

Writer's Direct Dial Number: (850) 521-1706
Writer's E-Mail Address: bkeating@gunster.com

September 19, 2012

HAND DELIVERY

Ms. Ann Cole
Commission Clerk
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0850

RECEIVED- FPSC
12 SEP 19 PM 3:40
COMMISSION
CLERK

Re: Docket No. 120004-GU – Natural Gas Conservation Cost Recovery Clause

Dear Ms. Cole:

Attached for filing, please find the original and 15 copies of the Direct Testimony and Revised Exhibit MDN-4 of Ms. Michelle Napier, submitted in the referenced Docket on behalf of Florida Public Utilities Company-Indiantown Division, along with the original and 15 copies of the Company's Petition for Approval of Revised Conservation Cost Recovery Factors. Also enclosed for filing is a CD containing the filed schedules in native format.

Thank you for your assistance with this filing. As always, please don't hesitate to let me know if you have any questions whatsoever.

Sincerely,



Beth Keating
Gunster, Yoakley & Stewart, P.A.
215 South Monroe St., Suite 601
Tallahassee, FL 32301
(850) 521-1706

COM	5
AFD	6+0
APA	1
ECO	1
ENG	1
GCL	1
IDM	1
TEL	1
CLK	1

MEK
cc: Parties of Record

DOCUMENT NUMBER-DATE

06305 SEP 19 12

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Natural Gas Conservation Cost)
Recovery)
_____)

Docket No. 120004-GU
Filed: September 19, 2012

**PETITION OF FLORIDA PUBLIC UTILITIES COMPANY-INDIANTOWN
DIVISION FOR APPROVAL OF REVISED CONSERVATION COST RECOVERY
FACTORS**

The Florida Public Utilities Company – Indiantown Division (“Indiantown” or “the Company”) hereby hereby petitions the Commission for Approval of the Company’s **revised** conservation cost recovery factors for the period January 1, 2013 through December 31, 2013. The Company has revised its projections to eliminate programs anticipated, but not yet filed for Commission approval. In support thereof, the Company says:

1. The Company is a natural gas utility with its principal office located at:

Florida Public Utilities Company – Indiantown Division
1641 Worthington Road, Suite 220
West Palm Beach, FL 33409-6703

2. The name and mailing address of the persons authorized to receive notices are:

Beth Keating
Gunster, Yoakley & Stewart, P.A.
215 South Monroe St., Suite 618
Tallahassee, FL 32301
(850) 521-1706

Cheryl Martin
Florida Public Utilities Company –
Indiantown Division
1641 Worthington Road, Suite 220
West Palm Beach, FL 33409-6703

For the period January 1, 2013 through December 31, 2013, Indiantown projects its total incremental conservation costs to be **\$11,100** (Schedule C-2). Indiantown’s true-up for the period January 1, 2012 through December 31, 2012, is an over-recovery of \$9,774, resulting

DOCUMENT NUMBER-DATE

06305 SEP 19 2012

FPSC-COMMISSION CLERK

in a total of \$1,326, of conservation costs to be recovered during the January 1, 2013 through December 31, 2013 period.

3. When the required true-up and projected expenditures are spread over the Company's rate classes, excluding customers who are on market-based rates, and then dividing this result by the projected gas throughput for the period by rate class, and expanding for taxes, the required conservation cost recovery factors for the period January 1, 2013 through December 31, 2013, are:

Rate Class	ECCR Factor
TS-1	0.212 cents/therm
TS-2	0.035 cents/therm
TS-3	0.132 cents/therm
TS-4	0.013 cents/therm

4. The Company's calculation of the Conservation Cost Recovery Factors is consistent with the Commission's methodology, and supported by the Direct Testimony of Michelle Napier, and Schedules C-1 through C-3, which are included in Revised Exhibit No. (MDN-4).

WHEREFORE, the Florida Public Utilities Company – Indiantown Division requests that its Conservation Cost Recovery Factors for the period January 1, 2013 through December 31, 2013 be approved.



