSIONER NANCY ARGENZIANO
 COMMISSIONER NATHAN A. SKOP

DATE: Tuesday, October 6, 2009

PLACE: Betty Easley Conference Center
 Room 148
 4075 Esplanade Way
 Tallahassee, Florida

REPORTED BY: JANE FAUROT, RPR
 Official FPSC Reporter
 (850) 413-6732

P R O C E E D I N G S

1
2 **CHAIRMAN CARTER:** Staff, you're recognized
3 to introduce Item 7.

4 **MR. GRAVES:** Good morning, Commissioners.
5 Robert Graves from the SGA Energy Resource Planning
6 Section.

7 Item 7 is staff's recommendation
8 concerning FPL's petition for a determination of
9 need for the Florida EnergySecure pipeline. The
10 proposed project would be a 280-mile long, 30-inch
11 diameter natural gas pipeline built entirely within
12 Florida.

13 FPL's intrastate portion of the line would
14 receive natural gas from an interconnection with a
15 separate interstate pipeline owned and operated by a
16 third party referred to as Company E for
17 confidentiality purposes. From its interconnection
18 point in Bradford County, FPL would transport
19 natural gas to a terminus at its Martin plant site.
20 The projected in-service date of the pipeline is
21 2014. This coincides with the in-service dates of
22 FPL's modernization projects at its Cape Canaveral
23 and Riviera Beach sites.

24 The initial capacity of the pipeline would
25 be 600 million cubic feet per day with potential for

1 expansion up to 1.25 billion cubic feet per day as
2 needed to meet FPL's future natural gas
3 requirements.

4 In many respects, this need determination
5 is unique. In addition to requesting a
6 determination of need under the provisions of the
7 Natural Gas Transmission Pipeline Siting Act,
8 Section 403.9422, Florida Statutes, FPL has also
9 asked to include the approximately \$1.5 billion cost
10 of the project in its electric rate base as electric
11 plant and would seek cost-recovery for the project
12 in a base rate proceeding when the pipeline is
13 placed in service.

14 Because this is largely a case of first
15 impression, staff has developed a number of
16 alternative recommendations for the Commission's
17 consideration. In order to navigate the issues,
18 staff has suggested an order in which to address
19 them. The suggested order is shown on Pages 3 and 4
20 of staff's recommendation. Staff has also prepared
21 a flow chart that shows how the issues in this case
22 interrelate to each other.

23 Essentially, the issues can be grouped
24 into three main categories; planning assumptions,
25 need and cost-effectiveness, and regulatory

1 treatment. Basically, it comes down to this: If
2 the Commission determines that the Florida
3 EnergySecure pipeline is the most cost-effective
4 alternative and is needed, then the Commission must
5 decide whether the project should be included in
6 FPL's rate base under Chapter 366, Florida Statutes,
7 or whether the project should be a separate entity
8 under Chapter 368, Florida Statutes.

9 If regulated under 366, costs would be
10 reviewed at FPL's next base rate proceeding. If the
11 project is regulated under 368, the costs would be
12 reviewed through the fuel and purchased power
13 cost-recovery clause.

14 Commissioners, that concludes staff's
15 introduction. With your permission we would propose
16 to address the issues in the order shown on the
17 issue flow chart.

18 **CHAIRMAN CARTER:** Let me do this. I have
19 misplaced my flow chart. Staff, do you have one
20 that I could have? I've got all of this paper
21 except the paper that I need. Thank you.

22 Commissioners, as we go through this
23 process, I want us to -- and as staff goes through
24 this, I want them to go through both the primary and
25 the alternative so we can see how this flows out. I

1 mean, I'm glad we do have a flow chart, but I want
2 to see how that flows out so that when we do get to
3 Issue 17 we will be where we need to be.

4 Commissioner Skop, you're recognized, sir.

5 **COMMISSIONER SKOP:** Thank you, Mr.
6 Chairman.

7 Just to legal staff, with respect to the
8 proposed order on the issues flow chart, I guess
9 would it have any -- would there be any impact, if
10 any, if the Commission were to proceed as proposed
11 by staff with considering the planning assumption
12 issues only to adopt either a primary or alternate
13 later in the process? I guess I am wondering is
14 it -- certain alternatives or primaries in the
15 issues below the planning assumptions may cause you
16 to go back to the starting point for practical
17 purposes. So for the planning assumptions is it
18 appropriate to consider those or would they be
19 superseded if the Commission did something later in
20 the issue -- or further down on the issues flow
21 chart? I'm not really kind of articulating that
22 well, but --

23 **MS. BROWN:** If I understand your question,
24 I don't think so. But I also wanted to turn to my
25 staff to get their opinion on whether anything would

1 be -- what you are asking is if you determine the
2 need and you determine that it is cost-effective,
3 does that preclude you from any other decisions.

4 **COMMISSIONER SKOP:** No, I don't think
5 that's my question. I think my question -- I guess
6 one of the concerns raised by staff is obviously the
7 bidding process. So if the Commission were to
8 determine that perhaps that, you know, rebidding
9 would or possibly be required, but we have already
10 decided some preliminary issues on this matter, what
11 is the impact, if any, of those prior
12 determinations.

13 **MS. BROWN:** Well, I don't think the prior
14 determinations would adversely impact the
15 Commission's decision to rebid.

16 **COMMISSIONER SKOP:** Okay. All right.
17 Thank you.

18 **CHAIRMAN CARTER:** Thank you, Commissioner.
19 I think I followed you. I had a question about
20 that, too. Does that mean that by adopting the
21 planning assumptions we have to go to -- are the
22 planning assumptions the overriding issue that we
23 need to do before we go anyplace else, or can we
24 look at the rest of this before we adopt the
25 planning? I'm confused.

1 **COMMISSIONER EDGAR:** Mr. Chairman, as am
2 I.

3 I would like, if it's possible, to have
4 discussion and hear all of ya'll's questions -- I'm
5 just reminded, my son told me I'm not supposed to
6 say you all. I heard the little third grade voice
7 saying, "Mommy, you're not supposed -- that's bad
8 grammar."

9 But I would like to hear the questions and
10 discussions, because as I said a moment ago, I'm
11 wondering if -- and I'm glad that we have at least
12 two kind of paths to work our way through this, but
13 there may be a third, or a merger, or something.
14 And so I guess I would ask for the discussion and
15 the opportunity to hear from staff, and to hear the
16 questions that each of you have to help educate me
17 before we take some of those first votes would
18 make -- I think it would help me, but I absolutely
19 want to do whatever we can to work through it in an
20 orderly manner.

21 **CHAIRMAN CARTER:** I agree with you,
22 Commissioner. Before we take any votes, that's why
23 I was saying we have got this grouping about the
24 planning assumptions, and it seems like everything
25 flows from that, but that kind of boxes us in, in my

1 opinion, if we did that. I would like to --

2 **MR. BALLINGER:** Chairman Carter, if I
3 could help.

4 **CHAIRMAN CARTER:** Mr. Ballinger.

5 **MR. BALLINGER:** Yes. The first grouping,
6 we called them planning assumptions, they really --
7 I think there is consensus among staff there's no
8 primary or alternate, it is one recommendation for
9 all of those issues. And that basically says that
10 something needs to be done to get transportation
11 capacity by 2014, not which project it is or
12 anything like that, but there is a need, if you
13 will, for additional gas transportation capacity by
14 2014. So I think that's kind of the first step to
15 say we need to do something. What it is, those are
16 the later issues.

17 **CHAIRMAN CARTER:** Okay, thank you. Thank
18 you. Commissioners, questions now? I feel fairly
19 comfortable with what Mr. Ballinger just said. That
20 answers my question. And it was really a procedural
21 issue in terms of how we would go through the case
22 itself.

23 Commissioner Edgar, you're recognized for
24 questions.

25 **COMMISSIONER EDGAR:** And I would ask if

1 staff could present to us Issues 1, 2, 4, 7, 8, and
2 9. And hopefully there will be some questions and
3 discussion and see where that takes us..

4 **CHAIRMAN CARTER:** One second.

5 Commissioner Argenziano.

6 **COMMISSIONER ARGENZIANO:** Well, I agree
7 with that. Can we have staff as you walk through --
8 even though you read it, and for me it is -- I don't
9 know whether it's, whatever they call that,
10 dyslexia, or whatever it could be, sometimes it's
11 good to hear not only staff's opinion, but go
12 through and give the sides.

13 You know, FPL thinks this is the reason we
14 need it. This is how we are going to save. And FGT
15 says no, we can build it, and we can do it. I think
16 that would be good to have in the discussion as we
17 go along.

18 **CHAIRMAN CARTER:** I think that makes good
19 sense. And that would definitely help me, too,
20 Commissioner. I don't think it's dyslexia, I think
21 it's just there are so many moving parts we need --

22 **COMMISSIONER ARGENZIANO:** It may be ADD or
23 whatever they call it.

24 **CHAIRMAN CARTER:** Now, I do have the ADHD.

25 (Laughter.)

1 Mr. Ballinger, you're recognized.

2 **MR. BALLINGER:** The first issue where
3 there is a primary and alternate is Issue 10, so I
4 think the first six issues it will just be primary,
5 and we will let staff who is responsible for those
6 issues tee it up.

7 **MR. HEWITT:** Commissioners, Craig Hewitt,
8 Commission staff.

9 **CHAIRMAN CARTER:** Hang on a second.

10 Mr. Ballinger, were you done?

11 **MR. BALLINGER:** Oh, yes.

12 **CHAIRMAN CARTER:** You may proceed.

13 **MR. HEWITT:** Issue 1, is FPL's forecast of
14 future natural gas pipeline transmission capacity
15 requirements reasonable for planning purposes?

16 Yes. Staff recommends that FPL's forecast
17 and assumptions are reasonable and appropriate for
18 use in this docket. And staff will answer
19 questions.

20 **COMMISSIONER EDGAR:** Okay. And I guess in
21 response to what I think Commissioner Argenziano was
22 asking, and it's obviously here before us, but the
23 position of the parties was opposite on that?

24 **MR. HEWITT:** Pardon?

25 **COMMISSIONER EDGAR:** That is a question.

1 The position of both parties that participated in
2 this hearing, their positions were opposite on this.

3 **MR. HEWITT:** That's right. FPL says yes,
4 their forecasts are reasonable. FGT says no, they
5 are not. They disagree on the customer forecasts.

6 **CHAIRMAN CARTER:** You're recognized.

7 **COMMISSIONER ARGENZIANO:** Rather than a
8 yes or no, could you tell us why? And I'm reading
9 it in front of me, but just FPL's says that -- I
10 mean, as far as capacity and the need, and FGT. And
11 I think as we walk along, if you can verbalize those
12 it helps, it really does. It helps me anyway. In
13 other words, FGT feels this way, FPL feels this,
14 why, because.

15 **CHAIRMAN CARTER:** Let's start over.

16 **MR. HEWITT:** Some background. The need
17 for additional future natural gas pipeline
18 transmission capacity is determined by the increased
19 load demand which is driven by customer growth. So
20 customer growth is the main driving variable here.

21 FPL's customer growth forecast is based on
22 a Florida population forecast from the University of
23 Florida's Bureau of Economic and Business Research
24 done in October 2008. FPL substantially reduced its
25 forecast to net energy for load in its MFRs for this

1 case from its Ten-Year Site Plan filed in April of
2 2008. In March of 2009, BEBR updated its population
3 forecast by revising downward the short-term
4 projected population and then resuming the same
5 long-term growth rate in 2012 contained in its
6 October 2008 forecast.

7 FPL's projections still fall between
8 BEBR's March 2009 low and high case projections
9 bands. And, FGT basically disagrees with those
10 assumptions that FPL made by assuming that growth
11 would pick up after the recession ended and would
12 eventually reach its long-term growth trend.

13 **CHAIRMAN CARTER:** Commissioner Argenziano.

14 **COMMISSIONER ARGENZIANO:** FGT doesn't
15 agree with that because they feel that the Cape
16 Canaveral and Riviera Beach plants could meet the
17 need?

18 **MR. HEWITT:** That's a technical question
19 that other staff will have to answer.

20 **COMMISSIONER ARGENZIANO:** Well, see, what
21 I'm trying to get at is here is one party's, here is
22 the other party's, and then here is why staff in
23 Alternative 1 and Alternative 2 agree or not.
24 That's how I'm going to decipher, if you will -- I
25 think that's a southern term, too.

1 **CHAIRMAN CARTER:** That makes sense.. I got
2 you. I usually leave the D off and say cipher, but
3 --

4 **COMMISSIONER ARGENZIANO:** Cipher, okay.
5 But you can read it, and read it, and reread it, but
6 when you hear it put together all at once, I mean
7 then it just -- somehow it clicks better for me, or
8 I would just rather it be presented that way than
9 rather he says no, we say yes, and this is
10 Alternative 1 and Alternative B. A brief
11 description probably would go a long way.

12 **CHAIRMAN CARTER:** Okay. Commissioner
13 Skop, you had a comment before we proceed?

14 **COMMISSIONER SKOP:** Yes, Mr. Chair. Just
15 on that same question with respect to the comparison
16 and contrast between the position of the respective
17 parties, whether it be FGT or FPL, and in particular
18 on this issue, I think, at least on FGT's position,
19 I just want to get clarification. FGT is asserting
20 that the capacity or the forecast is not appropriate
21 because the additional incremental 400 million cubic
22 feet per day is not needed until 2021. Is that
23 essentially the difference between the two?

24 **MR. STALLCUP:** I think that is the bottom
25 line. There are really two components inside Issue

1 1. The first component is the load forecast, the
2 customer growth issue. Is Power and Light's
3 projection of customer growth appropriate? If so,
4 then you need so much capacity to satisfy that
5 demand. And so Craig Hewitt and myself we handled
6 the load forecast part and the engineers handled the
7 capacity part.

8 **COMMISSIONER SKOP:** Thank you.

9 **COMMISSIONER ARGENZIANO:** Who handled the
10 growth part?

11 **MR. STALLCUP:** We do.

12 **COMMISSIONER ARGENZIANO:** You do? Okay.

13 **CHAIRMAN CARTER:** Did that -- I think I
14 missed something. Did you get the perspective that
15 you needed, Commissioner, on that in terms of the
16 whys for each one?

17 **COMMISSIONER ARGENZIANO:** I see the
18 difference. FPL obviously is saying we have
19 customer growth and we need to do this to meet that
20 demand, and FGT is saying, well, that may not be
21 exactly how it is, and we probably could meet it
22 this way. So, of course, they have two differing
23 opinions. But now I think what I'd like to know is
24 the alternative opinions that we get from staff
25 regarding the same issues. Regarding what -- you

1 know, you agree with the University's population
2 projection and the reasons why. That's what I would
3 rather have than just, you know, yes, we agree that
4 that is right. Why? And if you don't agree, or
5 believe that there is growth and everybody believes
6 that there is this growth coming in a certain way,
7 then how do we get there, of course.

8 But going through the alternatives, I
9 think, after we mentioned that -- we know the
10 parties are going to differ, but explaining, of
11 course, the reasons why as we just did, and then
12 going into the two alternatives if we have two
13 alternatives on that particular issue.

14 **CHAIRMAN CARTER:** Okay. Staff.

15 **MR. HEWITT:** I believe that the staff
16 agrees on Issue 1, there is no alternative, and I
17 believe for the rest of the planning assumptions,
18 staff agrees.

19 **COMMISSIONER ARGENZIANO:** (Inaudible;
20 microphone off.)

21 **MR. STALLCUP:** There are no alternatives,
22 staff alternatives on those issues.

23 **COMMISSIONER ARGENZIANO:** No alternatives,
24 but now what is the staff's -- I'm sorry,
25 recommendation on -- okay. Hang on a second, let me

1 see if I can do this the right way instead of having
2 to read through it again. There is no alternative
3 on that, which is good. That's what I want to know.
4 Then what is the staff's recommendation, let's have
5 that verbally.

6 **MR. STALLCUP:** Staff recommends that we
7 adopt Power and Light's load forecast and planning
8 assumptions as filed.

9 **COMMISSIONER ARGENZIANO:** So you do not --
10 sorry, Mr. Chair. So you do not agree that FGT says
11 that it is unreasonable that the Cape Canaveral and
12 Riviera plants have the combined certified need?

13 **MR. STALLCUP:** Just speaking for the load
14 forecast portion, we agree that the forecast and the
15 adjustments made by FPL Witness Morley were
16 appropriate to reflect historical underestimation of
17 population growth coming out of BEBR in Gainesville.
18 We have observed that in the past. There was record
19 evidence in the hearing demonstrating that BEBR does
20 tend to under-forecast population growth. And so
21 staff was comfortable with the adjustments Witness
22 Morillo made.

23 FGT objected to those adjustments saying
24 that perhaps they weren't necessary. However, the
25 record evidence indicated that, yes, they probably

1 are.

2 The other item that we looked at was
3 whether or not the updated BEBR forecast cast a
4 material doubt, the updated forecast that came out
5 in March cast a material doubt on the original
6 forecast produced back in October. We noted that by
7 the time you carry that reduction in population
8 growth forward ten years to when the relevant time
9 period is here for the pipeline, that the difference
10 made in customer growth was not a material
11 difference. And by material difference, what I mean
12 is that difference was not outside of the regular
13 forecast bands that BEBR uses for their own
14 projections. Therefore, we saw no overriding reason
15 to recommend altering Power and Light's customer
16 growth forecast.

17 **COMMISSIONER ARGENZIANO:** Okay.

18 **CHAIRMAN CARTER:** Okay. That was on Issue
19 1. Commissioner Skop, you're recognized.

20 **COMMISSIONER SKOP:** Thank you, Mr.
21 Chairman. Just some quick follow-up questions on
22 Issue 1 at Page 5 of the staff recommendation for
23 the position of the parties. And the last sentence
24 of FPL's position that states, "FPL's forecast
25 demonstrates a need to add approximately

1 2.7 billion cubic feet per day of transportation
2 capacity between 2013 and 2040." Do you see that?

3 **MR. STALLCUP:** I'm going to have to hand
4 that one over to the engineer.

5 **COMMISSIONER SKOP:** Okay. Well, is that
6 an appropriate planning horizon out to 2040, or
7 additionally can they, I guess, articulate -- I
8 guess my question is two-fold. One, is that an
9 appropriate long-term planning horizon for the
10 proposed pipeline, and then also, too, secondly with
11 respect to FGT's argument of initially there's going
12 to be some excess capacity in the proposed pipeline,
13 can staff just briefly elaborate on those two
14 points.

15 **MR. GRAVES:** I think the pipeline project
16 was evaluated over a 40-year life, so you would need
17 an expansion plan that goes out at least until 2054
18 in this case. So 2040 does seem reasonable.

19 The other question of the excess, I think
20 really this issue is only looking at are their
21 forecast assumptions appropriate and not whether or
22 not the pipeline is exactly fitted for the immediate
23 need of the Canaveral and Riviera Beach plants,
24 which there really wasn't much argument over the
25 need for 400 million cubic feet for those two

1 plants. I think the greater argument was when is
2 the next power plant going to come in and that is
3 what they addressed.

4 **COMMISSIONER SKOP:** Okay. So essentially
5 for long-term planning purposes you would want to
6 have -- and I know the focus really of this is
7 capacity requirements for planning purposes, and
8 it's, I guess, premised upon growth forecasts. But
9 for some reason the capacity issue keeps finding its
10 way into the debate between the two parties'
11 position here. But just generally speaking for
12 long-term planning purposes if you were going to
13 build a pipeline, and 2013 to 2040 was the
14 appropriate planning horizon, you would want to have
15 the excess capacity there to serve any plants that
16 would come in service within that planning horizon,
17 is that correct?

18 **MR. GRAVES:** I'm not sure I completely
19 understand your question. I will say that from
20 their expansion plan, the pipeline is fully expanded
21 I believe in 2027, so if that answers your question.
22 That excess gets used in that time --

23 **COMMISSIONER SKOP:** By 2027?

24 **MR. GRAVES:** I believe it's 2027, yes,
25 sir.

1 **COMMISSIONER SKOP:** Thank you.

2 **CHAIRMAN CARTER:** Commissioners, anything
3 further on Issue 1?

4 Staff, you're recognized for Issue 2.

5 **MR. GRAVES:** Thank you, Chairman.

6 Issue 2 is do the existing transmission
7 pipelines in Florida have sufficient excess capacity
8 to fulfill the forecasted need for transmission
9 capacity.

10 **CHAIRMAN CARTER:** Commissioner Argenziano.

11 **COMMISSIONER ARGENZIANO:** I think I did
12 have one other question.

13 **CHAIRMAN CARTER:** Okay. One second.
14 Staff, would you --

15 **COMMISSIONER ARGENZIANO:** Just on
16 population, going back to population, because I
17 think that's an important issue. FGT and some
18 others in regards to the university study believed
19 that it may be overstated, and I would like to know,
20 I guess, what staff -- and obviously you thought it
21 was correct, but aren't the numbers continuing to
22 slow, and was the -- well, I don't know. I have
23 some heartburn over the amount of growth that's
24 projected in that study. It seems to me that from
25 other areas, it seems that it is not -- it may be

1 overstated some. And that's my concern. If it is
2 and we are pushing for, you know, a growth that is
3 not really coming that fast, the impact, of course,
4 fiscal impact upon the ratepayer is my ultimate
5 concern.

6 And if it's not happening -- you know, I
7 just don't know that that growth is really
8 happening. And maybe I want some more comfort on
9 what you looked into and what numbers you felt were
10 really comfortable, or what you really got out of
11 that study, because there are, you know, arguments
12 against it being realistic.

13 **MR. STALLCUP:** I can address that. As you
14 probably know, for many years both this agency and
15 the Legislature relied on BEBR for population growth
16 estimates for the purpose of revenue projections and
17 so forth. And as such, the University of Florida
18 has developed a certain degree of expertise in being
19 able to produce those projections.

20 However, as we know, they are still
21 projections and subject to a certain margin of
22 error. Power and Light, Progress Energy, as well as
23 most of the other utilities in the state also rely
24 on that same source, the University of Florida, for
25 those projections. So as an independent third-party

1 providing forecast assumptions, the University of
2 Florida is the de facto standard by which we all go.

3 It is true that in the current recession,
4 and the possibility of perhaps housing prices not
5 coming back anywhere close to where they were, that
6 people from the midwest and up north may not be able
7 to sell their homes and move south as they have in
8 the past. That's a hypothesis that may or may not
9 come true, but it is a reasonable doubt about
10 whether or not population growth will come back the
11 way that it was.

12 The University of Florida looks at that
13 kind of stuff certainly much more deeply than we do
14 here, and we don't try and second guess the
15 University of Florida. And that may -- that
16 hypothesis may come true; however, embedded within
17 the final numbers produced by the University of
18 Florida -- I would suppose, I can't speak
19 directly -- would be a blending of the notions that
20 after this recession is over we're going to kind of
21 come back to the way we were before along with the
22 idea that you're mentioning that maybe population
23 growth isn't going to be as robust as we have in the
24 past. Maybe Florida is not going to be as
25 attractive an alternative as it has been in the past

1 simply because folks can't sell their house. So
2 that's the University of Florida stuff.

3 The thing we had to wrestle with is
4 whether or not the adjustments that Doctor Morley
5 made to those, I'll call them baseline projections
6 coming out of the University of Florida were
7 appropriate. When she made those adjustments, what
8 she did basically was say, okay, we are in a
9 recession now, and she recognized that for the first
10 couple of years going, I think, through 2012.
11 Beyond 2012, she adjusted the growth rates coming
12 out of the University of Florida for population to
13 be more reflective of the kind of growth that you
14 would expect to see historically, okay? It's kind
15 of like the old long-term growth rate instead of
16 buying into the assumption that we won't grow as
17 quickly as we used to.

18 **COMMISSIONER ARGENZIANO:** And that is
19 beyond 2012?

20 **MR. STALLCUP:** Beyond 2012, that's
21 correct.

22 I have no information to say whether or
23 not we are going to grow more slowly or grow more
24 quickly. However, because of the adjustments that
25 Doctor Morley made were of an over of magnitude

1 which is smaller than the normal error that the
2 University of Florida has in their projections going
3 out ten years, we determined that those adjustments
4 did not make a material difference in the expected
5 accuracy of the population forecasts, because the
6 University of Florida is about 6 percent inaccurate
7 in population growth over a ten-year time horizon.
8 Doctor Morley's adjustments were much less than
9 that, about half that. So her adjustments were
10 still inside the forecast band the Legislature
11 accepts as being reasonable, I guess, and we have to
12 accept, too, because nobody can really nail down
13 those assumptions 100 percent.

14 **COMMISSIONER ARGENZIANO:** And I appreciate
15 that. But you feel, you think that the forecasts
16 were accommodating of the circumstances that we're
17 seeing in housing, or economic development in the
18 state of Florida, and what we already know about the
19 slowdown in growth that has occurred in the last two
20 years or so?

21 **MR. STALLCUP:** Yes. Especially in the
22 short run, yes, through 2012.

23 **COMMISSIONER ARGENZIANO:** Okay. Thank
24 you.

25 **CHAIRMAN CARTER:** Thank you,

1 Commissioners.

2 Anything further on 1? Issue 2.

3 **MR. GRAVES:** Thank you, Chairman.

4 Issue 2 is do existing transmission
5 pipelines in Florida have sufficient excess capacity
6 to fulfill the forecasted need for transmission
7 capacity? Staff recommends that there is not
8 existing -- there is not sufficient existing
9 infrastructure to meet the transmission capacity
10 needs.

11 **CHAIRMAN CARTER:** Commissioner Argenziano.

12 **COMMISSIONER ARGENZIANO:** Tell me why.

13 **MR. GRAVES:** Currently they are fully
14 subscribed, and FGT doesn't explicitly say that
15 there is not -- they acknowledge that they would
16 need to add to their existing system to meet FPL's
17 needs. Right now it appears that there is
18 potentially 214 million cubic feet of excess
19 capacity available. The necessary amount for the
20 conversions would be 400 million cubic feet. So
21 even taking that into consideration, you have
22 roughly 200 million cubic feet that can't be
23 fulfilled by the current system.

24 **CHAIRMAN CARTER:** You're recognized.

25 **COMMISSIONER ARGENZIANO:** But could be

1 built on whether a new system was built by FPL or
2 FGT.

3 **MR. GRAVES:** That's is correct.

4 **COMMISSIONER ARGENZIANO:** And then, of
5 course, we are going to get to the point of which
6 one is more economical to do.

7 **MR. GRAVES:** Yes, ma'am.

8 **COMMISSIONER ARGENZIANO:** So when we are
9 at that point, then I have some questions about
10 that. So basically you need another 200 -- let's
11 see, you said 214 currently now excess?

12 **MR. GRAVES:** That's potentially available
13 by 2014.

14 **COMMISSIONER ARGENZIANO:** Potentially
15 available.

16 **MR. GRAVES:** Yes, ma'am.

17 **COMMISSIONER ARGENZIANO:** And by what date
18 have you mentioned that we needed the additional?

19 **MR. GRAVES:** It would be in 2013,
20 June 2013.

21 **COMMISSIONER ARGENZIANO:** 2013, okay. And
22 either company could fulfill that need by either,
23 one, FPL building or FGT adding to their existing
24 pipeline.

25 **MR. GRAVES:** Yes, ma'am.

1 **COMMISSIONER ARGENZIANO:** And one other
2 question that may be more appropriate to do later,
3 but would FPL -- and forgive me, because I've read
4 through this and some of it was a little while ago
5 and some of it I'm trying to go through again in the
6 last few days. Would there be any -- in costs, when
7 we talk about costs to fulfill the need for the
8 future, whether FGT does it or FPL does it. Is
9 there any eminent domain that's going to be
10 required, and I remember reading something there,
11 and I don't remember what it indicated, if you could
12 fill me in on that, too, if FPL would need to buy
13 additional lands to build -- to get the additional
14 capacity needed. And the same for FGT, but I guess
15 it would be a different scenario.

16 **MR. GRAVES:** I know a large amount of the
17 EnergySecure Pipeline is being placed in existing
18 right-of-ways. Right now the eminent domain is a
19 bit --

20 **MS. BANKS:** Cheryl Banks on behalf of
21 Commission staff. About 90 percent of the
22 EnergySecure line would be as was just stated, that
23 would be in existing right-of-ways. There would be
24 10 percent that would have to be obtained. And
25 typically most utilities do work with each other to

1 use those right-of-ways, even if FGT would typically
2 see when they build the pipeline or any other
3 pipeline, they typically work with utilities in the
4 area to be able to use the right-of-way.

5 **COMMISSIONER ARGENZIANO:** So either
6 company would need the additional 10 percent?

7 **MS. BANKS:** That's correct.

8 **COMMISSIONER ARGENZIANO:** To get to where
9 it needs to go.

10 **MS. BANKS:** That's correct.

11 **COMMISSIONER ARGENZIANO:** But then what I
12 would like to know is how each company -- and I
13 think you just told me how each company would go
14 about doing that and what the cost differences would
15 be for each company to do that. Because after all,
16 really what it comes down to me is who can do this
17 the cheapest to the ratepayer. If you have an
18 existing line that FGT has and it is cheaper to add
19 arms to it, well, then I want to know that. If it
20 is cheaper for FPL to go ahead and run a whole new
21 pipe and then get it to where it needs to go, also,
22 how do they acquire it, do they have to purchase
23 more land? Is it going to cost more for either
24 company, that is what I'm trying to get at, because
25 that is what it is going to come down to me with

1 nuts and bolts. Everything else we talk about is
2 very important, but who can do it the cheapest and
3 get it to where we need to go.

4 **MR. BALLINGER:** And that's Issue 10.

5 **COMMISSIONER ARGENZIANO:** Okay. So just
6 be prepared.

7 **MR. BALLINGER:** No problem.

8 **CHAIRMAN CARTER:** Ms. Brown.

9 **MS. BROWN:** Commissioner Argenziano, if I
10 might also add, Jason just whispered in my ear that
11 FPL projects \$100 million to acquire additional
12 land, and the record doesn't reflect what FGT's
13 expenses would be for that.

14 **CHAIRMAN CARTER:** Well, their's were --
15 excuse me, Commissioner, FGT's was in the context of
16 their current line. They were just expanding the
17 current line, is that correct?

18 **MS. BROWN:** Yes, their Phase 8 expansion.

19 **COMMISSIONER ARGENZIANO:** Right. And then
20 it brings on questions, is it cheaper for FGT, since
21 they have a current line, to just add arms to it.
22 And if they don't have costs and so on, how do we
23 make that determination? And to me that's what it
24 comes down to, what is it ultimately going to cost
25 the ratepayer to get what we need.

1 **MR. BALLINGER:** The cost of the FGT
2 expansion was evaluated against the EnergySecure
3 Line. That's discussed in Issue 10.

4 **COMMISSIONER ARGENZIANO:** Okay.

5 **CHAIRMAN CARTER:** Okay. Also, when you
6 get to that, I'm sure, Commissioner, I'm not
7 speaking for you, but I think that the other thing
8 you would want to know is the timing.

9 **COMMISSIONER ARGENZIANO:** Right, exactly.

10 **CHAIRMAN CARTER:** In terms of the timing
11 to bring that on-line. So when we do get to Issue
12 10, let's do that. Commissioner Edgar and then
13 Commissioner Skop.

14 Commissioner Edgar, you're recognized.

15 **COMMISSIONER EDGAR:** And this is probably
16 an exaggerated oversimplification, but as I am
17 thinking and as we're working our way through these
18 many items, is it true that especially with the
19 planning assumptions, but that a piece of this case
20 is is there a need for an additional line. And then
21 if, indeed, there is a finding of need based on
22 these types of planning assumptions and other record
23 information, then what is the most cost-effective
24 way of meeting that need?

25 **MR. BALLINGER:** Yes, ma'am, that's it

1 exactly. And I think Issue 2 says that. I think
2 both parties agreed something has to get built to
3 satisfy a future need of gas.

4 **COMMISSIONER ARGENZIANO:** And that was
5 part of what I was going to say, and when would be
6 the appropriate time to do that.

7 **CHAIRMAN CARTER:** Commissioner Skop.

8 **COMMISSIONER SKOP:** Thank you, Mr. Chair.

9 I'm hearing some things that I guess maybe
10 I feel to be inconsistent, so I'm going to try and
11 go back and clarify a few points. To Mr.
12 Ballinger's last comment, with respect to FPL's
13 proposal, obviously they would build a new
14 transmission pipeline. With respect to FGT's
15 current inability, because they only have
16 214 million cubic feet per day of excess capacity,
17 in order to serve the 400 that was required by the
18 two conversion projects, or two modernization
19 projects, would they actually have to build a new
20 line or could they do that through looping or
21 additional compression?

22 **MR. BALLINGER:** There's a couple parts to
23 that question. The first one is the 214 is the
24 potential. That's also driven by an option that
25 Progress Energy has on, I think it's

1 75 million cubic feet, and that's discussed later in
2 the recommendation, that they may release. So it
3 may only be as little as 170-some Mcf that's
4 available on the FGT system. It's really dependent
5 on what Progress does with their option.

