State of Florida



Hublic Service Commission

CAPITAL CIRCLE OFFICE CENTER • 2540 SHUMARD OAK BOULEVARD TALLAHASSEE, FLORIDA 32399-0850

-M-E-M-O-R-A-N-D-U-M-

DATE: November 10, 2014

TO: Carlotta S. Stauffer, Commission Clerk, Office of Commission Clerk

FROM: Kelley F. Corbari, Senior Attorney, Office of the General Counsel

Charles W. Murphy, Senior Attorney, Office of the General Counsel

RE: 140180-EG - Petition for approval of amendment to extend term of

negotiated renewable energy power purchase contract with Rayonier

Performance Fibers, LLC, by Florida Public Utilities Company.

140185-EG - Petition for approval of negotiated power purchase contract

with Eight Flags Energy, LLC, by Florida Public Utilities Company.

Attached is a copy of the slides from the PowerPoint presentation given by FPUC at the informal meeting held on November 10, 2014, in Docket Nos. 140180-EG and 140185-EG. Please file the document in both of the above-referenced docket files.

Thank you for your assistance in this matter. Should you have any questions, please do not hesitate to contact me.

KFC

COMMISSION

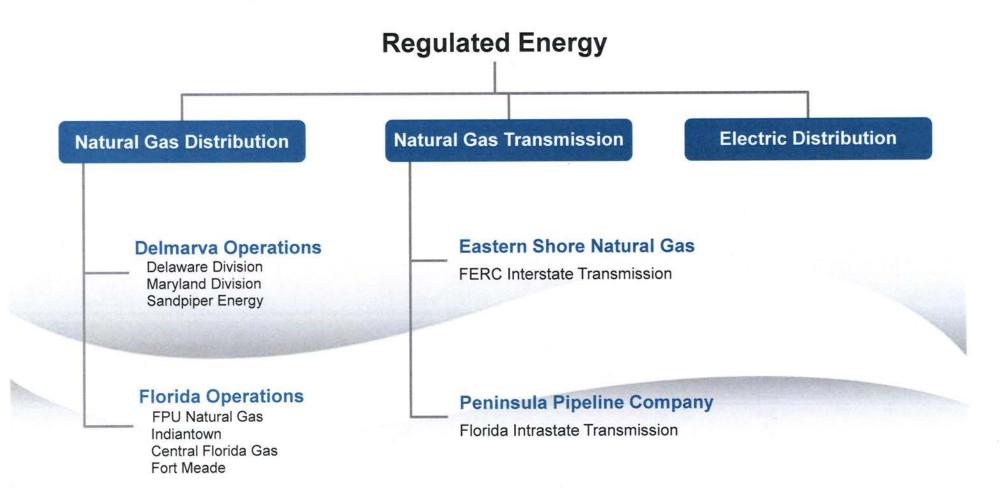


Chesapeake Utilities Corporation

Eight Flags Energy, LLC Amelia Island CHP Project

November 10, 2014

Chesapeake Utilities - Organizational Structure



Chesapeake Utilities - Organizational Structure

Un-regulated Energy



FPU Electric Operations



Two Electric Service Operating Areas

- NW Division Jackson, Calhoun and Liberty Counties
 - Approximately 15,000 customers
 - Wholesale supplier: Southern Company/Gulf Power
- NE Division Amelia Island in Nassau County
 - Approximately 16,000 customers
 - Wholesale suppliers:
 - JFA
 - Rock Tenn Paper QF (REN-1 as-available)
 - Rayonier Advanced Materials QF (REN-2 firm)
 - Winter Demand: 75 MW peak 20 MW off-peak minimum
 - Summer Demand: 65 MW peak 25 MW off-peak minimum





- 1996-2007 FPU rates among lowest in Florida
- 2008 new wholesale PPA's (JEA/Gulf Power)
 - Base rate remain low fuel rates increase dramatically.
 - By 2010 total rates are 50+% higher than in 2007.
 - Customer and local political issues.
- Started looking for a solution.
 - Renegotiate existing wholesale contracts.
 - Operations cost containment.
 - Optimize local QF purchases
 - Longer term: transmission expansion; new wholesale providers; equity interest in generation.





