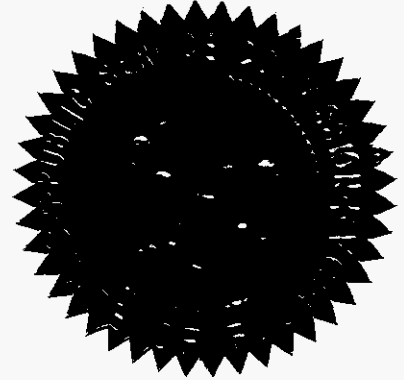


BEFORE THE  
FLORIDA PUBLIC SERVICE COMMISSION

In the Matter of:

DOCKET NO. 090451-EM

JOINT PETITION TO DETERMINE  
NEED FOR GAINESVILLE RENEWABLE  
ENERGY CENTER IN ALACHUA COUNTY,  
BY GAINESVILLE REGIONAL UTILITIES  
AND GAINESVILLE RENEWABLE ENERGY  
CENTER, LLC.



VOLUME 2

Pages 188 through 315

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PROCEEDINGS: HEARING

COMMISSIONERS  
PARTICIPATING: COMMISSIONER LISA POLAK EDGAR  
COMMISSIONER NANCY ARGENZIANO  
COMMISSIONER NATHAN A. SKOP  
COMMISSIONER DAVID E. KLEMENT

DATE: Wednesday, December 16, 2009

TIME: Commenced at 9:30 a.m.  
Concluded at 4:23 p.m.

REPORTED BY: JANE FAUROT, RPR  
LINDA BOLES, RPR, CRR  
Official FPSC Reporters

APPEARANCES: (As heretofore noted.)

DOCUMENT NUMBER-DATE

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FPSC-COMMISSION CLERK

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## P R O C E E D I N G S

1  
2           **COMMISSIONER EDGAR:** We will get started. We  
3 are back on the record after lunch break. I hope you  
4 all enjoyed that little additional excitement that we  
5 had with the fire drill at the lunch break.

6           Mr. Wright, I think that when we broke you had  
7 said that you had copies of the information that was  
8 going to be a late-filed exhibit, is that correct?

9           **MR. WRIGHT:** Yes, Madam Chairman.

10          **COMMISSIONER EDGAR:** Do you want to go ahead  
11 and distribute?

12          **MR. WRIGHT:** Yes, thank you.

13          **COMMISSIONER EDGAR:** Okay. And, Commissioner  
14 Skop, this, of course, was at your initial request. So  
15 if you can take a look and before we consider entering,  
16 let us know if it meets what your expectation was. And  
17 then also if you have questions on it for this witness,  
18 let's try to do that before we go to redirect.

19          **COMMISSIONER SKOP:** Thank you, Madam Chair. I  
20 think that the graph on the last page of what has been  
21 marked as Exhibit Number 31 reflects the graphical  
22 representation of the average consumption, so I think  
23 that is adequate to show the potential monthly rate  
24 impact to GRU customers under each the four scenarios,  
25 so I'm fine with that. Thank you.

1                   **COMMISSIONER EDGAR:** Thank you, Mr. Wright,  
2 for the timeliness with that. We will take it up after  
3 you are finished, as we normally do with exhibits. And  
4 if you are ready for redirect, I think that is where we  
5 are in the proceeding.

6                   **MR. WRIGHT:** Thank you, Madam Chairman.

7   REDIRECT EXAMINATION

8 **BY MR. WRIGHT:**

9                   **Q.** Just one quick question on what has now been  
10 marked as Exhibit 31. If you would, look at -- this is  
11 just a clarification to an answer I think you gave  
12 earlier, Mr. Regan. What is the numeric value for the  
13 regulated CO2 with resale case in the year 2014?

14                   **A.** Are you referring to Exhibit 31?

15                   **Q.** Yes, sir.

16                   **A.** In 2014, the dollars per 831-kilowatt hours is  
17 \$4.13.

18                   **Q.** Thank you. You were asked a few questions  
19 during the course of your cross-examination about  
20 organizations that have evaluated biomass energy with  
21 respect to whether it is renewable and sustainable.

22   Could you identify such organizations, if any?

23                   **A.** Yes, I can. Let me find the page here.

24                   **Q.** Thank you.

25                   **A.** The U.S. Climate Registry, the U.S.

1 Environmental Protection Agency, the Regional Greenhouse  
2 Gas Initiative, which is the coverage rating market up  
3 in the northeast of America, the International Panel on  
4 Climate Change, IPCC, and the United Nations Framework  
5 Convention on Climate Change.

6 Q. Thank you. You were asked some questions  
7 about -- you actually were asked a number of questions  
8 about potential wholesale sales of part of the GREC  
9 project's output to other utilities. Can you tell the  
10 Commission which utilities you are aware of that are  
11 interested or that have expressed interest in  
12 negotiating toward a PPA for part or up to half of the  
13 capacity from the GREC project?

14 A. The four utilities that have gone to the point  
15 of entering into confidentiality agreements and meeting  
16 with us to discuss the project in detail include FMPA,  
17 Orlando Utilities Commission, Reedy Creek, and Lakeland,  
18 City of Lakeland.

19 Q. Thank you. In your experience or opinion, why  
20 are these utilities interested in purchasing part of the  
21 output from the GREC project?

22 A. What I'm hearing is that there is a demand for  
23 this kind of energy in their customer base. Some of  
24 these utilities have painfully experienced how much  
25 solar costs, and they see this as a pretty convenient

1 way to get access to green power that they might want to  
2 remarket to their customers and/or as a hedge for  
3 regulatory purposes.

4 Q. In response to a question, I believe, from  
5 Commissioner Skop, you were discussing the construction  
6 cost adjustor.

7 A. Uh-huh; yes.

8 Q. I thought that I heard you say that the  
9 construction cost adjustor escalation factor was fixed  
10 at 2.5 percent. Is that accurate?

11 A. No, that's not accurate, and if I said that it  
12 was misspoken.

13 Q. What did you intend to convey about the  
14 construction cost adjustor and the value of 2.5 percent  
15 that was referenced in your response?

16 A. It's a basket index. And currently the index  
17 has been going down and bouncing up. It's hovering  
18 right around one or less than one.

19 Q. When you say one, meaning an index value of  
20 like 100?

21 A. Yes. At the value of one the prices are  
22 exactly as in the PPA.

23 Q. So what was the 2.5 percent?

24 A. I don't remember.

25 Q. I just want to clarify a couple of things

1 about some questions that Commissioner Skop asked you  
2 about what I believe is Exhibit 29, which is the  
3 PowerPoint presentation. You had some discussion with  
4 Commissioner Skop about Pages 20 and 21 of that exhibit?

5 **A.** Yes, we did.

6 **Q.** Can you just summarize for the Commission what  
7 happens to the purchases from Progress Energy Florida as  
8 we go forward in time and in what years?

9 **A.** There are actually two separate contracts that  
10 sum up to 100. The first contract expires at the end of  
11 2011 and the other contract expires at the end of 2013.

12 **Q.** Thank you. Also in the context of those  
13 tables, you had some discussion with Commissioner Skop  
14 about reserving margins, and I just have a couple of  
15 questions for you about that. Is GRU's system more  
16 reliable with a 22 percent reserve margin than with a  
17 15 percent reserve margin?

18 **A.** A little bit more reliable.

19 **Q.** Is it correspondingly perhaps a little bit  
20 more reliable if the reserve margin is 30 percent or so?

21 **A.** Yes, it would be.

22 **Q.** I noted from the numeric data that is  
23 presented in the corner of both Pages 20 and 21 --  
24 there's a little corner table in the upper right of the  
25 graphic -- that the Deer Haven 2 coal-fired unit



1 represents about 228 megawatts of Gainesville's total  
2 capacity. Is that accurate?

3 **A.** That is accurate.

4 **Q.** My question for you is does the fact that that  
5 unit represents a relatively high percentage of  
6 Gainesville's total generating capacity influence  
7 reliability considerations for GRU?

8 **A.** It absolutely does.

9 **Q.** Could you explain how, please?

10 **A.** Well, if the probability was uniform across  
11 all units, it's obvious that if a big one goes out it  
12 has a bigger effect than a little one. And the  
13 probabilities are not uniform, but the size overweighs  
14 the differences in the forced outage rates of the  
15 units. And so when it goes out, it has a very marked  
16 effect on our production costs, and we have to go to  
17 market to replace the power.

18 **Q.** In responding to some question by Commission  
19 Skop about EFOR, I just have two clarifying questions,  
20 what does EFOR stand for, please?

21 **A.** Was it EOFR?

22 **Q.** EFOR, I believe.

23 **A.** Equivalent Forced Outage Rate.

24 **Q.** Thank you. And I believe you referred to  
25 either a database or a document, and I think you said

1 GADS data.

2 **A.** Yes.

3 **Q.** Could you please tell the Commission what that  
4 is?

5 **A.** Generation Data System. I forget what the A  
6 is for. It's a national level database that we give our  
7 information to and it allows utilities to look at  
8 reliability indices across the industry for various  
9 types of units and so on. Oh, Generation Availability  
10 Data System.

11 **Q.** And I believe you made a remark -- I'm not  
12 sure I caught your complete comment, but I believe you  
13 made a remark about the GADS data for similar units,  
14 i.e., similar to Deer Haven 2, showing something with  
15 respect to the reliability of those units as a  
16 population. Could you summarize what you meant to  
17 convey there?

18 **A.** That on statistical average you have a lot  
19 of operating -- well, on the average, the reliability  
20 will decline through time. You can slow it down by  
21 replacing problems and anticipating maintenance, but  
22 over time it's just like an old car. Eventually  
23 something -- you know, all the pieces parts are old,  
24 they are all subject to stress, and rust, and all of  
25 that kind of stuff.

1           **Q.**    You were asked some questions about GRU's DSM  
2 or energy conservation programs. I just have a simple  
3 clarifying question for you. Are GRU's projections of  
4 future energy conservation achievements through those  
5 programs incorporated into your load projections?

6           **A.**    Yes, they are.

7           **Q.**    As we discussed earlier, and I should have  
8 asked this then, but this is where it is on my list.  
9 You were asked some questions regarding potential power  
10 purchase agreements or power sales agreements with  
11 offtakers, and you agreed that you don't have any power  
12 purchase agreements in place yet, correct?

13          **A.**    That is correct.

14          **Q.**    Is that unusual considering where the GREC  
15 project is in its process?

16          **A.**    I don't think so. Usually you need to have a  
17 firm project because once people sign a PPA, it's a  
18 commitment to that unit which affects their long-term  
19 supply planning, and at this phase GREC does not have  
20 the permits that it would need for them to change their  
21 planning accordingly.

22          **Q.**    So in the normal course of events, when would  
23 you expect to be engaged in more serious negotiations  
24 toward a real power sales agreement?

25          **A.**    After the need determination is decided and

1 upon receipt of the site certification, which deals with  
2 the environmental permits and all the air permits and  
3 different permits that go with that.

4 Q. Commissioner Klement asked you a question  
5 essentially, as I recall it, asking you to comment on  
6 the cleanliness or the clean burning characteristics of  
7 the Gainesville Renewable Energy Center. Could you  
8 please -- and I think you answered in terms of CO2.  
9 Could you talk about the cleanliness relative to other  
10 emissions as well as carbon?

11 A. Sure. The fuel that's going to be used is low  
12 in mercury so it is not going to have mercury. The  
13 facility is equipped with a -- will be equipped with a  
14 selective catalytic reduction unit which will reduce  
15 NOx. There will be a baghouse to control particulate  
16 emissions, and there will be some additives to deal with  
17 some of the volatiles (phonetic), some of the acids that  
18 occur. Overall this is a very clean facility largely  
19 because of the quality of the fuel going in. Which, by  
20 the way, does not include construction and demolition  
21 debris.

22 Q. I'm sorry, would you repeat the last  
23 statement. I'm not sure I caught every word of it.

24 A. Which does not include construction and  
25 demolition debris. That was something allowed in the

1 PPA, but American -- I mean, yes, GREC, LLC decided to  
2 commit to not use that source of fuel in their site  
3 certification application, which I believe went in  
4 November 30th. And the reason for that was exactly the  
5 reasons that we heard earlier today about the  
6 possibility for contaminants to get into that particular  
7 fuel train and the difficulty in managing that, and so  
8 they decided just to take it off the table.

9 Q. So do I understand that comment to indicate  
10 that as a matter of the facility's permit, it would not  
11 be allowed to burn C&D debris?

12 A. That's right.

13 Q. Thank you. Commissioner Skop asked you a  
14 couple of questions about potentially stranded  
15 investment relative to GRU's intermediate and peaking  
16 capacity. Would GRU's intermediate and peaking units be  
17 stranded investment as you understand that term when the  
18 GREC comes on-line?

19 A. As I understand that term, to the extent there  
20 will be no debt service payments outgoing for those  
21 units because they are pretty much depreciated -- or  
22 actually not depreciated, but the debt has been paid  
23 off. All four, perhaps, combined cycle one, Kelly  
24 combined cycle one, so there is actually very little  
25 debt outstanding on those units.

1           **Q.** I believe in response to a question from  
2 Commissioner Argenziano regarding your search for more  
3 cost-effective renewable energy you said something to  
4 the effect of GRU beat the bushes to search for other  
5 renewables, and then you talked about the -- I think  
6 that you indicated that the technology to be used in the  
7 GREC project is presently used throughout the world. Is  
8 that accurate so far?

9           **A.** That is accurate.

10          **Q.** In your experience as a professional engineer,  
11 would you consider the technology of this facility to be  
12 experimental?

13          **A.** Not at all.

14          **Q.** Commissioner Skop asked you some questions  
15 about risk associated with bringing the facility on-line  
16 in 2013. Let me ask you this question. Is there a risk  
17 that the market price of -- that GRU could obtain to  
18 sell capacity and energy from the GREC would be less  
19 than the full cost including all the capital costs as  
20 well as the operating costs?

21          **A.** You mean in terms of the resale option that we  
22 have been discussing?

23          **Q.** Correct, that is the context in which I meant  
24 my question.

25          **A.** There is a risk that we would not get all of

1 our costs recovered.

2 Q. To what extent, if at all, is that risk offset  
3 by other risk reduction benefits available from the  
4 project in the contract?

5 A. The risk reduction benefits relate to  
6 construction cost overruns, the renewable replacement  
7 risk, the financing risk. Those are all very large  
8 numbers that I would believe would pale in  
9 consideration. I will say that the pricing we are  
10 seeing on this in discussing it with people who have  
11 signed the confidentiality agreement is pretty much  
12 recognized that if you want a reliable plant this is  
13 what they go for these days. It's certainly cheaper  
14 than nuclear.

15 Q. Do any of those utilities with whom you have  
16 had these preliminary conversations and have  
17 confidentiality agreements, do any of those have  
18 capacity needs before, say, 2020?

19 A. One of them absolutely did.

20 Q. Thank you. The last couple of questions I  
21 have relate to some questions that you were asked  
22 regarding the fact that GRU and GREC, in fact, does not  
23 presently have long-term fuel contracts. Now, you all  
24 own and operate power plants, correct?

25 A. Yes, we do.

1           **Q.**    Is it unusual at this point in the permitting  
2 process for a utility or a developer/operator of a power  
3 plant not to have long-term fuel contracts at this point  
4 in the process?

5           **A.**    I don't think it's unusual. I think that the  
6 supply availability would have had to have been  
7 determined, and I feel like we have gone through that  
8 exercise.

9           **Q.**    For example, if you were building additional  
10 or proposing to build additional coal capacity with an  
11 in-service date in 2013, when would you expect to  
12 execute fuel contracts for the fuel for such a plant?

13          **A.**    Certainly not before the permits were  
14 received.

15          **Q.**    And in that context by permits do you mean the  
16 site certification?

17          **A.**    Site certification and need permits.

18          **Q.**    You mentioned in response to the same line of  
19 questioning something about the financing markets, and I  
20 think I have a simple question for you, and it is this:  
21 To the best of your knowledge and based on your  
22 experience, do you believe that GREC, the company, that  
23 the GREC project could be financed without fuel  
24 contracts?

25          **A.**    I believe it could not.



1           **MR. WRIGHT:** Thank you. And that does  
2 conclude my redirect, Madam Chairman. I appreciate the  
3 opportunity.

4           **COMMISSIONER EDGAR:** Commissioner Skop.

5           **COMMISSIONER SKOP:** Madam Chair, I have some  
6 follow-up questions, and I ask that Mr. Wright be  
7 allowed to redirect, if necessary.

8           But, Mr. Regan, with respect to Deer Haven 2,  
9 and going back to that unit, I think you previously  
10 testified that unit had a 50-year service life which we  
11 are nowhere near the end of that yet, is that correct?

12           **THE WITNESS:** That is correct.

13           **COMMISSIONER SKOP:** Okay. And that unit is  
14 approximately 225 megawatts, is that correct?

15           **THE WITNESS:** Approximately. That would be  
16 the summer net rating.

17           **COMMISSIONER SKOP:** Okay. Can I ask you  
18 briefly to look at the yellow sheet again, the yellow  
19 exhibit?

20           **THE WITNESS:** Is that the one with the pie  
21 charts?

22           **COMMISSIONER SKOP:** No, it's Page 5 of 8 on  
23 the yellow sheet handout.

24           **THE WITNESS:** I believe it had the capacity  
25 factor tables?

1                   **COMMISSIONER SKOP:** Yes, sir.

2                   **THE WITNESS:** Okay.

3                   **COMMISSIONER SKOP:** Now, in relation to the  
4 Deer Haven Unit Number 2, which is the first row in each  
5 of the respective tables there, you would agree, would  
6 you not, that Deer Haven Unit 2, with the exception of  
7 the Southeast Energy Center, which just on-line, has the  
8 highest capacity factor irrespective of what scenario is  
9 considered there of any of GRU's generating units, is  
10 that correct?

11                   **THE WITNESS:** That is correct.

12                   **COMMISSIONER SKOP:** Now, with no new  
13 construction until 2023, as illustrated by the bottom  
14 chart, in fact, you are showing a capacity factor in the  
15 mid-80s, is that correct, for that unit?

16                   **THE WITNESS:** Yes.

17                   **COMMISSIONER SKOP:** Okay. And so that would  
18 signify that that unit provides -- is operating as a  
19 base load generating unit, is that correct, with that  
20 high level of capacity factor?

21                   **THE WITNESS:** That would be correct.

