

Serving Florida's Panhandle Since 1963

April 29, 2011

P. O. Box 549 / Port St. Joe, FL 32457 301 Long Avenue / Port St. Joe, FL 32456 tel 850.229.8216 / fax 850.229.8392

Ann Cole, Commission Clerk Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0850

Re: Docket No. 110004-GU Conservation Cost Recovery Clause

Dear Ms. Cole,

Enclosed for filing in the above referenced docket, in connection with the hearing scheduled to begin November 1-3, 2011 are an original and 15 copies of St. Joe Natural Gas Company's:

- 1 Petition for Approval of SJNG Conservation True-Up Amounts
- 2 Schedules CT-1 through CT-5 and
- 3 Direct Testimony of Debbie Stitt

Please acknowledge receipt of these documents by stamping the enclosed extra copy of this letter.

Thank you for your assistance.

Very Truly Yours,

Loblie Stitt

Depbie Stitt Energy Conservation Analyst

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COM	<u> </u>		51
APA	Enclosures		
(ECR)	7		
GCL	<pre>cc (w/encl.);</pre>	Parties of	Record
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BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Conservation Cost Recovery Clause Docket No. 110004-GU Filing Date: April 29, 2011

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PETITION FOR APPROVAL OF ST. JOE NATURAL GAS COMPANY'S FINAL TRUE-UP AMOUNT

St. Joe Natural Gas Company, Inc. ("SJNG"), pursuant to the requirements of this docket hereby files its Petition for approval of its final true-up amount for the twelve month period ended December 31, 2010. In support hereof SJNG states:

1) The name of the Petitioner and the business address of its principal office is:

St. Joe Natural Gas Company, Inc. 301 Long Avenue-P.O. Box 549 Port St. Joe, Florida 32457-0549

2) The name and mailing address of the person authorized to receive notices and communications with respect to this Petition is:

Debbie Stitt Energy Conservation Analyst St. Joe Natural Gas Company, Inc. P.O. Box 549 Port St. Joe, Florida 32457-0549

3) Pursuant to the requirements of this docket, SJNG has prepared testimony on the conservation forms supplied by the Commission Staff in a manner consistent with the Staff's

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instructions. The calculation of the true-up amount is consistent with the Commissions methodology.

4) As indicated on the CT schedules (CT-1 through CT-5) which are filed herewith, the company has an over-recovery of \$700.00 for the twelve months ending December 31, 2010.

Wherefore, St. Joe Natural Gas Company respectfully prays that the Commission will enter its order approving the company's \$700.00 over-recovery as the final true-up amount for the Period January 2010 - December 2010 dated this 29th day of April, 2011.

Respectfully Submitted,

Muart Mrs

Stuart Shoaf, President St. Joe Natural Gas Company, Inc. P.O. Box 549 Port St. Joe, Florida 32457-0549 (850) 229-8216 ext 209

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Conservation Cost Recovery Clause

Docket No. 110004-GU Filing Date: April 29, 2011

CERTIFICATE OF SERVICE

I HEREBY CERTIFY that true and correct copies of the foregoing Petition, together with the attached Schedules CT-1 through CT-5, has been served upon all known parties of record in this docket, by U.S.

Mail dated this 29th day of April, 2011.

Ansley Watson, Jr.	Gunster Law Firm
MacFarlane Law Firm	Beth Keating
PO Box 1531	215 South Monroe St., Ste 618
Tampa, Fl 33601-1531	Tallahassee, Fl 32301

Mr. Thomas A Geoffroy P.O. Box 3395 West Palm Beach, Fl 33402-3395

Fl City Gas Mr. Melvin Williams 933 E. 25th Street Hialeah, Fl 33013-3403

Peoples Gas System Ms. Paula K Brown PO Box 111 Tampa, Fl 33601-0111

Sebring Gas System, Inc. Jerry H Melendy, Jr. 3515 Hwy 27 South Sebring, Fl 33870-5452

Jennifer Crawford Office of the General Counsel Fl Public Service Commission 2540 Shumard Oak Blvd Tallahassee, Fl 32399-0850

Fl. Div. of Chesapeake Utilities AGL Resources Inc. Elizabeth Wade/David Weaver Ten Peachtree Place Location 1470 Atlanta, GA 30309