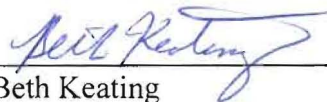
Beth Keating
Gunster, Yoakley & Stewart, P.A.
215 South Monroe St., Suite 601
Tallahassee, FL 32301

*Attorneys for Florida Public Utilities
Company – Indiantown Division*

CERTIFICATE OF SERVICE

I HEREBY CERTIFY that a true and correct copy of the Petition of the Florida Public Utilities Company – Indiantown Division, as well as the Direct Testimony and Exhibits of Michelle Napier, has been furnished by U.S. Mail to the following parties of record this 19th day of September, 2012:

Florida Public Utilities Company Cheryl Martin/Aleida Socarras 1641 Worthington Road, Suite 220 West Palm Beach, FL 33409-6703	MacFarlane Ferguson Law Firm Ansley Watson, Jr. P.O. Box 1531 Tampa, FL 33601-1531
Messer Law Firm Norman H. Horton, Jr. P.O. Box 15579 Tallahassee, FL 32317	Office of Public Counsel J.R. Kelly/Patricia Christensen c/o The Florida Legislature 111 West Madison Street Room 812 Tallahassee, FL 32399-1400
Peoples Gas System Paula Brown P.O. Box 111 Tampa, FL 33601-0111	St. Joe Natural Gas Company, Inc. Mr. Stuart L. Shoaf P.O. Box 549 Port St. Joe, FL 32457-0549
Sebring Gas System, Inc. Jerry H. Melendy, Jr. 3515 U.S. Highway 27 South Sebring, FL 33870	AGL Resources Inc. Elizabeth Wade/Brian Sulmonetti Ten Peachtree Place Location 1470 Atlanta, GA 30309
Florida City Gas Carolyn Bermudez 933 East 25 th Street Hialeah, FL 33013-3498	Jennifer Crawford/Pauline Robinson Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399
Florida Division of Chesapeake Utilities Corporation Cheryl Martin 1641 Worthington Road, Suite 220 West Palm Beach, FL 33409-6703	


 Beth Keating
 Gunster, Yoakley & Stewart, P.A.
 215 South Monroe St., Suite 601
 Tallahassee, FL 32301

BEFORE THE
FLORIDA PUBLIC SERVICE COMMISSION
DOCKET NO. 120004-GU
DETERMINATION OF CONSERVATION COSTS RECOVERY FACTOR

Revised Direct Testimony of
Michelle D. Napier
On Behalf of
FLORIDA PUBLIC UTILITIES COMPANY
INDIANTOWN NATURAL GAS DIVISION

1

2 **Q. Please state your name and business address.**

3 A. Michelle D. Napier. My business address is 1641 Worthington Road, Suite
4 220, West Palm Beach, Florida 33409.

5 **Q. By whom are you employed and in what capacity?**

6 A. I am employed by Florida Public Utilities Company (FPUC) as the Senior
7 Regulatory Analyst.

8 **Q. Can you please provide a brief overview of your educational and**
9 **employment background?**

10 A. I graduated from University of South Florida in 1986 with a BS degree in
11 Finance. I have been employed with FPUC since 1987. During my
12 employment at FPUC, I have performed various roles and functions in
13 accounting, management and most recently, regulatory accounting (PGA,
14 conservation, surveillance reports, regulatory reporting).

15 **Q. What is the purpose of your testimony at this time?**

16 A. To advise the Commission as to the Conservation Cost Recovery Clause
17 Calculation for the period January 2013 through December 2013.

18 **Q. Have you included descriptions and summary information on the**
19 **Conservation Programs currently approved and available to your**

1 **customers for the Indiantown Natural Gas Division?**

2 A. Yes, the Company has included summaries of the approved conservation
3 programs currently available to our customers in C-4 of Revised Exhibit
4 MDN-4.

5 **Q. Has the Company prepared summaries of the Company's Conservation
6 Programs and the Costs associated with these Programs?**

7 A. Yes, the Company's Energy Conservation Manager, Kira Lake, prepared the
8 summaries of the Company's Conservation Programs and costs associated
9 with these programs in C-4 of Revised Exhibit MDN-4.

10 **Q. What are the total projected costs for the period January 2013 through
11 December 2013 in the Indiantown Natural Gas Division?**

12 A. The total projected Conservation Program Costs are \$11,100, which includes
13 projected costs for the new proposed Conservation Programs. Please see
14 Schedule C-2, page 2, for the programmatic and functional breakdown of
15 these total costs.

16 **Q. What is the true-up for the period January 2012 through December
17 2012?**

18 A. As reflected in the Schedule C-3, Page 4 of 5, the True-up amount for the
19 Indiantown Natural Gas Division is an over-recovery of \$9,774.

