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# **NOWALSKY & GOTHARD**

A Professional Limited Liability Company

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April 7, 2014

Via Overnight Mail

Florida Public Service Commission Office of Commission Clerk 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850

RE:

Cloud Computing Concepts, LLC d/b/a C3

Motion for Leave to File Financial Information Under

Seal of Confidentiality

Dear Sir or Madam:

Enclosed please find an original and one (1) copy of the Motion for Leave to File Financial Information Under Seal of Confidentiality on behalf of Cloud Computing Concepts, LLC d/b/a C3. The confidential Exhibit 3 has been highlighted and placed in a separate envelope, along with two (2) redacted public versions.

An additional copy of this letter has been enclosed to be date stamped and returned in the envelope provided as evidence of the filing.

Should you have any questions, please do not hesitate to contact me.

Sincerely,

Leon Nowalsky /w

Len Nowalsky

LLN/rph Enclosure AFD \_\_\_\_\_
APA \_\_\_\_
ECO \_\_\_\_
ENG \_\_\_\_
GCL \_\_\_\_
IDM

CLK \_\_\_

## BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In the Matter of the Application of	)
Cloud Computing Concepts, LLC d/b/a C3	)
for Authority to Provide Local Exchange	)
Telecommunications Services within the	)
State of Florida	)

## MOTION FOR LEAVE TO FILE FINANCIAL INFORMATION UNDER SEAL OF CONFIDENTIALITY

Cloud Computing Concepts, LLC, d/b/a C3 ("Cloud"), hereby respectfully requests that the confidential financial information provided in accord with its application for Authority to Provide Resale Local Exchange Telecommunications Services within the State of Florida be filed under seal of confidentiality and withheld from public inspection. The financial information which Cloud seeks to file under seal of confidentiality has been placed in a sealed envelope, marked "Confidential Information Subject to Protective Order" and is attached to the instant Motion.

Cloud is a privately-held company. The information produced as part of Cloud's concurrently filed application for Authority to Provide Resale Local Exchange Telecommunications Service that has been identified by Cloud as "confidential" should not be open to public inspection, because it contains detailed information of a confidential nature regarding Cloud's financial condition. Release of this information to the public is not essential to the Commission's review of Cloud's concurrently-filed application for a Authority to Provide Resale Local Exchange Telecommunications Service and public disclosure of its contents would please the applicant at an unfair business disadvantage.

Public disclosure of the information contained herein that Cloud has identified as confidential would reveal information to the public and Cloud's actual and potential competitors regarding Cloud's cash position, liabilities, revenues, expenses, and other data which Cloud considers highly

proprietary and confidential. Public disclosure of such information would materially damage

Cloud's competitive and financial positions, and would place Cloud in an unfair competitive

disadvantage because Cloud does not have access to similar information of its competitors.

Additionally, it is Cloud's general practice to disclose the information provided in its financial

statements only to parties who have entered into a confidentiality agreement with Cloud.

For the reasons stated herein, Cloud submits that good cause exists for the Commission to

permit the financial information contained herein and submitted with its application for Authority

to Provide Resale Local Exchange Telecommunications Services within the State of Florida that has

been identified by Cloud as "confidential" to be filed under seal of confidentiality and withheld from

public inspection.

WHEREFORE, Cloud respectfully requests that its Motion for Leave to file financial

information under seal of confidentiality be granted.

Respectfully submitted,

Date: 4-7-14

D...

