



September 6, 2017  
Via Overnight Delivery

Ms. Ann Cole, Commission Clerk  
Division of the Commission Clerk and Administrative Services  
Florida Public Service Commission  
2540 Shumard Oak Boulevard  
Tallahassee, Florida 32399-0850

RE: **Amended Application of Triton Networks LLC for Authority to Provide Competitive Local Exchange Services within the State of Florida**  
**Docket No. 20170172-TX**

**REDACTED**

Dear Ms. Cole:

Enclosed please find one (1) copy of the amended Application of Triton Networks LLC for Authority to Provide Competitive Local Exchange Services within the State of Florida. Included with this Application is the redacted copy of the financial statements from the last three years per Commission request. The confidential version of the financial statements is being filed concurrently with and as a part of the above captioned proceeding.

*A check in the amount of \$500.00 representing the filing fee was included in the original filing.*

Please acknowledge receipt of this filing by returning, filed stamped, the extra copy of this letter in the self-addressed stamped envelope.

I may be reached at (407) 740-3031 or via email at [stomas@tminc.com](mailto:stomas@tminc.com) with any questions, comments or correspondence regarding this application. Thank you for your assistance.

Sincerely,

Sharon Thomas  
Consultant to Triton Networks LLC

tms: FL11701b

Enclosures  
ST/kf

RECEIVED-FPSC  
2017 SEP -7 AM 11:32  
COMMISSION  
CLERK

FLORIDA PUBLIC SERVICE COMMISSION  
OFFICE OF TELECOMMUNICATIONS

APPLICATION FORM  
FOR  
AUTHORITY TO PROVIDE TELECOMMUNICATIONS COMPANY SERVICE  
WITHIN THE STATE OF FLORIDA

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Instructions

- A. This form is used as an application for an original certificate and for approval of transfer of an existing certificate. In the case of a transfer, the information provided shall be for the transferee (See Page 8).
- B. Print or type all responses to each item requested in the application. If an item is not applicable, please explain.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. Once completed, submit the original and one copy of this form along with a non-refundable application fee of **\$500.00** to:

**Florida Public Service Commission  
Office of Commission Clerk  
2540 Shumard Oak Blvd.  
Tallahassee, Florida 32399-0850  
(850) 413-6770**

- E. A filing fee of **\$500.00** is required for the transfer of an existing certificate to another company.
- F. If you have questions about completing the form, contact:

**Florida Public Service Commission  
Office of Telecommunications  
2540 Shumard Oak Blvd.  
Tallahassee, Florida 32399-0850  
(850) 413-6600**

1. This is an application for (check one):

**Original certificate** (new company).

**Approval of transfer of existing certificate:** Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority rather than apply for a new certificate.

2. Name of company: **Triton Networks, LLC**

3. Name under which applicant will do business (fictitious name, etc.):

N/A

4. Official mailing address:

Street/Post Office Box: 12160 Abrams Road, Suite 200

City: Dallas

State: TX

Zip: 75243

5. Florida address:

Registered Agent: Corporation Service Company

Street/Post Office Box: 1201 Hays Street

City: Tallahassee

State: FL

Zip: 32301

6. Structure of organization:

Individual

Foreign Corporation

General Partnership

Other: Foreign Limited Liability Company

Corporation

Foreign Partnership

Limited Partnership

**If individual**, provide:

Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Street/Post Office Box: \_\_\_\_\_  
City: \_\_\_\_\_  
State: \_\_\_\_\_  
Zip: \_\_\_\_\_  
Telephone No.: \_\_\_\_\_  
Fax No.: \_\_\_\_\_  
E-Mail Address: \_\_\_\_\_  
Website Address: \_\_\_\_\_

7. **If incorporated in Florida**, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is:
8. **If foreign corporation**, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is:  
Triton Networks, LLC is a foreign limited liability company, with Florida registration number M17000004357. **See Exhibit A.**
9. **If using fictitious name (d/b/a)**, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida. The Florida Secretary of State fictitious name registration number is:
10. **If a limited liability partnership**, please proof of registration to operate in Florida. The Florida Secretary of State registration number is:
11. **If a partnership**, provide name, title and address of all partners and a copy of the partnership agreement.

Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Street/Post Office Box: \_\_\_\_\_  
City: \_\_\_\_\_  
State: \_\_\_\_\_  
Zip: \_\_\_\_\_  
Telephone No.: \_\_\_\_\_  
Fax No.: \_\_\_\_\_  
E-Mail Address: \_\_\_\_\_  
Website Address: \_\_\_\_\_

12. **If a foreign limited partnership**, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable. The Florida registration number is:



13. Provide **F.E.I. Number**: 20-4824653

14. Who will serve as liaison to the Commission in regard to the following?

(a) The application:

Name: Sharon Thomas, Technologies Management, Inc.  
Title: Consultant  
Street Name & Number: 151 Southhall Lane, Suite 450  
Post Office Box:  
City: Maitland  
State: FL  
Zip: 32751  
Telephone No.: 407-740-3031  
Fax No.: 407-740-0613  
E-Mail Address: sthomas@tminc.com  
Website Address: www.tminc.com

(b) Official point of contact for the ongoing operations of the company:

Name: David E. Hughes  
Title: Vice President  
Street Name & Number: 12160 Abrams Road, Suite 200  
Post Office Box:  
City: Dallas  
State: TX  
Zip: 75243  
Telephone No.: 214-570-0555. x 411  
Fax No.: 214-570-0310  
E-Mail Address: dhughes@tritonnet.com  
Website Address: www.tritonnet.com

(c) Where will you officially designate as your place of publicly publishing your schedule (a/k/a tariffs or price lists)?

Florida Public Service Commission

Website – Website address: www.tritonnet.com

Other – Please provide address:

15. List the states in which the applicant:

- (a) has operated as a telecommunications company.

Triton currently operates as a telecommunications carrier in Texas. The Applicant is in the process of filing Applications for similar authority as requested in this Application in California, Florida, New Jersey and New York. Triton also provides nomadic interconnected Voice over Internet Protocol services in several states.

- (b) has applications pending to be certificated as a telecommunications company.

See response to 15(a).

- (c) is certificated to operate as a telecommunications company.

Triton is certificated to operate as a facilities-based and resale competitive local exchange carrier in Texas.

- (d) has been denied authority to operate as a telecommunications company and the circumstances involved.

None.

- (e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

None.

- (f) has been involved in civil court proceedings with another telecommunications entity, and the circumstances involved.

None.

16. Have any of the officers, directors, or any of the ten largest stockholders previously been:

- (a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings.  Yes  No

If yes, provide explanation.

- (b) Granted or denied a certificate in the State of Florida (this includes active and canceled certificates).  Yes  No

If yes, provide explanation and list the certificate holder and certificate number.

- (c) an officer, director, partner or stockholder in any other Florida certificated or registered telephone company.  Yes  No

If yes, give name of company and relationship. If no longer associated with company, give reason why not.

17. Submit the following:

- (a) **Managerial capability:** resumes of employees/officers of the company that would indicate sufficient managerial experiences of each. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume. **See Exhibit B.**

**See Exhibit B.**

- (b) **Technical capability:** resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.

**See Exhibit C.**

- (c) **Financial Capability:** applicant's audited financial statements for the most recent three (3) years. If the applicant does not have audited financial statements, it shall so be stated. Unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:

1. the balance sheet,
2. income statement, and
3. statement of retained earnings.

**See Exhibit C.**

**Note:** *It is the applicant's burden to demonstrate that it possesses adequate managerial capability, technical capability, and financial capability. Additional supporting information can be supplied at the discretion of the applicant.*



THIS PAGE MUST BE COMPLETED AND SIGNED

**REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee. Regardless of the gross operating revenue of a company, a minimum annual assessment fee, as defined by the Commission, is required.

**RECEIPT AND UNDERSTANDING OF RULES:** I acknowledge receipt and understanding of the Florida Public Service Commission's rules and orders relating to the provisioning of telecommunications company service in Florida.

**APPLICANT ACKNOWLEDGEMENT:** By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, ***"Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."***

I understand that any false statements can result in being denied a certificate of authority in Florida.