22                   **COMMISSIONER SKOP:** Okay. Do you foresee any  
23 reason why given the availability -- if availability of  
24 Deer Haven 2 was expected to decrease during the time  
25 frame in which this data on this chart is presented,

1 wouldn't you expect to see capacity factors go down  
2 significantly?

3 **THE WITNESS:** We don't have the capability of  
4 modeling degradation and forced outage rates in our  
5 production modeling software.

6 **COMMISSIONER SKOP:** Okay. Do you know -- with  
7 respect to the capacity factors for Deer Haven 2, do you  
8 know what the ten-year history for capacity factor has  
9 been for that unit?

10 **THE WITNESS:** For Deer Haven 2?

11 **COMMISSIONER SKOP:** Yes.

12 **THE WITNESS:** No, I don't have that offhand.  
13 I know that 2008 was a really bad year, but it has  
14 been -- we are trying get it from 80 to 85 percent.

15 **COMMISSIONER SKOP:** Okay. Do you have any  
16 reason to believe over the past ten years that the  
17 capacity factor for Deer Haven 2 would be anything  
18 different from the numbers shown on this page?

19 **THE WITNESS:** Yes, I do.

20 **COMMISSIONER SKOP:** With the exception of the  
21 one year?

22 **THE WITNESS:** No. We were really having  
23 chronic tube leak problems, and it was just getting  
24 worse and worse, and we have made some major investments  
25 into replacing the tubes and changing our O&M practices

1 on the tubes. Boiler tubes. Those are boiler tubes.

2 **COMMISSIONER SKOP:** Boiler tubes, okay. But  
3 those problems have been mitigated through O&M, is that  
4 correct, in the near term?

5 **THE WITNESS:** Time will tell. We haven't  
6 achieved that quite yet, but that is certainly what we  
7 are forecasting here.

8 **COMMISSIONER SKOP:** Okay. Moving briefly to  
9 the J. R. Kelly combined cycle unit. In the bottom  
10 chart that is shown as operating at a capacity factor of  
11 22 percent roughly to 27 percent in that line. Do you  
12 see that in the bottom chart?

13 **THE WITNESS:** I do. I see that.

14 **COMMISSIONER SKOP:** Do you know why after 2023  
15 those capacity factor numbers would go up significantly?

16 **THE WITNESS:** It is because of Deer Haven 1  
17 falling out of the mix.

18 **COMMISSIONER SKOP:** Okay. So, getting back to  
19 the stranded investment, again, Mr. Wright asked you a  
20 question and you characterized it about the -- that the  
21 ratepayers are still paying for J.R. Kelly combined  
22 cycle unit. And I guess my view of stranded  
23 investment -- and I'll ask you to respond to it, but if  
24 I had a, you know, perfectly good vehicle that I used  
25 everyday to drive, and then bought a new vehicle, but

1 didn't use the new vehicle, again, I've got two of  
2 something and I am only using one. And on this J.R.  
3 Kelly combined cycle unit, it's operating at a fraction  
4 of what a combined cycle plant would normally do. So  
5 isn't, in a sense, it being underutilized and further  
6 underutilized by the addition of the new capacity?

7 I mean, if you look at the middle chart  
8 without resale, the J.R. Kelly unit has a capacity  
9 factor 3.7 percent in 2014 versus 22.4 percent with no  
10 new construction. So how is that asset that the  
11 ratepayers have already paid for, or currently pay for  
12 being used as opposed to just being set aside and idled?  
13 That is a gas-fired combined cycle, so it certainly is  
14 cleaner than coal.

15 **THE WITNESS:** Yes, it is. That particular  
16 unit is a retrofit of J.R. Kelly 8, so it doesn't have  
17 the kind of heat rates that you see with, you know,  
18 large F class. It's relatively small. And given the  
19 price of gas, that is where it falls out in the dispatch  
20 stack.

21 **COMMISSIONER SKOP:** Okay. And I understand  
22 the reason -- the reason to add, you know, the new  
23 biomass generation is mainly seems to be more of a hedge  
24 towards carbon costs and other things that haven't  
25 really kind of come into existence. But, again, it is

1 equally important to look at, you know, if the  
2 ratepayers have bought and paid for something that is  
3 perfectly capable of meeting their native generating  
4 requirements and that just gets displaced by new  
5 generation, you know, then that at least to me begs the  
6 question of cost-effectiveness because you are adding  
7 something to some degree that you might really not need  
8 where you have some generation -- I understand the  
9 benefits, but I'm also trying to get into the issue of,  
10 you know, aged assets, which I hear as a central theme,  
11 but a lot of these units appear to have a lot of useful  
12 life as indicated by, you know, the projection in the  
13 bottom table. But, you know, anything that they have is  
14 really kind of being cast aside by virtue of the new  
15 capacity addition, so I'm just trying to --

16 **THE WITNESS:** I'm trying to think of an  
17 analogy to help you.

18 **COMMISSIONER SKOP:** Okay. And let me qualify.  
19 At the end of the day the Commission --

20 **THE WITNESS:** And I am going to use an  
21 argument by extreme on purpose. If you have a boat that  
22 when you drive around the lake is putting oil in the  
23 water, it's a perfectly good boat, it goes around fine,  
24 but you just say, you know what, I don't want to put  
25 that much oil in the water. I'm going get me a

1 sailboat. That's what's going on here.

2 **COMMISSIONER SKOP:** And I understand that.  
3 But also equally there are costs of incurring the new  
4 sailboat over and above your existing boat.

5 **THE WITNESS:** And I do have to agree with you  
6 that I was thinking of stranded of assets in the  
7 framework of having been through a lot of conservation  
8 cost recovery dockets and things like that, but from a  
9 common sense point of view, yes, those are assets of  
10 value. You know, how do we -- you know, it's sitting  
11 there, it can still run, it certainly provides  
12 reliability value. Those units would be very valuable  
13 in the Bahamas, so there is salvage value. There's all  
14 different kinds of values that -- we are trying to be  
15 conservative and kind of go forward with an analysis.

16 **COMMISSIONER SKOP:** And I appreciate that. I  
17 think that is very innovative to look at either retiring  
18 assets, or selling them for salvage value, or if you  
19 have excess generation, looking at trying to give those  
20 to developing countries, or whatever, because that  
21 mitigates what I feel to be one of the central issues  
22 here is you don't need additional generation until 2023.  
23 You need this generation for a host of other reasons,  
24 but not really for reliability.

25 I mean, at the end of the day the Commission

1 has no ability to set or manage GRU's rates. We don't  
2 get -- we don't have jurisdiction of that. But there is  
3 a potential, you know, cost of doing anything. There is  
4 also an opportunity cost of not doing something. And  
5 so, again, I appreciate, you know, the innovation that  
6 GRU and the City of Gainesville and the City  
7 Commissioners and mayor have taken to try and address a  
8 forward-looking issue on the horizon. But, again, it  
9 would be a lot more comfortable to me if, you know, we  
10 didn't have -- or GRU didn't have such a high existing  
11 reserve margin as it currently does. And just one final  
12 question just on a side note. How long have you been at  
13 GRU?

14 **THE WITNESS:** Thirty years.

15 **COMMISSIONER SKOP:** Thirty years. So you were  
16 there when they discussed adding the large coal plant  
17 about three years ago, is that correct?

18 **THE WITNESS:** Oh, yes. That actually started  
19 in 2002. It was the head of the planning department at  
20 the time.

21 **COMMISSIONER SKOP:** All right. So just out of  
22 curiosity, given the high reserve margin that they  
23 currently have, which really hasn't changed much over  
24 the past three years, why would they add such a large  
25 base load capacity coal unit when they had such a high



1 reserve margin to begin with?

2 **THE WITNESS:** We were originally the founding  
3 members of the group that wound up proposing the Taylor  
4 project. And we went through all the studies, and all  
5 those kinds of IRP things that you do, and technology  
6 assessments, and so on. And an alternative that really  
7 came out was there's a lot of advantage on having the  
8 existing site with real access and gas and transmission  
9 access, and so the idea was to build it at Deer Haven  
10 and GRU was only going to take a part of it. It was a  
11 joint unit. And so we brought that forward at the time  
12 and that sparked a very lively debate.

13 **COMMISSIONER SKOP:** Oh, it did.

14 **THE WITNESS:** And I am very proud of our  
15 community. The issues we have addressed and gone  
16 through are the ones that I think are being discussed in  
17 Copenhagen today.

18 **COMMISSIONER SKOP:** Very well. Thank you.  
19 Thank you, again. And thank you for that clarification.  
20 Again, I think that from my perspective, I'm just trying  
21 to challenge assertions and assumptions that have been  
22 made to get to the meat of the need and when we are  
23 talking about base load generating units that are  
24 nowhere near the end of their service life falling off  
25 the cliff and becoming unreliable, I have to check and

1 challenge that assumption, because it's contrary to what  
2 we see through the state with our other IOUs that have  
3 coal plants operating well into their 60-year life, and  
4 they have the same operational issues for large base  
5 load coal plants as GRU probably experiences, but those  
6 plants for our other IOUs are currently running as we  
7 speak. So, thank you.

8 **THE WITNESS:** Well, speaking for all of GRU,  
9 we welcome this opportunity, and we stand ready to help  
10 answer any question you might have night or day.

11 **COMMISSIONER EDGAR:** Thank you. Mr. Wright,  
12 re-redirect.

13 **MR. WRIGHT:** No, thank you, Madam Chairman.

14 **COMMISSIONER EDGAR:** Okay. I think the only  
15 exhibit is we do have Exhibit 31. Does it make more  
16 sense to go ahead and take that up now or wait until the  
17 additional witness, Witness Bachmeier? Is there any  
18 need to --

19 **MR. WRIGHT:** Thank you, Madam Chairman. I  
20 think we can move it in now.

21 **COMMISSIONER EDGAR:** Okay.

22 **MR. SAYLER:** Staff agrees.

23 **COMMISSIONER EDGAR:** Staff agrees. Okay.  
24 Then with no objection Exhibit 31 is entered into the  
25 record at this time.

1 (Exhibit Number 31 admitted into the record.)

2 **COMMISSIONER EDGAR:** The witness is excused.

3 And that brings us to your next witness, which I believe  
4 is stipulated, Mr. Wright.

5 **MR. WRIGHT:** If I could --

6 **COMMISSIONER EDGAR:** Please.

7 **MR. WRIGHT:** -- go back to Page 3 of the  
8 Comprehensive Exhibit List and move, ask that we, that  
9 you accept Exhibits 8 through 10 into the record.

10 **COMMISSIONER EDGAR:** Thank you. So entered.

11 (Exhibits 8 through 10 admitted into the record.)

12 **MR. WRIGHT:** Thank you. And that does bring  
13 us to Mr. Todd Kamhoot, who has been stipulated. He is  
14 here. He did take the oath. And I would simply ask  
15 first that his testimony be entered into the record as  
16 though read pursuant to our stipulation.

17 **COMMISSIONER EDGAR:** The prefiled testimony of  
18 Witness Kamhoot will be entered into the record as  
19 though read.

20 **MR. WRIGHT:** Thank you. Additionally,  
21 Mr. Kamhoot has sponsored two prefiled exhibits which  
22 are numbered 11 and 12 in the Comprehensive Exhibit  
23 List. I would ask that those be received into evidence  
24 at this time.

25 **COMMISSIONER EDGAR:** Exhibits 11 and 12 will

1 be entered into the record.

2 (Exhibits 11 and 12 marked for identification and  
3 admitted into the record.)

4 **MR. WRIGHT:** And, finally, Mr. Kamhoot  
5 sponsored Section 4 of the Need for Power Application.  
6 I would just ask that the record reflect that, that they  
7 were sponsored in by Mr. Kamhoot and are in evidence as  
8 per our stipulation on that Exhibit 27, I think.

9 **COMMISSIONER EDGAR:** So noted for the record.

10 **MR. WRIGHT:** Thank you, Madam Chairman.

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BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION  
DIRECT TESTIMONY OF TODD KAMHOOT  
ON BEHALF OF  
GAINESVILLE REGIONAL UTILITIES AND  
GAINESVILLE RENEWABLE ENERGY CENTER, LLC

DOCKET NO. \_\_\_\_\_

SEPTEMBER 18, 2009

**Q. Please state your name and business address.**

A. My name is Todd Kamhoot. My business address is 301 SE 4<sup>th</sup> Avenue,  
Gainesville, FL 32601.

**Q. By whom are you employed and in what capacity?**

A. I am employed by Gainesville Regional Utilities (GRU) as Lead Utility Analyst.

**Q. Please describe your responsibilities in that position.**

A. My responsibilities include developing customer, sales, demand, and revenue forecasts for electric, natural gas, water, and wastewater systems; providing rate design support and pricing maintenance for billing system software; providing training and support for use of customer relationship management and business information warehouse software and data systems within GRU's Strategic Planning Department; preparing fuel price forecasts for fuels used by power systems and the natural gas system; developing monthly billing summaries; maintaining billing history databases used for forecasting; research to facilitate

1 management decision making; providing statistical consultation to projects  
2 including customer satisfaction surveys, electric field inventory, load research  
3 surveys, coal pile inventory; providing analytical support for projects conducted  
4 in conjunction with the City of Gainesville general government including  
5 Affirmative Action Plan development and annexation analyses; coordination of  
6 annual preparation of GRU's Ten Year Site Plan and presenting conclusions to  
7 the Florida Public Service Commission and the Florida Reliability Coordinating  
8 Council; submission of responses to data requests to government and industry  
9 associations including the US Department of Energy – Energy Information  
10 Administration; Florida Public Service Commission; and Florida Reliability  
11 Coordinating Council; and active participation in the Florida Reliability  
12 Coordinating Council - Load Forecast Working Group since 1987.

13

14 **Q. Please state your educational background and professional experience.**

15 A. I received my Bachelor of Science degree in Statistics from the University of  
16 Florida. I have nearly 25 years of experience in the utility industry within  
17 GRU's Strategic Planning Department.

18

19 **Q. What is the purpose of your testimony in this proceeding?**

20 A. The purpose of my testimony in this proceeding is to present GRU's forecast of  
21 electrical power demand and energy consumption.

22

1 **Q. Are you sponsoring any exhibits to your testimony?**

2 A. Yes. Exhibit No. \_\_ [TK-1] is a copy of my resume. Exhibit No. \_\_ [TK-2]  
3 summarizes GRU's current load forecast.

4

5 **Q. Are you sponsoring any sections of Exhibit No. \_\_ [GREC-1], the**  
6 **Gainesville Renewable Energy Center Need for Power Application?**

7 A. Yes. I am sponsoring Section 4.0, which was prepared under my direct  
8 supervision.

9

10 **Q. Please briefly describe the methodology used to develop the load forecasts**  
11 **for GRU.**

12 A. GRU developed forecasts for the number of customers, energy sales, and  
13 seasonal peak demands for 2009 through 2044. Separate energy sales forecasts  
14 were developed for each of the following customer segments: residential,  
15 general service non-demand, general service demand, large power, outdoor  
16 lighting, sales to Seminole for Clay Electric Cooperative (Clay), and sales to  
17 City of Alachua (Alachua). Separate forecasts of the number of customers were  
18 developed for residential, general service non-demand, general service demand,  
19 and large power retail rate classifications. The basis for these independent  
20 forecasts originated with the development of least-squares regression models.  
21 The data used by these models is a combination of historical energy usage and  
22 customer information from GRU's records and independent third-party forecasts

1 of population and economic indicators, such as income and employment. I  
2 performed all modeling using the Statistical Analysis System (SAS)<sup>1</sup>.

3

4 The forecast of total system energy sales was derived by summing energy sales  
5 projections for each customer class: residential, general service non-demand,  
6 general service demand, large power, outdoor lighting, sales to Clay, and sales  
7 to Alachua. Net energy for load was then forecast by applying a delivered  
8 efficiency factor for the GRU system to total energy sales. The projected  
9 delivered efficiency factor used in this forecast is 0.96. Historical delivered  
10 efficiency factors were examined from the past 25 years to make this  
11 determination. The impact of energy savings from conservation programs was  
12 accounted for in energy sales to each customer class, prior to calculating net  
13 energy for load.

14

15 The forecasts of seasonal peak demands were derived from forecasts of annual  
16 net energy for load. Winter peak demands are projected to occur in January of  
17 each year, and summer peak demands are projected to occur in August of each  
18 year, although historical data suggests the summer peak is nearly as likely to  
19 occur in July. The average ratio of the most recent 25 years' monthly net  
20 energy for load for January and August, as a portion of annual net energy for  
21 load, was applied to projected annual net energy for load to obtain estimates of  
22 January and August net energy for load over the forecast horizon. The medians  
23 of the past 25 years' load factors for January and August were applied to January

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<sup>1</sup> SAS is the registered trademark of SAS Institute, Inc., Cary, NC.



1 and August net energy for load projections, yielding seasonal peak demand  
2 projections. Forecast seasonal peak demands include the net impacts from  
3 planned conservation programs.

4

5 **Q. How are the energy and demand reductions associated with demand-side**  
6 **management (DSM) and conservation programs reflected in the load**  
7 **forecast?**

8 A. Historical energy and demand reductions from GRU's DSM and conservation  
9 programs are implicitly included in the historical loads used in the regression  
10 models. Future energy and demand savings projected to result from GRU's  
11 conservation and energy efficiency programs are subtracted from the  
12 econometric forecast of retail sales used to develop the net energy for load and  
13 summer peak demand forecasts.

14

15 **Q. Please summarize the base case net energy for load forecast.**

16 A. The forecast annual net energy for load is projected to increase from 2,045 GWh  
17 in 2009 to 2,620 GWh in 2044. This represents an average annual growth rate  
18 of approximately 0.71 percent. The base case net energy for load forecast is  
19 presented in Exhibit No. \_\_ [TK-2].

20

21 **Q. Please summarize the base case summer peak demand forecast.**

22 A. The forecast annual summer peak demand is projected to increase from 441 MW  
23 in 2009 to 503 MW in 2044. This represents an average annual growth rate of

1 approximately 0.38 percent. The base case summer peak demand forecast is  
2 presented in Exhibit No. \_\_ [TK-2].

3

4 **Q. Were any alternative load forecasts developed?**

5 A. Yes. In addition to the base case forecast that I just described, probabilistic  
6 bands around the base case forecasts of net energy for load and summer peak  
7 demand were also developed. Historical forecast error from 1992 through 2008  
8 was analyzed to determine both the standard deviation of historical forecast  
9 error and the trajectory of forecast error over time. The results of these  
10 additional load forecasts are presented in Exhibit No. \_\_ [TK-2].