6 The second part, I believe that the
7 expansion on the FGT was through compression and
8 looping.

9 **COMMISSIONER SKOP:** So that would not be
10 an additional line.

11 **MR. BALLINGER:** Correct. And I don't
12 think there would be rights-of-way, and -- there
13 might be a minor amount of it, but I'll defer down
14 here on that one. I don't know that detail.

15 **COMMISSIONER SKOP:** And to the point, I
16 think Ms. Banks clarified that with respect to the
17 proposed pipeline there would be some minor portion
18 of land acquisition, which I think is \$100 million
19 as previously stated, is that correct?

20 **MS. BANKS:** Yes, that's correct. There
21 also would be some lateral lines that FGT would have
22 to construct.

23 **COMMISSIONER SKOP:** Okay.

24 **MS. BANKS:** Those are smaller segments.

25 **COMMISSIONER SKOP:** Okay. And then just

1 going to the capacity which somehow seems to find
2 its way into this, although it doesn't seem to be
3 really kind of suited to Issue 1, which is the
4 growth forecast. But just to understand that the
5 proposed pipeline is for -- initially to be
6 constructed is for 600 Mcf, is that correct?

7 **MR. BALLINGER:** Yes.

8 **COMMISSIONER SKOP:** Okay. And I guess in
9 response to a previous question, when would that be
10 needed? I heard 2013, but that the -- let me go
11 back. Six-hundred is going to be built, 400 is
12 initially needed for the two modernization projects,
13 correct?

14 **MR. BALLINGER:** Correct.

15 **COMMISSIONER SKOP:** Okay. One of the
16 modernization projects is coming into service in
17 2013, correct?

18 **MR. BALLINGER:** Yes.

19 **COMMISSIONER SKOP:** Okay. So part of that
20 400 is going to be used for that. For practical
21 purposes let's call it half, right, 200?

22 **MR. BALLINGER:** My understanding is I
23 think the first modernization will be served through
24 FGT through some portable compression stations.
25 That's discussed, again, I think in Issue 5,

1 perhaps. But then the second, the full 400 would be
2 needed by 2014 for both modernizations.

3 The incremental 200, as discussed in
4 Issues 10 and probably 11, is available to FPL to
5 allow releases on existing FGT gas transportation
6 capacity to use for their own system for a period of
7 about three to seven years. Three years would be if
8 the nuclear units got delayed and additional gas
9 units were needed sooner, seven years if the nuclear
10 units are built as they are and natural growth
11 occurs. So you have a window of about three to
12 seven years of this 200 Mcf.

13 Also, we're jumping ahead, but it helps,
14 because I like telling just one story. The
15 incremental 200 Mcf comes at a cost of about
16 \$15 million for some compression stations, which is
17 less than one percent of the total project. So you
18 have to weigh that, the cost of the excess, the use
19 of it, and obviously the cost of the total project
20 doesn't make sense to build it slightly larger.

21 **COMMISSIONER SKOP:** Okay. Well, I guess
22 with respect to the incremental 200 Mcf, we'll get
23 into that because I understand that is tied into
24 release, and I know you mentioned that there is a
25 cost of bringing the initial capacity in, but there

1 is also opportunity cost of the fact that there is
2 contracted gas that's going to have to be released.
3 So I'm wondering whether that is actually a true
4 cost, but we'll get to that later.

5 But I guess the discrepancy I heard is in
6 response to a previous question that was given by
7 another staff member, is that the 400 Mcf was needed
8 by June of 2013, and you're telling me that's not
9 the case, it's needed by 2014.

10 **MR. BALLINGER:** No, they need 400 Mcf by
11 2013. The initial -- since the pipe won't be
12 on-line until 2014, that six-month window can be
13 done through some portable compression stations is
14 my understanding.

15 **COMMISSIONER SKOP:** Okay. But both
16 modernization plants won't be in service by 2013, is
17 that correct?

18 **MR. BALLINGER:** Correct. So the little
19 200 Mcf that you need, let's say, for the first one,
20 let's say they both use 200, for sake of simplicity.
21 So the first modernization requires an incremental
22 200. I believe that can be satisfied with some
23 portable compression for a year or so until the
24 pipeline is on, and then all 400 is used out of the
25 pipeline.

1 **COMMISSIONER SKOP:** All right. That was
2 just a clarification that I wanted to get.

3 Thank you, Mr. Chair.

4 **COMMISSIONER SKOP:** Thank you.

5 Commissioners, anything further on Issue
6 2? Issue 3.

7 **MR. BALLINGER:** No, actually I think
8 actually Issue 4.

9 **CHAIRMAN CARTER:** I'm sorry, Issue 4.
10 Yes, we are dealing with the planning assumptions.
11 Thank you, Mr. Ballinger.

12 Issue 4.

13 **MR. MILLS:** Issue 4, does the planned
14 construction/operation of the proposed EnergySecure
15 pipeline meet industry and governmental standards
16 for safety? Staff's recommendation is yes. In
17 FPL's position they assert they will be designed,
18 constructed, tested, operated, and maintained in
19 accordance with pipeline safety regulations. FGT's
20 position is there is insufficient detail in the
21 record, and that the company lacks experience.
22 Staff finds that FPL has experience in building
23 large, complex, technical projects and believes this
24 is in their realm of competency.

25 **CHAIRMAN CARTER:** Okay. Questions,

1 Commissioners? Okay. Issue 7.

2 **MR. GRAVES:** Issue 7 is are FPL's
3 construction cost estimates reasonable for planning
4 purposes? FPL relied on a third-party engineering
5 consultant to produce their values that they used
6 for their cost estimate. Staff believes that this
7 is an appropriate avenue to derive these numbers.

8 FGT disagreed and indicated that FPL
9 failed to provide detailed -- enough detail in its
10 gross cost information.

11 **CHAIRMAN CARTER:** Okay. Commissioner
12 Argenziano.

13 **COMMISSIONER ARGENZIANO:** What detailed
14 information would you think that FGT was referring
15 to? I don't build pipelines, so I don't know the
16 details, so that's why I'm going to pick your brain.

17 **MR. GRAVES:** In their briefs they looked
18 back at the Sunshine pipeline determination in '93
19 which they note that that one -- in their
20 application they had 569 pages of detailed cost
21 data, and their argument was that FPL's filing
22 didn't rival that level of detail, that that
23 former --

24 **COMMISSIONER ARGENZIANO:** Well, wouldn't
25 that be a consideration? Is there real detail? Are

1 there a lot of things that -- what I would hate to
2 see is later on that the detail wasn't addressed now
3 and we wind up with it costing a lot more than
4 anticipated.

5 **MR. GRAVES:** And that's where staff found
6 some comfort is that we would be able to go back
7 through a base rate proceeding and look at the
8 costs.

9 **COMMISSIONER ARGENZIANO:** But what good
10 does that do once you say that's the best way to go?
11 I would like comfort is -- I know there's going to
12 be costs that come up, but I'd like to know that it
13 was thought out with enough detail to get pretty
14 close to give me an idea so that -- because really,
15 like I said before, what it comes down to me is who
16 can do it cheaper. If there is a need and we don't
17 want to leave the state -- you know, we don't want a
18 California situation where we are -- whether it's
19 electric, or gas, or whatever it is, we want to be
20 able to meet the needs, obviously, of our citizens,
21 but to try to get to the best cost.

22 And to me the details are very important,
23 and that's an issue that concerns me when I don't
24 know that there is a lot of details. And sometimes,
25 you know, you can't know everything, and I'm not

1 asking for that, but I really want to know that, you
2 know, they have given us the best they can, and we
3 have a good idea. Because if that's fuzzy in the
4 end, then that's a bad thing for me.

5 **MR. BALLINGER:** Commissioner Argenziano,
6 I'm sorry, we face this all the time with power
7 plants, transmission lines, and a need determination
8 is a snapshot in time. Unfortunately, the
9 Legislature asks you to make a decision based on the
10 information to make the decision in about 45 days
11 typically with these kind of things, which is a
12 little troublesome. But we take the best
13 information we can. As Mr. Graves said, they had a
14 third-party consultant develop their cost estimates.
15 As we go through time we expect utilities to
16 prudently manage their construction estimates and
17 costs, and if things start getting out of the whack
18 to delay a project, to look at other ways to
19 minimize costs, and that is all the things that go
20 into a rate case review.

21 One of the first things we will look at is
22 what did you tell us the cost was in the need
23 determination and how much did it vary from that.
24 And start explaining some differences. That is kind
25 of a first brush that we look at. So you are forced

1 to make a decision, but it is not the be all and end
2 all. It does get reviewed, and we expect utilities
3 to prudently manage their resources.

4 **COMMISSIONER ARGENZIANO:** But how often in
5 those reviews can you really -- it gets very
6 difficult later on to be able to recover or to -- in
7 other words, from the very beginning I think you
8 want the best information you can get. You are not
9 going to have it so precise that you know to the T.
10 I understand that. But I think if there is a lack
11 of detail or a lack -- we could wind up at the end,
12 you know, having the ratepayer pay for far too much,
13 you know, just because we didn't have those details.
14 So I understand there is a mechanism down the road,
15 but it may not -- it doesn't always work out that
16 easy to get to do it at that point.

17 **MR. BALLINGER:** I agree, and you are left
18 with assumptions and there's a myriad of things that
19 go in here.

20 **COMMISSIONER ARGENZIANO:** I think what I'm
21 asking, though, is for staff's opinion on do you
22 think that there is enough detailed information?
23 What would FGT, you know, what type of detailed
24 information is there missing? Has it been
25 identified?

1 **MR. BALLINGER:** I don't think so.

2 **COMMISSIONER ARGENZIANO:** They are in the
3 business --

4 **MR. BALLINGER:** I don't think so. I'm
5 going to refer to Mr. Graves, but I don't think they
6 have identified specific areas.

7 **COMMISSIONER ARGENZIANO:** And because with
8 FPL this is a new thing, and FGT has been in that
9 business, so if they have done something and they
10 have showed that this is what you really need to
11 look at, I want to know that FPL is really looking
12 at that also so that I have a clearer picture of
13 what, you know, we could expect.

14 **MR. GRAVES:** Right. And FGT in the brief
15 noted that it was the estimates of the main line,
16 the meters, laterals, and transformers, and they say
17 so forth, so I think --

18 **COMMISSIONER ARGENZIANO:** They felt that
19 those estimates were not accurate?

20 **MR. GRAVES:** Well, they argued that it
21 lacked detail.

22 **COMMISSIONER ARGENZIANO:** Or low-balled, I
23 don't know how else to say.

24 **MR. GRAVES:** I think they just argued that
25 it lacked detail.

1 **COMMISSIONER ARGENZIANO:** Okay. Lack of
2 detail.

3 **MR. GRAVES:** Right.

4 **COMMISSIONER ARGENZIANO:** Well, that's a
5 problem. Can somebody tell me why there is a lack
6 of detail, and should there be -- shouldn't there be
7 more detail? I'd like to know if FGT was proposing
8 the expansions, what detail would they have
9 included. Now, not to -- you know, they could make
10 it so elaborate that it's ridiculous. I'm talking
11 about what we would expect, you know. What have we
12 expected before from companies who build pipelines?

13 **MR. BALLINGER:** In other -- well, this is
14 the first one for me for a pipeline. I have been
15 here 24 years, this is the first natural gas
16 pipeline I have been involved with. But
17 transmission lines and power plants we have seen
18 before. Typically, you will get this third-party
19 consulting firm, Black & Veatch, Stone & Webster to
20 put together an estimate of cost. And there's a lot
21 of contingencies in there; there's a lot of changes
22 that go through time. And you take your best
23 snapshot as you go through.

24 What I could say is, you know, FGT did not
25 give us specific details of what a transformer

1 should cost, or a meter station, something like
2 that.

3 **COMMISSIONER ARGENZIANO:** But shouldn't we
4 know?

5 **MR. BALLINGER:** No.

6 **COMMISSIONER ARGENZIANO:** Because if we
7 are just taking word from A, word from B, if I want
8 to build a pipeline, and I'm coming before the
9 Public Service Commission, it's in my best -- the
10 best for me is to try to keep the cost as low as
11 possible. And for me as a Commissioner sitting
12 here, I'm going to try to figure out who is either
13 overblowing it or underestimating it and trying to
14 get -- I thought that we would have some kind of an
15 estimate to what these things cost and to see who
16 is -- well, A, is saying it's going to cost this
17 much; B is saying this, and we find it is really
18 going to be right here.

19 **MR. BALLINGER:** I don't know how to say
20 this. I don't have the knowledge either to tell you
21 what a pipeline actually costs. I'm not in that
22 business. But --

23 **COMMISSIONER ARGENZIANO:** Okay.

24 **MR. BALLINGER:** -- I can tell you that the
25 process, I think, works of holding the utility's

1 feet to the fire to prudently manage their
2 investments. I have seen one power plant in my
3 career here that has been two or three times greater
4 than what they said at a need determination. Most
5 of the times they are pretty close to what they told
6 us back then. They do a pretty good job of getting
7 the estimates -- the consulting firms, the
8 engineering firms have a stake in this to give us
9 their best estimates when they are asked by their
10 client to develop a cost estimate.

11 So I haven't seen great fluctuations. And
12 I think it's that threat of future disallowance, if
13 you will, come time for a rate case that keeps the
14 utilities honest of managing their costs.

15 **COMMISSIONER ARGENZIANO:** How easy has it
16 been in the history here at the PSC to recover or to
17 make the argument that, you know, this cost too
18 much? Or, I mean, when you get down to it, are they
19 going to say it's legitimate costs. And were they
20 prudent? Yes, they were. You said we should build
21 a pipeline and the costs went up a lot more than
22 they are being presented at this point.

23 So how could somebody then down the road
24 say, well, you know, you didn't prudently spend the
25 money, it just cost you more than you anticipated?

1 And I understand that it may, within a certain
2 realm, but there should be some kind of a -- I don't
3 know. Let me put it to you this way. I'm having a
4 difficult time if I don't have some kind of a
5 measure, and I think that there is a lack of
6 specificity and detail, how do I, as a Commissioner,
7 say, well, okay, how do I -- I don't know how you do
8 that, you know.

9 **MR. BALLINGER:** It's not an easy decision.
10 Perhaps you can take some comfort in that if costs
11 were increasing they would increase for both
12 alternatives. For example, if labor costs increase,
13 they would increase equally. So your relative
14 difference between the two projects is what stays --

15 **COMMISSIONER ARGENZIANO:** Right, but here
16 is the key. If the one project says I'm going to
17 build -- it may cost me a little more. I have this
18 here now, and I can build arms, and it may cost
19 me -- and I don't know, I'm not saying one company
20 is doing this, but if one says this is what it is
21 going to cost me, and then the other one says, well,
22 this is what it's going to cost me, but they kind of
23 low-balled it, you know, I don't know how you -- as
24 you just said now, they are both going to have the
25 same costs. Not if one anticipated or put more

1 detail in and you got more of an anticipated
2 probability. This is what it's probably going to
3 cost me.

4 Now, if you didn't put too much detail in
5 it, and you couldn't anticipate what it is going
6 cost you, it is going to be presented to me as,
7 well, this is going to be the lower alternative.
8 This could be cheaper. Because part of my job now
9 is which one is going to cost the least amount. Can
10 we get to where we need the lowest amount. And if
11 one is presented as lower because it has lack of
12 details, and I'm not saying that's what it is, that
13 is only what one side is saying about the other
14 side. That's what I'm asking you guys, is there a
15 lack of detail? How do I, as a Commissioner, make a
16 decision on which is going to cost the ratepayer
17 less if I don't have an understanding from the
18 beginning which is really less?

19 One accusation is saying you don't have
20 enough detail here. You are not giving the costs.
21 You are not -- you know, it's not maybe you don't
22 have enough experience to give it, or you don't
23 know, or maybe they are right on target. But how do
24 I get that today? Is it just going to be what I
25 feel?

1 **MR. BALLINGER:** As I said earlier,
2 unfortunate we are in a little bit of a bind, the
3 time involved to do it. We do rely on third-party.
4 I think in this case FPL has relied on the
5 third-party consultant to develop the costs.

6 **COMMISSIONER ARGENZIANO:** But then, again,
7 you have a company who has built pipelines, who has
8 experience in it versus a company who hasn't. And I
9 understand the need of the third party, and maybe
10 it's through the third-party's experience, or
11 their -- so then basically what you're saying is the
12 third party is lacking in detail. Okay.

13 **MR. BALLINGER:** I could make the argument
14 if FGT thought there was lacking detail in a
15 specific area, they had the right to present
16 additional evidence that meters cost \$300, not \$200
17 like FPL said. We did not have that in this case.

18 **COMMISSIONER ARGENZIANO:** Okay.

19 **MR. BALLINGER:** So I'm faced with the
20 record I have in front of me to give you a
21 recommendation.

22 **COMMISSIONER ARGENZIANO:** Okay.

23 **MR. BALLINGER:** I do believe in the
24 regulatory oversight that we would have over FPL,
25 not over a gas transmission line, because that is an

1 unregulated entity. So the whole crux of the thing
2 of the utility asking for, you have this process it
3 does use some checks and balances. Unfortunately,
4 you are asked to make an uncomfortable decision and
5 a large decision in a short amount of time.

6 **COMMISSIONER ARGENZIANO:** I'm used to
7 those, that's not it.

8 **MR. BALLINGER:** Okay.

9 **COMMISSIONER ARGENZIANO:** But I'm just
10 going to ask the question to make it more comforting
11 to me.

12 **MR. BALLINGER:** There is comfort, I think,
13 in the regulatory process to keep a check on that
14 that gives you some tools in your tool box.

15 **COMMISSIONER ARGENZIANO:** And, you know, I
16 know that and I hear that, but when we get to that
17 process sometimes it never quite works out that way.
18 Sometimes it does, but it doesn't always, because at
19 that point it is very hard to say it wasn't prudent.
20 It may have been prudently spent, but it may have
21 just cost a heck of a lot more because it wasn't
22 thought from the very beginning.

23 **MR. BALLINGER:** Yes.

24 **COMMISSIONER ARGENZIANO:** And then you
25 can't deny. You say, well, it wasn't prudently

1 spent, but we could have done it the other way and
2 it might have been a lot cheaper. That is what I
3 don't want to wind up doing down the road.

4 **MR. BALLINGER:** I understand.

5 **COMMISSIONER ARGENZIANO:** So what I'm
6 getting today, and I understand you can't have them,
7 I'm blaming staff for not having it, but I would
8 like it on record and anybody who is watching, we
9 don't have that information to know. We really
10 don't. So we're being asked to make a decision
11 on -- some of it is guessing, and that makes me a
12 little bit uncomfortable, but maybe as we go through
13 more, maybe more discussion will help, I hope.
14 Thank you.

15 **CHAIRMAN CARTER:** Thank you, Commissioner.
16 Commissioner Skop.

17 **COMMISSIONER SKOP:** Thank you, Mr.
18 Chairman.

19 Just a couple of follow-up questions on
20 Page 28 of the staff recommendation, please. And
21 with respect to the projected total cost of the
22 project, it's estimated at \$1.531 billion, is that
23 correct?

24 **MR. GRAVES:** Yes, sir.

25 **COMMISSIONER SKOP:** Okay. What's the

1 confidence in that cost estimate, and what is the
2 potential for cost overruns? And if there were cost
3 overruns, how would those be addressed by the
4 Commission?

5 **MR. GRAVES:** I think somewhere what Mr.
6 Ballinger said was the biggest driver here is the
7 steel, the cost of steel. So if that goes up or
8 down, that would also affect FGT's proposal, as
9 well. So it wouldn't -- you know, you wouldn't want
10 to hold one static while FPL's pipeline, you know,
11 flies off the charts.

12 **COMMISSIONER SKOP:** Okay. Moving on to 29
13 of the staff recommendation.

14 **CHAIRMAN CARTER:** Commissioner, before you
15 go, just for the sake of consistency in terms of how
16 we have been going this morning, staff mentioned the
17 1.53 billion for FPL. What is the cost for FGT if
18 they were to supply that? Remember how we have been
19 doing this morning, looking at both sides.

20 **COMMISSIONER ARGENZIANO:** Right.

21 **CHAIRMAN CARTER:** I think Commissioner
22 Argenziano would like to know that information.

23 **COMMISSIONER SKOP:** Mr. Chair, a point of
24 information. I think some of that might be also in
25 Late-filed Exhibit 97, but I will let staff respond.

1 **COMMISSIONER ARGENZIANO:** Well, and just
2 so you know, I've read it, I know; but sometimes you
3 read things a week ago, or even if you read it this
4 morning, and reading through it you still want it
5 side-by-side when you're discussing it, because it
6 just seems to work better for me that way. So as we
7 know, we are hearing this, and then if we could hear
8 the amounts side-by-side and then maybe questions
9 come from that.

10 **CHAIRMAN CARTER:** Staff.

11 **MR. GRAVES:** I believe it's one billion,
12 but I can double-check. But I think once we get to
13 Issue 10, when you look at the revenue requirements,
14 I think that would be the most appropriate way to
15 look at the costs versus each other, not the upfront
16 costs.

17 **COMMISSIONER ARGENZIANO:** Okay.

18 **CHAIRMAN CARTER:** Commissioner Skop.

19 **COMMISSIONER SKOP:** Thank you, Mr.
20 Chairman.

21 Going back to the total projected project
22 cost. On Page 29 of the staff recommendation there
23 is a comment there, William Wilbros' projected cost
24 estimate for the Florida EnergySecure pipeline was
25 nearly 2.5 billion. Project specific changes were

1 made to Wilbros' estimate. FPL's changes resulted
2 in approximately -- or an approximate one billion
3 dollar -- I mean, excuse me, resulted in an
4 approximate one billion reduction to the initial
5 cost estimate. Can they elaborate on that specific
6 point, why was Wilbros' estimate a billion dollars
7 higher than the current projected cost, and what was
8 taken out, and what may factor into that, why the
9 initial estimate was much higher.

10 **MR. GRAVES:** I think that probably the
11 biggest factor was that Wilbros' estimated assuming
12 a 36-inch diameter pipe, and the EnergySecure line
13 is actually going to be a 30-inch pipe. And also, I
14 believe, Wilbros didn't assume that or it didn't
15 take into account FPL's use of an existing lateral.

16 **COMMISSIONER SKOP:** Okay. And then just
17 one question. Mr. Ballinger, in response to a
18 question that was presented, I think you mentioned
19 something about they were in a bind, there was not
20 time to do it. Could you elaborate on that? I
21 think it might have been pertaining to a cost
22 estimate.

23 **MR. BALLINGER:** I'm drawing a blank on
24 that one.

25 **COMMISSIONER SKOP:** I think it was in

1 response to Commissioner Argenziano's question, but
2 there was a comment made. Something about being in
3 a bind and there was not time to do it.

4 **MR. BALLINGER:** Oh, that has to do with
5 the statutory requirements of processing a need
6 determination case. I believe for a gas
7 transmission pipeline it is 45 days, or 75 days to
8 process a whole case. So you're being asked to make
9 a large decision in a short amount of time, but
10 that's not uncommon for power plants and
11 transmission lines.

12 **COMMISSIONER SKOP:** Okay. Very well.
13 Thank you.

14 **CHAIRMAN CARTER:** Thank you.
15 Commissioners, anything further on Issue
16 7?

17 Okay. Commissioners, let's do this. Jane
18 has been working for over two hours now, let me give
19 her a break and let's take a stretch break. And we
20 will come back at 40. At least the long hand will
21 be on the eight.

22 (Recess.)

23 **CHAIRMAN CARTER:** We are back on the
24 record. And when we last left, we had completed
25 Issue 7. Staff, you're recognized for Issue 8.

1 **MR. SPRINGER:** Good morning,
2 Commissioners.

3 I'm Michael Springer on behalf of
4 Commission staff. Issue 8 addresses the
5 reasonableness of FPL's economic assumptions for
6 planning purposes. Staff does not believe FPL's
7 updated long-term financial assumptions are
8 reasonable for planning purposes. However, the
9 original assumptions filed in this case are
10 reasonable for planning purposes and consistent with
11 financial assumptions that were filed in eight
12 previous Commission-approved FPL need determinations
13 over the past seven years. I was going to go ahead
14 and just give you a brief summation of each of the
15 parties' sides.

16 FPL, when they updated their financial
17 assumptions, they were based it on the rate case, so
18 they were making their financial assumptions
19 consistent with the rate case. And some of the
20 other assumptions were consistent, like the capital
21 structure was consistent with other need
22 determinations. But we felt like since the
23 Commission has not made a determination on those
24 financial assumptions, it wasn't reasonable for
25 planning purposes to use a 12.5 ROE in this.

1 FGT's areas of concern on this issue,
2 which are subsumed in other Issues 1, 2, 9, and 10.
3 If you look on the bottom of Page 30, we have sort
4 of an outline of some of the areas that they have
5 concerns with. The escalation rate was really an
6 economic assumption that we addressed in this issue,
7 but we are really focused on the long-term financial
8 assumptions that were updated and we don't believe
9 are consistent with other need determinations that
10 we have done, that the Commission has ruled on
11 previously. And staff is here to answer any
12 questions you may have on this.

13 **CHAIRMAN CARTER:** Commissioners, questions
14 on Issue 8?

15 Commissioner Argenziano, you're
16 recognized.

17 **COMMISSIONER ARGENZIANO:** The first one
18 that comes to mind is that, of course, FGT basically
19 says that the FPL proposal offers no cumulative
20 benefits for at least the -- what is it, 27 years.
21 Can you address that?

22 **MR. SPRINGER:** That issue is really
23 addressed in Issue 10, the cumulative net present
24 value.

25 **COMMISSIONER ARGENZIANO:** Okay. So we are

1 going to have a lot to talk to when we get to 10.

2 **CHAIRMAN CARTER:** Everything is in 10. We
3 should just go to 10, right?

4 Commissioner Skop, you're recognized for a
5 question.

6 **COMMISSIONER SKOP:** Thank you, Mr.
7 Chairman. Just a quick question to Mr. Springer.
8 Notwithstanding the concerns that -- the specific
9 alleged errors that FGT identifies, with respect to
10 the original filing and, I guess, the revised
11 filing, I guess staff wanted to go back to the
12 original filing, what was the difference between the
13 ROEs in the two respective filings?

14 **MR. SPRINGER:** Okay. The ROE in the
15 original filing was 11.75 and that's consistent with
16 the stipulation agreement. We have about -- on the
17 footnote on Page 31, we have several need
18 determinations that used that 11.75. In the rate
19 case they are advocating a 12.5 percent ROE, so
20 that's the difference between the two.

21 **COMMISSIONER SKOP:** Okay. So in their
22 updated forecast they used the rate case ROE.

23 **MR. SPRINGER:** Yes, sir.

24 **COMMISSIONER SKOP:** Thank you.

25 **CHAIRMAN CARTER:** Commissioner Argenziano.

1 **COMMISSIONER ARGENZIANO:** And in regards
2 to FGT's argument, I guess it's Number 3 on the
3 depreciation associated with the company, your FGT
4 rate proposals, could you elaborate a little bit on
5 that for me. You know, the 40 year.

6 **MR. SPRINGER:** The 40 year? That is
7 another one that is actually assumed in both Issue
8 10 and Issue 2, I'm sorry. (Laughter.)

9 **COMMISSIONER ARGENZIANO:** That's all
10 right. That's okay. We'll get there. Thank you.

11 **MR. SPRINGER:** Thank you.

12 **CHAIRMAN CARTER:** Commissioner Skop.

13 **COMMISSIONER SKOP:** Thank you.

14 Just to Mr. Springer, on Page 30 of the
15 staff recommendation for Issue 8, are the economic
16 assumptions reasonable for planning purposes, do
17 those economic assumptions embody just the
18 intrastate portion of the pipeline or do they also
19 include the costs that consumers will pay for the
20 upstream portion of the pipeline?

21 **MR. GRAVES:** I stepped aside for a second,
22 but I believe you are just asking if the upstream
23 pipeline costs are included?

24 **COMMISSIONER SKOP:** Within Issue 8 as
25 framed, are FPL's economic assumptions reasonable

1 for planning purposes, do those economic assumptions
2 embodied within Issue 8, are they strictly limited
3 to the intrastate portion of the pipeline, or do
4 they also include the costs that consumers will be
5 asked to pay for the upstream portion of the
6 pipeline that will not be built by FPL?

7 **MR. GRAVES:** I believe the economic
8 assumptions cover everything that they address. In
9 the revenue analysis on Issue 10, they do include
10 the costs for the upstream pipeline.

11 **COMMISSIONER SKOP:** Okay. So it all
12 points to Issue 10. Thank you.

13 **CHAIRMAN CARTER:** All roads point to Issue
14 10.

15 Okay. Anything further on Issue 8,
16 Commissioners?

17 Okay. Issue 9. Give Peter an opportunity
18 to get settled in there.

19 You're recognized.

20 **MR. LESTER:** Pete Lester with staff. And
21 Issue 9 is are the fuel supply and transport costs
22 used by FPL reasonable for planning purposes. And
23 staff believes those assumptions for fuel supply and
24 transport costs are reasonable for planning
25 purposes. FPL's position is that their costs and

1 assumptions are reasonable and FGT disagrees.

2 There are two areas here, one is natural
3 gas prices and the other is the pipeline rates or
4 the transport costs. And regarding natural gas
5 prices, those -- inherently the forecast is going to
6 be uncertain, and certainly a long-term forecast is
7 going to have a lot of uncertainty. So what staff
8 has focused on is we have looked at the methodology
9 that FPL has used. I think the main argument that
10 FGT raises is that beyond a certain point fairly
11 early on, like after 2020 or so, FPL just escalates
12 the gas prices in a level fashion. Constant level
13 escalation. That's really the whole disagreement
14 regarding natural gas price forecasts.

15 Staff is focused on the methodology. What
16 FPL has done is they have used an independent
17 forecasting consultant, PIRA Energy, and they have
18 provided the forecast up to about 2020 or so.
19 Beyond that, the prices are escalated at a certain
20 constant rate and it is based on a forecast that the
21 Energy Information Administration provides. So that
22 methodology has been used in previous cases by FPL
23 for the West County need determination and the
24 Canaveral and Riviera modernizations. So on that
25 basis, staff believes FPL's assumptions are

1 reasonable.

2 Regarding the transport price, the other
3 part of this, FPL has used negotiated rates for
4 Company E and for FGT, and then they have used
5 declining rates based on the capital investment in
6 the Florida EnergySecure Pipeline. FGT objects to
7 that.

8 I guess the counterpoint there is that FPL
9 has provided a levelized rate for the Florida
10 EnergySecure Pipeline, and it still comes out with
11 the greatest savings that way. So I guess either
12 way, whether you use a declining rate or a level
13 rate for the EnergySecure Pipeline in the analysis,
14 the EnergySecure Pipeline is still the best option.

15 That's really it. That's the sensitivity
16 analysis which they have done, and that is why staff
17 is recommending what we are recommending.

18 **CHAIRMAN CARTER:** Commissioner Argenziano.

19 **COMMISSIONER ARGENZIANO:** What about the
20 issue of FPL in regards to supply and transportation
21 costs failing to account for the supply risks as FGT
22 is claiming? And I guess they are also saying that
23 they failed to account for the full range of gas
24 supply and pricing risks. And I know you just
25 somewhat addressed that, but is there a point that

1 they have in not looking at the supply risks, or
2 does that need to be addressed?

3 **MR. LESTER:** Their consultant looked at,
4 you know, what's available in terms of a long-term
5 gas price forecast. Now that is going to be things
6 like future pipeline construction, future sources of
7 natural gas, it almost gets into the geology of it,
8 something that is pretty well beyond me.

9 **COMMISSIONER ARGENZIANO:** You're talking
10 about the shale?

11 **MR. LESTER:** Yes, ma'am. And the
12 potential for those basins to produce and at what
13 prices they would be economical and things like
14 that. But they don't carry -- you can only carry
15 those things so far. I mean, you carry it out -- in
16 a strange way there's credibility in what they don't
17 tell you. I mean, they tell you what they can tell
18 you, but then they don't take it beyond that. I
19 mean, they can take it out to 2020 or so and say
20 here is what's reasonable. Beyond that they just
21 escalate, and to me I find that a reasonable
22 methodology.

23 **COMMISSIONER ARGENZIANO:** But can you look
24 at it the other way and say that there are real
25 risks in supply?

1 **MR. LESTER:** There are always going to be
2 risks and then everything shifts, you know, in
3 energy regarding --

4 **COMMISSIONER ARGENZIANO:** I guess what I'm
5 looking at, there is supposed to be a mother lode in
6 shale in several different areas, and yet I'm not
7 sure how easy it is to extract, how much it is going
8 to cost, and if it is really going to be a mother
9 lode when they finally get there. And I think they
10 have had success in some areas, but --

11 **MR. LESTER:** They are already producing
12 shale gas in significant quantities.

13 **COMMISSIONER ARGENZIANO:** But, I mean,
14 what they say -- I guess from what I have read that
15 they project an incredible amount to be mined.

16 **MR. LESTER:** That's correct.

