State of Florida



Aublic Service Commission FPSC

CAPITAL CIRCLE OFFICE CENTER • 2540 SHUMARD OAK BOULEVARD
TALLAHASSEE, FLORIDA 32399-0850

-M-E-M-O-R-A-N-D-U-M- COMMISSION CLERK

DATE:

January 11, 2011

TO:

Ann Cole, Commission Clerk - PSC, Office of Commission Clerk

FROM:

Bart Fletcher, Public Utilities Supervisor, Division of Economic Regulation

35

RE:

Docket No. 100126-WS, Application for increase in water rates in Marion County

by C.F.A.T. H20, Inc.

Attached is a letter dated January 7, 2011, from Mr. Charles deMenzes to Mr. MarshallWillis for inclusion in the docket file in the above-referenced docket.

FFSC-COMMISSION CLERK

CFAT H20, Inc.

P.O. Box 5220 Ocala, Fl 34478-5220 352-622-4949

January 7, 2011

Mr. Marshall Willis Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0850

RE: Docket No. 100126-WS

KL. Docket No. 100120-W

Dear Mr. Willis,

In reference to your letter of December 15, 2010 the following responses are hereby tendered.

- 1. A Board resolution from December 2010 stipulated a personnel salary increase of 5% as our employees have not had a raise in five (5) years. This stipulation was subject to cash flow increase via the MFR. Copy attached.
- 2. Please see attached letter from our Insurance Agent and copy of our Workman's Comp Insurance. As you can see, the average Hospital Coverage has been \$43,137.60 per year and the Workman's Comp is \$3,131.82 for a total of \$46,269.42. The average increase per the insurance agent's letter is 11.82% per year. This calculates out to \$5,469.00 per year of which CFAT H2o, Inc is accorded 15% of said increase.
- 3. Please see attached computer printout for write offs since 2008.

4.

- a. The only two (2) consultants employed by CFAT H2o, Inc. are Tangibl, LLC and Ms. Marsha Rule of Rutledge, Ecenia & Purnell, P.A.. Fees for these consultants are Tangibl, LLC is \$12,500.00 and legal fees by Ms. Marsha Rule at a rate of \$290.00 per hour. The law firm of Rose, Sundstrom & Bentley, LLP was originally used but no longer represents Tradewinds Utilities, Inc.
- b. Copies of Tangibl, LLC invoice enclosed along with Legal fees paid to date.
- c. N/A
- d. Estimated cost to complete for Tangibl, LLC in addition to the \$12,500.00 would be 10 hours at \$125.00 per hour for interrogatory responses. Legal fees would be 8 hours at \$290.00 per hour as required. Employee (deMenzes) should be about 40 hours at \$100.00 per hour as Qualified Representative responding to Staff requests.
- e. Itemized costs would mainly include printing notices and postage.
- 5. The Stockholder's loan was expected to be repaid within 90 days and therefore interest was not indicated at that time. Some payments have been made and plans are to payoff the loan in 2011.

Sincerely

Charles deMenzes

DOCUMENT NUMBER 12571

00255 JANII =

FPSC-COMMISSION CLERK

STATE OF FLORIDA

COMMISSIONERS: ARTHUR GRAHAM, CHAIRMAN LISA POLAK EDGAR NATHAN A. SKOP RONALD BRISÉ EDUARDO BALBIS



MARSHALL WILLIS, DIRECTOR DIVISION OF ECONOMIC REGULATION (850) 413-6900

Hublic Service Commission

December 15, 2010

Mr. Charles DeMenzes C.F.A.T. H2O, Inc. P.O. Box 5220 1410 NE 8th Avenue Ocala, FL 34478

Re: Docket No. Docket No. 100126-WU - Application for increase in water rates in Marion County by C.F.A.T. H2O, Inc.

Dear Mr. DeMenzes:

Staff needs the following information to complete our review of the application filed by C.F.A.T. H2O, Inc (Utility or C.F.A.T.).

- 1. According to MFR Schedule B-3, C.F.A.T. has estimated a five percent salary and wage increase. Please provide all of the Utility's calculations, bases, workpapers, and support documentation for the above adjustment to Healthcare costs.
- 2. According to MFR Schedule B-3, the Utility has proposed an increase of \$360 per month for its Healthcare costs. Please provide all of the Utility's calculations, bases, workpapers, and support documentation for the above adjustment to Healthcare costs.
- According to MFR Schedule B-3, the Utility has proposed an adjustment to reflect bad debt expense at 1.75 percent of requested increase in revenue. Please provide all of the Utility's calculations, bases, workpapers, and support documentation for the above adjustment to bad debt expense.
- 4. The following items relate to C.F.A.T.'s requested rate case expense:
 - (a) For each individual person, in each firm providing consulting services to the applicant pertaining to this docket, provide the billing rate, and an itemized description of work performed. Please provide detail of hours worked associated with each activity. Also provide a description and associated cost for all expenses incurred to date.
 - (b) For each firm or consultant providing services for the applicant in this docket, please provide copies of all invoices for services provided to date.