11

12 **Q. In your opinion, is the process used for developing the demand and energy  
13 forecasts reasonable for planning purposes?**

14 A. Yes. The process used in developing the demand and energy forecasts is  
15 appropriate for planning purposes.

16

17 **Q. Does this conclude your testimony?**

18 A. Yes.

1                   **MR. WRIGHT:** And I'm ready to call Mr. Richard  
2 Bachmeier.

3                   **COMMISSIONER EDGAR:** Let's do so.

4                   **RICHARD D. BACHMEIER**

5 was called as a witness on behalf of Gainesville  
6 Regional Utilities and Gainesville Renewable Energy  
7 Center, LLC, and, having been duly sworn, testified as  
8 follows:

9                   **DIRECT EXAMINATION**

10                  **BY MR. WRIGHT:**

11                  **Q.** Mr. Bachmeier. Good afternoon, Mr. Bachmeier.

12                  **A.** Good afternoon.

13                  **Q.** You previously took the oath to tell the truth  
14 when, when all the other witnesses were sworn, did you  
15 not?

16                  **A.** Yes.

17                  **Q.** Thank you. Would you please state your name  
18 and business address for the record?

19                  **A.** My name is Richard D. Bachmeier. My business  
20 address is 301 Southeast 4th Avenue, Gainesville,  
21 Florida 32601.

22                  **Q.** Thank you. And are you the same Richard  
23 Bachmeier who prepared and caused to be filed in this  
24 proceeding prefiled direct testimony consisting of seven  
25 pages?

1           **A.**    Yes, I am.

2           **Q.**    Do you have any changes or corrections to that  
3 testimony?

4           **A.**    No, I don't.

5           **Q.**    If I were to ask you the questions contained  
6 in that prefiled testimony today, would your answers be  
7 the same?

8           **A.**    Yes, they would.

9           **Q.**    And do you adopt it as your sworn testimony to  
10 the Florida Public Service Commission today?

11          **A.**    Yes.

12                   **MR. WRIGHT:** With that, Madam Chairman, I  
13 would respectfully ask that Mr. Bachmeier's prefiled  
14 direct testimony be entered into the record as though  
15 read.

16                   **COMMISSIONER EDGAR:** The prefiled testimony  
17 will be entered into the record as though read.

18                   **MR. WRIGHT:** Thank you.

19 **BY MR. WRIGHT:**

20           **Q.**    And I would also note that Mr. -- let me ask  
21 this. Mr. Bachmeier, you also prepared and caused to be  
22 filed in this proceeding prefiled Exhibits RDB-1 through  
23 RDB-3; is that correct?

24           **A.**    Yes, I did.

25           **Q.**    Do you have any changes or corrections to

1 those exhibits?

2 **A.** No, I don't.

3 **Q.** Thank you.

4 **MR. WRIGHT:** Madam Chairman, I would note that  
5 those have been marked for identification in the  
6 Comprehensive Exhibit List as Exhibits 13 through 15.

7 **COMMISSIONER EDGAR:** So noted. Thank you.

8 (Exhibits 13 through 15 marked for identification.)

9 **MR. WRIGHT:** Excuse me one second. And just  
10 for the record, we have already addressed  
11 Mr. Bachmeier's corrected responses to the staff's  
12 interrogatories that were part of the staff's original  
13 stipulated exhibit list, but those corrected responses  
14 have already been received as Exhibit 26.

15 **COMMISSIONER EDGAR:** Thank you.

16 **MR. WRIGHT:** Thank you.

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BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION  
DIRECT TESTIMONY OF RICHARD D. BACHMEIER  
ON BEHALF OF  
GAINESVILLE REGIONAL UTILITIES AND  
GAINESVILLE RENEWABLE ENERGY CENTER, LLC

DOCKET NO. \_\_\_\_\_

SEPTEMBER 18, 2009

**Q. Please state your name and business address.**

A. My name is Richard D. Bachmeier. My business address is 301 SE 4<sup>th</sup> Avenue,  
Gainesville, FL 32601.

**Q. By whom are you employed and in what capacity?**

A. I am employed by Gainesville Regional Utilities (GRU) as the Electric System  
Planning Director.

**Q. Please describe your responsibilities in that position.**

A. My responsibilities include the planning and execution of GRU's long-term  
electric supply and transmission strategies, oversight of GRU's long-range  
production cost projections, structuring and pricing long-term wholesale power  
contracts, and coordinating GRU's NERC Reliability Compliance program. I  
have authored requests for proposals (RFPs) and developed the methodology for  
evaluating biomass generation projects. I have also participated in contract

1 negotiations for the Gainesville Renewable Energy Center (GREC) biomass  
2 facility.

3

4 **Q. Please state your educational background and professional experience.**

5 A. I received my Bachelor of Science degree in Mathematics and a Bachelor of  
6 Arts degree in Economics from the University of North Dakota. I have a Master  
7 of Applied Geography degree from Texas State University (formerly Southwest  
8 Texas State University) and am a Ph.D. Candidate in Economics from the  
9 University of Texas at Austin.

10

11 Prior to joining GRU in 2007, I held positions with the Orlando Utilities  
12 Commission (OUC), TXU Energy, Enron Corporation, the Public Utility  
13 Commission of Texas, and the University of Texas at Austin. I have nearly 25  
14 years of professional experience in the electric power industry encompassing  
15 competitive issues, utility risk management, product structuring, retail pricing,  
16 and system planning. Specific areas of expertise include utility resource  
17 planning; environmental economics and policy; risk management; utility  
18 regulation, policy, and ratemaking; financial modeling and analysis; and product  
19 development and pricing.

20

21 I have presented expert testimony in more than 20 regulatory proceedings at the  
22 Public Utility Commission of Texas, and have been involved in 7 different  
23 research papers or publications.

24

1 **Q. What is the purpose of your testimony in this proceeding?**

2 A. The purpose of my testimony in this proceeding is to discuss the process used by  
3 GRU in selecting the proposed GREC biomass facility and to discuss the studies  
4 that indicate the GREC biomass facility will not negatively impact the electric  
5 transmission system in the Florida Reliability Coordinating Council, Inc.  
6 (FRCC) Region.

7  
8 **Q. Are you sponsoring any exhibits to your testimony?**

9 A. Yes. Exhibit No. \_\_ [RDB-1] is a copy of my resume. Exhibit No. \_\_ [RDB-2]  
10 presents the initial recommendations made to the Gainesville City Commission  
11 (City Commission) by GRU evaluation staff and the final approved factor  
12 weights for use in evaluating biomass proposals. Exhibit No. \_\_ [RDB-3] is a  
13 copy of the FRCC's letter approving interconnection of the GREC.

14  
15 **Q. Are you sponsoring any sections of Exhibit No. \_\_ [GREC-1], the**  
16 **Gainesville Renewable Energy Center Need for Power Application?**

17 A. Yes. I am sponsoring Sections 8.5 and 14.0, which were prepared either directly  
18 by me or under my direct supervision.

19  
20 **Q. When did GRU begin to specifically consider biomass generation through a**  
21 **formal competitive solicitation?**

22 A. GRU's two step process to solicit biomass generation began with the issuance of  
23 an RFP in October 2007.

24



1 **Q. Please describe the two step process.**

2 A. The first step of the process allowed non-binding proposals with indicative  
3 pricing to be submitted by potential bidders. This step was taken to ensure  
4 maximum competitive participation in the solicitation and submittal of the  
5 widest range of business plans and technologies. Responses to the RFP were  
6 ranked based on factors including price, risk control, environmental emissions,  
7 applicant qualifications, and technical merit.

8  
9 The next step of the RFP process was to invite the three top-ranked bidders to  
10 submit binding proposals. Prior to the due date for binding proposals, GRU  
11 evaluation staff presented a proposed evaluation methodology to the Gainesville  
12 City Commission. The City Commission approved the 14 overall factors and  
13 associated factor weights to be applied in the evaluation of the binding biomass  
14 proposals. Exhibit No. \_\_ [RDB-2] presents the initial recommendations made  
15 to the City Commission by GRU evaluation staff, and also presents the final  
16 factor weights approved by the City Commission. In general, the City  
17 Commission's final approved factor weights modified GRU staff's  
18 recommendations by emphasizing unit efficiency out of concern for resource  
19 requirements. The three broad criteria that the 14 factors constituted, along with  
20 their weights, included environmental considerations (30 percent), economic  
21 considerations (37 percent), and risk and reliability considerations (33 percent).

22

1 **Q. Please summarize the binding proposals received by GRU in response to**  
2 **the second step of the process.**

3 A. GRU received three binding proposals, presenting a total of 8 options, all of  
4 which were fueled with 100 percent biomass. The 8 options are summarized as  
5 follows:

- 6 ● Covanta Energy (all facilities at GRU's Deerhaven site):
  - 7 ○ 50 MW net power purchase agreement (PPA)
  - 8 ○ 50 MW net GRU financed and owned (engineer, procure, and construct  
9 [EPC])
  - 10 ○ 58 MW gross PPA with auxiliary power purchase
  - 11 ○ 58 MW gross GRU EPC with auxiliary power purchase
- 12 ● Nacogdoches (all now American Renewables):
  - 13 ○ PPA for 50 percent of 100 MW net facility at Deerhaven site
  - 14 ○ PPA for 100 percent of 100 MW net facility at an alternative  
15 (undisclosed) site
  - 16 ○ PPA for 100 percent of 100 MW net facility at Deerhaven
- 17 ● Sterling Planet, Inc
  - 18 ○ PPA for 30 MW net facility at Deerhaven

19  
20 **Q. What were the results of GRU's evaluation of the 8 binding proposal**  
21 **options?**

22 A. GRU's evaluation team determined that the 100 MW PPA with American  
23 Renewables (which is the PPA with GREC LLC) for 100 percent of the output  
24 from a biomass facility at Deerhaven was the best long-term option for GRU.

1

2 Final results and recommendations were presented to the City Commission at  
3 open meetings on April 28 and May 12, 2008. At the May 12, 2008 meeting,  
4 the City Commission voted unanimously to authorize GRU to negotiate a PPA  
5 with GREC LLC for 100 percent of the output of a 100 MW net biomass facility  
6 to be constructed and operated by GREC LLC at the Deerhaven site.

7

8 **Q. Has the FRCC reviewed the GREC biomass facility with respect to the**  
9 **Peninsular Florida bulk electric transmission system?**

10 A. Yes. The GREC facility will be interconnected to the existing GRU system.  
11 The FRCC Transmission Working Group (TWG) and Stability Working Group  
12 (SWG) evaluated the proposed interconnection and determined that the  
13 proposed interconnection of the GREC facility to serve GRU's load is reliable,  
14 adequate, and does not adversely impact the FRCC Region.

15

16 The findings of the TWG and SWG indicated that the transmission system  
17 remained within all required thermal and voltage limits; all fault currents  
18 remained within the capability limits of all circuit breakers; and the regional  
19 system was stable with controlled load loss as allowed by NERC Reliability  
20 Standards. The FRCC Planning Committee approved the interconnection of the  
21 GREC facility on September 8, 2009. Exhibit No. \_\_\_ [RDB-3] presents a copy  
22 of the FRCC's letter approving the interconnection of the GREC facility.

23

1 Q. Does this conclude your testimony?

2 A. Yes.

1 **BY MR. WRIGHT:**

2 Q. And, Mr. Bachmeier, could I ask you to please  
3 identify just by number those sections of the Need for  
4 Power Application that you are sponsoring?

5 A. Sections 8.5 and Section 14.0. I believe it's  
6 all of Chapter 14.

7 Q. Thank you. Mr. Bachmeier, would you please  
8 summarize your testimony for the Commission?

9 A. Sure. Good afternoon, staff, Commissioners.  
10 The purpose of my testimony is to describe the  
11 competitive process used by GRU in selecting the  
12 proposed Gainesville Renewable Energy Center biomass  
13 facility. I also discussed the results of studies that  
14 indicate the GREC biomass facility will not negatively  
15 impact the electric transmission system in the Florida  
16 Reliability Coordinating Council region or the FRCC.

17 GRU began a two-step competitive solicitation  
18 for biomass generation with the issuance of a request  
19 for proposals or an RFP in October of 2007. The first  
20 step of the process allowed potential bidders to submit  
21 nonbinding proposals with indicative pricing. This step  
22 was taken to ensure maximum competitive participation in  
23 the solicitation and the submittal of the widest range  
24 of business plans and technologies.

25 GRU received 11 responses to the RFP in step

1 one, nine of which were judged qualifying proposals.  
2 GRU evaluation staff ranked the nine proposals based on  
3 14 factors that were grouped into three broad  
4 categories: Environmental performance, economics and  
5 risk and reliability.

6 The rankings were presented to the Gainesville  
7 City Commission at a public meeting on January 28th of  
8 2008, and the City Commission approved the rankings.

9 In the second step of the selection process  
10 GRU invited the three top ranked bidders to submit  
11 binding proposals. Prior to the due date for the  
12 submission of the binding proposals, GRU evaluation  
13 staff presented a proposed evaluation methodology to the  
14 Gainesville City Commission for review. The City  
15 Commission revised and approved the final 14 overall  
16 factors and associated factor weights that were applied  
17 in the evaluation of the binding biomass proposals in a  
18 public hearing in Gainesville on March 24th, 2008.

19 In general, the City Commission's final  
20 approved factor weights modified GRU staff's  
21 recommendations by emphasizing unit efficiency out of  
22 concern for resource requirements. The final weights  
23 for the three broad categories were environmental  
24 performance was judged at 30 percent, economics at  
25 37 percent and risk and reliability, 33 percent, for a

1 total of 100.

2 GRU received binding proposals from the three  
3 bidders on April 11th, 2008. The proposals offered a  
4 total of eight options, all fueled with 100 percent  
5 woody biomass, and included facilities with net  
6 generating capacities of 30, 50 and 100 megawatts.  
7 GRU's evaluation team determined that the 100 megawatt  
8 PPA with American Renewables, now GREC LLC, for  
9 100 percent of the output from a biomass facility at the  
10 Deerhaven site was the best long-term option for GRU.

11 Final results and recommendations were  
12 presented to the Gainesville City Commission at open  
13 meetings on April 28th and May 12th, 2008. At the  
14 May 12th, 2008, meeting the City Commission voted  
15 unanimously to authorize GRU to negotiate a PPA with  
16 GREC LLC for 100 percent of the output of a 100-megawatt  
17 net biomass facility to be constructed and operated by  
18 GREC LLC at the Deerhaven site. Following extensive  
19 negotiations, the Gainesville City Commission approved  
20 the PPA with GREC LLC at a public meeting in Gainesville  
21 on May 7th of 2009.

22 My testimony also addresses whether the  
23 addition of the GREC facility will have any negative  
24 impact on the Florida Transmission System. The Florida  
25 Reliability Coordinating Council, or FRCC, the

1 transmission working group and the stability working  
2 groups of the FRCC evaluated the proposed  
3 interconnection and determined that the proposed  
4 interconnection of the GREC facility to serve GRU's load  
5 is reliable, adequate and does not adversely impact the  
6 FRCC region. The FRCC Planning Committee approved the  
7 interconnection of the GREC facility in September of  
8 2009.

9 And that concludes my testimony summary. I  
10 look forward to answering your questions.

11 **MR. WRIGHT:** Mr. Bachmeier is available for  
12 cross-examination, Madam Chairman.

13 **COMMISSIONER EDGAR:** Thank you. Are there  
14 questions from the bench for this witness? Questions?  
15 No questions? No questions from the bench for this  
16 witness? Okay. Are there questions from staff?

17 **MS. BROWN:** Just one clarifying question.

18 **CROSS EXAMINATION**

19 **BY MS. BROWN:**

20 **Q.** Mr. Bachmeier, good afternoon. I'm Martha  
21 Brown with the staff.

22 **A.** Hi.

23 **Q.** Fortunately or unfortunately, Mr. Regan had  
24 the opportunity to answer all of the questions that we  
25 had for you, so I now just have one clarifying question.



1           **A.**   He's well qualified for that.

2           **Q.**   Just now in your summary and on Page 4 of your  
3 testimony you talked about the City Commission modifying  
4 the factors that you had recommended to start with. And  
5 you say on Line 18 that they -- "by emphasizing unit  
6 efficiency out of concern for resource requirements."  
7 Could you explain what you mean by that? What concern  
8 did they have for resource requirements?

9           **A.**   Yes. If you look at Exhibit Number RDB-2, the  
10 first column under weighted percentage were the initial  
11 GRU staff recommendations of the weights. We had  
12 originally, when we looked at the long list, not the  
13 short list, if you, if you look in economics, the second  
14 item under that is project variable production costs.  
15 When we presented that to the Commission, we had a zero  
16 weight there because after our first round of  
17 evaluations of the, of the nine, the long list of nine,  
18 we found that that wasn't a very important factor, so we  
19 decided to move weights around into other categories.

20                   When we presented that to the City Commission,  
21 the Commissioners asked us, don't we want to look at the  
22 heat rate, because we want to look at how, how efficient  
23 the unit is going to be in using resources. So we used  
24 that, that zero and raised that to a five, and we graded  
25 it as, as unit heat rate. And that was one of the

1 changes that the City Commission made in the final  
2 rankings.

3 **MS. BROWN:** That answers my question, and we  
4 have no further. Thank you.

5 **COMMISSIONER EDGAR:** Thank you. Mr. Wright.

6 **MR. WRIGHT:** Thank you, Madam Chair. I would  
7 move the admission of Exhibits 13 through 15.

8 **COMMISSIONER EDGAR:** 13, 14 and 15 will be  
9 entered into the record. And you are excused.

10 **THE WITNESS:** Thank you.

11 **COMMISSIONER EDGAR:** Thank you.

12 (Exhibits 13 through 15 admitted into the record.)

13 Mr. Wright, call your next witness.

14 **MR. WRIGHT:** Thank you, Madam Chairman.

15 GRU and the GREC LLC call Mr. Joshua H.  
16 Levine.

17 **JOSHUA H. LEVINE**

18 was called as a witness on behalf of Gainesville  
19 Regional Utilities and Gainesville Renewable Energy  
20 Center, LLC, and, having been duly sworn, testified as  
21 follows:

22 **DIRECT EXAMINATION**

23 **BY MR. WRIGHT:**

24 **Q.** Mr. Levine, you took the oath with all the  
25 other witnesses, did you not?

1           A.    I did.

2           Q.    Thank you.  Would you please state your name  
3 and business address for the record?

4           A.    Yes.  My name is Joshua H. Levine.  My  
5 business address is 75 Arlington Street, Fifth Floor,  
6 Boston, Massachusetts 02116.