17 **COMMISSIONER ARGENZIANO:** So I guess what
18 you are saying is you really can only go to a
19 certain point and say this is about as far as I can
20 go and who knows after that.

21 **MR. LESTER:** That's true, yes, ma'am.

22 **COMMISSIONER ARGENZIANO:** Okay. Thank
23 you.

24 **CHAIRMAN CARTER:** Commissioner Skop.

25 **COMMISSIONER SKOP:** Thank you, Mr. Chair.

1 Just several questions on Page 35 of the
2 staff recommendation. The first paragraph under the
3 section header transportation costs, it states
4 declining revenue requirements -- or FPL used
5 declining revenue requirements for the pipeline
6 because FPL intends to recover the costs in electric
7 rate base. And it further reads a declining
8 depreciation schedule would cause a decrease in
9 revenue requirements over the life of the project.
10 Are those two related, or can staff explain that, or
11 is there a typo in there. Because we are talking
12 about declining revenue requirements, and we talk
13 about a declining depreciation schedule.

14 **MR. LESTER:** They have assumed declining
15 pipeline rates for the EnergySecure Pipeline.

16 **COMMISSIONER SKOP:** Okay. So both the
17 revenue requirement -- the revenue requirement
18 itself is a declining revenue requirement and also
19 the declining depreciation -- they also use a
20 declining depreciation schedule?

21 **MR. GRAVES:** It's just that they
22 depreciate the cost of the Florida EnergySecure
23 line, and that's why you see the declining revenue
24 requirements each year.

25 **COMMISSIONER SKOP:** I'm not getting a

1 whole lot of comfort level in the answers here,
2 guys.

3 I mean --

4 **MR. LESTER:** I think the rate base is
5 declining.

6 **COMMISSIONER SKOP:** Let me talk to
7 somebody from the ERC real quick on the accounting
8 points. Thank you.

9 Mr. Devlin.

10 **MR. DEVLIN:** I am going to speculate a
11 little bit. I think you have a good point,
12 Commissioner Skop. I've got a feeling it might be
13 semantics, because depreciation does create a
14 declining rate base, if you will, over time, and I
15 think that is the point here. The term declining
16 depreciation schedule is to me a little misleading.

17 **COMMISSIONER SKOP:** Okay.

18 **MR. DEVLIN:** I think the point is trying
19 to be made that depreciation over time will bring
20 down the rate base.

21 **COMMISSIONER SKOP:** Okay. But I was just
22 trying to understand, you know, in this prior
23 sentence we are talking about declining revenue
24 requirement and then we flip to declining
25 depreciation, and I was looking for the connection

1 point between those two assertions. So I guess we
2 can move on from there.

3 With respect to the -- okay. I guess that
4 answers my question there. Let's move to the same
5 page, 35, with the premise that higher gas prices
6 make the FPL proposed pipeline project more
7 cost-effective. Can somebody briefly elaborate on
8 that, and is that just simply due to the enhanced
9 economics of the transport or does it have anything
10 to do with the underlying commodity of natural gas
11 from, say, the Henry Hub?

12 **MR. LESTER:** I think it has to do with the
13 Florida EnergySecure pipeline requiring less gas for
14 compressor stations and, therefore, being more
15 efficient, so the higher prices would remain that
16 FGT pipeline is going to be more costly.

17 **COMMISSIONER SKOP:** Okay. I need to
18 understand that a little bit better, too, because to
19 me that is -- you know, I try and understand things,
20 but that one is not clicking with me, so if somebody
21 could explain that.

22 **MR. GRAVES:** I think to transport gas on
23 FGT's system you would require more compression
24 which would require more of the fuel to be used to
25 operate their own pipeline. So in that you would be

1 consuming more gas, therefore, the higher the cost
2 of gas, the more gas being used on their system
3 would have a greater impact.

4 **COMMISSIONER SKOP:** Okay. So is it
5 correct to understand that they use natural gas
6 itself as a fuel for compression?

7 **MR. GRAVES:** Yes, sir.

8 **COMMISSIONER SKOP:** Okay. Thank you.

9 **CHAIRMAN CARTER:** Commissioner Argenziano.

10 **COMMISSIONER ARGENZIANO:** And how much
11 more are we talking, and is there anywhere else a
12 savings that compensates to even it out? Is there
13 somewhere else -- how much more would it cost FGT,
14 as you say, to use because they are using natural
15 gas for the compression? But is that then leveled
16 out somewhere else when it comes to either land
17 acquisition or -- you know, we are going to get to
18 that, because really what I want to get down to is
19 which is going to be the cheapest mechanism, way to
20 go, or the best way to go. And if it's FPL, well,
21 that's great, but getting it altogether at some
22 point. When we get to Issue 10, which we are
23 getting to, and how much more to use FGT versus FPL,
24 and then we'll get to where savings somewhere else
25 may level it out or may keep it up higher.

1 **MR. GRAVES:** We did ask for a sensitivity
2 that assumed that the gas prices would be increased
3 10 percent and one that would assume a decrease of
4 10 percent.

5 **COMMISSIONER ARGENZIANO:** We're assuming?

6 **MR. GRAVES:** Well, it's basically a
7 sensitivity, I guess, to kind of give a band, and
8 that way we are not so reliant on one specific
9 forecast. And it looks like roughly a \$23 million
10 difference over the 40-year life of the pipeline.

11 **COMMISSIONER ARGENZIANO:** Over 40 years.
12 Okay. Anything else?

13 **MR. GRAVES:** No, ma'am.

14 **COMMISSIONER ARGENZIANO:** Thank you.

15 **CHAIRMAN CARTER:** Commissioner Skop.

16 **COMMISSIONER SKOP:** Thank you, Mr. Chair.
17 Just following up on that point. So is it correct
18 to understand based on the sensitivity analysis that
19 assuming a 10 percent increase in the forecasted gas
20 prices, the resultant savings over, I guess, did he
21 say 23 years or 40 years would be \$23 million?

22 **MR. GRAVES:** Forty years. It would be
23 10 million over their base case, but the difference
24 between the plus 10 and negative 10 is 23 million.

25 **COMMISSIONER SKOP:** Okay. What would that

1 translate to? I mean, because that is a bold
2 assertion that higher gas prices make the project,
3 or the proposed project more cost-effective. Can
4 you quantify that in terms of revenue requirement or
5 revenue requirement reduction?

6 **MR. GRAVES:** Yes, sir. We asked for that.
7 The plus 10 resulted in 10 million over their base
8 case assumption that they provided in their original
9 filing.

10 **COMMISSIONER SKOP:** So that would be \$10
11 million in additional cost?

12 **MR. GRAVES:** Additional savings.

13 **COMMISSIONER SKOP:** Okay. Thank you.

14 **CHAIRMAN CARTER:** Commissioners, anything
15 further for Issue 9? I'm really ready to go to
16 Issue 10.

17 Staff, let's move to Issue 10.

18 **MR. BALLINGER:** And this is the first
19 issue that you have a primary and alternate, so I
20 will have the primary staff give their summation of
21 their recommendation and then the alternate.

22 **CHAIRMAN CARTER:** Okay. Let's do it.
23 Primary staff first and then we will have alternate
24 staff doing their recommendation. And then,
25 Commissioners, we will go with our questions.

1 You're recognized, staff.

2 **MR. GRAVES:** Thank you, Chairman.

3 Issue 10 is will the proposed Florida
4 EnergySecure Pipeline, including its connection with
5 the upstream pipeline, provide the most
6 cost-effective and reliable source of natural gas
7 supply, transport, and delivery.

8 Primary staff believes that FPL's economic
9 analysis, which is based on the assumptions
10 previously discussed, shows that the Florida
11 EnergySecure Pipeline is the most cost-effective
12 alternative to meet FPL's future gas transportation
13 needs. The results of FPL's analysis as well as
14 additional analysis requested by staff are
15 summarized on Page 40 of staff's recommendation.

16 **CHAIRMAN CARTER:** And since we're there --

17 **MR. GRAVES:** Did you want Ms. Chase to --

18 **MS. CHASE:** Commissioners, I'm Joanne
19 Chase with ECR staff.

20 **CHAIRMAN CARTER:** You are going to do the
21 opposite?

22 **MS. CHASE:** I will speak to the
23 alternative staff recommendation.

24 Alternative staff is concluding that the
25 economic analyses performed in this case by FPL are

1 at best only marginally cost-effective and they are
2 greatly dependent on a number of variables in their
3 analyses, some of which have been in dispute by FGT,
4 and a lot of the discussion that we have heard this
5 morning goes to that as you have pointed out. Due
6 to the sensitivity of these analyses, and because it
7 is only marginally cost-effective, that did concern
8 alternative staff because FPL is proposing that the
9 total cost of the line be put in rate base,
10 recovered from the ratepayers, that the stockholders
11 are completely insulated from the risk that any of
12 these projections and assumptions made by FPL will
13 come to fruition.

14 And so alternative staff does conclude
15 that the idea is a good one, a third major pipeline
16 into Florida would be a good thing for the state of
17 Florida. However, we are not sure that this FPL
18 proposal is the best way to go. So we are
19 recommending that the Commission exercise caution in
20 this issue and ask FPL to go back and rebid the
21 project and see what kind of other alternatives
22 might come out and to just explore all the
23 alternatives that might surface.

24 **CHAIRMAN CARTER:** Thank you. Commissioner
25 Skop, you're recognized.

1 **COMMISSIONER SKOP:** Thank you, Mr.
2 Chairman.

3 With respect to the alternate staff
4 recommendation, I think at hearing certain concerns
5 were raised about the openness and perhaps the
6 transparency of the bidding process in terms of what
7 the actual scope of work might be. So if staff
8 could comment briefly upon how that may have
9 factored, if at all, into the alternate staff
10 recommendation. And then also in staff's opinion
11 would rebidding the project improve the economics of
12 the proposed project for the ratepayers to the
13 extent that it might put downward pressure on the
14 project cost estimates.

15 **MS. BANKS:** Cheryl Banks on behalf of
16 Commission alternative staff. The letter that FPL
17 sent out to some selected entities seeking their
18 interest in constructing a pipeline was worded such
19 that it was the conclusion that FPL was going to
20 evaluate the construction of a new intrastate
21 pipeline. The evaluation as stated in the letter
22 says it is going to be -- they invited the parties
23 to work with FPL for pricing gas deliveries into
24 this new intrastate pipeline via a new or existing
25 pipeline.

1 Alternate staff is concerned because by
2 limiting that scope to the intrastate -- connecting
3 to the intrastate piece, you eliminated the
4 possibility of an entity coming from the shale that
5 it wanted to use all the way to serve the plants at
6 the very end. They didn't prohibit you from
7 providing that example, but the wording is, "Of
8 course, parties may propose alternatives that would
9 deliver gas only to these plants using new or
10 existing gas pipeline facilities, but any perceived
11 economic advantages would be weighed against their
12 more limited role in meeting FPL's long-term needs."
13 That gave alternative staff pause, because to me it
14 led me to conclude that even if it proved to be more
15 cost-effective, I may have some intangible weighting
16 that threw those alternatives off the table, even
17 though they could be more cost-effective, which
18 could have actually led to entities not providing
19 bids in this arena that we may have been able to get
20 some lowers bids in if we broadened the scope of the
21 proposal.

22 **CHAIRMAN CARTER:** Commissioner Skop.

23 **COMMISSIONER SKOP:** Thank you. And as
24 some follow-up to that, I think, on Page 46, and
25 then I have questions regarding the primary staff

1 recommendation also in the interest of fairness.
2 But on Page 46 they talk about the timeline in terms
3 of perhaps conducting a new solicitation. Would
4 there be adequate time to do that, should that be
5 the decision of the Commission?

6 **MS. CHASE:** Yes, Commissioner. JoAnn
7 Chase, again, with ECR staff.

8 We looked at the original solicitation
9 that was done by FPL, and it took approximately four
10 to five months from issuing the solicitation letter
11 to the selection of the bid, of their self-build.
12 And so staff believes that in that amount of time
13 they could just do the solicitation process again
14 with some clarification, and along the lines of what
15 Ms. Banks was talking about, and that there would be
16 time to do this. And especially since Company E,
17 which is going to FERC for approval of its pipeline,
18 will not be filing its application until the fall of
19 2011. So we believe there is sufficient time to do
20 a rebidding and for FPL to explore all of their
21 options in that process.

22 **COMMISSIONER SKOP:** Okay. And then just
23 as a follow-up to that, if a new solicitation were
24 conducted, also on Page 46, I believe the comment is
25 made that staff believes or alternate staff believes

1 the solicitation should be provided to staff for
2 approval prior to issuance to ensure it is clear and
3 complete, is that correct?

4 **MS. CHASE:** Yes, Commissioner. That is
5 what we have in here. That would be an option if
6 you would like for staff to review it before it goes
7 out.

8 **COMMISSIONER SKOP:** Okay. And I guess on
9 Page 45, I'm also trying to understand or gain
10 better appreciation of alternate staff's concerns
11 with respect to the fact that the proposed pipeline
12 would just basically have three connection points to
13 the three large FPL plants and how that, I guess,
14 alternate staff or perhaps FGT feels that that might
15 make the proposed pipeline less reliable.

16 **MS. CHASE:** Well, Commissioner, yes, I
17 believe that is an issue coming up. Issue 3 is the
18 reliability issue.

19 **COMMISSIONER SKOP:** Yes. That's the
20 problem with all of these issues, everything gets
21 dumped into one. It is hard to figure out which
22 one. And then also, too, with respect to the -- you
23 know, there has been a lot of -- in the hearing, the
24 economic benefit to the state, but I think also in
25 one of the issues there is some discussion about the

1 use of an outside contractor and temporary jobs.
2 Can somebody refresh my memory as to where that
3 would be? That's another question that I have.

4 **MR. BALLINGER:** I believe it is Issue 5.

5 **COMMISSIONER SKOP:** Issue 5.

6 **MR. BALLINGER:** And I think both primary
7 and alternate agree that either project would bring
8 economic benefits and development to the state,
9 whether it be FGT or FPL.

10 **COMMISSIONER SKOP:** But wasn't, I think,
11 that also -- not to skip to issues, but wasn't there
12 some concern there that the proposed contractor
13 would be an out-of-state contractor that would only
14 merely bring temporary jobs to the state from using
15 out-of-state labor?

16 **MS. BANKS:** Yes, that is addressed in
17 Issue 5.

18 **COMMISSIONER SKOP:** All right. I guess we
19 will get to that in due time.

20 Mr. Chair, if I may, just to the primary.

21 **CHAIRMAN CARTER:** Hang on a second,
22 Commissioner. Since we are on the alternative,
23 let's just see if there is further questions from
24 the bench on the alternative.

25 Commissioner Argenziano, you're

1 recognized.

2 **COMMISSIONER ARGENZIANO:** Thank you. With
3 the alternative, let me get back to my page here.
4 Basically, going into the rebidding process -- well,
5 I guess, for the assurances, FPL states that this
6 will have a benefit for the entire state, and I
7 think the way it is written, or the letter, the
8 solicitation letter really doesn't accommodate the
9 benefit that could fully be realized in having a new
10 pipeline into the state, which we could use, I think
11 I agree with that, it's just if we went into the
12 rebidding process, you say there is enough time, and
13 if the letter were rewritten to accommodate the
14 looping and the -- is that where we are going in the
15 expansion of the solicitation letter to accommodate
16 so that it really does provide a benefit for the
17 entire state in events that may take place?

18 **MS. BANKS:** The idea of rebidding would
19 allow the opportunity for entities to build for a
20 major interstate line, so it would come from outside
21 the state all the way into the state and serve the
22 plants. The benefit of that is that if you are an
23 interstate pipeline you will have to be an open
24 access pipeline per FERC rules, which means you will
25 serve anybody who wants gas off that line.

1 **COMMISSIONER ARGENZIANO:** So not just
2 going to FPL's plants, but it would have to have the
3 connections that it would go to other plants, also.

4 **MS. BANKS:** Anyone who required -- who
5 requested that, they would have to have the
6 obligation to provide service to those.

7 **COMMISSIONER ARGENZIANO:** Where the major
8 difference right now from the letter of solicitation
9 would be the FPL pipeline would not enable us to do
10 that, and thus maybe their claim to being a real
11 benefit to the state may be somewhat limited without
12 having those capabilities, while FGT has that
13 capability if they expand.

14 **MS. BANKS:** That is alternative staff's
15 opinion.

16 **COMMISSIONER ARGENZIANO:** Okay. Thank
17 you. And I'm not sure what other questions I asked
18 about 10 before, if somebody else remembers.

19 **CHAIRMAN CARTER:** They will come back to
20 us.

21 **COMMISSIONER ARGENZIANO:** But some of them
22 may have been answered, too.

23 **CHAIRMAN CARTER:** We will come back to you
24 in a minute, Commissioner.

25 Commissioner Edgar.

1 **COMMISSIONER EDGAR:** Thank you, Mr.
2 Chairman. Similarly to I think some of what I'm
3 hearing, I am fairly well convinced of the need and
4 the benefits to the state as a whole and to
5 ratepayers of having additional supply in the
6 future, and redundancy, and the cost/benefits of
7 that for all kinds of reasons. What I'm struggling
8 with then is the how. And I realize we have got two
9 alternatives in front of us, one to move forward as
10 FPL had proposed.

11 I do have some concern about the way the
12 cost-effectiveness is or is not, realizing the long
13 time line in order to become cost-effective from the
14 sensitivities and the other information that we
15 have. But yet I also have some concern about, I
16 guess, whether the best route would be to kind of
17 micromanage through a rebid process. So I guess my
18 question I'm posing, which is kind of what I did at
19 hearing is is there a third way to get from here to
20 there?

21 **MS. CHASE:** Well, Commissioner, if you
22 didn't want to be specific about the rebidding, if
23 you did not want the micromanaging or the staff
24 involvement, you could -- I'll probably need some
25 help from Legal here, but I think you could actually

1 find that there is a need for it, but simply that
2 the FPL project as filed you're not comfortable
3 with, and simply telling FPL to go out there and to
4 explore all other alternatives and to come back with
5 something else. And that way it sort of leaves it
6 out for them to figure out how to do that.

7 **COMMISSIONER EDGAR:** I guess that is
8 something that I would like to just, as we are
9 discussing, maybe explore or think through. And,
10 Ms. Brown, please feel free in a second to jump
11 right in.

12 As we have said, many issues, many legal
13 issues, many technical issues, many financially
14 impactive issues. Kind of untwining the need from a
15 specific proposal is something I've been grappling
16 with since the issue first came before us. So, Ms.
17 Brown, did you have an additional comment?

18 **MS. BROWN:** I think I do. My mind is
19 turning while I'm trying to answer. It has been
20 done before, the Commission has precedent for
21 determining that there was a need for a particular
22 gas or additional electric capacity, but not being
23 comfortable with the particular project that was
24 before them. And actually that has happened a
25 couple of times. In your experience, the Glades

1 project was close to that. In an earlier
2 Commission's experience, the Cypress plant was also
3 similar where the Commission thought there was a
4 need, but the project was not the best -- they
5 didn't feel comfortable approving that project to
6 fill the need.

7 And in both of those cases the need
8 determination was denied. Here if you wanted to
9 signal to FPL to proceed with a new bid, you could
10 say we are just not comfortable with this project.
11 We think it would be a good idea for you to explore
12 rebidding of it and additional possibilities for
13 filling the need. That would be a way you could go.

14 Another way you could go, I suppose, but I
15 don't feel as comfortable with this way, would be to
16 approve the need determination and condition it on
17 going back and rebidding it and then coming back and
18 reopening the record to take care of the new
19 information, and I think that gets kind of messy.

20 **COMMISSIONER EDGAR:** That sounds, that
21 sounds messy to me too.

22 **CHAIRMAN CARTER:** That does sound messy.

23 **COMMISSIONER EDGAR:** But I appreciate you
24 trying to help me think, think through potential
25 ways of moving forward.

1 **CHAIRMAN CARTER:** Commissioner Argenziano,
2 then Commissioner Skop.

3 **COMMISSIONER ARGENZIANO:** Thank you. I'm
4 still not certain -- I mean, I'm not -- I know -- I
5 feel like there's a need from what I'm learning and
6 I think there's a need and we want to make sure that
7 we have capacity for the future. I want to make
8 sure it's the correct time. It appears to be. But
9 I'm still not certain who should do the project to
10 begin with. I don't know if FPL should be the
11 person, the entity doing it or the, or FGT or
12 someone else in the rebidding process.

13 I think my heartburn in several places is
14 that I don't think that I have a secure feeling that
15 it's the most cost-effective approach. I have a lot
16 of lacking data, a lot of missing information, and
17 it's left to guess. So I feel like that's my
18 concern, along with is FPL the proper entity to do
19 this? And if they are, then to me it would be
20 they're going to have to rebid and they're going to
21 have to come in, I'm going to have to have more
22 information. I need to know what is the most
23 cost-effective way because that's really what it
24 comes down to to me. We have the need. Now let's
25 figure out how we do it. And given the time frame,

1 what I probably need to look at again and maybe ask
2 some more questions on is with our economic
3 situation the way it is, is this the time? Is it --
4 can it -- does it have to be right now? Do we have
5 any room to wait to see if maybe at the end of the
6 year things start changing and moving in an upward
7 manner where the ratepayer is not so impacted? So
8 those are the considerations.

9 And I think, as I said, I think when I go
10 back to look at it, I think I just feel that I can't
11 in my mind decide what is the most cost-effective
12 approach. And I think FPL is lacking in that area
13 because I don't have specificity or details. And
14 not to the minutia because I understand that's
15 impossible to do, but I think that's where I feel a
16 little heartburn. So if, if FPL is still a
17 contender, then the way to do it in my opinion would
18 be, or staff can help me here, if they went out to
19 rebid and had a different, expanded the scope to
20 make it a more state viable project that benefits
21 the entire state as well as FPL and their, and their
22 customers, it would be then to come back with a,
23 with an additional bid that has maybe more
24 specificity and detail. But does that preclude
25 anyone else then from, from building the pipeline?

1 I mean, are we making a decision that it's just,
2 today that it's just FPL? Is this the decision, we
3 ask them to go back? Or is there someone else or
4 can FGT be the one to build it more cost -- it will
5 still be compared; right?

6 **MS. BROWN:** Yes, I think compared. But
7 it, it -- you don't really have to choose between --
8 if you don't like the FP&L project, you don't have
9 to choose FGT's proposal.

10 **COMMISSIONER ARGENZIANO:** Right. Right.
11 No. I mean in asking FPL if they were to go back
12 and rebid and expand that solicitation letter a
13 little bit.

14 **MS. BROWN:** Well, Cheryl might want to --
15 she does.

16 **COMMISSIONER ARGENZIANO:** Okay.

17 **MS. BANKS:** I sure hope what I go into
18 right now doesn't really confuse everybody, but I
19 think that maybe some background information to how
20 pipelines work might really be helpful here.

21 Pipelines typically -- and when you look
22 at it, I'm going to give you an interstate picture.
23 When an entity wants to build a pipeline, it
24 typically, it has no choice. What it, what it --
25 it's responsive to a need. Typically you have an

1 anchor load, which is a power plant. That's how
2 power plants are built pretty much nationwide. You
3 have an anchor load. The pipeline goes out, sees
4 that there's a need for this to serve a plant, and
5 they put out proposals.

6 What they do is they say here's what I
7 think I'm going to build. Does anybody have any
8 interest in it? People put in what are called
9 precedent agreements, I want 20 a day, I want 50 a
10 day. They see if they have enough to build the
11 line.

12 They go to, in this case, in this
13 instance, FERC, and they say, okay, I want to build
14 this line. Here's the capacity that people have
15 asked for. I want to size it bigger. They said,
16 that's fine, you can size it whatever you want, but
17 I'm going to base your rates on what it looks like
18 your need is. If you sell all that extra capacity,
19 that's great. If you don't, your stockholders eat
20 it.

21 It's a totally different process than an
22 electric power plant because the pipeline industry
23 is competitive. You have, you can have multiple
24 lines in an area. It may not be environmentally the
25 best idea, but you're not precluded from that.

1 It's very difficult for, for, for me as a
2 staff member ingrained in that philosophy to look at
3 a need determination, and I'm looking at Entity A
4 building a line, and my alternatives are based on
5 the cost of that entity building that line that I'm
6 comparing to. What I'm used to comparing is here's
7 the rate I'm going to charge you, here's Pipeline
8 B's rate, here's Pipeline C's rate. It's a real
9 clear-cut picture. I'm either going to pay, you
10 know, X amount per MMBtu or I'm going to pay
11 something lower. It's easier to pick the winner,
12 you know.

13 This is like -- I take the analogy we're
14 taking a square peg and a round hole. We're trying
15 to take a process used for electric power plant
16 needs determination and kind of forcing it into a
17 competitive industry that really has some
18 difficulties working. Because what happens is if
19 FGT's proposal -- it doesn't matter to FP&L
20 typically what it costs FGT. FERC is going to
21 determine the rates and they're going to negotiate a
22 rate for the, for the capacity. It's not really
23 based on -- FP&L or any other entity doesn't make
24 its decision about how much it costs. It wants to
25 know how much it's going to pay.

1 So this is why this situation is much
2 more -- it just doesn't fit. And so that's why when
3 you're -- you're not really choosing FP&L or FGT or
4 anybody else. You're really, what you want to come
5 down to is how much is FP&L going to have to pay for
6 that capacity? My concept was even if this is how
7 much you're going, how much it costs you to build, I
8 don't care. How much am I going to pay? What's my
9 negotiated rate? What's the best deal you can give
10 me? And FP&L would be the same way.

11 If by chance we, the Commission was to
12 say, okay, well, the need is there, FP&L, that's
13 fine, you can build it but you put it in a separate
14 entity, you get to the same end result. That
15 separate entity would negotiate a rate with FP&L and
16 that's the rate it would pay. It wouldn't have
17 those -- the stockholders wouldn't be at risk for
18 any cost overruns, for excess capacity, for anything
19 that the projections didn't hold. It would be the
20 entity that's risking that. And if it's a
21 cost-effective project, that will be the best thing
22 for them to do. And I hope I didn't make things
23 more difficult.

24 **MS. BROWN:** But if, if I could bring that
25 back around to your initial question. If FP&L rebid

1 the project, you would perhaps hopefully have a
2 better understanding of the costs involved and
3 perhaps a better cost basis for whatever pipeline is
4 built, however it's structured.

5 But I think to -- the other thing I did
6 want to mention before Cheryl spoke was that your
7 concern on cost-effectiveness of course in the
8 Glades case was the reason to deny that need, that
9 there was a, you felt there was a need, but the
10 project was, you weren't convinced that it was
11 cost-effective. That's it.

12 **COMMISSIONER ARGENZIANO:** And I appreciate
13 that very much, and I really do. It makes me think
14 though cost-effective, of course, is very important,
15 but the cost to, of capacity is, is extremely
16 important too. It really comes down to the end
17 result, what is the best thing for the state and the
18 ratepayer? So you have to combine that. It can't
19 just be cost-effectiveness. It needs to be cost,
20 you know, that capacity cost also.

21 So I guess it's a, it's a bundle of things
22 together that, that have to fit at the end, and
23 that's what I'm hoping to get to. And I'm not sure,
24 and this may sound ignorant, but because it's new
25 for the company to also have the transmission line,

1 I guess, if you want to call it the pipeline, is it,
2 is it appropriate then that it entirely be in rate
3 base? Is there any cost that the shareholders
4 should have in that, in that building of the
5 pipeline?

6 **MR. BALLINGER:** I think we discuss some
7 options in Issue 11 and 13 of ratemaking options
8 that the Commission can do with excess capacity, if
9 you will, temporary excess, and past regulatory
10 treatments you can do with rate base treatment.

11 **MS. BROWN:** Well, also in Issue 11 there
12 is the staff analysis that it's not appropriate to
13 include those costs in electric rate base. We'll
14 get to that.

15 **COMMISSIONER ARGENZIANO:** Okay. We're
16 going to move on to it, but one other question in
17 regards to that. Is it beneficial -- or how is it
18 beneficial for FPL to have its own pipeline, to
19 build its own pipeline, which the ratepayer will pay
20 for, in regards to capacity cost? Maybe that's a
21 different way of asking it.

22 **MS. BANKS:** I think either Tom or I can
23 probably answer that. In FP&L's opinion that gives
24 them a competitive edge because they control it, so
25 therefore they can control the costs better than if

1 they're relying on a separate entity.

2 **COMMISSIONER ARGENZIANO:** But that's only
3 if it doesn't, if the cost to build it doesn't
4 defeat the purpose. And how long down the line will
5 it be 'til it flattens out and evens out or becomes
6 a benefit?

7 **MR. BALLINGER:** There's a few other
8 reasons I'll go into. It goes to, like Cheryl
9 described, the need process for pipelines. I
10 describe them as kind of just in time building of
11 capacity. Like she said, the pipeline companies go
12 out for an open solicitation: Who wants gas? They
13 build pipelines to serve that need. And the power
14 plants and stuff subscribe to a need that they have
15 to buy. Okay? They're not the same as an electric
16 utility that has to plan ahead for future growth.
17 So the pipeline industry has grown along as a just
18 in time kind of a thing. So this is a new entity.

19 But what you've got here that I see with
20 FPL owning it, an advantage of FPL owning it -- and,
21 quite frankly, I don't care where it goes through,
22 if it goes through the fuel clause or rate base. I
23 mean, that, from this aspect it's immaterial.

24 **COMMISSIONER ARGENZIANO:** Either way, the
25 ratepayers will pay.

1 **MR. BALLINGER:** The ratepayers will pay
2 for the cost of it, but it gives FPL an assurance of
3 future needs and a planning of their own destiny.
4 We're looking at a time now where natural gas is our
5 only fuel of choice. We have a few nuclear plants
6 under construction trying to get built, but there's
7 only so many sites that can support a nuclear plant.
8 Coal has essentially been taken off the table from
9 past decisions and environmental concerns, whatever.
10 It may resurrect, but it's -- so we're stuck with
11 gas.

12 And I think FPL was looking to the future
13 to see how can they secure that for a longer term
14 planning, which is different than the gas industry.
15 I agree. It's a totally different industry. But I
16 think it's still appropriate for an electric utility
17 to be in that industry. To me it's no different
18 than an electric transmission line importing power
19 or importing fuel.

20 **COMMISSIONER ARGENZIANO:** But -- and if I
21 can, Mr. Chairman. And I understand that. But what
22 it comes down to is that may be beneficial. Where
23 do you get the, you know, the best for the whole
24 state? Because there's some -- FPL is even saying
25 this will benefit the whole state. But there's some

1 limitations to how it's really going to benefit the
2 whole state if it's only, only going to go to their
3 own facilities versus somebody else who has a
4 pipeline who can add to it or build another one that
5 is going to have, you know, the capacity or the
6 ability for everyone to use it.

7 And I guess with regard to how is it --
8 I'm not going to say it right. You described that,
9 you know, you think it is a benefit and a good thing
10 to do -- and I lost my train of thought. For some
11 reason it just went.

12 Obviously what I just said about the
13 capacity, the availability for everyone to be able
14 to tap into that would be beneficial for the state.
15 But it also comes down to, I think, is it cost for
16 capacity as well as the cost efficiencies of
17 building it, does it come down -- it may, it may
18 help FPL, but is it, is it for the ratepayer to FPL
19 in the long run really going to be beneficial? And
20 that's what I'm still --

21 **MR. BALLINGER:** I think the analyses show
22 that, that there's benefits between two to
23 \$500 million over the life of the project.

24 **COMMISSIONER ARGENZIANO:** But that's with
25 lack of specificity.

1 **MR. BALLINGER:** It's based on assumptions
2 that we know today. Yes, ma'am.

3 **COMMISSIONER ARGENZIANO:** But that's part
4 of the -- I guess the alternative recommendation
5 says we don't feel that with a preponderance of
6 evidence has that been established, and that's where
7 I'm coming from I guess.

8 **MR. BALLINGER:** I agree. I agree. And
9 that's, that's fine. You can, you can come to the
10 conclusion that it's a little too uncertain, that
11 the --

12 **COMMISSIONER ARGENZIANO:** But it could be.
13 It could be a really, a really good benefit in the
14 future for FPL and their ratepayers.

15 **MR. BALLINGER:** And I think the benefit is
16 even if it were a third party built it, they don't
17 build excess capacity that somebody could then tap
18 into. So it only gets built as needed. So even if
19 a third entity built this, it would still only be
20 the 400 or 600 MCF until new customers came along
21 and they would ask who can build the capacity and
22 then it would be a solicitation.

23 **MS. BANKS:** If I could just interject one
24 point to that, Mr. Ballinger. They do build excess
25 capacity and they do build these pipelines at risk

1 for the excess capacity that's not being taken.
2 They do their studies, they determine what, and
3 their stockholders determine how much they're
4 willing to risk and how much bigger and based on
5 what they see as projected growth. And pipelines
6 can be built very fast. It's -- they, typically
7 it's a very smooth process, and they don't need five
8 to ten years in advance to know that it's coming.

