FILED 7/11/2017 DOCUMENT NO. 05783-2017 FPSC - COMMISSION CLERK



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-M-E-M-O-R-A-N-D-U-M-

DATE: July 11, 2017
TO: Carlotta Stauffer, Commission Clerk, Office of Commission Clerk
FROM: Curtis J. Williams, Office of Telecommunications CLAP
RE: Docket No. 140029-TP - Document Filing

Please file the attached documents from James Forstall and Brett Bascom in Docket No. 140029-TP. The documents contain responses to various questions/data requests regarding FTRI's FY 2017-2018 Budget.

Please let me know if you have any questions.

Attachments

RECEIVED-FPSC

Curtis Williams

From: Sent: To: Subject: Attachments: Beth Salak Monday, July 10, 2017 2:42 PM Curtis Williams FW: Workpapers and notes for Category II, FTRI 2017-2018 Budget SKMBT_36170504140700.pdf

From: Brett Bascom [mailto:bbascom@ftri.org]
Sent: Thursday, May 04, 2017 5:16 PM
To: Beth Salak
Cc: James Forstall
Subject: Workpapers and notes for Category II, FTRI 2017-2018 Budget

Beth,

I have attached the information, notes and workpapers for Category II.

I have taken the time to add explanatory notes and am forwarding the information as discussed in our meeting last week.

Thanks Brett

Brett A. Bascom Business Manager (850) 205-1470 ext. 225 Florida Telecommunications Relay, Inc. 1820 East Park Avenue Suite 101 Tallahassee, FL 32301



Line Item Information FTRI FY 2017-2018 Board Approved Budget Submitted to the FPSC Staff on Monday, March 1, 2017

The 2017-2018 Budget for FTRI was developed with the information available at the time of analysis. The analysis and preparation of the budget was started in December 2016 and completed Mid-February 2017. A Budget Committee meeting was held by the Board of Directors on February 23rd and the Board of Directors approved the budget on March 1st. Due to the time frame of preparation and due date for submission, Current fiscal year data available for analysis was July 1 to December 31, 2016.

SPECIFIC information and workpapers for CATEGORY II-Equipment

There are no notes or worksheets for items budgeted at zero.

Line 8 – VCO/HCO – TDD

Source Documents used:

General ledger and Purchase Orders available.

Review of posted amounts and known orders in process at the time of budget preparation. January to December 2016 was reviewed. One known order was in process for 20 units in January 2017.

Methodology:

Budget as close to FYE 2017 estimate as possible.

Line 12 - VCP Hearing Impaired

Source Documents used:

Vendor Equipment Orders Report, for trailing twelve months of data and consolidated by quarter for comparison purposes.

Methodology:

A comparison of 1st half of the year and the second half of the year was done for the most recent two fiscal years that data was available. Historically the second half of the fiscal year is always higher in purchased equipment, due to distribution of equipment being higher in the second half of the year.

Using the most commonly distributed Cordless phone, which is also the most commonly distributed phone overall, a comparison of first half of the year to second half of the year of the XLC3.4 phone revealed a difference of 21.84% higher purchases in the second half of the year.

A comparison was done to compare the second half of the previous two completed years, January – June of 2015 and January -June 2016 to determine a same period year over year increase or decrease.

Using total units of all cordless phones January – June 2015 versus 2016 eliminates the changes in the vendor's introduction of new models of phones and retirement of old models within similar categories. Examples of this would be an XLC-2 being phased out and an XLC3.4 being introduced.

Cordless January – June Totals.

2015 = 8274 2016 = 8137 Difference = 137 or 1.65%

Using Quarterly totals and applying these percentages we can arrive at an estimate for FYE June 2017, estimating January -March and again April – June, 2017.

Spreadsheets are prepared and used in analysis of this data. The Spreadsheets are used for organization of the data into quarters for specific fiscal years and projecting purchases for future quarters where data is not yet available. These spreadsheets are multi-tab in format and used as a complete Excel workbook in analysis.

Analysis and projection of In-Warranty repairs is then applied to purchases. Purchase Orders are filled by the vendor with units at new cost and units at no cost for in-warranty replacements.

These projections for purchases are then entered onto a spreadsheet with current equipment costs for projecting dollars associated with those projected purchases.

Line 13 – VCP Speech Impaired

Source Documents used:

General Ledger and Equipment Manager estimate

Methodology:

Based on 2016 purchases and a small amount estimated for FYE 2017 as discussed with Equipment Manager. Budget FYE 2018 based on 2016 TTM, 18 units.

Line 14 – Teli-Talk Speech Aid

Source Documents used:

General Ledger TTM for 2016

Methodology:

Based on 2016 purchases, budget as close to FYE 2017 estimate as possible.

Budget FYE 2018 based on 2016 TTM, 15 units.

Line 16 – In-line Amplifier

Source Documents used:

General Ledger TTM for 2016

Methodology:

Based on 2016 purchases, budget as close to FYE 2017 estimate as possible.

Budget FYE 2018 based on 2016 TTM, 15 units.

Line 17 – ARS Signaling

Source Documents used:

General Ledger TTM for 2016

Methodology:

Based on 2016 purchases, budget as close to FYE 2017 estimate as possible. Year over year distribution of this unit has been declining due to the improved audible ringers on the phones themselves. GL averaged 8.67 units per month TTM, we rounded down to 8 units per month for our projection

Budget FYE 2018 based on 2016 TTM, 8 units per month x 12 = 96. Current price of \$25 x 96 = \$2,400.

Line 18 – VRS Signaling

Source Documents used:

General Ledger TTM for 2016

Methodology:

Based on 2016 purchases, budget as close to FYE 2017 estimate as possible. Year over year distribution of this unit has been declining slightly for the TR-75 model. TTM total was approximately 85 for 2016. We are budgeting 75 units as FTRI typically keeps 5 units on hand. We estimate 80 units over the year will be sufficient to meet demand.

Line 19 – Accessories and Supplies

Source Documents used:

General Ledger TTM for 2016

Methodology:

Based on 2016 purchases, budget as close to FYE 2017 estimate as possible. In addition we plan on purchasing 6 Viking 2-line simulators, these are accessories/supplies used by the RDCs to demonstrate the phone equipment to clients.

Line 20 – Telecom Equipment Repair

Source Documents used:

General Ledger TTM for 2016

Methodology:

Based on 2016 purchases, budget as close to FYE 2017 estimate as possible.

For cordless phone repair and refurbishment batteries and replacement operating manuals are purchased in bulk to be as cost effective as possible.

Corded phone repair is based on Alto model coming off the original warranty and equipment now starting to be repaired. Using the assumption that the increase in repairs will stabilize as we move through the budget year we have estimated by quarter the units expected to be repaired.

TTY repair is purchased as needed throughout the year, due to the low volume of distribution. Generally 10 units are repaired at a time and held at our repair facility until shipped to an RDC a client or to FTRI office for distribution. The budget projection was kept close to year end estimate.

Small items used in refurbishment including new operating manuals/books, cords, and repair of low volume equipment such as the Teli-Talk. Budget was kept at year end estimate.

Florida Telecommunications Relay, Inc.

General Ledger For the Period From Jul 1, 2016 to Mar 31, 2017 Filter Criteria includes: 1) IDs from 5222 to 5222. Report order is by ID. Report is printed with shortened descriptions and in Detail Format.

Account ID Account Description	Date	Reference	Jrnl	Trans Description	Debit Amt	Credit Amt	Balance
5222	7/1/16		<u></u>	Beginning Balance			
VCO/HCO-TDD	8/1/16 9/1/16			Beginning Balance Beginning Balance			
	10/1/16			Beginning Balance			
	11/1/16			Beginning Balance			
	12/1/16			Beginning Balance			
	1/1/17			Beginning Balance			
	1/13/17	0276645-IN	PJ	Teltex, Inc Ultratec U	4,600.00		
				Current Period Change	4,600.00		4,600.00
	2/1/17			Beginning Balance			4,600.00
	3/1/17			Beginning Balance			4,600.00
	3/31/17			Ending Balance			4,600.00

1/17/17 at 09:04:24.51

Florida Telecommunications Relay, Inc.

General Ledger For the Period From Jan 1, 2016 to Dec 31, 2016 Filter Criteria includes: 1) IDs from 5222 to 5222. Report order is by ID. Report is printed with shortened descriptions and in Detail Format.

Account ID Account Description	Date	Reference	Jrnl	Trans Description	Debit Amt	Credit Amt	Balance
5222	1/1/16			Beginning Balance		·	
VCO/HCO-TDD	2/1/16			Beginning Balance		Surirs	
	2/3/16	0258534	РJ	Teltex, Inc PO#8551 1140 TTY Current Period Change	1,150.00 1,150.00	5	1,150.00
	3/1/16			Beginning Balance			1,150.00
	4/1/16			Beginning Balance			1,150.00
	5/1/16			Beginning Balance		6 mits	1,150.00
	6/1/16			Beginning Balance		lo un	1,150.00
	6/29/16	0266321-IN	РJ	Teltex, Inc New Uniphone 1140 V Current Period Change	1,380.00 1,380.00	CP .	1,380.00
	6/30/16			Fiscal Year End Balance			2,530.00
	7/1/16			Beginning Balance		/	\sim
	8/1/16			Beginning Balance			
	9/1/16			Beginning Balance			
	10/1/16			Beginning Balance			
	11/1/16			Beginning Balance			
	12/1/16			Beginning Balance			
	12/31/16			Ending Balance			
				1/17/2017 20 unit.	5	4600	so_
				1/17/2017 20 000		4600	

Page: 1

Budget for	Eqpt, see sp	readsheets with			
			adjsted for in warranty		
	price	qty	replacements		
i		4.7			
A400	\$57.33	1469	1248	\$71,564.29	
AMP350	\$64.00	263	250	\$15,983.68	
BT-914	\$59.95			\$0.00	
CL60	\$69.95	451	428	\$29,970.08	
XL-C2	\$68.85	433	290	\$19,958.79	
XL-C3.4	\$76.95	11866	10917	\$840,026.74	\$977,503.59
	Г	14481	13133		
	-				
Alto	\$81.95	3416	3006	\$246,316.93	
CSC-500	\$49.50	593	528	\$26,127.80	\$272,444.73
HD40S	\$46.20	18	18	\$831.60	
SR-200	\$25.00	125	96	\$2,406.25	
CR-200	\$27.00			\$0.00	
TR-75	\$44.95	90 worst	90	\$4,045.50	
HA-40	\$20.00	15 100	15	\$300.00	
			8	.	
Telitalk	\$600.00	21 Note 1	21	\$12,600.00	

FTRI 2017/2018 Budget for Egpt, see spreadsheets with analysis

\$1,270,131.67

corded +cordless \$1,249,948.32

1.

items budgeted from their own history and projections.

Project for Budget Year 2017/2018

	July-Sept	Oct-Dec	Jan-Mar	Apr-June					
	2017	2017	2018	2018	July-Dec	Jan	- June		
XLC3.4	3038	2169	3886	2773		5207	6659		11866
XLC 2	162			36		190	243		433
A400	432		552	272		644	824		1469
AMP350	88		113	34		115	148		263
CL60	0			0		0	0		0
						6157	7873	14030	14030
						0.47	0550		2416
Alto	513			1015		847	2568		3416
CSC-500	70	77	213	233		147	446		593
						995	3014	4009	4009

example is 3886 -(3886*21.84%) = 3038

COMPARE 1st to 2nd Half

	Jan-Mar	Apr-June	July-Sept	Oct-Dec	1st half of year	2nd half of year			Jan-Mar	Apr-June		year to year reduction
	2016	2016	2016	2016	Jan - June	July-Dec	compare	1st half	2015	2015		for Jan-June
							1st half to 2nd					
XLC3.4	4017	2867	3294	2356	6884	5650	21.84%	higher	2936	2655	5591	
XLC 2	214	37	0	1 72	251	. 72	248.61%	higher	1074	563	1637	
A400	571	281	190	154	852	344	147.67%	higher	343	703	1046	
AMP350	115	35	70	60	150	130	15.38%	higher				
CL60	0	0	238	213	C	451	-100.00%	lower-no units				
					8137	,					8274	Yr to Yr= 8274-8137=137
												137 ÷ 8274 = 1.65 %
Alto	1606	1049	834	755	2655	1589	67.09%	higher	515	1267	1782	
CSC-500	220			280	461	538	-14.31%	lower	559	413	972	
					3116	5					2754	

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The additional difference between purchase orders and GL posted is refurbished units and in Warranty.

Reallign to a budget / fiscal year for YE 2017

The additional difference between purchase orders and GL posted is refurbished units and in Warranty.

	July-Sept C			or-June									
	2016	2016	2017	2017	July-Dec	Jan - June			July-Dec	to tie to GL			GL equals
									2016				
XLC3.4	3240	2317	3951	2820	555	7 1	6770		XLC3.4	5557	79.95	\$444,264.16	
XLC 2	0	71	210	36	7	1	247		XLC 2	71	68.85	\$4,875.41	
A400	187	151	562	276	33	8	838		A400	338	57.33	\$19,396.11	
AMP350	70	60	115	35	13	0	150		AMP350	130	64	\$8,320.00	
CL60	234	209	0	0	44	4	0		CL60	444	69.95	\$31,026.92	
					653	9	8005	14545		6539		\$507,882.60	\$435,037.00
•••						-				1562	04.05	¢120.000.04	
Alto	820	743	1580	1032	156		2611		Alto	1563		\$128,069.94	
CSC-500	254	275	216	237	52	9	453		CSC-500	529	49.5	\$26,191.59	
					209	2	3065	5156				\$154,261.53	\$116,364.00

For XLC3.4 same period year over year is 1.65% lower. This percentage is applied to reduce purchased quantities in our projections.

example: =Jan-Mar 2016 4017-(4017*1.65%) = 3951

Note as of 5/2/2017: in preparing notes to give to PSC staff, it was noticed that the July-Dec 2016 actual purchases were reduced by 1.65% in error. This error only impacts YE 2017 estimates on this page only.

Year end estimate is calculated on separate tab using January-June actual purchased with in-warranty applied.

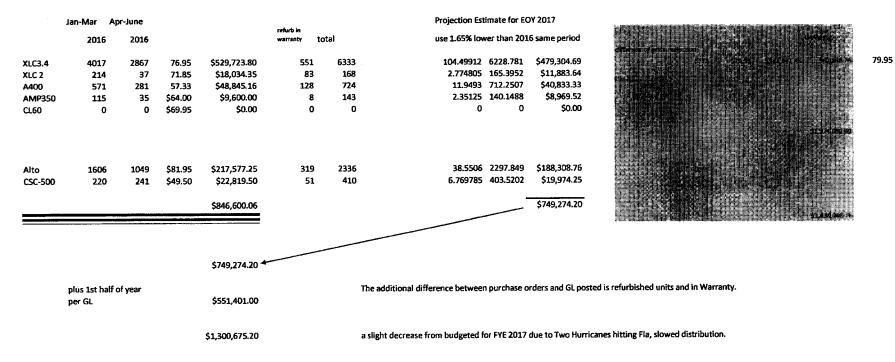
The budget amount is based on second half of year figure, backing into the first six months by applying percentages for second half being higher than first half.

Project for Budget Year 2017/2018

	July-Sept 2017		Jan-Mar 2018	•	July-Dec	Jan	- June		
XLC3.4	3038	2169	3886	2773		5207	6659		11866
XLC 2	162	28	207	36		190	243		433
A400	432	213	552	272		644	824		1469
AMP350	88	27	113	34		115	148		263
CL60	0		0	0		0	0		0
						6157	7873	14030	14030
Alto CSC-500	513 70				,	847 147	2568 446		3416 593
						995	3014	4009	4009

example is 3886 - (3886*21.84%) = 3038

2016/2017 YE ESTIMATE



	Equipment Type								
Invoice Date	SR200	XLC2	XLC3.4	Alto	A400	CSC500			
1/13/2016	0	8	39	15	0	0			
1/19/2016	1	0	31	17	0	0			
1/21/2016	0	0	0	0	12	0			
1/27/2016	0	36	24	. 16	0	0			
2/4/2016	0.	0	0	0	90	36			
2/10/2016	0	36	24	16	0	0			
2/23/2016	0	0	32	13	0	0			
3/16/2016	0	0	12	6	0	0			
3/22/2016	0	- 1	54	34	0	0			
4/26/2016	0	2	47	21	0	0			
4/28/2016	0	0	0	0	30	0			
5/12/2016	0	0	0	0	0	24			
5/18/2016	0	1	51	17	0	0			
6/8/2016	0	6	67	28	0	0			
6/9/2016	0	0	0	0	6	0			
6/13/2016	0	6	67	28	0	0			
6/20/2016	0	0	67	28	· 0	· 0			
6/24/2016	0	0	80	63	0	0			
7/7/2016	0	0	0	0	42	42			
7/25/2016	0	0	35	32	0	0			
7/29/2016	0	0	41	27	0	0			
8/10/2016	0	0	26	14	0	0			
8/26/2016	1	0	85	34 .	0	0			
9/15/2016	0	0	0	0	Q	12			
9/26/2016	24	0	28	21	0	0			
10/18/2016	1	0	516 69 5	av 22 /	0	0			
11/1/2016	2	0	211 83	4° 34	0	0			
12/5/2016	0	12	126 51%	132 40 *	0	0			
2016 Total	a 5 29	108	1013	526	1.80	. *. 114			
g order	23%	339,	8%	12%	15%	11 %			

Clarity/Plantronics & ClearSounds Warranty Repairs 2016

AT. 44 TO Brogerical miss 20192018 11866 × 8% = 949 11866 - 944 = 16917



Vendor Equipment Orders Report Date Range: 7/1/2016 - 9/30/2016 · Device: XLC3.4 · Vendors: Clarity

Device	Vendor	PO #	EM Status	BM Status	Num Units
XLC3.4	Clarity	2484	Audited (EDP)	Approved	360
	Clarity	2491	Audited (EDP)	Approved	102
	Clarity	2493	Audited (EDP)	Approved	444
	Clarity	2500	Audited (EDP)	Approved	6 36
	Clarity	2507	Audited (EDP)	Approved	552
	Clarity	2515	Audited (EDP)	Approved	24
	Clarity	2517	Audited (EDP)	Approved	378
	Clarity	2527	Audited (EDP)	Approved	282
	Clarity	2535	Audited (EDP)	Approved	516
	Total:				3,294

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Vendor Equipment Orders Report Date Range: 10/1/2016 - 12/31/2016 · Device: XLC3.4 · Vendors: Clarity

Device	Vendor	PO #	EM Status	BM Status	Num Units
XLC3.4	Clarity	2541	Audited (EDP)	Approved	630
	Clarity	2548	Audited (EDP)	Approved	271
	Clarity	2554	Audited (EDP)	Approved	126
	Clarity	2558	Audited (EDP)	Approved	555
	Clarity	2566	Audited (EDP)	Approved	216
	Clarity	2573	Audited (EDP)	Approved	534
	Clarity	2580	Audited (EDP)	Approved	24
	Total:				2,356



Vendor Equipment Orders Report Date Range: 10/1/2016 - 12/31/2016 · Device: A400 · Vendors: ClearSounds

Device	Vendor	PO #	EM Status	BM Status	Num Units
A400	ClearSounds	2542	Audited (EDP)	Approved	6
	ClearSounds	2549	Audited (EDP)	Approved	6
	ClearSounds	2559	Audited (EDP)	Approved	4
	ClearSounds	2567	Audited (EDP)	Approved	36
	ClearSounds	2574	Audited (EDP)	Approved	102
	Total:				154



Vendor Equipment Orders Report Date Range: 10/1/2016 - 12/31/2016 · Device: Amplidect 350 · Vendors: RHK-Sonic Alert

Device	Vendor	PO #	EM Status	BM Status	Num Units
Amplidect 350	RHK-Sonic Alert	2544	Audited (EDP)	Approved	30
	RHK-Sonic Alert	2562	Audited (EDP)	Approved	20
	RHK-Sonic Alert	2576	Audited (EDP)	Approved	10
	Total:				60



Vendor Equipment Orders Report Date Range: 7/1/2016 - 9/30/2016 · Device: Serene CL60 · Vendors: Serene Innovations, Inc.

Device	Vendor	PO #	EM Status	BM Status	Num Units
Serene CL60	Serene Innovations, Inc.	2488	Audited (EDP)	Approved	49
	Serene Innovations, Inc.	2497	Audited (EDP)	Approved	48
	Serene Innovations, Inc.	2503	Audited (EDP)	Approved	27
	Serene Innovations, Inc.	2512	Audited (EDP)	Approved	26
	Serene Innovations, Inc.	2522	Audited (EDP)	Approved	43
	Serene Innovations, Inc.	2532	Audited (EDP)	Approved	15
	Serene Innovations, Inc.	2539	Audited (EDP)	Approved	30
	Total:				238

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Vendor Equipment Orders Report Date Range: 10/1/2016 - 12/31/2016 · Device: Serene CL60 · Vendors: Serene Innovations, Inc.

Device	Vendor	PO #	EM Status	BM Status	Num Units
Serene CL60	Serene Innovations, Inc.	2545	Audited (EDP)	Approved	16
	Serene Innovations, Inc.	2551	Audited (EDP)	Approved	107
	Serene Innovations, Inc.	2556	Audited (EDP)	Approved	20
	Serene Innovations, Inc.	2563	Audited (EDP)	Approved	25
	Serene Innovations, Inc.	2577	Audited (EDP)	Approved	45
	Total:				213



Vendor Equipment Orders Report Date Range: 10/1/2016 - 12/31/2016 · Device: Alto · Vendors: Clarity

Device	Vendor	PO #	EM Status	BM Status	Num Units
Alto	Clarity	2541	Audited (EDP)	Approved	168
	Clarity	2548	Audited (EDP)	Approved	42
	Clarity	2554	Audited (EDP)	Approved	132
	Clarity	2558	Audited (EDP)	Approved	191
	Clarity	2566	Audited (EDP)	Approved	24
	Clarity	2573	Audited (EDP)	Approved	174
	Clarity	2580	Audited (EDP)	Approved	24
	Total:				755



Vendor Equipment Orders Report Date Range: 7/1/2016 - 9/30/2016 · Device: Alto · Vendors: Clarity

Device	Vendor	PO #	EM Status	BM Status	Num Units
Alto	Clarity	2484	Audited (EDP)	Approved	156
Alto	Clarity	2493	Audited (EDP)	Approved	78
	Clarity	2500	Audited (EDP)	Approved	96
	Clarity	2507	Audited (EDP)	Approved	156
		2517	Audited (EDP)	Approved	120
	Clarity	2527	Audited (EDP)	Approved	132
	Clarity	2535	Audited (EDP)	Approved	96
	Clarity				834
	Total:				



Vendor Equipment Orders Report Date Range: 7/1/2016 - 9/30/2016 · Device: CSC-500 · Vendors: ClearSounds

Device	Vendor	PO #	EM Status	BM Status	Num Units
CSC-500	ClearSounds	2485	Audited (EDP)	Approved	82
	ClearSounds	2494	Audited (EDP)	Approved	3
	ClearSounds	2501	Audited (EDP)	Approved	12
	ClearSounds	2505	Audited (EDP)	Approved	17
	ClearSounds	2508	Audited (EDP)	Approved	40
	ClearSounds	2518	Audited (EDP)	Approved	46
	ClearSounds	2528	Audited (EDP)	Approved	14
	ClearSounds	2536	Audited (EDP)	Approved	44
	Total:				258



Vendor Equipment Orders Report Date Range: 10/1/2016 - 12/31/2016 · Device: CSC-500 · Vendors: ClearSounds

Device	Vendor	PO #	EM Status	BM Status	Num Units
CSC-500	ClearSounds	2542	Audited (EDP)	Approved	24
	ClearSounds	2549	Audited (EDP)	Approved	14
	ClearSounds	2559	Audited (EDP)	Approved	91
	ClearSounds	2567	Audited (EDP)	Approved	5
	ClearSounds	2574	Audited (EDP)	Approved	146
	Total:				280

Vendor Equipment Orders Report Date Range: 7/1/2016 - 9/30/2016 · Device: Amplidect 350 · Vendors: RHK-Sonic Alert

Device	Vendor	PO #	EM Status	BM Status	Num Units
Amplidect 350	RHK-Sonic Alert	2487	Audited (EDP)	Approved	30
	RHK-Sonic Alert	2511	Audited (EDP)	Approved	20
	RHK-Sonic Alert	2521	Audited (EDP)	Approved	20
	Total:				70



Vendor Equipment Orders Report Date Range: 7/1/2016 - 9/30/2016 · Device: A400 · Vendors: ClearSounds

Device	Vendor	PO #	EM Status	BM Status	Num Units
A400	ClearSounds	2485	Audited (EDP)	Approved	42
	ClearSounds	2494	Audited (EDP)	Approved	54
	ClearSounds	2501	Audited (EDP)	Approved	30
	ClearSounds	2508	Audited (EDP)	Approved	6
	ClearSounds	2518	Audited (EDP)	Approved	24
	ClearSounds	2536	Audited (EDP)	Approved	34
	Total:				190

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Vendor Equipment Orders Report Date Range: 10/1/2016 - 12/31/2016 · Device: XLC2 · Vendors: Clarity

Device	Vendor	PO #	EM Status	BM Status	Num Units
XLC2	Clarity	2541	Audited (EDP)	Approved	60
	Clarity	2554	Audited (EDP)	Approved	12
	Total:				72



Vendor Equipment Orders Report Date Range: 1/1/2015 - 3/31/2015 · Device: All · Vendors: Clarity

Device	Vendor	PO #	EM Status	BM Status	Num Units
Alto	Clarity	2171	Audited (EDP)	Approved	75
	Clarity	2196	Audited (EDP)	Approved	254
	Clarity	2201	Audited (EDP)	Approved	42
	Clarity	2208	Audited (EDP)	Approved	132
	Clarity	2214	Audited (EDP)	Approved	12
	Total:				515
Fortissimo	Clarity	2172	Audited (EDP)	Approved	10
	Total:				10
SR-200	Clarity2171Audited (EDP)ApproveClarity2196Audited (EDP)ApproveClarity2201Audited (EDP)ApproveClarity2208Audited (EDP)ApproveClarity2208Audited (EDP)ApproveClarity2214Andited (EDP)ApproveClarity2112Audited (EDP)ApproveTotal:	Approved	6		
	Clarity	2175	Audited (EDP)	Approved	5
	Clarity	2199	Audited (EDP)	Approved	5
	Clarity	2201	Audited (EDP)	Approved	10
		2214	Audited (EDP)	Approved	10
					36
VCO	Clarity	2201	Audited (EDP)	Approved	2
	Total:				2
lto fortissimo FR-200 /CO /CO	Clarity	2175	Audited (EDP)	Approved	12
					1:
XL-50 Manuals	Clarity	2175	Audited (EDP)	Approved	12
· · · · · · · · · · · · · · · · · · ·					12
XLC2		2166	Audited (EDP)	Approved	126
- <u> </u>		2175	Audited (EDP)	Approved	102
		2181	Audited (EDP)	Approved	168
		2198	Audited (EDP)	Approved	60



Vendor Equipment Orders Report Date Range: 1/1/2015 - 3/31/2015 · Device: All · Vendors: Clarity

Device	Vendor	PO #	EM Status	BM Status	Num Units
	Clarity	2199	Audited (EDP)	Approved	90
	Clarity	2201	Audited (EDP)	Approved	168
	Clarity	2208	Audited (EDP)	Approved	360
	Total:			_	1,074
XLC2 Boxes	Clarity	2175	Audited (EDP)	Approved	10
	Clarity	2201	Audited (EDP)	Approved	10
	Clarity	2214	Audited (EDP)	Approved	25
	Total:				45
XLC2 Cordless adapters	Clarity	2175	Audited (EDP)	Approved	5
	Clarity	2188	Audited (EDP)	Approved	10
	Total:	ng - oʻrong sayon <u>qo</u> ng t ⁱ ddi oʻn oʻron di la massad ang a ttidi.			15
XLC2 Manual	Clarity	2175	Audited (EDP)	Approved	12
	Total:				12
XLC3.4	Clarity	2173	Audited (EDP)	Approved	784
	Clarity	2175	Audited (EDP)	Approved	22
	Clarity	2181	Audited (EDP)	Approved	318
	Clarity	2185	Audited (EDP)	Approved	24
	Clarity	2188	Audited (EDP)	Approved	612
	Clarity	2198	Audited (EDP)	Approved	96
	Clarity	2199	Audited (EDP)	Approved	60
	Clarity	2201	Audited (EDP)	Approved	372
	Clarity	2208	Audited (EDP)	Approved	480
	Clarity	2214	Audited (EDP)	Approved	168



Vendor Equipment Orders Report Date Range: 1/1/2015 - 3/31/2015 · Device: All · Vendors: Clarity

Device	Vendor	PO #	EM Status	BM Status	Num Units
	Total:				2,936
XLC3.4 Manual	Clarity	2214	Audited (EDP)	Approved	10
	Total:				10



Vendor Equipment Orders Report Date Range: 1/1/2015 - 3/31/2015 · Device: All · Vendors: ClearSounds

Device	Vendor	PO #	EM Status	BM Status	Num Units
A400	ClearSounds	2189	Audited (EDP)	Approved	173
	ClearSounds	2209	Audited (EDP)	Approved	141
	ClearSounds	2215	Audited (EDP)	Approved	29
	Total:				343
CSC-500	ClearSounds	2167	Audited (EDP)	Approved	67
	ClearSounds	2176	Audited (EDP)	Approved	121
	ClearSounds	2182	Audited (EDP)	Approved	89
	ClearSounds	2189	Audited (EDP)	Approved	84
	ClearSounds	2202	Audited (EDP)	Approved	72
	ClearSounds	2209	Audited (EDP)	Approved	54
	ClearSounds	2215	Audited (EDP)	Approved	72
	Total:	an			559
CSC-500 Manual	ClearSounds	2176	Audited (EDP)	Approved	12
	ClearSounds	2215	Audited (EDP)	Approved	10
	Total:				22
CSC500 Handset	ClearSounds	2182	Audited (EDP)	Approved	10
	ClearSounds	2189	Audited (EDP)	Approved	7
	Total:				17