7           Q.    Are you the same Joshua H. Levine who prepared  
8 and caused to be filed in this proceeding prefiled  
9 direct testimony consisting of ten pages?

10          A.    I am.

11          Q.    Do you have any changes or corrections to make  
12 to that testimony?

13          A.    I do.

14          Q.    Thank you.  Madam Chairman, just so y'all will  
15 know, Mr. Levine, like Mr. Regan, had filed some errata  
16 that we have agreed to handle at the end, but he will  
17 walk through the changes item by item.

18                   **COMMISSIONER EDGAR:**  Okay.

19                   **THE WITNESS:**  On Page 4 of my direct testimony  
20 on Line 4 and Line 5 the sentence should read, "GREC LLC  
21 has leased an approximately 131 acre parcel of land."

22                   On Page 5, on Line 6 or 7, the words  
23 "selective non-catalytic reduction (SNCR)" should be  
24 removed.  We will be utilizing a selective catalytic  
25 reduction system.

1           On the bottom of Page 6 and the top of Page 7,  
2 it should read, "The GREC will have a conveyor leading  
3 from the storage pile to the boiler metering bins," not  
4 "two."

5           And on Page 9 of my testimony in the final  
6 paragraph, Lines 17 through 24, it should read, "In  
7 addition to the GREC facility, American Renewables  
8 developed a nearly identical biomass energy facility in  
9 Sacul, Texas, and is currently developing a nearly  
10 identical biomass energy facility in Hamilton County,  
11 Florida." The next sentence is left alone. And the  
12 sentence after that should read, "American Renewables  
13 sold the Texas facility to Southern Power in  
14 October 2009 and construction began in October 2009."  
15 That concludes the changes within my testimony.

16           Within the sponsored sections --

17 **BY MR. WRIGHT:**

18           **Q.** You also prepared and caused to be filed one  
19 exhibit, JHL-1; correct?

20           **A.** That's correct.

21           **Q.** And for the record that has been identified in  
22 the Comprehensive Exhibit List as Exhibit 16 for  
23 identification.

24           (Exhibit 16 marked for identification.)

25           And now if you would continue to identify the

1 sections of the Need for Power Application that you  
2 sponsored.

3 **A.** The sections of the Need for Power Application  
4 that I have sponsored is all of Section 9, with the  
5 exceptions of 9.3 and 9.5, which were sponsored by  
6 Mr. Regan, and I've also sponsored Section 17.

7 **COMMISSIONER EDGAR:** And we do have errata  
8 changes to those.

9 **MR. WRIGHT:** Yes, we do.

10 **COMMISSIONER EDGAR:** Let's go ahead and walk  
11 through them.

12 **THE WITNESS:** Okay. On Page 9.1, in the first  
13 full paragraph under Section 9.1, it should say, "The  
14 GREC facility will be designed, constructed, owned and  
15 operated by GREC LLC, a subsidiary of American  
16 Renewables, LLC, a profit, a private for-profit  
17 renewable power producer that signed a contract to  
18 construct a similar facility for Austin Energy, Texas,  
19 and recently sold this facility to Southern Power," and  
20 then that's a period. And a new sentence, "American  
21 Renewables is developing another similar facility in  
22 Hamilton County, Florida." The exact same change is on  
23 Page 17-1, so I won't walk through that, if that's okay  
24 with you.

25 **COMMISSIONER EDGAR:** Okay. That's fine.

1           **THE WITNESS:** It's under 17.1.

2           On Page 9.2 at the very, the second to the  
3 last line of the, of the page, the words "selective  
4 non-catalytic reduction (SNCR) or a" should be deleted.

5           And on 9.4, the third line from the bottom, it  
6 should just read, "The GREC will have a conveyor leading  
7 from the storage piles."

8           And then on Section, I'm sorry, on Page 9.6,  
9 which is Table 9.2, we have updated some of the finish  
10 dates of the items. The fourth item which was filed are  
11 prevention of significant deterioration application.  
12 That was filed on November 30th of 2009. That is the  
13 same for Item 5, which is our filing our site  
14 certification application with FDEP. That also was  
15 filed on November 30th, 2009.

16           The -- we intend to file the Gainesville site  
17 plan application, Item 6, on March 10th of 2010. The  
18 PSC need determination final order by our schedule  
19 should be issued by March 1st of 2010. The Gainesville  
20 site plan final approval should be issued on May 13th,  
21 2010. We anticipate site certification approval by  
22 December 7th, with a project financing completion soon  
23 thereafter on December 15th, 2010, and a construction  
24 start immediately after the financing close on  
25 December 16th. The final two items are left alone. And

1 that concludes the corrections to my exceptions.

2 **MR. WRIGHT:** Thank you, Mr. Levine. Madam  
3 Chairman, I would ask that Mr. Levine's prefiled direct  
4 testimony as modified be entered into the record as  
5 though read.

6 **COMMISSIONER EDGAR:** The prefiled direct  
7 testimony of the witness will be entered into the record  
8 as though read with the changes noted by the witness.

9 **MR. WRIGHT:** Thank you.

10

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25

1 BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

2 REVISED DIRECT TESTIMONY OF JOSHUA H. LEVINE

3 ON BEHALF OF

4 GAINESVILLE REGIONAL UTILITIES AND

5 GAINESVILLE RENEWABLE ENERGY CENTER, LLC

6 DOCKET NO. 090451-EM

7 SEPTEMBER 18, 2009 (REVISED DECEMBER 18, 2009)

8

9 **Q. Please state your name and business address.**

10 A. My name is Josh Levine. My business address is 75 Arlington Street, Fifth  
11 Floor, Boston, MA 02116.

12

13 **Q. By whom are you employed and in what capacity?**

14 A. I am employed by American Renewables, LLC (American Renewables) as  
15 Director of Project Development.

16

17 **Q. Please describe your responsibilities in that position.**

18 A. As Director of Project Development, I oversee all American Renewables'  
19 biomass project developments in Florida. I am the project manager and primary  
20 developer on the Gainesville Renewable Energy Center (GREC) biomass  
21 project, and I am involved in business development activities for American  
22 Renewables ranging from identifying new project opportunities to partnership  
23 development and acquisition identification.

24



1 **Q. Please state your educational background and professional experience.**

2 A. I received my Bachelor of Arts in Economics degree from Connecticut College,  
3 and I have a Master of Environmental Management degree from the Yale  
4 University School of Forestry and Environmental Studies and a Master of  
5 Business Administration degree from the Yale University School of  
6 Management.

7  
8 Prior to joining American Renewables, I held positions researching impacts to  
9 natural resources from natural and man-made disasters, environmental  
10 management consulting, energy analysis, and energy project development.

11

12 **Q. What is the purpose of your testimony in this proceeding?**

13 A. The purpose of my testimony in this proceeding is to discuss the proposed  
14 GREC biomass project. I will discuss the developers of the proposed project,  
15 provide a description of the major components of the facility, discuss the fuel  
16 handling and supply for the facility, and provide a summary of the project  
17 schedule. I will also discuss the ability of the project developers to finance the  
18 proposed GREC biomass project.

19

20 **Q. Are you sponsoring any exhibits to your testimony?**

21 A. Yes. Exhibit No. \_\_ [JHL-1] is a copy of my resume.

22

23

1 **Q. Are you sponsoring any sections of Exhibit No. \_\_ [GREC-1], the**  
2 **Gainesville Renewable Energy Center Need for Power Application?**

3 A. Yes. I am sponsoring Section 9.0 (with the exception of Sections 9.3 and 9.5)  
4 and Sections 17.0 and 17.1, all of which were prepared either by me or under my  
5 direct supervision.

6  
7 **Q. What is the relationship between American Renewables and GREC LLC?**

8 A. American Renewables is the sole owner of GREC LLC.

9  
10 **Q. Has GREC LLC executed a power purchase agreement (PPA) with**  
11 **Gainesville Regional Utilities (GRU)?**

12 A. Yes. GREC LLC executed a PPA with GRU on April 29, 2009, which provides  
13 GRU with the full output of the facility along with all of the associated  
14 environmental attributes such as renewable energy credits. The Gainesville City  
15 Commission approved the PPA on May 7, 2009.

16  
17 **Q. Please describe how the developers of the GREC biomass facility are**  
18 **structured.**

19 A. The GREC facility will be designed, constructed, owned, and operated by  
20 GREC LLC, which is a subsidiary of American Renewables, a private  
21 renewable power producer. American Renewables is jointly owned by affiliates  
22 of BayCorp Holdings, LTD, Energy Management, Inc., and Tyr Energy. These  
23 entities are discussed in more detail in Section 9.1 of the GREC Need for Power  
24 Application, Exhibit No. \_\_ [GREC-1].

1

2 **Q. Where will the GREC biomass facility be located?**

3 A. The GREC biomass facility will be located within the confines of GRU's  
4 existing Deerhaven site. GREC LLC has leased an approximately 131 acre  
5 parcel from the City of Gainesville (doing business as GRU) under a long-term  
6 lease agreement.

7

8 **Q. Will GRU be entitled to all of the output from the proposed GREC biomass  
9 facility?**

10 A. Yes. GRU will have title to 100 percent of the plant's output, including all  
11 energy and all existing and future environmental attributes (i.e. renewable  
12 energy credits, carbon offsets, etc.).

13

14 **Q. Please provide a brief overview of the proposed GREC biomass facility.**

15 A. The proposed GREC biomass facility will be nominally rated at 100 MW net  
16 (116 MW gross) and will be fueled entirely by clean, woody biomass. Major  
17 aspects of the facility include the biomass fuel handling system, the biomass-  
18 fired boiler, a condensing steam turbine generator with evaporative cooling  
19 towers, and auxiliary support equipment.

20

21 The GREC facility will utilize a zero liquid discharge system to eliminate  
22 industrial wastewater discharges, in accordance with the Deerhaven site's  
23 current restrictions pursuant to its current certification. The facility will be

1 designed such that, with standard operating and maintenance practices, the  
2 GREC biomass facility will provide full service over its 42 year design life.

3  
4 The GREC biomass facility will utilize a fluidized bed boiler to produce  
5 superheated steam. The boiler will be equipped with a bag house to control  
6 particulate matter, and an aqueous ammonia injection selective catalytic  
7 reduction (SCR) system will be provided to control NO<sub>x</sub> emissions.

8 Superheated steam from the boiler will be admitted to a single steam turbine  
9 with four extractions for feed water heating. The steam turbine will generate  
10 electricity before exhausting axially into the condenser with cooling water  
11 provided from the wet evaporative cooling tower.

12  
13 Electric power will be produced in the steam turbine generator at the nominal  
14 generator voltage. The facility will increase the voltage at an on-site substation  
15 and transmit the power through aerial transmission lines to the interconnection  
16 point with GRU's looped 138 kV transmission system. GRU's transmission  
17 system is interconnected with Progress Energy Florida and Florida Power &  
18 Light. When the steam turbine generator is off-line, station service power will  
19 be served by GRU's system.

20

21 **Q. Will the GREC biomass facility be capable of running at less than full rated**  
22 **load?**

23 A. Yes. The unit can be operated anywhere between 70 percent to 100 percent of  
24 its maximum output in order to meet operational or economic requirements. In

1            addition, the PPA between GRU and GREC LLC allows GRU the ability to take  
2            the unit completely off-line.

3

4    **Q.    Is GREC LLC guaranteeing the availability of the GREC biomass facility?**

5    A.    Yes. In the four summer months, the overall guaranteed availability is 95  
6           percent and on an annual basis, it is 90 percent.

7

8    **Q.    Will the GREC biomass facility be capable of burning multiple forms of  
9           biomass?**

10   A.    Yes. The primary fuels for GREC will be forest residue, mill residue, pre-  
11           commercial tree thinnings, used pallets, and urban wood waste which includes  
12           woody tree trimmings that are generated by landscaping contractors, power line  
13           clearance contractors, and other non-forestry related sources of woody debris.  
14           Supplementary fuels could include herbaceous plant matter, agricultural  
15           residues, diseased trees, woody storm debris, whole tree chips, and pulpwood  
16           chips. The facility is not designed to use any form of treated wood, municipal  
17           solid waste, coal, petroleum coke, oil, or tires.

18

19   **Q.    Please discuss how biomass fuel will be handled on-site.**

20   A.    The biomass fuel handling system will consist of three truck tippers, two sets of  
21           screens and hogs, an automatic stacker/reclaimer system and a manual  
22           stacker/reclaimer system. Biomass fuel will be transported in a processed-form  
23           (i.e. chipped or ground) to the GREC by truck. This fuel will be transported into  
24           and out of on-site storage via a series of conveyors. The GREC will a conveyor

1 leading from the storage piles to the boiler metering bins. From the metering  
2 bins, the fuel will be gravity fed into air swept distribution feeders and then  
3 blown by combustion air into the boiler.

4

5 **Q. Has a reliable, long-term supply of fuel been identified for the GREC**  
6 **biomass facility?**

7 A. Yes. GREC LLC has spent significant resources working with the forestry  
8 industry and urban wood waste suppliers in north central Florida, sometimes  
9 accompanied by GRU staff. GREC LLC is in a position to enter into a number  
10 of long term contracts with favorable pricing, with put and call options  
11 exceeding 100 percent of the fuel required for the facility.

12

13 **Q. How will the cost of obtaining fuel for the GREC biomass facility be**  
14 **structured?**

15 A. GREC LLC does not intend to fix the price for 100 percent of the fuel in order  
16 to take advantage of opportunity fuels from storms, land development, etc. The  
17 cost drivers for forest derived fuel are the grower's premium (i.e., stumpage),  
18 diesel fuel, equipment costs, and labor. GREC LLC may be able to extract a  
19 tipping fee for some of the fuel, which is credited to the GREC's production  
20 cost. Experience around the state suggests that this form of fuel supply is  
21 relatively stable with projected cost escalation below CPI and will provide an  
22 excellent hedge against gas price volatility. GRU will have full audit review of  
23 all aspects of fuel procurement and cost.

24

1 **Q. When will the GREC biomass facility begin commercial operation?**

2 A. The GREC biomass facility is planned for commercial operation beginning  
3 December 1, 2013. Commercial operation prior to January 1, 2014 allows the  
4 GREC project to take advantage of the Renewable Energy Grant contained in  
5 H.R. 1 (the American Recovery and Reinvestment Act of 2009) Sec. 1603. The  
6 Renewable Energy Grant allows for a reduction in the cost of energy of  
7 \$8.10/MWh for the entire 30 year term of the PPA.

8  
9 **Q. Will project financing be in place for GREC LLC to support this**  
10 **commercial operation date?**

11 A. Yes. GREC LLC is currently planning on completing project financing by  
12 November 30, 2010. Construction of the GREC biomass facility is scheduled to  
13 begin December 1, 2010, which allows for 36 months of construction prior to  
14 commercial operation of the facility.

15  
16 **Q. How does GREC LLC intend to finance the GREC biomass facility?**

17 A. GREC LLC is planning on pursuing a traditional project financing approach  
18 involving senior long-term debt and additional equity as necessary. Senior bank  
19 debt will be secured by first priority liens on substantially all of the assets and  
20 commercial agreements associated with, as well as a pledge of equity in, the  
21 GREC biomass facility. Additional equity will flow into the project as needed  
22 from both strategic and tax motivated equity investors.

23

1 **Q. What elements are critical for the successful project financing of the GREC**  
2 **facility?**

3 A. Successful project financing will depend on many factors including: the  
4 experience and financial capability of the project developers who will own,  
5 operate, and maintain the plant; the strength and quality of the PPA; the credit  
6 quality of the PPA counterparty (i.e., GRU); and the experience of construction  
7 contractors and the strength and quality of the construction contracts.

8  
9 **Q. Does American Renewables have experience developing and financing**  
10 **energy generation projects?**

11 A. The parent companies of American Renewables have a long and successful  
12 track-record of energy and power asset development and operation having  
13 successfully developed, financed, and operated over 1,000 MW of energy  
14 generation facilities, including biomass-fueled facilities as well as conventional  
15 and other renewable energy generation facilities. They also have a pipeline or  
16 deployment budget of \$2.5 billion for US renewable power plants over the next  
17 five years. In addition to the GREC facility, American Renewables developed a  
18 nearly identical biomass energy facility in Sacul, Texas and is currently  
19 developing a nearly identical biomass energy facility in Hamilton County,  
20 Florida. For American Renewables' Texas facility, a 20 year PPA has been  
21 executed with Austin Energy, a municipally-owned utility. American  
22 Renewables sold the Texas facility to Southern Power in October 2009 and  
23 construction began in October 2009.

24



- 1 Q. Does this conclude your testimony?
- 2 A. Yes.

1       **BY MR. WRIGHT:**

2           **Q.**    Mr. Levine, please summarize your testimony.

3           **A.**    Good afternoon, Commissioners and PSC staff.

4    The purpose of my testimony in this proceeding is to  
5    describe the corporate structure of Gainesville  
6    Renewable Energy Center, LLC, and its parent company  
7    American Renewables and their ability to finance the  
8    proposed Gainesville Renewable Energy Center, or GREC as  
9    it is known. I will also provide a description of the  
10   major components of the proposed biomass facility,  
11   discuss the biomass fuel handling and supply for the  
12   facility and provide a summary of the project schedule.

13           The GREC facility will be designed,  
14   constructed, owned and operated by Gainesville Renewable  
15   Energy Center, LLC, or GREC LLC. GREC LLC, is a project  
16   company solely owned by American Renewables. American  
17   Renewables is collectively owned by three parent  
18   companies: BayCorp Holdings in Portsmouth, New  
19   Hampshire, Energy Management in Boston, Massachusetts,  
20   and Tyr Energy in Kansas City, Kansas.

21           Between the three parent companies they have  
22   successfully developed, financed, constructed and  
23   operated over 1,000 megawatts of energy generation  
24   facilities, including biomass-fueled facilities as well  
25   as conventional and other renewable energy generation

1 facilities.

2 They also have a pipeline or deployment budget  
3 of \$2.5 billion for U.S. renewable power plants over the  
4 next five years. In addition to the GREC facility,  
5 American Renewables developed a nearly identical biomass  
6 energy facility in Sacul, Texas, which had a 20-year  
7 power purchase agreement with Austin Energy. This  
8 facility was recently sold to Southern Power and began  
9 construction in October of 2009. American Renewables is  
10 also developing a similar biomass energy facility in  
11 Hamilton County, Florida.