20 **Q. What are the resulting net total projected conservation costs to be
21 recovered during this projection period?**

22 A. The total costs to be recovered are \$1,326.

23 **Q. What is the Conservation Adjustment Factor necessary to recover these
24 projected net total costs?**

1 A. The Conservation Adjustment Factors per therm for the Indiantown Natural
2 Gas Division are:

3 TS1 \$.00212

4 TS2 \$.00035

5 TS3 \$.00132

6 TS4 \$.00013

7 **Q. Are there any exhibits that you wish to sponsor in this proceeding?**

8 A. Yes. I wish to sponsor as Exhibits Schedules C-1, C-2, C-3, and C-4 (Revised
9 Composite Prehearing Identification Number MDN-4), which have been filed
10 with this testimony.

11 **Q. Does this conclude your testimony?**

12 A. Yes.

FLORIDA PUBLIC UTILITIES COMPANY
 INDIANTOWN NATURAL GAS DIVISION
 ENERGY CONSERVATION ADJUSTMENT
 SUMMARY OF COST RECOVERY CLAUSE CALCULATION
 JANUARY 2013 THROUGH DECEMBER 2013

1. TOTAL INCREMENTAL COSTS (SCHEDULE C-2, PAGE 1)	\$ 11,100
2. TRUE-UP (SCHEDULE C-3, PAGE 4, LINE 11)	\$ (9,774)
3. TOTAL (LINE 1 AND LINE 2)	\$ 1,326

RATE SCHEDULE	BILLS	THERMS	CUSTOMER & DEMAND CHARGE	TRANSPORTATION CHARGE	TOTAL CUSTOMER & TRANSPORTATION REVENUE	ECCR REVENUES	ECCR AS % OF TOTAL REVENUES	DOLLARS PER THERM	TAX FACTOR	CONSERV FACTOR
TS1	8,208	142,710	73,872	53,994	127,866	301	0.23508%	\$ 0.00211	1.00503	\$ 0.00212
TS2	290	81,963	7,250	4,723	11,973	28	0.23508%	\$ 0.00034	1.00503	\$ 0.00035
TS3	17	1,994	1,020	95	1,115	3	0.23508%	\$ 0.00131	1.00503	\$ 0.00132
TS4	24	7,537,802	128,378	294,728	423,106	995	0.23508%	\$ 0.00013	1.00503	\$ 0.00013
TOTAL	8,539	7,764,469	210,520	353,541	564,060	1,326				

EXHIBIT NO. _____
 DOCKET NO. 120004-GU
 FLORIDA PUBLIC UTILITIES COMPANY
 (REVISED MDN-4)
 PAGE 1 OF 12

FLORIDA PUBLIC UTILITIES COMPANY
 INDIANTOWN NATURAL GAS DIVISION
 ESTIMATED CONSERVATION PROGRAM COSTS BY PROGRAM BY MONTH
 JANUARY 2013 THROUGH DECEMBER 2013

PROGRAM	JAN 2013	FEB 2013	MAR 2013	APR 2013	MAY 2013	JUN 2013	JUL 2013	AUG 2013	SEP 2013	OCT 2013	NOV 2013	DEC 2013	TOTAL
1 RESIDENTIAL NEW CONSTRUCTION	0	0	0	0	0	0	0	0	0	0	0	0	0
2 RESIDENTIAL APPLIANCE REPLACEMENT	167	167	167	167	167	167	167	167	167	167	167	163	2,000
3 CONSERVATION EDUCATION	217	217	217	217	217	217	217	217	217	217	217	213	2,600
4 RESIDENTIAL APPLIANCE RETENTION	250	250	250	250	250	250	250	250	250	250	250	250	3,000
5 COMMON	292	292	292	292	292	292	292	292	292	292	292	288	3,500
6	0	0	0	0	0	0	0	0	0	0	0	0	0
7	0	0	0	0	0	0	0	0	0	0	0	0	0
8	0	0	0	0	0	0	0	0	0	0	0	0	0
9	0	0	0	0	0	0	0	0	0	0	0	0	0
10	0	0	0	0	0	0	0	0	0	0	0	0	0
11	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL ALL PROGRAMS	926	926	926	926	926	926	926	926	926	926	926	914	11,100