COMPANY OWNER OR OFFICER

Print Name:	Robert House
Title	Chief Executive Officer
Telephone No.:	214-570-0555
E-Mail Address:	phouse@tritonnet.com

Signature:  Date: 7/25/2017



Exhibit A

Florida Secretary of State Certificate of Authority



Department of State

I certify from the records of this office that TRITON.NETWORKS LLC, is a Texas limited liability company authorized to transact business in the State of Florida, qualified on May 22, 2017.

The document number of this limited liability company is M17000004357.

I further certify that said limited liability company has paid all fees due this office through December 31, 2017, and its status is active.

I further certify that said limited liability company has not filed a Certificate of Withdrawal.

Given under my hand and the  
Great Seal of the State of Florida  
at Tallahassee, the Capital, this the  
Twenty-third day of May, 2017



CR2EO22 (1-11)

*Ken Detzner*

Ken Detzner  
Secretary of State

Exhibit B

Resumes





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## Triton Networks Senior Management

**Robert W. House, CEO:** Robert is the founder of Triton Networks and has been in the Telecom/High Tech Industry for over 25 years. Robert focuses on customer acquisition and well as day to day direction of the company.

**David E. Hughes, VP:** David has been with Triton since its inception and has been in the telecom industry for almost 25 years. David has been involved both on the operational and financial side of Triton's business in various capacities. David's primary focus has been in project management, sales support, vendor relations and billing support.

**Teresa House, Director of Billing:** Teresa has served in many roles of different Telecom companies and has been in the telecom industry for over 20 years. From the inception of Triton Networks Teresa has been directing customer billing along with Triton AP and AR.

**Nibia Rojas, Service Delivery Manager:** Nibia just celebrated her 10<sup>th</sup> year with Triton Networks and has been in the telecom industry for over 20 years. Nibia manages all aspects of provisioning, customer service delivery, along with customer care.

Exhibit C

Financials

Redacted-Public Version

Redacted - Public Version

Triton 2015 Comparitive Balance Sheet 5/26/16

	Dec 31, 15	Dec 31, 14	\$ Change	% Change
<b>ASSETS</b>				
<b>Current Assets</b>				
<b>Checking/Savings</b>				
1000 · North Dallas Bank & Trust -9525				
1002 · NDB Debit Card- 8451 (Business Debit Card)				
1006 · NDB Equity Investment Acct 9631 (Equity Investment Account Checking)				
1007 · Certificate of Deposit				
1008 · Certificate of Depos Contra (Used to offset CDs that are pledged against Irrevocable L				
1007 · Certificate of Deposit - Other				
Total 1007 · Certificate of Deposit				
Total Checking/Savings				
<b>Accounts Receivable</b>				
1200 · A/R - QuickBooks Billing (A/R - All invoices for Cabling jobs and Equipment Sales)				
1201 · A/R - Intelebill Billing (CAS Billing - Services)				
1204 · Progress Billing				
1205 · Reserve for Bad Debt				
Total Accounts Receivable				
<b>Other Current Assets</b>				
1100 · Undeposited Funds (Funds received, but not yet deposited to a bank account)				
1210 · Inventory Asset (Costs of inventory purchased for resale)				
1400 · Deposits to Vendors (Any pre advance payment to be deposited and eventually applied to a				
2120 · Payroll Asset (Payroll Asset)				
Total Other Current Assets				
Total Current Assets				
<b>Fixed Assets</b>				
1500 · Furniture, Fixtures, Equipment (Furniture and equipment with useful life exceeding one yearEQI				
1505 · Accumulated Depreciation- F&F				
1510 · Computer Equipment (Computers or Equipment for Computers)				
1515 · Accumulated Depreciation- Comp				
Total Fixed Assets				
<b>Other Assets</b>				
1600 · Software (Any software purchases over a year use otherwise expense it to computer expense fo				
1690 · Accumulated Amortization				
Total Other Assets				
<b>TOTAL ASSETS</b>				