12 On April 29th, 2009, GREC LLC executed a power  
13 purchase agreement with GRU. This PPA provides GRU with  
14 all the energy and capacity of the facility, along with  
15 all of its associated environmental attributes for a  
16 period of 30 years. On May 7th, 2009, this PPA was  
17 unanimously approved by the Gainesville City Commission.

18 The GREC biomass facility will be located  
19 adjacent to GRU's Deerhaven generating station, an  
20 existing energy generation facility, on an approximately  
21 131-acre parcel of land that GREC LLC has leased from  
22 the City of Gainesville under a long-term lease  
23 agreement.

24 The proposed GREC facility will be a nominally  
25 rated 100 megawatt net biomass energy generation

1 facility. GREC will be fueled entirely by clean woody  
2 biomass material. GREC will use proven technology that  
3 has been commercially available for decades in both the  
4 United States and across the world. The major  
5 components of the facility include a bubbling fluidized  
6 bed boiler, a condensing steam turbine generator with  
7 evaporative cooling towers, and an associated biomass  
8 fuel handling system consisting of three truck tippers,  
9 an automatic stacker/reclaimer and a fixed stacker. The  
10 GREC facility will meet all applicable environmental  
11 regulations with state of the art emissions controls.

12 Construction of the GREC facility will begin  
13 in late 2010, with an anticipated commercial operations  
14 date of December 2013. The primary fuels that GREC will  
15 utilize will be forest residue such as the slash and  
16 brush left over from the traditional forestry  
17 operations, mill residue, precommercial thinnings, used  
18 pallets and urban wood waste, which includes woody tree  
19 trimmings that are generated by landscaping contractors,  
20 power line clearance contractors, and other non-forestry  
21 related sources of woody debris. In addition, the GREC  
22 facility will be able to utilize opportunities fuels  
23 such as storm debris and diseased trees.

24 The facility is not designed for and it will  
25 not use any form of treated wood, municipal solid waste,

1 coal, petroleum coke, construction and demolition wood,  
2 oil or tires.

3 Our company has expended significant effort  
4 working with the forestry industry and urban wood waste  
5 suppliers in North Central Florida to assess the GREC  
6 wood basket and understand how much biomass material  
7 GREC can anticipate receiving and at what price. GREC  
8 LLC is confident that it will be able to source the  
9 necessary biomass material within a 75-mile radius at an  
10 economic price level.

11 Similar to our experience in Texas, we intend  
12 to enter into a number of long-term contracts with local  
13 landowners and biomass suppliers with call options  
14 exceeding 100 percent of the fuel required for the  
15 facility.

16 For the GREC facility we are planning on  
17 pursuing a traditional financing approach involving  
18 senior long-term debt and project sponsor equity. The  
19 senior bank debt will be secured by first priority liens  
20 on the project assets and commercial agreements, as well  
21 as with a pledge of equity in the project. Additional  
22 equity will flow into the project as needed from both  
23 strategic and tax-motivated equity investors. The  
24 project financing of the GREC facility will be supported  
25 by the experienced and financial capability of the

1 project developers, the strength and quality of the PPA,  
2 the credit quality of the PPA counter party and the  
3 experience of the construction contractors and the  
4 strength and quality of the construction contracts.  
5 This concludes the summary of my testimony. Thank you.

6 **MR. WRIGHT:** Thank you, Madam Chairman. Thank  
7 you, Mr. Levine. Mr. Levine is available for  
8 cross-examination.

9 **COMMISSIONER EDGAR:** Are there questions from  
10 the bench? Commissioner Skop.

11 **COMMISSIONER SKOP:** Thank you, Madam Chair.  
12 Just one brief question to Mr. Levine. I  
13 guess you represent American Renewables. One of the  
14 concerns coming out of the community has been the  
15 transparency of the underlying agreement between  
16 American Renewables or GREC and GRU. And I thought in  
17 light of that desire and noting that, you know, certain  
18 things need to be confidential and remain proprietary  
19 and trade secret, but in light of the community's  
20 concern about having full transparency in the agreement,  
21 what would be your company's position in waiving  
22 confidentiality to open up that agreement such that the  
23 redactions would not be there?

24 **THE WITNESS:** I think it's important to point  
25 out before I answer that question, Commissioner Skop,

1 that we spent over a year negotiating with GRU in a  
2 one-on-one negotiation to successfully arrive at the PPA  
3 that you have before you. Significant effort was, was  
4 expended on our part as well as the GRU team to arrive  
5 at that negotiation and ultimate PPA.

6 If you take a look throughout the State of  
7 Florida and actually across the U.S., very few  
8 successful PPAs have been signed for biomass energy  
9 facilities, and it is our company's position that there  
10 are aspects of that contract that we are very reticent  
11 to, to release to our competitors as well as other  
12 parties that we will be negotiating with within the  
13 State of Florida as well as across the United States.  
14 So at this point we respectfully request to keep the PPA  
15 as you have it before you now.

16 **COMMISSIONER SKOP:** Thank you.

17 **COMMISSIONER EDGAR:** Commissioner Klement.

18 **COMMISSIONER KLEMENT:** Thank you.

19 **COMMISSIONER EDGAR:** Now I'm doing it.

20 **COMMISSIONER KLEMENT:** Thank you, Madam Chair.

21 Mr. Levine, several times during last week's  
22 hearing and today's reference has been made to the  
23 source of the fuel and whether it had been secured or  
24 not. I just note in your testimony here on Page 7 from  
25 Line 5 through Line 11 the question is asked and you

1 state pretty unequivocally, "GREC LLC is in a position  
2 to enter into a number of long-term contracts with  
3 favorable pricing, with put and call options exceeding  
4 100 percent." What does, what does "in a position to  
5 enter into" these agreements mean?

6 **THE WITNESS:** What that means, Commissioner,  
7 is that we have had numerous conversations with large  
8 landowners, small landowners, biomass, forestry biomass  
9 suppliers, as well as urban biomass suppliers. We have  
10 signed confidentiality agreements, in some cases we have  
11 exchanged term sheets, but we have not to date executed  
12 any contracts. And when I say that we are in a  
13 position, I guess what we're really stating is that we  
14 intend to sign a long-term agreement with these  
15 potential landowners and suppliers similar to a strategy  
16 that we executed for our East Texas facility.

17 **COMMISSIONER KLEMENT:** Okay. Thank you. Oh,  
18 yeah, one other question, if I may.

19 Reference has been made, I think -- I didn't  
20 hear it today but last Wednesday at the, in Gainesville,  
21 to the ash, that there would be no residue. Where does  
22 the ash go? What do you do with it?

23 **THE WITNESS:** There's two types of ash that I  
24 just want to clarify. There's a small amount of what we  
25 call bottom ash, and that really would be any



1 incombustibles, inorganic material such as some rocks or  
2 other things that may make its way into the boiler.  
3 That's a very small amount. That will be disposed of  
4 according with solid waste regulations.

5 The fly ash, which is the majority of the ash  
6 that we're speaking about, that will be collected and  
7 can be put to beneficial reuse in a number of different  
8 applications, but primarily as a soil enhancement for  
9 agricultural and silvicultural operations.

10 **COMMISSIONER KLEMENT:** Okay. Thank you.  
11 That's all.

12 **COMMISSIONER EDGAR:** Other questions from --  
13 oh, I'm sorry. Commissioner Skop.

14 **COMMISSIONER SKOP:** Thank you. Just two  
15 follow-up questions.

16 I don't know if you have a copy of it, but  
17 the, the yellow sheet handout, on Page 8 of 8 of that it  
18 lists respective fuel price assumptions for natural gas,  
19 coal, and, again, the biomass are confidential values.

20 What drove the basis for the natural gas  
21 pricing assumptions and why are the gas prices,  
22 particularly in the out years, should those be -- are  
23 those indicative of a high fuel forecast or mid forecast  
24 or low forecast for natural gas?

25 **THE WITNESS:** Commissioner Skop, I feel

1 comfortable speaking about the biomass fuel assumptions,  
2 but in terms of the natural gas assumptions, I think I  
3 would like to defer that question to Mr. Kushner, which  
4 will be speaking after, after myself.

5 **COMMISSIONER SKOP:** Okay. That's fine. I'll  
6 defer that.

7 Going back to Commissioner Klement's question  
8 about the fuel contracts and the puts and calls, I can  
9 understand a call, but on a put for fuel, are you, are  
10 you intending to hedge the cost of your fuel supply by  
11 entering into swap agreements?

12 **THE WITNESS:** It really would have probably  
13 been better stated as simply call options. There's a  
14 possibility to work with some, some more exotic  
15 financial instruments, as you've mentioned. That's  
16 probably not our intention.

17 **COMMISSIONER SKOP:** Okay. All right. Thank  
18 you for that clarification.

19 **COMMISSIONER EDGAR:** Questions from staff.

20 **MS. BROWN:** Yes, we have a few.

21 **CROSS EXAMINATION**

22 **BY MS. BROWN:**

23 **Q.** Good afternoon, Mr. Levine.

24 **A.** Good afternoon.

25 **Q.** I have an important introductory question to

1 ask you. How are you enjoying our Florida weather?

2 **A.** Very nicely. I live in southern New  
3 Hampshire, and I believe the temperature was about  
4 23 degrees this morning, and I believe it was heading a  
5 little bit south of there, so.

6 **Q.** You described American Renewables and its  
7 member companies. I would like to ask you if -- and I  
8 think you said you had developed a thousand megawatts of  
9 generation, including biomass facilities; is that  
10 correct?

11 **A.** Yes. And that's our, that's our parent  
12 companies that I'm speaking of there. And specifically  
13 with respect to the biomass experience, one of our  
14 parent companies, Energy Management, or EMI, located in  
15 Boston, Massachusetts, developed one of the first  
16 biomass energy facilities in the U.S. in the mid '80s in  
17 Alexandria, New Hampshire. It was an approximately 16  
18 megawatt net biomass facility.

19 **Q.** Was it ever constructed?

20 **A.** It was constructed and it operated for a  
21 number of years. EMI sold that facility I believe in  
22 the, in the late '80s, but I'm not, I'm not 100 percent  
23 positive on that date. The facility continued to run,  
24 it had a hiatus, and then it is now operating again.

25 **Q.** American Renewables, however, has not

1 previously constructed a biomass facility similar to the  
2 one at issue here; correct?

3 **A.** That's correct. We developed a similar  
4 facility in East Texas. We put that whole project  
5 together, including all of the equipment contracts, the  
6 contracts with the EPC contractors, and then that  
7 facility was sold a few months ago to Southern Power.  
8 They began construction on the exact facility that we  
9 designed at that time.

10 **Q.** Well, that gives rise to another couple of  
11 questions I have. If the -- how do you pronounce that,  
12 Sacul?

13 **A.** Sacul.

14 **Q.** Sacul.

15 **A.** Yeah.

16 **Q.** If the Sacul, Texas, facility was developed by  
17 you and then sold before construction began, what sort  
18 of provisions do you have for the development and  
19 potential sale once the project is developed under your  
20 PPA with GRU?

21 **A.** I'd like to clarify for a minute just on the  
22 East Texas facility in Nacogdoches. Our intention was  
23 to, as we did develop it, and to finance it, construct  
24 it and own and operate it. Unfortunately we brought  
25 that project to the financing market in late '08, early

1 '09. It was very difficult to anticipate the events  
2 that occurred in the world financial markets, and there  
3 were -- it was becoming exceedingly difficult to try to  
4 pull together the necessary bank debt and sponsor equity  
5 that we would, that we would need to, and it made sense,  
6 for the facility to actually move forward, be  
7 constructed, to sell that facility. That was not our  
8 intention, nor is it our intention to sell the GREC  
9 facility. We intend to, as I mentioned in my, the  
10 summary of my testimony, to conduct a project financing  
11 for that facility.

12 Q. But have you attempted to get financing for  
13 any other biomass project since you tried with the Texas  
14 project?

15 A. No. We, we developed the Texas facility and  
16 we attempted to get financing for that facility,  
17 ultimately sold that in the fall of 2009, and we have  
18 not begun the financing process for the GREC facility  
19 yet. We --

20 Q. But do you expect things to be different this  
21 time?

22 A. We anticipate and hope that they will be.  
23 There are some very good indications that the markets  
24 are adjusting and changing. And I think that rather  
25 than speculate, what I'll say is that our intention is

1 to conduct a project financing for this project.

2 Q. Would you agree that there are relatively few  
3 biomass plants of the scale of the GREC facility that  
4 have been constructed?

5 A. Within, within the United States, that is,  
6 that is correct. There are similar boilers in parts of  
7 Europe that are, that are using an almost identical  
8 technology and utilizing biomass as a fuel. Within the  
9 United States, I would agree that a 100 megawatt net  
10 facility is a, is a large biomass facility.

11 Q. Are there any others being constructed in the  
12 United States?

13 A. Right now, to my understanding, the only  
14 greenfield biomass energy facility that was financed and  
15 began construction in the last couple of years has been  
16 the Nacogdoches facility in East Texas that we  
17 developed.

18 Q. Okay. Now you said in your summary that  
19 you're planning to develop a similar facility in  
20 Hamilton County, Florida?

21 A. That's correct.

22 Q. What is the current status of, of the  
23 development of that project?

24 A. For our Hamilton County Renewable Energy  
25 Center we have an option, a site option agreement with

1 PCS, which is a large phosphate company, on an  
2 approximately 260-acre parcel of land that allows us to,  
3 to pay option payments annually, and then ultimately  
4 purchase that facility, purchase that site. We have  
5 begun preliminary design and some very early stage  
6 environmental review of that project. The main focus of  
7 that project at this time is to identify another off  
8 taker and negotiate a power purchase agreement for that  
9 facility, and that's what we're in the process of doing  
10 right now.

11 Q. If it's not confidential, can you tell the  
12 Commission who you're negotiating with?

13 A. We're negotiating and having conversations  
14 with a number of utilities within the State of Florida,  
15 and they are confidential conversations. I'm not, I'm  
16 not at liberty to discuss that.

17 Q. Okay. Okay. Do you have a copy of Exhibit 29  
18 close by? That's GRU's PowerPoint presentation.

19 A. I do. Yes.

20 Q. Okay. If you would turn to Page 27.

21 A. You're speaking about the presentation from  
22 last Wednesday?

23 Q. Yes.

24 A. Okay.

25 Q. I want you to turn to Page 27 that talks about

1 fuel procurement areas.

2 **A.** I have that.

3 **Q.** It's the nice little map with the circle  
4 around it.

5 **A.** Yes. Yes.

6 **Q.** Can you describe for us where the Hamilton  
7 County project is in relation to this map? Is it off  
8 the map, or can you give us some direction of where it  
9 is?

10 **A.** Sure. I can tell you exactly where it is. If  
11 you, if you look at the GREC facility located in the  
12 middle with the red dot and if you can identify I-75,  
13 which runs from the GREC facility in a northwesterly  
14 direction, if you follow it past the yellow facility or  
15 the yellow dot in Columbia and follow it, you'll see a  
16 smaller road, Route 41 between White Springs and Jasper,  
17 and we're located approximately halfway between Jasper  
18 and White Springs. So we are within the 75-mile radius.

19 **Q.** All right. Thank you. There's been  
20 discussion today about adequate fuel supply, and I would  
21 like you to tell the Commission whether you believe this  
22 facility would have any specific impact, the Hamilton  
23 County facility would have any specific impact on GREC's  
24 ability to acquire sufficient fuel for its operation.

25 **A.** The existence of both the GREC facility as



1 well as our proposed Hamilton County facility would have  
2 an impact on the fuel price for both facilities. That  
3 would be a correct assumption that, that you've put  
4 forth.

5 We've conducted a few different assessments  
6 looking at the North Florida wood basket where we would  
7 be working with. We've taken into account existing  
8 competition, which I believe Commissioner Argenziano  
9 mentioned earlier, as well as all future competition.  
10 We feel comfortable that we can acquire the necessary  
11 fuel at the required price levels.

12 Q. So it's your opinion that increased  
13 competition for fuel might put some upward pressure on  
14 fuel prices but would not increase the cost of the  
15 project to GRU?

16 A. We've modeled the increased pressure into our,  
17 into our assumptions, into our assessments of the  
18 available fuel, and it is correct to say that they would  
19 have upward pressure. And -- but we have taken that  
20 into account.

21 Q. When you say you've taken it into account,  
22 does that mean that the upward pressure on fuel prices  
23 would not increase the cost of the project to GRU?

24 A. I guess what I mean by that, to clarify my  
25 statement, is that the, the upward pressure that would

1 be realized from existing competition and increased  
2 demand from future competition is already built into the  
3 pricing levels that we have been working with GRU on.  
4 So I'd say that those are built into the, to the  
5 assumptions that you have before you in your assessment.  
6 And so I would not expect there to be additional upward  
7 pressure because, as I've mentioned, they've already  
8 been incorporated.

9 Q. Okay. As I understand it, construction of  
10 the -- what are we calling this, GREC -- GREC facility  
11 is scheduled to begin December 1st, 2010, and scheduled  
12 to come online December 1st, 2013; is that correct?

13 A. That is correct.

14 Q. And according to your testimony, if the GREC  
15 facility is not in commercial operation by January 1,  
16 2014, then the project loses its federal stimulus  
17 funding; is that correct?

18 A. Just to be clear, there's a number of  
19 different types of stimulus funding. If the facility  
20 comes online after January 1st, 2014, it would not  
21 currently, it would not be available, it would not be  
22 eligible for the investment tax credit, the ITC, or the  
23 renewable energy grant unless those programs are  
24 extended, which they have not been to date.

25 Q. Right. Okay. And that's what you testified

1 to on Page 8 of your testimony.

2 **A.** Yes.

3 **Q.** Okay. So the window -- under that scenario,  
4 the window that American Renewables has for unexpected  
5 construction delays, et cetera, all of the things that  
6 can go wrong in building a project of this nature, is  
7 approximately one month; correct?

8 **A.** I believe it's, it's a little bit more  
9 favorable than that. However, it is still correct to  
10 say that there are a number of moving pieces which need  
11 to be coordinated and executed for us to be able to  
12 begin construction and then begin commercial operations  
13 by the end of 2013.

14 **Q.** Okay. In your testimony at Page 8, Lines  
15 2 through 7, you state that the financial impact, if the  
16 facility does not come online in time to meet the  
17 deadline for stimulus money, the effect on the project  
18 would be approximately \$8.10 per megawatt hour on  
19 contract payments; correct?

20 **A.** That is correct. Yes.

21 **Q.** Which amounts to approximately 6.4 million per  
22 year?

23 **A.** That's correct.

