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COMMISSION
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June 7, 2010

VIA OVERNIGHT DELIVERY

Florida Public Service Commission
Office of Commission Clerk
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6770

Check received with filing and forwarded
to Fiscal for deposit. Fiscal to forward
deposit information to Records.

Initials of person who forwarded check

Re: 321 Communications, Inc.

To Whom It May Concern:

Enclosed please find one original and one (1) copy of 321 Communications, Inc.'s Application for Authority to Provide Competitive Local Exchange Telecommunications Company Service Within the State of Florida.

I also have enclosed a check in the amount of \$400.00 payable to the Florida Public Service Commission to cover the cost of filing these documents.

Please return a stamped copy of the extra copy of this letter in the enclosed preaddressed prepaid envelope.

If you have any questions regarding this matter, please do not hesitate to call me. Thank you for your attention to this matter.

Sincerely,

Lance J.M. Steinhart, Esq.
Attorney for 321 Communications, Inc.

CUM _____
APA _____
ESR _____
GOL _____
RAD _____
RST _____
ADW _____
GPC _____
CLK Nonney

Enclosures
cc: Leonard Solt

DOCUMENT NUMBER-DATE

04746 JUN-8 0

FPSC-COMMISSION CLERK

1. This is an application for (check one):

Original certificate (new company).

Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority rather than apply for a new certificate.

Approval of assignment of existing Certificate: Example, a certificated company purchases an existing company and desires to retain the existing certificate of authority and tariff.

2. Name of company: 321 Communications, Inc.

3. Name under which applicant will do business (fictitious name, etc.):

4. Official mailing address:

Street/Post Office Box: 24814 State Road 54
City: Lutz
State: Florida
Zip: 33549

5. Florida address:

Street/Post Office Box: 24814 State Road 54
City: Lutz
State: Florida
Zip: 33549

6. Structure of organization:

Individual
 Foreign Corporation
 General Partnership
 Other,

Corporation
 Foreign Partnership
 Limited Partnership

7. **If individual**, provide:

Name:
Title:
Street/Post Office Box:
City:
State:
Zip:
Telephone No.:
Fax No.:
E-Mail Address:
Website Address:

8. **If incorporated in Florida**, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is:

9. **If foreign corporation**, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is: P07000052202

10. **If using fictitious name (d/b/a)**, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida. The Florida Secretary of State fictitious name registration number is:

11. **If a limited liability partnership**, please proof of registration to operate in Florida. The Florida Secretary of State registration number is:

12. **If a partnership**, provide name, title and address of all partners and a copy of the partnership agreement.

Name:
Title:
Street/Post Office Box:
City:
State:
Zip:
Telephone No.:
Fax No.:
E-Mail Address:
Website Address:

13. **If a foreign limited partnership**, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable. The Florida registration number is:

14. Provide **F.E.I. Number** (if applicable): 26-0512487

15. Who will serve as liaison to the Commission in regard to the following?

(a) The application:

Name: Lance J.M. Steinhart
Title: Regulatory Counsel
Street name & number: 1720 Windward Concourse, Suite 115
Post office box:
City: Alpharetta
State: Georgia
Zip: 30005
Telephone No.: 770-232-9200
Fax No.: 770-232-9208
E-Mail Address: lsteinhart@telecomcounsel.com
Website Address: www.telecomcounsel.com

(b) Official point of contact for the ongoing operations of the company:

Name: Leonard Solt
Title: Treasurer
Street name & number: 24814 State Road 54
Post office box:
City: Lutz
State: Florida
Zip: 33549
Telephone No.: (813) 388-3157
Fax No.: (813) 909-4891
E-Mail Address: lsolt@321communications.com
Website Address: www.321communications.com

(c) Complaints/Inquiries from customers:

Name: Leonard Solt
Title: Treasurer
Street/Post Office Box: 24814 State Road 54
City: Lutz
State: Florida
Zip: 33549
Telephone No.: (866) 575-7820
Fax No.: (813) 909-4891
E-Mail Address: lsolt@321communications.com
Website Address: www.321communications.com

16. List the states in which the applicant:

(a) has operated as a Competitive Local Exchange Telecommunications Company.