Mr. Charles DeMenzes Page 2 December 15, 2010

- (c) If rate consultant invoices are not broken down by hour, please provide reports that detail by hour, a description of actual duties performed, and amount incurred to date.
- (d) Please provide an estimate of costs to complete the case by hour for each consultant or employee, including a description of estimated work to be performed, and detail of the estimated remaining expense to be incurred through the Proposed Agency Action (PAA) process.
- (e) Please provide an itemized list of all other costs estimated to be incurred through the PAA process.
- 5. According to MFR Schedule D-1, there is a 'Shareholder' loan that has a zero cost rate. Are there any payments to either the principal amount and/or the interest being made on this loan? If not, then this should be considered common equity or considered other Paidin Capital.

Please submit the above information to the Office of Commission Clerk by January 14, 2011. If you have any questions, please contact me by phone at (850) 413-7003 or by e-mail at jdonoho@psc.state.fl.us.

Silicelely

Jay Donoko

Regulatory Analyst II

cc: Division of Economic Regulation (Bulecza-Banks, Fletcher, Maurey, Daniel, Thompson, Stallcup, Simpson, Donoho)

Office of the General Counsel (Crawford, Young)

Office of Commission Clerk (Docket No. 100126-WU)

RESOLUTION OF BOARD OF DIRECTORS

CFAT H2o, Inc..

RESOLVED that

Upon completion and approval of the utility rate case docket no: 100126-WS by the Florida Public Service Commission and subsequent to implementing said rate increase and provided sufficient funds are available, the company shall increase compensation to all utility employees by five (5%) percent for the year 2011. Further resolve that the increase shall be effective as of January 1, 2011.

CERTIFICATION

I HEREBY CERTIFY that the foregoing is a true and correct copy of a resolution presented to and adopted by the Board of Directors of CFAT H2O, INC., at a meeting duly called and held at 1410 NE 8th Avenue, Ocala, Florida 34470 on the 31st of December, 2010 at which a quorum was present and voted, and that such resolution is duly recorded in the minute book of this corporation; that the officers named in said resolution have been duly elected or appointed to, and are the present incumbents of the respective offices set after their respective names.

KIEFERINSURANCE

Personalized Service for Individuals & Businesses

2143 NE 2nd Street, Ocala, FL 34470 (352) 732-7501 FAX: (352) 732-2890 EMAIL: scott@kieferinsurance.com

January 6, 2011

Charles deMenzes M. I. R. A. International 1410 NE 8th Avenue Ocala, FL 34470

Re: M. I. R. A. International

Blue Cross & Blue Shield Group plan # 07683

Dear Mr. DeMenzes:

You had requested information on the premium paid to Blue Cross & Blue Shield for your employees during the past 5 years and the increases each year. This would begin in 2006 and end 12/31/2010. You had the following increases:

2006 - 2007 2% 2007 - 2008 16% 2008 - 2009 25% 2009 - 2010 5.1% 2010 - 2011 11%

Your deductible has always been \$1500 per year. We have estimated that you paid a total premium of \$215,688 during the past 5 years.

I did contact Blue Cross & Blue Shield but they were not able to give me any total figures. For that reason, the figure above is not an exact total.

Thank you.

Sincerely,

Scott R. Kiefer

[•] Life, Health & Disability Insurance • Medicare Supplements • Long-Term Care • Annuities

ESTIMATED PREMIUM SUMMARY STATEMENT

CARRIER: Bridgefield Employers Insurance Company

P.O. Box 988

Lakeland, FL 33802-0988

(863)665-6060

AGENCY: Brown & Brown of Florida, Inc.- 3434

47 SW 17TH ST

OCALA, FL 34471-8141

PHONE NUMBER: (352)732-5010

EXTENSION OF ENDORSEMENT WC 89 04 15 ITEM 4

Client: MIRA International, Inc.

