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1001 G Street, N.W. Suite 500 West Washington, D.C. 20001 tel. 202.434.4100 fax 202.434.4646

March 7, 2016

Writer's Direct Access Wesley K. Wright (202) 434-4239 wright@khlaw.com

Via FedEx

Florida Public Service Commission Office of Commission Clerk 2540 Shumard Oak Blvd. Tallahassee, FL 32399-0850

Re: Application to Provide Telecommunications Company Service Within the State of Florida

Dear Sir/Madam:

Airbus DS Communications, Inc. (Airbus) hereby files with the Florida Public Service Commission (Commission) this Application to Provide Telecommunications Company Service Within the State of Florida. Airbus seeks certification as a Competitive Local Exchange Carrier (CLEC) and Interexchange Carrier (IXC). Enclosed you will find one (1) original and two (2) copies of the Application and a check for the \$500.00 application fee.

Airbus intends to offer 9-1-1 emergency services to government and quasi-government Public Safety Answering Points (PSAPS) and may also provide other local exchange telecommunications services and interexchange telecommunications services including, but not limited to, business resold and facilities-based local, interexchange, bundled interexchange, and wholesale or carrier-to-carrier Next Generation 9-1-1 Services, including bundles of data, voice, and/or wireless services in support of Next Generation 9-1-1 service. Airbus will not offer residential telecommunications services.

Airbus requests confidential treatment of all financial information included in Exhibit D.

Please date-stamp one enclosed copy of this Application and return in the envelope provided.

Should you or anyone else at the Commission have any questions regarding this filing, please do not hesitate to contact me at (202) 434-4239.

APA

Sincerely,

Check received with filing and forwarded to Fleed for deposit. Fiscal to forwarded deposit information to Records.

iffilials of person who forwarded check:

Wesley K. Wright

Partner

TEL _

Washington, D.C.

Brussels

San Francisco

Shanghai

FLORIDA PUBLIC SERVICE COMMISSION OFFICE OF TELECOMMUNICATIONS

APPLICATION FORM

FOR

AUTHORITY TO PROVIDE TELECOMMUNICATIONS COMPANY SERVICE WITHIN THE STATE OF FLORIDA

Instructions

- A. This form is used as an application for an original certificate and for approval of transfer of an existing certificate. In the case of a transfer, the information provided shall be for the transferee (See Page 8).
- B. Print or type all responses to each item requested in the application. If an item is not applicable, please explain.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. Once completed, submit the original and one copy of this form along with a non-refundable application fee of \$500.00 to:

Florida Public Service Commission Office of Commission Clerk 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850 (850) 413-6770

- E. A filing fee of \$500.00 is required for the transfer of an existing certificate to another company.
- F. If you have questions about completing the form, contact:

Florida Public Service Commission Office of Telecommunications 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850 (850) 413-6600

1.	1. This is an application for (check one):			
	X Original certificate (new company).			
	Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority rather that apply for a new certificate.			
2.	Name of company: Airbus DS Communications, Inc.			
3.	. Name under which applicant will do business (fictitious name, etc.):			
	N/A			
4.	Official mailing address:			
	Street/Post Office Box: 42505 Rio Nedo, P.O. Box 9007 City: Temecula State: CA Zip: 92590			
5.	Florida address:			
	Street/Post Office Box: 2107A 63 rd Avenue East City: Bradenton State: FL Zip: 34203			
6.	Structure of organization:			
	☐ Individual X Corporation ☐ Foreign Corporation ☐ Foreign Partnership ☐ General Partnership ☐ Limited Partnership ☐ Other please specify:			

<u>lf i</u>	ndividual, provide: N/A	
	Name:	
	Title:	
	Street/Post Office Box:	
	City:	
	State:	
	Zip:	1
	Telephone No.:	
	Fax No.:	
	E-Mail Address:	
	Website Address:	
7. 8.	Florida Secretary of State co	provide proof of authority to operate in Florida. The proprate registration number is: N/A ride proof of authority to operate in Florida. The Florida
		te registration number is: F00000000180. Proof o
9.		(b/a), provide proof of compliance with fictitious name) to operate in Florida. The Florida Secretary of State umber is: N/A
10.		ship, please proof of registration to operate in Florida te registration number is: N/A
11.	If a partnership, provide na partnership agreement. N/A	me, title and address of all partners and a copy of the
	Name:	
	Title:	
	Street/Post Office Box:	
	City:	
	State:	
	Zip:	
	Telephone No.:	
	Fax No.:	
	E-Mail Address:	
	Website Address:	
12.	_	hip, provide proof of compliance with the foreign limited

partnership statute (Chapter 620.169, FS), if applicable. The Florida registration number is: N/A