None

(b) has applications pending to be certificated as a Competitive Local Exchange Telecommunications Company.

Arizona, Nevada and Texas

(c) is certificated to operate as a Competitive Local Exchange Telecommunications Company.

Alabama, Georgia, Illinois, Kentucky, Louisiana, Missouri, New York, Pennsylvania, South Dakota, Washington and Wisconsin.

(d) has been denied authority to operate as a Competitive Local Exchange Telecommunications Company and the circumstances involved.

No. Applicant has never had any permits, license, or certificate denied or revoked by any state.

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

None

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

None

17. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, provide explanation.

None

(b) granted or denied a competitive local exchange certificate in the State of Florida (this includes active and canceled competitive local exchange certificates). If yes, provide explanation and list the certificate holder and certificate number.

Yes. Applicant has applied for a permit, license, or certificate to provide telecommunications services in the States of Alabama, Arizona, Georgia, Illinois, Iowa, Kentucky, Louisiana, Missouri, New York, Pennsylvania, South Dakota, Washington and Wisconsin.

Lifeconnex, LLC f/k/a Swiftel, LLC ("Lifeconnex"), in which Leonard Solt held a 50% interest, applied for a permit, license, or certificate to provide telecommunications services in the States of Alabama, Florida, Iowa, Kentucky, Louisiana, Massachusetts, Mississippi, New Jersey, New York, North Carolina, Oklahoma, Oregon, Pennsylvania, South Carolina, Tennessee, Washington and Wisconsin, prior to Mr. Solt selling his interest in Lifeconnex on September 1, 2009.

Teleconex, Inc., in which Chris Watson held a 30% interest, applied for a permit, license, or certificate to provide telecommunications services in the States of Alabama, Florida, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, South Carolina, Tennessee and Virginia, prior to Mr. Watson selling his interest in Teleconex, Inc. on December 13, 2003.

Seven Bridges Communications, Inc., in which Chris Watson held a 49% interest, applied for a permit, license, or certificate to provide telecommunications services in the States of Alabama, Florida, Kentucky, Louisiana, Mississippi, South Carolina and Tennessee, prior to Mr. Watson selling his interest in Lifeconnex in 2006, which he acquired in 2005.

(c) an officer, director, partner or stockholder in any other Florida certificated or registered telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

Please see (b) above

18. Submit the following:

(a) Managerial capability: resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

(b) Technical capability: resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

(c) Financial Capability: applicant's audited financial statements for the most recent three (3) years. If the applicant does not have audited financial statements, it shall so be stated. Unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:

1. the balance sheet,
2. income statement, and
3. statement of retained earnings.

Note: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

THIS PAGE MUST BE COMPLETED AND SIGNED

REGULATORY ASSESSMENT FEE: I understand that all telephone companies must pay a regulatory assessment fee. Regardless of the gross operating revenue of a company, a minimum annual assessment fee, as defined by the Commission, is required.

RECEIPT AND UNDERSTANDING OF RULES: I acknowledge receipt and understanding of the Florida Public Service Commission's rules and orders relating to the provisioning of competitive local exchange telecommunications company (CLEC) service in Florida.

APPLICANT ACKNOWLEDGEMENT: By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide competitive local exchange telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "**Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083.**"

Company Owner or Officer

Print Name: Lenny Solt
Title: Treasurer
Telephone No.: (813) 388-3157
E-Mail Address: (813) 909-4891

Signature: _____

Date: 8/17/10

LIST OF ATTACHMENTS

CERTIFICATE OF AUTHORITY – FLORIDA

FINANCIAL INFORMATION

MANAGEMENT INFORMATION

STATEMENT OF FINANCIAL CAPABILITY

CERTIFICATE OF AUTHORITY - FLORIDA

State of Florida



Department of State

I certify from the records of this office that 321 COMMUNICATIONS, INC., is a corporation organized under the laws of the State of Florida, filed on April 30, 2007, effective April 25, 2007.

The document number of this corporation is P07000052202.

I further certify that said corporation has paid all fees due this office through December 31, 2010, that its most recent annual report/uniform business report was filed on February 8, 2010, and its status is active.

