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1 BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION 2 In the Matter of: 3 DOCKET NO. 130025-WU 4 APPLICATION FOR INCREASE IN 5 WATER RATES IN HIGHLANDS COUNTY BY PLACID LAKES UTILITIES, INC. 6 7 8 9 10 11 12 13 14 PROCEEDINGS: COMMISSION CONFERENCE AGENDA 15 ITEM NO. 8 16 COMMISSIONERS PARTICIPATING: CHAIRMAN RONALD A. BRISÉ COMMISSIONER LISA POLAK EDGAR 17 COMMISSIONER ART GRAHAM COMMISSIONER EDUARDO E. BALBIS 18 COMMISSIONER JULIE I. BROWN 19 DATE: Thursday, November 14, 2013 20 PLACE: Betty Easley Conference Center 21 Room 148 4075 Esplanade Way 22 Tallahassee, Florida 23 REPORTED BY: JANE FAUROT, RPR Official FPSC Reporter 24 (850) 413-6732 25

FLORIDA PUBLIC SERVICE COMMISSION

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	FROCEEDINGS
2	CHAIRMAN BRISÉ: Moving on to Item Number 8.
3	MS. ROBERTS: Commissioners, I'm Lydia Roberts
4	with Commission staff. Item Number 8 is an application
5	for an increase in water rates for Placid Lakes
6	Utilities, Incorporated, in Highlands County. The
7	utility has waived the five-month statutory deadline
8	from October 29th, 2013, to today, November the 14th,
9	2013, for the Commission to address the utility's
10	requested final rates.
11	Staff is recommending a revenue increase of
12	6.4 percent. Staff is prepared to answer any questions
13	the Commission may have at this time. Counsel for the
14	utility is here, Marty Friedman.
15	CHAIRMAN BRISÉ: All right. Thank you very
16	much.
17	Commissioners, any questions that you all
18	have, or who do you wish to hear from?
19	Commissioner Edgar.
20	COMMISSIONER EDGAR: Mr. Chairman, I would ask
21	that we hear from the utility initially, and then from
22	OPC, and then see where the discussion takes us.

I would ask d then from UPC, and then see where the discussion takes us.

CHAIRMAN BRISÉ: All right. Thank you.

Mr. Friedman.

MR. FRIEDMAN: Thank you, Mr. Chairman and

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Commissioners. Marty Friedman on behalf of Placid Lakes Utilities. And we just have a couple of issues that we have with the staff's recommendation.

The first issue is Issue Number 3 dealing with pro forma plant additions. The utility had asked for two that the staff has denied. One is an extra truck. The utility has been sharing a truck from its -- they need a four-wheel drive truck for part of their territory and have been sharing a truck with their parent company. And they had requested a pro forma adjustment to buy a new truck. We provided the staff -- they actually closed on buying this truck a couple of days before the staff recommendation was issued. So we did provide -- a little late, I did provide all of these comments to both Public Counsel and the staff.

They did buy this truck a couple of days before; it's purchased in the name of the utility. In response to a data request they stated that they need a four-wheel drive truck, and so we would request that the truck be included as a pro forma adjustment.

The second part is that they are replacing their meters, and the Commission has — the staff is recommending that you allow the pro forma for meters to be replaced in the next two years. I think that's primarily based on the fact that the statute, if you

recall, has got a provision that allows the Commission to grant pro forma capital projects and expenses up to 24 months unless the Commission decides otherwise.

Now, you have got that language that says unless the Commission decides otherwise, but it seems like everybody ignores that and just thinks of that 24 months as a black line deadline. And so we have recommended that that be extended to four years of meter replacements and have provided the financial information to the staff, the consequences of doing that, and we think that will certainly alleviate the necessity of having to file rate cases in a sooner -- or later rather than sooner basis, and I think matches what Commissioner Balbis says seems to be the norm in places other than regulated utilities that you have a longer planning horizon than a 24-month planning horizon.

The next issue would be Issue 12, which is rate case expense. And the staff knows that one of the main employees, Pam Brewer, is an employee that spends part of her time on the utility and part of her time with the parent company.

During a rate case, she is using her parent company time to work on utility business. She submitted an invoice; they wait until the end of the project to bill the parent company, or to bill the utility for the

parent company's employee time. And we did provide a copy of an invoice that the parent company provided to the utility accounting for her time, nonregular time, or the extra time that she has spent on the rate case. And the staff dealt with Ms. Brewer throughout this rate case and knows that she spent time on it, and to deny her any -- or to now deny any rate case expense for her time would be unreasonable.

The next issue is we do support the primary staff recommendation on the 401 plan for employees, and certainly are agreeable to filing whatever documentation, affidavits or whatever to substantiate that that 401 plan is actually going to be put into effect. And, you know, in today's society, even in today's marketplace, you need to keep good employees, and 401(k) plans are one of the benefits that companies generally use to encourage new employees, and to reward existing employees and to keep them from going elsewhere. And so that is a modest increase that we think is fair and reasonable, and we believe the Commission should support the primary recommendation.

The next issue is Issue 14 on the revenue requirement, and that dealt with just a calculation of the income tax expense as a result of the net revenue to the company. And we provided this to the Commission,

and our consultant believes that the correct number or correct percentage should be applied and that would result in a modest increase of about \$8,000 in the revenue requirement if you use the appropriate income tax calculation.

The last issue that I want to touch on is the rate structure. The staff has not recommended any repression adjustment. And although the rate increase is moderate, we think that in a community such as this that any price increase is going to result in a repression in usage and that there should be some repression adjustment allowed. And to deny any repression adjustment is going to just result in the company not earning its return and just means that it will have to be back here before you sooner rather than later.

Thank you.

CHAIRMAN BRISÉ: Thank you.

Office of Public Counsel, Mr. Reilly.

MR. REILLY: Thank you. Thank you,

Commissioner Brisé. Chairman Brisé, Commissioners, I'm

Steve Reilly with the Office of Public Counsel appearing

on behalf of the ratepayers. Also appearing is Tricia

Merchant with our office.