Redacted - Public Version

Triton 2015 Comparative Balance Sheet 5/26/16

	Dec 31, 15	Dec 31, 14	\$ Change	% Change
<b>LIABILITIES &amp; EQUITY</b>				
<b>Liabilities</b>				
<b>Current Liabilities</b>				
<b>Accounts Payable</b>				
2000 · Account Payables	██████████	██████████	██████████	██████████
<b>Total Accounts Payable</b>	██████████	██████████	██████████	██████████
<b>Other Current Liabilities</b>				
2003 · Progress Collections	██████████	██████████	██████████	██████████
2025 · Suspense	██████████	██████████	██████████	██████████
2110 · Federal Taxes and Surcharges	██████████	██████████	██████████	██████████
2201 · Texas Sales Tax and Surcharges	██████████	██████████	██████████	██████████
2220 · Out of State Taxes & Surcharges (Sales Tax out of Texas)	██████████	██████████	██████████	██████████
2400 · Payroll Liabilities (Unpaid payroll liabilities. Amounts withheld or accrued, but not yet p	██████████	██████████	██████████	██████████
2500 · Estimated Costs Accrued	██████████	██████████	██████████	██████████
2700 · Short Term Liabilities-General	██████████	██████████	██████████	██████████
2705 · Investor Loans, ST (H,S)	██████████	██████████	██████████	██████████
2710 · Investor Loans ST (GS)	██████████	██████████	██████████	██████████
<b>Total Other Current Liabilities</b>	██████████	██████████	██████████	██████████
<b>Total Current Liabilities</b>	██████████	██████████	██████████	██████████
<b>Total Liabilities</b>	██████████	██████████	██████████	██████████
<b>Equity</b>				
3070 · Members Draw (Monies taken out of the business by the member)	██████████	██████████	██████████	██████████
3200 · Members Equity (Monies invested in the business by the member, and profits kept in company	██████████	██████████	██████████	██████████
<b>Net Income</b>	██████████	██████████	██████████	██████████
<b>Total Equity</b>	██████████	██████████	██████████	██████████
<b>TOTAL LIABILITIES &amp; EQUITY</b>	██████████	██████████	██████████	██████████

Redacted - Public Version  
Triton Networks  
Profit & Loss Prev Year Comparison  
January through December 2015

Triton 2015 Comparitive Income Statement 5/26/2016

	Jan - Dec 15	Jan - Dec 14	\$ Change	% Change
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
4100 · Local Service Billable (Billing on Local Services Monthly)				
4120 · Local Service billable (MRC) (Monthly Reaccuring charges for customers)				
4150 · Local Service Billing- NRC (Prorates or other NRC misc charges)				
Total 4100 · Local Service Billable (Billing on Local Services Monthly)				
4200 · Long Distance Billing (LD Charges)				
4300 · Internet/Data billable (Internet or Data charges billed to customer)				
4500 · Equip, Svc, IT Support Billable (Equipment charges, service charges, or IT Support billed to customer)				
4600 · Other Billed Services (Services billed not otherwise specified on ledger)				
4800 · Credit/Discount to customer (Credits on customer billing)				
4900 · Other Income				
<b>Total Income</b>				
<b>Cost of Goods Sold</b>				
50000 · Cost of Goods Sold (Costs of items purchased and then sold to customers)				
5100 · Direct Cost of Local Svc (Direct cost to provide services for customers - MRC)				
5120 · Direct Cost Service - MRC				
5150 · Other Non Recuring Charges (Activation Fees, Etc)				
5100 · Direct Cost of Local Svc (Direct cost to provide services for customers - MRC) - Other				
Total 5100 · Direct Cost of Local Svc (Direct cost to provide services for customers - MRC)				
5200 · Direct Cost Long Distance (Long Distance billed per vendor)				
5220 · Long Distance Charged (LD Monthly per vendor)				
5250 · Long Distance Other Costs (Interexchange Carrier Fee is and example of surcharges on LD)				
5200 · Direct Cost Long Distance (Long Distance billed per vendor) - Other				
Total 5200 · Direct Cost Long Distance (Long Distance billed per vendor)				
5300 · Direct Cost Internet/Data (Direct costs for Internet/Data per vendor)				
5400 · Direct cost SIP/VOIP (Costs on SIP/VOIP services per vendor)				
5410 · SIP/VOIP Charges (MRC/Prorates charged per vendor)				
5430 · SIP Equipment Cost				
5400 · Direct cost SIP/VOIP (Costs on SIP/VOIP services per vendor) - Other				
Total 5400 · Direct cost SIP/VOIP (Costs on SIP/VOIP services per vendor)				
5420 · Network Service Cost/Surcharges				
5500 · Direct Costs Equip, Svc, IT				
5600 · Direct Cost Other Billed Svc				
5610 · Federal USF (Federal USF)				
5620 · State USF (State USF Reimbursement)				
Total 5600 · Direct Cost Other Billed Svc				
5700 · Direct Cost Billing				
5800 · Direct Costs- Sales Commissions				
<b>Total COGS</b>				
<b>Gross Profit</b>				