- 13. Provide <u>F.E.I. Number</u>: 952580052
- 14. Who will serve as liaison to the Commission in regard to the following?
 - (a) The application: Name: Wesley K. Wright & Timothy A. Doughty Title: Attorneys Street Name & Number: 1001 G Street, NW, Suite 500 West Post Office Box: City: Washington State: DC Zip: 20001 Telephone No.: 202.434.4239/4271 Fax No.: 202.434.4646 E-Mail Address: Wright@khlaw.com/Doughty@khlaw.com Website Address: www.khlaw.com (b) Official point of contact for the ongoing operations of the company: Name: Paula Pileggi Title: General Counsel Street Name & Number: 42505 Rio Nedo Post Office Box: City: Temecula State: CA Zip: 92590 Telephone No.: 951.719.2120 Fax No.: E-Mail Address: Paula.Pileggi@airbus-dscomm.com Website Address: www.airbus-dscomm.com (c) Where will you officially designate as your place of publicly publishing your schedule (a/k/a tariffs or price lists)? ☐ Florida Public Service Commission

Other – Please provide address:

List the states in which the applicant:		
(a) has operated as a telecommunications company.		
N/A		
(b) has applications pending to be certificated as a telecommunications company.		
N/A		
(c) is certificated to operate as a telecommunications company.		
N/A		
(d) has been denied authority to operate as a telecommunications company and the circumstances involved.		
Applicant has not been denied authority to operate as a telecommunications company in any state.		
(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.		
Applicant has not had any regulatory penalties imposed.		
(f) has been involved in civil court proceedings with another telecommunications entity, and the circumstances involved.		
Applicant has not been in involved in any civil court proceedings with another telecommunications entity.		
Have any of the officers, directors, or any of the ten largest stockholders previously been:		
(a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. Yes X No		
If yes, provide explanation.		

15.

16.

(b) granted or denied a certificate in the State of Florida (this includes active and canceled certificates). ☐ Yes X No
If yes, provide explanation and list the certificate holder and certificate number.
(c) an officer, director, partner or stockholder in any other Florida certificated or registered telephone company. Yes X No
If yes, give name of company and relationship. If no longer associated with company, give reason why not.

17. Submit the following:

(a) <u>Managerial capability</u>: resumes of employees/officers of the company that would indicate sufficient managerial experiences of each. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.

Please see Exhibit B.

(b) <u>Technical capability:</u> resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.

Please see Exhibit C.

- (c) <u>Financial Capability</u>: applicant's audited financial statements for the most recent three (3) years. If the applicant does not have audited financial statements, it shall so be stated. Unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:
 - 1, the balance sheet,
 - 2. income statement, and
 - 3. statement of retained earnings.

Please see Exhibit D. Applicant does not have audited financial statements. Applicant requests confidential treatment for all financial information included herein.

Note: It is the applicant's burden to demonstrate that it possesses adequate managerial capability, technical capability, and financial capability. Additional supporting information can be supplied at the discretion of the applicant.

THIS PAGE MUST BE COMPLETED AND SIGNED

REGULATORY ASSESSMENT FEE: I understand that all telephone companies must pay a regulatory assessment fee. Regardless of the gross operating revenue of a company, a minimum annual assessment fee, as defined by the Commission, is required.

RECEIPT AND UNDERSTANDING OF RULES: I acknowledge receipt and understanding of the Florida Public Service Commission's rules and orders relating to the provisioning of telecommunications company service in Florida.

APPLICANT ACKNOWLEDGEMENT: By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

I understand that any false statements can result in being denied a certificate of authority in Florida.

COMPANY OWNER OR OFFICER

Print Name: Paula Pileggi

Title: General Counsel

Telephone No.: 951-719-2120

E-Mail Address: Paula.Pileggi@airbus-dscomm.com

Signature:

Date:

Page 7 of 8

CERTIFICATE TRANSFER

N/A

reviewed this application and join in the petitioner's request for a transfer of the certification.		
COMPANY OWNER OR OFFICER		
Print Name:		
Title:		
Street/Post Office Box:		
City:		
State:		
Zip:		
Telephone No.:		
-		

Signature:	Date:	
J.ga.a		

Fax No.:

E-Mail Address:

Exhibit A – AUTHORITY TO OPERATE

State of Florida Department of State

I certify from the records of this office that AIRBUS DS COMMUNICATIONS, INC. is a California corporation authorized to transact business in the State of Florida, qualified on January 11, 2000.