Vendor Equipment Orders Report Date Range: 4/1/2015 - 6/30/2015 · Device: All · Vendors: Clarity

Device	Vendor	.PO #	EM Status	BM Status	Num Units
Alto	Clarity	2218	Audited (EDP)	Approved	120
	Clarity	2223	Audited (EDP)	Approved	84
	Clarity	2228	Audited (EDP)	Approved	243
	Clarity	2235	Audited (EDP)	Approved	106
	Clarity	2243	Audited (EDP)	Approved	174
	Clarity	2249	Audited (EDP)	Approved	152
	Clarity	2255	Audited (EDP)	Approved	186
	Clarity	2263	Audited (EDP)	Approved	142
	Clarity	2270	Audited (EDP)	Approved	60
	Total:				1,267
Alto Box	Clarity	2263	Audited (EDP)	Approved	15
	Total:			·	15
SR-200	Clarity	2218	Audited (EDP)	Approved	8
	Clarity	2223	Audited (EDP)	Approved	4
	Clarity	2228	Audited (EDP)	Approved	10
	Clarity	2243	Audited (EDP)	Approved	15
	Clarity	2249	Audited (EDP)	Approved	4
	Clarity	2255	Audited (EDP)	Approved	5
	Total:				46
XLC2	Clarity	2218	Audited (EDP)	Approved	262
	Clarity	2223	Audited (EDP)	Approved	144
	Clarity	2228	Audited (EDP)	Approved	80
	Clarity	2235	Audited (EDP)	Approved	43
	Clarity	2249	Audited (EDP)	Approved	34



Vendor Equipment Orders Report Date Range: 4/1/2015 - 6/30/2015 · Device: All · Vendors: Clarity

Device	Vendor	PO #	EM Status	BM Status	Num Units
	Total:				563
XLC2 Boxes	Clarity	2235	Audited (EDP)	Approved	15
	Clarity	2263	Audited (EDP)	Approved	20
	Total:				35
XLC2 Cordless adapters	Clarity	2218	Audited (EDP)	Approved	5
	Clarity	2228	Audited (EDP)	Approved	12
	Total:				17
XLC2 Manual	Clarity	2228	Audited (EDP)	Approved	6
	Total:				6
XLC3.4	Clarity	2218	Audited (EDP)	Approved	312
	Clarity	2223	Audited (EDP)	Approved	240
	Clarity	2228	Audited (EDP)	Approved	379
	Clarity	2235	Audited (EDP)	Approved	307
	Clarity	2243	Audited (EDP)	Approved	270
	Clarity	2249	Audited (EDP)	Approved	373
	Clarity	2255	Audited (EDP)	Approved	528
	Clarity	2263	Audited (EDP)	Approved	186
	Clarity	2270	Audited (EDP)	Approved	60
	Total:				2,655



Vendor Equipment Orders Report Date Range: 4/1/2015 - 6/30/2015 · Device: All · Vendors: ClearSounds

Device	Vendor	PO #	EM Status	BM Status	Num Units
A400	ClearSounds	2219	Audited (EDP)	Approved	54
	ClearSounds	2224	Audited (EDP)	Approved	42
	ClearSounds	2229	Audited (EDP)	Approved	138
	ClearSounds	2236	Audited (EDP)	Approved	84
	ClearSounds	2244	Audited (EDP)	Approved	138
	ClearSounds	2250	Audited (EDP)	Approved	37
	ClearSounds	2256	Audited (EDP)	Approved	138
	ClearSounds	2264	Audited (EDP)	Approved	72
	Total:				703
A400 Boxes	ClearSounds	2264	Audited (EDP)	Approved	10
	Total:				1
CSC 500 Box	ClearSounds	2236	Audited (EDP)	Approved	10
	ClearSounds	2244	Audited (EDP)	Approved	20
	Total:				3
CSC-500	ClearSounds	2219	Audited (EDP)	Approved	48
	ClearSounds	2224	Audited (EDP)	Approved	24
	ClearSounds	2229	Audited (EDP)	Approved	109
	ClearSounds	2236	Audited (EDP)	Approved	16
	ClearSounds	2244	Audited (EDP)	Approved	18
	ClearSounds	2250	Audited (EDP)	Approved	94
	ClearSounds	2256	Audited (EDP)	Approved	6(
	ClearSounds	2264	Audited (EDP)	Approved	44
	Total:				41
CSC500 Handset	ClearSounds	2229	Audited (EDP)	Approved	(



Vendor Equipment Orders Report Date Range: 4/1/2015 - 6/30/2015 · Device: All · Vendors: ClearSounds

Device	Vendor	PO #	EM Status	BM Status	Num Units
	Total:				6



Vendor Equipment Orders Report Date Range: 4/1/2016 - 6/30/2016 · Device: XLC3.4 · Vendors: Clarity

Device	Vendor	PO #	EM Status	BM Status	Num Units
XLC3.4	Clarity	2430	Audited (EDP)	Approved	408
	Clarity	2437	Audited (EDP)	Approved	616
	Clarity	2443	Audited (EDP)	Approved	324
	Clarity	2448	Audited (EDP)	Approved	42
	Clarity	2452	Audited (EDP)	Approved	698
	Clarity	2458	Audited (EDP)	Approved	60
	Clarity	2461	Audited (EDP)	Approved	132
	Clarity	2466	Audited (EDP)	Approved	288
	Clarity	2472	Audited (EDP)	Approved	60
	Clarity	2475	Audited (EDP)	Approved	239
	Total:				2,867



Vendor Equipment Orders Report Date Range: 1/1/2016 - 3/31/2016 · Device: XLC3.4 · Vendors: Clarity

Device	

XLC3.4

Vendor	PO #	EM Status	BM Status	Num Units
Clarity	2367	Audited (EDP)	Approved	223
Clarity	2374	Audited (EDP)	Approved	222
Clarity	2380	Audited (EDP)	Approved	60
Clarity	2384	Audited (EDP)	Approved	242
Clarity	2391	Audited (EDP)	Approved	624
Clarity	2398	Audited (EDP)	Approved	690
Clarity	2405	Audited (EDP)	Approved	330
Clarity	2410	Audited (EDP)	Approved	582
Clarity	2417	Audited (EDP)	Approved	432
Clarity	2425	Audited (EDP)	Approved	612
Total:	<u></u>			4,017



Vendor Equipment Orders Report Date Range: 4/1/2016 - 6/30/2016 · Device: XLC2 · Vendors: Clarity

Device	Vendor	PO #	EM Status	BM Status	Num Units
XLC2	Clarity	2430	Audited (EDP)	Approved	12
	Clarity	2437	Audited (EDP)	Approved	12
	Clarity	2452	Audited (EDP)	Approved	13
	Total:				37



Vendor Equipment Orders Report Date Range: 1/1/2016 - 3/31/2016 · Device: XLC2 · Vendors: Clarity

Device	Vendor	PO #	EM Status	BM Status	Num Units
XLC2	Clarity	2367	Audited (EDP)	Approved	8
	Clarity	2384	Audited (EDP)	Approved	38
	Clarity	2391	Audited (EDP)	Approved	54
	Clarity	2398	Audited (EDP)	Approved	30
	Clarity	2405	Audited (EDP)	Approved	24
	Clarity	2417	Audited (EDP)	Approved	30
	Clarity	2429	Audited (EDP)	Approved	30
	Total:				214



Vendor Equipment Orders Report Date Range: 4/1/2016 - 6/30/2016 · Device: A400 · Vendors: ClearSounds

Device	Vendor	PO #	EM Status	BM Status	Num Units
A400	ClearSounds	2431	Audited (EDP)	Approved	66
	ClearSounds	2438	Audited (EDP)	Approved	91
	ClearSounds	2444	Audited (EDP)	Approved	36
	ClearSounds	2453	Audited (EDP)	Approved	4
	ClearSounds	2462	Audited (EDP)	Approved	30
	ClearSounds	2467	Audited (EDP)	Approved	6
	ClearSounds	2476	Audited (EDP)	Approved	18
	ClearSounds	2482	Audited (EDP)	Approved	30
	Total:				281



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Vendor Equipment Orders Report Date Range: 1/1/2016 - 3/31/2016 · Device: A400 · Vendors: ClearSounds

Device	Vendor	PO #	EM Status	BM Status	Num Units
A400	ClearSounds	2368	Audited (EDP)	Approved	19
	ClearSounds	2375	Audited (EDP)	Approved	48
	ClearSounds	2381	Audited (EDP)	Approved	30
	ClearSounds	2385	Audited (EDP)	Approved	48
	ClearSounds	2392	Audited (EDP)	Approved	90
	ClearSounds	2399	Audited (EDP)	Approved	114
	ClearSounds	24 11	Audited (EDP)	Approved	18
	ClearSounds	2418	Audited (EDP)	Approved	108
	ClearSounds	2426	Audited (EDP)	Approved	96
	Total:				571



Vendor Equipment Orders Report Date Range: 1/1/2016 - 3/31/2016 · Device: Amplidect 350 · Vendors: RHK-Sonic Alert

Device	Vendor	PO #	EM Status	BM Status	Num Units
Amplidect 350	RHK-Sonic Alert	2371	Audited (EDP)	Approved	10
	RHK-Sonic Alert	2377	Audited (EDP)	Approved	20
	RHK-Sonic Alert	2394	Audited (EDP)	Approved	15
	RHK-Sonic Alert	2401	Audited (EDP)	Approved	30
	RHK-Sonic Alert	2414	Audited (EDP)	Approved	15
	RHK-Sonic Alert	2424	Audited (EDP)	Approved	25
	Total:				115



Vendor Equipment Orders Report Date Range: 4/1/2016 - 6/30/2016 · Device: Amplidect 350 · Vendors: RHK-Sonic Alert

Device	Vendor	PO #	EM Status	BM Status	Num Units
Amplidect 350	RHK-Sonic Alert	2433	Audited (EDP)	Approved	10
	RHK-Sonic Alert	2456	Audited (EDP)	Approved	25
	Total:				35



Vendor Equipment Orders Report Date Range: 4/1/2016 - 6/30/2016 · Device: Alto · Vendors: Clarity

Device	Vendor	PO #	EM Status	BM Status	Num Units
Alto	Clarity	2430	Audited (EDP)	Approved	138
	Clarity	2437	Audited (EDP)	Approved	218
	Clarity	2443	Audited (EDP)	Approved	138
	Clarity	2448	Audited (EDP)	Approved	30
	Clarity	2452	Audited (EDP)	Approved	272
	Clarity	2461	Audited (EDP)	Approved	48
	Clarity	2466	Audited (EDP)	Approved	96
	Clarity	2472	Audited (EDP)	Approved	30
	Clarity	2475	Audited (EDP)	Approved	79
	Total:				1,049

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Vendor Equipment Orders Report Date Range: 1/1/2016 - 3/31/2016 · Device: Alto · Vendors: Clarity

Device	Vendor	PO #	EM Status	BM Status	Num Units
Alto	Clarity	2367	Audited (EDP)	Approved	103
	Clarity	2374	Audited (EDP)	Approved	198
	Clarity	2380	Audited (EDP)	Approved	30
	Clarity	2384	Audited (EDP)	Approved	159
	Clarity	2391	Audited (EDP)	Approved	192
	Clarity	2398	Audited (EDP)	Approved	264
	Clarity	2405	Audited (EDP)	Approved	150
	Clarity	2410	Audited (EDP)	Approved	174
	Clarity	2417	Audited (EDP)	Approved	240
	Clarity	2425	Audited (EDP)	Approved	96
	Total:				1,606



Vendor Equipment Orders Report Date Range: 4/1/2016 - 6/30/2016 · Device: CSC-500 · Vendors: ClearSounds

Device	Vendor	PO #	EM Status	BM Status	Num Units
CSC-500	ClearSounds	2431	Audited (EDP)	Approved	6
	ClearSounds	2438	Audited (EDP)	Approved	13
	ClearSounds	2444	Audited (EDP)	Approved	24
	ClearSounds	2453	Audited (EDP)	Approved	134
	ClearSounds	2459	Audited (EDP)	Approved	36
	ClearSounds	2467	Audited (EDP)	Approved	4
	ClearSounds	2476	Audited (EDP)	Approved	24
	Total:				241



Vendor Equipment Orders Report Date Range: 1/1/2016 - 3/31/2016 · Device: CSC-500 · Vendors: ClearSounds

Device	Vendor	PO #	EM Status	BM Status	Num Units
CSC-500	ClearSounds	2368	Audited (EDP)	Approved	16
	ClearSounds	2375	Audited (EDP)	Approved	18
	ClearSounds	2381	Audited (EDP)	Approved	18
	ClearSounds	2385	Audited (EDP)	Approved	6
	ClearSounds	2392	Audited (EDP)	Approved	36
	ClearSounds	2399	Audited (EDP)	Approved	42
	ClearSounds	2418	Audited (EDP)	Approved	48
	ClearSounds	2426	Audited (EDP)	Approved	36
	Total:				220

5/2/17 at 14:10:19.46

Florida Telecommunications Relay, Inc.

General Ledger

For the Period From Jul 1, 2016 to Mar 31, 2017 Filter Criteria includes: 1) IDs from 5250 to 5250. Report order is by ID. Report is printed with shortened descriptions and in Detail Format.

Account ID Account Description	Date	Reference	Jrni	Trans Description	Debit Amt	Credit Amt	Balance
5250	7/1/16			Beginning Balance			
VCP Speech Impaired	8/1/16			Beginning Balance			
	9/1/16			Beginning Balance Beginning Balance			
	10/1/16 10/6/16	79452	РJ	Serene Inovations - HD	831.60		
	10/0/10	17452	15	Current Period Change	831.60		831.60
	11/1/16			Beginning Balance			831.60
	12/1/16			Beginning Balance			831.60
	1/1/17			Beginning Balance			831.60
	2/1/17			Beginning Balance			831.60
	3/1/17			Beginning Balance			831.60
	3/31/17			Ending Balance			831.60

18 @ 46.20

231.00

EDP Dept 5 @ 46.20 = 231 Estimates ESTIMATEDS

ORDERING

units JAN June 2017

1/18/17 at 15:12:06.49

Florida Telecommunications Relay, Inc.

General Ledger For the Period From Jan 1, 2016 to Dec 31, 2016 Filter Criteria includes: 1) IDs from 5250 to 5250. Report order is by ID. Report is printed with shortened descriptions and in Detail Format.

Account ID Account Description	Date	Reference	Jrnl	Trans Description	Debit Amt	Credit Amt	Balance
5250	1/1/16			Beginning Balance			277.20
VCP Speech Impaired	2/1/16			Beginning Balance			277.20
• •	3/1/16			Beginning Balance			277.20
	3/8/16	0260338	PJ	Teltex, Inc PO#8562	240.00		.
				Current Period Change	240.00		240.00
	4/1/16			Beginning Balance			517.20
	5/1/16			Beginning Balance			517.20
	6/1/16			Beginning Balance			517.20 517.20
	6/30/16			Fiscal Year End Balanc			517.20
	7/1/16			Beginning Balance			
	8/1/16			Beginning Balance			
	9/1/16			Beginning Balance			
	10/1/16			Beginning Balance			
	10/6/16	79452	PJ	Serene Inovations - HD	831.60		
				Current Period Change	831.60		831.60
	11/1/16			Beginning Balance			831.60
	12/1/16			Beginning Balance			831.60
	12/31/16			Ending Balance			831.60

5/2/17 at 14:48:33.93

5/2/17 at 14:48:33.93 Florida Telecommunications Relay, Inc. General Ledger For the Period From Jan 1, 2016 to Dec 31, 2016 Filter Criteria includes: 1) IDs from 5253 to 5253. Report order is by ID. Report is printed with shortened descriptions and in Detail Format.

Account ID Account Description	Date	Reference	Jrni	Trans Description	Debit Amt	Credit Amt	Balance
5253	1/1/16			Beginning Balance			1,800.00
TeliTalk Speech Aid Phone	1/7/16	31928	PJ	Griffin Laboratorics - P	600.00	1	
-				Current Period Change	600.00		600.00
	2/1/16			Beginning Balance			2,400.00
	3/1/16			Beginning Balance			2,400.00
	3/5/16	32336	PJ	Griffin Laboratories - P	2,400.00	4	
	3/19/16	900018	PJ	Griffin Laboratories - R	600.00	i	
				Current Period Change	3,000.00	·	3,000.00
	4/1/16			Beginning Balance	•		5,400.00
	5/1/16			Beginning Balance			5,400.00
	6/1/16			Beginning Balance			5,400.00
	6/21/16	28133	PJ	Griffin Laboratories - T	600.00	١	-,
	0.21.10			Current Period Change	600.00		600.00
	6/30/16	·		Fiscal Year End Balanc			6,000.00
	7/1/16			Beginning Balance			
	8/1/16			Beginning Balance		_	
	8/18/16	32037	PJ	Griffin Laboratories - T	1,200.00	2	
				Current Period Change	1,200.00	\	1,200.00
	9/1/16			Beginning Balance	-		1,200.00
	9/1/16	901132	PJ	Griffin Laboratories - T	600.00	ł	-
	9/15/16	901238	PJ	Griffin Laboratories - T	600.00	1	
	9/29/16	32155	РJ	Griffin Laboratories - T	600.00	1 I	
				Current Period Change	1,800.00		1,800.00
	10/1/16			Beginning Balance	•	,	3,000.00
	10/31/16	901547	РJ	Griffin Laboratories - T	600.00	L	·
				Current Period Change	600.00	•	600.00
	11/1/16			Beginning Balance			3,600.00
	12/1/16			Beginning Balance		2	3,600.00
	12/1/16	32397	РJ	Griffin Laboratories - T	1,200.00	2	•••••
				Current Period Change	1,200.00		1,200.00
	12/31/16			Ending Balance	,		4,800.00

5/2/17 at 16:13:51.47

Florida Telecommunications Relay, Inc.

General Ledger For the Period From Jan 1, 2016 to Dec 31, 2016 Filter Criteria includes: 1) IDs from 5255 to 5255. Report order is by ID. Report is printed with shortened descriptions and in Detail Format.

Account ID Account Description	Date	Reference	Jral	Trans Description	Debit Amt	Credit Amt	Balance
5255	1/1/16			Beginning Balance			
In-Line Amplifiers	2/1/16	•		Beginning Balance			
-	3/1/16			Beginning Balance		•	
	4/1/16			Beginning Balance			
	5/1/16			Beginning Balance		, .	
	6/1/16			Beginning Balance			
	6/30/16			Fiscal Year End Balanc			
	7/1/16			Beginning Balance			
	8/1/16			Beginning Balance			
	9/1/16			Beginning Balance			
	10/1/16			Beginning Balance			
	10/18/16	101093475	PJ	Plantronics Inc HA40	300.00		
				Current Period Change	300.00		300.00
	11/1/16			Beginning Balance			300.00
	12/1/16			Beginning Balance			300.00
	12/31/16			Ending Balance			300.00

15 C \$20

Florida Telecommunications Relay, Inc. General Ledger For the Period From Jan 1, 2016 to Dec 31, 2016

Filter Criteria includes: 1) IDs from 5261 to 5261. Report order is by ID. Report is printed with Accounts having Zero Amounts and with shortened descriptions and in Detail Format.

Account ID Account Description	Date	Reference	Jrai	Trans Description	Debit Amt	Credit Amt	Balance
5261	1/1/16			Beginning Balance			953.48
ARS-Signaling Equipment	1/19/16	101033526	PJ	Plantronics Inc PO#2	86.68		
				Current Period Change	86.68		86.68
	2/1/16			Beginning Balance			1,040.16
	2/10/16	101037416	PJ	Plantronics Inc PO#2	43,34		
				Current Period Change	43.34		43.34
	3/1/16			Beginning Balance			1,083.50
	3/4/16	101041354	PJ	Plantronics Inc PO#2	108.35		•
	3/4/10	101041554	1.0	Current Period Change	108.35		108.35
	4/1/16			Beginning Balance	100,000		1,191.85
	4/1/16	101044291	РJ	Plantronics Inc PO 24	346.72		-,
	4/1/10	101044291	PJ	Plantronics Inc SR20	108.35		
	4/19/16	101050263	PJ	Plantronics Inc SR20	151.69		
	4/20/10	101050205	13	Current Period Change	606.76		606.76
	5/1/16			Beginning Balance	000.70		1,798.61
	6/1/16			Beginning Balance			1,798.61
	6/13/16	101059306	РJ	Plantronics Inc SR20	216.70		1,790.01
	0/13/10	101039300	r J	Current Period Change	216.70		216.70
	6/30/16			Fiscal Year End Balanc	210.70		2,015.31
	7/1/16			Beginning Balance			
	8/1/16			Beginning Balance			
	8/10/16	101070669	PJ	Plantronics Inc SR20	390.06		
	8/26/16	101075207	РJ	Plantronics Inc SR20	238.37		
				Current Period Change	628.43		628.43
	9/1/16			Beginning Balance			628.43
	9/26/16	101084024	PJ	Plantronics Inc SR20	195.03		
	9/26/16	101084023	PJ	Plantronics Inc SR20	520.08		
				Current Period Change	715.11		715.11
	10/1/16			Beginning Balance			1,343.54
	10/18/16	101093475	PJ	Plantronics Inc SR20	86.68		
				Current Period Change	86.68		86.61
	11/1/16			Beginning Balance			1,430.22
	11/1/16	101098726	PJ	Plantronics Inc SR20	21.67		
				Current Period Change	21.67		21.6
	12/1/16			Beginning Balance			1,451.89
	12/5/16	101112067	PJ	Plantronics Inc SR20	86.68		
				Current Period Change	86.68		86.68
	12/31/16			Ending Balance			1,538.57

VTD 100-2010 (578.47

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1/18/17 at 15:24:36.24

Florida Telecommunications Relay, Inc. General Ledger

For the Period From Jan 1, 2016 to Dec 31, 2016 Filter Criteria includes: 1) IDs from 5262 to 5262. Report order is by ID. Report is printed with Accounts having Zero Amounts and with shortened descriptions and in Detail Format.

Account ID Account Description	Date	Reference	Jrnl	Trans Description	Debit Amt	Credit Amt	Balance
5262	1/1/16			Beginning Balance			3,957.50
VRS-Signaling Equipment	2/1/16			Beginning Balance			3,957.50
v Ko-Signamig Equipment	2/8/16	68981	PJ	RHK Technology - PO#		1,947.50	
	2/8/16	69038	PJ	RHK Technology - PO#	62.50	•	
	2/8/16	69038	PJ	RHK Technology - PO#	1,947.50		
	2/22/16	69085	PJ	RHK Technology - PO#	6.25		
	2/22/16	69085	PJ	RHK Technology - PO#	194.75		
	2/22/10	09005		Current Period Change	2,211.00	1,947.50	263.50
	3/1/16			Beginning Balance			4,221.00
	3/14/16	69315	ЪÌ	RHK Technology - ref:	120.60		
	3/14/16	69314	PJ	RHK Technology - PO	482.40		
	3/14/16	69401	PJ	RHK Technology - PO	402.00		
	5/1//10	09401	15	Current Period Change	1,005,00		1,005.00
	4/1/16			Beginning Balance			5,226.00
	5/1/16			Beginning Balance			5,226.00
	6/1/16			Beginning Balance			5,226.00
	6/6/16	69879	PJ	RHK Technology - TR	402.00		
	6/23/16	70034	PJ	RHK Technology - TR7	522.60		•
	0,20,10			Current Period Change	924.60		924.60
	6/30/16			Fiscal Year End Balanc			6,150.60
	7/1/16			Beginning Balance			
	8/1/16			Beginning Balance			
	8/3/16	70296	PJ	RHK Technology - TR7	201.00		
	8/19/16	70462	PJ	RHK Technology - TR7	482.40		683,40
				Current Period Change	683.40		683.40
	9/1/16			Beginning Balance	261.90		003.40
	9/9/16	70566	РJ	RHK Technology - TR	361.80 201.00		
	9/27/16	70692	Ъl	RHK Technology - TR7	562.80		562.80
				Current Period Change	502.80		1,246.20
	10/1/16			Beginning Balance			1,246.20
	11/1/16			Beginning Balance	,		1,246.20
	12/1/16			Beginning Balance			1,246.20
	12/31/16			Ending Balance			-,

1246.20

3439, 140.20= 85 units for hands iz = 43 for Gometer pd-1000 50 JAN. June 2017

Burrenet 75 mirs onhand FINE 5 mirs on Average Fo mirs over Pondyet years

Florida Telecommunications Relay, Inc.

General Ledger For the Period From Jan 1, 2016 to Dec 31, 2016 Filter Criteria includes: 1) IDs from 5265 to 5265. Report order is by ID. Report is printed with shortened descriptions and in Detail Format.

Account LD Account Description	Date	Reference	Jrnl	Trans Description	Debit Amt	Credit Amt	Balance
5265	1/1/16			Beginning Balance			231.47
Equip. Accessories/Supplie	1/7/16	337213	PJ	Clear Sounds - PO#236	75.00		
-4	1/25/16	0258002	PJ	Teltex, Inc PO#2378	5.00		
				Current Period Change	80.00		80.00
	2/1/16			Beginning Balance			311.47
	2/16/16	0259214	РJ	Teltex, Inc PO#2395	30.00		
	2.10.10			Current Period Change	30.00		30.00
	3/1/16			Beginning Balance			341.47
	3/2/16	0259997	PJ	Teltex, Inc PO#2402	15.00		•••••
	3/14/16	0260578-IN	PJ	Teltex, Inc PO 2415	5.00		
	3/14/10	0200378-114	13	Current Period Change	20.00		20.00
	4/1/16			Beginning Balance	20.00		361.47
	4/1/16 5/1/16			Beginning Balance			361.47
	5/1/10	41006300203	PJ	Regions Commercial B	365.75		501.47
			PJ PJ	Teltex, Inc Book	5.00		
	5/23/16	026421 8- IN	PJ	Current Period Change	370.7 5		370.75
	<i>c</i> 11 12 <i>c</i>				370.75		
	6/1/16	00/6100 01	DI	Beginning Balance	E 00		732.22
	6/9/16	0265193-IN	PJ	Teltex, Inc Book	5.00		
	6/9/16	0265193-IN	PJ	Teltex, Inc Book	10.00		
	6/30/16	9010-June	PJ	Regions Commercial B	23.95		
	6/30/16	JE-16-6-121	GENJ	Accrue Teltex invoice 2	10.00		40.04
				Current Period Change	48.95		48.95
	6/30/16			Fiscal Year End Balanc			781.17
	7/1/16			Beginning Balance	/		
	7/1/16	0265196-IN	PJ	Teltex, Inc Book	10.00		
	7/1/16	JE-16-6-121	GENJ	Accrue Teltex invoice 2		10.00	
	7/25/16	0267736-IN	PJ	Teltex, Inc Book	15.00		
	7/25/16	0267736-IN	PJ	Teltex, Inc Book	5.00		
	7/25/16	101066413	PJ	Plantronics Inc Retail	2.70		
				Current Period Change	32.70	10.00	22.70
	8/1/16			Beginning Balance			22.70
	9/1/16			Beginning Balance			22.70
	10/1/16			Beginning Balance			22.70
	10/1/16	16/IWC42859	PJ	Weitbrecht Communica	45.00		
	10/14/16	16/IWC43107	PJ	Weitbrecht Communica	30.75		
	10/27/16	342273	PJ	Clear Sounds - A400	75.00		
	,			Current Period Change	150.75		150.75
	11/1/16			Beginning Balance			173.45
	11/23/16	16/IWC43107	PJ	Weitbrecht Communica	22.50		
				Current Period Change	22.50		22.50
	12/1/16			Beginning Balance			195.95
	12/1/16	0272680-IN	PJ	Teltex, Inc Apple TV	35.00		
				Current Period Change	35.00		35.00
	12/31/16			Ending Balance			230.95

780.65

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Florida Telecommunications Relay, Inc. General Ledger

Filter Criteria includes: 1) IDs from 5269 to 5269. Report order is by ID. Report is printed with Accounts having Zero Amounts and with shortened descriptions and in Detail Format.

ccount ID ccount Description	Date	Reference	Jrnl	Trans Description	Debit Amt	Credit Amt	Balance
269	1/1/16			Beginning Balance			34,030.80
elom Eqpt Rpr-vcph crdis	1/13/16	0257496-IN	РJ	Teltex, Inc XLC2 PO	1,536.00		
cioni Equerepri orais	1/22/16	0257927-IN	PJ	Teltex, Inc PO#2383	921.60		
	1/25/16	0258002	PJ	Teltex, Inc PO#2378	921.60		
- nd	1/25/10	02.50002		Current Period Change	3,379.20		3,379.20
TM	2/1/16			Beginning Balance	0,077.00		37,410.00
) .		0060014	זמ		2,764.80		57,410.00
	2/16/16	0259214	РĴ	Teltex, Inc PO#2395	•		2764.00
				Current Period Change	2,764.80		2,764.80
	3/1/16			Beginning Balance			40,174.80
	3/2/16	0259997	PJ	Teltex, Inc PO#2402	2,918.40		
	3/14/16	0260576	PJ	Teltex, Inc PO#2408	153.60		
	3/14/16	0260578-IN	PJ	Teltex, Inc PO 2415	768.00		
				Current Period Change	3,840.00		3,840.00
	4/1/1 6			Beginning Balance			44,014.80
	4/1/16	026147 8- IN	PJ	Teltex, Inc PO 2421	3,532.80		
	4/25/16	0262676-IN	PJ	Teltex, Inc PO 2427	1,843.20		
	4/26/16	0262730-IN	PJ .	Teltex, Inc Refurbish	614.40		
			,	Current Period Change	5, 9 90.40		5 ,9 90.40
	5/1/16			Beginning Balance			50,005.20
	5/11/16	0263688-IN	PJ	Teltex, Inc Refurbish	2,304.00		
	5/11/16	026368 8-I N	PJ	Teltex, Inc Refurbish	153.60		
• 4	5/23/16	0264218-IN	PJ	Teltex, Inc XLC2 Pho	1,228.80		
				Current Period Change	3,686.40		3,686.4
32140	6/1/16			Beginning Balance			53,691.6
ver it	6/9/16	0265193-IN	PJ	Teltex, Inc XLC2	307.20		
+" u"	6/16/16	0265549-IN	PJ	Teltex, Inc XLC2	768.00		
Pot ^r	6/29/16	0266264-IN	рJ	Teltex, Inc XLC2 Pho	768.00		
1.0 10	6/30/16			Current Period Change Fiscal Year End Balanc	1,843.20		1,843.2 55,534.8
4 200 x0 + 1 + 1 + 1 + 1 + 1 + 1 + 1 + 1 + 1 +	0/50/10						,
<i>w</i>	7/1/16	0067726 DI	זמ	Beginning Balance	204.80		
	7/25/16	0267736-IN	PJ	Teltex, Inc Refurbish Teltex, Inc Refurbish	1,100.80		
	7/25/16	0267736-IN	PJ		1,305.60		1,305.6
				Current Period Change	1,303.00		1,305.6
	8/1/16	00000000	DI	Beginning Balance	102.40		1,505.0
	8/3/16	0268389-IN	PJ	Teltex, Inc Refurbish			
	8/3/16	0268389-IN	PJ	Teltex, Inc Refurbish	51.20		
	8/23/16	0269486-IN	PJ	Teltex, Inc XLC3.4	25.60		
	8/23/16	026948 6-I N	PJ	Teltex, Inc XLC2	2,944.00		3,123.2
				Current Period Change	3,123.20		4,428.8
	9/1/16			Beginning Balance	910.20		4,420.0
	9/13/16	0270508-IN	PJ	Teltex, Inc XLC2	819.20		
	9/13/16	0270508-IN	PJ	Teltex, Inc XLC3.4	25.60 307.20		
	9/13/16	0270507-IN	PJ	Teltex, Inc XLC2	307.20		
	9/16/16	0270700-IN	PJ	Teltex, Inc Refurbish	1,664.00		
	9/16/16	0270700-IN	PJ	Teltex, Inc Refirbishe	512.00		
	9/16/16	0270692-IN	PJ	Teltex, Inc XLC2	1,228.80		
	9/29/16	0271426-IN	PJ	Teltex, Inc Refurbish	435.20		
	9/29/16	0271426-IN	рJ	Teltex, Inc Refurbish	230.40		E 000 -
				Current Period Change	5,222.40		5,222.4
	10/1/16			Beginning Balance			9,651.2
	10/13/16	0272126-IN	PJ	Teltex, Inc Refurbish	1,587.20		
	10/13/16	0272126-IN	PJ	Teltex, Inc Refurbish	179.20		
	10/27/16	0272977-IN	Ъì	Teltex, Inc XLC2	1,996.80		
	1 0/27 /16	0272977-IN	PJ	Teltex, Inc XLC 3.4	614.40		
	10/28/16	0273027-IN	РJ	Teltex, Inc XLC Batte	8,625.00		
	10/28/16	0273027-IN	РJ	Teltex, Inc XLC 2 Op	3,900.00		
				Current Period Change	16,902.60		16,902.6
	11/1/16			Beginning Balance			26,553.8
,	11/10/16	0273645-IN	рJ	Teltex, Inc XLC2	1,228.80		
	11/23/16	0274412-IN	PJ	Teltex, Inc XLC2	307.20		
	11/23/16	0274412-IN	PJ	Teltex, Inc XLC3.4	153.60		
				Current Period Change	1,689.60		1,689.6
	12/1/16						
	12/1/16 12/5/16	0274837-IN	PJ	Beginning Balance Teltex, Inc Refurbish	307.20		28,243.4

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Florida Telecommunications Relay, Inc. General Ledger For the Period From Jan 1, 2016 to Dec 31, 2016

Filter Criteria includes: 1) IDs from 5269 to 5269. Report order is by ID. Report is printed with Accounts having Zero Amounts and with shortened descriptions and in Detail Format.