## Triton Networks Profit & Loss Prev Year Comparison January through December 2015

Triton 2015 Comparative Income Statement 5/26/2016

	Jan - Dec 15	Jan - Dec 14	\$ Change	% Change
<b>Expense</b>				
6000 · Advertising and Promotion (Advertising, marketing, graphic design, and other promotional expenses)				
6010 · Collection Services (expenses to collect for services prior customers have not paid)				
6020 · Automobile Expense (Fuel, oil, repairs, and other automobile maintenance for business autos)				
6030 · Credit Card Fees				
6040 · Bank Service Charges (Bank account service fees, bad check charges and other bank fees)				
6100 · Business Licenses and Permits (Business licenses, permits, and other business-related fees)				
6140 · Charitable Contributions (Contributions to qualifying charitable organizations)				
6170 · Computer and Internet Expenses (Computer supplies, off-the-shelf software, online fees, and other computer				
6240 · Depreciation Expense (Depreciation on equipment, buildings and improvements)				
6250 · Dues and Subscriptions (Subscriptions and membership dues for civic, service, professional, trade organiza				
6260 · Equipment Rental (Rent paid for rented equipment used for business)				
6330 · Insurance Expense (Insurance expenses)				
6350 · Software/Hardware				
6430 · Meals and Entertainment (Business meals and entertainment expenses, including travel-related meals (may t				
6450 · Bad Debt				
6490 · Office Supplies (Office supplies expense)				
6600 · Payroll Expenses (Payroll expenses)				
6601 · Employment Related Expense				
6610 · Contract Labor				
6650 · Postage and Delivery (Postage, courier, and pickup and delivery services)				
6660 · Printing and Reproduction (Printing, copies, and other reproduction expenses)				
6670 · Professional Fees (Payments to professionals and attorneys for legal services)				
6671 · Admin Fees				
6675 · Professional Fees - CPA (Payments made for Professional Services)				
6676 · Purchased Services (Services other than Legal and CPA)				
6690 · Reconciliation Discrepancies (Discrepancies between bank statements and company records)				
6710 · Rent Expense (Rent paid for company offices or other structures used in the business)				
6720 · Repairs and Maintenance (Incidental repairs and maintenance of business assets that do not add to the valu				
6780 · Small Tools and Equipment (Purchases of small tools or equipment not classified as fixed assets)				
6800 · Taxes - Property (Taxes paid on property owned by the business, franchise taxes, excise taxes, etc.)				
6810 · Telephone Expense (Telephone and long distance charges, faxing, and other fees Not equipment purchases)				
6840 · Travel Expense (Business-related travel expenses including airline tickets, taxi fares, hotel and other travel e				
6860 · Internet (Water, electricity, garbage, and other basic utilities expenses)				
6890 · Miscellaneous Expense (Miscellaneous expenses not categorized elsewhere. Use memo field to describe bus				
<b>Total Expense</b>				
<b>Net Ordinary Income</b>				