The document number of this corporation is F00000000180.

I further certify that said corporation has paid all fees due this office through December 31, 2015, that its most recent annual report/uniform business report was filed on February 21, 2015, and that its status is active.

I further certify that said corporation has not filed a Certificate of Withdrawal.

Given under my hand and the Great Seal of the State of Florida at Tallahassee, the Capital, this the Sixteenth day of November, 2015



Ken Different Secretary of State

Tracking Number: CU2537804071

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication



August 18, 2014

FLORIDA DEPARTMENT OF STATE

Division of Corporations

AIRBUS DS COMMUNICATIONS, INC. 42505 RIO NEDO TEMECULA, CA 92590US

Re: Document Number F00000000180

The Amendment to the Application of a Foreign Corporation for CASSIDIAN COMMUNICATIONS, INC. which changed its name to AIRBUS DS COMMUNICATIONS, INC., a California corporation authorized to transact business in Florida, was filed on August 15, 2014.

This document was electronically received and filed under FAX audit number H14000192713.

Should you have any questions regarding this matter, please telephone (850) 245-6050, the Amendment Filing Section.

Tracy L Lemieux Regulatory Specialist II Division of Corporation

Letter Number: 614A00017707

COVER LETTER

TO: Amendment Section Division of Corporations		
SUBJECT: Cassidian Communication		
Name	of Corporation	
DOCUMENT NUMBER: F00000000	0180	
The enclosed Amendment and fee are submi	itted for filing.	
Please return all correspondence concerning	this matter to the following:	
Name of Contact Person		
Firm/Company		
Address	Andrews and the Addition of th	
City/State and Zip Code		
E-mail address: (to be used for future annu	al report notification)	
For further information concerning this mat	ter, please call:	
Name of Contact Person	at () Area Code & Daytime Telephone Number	
Enclosed is a check for the following amoun	nt:	
\$35.00 Filing Fee & Certificate of Status	\$43.75 Filing Fee & Certified Copy (Additional copy is enclosed) \$52.50 Filing Fee, Certificate of Status & Certified Copy (Additional copy is cnclosed)	
Mailing Address: Amendment Section Division of Corporations P.O. Box 6327 Tallahassee, FL 32314	Street Address: Amendment Section Division of Corporations Clifton Building 2661 Executive Center Circle Tallahassee, FL 32301	

PROFIT CORPORATION APPLICATION BY FOREIGN PROFIT CORPORATION TO FILE AMENDMENT TO APPLICATION FOR AUTHORIZATION TO TRANSACT BUSINESS IN FLORIDA

(Pursuant to s. 607.1504, F.S.)

SECTION I (1-3 MUST BE COMPLETED)

F0000	0000180
(Document n	umber of corporation (if known)
Cassidian Communications, Inc.	
(Name of corporation as it ap	pears on the records of the Department of State)
2. California	3. 01/11/2000
(Incorporated under laws of)	(Date authorized to do business in Florida)
(4-7 COMPLETE O	SECTION II ONLY THE APPLICABLE CHANGES)
4. If the amendment changes the name of the corpo	oration, when was the change effected under the laws of
its jurisdiction of incorporation? August 1,	2014
Airbus DS Communications, Inc.	
(Name of corporation after the amendment, adding appropriate abbreviation, if not contained in ne	ing suffix "corporation," "company," or "incorporated," or w name of the corporation)
(If new name is unavailable in Florida, enter altebusiness in Florida)	rnate corporate name adopted for the purpose of transacting
6. If the amendment changes the period of duration	, indicate new period of duration.
	(New duration)
7. If the amendment changes the jurisdiction of inc	corporation, indicate new jurisdiction.
	(New jurisdiction)
 Attached is a certificate or document of similar in 90 days prior to delivery of the application to the having custody of corporate records in the jurisd 	import, evidencing the amendment, authenticated not more than a Department of State, by the Secretary of State or other official iction under the laws of which it is incorporated.
(Signature of a director, president or other of a receiver or other court appointed fiduciary, by	- if in the hands y that fiduciary)
Paula Pileggi	Secretary
(Typed or printed name of person signing)	(Title of person signing)

Mixo

0553346

FILED Secretary of State State of California

Appr

CERTIFICATE OF AMENDMENT AND

AUG - 1 2014

RESTATEMENT OF

4cc

ARTICLES OF INCORPORATION

OF CASSIDIAN COMMUNICATIONS, INC.

