## State of Florida



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-M-E-M-O-R-A-N-D-U-M-

COMMISSION

DATE:

July 22, 2011

TO:

RE:

All Parties of Record & Interested Persons

FROM:

Anna Norris, Senior Attorney, Office of the General Counsel

•

Docket No. 110194-EI - Petition by Florida Power & Light Company for approval

of amendment to economic development rider rate schedule and new existing

facility economic development rider rate schedule.

Please place the attached correspondence in the above-referenced docket file.

Thank you.

DOCUMENT NUMBER-DATE

05077 JUL 22 =

FPSC-COMMISSION CLERK

## YOUNG VAN ASSENDERP, P.A.

#### ATTORNEYS AT LAW

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July 21, 2011

### BY ELECTRONIC MAIL

Anna Norris, Esquire Division of Legal Services Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0850

Re: FPL's Economic Development Rider, Docket No. 110194-EI

Dear Ms. Norris:

As we have discussed, I represent Wal-Mart Stores, Inc., the leading national retailer, in connection with Wal-Mart's interests in Florida Power & Light Company's proposed Economic Development Rider, which is the subject of PSC Docket No. 110194-EI. Wal-Mart supports the immediate implementation of FPL's proposed Economic Development Rider ("EDR"), and the companion Existing Facility Economic Development Rider ("EFEDR"). I write today to request that the PSC Staff and the Commissioners consider what Wal-Mart believes is an enhancement to these tariffs that will further promote the economic development and job creation purposes of FPL's EDR proposals.

Specifically, Wal-Mart asks that the Commission approve FPL's proposed EDR and EFEDR, with the modification that the billing demand eligibility criterion be reduced from 500 kilowatts to 350 kilowatts. Wal-Mart is a recognized leader in the implementation of energy efficiency and peak load reduction measures and believes its proposed modification is consistent with FPL's overarching goals of stimulating economic development, creating jobs, and promoting the efficient use of energy. As such, this modification would make these tariff riders a significant factor in Wal-Mart's decisions to locate new stores in FPL's service area in Florida.

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Of Counsel Attorneys:

Joseph W. Landers, Jr.

Philip S. Parsons

This modification would be available to all of FPL's customers who meet the tariff's eligibility criteria, and would accordingly be expected to promote additional economic development and job creation in Florida. Although Wal-Mart is not proposing any modifications to the job creation criterion in the riders, Wal-Mart stores employ significantly more than 10 full-time employees per 500 kilowatts of demand, and so this proposed modification will significantly further the economic growth and job development purposes of FPL's proposals.

I have conferred with FPL management and legal personnel, and I can fairly represent that FPL is agreeable with Wal-Mart's proposed modification to FPL's proposed EDR and EFEDR tariffs as long as there is no delay in the Commission's approval of the new economic development rates. Moreover, I understand that FPL has communicated its position to you, that FPL has provided updated responses to relevant interrogatories propounded by the Commission Staff in this docket, and that FPL has also provided sample tariff sheets reflecting the 350 kW eligibility threshold.

Because the proposed modification is consistent with the purposes of FPL's proposals, and FPL is agreeable to Wal-Mart's proposal so long as it does not delay the Commission's approval, Wal-Mart respectfully asks that the Commission consider its proposal, along with FPL's revised tariff sheets, at its agenda conference on July 26, 2011, and approve FPL's proposed Economic Development Rider and Existing Facility Economic Development Rider at that agenda conference, with the 350 kW threshold modification included.

Thank you very much for your consideration. If you have any questions, please call me any time.

Cordially yours,

Robert Scheffel Wr

YOUNG VAN ASSENDERP, P.A.

Attorneys for Wal-Mart Stores, Inc.