**Triton Networks**  
**Profit & Loss Prev Year Comparison**  
 January through December 2015

Triton 2015 Comparative Income Statement 5/26/2016

	Jan - Dec 15	Jan - Dec 14	\$ Change	% Change
<b>Other Income/Expense</b>				
<b>Other Income</b>				
7020 - Interest Income (Interest earned on bank accounts and loans)	██████████	██████████	██████████	██████████
<b>Total Other Income</b>	██████████	██████████	██████████	██████████
<b>Other Expense</b>				
8001 - Late Payment Penalties - tax de (Vendor Late Payment or interest charges that are tax deductible for federal tax re	██████████	██████████	██████████	██████████
8002 - Interest Expense (Interest payments on business loans, credit card balances, or other business debt)	██████████	██████████	██████████	██████████
8006 - Interest/Penalties-Non Tax Ded (Interest and Penalties that are not tax deductible for federal taxes)	██████████	██████████	██████████	██████████
8075 - Franchise Tax	██████████	██████████	██████████	██████████
<b>Total Other Expense</b>	██████████	██████████	██████████	██████████
<b>Net Other Income</b>	██████████	██████████	██████████	██████████
<b>Net Income</b>	██████████	██████████	██████████	██████████

Triton 2015 Final Cash Flow Statement 5/26/2016

	<u>Jan - Dec 15</u>
<b>OPERATING ACTIVITIES</b>	
Net Income	██████████
Adjustments to reconcile Net Income	
to net cash provided by operations:	
1200 · A/R - QuickBooks Billing	██████████
1201 · A/R - Intelebill Billing	██████████
1204 · Progress Billing	██████████
1205 · Reserve for Bad Debt	██████████
1210 · Inventory Asset	██████████
1400 · Deposits to Vendors	██████████
2120 · Payroll Asset	██████████
2000 · Account Payables	██████████
2003 · Progress Collections	██████████
2025 · Suspense:2026 · Unbilled Samsung Pass Thru	██████████
2110 · Federal Taxes and Surcharges	██████████
2201 · Texas Sales Tax and Surcharges	██████████
2220 · Out of State Taxes & Surcharges	██████████
2400 · Payroll Liabilities	██████████
2500 · Estimated Costs Accrued	██████████
2700 · Short Term Liabilities-General	██████████
Net cash provided by Operating Activities	██████████
<b>INVESTING ACTIVITIES</b>	
1500 · Furniture, Fixtures, Equipment	██████████
1505 · Accumulated Depreciation- F&F	██████████
1510 · Computer Equipment	██████████
1515 · Accumulated Depreciation- Comp	██████████
Net cash provided by Investing Activities	██████████
<b>FINANCING ACTIVITIES</b>	
3070 · Members Draw	██████████
3200 · Members Equity	██████████
Net cash provided by Financing Activities	██████████
Net cash increase for period	██████████
Cash at beginning of period	██████████
Cash at end of period	██████████

1:43 PM  
07/14/17  
Accrual Basis

**Triton Networks**  
**Profit & Loss**  
January through December 2016

Jan - Dec 16

Ordinary Income/Expense

Income

- 4100 · Local Service Billable (Billing on Local Services Monthly)
- 4120 · Local Service billable (MRC) (Monthly Reaccuring charges for customers)
- 4150 · Local Service Billing- NRC (Prorates or other NRC misc charges)
- Total 4100 · Local Service Billable (Billing on Local Services Monthly)
- 4200 · Long Distance Billing (LD Charges)
- 4300 · Internet/Data billable (Internet or Data charges billed to customer)
- 4500 · Equip, Svc, IT Support Billable (Equipment charges, service charges, or IT Support...)
- 4600 · Other Billed Services (Services billed not otherwise specified on ledger)
- 4800 · Credit/Discount to customer (Credits on customer billing)
- 4900 · Other Income
  - 4700 · Finance Charge Billable
  - 4905 · Sales Commision Income (Sales commisions paid to Triton by others)
  - 4990 · Uncategorized Income (Income not categorized elsewhere)
  - 4900 · Other Income - Other
- Total 4900 · Other Income

Total Income

Cost of Goods Sold

- 5000 · Cost of Sales (Costs for services/goods sold)
- 50000 · Cost of Goods Sold (Costs of items purchased and then sold to customers)
- 5100 · Direct Cost of Local Svc (Direct cost to provide services for customers - MRC)
- 5200 · Direct Cost Long Distance (Long Distance billed per vendor)
- 5300 · Direct Cost Internet/Data (Direct costs for Internet/Data per vendor)
- 5400 · Direct cost SIP/VOIP (Costs on SIP/VOIP services per vendor)
- 5420 · Network Service Cost/Surcharges
- 5500 · Direct Costs Equip, Svc, IT
- 5600 · Direct Cost Other Billed Svc
- 5700 · Direct Cost Billing
- 5800 · Direct Costs- Sales Commissions