The undersigned certify that:

- 1. They are the president and secretary, respectively, of Cassidian Communications, Inc., a California corporation.
- 2. The Articles of Incorporation of this corporation are amended and restated in their entirety to read as follows:

"ARTICLES OF INCORPORATION

OF AIRBUS DS COMMUNICATIONS, INC.

ARTICLE 1

The name of the corporation (the "Corporation") is Airbus DS Communications, Inc.

ARTICLE II

The purpose of the Corporation is to engage in any lawful act or activity for which a corporation may be organized under the General Corporation Law of the State of California other than the banking business, the trust company business or the practice of a profession permitted to be incorporated by the California Corporations Code.

ARTICLE III

The Corporation is authorized to issue only one class of shares of stock, consisting of Common Stock, par value \$0.01 per share; and the total number of shares which the Corporation is authorized to issue is one thousand (1,000)."

- 3. The foregoing amendment and restatement of the Articles of Incorporation has been duly approved by the Board of Directors.
- 4. The foregoing amendment and restatement of Articles of Incorporation has been duly approved by the required vote of shareholders in accordance with Section 902, California Corporations Code. The total number of outstanding shares of the corporation is one thousand (1,000). The number of shares voting in favor of the amendment equaled or exceeded the vote required. The percentage vote required was more than 50%.

Certificate of Amendment and Restatement of Articles of Incorporation of Cassidian Communications, Inc.

Page 1 of 2

We further declare under penalty of perjury under the laws of the State of California that the matters set forth in this certificate are true and correct of our own knowledge.

DATE: 6/26,2014

Appendix to the first of the second of the s

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Robert Freinberg, President/

Paula Pileggi, Socretary

State of CaliforniaSecretary of State

CERTIFICATE OF STATUS

ENTITY NAME:

AIRBUS DS COMMUNICATIONS, INC.

FILE NUMBER:

C0553346

FORMATION DATE:

09/19/1968

TYPE:

DOMESTIC CORPORATION

JURISDICTION:

CALIFORNIA

STATUS:

ACTIVE (GOOD STANDING)

I, DEBRA BOWEN, Secretary of State of the State of California, hereby certify:

The records of this office indicate the entity is authorized to exercise all of its powers, rights and privileges in the State of California.

No information is available from this office regarding the financial condition, business activities or practices of the entity.



IN WITNESS WHEREOF, I execute this certificate and affix the Great Seal of the State of California this day of August 01, 2014.

DEBRA BOWENSecretary of State

State of CaliforniaSecretary of State

Certificate of Filing of All Documents

I, DEBRA BOWEN, Secretary of State of the State of California, hereby certify:

Entity Name: AIRBUS DS COMMUNICATIONS, INC.

File Number:

C0553346

Registration Date:

09/19/1968

Entity Type:

DOMESTIC CORPORATION

Jurisdiction:

CALIFORNIA

All business entity documents recorded in this office for said entity are:

Document Type:

FORMATION

File Date:

09/19/1968

Effective Date:

09/19/1968

Document Type:

AMENDMENT

File Date:

10/30/1968

Effective Date:

10/30/1968

Document Type:

AMENDMENT

File Date:

08/20/1971

Effective Date:

08/20/1971

Document Type:

AMENDMENT

File Date:

02/08/1985

Effective Date:

02/08/1985.

Document Type:

AMENDMENT

File Date:

05/01/1985

Effective Date:

05/01/1985

Document Type:

RESTATED FORMATION

File Date:

06/26/1985

Effective Date:

06/26/1985

Page 2 of 4 Re: C0553346

Document Type:

RESTATED FORMATION

File Date:

11/27/1985 11/27/1985

Effective Date:

RESTATED FORMATION

Document Type: File Date:

10/21/1999 10/21/1999

Effective Date:

Document Type: MERGER File Date: 05/18/2005

Effective Date:

05/18/2005

Document Type:

MERGER 12/31/2008 12/31/2008

File Date: **Effective Date:**

Document Type: MERGER File Date:

Effective Date:

12/31/2008 12/31/2008

Document Type:

MERGER 02/27/2009

File Date: **Effective Date:**

02/28/2009

Document Type:

MERGER 03/26/2009

File Date: **Effective Date:**

03/31/2009

Document Type:

RESTATED FORMATION

File Date: **Effective Date:** 03/01/2011 03/01/2011

Entity Name Changed From:

PLANT EQUIPMENT INC.