EXHIBIT NO _____
 DOCKET NO. 120004-GU
 FLORIDA PUBLIC UTILITIES COMPANY
 (REVISED MDN-4)
 PAGE 2 OF 12

FLORIDA PUBLIC UTILITIES COMPANY
INDIANTOWN NATURAL GAS DIVISION
ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM
JANUARY 2013 THROUGH DECEMBER 2013

PROGRAM	CAPITAL INVEST	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISE	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
1 RESIDENTIAL NEW CONSTRUCTION	0	0	0	0	0	0	0	0	0
2 RESIDENTIAL APPLIANCE REPLACEMENT	0	0	0	1,000	1,000	0	0	0	2,000
3 CONSERVATION EDUCATION	0	0	0	2,500	0	0	0	100	2,600
4 RESIDENTIAL APPLIANCE RETENTION	0	0	0	1,000	2,000	0	0	0	3,000
5 COMMON	0	0	0	0	0	3,000	0	500	3,500
6	0	0	0	0	0	0	0	0	0
7	0	0	0	0	0	0	0	0	0
8	0	0	0	0	0	0	0	0	0
9	0	0	0	0	0	0	0	0	0
10	0	0	0	0	0	0	0	0	0
11	0	0	0	0	0	0	0	0	0
PROGRAM COSTS	<u>0</u>	<u>0</u>	<u>0</u>	<u>4,500</u>	<u>3,000</u>	<u>3,000</u>	<u>0</u>	<u>600</u>	<u>11,100</u>

EXHIBIT NO. _____
DOCKET NO. 120004-GU
FLORIDA PUBLIC UTILITIES COMPANY
(REVISED MDN-4)
PAGE 3 OF 12

FLORIDA PUBLIC UTILITIES COMPANY
INDIANTOWN NATURAL GAS DIVISION
ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM
ACTUAL JANUARY 2012 THROUGH JULY 2012; ESTIMATED AUGUST 2012 THROUGH DECEMBER 2012

PROGRAM	CAPITAL INVEST	PAYROLL & BENEFITS	MATERLS. & SUPPLIES	ADVERT	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
1 RESIDENTIAL NEW CONSTRUCTION									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	416	0	0	416
C. TOTAL	0	0	0	0	0	416	0	0	416
2 RESIDENTIAL APPLIANCE REPLACEMENT									
A. ACTUAL	0	0	0	125	0	0	0	0	125
B. ESTIMATED	0	0	0	0	310	416	0	0	726
C. TOTAL	0	0	0	125	310	416	0	0	851
3 CONSERVATION EDUCATION									
A. ACTUAL	0	0	0	0	0	0	0	52	52
B. ESTIMATED	0	0	0	1,900	0	0	0	0	1,900
C. TOTAL	0	0	0	1,900	0	0	0	52	1,952
4 RESIDENTIAL APPLIANCE RETENTION									
A. ACTUAL	0	0	0	125	1,050	0	0	0	1,175
B. ESTIMATED	0	0	0	0	2,290	420	0	0	2,710
C. TOTAL	0	0	0	125	3,340	420	0	0	3,885
5 COMMON									
A. ACTUAL	0	0	0	0	0	1,523	0	0	1,523
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	1,523	0	0	1,523
6									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
SUB-TOTAL	0	0	0	2,150	3,650	2,775	0	52	8,627

FLORIDA PUBLIC UTILITIES COMPANY
INDIANTOWN NATURAL GAS DIVISION
ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM
ACTUAL JANUARY 2012 THROUGH JULY 2012; ESTIMATED AUGUST 2012 THROUGH DECEMBER 2012

PROGRAM NAME	CAPITAL INVEST	PAYROLL & BENEFITS	MATERLS. & SUPPLIES	ADVERT	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
SUB-TOTAL - PREVIOUS PAGE	0	0	0	2,150	3,650	2,775	0	52	8,627
7									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
10									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
12									
A. ACTUAL (JAN-JUL)	0	0	0	0	0	0	0	0	0
B. ESTIMATED (AUG-DEC)	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
13									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
14									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
TOTAL	<u>0</u>	<u>0</u>	<u>0</u>	<u>2,150</u>	<u>3,650</u>	<u>2,775</u>	<u>0</u>	<u>52</u>	<u>8,627</u>