> Fl Public Utility/Indiantown Jason Van Hoffman/Tom Geoffroy PO Box 3395 West Palm Beach, Fl 33402-3395

Messer Law Firm Norman H Horton, Jr. PO Box 15579 Tallahassee, Fl 32317

Office of Public Counsel J.R. Kelly/Charles Rehwinkel c/o The Fl Legislature 111 W. Madison St, Rm 812 Tallahassee, Fl 32399-1400

1. BEFOR	E THE	FLORIDA	PUBLIC	SERVICE	COMMISSION
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2. In Re: Conservation Cost Docket No. 110004-GU Recovery Clause Filing Date: April 29, 2011 3. 4. 5. DIRECT TESTIMONY OF DEBBIE STITT ON BEHALF OF ST. JOE NATURAL GAS COMPANY, INC. 6. 7. Q. Please state your name, business address, by whom you are employed and in what capacity. 8. A. Debbie Stitt, 301 Long Avenue, Port St. Joe, Florida 32456 9. St. Joe Natural Gas Company in the capacity of Energy 10. Conservation Analyst. 11. 12. Q. What is the purpose of your testimony? 13. A. My purpose is to submit the expenses and revenues 14. associated with the Company's conservation programs 15. during the twelve month period ending December 31, 2010 16. and to identify the final true-up amount related to that 17. period. 18. Q. Have you prepared any exhibits in conjunction with your 19. testimony? 20. Yes, I have prepared and filed together with this testi-Α. mony this 29th day of April, 2011 Schedules CT-1 through 21. 22. CT-5 prescribed by the Commission Staff which have 23. collectively been entitled "Adjusted Net True-up for 24. twelve months ending December 31, 2010" for identi-25. fication DOCUMENT NUMBER-DATE

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1.	Q.	What amount did St. Joe Natural Gas spend on conser-
2.		vation programs during the period?
3.	A.	\$170,374.00
4.	Q.	What is the final true-up amount associated with this
5.		twelve month period ending December 31, 2010?
6.	A.	The final true-up amount for December 31, 2010 is
7.		an over-recovery of \$700.00.
8.	Q.	Does this conclude your testimony?
9.	A.	Yes
10.		
11.		
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SCHEDULE CT-1		COMPANY: EXHIBIT #		NATURAL GAS
FOR MONTHS:	ADJUSTED NE JANUARY 2010		DECEMBER 2	010
END OF PERIOD NET 1	RUE-UP			
	PRINCIPLE	75,853	\$	
		206	<u>-</u>	76,059
LESS PROJECTED TRU	JE-UP			
	PRINCIPLE	76,545		
		214		76,759
ADJUSTED NET TRUE	UP			(700)
() REFLECTS OVER-RECOVERY				

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SCHEDULE CT-2	COMPANY:	ST. JOE NATURAL GAS	
PAGE 1 OF 3	EXHIBIT#	DKS-1	
	NSERVATION PROGRAM COSTS SUS ESTIMATED	;	
FOR MONTHS: JANUARY 2	2010 THROUGH DECEMB	ER 2010	
	ACTUAL	PROJECTED*	DIFFERENCE
CAPITAL INVESTMENT	0	O	0
PAYROLL & BENEFITS	0	O	O
MATERIALS & SUPPLIES	0	O	0
ADVERTISING	0	o	0
INCENTIVES	170,075	168,624	1,452
OUTSIDE SERVICES	299	0	299
VEHICLES	Ο	0	٥
OTHER	0	0	0
SUB-TOTAL	170,374	168,624	1,750
PROGRAM REVENEUS	0_	0	0
TOTAL PROGRAM COSTS	170,374	168,624	1,750
LESS			
PAYROLL ADJUSTMENTS	0	0	٥
AMOUNTS INCLUDED IN RATE BASE	0	0	0
CONSERVATION ADJUSTMENT REVENUES	(94,448)	(92,078)	(2,370)
ROUNDING ADJUSTMENT	0	0	0
TRUE-UP BEFORE INTEREST	75,853	76,545	(692)
INTEREST PROVISION	206	214	(8)
END OF PERIOD TRUE-UP	76,059	76,759	(700)
() REFLECTS OVER-RECOVERY * 2 MONTHS ACTUAL AND 10 MONTHS PROJECTED			