9 In this particular case it is difficult
10 because it does not become a break-even
11 cost-effectiveness for the ratepayers until the year
12 2031. You've got a long way to go that all those
13 up-front years -- you know, and it, you know, for
14 some, for some things that you're building that
15 makes sense. If you're going to build a nuclear
16 plant, you're not going to get a return in a -- but
17 for gas pipelines it's a little bit, for me it
18 causes me some concern because that's a real long
19 lag.

20 **COMMISSIONER ARGENZIANO:** You mean as far
21 as building prematurely?

22 **MS. BANKS:** It's, it's not prematurely so
23 much as because it's being in rate base and being
24 recovered by the ratepayers, that's what shoves it
25 out to 2031.

1 **COMMISSIONER ARGENZIANO:** Right.

2 **MS. BANKS:** You know, if a separate
3 entity, they're not going to have to. They're going
4 to see the benefits much quicker than that.

5 **COMMISSIONER ARGENZIANO:** Okay. Okay.
6 Thank you.

7 **CHAIRMAN CARTER:** Thank you.
8 Commissioner Skop.

9 **COMMISSIONER SKOP:** Thank you,
10 Mr. Chairman. I just want to go back to a previous
11 point I think that Commissioner Argenziano alluded
12 to.

13 I guess with respect to the determination
14 of need, that also gives me some pause. I think
15 that need for the proposed pipeline might be
16 justified on the basis of additional capacity
17 requirements, reliability of supply and increased
18 competition. But how to best meet the need is a
19 more difficult question, because I think as has been
20 properly alluded to, FGT has stated that they may
21 have some excess capacity. You know, certainly they
22 could do some other additional compression, looping
23 or what have you, to avoid the need to build a new
24 pipeline and still be able to serve the Canaveral
25 and Riviera plants. But, again, the devil in the

1 details is, is who has the more accurate cost
2 estimate and what is the cost that the ratepayers
3 will incur for getting this gas to the two plants
4 that need it?

5 And I think, you know, just in retrospect
6 I would have from my perspective felt a little bit
7 more comfortable -- I know as staff alluded to in
8 the need determination proceeding for the conversion
9 plants that there was still a need to have an
10 adequate supply of gas. But if we're going to go
11 down this whole pipeline route, it might have been
12 more appropriate to have stated that idea up-front
13 instead of late in the game where you're, you're
14 branding it like EnergySecure, like we're going to
15 run out of gas if we don't approve this.

16 So, again, I think it's important to look
17 at all possible alternatives. So to Commissioner
18 Argenziano's point, you know, I don't think that
19 this should be at this point a determination of need
20 with respect to the pipeline because, again, there
21 may be an alternate more cost-effective alternative
22 that, you know, a competitor could provide. And it
23 doesn't have to be FGT; it might be someone else.

24 So it seems to me that, you know, in order
25 to, to -- and I think as Ms. Banks pointed out, the

1 proposed project is not cost-effective for the
2 ratepayers until at least 2031, and that assumes no
3 cost overruns. And so there's somewhat of an
4 intergenerational inequity argument to be made, and
5 I think that also was discussed substantially at
6 hearing, to the extent you're asking current
7 ratepayers to bear the cost of something that
8 they're not going to see any real tangible benefit
9 because the break-even point is so far in the
10 future, you know, in 2031.

11 So at least from my perspective -- again,
12 I want to have a comfort level. This is a big
13 investment. It's, you know, \$1.5 billion plus.
14 It's on the same magnitude as, you know, some of the
15 other cases we're considering before the Commission.
16 And, you know, I think it deserves adequate scrutiny
17 to best protect the ratepayers. And I'm not saying
18 that at the end of the day the pipeline may not be
19 the best proposal for Florida, but obviously there's
20 some limitations that have been addressed in
21 alternate staff's recommendation to the extent that,
22 you know, this is just a pipeline to serve FPL's
23 plant. There's not real open access that would
24 normally happen in a, in a normal pipeline.
25 Certainly we need the supply. FPL needs to have a

1 reliable supply of gas, and I don't dispute that at
2 all. It's just how to best serve that need in the
3 most cost-effective way for consumers.

4 And at least from my perspective having a
5 level playing field and making sure the solicitation
6 is appropriate for the scope of the project is
7 important to ascertaining the best possible cost.

8 For instance, you know, when we built
9 nuclear submarines, we just didn't walk over to the
10 Navy and say we're going to build a nuclear
11 submarine. We had a whole detailed specification as
12 to, you know, it's going to be, you know, this long
13 and this fast and all that good stuff. But in the
14 same analogy, you'd want to know where the, the, you
15 know, the interconnect points would be and the end
16 points and what the sizing of the pipeline would be
17 and all the other things that go into that.

18 So it seems to me, at least to ensure that
19 there's a level playing field and, you know, with
20 further definitization of solicitation, maybe even
21 opening it up to have more interconnection points so
22 it could serve the state as a whole as a state
23 asset, not just an FPL type asset, that perhaps
24 rebidding the project might improve the economics of
25 the proposed project, if any, whether it be looping

1 on FGT and not building a pipeline, or FPL's
2 pipeline itself, you know, rebidding that in an
3 open, competitive process might improve the
4 economics for the proposed project, whatever it may
5 be, for ratepayers to the extent that it could
6 potentially put downward pressure on the project
7 cost estimates.

8 I mean, we're seeing something from FGT,
9 and I think that the primary recommendation says,
10 well, they can only, they only have this much excess
11 capacity, and they really didn't get into the
12 details of how they might be able to serve the
13 capacity requirements for the two conversion plants.
14 That's an important question for me because if you
15 can do it and adequately meet FPL's capacity
16 requirements at a lower possible cost, then that's
17 something that the Commission needs to consider. It
18 may not be the best alternative even if it is the
19 lower possible cost, because, again, you want to
20 lend credence to the proposed additional capacity
21 that you might need on a forward-going basis.

22 But I guess in these difficult economic
23 times we need to have all possible information to,
24 to make the best possible decisions. And these, the
25 decision we're going to make in this, in this

1 particular need determination is going to affect
2 ratepayers for quite a long time, and there, there
3 are some substantial rate impacts based upon the
4 decision that we will make. And I can fully
5 understand and appreciate FPL's position in wanting
6 to have a, as staff has characterized it, a gas
7 driveway to their plants, and that may be at the end
8 of the day the best choice. But I don't know that
9 now because, again, I'd like to see perhaps a more
10 transparent and open bidding process to assure that
11 the Commission has the best possible options for
12 meeting the need and ensuring that the overall cost
13 to consumers is, is mitigated as, as far as
14 possible.

15 So that's just my thoughts, Mr. Chairman.
16 I mean, like I say, I think we do need, definitely
17 need additional capacity for natural gas in the
18 state. I mean, that's basic planning 101. So I
19 understand that part. I understand the, the
20 necessity of reliability of supply, but there's some
21 concerns there. If you have an exclusive pipeline
22 and something happens to that pipeline, those plants
23 are dead in the water. There's no additional
24 interconnect or looping or some of the things that
25 are mentioned expressly in the staff recommendation.

1 But also just merely having competition is
2 a healthy thing for the State of Florida. You have
3 two natural gas pipeline providers now and they have
4 a virtual monopoly. So I can understand FPL's
5 desire wholeheartedly to try and do something to
6 bring a cost benefit to the ratepayers. The problem
7 is when you make a capital investment of that
8 magnitude, the payback is not until far in the
9 future, and they're wanting to put it in rate base
10 and, and, as opposed to, I guess when we get to
11 Issue 11, putting it in a separate subsidiary or
12 having shareholders bear the risk.

13 So, again, this is a complicated issue of
14 first impression that we're, we're facing here, and
15 it's an important one. But I don't -- you know, I
16 want to make sure that I have the best possible
17 information such that I can make the best possible
18 choices as to what costs consumers will have to bear
19 and when they can expect to see benefit on the basis
20 of the decision we're going to be called upon to
21 make to ensure adequate and reliable gas supply for
22 baseload generation that needs to be built to serve
23 a customer load in the State of Florida. So I just
24 wanted to kind of put that out there.

25 And one additional point. With respect to

1 release of excess capacity on FGT, and if I could
2 get some clarification of this, that's just
3 releasing the capacity. But in effect isn't FPL
4 already paying for that firm fixed transport? So
5 aren't we essentially paying for two things at once
6 to some degree on that incremental capacity?

7 **MS. BANKS:** They will -- I mean, they are
8 paying for that capacity. And if they release that
9 capacity, that amount would be credited through the
10 fuel as they proposed. However, they did admit it
11 is unlikely that they will get the full cost back of
12 what they paid for it.

13 Primary staff on -- and I'm not sure if
14 they were primary or alternative, on what issue it
15 was, but their SGA staff has suggested that one
16 thing that you could do was have them justify why
17 they didn't get the full value. You could do that
18 in a process through fuel and have them say that.

19 Unfortunately when you release capacity,
20 it is temporary. FP&L will need the capacity in the
21 future, so it's not a permanent release. I'm going
22 to temporary release that to you. And typically
23 when releases are done, everyone is releasing, so
24 your chances of getting very much money recouped
25 from that is fairly low.

1 **COMMISSIONER SKOP:** Okay. So going back
2 to pipeline 101, which was -- again, you seem to
3 have a wealth of knowledge on interstate pipelines
4 and such like that. But when you build, make a
5 decision to build a pipeline, you actually are
6 contracting in advance for firm capacity; is that
7 correct?

8 **MS. BANKS:** The shipper that's going to
9 use the capacity?

10 **COMMISSIONER SKOP:** Yes.

11 **MS. BANKS:** Yes, you will. But a
12 precedent agreement, at some point when it becomes
13 more firm you actually have to lock into some money
14 up-front.

15 **COMMISSIONER SKOP:** Okay.

16 **MS. BANKS:** So that, you know, they have
17 some security or actually they're building it for a
18 need. And then, yes, you'll be contracted for that
19 capacity over a long period of time typically,
20 usually 20, it can be 15, 20 or 30 years.

21 **COMMISSIONER SKOP:** Okay. So in FPL's
22 case with respect to its capacity on the FGT
23 pipeline that's in question here, previously they've
24 contracted to have the bulk of that capacity for
25 their own given use; is that correct?

1 **MS. BANKS:** Yes. And they probably have
2 several different contracts for different phases as
3 FGT has expanded over time. But, yes, they have
4 contracts.

5 **COMMISSIONER SKOP:** Okay. Okay. Okay.
6 So that's, that's a sunk cost and bought and paid
7 for. And anything that they would release, if I
8 understand you correctly, they might not be able to
9 get full market value or the full cost that
10 customers truly --

11 **MS. BANKS:** That's actually FGT -- I mean,
12 FP&L actually has that. It is quoted in here. It
13 is a statement they made; it would be unlikely to
14 get the full value back.

15 **COMMISSIONER SKOP:** So but customers or
16 consumers have already beared --

17 **MS. BROWN:** Yes, sir, they have.

18 **COMMISSIONER SKOP:** -- beared that cost,
19 or have already borne that cost.

20 **MS. BANKS:** It's going through the fuel
21 cost recovery.

22 **COMMISSIONER SKOP:** Okay. All right.
23 Thank you.

24 **CHAIRMAN CARTER:** Thank you. Cheryl, you
25 reminded me of something when you answered a

1 question earlier.

2 I know that during the hearing I asked,
3 and I think it's probably going to come out in 11,
4 but I asked several of the witnesses to walk me
5 through the, the process of a separate entity. I
6 don't know if you guys remember that or not. But
7 during the, when the witnesses were testifying, I
8 asked them, I said, well, tell me about how this
9 would work. And what triggered my thought is when
10 you talked about whether this should be in rate base
11 or not.

12 If you have a separate entity, either
13 owned by FPL or whoever, that separate entity would
14 have to compete in the marketplace as a pipeline
15 company; correct?

16 **MS. BANKS:** That is correct.

17 **CHAIRMAN CARTER:** And the other thing is
18 that that separate entity, instead of having the
19 costs, construction costs borne by the ratepayers,
20 that entity itself would have to pay that. We'd
21 just -- the ratepayers would be merely paying for
22 the fuels; correct?

23 **MS. BANKS:** That's correct. It's, it's
24 interesting, this proposal has gone through, they
25 have proposed it as they're using the Henshaw

1 exemption, which is a statute that says, okay, if
2 you build an intrastate line and you, and there is
3 statute and there's regulations that the Commission
4 will actually actively regulate you in the state,
5 you can have, be regulated by the Florida Public
6 Service Commission rather than the FERC.

7 What's important about that is that in
8 that statute it gives you the provisions of how
9 rates will be set. For Florida there are provisions
10 that the rates are negotiated. And as long as
11 they're not unduly discriminatory and they're arm's
12 length, those rates are considered to be acceptable.
13 That's a little -- that's one of the provisions in
14 Chapter 368. And maybe Martha wants to expand on
15 that just a little more. She's more familiar with
16 368.

17 **MS. BROWN:** Well, a little bit more.

18 But I think we're sort of getting off your
19 question a little bit. Your question was -- or your
20 statement was at the hearing you asked the witnesses
21 what it would mean to be a separate entity and, and
22 who would bear the risk. And I think the testimony
23 was that the stockholders, the shareholders in the
24 separate entity would bear the risk, and the
25 ratepayers' exposure would be for the purchase of

1 the transmission capacity that would then go through
2 the fuel and purchased power cost recovery clause,
3 just like it does on FGT.

4 **CHAIRMAN CARTER:** Right. So the one --

5 **MS. BROWN:** That would be the extent of
6 the ratepayers.

7 **CHAIRMAN CARTER:** Right. So the
8 1.531 billion for the pipeline would be borne by
9 that separate entity.

10 **MS. BROWN:** Yes.

11 **CHAIRMAN CARTER:** As opposed to being
12 borne in the rate base.

13 **MS. BROWN:** Yes. Of course that cost is
14 incorporated in the rates that the other entity
15 would charge, but they wouldn't specifically be
16 borne by the ratepayer and the ratepayer wouldn't be
17 paying a guaranteed rate of return on those
18 investments.

19 **CHAIRMAN CARTER:** Now here's, here's where
20 we loop back to Commissioner Argenziano's question
21 when we asked a question before about the
22 1.53 billion versus what FGT's bid was. We're at
23 Issue 10 now, so where is that number so we can
24 compare apples to apples? Because with FGT you'll
25 be buying the fuel.

1 **MR. BALLINGER:** You're buying both fuel
2 and capacity even from an affiliate.

3 **MS. BANKS:** Yes.

4 **MS. BROWN:** I think that's --

5 **MR. BALLINGER:** Cheryl --

6 **MS. BANKS:** I needed to clarify that. I
7 was trying to clarify. My mind goes 100 miles an
8 hour and I know what I'm thinking, but I didn't say
9 it clearly.

10 **CHAIRMAN CARTER:** Mine only goes two miles
11 an hour, so.

12 **MS. BANKS:** When you had asked me if it's
13 only the fuel costs, in my mind when I hear fuel
14 costs, it's a combination of the capacity and the
15 actual molecules. But because they don't buy the
16 molecules of gas, the actual gas, the capacity is
17 what they buy from the pipeline entity. The
18 molecules they buy from a producer. But both those
19 components both go through the fuel clause. So it's
20 not just the molecules, it's the amount they're
21 renting or the capacity they're renting on that, on
22 that pipeline. I wanted to make sure it's not --
23 when you said fuel, I needed to make sure it's both
24 pieces.

25 **MR. BALLINGER:** I think it'd be fair to

1 say that the transportation rate charged by an
2 affiliate reflects the capital cost of the line to
3 recover --

4 **MS. BANKS:** That, that is correct.

5 **CHAIRMAN CARTER:** I still don't have, I
6 still don't have the answer to the question in the,
7 in the context of 1.53 billion for FPL's pipe, if
8 they built the pipeline themselves, and that
9 1.53 billion would go into rate base versus the cost
10 of buying as they normally do through a, through a
11 pipeline for the fuel which would go through the
12 fuel clause.

13 **MR. GRAVES:** I think the bottom line is
14 shown on Page 40. That's over the 40-year life.

15 **CHAIRMAN CARTER:** I'm looking. What is
16 the bottom line?

17 **MR. BALLINGER:** Remember, this is the
18 difference in cost between the FPL EnergySecure line
19 and the FGT proposal.

20 **CHAIRMAN CARTER:** Right. Right.

21 **MR. BALLINGER:** So it includes the capital
22 costs of both projects compared against one another
23 and the operation costs of both projects compared
24 against each other.

25 **CHAIRMAN CARTER:** Right. We want to

1 compare apples to apples, so that's, that's the
2 basis of my question. So what is the answer?

3 **MR. BALLINGER:** You're looking for the
4 actual cost of the FGT, the capital cost that went
5 into these numbers?

6 **CHAIRMAN CARTER:** Yeah.

7 **MR. BALLINGER:** Okay. I just want to make
8 sure I understand the question.

9 **CHAIRMAN CARTER:** I'm saying here's the,
10 here's the thing is that, and, Commissioner, like
11 you said, by the time we got to Issue 10 we missed
12 it. But when we were down on several issues before,
13 the question was asked about the 1.53 billion that
14 it would cost for the EnergySecure pipeline that
15 would go into rate base.

16 The question is what is the cost for the
17 company purchasing, I'm saying fuel, but you know
18 what I mean when I say fuel, the transportation and
19 all like that, what is that cost to juxtapose that?
20 Because that won't be going in rate base, that'll be
21 coming out of the fuel clause.

22 **MR. BALLINGER:** I understand. And I think
23 the transportation rate from FGT was confidential.
24 Am I correct, Robert, or not? I mean it was
25 included in this analysis. But I think the -- I

1 understand your question, what would be the capital
2 costs that would be recovered through the fuel
3 clause for the transportation rate if it were to be
4 the FGT or an affiliate line?

5 **MS. BROWN:** Well, but, Commissioner, I'm
6 not sure you, we have the information on a separate
7 entity that would be built, that pipeline. We don't
8 know what those costs would be. So the comparison
9 that's here in this recommendation is between what
10 FGT proposed --

11 **CHAIRMAN CARTER:** Which is you have a
12 recommendation on one hand where FPL says we'll
13 build this 380-mile pipeline that will provide fuel
14 to our plants, and there may be 200, capacity for
15 200 more over, for future use. Then you have FGT
16 saying we can provide fuel to your plants based upon
17 our current iteration of the pipeline service with
18 just a matter of expanding what we have. So I'm
19 saying that the cost versus the cost. Going back to
20 Commissioner Argenziano's question initially when
21 we, before we got to Item 10, Issue 10 is that to
22 try to say how do we come up with a cost basis?
23 What is the best cost alternative? Do you remember
24 that? Do y'all remember that?

25 **MR. BALLINGER:** Yes.

1 **CHAIRMAN CARTER:** Okay.

2 **MR. BALLINGER:** I do. We may have a
3 specific exhibit, but I think what you're looking
4 for is the individual revenue requirements required
5 for each project each year that gets you to this end
6 result of a net present value. This is the
7 summation of the end result. But you're looking for
8 the, the cost of the project in terms of revenue
9 requirements that they provided. I think I
10 understand it.

11 **CHAIRMAN CARTER:** Okay.

12 **MR. BALLINGER:** Perhaps if we took a few
13 minutes break, we might be able to round this up.

14 **CHAIRMAN CARTER:** Okay. Let's do this,
15 Commissioners, let's take -- we'll come back at ten
16 after.

17 (Recess taken.)

18 We are back on the record. And in order
19 to give staff an opportunity to research the issues
20 and come back to us, Commissioners, we're going to
21 go ahead on and take our lunch break and we'll come
22 back at 2:30.

23 (Recess taken.)

24 **CHAIRMAN CARTER:** We are back on the
25 record. And when we last left staff was putting

1 together some information for us, Commissioner.

2 Robert, I think you're up.

3 **MR. GRAVES:** Thank you, Chairman.

4 What we have handed out is a packet to
5 show how we came down to the numbers on the Table 1
6 on Page 40. And it's the annual revenue
7 requirements for FPL's system with the EnergySecure
8 pipeline, that's on your first page. On the second
9 page is the revenue requirements for FPL's system
10 with the company -- excuse me, with FGT's proposal.
11 And the last page is a graphical representation of
12 those numbers.

13 And the way the graph reads is in the
14 early years where the graph is negative, that shows
15 that FGT's proposal is more cost-effective in those
16 years. As you go out -- and I'll use, I guess, the
17 base case as an example. Once it crosses zero in
18 roughly 2040, that's when the customers will see the
19 savings on a cumulative basis for the EnergySecure
20 pipeline. And this is --

21 **CHAIRMAN CARTER:** Are you done, Robert?

22 **MR. GRAVES:** Well, I was just going to say
23 and this is the summation of all the costs that
24 would go into either project, the FGT -- accepting
25 FGT's proposal or the FPL EnergySecure pipeline.

1 **CHAIRMAN CARTER:** Okay. Commissioner
2 Skop, you're recognized.

3 **COMMISSIONER SKOP:** Thank you, Mr.
4 Chairman. Just one follow-up question, or actually
5 two follow-up questions on that. And I appreciate
6 you putting it in the graphical format. I think
7 that might have been what we were looking at during
8 the hearing.

9 On Page 40, the second to last paragraph
10 at the bottom of the page, looking at this chart and
11 comparing that to the paragraph, is it correct to
12 understand that under the base case scenario that
13 there will be no net present value savings to the
14 consumers until approximately 2040, and then
15 assuming the cost estimate, the expected savings
16 through 2053 is only \$200 million, is that correct?

17 **MR. GRAVES:** Yes, sir. And that's on a
18 cumulative basis. They would actually see annual
19 savings when the graph, I guess --

20 **COMMISSIONER SKOP:** Okay. And with
21 respect to the base case, that's just based upon the
22 projected cost estimate of approximately
23 \$1.53 billion. That would not include any cost
24 overruns or anything like that, is that correct?

25 **MR. GRAVES:** No, sir.

1 **COMMISSIONER SKOP:** So if there were cost
2 overruns, how would this graph change? Would the
3 economics deteriorate in terms of the present value
4 requirements or would it be a longer period before
5 you would see payback?

6 **MR. GRAVES:** That's correct. If there
7 were cost overruns, you would see the break-even
8 date of 2040 pushed out.

9 **MR. BALLINGER:** I think I disagree with
10 Mr. Graves. I think if you had a cost overrun
11 because of material costs it would be the same for
12 either project, so your relative difference would
13 stay about the same. Remember, these are relative
14 cost differences between two projects, not a cost.

15 **COMMISSIONER SKOP:** But you say either
16 project, and with respect to the EnergySecure
17 project that is a physical brand new pipeline; but
18 with respect to meeting need for the modernization
19 plants that may not -- may or may not require
20 construction of a physical pipeline, is that
21 correct?

22 **MR. BALLINGER:** But I think the out years
23 require some additional infrastructure. FPL's gas
24 needs increase. It wasn't just the FGT proposal for
25 the first 400 Mcf.

1 **COMMISSIONER SKOP:** Okay.

2 **MR. BALLINGER:** So there would be
3 additional infrastructure down the road. So I can't
4 say definitively that if there were cost overruns
5 for the one project they would not also happen for
6 other projects.

7 **COMMISSIONER SKOP:** Okay. But it's not an
8 apples-to-apples comparison until you need that
9 incremental capacity. For serving the 400 Bcf
10 that's necessary for the modernization plants within
11 the near term, that could be reasonably accomplished
12 by one or more options, and one of the options
13 certainly would be building the proposed
14 EnergySecure pipeline.

15 **MR. BALLINGER:** Correct.

16 **COMMISSIONER SKOP:** The other option might
17 be having FGT do some sort of looping or additional
18 compression that would not require a pipeline, is
19 that correct?

20 **MR. BALLINGER:** Correct. But this
21 analysis goes well beyond that and includes
22 additions. It doesn't give you the analysis of
23 stopping at 2014 and holding the gas needs flat.

24 **COMMISSIONER SKOP:** Okay. But there is
25 some benefit to having additional capacity within

1 the forecast period for additional base load
2 generation that will come on-line at some
3 predetermined date. I think 2021 is the forecast
4 within the staff recommendation, is that correct?

5 **MR. BALLINGER:** Yes. I think part of the
6 benefit of this is having that capacity available as
7 you grow into it.

8 **COMMISSIONER SKOP:** Thank you.

9 **CHAIRMAN CARTER:** Thank you.

10 **MR. TRAPP:** Chairman, could I also
11 interject?

12 **CHAIRMAN CARTER:** Bob Trapp.

13 **MR. TRAPP:** You know, I'm not sure that we
14 are giving full examination to the chart that is on
15 Page 40. We have talked a lot today about the risk
16 associated with cost overruns and forecasts not
17 materializing and things of that nature, but I think
18 you also need to pay attention to the right hand
19 column in this chart, and this has to do with the
20 nuclear delay case.

21 It's a scenario that says what happens if
22 something happens to the -- you know, we're probably
23 first in the nation to test the new era of nuclear.
24 There's a lot of risk associated with whether or not
25 those nuclear power plants are going to be able to

1 come on-line in the time that was estimated at the
2 time of the need determinations. So in their
3 analysis, Florida Power and Light has also done
4 cases that looks at a nuclear delay that would
5 necessitate advancing gas plants into their plan.
6 That's a legitimate scenario analysis as far as
7 staff is concerned, and that shows considerable more
8 savings to the consumer should a contingency like
9 that occur.

10 Again, seven out of these eight -- excuse
11 me, yes, seven out of eight cases show that this
12 particular project is more cost-effective over its
13 lifetime than the alternative of FGT's comparable
14 orange-to-orange comparison.

15 Only in the case of the decreased load
16 growth, which basically assumes that we're going to
17 stay in a recessional state for some period of time
18 is there a negative, and that negative, quite
19 frankly, is so small as to be insignificant.

20 **CHAIRMAN CARTER:** Okay.

21 Commissioner Argenziano, did you have a
22 question? Should I go to Commissioner Skop and come
23 back to you?

24 **COMMISSIONER ARGENZIANO:** Yes.

25 **CHAIRMAN CARTER:** Commissioner Skop,

1 you're recognized.

2 **COMMISSIONER SKOP:** Thank you, Mr. Chair.

3 To Mr. Trapp's point, which is well taken,
4 in terms of the scenario that was used, was the base
5 case the primary scenario that was run, or refresh
6 my memory in terms -- the hearing has been quite a
7 long time ago.

8 **MR. BALLINGER:** Yes. Your base case is
9 the, I guess, I want to say most likely to occur,
10 and then we ran sensitivities off of that.

11 **COMMISSIONER SKOP:** Okay. So looking at
12 the nuclear delay scenario, and, again, I think the
13 projected in-service dates were 2020, 2021, 2019,
14 something like that for the Turkey Point 6 and 7
15 units that were previously approved by the
16 Commission for a need determination. But following
17 the curve showing the present value revenue
18 requirements for the nuclear delay scenario, I guess
19 the present value revenue requirement would not
20 become positive or reach that inflection point until
21 approximately 2032, is that correct?

22 **MR. BALLINGER:** That's correct. You would
23 start seeing annual savings about 2017 when the gas
24 plant got advanced because of the nuclear delay, and
25 those annual savings then would accumulate over time

1 and have a net cumulative effect about 2031 it looks
2 like.

3 **COMMISSIONER SKOP:** Okay. So between the
4 current period, 2012 or 2013, you know, during the
5 construction period that has AFUDC and then
6 construction of the pipeline, customers would
7 essentially pay for the construction of the pipeline
8 and then the break-even point would shift to the
9 left by approximately ten years, is that correct?

10 **MR. BALLINGER:** Correct.

11 **COMMISSIONER SKOP:** Okay. And in terms of
12 the recognized savings in the nuclear delay
13 scenario, the cumulative present value revenue
14 requirement, if I look at this chart correctly,
15 would approximately be \$500 million in 2009 dollars
16 as opposed to the 200 million savings under the base
17 case scenario, is that correct?

18 **MR. BALLINGER:** Correct. That's on Page
19 40.

20 **COMMISSIONER SKOP:** All right. Thank you.

21 **CHAIRMAN CARTER:** Thank you, Commissioner.

22 Do you have any questions? I am looking
23 at both of these charts. It's never a good idea to
24 think out loud for me, but, hey, I'm in it right
25 now.

1 Looking at both of these charts, is there
2 a bottom line to each that I can find from -- and I
3 know they both go to 2053. Is there a bottom line
4 that I can juxtapose between Scenario A and Scenario
5 B, the base scenario for Company B?

6 **MR. BALLINGER:** I think we can sum it up
7 as you have got -- anytime we look at a need
8 determination you want to look at sensitivities to
9 get an idea, because we don't know precisely what
10 the costs are going to be. So we have to test
11 ranges. We look at ranges of fuel forecasts and
12 load forecasts, so this is not foreign to us. We
13 tend to look at how much can things change in the
14 future and it still looks like it's going to be a
15 good deal. And as Bob said earlier, it looks like
16 seven out of the eight scenarios we studied it looks
17 like it shows a positive benefit.

18 If I could, I'd like to explain the other
19 sensitivities and give you a feel for what we are
20 looking at. I am on Page 40 in that table. The FGT
21 March proposal under the base case scenario, which
22 means all the base load forecasts and all of that
23 and the only thing that changed was FGT submitted an
24 unsolicited proposal in March right before FPL
25 filed. It wasn't part of the RFP or the

1 solicitation process.

2 As discussed in the recommendation, FPL
3 had some concerns with that request or that
4 proposal, but they evaluated it anyway straight up,
5 and it showed that the EnergySecure Line was still
6 \$26 million more cost-effective. Now, that's
7 getting marginal in the out years, but there were
8 some concerns. One of it being that the cost of
9 material in the FGT proposal was a big portion of
10 that. That same decrease in cost of material was
11 not applied to the EnergySecure line. So in my
12 mind, like we talked earlier, if materials drop they
13 are going to drop for all, and I think the relative
14 difference would be about the same.

15 That same proposal was compared to the
16 nuclear delay scenario, and, again, you see
17 significant savings with the nuclear delay. And as
18 you will see throughout this, what this really tells
19 you is that this pipeline is a good hedge for the
20 nuclear delay scenario, if that happens. If the NRC
21 decides to drag its heels or for whatever the
22 permitting takes a year or two longer, FPL with the
23 EnergySecure line has got -- the benefits come that
24 much sooner to it.

25 The cost of capital sensitivity, staff

1 asked the utility as discussed earlier I think by
2 Mr. Springer, their original economic analysis had
3 an ROE of 11.75, and staff is aware they had a rate
4 case in here asking for 12.5 ROE, and we wanted to
5 see what the effect of cost of capital would do
6 since this is a capital intensive project. As you
7 can see, going to a higher ROE of 12.5 percent
8 lowers the cost-effectiveness of the project
9 significantly, by almost \$150 million on a present
10 value basis. Okay. Still under the nuclear delay
11 scenario, there is \$344 million of savings even with
12 the 12.5 ROE. That's what that sensitivity line is
13 for.

14 And then the final line of the decreased
15 load growth was taking the University of Florida's
16 low load growth that was projected out there, you
17 heard earlier discussions on Issue 1 about the load
18 growth or load forecast, which one do we use. Staff
19 has come to the conclusion that the adjustments FPL
20 made were okay. However, we looked at the
21 sensitivity. What if you did use the lower end of
22 the University of Florida's growth. That shows
23 under your other base case assumptions, everything
24 else held constant, just the load growth change,
25 it's a net cost of the EnergySecure pipeline

1 compared to FGT of almost \$7 million. So it's about
2 a break even, even under that low load forecast that
3 we don't need the gas until way out in the future.

4 Again, under the nuclear delay scenario
5 you still have \$100 million of projected benefits.
6 So that is just a quick walk-through of that table
7 of what we look at. So in staff's mind in the
8 primary is there is a lot of flexibility in this
9 thing. A lot of what-ifs can happen and still show
10 that this project looks like the best deal. And,
11 again, we are charged with making a decision today
12 based on the facts we know today for something that
13 is going to happen in the future, so we try to test
14 the reasonableness of what's going to happen.

15 **CHAIRMAN CARTER:** Commissioner Skop.

16 **COMMISSIONER SKOP:** Thank you, Mr.
17 Chairman. I know on Page 40 it shows, I guess, a
18 sensitivity matrix, but I guess I'd like to refer
19 back to the present value revenue requirement chart
20 because, again, that to me shows three sensitivity
21 analyses that have been run, one for the base case,
22 one for the assumption of a nuclear delay, and one
23 based on reduced UF-based load growth.

24 **MR. BALLINGER:** Correct. This would give
25 you the numbers -- back on Table 40, the base case

1 of 208, the nuclear delay of 513, and the decreased
2 load growth of negative seven.

3 **COMMISSIONER SKOP:** Okay.

4 **MR. BALLINGER:** We have charts that do all
5 these other sensitivities. I didn't want to freak
6 you out with a bunch of graphs.

7 **COMMISSIONER SKOP:** I guess to me what is
8 somewhat instructive and clearer than the table on
9 Page 40 is seeing the graphical representation
10 before us with the three lines and showing the
11 effect of what scenario may be more predominant than
12 another. But with respect to the base case, I think
13 as you previously mentioned, the inflection point
14 for showing positive present value to consumers
15 would not occur until 2040, is that correct?