EXHIBIT NO. _____
DOCKET NO. 120004-GU
FLORIDA PUBLIC UTILITIES COMPANY
(REVISED MDN-4)
PAGE 5 OF 12

FLORIDA PUBLIC UTILITIES COMPANY
INDIANTOWN NATURAL GAS DIVISION
CONSERVATION PROGRAM COSTS BY PROGRAM
ACTUAL/ESTIMATED

ACTUAL JANUARY 2012 THROUGH JULY 2012; ESTIMATED AUGUST 2012 THROUGH DECEMBER 2012

PROGRAM NAME	----- ACTUAL -----							--- PROJECTION ---					TOTAL
	JAN 2012	FEB 2012	MAR 2012	APR 2012	MAY 2012	JUN 2012	JUL 2012	AUG 2012	SEP 2012	OCT 2012	NOV 2012	DEC 2012	
RESIDENTIAL NEW CONSTRUCTION	0	0	0	0	0	0	0	83	83	83	83	84	416
RESIDENTIAL APPLIANCE REPLACEMENT	0	0	0	0	0	125	0	145	145	145	145	146	851
CONSERVATION EDUCATION	0	0	0	26	8	9	9	380	380	380	380	380	1,952
RESIDENTIAL APPLIANCE RETENTION	0	0	0	700	350	125	0	542	542	542	542	542	3,885
COMMON	0	0	0	0	1,407	0	116	0	0	0	0	0	1,523
	0	0	0	0	0	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL ALL PROGRAMS	0	0	0	726	1,765	259	125	1,150	1,150	1,150	1,150	1,152	8,627

EXHIBIT NO. _____
DOCKET NO. 120004-GU
FLORIDA PUBLIC UTILITIES COMPANY
(REVISED MDN-4)
PAGE 6 OF 12

FLORIDA PUBLIC UTILITIES COMPANY
INDIANTOWN NATURAL GAS DIVISION
ENERGY CONSERVATION ADJUSTMENT
ACTUAL JANUARY 2012 THROUGH JULY 2012; ESTIMATED AUGUST 2012 THROUGH DECEMBER 2012

	----- ACTUAL -----							--- PROJECTION ---					TOTAL
	JAN 2012	FEB 2012	MAR 2012	APR 2012	MAY 2012	JUN 2012	JUL 2012	AUG 2012	SEP 2012	OCT 2012	NOV 2012	DEC 2012	
CONSERVATION REVS.													
RCS AUDIT FEES	0	0	0	0	0	0	0	0	0	0	0	0	0
OTHER PROG. REV.	0	0	0	0	0	0	0	0	0	0	0	0	0
CONSERV. ADJ REV. (NET OF REV TAXES)	(1,228)	204	(261)	(1,194)	(566)	0	(332)	(277)	(277)	(277)	(277)	(277)	(4,762)
TOTAL REVENUES	(1,228)	204	(261)	(1,194)	(566)	0	(332)	(277)	(277)	(277)	(277)	(277)	(4,762)
PRIOR PERIOD TRUE-UP NOT APPLIC. TO PERIOD	(1,137)	(1,135)	(1,135)	(1,135)	(1,135)	(1,135)	(1,135)	(1,135)	(1,135)	(1,135)	(1,135)	(1,135)	(13,622)
CONSERVATION REVS. APPLIC. TO PERIOD	(2,365)	(931)	(1,396)	(2,329)	(1,701)	(1,135)	(1,467)	(1,412)	(1,412)	(1,412)	(1,412)	(1,412)	(18,384)
CONSERVATION EXPS. (FORM C-3, PAGE 3)	0	0	0	726	1,765	259	125	1,150	1,150	1,150	1,150	1,152	8,627
TRUE-UP THIS PERIOD	(2,365)	(931)	(1,396)	(1,603)	64	(876)	(1,342)	(262)	(262)	(262)	(262)	(260)	(9,757)
INTEREST THIS PERIOD (C-3, PAGE 5)	(1)	(1)	(1)	(2)	(2)	(2)	(2)	(2)	(1)	(1)	(1)	(1)	(17)
TRUE-UP & INT. BEG. OF MONTH	(13,622)	(14,851)	(14,648)	(14,910)	(15,380)	(14,183)	(13,926)	(14,135)	(13,264)	(12,392)	(11,520)	(10,648)	(13,622)
PRIOR TRUE-UP COLLECT./(REFUND.)	1,137	1,135	1,135	1,135	1,135	1,135	1,135	1,135	1,135	1,135	1,135	1,135	13,622
Audit Adj. - Prior period													0
END OF PERIOD TOTAL NET TRUE-UP	(14,851)	(14,648)	(14,910)	(15,380)	(14,183)	(13,926)	(14,135)	(13,264)	(12,392)	(11,520)	(10,648)	(9,774)	(9,774)