SCHEDULE CT-2 PAGE 2 OF 3

COMPANY: ST. JOE NATURAL GAS EXHIBIT# DKS-1

ACTUAL CONSERVATION PROGRAM COSTS PER PROGRAM FOR MONTHS: JANUARY 2010 THROUGH DECEMBER 2010

PROGRAM NAM	IE	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS &	ADVERTISING	INCENTIVES		VEHICLE	OTHER	TOTAL
PROGRAM 1:	RESIDENTIAL NEW CONSTRUCTION	0	0	0	o	7,650	0	0	0	7.650
PROGRAM 2:	RESIDENTIAL APPLIANCE REPLACEME	D	0	0	0	21,225	0	Q	0	21,225
PROGRAM 3:	RESIDENTIAL APPLIANCE RETENTION	0	0	0	0	/ 141,200	0	o	0	141.200
PROGRAM 4	CONSUMER EDUCATION	0	0	0	0	0	0	0	0	0
PROGRAM 5:	OUTSIDE SERVICES	0	0	D	0	0	299	0	O	299
PROGRAM 6:	(TYPE NAME HERE)	0	¢	0	0	0	0	0	G	o
PROGRAM 7:	(TYPE NAME HERE)	0	0	0	0	0	٥	0	C	o
PROGRAM 8	(TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 9	(TYPE NAME HERE)	0	0	0	0	C	0	0	0	o
PROGRAM 10	(TYPE NAME HERE)	0	0	Ð	o	0	0	0	0	o
PROGRAM 11	(TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 12	(TYPE NAME HERE)	0	0	0	0	C	C	0	0	ο,
PROGRAM 13	(TYPE NAME HERE)	0	0	0	0	C	0	0	Q	0
PROGRAM 14	(TYPE NAME HERE)	0	0	0	0	0	0	٥	0	0
PROGRAM 15	(TYPE NAME HERE)	0	0	0	0	0	0	0	0	D
PROGRAM 15	(TYPE NAME HERE)	0	0	0	0	0	C	0	0	٥
PROGRAM 17	(TYPE NAME HERE)	0	0	0	0	0	0	O	0	0
PROGRAM 18	(TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 19:	(TYPE NAME HERE)	0	0	0	0	0	0	0	O	o
PROGRAM 20	(TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
τοταί.		0	0	0		170.075	299	0	0	170.374

SCHEDULE CT-2 PAGE 3 OF 3

COMPANY: ST. JOE NATURAL GAS EXHIBIT# DKS-1

CONSERVATION COSTS PER PROGRAM - VARIANCE ACTUAL VERSUS PROJECTED FOR MONTHS: JANUARY 2010 THROUGH DECEMBER 2010

PROGRAM NAN	ΛE	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS &	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL			
PROGRAM 1	RESIDENTIAL NEW CONSTRUCTION	0	o	0	0	(700)	٥	O	0	(700)			
PROGRAM 2	RESIDENTIAL APPLIANCE REPLACEME	o	0	0	0	1,875	٥	٥	o	1 875			
PROGRAM 3	RESIDENTIAL APPLIANCE RETENTION	0	0	0	0	575	0	٥	0	575			
PROGRAM 4:	CONSUMER EDUCATION	0	0	0	Ū	0	0	٥	0	C			
PROGRAM 5:	OUTSIDE SERVICES	0	0	0	0	0	299	٥	0	299			
PROGRAM 6:	(TYPE NAME HERE)	0	٥	0	C	0	0	0	O	0			
PROGRAM 7:	(TYPE NAME HERE)	0	٥	0	0	0	0	0	٥	O			
PROGRAM 8.	(TYPE NAME HERE)	0	D	0	0	0	Q	0	0	0			
PROGRAM 9	(TYPE NAME HERE)	0	0	0	0	0	0	0	0	0			
PROGRAM 10:	(TYPE NAME HERE)	0	0	0	0	0	0	0	0	0			
PROGRAM 11:	(TYPE NAME HERE)	0	0	0	0	0	0	0	0	0			
PROGRAM 12:	(TYPE NAME HERE)	0	0	0	0	0	0	0	0	0			
PROGRAM 13:	(TYPE NAME HERE)	0	o	0	0	0	0	o	0	0			
PROGRAM 14:	(TYPE NAME HERE)	0	0	0	0	0	O	0	0	0			
PROGRAM 15:	(TYPE NAME HERE)	0	0	0	0	O	0	0	0	0			
PROGRAM 16:	(TYPE NAME HERE)	0	O	0	0	0	0	0	0	0			
PROGRAM 17	(TYPE NAME HERE)	0	C	0	D	0	0	0	0	٥			
PROGRAM 18	(TYPE NAME HERE)	0	0	0	0	0	0	0	0	0			
PROGRAM 19	(TYPE NAME HERE)	0	0	0	0	0	Ũ	0	o	0			
PROGRAM 20	(TYPE NAME HERE)	0	0	0	0	0	0	0	0	0			
TOTAL	TOTAL OF ALL PROGRAMS	0	0	0	0	1,750	299	0	0	2,049			
() REFELCTS F) REFELCTS PROJECTED OVER ACTUAL EXPENSE ESTIMATES												