Total COGS

Gross Profit

Expense

- 6000 · Advertising and Promotion (Advertising, marketing, graphic design, and other pro...
- 6020 · Automobile Expense (Fuel, oil, repairs, and other automobile maintenance for busi...
- 6030 · Credit Card Fees
- 6040 · Bank Service Charges (Bank account service fees, bad check charges and other ba...
- 6140 · Charitable Contributions (Contributions to qualifying charitable organizations)
- 6170 · Computer and Internet Expenses (Computer supplies, off-the-shelf software, online...
- 6200 · Continuing Education (Seminars, educational expenses and employee developmen...
- 6240 · Depreciation Expense (Depreciation on equipment, buildings and improvements)
- 6250 · Dues and Subscriptions (Subscriptions and membership dues for civic, service, pr...
- 6330 · Insurance Expense (Insurance expenses)
- 6350 · Software/Hardware
- 6430 · Meals and Entertainment (Business meals and entertainment expenses, including t...
- 6450 · Bad Debt
- 6490 · Office Supplies (Office supplies expense)
- 6600 · Payroll Expenses (Payroll expenses)





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Accrual Basis

**Triton Networks**  
**Profit & Loss**  
January through December 2016

Jan - Dec 16

6610 · Contract Labor	
6650 · Postage and Delivery (Postage, courier, and pickup and delivery services)	
6660 · Printing and Reproduction (Printing, copies, and other reproduction expenses)	
6670 · Professional Fees (Payments to professionals and attorneys for legal services)	
6671 · Admin Fees	
6675 · Professional Fees - CPA (Payments made for Professional Services)	
6676 · Purchased Services (Services other than Legal and CPA)	
6690 · Reconciliation Discrepancies (Discrepancies between bank statements and compa...)	
6710 · Rent Expense (Rent paid for company offices or other structures used in the busin...)	
6720 · Repairs and Maintenance (Incidental repairs and maintenance of business assets t...)	
6780 · Small Tools and Equipment (Purchases of small tools or equipment not classified ...)	
6800 · Taxes - Property (Taxes paid on property owned by the business, franchise taxes, e...)	
6810 · Telephone Expense (Telephone and long distance charges, faxing, and other fees ...)	
6840 · Travel Expense (Business-related travel expenses including airline tickets, taxi fare...)	
6860 · Internet (Water, electricity, garbage, and other basic utilities expenses)	
Total Expense	
Net Ordinary Income	
Other Income/Expense	
Other Income	
7020 · Interest Income (Interest earned on bank accounts and loans)	
Total Other Income	
Other Expense	
Net Other Income	
Net Income	

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Accrual Basis

**Triton Networks**  
**Balance Sheet**  
As of December 31, 2016

Dec 31, 16

**ASSETS**

Current Assets

Checking/Savings

Accounts Receivable

Other Current Assets

Total Current Assets

Fixed Assets

Other Assets

**TOTAL ASSETS**

**LIABILITIES & EQUITY**

Liabilities

Current Liabilities

Accounts Payable

Other Current Liabilities

Total Current Liabilities

Total Liabilities

Equity

**TOTAL LIABILITIES & EQUITY**

Checking/Savings	[REDACTED]
Accounts Receivable	[REDACTED]
Other Current Assets	[REDACTED]
Total Current Assets	[REDACTED]
Fixed Assets	[REDACTED]
Other Assets	[REDACTED]
<b>TOTAL ASSETS</b>	[REDACTED]
<hr/>	
Accounts Payable	[REDACTED]
Other Current Liabilities	[REDACTED]
Total Current Liabilities	[REDACTED]
Total Liabilities	[REDACTED]
Equity	[REDACTED]
<b>TOTAL LIABILITIES &amp; EQUITY</b>	[REDACTED]