24 **Q.** Okay. Thank you, Mr. Levine. That's all we  
25 have.

1                   **COMMISSIONER EDGAR:** Commissioner Skop.

2                   **COMMISSIONER SKOP:** Thank you. Just a few  
3 follow-up questions.

4                   I guess going back to Page 27 of the, what was  
5 previously marked as Exhibit 29 for the fuel procurement  
6 areas, the staff questions focus on the increased  
7 competition for fuel and the upward pressure on fuel  
8 prices. And the Hamilton County facility that's being  
9 proposed to be built as well as the GREC facility, you  
10 know, those are just two facilities that have been  
11 discussed. What about the other facilities, some of  
12 which the Commission has approved, some of which -- I  
13 think there's one proposed in the Panhandle that's going  
14 to be built up in Gadsden County. What are those  
15 additional resources going to do to the competition for  
16 North Central Florida fuels as indicated there and how  
17 would, would that not further put increased competition,  
18 drive fuel prices upward or put pressure on prices?

19                   **THE WITNESS:** In addition to the two  
20 facilities which my company is working on in North  
21 Florida, you are correct that there are additional  
22 projects being proposed and discussed for, for  
23 development. I am aware of another project in Hamilton  
24 County, and I believe you mentioned a facility in  
25 Gadsden County which was recently announced also. I do

1 not believe that there is a PPA for either of those  
2 projects. I think that any biomass energy development  
3 project being put forth by an independent power producer  
4 such as my, such as my company, that is a, a necessary  
5 piece of the equation for a project to move forward.

6 So I think that it's very easy to issue a  
7 press release and to say that you have a project under  
8 development. It's another one to actually execute on  
9 that development and bring it to fruition. So I think  
10 that I would just like to point out that there is, there  
11 is a number of proposed projects that could increase  
12 competition, but it's difficult to say how many of those  
13 would be executed upon.

14 **COMMISSIONER SKOP:** Okay. And I believe a  
15 prior witness testified that the fuel requirement for  
16 the proposed 100-megawatt biomass plant at the GRU  
17 Deerhaven site would be approximately one million tons  
18 of fuel source per year, subject to check. Would you  
19 agree with that?

20 **THE WITNESS:** I would. And that's one million  
21 green tons, and no need to check that.

22 **COMMISSIONER SKOP:** Okay. Looking at the  
23 75-mile radius chart on Page 27 and noting that many of  
24 the dots reflect sawmills, chipping sawmills or pine  
25 sawmills or cypress mills, how is that residual, you

1 know, by-product of milling or wood chip waste going to  
2 provide a million tons of fuel source on a given basis,  
3 or do you anticipate having to go outside the 75-mile  
4 radius area via rail or import fuel to, from other areas  
5 or barge it in from other sources overseas to meet that  
6 fuel requirement?

7 **THE WITNESS:** The, in answer to your first  
8 question about how will a million green tons come from  
9 forestry residues and mill residue, the simple answer is  
10 that it will not. That will be a portion of our supply.  
11 There will also be a significant portion of fuel coming  
12 from some of the urban wood waste sources that I have,  
13 that I have talked about, primarily right-of-way  
14 clearings, land clearing activities from development  
15 projects, storm debris that may become available as an  
16 opportunity fuel. So there will be a number of  
17 different sources that will be coming together.

18 The 75-mile radius, there's nothing magic  
19 about that. That is really what we have determined to  
20 be our economic level of where we can transport the  
21 material from at an economic level.

22 There may be opportunities for us to acquire  
23 fuel that's beyond the 75-mile radius, if, for example,  
24 somebody paid us to, to take some material, which has  
25 occurred in other projects and likely to occur. I would

1 say that when we say our fuel comes from a 75-mile  
2 radius, that's a general statement which I think will  
3 hold true, but there will be exceptions to that.

4 And in answer to your last question about  
5 rail, we currently have no intention to bring fuel,  
6 biomass fuel to our facility via rail. There is rail  
7 that goes on to the Deerhaven facility site, but that's  
8 not incorporated into our design.

9 **COMMISSIONER SKOP:** Okay. In light of that,  
10 because, again, having experience working with a co-gen  
11 plant that used coal as fuel, I've got a good  
12 understanding of how many tons a standard railcar can  
13 handle. I'm not familiar with how many tons a, you  
14 know, a semi might be able to bring in at any given  
15 trip.

16 **THE WITNESS:** Yes.

17 **COMMISSIONER SKOP:** Could you lend some  
18 clarity into, you know, what per, how many, like --

19 **THE WITNESS:** I can. A standard semi truck  
20 that you mentioned are referred to in the industry as a  
21 chip van holds approximately 25 tons of biomass  
22 material. To, to help with the calculation, we  
23 anticipate, as it states on Slide 27, that we will be  
24 bringing in anywhere from 130 to 150 truckloads of fuel  
25 a day, and that's on an approximately 14- to 15-hour

1 delivery schedule.

2 **COMMISSIONER SKOP:** Okay. That lends me to  
3 just a few more final questions. You know, 130 to 150  
4 trucks per day, certainly members of the community in  
5 the City of Alachua as well as those on the west side of  
6 Gainesville have expressed concern about the increased  
7 traffic.

8 Looking at that chart on Page 27, and from my  
9 colleague Commissioner Argenziano's former district in  
10 Dixie County, at least three of the potential sources  
11 are, you know, off of U.S. Highway 19 coming into, you  
12 know, either Newberry through Newberry Road, which is  
13 heavily trafficked, or coming in from Columbia County  
14 through 441 to the Deerhaven site. What is going to be  
15 done to, to mitigate and address those community issues?  
16 Again, traffic on Newberry Road coming in from west  
17 Gainesville is, you know, bumper to bumper on any given  
18 time during the day. So has any thought been given to  
19 that, given the frequency of and number of trucks that  
20 would have to go to the plant on a given day?

21 **THE WITNESS:** Yeah, we have. I have a couple  
22 of thoughts I'd like to share with you. First off, to  
23 address your question about, you know, traffic coming in  
24 from Newberry and at high times of the day, you know,  
25 the morning and the afternoon commuting times, one of



1 the ways that we're hoping to mitigate that is having  
2 the longer delivery hours.

3 Traditionally, the way that the loggers and  
4 suppliers would like to work with us is that they would  
5 like to be at our facility first thing in the morning,  
6 you know, on the order of, you know, 5:00 a.m. or so to  
7 be able to deliver the first load and then get back out  
8 into the woods or wherever their source of fuel is, and  
9 they really have no interest in being on a road that is  
10 at the peak hour of traffic commuting. So that's one,  
11 that's one thing is the hours that we are receiving  
12 fuel.

13 The other thing is to understand the potential  
14 impacts to the residents of Alachua and Newberry and  
15 others. We've conducted baseline traffic assessments on  
16 U.S. 441. The, our preliminary traffic results that  
17 we've conducted to date anticipate, anticipate that  
18 there will be no change in the level of service on those  
19 roads. We're in the process of working with our traffic  
20 consultants to conduct some additional traffic studies  
21 to better understand if there are issues at some of the  
22 other intersections that we have not currently analyzed  
23 yet.

24 **COMMISSIONER SKOP:** And just two final  
25 questions. I believe in Dr. Bussing's presentation he

1 indicated some concerns about the, the moisture content  
2 of the fuel supply and when that, you know, exceeds  
3 40 percent or more you're running into issues of having  
4 to use supplemental, more high heat content fuel. At  
5 least in my former coal plant we used to throw in some  
6 pet coke there every once in a while to get things going  
7 right, but -- or tires too, but that's not very  
8 environmentally friendly. How do you, how would you  
9 address that concern, because it seems to have some  
10 validity?

11 **THE WITNESS:** I've heard Dr. Bussing testify  
12 to that both last week in Gainesville and this week. To  
13 be, to be frank with you, I'm not sure where his  
14 information is coming from. Our facility is designed  
15 to, to utilize a broad range of fuel moisture content,  
16 content levels, and we anticipate that our average, and  
17 that's average, moisture content will be at 45 percent.  
18 If we had an average moisture content in the 40s, that  
19 would be very good for our facility.

20 So there's no, at 45 percent, even at  
21 50 percent or 55 percent moisture content there is  
22 absolutely no need for us to burn anything supplemental  
23 to assist in that. I'm not sure where his information  
24 came from or what technologies he's familiar with, but I  
25 can tell you from our facility that a, burning fuel that

1 has a higher moisture content than 40 percent is not an  
2 issue.

3 **COMMISSIONER SKOP:** Okay. So you don't -- it  
4 will not effect your heat rate, or performance issues,  
5 or efficiency of the unit at all?

6 **THE WITNESS:** We will obviously be much more  
7 efficient at a lower moisture content to a certain  
8 level, and that is why I say that we will have a target  
9 moisture content level of 45 percent. And the closer we  
10 can keep it to that and even potentially try to get it  
11 below that the more efficient our facility will be. So  
12 it does have an impact on our heat rate, but it does not  
13 require us to burn anything supplemental to offset high  
14 moisture fuel.

15 **COMMISSIONER SKOP:** But you would agree, would  
16 you not, that if moisture content goes up then more fuel  
17 or tons of fuel would be required per megawatt?

18 **THE WITNESS:** Yes.

19 **COMMISSIONER SKOP:** Okay. Given the variable  
20 fuel cost -- that has some impact on the variable fuel  
21 cost?

22 **THE WITNESS:** Yes, that is a factor and that  
23 is also one of the reasons why moisture level contents  
24 are built into the contracts that we will sign with our  
25 suppliers.

1           **COMMISSIONER SKOP:** Okay. Just one final  
2 question, and I don't know if any thought has been given  
3 to this, but, again, I appreciate the clarification on  
4 the number of trucks per day, which I think you  
5 mentioned is is 130 to 150 semis coming in. And they  
6 are not delivering things by rail, so it means the  
7 entire fuel supply is going to be driven by semis  
8 showing up.

9           **THE WITNESS:** That's correct.

10          **COMMISSIONER SKOP:** What analysis has been --  
11 again, this is being touted as a carbon neutral type  
12 generating facility and the City of Gainesville is very  
13 environmentally friendly. But, you know, has any  
14 analysis been done to the emissions resulting from, you  
15 know, on a daily basis 150 semis, diesel semis coming in  
16 in terms of air quality or the emissions that just  
17 getting the fuel there itself adds to the equation  
18 versus what's saved versus, you know, the burning fuel,  
19 biomass on a zero emission basis versus, you know, the  
20 natural decay, or, you know, offsetting those emissions  
21 in some manner?

22          **THE WITNESS:** I believe that Mr. Regan  
23 testified to some of that in his testimony, and we  
24 have -- in addition to GRU looking at that, we have  
25 worked with experts in these fields to understand the

1 impact of diesel usage for both harvesting, processing,  
2 and delivering the material to the facilities.

3 Obviously there will be some emissions from the diesel  
4 fuel, but in the scheme we are told that it is a very  
5 small number that does not overall impact the carbon  
6 neutrality aspect of biomass energy.

7 **COMMISSIONER SKOP:** Okay. Thank you.

8 **COMMISSIONER EDGAR:** You are done. And, Mr.  
9 Wright, that means we come back to you. Redirect.

10 **MR. WRIGHT:** I think just a couple, Madam  
11 Chairman.

12 REDIRECT EXAMINATION

13 **BY MR. WRIGHT:**

14 **Q.** You were asked a few questions about the  
15 potential upward pressure on fuel, on the biomass fuel  
16 cost.

17 **A.** Yes.

18 **Q.** The question I want to ask you is does GREC,  
19 LLC, your company, share -- bear part of the fuel cost  
20 risk?

21 **A.** We do.

22 **Q.** And so do you have an incentive to keep costs  
23 as low as possible?

24 **A.** We do. We are -- within the terms of the PPA  
25 between GREC, LLC, and GRU, we are aligned in our desire

1 to achieve the most economical fuel that meets our  
2 standards.

3 **COMMISSIONER EDGAR:** Commissioner Skop.  
4 Excuse me, Mr. Wright.

5 **COMMISSIONER SKOP:** Thank you, Madam Chair.

6 Just to that point, can you be more specific  
7 without giving confidential details, is there a specific  
8 contractual provision that you could reference me to  
9 that would allow me to look at that risk sharing?

10 **THE WITNESS:** Yes, I can.

11 **MR. SAYLER:** Excuse me, Commissioner. Would  
12 you like us to pass out the PPA?

13 **COMMISSIONER SKOP:** Yes, that would be  
14 helpful.

15 **MR. SAYLER:** One moment.

16 **THE WITNESS:** If it's okay with you,  
17 Commissioner Skop, I'd like to speak in general terms  
18 for a minute and then I can point you to some specific  
19 sections within the PPA.

20 **COMMISSIONER SKOP:** Okay.

21 **THE WITNESS:** In general terms, without  
22 revealing the confidential aspects of the PPA, if the  
23 fuel price comes in below the target price that we have  
24 laid out within the PPA, there is a gain sharing aspect  
25 between GRU and GREC, LLC, and that's on the order of

1 about 15 percent that GREC, LLC, will save.

2           Conversely, if the fuel price, the actual fuel  
3 price comes in above the target level, we will actually  
4 be on the hook, you know, per se, for 15 percent of the  
5 overage. And so that is a cost that we have built into  
6 the PPA.

7           The specific sections that I'll refer you to  
8 will be within Schedule 1, which is towards the back of  
9 the PPA. Under the definition section there are two  
10 definitions that I will point you to. The first would  
11 be the base fuel charge, and you'll see a conversion  
12 rate there in a tons per megawatt hour number.

13           **COMMISSIONER SKOP:** Okay.

14           **THE WITNESS:** And then I will point you a few  
15 pages later underneath the fuel price adjustor  
16 definition, and you will see another conversion factor  
17 there. And that's a lower number. And what that  
18 difference reflects is that that incorporates the gain  
19 and loss sharing that I just talked about in general  
20 terms.

21           **COMMISSIONER SKOP:** Okay. And just one  
22 second. I need to see if another term is defined there.

23           **THE WITNESS:** Sure.

24           **COMMISSIONER SKOP:** Okay. Thank you.

25           **THE WITNESS:** Okay.

1                   **COMMISSIONER EDGAR:** Mr. Wright.

2                   **MR. WRIGHT:** Thank you, Madam Chairman. That  
3 was all the redirect that I had.

4                   **COMMISSIONER EDGAR:** Exhibits.

5                   **MR. WRIGHT:** I believe Exhibit 16, Madam  
6 Chairman, I would move admission into the record.

7                   **COMMISSIONER EDGAR:** Yes, sir, Exhibit 16 will  
8 be moved into the record at this time.

9                   (Exhibit Number 16 admitted into the record.)

10                  **CHAIRMAN CARTER:** The witness is excused.  
11 Thank you very much.

12                  **THE WITNESS:** Thank you.

13                  **MR. WRIGHT:** Madam Chairman.

14                  **CHAIRMAN CARTER:** Mr. Wright.

15                  **MR. WRIGHT:** We have one witness left. We  
16 have been going for about --

17                  **COMMISSIONER EDGAR:** You are reading my mind.

18                  **MR. WRIGHT:** I'm so glad.

19                  **COMMISSIONER EDGAR:** I was going to say why  
20 don't we take a ten-minute stretch and then we will call  
21 the last and final witness. So we are on break until  
22 4:00 o'clock.

23                  (Recess.)

24                  **COMMISSIONER EDGAR:** If we could gather again.  
25 After a short break we are back on the record.



1           Mr. Wright, I believe it is time for you to  
2 call your next witness.

3           **MR. WRIGHT:** Thank you, Madam Chairman. GRU  
4 and GREC, LLC, call Mr. Bradley Kushner.

5                           BRADLEY KUSHNER

6 was called as a witness on behalf of GRU and GREC, LLC,  
7 and having been duly sworn, testified as follows:

8                           DIRECT EXAMINATION

9 **BY MR. WRIGHT:**

10           **Q.** Good afternoon, Mr. Kushner.

11           **A.** Good afternoon.

12           **Q.** Would you please state your name and address  
13 for the record?

14           **A.** Yes. My name is Bradley Kushner,  
15 K-U-S-H-N-E-R. Business address, 11401 Lamar Avenue,  
16 Overland Park, Kansas 66211.

17           **Q.** Thank you. And you previously took the oath  
18 of witnesses when all the other witnesses were sworn,  
19 did you not?

20           **A.** Yes, I did.

21           **Q.** Thank you.

22                           Are you the same Bradley Kushner who prepared  
23 and caused to be filed in this proceeding prefiled  
24 direct testimony consisting of 14 pages?

25           **A.** That's correct.

1           **Q.** Do you have any changes or corrections to make  
2 to this testimony?

3           **A.** No, I don't.

4           **Q.** Thank you. If I were to ask you the same  
5 questions contained in your prefiled direct testimony  
6 today, would your answers be the same?

7           **A.** Yes, they would.

8           **Q.** And do you adopt this as your sworn testimony  
9 to the Florida Public Service Commission in this  
10 proceeding?

11          **A.** Yes, I do.

12          **Q.** Thank you.

13           **MR. WRIGHT:** With that, Madam Chairman, I  
14 would ask that Mr. Kushner's prefiled direct testimony  
15 be entered into the record as though read.

16           **COMMISSIONER EDGAR:** The prefiled direct  
17 testimony of the witness will be entered into the record  
18 as though read.

19           **COMMISSIONER KLEMENT:** Thank you.

20          **BY MR. WRIGHT:**

21           **Q.** Mr. Kushner, did you also prepare and cause to  
22 be filed in this proceeding certain exhibits consisting  
23 of six exhibits denominated in your filing as BEK-1  
24 through BEK-6?

25          **A.** Yes, I did.

1           **MR. WRIGHT:** Before I continue, Madam Chair, I  
2 would note that these have been marked for  
3 identification on the Comprehensive Exhibit List as  
4 Exhibits 17 through 22.

5           **COMMISSIONER EDGAR:** So noted. Thank you.

6 **BY MR. WRIGHT:**

7           **Q.** Do you have any changes or corrections to  
8 those exhibits, Mr. Kushner?

9           **A.** No, I don't.

10          **Q.** Could you please enumerate the sections of the  
11 need for power application that you are sponsoring?

12          **A.** I sponsored Section 7, 10, 11, and 12 of the  
13 need for power application, all of which were prepared  
14 either by me or under my direct supervision.

15          **Q.** Thank you. Were there any changes or  
16 corrections to those sections of the need for power  
17 application?

18          **A.** No, there are not.

19          **Q.** Thank you.