16 **MR. BALLINGER:** Correct, on a cumulative
17 basis.

18 **COMMISSIONER SKOP:** Okay. And with the
19 nuclear delay, the curve shifts to the left and so
20 consumers will not see present value benefit until
21 approximately 2031, is that correct?

22 **MR. BALLINGER:** Correct. And as discussed
23 this is not uncommon for capital intensive projects.

24 **COMMISSIONER SKOP:** Okay. And with
25 respect which is the UF-based load growth, which is

1 the pink line, I believe, does that cross the line
2 in 2053 or even show positive?

3 **MR. BALLINGER:** No, it would be a negative
4 seven as in the table here. And all the other
5 scenarios that are on this table would fall between
6 the green line and the pink line to give you a feel.

7 **COMMISSIONER SKOP:** Okay. Let's take the
8 green line, which based on these lines is the
9 most -- the green line appears to be the most
10 favorable for consumers to the extent that the
11 payback begins to materialize in 2031, and then it
12 shows approximately \$500 million of cumulative
13 present value revenue requirement, if I'm reading
14 this correctly.

15 Assuming we take that particular scenario,
16 which, again, is not the base case, but just for the
17 sake of discussion, if we took the nuclear delay
18 scenario, how would the primary staff recommendation
19 address the concerns raised by alternate staff as to
20 open access on the pipeline as well as the
21 intergenerational inequity argument to the extent
22 that consumers would be paying from 2012 until
23 approximately -- or actually paying more from 2012
24 to approximately 2031 before they started to see
25 some benefit?

1 **MR. BALLINGER:** Okay. I'll take it in two
2 parts. First, the open access. Part of FPL's
3 filing is that they would -- this pipeline would
4 allow them to do two things, capacity releases of
5 existing FGT capacity which they are doing today,
6 which are short term interruptible releases of gas
7 transportation capacity, and they also requested
8 that they be allowed to make third-party sales,
9 direct sales out of this line, ala open access.
10 That's the contention we have in Issues 14, 11, and
11 13, would those sales result in regulation under 368
12 or 366. That's a little nuance.

13 What I would like to point out is all of
14 these analyses do not include those additional
15 revenues that would be gained from those sales.

16 **COMMISSIONER SKOP:** Okay.

17 **MR. BALLINGER:** They were probably going
18 to be minor in nature, they weren't included in the
19 cost-effectiveness, so in my mind they are the gravy
20 on the mashed potatoes.

21 **COMMISSIONER SKOP:** That's the point I
22 want to flesh out a little bit more with respect to
23 the off-system sales with the capacity release. If
24 I understand, and alternate staff jump in if I'm
25 wrong on this, but with respect to the

1 proposed pipeline, the one that FPL would build,
2 there is no open access on that pipeline, per se,
3 it's, you know, interconnected only to the FPL
4 plants for the most practical purposes, whereas the
5 only open access would be the release of firm
6 capacity that FPL ratepayers have already paid for
7 on FGT of which any additional revenue might be
8 negligible based upon the fact that -- some of the
9 things that we have heard here this morning.

10 **MR. TRAPP:** Let me jump in at this point
11 and at least give you my perspective with respect to
12 your question. I think your question goes right to
13 does Florida Power and Light need an open access
14 transmission pipeline? No, they don't. They need
15 gas transportation to their power plants. That is
16 the petition before you, to build a gas pipeline to
17 their power plants that they will own and operate.
18 It happens that in the projections for the sizing
19 and the planning for the sizing of the pipeline,
20 they are sizing it at 600 million Btu per day
21 capacity for the initial construction of a 30-inch
22 pipeline.

23 What will that get us? That will,
24 according to the testimony, supply the Cape
25 Canaveral and Riviera needs in the 2013/14 time

1 frame. It will provide, depending on what happens
2 with the nuclear power plants, potentially based on
3 the estimates in the record, a three to seven-year
4 temporary surplus of pipeline capacity for which the
5 company has stated in the record they will use that
6 capacity. It won't be idle, it won't be just
7 sitting there.

8 They are going to utilize that capacity
9 for three things. One is to provide contingency
10 backup should something happen with a hurricane, or
11 weather, or whatever. They have that capacity to
12 weather that. Two, they will use it to economically
13 dispatch their electrical system. That's what this
14 gas release is all about, it's basically picking the
15 most economical gas transportation to the existing
16 system out there beyond Canaveral and Riviera. And,
17 third, to the extent that they can, and, quite
18 frankly, in my opinion, the record is a little
19 doubtful as to whether or not there is a market for
20 nonfirm temporary gas transportation in that three
21 to seven-year time period. After that time period,
22 however, the current forecasts indicate that Power
23 and Light is going to be a gas-run electric utility
24 and they are going to need to build more gas power
25 plants. That pipeline will be 100 percent fully

1 utilized to supply electric power plant generation
2 in Power and Light's system. They don't need an
3 open access.

4 Open access means you are going to compete
5 with other utilities in Florida for the supply of
6 gas. Power and Light needs this gas. Power and
7 Light wants to build a pipeline to get that gas, and
8 that's my take on this whole project.

9 **CHAIRMAN CARTER:** Commissioner, yield for
10 a moment, please, so I can get Commissioner
11 Argenziano. I will come back to you, Commissioner.

12 Commissioner Argenziano.

13 **COMMISSIONER ARGENZIANO:** Just to that
14 point, and I understand Florida Power and Light
15 needing that to fulfill their own needs, but I think
16 they also are indicating that it would be a benefit
17 to the whole state for open access to -- but very
18 limited. So in one hand -- I hear what you're
19 saying, but I hear them lauding the capability of
20 this pipeline to be used for open access to a
21 certain degree, isn't that true?

22 **MR. TRAPP:** There's no doubt that the
23 state has relied on open access transmission
24 pipelines to date to provide its gas. The current
25 FGT system provides 63 percent of Florida Power and

1 Light's current gas. If FGT were to build this
2 project to supply the next increment of Power and
3 Light's gas, it takes it up to 80-something percent
4 dependency on FGT. That to me indicates there are
5 certain competitive advantages for Florida Power and
6 Light to basically compete with FGT for market
7 share.

8 That to me has a benefit to the state
9 because it signals other utilities of the state
10 that, hey, maybe we don't have to rely on these
11 FERC-regulated open access build it
12 if-and-when-we-come type of lines. So I think to me
13 it is kind of six of one and half a dozen of the
14 other whether you put dependency upon open access
15 being beneficial to the state relative to building a
16 locked down, I control it, kind of rent versus own
17 pipeline to Power and Light.

18 **COMMISSIONER ARGENZIANO:** And I --

19 **MS. BROWN:** Commissioner, if I might just
20 break in here for a minute. We are going to discuss
21 this more in another issue.

22 **COMMISSIONER ARGENZIANO:** Okay. And I'll
23 look forward to that. And I understand that, and
24 I'm really trying to grasp that because the company
25 is saying, look, I could do this. We don't have to

1 be reliant upon anybody. We could do it. We could
2 do it a better price and better for the consumer.
3 Great.

4 There are, of course, some concerns with
5 some lack of specificity and whether there really is
6 the cost-effectiveness that we are banking on in the
7 FPL scenario as Alternative 1. The primary
8 alternative is saying -- the secondary alternative,
9 or whatever we call it, Alternative 2 is saying
10 maybe that's not so. So that brings a question.
11 And I understand that, I understand that the company
12 may want to do that.

13 But let me ask another question, and it
14 may not fit in here but somewhere down the line
15 before I forget it, and it's simple as probably can
16 be when we get to the end of all of this to decide
17 which is the best way to go.

18 Under the scenario of the company having
19 the pipeline, you know, going into rate base rather
20 than a separate subsidiary. If the pipeline is not
21 in rate base and it is under a separate entity, or
22 it goes more to the shareholder, or to the fuel
23 clause where I guess there is no profit then made on
24 that part of the building of the pipeline --

25 **MR. TRAPP:** No, ma'am. It's rent versus

1 own. You're going to pay. It is either going to
2 flow through the fuel adjustment clause or the
3 customer. But the cost of a pipeline is the cost of
4 a pipeline and whether you, you know, rent that
5 capacity, you're going pay the landowner for his
6 total cost of the property plus taxes, insurance
7 profit, and everything else. That's going to be in
8 the rate you pay.

9 **COMMISSIONER ARGENZIANO:** But now if the
10 shareholder -- if it moves to the -- the pipeline is
11 a separate subsidiary -- let me see if I have got
12 this right -- and the shareholder shares
13 responsibility and risk in that, does that then
14 create -- I don't know if it would create -- what
15 word am I looking for? Would it create more of a
16 scrutiny because the shareholder now is, you know,
17 I'm going to lose bucks rather than it all being on
18 the ratepayer where maybe there is -- and I know
19 that is iffy, but it is a question that comes to
20 mind.

21 **MR. BALLINGER:** I think what you get is
22 what has developed in the gas pipeline is building
23 the capacity that is needed in steps and not having
24 this infrastructure in place for a temporary window
25 of three to seven years of excess and controlling.

1 You will get to where the companies will build just
2 what is requested by the buyers, the utilities out
3 there, and not really building excess to then market
4 competitively. They gauge their risk of the capital
5 that they expend. They look at I'm going to build
6 just enough pipe that I need to meet the needs out
7 there of the customers who have signed agreements.
8 Unlike an electric utility who has to project load
9 and has to serve everybody who shows up regardless,
10 the gas industry is looking at contracts, and FPL is
11 saying, okay, I need 20 years worth of gas at this
12 much and they know how much it is. They have a
13 fixed load that they know they can build for, so
14 it's slightly different.

15 **MS. BANKS:** Cheryl Banks --

16 **MR. TRAPP:** And addressed in another
17 issue, staff has offered what we think the
18 regulatory protections are that the Commission has
19 used in the past and is available in the future with
20 regard to making sure that Florida Power and Light
21 prudently recovers only that cost that they should
22 recover from the ratepayers.

23 If the line is used, they should recover
24 the cost. If there is excess in the line, they
25 should do everything humanly possible to sell or use

1 that -- find some other way to use that capacity and
2 get revenues to offset to the ratepayers. And it's
3 this Commission's responsibility to scrutinize that
4 and make sure that they justify any difference
5 between the fully allocated cost of that line and
6 whatever they get in terms of revenues from
7 off-system sales. But, again, that's another issue.

8 **MS. BROWN:** And, Commissioner Argenziano,
9 the alternate staff will have the opportunity to
10 present their position on that matter going forward.

11 **COMMISSIONER ARGENZIANO:** Okay. When we
12 get to that I would appreciate that, to hear both
13 sides okay. I will just wait until that time, and
14 I'll write some questions down.

15 **CHAIRMAN CARTER:** Okay. Commissioner
16 Skop.

17 **COMMISSIONER SKOP:** Thank you, Mr. Chair.
18 Just some follow-up questions with respect
19 to capacity release. I guess isn't the notion of
20 capacity release effectively asking consumers to pay
21 for redundant capacity for the three to seven years
22 that there would be excess capacity?

23 **MR. BALLINGER:** But that is happening
24 today. There is excess gas transportation capacity
25 today that FPL does and sometimes they temporarily

1 release capacity when it is economic.

2 **COMMISSIONER SKOP:** But they need that to
3 meet their needs. You're talking about future
4 additions to meet some needs that are not fully
5 subscribed at this point.

6 **MR. BALLINGER:** When they secured the gas
7 requirements they look at running their plants full
8 load. They have to have enough gas to be able to
9 run them full out. If the electric load is not
10 there, they don't run the plants full out, they have
11 some transportation capacity to release.

12 **COMMISSIONER SKOP:** I understand that.
13 But, again, I'm trying to stay apples-to-apples so I
14 can have a better perspective and understanding
15 about this, and we seem to be diverting to apples
16 and oranges.

17 With the existing capacity that has been
18 subscribed to, which is firm capacity, that's to
19 enable FPL to operate all of its plants based on its
20 gas requirements at full load, and then obviously
21 you have to size to maximum requirement.

22 **MR. BALLINGER:** Uh-huh.

23 **COMMISSIONER SKOP:** Okay. And that has
24 been done. I have no problem with that. That's the
25 prudent thing to do. But in the proposed project,

1 the initial requirement is 400 Mcf for the Riviera
2 Beach and the Canaveral conversion plans, and that
3 will be through 2014, and I don't think we have
4 another gas plant coming on until 2021. So you have
5 200 Mcf of additional incremental capacity. That's
6 firm capacity that the ratepayers are paying for,
7 but on the same side you also have additional
8 capacity that they are going to directly free up
9 when they are able to do so, but you are
10 essentially -- it's redundant capacity at that point
11 because you have excess capacity and it's not fully
12 subscribed or needed.

13 **MR. TRAPP:** But, Commissioner, look at the
14 deal. How much did it cost to get that 400 to 600
15 move in terms of capital? \$15 million. The record
16 in this case shows, and I think it was this past
17 year, Power and Light recouped \$3 million in annual
18 revenue associated with existing capacity release.
19 So it's a great deal.

20 **COMMISSIONER SKOP:** I am not trying to
21 engage in an argument. I'm trying to better
22 understand the position of primary staff and
23 alternate staff on the issues, okay? Because,
24 again, there has been some concern about capacity
25 release as a potential revenue benefit to make the

1 economics better. But, again, I'm hearing two
2 different sides.

3 You know, primary staff is saying it's a
4 benefit. Alternate staff is saying, well, there is
5 no real revenue that is going to result from that
6 because when capacity is released everyone is
7 releasing capacity. So, again, I'm trying to
8 discern or separate the wheat from the chaff.

9 **MR. BALLINGER:** Exactly. And what I want
10 to point out is what Bob said, the 200 additional
11 Mcf of transportation capacity comes at a cost of
12 about \$15 million for some compression facilities.
13 In later issues we talk about a ratemaking procedure
14 you can do to remove that 15 million from base rates
15 if you want to cover the incremental cost. There is
16 a variety of things you can do to lessen the amount
17 in rate base.

18 Aside from that, the 200 excess can be
19 used for reliability purposes at Martin if there is
20 a problem on the FGT line or whatever. And I forgot
21 the last thing I was going to say.

22 **COMMISSIONER SKOP:** To that 15 million --

23 **MR. BALLINGER:** Oh, I'm sorry, I know what
24 it was. That the revenues for these releases were
25 not included in this cost-effectiveness analysis.

1 **COMMISSIONER SKOP:** Okay. And that's the
2 base case.

3 **MR. BALLINGER:** In all these scenarios we
4 included no revenues for any off-system sales or
5 capacity releases. So those would be extra revenues
6 that would enhance the cost-effectiveness. If it's
7 a dollar --

8 **COMMISSIONER SKOP:** With respect to the
9 cost of the incremental capacity of building a
10 pipeline of, I guess, 600 Mcf versus the 400 that is
11 needed, is that incremental cost, because I thought
12 I heard two numbers, and I haven't been able to
13 track it down. But I thought I heard 15 million and
14 then later in the hearing I thought I heard
15 150 million, so I'm wondering which is the correct
16 number there?

17 **MR. BALLINGER:** The 15 million.

18 **COMMISSIONER SKOP:** Okay. And what page
19 is that on?

20 **MR. BALLINGER:** Robert, help me out here.
21 Maybe the \$150 million comes from the nuclear delay
22 reduction. I could have sworn it was in Issue 10,
23 and I'm scanning through here to find it.

24 **MR. GRAVES:** Page 13.

25 **CHAIRMAN CARTER:** Say again?

1 **MR. GRAVES:** Page 13, the second to last
2 paragraph.

3 **MR. BALLINGER:** Yes. It's on Page 56,
4 Commissioner, I'm sorry.

5 **COMMISSIONER SKOP:** And just so you know,
6 I mean, I thought during the hearing that's the
7 first number I heard, but then subsequently I
8 thought that I might have heard 150. So, again, I
9 was trying to get some --

10 **MR. BALLINGER:** And that's where we talked
11 about the alternative ratemaking treatments, that is
12 where we brought it up.

13 **COMMISSIONER SKOP:** All right. Let me
14 move on to my other questions. I think this has
15 already been touched upon by a question that
16 Commissioner Argenziano presented about, you know,
17 why the need to put this in rate base, which I
18 believe is Issue 11. But is it correct to
19 understand that FPL has stated in the record that if
20 this is not put in rate base it would not build the
21 pipeline?

22 **MR. BALLINGER:** I believe so. I believe
23 that was their contention.

24 **COMMISSIONER SKOP:** Okay. All right. And
25 one other technical question with respect to the

1 proposed pipeline, which is not open access, but
2 merely serves the three FPL plants, how does that
3 enhance reliability if that's not interconnected
4 with any other pipeline? For instance, if there
5 were a pipe failure, all three of those plants are
6 effectively kind of forced to use alternate fuel,
7 right?

8 **MS. BANKS:** That's actually Issue 3 that
9 we can go into. We can address it now.

10 **COMMISSIONER SKOP:** No, we'll go back to
11 Issue 3 if we need to.

12 **CHAIRMAN CARTER:** That's the next one. We
13 are on 10 now, we will go back to 3.

14 **COMMISSIONER SKOP:** That's fine. Just two
15 more questions, Mr. Chair. On Page 6 of the staff
16 recommendation in relation to the incremental
17 capacity, how would primary staff rebut the FGT
18 contention that FPL is asking for the 600 Mcf
19 initial capacity because the capacity is basically
20 benchmarked to the upstream pipeline provider, and
21 that was the smallest that the upstream pipeline was
22 willing to build?

23 **MR. BALLINGER:** I don't know that that was
24 determined during the hearing. FPL's solicitation
25 asked for 400, 600, and 800 Mcf, I believe, per day

1 bids from a variety of people. They got a pure
2 interstate proposal that came all the way from out
3 of state down to the plants, they got the Company E
4 proposal, which was just an interstate portion down
5 to the commencement point of this line, and the
6 total interstate one was the FGT proposal.

7 **COMMISSIONER SKOP:** Okay. So now that we
8 know for all practical purposes that the FPL
9 proposed pipeline, the intrastate pipeline is sized
10 for 600 Mcf, why would it not be appropriate to
11 further definitize the solicitation and seek the
12 best price on that particular option?

13 **MR. BALLINGER:** I would suggest they did
14 because they asked for 400, 600, and 800 Mcf bids.

15 **COMMISSIONER SKOP:** But, I mean, that's
16 kind of open-ended. That's not very, you know,
17 specific and concise to what you want to build. You
18 know, I can say go build a luxury cruise ship or
19 build me a boat that will take me fishing and back
20 or something, you know, or whatever.

21 **MR. BALLINGER:** I take the other view that
22 it's more open-ended in letting the responders put
23 together their best project that they think can
24 serve your needs.

25 **COMMISSIONER SKOP:** Okay. All right.

1 Fair enough.

2 And then also one other question with
3 respect to, I think, a comment that you made that if
4 FPL ratepayers would be asked to pay for the
5 proposed pipeline, then certainly it would be built
6 to the 600 Mcf. And I think that you stated that
7 that was consistent with what has been requested.
8 But I think also in a response to a question you
9 stated that if the proposed project would not be
10 allowed to be recovered through base rates, that
11 effectively that would change FPL's behavior to the
12 extent that the shareholders would be subject to
13 risk and they would size the pipeline based upon
14 necessary and current requirements as opposed to
15 excess capacity. Can you distinguish those?

16 **MR. BALLINGER:** I don't think that was
17 FPL's contention that they would resize the project.
18 I think they contended that they would walk away
19 from this project.

20 **COMMISSIONER SKOP:** Okay. But in terms of
21 the financial choices of who bears the risk, if FPL
22 were not allowed to recover this in rates and had to
23 do it on its own development, I think that you
24 mentioned that that would change the behavior to the
25 extent that it would be sized more appropriately to

1 what would be fully subscribed at this time with
2 room for later expansion.

3 **MR. BALLINGER:** I don't know that it would
4 be resized. I think FPL, as they stated, would walk
5 away from this particular project. Whether they
6 would go forth and build a 400 Mcf line on their
7 own, I don't know.

8 **MS. BANKS:** I think that was in response
9 when Mr. Ballinger was talking generically about how
10 pipelines are built and how they are structured, and
11 I do beg to differ. In my view he said basically
12 that you will only build what you need, and I think
13 that is where the Commissioner was coming from, that
14 you only build what you need because you don't want
15 to be at risk.

16 But I will tell you that the Sunshine
17 Pipeline, that while it was not built, the
18 Commission did here the need determination. That
19 pipeline was sized much larger than it had precedent
20 agreements for, and the Commission when it did that
21 put a contingency upon it that it would be at risk
22 for the difference between what it had as precedent
23 agreements, confirmed capacity commitments, and how
24 big it sized the pipe. So, pipelines do, in fact,
25 do build pipelines bigger than what they actually

1 have commitments for.

2 **COMMISSIONER ARGENZIANO:** Mr. Chair.

3 **CHAIRMAN CARTER:** Commissioner Argenziano
4 and then I'll come back to you, Commissioner Skop.
5 Commissioner Argenziano.

6 **COMMISSIONER ARGENZIANO:** Thank you.

7 It's apparent there are still definite
8 differences in staff, and let me ask this question
9 for better clarification for me. And it may be
10 repeating it, but give me really -- I guess, cut to
11 the chase answer as to why would FPL walk away if it
12 wasn't -- from building the pipeline, it wasn't in
13 bate race -- rate base. See, there's dyslexia.
14 (Laughter). Backward. I knew it would come out
15 sooner or later. Why would they walk away from a
16 pipeline for something they need if it wasn't in
17 rate base? And I want answers from maybe both
18 alternatives that we have.

19 **MR. DEVLIN:** I guess I'm on the
20 alternative team on this one.

21 **COMMISSIONER ARGENZIANO:** Which
22 alternative?

23 **MR. DEVLIN:** Cheryl's team. It's sort of
24 a supposition on my part why FPL would take that
25 position other than putting these dollars in rate

1 base means, at least in my mind, that 100 percent of
2 the risk of this investment is now placed on
3 ratepayers' shoulders. Whereas if it's with a
4 separate subsidiary there is at least some risk that
5 is going to be borne by the shareholders in the
6 event the contracts aren't such where they get
7 complete cost-recovery through the clause. There is
8 some uncertainty when it's a separate subsidiary
9 versus putting it in rate base where there is very
10 little risk to FPL.

11 **COMMISSIONER SKOP:** If it were a separate
12 subsidiary and some risk was on the shareholder,
13 wouldn't that translate into, I guess, more scrutiny
14 for the best effectiveness and least risk that you
15 can get?

16 **MR. DEVLIN:** I would say yes.

17 **COMMISSIONER ARGENZIANO:** And the other
18 side?

19 **MR. BALLINGER:** We suggested some
20 ratemaking alternatives that do the same thing, if
21 you will, remove some of the assets from rate base
22 to incentivize the company to get these additional
23 revenues. There's other ratemaking treatments you
24 can do to have the shareholders bear some risk. So
25 you have those tools available for you even under

1 rate base treatment.

2 **COMMISSIONER ARGENZIANO:** What are the
3 other -- what better way -- let me ask this the only
4 way I know. What better way than sharing some of
5 the risk with the shareholder to ensure that there
6 is the best scrutiny? If all the risk is on the
7 ratepayer, I mean, who cares if you build it bigger
8 or it's not as cost-efficient? It's going to be
9 paid for by the ratepayer. But if the shareholder
10 takes some risk, there is a little bit more scrutiny
11 or scrutinizing on the effectiveness and what you
12 really need.

13 **MR. BALLINGER:** I agree, and I think that
14 you have two risks. Even though you may certify a
15 need today, that is not a guarantee of cost-recovery
16 in the future. The utility still has to justify it
17 prudently incurred those expenses, what they were,
18 how they spent them. That's one risk that are borne
19 by shareholders.

20 The second risk is at the juncture when it
21 comes on-line we may look at load forecasts. There
22 may not be the gas needs at that time, and we may
23 question the utility, why did you go ahead and build
24 this line when you saw the load dropping off, things
25 of that nature. We're removing half of the assets

1 out of rate base, and that puts it right back on the
2 stockholders. So there is mechanisms that you can
3 do on the back end, I guess, is what I'm suggesting.

4 **COMMISSIONER ARGENZIANO:** But it is little
5 bit more difficult in retrospect, isn't it?

6 **MR. BALLINGER:** It may be. I think you
7 can get the same results and, yes, it may be a
8 little bit more tenuous.

9 **COMMISSIONER ARGENZIANO:** Thank you.

10 **CHAIRMAN CARTER:** Commissioner Edgar and
11 then Commissioner Skop.

12 **COMMISSIONER EDGAR:** I didn't hear the
13 last thing that you said. It may be a little more
14 what?

15 **MR. BALLINGER:** It might be a bit more
16 tenuous. It's hard after it's spent, I agree, to
17 try to figure that, but that is regulation. We look
18 back at actions that have occurred and judge.

19 **COMMISSIONER ARGENZIANO:** Saying that,
20 that's why we are here discussing both alternatives.

21 **MR. BALLINGER:** I absolutely agree.

22 **COMMISSIONER ARGENZIANO:** Regulation works
23 both ways.

24 **MR. BALLINGER:** I absolutely agree.

25 **COMMISSIONER EDGAR:** I do have some

1 comments and maybe questions, but I think
2 Commissioner Skop was ahead of me, so I will gladly
3 wait.

4 **CHAIRMAN CARTER:** Commissioner Skop,
5 you're recognized.

6 **COMMISSIONER SKOP:** Thank you, Mr.
7 Chairman.

8 I guess if I could -- I guess Mr. Devlin
9 would probably be a good person to answer this one,
10 but could I ask you to look at Late-filed Exhibit
11 97, please.

12 **MR. BALLINGER:** Is that the rate
13 comparison?

14 **COMMISSIONER SKOP:** Yes.

15 **MR. BALLINGER:** Okay.

16 **CHAIRMAN CARTER:** Have you guys got an
17 extra copy of that?

18 (Inaudible. Microphone off.)

19 **COMMISSIONER EDGAR:** I don't know, because
20 I don't know what 97 is.

21 **COMMISSIONER ARGENZIANO:** (Inaudible.
22 Microphone off.) -- can I please ask a question?

23 **CHAIRMAN CARTER:** Yes. While they are
24 doing that, Commissioner Argenziano, you're
25 recognized.

1 **COMMISSIONER SKOP:** Can I ask a question a
2 second time? I guess I still need a better
3 understanding of why the company would say they
4 would walk away from something they need, especially
5 if they think they could do it more cost
6 efficiently.

7 **MS. BROWN:** Commissioner Argenziano, if I
8 might try to -- the explanation that FPL gave in the
9 hearing and in its post-hearing filings was that it
10 didn't want to be in the natural gas transmission
11 pipeline business. There would be administrative
12 expenses to setting up a separate subsidiary, and
13 its primary intention was to serve the needs of its
14 power plants, and that's why it said it would not do
15 it.

16 **COMMISSIONER ARGENZIANO:** And I remember
17 that, but I don't know the amounts. I don't know if
18 it's substantial enough to walk away from something
19 you need, and that's what I'm trying figure out.
20 Would you really walk away from something you need
21 that is not that substantial, you know, and not that
22 difficult to do? And it is more competitive, but I
23 understand --

24 **MS. BROWN:** It's my understanding that
25 there is some record evidence, and I may need some

1 time to find it, but that the administrative costs
2 of setting up a separate subsidiary would not be
3 significant. Isn't that right?

4 **COMMISSIONER ARGENZIANO:** That is kind of
5 the difficulty I'm having with it. I don't
6 understand if the company has other reasons that I
7 didn't see, and if they are just -- I understand
8 they may not want to be in the business, you know,
9 of the pipeline. Well, then maybe that's a decision
10 they need to rethink.

11 **MS. BANKS:** I would agree with that. I
12 think that I personally questioned that, because if
13 you have a cost-effective project that you believe
14 in that will work, I am at a quandary as to why you
15 wouldn't do it anyway. And I could not find any
16 kind of backup reasoning to support that premise of
17 why you want it, other than the facts that Martha
18 just alluded to.

19 **MR. TRAPP:** Staff 100 percent agrees on
20 that. We're in agreement. I further hold that if
21 you find a need for gas in this case, Power and
22 Light better come up with a solution. So --

23 **COMMISSIONER ARGENZIANO:** I was trying to
24 see if I missed something.

25 **MS. BROWN:** It is our feeling that they

1 probably would come up with a solution.

2 **COMMISSIONER ARGENZIANO:** Okay.

3 **CHAIRMAN CARTER:** Commissioner Edgar.

4 **COMMISSIONER EDGAR:** Thank you.

5 While we are waiting for 97, which gets
6 me, I think, back to where I was earlier today to
7 follow up on that. Which is I think that I have
8 been convinced as to the need and the benefit to the
9 state of a third pipeline for all the reasons that
10 have been discussed and were discussed at hearing
11 for supply, and redundancy, and those types of
12 concerns.

13 But I am just wondering if the two
14 proposals that we have before us, which is go
15 forward, as FPL had requested, or rebid, if there
16 isn't a third approach, which may be whatever is the
17 best way -- if this full Commission agrees to make a
18 determination of need and then direct the utility to
19 come back to us at some point in time with how they
20 will -- how they will propose under those
21 circumstances to meet that need.

22 And, again, that may be overly simplistic,
23 but it just seems to me that we are getting wound
24 around lots and lots and lots of technical details,
25 all of which are important, some of which are more

1 interesting than others, but it still, in my mind,
2 comes down to is there a need, and if indeed there
3 is, how do we cost-effectively meet that need for
4 the best interest of the state cost-effectively.
5 And I'm just wondering if at some point once we
6 answer whatever more specific questions there are,
7 if there may be a way to think that through at
8 perhaps a little more general or higher level.

9 **COMMISSIONER SKOP:** Mr. Chair.

10 **CHAIRMAN CARTER:** Commissioner Skop.

11 **COMMISSIONER SKOP:** Thank you, Mr. Chair.

12 Just to comment on that possible third
13 option. I will not be supporting that option.

14 **CHAIRMAN CARTER:** Say that again,
15 Commissioner? I didn't --

16 **COMMISSIONER SKOP:** With respect to the
17 third possible option proposed by Commissioner
18 Edgar, I will not be supporting that option. My
19 concern there would be it's putting the cart ahead
20 of the horse. There's multiple ways to address
21 providing the required capacity for the two
22 modernization plants in the near term, which is
23 2014. FGT has proposed a way that would avoid
24 building a pipeline and putting it in rate base and
25 perhaps might be more cost-effective. The other

1 alternative, obviously as presented in this need
2 determination, would be to build the proposed
3 pipeline with additional capacity. But I don't want
4 to certify a need on the basis of not feeling like I
5 have complete information as to what the most
6 cost-effective option is.

7 I mean, it kind of centers around Issue
8 10. I think alternate staff has identified some
9 concerns with respect to the transparency and
10 openness of the bidding process, proposing that
11 perhaps additional solicitation might be in order,
12 which would further definitize the scope of the
13 proposed project and allow interested parties to
14 openly compete and bid on what would be the best
15 proposed option to meet any additional capacity
16 needs. And, frankly, I would like to see that
17 before setting forth committing ratepayers to a
18 \$1.53 billion investment that won't show payback
19 until 2041, or 2040.

20 So it seems to me that moving forward and
21 just granting a need -- do I think there's obviously
22 a need for some sort of additional capacity? Yes,
23 but I don't know what project is positioned to best
24 serve that need, whether it be an extension of the
25 existing FGT facility, whether it would be an

1 independent third-party pipeline provider, not FGT,
2 to open up competition and open access with
3 additional competition in the state, or whether it
4 would be the proposed FPL pipeline project.

5 So to me, trying to get into a situation
6 where we are blessing a need, I think is premature.
7 I think that the -- as the flow chart that staff has
8 articulated kind of looks at is that, you know,
9 basically it boils down to Issue 10. If you support
10 the alternate staff recommendation, you require a
11 rebid or solicitation. You move down and there's
12 nothing else further to possibly discuss, other than
13 if you want to step out on the limb, maybe you can
14 talk about whether the Commission would be inclined
15 to put it in rate base or not. But I think that is
16 shaky ground. I think that should the Commission
17 decide to want to get better cost proposals that,
18 you know, perhaps, you know, rebidding the project
19 along something that is now obviously better defined
20 than it was in the initial bid process that has been
21 subject to some scrutiny might improve the economics
22 of the proposed project for ratepayers to the extent
23 that it would put downward pressure on the project
24 cost estimates, whether it be to add additional --
25 meet the additional capacity through looping or

1 additional compression of existing pipelines. And
2 maybe FGT, you know, looks at that as an opportunity
3 versus FPL looking at what they could do to lower
4 their prices versus a third party coming in and
5 doing it better, faster, cheaper than the other two
6 options.

7 I don't know right now. There seems to be
8 some -- a lot of uncertainty. You know, do I think
9 making investments are a good thing? Perhaps. But,
10 again, this is a \$1.53 billion project that really
11 kind of just came out of, you know, the fact that we
12 previously approved the modernization for Canaveral
13 and Riviera Beach and we knew we would need some
14 additional gas supplies, but no one said we are
15 going to go build a \$1.53 billion pipeline. That
16 kind of came up kind of late in the game.

