

COMMISSIONERS:
JULIE I. BROWN, CHAIRMAN
ART GRAHAM
RONALD A. BRISÉ
JIMMY PATRONIS
DONALD J. POLMANN

STATE OF FLORIDA



DIVISION OF ECONOMICS
GREG SHAFER
DIRECTOR
(850) 413-6410

Public Service Commission

April 12, 2017

STAFF'S FIRST DATA REQUEST via email

Beth Keating
Gunster, Yoakley & Stewart, P.A.
215 South Monroe St., Suite 601
Tallahassee, FL 32301
bkeating@gunster.com

Mike Cassel
Florida Public Utilities Company/Florida Division
of Chesapeake Utilities Corporation
1750 S 14th Street, Suite 200
Fernandina Beach, FL 32034
mcassel@fpuc.com

Re: Docket No. 170067-GU – Petition for approval to modify phase two of experimental transitional transportation pilot program to suspend open enrollment process, by Florida Division of Chesapeake Utilities Corporation.

Dear Ms. Keating and Mr. Cassel:

By this letter, Commission staff requests the following information from the Florida Division of Chesapeake Utilities Corporation (Chesapeake or Company).

1. Paragraph 13 of the petition discusses the various pricing options the Transitional Transportation Service Program (TTS) shippers currently offer. Please explain why, under the Company's proposal, the alternate pricing options offered by the TTS shippers would no longer be available to customers in the TTS pool.
2. Please discuss the bill impact on customers that currently qualify for a discount for seniors, veterans, or active military discount (as shown on the 2016 Enrollment Forms in Attachment A to the petition). Would the discounts for those customers terminate on the effective date of the proposed tariff sheets (assuming Commission approval)? Please explain your answer.

3. Will shippers be able to directly solicit customers and offer various pricing options or will shippers only be able to offer a standard pricing option? Please explain your answer.
4. Have customers been notified of Chesapeake's petition to permanently suspend Open Enrollment? If yes, has Chesapeake received any comments? If yes, what are those comments? If no, when does Chesapeake plan to notify customers?
5. Has Chesapeake contacted the TTS shippers to tell them about the Company's proposed permanent suspension of the Open Enrollment program? If yes, what are the shippers' opinions of the proposed suspension? If no, when will Chesapeake notify the shippers?
6. The 2016 Open Enrollment solicitation (provided in Attachment A to the petition) was dated June 2016 and requested responses by June 30, 2016. The petition requesting approval to permanently suspend the Open Enrollment program was filed on March 28, 2017, with the Agenda Conference currently scheduled for June 6, 2017. Please respond to the following questions.
 - a. If the Commission approves Chesapeake's petition on June 6, please describe Chesapeake's efforts to inform the affected customers of the Commission's decision.
 - b. If the Commission denies Chesapeake's petition on June 6, when will the 2017 Open Enrollment notices be sent to customers and by what date will the customers have to respond?
 - c. Given the short time period between the filing of the petition and the June timing of Open Enrollment in the past, has Chesapeake given any thought to, or be willing to, continue Open Enrollment for 2017 and amend the petition to request the permanent suspension of Open Enrollment beginning in 2018?
 - d. When did Chesapeake plan on mailing Open Enrollment forms for 2017, absent a suspension of Open Enrollment?
7. How many residential and small commercial customers currently participate in the TTS program?
8. Are Infinite Energy and Florida Natural Gas still the shippers for the TTS program? Would that continue without Open Enrollment?
9. According to Paragraph 12 of the petition and current Tariff Sheet No. 28(C), residential and non-residential TTS customers who do not respond during Open Enrollment remain with their current shipper and are assigned to the standard price option.
 - a. Under the current Open Enrollment, must a customer change shippers in order to sign up for a senior or veterans discount or can a customer stay with the same

shipper and receive a discount each year (assuming the customer qualifies for a discount)?

10. According to proposed Tariff Sheet No. 28(C), residential and non-residential TTS customers “shall receive the standard pricing option.” To the extent not already answered, please respond to the following questions.
 - a. Can the shippers offer their own discounts? Please explain.
 - b. Can the shippers offer their own version of open enrollment? Please explain.
11. Paragraph 13 of the petition lists the discounts available to customers of the two shippers. What is the cost of each discount for each shipper for the most recent available 12 month period (e.g., for Infinite Energy, a 4 cent discount multiplied by the number of therms receiving the discount equals the cost of the discount)?
12. Paragraph 15 of the petition states that the “benefits of the process no longer outweigh the procedural and administrative burden associated with conducting the Open Enrollment.”
 - a. Please explain why the Open Enrollment costs incurred by Chesapeake are not covered by the monthly SABS charges TTS shippers pay pursuant to the SABS rate schedule (Tariff Sheet No. 94).
 - b. Please explain the method that Chesapeake used to determine that the benefits no longer outweighed the costs.
 - c. Please describe and quantify each of the procedural and administrative burdens in detail.
 - d. What would Chesapeake consider an acceptable administrative cost and why?
13. Does Chesapeake know by what percentage call volumes increased during the 2016 Open Enrollment (Paragraph 15 of the petition)? If yes, what was the percentage increase?
14. Assuming the Commission approves Chesapeake’s proposal, would the Company be open to bringing back the Open Enrollment program in the future? If yes, please list and describe the factors that would lead to such a proposal.
15. Please clarify the discrepancies between clean versions of Tariff Sheets No. 11 and 28, Section (C)(2)(b). On Tariff Sheet No. 11, this section is titled “Selection of TTS Shipper,” but the language on Tariff Sheet No. 28 refers to the selection of a CI shipper by non-residential customers in a TTS consumer pool.
16. Tariff Sheet 28, Section (C) (1), clean version states that when residential customers wish to change shippers, they must do so “in writing.” What is meant by “writing,” e.g., letter, email, Chesapeake form, etc.?

Beth Keating
Page 4
April 12, 2017

Please file all responses electronically no later than Wednesday, April 26, 2017 via the Commission's website at www.floridapsc.com by selecting the Clerk's Office tab and Electronic Filing Web Form. Please feel free to call me at 850-413-6540 if you have any questions.

Sincerely,

/s/ Sue Ollila

Economic Analyst
sollila@psc.state.fl.us

cc: Office of Commission Clerk