SCHEDULE CT-3 PAGE 1 OF 3

COMPANY: ST. JOE NATURAL GAS EXHIBIT #DKS-1

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ENERGY CONSERVATION A	DJUSTMENT CALCULATION OF TRUE-UP AND INTEREST PROVISION
s	JMMARY OF EXPENSES BY PROGRAM BY MONTH
FOR MONTHS:	JANUARY 2010 THROUGH DECEMBER 2010

EXPENSES	MONTH NO. 1	MONTH NO. 2		MONTH NO. 4	MONTH NO. 5	MONTH NO. 6	MONTH NO. 7		MONTH NO. 9	MONTH NO. 10	MONTH NO. 11	MONTH NO. 12	TOTAL
PROGRAM 1	200	350	o	o	450	1,850	1.800	900	0	1,100	500	500	7,650
PROGRAM 2:	1,775	1.775	1,150	2,625	100	1,775	1,250	2.400	1.775	3,325	850	2,425	21,225
PROGRAM 3:	18,725	12,125	18,500	11,600	16.025	8,050	7,325	16.275	5,450	14.000	4,350	8,775	141,200
PROGRAM 4:	0	0	0	0	0	0	0	0	0	û	0	0	٥
PROGRAM 5:	0	0	Q	0	0	D	299	0	0	0	0	0	299
PROGRAM 6	0	0	0	0	٥	0	0	0	0	0	0	0	0
PROGRAM 7:	0	0	0	0	0	0	0	٥	0	0	D	0	0
PROGRAM B:	Ô	0	Ô	0	0	0	0	0	0	0	0	0	0
PROGRAM 9	0	o	0	D	D	0	٥	0	0	0	0	0	0
PROGRAM 10	0	0	0	D	0	0	0	0	0	Ö	D	D	0
PROGRAM 11	0	0	D	0	0	0	0	0	0	D	0	0	o
PROGRAM 12:	0	0	0	0	0	0	0	0	0	0	0	Ð	0
PROGRAM 13:	0	D	0	٥	0	o	0	0	0	0	a	0	٥
PROGRAM 14	Ð	0	0	0	D	0	0	0	0	0	0	0	0
PROGRAM 15.	0	0	0	0	0	0	O	0	0	0	0	0	0
PROGRAM 15	0	0	0	O	0	a	0	D	٥	0	0	0	o
PROGRAM 17:	٥	0	Q	0	0	0	0	0	0	D	0	0	0
PROGRAM 18	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 19:	Û	0	0	٥	0	0	0	0	0	0	0	0	0
PROGRAM 20:	0	0	0	0	0	0	<u> </u>	0	0	0	0	0	0
TOTAL	20,700	14,250	19,650	14.225	16,575	11,675	10.674	19,575	7.225	18.425	5,700	11,700	170.374
LESS AMOUNT													
INCLUDED IN													
RATE BASE	0	0	0	0	<u> </u>	0	0	0	0	0	0	0	0
RECOVERABLE													
EXPENSES	20,700	14,250	19,650	14,225	16,575	11,675	10,674	19,575	7,225	18,425	5,700	11,700	170.374

SCHEDULE CT-3 PAGE 2 OF 3

COMPANY: ST. JOE NATURAL GAS EXHIBIT #DKS-1

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ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE-UP AND INTEREST PROVISION FOR MONTHS: JANUARY 2010 THROUGH DECEMBER 2010