17 So I don't want to be put in a position
18 where I feel like I'm having a gun to my head and
19 being held hostage to do something that, you know,
20 under a branding of energy secure if we don't do
21 this the sky is going to fall and we're not going to
22 be energy secure. That's clearly not the case. We
23 have options. We have the luxury of time. Time is
24 not of the essence. We could go through perhaps a
25 rebid process if the alternate staff recommendation

1 was adopted. If not, we can accept the primary
2 staff recommendation.

3 But to get into a third option of, you
4 know, identifying need and kind of decreeing that we
5 have to do something of this magnitude without
6 looking at all possible alternatives, I think is
7 fraught with peril. And I'm personally not
8 comfortable doing that just on the, you know,
9 financial and technical basis and the impact to the
10 ratepayers. I want to make sure that we are getting
11 the best deal for the ratepayers.

12 Being fair to FPL, if their project at the
13 end of the day turns out to be what's in the best
14 interest of the ratepayers and the best interest of
15 the state, then by all means I will be the first
16 person to endorse it and approve it. But I'm not
17 comfortable there yet. I'm really not there in
18 light of some of the concerns that have been raised
19 in light of the fact that the proposal seeking
20 quotations was pretty much a laundry list of it
21 could be this, it could be that, it could be that.

22 You know, now we are more definitized. We
23 know we are looking at a 600 Mcf pipeline from Point
24 A to Point B with the interconnect on the -- I
25 forget what it's called, the lateral that FPL owns.

1 So we know about more what the project is going to
2 look like than possibly we did previously. And my
3 question would be would that impact or improve the
4 economics if all the parties knew and were bidding
5 on common information. And if so, then the consumer
6 clearly wins because they get the best deal.

7 So, again, that would be my concern. Not
8 to, you know, kibosh otherwise good ideas, but
9 technically I have got issues with that, and I don't
10 think that I would support it. But I did want to
11 get back to Issue 97, if I could. I mean, Late
12 Exhibit 97, if I could. And if we have that before
13 us, I just wanted to kind of take a brief look at
14 that and ask Mr. Devlin some questions.

15 **COMMISSIONER ARGENZIANO:** 97?

16 **CHAIRMAN CARTER:** It's the one that was
17 handed out.

18 **MR. GRAVES:** Commissioners, and only the
19 first page is Exhibit 97.

20 **CHAIRMAN CARTER:** Only the first page?

21 **MR. GRAVES:** Yes, sir.

22 **CHAIRMAN CARTER:** Okay.

23 **COMMISSIONER SKOP:** Mr. Devlin, do you
24 have Late-filed Exhibit 97 in front of you?

25 **MR. DEVLIN:** Yes, sir.

1 **COMMISSIONER SKOP:** Okay. I guess on
2 that, you know, it shows the impact of not only what
3 customers will be expected to pay with respect to
4 the modernization projects of Riviera Beach and the
5 Canaveral plants that -- you know, about \$3-1/2
6 billion total coming into service at that same time,
7 plus the proposed addition of the EnergySecure
8 Pipeline. And I think that if you look at the
9 first, Table 1 on that sheet, it shows what the
10 customer bill impact might be for dollars per 1,000
11 kilowatts, and then it shows an alternative going
12 with the FGT proposal to meet the gas requirements
13 for those two modernization plants, is that correct?

14 **MR. DEVLIN:** That's what it appears.

15 **COMMISSIONER SKOP:** Okay. So looking at
16 the 2015 number right after all of these plants
17 would come in service, and assuming that the cost of
18 the proposed pipeline would come into rates if the
19 Commission chose to allow it, the difference between
20 the FPL proposed option and doing it with the FGT
21 alternative, the difference between those for 2015
22 is approximately \$2.08 per 1,000 kilowatts more
23 expensive for the FPL option, is that correct? The
24 5.84 versus the 3.76?

25 **MR. DEVLIN:** That's what it appears. It

1 looks like in Table 3 it says \$1.88.

2 **COMMISSIONER SKOP:** I'm looking at Table 1
3 and Table 2 right now.

4 **MR. DEVLIN:** Comparing Tables 1 and 2?

5 **COMMISSIONER SKOP:** Yes, for 2015.

6 **MR. DEVLIN:** Okay.

7 **COMMISSIONER ARGENZIANO:** (Inaudible.)

8 **COMMISSIONER SKOP:** Yes. These glasses
9 and the print on here --

10 **COMMISSIONER ARGENZIANO:** It may be mine,
11 I don't know.

12 **COMMISSIONER SKOP:** Yes, I see it pretty
13 well. The type on this, I'm seeing like a 5.84
14 versus a 3.76, or 3.78, whichever it is. I mean --

15 **MR. BALLINGER:** The differential is shown
16 in Table 3.

17 **MR. DEVLIN:** Yes. Table 3, I think,
18 Commissioner, is the differential that you are
19 speaking to, which is \$1.88, I believe. I can
20 hardly read those numbers. \$1.86.

21 **COMMISSIONER SKOP:** Okay. Unless my math
22 is wrong, but subject to check, I'll look at that
23 for the -- okay. So let's stick with Table 3, then,
24 and just assume the math is correct. So, basically,
25 looking at the -- for 2015 rates, the proposed

1 increase that consumers would see going with the
2 pipeline option on top of the two new plants would
3 result in a bill impact of \$1.86 per 1,000 kilowatts
4 more expensive assuming that that data is correct.

5 **MR. DEVLIN:** That's what it says, and I
6 guess there is an assumption there that there would
7 be a base rate increase in 2014.

8 **COMMISSIONER SKOP:** Okay. And that's why
9 I picked 2015 to show when all this would perhaps
10 hit rates, noting that, you know, other things may
11 come into play, that some of the plant may come into
12 rates sooner rather than later depending on things
13 the Commission has not yet decided. But I'm just
14 trying to assess holistically right now absent any
15 resolicitation or whatever trying to get the best
16 rates for consumers. Obviously there is a cost
17 impact with moving forward with the pipeline. I
18 think that is kind of shown on the present value
19 revenue requirement graph, also. But, I'm just
20 trying to understand and quantify what that impact
21 is.

22 **MR. DEVLIN:** It appears to be more
23 expensive to go the energy pipeline in the early
24 years, maybe all the way through 2021 if I'm reading
25 this graph correctly.

1 **COMMISSIONER SKOP:** Okay. And then after
2 2021 there would be some initial benefit. That's
3 when it crosses that inflection point, is that
4 correct?

5 **MR. DEVLIN:** That is what it appears to
6 tell us.

7 **COMMISSIONER SKOP:** Okay. And but you
8 won't see complete, going back to the present value
9 revenue requirement, you won't see complete payback
10 and benefit until 2040 apparently; right?

11 **MR. DEVLIN:** I believe that's true.

12 **COMMISSIONER SKOP:** Okay. All right. I
13 just wanted to review that because I know that we
14 had talked about that in the hearing, and I think
15 that that kind of adds to the chart that we have
16 before us in terms of looking at in totality what
17 some of the ramifications of the decisions that the
18 Commission makes has upon rates and revenue
19 requirements. So thank you.

20 **MR. BALLINGER:** Commissioners, if I may
21 add to --

22 **COMMISSIONER EDGAR:** Mr. Ballinger.

23 **MR. BALLINGER:** I'm sorry. There has been
24 talk about requiring a rebid as an option that you
25 discussed. I just want you to be aware that I, and

1 I think staff agrees, that if it's required by the
2 Commission for the company to go out and rebid,
3 you're basically authorizing a cost to go out under
4 that. And FPL I think would be, have the right to
5 ask recovery of the cost of doing that rebid.

6 You ran into a similar situation, if you
7 will, with the Glades project that came in for a
8 need determination and it was denied, and the
9 company sought recovery of a lot of the development
10 costs and things of that nature. So I just want you
11 to be aware of that, that if you are directing the
12 company to go do other things, you're basically
13 directing them to spend additional monies.

14 **MR. DEVLIN:** Mr. Chairman, could I have a
15 statement on that point, please? Comparing the
16 Glades case to this case, I would think there may be
17 some additional costs with the rebid, but they
18 should be insignificant.

19 In the Glades case there were significant
20 costs because there were contracts that were entered
21 into by FPL and termination charges at stake. And
22 that's why there was a lot of money at stake in the
23 Glades case.

24 We really don't expect, and I could be
25 supplemented with my comments, but we really don't

1 expect the costs to be significant if there's a
2 rebid.

3 **MR. BALLINGER:** I agree. I don't, I don't
4 think it would be huge numbers, but just to make you
5 aware of it, that if you are directing it, you're
6 basically authorizing those costs.

7 **MS. BROWN:** Well, there's some
8 disagreement on whether you are authorizing their,
9 their costs and whether they would be entitled to
10 recover them. I'm not sure we're completely in
11 agreement with that.

12 **COMMISSIONER ARGENZIANO:** Mr. Chair.

13 **CHAIRMAN CARTER:** It's like you said,
14 Commissioner.

15 **COMMISSIONER ARGENZIANO:** We're not
16 100 percent sure that's true and how much it would
17 cost. But then again is it wise to sanction
18 something that may not be specifically designed, as
19 Commissioner Skop said, that now we know, really
20 know what we're better dealing with now, and is it
21 wise to go ahead with something just in fear of the
22 possibility of extra costs to rebid? So I'm not
23 sure if that's the way to go or not.

24 **COMMISSIONER SKOP:** Mr. Chair.

25 **CHAIRMAN CARTER:** And let me just, before

1 I forget it, Commissioners, excuse me for a second.
2 Is if it is -- I think -- I forgot which one of us
3 asked the question, which one of you guys asked the
4 question, but if FPL will not build the, will not
5 build the pipeline unless it goes into rate base,
6 they'll walk away from it, then I mean how do you
7 make the argument for cost-effectiveness? I mean,
8 they're going, they're going to need gas anyway.
9 That's a given. We know that. They're going to
10 need gas; right? But the question becomes what's
11 the least cost alternative? So in the context of
12 the least cost alternative, it doesn't -- if it
13 really is the least cost alternative, then it
14 doesn't make sense to walk away from it. But if you
15 don't get it in race bait, in bait rate -- in base
16 rates, you won't do it at all. Did I read that
17 right? Okay. I just wanted to make sure I was on
18 the same plane as everyone else.

19 That does give me concern, Commissioners.
20 That gives me a lot of concern. I know we're not
21 there yet, but when you get to that point, I want to
22 voice my concerns on that.

23 Commissioner Skop, you're recognized.

24 **COMMISSIONER SKOP:** Thank you, Mr.
25 Chairman. I just wanted to, and I think Mr. Devlin,

1 I couldn't have said it any better myself in
2 response to Mr. Ballinger's concern that, you know,
3 that we're going to go down a slippery slope and
4 incur a whole bunch of costs should we choose to
5 require FPL to conduct a more definitized
6 solicitation of the proposed project. Again, the
7 costs are going to be negligible. I mean, we're
8 talking about negligible costs on top of, you know,
9 it's a percentage of the \$1.53 billion, chump
10 change, you know, and that's probably not a good
11 word to use. But, again, it's, it's -- comparing
12 that to Glades is like apples and oranges.

13 In Glades, FPL was very far along with the
14 project, they had compended to long-lead materials,
15 they had acquired the property, a host of whole
16 other things. I think the total cost there was
17 \$32 million, whatever we awarded them, \$40 million,
18 whatever it was. And even that in relation to
19 \$1.53 billion is almost getting to be nonmaterial.

20 So, again, I'm not concerned about any
21 incremental costs associated with trying to get the
22 most accurate answers that would clearly benefit
23 this Commission in making a decision that affects
24 consumers over the next 30 something years. So,
25 again, if it takes a little bit more time and a

1 little bit more incremental cost to get better,
2 better quality information that allows us to make a
3 decision based on the merits, I'm certainly in favor
4 of doing that. So I don't find that to be
5 persuasive whatsoever, and I think I would agree
6 wholeheartedly with Mr. Devlin's characterization of
7 the situation.

8 **MR. TRAPP:** And if, if the Commission --

9 **CHAIRMAN CARTER:** Mr., Mr. Trapp.

10 **MR. TRAPP:** If the Commission wishes to go
11 down the rebid path, I think we kind of agree on a
12 recommendation to do that that would entail jumping
13 from Issue 10 down to the bottom of the page on the
14 flow chart regarding how to close this docket. Is
15 that correct, Martha?

16 **MS. BROWN:** We could do it that way; if
17 you all want to. You could vote on Issue 10. And
18 if you decided to rebid, you would deny the need
19 determination with direction to go and rebid it,
20 perhaps, if you want, bring it back to staff to look
21 at before it was issued. And then you would not
22 have to address any of the other issues in the case.
23 You wouldn't have to decide them at this point.

24 And it would be my recommendation that
25 maybe you wouldn't want to decide them if you were

1 going to do the other because you would want the
2 fresher information and the, and the facts before
3 you.

4 **COMMISSIONER SKOP:** Mr. Chair.

5 **CHAIRMAN CARTER:** Commissioner Skop.

6 **COMMISSIONER SKOP:** Thank you, Mr.

7 Chairman. And that's kind of along the thoughts
8 that I was thinking. I mean, you know, we've had an
9 evidentiary hearing. But the question is if there
10 is a new rebid or a solicitation as advanced in the
11 alternate staff recommendation, then certainly, you
12 know, we'd move forward with that. It seems to me
13 that it would be premature to pre-decide issues. It
14 would just basically get the, the newest and
15 updated, more definitized bids and go back into what
16 was a one and a half day hearing posture, create a
17 new evidentiary record as the basis for decision
18 perhaps after the first of the year and move forward
19 from there.

20 **CHAIRMAN CARTER:** And that just -- I'm
21 trying to think aloud before I lose it, have one of
22 my over 50 moments. Then, staff, then what happens
23 is, based upon the way I read the, the chart here,
24 is that no on Issue 10 takes us down that line, down
25 that line to rebid and then determine whether or not

1 it was cost-effective. Is that -- am I
2 re-reading -- am I reading it right or reading it
3 wrong?

4 **MR. BALLINGER:** On the flow chart, if you,
5 if you want to vote no on Issue 10, the alternative,
6 or vote for the alternative recommendation, I should
7 say, no, it's not the most cost-effective
8 alternative, that would take you right to -- you can
9 direct the company to rebid or not, you can be
10 silent, but I think all of us are agreeing that you
11 could take it down to close the docket, that you
12 don't have to answer these other issues of
13 reliability, integrity, the 368 versus 366, all
14 those other issues.

15 **CHAIRMAN CARTER:** Commissioner Argenziano.

16 **COMMISSIONER ARGENZIANO:** Well, at some
17 point I'd like to address some of those other
18 issues. Would they still be addressed later on?

19 **MS. BROWN:** You would just be deferring
20 decision on them at this time.

21 **COMMISSIONER ARGENZIANO:** Yeah. Okay. I
22 just wanted to make that clear.

23 **MR. BALLINGER:** If a self-build option
24 came back with whatever, then, yes, they would be on
25 the table again.

1 **COMMISSIONER ARGENZIANO:** Right. And it
2 could come back, you know, with, with more specified
3 information about the cost-effectiveness maybe and
4 more specific to the information we now know.

5 **CHAIRMAN CARTER:** Okay. Commissioner
6 Edgar, you're recognized.

7 **COMMISSIONER EDGAR:** To staff, if we were
8 to direct a rebid, isn't that another way of finding
9 a need? I mean, why would we direct a rebid if we
10 don't think there's a need?

11 **MR. TRAPP:** If I can speak first, Martha.

12 **MS. BROWN:** Sure.

13 **MR. TRAPP:** I'm, I'm a little
14 uncomfortable, quite frankly, ordering the company
15 to rebid. I think that approach is micromanagement
16 of the company. I think the company is responsible
17 for, for doing the best interest of their customers
18 by bringing a solution back to the Commission, but
19 I'm not sure I want to totally tie their hands.

20 My only experience with this, quite
21 frankly, I go back to the Cypress case where the
22 Commission basically said, we recognize there's a
23 need for power here, and in this case it would be a
24 need for gas, but you haven't convinced us that
25 you've selected the most cost-effective alternative;

1 therefore, your need is denied. And then there was
2 instructions, I think, in the order, Martha, that
3 said come back with a better, better idea. But I
4 think --

5 **MS. BROWN:** And also in the Glades case
6 you pretty much ended up at that same place, but
7 your rationale was just things are too uncertain,
8 we're too unclear about the cost-effectiveness of
9 the project, so we're going to deny the need. You
10 could do that as well. But, you know --

11 **MR. TRAPP:** And the reason I go back to
12 the, to the older case is because that was a
13 situation where we -- the Commission found that the
14 limited solicitation process used by the company to
15 pick a power plant was not good.

16 **COMMISSIONER EDGAR:** If I may. I'm sorry,
17 Mr. Trapp, but it was my question.

18 **MR. TRAPP:** Yes, ma'am.

19 **COMMISSIONER EDGAR:** The Glades I remember
20 very, very, very, very well. Cypress I'm not
21 familiar with. I just simply was not here.

22 **MR. TRAPP:** Okay.

23 **COMMISSIONER EDGAR:** And I do find it
24 helpful to be reminded of or educated about past
25 decisions to a point.

1 **MR. TRAPP:** Sure.

2 **COMMISSIONER EDGAR:** But today with what
3 we have before us, realizing that my understanding
4 is that much of this case is a first impression,
5 then I'm going to come back to my very again
6 probably simplistic question, which is if we were,
7 and I'm not completely there, so know that, but if
8 we were to vote no on Issue 10 and as either part of
9 that or next step direct a rebid, which does give me
10 some pause, why would we direct a rebid if we don't
11 think there is a need? And I don't want to hear
12 about Cypress or Glades. I want to hear why would
13 we direct a rebid if we aren't convinced there's a
14 need?

15 **MS. BROWN:** Well, I think, I think you're,
16 you're uncertain of whether there's a need or not,
17 certainly uncertain about whether there's a need for
18 this project. I think there's some understanding
19 that there is a need for additional gas on FP&L's
20 system going forward, but it's unclear whether that
21 need, general need should be fulfilled by this
22 project. I guess that's where I come from. I don't
23 know why you couldn't say we think there's a need
24 for more gas, we just don't like this project, we
25 want you to rebid it. That seems reasonable to me

1 on a general perspective, but Commissioner Skop
2 might feel differently.

3 **CHAIRMAN CARTER:** Hang on one second,
4 Commissioner.

5 **COMMISSIONER EDGAR:** Well, then --

6 **CHAIRMAN CARTER:** I'll let Commissioner
7 Edgar finish her question, and I'll come back to
8 you, and then Commissioner Argenziano.

9 **COMMISSIONER EDGAR:** I'm sorry. I lost my
10 train of thought with that interruption. I
11 completely lost my train of thought. But I may ask
12 you to come back to me.

13 **CHAIRMAN CARTER:** I'll do that. I'll do
14 that.

15 **COMMISSIONER EDGAR:** Thank you.

16 **CHAIRMAN CARTER:** Commissioner Argenziano,
17 are you ready, or should I go to Commissioner Skop?
18 Commissioner Skop, you're recognized.

19 **COMMISSIONER SKOP:** Thank you, Mr.
20 Chairman. I just want to add to Ms. Brown's
21 comment. You know, I think that it's an issue of
22 semantics. I think Ms. Brown was correct in, with
23 respect to the determination of need, it's specific
24 to this particular pipeline project. Previously the
25 Commission approved need determinations for the

1 Riviera Beach plant and the Canaveral modernization
2 projects. Inherent within those need determinations
3 was an affirmative statement by FPL that they were
4 still working on gas supply for those two projects.
5 So obviously there is a need to have fuel for those
6 two plants. That itself is an issue that even, you
7 know, FPL recognized as far back as when it made its
8 previous filings.

9 To me I view this as separate and
10 distinct, and it's, you know, is this project per se
11 the best way to meet the need? And I'm not so sure
12 without additional, you know, rebid or solicitation
13 that I can answer that question in the affirmative.
14 You know, it would be nice if we didn't have
15 statutory time frames and we could perhaps dismiss
16 without prejudice and then go direction to go do
17 this and then come back, but I don't think that's a
18 clean option.

19 But it seems to me that, you know, having
20 a more definitized solicitation gives you an apples
21 to apples comparison, a level playing field on
22 putting forth the best possible cost estimate to
23 meet the projected need and you go from there.

24 But, you know, we, as a Commission, have
25 already previously recognized inherent with the need

1 determinations for Canaveral and Riviera that you
2 have to -- you know, plants don't run without gas.
3 That's the bottom line. So we know that. But I'm
4 not so sure that this \$1.53 billion investment is
5 the best way for consumers to make sure those plants
6 have gas. And at least for me, again, I'm going to
7 reiterate this, it would have been nice knowing that
8 if we were going to go down the pipeline route to
9 have had this as a parallel docket to the two need
10 determinations back then such that, you know, it's
11 not late in the game and we're being forced to make
12 a decision which frankly is a tough one. It's a
13 tough judgment call, so.

14 **MS. BROWN:** If I might just add something.
15 I don't know if this will give you any comfort.

16 **COMMISSIONER EDGAR:** Are you going to tell
17 me it's 1.53?

18 **MS. BROWN:** No.

19 **COMMISSIONER EDGAR:** Okay.

20 **MS. BROWN:** I'm going to tell you that
21 there really, in the record there is no disagreement
22 between the parties that there is a need for 400
23 MMCF per day for the fuel in that, in those plants.
24 So what I'm suggesting is that the order could say
25 the parties are in agreement that there is a need

1 for this much, we just don't see that this project
2 fits that need, if that gives you some comfort.

3 **COMMISSIONER EDGAR:** Or fits it in the
4 best possible, most cost-effective.

5 **MS. BROWN:** Yes.

6 **CHAIRMAN CARTER:** Least cost alternative.

7 **MS. BROWN:** The best possible way. Yeah.
8 Right.

9 **CHAIRMAN CARTER:** Commissioner Argenziano,
10 and then I'll come back to you, Commissioner Skop.

11 Commissioner Argenziano.

12 **COMMISSIONER ARGENZIANO:** Well, that's --
13 thank you. That's my take. I don't know that this
14 is the best way to meet that need, so that's where
15 we go. And I don't know whether you want to call it
16 micromanaging. I don't know that we'd have to tell
17 the company to go and rebid. I think it would be
18 wise for them to do because if you come back again
19 and you don't have the specifics and I can't
20 determine which is the most cost-effective because I
21 don't have those specifics or feel like we have more
22 information as to maybe a definitive solicitation
23 and what you get back from that, I'd probably feel
24 the same way. So I don't know that we have to tell
25 them to go and rebid. It may be that, you know, we

1 discover today that we know there's that need right
2 now for 400, but I don't know that this specific
3 project is the way.

4 So and then, then if we don't tell them to
5 go back and rebid and just say, no, you know, we
6 know there's a need, this is not the way, I guess
7 they would have to figure out another way to come
8 back with us, to us with additional information.

9 **MS. BROWN:** Well, another possibility
10 might be to say there's no contest really that
11 there's a need for gas. This project we don't think
12 satisfactorily fits that need. Go back and find --
13 so we deny the need determination, and go back and
14 find other options to supply, and perhaps they would
15 find other options that wouldn't need to be rebid.
16 But they would certainly have the option to do that,
17 if they wanted to.

18 **COMMISSIONER ARGENZIANO:** Uh-huh.

19 **CHAIRMAN CARTER:** Okay. Commissioner
20 Skop.

21 **COMMISSIONER SKOP:** Thank you. I agree
22 kind of what, or with what Ms. Brown just stated
23 with one exception. I mean, that kind of went a
24 little bit far on the limb. I think that, you know,
25 strictly speaking that the issue as framed in Issue

1 10, is it the most cost-effective alternative to
2 meet the need, and I'm comfortable with just
3 limiting it to that.

4 You know, if -- I think that obviously
5 there's an inherent need for capacity. But, again,
6 this is project specific. Is this project the most
7 cost-effective alternative at this moment before the
8 Commission? And I can't answer that in the
9 affirmative. I'm not casting doubt that if the
10 solicitation comes in and, you know, the economics
11 are better, might I change my opinion? I might.
12 I'm not precluding anything. I'm just saying in
13 order to, to, you know, have a level playing field
14 and get the best possible data in terms of what the
15 actual true costs would be, it would be, you know,
16 it would behoove everyone to sharpen the pencil and
17 go out there and ask the specific question, you
18 know, here's a proposed project, Point A to Point B,
19 you know, 30 inches or 36 inches in diameter,
20 whatever it is, I think it's 30 inches, you know, we
21 need 600 MCF, you know, here's the lateral that FPL
22 will allow you to use, go bid the project, and the
23 economics are what they are.

24 I mean, it all comes down to me making a
25 case on the merits, what's the best option for the

1 consumer. And I'm open-minded and fair about
2 considering that. So if FPL were to choose to rebid
3 and the economics resulted in a favorable benefit to
4 the consumer and out of all possible alternatives,
5 then certainly it would get due consideration. Even
6 if it was not the most cost-effective but there were
7 some policy reasons for moving forward with one
8 project over another because of intangibles, that's
9 also open for consideration.

10 So, again, I don't want to preclude or
11 shut the door on, on the pipeline option per se.
12 But, again, I think that right now in terms of
13 cost-effectiveness, I don't have all the options
14 before me or definitization of the cost with all the
15 options before me. There may be in the interim a
16 more cost-effective way to meet the need for the 400
17 MCF for the 2014 time frame, only to build a
18 pipeline later when, you know, maybe there's a
19 better economy or what have you.

20 So, again, I don't want to preclude
21 anything, but it just comes down to making the
22 judgment call is this the most cost-effective
23 alternative at the present time? I can't answer
24 that for this project.

25 **MS. BROWN:** Well, how about this as

1 another option? You vote on those initial planning
2 assumption issues, the ones that we've already
3 addressed, and then I -- if you vote no on the most
4 cost-effective alternative, then FP&L would have the
5 opportunity to rebid it if they want to bring it
6 back to us.

7 **COMMISSIONER SKOP:** I'm really actually
8 not comfortable with getting into deciding issues
9 that we otherwise wouldn't need to decide. In terms
10 of the planning assumptions, again, I would say I
11 still have the same --

12 **MS. BROWN:** I was just trying to address
13 the concern about the understanding that there was a
14 need for certain gas.

15 **COMMISSIONER SKOP:** I don't want to bind
16 the Commission if I don't have to needlessly on
17 deciding issues that otherwise don't need to be
18 decided and disposed upon. If it's simply a matter
19 of going to Issue 10, is this the most
20 cost-effective alternative following the flow chart,
21 or the alternative, if the answer is no, you require
22 a rebid. End of story. We come back and repeat the
23 process if that's what FPL chooses to do without
24 making any additional findings. Or if you adopt the
25 primary staff recommendation, which it is, then we

1 have to obviously move down through all the issues.

2 So I do have some uncomfort with the planning

3 assumptions.

4 Jumping ahead, if we could decide this
5 decisively on more limited grounds, basically a
6 determination on Issue 10, I think that's a cleaner
7 way to go about it.

8 **CHAIRMAN CARTER:** Let me, let me just say
9 this, Commissioners, is that I think that as we
10 address Issue 10, you know, I mean, from what I'm
11 hearing, unless I'm putting words in your mouths, is
12 that we're not convinced that it's the most
13 cost-effective alternative. I don't think we have
14 to take the next step and tell the company what they
15 need to do in terms of how to get it done. They
16 need to come tell us this is how we're going to get
17 it done. Because from what we're saying, what we've
18 heard here is they're saying if we don't get the
19 pipeline in the rate base, we're not going to build
20 it. We'll walk away from the deal. But if they
21 need gas, they're going to get gas from someplace.
22 And I don't want to say let's require them to
23 rebuild. Let them go out and find the best possible
24 price for the gas, best delivery price and all. I
25 think that if we're going to deal with the high

1 level issue, Issue 10, I don't think we need to get
2 into the weeds on the rest of them. That's just my
3 thinking, Commissioners.

4 Commissioner Skop.

5 **COMMISSIONER SKOP:** Thank you. I
6 wholeheartedly agree with that. I think that's a
7 reasonable approach. The only minor caveat would
8 be -- again, it gives FPL flexibility. The only
9 caveat would be would they just not seek the most
10 cost-effective option at that point, just go with
11 whatever is offered and just say here it is, here's
12 our, here's our alternative for meeting -- okay.
13 I'm sorry.

14 **CHAIRMAN CARTER:** Commissioner Argenziano.

15 **COMMISSIONER ARGENZIANO:** I was going to
16 ask how do we then know what the most cost-effective
17 option is?

18 **CHAIRMAN CARTER:** Ms. Brown.

19 **MS. BROWN:** Well, they would have to come
20 back to us.

21 **COMMISSIONER ARGENZIANO:** Yeah. But they
22 could come back with, with their own, with options
23 of their own choice and maybe not -- I mean, it
24 seems to me that, you know, it seems to me that in
25 one respect bidding is a fair process and you get,

1 you get an idea then of several different entities
2 and what their costs are. And to me otherwise you
3 come back and say, well, okay, we'll come back and
4 here's, here's what we want. And how do we know
5 then which is the most cost-effective if it's not
6 really bid? So I don't want to be down the line and
7 then have to ask again, well, how do I know this is
8 the best way to go?

9 **MS. BANKS:** If, however, they just
10 contracted for supply with a pipeline --

11 **COMMISSIONER ARGENZIANO:** Uh-huh.

12 **MS. BANKS:** -- they would not come back to
13 the Commission. Those costs would be recovered
14 through fuel and fuel staff reviews.

15 **COMMISSIONER ARGENZIANO:** Right.

16 **MS. BANKS:** Fuel would be going through
17 that. You wouldn't see -- they wouldn't come back
18 and ask for a need determination or anything like
19 that.

20 **COMMISSIONER ARGENZIANO:** Okay. Okay.

21 **MR. TRAPP:** No. But if I may interject,
22 the question still would be posed to the company at
23 the time they request cost recovery, did you do the
24 most cost-effective thing? Whether it's in the fuel
25 adjustment clause or base rates, this Commission has

1 a responsibility to the consumers of Florida to make
2 sure that every penny charged to them is prudently
3 incurred. And so Power & Light just going out and
4 buying some power from somebody is not an automatic
5 cost recovery in my opinion. You'll still have to
6 ask them was this the best deal or not, and they're
7 going to have to prove it.

8 **COMMISSIONER ARGENZIANO:** Let me ask you
9 this, and this may sound really --

10 **CHAIRMAN CARTER:** Turn your, get your
11 microphone on.

12 **COMMISSIONER ARGENZIANO:** Is that the best
13 tool we have? Is there nothing that we can come up
14 with when a company comes in and say this is what we
15 want to do and gives us one alternative maybe, is
16 there nothing we can compare that to and say, well,
17 if you went over here, we probably could do this, we
18 could get this, this capacity that you need a lot
19 cheaper over here? It seems to me that we always
20 revert back to, well, we can always go to did you
21 most prudently do that? And of course that's very
22 important. I'm not undermining that. But it seems
23 to me that at the time it comes up, you know, you
24 want to almost go, oh, oh, oh, but I think you could
25 do it cheaper over here. And it seems that we

1 never, we never do that unless another company comes
2 in and says, hey, we can do it cheaper. How would
3 we know up-front? We really wouldn't unless there
4 was a bid.

5 **MR. TRAPP:** It's -- right. And as Mary
6 has reminded me, in need determinations we do
7 require them to show all alternatives. And that's
8 what they've done in this case except we're finding
9 fault with it.

10 I guess my response, Commissioner --

11 **COMMISSIONER ARGENZIANO:** But can't, can't
12 you shop for the alternatives you want?

13 **MR. TRAPP:** I guess my response,
14 Commissioner, is how do you know anything? You have
15 to scrutinize the record that's before you. And,
16 quite frankly, my experience with the Commission, I
17 think you just told the company what you think is
18 the right thing to do. I think they're out there
19 listening. I think if they don't rebid, they're
20 going to have to answer some questions about, well,
21 why didn't you rebid? I don't think you need to put
22 it in the order. I think they're smart enough to
23 know that they're under a microscope with respect to
24 this issue. So hopefully they will come back with
25 the best alternative.

1 **CHAIRMAN CARTER:** Commissioner Skop.

2 **COMMISSIONER SKOP:** Thank you, Mr.

3 Chairman. Like I say, I agree with Mr. Trapp to
4 some degree. But, you know, it's kind of hit or
5 miss whether that message ever actually makes it
6 through to the powers to be.