Account ID Account Description	Date	Reference	Jrul	Trans Description	Debit Amt	Credit Amt	Balance
	12/22/16	0275811-IN	PJ	Teltex, Inc Refurb XL	640.00		
	12/31/16			Current Period Change Ending Balance	1,971.20		1,971.20 30,214.60

39113.60 + Corrector 39000 + Op. Manuale 39000 51718.60

Florida Telecommunications Relay, Inc. General Ledger For the Period From Jan 1, 2016 to Dec 31, 2016

Filter Criteria includes: 1) IDs from 5270 to 5270. Report order is by ID. Report is printed with Accounts having Zero Amounts and with shortened descriptions and in Detail Format.

Account ID Account Description	Date	Reference	Jral	Trans Description	Debit Amt	Credit Amt	Balance
5270	/ 1/1/16			Beginning Balance			
Telecom Eqpt Rpr-VCPHs	2/1/16			Beginning Balance			
renecour Editerch er ræ	3/1/16			Beginning Balance			
	3/2/16	0259997	РJ	Teltex, Inc PO#2402	163.80	6 1	
,) 5/2/10	0200000		Current Period Change	163.80		163.80
NOTE	4/1/16			Beginning Balance	105.00	~	163.80
Sie	4/26/16	0262730-IN	PJ	Teltex, Inc Refurbish	163.80	6~	105.60
N ^{0,} (4/20/10	0202/30-IIN	FJ	Current Period Change	163.80	•	163.80
¥	-				103.00		
	5/1/16			Beginning Balance			327.60
	6/1/16			Beginning Balance			327.60
	6/30/16			Fiscal Year End Balanc			327.60
	7/1/16			Beginning Balance			
	7/25/16	0267736-IN	PJ	Teltex, Inc Refurbish	163.80 🖌		
				Current Period Change	163.80		163.80
	8/1/16			Beginning Balance		,	163.80
	8/23/16	0269486-IN	PJ .	Teltex, Inc ALTO	273.00	10 units	
				Current Period Change	273.00		273.00
	9/1/16			Beginning Balance		- /	436.80
	9/13/16	0270508-IN	PJ	Teltex, Inc ALTO	191.10 <i>°</i>	7 1	
	9/16/16	0270700-IN	PJ	Teltex, Inc Refurbish	54.60	2	
	9/29/16	0271426-IN	PJ	Teltex, Inc Refurbish	54.60 Z		
	5125110	02,1120 21		Current Period Change	300.30		300.30
	10/1/16			Beginning Balance		,	737.10
	10/13/16	0272126-IN	РJ	Teltex, Inc Refurbish	218.40 8		
	10,13,10	02/2120 11		Current Period Change	218.40		218.40
	11/1/16			Beginning Balance		14	955.50
	11/10/16	0273645-IN	PJ	Teltex, Inc ALTO	491.40	8	
	11/23/16	0274412-IN	PJ	Teltex, Inc ALTO	163.80 6	\checkmark	
	11/20/10	V2/7712-UN	1.0	Current Period Change	655.20		655.20
	12/1/16			Beginning Balance		/	1,610.70
	12/1/10	0275811-IN	РJ	Teltex, Inc Refurb AL	327.60 1	2 1	.,010,70
	12/22/10	02/3011-UN	ГJ	Current Period Change	327.60		327.60
	12/31/16			Ending Balance			1,938.30
	12/31/10			Luting Delator	2	BUNITS	

NOTE 1 : Altos WERE placed in Service: 185 2015 , Therefore very linsired Repairs to Alto units were some is dist dim 2015-2016 . 1 5 200 QTA 2016-2017 Som An increase in reph (n1ro) Repairs NOTE 2 : FOB 2015 - FOB 2016 - Altos Al under wormanity NOTE 3: Por 2016 - Dec 2016 - Altos slowly stanio coming off Waraawiy i plynias Similes

Bare Analysis JAN-MAR 6 Ø APR-Jun 6 Juy- 245 27 350% Horans ON BUIL 63% JAN 17- MAR 17 55 ESTIMATION 25% Marian Ain - June 17 66 20% July- Ser 2017 7% 15% 8 Y 109 OCI-MEC 88 IAN - MAR ALTE LOVE LOVE 88

336 x 27.30 = 9.172

Florida Telecommunications Relay, Inc. General Ledger

For the Period From Jan 1, 2016 to Dec 31, 2016

Filter Criteria includes: 1) IDs from 5271 to 5271. Report order is by ID. Report is printed with Accounts having Zero Amounts and with shortened descriptions and in Detail Format.

Account ID Account Description	Date	Reference	Jral	Trans Description	Debit Amt	Credit Amt	Balance
5271	1/1/16			Beginning Balance			2,400.00
Telecom Eqpt Rpr-TTYs	2/1/16 2/18/16	0259340	РJ	Beginning Balance Teltex, Inc PO#8560	295.00 ^L	1 D COLOGIA	2,400.00
				Current Period Change	295.00	·	295.00
	3/1/16			Beginning Balance			2,695.00
	4/1/16			Beginning Balance			2,695.00
	5/1/16			Beginning Balance		HCU Low S	2,695.00
	6/1/16			Beginning Balance	<u>ل</u> ا م	VCOLIT	2,695.00
	6/29/16	0266320-IN	PJ	Teltex, Inc Uniphones	✓ 240.00 ^q	Vco/HC Dotor b	
				Current Period Change	240.00		240.00
	6/30/16			Fiscal Year End Balanc			2,935.00
	7/1/16			Beginning Balance			
	8/1/16			Beginning Balance			
	9/1/16			Beginning Balance			
	10/1/16			Beginning Balance			
	11/1/16			Beginning Balance			
	12/1/16			Beginning Balance			
	12/31/16			Ending Balance			

J272 Re-class VCO/HEO TTY Repeirs 108617

S/13 5271

+ more (configure) 42 28 600 po 200 po 200 + Allo, Po 8612 600

MNHA POTE SCOL 10 may 20 5 44 205 Aura: PO 8612 (Dry 10) H 60 a. Fillowing Oct 2016 Alla D B617 D B617 D B617 Alla D B617

Hould Ready to Write B is I for 4425's po 8628 for 4425's 100 /100 wins 600

290.00 Julian Frivoice 0271163 Oct PO 5617 Veo/1400 2575.00 Yé en.

535.00

Florida Telecommunications Relay, Inc.

General Ledger For the Period From Feb 1, 2016 to Jan 31, 2017 Filter Criteria includes: 1) IDs from 5272 to 5272. Report order is by ID. Report is printed with shortened descriptions and in Detail Format.

Account ID Account Description	Date	Reference	Jrnl	Trans Description	Debit Amt	Credit Amt	Balance
5272	2/1/16			Beginning Balance			1,802.93
Telecom Eqpt Rpr-all othe		0258985	PJ	Teltex, Inc PO#8556 batterie	8,625.00		-,
raceren Edherde, an eme	2/12/16	0258985	PJ	Teltex, Inc PO#8556 books	9,300.00		
	A 14 10	0150705		Current Period Change	17,925.00		17,925.00
	3/1/16			Beginning Balance	11,94.00		19,727.93
	4/1/16	00/1/70 DI	77	Beginning Balance	E 00		19,727.93
	4/1/16	0261478-IN	PJ	Teltex, Inc PO 2421	5.00		
	4/25/16	0262676-IN	PJ	Teltex, Inc PO 2427	25.00		
				Current Period Change	30.00		30.00
	5/1/16			Beginning Balance			19,757.93
	5/10/16	25359	РJ	Griffin Laboratories - Refurbis	630.00		
	5/23/16	0264218-IN	PJ	Teltex, Inc Clarity VCO	32,93		
	5/25/16	26464	PJ	Griffin Laboratories - Refurbis	450.00		
	0.20.00			Current Period Change	1,112.93		1,112.93
	6/1/16			Beginning Balance	.,		20,870.86
	6/9/16	16/IWC41349	РJ	Weitbrecht Communications -	10.00		20,070.00
	6/30/16	JE-16-6-121	GENJ	Accrue Teltex invoice 265196	32.93		
	0/30/10	JE-10-0-121	OEN		42.93		42.93
	6/30/16			Current Period Change Fiscal Year End Balance	42.73		20,913.79
	7/1/16			Beginning Balance			
	7/1/16	0265196-IN	PJ	Teltex, Inc Refurbished Clari	32.93		
	7/1/16	JE-16-6-121	GENJ	Accrue Teltex invoice 265196	24,22	32.93	
					18.75	54.95	
	7/11/16	16/IWC41785	PJ	Weitbrecht Communications - Current Period Change	51.68	32.93	18.75
	8/1/16			Beginning Balance			18.75
	8/3/16	0268389-IN	PJ	Teltex, Inc Book	10.00		
	8/3/16	0268389-IN	PJ	Teltex, Inc Book	5.00		
	8/3/16	0268389-IN	РJ	Teltex, Inc Book	5.00		
	8/18/16	32037	PJ	Griffin Laboratories - Florida T	150.00		
				Current Period Change	170.00		170.00
	9/1/16			Beginning Balance			188.75
	9/13/16	0270508-IN	₽J	Teltex, Inc Book	20.00		
	9/29/16	0271426-IN	PJ	Teltex, Inc Book	5.00		
	9/29/16	0271426-IN	PJ	Teltex, Inc Book	5.00		
	9/29/10	02/1420-04	13	Current Period Change	30.00		30.00
	10/1/16			Beginning Balance	50.00		218.75
		0071762 DI	РJ	Teltex, Inc Refurbish Ultrate	240.00		210.75
	10/5/16	0271763-IN			10.00		
	10/2//16	· 0272977-IN	РJ	Teltex, Inc Book			250.00
				Current Period Change	250.00		
	11/1/16			Beginning Balance	E 00		468.75
	11/10/16	0273645-IN	PJ	Teltex, Inc Book	5.00		
	11/23/16	0274412-IN	PJ	Teltex, Inc Book	5.00		
				Current Period Change	10.00		10.00
	12/1/16			Beginning Balance			478.75
	12/5/16	0274837-IN	PJ	Teltex, Inc Book	5.00		
	12/5/16	0274837-IN	PJ	Teltex, Inc Book	5.00		
	12/21/16		PJ	Griffin Laboratories - Repair of	100.00		
	12/22/16	0275811-IN	PJ	Teltex, Inc Book	5.00		
				Current Period Change	115.00		115.00
	1/1/17			Beginning Balance			593.7
	1/2/17	16/IWC44062	PJ	Weitbrecht Communications - I	10.00		
	1/13/17	0276669-IN	PJ	Teltex, Inc Book	10.00		
	1113/11	02/0009-IIN	10	Current Period Change	20.00		20.00
	1/01/14				20.00		613.75
	1/31/17			Ending Balance			013.7.

- 240.00 373.75

Curtis Williams

From:	Brett Bascom <bbascom@ftri.org></bbascom@ftri.org>
Sent:	Friday, May 12, 2017 11:19 AM
То:	Curtis Williams
Cc:	Beth Salak; Greg Fogleman; Mark Long; Jeff Bates; Pamela Page; James Forstall
Subject:	RE: FTRI Budget Questions
Attachments:	SKMBT_36170511094400.pdf

Curtis,

Please see responses to your questions below.

- Please provide monthly detailed (event, hours, etc.) invoices for legal services from Messer Caparello related to Category V – General and Administrative, 28, Legal, for the last two fiscal years (2015/16 and 2016/17 to date). Attached is a scan of all invoices for legal as requested.
- 2. Please provide the study circa 2008 that was used to develop employee salaries. A copy of this report will be sent by Robert Telfer.
- 3. Please explain in detail why FTRI is no longer eligible for the Health Care Credit (line 34).

Detailed response from our CPA, Glen McDuffie will be forwarded in a separate email.

4. How is the outreach expense related to the advertising expense? Are the advertising costs distinct from the outreach expense? What is the basis for the line item on advertising?

This item can be referenced also in our "Line Item Information" document that was sent with the budget. Line item 26, Advertising Expense has been a line item in Category V since the beginning of the program. It is in Category V and has always been reserved for advertising for recruiting potential employees for open positions. This line item has no correlation to the Outreach category.

"FTRI has budgeted for possible advertising of open positions. FTRI advertises in low cost employment ads, however it is necessary to advertise in The Tallahassee Democrat with Career Builder exposure for some positions. We have budgeted for 1 ad."

Thanks

Brett

Brett A. Bascom Business Manager Florida Telecommunications Relay, Inc.

From: Curtis Williams [mailto:<u>CJWillia@PSC.STATE.FL.US</u>] Sent: Wednesday, May 10, 2017 3:41 PM To: '<u>iforstall@ftri.org</u>' (<u>iforstall@ftri.org</u>) <<u>iforstall@ftri.org</u>>; <u>bbascom@ftri.org</u> Cc: Beth Salak <<u>BSalak@PSC.STATE.FL.US</u>>; Greg Fogleman <<u>GFoglema@PSC.STATE.FL.US</u>>; Mark Long <<u>MLONG@PSC.STATE.FL.US</u>>; Jeff Bates <<u>JBates@PSC.STATE.FL.US</u>>; Pamela Page <<u>PHPage@PSC.STATE.FL.US</u>> Subject: FTRI Budget Questions Attached are additional questions regarding FTRI's 2017-2018 Budget Proposal. Please provide your responses by Friday, May 12, 2017

- 1. Please provide monthly detailed (event, hours, etc.) invoices for legal services from Messer Caparello related to Category V General and Administrative, 28, Legal, for the last two fiscal years (2015/16 and 2016/17 to date).
- 2. Please provide the study circa 2008 that was used to develop employee salaries.
- 3. Please explain in detail why FTRI is no longer eligible for the Health Care Credit (line 34).
- 4. How is the outreach expense related to the advertising expense? Are the advertising costs distinct from the outreach expense? What is the basis for the line item on advertising?

Please let me know if you have any questions.

Thank You.

Curtis J. Williams Public Utility Analyst Office of Telecommunications Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0850 Office: (850) 413-6924 Fax: (850) 413-6925 Email: cjwillia@psc.state.fl.us

MESSER CAPARELLO, P.A. 2618 CENTENNIAL PLACE TALLAHASSEE, FLORIDA 32308 TELEPHONE (850)222-0720 E.I.N. 59-2921100

FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE SUITE 101 TALLAHASSEE, FL 32301 Page: 1 June 07, 2016 Account No: 199-07090 Statement No: 455254

Attn: JAMES FORSTALL

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GENERAL MATTERS

Fees

05/31/2016	RJT	Professional services including review and preparation of correspondence; review of minutes; attendance at meeting; drafting of documents; review and modification of documents; communications with PSC and monitoring of PSC and legislative activities.	
		For Current Services Rendered	5,924.40
		Advances	
05/10/2016		OTHER FLORIDA DEPARTMENT OF STATE RE:PUBLICATION OF MEETING NOTICE	21.84
05/31/2016		OTHER FLORIDA DEPARTMENT OF STATE RE:FAR PUBLICATION/NOTICE OF MEETING OTHER	53.76 75.60
		Total Advances	75.60
		Total Current Work	6,000.0C
		Previous Balance	\$6,000.0C
		Payments	
05/16/2016		Payment Received, Thank You.	-6,000.00
		Balance Due	<u>\$6,000.0C</u>
		Please Remit	\$6,000.00
		Audited By Date 10/2016 Approved By Date 10/10/16 GL 5507	

Prifessional Services for 1000,2010 CEIPT. MPT PAYMENT. JANUA ALL INVOICES DUE UPON RECEIPT. THANK YOU FOR YOUR PROMPT PAYMENT.

MESSER CAPARELLO, P.A. 2618 CENTENNIAL PLACE TALLAHASSEE, FLORIDA 32308 TELEPHONE (850)222-0720 E.I.N. 59-2921100

FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE SUITE 101 TALLAHASSEE, FL 32301 Page: 1 June 07, 2016 Account No: 199

Attn: JAMES FORSTALL

PLEASE INCLUDE THIS PAGE WITH PAYMENT

Previous Balance	Fees	Expenses	Advances	Payments	Balance
199-07090 GENERAL MATTERS 6,000.00	5,924.40	0.00	75.60	-6,000.00	\$6,000.0C

ALL INVOICES DUE UPON RECEIPT. THANK YOU FOR YOUR PROMPT PAYMENT.



Strategically Positioned in Florida's Capital

June 7, 2016

Mr. James Forstall Florida Telecommunications Relay, Inc. 1820 E. Park Avenue Suite 101 Tallahassee, FL 32301

Dear James:

Enclosed is our firm's invoice in the amount of \$6,000.00, for legal services for the month of May, 2016. If you have any questions regarding the statement, please give me a call.

Sincerely,

Robert J. Telfer III

Enclosure

Regional Center Office Park / 2618 Centennial Place / Tallahassee, Florida 32308 Mailing Address: P.O. Box 15579 / Tallahassee, Florida 32317 Main Telephone: (850) 222-0720 / Fax: (850) 224-4359

MESSER CAPARELLO, P.A. 2618 CENTENNIAL PLACE TALLAHASSEE, FLORIDA 32308 TELEPHONE (850)222-0720 E.I.N. 59-2921100

RECEIVED JUL 07 2015

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FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE SUITE 101 TALLAHASSEE, FL 32301		Page: 1 ly 02, 2015 199-07090 446973
Attn: JAMES FORSTALL		
GENERAL MATTERS		
Fees		
06/30/2015 NHH Legal services rendered from June 1, 2015 - June 30, 2015. For Current Services Rendered	Hours <u>1.00</u> 1.00	6,000.0C

	<u>Timekeeper</u> NORMAN HORTON, JR.	Recapitulation	1 <u>Hours</u> 1.00	<u>Rate</u> \$6,000.00	<u>Total</u> \$6,000.00	
	Total Current Work					6,000.0C
	Previous Balance					\$6,000.0C
		Payments				
06/25/2015	Payment Received, Thank You.					-6,000.0C
	Balance Due					<u>\$6,000.0C</u>
	Please Remit					<u>\$6,000.0C</u>

Date. Audited By Dat Approved B 5507

ALL INVOICES DUE UPON RECEIPT. THANK YOU FOR YOUR PROMPT PAYMENT.



Strategically Positioned in Florida's Capital

July 2, 2015

Mr. James Forstall Florida Telecommunications Relay, Inc. 1820 E. Park Avenue Suite 101 Tallahassee, FL 32301

Dear James:

Enclosed is our firm's invoice in the amount of \$6,000.00, for legal services for the month of June, 2015. If you have any questions regarding the statement, please give me a call.

Sincerely,

Norman H. Horton, Jr.

NHH:bjm Enclosure

MESSER CAPARELLO, P.A. 26'18 CENTENNIAL PLACE TALLAHASSEE, FLORIDA 32308 TELEPHONE (850)222-0720 E.I.N. 59-2921100

RECEIVED AUG 0 5 2015

	Page: 1
A	ugust 03, 2015
Account No:	199-07090
Statement No:	447540

FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE SUITE 101 TALLAHASSEE, FL 32301

Attn: JAMES FORSTALL

GENERAL MATTERS

Fees

						Hours	
)7/31/2015	NHH	Professional services including review of minutes; attendance a modification of documents; com	at meeting drafting	document	s; review and		
		and legislative activities.				1.00	
		For Current Services Rendered				1.00	6,000.00
			Recapitulatio	on			
		<u>ekeeper</u> RMAN HORTON, JR.		<u>Hours</u> 1.00	<u>Rate</u> \$6,000.00	<u>_Total</u> \$6,000.00	
		Total Current Work					6,000.00
		Previous Balance					\$6,000.00
			Payments				
)7/10/2015		Payment Received, Thank You.					-6,000.00
		Balance Due					\$6,000.00
		Please Remit					\$6,000.00

15 0-8-1-0-1-5

Audited By 10 20 Date Approved Bu 550 50A

ALL INVOICES DUE UPON RECEIPT. THANK YOU FOR YOUR PROMPT PAYMENT.

MESSER CAPARELLO, P.A. 2618 CENTENNIAL PLACE TALLAHASSEE, FLORIDA 32308 TELEPHONE (850)222-0720 E.I.N. 59-2921100

FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE SUITE 101 TALLAHASSEE, FL 32301 Page: 1 August 03, 2015 Account No: 199

Attn: JAMES FORSTALL

PLEASE INCLUDE THIS PAGE WITH PAYMENT

Previous Balance	Fees	Expenses	Advances	Payments	Balance
199-07090 GENERAL MATTERS 6,000.00	6,000.00	0.00	0.00	-6,000.00	\$6,000.00

ALL INVOICES DUE UPON RECEIPT. THANK YOU FOR YOUR PROMPT PAYMENT.



Attorneys At Law

Strategically Positioned in Florida's Capital

August 3, 2015

Mr. James Forstall Florida Telecommunications Relay, Inc. 1820 E. Park Avenue Suite 101 Tallahassee, FL 32301

Dear James:

Enclosed is our firm's invoice in the amount of \$6,000.00, for legal services for the month of July, 2015. If you have any questions regarding the statement, please give me a call.

Sincerely,

Norman H. Horton, Jr.

NHH:bjm Enclosure

> Regional Center Office Park / 2618 Centennial Place / Tallahassee, Florida 32308 Mailing Address: P.O. Box 15579 / Tallahassee, Florida 32317 Main Telephone: (850) 222-0720 / Fax: (850) 224-4359

RECEIVED SEP 08 2015

MESSER CAPARELLO, P.A. 2618 CENTENNIAL PLACE TALLAHASSEE, FLORIDA 32308 TELEPHONE (850)222-0720 E.I.N. 59-2921100

Fees

FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE SUITE 101 TALLAHASSEE, FL 32301 Page: 1 September 03, 2015 Account No: 199-07090 Statement No: 448133

Attn: JAMES FORSTALL

GENERAL MATTERS

		Hours	·
/31/2015 NHH	Professional services including review and preparation of correspondence; review of minutes; attendance at meeting; drafting of documents; review and modification of documents; communications with PSC and monitoring of PSC and legislative activities.	1.00	
	For Current Services Rendered	1.00	5,980.96
	Advances		
1/26/2015	OTHER FLORIDA DEPARTMENT OF STATE - Publication of meeting notice in Florida Administrative Register OTHER		<u>19.04</u> 19.04
	Total Advances		19.04
	Total Current Work		6,000.00
	Previous Balance		\$6,000.00
	Payments		
3/14/2015	Payment Received, Thank You.		-6,000.00
	Balance Due		\$6,000.00
	Please Remit Audited By Har Date 9 8 2015		\$6,000.00

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Approved By <u>3</u> Date <u>918/18</u> 5507 6000

ALL INVOICES DUE UPON RECEIPT. THANK YOU FOR YOUR PROMPT PAYMENT.

FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE SUITE 101 TALLAHASSEE, FL 32301 Page: 1 September 03, 2015 Account No: 199

Attn: JAMES FORSTALL

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PLEASE INCLUDE THIS PAGE WITH PAYMENT

Previous Balance	Fees	Expenses	Advances	Payments	Balance
199-07090 GENERAL MATTERS 6,000.00	5,980.96	0.00	19.04	-6,000.00	\$6,000.00



Strategically Positioned in Florida's Capital

September 3, 2015

Mr. James Forstall Florida Telecommunications Relay, Inc. 1820 E. Park Avenue Suite 101 Tallahassee, FL 32301

Dear James:

Enclosed is our firm's invoice in the amount of \$6,000.00, for legal services for the month of August, 2015. If you have any questions regarding the statement, please give me a call.

Sincerely,

Norman H. Horton, Jr.

NHH:bjm Enclosure

RECEIVED OCT 1 4 2015

FLOR	FLORIDA TELECOMMUNICATIONS RELAY, INC.					Page: 1 October 05, 2015		
SUITE	E 101	AVENUE E, FL 32301				Account No: Statement No:	199-07090 448612	
Attn: 、	IAMES F	ORSTALL						
GENE	ERAL MA	TTERS						
			Fees					
2010010045		D. C. starts and an effect of the starts				Hours		
)9/30/2015 NHH Professional services including review and preparation of correspondence; review of minutes; attendance at meeting; drafting of documents; review and modification of documents; communications with PSC and monitoring of PSC								
	and legislative activities.					1.00		
		For Current Services Rendered				1.00	6,000.00	
			Recapitulation		_			
		nekeeper DRMAN HORTON, JR.		ours 1.00	Rate \$6,000.00	Total \$6,000.00		
		Total Current Work					6,000.00	
		Previous Balance					\$6,000.00	
			Payments					
<u>)9/21/2015</u>		Payment Received, Thank You.					-6,000.00	
		Balance Due					\$6,000.00	
		Please Remit					\$6,000.00	

Audited By Date 10/20/2015Approved By Date 10/20/15 5 SO 7 = 5550 C000.0C 6 O 0 0 = 450

ALL INVOICES DUE UPON RECEIPT. THANK YOU FOR YOUR PROMPT PAYMENT. 1023.

FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE SUITE 101 TALLAHASSEE, FL 32301 Page: 1 October 05, 201ξ Account No: 19§

Attn: JAMES FORSTALL

PLEASE INCLUDE THIS PAGE WITH PAYMENT

Previous Balance	Fees	Expenses	Advances	Payments	Balance
199-07090 GENERAL MATTERS 6,000.00	6,000.00	0.00	0.00	-6,000.00	\$6,000.00

ate: 10/05/2015

Tabs3 Detail Work-In-Process Report MESSER CAPARELLO, P.A.

rimary Timekeeper: 4 NORMAN HORTON, JR.

ient 199.07090		ELECOMMUN	ICATIONS				FI	ORIDA TELEC	COMM	Busines	: JAMES FORSTALL s 2: 850-656-1414
rimary Timekeepe econdary Timeke riginating Timeke revious Balance:	eper:	4 NHH 4 NHH 4 NHH 6,000.00	Category: Draft Tem Final Tem	plate:	UTILITIES STI STI		Code: 1 Opened:	12/01/1994			s Fax: 850-656-6099 iforstall@ifri.org)7090
Date	Tmkr	H P Tcode	Ref #	Rate	Units	Hours Worked	Hours to Bill	Write-Up/ Down Hrs	Amount	Write-Up/ Down Amt	Description
ees 09/30/2015	4 NHH	1	89	175.00		1.00	1.00		6,000.00	5,825.00	Professional services including review and preparation of correspondence; review of minutes; attendance at meeting; drafting of documents; review and modification of documents; communications with PSC and monitoring of PSC and legislative activities.
Billable Total: Fee Write-Uj) :	4 NORMAN	HORTON,	JR.		1.00	1.00	0.00	6,000.00	5,825.00	
otal Billable Fee Total Fee Write						1.00	1.00	0.00	6,000.00	5,825.00	
' ayments 09/21/2015		90	59Ar	oply to: 448	133				-6,000.00		Payment Received, Thank You.
otal Billable Pay	ments								-6,000.00		
			Short St	5/2820157	6				ANG KARTA		
		Fees: Expenses Advances Total Wil	s:	6,000.0 0.0 0.0 6,000.0	0 0	Previous Ba Payments/C Balance Du	redits:		00.00 00.00 0.00	Total:	6,000.00

<u>A/R: 0-30 31-80 61-90 91-120 121-180 181+</u> 0.00 0.00 0.00 0.00 0.00 0.00 0.00 Page: 1

FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE SUITE 101 TALLAHASSEE, FL 32301 Page: 1 October 13, 2015 Account No 199

Attn: JAMES FORSTALL

1

PLEASE INCLUDE THIS PAGE WITH PAYMENT

	Fees	Expenses	Advances	Balance
199-07090 GENERAL MATTERS	450.00	0.00	0.00	\$450.00

FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE SUITE 101 TALLAHASSEE, FL 32301

Page: 1 October 13, 2015 Account No: 199-07090 Statement No: 449578

Attn: JAMES FORSTALL

GENERAL MATTERS

			Fees	,		
09/30/2015	NHH	Reviewed informal complaint, e	Ry Kim AN	Hours		
relevant to complaint; conferences with client; review and edit responses.			ces with client; review and		3.00	·
		For Current Services Rendered	1		3.00	450.00
			Recapitulation			
	Tin	nekeeper	Hours	Rate	Total	
		RMAN HORTON, JR.	3.00	\$150.00	\$450.00	
		Total Current Work				450.00
		Balance Due				\$450.00
		Please Remit				\$450.00

FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE SUITE 101 TALLAHASSEE, FL 32301 Page: 1 November 03, 2015 Account No: 199-07090 Statement No: 449833

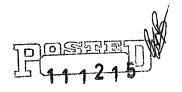
Attn: JAMES FORSTALL

GENERAL MATTERS

Fees

		·				Hours	
10/31/2015 NHH Professional services including review and preparation of correspondence review of minutes; attendance at meeting; drafting of documents; review a modification of documents; communications with PSC and monitoring of F and legislative activities.					ents; review and	1.00	
		For Current Services Rendered				1.00	6,000.00
			Recapitulatio	'n			
		<u>ekeeper</u> RMAN HORTON, JR.	100000000000000000000000000000000000000	<u>Hours</u> 1.00	<u>Rate</u> \$6,000.00	<u>Total</u> \$6,000.00	
		Total Current Work					6,000.0C
		Previous Balance					\$6,000.0C
			Payments				
10/23/2015		Payment Received, Thank You.					-6,000.0C
		Balance Due					\$6,000.0C
		Please Remit					\$6,000.0C
10/23/2015	NOI	Total Current Work Previous Balance Payment Received, Thank You. Balance Due	<u>Payments</u>	1.00	\$6,000.00	\$6,000.00	\$6,000.0C -6,000.0C <u>\$6,000.0C</u>

Date//////2015 Audited By Approved By 6000.00 5507



FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE SUITE 101 TALLAHASSEE, FL 32301 Page: November 03, 201 Account No: 199-0709 Statement No: 44983

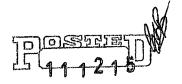
Attn: JAMES FORSTALL

GENERAL MATTERS

Fees

10/31/2015	NHH	respondence; ents; review and onitoring of PSC	Hours					
		and legislative activities.	1.00					
	For Current Services Rendered					6,000.00		
Recapitulation								
		<u>ekeeper</u> MAN HORTON, JR.	<u>Hours</u> 1.00	<u>Rate</u> \$6,000.00	<u>_Totai</u> \$6,000.00			
		Total Current Work				6,000.0(
		Previous Balance				\$6,000.0(
		Payn	<u>nents</u>					
10/23/2015		Payment Received, Thank You.				-6,000.0(
		Balance Due				\$6,000.0(
		Please Remit				\$6,000.0(

Date//////2015 Audited By Approved By_ 5507 6000.00



FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE SUITE 101 TALLAHASSEE, FL 32301 Page: 1 November 03, 2015 Account No: 199

Attn: JAMES FORSTALL

PLEASE INCLUDE THIS PAGE WITH PAYMENT

Previous Balance	Fees	Expenses	Advances	Payments	Balance
199-07090 GENERAL MATTERS 6,000.00	6,000.00	0.00	0.00	-6,000.00	\$6,000.00



Strategically Positioned in Florida's Capital

November 2, 2015

Mr. James Forstall Florida Telecommunications Relay, Inc. 1820 E. Park Avenue Suite 101 Tallahassee, FL 32301

Dear James:

Enclosed is our firm's invoice in the amount of \$6,000.00, for legal services for the month of October, 2015. If you have any questions regarding the statement, please give me a call.

Sincerely,

Norman H. Horton, Jr.

NHH:bjm Enclosure

> Regional Center Office Park / 2618 Centennial Place / Tallahassee, Florida 32308 Mailing Address: P.O. Box 15579 / Tallahassee, Florida 32317 Main Telephone: (850) 222-0720 / Fax: (850) 224-4359

Fees

FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE SUITE 101 TALLAHASSEE, FL 32301

December 02, 2015 Account No: 199-07090 Statement No: 450328

Page: 1

RECEIVED DEC 0 8 2015

Attn: JAMES FORSTALL

GENERAL MATTERS

Hours 0.30 1/12/2015 RJT Review proposed letter re Maria Dyckman; discuss with D. Horton 1/30/2015 NHH Professional services including review and preparation of correspondence; review of minutes; attendance at meeting; drafting of documents; review and modification of documents; communications with PSC and monitoring of PSC 1.00 and legislative activities. 1.30 5.973.54 For Current Services Rendered Advances 11/17/2015 OTHER FLORIDA DEPARTMENT OF STATE - Publication of meeting notice in 26.46 Florida Administrative Register 26.46 OTHER 26.46 **Total Advances** 6,000.00 Total Current Work \$6.000.00 **Previous Balance** Payments -6,000.00 11/16/2015 Payment Received, Thank You. **Balance Due** \$6,000.00 Please Remit \$6,000.00 Date_/2 Audited By Date_ Approved By 6000.00 5507

FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE SUITE 101 TALLAHASSEE, FL 32301 Page: 1 December 02, 2015 Account No: 199

Attn: JAMES FORSTALL

PLEASE INCLUDE THIS PAGE WITH PAYMENT

Previous Balance	Fees	Expenses	Advances	Payments	Balance
199-07090 GENERAL MATTERS 6,000.00	5,973.54	0.00	26.46	-6,000.00	\$6,000.00



Strategically Positioned in Florida's Capital

December 2, 2015

Mr. James Forstall Florida Telecommunications Relay, Inc. 1820 E. Park Avenue Suite 101 Tallahassee, FL 32301

Dear James:

Enclosed is our firm's invoice in the amount of \$6,000.00, for legal services for the month of November, 2015. If you have any questions regarding the statement, please give me a call.

Sincerely,

Norman H. Horton, Jr.

g 1/1/15

NHH:bjm Enclosure

> Regional Center Office Park / 2618 Centennial Place / Tallahassee, Florida 32308 Mailing Address: P.O. Box 15579 / Tallahassee, Florida 32317 Main Telephone: (850) 222-0720 / Fax: (850) 224-4359

FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE SUITE 101 TALLAHASSEE, FL 32301 Page: 1 January 05, 2016 Account No: 199-07090 Statement No: 452275

Attn: JAMES FORSTALL

GENERAL MATTERS

Fees

Hours 12/30/2015 NHH Professional services including review and preparation of correspondence; review of minutes; attendance at meeting; drafting of documents; review and modification of documents; communications with PSC and monitoring of PSC and legislative activities. 1.00 For Current Services Rendered 5.00 6,000.00 **Total Current Work** 6,000.00 **Previous Balance** \$6,000.00 Payments 12/18/2015 Payment Received, Thank You. -6,000.00 **Balance Due** \$6,000.00 Please Remit \$6,000.00

Audited B Date Approved E Ð 200n.00 JA 1/11/16

ALL INVOICES DUE UPON RECEIPT. THANK YOU FOR YOUR PROMPT PAYMENT. RECEIVED JAN 07 2018

FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE SUITE 101 TALLAHASSEE, FL 32301 Page: 1 January 05, 2016 Account No: 199

Attn: JAMES FORSTALL

PLEASE INCLUDE THIS PAGE WITH PAYMENT

Previous Balance	Fees	Expenses	Advances	Payments	Balance
199-07090 GENERAL MATTERS 6,000.00	6,000.00	0.00	0.00	-6,000.00	\$6,000.00



Strategically Positioned in Florida's Capital

January 5, 2016

Mr. James Forstall Florida Telecommunications Relay, Inc. 1820 E. Park Avenue Suite 101 Tallahassee, FL 32301

Dear James:

Enclosed is our firm's invoice in the amount of \$6,000.00, for legal services for the month of December, 2015. If you have any questions regarding the statement, please give me a call.

Sincerely

Norman H. Horton, Jr.

NHH:bjm Enclosure

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FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE SUITE 101 TALLAHASSEE, FL 32301

Page: 1 February 02, 2016 No: 199-07090 Account No: 452798 Statement No:

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Attn: JAMES FORSTALL

GENERAL MATTERS

Fees

						Hours	
1/31/2016	/2016 NHH Professional services including review and preparation of correspondence; review of minutes; attendance at meeting; drafting of documents; review and modification of documents; communications with PSC and monitoring of PSC and legislative activities.					. 1.00	
		For Current Services Rendered	or Current Services Rendered				
			Recapitulation	1			
	the second se	<u>ekeeper</u> RMAN HORTON, JR.		<u>Hours</u> 1.00	<u>Rate</u> \$6,000.00	<u>_Total</u> \$6,000.00	
		Total Current Work					6,000.00
		Previous Balance					\$6,000.00
			Payments				
)1/1 9/201 6		Payment Received, Thank You.					-6,000.00
		Balance Due					\$6,000.00
		Please Remit					\$6,000.00

Date_ Audited By Approved By Date 5501 .000.00



ALL INVOICES DUE UPON RECEIPT. THANK YOU FOR YOUR PROMPT PAYMENT.

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FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE SUITE 101 TALLAHASSEE, FL 32301 Page: 1 February 02, 2016 Account No: 195

Attn: JAMES FORSTALL

PLEASE INCLUDE THIS PAGE WITH PAYMENT

Previous Balance	Fees	Expenses	Advances	Payments	Balance
199-07090 GENERAL MATTERS 6,000.00	6,000.00	0.00	0.00	-6,000.00	\$6,000.01



Attorneys At Law Strategically Positioned in Florida's Capital

February 2, 2016

Mr. James Forstall Florida Telecommunications Relay, Inc. 1820 E. Park Avenue Suite 101 Tallahassee, FL 32301

Dear James:

Enclosed is our firm's invoice in the amount of \$6,000.00, for legal services for the month of January, 2016. If you have any questions regarding the statement, please give me a call.

Sincerely,

Norman H. Horton, Jr.

NHH:bjm Enclosure

> Regional Center Office Park / 2618 Centennial Place / Tallahassee, Florida 32308 Mailing Address: P.O. Box 15579 / Tallahassee, Florida 32317 Main Telephone: (850) 222-0720 / Fax: (850) 224-4359

FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE SUITE 101 TALLAHASSEE, FL 32301

Page: 1 March 02, 2016 Account No: 199-07090 Statement No: 453250

Attn: JAMES FORSTALL

GENERAL MATTERS

Hours Professional services including review and preparation of correspondence; 02/29/2016 NHH review of minutes; attendance at meeting; drafting of documents; review and modification of documents; communications with PSC and monitoring of PSC 1.00 and legislative activities. 5.30 5,976.34 For Current Services Rendered Advances OTHER FLORIDA DEPARTMENT OF STATE - Publish meeting notice in Florida 02/23/2016 23.66 Administrative Register 23.66 OTHER 23.66 **Total Advances** 6,000.00 Total Current Work \$6,000.00 **Previous Balance** Payments -6,000.00

Fees

02/11/2016 Payment Received, Thank You.

Balance Due

Please Remit

Audited B

\$6,000.00

\$6,000.00

031016 JA 310/16

FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE SUITE 101 TALLAHASSEE, FL 32301 Page: 1 March 02, 2016 Account No: 199

Attn: JAMES FORSTALL

PLEASE INCLUDE THIS PAGE WITH PAYMENT

Previous Balance	Fees	Expenses	Advances	Payments	Balance
199-07090 GENERAL MATTERS 6,000.00	5,976.34	0.00	23.66	-6,000.00	\$6,000.00



Attorneys At Law Strategically Positioned in Florida's Capital

March 3, 2016

Mr. James Forstall Florida Telecommunications Relay, Inc. 1820 E. Park Avenue Suite 101 Tallahassee, FL 32301

Dear James:

Enclosed is our firm's invoice in the amount of \$6,000.00, for legal services for the month of February, 2016. If you have any questions regarding the statement, please give me a call.

Sincerely,

Norman H. Horton, Jr.

NHH:bjm Enclosure

> Regional Center Office Park / 2618 Centennial Place / Tallahassee, Florida 32308 Mailing Address: P.O. Box 15579 / Tallahassee, Florida 32317 Main Telephone: (850) 222-0720 / Fax: (850) 224-4359

FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE SUITE 101 TALLAHASSEE, FL 32301 Page: April 01, 201 Account No: 199-0709 Statement No: 45374

Attn: JAMES FORSTALL

GENERAL MATTERS

03/31/2016	NHH	Professional services including review and preparation of correspondence; review of minutes; attendance at meeting; drafting of documents; review and	Hours		
		modification of documents; communications with PSC and monitoring of PSC and legislative activities.	1.00		
		For Current Services Rendered	<u>1.00</u> 1.00	6,000.00	
			1.00	0,000.00	
	Time	Recapitulation			
		MAN HORTON, JR. <u>Hours Rate</u> MAN HORTON, JR. 1.00 \$6,000.00	<u>_Total</u> \$6,000.00		
		Total Current Work		6,000.00	
		Previous Balance		\$6,000.00	
		Payments		¥0,000.00	
		r ayments			
03/16/2016		Payment Received, Thank You.		-6,000.00	
		Balance Due		\$6,000.00	
		Please Remit		\$6,000.00	

<u>Fees</u>

FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE SUITE 101 TALLAHASSEE, FL 32301 Page: 1 April 01, 2016 Account No: 199

Attn: JAMES FORSTALL

PLEASE INCLUDE THIS PAGE WITH PAYMENT

Previous Balance	Fees	Expenses	Advances	Payments	Balance
199-07090 GENERAL MATTERS 6,000.00	6,000.00	0.00	0.00	-6,000.00	\$6,000.00



Strategically Positioned in Florida's Capital

April 1, 2016

Mr. James Forstall Florida Telecommunications Relay, Inc. 1820 E. Park Avenue Suite 101 Tallahassee, FL 32301

Dear James:

Enclosed is our firm's invoice in the amount of \$6,000.00, for legal services for the month of March, 2016. If you have any questions regarding the statement, please give me a call.

Sincerely,

Norman H. Horton, Jr.

NHH:bjm Enclosure

Date_4/1/2016 Audited B Approved B

Professional Services April, 2016

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Regional Center Office Park / 2618 Centennial Place / Tallahassee, Florida 32308 Mailing Address: P.O. Box 15579 / Tallahassee, Florida 32317 Main Telephone: (850) 222-0720 / Fax: (850) 224-4359

FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE SUITE 101 TALLAHASSEE, FL 32301 Page: 1 May 04, 2016 Account No: 199-07090 Statement No: 454734

Attn: JAMES FORSTALL

GENERAL MATTERS

<u>Fees</u>

04/06/2016	RJT	Professional services including review and preparation of correspondence; review of minutes; attendance at meeting; drafting of documents; review and modification of documents; communications with PSC and monitoring of PSC and legislative activities.				
		For Current Services Rendered	6,000.00			
		Total Current Work	6,000.00			
		Previous Balance	\$6,000.00			
		Payments				
04/15/2016	•	Payment Received, Thank You.	-6,000.00			
		Balance Due	\$6,000.00			
		Please Remit	\$6,000.00			

FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE SUITE 101 TALLAHASSEE, FL 32301 Page: 1 May 04, 2016 Account No: 199

Attn: JAMES FORSTALL

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PLEASE INCLUDE THIS PAGE WITH PAYMENT

Previous Balance	Fees	Expenses	Advances	Payments	Balance
199-07090 GENERAL MATTERS 6,000.00	6,000.00	0.00	0.00	-6,000.00	\$6,000.00



Strategically Positioned in Florida's Capital

May 4, 2016

Mr. James Forstall Florida Telecommunications Relay, Inc. 1820 E. Park Avenue Suite 101 Tallahassee, FL 32301

Dear James:

Enclosed is our firm's invoice in the amount of \$6,000.00, for legal services for the month of April, 2016. If you have any questions regarding the statement, please give me a call.

Sincerely,

Robert J. Telfer III

Enclosure

_Date Audited B Approved By

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6,000.00

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Regional Center Office Park / 2618 Centennial Place / Tallahassee, Florida 32308 Mailing Address: P.O. Box 15579 / Tallahassee, Florida 32317 Main Telephone: (850) 222-0720 / Fax: (850) 224-4359

FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE SUITE 101 TALLAHASSEE, FL 32301

Page: July 06, 2010 Account No: 199-0709 Statement No: 45577:

Attn: JAMES FORSTALL

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GENERAL MATTERS

Fees

06/30/2016	RJT	Professional services including review and preparation of correspondence; review of minutes; attendance at meeting; drafting of documents; review and modification of documents; communications with PSC and monitoring of PSC and legislative activities.		
		For Current Services Rendered	6,000.00	
		Total Current Work	6,000.0(
		Previous Balance	\$6,000.0(
		Payments		
06/17/2016		Payment Received, Thank You.	-6,000.0(
		Balance Due	\$6,000.0(
		Please Remit	\$6,000.00	

Audited By Date_ 5507 6,000.00 Pristessional Service for June, 2016 Approved By

RECEIVED JUL 0 8 2018

JA 11816

ALL INVOICES DUE UPON RECEIPT. THANK YOU FOR YOUR PROMPT PAYMENT.

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FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE SUITE 101 TALLAHASSEE, FL 32301 Page: July 06, 2010 Account No: 199

Attn: JAMES FORSTALL

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PLEASE INCLUDE THIS PAGE WITH PAYMENT

Previous Balance	Fees	Expenses	Advances	Payments	Balance
199-07090 GENERAL MATTERS 6,000.00	6,000.00	0.00	0.00	-6,000.00	\$6,000.0



Strategically Positioned in Florida's Capital

July 6, 2016

Mr. James Forstall Florida Telecommunications Relay, Inc. 1820 E. Park Avenue, Suite 101 Tallahassee, FL 32301

Dear James:

Enclosed is our firm's invoice in the amount of \$6,000.00, for legal services for the month of June, 2016. If you have any questions regarding the statement, please give me a call.

Sincerely,

Robert J. Telfer III

Enclosure

Regional Center Office Park / 2618 Centennial Place / Tallahassee, Florida 32308 Mailing Address: P.O. Box 15579 / Tallahassee, Florida 32317 Main Telephone: (850) 222-0720 / Fax: (850) 224-4359

FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE SUITE 101 TALLAHASSEE, FL 32301

Please Remit

Page: 1 August 03, 2016 Account No: 199-07090 Statement No: 456295

Attn: JAMES FORSTALL

GENERAL MATTERS

Fees

17/31/2016	RJT	Professional services including review and preparation of correspondence; review of minutes; attendance at meeting; drafting of documents; review and modification of documents; communications with PSC and monitoring of PSC and legislative activities.	
		For Current Services Rendered	5,953.10
		Advances	
17/13/2016 18/01/2016		OTHER FLORIDA DEPARTMENT OF STATE FAR Publication/Notice of Meeting OTHER FLORIDA DEPARTMENT OF STATE RE:FAR PUBLICATION/NOTICE OF	27.30
		MEETING	19.60
		OTHER	46.90
		Total Advances	46.90
		Total Current Work	6,000.00
		Previous Balance	\$6,000.00
		Payments	
7/14/2016		Payment Received, Thank You.	-6,000.00
		Balance Due	\$6,000.00

\$6,000.00

Date 8 Audited By Approved By Date 8 6,000.00 5

RECEIVED AUG 0 5 2016 Contract Services For July, 2016 ALL INVOICES DUE UPON RECEIPT. THANK YOU FOR YOUR PROMPT PAYMENT.

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FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE SUITE 101 TALLAHASSEE, FL 32301 Page: August 03, 201 Account No: 19

Attn: JAMES FORSTALL

PLEASE INCLUDE THIS PAGE WITH PAYMENT

Previous Balance	Fees	Expenses	Advances	Payments	Balanc
199-07090 GENERAL MATTERS 6,000.00	5,953.10	0.00	46.90	-6,000.00	\$6,000.0

RECEIVED AUG 0 5 2016



Attorneys At Law

Strategically Positioned in Florida's Capital

August 3, 2016

Mr. James Forstall Florida Telecommunications Relay, Inc. 1820 E. Park Avenue, Suite 101 Tallahassee, FL 32301

Dear James:

Enclosed is our firm's invoice in the amount of \$6,000.00, for legal services for the month of July, 2016. If you have any questions regarding the statement, please give me a call.

Sincerely,

Robert J. Telfer III

Enclosure

RECEIVED ALS 0 5

Regional Center Office Park / 2618 Centennial Place / Tallahassee, Florida 32308 Mailing Address: P.O. Box 15579 / Tallahassee, Florida 32317 Main Telephone: (850) 222-0720 / Fax: (850) 224-4359

FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE **SUITE 101** TALLAHASSEE, FL 32301

Page: 1 September 01, 2016 Account No: 199-07090 Statement No: 456689

Hours

\$6,000.00

Attn: JAMES FORSTALL

GENERAL MATTERS

Fees

Professional services including review and preparation of correspondence; RJT 8/31/2016 review of minutes; attendance at meeting; drafting of documents; review and modification of documents; communications with PSC and monitoring of PSC and legislative activities. **Previous Balance**

> **Balance** Due \$6,000.00 \$6,000.00 Please Remit

Audited B Date Approved By Date 5507

5507 6,000.07 Professional Service for August, 2016



RECEIVED SEP 07 2016



Strategically Positioned in Florida's Capital

September 1, 2016

Mr. James Forstall Florida Telecommunications Relay, Inc. 1820 E. Park Avenue, Suite 101 Tallahassee, FL 32301

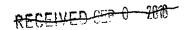
Dear James:

Enclosed is our firm's invoice in the amount of \$6,000.00, for legal services for the month of August, 2016. If you have any questions regarding the statement, please give me a call.

Sincerely,

Robert J. Telfer III

Enclosure



Regional Center Office Park / 2618 Centennial Place / Tallahassee, Florida 323 SECEIVED SEP 0 7 2018 Mailing Address: P.O. Box 15579 / Tallahassee, Florida 32317 Main Telephone: (850) 222-0720 / Fax: (850) 224-4359

FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE SUITE 101 TALLAHASSEE, FL 32301 Page: 1 September 01, 2016 Account No: 199

Attn: JAMES FORSTALL

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PLEASE INCLUDE THIS PAGE WITH PAYMENT

Previous Balance	Fees	Expenses	Advances	Payments	Balance
199-07090 GENERAL MATTERS 6,000.00	0.00	0.00	0.00	0.00	\$6,000.00

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ALL INVOICES DUE UPON RECEIPT. THANK YOU FOR YOUR PROMPT PAYMENT.

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FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE **SUITE 101** TALLAHASSEE, FL 32301

Page: 1 October 03, 2016 199-07090 Account No: Statement No: 457283

Attn: JAMES FORSTALL

GENERAL MATTERS

Fees

Hours 9/30/2016 RJT Professional services including review and preparation of correspondence; review of minutes; attendance at meeting; drafting of documents; review and modification of documents; communications with PSC and monitoring of PSC and legislative activities. For Current Services Rendered 6.000.00 Total Current Work 6,000.00 **Previous Balance** \$6,000.00 Payments 9/16/2016 Payment Received, Thank You. -6,000.00 **Balance** Due \$6,000.00 Please Remit \$6,000.00

Audited By Date Date Date Approved By Date 10/17/16 5507 6,000.00 Professional Services for sept16 Stubelle



FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE SUITE 101 TALLAHASSEE, FL 32301 Page: 1 October 03, 2016 Account No: 199

Attn: JAMES FORSTALL

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PLEASE INCLUDE THIS PAGE WITH PAYMENT

Previous Balance	Fees	Expenses	Advances	Payments	Balance
199-07090 GENERAL MATTERS 6,000.00	6,000.00	0.00	0.00	-6,000.00	\$6,000.00

FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE **SUITE 101** TALLAHASSEE, FL 32301

Attn: JAMES FORSTALL

GENERAL MATTERS

Page: 1 November 03, 2016 Account No: 199-07090 Statement No: 457956

Fees

Hours 10/31/2016 RJT Professional services including review and preparation of correspondence; review of minutes; attendance at meeting; drafting of documents; review and modification of documents; communications with PSC and monitoring of PSC and legislative activities. For Current Services Rendered 6,000.00 **Total Current Work** 6,000.00 **Balance** Due

Please Remit

Audited By Date Approved By Date 6,002 Ф 507

Professional Services por October, 2016

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\$6,000.00

\$6,000.00

FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE SUITE 101 TALLAHASSEE, FL 32301 Page: 1 November 03, 2016 Account No: 199

Attn: JAMES FORSTALL

PLEASE INCLUDE THIS PAGE WITH PAYMENT

	Fees	Expenses	Advances	Balance
199-07090 GENERAL MATTERS	6,000.00	0.00	0.00	\$6,000.00



Attorneys At Law Strategically Positioned in Florida's Capital

November 3, 2016

Mr. James Forstall Florida Telecommunications Relay, Inc. 1820 E. Park Avenue, Suite 101 Tallahassee, FL 32301

Dear James:

Enclosed is our firm's invoice in the amount of \$6,000.00, for legal services for the month of October, 2016. If you have any questions regarding the statement, please give me a call.

Sincerely,

Robert J. Telfer III

Enclosure

Regional Center Office Park / 2618 Centennial Place / Tallahassee, Florida 32308 Mailing Address: P.O. Box 15579 / Tallahassee, Florida 32317 Main Telephone: (850) 222-0720 / Fax: (850) 224-4359

FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE SUITE 101 TALLAHASSEE, FL 32301 Page: 1 December 01, 2016 Account No: 199-07090 Statement No: 458760

Attn: JAMES FORSTALL

GENERAL MATTERS

<u>Fees</u>

11/30/2016	RJT	Professional services including review and preparation of correspondence; review of minutes; attendance at meeting; drafting of documents; review and modification of documents; communications with PSC and monitoring of PSC and legislative activities.	
		For Current Services Rendered	5,909.00
		Advances	
11/01/2016 11/29/2016		OTHER FLORIDA DEPARTMENT OF STATE RE:FAR PUBLICATION/NOTICE OF MEETING FAR PUBLICATION/NOTICE OF MEETING - FLORIDA DEPARTMENT OF STATE OTHER	27.86 63.14 91.00
		Total Advances	91.00
		Total Current Work	6,000.00
		Previous Balance	\$6,000.00
		Payments	
11/10/2016		Payment Received, Thank You.	-6,000.00
		Balance Due	\$6,000 <i>.</i> 0C
		Please Remit	\$6,000.0C



RECEIVED DEC 0 6 2016

FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE SUITE 101 TALLAHASSEE, FL 32301 Page: 1 December 01, 2016 Account No: 199

Attn: JAMES FORSTALL

PLEASE INCLUDE THIS PAGE WITH PAYMENT

Previous Balance	Fees	Expenses	Advances	Payments	Balance
199-07090 GENERAL MATTERS 6,000.00	5,909.00	0.00	91.00	-6,000.00	\$6,000.0C

6,000.00

Professionel service for November, 2016

RECEIVED DEC 0 6 2016



Attorneys At Law

Strategically Positioned in Florida's Capital

December 1, 2016

Mr. James Forstall Florida Telecommunications Relay, Inc. 1820 E. Park Avenue, Suite 101 Tallahassee, FL 32301

Dear James:

Enclosed is our firm's invoice in the amount of \$6,000.00, for legal services for the month of November, 2016. If you have any questions regarding the statement, please give me a call.

Sincerely,

Robert J. Telfer III

Enclosure

RECEIVED DEC 0 6 2016

Regional Center Office Park / 2618 Centennial Place / Tallahassee, Florida 32308 Mailing Address: P.O. Box 15579 / Tallahassee, Florida 32317 Main Telephone: (850) 222-0720 / Fax: (850) 224-4359

FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE **SUITE 101** TALLAHASSEE, FL 32301

Page: 1 January 04, 2017 199-07090 Account No: Statement No: 460718

Attn: JAMES FORSTALL

GENERAL MATTERS

Fees

			Hours	
12/30/2016	RJT	Professional services including review and preparation of correspondence; review of minutes; attendance at meeting; drafting of documents; review and modification of documents; communications with PSC and monitoring of PSC and legislative activities.		
		For Current Services Rendered	15.20	6,000.00
		Total Current Work		6,000.00
		Previous Balance		\$6,000.00
		Payments		
12/19/2016		Payment Received, Thank You.		-6,000.00
		Balance Due		\$6,000.00
		Please Remit		\$6,000.00

Audited g Date Approved By Date 6,000.00 5507

Professional Service Dec, 2016 PT. JIOIN HM

FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE SUITE 101 TALLAHASSEE, FL 32301 Page: 1 January 04, 2017 Account No: 199

Attn: JAMES FORSTALL

PLEASE INCLUDE THIS PAGE WITH PAYMENT

Previous Balance	Fees	Expenses	Advances	Payments	Balance
199-07090 GENERAL MATTERS 6,000.00	6,000.00	0.00	0.00	-6,000.00	\$6,000.00



Strategically Positioned in Florida's Capital

January 4, 2017

Mr. James Forstall Florida Telecommunications Relay, Inc. 1820 E. Park Avenue, Suite 101 Tallahassee, FL 32301

Dear James:

Enclosed is our firm's invoice in the amount of \$6,000.00, for legal services for the month of December, 2016. If you have any questions regarding the statement, please give me a call.