20          **MR. WRIGHT:** And I would note again for the  
21 record that has already been admitted pursuant to  
22 stipulation between us and staff.

23          **CHAIRMAN CARTER:** Thank you.

24          **MR. WRIGHT:** Thank you.

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BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION  
DIRECT TESTIMONY OF BRADLEY E. KUSHNER  
ON BEHALF OF  
GAINESVILLE REGIONAL UTILITIES AND  
GAINESVILLE RENEWABLE ENERGY CENTER, LLC

DOCKET NO. \_\_\_\_\_  
SEPTEMBER 18, 2009

**Q. Please state your name and business address.**

A. My name is Bradley E. Kushner. My business mailing address is 11401 Lamar Avenue, Overland Park, Kansas 66211.

**Q. By whom are you employed and in what capacity?**

A. I am employed by Black & Veatch Corporation where I am currently a Manager.

**Q. Please describe your responsibilities in that position.**

A. I am responsible for the management of various projects for utility and non-utility clients. These projects include production cost modeling associated with power system expansion planning, feasibility studies, and demand-side management (DSM) evaluations. I also have involvement in the issuance of requests for proposals (RFPs) and evaluation of proposals received in response to RFPs.

1 **Q. Please describe Black & Veatch.**

2 A. Black & Veatch Corporation has provided comprehensive engineering,  
3 consulting, and management services to utility, industrial, and governmental  
4 clients since 1915. Black & Veatch specializes in engineering, consulting, and  
5 construction associated with utility services including electric, gas, water,  
6 wastewater, telecommunications, and waste disposal. Service engagements  
7 consist principally of investigations and reports, design and construction,  
8 feasibility analyses, rate and financial reports, appraisals, reports on operations,  
9 management studies, and general consulting services. Present engagements  
10 include work throughout the United States and numerous foreign countries.

11  
12 **Q. Please state your educational background and professional experience.**

13 A. I received my Bachelors of Science in Mechanical Engineering from the  
14 University of Missouri – Columbia in 2000. I have more than 9 years of  
15 experience in the engineering and consulting industry. I have experience in the  
16 development of Need for Power Applications, integrated resource plans, Ten  
17 Year Site Plans, demand-side management (DSM) plans, and other capacity  
18 planning studies for clients throughout the United States. Utilities in Florida  
19 besides Gainesville Regional Utilities (GRU) for which I have worked include  
20 Florida Municipal Power Agency, JEA, Kissimmee Utility Authority, Orlando  
21 Utilities Commission, Lakeland Electric, Reedy Creek Improvement District,  
22 Tampa Electric Company, and the City of Tallahassee. I have performed  
23 production cost modeling and economic analysis, and otherwise participated in  
24 five previous Need for Power Applications that have been filed on behalf of

1 Florida utilities and approved by the Florida Public Service Commission  
2 (Commission). I have also testified before the Commission in previous Need for  
3 Power and other Commission proceedings.

4

5 **Q. What is the purpose of your testimony in this proceeding?**

6 A. The purpose of my testimony is to discuss the fuel and carbon dioxide (CO<sub>2</sub>)  
7 emissions allowance price forecasts and supply-side alternatives used in the  
8 economic analysis of the proposed Gainesville Renewable Energy Center  
9 (GREC) biomass facility. I will also discuss the methodology utilized in the  
10 economic evaluations, as well as the results of the economic evaluations that  
11 were performed.

12

13 **Q. Have you prepared any exhibits to your testimony?**

14 A. Yes. I am sponsoring the following exhibits:

- 15 • Exhibit No. \_\_[BEK-1], which is a copy of my resume;
- 16 • Confidential Exhibit No. \_\_[BEK-2], which summarizes the economics  
17 of the GRU power purchase agreement (PPA) with GREC LLC  
18 compared to supply-side alternatives. Table 2 of this exhibit is identical  
19 to Table 12-1 of the GREC Need for Power Application, Exhibit No. \_\_  
20 [GREC-1].
- 21 • Confidential Exhibit No. \_\_ [BEK-3], which summarizes the economics  
22 of the GRU PPA with GREC LLC compared to supply-side alternatives  
23 at higher capacity factors than represented in Confidential Exhibit No. \_\_  
24 [BEK-2].

- 1 • Confidential Exhibit No. \_\_ [BEK-4], which compares the economics of
- 2 the GRU PPA with GREC LLC to supply-side alternatives across a
- 3 range of capacity factors.
- 4 • Confidential Exhibit No. \_\_ [BEK-5], which summarizes the economics
- 5 of the GRU PPA with GREC LLC compared to supply-side alternatives
- 6 over a shorter evaluation period than represented in Confidential Exhibit
- 7 No. \_\_ [BEK-2].
- 8 • Confidential Exhibit No. \_\_ [BEK-6], which presents the results of all of
- 9 the economic evaluations represented in Confidential Exhibit No. \_\_
- 10 [BEK-2] through Confidential Exhibit No. \_\_ [BEK-5].

11

12 **Q. Are you sponsoring any sections of Exhibit No. \_\_ [GREC-1], the**

13 **Gainesville Renewable Energy Center Need for Power Application?**

14 A. Yes. I am sponsoring Sections 7.0, 10.0, 11.0, and 12.0, all of which were

15 prepared by me or under my direct supervision.

16

17 **Q. Please describe the basis for the fuel price projections used in the GREC**

18 **Need for Power Application, Exhibit No. \_\_ [GREC-1].**

19 A. The fuel price projections for natural gas and coal used for the economic

20 evaluations presented in Exhibit No. \_\_ [GREC-1] were based on those

21 presented in the April 2009 release of the US Energy Information

22 Administration's (EIA) Annual Energy Outlook 2009 (AEO2009). The April

23 2009 release of the AEO2009 was developed by the EIA as an update to its

1 March 2009 Reference Case to reflect provisions of the American Recovery and  
2 Reinvestment Act (ARRA) as well as other changes to the economic outlook.

3  
4 The AEO2009 presents projections of energy supply, demand, and prices  
5 through the year 2030. The projections presented within the AEO2009 are based  
6 on results from the EIA's National Energy Modeling System (NEMS). NEMS is  
7 a computer-based, energy-economy modeling system of US energy markets and  
8 projects the production, imports, conversion, consumption, and prices of energy,  
9 subject to a variety of assumptions related to macroeconomic and financial  
10 factors, world energy markets, resource availability and costs, behavioral and  
11 technological choice criteria, technology characteristics, and demographics.

12  
13 **Q. How are state and federal legislation and regulations reflected in AEO2009?**

14 A. Analyses developed by the EIA are required to be policy neutral. Therefore, the  
15 projections in the AEO2009 are based on federal and state laws and regulations  
16 in effect as of November 2008, with the exception of reflecting the provisions of  
17 ARRA discussed previously. As stated in the AEO2009, the potential impacts of  
18 pending or proposed legislation, regulations, and standards – and sections of  
19 existing legislation that require implementing regulations or funds that have not  
20 been appropriated – are not reflected in the projections.

21  
22 **Q. Does AEO2009 provide projections of fuel prices for fuel delivered to the**  
23 **Florida region?**



1 A. Yes. The April 2009 version of the AEO2009 Reference Case includes fuel  
 2 price projections for delivered fuel to numerous geographic areas throughout the  
 3 US. The natural gas and coal price projections used in the economic evaluations  
 4 presented in Exhibit No. \_\_ [GREC-1] were based on AEO2009 price  
 5 projections for natural gas and coal delivered to the Florida Reliability  
 6 Coordinating Council (FRCC).

7  
 8 The Reference Case fuel price projections considered throughout Exhibit No. \_\_  
 9 [GREC-1] reflect the FRCC-specific fuel price projections for use in the electric  
 10 power sector.

11  
 12 **Q. Were any adjustments made to the AEO2009 FRCC-specific Reference  
 13 Case fuel price projections?**

14 A. Yes. The AEO2009 fuel price projections were developed in real 2007 dollars.  
 15 For purposes of the economic evaluations presented in Exhibit No. \_\_[GREC-1],  
 16 these projections were converted to nominal dollars using the general inflation  
 17 rate of 2.5 percent discussed in the testimony of Mr. Ed Regan.

18  
 19 **Q. Why were the FRCC-specific natural gas price projections used in your  
 20 analysis?**

21 A. The FRCC-specific natural gas price projections were selected for use because  
 22 they are consistent with the overall assumptions used throughout the AEO2009.  
 23 Analysis of the AEO2009 projections of prices for natural gas delivered to  
 24 electric utilities compared to the AEO2009 average wellhead natural gas price

1 projections indicates that the difference between the two sets of projections is in  
2 line with GRU's observed historical transportation costs. Differences between  
3 the transportation costs embedded in the FRCC-specific natural gas price  
4 projections and those that may actually be realized by GRU are easily captured  
5 by the fuel price sensitivities performed as part of my analyses.

6

7 **Q. Did the economic analyses consider the costs associated with CO<sub>2</sub> emissions**  
8 **allowances?**

9 A. Yes. Several cases considered in the economic analyses reflected hypothetical  
10 sensitivity evaluations in which emissions of CO<sub>2</sub> would be regulated in the US.

11

12 **Q. How were the emissions prices for CO<sub>2</sub> derived, given that CO<sub>2</sub> emissions**  
13 **are not currently regulated?**

14 A. Although CO<sub>2</sub> emissions are not currently regulated, the EIA developed an  
15 analysis entitled *Energy Market and Economic Impacts of H.R. 2454, the*  
16 *American Clean Energy and Security Act of 2009*. The EIA's analysis of H.R.  
17 2454 (which EIA refers to as ACESA [American Clean Energy and Security  
18 Act]) includes 11 different cases related to the proposed H.R. 2454. Sensitivity  
19 evaluations presented in the GREC Need for Power Application reflect two of  
20 these 11 cases – the *ACESA Basic Case* and the *ACESA No*  
21 *International/Limited Case*. In general, the CO<sub>2</sub> emissions allowance prices and  
22 natural gas prices are higher in the ACESA No International/Limited Case than  
23 in the ACESA Basic Case.

24

1 **Q. What supply-side alternatives was GRU's PPA with GREC LLC compared**  
2 **to?**

3 A. Supply side alternatives included the following:

- 4 • General Electric (GE) LMS100 Simple Cycle
- 5 • GE 1x1 7EA Combined Cycle
- 6 • 125 MW (net) Pulverized Coal
- 7 • 125 MW (net) Pulverized Coal with Carbon Capture and Sequestration
- 8 (CCS)

9  
10 **Q. Why were these supply-side alternatives selected for comparison to the**  
11 **GREC LLC PPA?**

12 A. The supply-side alternatives were selected as they represent alternatives of  
13 similar size to the GREC LLC PPA, and encompass generating alternatives that  
14 are designed for peaking, intermediate, and baseload operation.

15  
16 **Q. Why were two pulverized coal alternatives considered?**

17 A. Currently, it is uncertain whether a new coal unit of any type could be permitted  
18 in Florida, and certainly, recent experience has indicated that new coal units  
19 cannot be permitted in Florida. In spite of this uncertainty, my analyses included  
20 a pulverized coal unit for purposes of evaluating its cost compared to the GREC  
21 LLC PPA.

22  
23 Because of the uncertainty relating to permitting requirements, two versions of  
24 the pulverized coal unit were considered. The first is the 125 MW pulverized

1 coal unit with emissions controls to reduce the emission of sulfur dioxide (SO<sub>2</sub>),  
2 nitrogen oxides (NO<sub>x</sub>), mercury (Hg), and particulates to the lowest reasonable  
3 levels. The second version is the same 125 MW coal unit with CCS. It should  
4 be noted that the addition of CCS reduces the net output from 125 MW to 94  
5 MW, while increasing the net plant heat rate of the units by approximately 30  
6 percent.

7

8 **Q. How were the economic analyses conducted?**

9 A. The economics of GRU's PPA with GREC LLC were compared to the cost of  
10 the supply-side alternatives using a levelized cost of energy (LCOE) approach.  
11 The LCOE provides for a calculation of the all-in (capital, fixed and variable  
12 operating and maintenance [O&M], and fuel costs) levelized cents/kWh cost of  
13 alternatives based on assumed capacity factors and the cost and performance  
14 characteristics of the alternatives. The LCOE analyses of the GREC LLC PPA  
15 assume that the GREC project receives the Renewable Energy Grants as  
16 discussed in the testimony of Mr. Edward Regan.

17

18 **Q. What capacity factors were assumed in your analyses?**

19 A. The simple cycle LMS100 was assumed to operate as a peaking unit at a 10  
20 percent capacity factor, while the 1x1 7EA combined cycle was assumed to  
21 operate as an intermediate unit at a 65 percent capacity factor. The pulverized  
22 coal alternatives were assumed to operate as baseload units at an 85 percent  
23 capacity factor. The GREC LLC PPA was modeled as operating at its  
24 guaranteed annual availability of 90 percent.

1

2 **Q. How many years were used in the LCOE calculations?**

3 A. All alternatives were evaluated over the term 2014 through 2043 period, which  
4 is consistent with the 30 year term of GRU's PPA with GREC LLC.

5

6 **Q. Why were levelized costs calculated?**

7 A. The process of levelization produces a cents/kWh cost for each alternative that  
8 has the same present value as the stream of variable, year-by-year costs.

9 Alternatives can, therefore, be compared to one another based on the levelized  
10 costs.

11

12 **Q. Please describe the cases evaluated in the GREC Need for Power  
13 Application, Exhibit No. \_\_ [GREC-1].**

14 A. Seven distinct cases were considered in the economic evaluations presented in  
15 the GREC Need for Power Application (Exhibit No. \_\_ [GREC-1]). The seven  
16 cases are described as follows:

17

18 • The *No CO<sub>2</sub>* case considers the reference case fuel price projections as  
19 well as the reference case generating unit alternative cost and  
20 performance estimates.

21 • The *No CO<sub>2</sub> – High Fuel Price* case considers high fuel price projections  
22 summarized as well as the reference case generating unit alternative cost  
23 and performance estimates.

- 1           •       The *No CO<sub>2</sub> – Low Fuel Price* case considers low fuel price projections  
2                   as well as the reference case generating unit alternative cost and  
3                   performance estimates.
- 4           •       The *No CO<sub>2</sub> – High Capital Cost* case considers the reference case fuel  
5                   price projections as well as a 20 percent increase to the reference case  
6                   generating unit alternative capital cost estimates.
- 7           •       The *No CO<sub>2</sub> – Low Capital Cost* case considers the reference case fuel  
8                   price projections as well a 20 percent decrease to the reference case  
9                   generating unit alternative capital cost estimates.
- 10          •       The *HR 2454 Basic CO<sub>2</sub>* case considers the CO<sub>2</sub> emissions allowance  
11                   and fuel price projections corresponding to the EIA’s analysis of HR  
12                   2454 for the *Basic* case as well as the reference case generating unit  
13                   alternative cost and performance estimates.
- 14          •       The *HR 2454 High CO<sub>2</sub>* case considers the CO<sub>2</sub> emissions allowance and  
15                   fuel price projections corresponding to the EIA’s analysis of HR 2454  
16                   for the *Limited Technology/No International Offsets* case as well as the  
17                   reference case generating unit alternative cost and performance  
18                   estimates.

19  
20   **Q.    What were the results of the economic analysis?**

21   A.    The LCOE of the GREC LLC PPA was compared to the LCOE of the four  
22           supply-side alternatives for each of the seven cases discussed previously in my  
23           testimony. Overall, the LCOE of the GREC LLC PPA was compared to a total  
24           of 28 combinations of cases and alternatives (seven cases times four supply-side

1 alternatives equals 28 comparisons). The GREC LLC PPA is lower in cost than  
2 the natural gas and coal alternatives for 23 of the 28 comparisons.

3  
4 The LCOE of the GREC LLC PPA is lower than all of the natural gas cases.  
5 The LCOE of the GREC LLC PPA is higher than that of the coal alternative  
6 without CCS only for cases that do not consider regulation of CO<sub>2</sub> emissions.  
7 As discussed previously, there is uncertainty regarding whether a new coal unit  
8 of any type could be permitted in the State of Florida. The LCOE of the GREC  
9 LLC PPA is lower than that of the coal alternative including CCS for all cases  
10 considered, and is also lower in cost than the coal alternative that does not  
11 include CCS for cases in which CO<sub>2</sub> emissions are regulated.

12  
13 The table presented in Confidential Exhibit No. \_\_ [BEK-2] summarizes the  
14 results of the 30 year LCOE analyses using the capacity factors for the various  
15 alternatives discussed previously in my testimony.

16  
17 **Q. How would the economics of the GREC LLC PPA compared to the supply-**  
18 **side alternatives be affected by changes to your assumptions regarding**  
19 **capacity factors?**

20 A. LCOE analyses have been performed for each of the alternatives for all cases  
21 assuming a 90 percent capacity factor (the same assumption as used for the  
22 LCOE analysis of the GREC LLC PPA, which has a guaranteed annual  
23 availability of 90 percent). The results, which are summarized in Confidential

1 Exhibit No. \_\_ [BEK-3], show that the GREC LLC PPA is lower in cost than  
2 the natural gas and coal alternatives for 22 of the 28 comparisons.

3  
4 LCOE analyses have also been performed across a range of capacity factors for  
5 all supply-side alternatives for the No CO<sub>2</sub> case. Confidential Exhibit No. \_\_  
6 [BEK-4] presents a graph showing the LCOE of the supply-side alternatives,  
7 including the GREC LLC PPA, versus capacity factors ranging from 10 to 90  
8 percent, in 10 percent increments. Analysis of the graph shows that the LCOE  
9 of the GREC LLC PPA is lower than all of the supply-side alternatives for all  
10 capacity factors less than 65 percent. It is only at a capacity factor above  
11 approximately 65 percent that the LCOE of the pulverized coal alternative  
12 without CCS becomes lower in cost than the GREC LLC PPA.

13  
14 **Q. How would the economics of the GREC LLC PPA compared to the supply-**  
15 **side alternatives be affected by changes to your assumptions regarding the**  
16 **term of your evaluation?**

17 A. LCOE analyses have been performed for each of the alternatives and the GREC  
18 LLC PPA for all cases over the first 15 years of the evaluation period. The  
19 results, which are summarized in Confidential Exhibit No. \_\_ [BEK-5], show  
20 that the GREC LLC PPA is lower in cost than the natural gas and coal  
21 alternatives for 18 of the 28 comparisons. The only alternatives that are lower in  
22 cost than the GREC LLC PPA over the first 15 years of the evaluation period  
23 are the cases that do not consider CO<sub>2</sub> regulation for the combined cycle and  
24 coal unit without CCS.



