## AUSLEY & MCMULLEN

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April 1, 2011

## HAND DELIVERED

Ms. Ann Cole, Director Division of Commission Clerk Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

## Fuel and Purchased Power Cost Recovery Clause with Generating Re: Performance Incentive Factor; FPSC Docket No. 110001-EI

Dear Ms. Cole:

Enclosed for filing in the above docket on behalf of Tampa Electric Company are the original and fifteen (15) copies of each of the following:

Prepared Direct Testimony of Brent Caldwell regarding the 2010 results of 1. Tampa Electric's risk management activities. 02.186-11

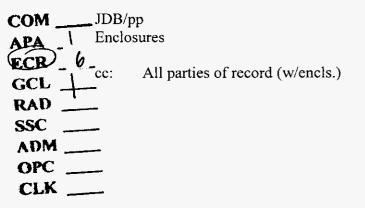
Tampa Electric Company's Fuel Procurement and Wholesale Power Purchases 2. Risk Management Report - 2010, identified as Exhibit No. (BC-1) in Mr. Caldwell's testimony. () 2 | 87 - 11

Please acknowledge receipt and filing of the above by stamping the duplicate copy of this letter and returning same to this writer.

Thank you for your assistance in connection with this matter.

Sincerely,

James D. Beasley



DOCUMENT NUMBER-DATE 02186 APR - 1 =**FPSC-COMMISSION CLERK** 

RECTOR

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I HEREBY CERTIFY that a true and correct copy of the foregoing Testimony of Brent Caldwell and Risk Management Report has been furnished by U. S. Mail or hand delivery (\*) on this <u>i</u> day of April 2011 to the following:

Ms. Jennifer Crawford\* Office of General Counsel Florida Public Service Commission Room 382A – Gerald L. Gunter Bldg. 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

Mr. Michael Barrett\* Division of Economic Regulation Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

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Mr. John T. Butler Managing Attorney - Regulatory Florida Power & Light Company 700 Universe Boulevard Juno Beach, FL 33408-0420

Mr. Kenneth Hoffman Florida Power & Light Company 215 South Monroe Street, Suite 810 Tallahassee, FL 32301-1859

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Mr. Jeffrey A. Stone Mr. Russell A. Badders Mr. Steven R. Griffin Beggs & Lane Post Office Box 12950 Pensacola, FL 32591-2950

Mr. Robert Scheffel Wright Mr. John T. LaVia, III Young van Assenderp, P.A. 225 South Adams Street, Suite 200 Tallahassee, FL 32301 Mr. Randy B. Miller White Springs Agricultural Chemicals, Inc. Post Office Box 300 White Springs, FL 32096

Ms. Cecilia Bradley Senior Assistant Attorney General Office of the Attorney General The Capitol - PL01 Tallahassee, FL 32399-1050

Mr. James W. Brew Mr. F. Alvin Taylor Brickfield, Burchette, Ritts & Stone, P.C. 1025 Thomas Jefferson Street, NW Eighth Floor, West Tower Washington, D.C. 20007-5201

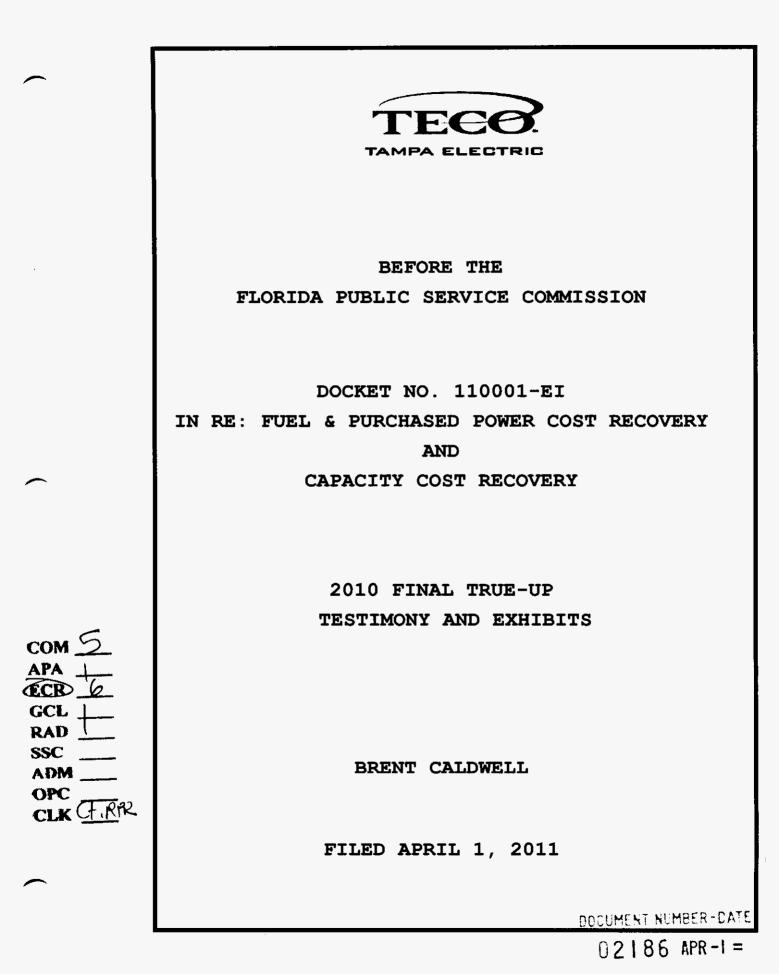
Mr. Patrick K. Wiggins Post Office Drawer 1657 Tallahassee, Fl 32302