Sincerely,

Robert J. Telfer III

Enclosure

Regional Center Office Park / 2618 Centennial Place / Tallahassee, Florida 32308 Mailing Address: P.O. Box 15579 / Tallahassee, Florida 32317 Main Telephone: (850) 222-0720 / Fax: (850) 224-4359

FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE **SUITE 101** TALLAHASSEE, FL 32301

Page: 1 February 03, 2017 199-07090 Account No: Statement No: 461366

Attn: JAMES FORSTALL

GENERAL MATTERS

Fees

Hours Professional services including review and preparation of correspondence; 1/31/2017 RJT review of minutes; attendance at meeting; drafting of documents; review and modification of documents; communications with PSC and monitoring of PSC and legislative activities. 34.40 5,968.50 For Current Services Rendered Advances FAR PUBLICATION / NOTICE OF MEETING - FLORIDA DEPARTMENT OF)1/31/2017 31.50 STATE 31.50 OTHER 31.50 **Total Advances** 6,000.00 **Total Current Work** \$6,000.00 **Previous Balance** Payments -6,000.00 Payment Received, Thank You.)1/12/2017 \$6,000.00 **Balance** Due \$6,000.00 **Please Remit** Date Audited By 5507 6000000 Professional Service Date Approved By

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FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE SUITE 101 TALLAHASSEE, FL 32301 Page: 1 February 03, 2017 Account No: 199

Attn: JAMES FORSTALL

PLEASE INCLUDE THIS PAGE WITH PAYMENT

Previous Balance	Fees	Expenses	Advances	Payments	Balance
199-07090 GENERAL MATTERS 6,000.00	5,968.50	0.00	31.50	-6,000.00	\$6,000.00



Strategically Positioned in Florida's Capital

February 3, 2017

Mr. James Forstall Florida Telecommunications Relay, Inc. 1820 E. Park Avenue, Suite 101 Tallahassee, FL 32301

Dear James:

Enclosed is our firm's invoice in the amount of \$6,000.00, for legal services for the month of January, 2017. If you have any questions regarding the statement, please give me a call.

Sincerely,

Robert J. Telfer III

Enclosure

Regional Center Office Park / 2618 Centennial Place / Tallahassee, Florida 32308 Mailing Address: P.O. Box 15579 / Tallahassee, Florida 32317 Main Telephone: (850) 222-0720 / Fax: (850) 224-4359

FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE SUITE 101 TALLAHASSEE, FL 32301 Page: March 03, 201 Account No: 199-0709(Statement No: 46184;

Attn: JAMES FORSTALL

£.,

GENERAL MATTERS

<u>Fees</u>

Professional services including review and preparation of correspondence; review of 02/28/2017 RJT minutes; attendance at meeting; drafting of documents; review and modification of documents; communications with PSC and monitoring of PSC and legislative activities. For Current Services Rendered 6,000.00 **Total Current Work** 6,000.00 **Previous Balance** \$6,000.00 Payments)2/13/2017 Payment Received, Thank You, -6,000.00 **Balance** Due \$6,000.00 **Please Remit** \$6,000.00

Date Audited B Date Approved B 6,000.00 5507

Professional services for February 21/2

FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE SUITE 101 TALLAHASSEE, FL 32301 Page: 1 March 03, 2017 Account No: 199

Attn: JAMES FORSTALL

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PLEASE INCLUDE THIS PAGE WITH PAYMENT

Previous Balance	Fees	Expenses	Advances	Payments	Balance
199-07090 GENERAL MATTERS 6,000.00	6,000.00	0.00	0.00	-6,000.00	\$6,000.0C



Attorneys At Law Strategically Positioned in Florida's Capital

March 3, 2017

Mr. James Forstall Florida Telecommunications Relay, Inc. 1820 E. Park Avenue, Suite 101 Tallahassee, FL 32301

Dear James:

Enclosed is our firm's invoice in the amount of \$6,000.00, for legal services for the month of February, 2017. If you have any questions regarding the statement, please give me a call.

Sincerely,

the

Robert J. Telfer III

Enclosure

Regional Center Office Park / 2618 Centennial Place / Tallahassee, Florida 32308 Mailing Address: P.O. Box 15579 / Tallahassee, Florida 32317 Main Telephone: (850) 222-0720 / Fax: (850) 224-4359

FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE SUITE 101 TALLAHASSEE, FL 32301

Attn: JAMES FORSTALL

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GENERAL MATTERS

Fees

			Hours	
03/31/2017	RJT	Professional services including review and preparation of correspondence; review of minutes; attendance at meeting; drafting of documents; review and modification of documents; communications with PSC and monitoring of PSC and legislative activities.		
		For Current Services Rendered	32.60	5,970.18
		Advances		
J3/22/2017		FAR PUBLICATION NOTICE OF MEETING - FLORIDA DEPARTMENT OF STATE OTHER		29.82 29.82
		Total Advances		29.82
		Total Current Work		6,000.00
		Previous Balance		\$6,000.00
		Payments		
03/13/2017		Payment Received, Thank You.		-6,000.00
		Balance Due		\$6,000.00
		Please Remit Audited By Audited By Date 46 201		\$6,000.00
		Approved ByDate		
		5507 6,000.00	5 11	A CIII KIMK
		ALL INVOICES DUE UPON RECEIPT.	ĺ	KIMP

ALL INVOICES DUE UPON RECEIPT. THANK YOU FOR YOUR PROMPT PAYMENT.

FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE SUITE 101 TALLAHASSEE, FL 32301 Page: 1 April 03, 2017 Account No: 199

Attn: JAMES FORSTALL

PLEASE INCLUDE THIS PAGE WITH PAYMENT

Previous Balance	Fees	Expenses	Advances	Payments	Balance
199-07090 GENERAL MATTERS 6,000.00	5,970.18	0.00	29.82	-6,000.00	\$6,000.00



Strategically Positioned in Florida's Capital

April 4, 2017

Mr. James Forstall Florida Telecommunications Relay, Inc. 1820 E. Park Avenue, Suite 101 Tallahassee, FL 32301

Dear James:

Enclosed is our firm's invoice in the amount of \$6,000.00, for legal services for the month of March, 2017. If you have any questions regarding the statement, please give me a call.

Sincerely,

Robert J. Telfer III

Enclosure

Regional Center Office Park / 2618 Centennial Place / Tallahassee, Florida 32308 Mailing Address: P.O. Box 15579 / Tallahassee, Florida 32317 Main Telephone: (850) 222-0720 / Fax: (850) 224-4359

FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE SUITE 101 TALLAHASSEE, FL 32301

Page: May 02, 201 Account No: 199-0709 Statement No: 46374

Attn: JAMES FORSTALL

GENERAL MATTERS

Fees

Hours 04/30/2017 RJT Professional services including review and preparation of correspondence: review of minutes; attendance at meeting; drafting of documents; review and modification of documents; communications with PSC and monitoring of PSC and legislative activities. For Current Services Rendered 46.70 6,000.00 Total Current Work 6,000.00 **Previous Balance** \$6,000.0C Payments 04/11/2017 Payment Received, Thank You, -6,000.00 **Balance Due** \$6,000.00 **Please Remit** \$6,000.00

Audited By By Date 5/4/2017 Appreved By By Date 5/4/17 5507 6,000.00 Professional Services



FLORIDA TELECOMMUNICATIONS RELAY, INC. 1820 E. PARK AVENUE SUITE 101 TALLAHASSEE, FL 32301 Page: 1 May 02, 2017 Account No: 199

Attn: JAMES FORSTALL

PLEASE INCLUDE THIS PAGE WITH PAYMENT

Previous Balance	Fees	Expenses	Advances	Payments	Balance
199-07090 GENERAL MATTERS 6,000.00	6,000.00	0.00	0.00	-6,000.00	\$6,000.00



Attorneys At Law Strategically Positioned in Florida's Capital

May 2, 2017

Mr. James Forstall Florida Telecommunications Relay, Inc. 1820 E. Park Avenue, Suite 101 Tallahassee, FL 32301

Dear James:

Enclosed is our firm's invoice in the amount of \$6,000.00, for legal services and fees for the month of April, 2017. If you have any questions regarding the statement, please give me a call.

Sincerely,

Robert J. Telfer III

Enclosure

Regional Center Office Park / 2618 Centennial Place / Tallahassee, Florida 32308 Mailing Address: P.O. Box 15579 / Tallahassee, Florida 32317 Main Telephone: (850) 222-0720 / Fax: (850) 224-4359

RECEIVED MAY 0 4 2017

Curtis Williams

From:	Brett Bascom <bbascom@ftri.org></bbascom@ftri.org>
Sent:	Friday, May 12, 2017 11:22 AM
To:	Curtis Williams
Cc:	Beth Salak; Greg Fogleman; Mark Long; Jeff Bates; Pamela Page; James Forstall
Subject:	FW: Request for information from the PSC
Attachments:	doc07289220170511112742.pdf; doc07289320170511112755.pdf

Curtis,

Please see response below from our CPA, Glen McDuffie.

Thanks

Brett

Brett A. Bascom Business Manager Florida Telecommunications Relay, Inc.

From: Glen McDuffie [mailto:glen@memcpas.com] Sent: Thursday, May 11, 2017 11:30 AM To: Brett Bascom <<u>bbascom@ftri.org</u>> Cc: James Forstall <<u>iforstall@ftri.org</u>> Subject: RE: Request for information from the PSC

Brett:

Per our conversation the Affordable Care Act did provide for Refundable tax credit for small businesses and non-profit organizations but the Act stated that for tax years beginning after 2013 that the credit is available for two consecutive years only. FTRI did claim this credit for FYE 6/30/2015 and FYE 6/30/2016 as allowed by law but is not able as a benefit beyond this two year period. We have attached the following documentation confirming this provision of the Affordable Care Act:

1. IRS Form 8941 instructions, page 1 - 2. We have highlighted the appropriate section.

2. Information from the IRS website related to the Small Business Health Care Tax Credit. We have highlighted the section regarding the two year period.

While we do expect a tax law this year as well as changes in the Health Care Law we cannot anticipate if any change will modify this credit or provide any tax savings for FTRI.

Please let us know if we can be of further assistance.

Best regards, Glen

Glen McDuffie Moore Ellison & McDuffie CPA's PA 2627 Mitcham Dr. Tallahassee, FL 32308 Phone (850) 877-3149

Fax (850) 878-0474 Email <u>glen@memcpas.com</u>

This email is intended for the use of the individual or entity to which it is addressed and may contain information that is privileged, confidential and exempt from disclosure under applicable law. If the reader of this email message is not the intended recipient, or the employee or agent responsible for delivery of the message to the intended recipient, you are hereby notified that any dissemination, distribution or copying of this communication is prohibited. If you have received this email in error, please notify us immediately by telephone at (850) 877-3149 and also indicate the sender's name. Thank you.

We inform you that, unless expressly stated otherwise, any U.S. federal tax advice contained in this e-mail, including attachments, is not intended or written to be used, and cannot be used, by any person for the purpose of avoiding any penalties that may be imposed by the Internal Revenue Service.

From: Brett Bascom [mailto:bbascom@ftri.org] Sent: Wednesday, May 10, 2017 4:59 PM To: Glen McDuffie Cc: James Forstall Subject: Request for information from the PSC

Glen,

We have been contacted by the Public Service Commission for additional information:

1. Please explain in detail why FTRI is no longer eligible for the Health Care Credit (line 34).

Would you be able to develop a response for us?

Thanks Brett

Brett A. Bascom Business Manager (850) 205-1470 ext. 225 Florida Telecommunications Relay, Inc. 1820 East Park Avenue Suite 101 Tallahassee, FL 32301

2016 Instructions for Form 8941



Credit for Small Employer Health Insurance Premiums

Section references are to the Internal Revenue Code unless otherwise noted.

Future Developments

For the latest information about developments related to Form 8941 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/ form8941.

What's New

Line C was added to reflect the 2 consecutive tax year credit limitation for tax years beginning after 2013. For more information, see Credit Period.

General Instructions

Purpose of Form

Eligible small employers (defined below) use Form 8941 to figure the credit for small employer health insurance premiums for tax years beginning after 2009. For tax years beginning after 2013, the credit is only available for a 2 consecutive tax year credit period. The maximum credit is generally a percentage of premiums the employer paid during the tax year for certain health insurance coverage the employer provided to certain employees enrolled in a qualified health plan offered through a Small Business Health Options Program (SHOP) Marketplace. But the credit may be reduced by limitations based on the employer's full-time equivalent employees, average annual wages, adjusted average premiums, and state premium subsidies and tax credits.



For information about insurance plans offered through a SHOP Marketplace, visit healthcare.gov.

For tax-exempt eligible small employers, the maximum credit is 35% of premiums paid, is also limited to the amount of certain payroll taxes paid, and is claimed as a refundable credit on Form 990-T, Exempt Organization Business Income Tax Return. A tax-exempt eligible small employer is an eligible small employer described in section 501(c) that is exempt from taxation under section 501(a). A tax-exempt employer not described in section 501(c) is generally not eligible to claim this credit. However, a tax-exempt farmers' cooperative subject to tax under section 1381 may be able to claim the credit as a general business credit as discussed next.

For all other eligible small employers, the maximum credit is 50% of premiums paid, can be taken against both regular and alternative minimum tax, and is claimed as part of the general business credit on Form 3800.

Partnerships, S corporations, cooperatives, TIP estates, trusts, and tax-exempt eligible small employers must file this form to claim the credit. All other taxpayers must not complete or file this form if their only source for this credit is a partnership, S corporation, cooperative, estate, or trust. Instead, they must report this credit directly on line 4h in Part III of Form 3800, General Business Credit.

Eligible Small Employers

You are an eligible small employer for the tax year if you meet the following three requirements.

1. You paid premiums for employee health insurance coverage under a qualifying arrangement. A qualifying arrangement is generally an arrangement that requires you to pay a uniform percentage (not less than 50%) of the premium cost for each enrolled employee's health insurance coverage (defined later). However, an arrangement that requires you to pay a uniform premium for each enrolled employee (composite billing) and offers different tiers of coverage (for example, employee-only, dependent, and family coverage) can be a qualifying arrangement even if it requires you to pay a uniform percentage that is less than 50% of the premium cost for employees not enrolled in employee-only coverage.

In addition, an arrangement that requires you to pay a separate premium for each employee based on age or other factors (list billing) can be a qualifying arrangement even if it requires you to pay a uniform percentage that is less than 50% of the premium cost for some employees.

For details, see Employer Premiums Pald, Health Insurance Coverage, and Qualifying Arrangement, later.

2. You had fewer than 25 full-time equivalent employees (FTEs) for the tax year. You may be able to meet this requirement even if you had 25 or more employees. For details, see Worksheets 1 and 2.



Although the term "eligible small employer" is defined in the Internal Revenue Code to Include employers with "no more than" 25 FTEs, the phase out of the credit amount operates in such a way that an employer with exactly 25 FTEs is not in fact eligible for the credit.

3. You paid average annual wages for the tax year of less than \$52,000 per FTE. For details, see Worksheets 1 and 3.

If you had more than 10 FTEs and average annual wages of more than \$25,000, the FTE and CAUTTON average annual wage limitations (discussed later) will separately reduce your credit. This may reduce your credit to zero even if you had fewer than 25 FTEs and average annual wages of less than \$52,000.

Employers treated as a single employer. Treat the following employers as a single employer to figure the credit.

• Employers who are corporations in a controlled group of corporations.

• Employers who are members of an affiliated service group.

• Employers who are partnerships, proprietorships, etc., under common control. See Regulations sections 1.414(c)-2, 1.414(c)-3, and 1.414(c)-4.

• Tax-exempt employers under common control. See Regulations section 1.414(c)-5.

For details, see section 45R(e)(5)(A) and Regulations section 1.45R-2(b).



No more than one Form 8941 can be filed with a tax return, unless the exception described in Example 2 below applies.

Example 1. You are a sole proprietor with two separate businesses and you file a separate Schedule C (Form 1040) for each business. You must treat both businesses as a single employer to figure the credit. You will file one Form 8941 for both businesses.

Example 2. You and your spouse are both sole proprietors and file a separate Schedule C (Form 1040) for each of your separate businesses. Neither spouse was an employee of the other spouse or participated in the management of the other spouse's business at any time during the tax year. No more than 50% of the gross income of either business was derived from royalties, rents, dividends, interest, and annuities and you otherwise meet the requirements listed in Regulations section 1.414(c)-4(b)(5)(ii). Don't treat both businesses as a single employer to figure the credit. If you and your spouse are both eligible small employers, you can file two Forms 8941 with a jointly filed Form 1040.

Credit Period

For tax years beginning after 2013, the credit period during which the credit can be claimed is a 2 consecutive tax year period beginning with the first tax year in which: • An eligible small employer (or any predecessor) files an income tax return with an attached Form 8941 with line A checked "Yes" and a positive amount on line 12, or • A tax-exempt eligible small employer (or any predecessor) files Form 990-T with an attached Form 8941 with line A checked "Yes" and a positive amount on line 12.

Employer Premiums Paid

Only premiums you paid for health insurance coverage under a qualifying arrangement (discussed later) for individuals considered employees are counted when figuring your credit.

State premium subsidy or tax credit. If you are entitled to a state tax credit or a state premium subsidy paid directly to you for premiums you paid, do not reduce the amount you paid by the credit or subsidy amount. Also, if a state pays a premium subsidy directly to your insurance provider, treat the subsidy amount as an amount you paid for employee health insurance coverage. Wellness programs. A wellness program is generally an insurance program of health promotion or disease prevention. If you pay part or all of the cost of an employee's participation in a wellness program, use the amount you paid to figure your employer premiums paid.

Tobacco surcharges. A tobacco surcharge is generally an additional amount charged for insurance for a tobacco user. If you pay part or all of an employee's tobacco surcharge, you can't use the amount you paid to figure your employer premiums paid.

Dependent coverage. Dependent coverage is generally coverage offered separately to an individual who is or may become eligible for coverage under the terms of a group health plan because of a relationship to a participant-employee, whether or not a dependent of the participant-employee. Dependent coverage doesn't include coverage, such as family coverage, which includes coverage of the participant-employee. If you pay part or all of the cost of an employee's dependent coverage, use the amount you paid to figure your employer premiums paid.

Portion of premiums paid. If you pay only a portion of the premiums and your employees pay the rest, only the portion you pay is taken into account. For this purpose, any premium paid through a salary reduction arrangement under a section 125 cafeteria plan isn't treated as an employer paid premium. For more information on cafeteria plans, see section 1 of Publication 15-B, Employer's Tax Guide to Fringe Benefits.

Example 3. You offer health insurance coverage to employees under a qualifying arrangement that requires you to pay 60% of the premium cost for employee-only coverage for each employee enrolled in any health insurance coverage you provide to employees. The total premium for each employee enrolled in employee-only coverage is \$5,200 per year or \$100 ($$5,200 \div 52$) for each weekly payday. The total premium for each employee enrolled in family coverage is \$13,000 per year or \$250 ($$13,000 \div 52$) for each weekly payday.

Each payday you contribute \$60 (60% of \$100) toward the premium cost of each employee enrolled in employee-only coverage and withhold the remaining \$40 from the employee's paycheck to obtain the \$100 total weekly premium. Each payday you contribute \$60 (the same amount you pay toward the premiums of employees enrolled in employee-only coverage) toward the premium cost of each employee enrolled in family coverage and withhold the remaining \$190 from the employee's paycheck to obtain the \$250 total weekly premium.

To determine the premiums you paid during the tax year, multiply the number of pay periods during which the employee was enrolled in the health insurance coverage by \$60. For example, you would have paid \$3,120 ($60 \times$ 52) for an employee who was enrolled for the entire tax year. You would have paid \$600 (60×10) for an employee who was only enrolled for 10 pay periods. You will need an additional set of calculations if the premium amounts changed during the tax year.

WIRS

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Affordable Care Act Topics

Small Business Health Care Tax Credit and the SHOP Marketplace

- Individuals and Families Employers
- Information Returns (AIR)
- ALE Info Center
- Tax Professionals
- What's Trending
- Health Care Tax Tips

- Questions and Answers
 List of Tax Provisions
 Legal Guldance and Other
- Resources Affordable Care Act Tax Provisions Home

Español

If you are a small employer, there is a tax credit that can put money in your pocket.

The small business health care tax credit benefits employers that:

- · Have fewer than 25 full-time equivalent employees
- Pay average wages of less than \$50,000 a year per full-time equivalent (indexed annually for inflation beginning in 2014)
- For tax years 2015 and 2016, the inflation-adjusted amount is \$52,000
- Pay at least half of employee health insurance premiums

To be eligible for this credit, you must have purchased coverage through the small business health options program, also known as the SHOP marketplace.

For information about insurance plans offered through the SHOP Marketplace, visit Healthcare.gov.

How will the credit make a difference for you?

For tax years 2010 through 2013, the maximum credit is 35 percent of premiums paid for small business employers and 25 percent of premiums paid for small tax-exempt employers such as charities.

For tax years beginning in 2014 or later, there are changes to the credit:

- The maximum credit increases to 50 percent of premiums paid for small business employers and 35 percent of premiums paid for small tax-exempt employers.
- To be eligible for the credit, a small employer must pay premiums on behalf of employees enrolled in a qualified health plan offered through a Small Business Health Options Program (SHOP) Marketplace or qualify for an exception to this requirement.
- The credit is available to eligible employers for two consecutive taxable years.

If you pay \$50,000 a year toward employees' health care pramiums — and if you qualify for a 15 percent credit, you save... \$7,500. If you save \$7,500 a year from tax year 2010 through 2013, that's total savings of \$30,000. If, in 2014, you qualify for a slightly larger credit, say 20 percent, your savings go from \$7,500 a year to \$10,000 a year.

Even if you are a small business employer who did not owe tax during the year, you can carry the credit back or forward to other tax years. Also, since the amount of the health insurance premium payments is more than the total credit, eligible small businesses can still claim a business expense deduction for the premiums in excess of the credit. That's both a credit and a deduction for employee premium payments.

There is good news for small tax-exempt employers too. The credit is refundable, so even if you have no taxable income, you may be eligible to receive the credit as a refund so long as it does not exceed your income tax withholding and Medicare tax liability. Refund payments issued to small tax-exempt employers claiming the refundable portion of credit are subject to sequestration. Find out more information on <u>sequestration</u>. Note that the Congressional Budget Office estimates that a <u>sequestration for fiscal year 2016</u> will not be required.

If you can benefit from the credit this year but forgot to claim it on your tax return, there's still time to file an amended return. Refund limitations may apply. Generally, a claim for refund must be filed within 3 years from the time the return was filed or 2 years from the time the tax was paid, whichever of such periods expires the later, or if no return was filed by the taxpayer, within 2 years from the time the tax was paid.

See examples of how the credit applies in different circumstances.

Can you claim the credit?

To be eligible, you must cover at least 50 percent of the cost of employee-only (not family or dependent) health care coverage for each of your employees. You must also have fewer than 25 fulltime equivalent employees (FTEs). Those employees must have average wages of less than \$50,000 (as adjusted for inflation beginning in 2014) per year. Remember, you will have to purchase insurance through the SHOP Marketpiace (or qualify for an exception to this requirement) to be eligible for the credit for tax years 2014 and beyond. For information about State-based SHOPs participating in the direct enrollment process, such as the one adopted by federally-facilitated <u>SHOP</u> <u>Marketpiaces</u>, see the <u>Centers for Medicare & Medicaid Services (CMS) FAQs</u> about flexibilities for State-based SHOP direct enrollment.

What IS an FTE? Basically, two half-time employees count as one FTE. That means 20 half-time employees are equivalent to 10 FTEs, which makes the number of FTEs 10, not 20.

If you pay total average annual wages of \$200,000 and have 10 FTEs. To figure average annual wages you divide \$200,000 by 10 — the number of FTEs — and the result is your average annual wage. The average annual wage would be \$20,000.

The amount of the credit you receive works on a sliding scale. The smaller the business or charity, the bigger the credit. So if you have more than 10 FTEs or if the average wage is more than \$25,000 (as adjusted for inflation beginning in 2014), the amount of the credit you receive will be less.

How do you claim the credit?

You must use <u>Form 8941</u>, Credit for Small Employer Health Insurance Premiums, to calculate the credit. For detailed information on filling out this form, see the <u>Instructions</u> for Form 8941. If you are a small business, include the amount as part of the general business credit on your income tax return.

If you are a tax-exempt organization, include the amount on line 44f of the Form 990-T, Exempt Organization Business Income Tax Return. You must file the Form 990-T in order to claim the credit, even if you don't ordinarily do so.

Don't forget... if you are a small business employer, you may be able to carry the credit back or forward. And if you are a tax-exempt employer, you may be eligible for a refundable credit.

Page Last Reviewed or Updated: 26-Jan-2017

Curtis Williams

From: Sent: To: Cc: Subject: Attachments: James Forstall <jforstall@ftri.org> Monday, May 15, 2017 1:48 PM Curtis Williams Brett Bascom Quarterly Financials 3rd Qtr Financials - 5.15.2017.pdf

Attached is the quarter ended March 31, 2017 quarterly financials.

Thanks

James

James Forstall, Executive Director Florida Telecommunications Relay Inc. (FTRI) 1820 E Park Avenue, Suite 101 Tallahassee, FL 32301 <u>iforstall@ftri.org</u> 850-270-2641 (VP)

Please like us on Facebook

×



May 15, 2017

Curtis Williams, Regulatory Analyst IV Office of Telecommunications Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

RE: FTRI Quarterly Reports

Mr. Williams:

Attached are the quarterly financials and quarterly distribution reports for the three months ended March 31, 2017. Also attached is the Quarterly Status of ALEC Activity report for your review.

Should you have any questions or need additional information, please contact me.