Account Number: 830 39505 Policy Period: 07/05/10 - 07/05/11 12:01 AM

Dba:

P.O. Box 4230 Ocala, FL 34478

Plan: 010 GUARANTEED COST

WORK	RATING PERIOD 07/05/10	0 to 07/05/11	PRO		
CODE	CLASSIFICATION	PAYROLL	RATA	RATE	PREMIUM
8810 9015	FL-Florida CLERICAL OFFICE EMPLOYEES NOC BUILDING OPS BY OWNER-MGMT FIRM ALL OTHE	117,060.00 69,940.00	1.000 1.000	.25 3.72	292.65 2,601.77
	Total Manual Premium Experience Mod				2,894.42 1.00
	Standard Premium Expense Constant Terrorism				2,894.42 200.00 37.40
	Policy Grand Total				3.131.82

Minimum Premium:

\$479.00

TOTAL PREMIUM IS SHOWN ON THE LAST PAGE OF THE PREMIUM SUMMARY STATEMENT

izp

Date Prepared: 11/12/10

Time Prepared: 07:31:22

MON

EXTENSION OF INFORMATION PAGE WC 00 00 01 A ITEM 4

AER: Bridgefield Employers Insurance Company

P.O. Box 988

Lakeland, FL 33802-0988

(863)665-6060

AGENCY: Brown & Brown of Florida, Inc. - 3434

47 S.W. 17th Street Ocala, FL 34474

(352)732-5010

CLIENT: MIRA International, Inc.

DBA:

1410 N.E. 8th Avenue

Ocala, FL 34471

PLAN: 010 - GUARANTEED COST ACCOUNT NUMBER: 830 - 39505 0000

POLICY PERIOD: 07/05/10-07/05/11 12:01AM

ESTIMATED PREMIUM

RATING PERIOD 07/05/10 to 07/05/11

WORK CODE	CLASSIFICATION	PAYROLL	PRO RATA	RATE	PREMIUM
	FL-Florida				
8810	CLERICAL OFFICE EMPLOYEES NOC	131,150.00	1.000	.25	327.88
9015	BUILDING OPS BY OWNER-MGMT FIRM ALL OTHER EMPL	63,280.00	1.000	3.72	2,354.02
	Total Manual Premium				2,681.90
	Experience Mod				1.00
	Standard Premium				2,681.90
	Expense Constant				200.00
	Terrorism				38.89
	Policy Grand Total				2,920.79

Minimum Premium: \$479.00

POLICY GRAND TOTAL IS SHOWN ON THE LAST PAGE OF THE PREMIUM SUMMARY STATEMENT

vjd

Date Prepared: 05/28/10

WC 00 00 01 A

Time Prepared: 05:05 PM

MON

402062	60	80.17	12/29/2008	0.00
403375	60	116.31	12/29/2008	0.00
403611	60	118.00	12/29/2008	0.00
404206	60	120.15	12/29/2008	0.00
404250	60	25.05	04/29/2008	0.00
404441	60	30.54	12/29/2008	0.00
404651	60	66.49	12/29/2008	0.00
404772	60	198.03	12/29/2008	0.00
404814	60	89.64	12/29/2008	0.00
501023	60	20.17	12/29/2008	0.00
501731	60	36.98	12/29/2008	0.00
501821	60	15.00	01/28/2008	0.00
Total B	ad	Debt Write	e offs	
Number		12 Dol	llar Amount	916.53

Number 49 Dollar Amount 4509.54

4030455 4030455 4030455 40331663 403313991 403333991 40333394061 40333391 4033362 403336363 40336363 404040 404040 404042 4044481 40445792 404045 404045 404045 404045 404045 40404 404	00000000000000000000000000000000000000	7.37 121.08 7.37 121.18 51.13 78.75 50.78 38.75 50.26.84 29.15 26.80 525.28 29.15 25.28 29.16 29.17 24.69 25.28 29.18 21.69 21	12/29/2010 12/29/2010 12/29/2010 07/20/2010 07/20/2010 05/27/2010 06/28/2010 05/27/2010 06/28/2010 12/29/2010 05/27/2010 05/27/2010 12/07/2010 12/07/2010 12/29/2010 12/29/2010 12/29/2010 12/29/2010 05/27/2010 05/27/2010 03/25/2010	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0
405050 405062 405072	60 60 60	21.61 103.55 45.25	05/27/2010 12/29/2010 03/25/2010	0.00 0.00 0.00
501525	60	20.93	05/27/2010	0.00

501644 501748	60 60	128.46 15.07	12/29/2010 05/27/2010	0.00
509045	60	43.31	03/25/2010	0.00
509052	60	0.69	06/28/2010	0.00
509142	60	18.68	12/29/2010	0.00
509161	60	239.10	06/28/2010	0.00
509181	60	34.19	05/27/2010	0.00
509192	60	23.42	03/25/2010	0.00
509281	60	19.40	03/25/2010	0.00
509282	60	63.64	12/29/2010	0.00
509311	60	32.71	12/29/2010	0.00
509326	60	84.70	12/29/2010	0.00
509331	60	12.80	12/29/2010	0.00
509352	60	64.50	02/10/2010	0.00
509352	60	8.49	03/03/2010	0.00
509370	60	24.84	05/27/2010	0.00
509370	60	36.03	12/06/2010	0.00
509460	60	26.02	05/27/2010	0.00
Total H	3ad	Debt Write	e offs	