Concurrent Events

- Natural gas pipeline to Nassau County.
- Rock Tenn begins re-powering study (coal to gas)
- Interest from CHP/IPP developers
 - Rock Tenn CHP and various LNG projects.
- Rayonier announces purchase of a new steam turbine.
 - Significant FPU margin loss from discontinued sales.
- Rayonier requests modified stand-by tariff.
- Rayonier requests increased excess power purchase price.
- Marianna franchise dispute.





- Initially approached Rayonier about a gas conversion.
 - Discovered their new steam turbine had approx. 5 MW of generating capacity in excess of RYN's requirements.
 - RYN steam capacity was insufficient to optimize their power production capabilities.
- FPU proposed a gas boiler addition
 - Gas sales replace lost electric revenue.
 - High pressure steam from boiler spins the steam turbine.
 - FPU would purchase excess energy from RYN.
- FPU as available REN-1 tariff rate less than RYN's generating cost – began firm capacity discussions.







- FPU and RYN jointly retain Sterling Energy to assess boiler steam and electric interconnection issues.
- CHP option emerges.
 - RYN uses low pressure steam in its paper process.
 - Gas turbine with HRSG produces low pressure steam.
 - Existing RYN high pressure steam diverted to steam turbine.
 - FPU takes CHP power; RYN takes the steam.
- Retained Sterling and Christenson Assoc. to determine if a CHP was technically and economically feasible.
- Many CHP ownership options reviewed.
- CPK Board approves Eight Flags in March 2014.



Project Overview

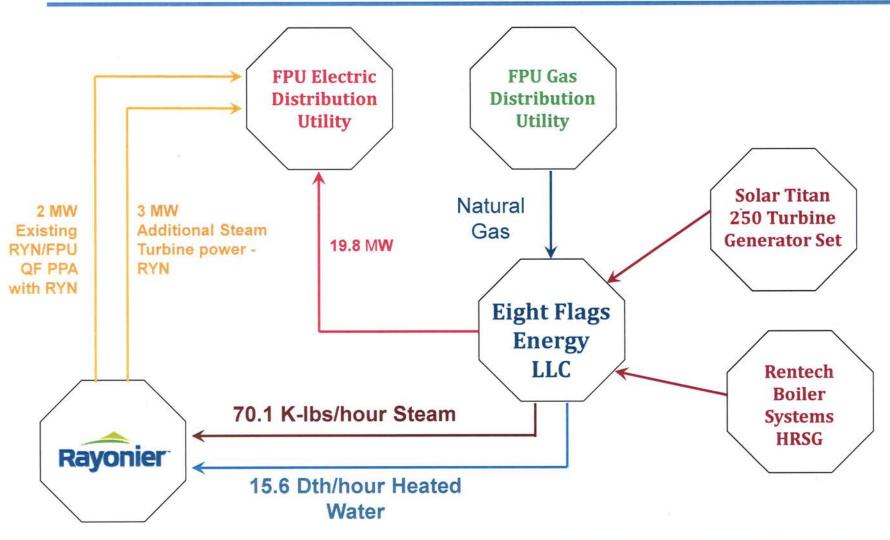


- A new CPK subsidiary, Eight Flags Energy, LLC, will construct, own and operate a Combined Heat and Power (CHP) unit at the Rayonier Amelia Island paper mill.
 - Natural gas combustion turbine.
 - Heat Recovery Steam Generator (HRSG)
- The CHP is designed to produce 19.8 MW of power, plus 650,000 kp of low pressure steam for RYNs paper process
- FPU will purchase all the power from Eight Flags.
- RYN will purchase steam and hot water from Eight Flags.
- FPU Gas Distribution will deliver gas to Eight Flags.
- FPU will purchase excess electricity from the RYN steam turbine generators.