We understood the company had a number of

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issues with the recommendation. We're basically in a

posture of supporting staff's recommendation, and we'll

kind of defer to them to explain and defend the

recommendation and kind of make comments to support

that, if necessary, afterwards.

The only exception to that is on Issue 13

The only exception to that is on Issue 13 regarding the pro forma expenses. And in that regard we do support the alternative recommendation. So at the appropriate time, we would, you know, like to support that part of the staff's recommendation.

Thank you.

CHAIRMAN BRISÉ: All right. Thank you very much.

Commissioner Balbis, before we get into -okay. All right. So from what I heard, Issues 3, 12,
13, 14, and 15 were the primary issues of contention.

Okay. So let's begin to move through the items -- and 11 for Commissioner Balbis, as well. Okay. Any other issues that we want to highlight so that we are cognizant as we're moving through them?

All right. Let's go to Issue Number 1. And if you have a certain level of comfort that we can get through a certain set of items together, then feel free to do so.

Commissioner Graham.

COMMISSIONER GRAHAM: I move staff 1 recommendation on Issues 1 and 2. 2 COMMISSIONER BROWN: Second. 3 CHAIRMAN BRISÉ: Okay. It has been moved and 4 seconded. Any further comments? 5 Seeing none, all in favor say aye. 6 7 (Vote taken.) CHAIRMAN BRISÉ: All right. Thank you very 8 9 much. 10 Moving on to Issue Number 3. 11 COMMISSIONER EDGAR: Mr. Chairman, could we ask staff to address the issues that the utility 12 13 representative raised? CHAIRMAN BRISÉ: Sure. Mr. Fletcher. 14 15 MR. FLETCHER: Yes. Commissioner, Bart Fletcher on behalf of Commission staff. 16 17 With regards to the utility's concerns on Issue 3, they were two-fold. One regarding the purchase 18 19 of the new truck that was purchased a few days before the filing of staff's recommendation. Staff, if we had 20 some kind of maybe affidavit from the utility regarding 21 22 what percentage of use for the utility of that truck was going to be, whether 100 percent, or like it was in the 23 old truck, whether it was going to be split time, staff 24 25 would recommend a portion of that truck be allowed in

1 rate base and recovery through the customers.

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As for the meters, we stand by our recommendation based on basically the Commission's history regarding previously approved amounts for meter installations in the 2001 limited proceeding. The Commission-approved costs for 843 meters that totaled \$105,000-plus, and they had a completion rate of only 44 percent. So basically what staff did in its recommendation is utilized the board of director's minutes and their approval of six meters per month, and we stand by our recommendation and limit it to the 24-month period for Issue 3.

Would you like me to address -- just hold up here and address the other concerns as we get to the other issues, Chairman?

CHAIRMAN BRISÉ: Right. As we get to the other issues, you can address those.

MR. FLETCHER: Thank you.

CHAIRMAN BRISÉ: Okay. Commissioners, any questions or comments?

Commissioner Balbis.

COMMISSIONER BALBIS: Thank you. I have a question for Mr. Friedman concerning the meter replacement program. The existing meters, in staff's recommendation it indicates they're over 30 years old,

so I assume those are not radio read devices, correct? 1 MR. FRIEDMAN: That's correct. I think they 2 are replacing them with radio read devices. 3 COMMISSIONER BALBIS: Okay. What adjustments 4 did you make to your O&M expense? Because I would 5 assume that you are able to read the meters more 6 7 effectively and efficiently with less staff. Were there any adjustments made to O&M? 8 9 MR. FRIEDMAN: Nobody raised the issue, and I don't know if there was or not. 10 COMMISSIONER BALBIS: And, staff, the same 11 12 question to you. Were there any adjustments, any 13 anticipated benefits of replacing the meters? 14 MR. FLETCHER: There were none quantified by 15 the utility. COMMISSIONER BALBIS: Okay. And to follow up 16 17 on that, I guess for Mr. Friedman, the existing meters, were there indications that the meters weren't reading 18 19 correctly on the old meters, or was it simply to 20 identify any of these potential backflow issues? MR. FRIEDMAN: I mean, they replaced meters as 21 22 they break. That's different than a program to just replace the old meters just to replace the old meters. 23 There's a meter replacement program. That's not the 24

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same as saying if a meter breaks they don't go ahead and

replace it immediately. That's different. It's a different thing.

They are not replacing these because they are all broken, or they would have replaced them all immediately. They are using this as a process by which to get rid of the older meters and update them with the new electronic read meters.

COMMISSIONER BALBIS: Okay. So there wasn't any anticipated additional revenue, if you will, because normally older meters don't read all of the flow, and in new meters you have an uptick in usage. Did you quantify that at all, or would you anticipate that?

MR. FRIEDMAN: No. I mean, it just wasn't an issue. The old meters, as I said, if we determined that an old meter is not operating appropriately it is replaced, period, just done.

COMMISSIONER BALBIS: Okay. And going back to my first question. I know this Commission in previous -- I believe it was an electric rate case when the utility wanted to replace all of their meters with automatic meter reading, automatic meters, that there was an adjustment to the staffing levels. Why didn't the utility look at that and quantify that to justify this major capital expense?

MR. FRIEDMAN: I don't think it's a material

1	difference. We still have to have them until we get rid
2	of all of the meters, and, you know, the meter
3	replacement program we recommended was not approved.
4	Until we replace them all, we still need to have
5	somebody read the meters.
6	COMMISSIONER BALBIS: How many meter readers
7	do you have?
8	MR. FRIEDMAN: Oh, my goodness. I don't know.
9	I don't know the answer to that question.
10	COMMISSIONER BALBIS: How many meters do you
11	have?
12	MR. FRIEDMAN: I don't know the answer. I
13	can't tell you how many are electronic and how many are
14	the old-fashioned.
15	COMMISSIONER BALBIS: Okay. That's all of the
16	questions I had at this time.
17	CHAIRMAN BRISÉ: Commissioner Brown.
18	COMMISSIONER BROWN: Thank you.
19	Mr. Friedman, you stated earlier that the
20	truck was going to be in the name of the utility,
21	correct?
22	MR. FRIEDMAN: The contract is in the name of
23	the utility, correct.
24	COMMISSIONER BROWN: The contract is, okay.
25	The loan?