- 1	CONSERVATION REVENUES	MONTH NO.1	MONTH NO 2	MONTH NO. 3	MONTH NO 4	MONTH NO 5	MONTH NO. 6	MONTH NO. 7	MONTH NO. 8	MONTH NO. 9	MONTH NO. 10	MONTH NO. 11	MONTH NO. 12	TOTAL	
	1 RCS AUDIT FEES	0	0	0	D	0	0	0	0	0	0	0	0	o	
ļ	2 OTHER PROGRAM REVS	C	O	D	o	٥	0	o	0	o	o	D	0	0	
	12/09 Adjustment for GS4 3. CONSERV ADJ REVS	(72) (43,423)	(32,812)	(31.902)	(20,425)	(10,100)	(8.487)	(9,724)	(8,164)	(7,320)	(9,658)	(12.218)	(22.745)	(72) (216.978)	
	4 TOTAL REVENUES	(43,496)	(32,812)	(31.902)	(20,425)	(10,100)	(8.487)	(9,724)	(8,154)	(7.320)	(9.658)	(12,218)	(22.745)	(217.051)	
	5. PRIOR PERIOD TRUE-UP NOT APPLICABLE TO THIS PERIOD	10,211	10,211	10,211	10.211	10,211	10,211	10,211	10.211	10.211	10,211	10,211	10,211	122,530	
	6. CONSERVATION REVS APPLICABLE TO THE PERIOD	(33,285)	(22,601)	(21.691)	(10,215)	110	1.724	487	2,046	2,891	553	(2,007)	(12.534)	(94,521)	
	7 CONSERVATION EXPS (FROM CT-3, PAGE 1)	20.700	14,250	19,650	14,225	16,575	11.675	10,674	19,575	7,225	18.425	5.700	11,700	170,374	
	8. TRUE-UP THIS PERIOD	(12,585)	(8,351)	(2.041)	4,010	16,685	13,399	11,161	21,621	10,116	18,978	3,693	(834)	75,853	
	9. INTER PROV. THIS PERIO (FROM CT-3, PAGE 3)	D 19	15	13	12	16	20	19	18	19	19	19	17	206	
	10. TRUE-UP & INTER. PROV BEGINNING OF MONTH	122,530	99,753	81,206	68,968	62,779	69,270	72,478	73,447	84,875	84,800	93,586	87.088	r	
	11 PRIOR TRUE-UP COLLECTED/(REFUNDED)	(10,211)	(10.211)	(10,211)	(10,211)	(10,211)	(10,211)	(10,211)	(10.211)	(10,211)	(10.211)	(10.211)	(10,211)		
	12 TOTAL NET TRUE UP (SUM LINES 8+9+10+11)	99,753	81,206	68,968	62,779	69,270	72.478	73,447	84,876	84.800	93,586	87.088	76.059	76,059	
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SCHEDULE CT-3 PAGE 3 OF 3

COMPANY: ST. JOE NATURAL GAS EXHIBIT #DKS-1

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CALCULATION OF TRUE-UP AND INTEREST PROVISION FOR MONTHS: JANUARY 2010 THROUGH DECEMBER 2010