Project Structure



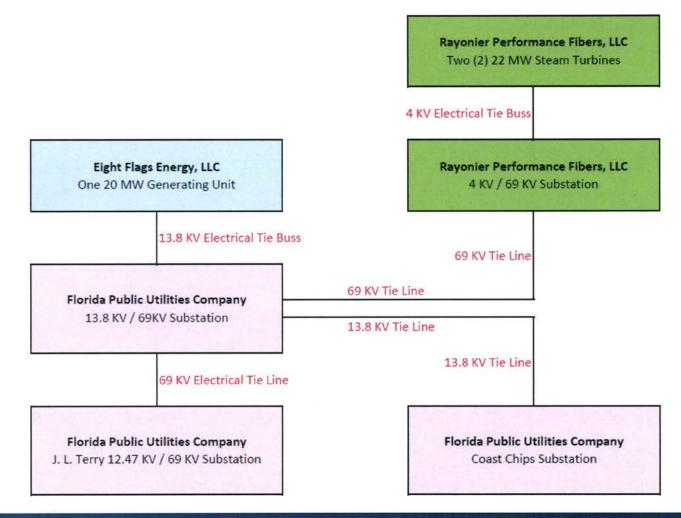






Interconnection of Eight Flags and RYN Generating Facilities



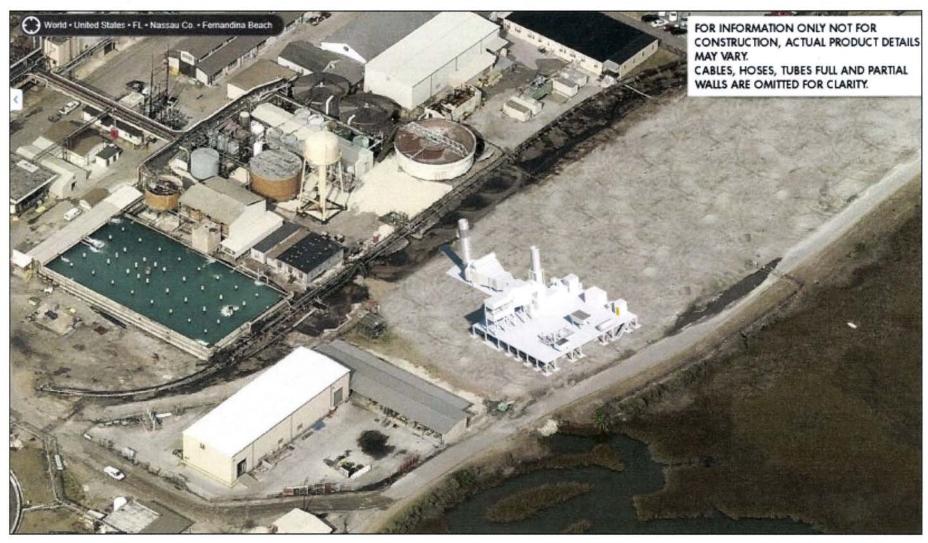






Eight Flags CHP at Rayonier Mill Site

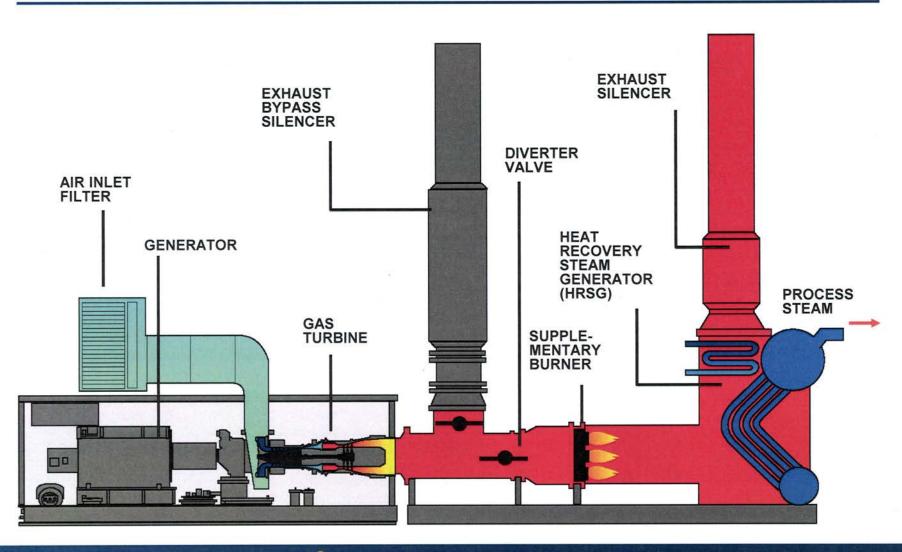






Natural Gas Turbine/HRSG CHP

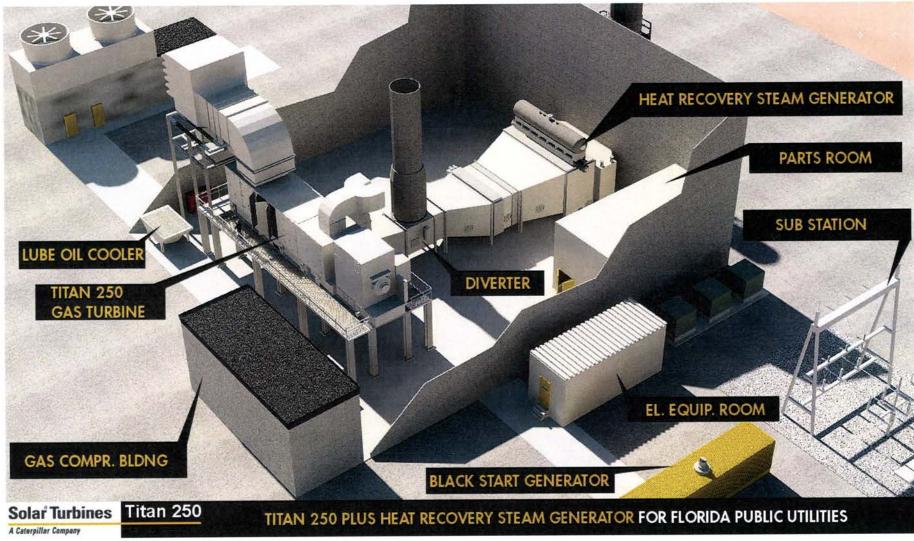






Rendering of CHP Installation



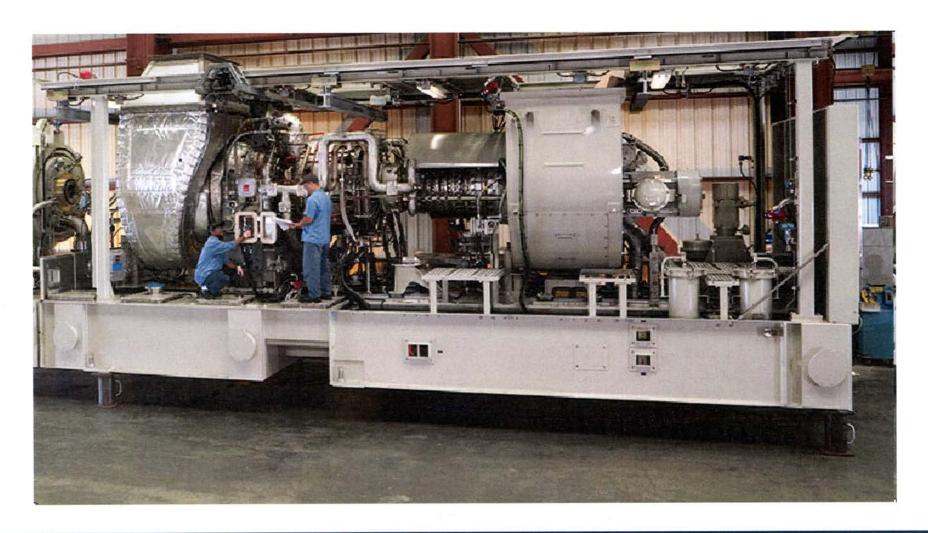






Solar Titan 250 Gas Turbine





CHP Turbine/HRSG Selection

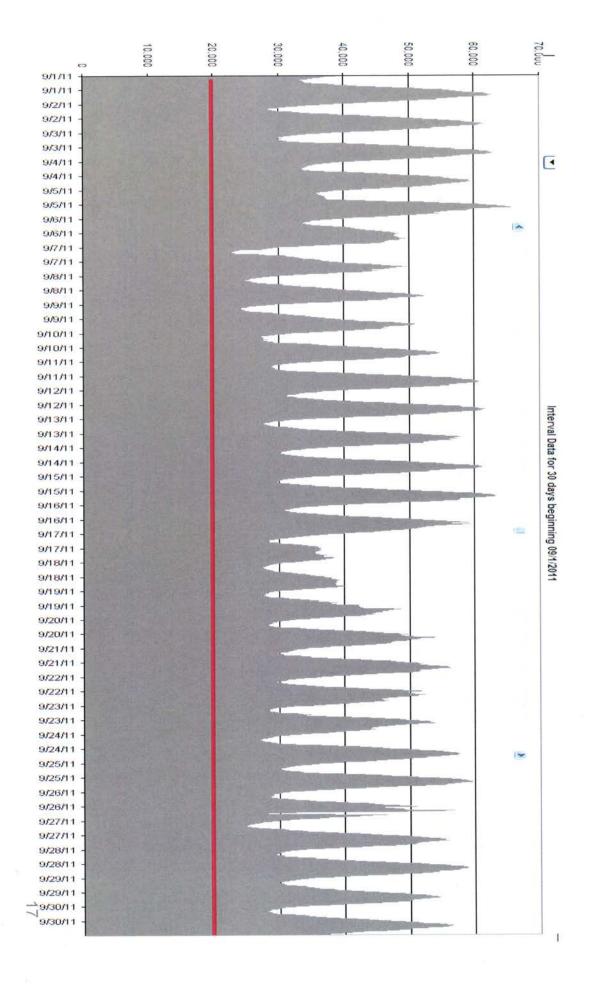


- Developed hourly load model of FPU island and mills' profiles
 - Adjusted for known changes (addition of Rayonier new steam T/G)
 - Integrated analysis with mills' hourly thermal (steam) load balances and internal turbine generator outputs from RT and RYN
 - Layered various gas turbine performance curves & costs for: 70 MW, 46 MW, 21 MW, 15 MW & 8 MW GT's into hourly island load model and mills' thermal load profile and ran multiple regressions/optimizations to determine best fit/economics compared to JEA base case
 - Determined highest value for all parties for HRSG to make 150 # steam permitting Rayonier to condense up to 5 MW more power by displacing 150 # extraction flow with unfired steam from 21 MW GT/HRSG
 - Targeted and ran optimization analyses on both 15 and 22 MW cases at Rayonier with hard costs/economics
 - Ran multiple cases over 15 year horizons with multiple contingencies
 with / without exports, unit performance variations, with/without
 RYN Steam Turbine output.