Number 72 Dollar Amount 3851.48



301 Oxford Valley Rd / Suite 1604 / Yardley, Pennsylvania 19067-7706 TEL 215.369.9345 / FAX 215.369.9344 / www.tangibi.com

INVOICE

SOLD TO:

CFAT H20

P.O. Box 5220

1410 NE 8th Avenue Ocala, FL 34478

DATE:

December 10, 2010

INVOICE #:

40-34003.09

TERMS:

Net 30 days

ATTENTION:

Mr. Charles DeMenzes

FORM OF CONTRACT: Verbal NTP

REQUESTED BY:

Charles DeMenzes

PROJECT:

DeMenzes CFAT H20 Rate Case

SCOPE OF SERVICES: Prepare rate case filing.

PROFESSIONAL SERVICES

TIME PERIOD: 11/01/10 TO 11/30/10

Lump Sum Quote Previous Amount Billed Amount Due This Month Remaining Amount

AMOUNTS \$12,500.00 \$8,500.00

\$1,000.00

\$3,000.00

TOTAL AMOUNT DUE THIS INVOICE:

\$1,000.00

INVOICES BEING PAID BY C.F.A.T. H2O, INC 65-04455 CHROK # 3471

Name Vendor

Invoice Number

Invitree thy dide. Inv Amount

631004 TANGIBL, LLC

40-34003.09 12/10/10/00 12/10/10 010 1900.09

12/15/2010

CFAT H2o, Inc. P.O. Box 5220 Ocala,FL 34478 Check No. 3471

REDACTED

63-1314/631

PAY TO THE

ORDER OF

TANGIBL, LLC

***\$1,000 DOLLARS AND .00 CENTS

Independent National Bank

#0347¥

*\$1000.00

TANGIBL, LLC 301 OXFORD VALLEY RD # 1604 YARDLEY, PA 19067-7706

Rutledge, Ecenia & Purnell, P.A.

P.O. Box 551 Tallahassee, Fl 32302 850-681-6788 (Office) 850-681-6515 (Fax) FEIN: 59-3142223

September 23, 2010

C.F.A.T. H20, INC.

ATTN: CHARLES DEMENZES, PRESIDENT

P.O. BOX 4230 OCALA, FL 34478 Invoice #

33443

Client #

2765-00001

Billed through 08/31/2010

2010 RATE CASE

PROFESSIONAL SERVICES

08 03 2010	MER	PREPARE DRAFT REQUEST FOR CHARLES DEMENZES'S APPOINTMENT AS QUALIFIED REPRESENTATIVE OF C.F.A.T. AND TRADEWINDS AND DRAFT AFFIDAVIT SUPPORTING SAME; EMAIL MEMORANDUM TO CHARLES DEMENZES RE: REQUIRED FAMILIARITY WITH VARIOUS STATUTES AND RULES	0.75 hrs	\$217.50
08 04 2010	MER	TELEPHONE CONFERENCE WITH CHARLES DEMENZES RE: HIS EXPERIENCE AND KNOWLEDGE OF UTILITY MATTERS; REVISE DRAFT AFFIDAVIT IN SUPPORT OF REQUEST FOR APPOINTMENT AS QUALIFIED REPRESENTATIVE	0.40 hrs	\$116.00
08 11 2010	MER	RECEIVE AND REVIEW AFFIDAVIT OF CHARLES DEMENZES IN CONNECTION WITH QUALIFIED REPRESENTATIVE APPLICATION AND CORRESPONDENCE WITH FORMER COUNSEL RE: SELF-REPRESENTATION; FINALIZE QUALIFIED REPRESENTATIVE APPLICATION FOR FILING; EMAIL TO CHARLES DEMENZES RE: SAME	0.25 hrs	\$72.50
08 12 2010	MER	PREPARE LETTER TO FPSC REQUESTING FILING OF QUALIFIED REPRESENTATIVE APPLICATION AND AFFIDAVIT; FINALIZE ALL FOR FILING; EMAIL TO CHARLES DEMENZES WITH FILE-STAMPED COPY OF APPLICATION	0.20 hrs	\$58.00
08 13 2010	MER	EMAIL CORRESPONDENCE WITH CHARLES DEMENZES RE: QUALIFIED REPRESENTATIVE APPLICATION	0.10 hrs	N/C