I further certify that said corporation has not filed Articles of Dissolution.

Given under my hand and the
Great Seal of the State of Florida
at Tallahassee, the Capital, this the
Sixth day of April, 2010



CR2EO22 (01-07)


Kurt S. Browning
Secretary of State

FINANCIAL INFORMATION

MANAGEMENT INFORMATION

The Principles

Jay Jones

Co-Founded 321Communications and operates as the Executive Vice President.

Prior to co-founding 321 Communications, Jones spent over thirteen years years in the telecom industry. Jones has held a number of engineering, management and executive management positions with leading Telecommunication companies such as Qwest Communications, US West Communications, New South Communications, Telefyne Inc, DCI Voice and the US Army.

Jones has over a decade of hands on development and management expertise in both TDM and VOIP telecommunications as well as software development. Jones is a subject matter expert in Local Area Networks, Wide Area Networks, Voice over IP (VoIP) Networks, Implementation of routing protocols, telecom switching equipment, In-depth experience of Cisco systems, Compliance with telephony installations and quality standards

Jones also holds major certifications in Cisco engineering, Microsoft network engineering and Microsoft software development. Jones is also a co-founder of uNAvo, Inc , a telecom software company based out of Jacksonville FL that specializes in creating software solutions and providing telecom consulting services for telecom companies.

Chris Watson

1988-1990 **University of Connecticut**- Storrs Ct
Business/Economics

1991-1994 **Oral Roberts University**- Tulsa Ok
Advertising Public Relations

1994 -1996 **Auto Trader Sales Executive**

1996 started **Teleconex, Inc**
Vice President-

Teleconex was a local phone provider in South Eastern United States. Chris served as the V.P of Operations and built the company to 20,000 subscribers and sold the company in 2003. The company had revenues of 12 million a year!

2003 - **Lost Key Telecom, Inc.**
Vice President-

LKT was started by Chris in 2003 and is presently serving 60 plus local phone service providers across the United States. LKT focuses on least cost provisioning and revenue assurance.

www.lostkeytelecom.com

2007- **321 Communications, Inc.**
Managing Partner

321 is a provider of termination, origination and DID service across the domestic United States.

www.321communications.com

2008 **True Wireless, LLC** just started company a few weeks ago.

Lenny Solt

Mr. Solt is the CFO and Co-Founder of 321 Communications. 321 Communications is a CLEC. 321 Communications provides Termination and Origination Telecommunication Services across the continental US. Mr Solt duties range from finance, revenue projections, sales and vendor relationships and regulatory compliance.

Prior to Co Founding 321 Communications Mr. Solt was the National Sales Manager for a Direct Sales Organizations. He was responsible for all aspects of sales and marketing. Under his leadership the company was exponential growth. He was responsible for an organization that produced in excess of \$11 million in sales annually.

In addition to developing sales organizations Mr. Solt created, directed and coordinated Advanced Sales Seminars, and a National Advertising Campaigns. He is considered an expert at Trade Show Marketing and Sales Development

Currently in addition to 321 Communications Mr. Solt is a Managing Partner of one of the nation's fastest growing CLEC's. Lifeconnex formerly Swiftel, LLC has grown to 40,000 customers strong in just over 2 ½ years. Mr. Solt is involved in all aspects of this business from finance, sales to working with 3rd party vendors regarding regulatory and taxation compliance.

In addition to his Telecommunication experience Mr. Solt is the President and CEO of a Multi- Million Dollar Paint Contracting Company located in Tampa Florida..

Mr. Solt is College educated and has in excess of 20 years of experience as a small business owner..

**STATEMENT OF FINANCIAL CAPABILITY
321 COMMUNICATIONS, INC.**

Applicant has sufficient financial capability to provide the requested service in the State of Florida and has sufficient financial capability to maintain the requested service and to meet its lease or ownership obligations. In support of Applicant's stated financial capability, a copy of its Profit & Loss for the Months of January through December 2009 is attached to its application. Applicant intends to fund the provision of service through internally generated cash flow. Applicant also has the ability to borrow funds, if required, based upon its financial capabilities, to provide service in the State of Florida.