MR. FRIEDMAN: The loan and the purchase 1 2 contract both. COMMISSIONER BROWN: Okay. Just for clarity 3 here, is the truck going to be solely used by the 4 utility? 5 MR. FRIEDMAN: Well, that's my understanding. 6 7 But if there is, like the staff has any question about whether it is or is not, I can certainly follow up with 8 9 the company and provide the affidavit that Mr. Fletcher 10 recommended and make whatever adjustment is appropriate. But my understanding from either at the customer meeting 11 or in response to data requests is that the company 12 needs a four-wheel drive truck. 13 COMMISSIONER BROWN: Okay. That gives me some 14 15 comfort. Thank you. CHAIRMAN BRISÉ: Okay. Commissioner Balbis. 16 17 COMMISSIONER BALBIS: I want to go back to the meters a little bit. 18 CHAIRMAN BRISÉ: I figured you would. 19 20 (Laughter.) COMMISSIONER BALBIS: A question for staff. 21 22 In the 2008 rate case -- in the 2001 limited proceeding and then the 2008 rate case when the Commission allowed 23 this replacement program, was there any justification, 24 25 any quantified benefits?

MR. FLETCHER: It was basically a meter 1 2 replacement program to replace the aging meters. Not that they were all registering bad, just to have a meter 3 replacement program in place in order to over time, 4 because of the service life of these meters and the age 5 just to really account for that. 6 7 In the 2008 rate case, I believe all of it was denied, their request of 62,000. There was no -- the 8 9 need at that time was not justified by the utility for further replacements at that time other than what the 10 Commission had previously approved in the 2001 limited 11 12 proceeding. MS. BULECZA-BANKS: If I could interject. 13 company in its response to OPC's concerns did state that 14 it has 2,003 meters. 15 COMMISSIONER BALBIS: And in their MFRs, I 16 don't believe there was a level of detail on the O&M 17 expense for meter reading, is that correct? 18 19 MR. FLETCHER: It's not broken down to that 20 detail, Commissioner. COMMISSIONER BALBIS: Okay. I need to think 21 22 about it a little bit more. CHAIRMAN BRISÉ: Sure. Mr. Reilly, I think 23 there was something that you wanted to interject. 24 25 MR. REILLY: Just a couple of points.

response to the question about the name of the loan and so forth being in the name of the utility, and it apparently closed on 10/25, but the question is what is the title, is the truck being titled in the utility's name, or is it being titled in the parent's name. That could become important, because this is a utility that has been actively involved in negotiations with the city, the Town of Placid Lakes, Lake Placid, to purchase this utility.

In fact, the details of the contract for sale and purchase have already been formulated. I talked to the attorney yesterday, and he said I don't anticipate too much change with the contract, which is in our docket file, except the purchase price has still not been absolutely finalized. A revolving trust, state trust loan with DEP has already been, you know, arranged at FDEP, and it's just a matter of the price being supported by the revenue.

So, you know, I think that could be a matter of what it's actually being titled in, and I haven't heard the answer to that question.

MR. FRIEDMAN: I don't have the title, but the loan is in the name of the utility, and I can't imagine that any lender would loan a particular entity money without making sure that the title to the asset that's

secured by the loan isn't in that same name. Now, you know, it's no guarantee, but just knowing business like I know business, I can't imagine that those would be in different names.

MR. REILLY: There's actually precedent for this, because I think staff found in its audit that that is exactly what happened previously with vehicles.

That, in fact, the vehicles have been titled in the parent's name instead. So staff may be able to confirm that.

CHAIRMAN BRISÉ: Mr. Fletcher.

MR. FLETCHER: I think with regard to one of the trucks, it never was in rate base. It wasn't on the company's fleet or list of vehicles. It's only because the parent company was lending it to its subsidiary in order to get to those remote areas of the service territory. It's not that it was purposefully excluded, it just never was in rate base, and that's the reason why it wasn't on their vehicle list. It was just lending the subsidiary a truck in order to get to those areas.

CHAIRMAN BRISÉ: All right. Thank you.

Commissioner Graham.

COMMISSIONER GRAHAM: Mr. Chairman, I move that we table Issue 3, because I know Commissioner

Balbis was looking to make a recommendation here, and we 1 move on to Issues 4 through 11, and I move staff's 2 recommendation on those. 3 CHAIRMAN BRISE: Okay. I think there are 4 questions on Issue 11, if I understand properly. 5 COMMISSIONER BROWN: Yes. Mr. Chairman, it 6 7 really is associated with the meter issue, if there's any appropriate adjustments to be made on O&M, so that's 8 9 the only question I really had with 11. CHAIRMAN BRISÉ: Understood. 10 So if Commissioner Graham would amend his 11 motion to contemplate Issues 4 through 10. 12 COMMISSIONER GRAHAM: So moved. 13 CHAIRMAN BRISÉ: All right. 14 COMMISSIONER EDGAR: Second. 15 CHAIRMAN BRISÉ: Okay. It has been moved and 16 17 seconded. So on the floor right now is a motion to approve Issues 4 through 10. It has been moved and 18 19 seconded. Any further discussion on Issues 4 through 10? 20 Okay. Seeing none, all in favor say aye. 21 22 (Vote taken.) 23 CHAIRMAN BRISÉ: All right. Thank you very 24 much. 25 So now we are on Issue 11, and I don't know if

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we are ready to take up Issue 11, and we'll just go ahead and go down to Issue 12.

MR. FLETCHER: Chairman, would you like me to comment on the utility's concerns with regard to Issue 12?