Sincerely,

/James Forstall Éxecutive Director

Attachments

1820 E. Park Avenue, Suite 101, Tallahassee, FL 32301 * 800.222.3448

FLORIDA TELECOMMUNICATIONS RELAY, INC. STATEMENT OF REVENUE AND EXPENSES As of March 31, 2017

		Quarter Actual	YTD-Actual	FY 2016-2017 Budget
1	REVENUE			
2	Surcharge	1,752,236	5,382,588	7,297,393
3	NDBEDP	1,752,250	0	0
4	Interest	13,755	35,326	•
		15,755	55,520	34,188
5 6	Other	1 765 001	5 417 014	0
0	TOTAL REVENUE	1,765,991	5,417,914	7,331,581
7	OPERATING EXPENSES			
	CATEGORY I			
	Relay Service			
8	DPR Provider	709,015	2,111,496	3,192,039
•		,		-,,
	SUBTOTAL CATEGORY I	709,015	2,111,496	3,192,039
	CATEGORY II			
	Equipment & Repairs			
	Equipment & Repairs			
9	TDD Equipment	0	0	0
10	Large Print TDD	0	0	0
11	VCO/HCO-TDD	4,600	4,600	1,533
12	VCO-Phone	0	0	0
13	CapTel Phone Equipment	0 0	0	Ō
14	Dual Sensory Eq	Ō	0	0
15	VCP Hearing Imp	373,513	924,914	1,415,745
16	VCP Speech Imp	0	832	689
17	TeliTalk Speech Aid	600	5,400	7,200
18	Infrared Speech Imp	0	0	0
19	In Line Amplifier	0	300	0
20	ARS-Signaling Eqpt	500	2,038	1,589
21	VRS-Signaling Eqpt	3,710	4,956	6,968
22	Equipment Accessories/Supplies	386	617	481
23	Telecom Eq Repair	14,798	47,750	89,829
2,5	Теюсот Ең қарал	14,770	41,100	09,029
	SUBTOTAL CAT II	.398,107	991,407	1,524,034
	CATEGORY III			
	Equip Dist & Training			
	Equip Dist & Training		· .	
24	Freight -Tel Eq	9,930	29,353	43,225
25	Regional Distr Ctr	196,074	549,747	910,059
25 26	Workshop Exp	0	0	0
27	Training Exp	Ő	0	624
41	running ryh	v	Ŭ	027
	SUBTOTAL CAT III	206,004	579,100	953 ,908
	JODIOIND ONT III	200,004	575,100	200,200

		Quarter Actual	YTD-Actual	FY 2016-2017 Budget
	CATEGORY IV			
	Outreach			
28	Outreach Expense	147,658	401,058	574,626
	SUBTOTAL CAT IV	147,658	401,058	574,626
	CATEGORY V General & Admin			
29	Advertising	15	15	1,340
30	Accounting/Audit	776	20,339	26,140
31	Legal	18,000	54,000	71,400
32	Consultation-Computer	1,794	5,467	7,187
33	Dues /Subscriptions	191	1,468	3,439
34	Office Furniture	0	0	0
35	Office Equipment	1,264	3,203	4,507
36	Depreciation	0	0	0
37	Office Eqpt Lease	417	1,453	1,695
38	Insurance-Hith/Life	27,591	96,530	125,343
39	Insurance-Other	2,862	7,323	10,748
40	Office Expense	3,116	9,884	14,197
41	Postage	1,021	4,042	4,489
42	Printing	240	1,554	719
43	Rent	23,093	68,832	93,921
44	Utilities	1,295	3,944	5,065
45	Retirement	20,905	46,005	65,585
46	Employee Compensation	106,728	313,280 0	434,973 9,640
47	Temp Employment	0	23,478	33,275
48	Taxes - Payroll	7,911 1,367	1,628	2,012
49 50	Taxes - Unemp comp Taxes - licenses	1,507	0	2,012
50 51	Telephone	4,814	13,284	15,595
51 52	Travel & Business Exp	7,142	9,891	18,700
53	Equipment Maintenance	575	713	937
54	Employee Training	0	342	567
55	Meeting Expense	205	930	3,641
56	Miscellaneous	0	0	. 0
	SUBTOTAL CAT V	231,322	687,605	955,115
	CATEGORY VI			
	NDBEDP	0	0	0
	SUBTOTAL CAT VI	0	0	0
57	TOTAL EXPENSES	1,692,106	4,770,666	7,199,722
58	REV less EXP	73,885	647,248	131,859

FLORIDA TELECOMMUNICATIONS RELAY, INC. Statement of Source & Application of Funds Three Months Ended March 31, 2017

Source of Funds:

Operations Operating Revenue Operating Expenses Net Income (Loss) from Operations	1,765,991 1,692,106	73,88 5
Other Miscellaneous Revenue Expenses not Requiring Funds Depreciation Total Other Sources	0	0
Application of Funds:		
Other Expenses Additions to (disposal of) Property & Equipment Total Application of Funds	0	0
Increase (Decrease) in Fund Balance*		73,885

Schedule of Changes in Fund Balance

			Fund Balance* Increase or
	12/31/2016	3/31/2017	(Decrease)
Cash Investments	17,072,177	17,255,020	182,843
Accounts Receivable	591,650	583,762	(7,888)
Other Assets	7,839	7,839	0
Accounts Payable	472,978	579,913	(106,935)
Tax Deferred Annuity Payable	0	0	0
Prepaid Insurance	5,678	2,494	(3,184)
Prepaid Rent	0	0	0
Prepaid Services	0	9,049	9,049
Increase or (Decrease) in Fund Balance			73,885

FLORIDA TELECOMMUNICATIONS RELAY, INC. STATEMENT OF FINANCIAL POSITION AS OF March 31, 2017

ASSETS

CURRENT ASSETS Cash-Operating Accounts Receivable Prepaid Insurance Prepaid Rent Prepaid Services	17,255,019.93 583,762.67 2,493.87 0.00 9,049.03		
Total Current Assets		17,850,325.50	
PROPERTY & EQUIPMENT Office Furniture Office Equipment Dual Sensory Accumulated Depreciation	46,918.55 92,806.71 80,273.00 (207,311.71)		
Total Fixed Assets		12,686.55	
OTHER ASSETS Deposits	7,839.18		
Total Other Assets		7,839.18	
Total Assets	-		17,870,851.23
LIABILITIE	S & NET ASSETS		
CURRENT LIABILITIES Accounts Payable Sick Leave Payable Payroll Taxes Payable Tax Deferred Annuity Payable	534,133.35 45,778.96 0.00 0.00		
Total Current Liabilities		579,912.31	
NET ASSETS Net Assets Current Year Increase (Decrease)	16,643,690.88 647,248.04		
Total Net Assets (Unrestricted)		17,290,938.92	
Total Liabilities & Net Assets	•		17,870,851.23



FLORIDA TELECOMMUNICATIONS RELAY, INC. QUARTERLY NEW EQUIPMENT DISTRIBUTION REPORT January 1, 2017 – March 31, 2017

TYPE OF EQUIP	(1) NEW EQUIP DIST FROM NEW APPS FTRI	(2) NEW EQUIP DIST AS MOD APPS FTRI	(3) NEW EQUIP DIST AS MAINT REPL FTRI	January 1, (4) SUBTOTAL COLUMNS 1-3	2017 - March 3 (5) NEW EQUIP DIST FROM NEW APPS REG CTRS	(6) NEW EQUIP DIST FROM MOD APPS REG CTRS	(7) NEW EQUIP DIST AS MAINT REPL REG CTRS	(8) SUBTOTAL COLUMNS 5-7	(9) TOTAL COLUMNS 4 and 8
ττγ		_		_			_		•
•••	0	0	0	0	1	1	7	9	9
LVD TTY	0	0	0	0	0	0	0	0	0
BTTY	0	0	0	0	0	0	0	0	0
DUAL SENSORY 1	0	0	0	0	0	0	0	0	0
VCPH	227	2	570	799	2,839	12	1,540	4,391	5,190
ILA	0	0	1	1	2	0	0	2	3
VCPS	6	1	1	8	5	0	0	5	13
VCO PH	0	0	0	0	1	0	0	1	1
VCO TTY	6	0	0	6	6	1	2	9	15
CAPTEL	0	1	6	7	14	24	31	69	76
ARS	1	5	5	11	22	19	9	50	61
VRS	0	0	3	3	9	5	19	33	36
TRS	0	0	0	0	0	0	0	0	0
TOTAL UNITS	240	9	586	835	2,899	62	1,608	4,569	5,404

¹ Dual Sensory category was added to include equipment that was distributed in the third quarter to clients who have multiple disabilities, including bearing or speech impairment, who are unable to use other equipment distributed by FTRI. Equipment in this category is purchased on a case by case basis.

FLORIDA TELECOMMUNICATIONS RELAY, INC. QUARTERLY NEW EQUIPMENT DISTRIBUTION REPORT January 1, 2017 – March 31, 2017

EXPLANATION OF TERMS

EQUIPMENT

- TTY: TEXT TELEPHONE
- LVDTTY: TTY WITH LARGE VISUAL DISPLAY
- BTTY: TTY WITH BRAILLE PRINTER
- VCPH: VOLUME CONTROL TELEPHONE FOR THE HEARING IMPAIRED
- ILA: IN-LINE AMPLIFIER
- VCPS: VOLUME CONTROL TELEPHONE FOR THE SPEECH IMPAIRED
- VCO PH: VOICE CARRY-OVER TELEPHONE
- VCO TTY: VOICE CARRY-OVER/HEARING CARRY-OVER TTY/TELEPHONE
- CAPTEL: CAPTIONED TELEPHONE
- ARS: AUDIBLE RING SIGNALER
- VRS: VISUAL RING SIGNALER
- TRS: TACTILE RING SIGNALER

CATEGORIES

- (1): NEW EQUIPMENT DISTRIBUTED FROM NEW APPLICATIONS BY FTRI
- (2): NEW EQUIPMENT DISTRIBUTED FROM MODIFIED APPLICATIONS BY FTRI
- (3): NEW EQUIPMENT DISTRIBUTED AS MAINTENANCE REPLACEMENTS BY FTRI
- (4): SUBTOTAL OF #1, #2 AND #3
- (5): NEW EQUIPMENT DISTRIBUTED FROM NEW APPLICATIONS BY REGIONAL DISTRIBUTION CENTERS
- (6): NEW EQUIPMENT DISTRIBUTED FROM MODIFIED APPLICATIONS BY REGIONAL DISTRIBUTION CENTERS
- (7): NEW EQUIPMENT DISTRIBUTED AS MAINTENANCE REPLACEMENTS BY REGIONAL DISTRIBUTION CENTERS
- (8): SUBTOTAL OF #5, #6 AND #7
- (9): TOTAL OF #4 AND #8

EQUIPMENT	EQUIPMEN	January 1, 2017 – March 31, 2017 (1) (2) (3) EQUIPMENT ISSUED EQUIPMENT EQUIPMENT RECEIVED TO CLIENTS RETURNED BY FROM VENDORS/ CLIENTS REPAIR FACILITY		(1) (2) (3) (4) QUIPMENT ISSUED EQUIPMENT EQUIPMENT RECEIVED EQUIPMENT SE TO CLIENTS RETURNED BY FROM VENDORS/ FOR CLIENTS REPAIR FACILITY REPAIR/RECYC		(3) (4) EQUIPMENT RECEIVED EQUIPMENT SENT ENDING FROM VENDORS/ FOR		2) (3) (4) (5) PMENT EQUIPMENT RECEIVED EQUIPMENT SENT ENDING BAL NED BY FROM VENDORS/ FOR ENTS REPAIR FACILITY REPAIR/RECYCLE/	
	(A)	(B)		(A)	(B)	(A)	(B)	(A)	(B)
VCPH	4,391	0	2,067	5,123	0	0	1,960	9,629	0
ILA	2	0	3	4	0	0	3	187	0
VCPS	5	0	5	2	0	0	6	73	0
ттү	9	0	8	13	0	0	9	84	0
TTY/400	0	0	1	0	0	0	1	0	0
TTY/200	0	0	0	0	0	0	0	0	0
VCO-PH	1	0	1	1	0	0	3	60	0
νςο ττγ	9	0	3	13	0	0	3	37	0
CapTel	69	0	71	89	0	0	71	298	0
ARS	50	0	50	133	0	0	50	410	0
VRS	33	0	27	39	0	0	27	403	0
TOTALS	4,569	0	2,236	5,417	0	0	2,133	11,181	0

QUARTERLY ACTIVITY REPORT - FTRI REGIONAL DISTRIBUTION CENTERS (RDC'S)

<u>KEY</u>

(1) (A) - NEW EQUIPMENT ISSUED TO FTRI CLIENTS, EITHER IN RESPONSE TO NEW/MODIFIED APPLICATIONS, OR AS REPLACEMENT FOR DEFECTIVE EQUIPMENT.

(B) - REFURBISHED EQUIPMENT ISSUED TO CLIENTS AS REPLACEMENT FOR DEFECTIVE EQUIPMENT.

(2) EQUIPMENT RETURNED TO THE RDC'S BY CLIENTS, EITHER IN EXCHANGE FOR ANOTHER PIECE OF EQUIPMENT, OR BECAUSE THE CLIENT IS NO LONGER A MEMBER OF THE PROGRAM. EQUIPMENT IS EITHER PUT DIRECTLY INTO STOCK, OR SHIPPED TO VENDOR FOR REPAIR AND/OR REFURBISHMENT.

(3) (A) - NEW EQUIPMENT SHIPPED TO THE RDC'S FROM FTRI EQUIPMENT VENDORS.

(B) - RELACEMENT EQUIPMENT RETURNED TO RDC'S AFTER REPAIR/REFURBISHMENT.

(4) (A) - NEW EQUIPMENT DAMAGED ON ARRIVAL, SENT TO VENDOR FOR REPAIR/REPLACEMENT.

(B) - DEFECTIVE EQUIPMENT RETURNED BY CLIENTS SENT FOR REPAIR, RECYCLED, AND DISCARDED. INCLUDES BOTH IN WARRANTY AND OUT OF WARRANTY EQUIPMENT.

(5) (A) - NEW EQUIPMENT ENDING BALANCE AT RDC'S.

(B) - REFURBISHED/USED EQUIPMENT ENDING BALANCE AT RDC'S.

FLORIDA TELECOMMUNICATIONS RELAY, INC. NEW EQUIPMENT QUARTERLY INVENTORY REPORT January 1, 2017 - March 31, 2017 FTRI VENDORS

TYPE EQUIPMENT	BEGINNING INVENTORY	EQUIPMENT ORDERED	EQUIPMENT SHIPPED	RETURNED TO STOCK	ENDING INVENTORY
ττγ	0	0	0	0	0
LVDTTY	0	0	0	0	0
BTTY	1	0	0	0	1
DUAL SENSORY1	0	0	0	0	0
νςο ττγ	0	0	0	0	0
VCO PH	0	0	0	0	0
VCPH	0	4,679	4,679	0	0
ILA	0	0	0	0	0
VCPS	0	6	6	0	0
CapTel	0	95	95	0	0
ARS	0	144	144	0	0
VRS	0	19	19	0	0
TRS	0	0	0	0	0
TOTAL UNITS:	1	4,943	4,943	0	1

FPSC – Issued (3) 4425 TTY FPSC – Returned (2) CapTel 200

FPSC - Returned (1) CapTel 800

FPSC - Issued (1) BT914 Cordless

¹ Dual Sensory category was added to include equipment that was distributed to clients who have multiple disabilities, including a hearing or speech impairment, who are unable to use other equipment distributed by FTRI. Equipment in this category is purchased on a case by case basis.

FLORIDA TELECOMMUNICATIONS RELAY, INC. NEW EQUIPMENT QUARTERLY INVENTORY REPORT January 1, 2017 – March 31, 2017

<u>KEY</u>

TTY: LVDTTY: BTTY: DUAL SENSORY:	TEXT TELEPHONE TTY WITH LARGE VISUAL DISPLAY TTY WITH BRAILLE PRINTER INCLUDES EQUIPMENT FOR CLIENTS WHO HAVE MULTIPLE DISABILITIES, INCLUDING HEARING AND/OR SPEECH IMPAIRMENTS, WHO CANNOT USE EQUIPMENT ROUTINELY DISTRIBUTED BY FTRI		STOCK IN INVENTORY AT FTRI VENDORS EQUIPMENT ORDERED FROM VENDORS BY FTRI EQUIPMENT SHIPPED BY VENDORS AT FTRI EQUIPMENT RETURNED BECAUSE CLIENT IS NO MBER OF THE PROGRAM
VCO-PH:	VOICE CARRY-OVER TELEPHONE FOR THE HEARING IMPAIRED	ENDING INVENTORY:	STOCK IN INVENTORY AT FTRI VENDORS
CAPTEL:	CAPTIONED TELEPHONE		
VCO TTY:	VOICE CARRY-OVER/HEARING CARRY-OVER TTY/TELEPHONE		
VCPH:	VOLUME CONTROL TELEPHONE FOR THE HEARING IMPAIRED		
ILA:	IN-LINE AMPLIFIER		
VCPS:	VOLUME CONTROL TELEPHONE FOR THE SPEECH IMPAIRED		
ARS:	AUDIBLE RING SIGNALER		
VRS:	VISUAL RING SIGNALER		
TRS:	TACTILE RING SIGNALER		



LEC/ALEC/CLEC Quarterly Reporting for the Quarter ending March, 2017

Total LEC's reporting access lines for the quarter ending March 31, 2017 is 10.

LEC

Bellsouth	Embarq	Frontier
GTC aka Fairpoint Comm.	Indiantown (ITS)	Northeast Florida
Quincy Telephone	Smart City Telecom	Frontier Florida fka Verizon
Windstream		

The following are ALECs/CLECs with a change of status or new during the quarter:

Company Name	Nature of Change		
Telco Experts, LLC	Reporting access lines; previously no access lines reported		
TNCI Operating Company, LLC	No longer reporting; previously no access lines reported		
GigaMonster, LLC	New company reporting no access lines		

CLEC/ALEC

The following ALECs/CLECs are currently remitting monthly surcharge reports with access lines to FTRI as required by TASA:

4IT, Inc.	Dialtone Telecom, LLC	New Horizons Communication Corp
Access Communications, LLC / Intelecloud	DSCI Corporation	
Access One, Inc.	Electronet Broadband Communications, Inc.	North American Telecommunications Corporation
Access Point, Inc.	ENA Services, LLC	NOS Communications, Inc.
AccessLine Communications Corporation	Enhanced Communications Network, Inc.	OneTone Telecom, Inc.
ACN Communication Services, LLC	Entelegent Solutions, Inc.	
Airespring, Inc.	First Communications, LLC	Optical Telecommunications, Inc.
Alternative Phone, Inc.	Florida Telephone Services,	Orlando Telephone

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	LLC	Company, Inc.
American Telephone	Fox Telecommunications, Inc.	Other Phone
Company, LLC		Company, Inc., The
ANPI Business, LLC (fka	France Telecom Corporate	PaeTec
Zone Telecom)	Solutions, LLC	Communications, Inc.
AT&T Corp.	Global Connection, Inc. of	PNG
	America	Telecommunications,
		Inc.
	Granite Telecommunications,	Preferred Long
	LLC	Distance, Inc.
BCN Telecom, Inc	Harbor Communications, LLC	QuantumShift
		Communications, Inc.
		(vCom)
Benchmark	Hillsborough County Aviation	Rosebud Telephone,
Communications, LLC	Authority	LLC
Birch Communications, Inc.	Home Town Telephone, LLC	Sandhills
		Telecommunications
		Group, Inc.
Birch Telecom of the South,	HQ Global Workplaces, LLC	Smart City Solutions,
Inc.		LLC
Block Line Systems, LLC	Interactive Services Networks,	Southeastern Services,
	Inc.	Inc.
Bright House Information	Interglobe Communications,	Spectrotel, Inc.
Services (FL)	Inc.	
Broadband Dynamics, LLC	Knology of Florida, Inc.	T3 Communications,
-		Inc.
Broadview Networks, Inc.	Level 3 Communications, LLC	Talk America, Inc.
	Level 3 Telecom of FL, LP fka	Talk America Services,
	TW Telecom of Florida, LP	LLC
BullsEye Telecom, Inc.	Litestream Holdings, LLC	TDS Metrocom, LLC
Business Telecom, Inc.	MassComm, Inc.	Telco Experts, LLC
Callis Communications,	Matrix Telecom, Inc.	Telecom Management,
LLC.		Inc. (Pioneer Telep)
Cbeyond Communications,	MCC Telephony of Florida, LLC	Telepak Networks, Inc.
LLC		
CenturyLink	McGraw Communications, Inc.	Teleport Comm.
Communications, LLC (fka		American, LLC
Qwest)		
City of Daytona Beach	MCI Metro Access	
City of Daytonia Double	Transmission Services, LLC	
Clear Rate	McLeod USA	Unicom
Communications, Inc.	Telecommunications Services	Communications, LLC
Comcast Phone of Florida,	Metropolitan	US Lec of Florida, LLC
LLC	Telecommunications of Florida,	
	Inc.	
Comtech 21, LLC	Mitel Cloud Services, Inc.	Velocity The Greatest
		Phone Company Ever,
		Inc.
	Momentum Telecom, Inc.	Wholesale Carrier
Convergia Inc	· ····································	
Convergia, Inc.		Services, Inc.
Convergia, Inc. Cox Florida Telcom, LP dba	NetFortris Acquisition Co., Inc.	Windstream / Norlight,

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Custom Tel, LLC	Network Billing Systems, LLC	Windstream NuVox, Inc.
Dais Communications LLC	Network Telephone Corporation	WTI Communications, Inc.
Deltacom, Inc.		XO Communications Services, Inc.

Total ALECs/CLECs reporting access lines for the quarter ending March 31, 2017 is <u>98</u> (includes new reporters and status changes).

The following ALECs/CLECs are currently remitting monthly surcharge reports with <u>no</u> access lines to FTRI as required by TASA:

365 Wireless, LLC	First Choice Technology, Inc.	Peerless Network of Florida, LLC			
Accelerated Voice,	FPL Fibernet, LLC	RCLEC, Inc.			
LLC dba GoToPhone Access2go, Inc. aka	GC Pivotal, LLC	Reliance Globalcom Services, Inc.			
Stratus Networks, Inc Aero Communications,	Georgia Public Web, Inc.	Sage Telecom; Inc.			
LLC Airbus DS	GigaMonster, LLC	Smart City Networks, LP			
Communications, Inc.	Global Crossing Local Services, Inc.	Sprint Communications Company, LP			
Altaworx, LLC	Great America Networks, Inc.	Sonic Systems, Inc.			
	Hayes e-Government Resources, Inc.	Southern Light, LLC			
ANEW Broadband, Inc.	HD Carrier LLC	Sunesys, LLC			
ATC Outdoor DAS, LLC	Hotline Communications, Ltd.	Telco Experts, LLC			
Atlantic Broadband Enterprise, LLC	Hypercube Telecom, LLC (West Telecom Services, LLC)	Tele Circuit Network Corporation			
Backbone Communications, Inc.	IIS Group, LLC				
Bandwidth.com CLEC,	inContact, Inc.	TelNet Worldwide, Inc.			
BetterWorld Telecom, LLC	IntelePeer, Inc. aka Airus, Inc.	Telrite Corporation			
BT Communications Sales, LLC	InteleTel, LLC	Telscape Communications, Inc.			
Budget PrePay, Inc.	Intellicall Operator Services, Inc.				
C3, LLC	Intellifiber Networks, Inc.	Touchtone Communications, Inc.			
Cincinnati Bell Any Distance, Inc.	Internet & Telephone, LLC	Vanco US, LLC			
City of Gainesville, a municipal corporation	Intrado Communications, Inc. dba West Safety Comm, Inc.	Verizon Select Services, Inc.			
City of Ocala Utility Services	Inviacom, Inc.	Victory Telecom			

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ClearView Global	LMK Communications, LLC	Vitcom, LLC
Comcast Business	Local Access, LLC	Voda Networks, Inc.
Communications, LLC		
Comity	Local Telecommunications	Vodafone US Inc.
Communications, LLC	Services - FL, LLC	
Comnet (USA), LLC	Maryland Telecommunication	Voicecom
• • •	Systems, Inc. (FL)	Telecommunications, LLC
Conterra Ultra	Micro-Comm, Inc.	Voxbeam
Broadband, LLC		Telecommunications, Inc.
Crexendo Business	Mobex, Inc.	Webpass
Solutions, Inc.		Telecommunications LLC
Crown Castle NG	Mobilitie, LLC	Wide Voice, LLC
East, Inc.		
Custom Network	Mobilitie Management, LLC	WiMac Tel, Inc.
Solutions, Inc.		
Dishnet Wireline, LLC	Mosaic Networx, LLC	Windstream KDL, Inc.
Earthlink Business,	Multiphone Latin America, Inc.	Windstream NTI/Norlight
LLC		Telecommunications, Inc.
Easy Telephone	Neutral Tandem-Florida, LLC	XYN Communications of
Services Company		Florida, LLC
	Nexus Communications, Inc.	
ExteNet Systems, Inc.	Norstar Telecommunications,	Ymax Communications
	LLC	Corporation
	One Voice Communications,	
	Inc.	
Fidelity Voice	PacOptic Networks, LLC	Zayo Group, LLC
Services, LLC		

Total ALECs/CLECs reporting no access lines for the quarter ending March 31, 2017 is <u>98</u> (includes new reporters and status changes).

Curtis Williams

From:	Brett Bascom <bbascom@ftri.org></bbascom@ftri.org>
Sent:	Tuesday, May 16, 2017 4:28 PM
То:	Beth Salak
Cc:	Curtis Williams; James Forstall; Robert Telfer
Subject:	RE: More questions
Attachments:	2017-2019 RDC Contract FINAL 5.15.17.pdf; NTCA memo on GHP rate increase for
	2017.pdf; GHP requested data used in calculation2017.pdf

Beth,

Please see attached documents and responses below to your questions.

Who does FTRI generally contract with for interpreters?

It depends on availability. For a recent board meeting, FTRI secured Drew Wann and Betty Dean.

• What changes were made to FTRI's website for outreach during fiscal year 2016/2017?

The changes to refresh FTRI's website is currently under construction and is nearly 60% complete.

• Please provide the "research of available data" that is the basis of the 6.85% increase in premiums for health insurance. See attached

• Please provide the detailed calculation of the health insurance, the long-term disability, and the short-term disability. If there are any other items in the \$175,334 item proposal, please state what is included and the calculation. See attached

• Under Category III, the amount proposed for auditing is \$0. Are you no longer going to audit the RDCs. If not, why not?

FTRI continues to secure ways to reduce expenses. Due to limited resources, FTRI plans to conduct formal RDC audits every other year. Additionally, audits and training support to the RDCs will continue as time permits when the Outreach Manager visits an RDC or is nearby area.

• What is included in the Aims Hardware for \$3,000? Replacing 5 laptop style computers used by RDCs in the field to access AIMS (current laptops in use are 5 to 7 years old).

Est \$600 each x 5 = \$3000

• Are all your RDC contracts the same? Please provide a copy of an RDC contract.

Attached is a sample RDC contract. All RDC contracts are the same except for the newest RDC (Sarasota). They are not eligible for the incentive program (Exhibit A) until they have developed a history.

Thanks

Brett

Brett A. Bascom Business Manager Florida Telecommunications Relay, Inc.

From: Beth Salak [mailto:<u>BSalak@PSC.STATE.FL.US]</u> Sent: Friday, May 12, 2017 5:03 PM To: '<u>bbascom@ftri.org</u>' <<u>bbascom@ftri.org</u>> Cc: Curtis Williams <<u>CJWillia@PSC.STATE.FL.US</u>> Subject: More questions

Brett, I really appreciate your quick turnaround on our questions. I have a few more.

- Who does FTRI generally contract with for interpreters?
- What changes were made to FTRI's website for outreach during fiscal year 2016/2017?
- Please provide the "research of available data" that is the basis of the 6.85% increase in premiums for health insurance.
- Please provide the detailed calculation of the health insurance, the long-term disability, and the short-term disability. If there are any other items in the \$175,334 item proposal, please state what is included and the calculation.
- Under Category III, the amount proposed for auditing is \$0. Are you no longer going to audit the RDCs. If not, why not?
- What is included in the Aims Hardware for \$3,000?
- Are all your RDC contracts the same? Please provide a copy of an RDC contract.

Thanks, Brett!

Beth

Florida Telecommunications FTRI Relay, Inc.

Regional Equipment Distribution Agreement

This Regional Equipment Distribution Agreement ("Agreement") is entered into between Florida Telecommunications Relay, Inc., ("FTRI") and ("Contractor") for the purposes described herein.

WHEREAS, Florida Telecommunications Relay, Inc. is the designated administrator for the Telecommunications Access System Act of 1991 ("TASA") Chapter 427, Part II, Florida Statutes; and

WHEREAS, under TASA, FTRI is responsible, among other things, for purchasing, storing, distributing and maintaining specialized telecommunications devices, administering advertising and outreach services and providing training to recipients of specialized telecommunications devices; and

WHEREAS, Chapter 427, Part II, Florida Statutes permits FTRI to provide these services directly or through contract with third parties; and

WHEREAS, in contracting for these services, FTRI is permitted to consider contracting with organizations that provide services to persons who are hearing or speech impaired; and

WHEREAS, "Contractor" is a not-for-profit corporation organized under the provisions of Chapter 617, Florida Statutes, and provides various services to deaf, hard of hearing, speech impaired and deaf/blind individuals; and

WHEREAS, "Contractor" as part of its regular services to deaf, hard of hearing, speech impaired and deaf/blind individuals, also is willing to provide the services described herein under contract with FTRI.

NOW, THEREFORE, IT IS AGREED between the parties as follows:

1. SERVICES TO BE PROVIDED

1.1 For and in consideration of the payment agreed to herein, Contractor agrees to

provide the following basic services for FTRI in accordance with the FTRI Equipment

Distribution Procedures Manual and guidelines published by FTRI:

- a) Distributing specialized telecommunications equipment to qualified applicants as defined in TASA;
- b) Training recipients, and re-training when necessary, on the use of the equipment;
- c) Distributing and collecting application forms;
- d) Handling requests for maintenance services;
- e) Preparing and submitting weekly, monthly, discrepancy, and other reports reflecting program activity for the period covered;
- f) Providing information and referrals regarding the specialized telecommunications distribution program;
- g) Providing complaint management information and assistance;
- h) Providing services that are accessible to the needs of the applicants, including individual appointments outside of normal business hours and/or outside of the business office;
- i) Providing follow-up assistance on items "a" through "h" above to recipients of FTRI equipment as needed; and
- j) Meeting as needed with FTRI to develop/revise responses to identified needs;
- 1.2 The services performed for FTRI shall be consistent with Chapter 427, Part II, Florida

Statutes, this Agreement and all requirements of FTRI.

2. CONTRACT PRICE

- 2.1 In return for the services provided under this contract, FTRI agrees to pay Contractor \$43.00 for each new client served, \$35.00 for each modified client served, \$21.00 for each exchange, and \$12.00 for each return visit, follow-up. In-home service provided as described in this Agreement will be compensated at the rate specified in subsection 2.1 c plus the amount for the service provided. The price for new client service may be adjusted pursuant to the provisions of Exhibit A to this agreement, the terms of which are fully incorporated herein for the term specified in the Exhibit.
 - a. A "new" service refers to a client applying to the FTRI program for the first time and includes required training. A "modified" service refers to a client who is already active in the program and requests to replace the original equipment with a different type of equipment and includes required training on that equipment. An "exchange" service refers to a client requesting to exchange broken equipment for working equipment that requires some additional training. A "return" service refers to a client returning the equipment for any reason and is withdrawing from the program. Clients may receive more than one type of service per day and compensation to the contractor will be based on the highest type service received.
 - A "follow-up" service refers to service provided as defined in Section 7.1 of this Agreement.
 - c. An "in-home" service refers to a client being unable to visit the Contractor office and requires services to be provided in their home by the Contractor as described in the Procedures Manual. Payment of round-trip mileage and \$16

per hour for transit time will be made for approved "in-home" service. Mileage will be reimbursed at the current rate allowed by the IRS. All "inhome" services must receive prior approval from FTRI, documented on the proper form, and signed by clients, in order to be compensated. Contractors providing in-home service agree to carry all necessary insurance and to hold FTRI harmless in the event of accident or injury.

- 2.2 Payments for services performed under this Agreement will be calculated using the rates for services as defined in Section 2.1 of this Agreement. Payments will be made for services authorized to be performed under this Agreement and nothing herein is intended to establish any fixed or minimum monthly amount to be paid to Contractor.
- 2.3 FTRI will forward payment to Contractor utilizing net 30 terms following receipt of an invoice from the contractor for the previous month. Invoices should describe services completed during the prior month and should be reconciled to inventory and activity reports filed with FTRI for the same period. In the event of discrepancies or disputes, FTRI may withhold payment until resolution of the discrepancy or dispute. Any undisputed amounts unpaid after 30 days will accrue interest at the rate of 1.5% per month (18% annum).