Page 3 of 4 Re: C0553346

Document Type:

STATEMENT OF INFORMATION

File Date:

08/03/2012

Effective Date:

08/03/2012

Document Type:

MERGER

File Date:

12/27/2012

Effective Date:

12/31/2012

Document Type:

STATEMENT OF INFORMATION

File Date:

07/23/2013

Effective Date:

07/23/2013

Document Type:

RESTATED FORMATION

File Date:

08/01/2014

Effective Date:

08/01/2014

Entity Name Changed From:

CASSIDIAN COMMUNICATIONS, INC.

******* End of list

State of CaliforniaSecretary of State

Page 4 of 4 Re: C0553346



IN WITNESS WHEREOF, I execute this certificate and affix the Great Seal of the State of California this day of August 12, 2014.

Jena Bowen

DEBRA BOWEN Secretary of State

Go to www.sos.ca.gov/business/be for information about ordering a copy of a filed document. MAR

Page 4 of 4

2014 California Secretary of State

Exhibit B - MANAGERIAL CAPABILITY



Bob Freinberg Chief Executive Officer

As Chief Executive Officer (CEO) of Airbus DS Communications, Inc., Bob Freinberg oversees all aspects of the organization, driving the company's growth in both the public and private sectors in the U.S. and abroad. He, in concert with our Executive Management Team, sets the vision for the entire organization, providing strategic direction and guidance to the company's 600+/-dedicated employees, and cultivating meaningful relationships with technology partners, resellers, and clients.

Mr. Freinberg is a twelve year veteran with the company and has served in integral roles such as vice president of sales and marketing and general manager. Prior to joining Airbus DS Communications, Mr. Freinberg spent five years in international sales and marketing for start-up companies, successfully launching a Voice over IP (VoIP) carrier in Europe, Asia and the Americas. During that time, he was heavily engaged with more than 100 telephone companies and internet service providers in 17 countries, helping drive the development of VoIP applications and their associated deployments. Mr. Freinberg earned his undergraduate degree in Marketing from the University of Baltimore, and is a graduate of Michigan State University's Graduate School of Business with an MBA in Marketing, Distribution and Logistics.



Mary Wathen Vice President, Operations

As Vice President Operations, Mary Wathen oversees many operations and business units for Airbus DS Communications, Inc. These include Notification Systems, facilities, procurement and quality. Additional duties also include Implementation Services, Technical Services and Managed Services for Its Land Mobile Radio and 9-1-1 call center product lines.

Before Mary joined Airbus DS Communications in January 2004, she served as President of Nelco Technology for three years; General Manager for QLP Laminates (a division of Tyco/Amp) for six years; National Sales Manager for Polycad for six years; and President of Koboway for 15 years. In 1987, Mary was selected, serving as a board member of the American Electronics Association, as a representative of Small Business for a congressional sub-committee hearing in Washington, DC.

Mary is a graduate of Stanford Executive Institute, California.

Exhibit C – TECHNICAL CAPABILITY

Jeroen de Witte Chief Technology Officer

As CTO of Airbus DS Communications, Inc., Jeroen de Witte Is responsible for the design and quality assurance activities for all product lines. This includes the Airbus DS Communications industry-renowned VESTA®, solution and radio consoles, as well as fully integrated third-party applications. He is also the author/co-author of several patents disclosures.

A Licensed Professional Engineer, de Witte joined the Airbus DS Communications team in May 2003. He possesses 20+ years of R&D experience with extensive knowledge in Ethernet, IP, SIP, ATM, DSL, radio dispatch and call processing. Prior, Jeroen de Witte held various R&D management roles at Nimcat Networks, Lantern Communications and Nortel Networks.

Jeroen earned a B.S. in Electrical Englneering from the University of Ottawa.

Exhibit D - FINANCIAL CAPABILITY (CONFIDENTIAL)