Page 2

08|17|2010

MER

OBTAIN AND REVIEW ORDER GRANTING QUALIFIED REPRESENTATIVE APPLICATION; EMAIL TO CHARLES DEMENZES RE: SAME 0.10 hrs

\$29.00

Total Fees

\$493.00

BILLING SUMMARY

Total professional services \$493.00

Total of new charges for this invoice \$493.00

Total balance now due \$493.00

INVOICES BEING PAID BY C.F.A.T. H2O, INC 65-04455 CHECK # 3434

Vendor Name

Invoice Number

Inv Date - Pay date

Inv Amount

631005 RUTLEDGE, ECENIA & PURNELL, P.A. 33443

08/31/2010 10/04/2010

493.00

10/04/2010

CFAT H2o, Inc. P.O. Box 5220 Ocala,FL 34478 Check No. 3434

63-1314/631

PAY TO THE

ORDER OF

RUTLEDGE, ECENIA & PURNELL, P.A.

*****\$493 DOLLARS AND .00 CENTS

**\$493.00

Independent National Bank

••03434;

REPORTED

RUTLEDGE, ECENIA & PURNELL, P.A. PO BOX 551
TALLAHASSEE, FL 32302

LAW OFFICES ROSE, SUNDSTROM & BENTLEY, LLP P.O. BOX 1567 TALLAHASSEE, FLORIDA 32302-1567

F.E.I.# 59-2783536

(850) 877-6555

PLEASE REFER TO INVOICE NUMBER WHEN REMITTING

C.F.A.T.H2O, INC. CHARLES DEMENZES P.O. BOX 5220 OCALA, FL 34478-5220

APRIL 9, 2010 INVOICE # 42167 FILE # 44096-00001 PAGE 1

	MATTER: 12/31/09 TY RATE CASE	
3/11/10	RESEARCH AND DRAFT TEST YEAR REQUEST L	ETTER .8
	TOTAL HOURS	.8
	PROFESSIONAL FEES	\$ 264.00
	FEDERAL EXPRESS COPIES FROM PSC	12.41 3.33
	TOTAL COSTS ADVANCED	\$ 15.74
	TOTAL STATEMENT	\$ 279.74 ========

OICES BEING PAID BY C.F.A.T. H2O, INC 65-04455 CHECK # 3341

ndor Name

Invoice Number

Inv Date

Pay date

Inv Amount

631003 ROSE, SUNDSTROM & BENTLEY LLP 42167

04/09/2010 04/26/2010

279.74

CFAT H2o, Inc. P.O. Box 5220 Ocala,FL 34478

Check No. 3341

63-1314/631

PAY TO THE

ROSE, SUNDSTROM & BENTLEY LLP

*****\$279 DOLLARS AND .74 CENTS

 $Independent\ National\ Bank$

04/26/2010

**\$279.74

#03341

111

REFEREN

ROSE, SUNDSTROM & BENTLEY LLP PO BOX 1567 TALLAHASSEE, FL 32302-1567

ROSE, SUNDSTROM & BENTLEY, LLP

P.O. BOX 1567 TALLAHASSEE, FLORIDA 32302-1567

F.E.I.# 59-2783536

(850) 877-6555

PLEASE REFER TO INVOICE NUMBER WHEN REMITTING

C.F.A.T.H2O, INC. CHARLES DEMENZES P.O. BOX 5220 OCALA, FL 34478-5220

MAY 10, 2010 INVOICE # 42494 FILE # 44096-00001 PAGE 1

MATTER: 12/31/09 TY RATE CASE

4/05/10 REVIEW TEST YEAR APPROVAL LETTERS AND LETTER TO .20 MR. demenzes and Mr. Clayton

TOTAL HOURS .20

PROFESSIONAL FEES \$ 66.00

TOTAL COSTS ADVANCED \$.00

DICES BEING PAID BY C.F.A.T. H2O, INC 65-04455 CHECK # 3359

Name

≥ndor

Invoice Number

Inv Date

Pay date

Inv Amount

631003 ROSE, SUNDSTROM & BENTLEY LLD 42494 05/10/2010 05/18/2010

66.00

05/18/2010

CFAT H2o, Inc. P.O. Box 5220 Ocala,FL 34478 Check No. 3359

63-1314/631

PAY TO THE

ROSE, SUNDSTROM & BENTLEY LLP

******\$66 DOLLARS AND .00 CENTS

***\$66.00

Independent National Bank

03357

REDITED

ROSE, SUNDSTROM & BENTLEY LLP PO BOX 1567 TALLAHASSEE, FL 32302-1567