3. TERM OF AGREEMENT

3.1 The term of this Agreement, except for Exhibit A hereto, will be for two (2) years commencing on July 1, 2017, or upon receipt of the signed Agreement from Contractor if later than July 1, 2017, and will continue in force and effect until midnight June 30, 2019, unless terminated sooner. The parties, upon mutual agreement, may extend this Agreement for a period of not more than one (1) year beyond the initial term under the same terms and conditions contained herein. Notice of the intent to extend this Agreement should be provided in writing not later than thirty (30) days prior to the expiration date. Exhibit A shall terminate as set forth in the Exhibit. FTRI reserves the right to not agree to extend this Agreement.

- 3.2 In the event either party desires to modify or amend this Agreement at the end of the contract period, they should notify the other party in writing not later than thirty (30) days prior to the expiration date. In the event the parties fail to agree on any modifications prior to the expiration date, this Agreement will continue in force from month to month until amended or terminated, but in no event shall continue for more than one (1) year beyond the initial term.
- 3.3 This Agreement expires as specified in Section 3.1 and nothing herein requires either party to continue or extend the Agreement beyond this date. In the event either party desires not to extend the Agreement, that party should provide reasonable notice to the other party. The decision not to extend the Agreement need not be for cause.

i Ar

4. EQUIPMENT DISTRIBUTION

4.1 Contractor will distribute specialized telecommunications equipment provided by FTRI to applicants who are citizens of the state and certified as being hearing or speech impaired by a person authorized by TASA to certify eligibility. The equipment to be distributed will be selected and purchased by FTRI. Nothing herein is intended to limit FTRI in any way as to the brand, make, model or specifications of the equipment

to be distributed and FTRI may change or add equipment at any time without prior notice to the Contractor.

- 4.2 For uniformity, Contractor will utilize the standard application form provided by FTRI. Completion and processing of the application by the Contractor will be in accordance with guidelines described in the FTRI Equipment Distribution Procedures Manual. The Contractor may certify applicants if permitted to do so by TASA but will also accept and process all properly certified applications. Each Contractor should verify eligibility of the individual, especially as to Florida citizenship.
- 4.3 The Contractor will not revalidate applications or recertify individuals with a completed application, but will review the application to ensure that it is properly completed. The Contractor will not alter completed applications for any reason unless the alteration is initialed by the Director and an explanation of the alteration is provided. If, upon review of the application, it is apparent that another type of equipment would be more appropriate, the Contractor may substitute the appropriate piece.
- 4.4 In the event a client has a piece of equipment and is exchanging it for a different type, the Contractor will collect the old equipment and provide the client with a different type of equipment upon completion of a modified application. New clients will receive new equipment, unless otherwise instructed by FTRI Executive Director, and acknowledge receipt by signature on the "FTRI Equipment Receipt" form. Equipment exchanged or returned remains the property of FTRI and will not be used or disposed of without written permission from FTRI.

4.5 FTRI will provide equipment to the Contractor for distribution. The Contractor has the responsibility to advise FTRI when equipment resupply is needed. At a minimum, two weeks' notice for equipment resupply is required by FTRI in order to obtain the equipment from the vendor. No Contractor may order equipment directly from the vendor nor may any Contractor locally purchase any item for the distribution program without prior written approval from FTRI.

FTRI will make every effort to ensure that equipment is available for distribution but the parties acknowledge that the availability of equipment is dependent upon funding and availability from the manufacturer. Nothing herein shall be construed as a commitment to provide any minimum quantities of equipment and FTRI reserves the right to limit such quantities as necessary based on reported inventory levels, planned outreach activities, anticipated distribution levels, and equipment availability.

4.6 It is the responsibility of the Contractor to properly store and safeguard all equipment provided to the Contractor in conjunction with this program as described in the FTRI Equipment Distribution Procedures Manual. The Contractor is responsible for any loss or damage, whatever the cause. In the event equipment within the control of the Contractor is lost, stolen, or damaged, an adjustment may be reflected on the next payment to the Contractor unless other arrangements are made between the parties. Equipment provided by FTRI remains the property of FTRI and may not be used by the Contractor for any purposes other than issuance to clients. For purposes of this section, equipment that has been issued to a recipient is not deemed to be the responsibility of the Contractor.

5. TRAINING

- 5.1 The Contractor will provide training for recipients of equipment as part of the services under this Agreement. The Contractor will conduct the training as described in the FTRI Equipment Distribution Procedures Manual. However, training should include, as a minimum, instruction on how to install and use the equipment, how to get equipment repaired, how to use the relay service, how to contact 911 services, and other FTRI services provided by the Contractor. Training will be conducted in a timely manner for each recipient.
- 5.2 Payment for training of clients is included in the fee for this Agreement and no additional reimbursement will be provided.

6. MAINTENANCE

- 6.1 The equipment purchased by FTRI is covered by service warranties from the manufacturer or vendor; thus FTRI is responsible for arranging for maintenance and repair service by a maintenance provider. However, each Contractor is responsible for coordinating the specific arrangements for returning equipment for repair as may be needed. General guidance as to the procedures to follow for maintenance is included in the FTRI Equipment Distribution Procedures Manual.
- 6.2 Before forwarding equipment for repair or maintenance, each Contractor must verify the need for such repair and make minor repairs, such as replacing batteries or adapters, as described in the FTRI Equipment Distribution Procedures Manual. If equipment has to be sent for repair, the Contractor will provide the client with a replacement as described in the FTRI Equipment Distribution Procedures Manual.

7. FOLLOW-UP ASSISTANCE

7.1 The parties recognize that the needs of a recipient may vary and that some recipients of equipment may need follow-up training or instruction. Accordingly, the Contractor will inform each client to contact the Contractor for any required follow-up assistance. Follow-up assistance is intended to include client-initiated requests for additional training, clarification, or help testing or replacing equipment or parts of equipment or similar requests which require the contractor to devote significant time to handle. Payment for follow-up services will be made as described in Section 2.1 b. Telephone calls or letters do not constitute follow-up assistance.

8. SERVICE AREA

8.1 This agreement is intended to cover services provided to eligible persons within the County in which the primary place of business is located; however for the convenience of citizens, the Contractor is expected to provide service to any eligible person regardless of the County in which the person resides. The Contractor is not required to maintain any permanent place of business other than the place of business listed with FTRI. A Contractor may not open an additional place of business for the purpose of distributing equipment without prior agreement of FTRI if the new place of business is in a County other than the County in which the primary office is located. Nothing requires or precludes FTRI from establishing additional distribution centers in any area of the State.

9. TERMINATION

9.1 This Agreement may be terminated upon thirty (30) days' written notice by either party. Termination may be for, but is not limited to, failure to comply with any of the

terms herein, failure to provide services in a timely manner or failure to provide service in a manner consistent with the requirements of FTRI. In the event of a default, the defaulting party will be afforded a reasonable opportunity to correct the cause of the default. Notwithstanding the foregoing, either party may terminate this Agreement in the event of insolvency or bankruptcy of the other or in the event of a change in the organization of the other party or in the purposes for which the other party was organized.

- 9.2 In the event of termination, FTRI shall be liable only for payment of services rendered to the date of termination. Equipment in the possession of the Contractor will be promptly returned and remittance of any payments may be conditioned upon return of all equipment.
- 9.3 In the event that funding is no longer available for the services provided under this Agreement or FTRI ceases to be the administrator; this Agreement may be terminated upon thirty (30) days' notice with no further liability for payments. Should funding be no longer available, the parties may elect to suspend both services and payments until such time as funding is available. If this occurs, FTRI will not be liable for any back payment but any obligations will begin on a prospective basis.

10. ASSIGNMENT

10.1 This Agreement may not be assigned or transferred to any other party without the knowledge and written agreement of the other party. Any assignee shall meet the definition of "Contractor" under this Agreement.

11. STATUS OF PARTIES

11.1 Nothing herein is intended to create any partnership or other arrangement between the parties. Neither party will hold itself out as an agent of the other, nor will either party use the name, logo or program of the other in such a way as to create the appearance of any relationship or authority.

12. LIMITATION OF LIABILITY

- 12.1 Equipment that is purchased by FTRI and distributed by the Contractor carries with it certain warranties from the vendor or manufacturer of the equipment and FTRI makes no guaranty or warranty on this equipment.
- 12.2 In performing services under this contract, parties agree that "Contractor" is an independent Contractor and is responsible for compliance with applicable regulations as to its employees, and nothing herein shall be construed as causing FTRI to become liable for any wages, taxes, benefits or other obligations between Contractor and its employees or agents.
- 12.3 Contractor agrees to hold FTRI harmless from any claims, damages, losses, costs and expenses which any person may assert against FTRI as a result of acts resulting in personal or property damage or death caused by the actions of any employee (including full and part time employees and volunteer workers) or agent of Contractor.

13. MISCELLANEOUS

13.1 Hours of Operation. FTRI intends with this Agreement to facilitate the distribution, and maintenance of and familiarization with specialized telecommunications equipment to eligible Florida citizens and expects every effort will be made to have hours and arrangements to accommodate the needs of the clients and FTRI. Each contractor will post its hours of operation in a conspicuous place for all clients to see. Clients that walk-in during advertised hours of operation will receive service during that time and not be required to return at another time unless the Contractor does not have personnel, equipment or resources to provide the requested service. The Contractor shall keep a record of the name of any walk-in who cannot be served during regular advertised hours and provide that information to FTRI on a monthly basis.

- 13.2 Quality Assurance. In order to assure that the quality of services is maintained, FTRI may conduct a random sampling of client satisfaction of services provided by Contractor. In the event FTRI receives any complaints or if the random sampling reveals any complaints or problems, that information will be provided to the Contractor as soon as possible and the Contractor will be afforded reasonable time to take any necessary corrective action. Periodic site visits may be made by FTRI with or without prior notification. Such visits will be to conduct a general audit of equipment inventory, observe distribution, training and outreach; and for coordination and transaction of business related to this contract and the duties of the Administrator pursuant to Ch. 427, Part II, F.S.
- 13.3 **Confidentiality.** Consistent with the requirements of TASA, and specifically, Section 427.705(6), Florida Statutes, all names, addresses, and telephone numbers of applicants for specialized telecommunications devices are confidential and exempt from the requirements of Florida's public records laws, and must not be used by the

Contractor or its employees for any purposes other than the program detailed in this Agreement.

- 13.4 Records and Reports. Recognizing that FTRI is required to submit periodic reports to the Florida Public Service Commission as to equipment distributed, persons trained, etc., the Contractor agrees to timely provide reports to FTRI for these purposes. To this end, weekly, monthly, and quarterly reports will be required. Copies of these report forms are included in the Procedures Manual. In the event of a need for a special report, the parties agree to provide the data needed. All records that relate to this program will be retained for two (2) years and disposed of as described in the Procedures Manual.
- 13.5 **Communications.** In accordance with TASA, the Contractor will make such arrangements as may be necessary to ensure that clients within the area of responsibility can contact the Contractor without incurring any toll charges.
- 13.6 **Certification.** Nothing herein is intended to limit or prevent the Contractor from certifying individual applicants as eligible for equipment, nor is it intended to extend the authority to certify eligibility to anyone not so authorized by TASA.
- 13.7 Policies. FTRI publishes and provides a written Procedures Manual which Contractor agrees to follow. Nothing herein precludes FTRI from modifying these procedures from time to time but FTRI shall provide notice and copies of such changes to Contractor prior to the change becoming effective.

14. MODIFICATIONS AND AMENDMENTS

14.1 This Agreement constitutes the entire Agreement between FTRI and the Contractor and may not be amended or modified except by written Agreement of both parties. Any such amendment or modification shall be attached to and become part of this Agreement upon execution.

14.2 Notwithstanding the foregoing, the parties acknowledge that modifications or cancellation of this Agreement may be necessitated by action of a governmental body. Should such become the case the parties agree to conform to any legally entered directive and to modify this Agreement accordingly.

15. NOTICES

15.1 All notices or other communications under this Agreement shall be deemed to have been duly given when made in writing and delivered to the following:

For FTRI:		or Contractor:
James Forstall, Executive Direct	ior N	ame, Executive Director
Florida Telecommunications Re	elay, Inc. A	gency
1820 E. Park Avenue, Suite 101		ddress
Tallahassee, FL 32301-4860	Ċ	ity, FL Zip Code

In witness hereof, the parties have executed this Agreement as of the date set forth below:

For FTRI:

For Contractor:

By: _____ Executive Director By: _____

Executive Director

Date: _____

Date: _____



Initials_

EXHIBIT A

То

Regional Equipment Distribution Agreement

NEW CLIENT ADJUSTMENT

- A.1. In order to encourage enrollment of new clients, the parties hereto agree that rates for services described in Paragraph 2.1 for new clients may be modified as described herein.
 For purposes of this Exhibit a "new client" is one who has not received any type of equipment through the FTRI distribution program or does not currently have any equipment and has not for at least six (6) months prior to reapplying for equipment.
- A.2. This Exhibit shall be effective beginning July 1, 2017, and shall terminate June 30, 2018, unless extended by FTRI. FTRI may extend the application of the adjustment described in this Exhibit and may modify the terms herein in the event this Exhibit is extended. Such modifications may include, but are not limited to, updating the benchmark to be used and the additive to be paid.
- A.3. Instead of the rate for new clients specified in paragraph 2 of the Agreement, FTRI agrees to pay Contractor \$50.00 per new client served for all new clients served during a month in which the number of new clients, as defined herein, meet or exceeds a benchmark for that month.
- A.4. The benchmark to be used for the term of this Exhibit will be calculated using the average new client by month for Contractor for the preceding 24 month period plus 5% of that number. The total number of new clients will be determined using <u>AIMS Service Invoice</u> <u>Counts by Month Report-New</u>. To allow parties preparation time, the initial benchmark number will be based on the 24 month period ending March 31, 2017, with the first

Initials___

month the adjustment additive will be available beginning July 1, 2017. The initial benchmark new clients for contractor as reflected on Schedule 1 hereto, which is the AIMS report for Contractor, is <u>XX</u> new clients per month.

- A.5. The increases authorized herein shall be calculated on a monthly basis and payments will be made only for those months in which the established benchmark is met or exceeded. No new client adjustment will be made for any month in which Contractor does not meet or exceed the benchmark. For those months in which the benchmark is not met, the payment for services shall be calculated in accordance with paragraph 2 of the contract.
- A.6. Payments under this Exhibit will be made in accordance with paragraph 2.3 of the Agreement. FTRI may verify eligibility for the new client adjustment and in the event of any question or discrepancy may withhold payment of the amount due pursuant to this Exhibit but shall not withhold payment of the amount due to Contractor pursuant to par 2.3 of the Agreement unless there is a dispute as to that amount.

Initials



THE RURAL BROADBAND ASSOCIATION

Your Trusted Employee Benefits Partner

MEMO

DATE:	September 1, 2016
TO:	Members Participating in the NTCA Group Health Program
FROM:	Shirley Bloomfield, Chief Executive Officer
SUBJECT:	2017 Group Health Program Rates

The Group Health Program (GHP) Trust Committee has established the medical, dental, life, long-term and short-term disability, and accident plan rates for 2017. Detailed information showing the 2017 rates for these plans is enclosed. I am pleased to report that the trust committee's strong commitment to a comprehensive, long-term cost containment strategy has again produced favorable impacts to the rates. Here is a summary of the committee's decisions:

Medical Plan: The average rate increase for 2017 is 6.9% for all plans except the Platinum PPO and Gold PPO plans which will be increased by an average of 5.9%. The increases range from 3.4% to 9.4% which reflects that medical rates vary by state and by plan. The 2017 rate increase is competitive and below the national small group average for many specific plans. GHP Medicare rates will be increased by 6.7% on average, ranging from 4.2% to 9.2% depending on the medical plan and state.

Docket No. 140029-TP FTRI Employee Health & Disability CONFIDENTIAL

2017						GHP + Dntl						
	employee	employee	employee	Billed								
	portion	portion	portion	Premiums Monthly GHP	Dnti	Monthly						Monihiy GL expense
Name	Total Monthly Premium	Per Pay Premium	ennuel premium					Basic Life monthly	LTD monthly	STD monthly	totai monthly premiums	Premium - employee portion
James	- \$ -	\$ - 50.2	\$ 1204.8	936	108	1044	James	\$82.95	\$134.07	\$112.44	\$1,373.46	\$1,273.06
James Paula	70.4	35.2		936	54	990	Paula	\$13,78	859.43	\$28.09	\$1,091.30	\$1,020.90
Monica	- 471.9			2574	88	2662	Monica	\$4.50	\$121.03	\$30.26	\$2,817.79	\$2,345.89
Amelia	- 334.4			1872	108	1980	Amella	\$25,71	\$114.52	\$51.11	\$2,171.34	\$1,836.04
Danielle	- 397.1	198.55		2186	64	2250	Danlelie	\$5,00	\$110.00	\$35.00	\$2,400.00	\$2,002.90
Elissa	70.4	35.2		936	54	990	Elissa	\$29.15	\$86.43	\$59,56	\$1,166.14	\$1,094.74
Clare	532.9			2574	149	2723	Clare	\$4.80	\$124.59	\$32.20	\$2,884.59	\$2,351.69
Herschel	- 0	0	_	0	0	0	Herschel	\$12.74	\$18.62	\$21.65	\$53.01	\$53.01
Brett	70.4	35.2	844.B	936	54	990	Brett	\$32.07	\$91.24	\$65,20	\$1,178.51	\$1,108.11
Juan	70.4			936	54	990	Juan	\$6 .00	\$72.14	\$43.30	\$1,111.44	\$1,041.04
	-			13,888.00	733.00	14,819.00		216.70	932.07	478.81	16,246.58	14, 128.25

Docket No. 140029-TP FTRI Employee Health & Disability CONFIDENTIAL

14819

				2017					2017						
GHP Gold Rx					Dentai						a	Billed Premiume Monthiy GHP	N Dnti	Vonthly	
Name	Plan \$750	Pian \$1000	Plan HDHP	Premium Monthly	Name	Plat-1	Gold-2	Premium Monthly	Total Monthly Premium	Per Pay Premium	er nua grenijum				
1 James	8			\$46.80	James	2+		53.60	\$100.40	\$50.20		936	108	1044	James
2 Paula				\$46.80	Paula	\$		23.60	\$70.40	\$35.20		935	54	990	Paule
3 Monica	3+			\$456.30	Monica		3+	15.60	\$471.90	\$235.96		2574	- 86	2662	Monica
4 Amelia	2+			\$280.80	Amelia	2+		53.60	\$334.40	\$187.20	40125	1872	108	1980	Amelia
5 Danielle		3+		\$387.50	Danielle		2+	9.60	\$397.10	\$198.55	\$4,786.2			2250	Danielle
6 Elissa	\$			\$46.80	Elissa	8		23.60	\$70.40		-	936		990	Elissa
7 Clare	3+			\$456.30	Clare	3+		76.60	\$532.90			2574	149	2723	Ctare Herschel
8 Herschel	wvd				Herschel	wvd			\$0.00	\$0.00		8		0	Herschel
8 Brett	s			\$46.80	Brett	8		23.60	\$70.40	\$35.20		936		990	Brett Juan
10 Juan	5			\$46.80	Juan	8		23,60	\$70.40	\$35.2			64	990	ineu
				<i></i>							2				
											\$25,419.6	0			

\$2,118.30 \$1,059.15

employee cost

5% of single premium, 25% of difference between single and 2+ or 3+ coverage on GHP Gold Rx vision included 5% of single premium, 25% of difference between single and 2+ or 3+ coverage on Dental Gold, and 100% of difference if buying up to Platinum coverage on Dental.

Docket No. 140029-TP FTRI Employee Health & Disability CONFIDENTIAL

CAT V

Expense Account # 5544 Line 34 - A & B

Category	Vendor or Service	Jul-Dec FYE 2017 Actual Cost	Jan-Jun FYE 2017 Estimated Costs	FYE 2017 Estimated End	Estimated FYE 2018 Increases	Proposed FYE 2018 Budget
Health & Life Insurance	NTCA July - December 2016 YTD	68,939		\$68,939		
2016/2017	Health Care Credit of \$13,754.00 <i>reduced by the IRS</i> to \$12,804.97 January - June Jan- June avg = \$14,128.28 6 x 14,128.28 employee contributions included		-12,805 84,769	-\$12,805 \$84,769		
2017/2018	July - December -2017 \$14,128.28 10 employees x 6 months Jan-Jun 2018 w/ 6.85% increase Healthcare credit, no projection advised by CPA we will not be eligible	Ð			N.	\$84,769 \$90,576 \$0
		68,939.00		\$140,903		

Estimated FYE 2016/2017 \$140,903

Total Estimated 2017/2018

\$175.345

Projected increases are based on market projections and our increase from last year. An accurate 34B. projection of an increase is not possible due to ongoing uncertainty in Health Care legislation. FTRI has chosen to project an 6.85% increase in premium based on research of available data. Additionally employees now contribute 5% of the premium for single coverage and 25% of the difference between single and dependent coverage.

Total estimated 2017/2018 budget is \$175,345.

INT THEFT HERE 125,343.00 2016/2017 Approved Budget is The PSC used an average for 9 months that did not consider Insurance premium increases nor did it consider changes in staffing. Increased Decreased 40%

2017/2018 Budget % of change from prior FY

Data Request Item 19

Curtis Williams

From:	James Forstall <jforstall@ftri.org></jforstall@ftri.org>
Sent:	Tuesday, May 30, 2017 4:04 PM
То:	Curtis Williams
Cc:	Brett Bascom; Robert Telfer; McCabe, Thomas M.
Subject:	Re: Staff Data Request Regarding FTRI Budget
Attachments:	SKMBT_36170530155800.pdf

Good Afternoon Curtis,

Attached is the engagement letter from Messer, Caparello & Self law firm dated 2001. The agreement continues "at will" to this day.

With regard to 4th quarter outreach dollars, FTRI is expected to expend the nearly \$173,568 available funds.

Please let me know if you have additional questions.

Thanks

James

On Thu, May 25, 2017 at 9:51 AM, Curtis Williams <<u>CJWillia@psc.state.fl.us</u>> wrote:

Hello James,

Below are additional items requested by staff.

1. Please provide any contracts, letters of engagement or other agreements for legal services between FTRI and the law firm of Messer Caparello from 2014 to the present.

2. Please provide dollar amount actually committed for Outreach for Q4 2017.

Please let me know if you have any questions.

Thank You.

Curtis J. Williams

Public Utility Analyst

Office of Telecommunications

Florida Public Service Commission

2540 Shumard Oak Boulevard

Tallahassee, Florida 32399-0850

Office: (850) 413-6924

Fax: (850) 413-6925

Email: cjwillia@psc.state.fl.us

Thanks

James

James Forstall, Executive Director Florida Telecommunications Relay Inc. (FTRI) 1820 E Park Avenue, Suite 101 Tallahassee, FL 32301 <u>jforstall@ftri.org</u> 850-270-2641 (VP)

Please like us on Facebook

×.

	Florida
	Telecommunications
FTRI	Relay, Inc.

James Forstall <jforstall@ftri.org>

retirement

Doc Horton <nhorton@lawfla.com> To: James Forstall <jforstall@ftri.org> Thu, Mar 31, 2016 at 4:26 PM

James—As you know, I am retiring as of April 1,2016 and we have had several discussions regarding legal representation after that date. We have provided services since 2001 pursuant to an agreement whereby legal representation has been provided at a flat fee of \$72,000 per year and that covers all fees and expenses associated with our representation except for litigation and travel. Separate litigation work would be billed at \$100 per hour. You have indicated your intent to continue to have the firm represent FTRI and that work would be handled by Rob Telfer as the primary counsel. You are entitled to engage an entirely new attorney if you wish. I would appreciate it if you would confirm your decision to continue with Messer Caparello, P.A. or if not, to whom we should transfer files

Thanks

Doc

FROM : FLORIDA TELECOM RELAY

7

8502244359

Make a File For a letter retainer letter file

LAW OFFICES MESSER, CAPARELLO & SELF A PROFESSIONAL ASSOCIATION

215 SOUTH MONROE STREET, BUITE 701 POST OFFICE BOX 1870 TAILAMASSEE, FLORIDA 32802-1876 TELEPHONE: (880) 222-0720 TELECOPIERI (880) 224-4359 INTERNET: WWW.I&WIB.69m

March 14, 2001

Mr. James Forstall Executive Director Florida Telecommunications Relay, Inc. 1311 N. Paul Russell Road, Suite 101B Tallahassee, FL 32301-4860

Dear James:

This is to confirm our recent conversation regarding the 2001 - 2002 budget and legal fees. Specifically during that conversation, I extended an offer to provide legal services to FTRI on a retainer rather than hourly basis. As we discussed, I and members of my firm, would provide legal advice, assistance and representation to FTRI for a flat fee of \$72,000 per year with that fixed for a period of two years. This would cover all fees and expenses associated with our representation but excludes any litigation and travel. The retainer would cover all of the services we have historically provided such as daily advice and assistance, document review, drafting of documents, representation before the PSC and legislature, and similar activities. The retainer would cover services from all lawyers in our firm which includes corporate, tax, personnel and legislative issues as well as day-to-day assistance. The retainer would also include costs such as copying and postage. The retainer would not include any litigation nor would it include expenses for travel on behalf of FTRI. We have not been involved with any litigation on your behalf, but if we are that would be billed at \$100 per hour regardless of the attorney handling the matter. This is less than 1/2 of our current fees for litigation. Also we would add expenses associated with any travel to our invoice but I note here that I have not traveled for FTRI in the past 6 - 7 years. Any reimbursement for travel would be on an actual expense basis.

10:42

Mr. James Forstall March 14, 2001 Page 2

I believe that there would be benefits to both of us with this arrangement and I would be happy to answer any questions you might have. If this is acceptable to you then we can prepare a follow-up letter which describes our arrangement.

Sincerely,

NHH/amb

i

IS OFFICE AS CONTRACT TO BEGIN JULY 1, 2001 30, 2002. JUNET CLIT NO RI EXECUTIV

Curtis Williams

From: Sent: To: Cc: Subject: James Forstall <jforstall@ftri.org> Wednesday, May 31, 2017 9:55 AM Curtis Williams Brett Bascom Re: Staff Data Request Regarding FTRI Budget

Curtis,

Pursuant to Beth's request, the following unexpected expenses will be incurred.

We hired a new Accounts Payable person with an annual salary of \$30,000.

We've also had a few computers malfunction that need replacement. Estimated cost for these computers will be \$2,500. We plan to purchase these before June 30th.

Thanks

James

On Wed, May 31, 2017 at 8:35 AM, Curtis Williams <<u>CJWillia@psc.state.fl.us</u>> wrote:

Thanks James

From: James Forstall [mailto:jforstall@ftri.org]
Sent: Tuesday, May 30, 2017 4:04 PM
To: Curtis Williams
Cc: Brett Bascom; Robert Telfer; McCabe, Thomas M.
Subject: Re: Staff Data Request Regarding FTRI Budget

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Please let me know if you have additional questions.

Thanks

James

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1. Please provide any contracts, letters of engagement or other agreements for legal services between FTRI and the law firm of Messer Caparello from 2014 to the present.

2. Please provide dollar amount actually committed for Outreach for Q4 2017.

Please let me know if you have any questions.

Thank You.

Curtis J. Williams

Public Utility Analyst

Office of Telecommunications

Florida Public Service Commission

2540 Shumard Oak Boulevard

Tallahassee, Florida 32399-0850

Office: (850) 413-6924

Fax: (850) 413-6925

Email: cjwillia@psc.state.fl.us

--

Thanks

James

James Forstall, Executive Director Florida Telecommunications Relay Inc. (FTRI) 1820 E Park Avenue, Suite 101 Tallahassee, FL 32301 <u>iforstall@ftri.org</u> 850-270-2641 (VP)



Curtis Williams

From:	James Forstall <jforstall@ftri.org></jforstall@ftri.org>
Sent:	Monday, June 19, 2017 3:37 PM
То:	Curtis Williams
Cc:	bbascom@ftri.org; Greg Fogleman
Subject:	Re: FTRI Budget Revenue Question

Good Afternoon Curtis,

The difference is the allowable 1% administrative fee. Please see the Relay Surcharge report found in this link.

http://www.psc.state.fl.us/Files/PDF/Utilities/Telecomm/Relay/relaysurcharge.pdf

	rida Telecommuni hiy TASA Surchan		
From:	(Company	Name)	
Florida Company Code:	For Rep	orting Period: _	
Date TASA remitted to FTRI:	<u></u>	Remitted i	oy: Check #
Number of lines billed @ \$ (5.11 beginning Sept 1, 2			
Was the surcharge prorated	on any access lines?		······
1. Total - Surcharge billed			\$
2. (Less) Surcharge not coll	ected		\$
3. (Plus) Surcharge collecte	CÍ (atinibutad to prior pariod)		\$
4. Subtotal			\$
5. (Less) 1% of Surcharge of	collected		\$
6. Total - Remitted to FTRI	(TASA fund administrator)		\$
Prepared by:		Phone	:
Signed by:		Email:	
Print Name:		Date:	
	Please remit payment	with form to:	a l'indiana a' anna a'
Florida Telecommunicatio c/o Accounts Receivable I 1820 E. Park Avenue, Suib Tallahassee, FL 32301	Department 101	Phone: Fax: Emeil:	850-205-1470 ext. 224 850-656-6099 accountarecelvable@ftrl.o

Please let me know should you have other questions.

Thanks

James

On Mon, Jun 19, 2017 at 3:13 PM, Curtis Williams <<u>CJWillia@psc.state.fl.us</u>> wrote:

Hello James,

In the working papers supporting FTRI's budget revenue forecast, the forecasted number of access lines per month times \$.10 does not generate the amount of revenue reported in the budget. An illustration is presented below.

Please explain the difference.

Thank You.