7 But I guess my concern again in the
8 interest of promoting enhanced competition, if you
9 will, it would be nice to see some comparative cost
10 estimates as opposed to what the most cost-effective
11 option is. And at the end of the day if FPL is the
12 best option on the merits, then the pipeline should
13 logically be approved. So, again, I see no
14 detriment in asking them within an order to seek
15 solicitation of bids, you know, on a level playing
16 field basis, which again I think the level playing
17 field is ensured by some of the protective measures
18 that alternate staff has suggested. I don't view
19 that as micromanaging. I view that as, as an apples
20 to apples comparison between the various options and
21 then picking the most, to facilitate choosing the
22 most cost-effective option for consumers on a
23 long-term basis. I mean, this is a project -- the
24 proposed project is one with long payback, 2040,
25 that's 30 years from now, so that's a big issue.

1 **COMMISSIONER ARGENZIANO:** Well, I think --

2 **CHAIRMAN CARTER:** Commissioner Argenziano.

3 **COMMISSIONER ARGENZIANO:** -- I think I
4 tend to agree with the bidding. Because after all,
5 we're, we are in charge of, you know -- ratepayers
6 are ultimately going to be paying. So I don't think
7 it's too much to ask for to go out -- to bring us
8 back competitive bids or to provide more specifics.
9 And I don't think that's micromanaging. I think
10 that's being a regulatory body. I think it's part
11 of the job that we have.

12 **MS. BROWN:** Commissioners, if I might add,
13 we have a bidding rule to create a market proxy when
14 we're evaluating need determinations for electric
15 plants and electric facilities.

16 **COMMISSIONER ARGENZIANO:** Thank you.

17 **CHAIRMAN CARTER:** Commissioner Skop.

18 **COMMISSIONER SKOP:** And just adding, and I
19 didn't really get to finish my thought, but that's
20 in essence what, what I was trying to say is what
21 Commissioner Argenziano just articulated. I see no
22 harm in having that competitive bidding process to
23 get the best deal for consumers.

24 **CHAIRMAN CARTER:** I think we should have
25 started with Issue 10. I do, Commissioners, because

1 I'm saying, and I was going back to where we started
2 it seems like forever ago, Commissioner Argenziano
3 asking the questions related to what's the most
4 cost-effective alternative. And based upon what we
5 have in front of us, we have to say no to Issue 10.
6 I mean that's, that's the way I read it, unless
7 y'all read it different. Right.

8 **COMMISSIONER SKOP:** Mr. Chair.

9 **CHAIRMAN CARTER:** Commissioner Skop.

10 **COMMISSIONER SKOP:** Thank you. And that's
11 where I didn't want to be misconstrued. But, you
12 know, that's what I was kind of trying to hint at
13 under a perfect remedy for 6A. I mean, I didn't
14 mean that to overlap or spill into the, the need
15 determination. But, you know, perhaps the lengthy
16 discussion might have been avoided if we -- but,
17 again, it's kind of hard to get that without the
18 constructive discussion that we've had. And I think
19 it has been beneficial to see the views of each of
20 my respective colleagues and the views of not only
21 primary staff and alternate staff on the various
22 issues, because that's how you ensure you're getting
23 to the optimal decision by thoroughly vetting the
24 issues. And there's nothing wrong with however long
25 it takes to vet an issue that constitutes

1 expenditure of \$1.53 billion. I mean however long
2 it takes, it's the right thing to do, and I'm glad
3 that we had a very thorough, vetted discussion on
4 this.

5 **CHAIRMAN CARTER:** And, Commissioners,
6 before I ask for, for a disposition of this matter,
7 I'm going to, when I do that, I'm going to be asking
8 for a disposition of this matter pursuant to Item,
9 Issue 10. But I do want to say, before we go
10 forward I do want to say to our staff, both the one
11 that had the primary recommendation and the
12 alternative recommendation, we sincerely appreciate
13 it. It really does help us when we have different
14 opportunities and different options and all like
15 that. And I think it's good for staff to have
16 different ideas. You know, if everybody had an
17 idea, we wouldn't need a staff. We'd just use some
18 robots. And I see the passion that you have for the
19 perspective that you presented before us, and I
20 think that's good. I think in that process we come
21 up with the best answer and the best possible
22 decision. I think that's healthy, and you guys keep
23 on. You don't really have to agree with everyone,
24 you know.

25 But I think that based upon my reading of

1 the case, I, I think that the quality of the
2 product, both from the primary recommendation and
3 the alternative recommendation, are equal. I don't
4 think there's any problem with the quality of the
5 work or anything like that. So I just wanted to say
6 that, Commissioners. Because I do think it gives us
7 the best possible opportunity when we, you know,
8 when we have staff going at it and saying, you know,
9 I disagree and then put it in paper, put it on paper
10 and say this is why we disagree.

11 **COMMISSIONER ARGENZIANO:** It's very
12 thought provoking.

13 **CHAIRMAN CARTER:** Absolutely.

14 Okay. Now let's go to Issue 10,
15 Commissioners. Because I think from there we could
16 probably decide on where we're going next on this,
17 this case. You want to take a stab at it,
18 Commissioner Edgar?

19 **COMMISSIONER EDGAR:** Mr. Chairman, I would
20 like to do that. And if I may before I do that say
21 that I also, as I said earlier today, that I was
22 looking forward and hoping that we would have long
23 discussion and many questions about this item. And
24 so I'm glad as well that we have had the opportunity
25 to do so.

1 I will say that, as I've commented maybe a
2 few times today, that I still think there would
3 maybe be some value in issuing some type of finding
4 of need. But I understand, I do listen, and I
5 understand that there is some discomfort with that.
6 But I also recognize that we've had a full
7 discussion on that point and have, have, in my
8 opinion have recognized if not this need but a need
9 for additional gas supply. So with that -- and I
10 think that's an important statement.

11 So with that, I will make an effort,
12 Mr. Chairman and Commissioners, to propose in the
13 form of a motion that we adopt the alternative
14 recommendation to Issue 10, and in keeping with that
15 would bring us then to Issue 17 to close the docket.
16 And I would put both of those into my motion.

17 **COMMISSIONER SKOP:** Second.

18 **CHAIRMAN CARTER:** Okay, Commissioners.
19 Now let's have some discussion. Thank you,
20 Commissioner Edgar, for the, for the framing of
21 that. I think it encapsulated what we were talking
22 about.

23 Before we vote on it, Commissioners, any
24 further -- Commissioner Argenziano, you're
25 recognized.

1 **COMMISSIONER ARGENZIANO:** Is that with
2 the, including the request for bidding? Is that
3 the -- is that what the motion is that Commissioner
4 Edgar --

5 **COMMISSIONER EDGAR:** I am looking directly
6 at, on Page 37, the alternative recommendation,
7 which says, "Staff recommends that FPL be required
8 to rebid the project." And so the answer to that is
9 yes.

10 **COMMISSIONER ARGENZIANO:** Okay. Got you.
11 Okay. Thank you.

12 **CHAIRMAN CARTER:** Okay. Good deal.
13 Commissioner Skop, you're recognized in
14 debate.

15 **COMMISSIONER SKOP:** I think that the, the
16 adoption of the alternate staff recommendation
17 including the rebid and the, I guess the statement
18 in there that staff, as written in the
19 recommendation, that was the subject of the motion
20 and the second would include the ability for staff
21 to review the solicitation prior to issuance. I
22 think that solves all the concerns, and I'm
23 comfortable moving forward with that.

24 **CHAIRMAN CARTER:** Okay. Any further
25 debate? Any further debate? Hearing none, we have

1 a motion and a second on Issue 10, take an
2 alternative staff recommendation.

3 **COMMISSIONER EDGAR:** If I may make just
4 one final comment.

5 **CHAIRMAN CARTER:** Okay.

6 **COMMISSIONER EDGAR:** I am looking forward
7 to discussing in the future, hopefully not too far
8 in the future, the ways to address this need. So
9 now I'm ready.

10 **CHAIRMAN CARTER:** Okay. Okay. Y'all
11 don't need me to restate the motion, do you?

12 **COMMISSIONER EDGAR:** No.

13 **CHAIRMAN CARTER:** Any further debate?

14 **COMMISSIONER SKOP:** Just, Mr. Chair, I
15 think the motion also encompasses closing the docket
16 on Issue 17.

17 **COMMISSIONER EDGAR:** Yes.

18 **CHAIRMAN CARTER:** And it also encloses --
19 it also includes Issue 17, which is closing the
20 docket.

21 We have a motion and a second. All in
22 favor, let it be known by the sign of aye.

23 (Affirmative vote.)

24 All those opposed, like sign. Show it
25 done.

1 Staff, I hope you took good notes.

2 **COMMISSIONER EDGAR:** Always.

3 **CHAIRMAN CARTER:** With that,

4 Commissioners, we are adjourned.

5 (Agenda adjourned at 4:06 p.m.)

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STATE OF FLORIDA)

: CERTIFICATE OF REPORTERS

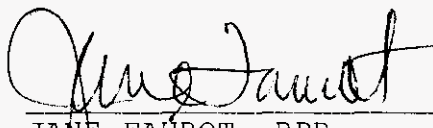

COUNTY OF LEON)

WE, JANE FAUROT, RPR, and LINDA BOLES, RPR, CRR, Official Commission Reporters, do hereby certify that the foregoing proceeding was heard at the time and place herein stated.

IT IS FURTHER CERTIFIED that we stenographically reported the said proceedings; that the same has been transcribed under our direct supervision; and that this transcript constitutes a true transcription of our notes of said proceedings.

WE FURTHER CERTIFY that we are not a relative, employee, attorney or counsel of any of the parties, nor are we a relative or employee of any of the parties' attorneys or counsel connected with the action, nor are we financially interested in the action.

DATED THIS 19th day of October, 2009.

	
_____ JANE FAUROT, RPR FPSC Official Commission Reporter (850) 413-6732	_____ LINDA BOLES, CRR, RPR FPSC Official Commission Reporter (850) 413-6734

24. Please complete the table below describing the CPVRR for the EnergySecure pipeline. Please italicize and bold years in which expansion is projected. Please provide values for all Three scenarios discussed in witness Enjamio's testimony. Please present in \$2009.

Base Scenario - EnergySecure Pipeline

	Gas Transportation	Fuel	Variable O&M	Environmental	Other	Total
2009	\$0	\$4,518	\$122	-\$92		\$4,548
2010	\$0	\$9,078	\$242	-\$177		\$9,144
2011	\$0	\$13,232	\$360	-\$287		\$13,305
2012	\$0	\$17,179	\$477	-\$408		\$17,248
2013	\$0	\$20,752	\$589	-\$53		\$21,288
2014	\$353	\$24,310	\$703	\$321		\$25,687
2015	\$673	\$27,921	\$816	\$728		\$30,137
2016	\$962	\$31,658	\$926	\$1,118		\$34,663
2017	\$1,222	\$35,429	\$1,035	\$1,519		\$39,206
2018	\$1,458	\$39,103	\$1,143	\$1,912		\$43,615
2019	\$1,672	\$42,811	\$1,246	\$2,307		\$48,037
2020	\$1,866	\$46,312	\$1,348	\$2,686		\$52,211
2021	\$2,041	\$49,688	\$1,447	\$3,067		\$56,243
2022	\$2,199	\$52,956	\$1,545	\$3,479		\$60,179
2023	\$2,375	\$56,095	\$1,640	\$3,891		\$64,000
2024	\$2,552	\$59,147	\$1,732	\$4,332		\$67,764
2025	\$2,754	\$62,122	\$1,822	\$4,774		\$71,472
2026	\$2,961	\$65,012	\$1,910	\$5,204		\$75,087
2027	\$3,170	\$67,801	\$1,993	\$5,671		\$78,634
2028	\$3,380	\$70,467	\$2,073	\$6,166		\$82,086
2029	\$3,607	\$73,016	\$2,150	\$6,702		\$85,475
2030	\$3,833	\$75,477	\$2,224	\$7,264		\$88,798
2031	\$4,056	\$77,838	\$2,296	\$7,848		\$92,039
2032	\$4,308	\$80,123	\$2,365	\$8,462		\$95,258
2033	\$4,568	\$82,401	\$2,431	\$9,134		\$98,534
2034	\$4,807	\$84,493	\$2,491	\$9,792		\$101,583
2035	\$5,027	\$86,524	\$2,550	\$10,474		\$104,575
2036	\$5,254	\$88,529	\$2,609	\$11,195		\$107,586
2037	\$5,474	\$90,443	\$2,665	\$11,926		\$110,508
2038	\$5,687	\$92,273	\$2,719	\$12,659		\$113,339
2039	\$5,894	\$94,019	\$2,771	\$13,403		\$116,087
2040	\$6,105	\$95,687	\$2,820	\$14,151		\$118,763
2041	\$6,298	\$97,266	\$2,867	\$14,858		\$121,289
2042	\$6,477	\$98,759	\$2,911	\$15,527		\$123,674
2043	\$6,641	\$100,171	\$2,953	\$16,161		\$125,926
2044	\$6,793	\$101,508	\$2,992	\$16,760		\$128,052
2045	\$6,932	\$102,772	\$3,030	\$17,326		\$130,060
2046	\$7,060	\$103,968	\$3,065	\$17,862		\$131,955
2047	\$7,178	\$105,099	\$3,099	\$18,369		\$133,746
2048	\$7,288	\$106,170	\$3,130	\$18,849		\$135,437
2049	\$7,388	\$107,182	\$3,160	\$19,303		\$137,033
2050	\$7,481	\$108,140	\$3,189	\$19,732		\$138,541
2051	\$7,566	\$109,047	\$3,215	\$20,138		\$139,966
2052	\$7,644	\$109,904	\$3,241	\$20,522		\$141,311
2053	\$7,717	\$110,715	\$3,265	\$20,886		\$142,582

Note: The EnergySecure pipeline was expanded from 600,000 MMBTU/day to 1,187,500 MMBTU/day

STAFF's FIRST SET OF INTERROGATORIES
DOCKET NO. 090172-EI

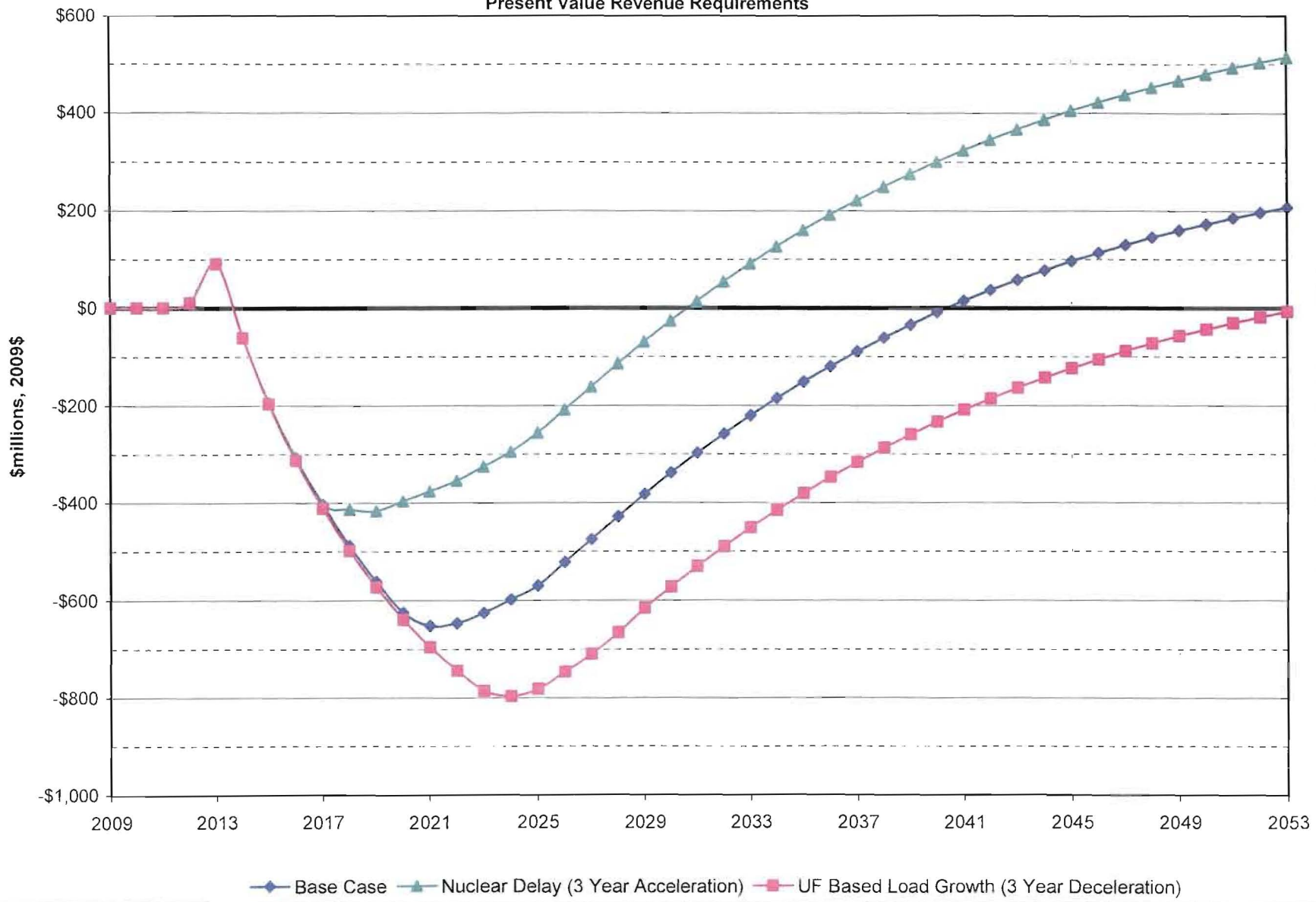
25. Please complete the table below describing the CPVRR for the Company B pipeline. Please italicize and bold years in which expansion is projected. Please provide values for all Three scenarios discussed in witness Enjamio's testimony. Please present in \$2009.

Base Scenario - Company B

	Gas Transportation	Fuel	Variable O&M	Environmental	Other	Total
2009	\$0	\$4,518	\$122	-\$92		\$4,548
2010	\$0	\$9,078	\$242	-\$177		\$9,144
2011	\$0	\$13,232	\$360	-\$287		\$13,305
2012	\$9	\$17,177	\$481	-\$407		\$17,260
2013	\$95	\$20,743	\$594	-\$53		\$21,379
2014	\$286	\$24,312	\$707	\$321		\$25,626
2015	\$462	\$27,934	\$818	\$728		\$29,943
2016	\$625	\$31,685	\$928	\$1,118		\$34,356
2017	\$775	\$35,470	\$1,037	\$1,519		\$38,801
2018	\$913	\$39,156	\$1,145	\$1,912		\$43,126
2019	\$1,041	\$42,878	\$1,248	\$2,308		\$47,475
2020	\$1,159	\$46,391	\$1,350	\$2,686		\$51,586
2021	\$1,296	\$49,778	\$1,450	\$3,067		\$55,591
2022	\$1,449	\$53,057	\$1,547	\$3,479		\$59,533
2023	\$1,641	\$56,202	\$1,641	\$3,890		\$63,375
2024	\$1,843	\$59,258	\$1,733	\$4,332		\$67,166
2025	\$2,074	\$62,231	\$1,823	\$4,774		\$70,902
2026	\$2,330	\$65,120	\$1,910	\$5,204		\$74,564
2027	\$2,587	\$67,909	\$1,993	\$5,670		\$78,159
2028	\$2,844	\$70,575	\$2,073	\$6,166		\$81,657
2029	\$3,116	\$73,125	\$2,150	\$6,702		\$85,092
2030	\$3,385	\$75,587	\$2,224	\$7,264		\$88,460
2031	\$3,649	\$77,948	\$2,296	\$7,848		\$91,741
2032	\$3,940	\$80,234	\$2,364	\$8,462		\$95,000
2033	\$4,237	\$82,513	\$2,430	\$9,133		\$98,313
2034	\$4,511	\$84,604	\$2,491	\$9,792		\$101,397
2035	\$4,763	\$86,636	\$2,550	\$10,474		\$104,423
2036	\$5,022	\$88,641	\$2,608	\$11,194		\$107,466
2037	\$5,272	\$90,556	\$2,665	\$11,925		\$110,418
2038	\$5,513	\$92,387	\$2,718	\$12,658		\$113,277
2039	\$5,746	\$94,133	\$2,770	\$13,402		\$116,052
2040	\$5,982	\$95,802	\$2,819	\$14,150		\$118,753
2041	\$6,199	\$97,381	\$2,866	\$14,857		\$121,303
2042	\$6,399	\$98,875	\$2,910	\$15,526		\$123,711
2043	\$6,584	\$100,288	\$2,952	\$16,159		\$125,983
2044	\$6,755	\$101,625	\$2,992	\$16,758		\$128,130
2045	\$6,912	\$102,890	\$3,029	\$17,325		\$130,156
2046	\$7,057	\$104,086	\$3,064	\$17,861		\$132,069
2047	\$7,191	\$105,218	\$3,098	\$18,368		\$133,875
2048	\$7,316	\$106,289	\$3,130	\$18,848		\$135,582
2049	\$7,430	\$107,302	\$3,160	\$19,301		\$137,192
2050	\$7,535	\$108,260	\$3,188	\$19,731		\$138,714
2051	\$7,632	\$109,167	\$3,215	\$20,137		\$140,151
2052	\$7,722	\$110,024	\$3,240	\$20,521		\$141,508
2053	\$7,805	\$110,836	\$3,264	\$20,884		\$142,789

Note: The Company B pipeline is expanded in every year a new gas fired unit is added to the FPL system.

Present Value Revenue Requirements



Rate Impact: EnergySecure/Company E Alternative and CCEC & RBEC modernizations

Table 1

	CCEC and RBEC Rate Impact ⁽¹⁾ cents/kWh	EnergySecure Rate Impact ⁽²⁾ cents/kWh	Total Rate Impact cents/kWh	Customer Bill Impact \$ per 1000 kWh
2013	0.0277	0.0092	0.0369	0.37
2014	0.0984	0.4503	0.5487	5.49
2015	0.1345	0.4294	0.5638	5.84

Rate Impact: FGT Alternative and CCEC and RBEC modernizations

Table 2

	CCEC and RBEC Rate Impact ⁽¹⁾ cents/kWh	FGT Rate Impact ⁽²⁾ cents/kWh	Total Rate Impact cents/kWh	Customer Bill Impact \$ per 1000 kWh
2013	0.0277	0.1092	0.1369	1.37
2014	0.0984	0.2508	0.3492	3.49
2015	0.1345	0.2438	0.3781	3.78

**Differential Rate Impact: EnergySecure vs. FGT
Includes impact of CCEC and RBEC modernizations**

Table 3

(Negative indicates lower bill impact for the EnergySecure Line)

	Total Rate Impact cents/kWh	Customer Bill Impact ⁽⁴⁾ \$ per 1000 kWh
2013	-0.1000	-1.00
2014	0.1995	2.00
2015	0.1857	1.85 {Declines annually through 2021}
2022	-0.0100	-0.10
2032	-0.1560	-1.58
2042	-0.1933	-1.93

**Other Economic & Non-Economic Benefits: Florida EnergySecure Line
(Customer Values Not Reflected In Bill Impacts above)**

- Table 4*
- Compared to FGT alternative, Florida EnergySecure Line adds the following benefits:
- Improved reliability of gas deliveries into Florida
 - Inexpensive expandability up to 1.25 billion cubic feet per day providing significant long-term customer benefits
 - Reduced vulnerability to disruptions on the existing pipeline systems
 - Increased deliverability of natural gas into the state
 - Reduction to customers bill from 3rd party sales and capacity releases (estimated NPV of \$89 million - \$663 million on Exhibit TCS-7)
 - Reduced payments to existing pipelines for interruptible capacity
 - Enhanced competition for both gas transportation and gas supply into the state
 - Access to additional sources of unconventional shale gas at Transco 85, diversifying FPL's gas supply
 - Insurance against the risk of significant load growth and/or delay in nuclear units
 - Significant investment and economic benefits at the local, county and state levels

Table 1 shows the combined incremental rate impact of the modernization projects and the EnergySecure/ Company E project
Table 2 shows the combined incremental rate impact of the modernization projects and the FGT proposal.

Table 3 shows the differential incremental rate impact between the two gas alternatives by year.

The rate impact of the Cape Canaveral Energy Center (CCEC) and the Riviera Beach Energy Center (RBEC) includes the capital and O&M costs of the two modernizations partially offset by their fuel and emission cost savings.

NOTES:

- (1) The rate impact of the Cape Canaveral Energy Center (CCEC) and the Riviera Beach Energy Center (RBEC) includes the capital and O&M costs of the two modernizations partially offset by their fuel and emission cost savings.
- (2) The rate impact of the Florida Energy Secure / Company E project includes the capital and O&M costs of the intrastate line Company E charges.
- (3) The rate impact of the FGT proposal includes the FGT transportation costs.
- (4) The differential rate impact is the same as shown in Exhibit JEE-8.

DOCUMENT NUMBER-DATE

08179 AUG-7 8

FPL-COMMISSION CLERK

FPL Late Filed Exhibit 100:
 Nine Plant Combo Info

Base Scenario

	Unit Additions	Incremental MW Added
2011	WCEC 3 CC added, Cape Canaveral & Riviera Removed	-138
2012	Nuclear Upgrades	295
2013	Cape Canaveral Conversion and Nuclear Upgrades	1323
2014	Riviera Conversion	1207
2015	-	0
2016	-	0
2017	-	0
2018	Turkey Point 6	1100
2019	-	0
2020	Turkey Point 7	1100
2021	-	0
2022	-	0
2023	-	0
2024	(1) - 2x1 F CC	553
2025	(1) - 2x1 F CC	553
2026	(2) - 2x1 F CC	1108
2027	(1) - 2x1 F CC	553
2028	(1) - 2x1 F CC	553
2029	(2) - 2x1 F CC	1108
2030	(1) - 2x1 F CC	553
2031	(1) - 2x1 F CC	553
2032	(2) - 2x1 F CC	1108
2033	(2) - 2x1 F CC	1108
2034	-	0
2035	-	0
2036	(2) - 2x1 F CC	1108
2037	(1) - 2x1 F CC	553
2038	(1) - 2x1 F CC	553
2039	(2) - 2x1 F CC	1108
2040	(1) - 2x1 F CC	553

Note:

The load forecast sensitivity used in this late file exhibit was prepared at the request of Staff and is not endorsed by FPL. FPL believes that its long term load forecast, described in the testimony of FPL witness Morley and being used in this docket as well as the DSM Goals docket, is the appropriate forecast for use in the comparative economic analyses of the two gas transportation options.

FPL Late Filed Exhibit 100:
 Nine Plant Combo Info

RPS Scenario

	Unit Additions	Incremental MW Added
2011	WCEC 3 CC added, Cape Canaveral, Riviera Removed & Renewables	-128
2012	Nuclear Upgrades and Renewables	330
2013	Cape Canaveral Conversion and Nuclear Upgrades	1368
2014	Riviera Conversion and Renewables	1237
2015	Renewables	75
2016	Renewables	35
2017	Renewables	35
2018	Turkey Point 6 and Renewables	1185
2019	Renewables	85
2020	Turkey Point 7 and Renewables	1200
2021	Renewables	48
2022	Renewables	48
2023	Renewables	114
2024	Renewables	122
2025	Renewables and 2x1 F CC (2)	1103
2026	Renewables and 2x1 F CC (2)	1165
2027	Renewables and 2x1 F CC (1)	700
2028	Renewables and 2x1 F CC (1)	708
2029	Renewables and 2x1 F CC (2)	1174
2030	Renewables and 2x1 F CC (1)	623
2031	Renewables and 2x1 F CC (1)	732
2032	Renewables and 2x1 F CC (2)	1293
2033	Renewables and 2x1 F CC (2)	1185
2034	Renewables	82
2035	Renewables	211
2036	Renewables and 2x1 F CC (2)	1325
2037	Renewables and 2x1 F CC (1)	843
2038	Renewables and 2x1 F CC (1)	646
2039	Renewables and 2x1 F CC (1)	797
2040	Renewables and 2x1 F CC (2)	1357

Note:

The load forecast sensitivity used in this late file exhibit was prepared at the request of Staff and is not endorsed by FPL. FPL believes that its long term load forecast, described in the testimony of FPL witness Morley and being used in this docket as well as the DSM Goals docket, is the appropriate forecast for use in the comparative economic analyses of the two gas transportation options.

**FPL Late Filed Exhibit 100:
 Nine Plant Combo Info**

Nuclear Delay Scenario

	Unit Additions	Incremental MW Added
2011	WCEC 3 CC added, Cape Canaveral & Riviera Removed	-138
2012	Nuclear Uprates	295
2013	Cape Canaveral Conversion and Nuclear Uprates	1323
2014	Riviera Conversion	1207
2015	-	0
2016	-	0
2017	-	0
2018	-	0
2019	-	0
2020	-	0
2021	(1) - 2x1 F CC	553
2022	Turkey Point 8	1100
2023	(1) - 2x1 F CC	553
2024	Turkey Point 7	1100
2025	-	0
2026	(2) - 2x1 F CC	1106
2027	(1) - 2x1 F CC	553
2028	(1) - 2x1 F CC	553
2029	(2) - 2x1 F CC	553
2030	(1) - 2x1 F CC	1106
2031	(1) - 2x1 F CC	553
2032	(2) - 2x1 F CC	1106
2033	(2) - 2x1 F CC	1106
2034	-	0
2035	-	0
2036	(2) - 2x1 F CC	1106
2037	(1) - 2x1 F CC	553
2038	(1) - 2x1 F CC	553
2039	(2) - 2x1 F CC	1106
2040	(1) - 2x1 F CC	553

Note:

The load forecast sensitivity used in this late file exhibit was prepared at the request of Staff and is not endorsed by FPL. FPL believes that its long term load forecast, described in the testimony of FPL witness Morley and being used in this docket as well as the DSM Goals docket, is the appropriate forecast for use in the comparative economic analyses of the two gas transportation options.

Exhibit A

Peoples Gas System
a Division of Tampa Electric Company
Original Volume No. 3

Fifth Revised Sheet No. 7.201
Cancels Fourth Revised Sheet No. 7.201

**RESIDENTIAL SERVICE
Rate Schedule RS**

Availability:

Throughout the service areas of the Company.

Applicability:

Gas Service for residential purposes in individually metered residences and separately metered apartments. Also, for Gas used in commonly owned facilities of condominium associations, cooperative apartments, and homeowners associations, (excluding any premise at which the only Gas-consuming appliance or equipment is a standby electric generator), subject to the following criteria: *(Emphasis added)*

Issue I

Issue III

Issue II

1. 100% of the Gas is used exclusively for the co-owner's benefit. *(Emphasis added)*
2. None of the Gas is used in any endeavor which sells or rents a commodity or provides service for a fee. *(Emphasis added)*
3. Each Point of Delivery will be separately metered and billed.
4. A responsible legal entity is established as the Customer to whom the Company can render its bills for said services.

Monthly Rate:

Customer Charge: \$10.00 per month

Distribution Charge: \$0.37667 per Therm

Note 1 - Company's BudgetPay plan is available to eligible Customers receiving Gas Service pursuant to this rate schedule (See Sheet No. 5.401-3).

The bill for the Therms billed at the above rates shall be increased in accordance with the provisions of the Company's Purchased Gas Adjustment Clause set forth on Sheet No. 7.101-1.

Minimum Bill: The Customer charge.

Special Conditions:

1. The rates set forth above shall be subject to the operation of the Energy Conservation Cost Recovery Adjustment Clause set forth on Sheet No. 7.101-2.
2. The rates set forth in this schedule shall be subject to the operation of the Company's Competitive Rate Adjustment Clause set forth on Sheet No. 7.101-5.

Issued By: William N. Cantrell, President
Issued On: April 11, 2007

Effective: June 5, 2007

Parties/Staff Handout
Internal Affairs/Agenda
on 9/15/09
Item No. 4
090083-MU

Exhibit A

RECEIVED-FPSC
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CLERK

Exhibit B

DOCKET NO. 790847-BU
 ORDER NO. 10104
 PAGE THREE

The Hearing Officer found that the condominium/cooperative form of ownership of common facilities on the one hand, and homeowners' ownership of common facilities on the other hand, are both residential in character. We concur in this finding noting that the various forms of real property ownership at issue all involve residents sharing in the control and upkeep of common elements and facilities appurtenant to their residences. We concur also with the finding that the petitioning homeowners should receive the RS rate for these commonly used facilities.

Irrespective of the form of ownership, the obligations of the residents for upkeep of the common facilities of condominiums, cooperatives and homeowner associations are legally enforceable as liens against the owners' units. The recreational facilities owned or leased by the residents of the three types of residential communities are restricted solely to use by residents and their guests. These restrictions are strictly enforced through security systems which are uniformly implemented.

We agree that petitioner homeowners should be required to meet the seven criteria set forth in the Hearing Officer's order:

- (1) 100% of the energy is used exclusively for the co-owner's benefit.
- (2) None of the energy is used in any endeavor which sells or rents a commodity or provides a service for a fee.
- (3) Each point of delivery is separately metered and billed.
- (4) A responsible legal entity is established as the customer to whom the company can render its bills for said service.
- ★ (5) Membership in the Homeowners association, which controls and operates the common facilities, is required as a condition of property ownership in the subdivision; such requirement arises from restrictions of record which are set out or incorporated by reference on each property owner's deed.
- ★ (6) Such restrictions require each property owner to pay his proportionate share of the costs of operating and maintaining the common facilities. The obligation to pay may be enforced by placement of a lien and foreclosure.
- ★ (7) The homeowners associations are comprised of persons owning contiguous lots in a planned development, and the commonly owned facilities are located within the development.