Leon Nowalsky, Esq. / L

Nowalsky, Bronston & Gothard

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Metairie, LA 70005

Tel. (504) 832-1984

Fax (504) 831-0892

Counsel for Applicant

#### Jan - Dec 11

## Ordinary Income/Expense

Income

Commission

**Customer Prepayments** 

Goods

Host IT

**Hosted Services** 

Managed IT

Pro-Services

Shipping

Total Income

Cost of Goods Sold

COGS

Credit Card Processing Fee

GDS

HIT

MIT

Shipping

**Total COGS** 

**Total COGS** 

**Gross Profit** 

Expense

Advertising & Marketing

Bank Fees

Communications

Corporate Expense

**Employee Expenses** 

Leases

Office Expense

Sect. 179 Depreciation Expense

Tax Expense

Travel























Total Expense

Net Ordinary Income

Other Income/Expense
Other Income

Other Expense

Net Other Income

Net Income



#### **ASSETS**

**Current Assets** 

Checking/Savings

Accounts Receivable

**Total Current Assets** 

Fixed Assets

Equipment

2010 Computer Equipment 2011 Computer Equipment Accumulated Depreciation

**Total Equipment** 

**Total Fixed Assets** 

TOTAL ASSETS

LIABILITIES & EQUITY

Liabilities

**Current Liabilities** 

Accounts Payable

Other Current Liabilities

Sales Tax Payable

**Total Current Liabilities** 

**Total Liabilities** 

Equity

Member Investment

Members Draw

Members Equity

Net Income

**Total Equity** 

TOTAL LIABILITIES & EQUITY



















## Jan - Dec 12

## Ordinary Income/Expense

Income

Commission

Credit Card Processing Fees

Finance Charges

Goods

Host IT

**Hosted Services** 

Managed IT

Pro-Services

Shipping

**Total Income** 

## Cost of Goods Sold

COGS

Credit Card Processing Fee

**GDS** 

HIT

HSTD SVCS

Pro-Service Outsource

Shipping

## **Total COGS**

## **Gross Profit**

## Expense

Advertising & Marketing

**Bad Debts** 

Bank Fees

Communication

Corporate Expense

Education

**Employee Expenses** 

Insurance

Leases































Office Expense

Professional Expense

Sect. 179 Depreciation Expense Tax Expense

Travel

**Total Expense** 

Net Ordinary Income

Other Income/Expense
Other Income
Other Expense

Net Other Income

Net Income



## **ASSETS**

**Current Assets** 

Checking/Savings

Accounts Receivable

**Total Current Assets** 

**Fixed Assets** 

Equipment

2010 Computer Equipment 2011 Computer Equipment 2012 Computer Equipment Accumulated Depreciation

**Total Equipment** 

Total Fixed Assets TOTAL ASSETS

LIABILITIES & EQUITY

Liabilities

**Current Liabilities** 

Accounts Payable

Sales Tax Payable

**Total Current Liabilities** 

**Total Liabilities** 

Equity

Member Investment

Members Draw

Members Equity

Net Income

**Total Equity** 

TOTAL LIABILITIES & EQUITY









## Ordinary Income/Expense

Income

Commission

Credit Card Processing Fees

**Customer Prepayments** 

**Finance Charges** 

Goods

Host IT

**Hosted Services** 

Managed IT

Pro-Services

Shipping

Total Income

## Cost of Goods Sold

COGS

Credit Card Processing Fee

GDS

HIT

Outsource (1099)

HIT - Other

Total HIT

HSTD SVCS

Pro-Service Outsource

Shipping

Total COGS

## Total COGS

#### **Gross Profit**

#### Expense

Total Advertising & Marketing

Total Bank Fees

**Total Communication** 

**Total Corporate Expense** 

**Total Education** 

Total Employee Expenses

Total Insurance

**Total Leases** 

Total Office Expense

**Total Professional Expense** 

Sect. 179 Depreciation Expense

Total Tax Expense















# Total Travel Total Vehicle Repair & Maintenance



Total Expense

Net Ordinary Income

Other Income/Expense
Total Other Income
Total Other Expense

Net Other Income

Net Income



## **ASSETS**

**Current Assets** 

Checking/Savings Accounts Receivable Other Current Assets

**Total Current Assets** 

Fixed Assets

2010 Computer Equipment 2011 Computer Equipment 2012 Computer Equipment 2013 Computer Equipment Accumulated Depreciation

Total Fixed Assets TOTAL ASSETS

LIABILITIES & EQUITY

Liabilities

**Current Liabilities** 

Accounts Payable
Other Current Liabilities

**Total Current Liabilities** 

**Total Liabilities** 

Equity

**TOTAL LIABILITIES & EQUITY** 