	Repor	ted	Calcu	Calculated	
	Access Lines Estimates FYE 18	Revenues @ \$.10	Access Lines Estimates FYE 18	Revenues @ \$.10	
July	5,217,267	\$ 516,509	5,217,267	\$ 521,727	\$ 5,218
August	5,166,875	\$ 511,521	5,166,875	\$ 516,688	\$ 5,167
September	5,264,623	\$ 521,198	5,264,623	\$ 526,462	\$ 5,264
October	5,232,712	\$ 518,039	5,232,712	\$ 523,271	\$ 5,232
November	5,166,574	\$ 511,491	5,166,574	\$ 516,657	\$ 5,166
December	5,185,280	\$ 513,343	5,185,280	\$ 518,528	\$ 5,185
January	5,235,575	\$ 518,322	5,235,575	\$ 523,558	\$ 5,236
February	5,238,324	\$ 518,594	5,238,324	\$ 523,832	\$ 5,238
March	5,198,734	\$ 514,675	5,198,734	\$ 519,873	\$ 5,198
April	5,183,042	\$ 513,121	5,183,042	\$ 518,304	\$ 5,183
May	5,159,645	\$ 510,805	5,159,645	\$ 515,965	\$ 5,160
June	5,080,397	\$ 502,959	5,080,397	\$ 508,040	\$ 5,081

\$ 62,328

Curtis J. Williams

Public Utility Analyst

Office of Telecommunications

Florida Public Service Commission

2540 Shumard Oak Boulevard

Tallahassee, Florida 32399-0850

Office: (850) 413-6924

Fax: (850) 413-6925

Email: cjwillia@psc.state.fl.us

Thanks

James

James Forstall, Executive Director Florida Telecommunications Relay Inc. (FTRI) 1820 E Park Avenue, Suite 101 Tallahassee, FL 32301 <u>jforstall@ftri.org</u> 850-270-2641 (VP)



Curtis Williams

From: Sent: To: Subject: Beth Salak Monday, July 10, 2017 2:43 PM Curtis Williams FW: Staff Data Request Regarding FTRI Budget

From: James Forstall [mailto:jforstall@ftri.org] Sent: Tuesday, June 20, 2017 1:41 PM To: Beth Salak Subject: Re: Staff Data Request Regarding FTRI Budget

Hi Beth,

This person replaces the Account Payable person who resigned. The newly hired employee's salary is \$30,000 and began on May 30th. Sorry I didn't make this clear in my initial email.

Thanks

James

On Tue, Jun 20, 2017 at 1:35 PM, Beth Salak <<u>BSalak@psc.state.fl.us</u>> wrote:

James, on the list you sent over for your employees, you have 10 listed including an Account Payable person making \$20,000. Does this person take the place of the Accounts Payable person that is making \$20,000? OR do you now have 11 employees? When did the new employees get added?

From: Curtis Williams
Sent: Wednesday, May 31, 2017 10:47 AM
To: 'James Forstall'
Cc: Brett Bascom; Beth Salak; Jeff Bates; Greg Fogleman; Mark Long; Pamela Page
Subject: RE: Staff Data Request Regarding FTRI Budget

Thanks for the update.

From: James Forstall [mailto:jforstall@ftri.org]
Sent: Wednesday, May 31, 2017 9:55 AM
To: Curtis Williams
Cc: Brett Bascom
Subject: Re: Staff Data Request Regarding FTRI Budget

Curtis,

Pursuant to Beth's request, the following unexpected expenses will be incurred.

We hired a new Accounts Payable person with an annual salary of \$30,000.

We've also had a few computers malfunction that need replacement. Estimated cost for these computers will be \$2,500. We plan to purchase these before June 30th.

Thanks

James

On Wed, May 31, 2017 at 8:35 AM, Curtis Williams <<u>CJWillia@psc.state.fl.us</u>> wrote:

Thanks James

From: James Forstall [mailto:<u>iforstall@ftri.org]</u>
Sent: Tuesday, May 30, 2017 4:04 PM
To: Curtis Williams
Cc: Brett Bascom; Robert Telfer; McCabe, Thomas M.
Subject: Re: Staff Data Request Regarding FTRI Budget

Good Afternoon Curtis,

Attached is the engagement letter from Messer, Caparello & Self law firm dated 2001. The agreement continues "at will" to this day.

With regard to 4th quarter outreach dollars, FTRI is expected to expend the nearly \$173,568 available funds.

Please let me know if you have additional questions.

Thanks

James

On Thu, May 25, 2017 at 9:51 AM, Curtis Williams <<u>CJWillia@psc.state.fl.us</u>> wrote:

Hello James,

Below are additional items requested by staff.

1. Please provide any contracts, letters of engagement or other agreements for legal services between FTRI and the law firm of Messer Caparello from 2014 to the present.

2. Please provide dollar amount actually committed for Outreach for Q4 2017.

Please let me know if you have any questions.

Thank You.

Curtis J. Williams

Public Utility Analyst

Office of Telecommunications

Florida Public Service Commission

2540 Shumard Oak Boulevard

Tallahassee, Florida 32399-0850

Office: (850) 413-6924

Fax: (850) 413-6925

Email: cjwillia@psc.state.fl.us

--

Thanks

James

James Forstall, Executive Director Florida Telecommunications Relay Inc. (FTRI) 1820 E Park Avenue, Suite 101 Tallahassee, FL 32301 jforstall@ftri.org 850-270-2641 (VP)

Thanks

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James

James Forstall, Executive Director Florida Telecommunications Relay Inc. (FTRI) 1820 E Park Avenue, Suite 101 Tallahassee, FL 32301 <u>iforstall@ftri.org</u> 850-270-2641 (VP)



Curtis Williams

From: Sent: To: Subject: Attachments: Beth Salak Monday, July 10, 2017 2:41 PM Curtis Williams FW: RDC number Budget 17.18 Cat III RDC calc.pdf

From: Brett Bascom [mailto:bbascom@ftri.org] Sent: Friday, June 23, 2017 3:05 PM To: Beth Salak Cc: James Forstall Subject: RE: RDC number

Beth,

I have attached some documentation and notes.

Thanks

Brett

Brett A. Bascom Business Manager Florida Telecommunications Relay, Inc.

From: Beth Salak [mailto:<u>BSalak@PSC.STATE.FL.US]</u> Sent: Thursday, June 22, 2017 2:46 PM To: 'Brett Bascom' <<u>bbascom@ftri.org</u>> Subject: RE: RDC number

The questions are about the RDCs and the support behind the amount for the contracts. Based on info thru 3rd quarter data, it looks like the you will not spend as much as what you requested. It looks like your request may be high so we are looking for support for your number. If you prefer, you can email your spreadsheet you created for the amount.

From: Brett Bascom [mailto:bbascom@ftri.org] Sent: Thursday, June 22, 2017 1:37 PM To: Beth Salak Cc: James Forstall Subject: RE: RDC number

Can you give me an idea what your questions may be?

Thanks

Brett A. Bascom Business Manager Florida Telecommunications Relay, Inc.

From: Beth Salak [mailto:<u>BSalak@PSC.STATE.FL.US]</u> Sent: Thursday, June 22, 2017 12:28 PM To: 'Brett Bascom' <<u>bbascom@ftri.org</u>> Subject: RDC number

Brett, do you have time this afternoon to discuss the RDC / Category III number with us?

2

YE estimate	e info					
		Jan-June 2016	YR-YR % decrease	Jan-June 2017 estimate	Plus bnchmrk	Jan-Jun \$
					39%	New+bnchmk
New	\$43.00	6724	4.30%	6434.868	2509.599	\$294,266.51
Mod	\$35.00	96	4.30%	91.872		\$3,215.52
Exch	\$21.00	5279	4.30%	5052.003	I	\$106,092.06
Return	\$12.00	2033	4.30%	1945.581		\$23,346.97
FlwUp	\$12.00	516	4.30%	493.812		\$5,925.74

Jan-June 2017 est	
July-Dec 2016	

\$751,211.12

\$432,846.81 \$318,364.31

		-	-YR % crease	FY 2017-2018 projection	Plus bnchmrk	
					39%	New+bnchmk
New	\$43.00	11343	4.30%	10855.251	4233.548	\$496,410.63
Mod	\$35.00	166	4.30%	158.862		\$5,560.17
Exch	\$21.00	8813	4.30%	8434.041		\$177,114.86
Return	\$12.00	3613	4.30%	3457.641		\$41,491.69
FlwUp	\$12.00	1061	4.30%	1015.377		\$12,184.52

\$732,761.88

Florida Telecommunications Relay, Inc.

June 23, 2017

Category III, Fiscal Year Budget 2017-2018

The calculations for the 2017-2018 budget were completed in February 2017 with data available at that time. Certain assumptions and estimates are made with historical data assuming similar results will be realized with similar advertising and outreach planned for the budget year.

Notes to spreadsheet estimating YE 2017 and Budget 2017-2018

Service counts by invoice report; select data used to determine business cycle difference between first half of fiscal year and second half of fiscal year.

July 2015-Dec 2015 new services 5112

Jan 2016-June 2016 new services 6724

2nd half of year was 31.5% higher than 1st half. Planned newspaper insert ads are anticipated to be similar to FYE 2016, the YE estimate for FYE 2017 would be expected to reflect similar results.

FTRI used a conservative estimate of 30 % for the 2nd half estimate versus the 1st half.

Using actual fiscal year data for FYE 2017 and estimating the 2nd half of the FYE 2017

 July 2016-Dec 2016 new services
 4619

 Jan 2017–June 2017 new services
 6004

 (calculated as 4619 x `130% = 6004)
 6004

Total estimated 10623

To estimate a decrease over the past several years to new services, FYE 2014 Service counts by invoice is used and the estimated FY 2017 is subtracted to estimate a decrease and express as an annual percentage: 12201-10623 = 1578, $1578 \div 12201=.129$, then $.129 \div 3$ years= 4.3%

With expected advertising and outreach it was assumed a TTM January 2016 – December 2016 total new services may reflect expected results from our newspaper insert ads for our budget year 2017-2018. Still realizing a decrease, the 4.3% annual decrease estimated is applied to the TTM figure to determine an amount that may reflect the business cycle, using actual TTM figures as a base for the budget year calculation.

TTM January 2016-December 2016

11343 x 4.3% = 488 calculated decrease

11343 -488 = 10855 calculated budget year services.

The benchmark for RDCs, see spreadsheet included with these notes, shows 39% of RDCs are reaching the benchmark.

Service Counts by Invoice Report

Summary

Date Range July 2015-December 2015

RDCs 01, 02, 03, 04, 05, 06, 07, 08, 09, 10, 12, 13, 14, 15, 16, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31, 32, 40

New Search

RDC	New	Modification	Exchange	Return	Follow- up	Adjosadom
02 - Center for Hearing and Communication	599	5	480	98	0	0
03 - Deaf & Hearing Resources of Palm Beach County, Inc.	52	4	40	23	17	0
04 - Easter Seals/Deaf and Hard of Hearing Services	508	7	219	95	16	0
05 - Independent Living Resource Center of NE Florida	137	7	156	88	13	0
07 - Center for Independent Living of Broward County	135	0	169	40	5	0
08 - Center for Independent Living of South Florida	48	0	54	12	13	0
09 - Citrus Hearing Impaired Program Services	230	2	246	59	3	0
10 - Deaf and Hard of Hearing Services of Florida, Inc.	309	10	342	151	41	0
13 - Community Center for the Deaf and Hard of Hearing of Manatee and Sarasota Counties	115	2	186	64	1	0
14 - Center for Independent Living of North Central Florida	263	10	329	131	56	0
16 - Deaf and Hard of Hearing Services of the Treasure Coast, Inc.	160	1	150	69	40	0
17 - Deaf Service Center of SW Florida	143	3	221	123	3	0
18 - Center for Independent Living in Central Florida	98	3	164	91	17	0
19 - Central Florida Speech and Hearing Center	398	11	255	105	5	0
20 - Space Coast Center for Independent Living	127	0	90	63	44	0
21 - Hearing Impaired Persons, Inc. of Charlotte County	112	5	140	102	37	0
22 - Deaf and Hearing Services of Lake and Sumter Countles	279	5	275	106	11	0
24 - CIL Disability Resource Center	157	5	175	71	39	0
25 - Disability Resource Center, Inc.	128	7	111	19	7	0
26 - Hearing and Speech Center of Florida	113	2	90	13	3	0
27 - Family Center on Deafness	303	7	268	145	32	0
28 - Self Reliance Center for Independent Living	98	7	94	32	0	0
29 - Ability 1st	38	0	32	13	6	0
30 - Audiology with a Heart	420		494	133	41	
31 - Big Bend Hospice, Inc.	6	0	1	0	0	0
32 - Center for Independent Living Gulf Coast	120		13	9	0	
40 - Easter Seals Florida, Inc.	16	1	7	3	0	
Totais	5, 112	113	4,801	1,858	450	0

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2/1/2017

Service Counts by Invoice Report

Summary

Date Range January 2016-June 2016

RDCs 01, 02, 03, 04, 05, 06, 07, 08, 09, 10, 12, 13, 14, 15, 16, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31, 32, 40

New Search

RDC	New	Modification	Exchange	Keima	Follow- BD	Adusianat
02 - Center for Hearing and Communication	966	8	651	107	1	0
04 - Easter Seals/Deaf and Hard of Hearing Services	797	3	336	125	15	0
05 - Independent Living Resource Center of NE Florida	134	4	152	81	21	0
07 - Center for Independent Living of Broward County	102	0	140	33	4	0
09 - Citrus Hearing Impaired Program Services	198	4	221	59	4	0
10 - Deaf and Hard of Hearing Services of Florida, Inc.	396	10	348	180	89	0
13 - Community Center for the Deaf and Hard of Hearing of Manatee and Sarasota Counties	80	1	96	27	0	0
14 - Center for Independent Living of North Central Florida	319	8	343	145	47	0
16 - Deaf and Hard of Hearing Services of the Treasure Coast, Inc.	227	4	205	99	34	0
17 - Deaf Service Center of SW Florida	237	1	285	133	21	0
18 - Center for Independent Living in Central Florida	88	4	108	103	28	0
19 - Central Florida Speech and Hearing Center	630	12	312	111	22	0
20 - Space Coast Center for Independent Living	123	0	91	74	38	0
21 - Hearing Impaired Persons, Inc. of Charlotte County	137	3	159	95	35	0
22 - Deaf and Hearing Services of Lake and Sumter Counties	431	3	290	126	1	0
24 - CIL Disability Resource Center	229	2	205	88	34	0
25 - Disability Resource Center, Inc.	172	6	154	25	12	0
26 - Hearing and Speech Center of Florida	68	3	123	36	15	0
27 - Family Center on Deafness	393	6	322	158	21	0
28 - Self Reliance Center for Independent Living	107		88	48	0	0
29 - Ability 1st	82		52	22	5	0
30 - Audiology with a Heart	675	8	549	134	69	
32 - Center for Independent Living Gulf Coast	130	0	42	23	0	0
40 - Easter Seals Florida, Inc.	3	0	7	1	0	0
Totals	6,724	96	5, 279	2,033	516	0

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Service Counts by Invoice Report

Summary

Date Range July 2016-December 2016

RDCs 01, 02, 03, 04, 05, 06, 07, 08, 09, 10, 12, 13, 14, 15, 16, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31, 32, 40

New Search

RDC	Mow	Modification	Exchange	Return	Follow-np	Adjustment
02 - Center for Hearing and Communication	592	6	404	76	9	0
04 - Easter Seals/Deaf and Hard of Hearing Services	483	3	185	83	.	0
05 - Independent Living Resource Center of NE Florida	114	9	125	55		
07 - Center for Independent Living of Broward County	48		70	29	16	0
09 - Citrus Hearing Impaired Program Services	116	2	149	53		0
10 - Deaf and Hard of Hearing Services of Florida, Inc.	316		262	134	89	0
14 - Center for Independent Living of North Central Florida	241	7	243	108	46	0
16 - Deaf and Hard of Hearing Services of the Treasure Coast, Inc.	171	3	131	77	20	0
17 - Deaf Service Center of SW Florida	123	6	171	100	29	0
18 - Center for Independent Living in Central Florida	44	4	81	57	37	0
19 - Central Florida Speech and Hearing Center	263	4	189	107	19	0
20 - Space Coast Center for Independent Living	143	3	83	62	38	0
21 - Hearing Impaired Persons, Inc. of Charlotte County	122		106	76	36	0
22 - Deaf and Hearing Services of Lake and Sumter Counties	390	2	245	128	28	0
24 - CIL Disability Resource Center	189	5	139	71	28	0
25 - Disability Resource Center, Inc.	102	4	90	27	2	0
26 - Hearing and Speech Center of Florida	31	0	72	13	1	
27 - Family Center on Deafness	316	2	185	133	24	0
28 - Self Reliance Center for Independent Living	66	2	41	44	5	0
29 - Ability 1st	71	••••••••••••••••••••••••••••••••••••••	67	21	15	0
30 - Audiology with a Heart	614	1	479	110	63	0
32 - Center for Independent Living Guif Coast	59		14	12	0	0
40 - Easter Seals Florida, Inc.	5	0	3	4	0	0
Totais	4,619	70	3, 534	1,580	545	0

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https://aims.ftri.org/reports/services/service-counts-by-invoice/run?_method=get&search%5BstartMonth%5D=07&search%5BstartYear%5D=2016&search%5... 1/1

2/1/2017

Service Counts by Invoice Report

Summary

Date Range July 2013-June 2014

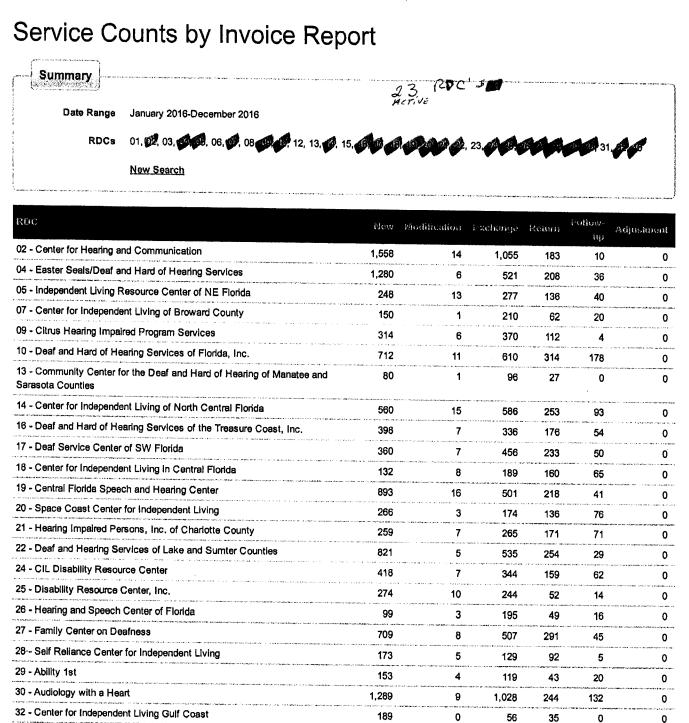
2017 Fielda Telecommunications Relay. Inc. - All rights reserved

RDCs 01, 02, 03, 04, 05, 06, 07, 08, 09, 10, 12, 13, 14, 15, 16, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31, 32, 40

ALC: NOT

New Search

RDC	New	Modification	Exchange	Reiturn	Follow- up	Adjustmeni
02 - Center for Hearing and Communication	1,220	37	1,047	222	6	0
03 - Deaf & Hearing Resources of Palm Beach County, Inc.	1,258	24	1,104	379	187	0
04 - Easter Seals/Deaf and Hard of Hearing Services	883	26	525	228	57	0
05 - Independent Living Resource Center of NE Florida	443	29		181	54	0
07 - Center for Independent Living of Broward County	500	13	631	118	0	0
08 - Center for Independent Living of South Florida	237	12	353	81	104	0
09 - Citrus Hearing Impaired Program Services	289	12	455	131	26	0
10 - Deaf and Hard of Hearing Services of Florida, Inc.	840	22	865	349	105	0
13 - Community Center for the Deaf and Hard of Hearing of Manatee and Sarasota Countles	509	11	635	220	20	0
14 - Center for Independent Living of North Central Florida	660	20	686	226	81	0
16 - Deaf and Hard of Hearing Services of the Treesure Coast, Inc.	378	13	448	185	9	0
17 - Deaf Service Center of SW Florida	638	23	660	332	3	0
18 - Center for Independent Living in Central Florida	644	30	457	207	106	0
19 - Central Florida Speech and Hearing Center	666	31	522	239	24	0
20 - Space Coast Center for Independent Living	252	2	212	113	- 115	0
21 - Hearing Impaired Persons, Inc. of Charlotte County	309	19	474	205	75	0
22 - Deaf and Hearing Services of Lake and Sumter Counties	448	18	443	235	155	0
23 - Area Agency on Aging for North Florida, Inc. (Aging Resource Center)	76	0	75	23	0	0
24 - CIL Disability Resource Center	458	- 23	535	165	72	0
25 - Disability Resource Center, Inc.	156	18	176	51	9	0
26 - Hearing and Speech Center of Florida	347		398	40	0	0
27 - Family Center on Deafness	833	47	825	373	71	0
28 - Self Reliance Center for Independent Living	108	10	79	35	2	0
29 - Ability 1st	49	4	18	13	- 6	0 0
Totals	12,201	461	11,990	4,351	1,287	0



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S. 6. 6

40 - Easter Seals Florida, Inc.

Totals

1/1

0

0

8

11.343

0

166

10

8,813

5

3,613

0

1,061

RDC benchmark performance Jan-Dec 2016

RDC	# times hit	# months
2	6	12
4	8	
5	1	12
7	C) 12
9	5	i 12
10	e	5 12
14	C) 12
16	10) 12
17	4	12
18	C) 12
19	3	3 12
20	8	3 12
21	5	5 12
22	7	' 12
24	6	6 12
25	8	
26	() 12
27	ŧ	
28	2	2 12
29	e	
30	11	12
32		2 12
40	() 12

103

264

39.02%

Curtis Williams

From: Sent: To: Subject: Beth Salak Monday, July 10, 2017 2:45 PM Curtis Williams FW: FW: FTRI audit recommendation

From: James Forstall [mailto:jforstall@ftri.org] Sent: Thursday, June 29, 2017 9:41 AM To: Beth Salak Cc: James Forstall Subject: Re: FW: FTRI audit recommendation

Good Morning Beth,

I've read the suggestions presented under 1. a) and b) and here's my thoughts on those.

1. a) - We're in the process of revising our current application and are adding a space for alternate contact email addresses (secondary).

1. b) - We currently capture all existing customer contacts using our Customer Care database which is part of AIMS. I believe this could have been explained in more details had we had more time during the visit. We also capture calls in our Call Log from individuals (non-customers) contacting our office for information and referral.

2. & 3. - We've discussed ideas with our IT person but haven't quite come up with a "best" method or formula at this time. We'll continue to explore this, though.

I've forwarded your email to others for additional feedback and may have information to add to this email later on. I hope this is what you're looking for; if not, please let me know.

Thanks

James

On Tue, Jun 27, 2017 at 11:26 AM, Beth Salak <<u>BSalak@psc.state.fl.us</u>> wrote:

James,

Attached are thoughts that the auditors have to determine an estimate the active number of clients with equipment that FTRI has. I don't think there is one right way to calculate the number without contact with

your clientele if the information is not in your database. However, the auditors make some valid points in the attached write up. I wanted to get your opinion on what they have written.

Respectfully,

Beth Salak

Director, Office of Telecommunications

Florida Public Service Commission

--Thanks

James

James Forstall, Executive Director Florida Telecommunications Relay Inc. (FTRI) 1820 E Park Avenue, Suite 101 Tallahassee, FL 32301 <u>jforstall@ftri.org</u> 850-270-2641 (VP)



Curtis Williams

From: Sent: To: Subject: Attachments: Beth Salak Monday, July 10, 2017 2:46 PM Curtis Williams FW: FW: FTRI audit recommendation Sample of CC for FPSC 7.6.17.pdf

From: James Forstall [mailto:jforstall@ftri.org] Sent: Thursday, July 06, 2017 7:41 AM To: Beth Salak Cc: James Forstall Subject: Re: FW: FTRI audit recommendation

Good Morning Beth,

Attached please find a sample of what a Customer Care ticket looks like. Hope this provides some clarity regarding FTRI's Customer Care process in AIMS.

James

On Thu, Jun 29, 2017 at 9:41 AM, James Forstall <<u>jforstall@ftri.org</u>> wrote: Good Morning Beth,

I've read the suggestions presented under 1. a) and b) and here's my thoughts on those.

1. a) - We're in the process of revising our current application and are adding a space for alternate contact email addresses (secondary).

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I've forwarded your email to others for additional feedback and may have information to add to this email later on. I hope this is what you're looking for; if not, please let me know.

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Respectfully,

Beth Salak

Director, Office of Telecommunications

Florida Public Service Commission

--Thanks

James

James Forstall, Executive Director Florida Telecommunications Relay Inc. (FTRI) 1820 E Park Avenue, Suite 101 Tallahassee, FL 32301 <u>jforstall@ftri.org</u> 850-270-2641 (VP)



Thanks

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James

James Forstall, Executive Director Florida Telecommunications Relay Inc. (FTRI) 1820 E Park Avenue, Suite 101 Tallahassee, FL 32301 <u>iforstall@ftri.org</u> 850-270-2641 (VP)

3

nt Information 593 Client Info 🖌 Edit Client 🏦 Delete Client		Impairment: Birthdate: Certifier: Added by: Home Ph:	Hard of Hearing 9/21/1928 (Age 88) Audiologist Amelia Mauldin (954) 472-0725	This icon will remain on this tab until the client is actually served.
nt Status Equipment Service Hist	Kory Warnings Attachments	Emails	Customer Care	
act	Comments		G	Add Comment
English			**	in the state of the second stat
72-0725 - Home	Customer Care: The client's CSC-40 is not amplif Referred the client to RDC 7 to h	·	그는 그는 것 같아. 눈옷 관심을 감각했어?	has some static.
angerine Place				
0	6/7/2017 by Danielle Galloway	/ 💼 Delete		
Florida 33324			2.4	73.CORDECS
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#467593 (?) Print Carlot and	Berthalden 6/27/928 (Apr 83) Cardina Audiologist Addiel byr Annis Maudion Hame Pin (051) (72-0728
lssue #16246	
Cilient Address 9400 Tangerine Paca Ant 210 Devis Florida 3324 Broward County Homy	This is what the Customer Care tab looks like for this specific client's issue. As many "tickets" as needed can
	be added to each client file.
ksue	
Nature # 16246	
Referral Source Current Client / Self-refe	her red
Symptom Amplification	
Equipment CSC-40 (930006-02 - Inte	nued 11/8/2011)
Phone Service AT&T (Selsouth)	
Attempted Solutions	
1. Replaced equipment - 6/7/2017 922 are	
Status	
Next Step Refer to RDC	
Follow-up Date	
Bast Time To Call	
Assigned To Danielle Gallokay	
Service Tra #	
	nandalanna ann an an ann ann an ann an ann an
Now issue Client called FTRI & Esit	d to. She also mentioned is has come cusic. Referred the dilent to RDC 7 K: have the unit tested.

Curtis Williams

From: Sent: To: Subject: Beth Salak Monday, July 10, 2017 2:46 PM Curtis Williams FW: FW: FTRI audit recommendation

From: James Forstall [mailto:jforstall@ftri.org] Sent: Friday, July 07, 2017 11:48 AM To: Beth Salak Cc: James Forstall Subject: Re: FW: FTRI audit recommendation

Hi Beth,

That's a good question. I shared the attachment so you could see how we capture such information in Customer Care.

However, just this past Wednesday I analyzed services provided on that day and came across a scenario where a client in the Miami area received a phone after seeing saw one of FTRI's Spanish Insert Ad. It turned out that this client received a phone from us in 2003 and over time somehow misplaced the phone. He was shown as being Active in our database with equipment. Had a specific formula or method been used to make him Inactive (due to inactivity for an extended period of time) he would still have shown up in the Master Search as a client with an <u>Inactive</u> status and the RDC would have had to contact the FTRI office to reactivate him before providing service. Hope that made sense.

Again, that's a good question and as you mentioned, there's no one correct method. Nonetheless, I'll continue to ponder on this to see if we can come up with a reasonable solution/method.

Let me know if you have additional questions.

James

On Fri, Jul 7, 2017 at 11:16 AM, Beth Salak <<u>BSalak@psc.state.fl.us</u>> wrote:

James, I see your attachment. How do you propose using this tool to estimate number of clients that are active?

From: James Forstall [mailto:<u>jforstall@ftri.org</u>] Sent: Thursday, July 06, 2017 7:41 AM To: Beth Salak **Cc:** James Forstall **Subject:** Re: FW: FTRI audit recommendation

Good Morning Beth,

Attached please find a sample of what a Customer Care ticket looks like. Hope this provides some clarity regarding FTRI's Customer Care process in AIMS.

James

On Thu, Jun 29, 2017 at 9:41 AM, James Forstall

Good Morning Beth,

I've read the suggestions presented under 1. a) and b) and here's my thoughts on those.

1. a) - We're in the process of revising our current application and are adding a space for alternate contact email addresses (secondary).

1. b) - We currently capture all existing customer contacts using our Customer Care database which is part of AIMS. I believe this could have been explained in more details had we had more time during the visit. We also capture calls in our Call Log from individuals (non-customers) contacting our office for information and referral.

2. & 3. - We've discussed ideas with our IT person but haven't quite come up with a "best" method or formula at this time. We'll continue to explore this, though.

I've forwarded your email to others for additional feedback and may have information to add to this email later on. I hope this is what you're looking for; if not, please let me know.

Thanks

James

On Tue, Jun 27, 2017 at 11:26 AM, Beth Salak <<u>BSalak@psc.state.fl.us</u>> wrote:

James,

Attached are thoughts that the auditors have to determine an estimate the active number of clients with equipment that FTRI has. I don't think there is one right way to calculate the number without contact with your clientele if the information is not in your database. However, the auditors make some valid points in the attached write up. I wanted to get your opinion on what they have written.

Respectfully,

Beth Salak

Director, Office of Telecommunications

Florida Public Service Commission

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Thanks

James

James Forstall, Executive Director Florida Telecommunications Relay Inc. (FTRI) 1820 E Park Avenue, Suite 101 Tallahassee, FL 32301 <u>iforstall@ftri.org</u> <u>850-270-2641</u> (VP)

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Thanks

James

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--Thanks

James

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