1

2 **Q. For the No CO<sub>2</sub> Case, at what year does the GREC LLC PPA become lower**  
3 **in cost than the 1x1 7EA combined cycle alternative?**

4 A. The annual cost of energy from the GREC LLC PPA becomes lower in cost than  
5 that of the 1x1 7EA combined cycle alternative beginning in 2022, or the ninth  
6 year of the analysis. The annual cost of energy from the GREC LLC PPA  
7 remains lower in cost than the 1x1 7EA combined cycle alternative for all  
8 subsequent years.

9

10 **Q. How would the economics of the GREC LLC PPA compared to the supply-**  
11 **side alternatives be affected by the project not receiving the Renewable**  
12 **Energy Grants mentioned previously in your testimony?**

13 A. The LCOE of the GREC LLC PPA (evaluated at a 90 percent capacity factor  
14 over a 30 year term) would increase by approximately 6 percent if the project  
15 does not receive the Renewable Energy Grants. The LCOE of the GREC LLC  
16 PPA remains lower in cost than the natural gas and coal alternatives for 22 of  
17 the 28 comparisons if Renewable Energy Grants are not considered (assuming  
18 the capacity factors for the simple cycle, combined cycle, and pulverized coal  
19 alternatives discussed previously and a 30 year term for the LCOE calculations).

20

21 **Q. Does this conclude your testimony?**

22 A. Yes.

1 **BY MR. WRIGHT:**

2 Q. And with that I would ask Mr. Kushner to  
3 summarize his testimony.

4 A. Thank you. My testimony demonstrates that the  
5 Gainesville Renewable Energy Center is the most  
6 cost-effective resource for GRU. My testimony describes  
7 the fuel and carbon dioxide emission allowance price  
8 projections and the supply-side alternatives used in the  
9 cost-effectiveness evaluations. I also describe the  
10 economic evaluation methodology and discuss the results  
11 of the economic analysis that were performed as part of  
12 the GREC need for power application.

13 The natural gas and coal price projections  
14 were developed based on those presented in the U.S.  
15 Energy Information Administration's Annual Energy  
16 Outlook 2009, which reflects provisions of the American  
17 Recovery and Reinvestment Act and takes into account  
18 unconventional supplies of natural gas, including shale  
19 gas.

20 The annual energy outlook includes projections  
21 of natural gas and coal prices specific to the Florida  
22 Reliability Coordinating Council region. These  
23 region-specific price projections were used as the basis  
24 of the fuel prices considered in the need for power  
25 application. The annual energy outlook is policy

1 neutral and as a result does not reflect potential  
2 impacts of pending or proposed legislation, such as  
3 potential future regulation of carbon dioxide. The  
4 Energy Information Administration's analysis of HR2454,  
5 commonly referred to as the Waxman-Markey Proposal was  
6 used as the basis of the carbon dioxide emissions  
7 allowance prices considered in my analyses.

8 The economic analyses performed for the GREC  
9 need for power application considered a natural  
10 gas-fired simple cycle combustion turbine, a natural  
11 gas-fired combined cycle, and two pulverized coal  
12 alternatives, one without carbon capture and one  
13 including carbon capture and sequestration. These  
14 alternatives were selected as to represent alternatives  
15 of similar size to the GREC project and encompassed  
16 generating alternatives that are designed for peaking,  
17 intermediate, and base load operation.

18 The levelized cost of energy was calculated  
19 for each supply-side alternative as well as the GREC  
20 power purchase agreement. Such an analysis provides for  
21 a calculation of the all-in levelized cost per kilowatt  
22 hour. The analyses were performed for several capital  
23 costs and alternative fuel and carbon dioxide emission  
24 allowance price projection sensitivity cases.

25 The GREC power purchase agreement was compared

1 to 28 combinations of cases and alternatives and the  
2 GREC project was found to be lower in cost in 23 of the  
3 28 comparisons. The only comparisons in which the GREC  
4 power purchase agreement is not lower than the  
5 alternatives involved pulverized coal alternatives that  
6 did not consider regulation of carbon dioxide emissions.  
7 It is uncertain whether any coal unit, particularly a  
8 unit without carbon capture and sequestration, can be  
9 permitted in the state of Florida.

10 Additional sensitivity analysis related to  
11 assumed capacity factors and evaluation periods were  
12 performed. As with the evaluations I just summarized,  
13 the GREC power purchase agreement is lower in cost in 42  
14 out of 56 of those additional cases.

15 And that concludes my summary.

16 **MR. WRIGHT:** Thank you, Madam Chairman.

17 Thank you, Mr. Kushner. Mr. Kushner is  
18 available for cross-examination.

19 **COMMISSIONER EDGAR:** Are there questions from  
20 the bench?

21 Commissioner Skop.

22 **COMMISSIONER SKOP:** Thank you, Madam Chair.

23 Good afternoon, Mr. Kushner.

24 **THE WITNESS:** Good afternoon.

25 **COMMISSIONER SKOP:** Just two or three quick

1 questions. You mentioned the fuel price assumptions  
2 that were used in the various scenarios that were  
3 modeled. With respect to the natural gas price  
4 assumption, was that a low, midpoint, or a high natural  
5 gas forecast that was used in your analysis?

6 **THE WITNESS:** All three were considered in the  
7 analysis. The Energy Information Administration's  
8 annual energy outlook presents a reference case or what  
9 might be considered a base case based on the  
10 nomenclature we have used before, a low case and a high  
11 price case as well as several other sensitivity cases.

12 **COMMISSIONER SKOP:** Okay. There's some data  
13 shown on the yellow handout which you may or may not  
14 have in front of you, but it does list some natural gas  
15 forecast prices from 2014 to 2043, and I was wondering  
16 what that price might be indicative of.

17 **THE WITNESS:** Okay.

18 **COMMISSIONER EDGAR:** Do you need another copy,  
19 Mr. Wright?

20 **MR. WRIGHT:** I'm just trying to confirm to my  
21 own satisfaction that we are speaking of Exhibit 24 or  
22 something else.

23 **COMMISSIONER EDGAR:** I believe it is  
24 Exhibit 24.

25 Commissioner Skop, is that correct?

1           **COMMISSIONER SKOP:** I believe so, yes.

2           **MR. WRIGHT:** Thank you.

3           **THE WITNESS:** Commissioner Skop, on Page 8 of  
4 8 of the handout you referred to --

5           **COMMISSIONER SKOP:** Yes, sir.

6           **THE WITNESS:** The natural gas and coal prices  
7 are for the referenced case.

8           **COMMISSIONER SKOP:** Okay. So that would be  
9 more of a midpoint?

10          **THE WITNESS:** Yes, sir.

11          **COMMISSIONER SKOP:** Okay. All right. Thank  
12 you. The second question, there may be an explanation  
13 on this also, but in the confidential contract -- and I  
14 don't know if you have a copy of that with you?

15          **THE WITNESS:** Yes, I do. Thank you.

16          **COMMISSIONER SKOP:** And back in the definition  
17 section, which I think it might be section --

18          **MR. SAYLER:** Section 1.

19          **COMMISSIONER SKOP:** Section 1. I'm trying to  
20 get back to the page. Here it is. Section 1 on Page --  
21 I will look to Commissioner Edgar to help me out, IX in  
22 Roman numeral, so --

23          **CHAIRMAN CARTER:** That would be nine.

24          **COMMISSIONER SKOP:** Okay. Yes. On Page 9  
25 there's a definition for target fuel price with a

1 confidential number. Do you see that?

2 **THE WITNESS:** Yes, sir.

3 **COMMISSIONER SKOP:** Okay.

4 Now, on the other exhibit, the second  
5 confidential package, which is marked as Bates Number  
6 10127, Part 2 of 2. It's a thicker packet that has the  
7 levelized cost of energy for the GREC plant.

8 **THE WITNESS:** Yes.

9 **COMMISSIONER SKOP:** Do you see that?

10 **THE WITNESS:** Yes.

11 **COMMISSIONER SKOP:** Okay. Do you see the  
12 column which is the fourth column over that's fuel rate  
13 in dollars per megawatt hour?

14 **THE WITNESS:** Yes, I do.

15 **COMMISSIONER SKOP:** Okay. Without revealing  
16 confidential data, is that the target number multiplied  
17 by a certain multiplier or is that just a projection of  
18 the fuel cost?

19 **THE WITNESS:** That cost per megawatt hour was  
20 based on just using the target fuel price. I think Mr.  
21 Levine previously testified to some of the adjustment  
22 provisions, if you will, of the contract, and we didn't  
23 adjust that target fuel price either up or down.

24 **COMMISSIONER SKOP:** Okay. So basically that  
25 is the target multiplied by the multiplier at least for

1 the first year?

2 **THE WITNESS:** Yes, sir.

3 **COMMISSIONER SKOP:** All right. Great. Thank  
4 you. And then, finally, you spoke to the analysis that  
5 was performed with the LCOE, or levelized cost of  
6 electricity. Why is it important to do that type of  
7 study, levelized cost analysis?

8 **THE WITNESS:** The levelized cost analysis that  
9 I described earlier allows for a direct comparison of  
10 the economics of the GREC power purchase agreement  
11 against the similarly sized conventional alternatives.  
12 And in this particular need for power application it is  
13 viewed as kind of a supplement to the extensive  
14 multiyear planning process that GRU undertook that  
15 eventually concluded with the City Commission's decision  
16 to pursue the purchased power agreement with GREC.

17 **COMMISSIONER SKOP:** Okay. So doing that  
18 levelized cost study analysis allows you to go  
19 apples-to-apples to any given alternative, whether it be  
20 a different technology type, or if you were evaluating  
21 two biomass plants with different contract terms, you  
22 would still be able to have an objective comparison as  
23 to how each project compared by using that levelized  
24 cost analysis?

25 **THE WITNESS:** Yes, sir, that's correct.



1                   **COMMISSIONER SKOP:** All right. Thank you.

2                   **COMMISSIONER EDGAR:** Questions from staff.

3                   **MR. SAYLER:** Thank you, Madam Chairman. Staff  
4 has a few questions for Mr. Kushner.

5   CROSS EXAMINATION

6                   **BY MR. SAYLER:**

7                   **Q.** Good afternoon, Mr. Kushner.

8                   **A.** Good afternoon.

9                   **Q.** My name is Eric Sayler. We have met  
10 previously on prior occasions. If you will turn to your  
11 Exhibit BEK-2 from the confidential exhibit. It's the  
12 thin one.

13                   **A.** Yes.

14                   **Q.** According to the analysis in that exhibit, you  
15 did a levelized cost of energy comparing GREC -- the  
16 GREC facility with a simple cycle unit, a combined cycle  
17 unit, a pulverized coal with no carbon capture and  
18 sequestration, and pulverized coal with carbon capture  
19 and sequestration, is that correct?

20                   **A.** Yes, that is correct.

21                   **Q.** All right. And when it comes to coal plants,  
22 are you familiar with Florida's recent history involving  
23 planning of coal-fired units?

24                   **A.** Yes, I am familiar with it.

25                   **Q.** And are you familiar with any utility

1 currently planning to construct a new coal plant in  
2 Florida within the next ten years?

3 **A.** My familiarity with this particular coal unit  
4 is somewhat limited, but I believe Seminole Electric  
5 Cooperative is moving forward with plans. I don't know  
6 if they are on track or the current status of it, but  
7 that was the only one that I was aware of within the  
8 past several years that had received Commission approval  
9 to move forward.

10 **Q.** Okay. So besides Seminole, any other coal  
11 plant that has come before the Commission has either  
12 been withdrawn or turned down, is that correct?

13 **A.** Yes, I'd agree with that.

14 **Q.** All right. Would you agree, generally, that  
15 it is difficult to license and/or construct a new  
16 coal-fired facility in Florida -- it would be difficult  
17 to construct a new coal-fired facility in Florida by  
18 2013?

19 **A.** Yes, I think that's an accurate statement.

20 **Q.** All right. And would you generally agree that  
21 natural fired units are considered to be easier to  
22 license and construct in Florida than a coal unit?

23 **A.** In general, compared to a coal unit, yes,  
24 that's a true statement.

25 **Q.** All right. And according to your exhibit

1 assuming no carbon legislation, only the pulverized coal  
2 plant without carbon capture and sequestration has a  
3 lower cost, or LCOE, than the GREC facility, correct?

4 **A.** That is correct.

5 **Q.** All right. And given the likelihood of some  
6 form of carbon regulation on the event horizon, the  
7 primary alternatives to analyze in your LCOE was those  
8 two gas-fired units, correct?

9 **A.** Yes. And we also looked at the pulverized  
10 coal unit that included the carbon capture and  
11 sequestration technology, which may, in theory, help  
12 facilitate licensing of a coal unit. But, in general,  
13 the gas alternatives are more likely to move forward.

14 **Q.** And it is your testimony and according to your  
15 exhibit that the GREC facility has a lower LCOE than  
16 either of the natural gas units, is that correct?

17 **A.** That is correct.

18 **MR. SAYLER:** All right. Thank you. That is  
19 the conclusion of staff's testimony.

20 **COMMISSIONER EDGAR:** Anything further from the  
21 bench?

22 Mr. Wright.

23 **MR. WRIGHT:** No redirect, Madam Chairman.

24 **CHAIRMAN CARTER:** Exhibits?

25 **MR. WRIGHT:** Yes, ma'am; 17 through 22, move

1 those into evidence.

2 **COMMISSIONER EDGAR:** Exhibits 17, 18, 19, 20,  
3 21, and 22 will be entered into the record at this time.

4 (Exhibit Numbers 17 through 22 admitted into  
5 the record.)

6 **COMMISSIONER EDGAR:** The witness is excused.  
7 Thank you very much. Okay. We had talked about one  
8 additional exhibit.

9 **MR. WRIGHT:** Yes, Madam Chairman. We had  
10 filed on Monday of this week an errata to the  
11 testimonies of Mr. Regan, Mr. Levine, and I think Mr.  
12 Kushner. And we had agreed earlier in the process that  
13 we would just identify these as an exhibit at the end of  
14 today, where we happily are, and move them in as one.  
15 And I would ask that those be marked as Exhibit 32 and  
16 received into evidence. We could call it composite  
17 errata.

18 **COMMISSIONER EDGAR:** Composite errata to  
19 Exhibit 28?

20 **MR. WRIGHT:** Yes.

21 **COMMISSIONER EDGAR:** 27. It's 27. That was  
22 my misstatement.

23 **MR. WRIGHT:** Well, it is 27. I was actually  
24 going to go ahead and just ask that we include the  
25 testimony and exhibit errata as well as the need for

1 power application errata.

2 **COMMISSIONER EDGAR:** Okay. I'm with you now.

3 **MR. WRIGHT:** So we could say composite errata  
4 to Exhibit 27 and testimony.

5 **COMMISSIONER EDGAR:** That works for me.

6 **MR. WRIGHT:** Me, too. Thank you.

7 (Exhibit Number 27 marked for identification  
8 and admitted into the record.)

9 **COMMISSIONER EDGAR:** Mr. Sayler, are you on  
10 the same page with us?

11 **MR. SAYLER:** I believe so. The one question  
12 staff had with regard to the need for power application,  
13 if it was possible to get replacement sheets for the  
14 application itself that say revised, because then it  
15 would just make it easier and clearer for the record.  
16 If it needs to be submitted as a late-filed exhibit,  
17 then staff would be fine for that.

18 **COMMISSIONER EDGAR:** Mr. Wright.

19 **MR. WRIGHT:** Madam Chairman, since we know  
20 what the content is, I don't think there is any need for  
21 them to -- if you know specifically what the content is,  
22 I don't think there is any need for them to be marked or  
23 filed as a late-filed exhibit. We will commit to file  
24 those real soon.

25 **COMMISSIONER EDGAR:** I understand. That's

1 fine.

2 Thank you, Mr. Sayler.

3 Thank you, Mr. Wright, that will work.

4 **MR. WRIGHT:** Thank you, Madam Chairman.

5 **COMMISSIONER EDGAR:** So we will have an  
6 Exhibit 32, which will be supplied on Monday by Mr.  
7 Wright and his clients, and that is the errata to  
8 Exhibits 28 and 27 -- excuse me, 27 and testimony.

9 (Exhibit Number 32 marked for identification  
10 and admitted into the record.)

11 **COMMISSIONER EDGAR:** Okay. Any other matters  
12 to take up at this time?

13 **MR. SAYLER:** No, Madam Chairman, none that  
14 staff is aware of. I do note that there are some  
15 critical dates in this proceeding. Would you like me to  
16 share those for the record?

17 **COMMISSIONER EDGAR:** Just a moment. Mr.  
18 Wright, any other matters before we go over dates?

19 **MR. WRIGHT:** Just a minor insecurity on my  
20 part, Madam Chairman. I just want to clarify for the  
21 record that Exhibit 27 has been admitted into evidence.

22 **COMMISSIONER EDGAR:** It has.

23 **MR. WRIGHT:** Thank you very much.

24 **COMMISSIONER EDGAR:** Okay. Mr. Sayler,  
25 critical dates.

1           **MR. SAYLER:** All right. The remaining  
2 critical dates are the hearing transcript is due  
3 December 23rd. Briefs are due January 5th. Staff's  
4 recommendation will be filed January 28th. This will  
5 come to agenda on February 9th, and the order should be  
6 issued on or before March 1st of 2010.

7           **COMMISSIONER EDGAR:** Any questions or concerns  
8 about the dates? No? Okay. Commissioners, anything  
9 further before we adjourn? Hearing none. Anybody else?  
10 No.

11           All right. Thank you all. We are adjourned.

12           **MR. WRIGHT:** Thank you.

13           (The hearing adjourned at 4:23 p.m.)  
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STATE OF FLORIDA        )  
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COUNTY OF LEON        )


CERTIFICATE OF REPORTERS


WE, JANE FAUROT, RPR, and LINDA BOLES, RPR, CRR, Official Commission Reporters, do hereby certify that the foregoing proceeding was heard at the time and place herein stated.

IT IS FURTHER CERTIFIED that we stenographically reported the said proceedings; that the same has been transcribed under our direct supervision; and that this transcript constitutes a true transcription of our notes of said proceedings.

WE FURTHER CERTIFY that we are not a relative, employee, attorney or counsel of any of the parties, nor are we a relative or employee of any of the parties' attorneys or counsel connected with the action, nor are we financially interested in the action.

DATED THIS 23rd DAY OF DECEMBER, 2009.

  
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