Mr. Dan Moore AFFIRM 316 Maxwell Road, Suite 400 Alpharetta, GA 30009

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ORNEY

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FPSC-COMMISSION CLERK

1		BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION
2		PREPARED DIRECT TESTIMONY
3		OF
4		BRENT CALDWELL
5		
6	Q.	Please state your name, address, occupation and
7		employer.
8		
9	<b>A</b> .	My name is Brent Caldwell. My business address is 702
10		N. Franklin Street, Tampa, Florida 33602. I am employed
11		by Tampa Electric Company ("Tampa Electric" or
12		"company") as Director of Origination & Market Services.
13		
14	Q.	Please provide a brief outline of your educational
15		background and business experience.
16		
17	A.	I received a Bachelor Degree in Electrical Engineering
18		from Georgia Institute of Technology in 1985 and a
19		Master of Science in Electrical Engineering in 1988. I
20		have over 15 years of utility experience with an
21		emphasis in state and federal regulatory matters,
22		natural gas procurement and transportation, fuel
23		logistics and cost reporting, and business systems and
24		analysis. In October 2010 I assumed the long-term fuel
25		origination responsibilities of Joann Wehle who was the

1		previous witness in the fuel docket.			
2					
3	Q.	Please state the purpose of your testimony.			
4					
5	A.	The purpose of my testimony is to present, for the			
6		Florida Public Service Commission's ("FPSC" or			
7		"Commission") review, information regarding the 2010			
8		results of Tampa Electric's risk management activities,			
9		as required by the terms of the stipulation entered into			
10		by the parties to Docket No. 011605-EI and approved by			
11		the Commission in Order No. PSC-02-1484-FOF-EI.			
12					
13	Q.	Do you wish to sponsor an exhibit in support of your			
14		testimony?			
15					
16	A.	Yes. Exhibit No (BC-1), entitled Tampa Electric			
17		Company's 2010 Fuel Procurement Risk Management Report,			
18		was prepared under my direction and supervision. This			
19		report explains the company's risk management activities			
20		and results for the calendar year 2010.			
21					
22	Q.	What is the source of the data you present in your			
23		testimony in this proceeding?			
24					
25	A.	Unless otherwise indicated, the source of the data is			
		2			

the books and records of Tampa Electric. The books and records are kept in the regular course of business in accordance with generally accepted accounting principles and practices, and provisions of the Uniform System of Accounts as prescribed by this Commission.

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Q. What were the results of Tampa Electric's risk management activities in 2010?

As outlined in Tampa Electric's 2010 Fuel Procurement 10 Α. Risk Management Plan, filed concurrently with this 11 testimony on April 1, 2011 in Docket No. 110001-EI, the 12 company follows а non-speculative risk management 13 while strategy to reduce fuel price volatility 14In particular, maintaining a reliable supply of fuel. 15 Tampa Electric established a financial hedging program 16 to limit its exposure to spikes in the price of natural 17 gas. Over time, this program has been enhanced as Tampa 18 Electric's gas needs have evolved and grown. A11 19 20 enhancements have been reviewed and approved by the company's Risk Authorization Committee. 21

The report indicates that Tampa Electric's 2010 hedging activities resulted in a net loss of approximately \$68 million. Tampa Electric followed the plan objective of

reducing price volatility while maintaining a reliable 1 fuel supply. A decrease in natural gas prices began in 2 the middle of 2008 due to lower demand as a result of 3 the recession as well as from increased supply from non-4 conventional, shale gas, production. Natural gas prices 5 continue to stay at a low price due to this supply 6 surplus. 7 8 Tampa Electric implement physical hedges for 9 Q. Does 10 natural gas? 11 In addition to financial hedging, Tampa Electric 12 A. Yes. uses physical hedging for natural gas. Using a variety 13 of sources such as delivery methods, inventory locations 14 and contractual terms enhances the company's supply 15 16 reliability and flexibility to cost-effectively meet

19 Tampa Electric continually pursues new creditworthy 20 counterparties and maintains contracts for gas supplies from various regions and on different pipelines. The 21 company also contracts for pipeline capacity to access 22 non-conventional shale gas production which 23 is less sensitive to interruption by hurricanes. Tampa Electric 24 also has storage capacity with Bay Gas Storage near 25

changing operational needs.