CHAIRMAN BRISÉ: Yes, if you can do that, and then I think Commissioner Graham may have a couple of questions.

MR. FLETCHER: Okay. The utility had -- with regard to Ms. Brewer's time, if we had the invoice prior to the filing of staff's recommendation, we would have recommended approval of that amount. So that has the effect of about \$1,749 on revenue requirement.

CHAIRMAN BRISÉ: Okay. OPC?

MS. MERCHANT: Yes, Commissioners, we respectively disagree with adding in this salary, because there is no evidence in the record whatsoever how much time Ms. Brewer spent on the parent company time versus how much time she spent on the utility. And the fact that the utility is asking the audit staff to say yes, Ms. Brewer spent a lot of time on the utility, doesn't say that she didn't spend -- what amount of time she spent on the utility versus parent in the rest of the part of the year when she was there.

So there is -- she doesn't keep a time sheet,

and we really -- the company says it's not reasonable to disallow this expense, but we believe that it's not reasonable to allow the expense unless you have competent substantial evidence supporting the amount of time she spent on the rate case that wasn't the normal amount of time she spent working on the utility, and she just shifted some time during the rate case and shifted it back once the auditors were gone. So we support staff's primary recommendation, or original recommendation on this issue.

CHAIRMAN BRISÉ: Okay. Mr. Friedman, did you want to address that issue?

MR. FRIEDMAN: It's clear that Ms. Brewer spent a substantial amount of time on the rate case, which is not something that is normally within her job functions with the utility, which is running the day-to-day operations of the utility. And it's not like there's a double recovery. You know, she is only -- a certain portion of her salary is allocated to the utility, and she does the utility day-to-day operations.

And so the work that she did in connection with the rate case is over and above the normal duties that she has in managing the company on a day-to-day basis. And this is certainly a reasonable number of hours that she expended on that, and I think the staff,

as I said, dealt with her frequently, as I did, as well, on rate case matters, and it's reasonable to include that modest amount of increase.

CHAIRMAN BRISÉ: Okay.

Commissioner Graham.

COMMISSIONER GRAHAM: Thank you, Mr. Chairman.

I support, I guess, what I would call staff's amended recommendation, what Mr. Fletcher just said.

Now that the documentation is in, I would support the increase of the \$6,600. I think it's a reasonable expense.

CHAIRMAN BRISÉ: Okay. Commissioner Brown.

COMMISSIONER BROWN: Mr. Fletcher, could you please respond to Mr. Reilly's earlier comments?

MR. FLETCHER: Yes, Commissioner. There is a set amount of time that Ms. Brewer works for the utility, and there's hours that she splits her time with the parent. And the invoice that was provided is only for her time at the parent, the additional excess hours than what she normally works on the utility matters. So we believe it's not a double recovery. We believe the invoice is sufficient. It was the same documentation that we relied on for Mr. King's time, and we feel it's fully supported.

CHAIRMAN BRISÉ: Okay. All right. Any

further comments or questions on Issue 12? I think 1 2 we're in the appropriate posture for a motion. Commissioner Graham. 3 COMMISSIONER GRAHAM: I would move that we 4 amend staff recommendation to add in the \$6,600 that was 5 left out or denied originally. 6 7 COMMISSIONER BROWN: Second. CHAIRMAN BRISÉ: Okay. It has been moved and 8 9 seconded. 10 All right. Any further comments or questions? Commissioner Edgar. 11 COMMISSIONER EDGAR: Just so I'm clear on the 12 13 motion. So this would be approval on Issue 12 with the amendment regarding Ms. Brewer's time? 14 15 Okay. I'm supportive of that. Thank you. CHAIRMAN BRISÉ: All right. All in favor say 16 17 aye. (Vote taken.) 18 CHAIRMAN BRISÉ: All right. Any opposition? 19 20 Seeing none, thank you very much. Moving on to Issue Number 13. Okay. Staff? 21 22 MR. FLETCHER: Commissioners, Issue 13 is staff's recommendation regarding the appropriate 23 pro forma expense items. As you heard from the utility 24 25 and OPC, this mainly deals with the primary and

alternative recommendations regarding the employee 1 pensions and benefit expenses, whether to allow -- on 2 the primary to allow an expense for that request by the 3 utility or to deny it. 4 CHAIRMAN BRISÉ: Okay. Thank you. 5 Commissioner Brown. 6 7 COMMISSIONER BROWN: Thank you, Mr. Chairman. I wanted to compliment staff for providing us 8 9 some options here. So thank you for that. I thought 10 both were very compelling; so, thank you. Just to ask questions of the alternative 11 12 staff. Has this utility ever proposed to establish a 401(k)? 13 MR. FLETCHER: Not to my knowledge. This is 14 15 the first time. MS. BROWN: Has the Commission ever approved a 16 17 similar 401(k) program like this in the posture that it is proposing for any other utilities? 18 19 MR. FLETCHER: Not to my knowledge for a water 20 and wastewater utility to allow recovery up front. COMMISSIONER BROWN: Okay. And that is the 21 22 crux of your concerns, correct? MR. FLETCHER: That's correct. 23 COMMISSIONER BROWN: Okay. Hi, Cheryl. A 24 25 question for primary staff. Is the 401(k) available to

1 all employees?

MS. BULECZA-BANKS: Yes, it is.

COMMISSIONER BROWN: Okay. What happens if this Commission approves the program and then the utility ultimately does not implement it?

MS. BULECZA-BANKS: That was staff's recommendation, that we would bring you back a recommendation on how to address this going forward.

COMMISSIONER BROWN: So there are safety measures you believe that are in place if they ultimately do not implement it?

MS. BULECZA-BANKS: Yes, ma'am. I do believe that we can go and we can make adjustments prospectively.

COMMISSIONER BROWN: I think both options are compelling, so I would be curious to hear what you all think.