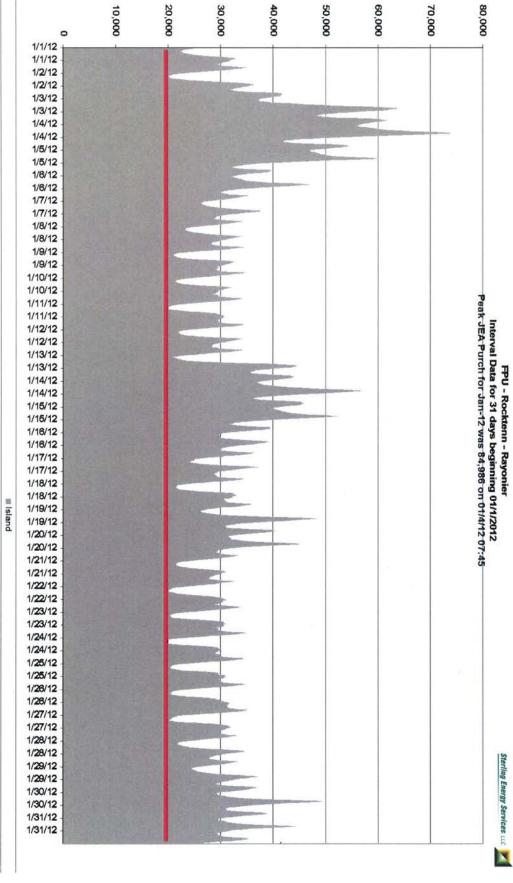




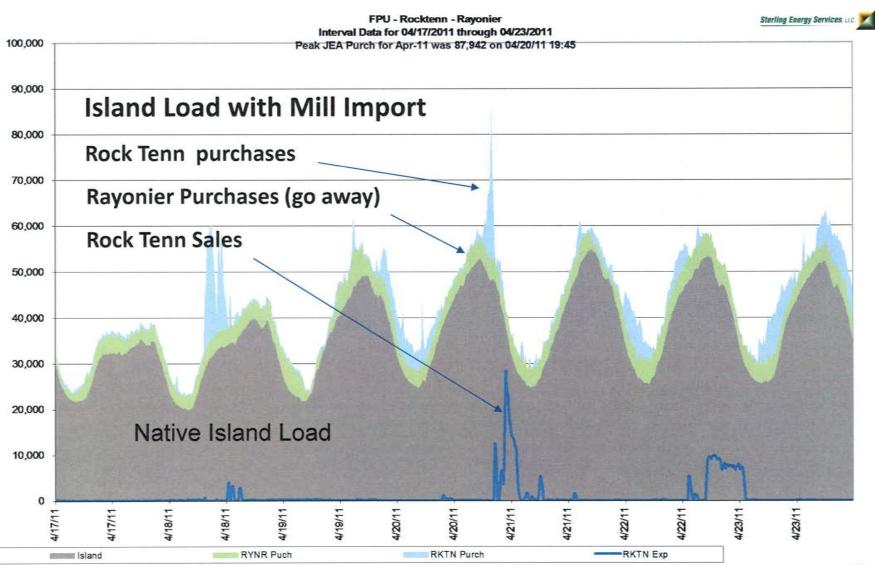
Typical NE Division Summer Month Load



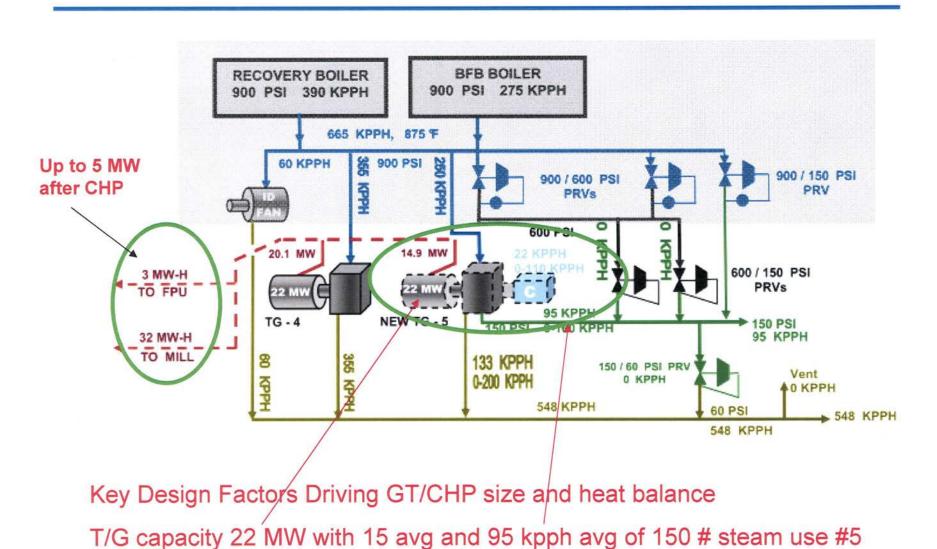
NE Division Peak Winter Month Load



FPU NE Division



Rayonier Steam / Power Balance



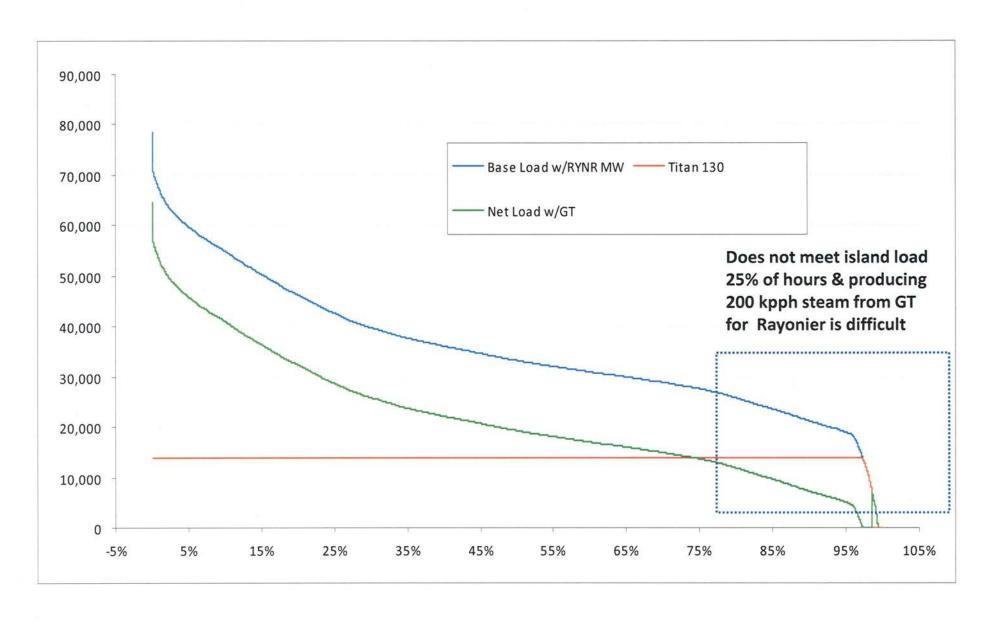
Turbine Performance Evaluation



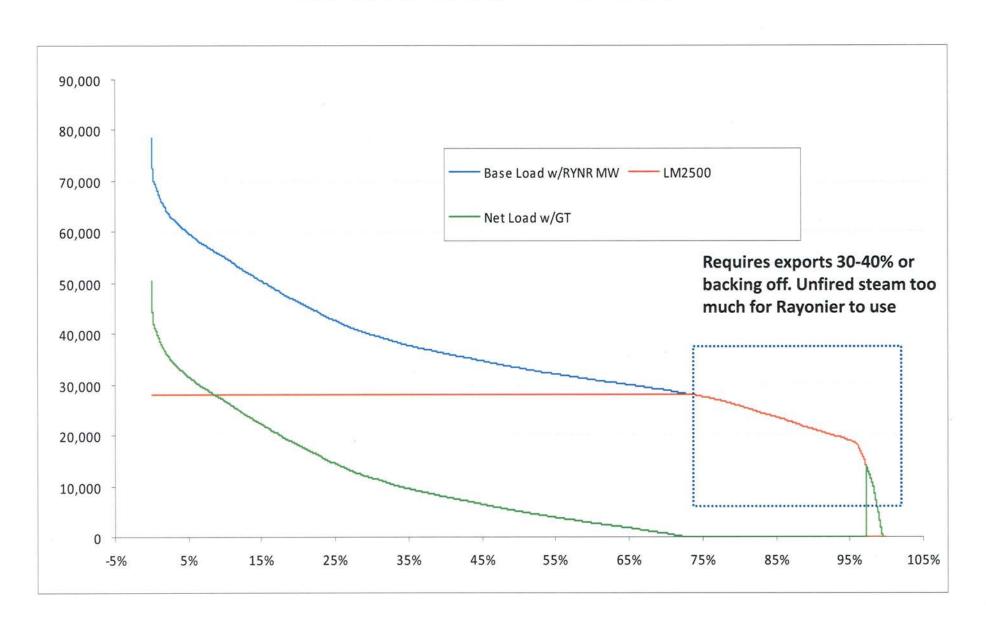
- Determined electric & thermal balance optimized for Island/Mill conditions – narrow 'range' exists for optimum performance
 - Limits: Rayonier 150 # steam avg of 95 kpph (impacts GT specs)
 - FPU island minimum load of 20 MW. More GT MW would make project economics depend on export or backing off GT output
- Selected 4 gas turbines that 'fit' site energy balance and secured quotes
 - Solar: Titan 130 -15MW and Titan 250 21.7 MW net ISO
 - GE Aero: LM 2000 18 MW and LM 2500 25 MW net ISO
 - GE Frame 1, Siemens SGT, Mitsubishi and Kawasaki: too much unfired thermal
 - Ran multiple performance/economic comparison for Solar & GE units
 - Evaluated emissions impacts with Golder: all GE units require SCR
 - Secured cost and performance data on final 4 units
 - Selected Solar Titan 250, 21.7 nominal MW unit others 'not even in same ball park on performance and costs' for site conditions