	INTEREST PROVISION	MONTH NO 1	MONTH NO 2	NO. 3	MONTH NO. 4	MONTH NO 5	NO. 6	MONTH NO 7	MONTH NO. 8	MONTH NO. 9	MONTH NO 10	MONTH NQ. 11	MONTH NO. 12	
1	BEGINNING TRUE-UP	122,530	99,753	81,206	68,968	62.779	69,270	72,478	73,447	84,876	84,800	93,586	87.088	
2	ENDING TRUE-UP BEFORE	99.734	81,191	68,955	62,767	69,254	72,458	73,428	84,858	64,782	93,568	87.069	76,042	
3.	TOTAL BEGINNING & ENDING TRUE-UP	222,264	180,944	150,161	131,735	132,033	141,727	145,906	158,305	169,658	178,368	180,655	163,130	
4.	AVERAGE TRUE-UP (LINE 3 TIMES 50%)	111.132	90,472	75,081	65,868	66,017	70.864	72,953	79,153	84.829	89,184	90,328	81.565	
5.	INTER RATE - 1ST DAY OF REPORTING MONTH	0.200%	0.200%	0.210%	0.210%	0.230%	0.340%	0.350%	0.280%	0.280%	0.250%	0.250%	0.250%	
6	INTER RATE - 1ST DAY OF SUBSEQUENT MONTH	0.200%	0.210%	0.210%	0.230%	0.340%	0.350%	0.280%	0.280%	0 250%	0.250%	0.250%	0.250%	
7	TOTAL (SUM LINES 5 & 6)	0.400%	0.410%	0.420%	0.440%	0 570%	0 690%	0 630%	0.560%	0.530%	0.500%	0 500%	0.500%	
8	AVG INTEREST RATE (LINE 7 TIMES 50%)	0.200%	0 205%	0.210%	0.220%	0.285%	0.345%	0.315%	0.280%	0.265%	0.250%	0.250%	0.250%	
9	MONTHLY AVG	0.017%	0.017%	0.018%	0.018%	0. 024 %	0.029%	0.026%	0.023%	0.022%	0 021%	0.021%	0.021%	
10	INTEREST PROVISION (LINE 4 TIMES LINE 9)	19	15_	13		16	20	19_	18	19	19	19	17	206

SCHEDULE CT-4

COMPANY: ST JOE NATURAL GAS EXHIBIT #DKS-1

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SCHEDULE OF CAPITAL INVESTMENTS, DEPRECIATION, AND RETURN FOR MONTHS: JANUARY 2010 THROUGH DECEMBER 2010

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BEGINNING OF PERIOD CUMULATIVE INVESTMENT:
LESS: ACCUMULATED DEPRECIATION:
NET INVESTMENT

DESCRIPTION	MONTH NO 1	MONTH NO. 2	MONTH NO. 3	MONTH NO 4	MONTH NO. 5	MONTH NO. 6	MONTH NO. 7	MONTH NO.8	MONTH NO. 9	MONTH NO. 10	MONTH NO. 11	MONTH NO. 12	TOTAL
INVESTMENT	0	0	0	٥	٥	0	0	o	0	0	0	o	o
DEPRECIATION BASE	0	0	o	0	0	0	C	0	Q	0	0	0	
DEPRECIATION EXPENSE	0	0	0	0	0	0	0	0	0	0	0	0	0
CUMULATIVE INVEST	0	٥	0	٥	0	٥	0	0	0	0	0	0	o
LESS: ACCUM. DEPR	0	0	0		0	0	0	0	0	0	0	0	0
	0	D	D	0	0	0	o	e	0	0	O	0	o
AVERAGE INVESTMENT	0	0	0	0	0	0	Q	q	Q	Q	٥	Q	Ē
RETURN ON AVG INVEST	0	0	0	0	0	D	٥	0	0	o	۵	0	o
RETURN REQUIREMENTS	0	٥	o	٥	0	0	0	σ	0	٥	0	0	0
TOTAL DEPR & RETURN	0	D	٥	o	0	0	0	o	o	٥	0	0	0

Exhibit No. _____ Docket No. 110004-EG St Joe Natural Gas Co. (DKS-1) - Pg 9 of 11

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ST JOE NATURAL GAS COMPANY, INC. CONSERVATION PROGRAM DESCRIPTION AND PROGRESS FOR MONTHS: JANUARY 2010 THROUGH DECEMBER 2010

PROGRAM TITLE: RESIDENTIAL NEW CONSTRUCTION PROGRAM

PROGRAM DESCRIPTION: THIS PROGRAM IS DESIGNED TO INCREASE THE NUMBER OF HIGH PRIORITY FIRM NATURAL GAS CUSTOMERS IN THE NEW CONSTRUCTION MARKET. IN-CENTIVES ARE OFFERED IN THE FORM OF CASH ALLOWANCES TO ASSIST BUILDERS IN DEFRAYING THE ADDITIONAL COSTS ASSOCIATED WITH NATUR/ GAS INSTALLATIONS.

