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RICHARD CORCORAN Speaker of the House of Representatives

June 29, 2018

Ms. Carlotta Stauffer, Commission Clerk Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0850

Re: Docket No. 20180044-EI

Dear Ms. Stauffer:

Please find enclosed for electronic filing in the above referenced docket the Direct Testimony and Exhibit of Ralph Smith, CPA.

If you have any questions or concerns; please do not hesitate to contact me. Thank you for your assistance in this matter.

Respectfully Submitted,

<u>s/Virginia Ponder</u> Virginia Ponder Associate Public Counsel

Office of Public Counsel c/o The Florida Legislature 111 West Madison Street, Room 812 Tallahassee, FL 32399 (850) 488-9330 Attorneys for the Citizens of the State of Florida

#### **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

In re: Consideration of the tax impacts associated with Tax Cuts and Jobs Act of 2017 for Peoples Gas System.

DOCKET NO. 20180044-GU

FILED: June 29, 2018

### DIRECT TESTIMONY AND EXHIBIT

#### OF

#### **RALPH SMITH, CPA**

#### ON BEHALF OF THE CITIZENS OF THE STATE OF FLORIDA

J. R. Kelly Public Counsel

Virginia Ponder Associate Public Counsel Office of Public Counsel c/o The Florida Legislature 111 West Madison Street, Room 812 Tallahassee, FL 32399-1400 (850) 488-933

Attorneys for the Citizens of the State of Florida

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## <u>EXHIBIT</u>

EXHIBIT- RCS-1 ....... SUMMARY OF QUALIFICATIONS AND EXPERIENCE

1		DIRECT TESTIMONY
2		OF
3		RALPH SMITH
4		On Behalf of the Office of Public Counsel
5		Before the
6		Florida Public Service Commission
7		Docket No. 20180044-GU
8		
9		I. <u>INTRODUCTION</u>
10	Q.	WHAT ARE YOUR NAME, OCCUPATION, AND BUSINESS ADDRESS?
11	А.	My name is Ralph Smith. I am a Certified Public Accountant licensed in the State of
12		Michigan and a senior regulatory consultant at the firm Larkin & Associates, PLLC,
13		Certified Public Accountants, with offices at 15728 Farmington Road, Livonia, Michigan,
14		48154.
15		
16	Q.	PLEASE DESCRIBE THE FIRM LARKIN & ASSOCIATES, PLLC.
17	A.	Larkin & Associates, PLLC, ("Larkin") is a Certified Public Accounting and Regulatory
18		Consulting Firm. The firm performs independent regulatory consulting primarily for
19		public service/utility commission staffs and consumer interest groups (public counsels,
20		public advocates, consumer counsels, attorneys general, etc.). Larkin has extensive
21		experience in the utility regulatory field as expert witnesses in over 600 regulatory
22		proceedings, including numerous electric, water and wastewater, gas and telephone utility
23		cases.

1	Q.	HAVE YOU PREVIOUSLY TESTIFIED BEFORE THE FLORIDA PUBLIC
2		SERVICE COMMISSION?
3	А.	Yes, I have testified before the Florida Public Service Commission ("FPSC" or
4		"Commission") previously. I have also testified before several other state regulatory
5		commissions.
6		
7	Q.	HAVE YOU PREPARED AN EXHIBIT DESCRIBING YOUR QUALIFICATIONS
8		AND EXPERIENCE?
9	А.	Yes. I have attached Exhibit RCS-1, which is a summary of my regulatory experience and
10		qualifications.
11		
12	Q.	ON WHOSE BEHALF ARE YOU APPEARING?
13	А.	Larkin & Associates, PLLC, was retained by the Florida Office of Public Counsel ("OPC")
14		to review the impacts on public utility revenue requirements associated with the Tax Cuts
15		and Jobs Act of 2017 ("TCJA" or "2017 Tax Act"). My testimony addresses the impacts
16		of the TCJA on Peoples Gas System ("PGS" or "Company") on behalf of the OPC.
17		Accordingly, I am appearing on behalf of the Citizens of the State of Florida.
18		
19	Q.	WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS PROCEEDING?
20	А.	I am presenting OPC's recommendations regarding certain aspects of the TCJA impacts on
21		the Company.

# 1Q.WHAT INFORMATION DID YOU REVIEW IN PREPARATION OF YOUR2TESTIMONY?

3	A.	I reviewed the Company's May 31, 2018 filing, including the Company's direct testimony
4		and exhibits. I reviewed the Company's responses to OPC's formal and informal discovery
5		and other materials pertaining to the TCJA and its impacts on regulated public utilities such
6		as PGS. I also reviewed Rule 25-14.011, Florida Administrative Code ("F.A.C."),
7		concerning procedures for processing requests for rulings to be filed with the Internal
8		Revenue Service ("IRS").
9		
10	Q.	HOW IS THE REMAINDER OF YOUR TESTIMONY ORGANIZED?
11	А.	I first summarize the Company's quantifications and proposals related to the TCJA impacts.
12		I then present the OPC's recommendations.
13		
14		II. <u>PEOPLES GAS MAY 31 FILING CONCERNING TCJA IMPACTS</u>
15	Q.	WHAT ARE THE PRIMARY IMPACTS OF THE TCJA THAT THE COMPANY
16		HAS QUANTIFIED IN ITS MAY 31, 2018 FILING?
17	А.	The Company has identified two major impacts from the TCJA: (1) a net regulatory
18		liability for excess accumulated deferred income taxes of approximately \$69.082 million
19		and (2) an annual revenue requirement reduction of approximately \$11.6 million for 2018.
20		
21		Specifically, on Exhibit(JSC-1), Document No. 6, attached to the direct testimony of
22		Jeffrey Chronister, the Company identifies an annual revenue requirement reduction of
23		approximately \$11.6 million for 2018, of which it indicates approximately \$9.92 million