EXHIBIT NO. _____
DOCKET NO. 120004-GU
FLORIDA PUBLIC UTILITIES COMPANY
(REVISED MDN-4)
PAGE 7 OF 12

FLORIDA PUBLIC UTILITIES COMPANY
INDIANTOWN NATURAL GAS DIVISION
CALCULATION OF TRUE-UP AND INTEREST PROVISION
ACTUAL JANUARY 2012 THROUGH JULY 2012; ESTIMATED AUGUST 2012 THROUGH DECEMBER 2012

	----- ACTUAL -----							--- PROJECTION ---					TOTAL
	JAN 2012	FEB 2012	MAR 2012	APR 2012	MAY 2012	JUN 2012	JUL 2012	AUG 2012	SEP 2012	OCT 2012	NOV 2012	DEC 2012	
INTEREST PROVISION													
BEGINNING TRUE-UP	(13,622)	(14,851)	(14,648)	(14,910)	(15,380)	(14,183)	(13,926)	(14,135)	(13,264)	(12,392)	(11,520)	(10,648)	
END. T-UP BEFORE INT.	(14,850)	(14,647)	(14,909)	(15,378)	(14,181)	(13,924)	(14,133)	(13,262)	(12,391)	(11,519)	(10,647)	(9,773)	
TOT. BEG. & END. T-UP	(28,472)	(29,498)	(29,557)	(30,288)	(29,561)	(28,107)	(28,059)	(27,397)	(25,655)	(23,911)	(22,167)	(20,421)	
AVERAGE TRUE-UP	(14,236)	(14,749)	(14,779)	(15,144)	(14,781)	(14,054)	(14,030)	(13,699)	(12,828)	(11,956)	(11,084)	(10,211)	
INT. RATE-FIRST DAY OF REPORTING BUS. MTH	0.07%	0.08%	0.13%	0.11%	0.13%	0.12%	0.15%	0.14%	0.14%	0.14%	0.14%	0.14%	
INT. RATE-FIRST DAY OF SUBSEQUENT BUS. MTH	0.08%	0.13%	0.11%	0.13%	0.12%	0.15%	0.14%	0.14%	0.14%	0.14%	0.14%	0.14%	
TOTAL	0.15%	0.21%	0.24%	0.24%	0.25%	0.27%	0.29%	0.28%	0.28%	0.28%	0.28%	0.28%	
AVG INTEREST RATE	0.08%	0.11%	0.12%	0.12%	0.13%	0.14%	0.15%	0.14%	0.14%	0.14%	0.14%	0.14%	
MONTHLY AVG. RATE	0.01%	0.01%	0.01%	0.01%	0.01%	0.01%	0.01%	0.01%	0.01%	0.01%	0.01%	0.01%	
INTEREST PROVISION	(\$1)	(\$1)	(\$1)	(\$2)	(\$2)	(\$2)	(\$2)	(\$2)	(\$1)	(\$1)	(\$1)	(\$1)	(\$17)

EXHIBIT NO. _____
DOCKET NO. 120004-GU
FLORIDA PUBLIC UTILITIES COMPANY
(REVISED MDN-4)
PAGE 8 OF 12

Schedule C-4

Page 1 of 7

**Florida Public Utilities Company - Indiantown Division
Program Description and Progress**

Program Title:

Residential New Construction Program

Program Description:

This program is designed to increase the overall penetration of natural gas in the single family and multi-family residential construction markets of the Company's service territory by expanding consumer energy options in new homes. Incentives are offered to any home builder or developer who installs the below listed energy efficient appliances.

Current Approved Allowances:

- \$350 Gas Storage Tank Water Heating
- \$400 High Efficiency Gas Storage Tank Water Heating
- \$550 Gas Tankless Water Heating
- \$500 Gas Heating
- \$150 Gas Cooking
- \$100 Gas Clothes Drying

Program Projections:

For the twelve-month period of January to December 2013, the Company estimates that 0 new single and multi family homes will be connected to its natural gas system. Fiscal expenditures for 2013 are projected to be \$0.

Program Activity and Expenditures:

During the seven-month reporting period of January through July 2012, 0 new home allowances were paid and actual expenditures for this program totaled \$0. For August through December 2012, the Company projects that 0 new homes will qualify for allowances. Annual expenditures for 2012 are estimated at \$416.