MS. BULECZA-BANKS: I would note that we do have other utilities that do have 401(k) programs, but I think what Mr. Fletcher was saying that basically using that as a pro forma is different, giving them the money in advance. They typically -- they do have programs that they have established, and then they come back in and ask for recovery, but not basically before it's established.

CHAIRMAN BRISÉ: OPC.

MS. MERCHANT: We have a question, I guess, of staff. If the PAA recommendation is voted out today with the primary recommendation, what vehicle would the staff use to adjust rates if the company did not implement the 401(k) by the deadline established?

Because, essentially, if the PAA rates are not protested, the order is final and there is no rate case, unless you had something like you do with the last item that you talked about with the pro forma plant and a time frame after that.

I'm not sure if that is agreeable with the PAA process or not, so I was just wondering about the process they would use to implement that reduction, if necessary.

CHAIRMAN BRISÉ: Okay.

MS. BULECZA-BANKS: I believe staff can bring you a new docket to address that. They can do it that way. I mean, you can also -- you can also, I guess, leave this docket open. But my recommendation would not be to hold off until they implement it. I believe their rates should go into effect, and then if they do not implement it, then bring you back a rec. We could leave this docket open and come back with another rec. If it's completed then we close it, or we can establish a

new docket and staff would initiate that. 1 CHAIRMAN BRISÉ: Okay. Commissioners, 2 comments or questions? 3 Commissioner Edgar. 4 COMMISSIONER EDGAR: Mr. Chairman, can we move 5 on, hold this item as we are with Number 3, and continue 6 7 with the discussion on 14 and 15, and then come back to it? 8 9 CHAIRMAN BRISÉ: Sure. 10 COMMISSIONER EDGAR: Thank you. CHAIRMAN BRISÉ: All right. 11 MR. FLETCHER: Commissioners, if I may, to 12 13 address points that were on Issue 14? CHAIRMAN BRISÉ: Sure. Go right ahead. 14 15 MR. FLETCHER: This deals with the appropriate use of the composite tax rate. The only difference in 16 looking at the utility's workpapers is that their 17 calculation failed to include the interest expense in 18 their calculation of the provision for income taxes. So 19 20 we stand by our recommendation that we were using the appropriate methodology to calculate income tax 21 22 provisions. And, of course, that will have to be adjusted, based on the Commission's previous decisions 23 24 to amend staff's recommendation. 25 CHAIRMAN BRISÉ: All right. Thank you.

Any questions on that issue or comments, 1 Commissioners? We are on Issue 14. 2 OPC. 3 MS. MERCHANT: I was just going to say the 4 5 company's workpaper that they submitted shows that they are including the income tax expense on the rate of 6 7 return on equity, but in reality they are calculating it on interest and rate of return equity. So their 8 9 schedule is actually in error, the company's schedule is in error. And I looked at staff's calculation, and it's 10 consistent with the way the Commission does it in every 11 12 single rate case, so --CHAIRMAN BRISÉ: All right. Thank you. 13 Commissioner Graham. 14 COMMISSIONER GRAHAM: I move staff 15 recommendation on Issue Number 14. 16 COMMISSIONER BALBIS: Second. 17 CHAIRMAN BRISÉ: Okay. It has been moved and 18 19 seconded. Any further discussion? Seeing none, all in 2.0 favor say aye. (Vote taken.) 21 22 MR. FLETCHER: If I may, a point of clarification, Chairman, is it giving staff 23 24 administrative authority to adjust for the fallouts? 25 **COMMISSIONER GRAHAM:** Yes.

CHAIRMAN BRISÉ: Yes.

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MR. FLETCHER: Thank you.

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Issue 15.

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CHAIRMAN BRISÉ: All right. Moving on to

MS. HUDSON: Issue 15 relates to the rate structure and rates. The utility has brought up a concern as to whether -- why staff did not apply a repression adjustment. Due to the relative low revenue increase at this time, we typically don't do repression adjustments when the increase is less than 10 percent. The utility in its filing was requesting a 7.8 percent repression adjustment, and I believe that it was calculated over a time period, and we typically recognize repression only in the first year. And in their last rate case, I think their increase was -- the recommended increase was 25 percent, and we recommended a 5 percent repression adjustment, and they only realized 2.5 percent in that first year. So that's simply why we didn't do a repression adjustment in this case.

CHAIRMAN BRISÉ: All right. Thank you.

MR. REILLY: And I would add, also, it's consistent with Commission practice, since the actual usage, average usage is so low, also, that has been the policy not to apply the repression adjustment. Because this average residential consumption is just over
3,000 gallons, which has always been the level that has
been used, so we fully support staff's recommendation on
this issue.

CHAIRMAN BRISÉ: All right. Thank you.
Commissioners? Commissioner Graham.

COMMISSIONER GRAHAM: I move staff recommendation on Items 15 through 19, giving them administrative authority to make any changes after we decide on 3, 11, and 13.

CHAIRMAN BRISÉ: All right. Thank you. Is there a second on that motion?

COMMISSIONER BROWN: Second.

CHAIRMAN BRISÉ: Okay. Second. Comments?

COMMISSIONER BALBIS: Yes. I fully support

the motion. And on Issue 15, specifically, I found that staff's reasoning that the average usage is so low that the repression adjustment is not warranted in this case. And, in fact, that they had such a low repression from the last rate case, that was the reasoning behind it, so I fully support the motion.

CHAIRMAN BRISÉ: Okay. So the motion includes approval of Issues 15, 16, 17, 18, and 19. It has been moved and seconded and we have had good discussion. All in favor say aye.