APPLIANCES	ALLOWANCE
GAS WATER HEATING GAS HEATING GAS CLOTHES DRYER GAS RANGE GAS TANKLESS W/H	\$350.00 \$500.00 \$100.00 \$150.00 \$550.00 \$1,650.00

PROGRAM ACCOMPLISHMENTS: PLANNED WATER HEATING	2
PLANNED HEATING SYSTEM	2
PLANNED CLOTHES DRYER	5
PLANNED GAS RANGE	6
PLANNED GAS TANKLESS V	13

PROGRAM FISCAL EXPENDITURI ACTUAL EXPEND. W/O INTE	\$7,650
PROGRAM PROGRESS SUMMAR INSTALLED WATER HEATEF	1
INSTALLED HEATING SYSTE	2
INSTALLED CLOTHES DRYE	3
INSTALLED GAS RANGE	4
INSTALLED GAS TANKLESS	12

Exhibit No. _____ Docket No. 110004-EG St Joe Natural Gas Co. (DKS-1) - Pg 10 of 11

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ST JOE NATURAL GAS COMPANY, INC. CONSERVATION PROGRAM DESCRIPTION AND PROGRESS FOR MONTHS: JANUARY 2010 THROUGH DECEMBER 2010

PROGRAM TITLE: RESIDENTIAL APPLIANCE REPLACEMENT PROGRAM

PROGRAM DESCRIPTION: THIS PROGRAM WILL ENCOURAGE THE REPLACEMENT OF INEFFICIENT ELEC RESIDENTIAL APPLIANCES WITH NEW NATURAL GAS APPLIANCES. IT WILL A PROVIDE INCREASED INCENTIVES FOR THE REPLACEMENT OF NON-GAS WAT HEATING, HEATING APPLIANCES, AND NEW INCENTIVES FOR GAS COOKING, (DRYING, AND TANKLESS WATER HEATING APPLIANCES.

APPLIANCES	ALLOWANCE
GAS WATER HEATING	\$500.00
GAS HEATING	\$725.00
GAS CLOTHES DRYER	\$150.00
GAS RANGE	\$200.00
GAS TANKLESS W/H	\$675.00
	\$2,250.00

PROGRAM ACCOMPLISHMENTS: PLANNED WATER HEATING	20
PLANNED HEATING SYSTEM	4
PLANNED CLOTHES DRYER	3
PLANNED GAS RANGE	8
PLANNED GAS TANKLESS V	10

PROGRAM FISCAL EXPENDITURI ACTUAL EXPEND. W/O INTE \$21,225

PROGRAM PROGRESS SUMMAR INSTALLED WATER HEATEF	23
INSTALLED HEATING SYSTE	2
INSTALLED CLOTHES DRYE	9
INSTALLED GAS RANGE	17
INSTALLED GAS TANKLESS	10

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ST JOE NATURAL GAS COMPANY, INC. CONSERVATION PROGRAM DESCRIPTION AND PROGRESS FOR MONTHS: JANUARY 2010 THROUGH DECEMBER 2010

PROGRAM TITLE: RESIDENTIAL APPLIANCE RETENTION PROGRAM

PROGRAM DESCRIPTION: THIS PROGRAM WILL PROVIDE ALLOWANCES FOR CUSTOMERS WHO CHOOS REPLACE THEIR EXISTING NATURAL GAS STORAGE TANKS AND TANKLESS W. HEATERS, HEATING SYSTEMS, COOKING AND CLOTHES DRYING APPLIANCES NEWER EFFICIENT NATURAL GAS MODELS.

APPLIANCES ALLOWANCE

GAS WATER HEATING	\$350.00
GAS HEATING	\$500.00
GAS CLOTHES DRYER	\$100.00
GAS RANGE	\$100.00
GAS TANKLESS W/H	\$550.00
	\$1,600.00

PROGRAM ACCOMPLISHMENTS: PLANNED WATER HEATING	175
PLANNED HEATING SYSTEM	55
PLANNED CLOTHES DRYER	27
PLANNED GAS RANGE	38
PLANNED GAS TANKLESS V	15

PROGRAM FISCAL EXPENDITURI ACTUAL EXPEND. W/O INTE \$141,200

PROGRAM PROGRESS SUMMAR INSTALLED WATER HEATEF	174
INSTALLED HEATING SYSTE	56
INSTALLED CLOTHES DRYE	31

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INSTALLED GAS RANGE	75

INSTALLED GAS TANKLESS 14