We conclude that there are no administrative obstacles to the implementation of Petitioner's proposal. Sufficient documentation exists, including covenants and restrictions publicly filed in the land records offices, to implement the change in rate treatment for homeowner associations.

We concur with the Hearing Officer's conclusion that the different treatment presently afforded commonly used facilities of homeowners' associations and condominiums/cooperatives is factually unjustified and constitutes unjust and unreasonable discrimination, in violation of Section 366.03 and 366.06(3), Florida Statutes.

Recognizing our statutory duty to eliminate discriminatory practices in the application of rates, we further concur that a finding of discrimination may properly be made in a complaint proceeding.

After the Hearing Officer's recommendation was filed, FP&L excepted thereto contending that the Commission's ruling should be the result of a policy consideration and not on a conclusion of discrimination in violation of Chapter 366, Florida Statutes. The finding of

Articles of Incorporation

AMENDED

ARTICLES OF INCORPORATION OF SUN CITY CENTER COMMUNITY ASSOCIATION, INC.

ARTICLE I

The name of this corporation is **SUN CITY CENTER COMMUNITY ASSOCIATION, INC.**

ARTICLE II

a) The general nature, objects and purposes for which this corporation is exclusively organized and operated are charitable, scientific or educational.

This corporation is to serve the residents of the retirement community located in Hillsborough County, Florida, known as Sun City Center, by providing relief for the elderly, providing assistance and essential services to tax-exempt entities, and operating in lieu of a municipal government by supplementing, but not duplicating, many costs of government, for the benefit of the residents, by maximum use of volunteer, uncompensated services from the residents.

In furtherance of these purposes, Sun City Center Community Association, Inc. shall manage recreational facilities owned for the benefit of all residents, shall enforce that private zoning known as "restrictive covenants running with the land" on behalf of the residents and for the benefit of the community as a whole (as opposed to private interests), and shall represent the retirement community known as Sun City Center before all organizations and persons.

This corporation shall receive and maintain funds of real and/or personal property, and subject to the restrictions and limitations hereinabove and hereinafter set forth, shall use the whole or any part of the income therefrom and the principle thereof exclusively for its charitable, scientific or educational purposes.

b) No part of the net earnings or assets of the corporation shall inure to the benefit of or be distributable to any member, director or officer of the corporation, or any private individual (except that reasonable compensation may be paid for services rendered to or for the corporation effecting one or more of its purposes), and no member, director or officer of the corporation, or any private individual shall be entitled to share in the distribution of any of the corporate assets on dissolution of the corporation. (No substantial part of the activities of the corporation shall be the carrying on of propaganda or otherwise attempting to influence legislation, and the corporation shall not participate in, or intervene in (including the publication or distribution of statements) any political campaign on behalf of any candidate for public office.)

c) Notwithstanding any other provisions of these Articles of Incorporation, the corporation shall not conduct or carry on any activities not permitted to be conducted or carried on by an organization exempt under Section 501 (c) (3) of the Internal Revenue Code or the regulations issued thereunder, or by an organization, contributions to which are deductible under Section 170 (c) (2) of such Code and regulations issued thereunder.

d) In the event of dissolution or final liquidation of the corporation, the residual assets of the organization will be turned over to one or more organizations that themselves are exempt as organizations described in Sections 501 (c) (3) and 170 (c) (2) of the Internal Revenue Code of 1954 or corresponding sections of any prior or future Internal Revenue Code, or to the Federal, State or local government for exclusive public purpose.

ARTICLE III

This corporation shall have and exercise all powers provided by the laws of the State of Florida pertaining to corporations not for profit including, but not limited to, Chapter 617 Florida Statutes and future amendments thereto, or succeeding statutes pertaining to corporations not for profit in the State of Florida, necessary or convenient to effect any and all of the charitable, scientific and educational purposes for which the corporation is organized, subject, however, to the following:

a) This corporation shall be operated exclusively for, and shall only have the power to perform activities exclusively within the meaning, requirements and effect of Section 501 (c) (3) of the Internal Revenue Code of 1954, as amended heretofore or hereafter.

b) This corporation shall not engage in any act of self-dealing as defined in Section 4941 (d) of the Internal Revenue Code of 1954, or corresponding provisions of any subsequent Federal tax law.

c) This corporation shall distribute its income for each taxable year at such time and in such manner as not to become subject to the tax on undistributed income imposed by Section 4942 of the Internal Revenue Code of 1954, or corresponding provisions of any subsequent Federal tax laws.

d) This corporation shall not retain any excess business holdings as defined in Section 4943 (c) of the Internal Revenue Code 1954, or corresponding provisions of any subsequent Federal tax laws.

e) This corporation shall not make any investments in such manner as to subject it to tax under Section 4944 of the Internal Revenue Code of 1954, or corresponding provisions of any subsequent Federal tax laws.

f) This corporation shall not make any taxable expenditures as defined in Section 4945 (d) of the Internal Revenue Code of 1954, or corresponding provisions of any subsequent Federal tax laws.

g) This corporation shall not engage in any prohibited transaction as defined in section 503 (b) of the Internal Revenue Code of 1954, or corresponding provisions of any subsequent Federal tax laws.

ARTICLE IV

This corporation shall not issue any type of stock. Member of this corporation shall be all residents of Sun City Center and those individuals who would subsequently qualify if Sun City Center Civic Association had not consolidated into Sun City Center Community Association, Inc. shall be members. Each member shall have only one (1) vote. "Sun City Center", as the phrase is used in these Articles, indicates that residential land shown as the North/South Sector in Exhibit E to the settlement the 1984 litigation between Sun City Center Civic Association and W-G Development Corp., including the "d-strips" if, when, and to the extent committed to the Sun City Center Civic Association agreement by the developer. Previous members of the Sun City Center Civic Association or Sun City Center Homeowners Association residing in Lake Towers may be admitted by the Board of Directors.

Changes in the area herein defined as "Sun City Center" or the definition of "members" may be approved by the members voting in a referendum.

ARTICLE V

The initial registered agent of this corporation is Carol R. Donner, and the address of the initial registered office is 1009 Pebble Beach Blvd., Sun City Center, Florida 33573.

Exhibit D

6.05 GUESTS

A. Definitions:

Developer Guest: An invitee of the Developer who does not have a proprietary interest in Real property in Sun City Center and is issued a Guest Card as required by Article XIII of the 1984 Agreement between the CA and the Developer.

"Article XIII - Current Developer shall be entitled to guest cards issued by the CA to allow its invitees to use CA facilities, and Current Developer shall pay \$20.00 for each guest card issued at the request of current Developer. Such guest cards shall be effective for only one week from issuance and at no time shall the number of effective cards issued exceed 200 in number. CA shall allow W-G to conduct tours of CA's recreation facilities for prospective purchasers at no cost to Current Developer."

Note: W-G is now WCI Communities, Inc.

House Guest: A visitor who is currently staying overnight at the residence of the member without any form of payment.

Renter Guest: Any person who pays (regardless of the form of payment) for the right to occupy any portion of a member's Real property.

Guest: A Visitor not meeting the criteria for House Guest, Renter Guest or Developer Guest.

B. **Guest Cards:** All Guest Cards must be purchased at the CA office by an owner or renter guest.

1. A separate Guest Card is required for each person 18 years of age and older. Children under 18 years of age must be accompanied by a CA card-carrying adult. Guest cards issued to a Developer Guest will be identifiably different from other Guest Cards.
(Amended 1/12/05)
2. An owner can receive a Guest Card permitting a House Guest to use the facilities unaccompanied by a member, subject to approved club rules or up to 30 days annually at no charge.
 - a. During the second, third and fourth month of his/her visit, a weekly fee of \$10.00 per guest card will be charged for a Houseguest to use CA facilities. *(Amended 5/9/07)*
 - b. After four (4) consecutive months, a Houseguest will be considered a resident, and will be charged the normal pro rata share of membership dues effective on the date of first prior payment of the \$10.00 weekly fee. The fees paid will be credited to the pro rata share due. Pro rata reimbursement of the membership dues will be based on the date the individual ceases to be a resident. *(Amended 5/9/07)*

PGS' Internal Guidelines

<u>Type of Property</u>	<u>Classification</u>	<u>Rationale</u>
Condo association - For Profit (Note 1) (Includes timeshares and vacation rentals) Separately metered units, central boiler, pool	Residential	Tariff (Individually metered residences)
Master metered for all uses	Residential	Tariff and Order No. 4074 re electric service ("The ownership held by people residing in these types of apartments is residential in character.")
Same as above, but with coin laundry	Residential, but coin laundry must be separately metered on commercial rate	Same as above for units. Coin laundry is service for a fee.
Condo association - Not for Profit (Note 1) Separately metered units, central boiler, pool	Residential	Tariff (Individually metered residences)
Master metered for all uses	Residential	Tariff and Order No. 4074 re electric service ("The ownership held by people residing in these types of apartments is residential in character.")
Condo association - office building/park	Commercial	No residents, so commercial rate applies
<i>Note 1 -- Although listed separately, the condominium statutes permit a condo association to be either a for profit or not for profit corporation. PGS tariff does not distinguish, simply requiring a "responsible legal entity."</i>		
Cooperative apartments Separately metered apts., central boiler, pool	Residential	Tariff (Individually metered residences); Order No. 4074 re electric service ("The ownership held by people residing in these types of apartments is residential in character.")
Separately metered apts., central boiler, pool, coin-operated laundry	Residential, but coin laundry must be separately metered on commercial rate	Same as above for units. Coin laundry is service for a fee.
Master metered for all uses	Residential	Tariff and Order No. 4074 re electric service ("The ownership held by people residing in these types of apartments is residential in character.")

Exhibit E

Exhibit E

Exhibit F



SIXTEENTH REVISED SHEET NO. 6.030
CANCELS FIFTEENTH REVISED SHEET NO. 6.030

RESIDENTIAL SERVICE

SCHEDULE: RS

RATE CODE: 110, 111, 120, 121, 130, 131, 170, 171, 180, 181.

AVAILABLE: Entire service area.

APPLICABLE: To residential consumers in individually metered private residences, apartment units, and duplex units. All energy must be for domestic purposes and should not be shared with or sold to others. In addition, energy used in commonly-owned facilities in condominium and cooperative apartment buildings will qualify for this rate schedule, subject to the following criteria:

1. 100% of the energy is used exclusively for the co-owners' benefit.
2. None of the energy is used in any endeavor which sells or rents a commodity or provides service for a fee.
3. Each point of delivery will be separately metered and billed.
4. A responsible legal entity is established as the customer to whom the Company can render its bills for said service.

Resale not permitted.

LIMITATION OF SERVICE: This schedule includes service to single phase motors rated up to 7.5 HP. Three phase service may be provided where available for motors rated 7.5 HP and over.

MONTHLY RATE:

Customer Facilities Charge:

\$10.50

Energy and Demand Charge:

First 1,000 kWh 4.346¢ per kWh

All additional kWh 5.346¢ per kWh

MINIMUM CHARGE: The Customer Facilities Charge.

FUEL CHARGE: See Sheet Nos. 6.020 and 6.021.

Continued to Sheet No. 6.031

ISSUED BY: C. R. Black, President

DATE EFFECTIVE: August 13, 2009

Docket No. 090083-GU
Sun City Center Community Association, Inc. vs. TECO Peoples Gas
Discussion Items Before the Commission

(Prepared & presented by Brian G. Davidson before the Commission on September 15, 2009)

Introduction

Throughout this discussion, please note that the Sun City Center Community Association may be referred to as the "Customer", the "Sun City Center," or simply the "SCC." I may also refer to Peoples Gas as "PGS" or "Peoples", and PSC Staff as "Staff". Furthermore, I may also refer to condominium, co-operative apartments, and homeowners associations as "condo's and/or HOA's."

Note that much of this discussion is based on information presented to PGS and Staff during our informal conference held last year on July 30, 2008, and that set forth in a letter to Ms. Rhonda Hicks dated January 22, 2009. Copies of these were included with the Formal Complaint filed February 16, 2009. Unfortunately, staff has failed to address or consider many critical facts presented to them previously.

Before proceeding, I believe it is important that the Commission have a clear understanding of the specific language set forth in the PGS residential rate schedule which was established based on PSC Order 19365 issued in 1988. As such, a copy of this is provided to the Commissioners and submitted as Exhibit A. Additional documents have also been provided and are referenced as this discussion proceeds.

The "Applicability" section of the PGS residential rate schedule reads as follows:

"Gas Service for residential purposes in individually metered residences and separately metered apartments. Also for Gas used in commonly owned facilities of condominium associations, cooperative apartments, and homeowners associations, (...), subject to the following criteria:

1. 100% of the gas is used exclusively for the co-owners benefit.
2. None of the gas is used in any endeavor which sells or rents a commodity or provides service for a fee.

Criterion 3 and 4 are not at issue...

Summary of Issues

The crux of the issue at hand is first to determine whether or not the Sun City Center meets the basic application set forth in PGS's rate schedule. In other words... **Are they the same as a condo or HOA with commonly owned facilities?** Secondly, it must be decided that, **even if they were a condo or HOA, does the SCC meet the 2nd and/or 1st criteria set forth in the PGS rate schedule?**

Facts and Discussion Items

Issue I:

Is Customer the Same as a Condo or HOA and do they meet the basic application set forth in the PGS residential rate schedule?

Customer maintains they are not a condo or HOA and do not meet the basic application of the residential rate schedule for the following reasons:

1. Customer is a community association ("CA") legally organized and operated as a separate and distinct legal entity than that of a condo or HOA. Although they may have similar functions, they are fundamentally different. [i.e., Customer is organized under Title XXXVI as a "Business Organization", and Ch. 617 of the Florida Statutes. However, condos and HOA's are organized under Title XL pertaining to Real and Personal Property with Ch. 718 governing condos and Ch. 720 governing HOAs]. *Furthermore...*
2. CA's are not specifically included in the language of the PGS residential rate schedule, nor that of any other electric or gas utility's rate schedules. In addition, none of the applicable Commission orders include CA's in their language. They specifically address condos, cooperatives, and HOA's... not CA's.

In their analysis, however, Staff asserts that the omission of "community associations" from the specific language of the applicable Orders and Tariff "is not conclusive." In addition, Staff repeatedly claims that because the SCC performs functions "similar" to that of a condo or HOA, they should be classified the same for ratemaking purposes. Staff goes on further to assert that "the gist of the orders issued by the Commission is that service provided to common areas such as a community pool, is residential in nature..." Staff also claims that all the applicable orders find that service to "common areas", whether electric or gas, is more residential in nature.

Customer believes the underlying facts in this case demonstrate otherwise...

3. In particular, Staff fails to recognize or note that the applicable orders all pertain to "commonly owned" areas specifically associated with condos, cooperatives, and HOA's. **None** of these orders reference, imply, or infer that organizations with "similar" type operations should be considered. The orders refer to specific types of residential entities – condos, cooperatives, and HOA's... nothing more - nothing less.
4. In addition, Staff overlooks and fails to consider a key principle set forth in the applicable orders and the rate schedules. That being that there is "common ownership" of the facilities. However, the facts in this case show that the members of the SCC have no common ownership interest in the property. All of the property is owned by the SCC. There simply is no co-ownership. This is a key distinction between that of a condo or HOA, and that of a community association.
5. Furthermore, had the Commission intended to classify CA's along with condos and HOA's, they would have included them in their orders and advised the utilities to revise their tariffs accordingly. This point is clearly supported by prior Commission actions.
6. Specifically, original Order 4150 (issued 1967) instructed electric utilities to revise their residential tariffs to include common areas of condominiums and cooperative apartments ...that met certain criteria. However, HOA's were not included in this Order. It wasn't until eleven years later in 1978 that Order 8539 was issued to expand the ruling to include HOA's. The point here is that these Orders apply to specific legal entities - condos, cooperative apartments, and later to HOA's... NOT CA's - nor any other entities with "similar" operations.

7. If the Commission now wants to expand the ruling to include CA's, or any "similar" type of legal entities, as they did for HOA's in 1978, Customer believes that a new order is required directing the utilities to revise their tariffs and redefine such customers as residential. Until such time, however, CA's simply do not fall within the scope of the orders or PGS's residential rate schedule.
8. Again, nowhere in the existing orders or rate schedules is it stated or implied that the language of these can be expanded to include customers with operations "similar" to condo's or HOA's... *as Staff asserts*. State agencies must adhere to the law established by the legislature in the Florida Statutes. Agencies are not permitted to enlarge, modify, or contravene statutory provisions. Therefore, neither PGS or Staff are empowered to create additional varieties of condos or HOA's and they have no authority to expand the language specifically set forth in the existing Commission orders and rate schedules.

In my opinion, this should be the end of the argument for this issue. These facts alone clearly reflect that the applicable order and PGS' rate schedule do not include CA's in their language. But because PGS and Staff are attempting to expand the language of the laws and treat CA's the same as condos and HOA's, I am compelled to also address their other assertions.

Specifically, Staff also claims the following: "...it is the nature of the service provided, and not the entity to which service is provided, that controls its determination as residential service." In reality, however, the underlying facts show that it first must be determined "**who**" the gas is sold to (i.e., what type of legal entity), and then look at how the gas is being used in determining if the gas service is residential or commercial.

9. Take for example, a community pool owned and operated by the City of Tampa for the residents of that community. Under Staff's reasoning, the City of Tampa could be classified as residential for operating a community pool because the gas used to heat the pool is for the benefit of the resident's of a community. Likewise, an Assisted Living Facility ("ALF"), where gas is used to heat water for the benefit of the "residents" of that facility, could also be classified as residential.
10. However, it is obvious that the City of Tampa and an ALF are not residential customers. WHY? Because they simply are not organized and operated the same as a condo, or an HOA. Even though gas use is for the benefit of the residents of these facilities, they do not fall within the scope of the specific guidelines set forth in the PSC Orders and PGS residential rate schedule.
11. An even better analogy to emphasize this point is a typical apartment complex with a gas heated pool provided for the benefit of the residents. According to Staff's reasoning, such use is residential in nature and, therefore, the apartment's gas account should be classified as residential. However, the fact is that gas service to apartments is classified as commercial. Regardless of the fact that the "nature" of the gas use benefits the residents, an apartment does not fall within the scope of the explicit language and guidelines set forth in the Order and PGS' rate schedule. Simply put, ^aan apartment, nor a community association, is the same as a condo or HOA.. *neither*
12. As such, Staff's contention that "*it is the nature of the service provided, and not the entity to which service is provided, that controls its determination as residential service*"... is simply wrong. The type of entity (i.e., the "Who") must first be considered before taking into account the nature of the gas use when determining whether or not a customer should be classified as residential.

Staff has also referenced Order No. 10104 (issued in 1981) in which the Commission found that condo/cooperative form of ownership of common facilities on the one hand, and HOA's ownership of common facilities, "*are both residential in nature*". However, Staff fails to consider that this order also sets forth certain criteria limiting HOA's from automatically being classified as residential.

13. In particular, criterion #5 which states that "*Membership in the HOA, which controls and operates the common facilities, is required as a condition of property ownership... and such requirement arises from restrictions of record...*" Furthermore, Criterion #6 states that "*The obligation to pay may be enforced by placement of a lien and foreclosure.*" Criterion #7 states that "*The HOA's are comprised of persons owning contiguous lots in a planned development, and the commonly owned facilities are located within the development.*" For reference purposes, a copy of the applicable page of Order No. 10104 has been submitted as **Exhibit B**.
14. Although similar restrictions may apply to members of the SCC, not all members are property owners in the community. Membership is also offered to non-owners (e.g., certain former residents now residing in non-affiliated assisted living facilities). There is no obligation for these individuals to pay or continue their membership. In addition, Customer cannot enforce payment by placement of a lien or foreclosure since these members no longer own property there.
15. More importantly, as previously mentioned, the SCC owns all the recreational facilities. Members have no ownership or co-ownership interest. Therefore, there is no condo/cooperative or HOA form of ownership of common facilities... As such, Staff's attempt to equate Customer's operations with that of condos and HOA's referenced in Order No. 10104... is simply without merit.

Continuing on with this issue [if necessary], much of Staff's analysis included selective restatements of certain sections of the SCC's Articles of Incorporation . Although some of this language may be similar to that of condos or HOA's, Staff left out some critical sections which further differentiate the SCC's organizational and operational structure. For reference purposes, a copy of the applicable page of the SCC's Articles of Incorporation has been submitted as **Exhibit C**.

16. Specifically, the very first paragraph (a) of Article II states: "The general nature, objects and purposes for which this corporation is exclusively organized and operated are charitable, scientific, or educational." The second paragraph goes on to state: "This corporation is to serve the residents of the retirement community..., known as the Sun City Center, by providing relief for the elderly, providing assistance and essential services to tax-exempt entities, and operating in lieu of a municipal government by supplementing, not duplicating, many costs of government,..." Does this sound like a resident owned condo or HOA?
17. Furthermore, paragraph (b) of Article II states: "No part of the net earnings or assets of the corporation shall inure to the benefit of, or be distributable to any member..., and no member... shall be entitled to share in the distribution of any of the corporate assets on dissolution of the corporation." In addition, paragraph (d) of Article II states: "In the event of dissolution or final liquidation of the corporation, the residual assets of the organization will be turned over to one or more organizations that themselves are exempt as described in Sections 501(c) (3) and 170(c) (2) of the Internal Revenue Code..."

18. As such, the SCC's Articles of Incorporation actually support Customers position by further distinguishing their legal organization and operations from that of condos and HOA's.

To summarize Issue I, there are significant differences in the organization and operation of the SCC from that of a condo or HOA. Customer believes that Staff and PGS have failed to consider and misconstrued many of these differences. Given the underlying facts supporting Customer's position, it is hereby requested that the Commission rule against Staff's analysis and find that the SCC does not meet the basic application to be classified under PGS' Residential Rate Schedule and their rate should have remained on the commercial GS-2 rate.

Issue II

Even if Customer was a condo or HOA, do they meet the 2nd criterion in the PGS residential rate schedule?

Customer maintains that even if they were organized and operated as a condo or HOA, they do not meet the 2nd criterion in the PGS residential rate schedule. In referencing the PGS residential rate schedule again [Exhibit A], the 2nd criterion states the following: "**None** of the Gas is used in any endeavor which sells or rents a commodity or provides service for a fee." Note that the language here is clear and specific and there are no exceptions to this criterion. As such, if it can be established that ANY portion of gas, (regardless of how small) is used in ANY endeavor (e.g., whether it be for profit, not-for profit, private clubs or other restricted establishments) in which services are provided for a fee (regardless of how immaterial), then the 2nd criterion is simply not met.

1. Customer has documented they have organized clubs offering exercise and dance classes in the gas heated pool. Club members are required to pay a separate club fee giving them exclusive use of the pool during specific days and times. These additional fees provide club members with an extra service they otherwise would not be entitled to. Although PGS and Staff assert that these additional charges are more like a management fee than a fee for a service, the simple fact is they are not management, maintenance, or annual membership dues. These are not mandatory dues. They are simply extra fees for extra services.
2. Customer has documented they have organized clubs offering exercise and dance classes in the gas heated pool. Club members are required to pay a separate club fee giving them exclusive use of the pool during specific days and times. These additional fees provide club members with an extra service they otherwise would not be entitled to. Although PGS and Staff assert that these additional charges are more like annual membership dues than a fee for a service, the simple fact is they are NOT. These are not mandatory dues. They are simply extra fees, spent voluntarily, for extra services received.
3. Furthermore, it has been documented that certain house guests of members are required to purchase weekly "guest cards" to utilize Customer's recreational facilities (including the gas heated pool). *For reference purposes, a copy of the SCC's Bylaws pertaining to Guest Cards has been submitted as Exhibit D.* The fee paid for these guest cards is the equivalent of an entrance fee. As such, the guest card fee is a separate fee for services regardless of the fact it may only be a nominal charge. *It is noted here that neither Staff nor PGS has acknowledged or addressed this point even though evidence documenting this fee has been provided to both parties.*

4. Even though Staff did not address the weekly guest card fees, they claim that the other fees described here “don’t give rise to fees for service because the facilities are not available to the general public.” However, the language of the 2nd criterion simply states that “None of the gas can be used in any endeavor which sells or rents a commodity or provides service for a fee.” This restriction does not state, imply, or presume that “service for a fee” means being made available to the general public. Nor does it require that “use be based solely on the additional fees paid for certain services”... as Staff has claimed. Nor, is it stated or implied that this criterion is intended to “prevent obviously commercial enterprises from taking service under the residential rate”... as previously asserted by Staff.
5. It is irrelevant that Customer may restrict use of its facilities to members and certain former property owners. The 2nd criterion simply states that NONE of the gas can be used in ANY endeavor which provides service for a fee.
6. The following example supports this reasoning: Say there is a customer operated as a private non-profit club located within a community development not open to the general public... Membership is restricted to residents of that community... Annual dues are required from everyone and these dues entitle everyone to membership in the club... Club includes a restaurant with gas used for cooking and separate fees are charged for food items served here...

Although access to the club restaurant is restricted to members who are residents of the community, separate fees are charged for the food items. As such, it is obvious in this example that the 2nd criterion is not met because a portion of the gas is being used in an endeavor which sells a commodity for a fee.

7. The point here is that the fees charged in this example are no different than the separate fees being charged to the members and guests of the SCC. Although services (and/or food items) are restricted to members and not made available to the general public, the simple fact is that separate fees are charged for these extra services.
8. Another key fact supporting this point is PGS' common policy in the past whereby they treated common areas of condos as commercial if any portion of their gas use was associated with fees being charged (e.g., coin laundry, pool entrance fees, etc.). Regardless of the fact that services were limited to co-owners, such condos were classified as commercial by PGS. This fact is further supported by PGS internal guidelines advising that common areas of condos and cooperatives with coin laundries are to be classified as commercial. These guidelines actually state that “coin laundry is service for a fee.” *For reference purposes, a copy of the applicable page of this PGS guideline has been submitted as Exhibit E. Again, these points were presented to both Staff and PGS previously, but both parties have failed to address, acknowledge, or dispute them.*
9. Although the separate fees pertaining to Customer’s gas use are not for coin laundries, the same principle applies here. That is, it makes no difference that services being provided may be restricted to residents, club members, or guests. If **ANY** fees are charged in connection with gas used in providing such services, the 2nd criterion is simply not met.

To summarize issue II, specific examples of fees being charged in connection with gas servicing Customer’s facility have been provided. Furthermore, it has been shown that

these fees are distinct and different than annual maintenance-type dues and that they are extra fees for extra services. It has also been shown that it makes no difference that the services provided may be restricted to residents and not made available to the general public. Therefore, it is again requested that the Commission rule against Staff's analysis on this issue and find that, even if the SCC was a condo or HOA, they would not meet the 2nd criterion set forth in PGS' Residential Rate Schedule.

Issue III

Even if they were a condo or HOA, does customer meet the 1st criterion set forth in the PGS residential rate schedule?

Customer maintains that they would also do not meet this 1st criterion which states as follows: "**100%** of the Gas is used exclusively for the co-owner's benefit" [*Exhibit A*]. Again, the language here is clear and specific and there are no exceptions. 100%, (i.e., not "99.9%" or "most"...100% of the gas), is used exclusively (i.e., without exception) for the co-owner's benefit (i.e., must be a co-owner) . As such, if it can be established that any portion of the gas benefits anyone other than a co-owner, then 1st criterion is also not met.

1. The underlying fact here, which Staff failed to recognize or address, is that **there are no co-owners**. Nor is there any commonly owned property. This is evidenced by the fact that members of the SCC have no co-ownership rights or interest in the CA's property. The SCC owns and manages all property. Again..., if the SCC is ever liquidated, members get nothing. They are simply "members" of the CA... NOT co-owners. Therefore, 100% of the gas is not used exclusively for the co-owners benefit simply because... THERE ARE NO CO-OWNERS!!.
2. Nevertheless, even if the SCC was a condo or HOA with common ownership of the property, it has been established that certain non-owners can also benefit from gas use (i.e., the former residents now residing in the non-affiliated assisted living facilities). By electing to continue paying membership fees, these non-owners benefit from the gas used to heat the pools. Again, this fact demonstrates that 100% of the gas is not used exclusively (without exception) for the co-owner's benefit.

Unfortunately, Staff did not recognize or address this issue. As such, it is requested that the Commission find that, even if the SCC was a condo or HOA, they would also fail to meet the 1st criterion set forth in PGS' residential rate schedule based on these facts.

Issue IV

A fourth issue is that there should be consistency between gas and electric utilities in classifying customers as residential or commercial. This reasoning is based on the same language and 4 restrictions that apply to both utilities in their respective residential rate schedules...as well as applicable orders. *For reference purposes, a copy of Tampa Electric's residential rate schedule has been submitted as Exhibit F.*

The points supporting this position are as follows:

1. Customer provided Staff with documentation (e.g., copies of bills) showing that all 11 of their electric accounts are classified under commercial rates...including that serving the pool.

2. Tampa Electric Company..., who is the brother/sister company to PGS..., previously established that the electricity serving the SCC should be classified under commercial rates. These electric accounts have consistently been classified as commercial since they were originally established.
3. Customer maintains that Tampa electric properly classified their accounts as commercial because..., (1) as a CA..., they do not meet the basic application set forth in the residential rate schedule, or (2), they do not meet the 1st and/or 2nd criterion.
4. Keep in mind that PGS had established and consistently classified Customer as commercial until reclassifying them to residential four years ago. However, nothing changed or occurred in the order or tariff that prompted this reclassification by PGS. There really is no logical reason for changing their gas rates when the electricity servicing the same facility had been established as commercial... especially given the fact that the rules and criteria for doing so are the same for both utilities.

Unfortunately, Staff shy away from addressing this issue. They simply claim that the issue to address is what the correct gas tariff should be, and does not concern how the electric company classifies this customer. Staff has also previously stated that *"what utilities do in similar circumstances has no bearing on this complaint."*

5. However, this entire case is the direct result of Order 19365 which was implemented to equalize the gas utility's classification of commonly owned areas of condos and HOA's with that previously ordered for the electric utilities.
6. In fact, in a related informal complaint filed on behalf of another client company, the same Staff person directly involved in this case actually stated in her recommendation that *"gas service should be commercial based on a similar ruling regarding electricity use at that facility."* [ref. Staff letter dated May 29, 2007 regarding informal complaint No. 701069G].
7. As such, it seems Staff's statements concerning this issue are not consistently being applied and their reluctance to consider facts pertaining to this point is puzzling.

Now for some reason in their analysis of this issue, Staff has restated a couple of assertions that were previously mentioned in the first issue. However, these have no relevance to this fourth issue. Furthermore, they were previously addressed in Issue I. As such, I feel there is no need to revisit them here.

The discussion in the box below may or may not have been presented before the Commission because of time limitations:

Staff further states that *"the Commission has consistently determined that common areas such as pools should be provided service based on the residential service rate."* However, Staff fails to consider that the Commission..., in the applicable orders..., was specifically addressing the common areas of condos, cooperatives, and HOAs...NOT community associations... nor any other type of customers.

Although also unrelated to this issue, Staff further claims that *"the Commission has stated that it is not the corporate makeup of the entity, but the use that is determinative of the appropriate tariff."* However, the logic and reasoning previously discussed demonstrates

that the type of entity (the "Who") should first be considered before taking into account the nature of the gas use when determining whether or not a customer should be classified as residential (*i.e., the example of the City of Tampa - Community Pool, an ALF, and an apartment pool*).

To summarize the 4th issue, Customer maintains that PGS's actions are inconsistent and contradictory to that applied by their brother/sister company Tampa Electric. There simply is no logical reason for classifying the rates differently. Again, essentially the same language and restrictions are set forth in the rate schedules of both utilities. As such, it seems there should be consistency between the two in classifying customers as commercial or residential. Therefore, we are not actually requesting the Commission rule on this issue per se. It is simply requested that the Commission also consider this point when ruling on the other three issues.

Overall Summary

To summarize all the issues, Customer maintains that their rates were changed in error from commercial to residential because: First - they do not meet the basic application set forth in the PGS residential rate schedule and applicable order; Second - even if they met the basic application and were a condo or HOA, they don't meet the 2nd criterion because separate fees are charged for extra services provided; Third - even if they met the basic application and were a condo or HOA, they also don't meet the 1st criterion because non-owner members can also benefit from gas use; and Finally - that there should be consistency between the electric and gas utilities in classifying Customer's accounts as commercial or residential given the fact that the same rules and criteria apply to both utilities.

Several distinctions were noted with Staff's analysis concerning each of these issues. Given these facts, it is requested that the Commission rule against Staff's analysis in the first three issues and find that the SCC's gas rate was changed in error. In doing so, it is also requested that the Commission rule that Customer is entitled to a retroactive refund with interest for the difference in rates billed in error beginning August 2005 through the recent change back to the appropriate commercial GS-2 rate.