(Vote taken.) 1 2 CHAIRMAN BRISÉ: All right. Thank you. So now we still have on the table Issues 3, 3 11, and 13. Okay. I guess let's go back to Issue 3. 4 Commissioner Balbis. 5 COMMISSIONER BALBIS: Thank you. I have a 6 7 question for staff. In staff's recommendation, you're recommending that they maintain what they have done in 8 the past, which is replacing six meters per month, or 9 10 the 144 meters, correct? MR. FLETCHER: That's correct. 11 12 **COMMISSIONER BALBIS:** We are going to -- you 13 are recommending a revenue requirement for that to be done each year. So, theoretically, they could continue 14 144 meters for 20 years, 30 years, however long it 15 takes, or no? 16 MR. FLETCHER: Well, only 144 is embedded into 17 rates, so that wouldn't be a yearly. That would be a 18 19 set amount embedded in rates. 20 COMMISSIONER BALBIS: Right. But those rates would be set and ongoing and continuing, correct, which 21 22 includes 144. So, theoretically, they could do 144 per 23 year? MR. FLETCHER: Theoretically, yes. 24 25 COMMISSIONER BALBIS: Until all the meters are

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1 replaced?

2.0

MR. FLETCHER: Theoretically, yes.

COMMISSIONER BALBIS: Okay. One of the main concerns that I have on this issue, and, you know, I went through the docket file again, and there just doesn't appear to be enough information here. This Commission in the past has made adjustments to O&M for replacing meters with something that is more efficient and easier to read. And most of the time, if not all of the time that is the justification for going to those meters because they are expensive.

I don't believe that the information is contained within the docket to identify what adjustments should be made, so that's the concern I have. So I'd turn to staff for options that we have, and obviously if my fellow Commissioners share the same concern to further look into this and see what adjustments are appropriate, if any.

MR. FLETCHER: We can look into it. Staff believes with the minimal impacts of six per month, 144 total, it will take time to realize those effects, like you mentioned earlier, Commissioner, as far as a decrease in maybe the meter reader expenses. With a company this size, I imagine they couldn't have more than two meter readers and it would take some time.

present time it's only 77 for the radio meter readers. That's it, the number. So with only 77 meters that have actually radio meters installed, I don't think you would see that effect yet, and that's out of 2,003 meters.

I have been shown information that at the

COMMISSIONER BALBIS: Right. But to play the devil's advocate, if the utility is asking the full replacement in the year, then you would realize those savings. I mean, that's the type of information that I believe we need in order to address this. If we are denying the utility the ability to replace all of their meters and then not making an adjustment because, well, they are not going to realize any savings, well, if the reason why they are doing it is to realize the savings, then allow them to do it.

So that's the type of information that I think I know I need personally to even vote on this issue, because I cannot support staff's recommendation nor the utility's request, because I don't think the information is there. So what options do we have in getting that information from a timing standpoint or are our hands tied in this?

MR. FLETCHER: Well, the utility waived the statutory time frame until today's agenda. So as far as this case, we can't extend the vote on this rate case.

I mean, the Commission has options. They could deny it,
or they can modify staff's recommendation. I'm not sure
how to quantify any kind of resulting expense reduction,
though, at this point.

Given what I know, the information that I do know with the 77, it would be minimal at this point, any kind of expense reduction, because it's only 77 meters that have installed the radio meter frequency at this time out of the 2,003.

COMMISSIONER BALBIS: So then why approve any replacement?

MR. FLETCHER: I think it's the need because of the meters are getting -- there is a certain finite amount, a period for a useful life of a meter. And I think some meter replacement program is beneficial to not only the utility, but its customers, to replace those meters with some kind of specified plan as far as replacing them over a certain amount of period. I mean, it's beneficial to have something in place rather than nothing.

MR. FRIEDMAN: Might I interject something?

COMMISSIONER BALBIS: Sure.

MR. FRIEDMAN: Commissioner Balbis, I mean, I understand philosophically, and I agree philosophically where you are in this thought process. I just think in

this particular case when we're talking about

76 existing meters, 144 meters a year, that there won't

be any real noticeable decrease in expense for many

years in the future, certainly beyond the two years that

you all have, or the staff has recommended giving this

meter replacement program for us.

So when you're talking about adding 288 meters plus 76, whatever that is, 350 meters out of over 2,000, I think that there is no real noticeable decrease in expenses that you'll see there. Obviously when all the meters in the whole place are replaced, I think there will be some reduction, and you would hope so, both an increase in accuracy and a reduction in meter reading cost. But that's something that's going to occur many years in the future. And if we are only looking at a two-year window for meter replacement, then you certainly shouldn't look longer than a two-year window for whatever decrease in operating expenses. And I would suggest to you that by reducing it by 288 meters is immaterial.

COMMISSIONER BALBIS: In the utility's request for the revenue associated with the replacement, with the 176,000, how many meters were you anticipating replacing?

MR. FRIEDMAN: Whatever 176,000 divided by 582

is. I guess I could do the math, but --

COMMISSIONER BALBIS: About -- I think it's 800 and change, right? It's probably 843.

MR. FRIEDMAN: No. Well, what the staff is recommending is 288 meters at a cost of 87,240, which would be about 303 bucks a meter.

MR. FLETCHER: Commissioner, if I could, it's on Page 7. It would replace 582 meters. It's the first sentence right up under the title meters.

COMMISSIONER BALBIS: Right. Okay. So, Mr. Friedman, following your argument as to why there won't be an appreciable effect, if the utility requested to replace 582 meters, wouldn't that result in an appreciable --

MR. FRIEDMAN: I mean, that's about 25 percent of the meters. I think if you are looking at that over a bigger horizon than a two-year horizon, then, yes. Or you're looking at an eight-year horizon, then there may be some appreciable, but that's not what the -- the staff has only recommended a two-year horizon. And if you are looking at two years, it's immaterial.

Now, if you want to consider the eight years and agree with us that it is eight years, then maybe we ought to try to put some amount on that. But based on what the staff has recommended, I think it's unnecessary

to make any O&M adjustment for meter reading expense.

If you want to consider the eight-year program, then maybe we can figure out a way to devise what reducing the number of meters to be read by 25 percent, what impact that would have. But unless you are willing to explore that request by the utility, I don't think it's necessary for the staff's recommendation to address any reduction in O&M.

COMMISSIONER BALBIS: Mr. Friedman, I find it frustrating that there is not someone from the utility here that knows specifically about this program and about the meter reading process. Why isn't there someone from the utility here?