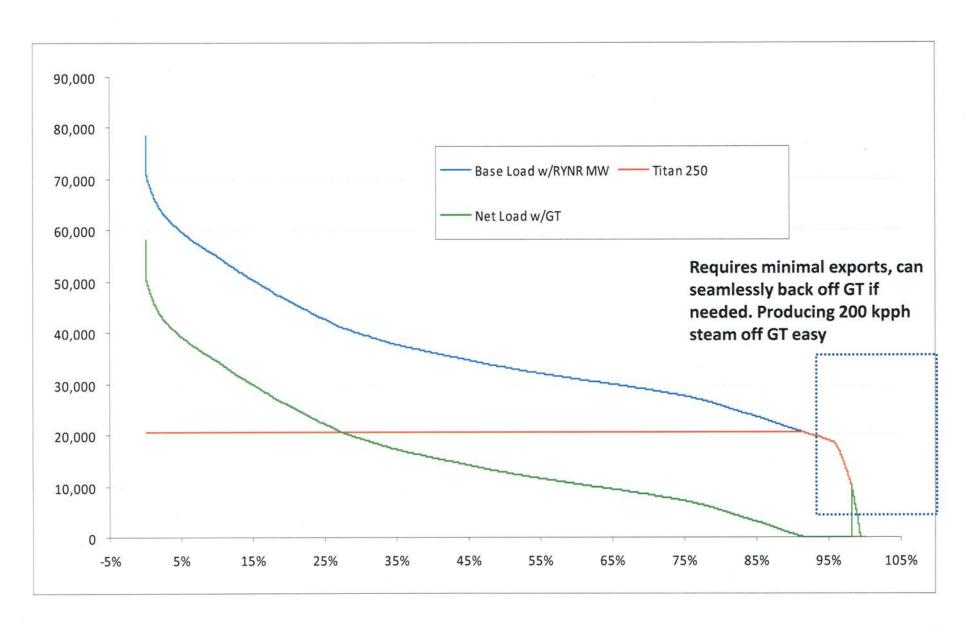
Solar Turbines Titan 130 – 15 MW



GE LM2500 - 29 MW



Solar Turbine Titan 250 – 22 MW



Primary Suppliers



- Solar Turbines, Inc. a Caterpillar subsidiary San Diego, CA.
 - Titan 250 gas turbine. (14,500 total turbines installed; 2 billion operating hours; low emissions; thermal efficiency approaching 90%)
 - Service and Maintenance Agreement (includes turbine replacements).
- Rentech Boiler Systems, Inc. Abilene, TX
 - HRSG. (Industry leader in HRSG's for gas turbines up to 40 MW)
- CR Myer Oshkosh, WI
 - General Contractor. Heavy industry specialists (125 years in business)
- Sterling Energy Services, LLC. Atlanta, Ga.
 - Project design, engineering, oversight. (Significant work in paper industry energy projects.)
- Golder and Associates Tampa, Fl office.
 - Environmental permitting (global engineering firm)





Project Benefits



- CHP provides approx 50% of Amelia Island electric requirements approx.
 25% of total FPU requirements.
- CHP electric price is significantly lower than current wholesale pricing; even lower than 2017 forecast price. (confidential specifics provided in original filing and data responses)
- Power savings help offset 2014 base rate increase.
- Improved overall island reliability and emergency power.
- Opportunity to increase green power purchases from RYN.
- Improves RYN mill reliability and efficiency.
- Allows RYN to expand production.
- Significant community, political and economic develop support.
- Improves air emissions eliminates RYN oil and reduces coal power purchases from JEA.
- Increased local jobs and tax base.



Project Timeline



- October 2014 Steam agreement executed with RYN.
- October 2014 LOI with Solar. Final agreement subject to PPA approval.
- November 2014 Land Lease to be executed with RYN.
- November 2014 Geotech survey for platform.
- November 2014 Gas transport agreement with TECO.
- December 2014 PSC consideration of PPA agreements.
- January 2015 all agreements executed; construction begins.
- December 2015 Turbine and HRSG delivered to site.
- July 2016 in-service.





Questions? www.chpk.com/eight-flags-energy/