Exhibit No. _____
Docket No. 120004-GU
Florida Public Utilities Company
Indiantown Division
(REVISED MDN-4)
Page 9 of 12

Schedule C-4

Page 2 of 7

**Florida Public Utilities Company - Indiantown Division
Program Description and Progress**

Program Title:

Residential Appliance Replacement Program

Program Description:

This program is designed to encourage the replacement of inefficient non-natural gas residential appliances with energy efficient natural gas appliances. Incentives are offered for the replacement of non-gas water heating, heating, cooking, or clothes drying appliances through the purchase and/or lease of energy efficient natural gas appliances.

Current Approved Allowances:

\$500 Gas Storage Tank Water Heating
\$550 High Efficiency Gas Storage Tank Water Heating
\$675 Gas Tankless Water Heating
\$725 Gas Heating
\$200 Gas Cooking
\$150 Gas Clothes Drying

Program Projections:

For the twelve-month period of January to December 2013, the Company estimates that 3 natural gas appliances (limited to water heaters, furnaces or hydro heaters, ranges and dryers) will be connected to its natural gas system. Fiscal expenditures for 2013 are projected to be \$2,000.

Program Activity and Expenditures:

During the seven-month reporting period of January through July 2012, 0 appliance replacement allowances were paid and actual expenditures for this program totaled \$125. For the period August through December 2012, the Company projects that 1 appliance will qualify for allowances. Annual expenditures for 2012 are estimated at \$851.

Exhibit No. _____
Docket No. 120004-GU
Florida Public Utilities Company
Indiantown Division
(REVISED MDN-4)
Page 10 of 12

Schedule C-4

Page 3 of 7

**Florida Public Utilities Company - Indiantown Division
Program Description and Progress**

Program Title:

Residential Appliance Retention Program

Program Description:

The Company offers this program to existing customers to promote the retention of energy-efficient appliances and encourage the continued use of natural gas in the home. As an incentive to continue to provide substantial benefits to the customer and utilize our resources effectively, this program offers cash allowances to the customer.

Current Approved Allowances:

\$350	Gas Storage Tank Water Heating
\$400	High Efficiency Gas Storage Tank Water Heating
\$550	Gas Tankless Water Heating
\$500	Gas Heating
\$100	Gas Cooking
\$100	Gas Clothes Drying

Program Projections:

For the twelve-month period of January to December 2013, the Company estimates that 6 natural gas appliances (limited to water heaters, furnaces or hydro heaters, ranges and dryers) will be connected to its natural gas system. Fiscal expenditures for 2013 are projected to be \$3,000.

Program Fiscal Expenditures:

During the seven-month reporting period of January through July 2012, 3 appliance retention allowances were paid and actual expenditures for this program totaled \$1,175. For August through December 2012, the Company projects that 3 appliances will qualify for allowances. Annual expenses for 2012 are estimated at \$3,885.

Exhibit No. _____
Docket No. 120004-GU
Florida Public Utilities Company
Indiantown Division
(REVISED MDN-4)
Page 11 of 12

Schedule C-4

Page 4 of 7

**Florida Public Utilities Company - Indiantown Division
Program Description and Progress**

Program Title:

Conservation Education Program

Program Description:

The objective of this program is to inform consumers about the Company's energy conservation programs and provide general information on energy efficiency measures that will reduce energy consumption and cost.

Program Projections:

For the twelve-month period of January to December 2013, the Company estimates expenses of \$2,600 for this program.

Program Activity and Expenditures:

During the seven-month reporting period, January through July 2012, actual expenditures for this program were \$52. The Company projects that total expenditures will equal \$1,952 for the 2012 annual period.

The Company continues to communicate with several homebuilders, appliance retailers and contractors in its service area to provide information on its programs. A large percentage (estimated at 75%) of the Company's approximately 720 customers visit its office location in Indiantown to pay monthly bills. The Company's office staff personally describes the programs and allowance amounts to these customers. In addition, signage in the office has provided program and allowance information. In 2009, the Company began participation in the Get Gas Florida consumer education program supported by the Florida Natural Gas Association.

Exhibit No. _____
Docket No. 120004-GU
Florida Public Utilities Company
Indiantown Division
(REVISED MDN-4)
Page 12 of 12