I guess that's not a fair question. You don't have to answer, that's your client, but I just -- we don't have enough information in the filing. You don't have anyone here that can answer specific information as to how many meter readers you have, how many you are going to need. Instead of just guessing what the result is going to be, I'd like to have information from someone who's actually on the ground operating the utility.

MR. FRIEDMAN: And certainly they could tell you how many meter readers we have. I don't know if anybody can tell you with any reasonable quantifiable

degree of certainty what reduction you would have to that meter reading expense by having 288 more electronically read meters. Nobody is going to be able to tell you that. Somebody is going to have to just sit down and just guess at it.

COMMISSIONER BALBIS: Well, how you do it, because I've done it, is you look at the number of meter readers you have, you look at the route, you look at how quickly they can do it, and you calculate how much staff you need, and then you reassign staff as necessary.

I have done it for 33,000 meters. And so it can be done, and it is done before you move forward with this expense. So I don't agree with you that no one can tell you that. So, again, this is the frustration that I have that you're guessing. Staff doesn't have information. We have a major expense, and staff is recommending they just install a fraction of them. And so I don't -- I'm trying to figure out from staff or someone else what options we have to get this information so that we make the right adjustments so that if you need to replace the meters you can do so. And if there is any appreciable effect, we can identify it and adjust it.

Does the staff have any ideas on how we can move forward with this, even if it's just this issue?

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MR. FLETCHER: If we could have a moment.

CHAIRMAN BRISÉ: Just before you go, staff, I think Mr. Reilly had something that he seemed like he was itching to say.

MR. REILLY: Just very quickly. It's the whole issue of the eight years is why we support staff's recommendation on Issue 3, the pro forma plant. Because they have built in front-loading in the rates right now two years into the future. So for this issue, we think that's important to consider, that they have allowed it to put in rates currently fully two years worth of pro forma plant. So for this issue, I think it's way beyond the time period that the statute contemplates to be putting into current rates. So we continue to support staff's primary recommendation.

CHAIRMAN BRISÉ: All right. I think that staff needs a little bit of time. If staff doesn't come back with an alternative that is viable at this time, then we do have this afternoon as an option to take up this item. So we certainly hope that staff will avail themselves of ten minutes and come back and let us know where you are with that. And as you go to think and address these issues, I think Commissioner Graham may have a question that you may also consider at that time, as well.

figured out these meters are roughly 303 each, is that what we said, to replace each one of these meters? And what does the normal -- let me back up. It says that the meters that we are looking at are all 30 years old and over. What's the normal life of these meters?

MR. FLETCHER: The normal life of a meter, I think, is ten years.

COMMISSIONER GRAHAM: Okay. So these things are -- they could be failing any day. If we were to replace these meters in kind, compared to replacing them with what you are looking to replace them with, what's the price difference, do we know? I mean, because what I'm looking at is going through the expense of replacing a meter, if you do it with its in kind, and then you replace it with the one that they want to go to, and it is only 10 percent more, you know, you replace it with a more up-to-date meter rather than dealing with the old style meter that they had 30 years ago.

MR. FLETCHER: I'm not understanding the calculation, the difference that you're requesting.

COMMISSIONER GRAHAM: If they were to replace everything with the meter that they have -- the same sort of meter, replace those meters out where you still have to have somebody going out there reading the meter,

what would the old meters, what would they cost today to 1 2 change those out? MR. FLETCHER: I can have that question for 3 It will take me a moment to calculate that. 4 COMMISSIONER GRAHAM: Well, do that when 5 you're taking your ten minutes to do all the rest of 6 7 that stuff. MR. FLETCHER: All right. 8 9 COMMISSIONER GRAHAM: Thank you. CHAIRMAN BRISÉ: All right. Thank you. 10 will reconvene, hopefully, at 10:55. 11 (Recess.) 12 CHAIRMAN BRISÉ: All right. We are 13 reconvening now. I believe we have a representative of 14 15 the company on the phone, and I think there are several questions that he should be able to address -- she. I'm 16 17 sorry, forgive me. 18 Marty, if you can -- I mean, Mr. Friedman, if 19 you could introduce your client. 20 MR. FRIEDMAN: Yes. On the phone is Pam Brewer, and she's the manager of the utility company. 21 22 And I think to the extent possible that maybe she can address some of Commissioner Balbis' issues. 23 Pam, are you there? 24 25 MS. BREWER: I'm here.

CHAIRMAN BRISÉ: Ms. Brewer, this is the 1 2 Chairman. I apologize profusely, okay? Commissioner Balbis. 3 COMMISSIONER BALBIS: Good morning, 4 5 Ms. Brewer. MS. BREWER: Good morning. 6 7 COMMISSIONER BALBIS: Hi. Commissioner Balbis. I have a few questions for you 8 9 concerning the radio meter change-out program. 10 MS. BREWER: Yes, sir. COMMISSIONER BALBIS: And the first question 11 12 is how many meter readers do you currently have? 13 MS. BREWER: We currently have -- well, I mean, we have four employees out in the field, and they 14 do maintenance as well as read meters because, you know, 15 meter reading is one week out of the month. And so it 16 17 all depends on, you know, whether they get to read a full week or whether there's different things that come 18 19 up that they have to be pulled off of meter reading to do. So it's not like it's just that we hire two guys to 2.0 do meter reading. 21 22 COMMISSIONER BALBIS: Okay. And if you were to replace 582 meters, would you make any reductions in 23 staff or would there be any reductions in your 24 25 operations and maintenance expense?