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1 Mobile, Alabama. All of these actions enhance the effectiveness of Tampa Electric's gas supply portfolio. 2 Does Tampa Electric use a hedging information system? 3 Q. 4 5 Α. Yes, Tampa Electric continues to use Sungard's Nucleus Risk Management System ("Nucleus"). Nucleus supports 6 7 sound hedging practices with its contract management, separation of duties, credit tracking, 8 transaction 9 limits, deal confirmation and business report generation 10 functions. The Nucleus system records all financial 11 natural gas hedging transactions, and the system 12 calculates risk management reports. Nucleus is also 13 used for contract, credit management and risk exposure 14analysis. 15 Q. What were the results of the company's incremental 16 hedging activities in 2010? 17 18 The net result of natural gas hedging activity in 2010 19 Α. 20 was a loss of approximately \$68 million when the 21 instrument prices were compared to market prices on 22 settled positions. 23 24 Q. Did the company financial use hedges for other 25 commodities in 2010?

1 Α. No. Tampa Electric did not use financial hedges for 2 other commodities. 3 Tampa Electric's generation is comprised mostly of coal 4 5 and natural gas. Although the price of coal has increased, it is relatively stable compared to 6 the 7 prices of oil and natural gas. In addition, there is 8 not an organized and liquid market for financial hedging 9 instruments for the high sulfur Illinois Basin coal that 10 Tampa Electric uses at Big Bend Station, its largest coal-fired generation facility. 11 12 Tampa Electric consumes a small amount of oil, however, 13 14 its low and erratic usage pattern makes price hedging impractical. 15 16 The company did not use financial hedges for wholesale 17 energy transactions because a liquid, published market 18 19 does not exist for power in Florida. 20 Q. Did 21 Tampa Electric physical use hedges for other commodities? 22 23 24 Α. Yes, Tampa Electric used physical hedges to enhance the 25 reliability of its coal and oil supply.

1		For coal, the company entered into a portfolio of					
2		contracts with differing terms and various suppliers to					
3		obtain the types of coal used on its system.					
4		Additionally in 2010, Tampa Electric added rail delivery					
5		capability for coal to Big Bend Station. The addition					
6		of rail to the already existing waterborne					
7		transportation enhances Tampa Electric's access to coal					
8		supply and increases the reliability.					
9							
10		For oil, Tampa Electric fills its oil tanks prior to					
11		entering hurricane season to reduce exposure to supply					
12		or price issues that may arise during hurricane season.					
13							
14	Q.	What is the basis for your request to recover the					
15		commodity and transaction costs described above?					
16							
17	A.	Tampa Electric requests cost recovery pursuant to the					
18		Commission Order No. PSC-02-1484-FOF-EI, in Docket No.					
19		011605-EI that states:					
20		"Each investor-owned electric utility shall be					
21		authorized to charge/credit to the fuel and					
22		purchased power cost recovery clause its non-					
23		speculative, prudently-incurred commodity costs and					
24		gains and losses associated with financial and/or					
25		physical hedging transactions for natural gas,					

2       the price of natural gas."         3       0. Does this conclude your testimony?         5       A. Yes, it does.         7       .         8       .         9       .         10       .         11       .         12       .         13       .         14       .         15       .         16       .         17       .         18       .         19       .         10       .         12       .         13       .         14       .         15       .         16       .         17       .         18       .         19       .         10       .         12       .         13       .         14       .         15       .         16       .         17       .         18       .         19       .         20       .         21       .         2	1			residual oil, and purchased power contracts tied to
4       Q. Does this conclude your testimony?         5       A. Yes, it does.         7       .         8       .         9       .         10       .         11       .         12       .         13       .         14       .         15       .         16       .         17       .         18       .         19       .         20       .         21       .         22       .         23       .         24       .	2			the price of natural gas."
5         6         7         8         9         10         11         12         13         14         15         16         17         18         19         11         12         13         14         15         16         17         18         19         12         13         14         15         16         17         18         19         20         21         22         23         24	3			
<ul> <li>A. Yes, it does.</li> <li>9</li> <li>10</li> <li>11</li> <li>12</li> <li>13</li> <li>14</li> <li>15</li> <li>16</li> <li>17</li> <li>18</li> <li>19</li> <li>20</li> <li>21</li> <li>22</li> <li>23</li> <li>24</li> </ul>	4	Q.	Does	this conclude your testimony?
7       8         9       9         10       1         11       1         12       1         13       1         14       1         15       1         16       1         17       1         18       1         19       2         20       2         21       2         22       2         23       2         24       1	5			
8       9         9       10         10       11         12       13         13       14         15       16         17       18         19       20         21       21         22       23         23       24	6	A.	Yes,	it does.
9         10         11         12         13         14         15         16         17         18         19         20         21         22         23         24	7			
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