MS. BREWER: No, there would be no reduction 1 2 in staff. They would be freed up to do things that they need to do, like maintain the meters, trim around all 3 the meters, to keep the grass and brush away from the 4 meters so that they can be found when they need to be, 5 service needs to be turned on or turned off for seasonal 6 7 people, or new people coming in, or things like that. So, no, I mean, there would not be any reduction. 8 9 COMMISSIONER BALBIS: Okay. And if you were to only be able to replace 144 meters, would you have to 10 11 add any staff? 12 MS. BREWER: No. 13 COMMISSIONER BALBIS: Okay. Thank you. That's all the questions I have. And with 14 15 that I would support staff's recommendation on this 16 issue. 17 CHAIRMAN BRISÉ: All right. Thank you very much. 18 19 MS. BREWER: All right. CHAIRMAN BRISÉ: All right. We are still on 20 Issue 3. 21 Commissioner Edgar. 22 COMMISSIONER EDGAR: Thank you, Mr. Chairman. 23 I'd like to clarify with staff, coming back to another 24 25 piece of the recommendation on this issue. There was

some discussion earlier this morning about the 1 recommendation regarding the truck retirement and truck 2 replacement. And I believe, Mr. Fletcher, that you said 3 that if there was some additional information coming 4 that you would be supportive of an adjustment. 5 Could you just clarify for me what your 6 7 thoughts on that particular piece of this issue is? MR. FLETCHER: Yes, Commissioner. 8 9 additional information would basically be an affidavit 10 from the utility. And I would recommend five days from today that that be submitted, and it have two things on 11 it. One is the name of the entity where the title --12 13 the name on the title for that new truck, what that 14 entity is, and then also the statement that it's going to be used 100 percent for utility purposes. 15 16 **COMMISSIONER EDGAR:** And if you were to 17 receive that information? MR. FLETCHER: If we received that information 18 we would recommend that it be allowed in rate base. 19 20 COMMISSIONER EDGAR: Mr. Friedman, could you 21 speak to that? 22 MR. FRIEDMAN: We can certainly take care of that within five days. 23 COMMISSIONER EDGAR: All right. Thank you. 24 25 MR. FLETCHER: Thank you. And if I could

1	follow-up on Commissioner Graham's question regarding
2	okay.
3	(Laughter.)
4	CHAIRMAN BRISÉ: All right.
5	Commissioner Graham, I saw your light.
6	COMMISSIONER GRAHAM: The truck usage, you
7	want to know if it's 100 percent. If it's not
8	100 percent, you want to know what percentage it is.
9	MR. FLETCHER: That's correct.
10	COMMISSIONER GRAHAM: Thank you.
11	MR. FLETCHER: Whatever the percentage is, if
12	it is 50, whatever it is, and we be given administrative
13	authority to
14	(Inaudible; simultaneous conversation.)
15	COMMISSIONER GRAHAM: So it's not 100 percent
16	yes or no, but you want to know what percentage it is.
17	MR. FLETCHER: Correct.
18	COMMISSIONER GRAHAM: I just wanted to make
19	sure we had that clear.
20	MR. FLETCHER: Thank you.
21	CHAIRMAN BRISÉ: Okay. Any further questions
22	or comments on Issue 3? All right. I think we are
23	ready to entertain a motion.
24	Commissioner Edgar.
25	COMMISSIONER EDGAR: Then, Mr. Chairman, I

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would move approval of the staff recommendation with 1 that slight additional adjustment of giving staff the 2 administrative authority to follow up on the additional 3 information regarding the truck. 4 COMMISSIONER BROWN: Second. 5 CHAIRMAN BRISÉ: Okay. It has been moved and 6 7 seconded. I think we have had good discussion, but if there needs to be any more, this would be the time. 8 9 All right. Seeing none, all in favor say aye. (Vote taken.) 10 CHAIRMAN BRISÉ: All right. Thank you. 11 Moving on to Issue 11. 12 Commissioner Balbis. 13 14 COMMISSIONER BALBIS: Mr. Chairman, I move staff's recommendation on Issue 11. 15 **COMMISSIONER GRAHAM:** Second. 16 CHAIRMAN BRISÉ: Okay. It has been moved and 17 seconded. 18 All right. So we have a motion on Issue 11. 19 It has been moved and seconded. Any further discussion? 20 Okay. Seeing none, all in favor say aye. 21 22 (Vote taken.) 23 CHAIRMAN BRISÉ: All right. Thank you. 24 Now on to Issue 13. 25 Commissioner Edgar.

COMMISSIONER EDGAR: Thank you, Mr. Chairman. 1 And thank you for giving me a little additional time as 2 we were discussing the items to think this through --3 CHAIRMAN BRISÉ: Sure. 4 COMMISSIONER EDGAR: -- a little bit more. As 5 Commissioner Brown mentioned, there are good cases here 6 7 for each approach, and I appreciate the thoroughness that our staff has used in addressing this item and in 8 9 answering the questions. With the two choices and with the discussion 10 11 that we have had, I move approval of the primary recommendation on Issue 13, recognizing that there are 12 13 additional protections for the ratepayers that are built into the recommendation. 14 COMMISSIONER BROWN: Second. 15 CHAIRMAN BRISÉ: Okay. It has been moved and 16 17 seconded. Any further discussion? Okay. All in favor say aye. 18 19 (Vote taken.) CHAIRMAN BRISÉ: Okay. By your motion you 20 have approved Issue 13. And if I understand properly, 21 we have covered all of the issues with respect to this 22 item. All right. With that, thank you very much and 23 24 thank you for your participation.

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STATE OF FLORIDA CERTIFICATE OF REPORTER COUNTY OF LEON

I, JANE FAUROT, RPR, Chief, Hearing Reporter Services Section, FPSC Division of Commission Clerk, do hereby certify that the foregoing proceeding was heard at the time and place herein stated.

IT IS FURTHER CERTIFIED that I stenographically reported the said proceedings; that the same has been transcribed under my direct supervision; and that this transcript constitutes a true transcription of my notes of said proceedings.

I FURTHER CERTIFY that I am not a relative, employee, attorney or counsel of any of the parties, nor am I a relative or employee of any of the parties' attorney or counsel connected with the action, nor am I financially interested in the action.

DATED THIS 11th day of December, 2013.

JANE FAUROT, RPR

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