1		relates to the period February 6 through December 31, 2018. On Exhibit(JSC-1),
2		Document No. 3, the Company identifies an (increased) revenue requirement impact of
3		approximately \$326,000 for the rate base and (lower) overall rate of return impact of the
4		\$11.6 million TCJA annual 2018 revenue requirement that was identified by the Company
5		on Exhibit(JSC-1), Document No. 6.
6		
7		Concerning the net regulatory liability for excess accumulated deferred income taxes, the
8		Company has identified the amount of \$69.082 million on Exhibit(VS-1), Document
9		No. 3, attached to the direct testimony of Valerie Strickland. That document also shows
10		the Company's classification of each of the identified balances between "protected" and
11		"unprotected".
12		
13	Q.	WHAT ARE ACCUMULATED DEFERRED INCOME TAXES?
14	A.	Accumulated Deferred Income Taxes ("ADIT") represent a source of non-investor
15		supplied cost-free capital to rate regulated utilities. Under the Uniform System of Accounts
16		("USOA"), utilities in the electric and gas utility industry record ADIT in specified
17		accounts, such as accounts 190, 281, 282 and 283. The amounts recorded in account 190
18		typically represent an asset, and the amounts recorded in accounts 281, 282 and 283
19		represent liabilities.
20		
20 21	Q.	HOW IS THE UTILITY'S ADIT IMPACTED BY THE TCJA?
	<b>Q.</b> A.	HOW IS THE UTILITY'S ADIT IMPACTED BY THE TCJA? The utility's ADIT must be revalued at the new 21 percent corporate federal income tax

1		All non-property related ADIT (FERC account 190 and 283 for electric utilities and gas
2		distribution utilities) that had previously been recorded at a higher federal income tax rate,
3		such as the 35 percent rate in effect prior to January 1, 2018, will be reduced.
4		
5		Additionally, property related ADIT (FERC account 282) will also need to be revalued at
6		the new corporate tax rates.
7		
8	Q.	WHAT IS "EXCESS" ACCUMULATED DEFERRED INCOME TAXES
9		("EXCESS ADIT" OR "EADIT")?
10	A.	Regulated public utilities will be required to identify the portions of their ADIT balances
11		that represent "excess" ADIT based on recalculations using the difference between the old
12		federal income tax ("FIT") rate (typically 35%) under which the ADIT was originally
13		accumulated and the new federal corporate income tax rate of 21% provided for in the
14		TCJA. Basically, utility ADIT must be revalued at the new FIT rate and the amounts that
15		have been accumulated using federal income tax rates higher than the current 21% flat rate
16		will represent "excess" ADIT.
17		
18	Q.	HOW DO IRS NORMALIZATION REQUIREMENTS AFFECT THE
19		CATEGORIZATION OF ADIT AND EXCESS ADIT?
20	A.	IRS normalization requirements will apply to the portion of the property-related ADIT that
21		relates to the use of accelerated tax depreciation (including bonus tax depreciation). This
22		will result in two general categories of excess ADIT: (1) "protected" (i.e., subject to the

normalization requirements) and (2) "unprotected" property and non-property related
 excess ADIT.

3

## 4 Q. HOW DOES THE CATEGORIZATION OF "PROTECTED" OR 5 "UNPROTECTED" AFFECT THE AMORTIZATION OF THE EXCESS ADIT?

- A. The 2017 Tax Act provides that the Average Rate Assumption Method ("ARAM") must
  be used for the protected portion. The flow back of the "protected" excess ADIT, therefore,
  must follow the prescribed method to comply with normalization requirements.
- 9 In contrast, the flow back of the unprotected portion of the excess ADIT will be up to the 10 discretion of the Commission. Unprotected ADIT is not subject to normalization 11 requirements and will be revalued at the lower 21% tax rate, creating balances of excess 12 unprotected ADIT that can be flowed back to customers over amortization periods to be 13 determined by the Commission or applied in some other manner (e.g., such as for the 14 recovery of regulatory assets) to be determined by the Commission.
- 15

# 16 Q. HOW DID THE COMPANY CLASSIFY ITS EXCESS ADIT BETWEEN THE 17 "PROTECTED" AND "UNPROTECTED" CATEGORIES?

- A. As shown on Exhibit No. (VS-1), Document No. 3, attached to the direct testimony of
   Company witness Valerie Strickland, PGS classified the excess ADIT relating to the
   following book-tax differences as "protected":

Schedule M Item	Excess ADIT
Depreciation - Book	\$ 124,326,756
Depreciation - Book Tax Diff Federal	(40,598,404)
Depreciation - Book Tax Diff State	3,239,980
Total Protected Excess ADIT Liability	86,968,332

1		The "protected" items for PGS are comprised of differences between tax and book
2		depreciation that relate to the depreciation method and life.
3		
4		The Company classified all of the other EADIT, including book-tax differences related to
5		repairs deductions, cost of removal/negative net salvage, and contributions in aid of
6		construction ("CIAC"), as well as other book-tax differences, as "unprotected".
7		
8		The Company's adjusted results shown on Exhibit No. (VS-1), Document No. 3, show
9		a "protected" net EADIT liability of \$86.968 million, and an "unprotected" EADIT asset
10		of \$17.886 million, for a net EADIT liability of \$69.082 million.
11		
12		The flowback of the "protected" EADIT is done according to the ARAM. The flowback
13		of the "unprotected" EADIT asset is done on a straight-line basis over 10 years. The
14		impacts of the EADIT amortization are included in the derivation of the (lower) revenue
15		requirement amount of \$11.6 million.
16		
17	Q.	DO YOU DISAGREE WITH THE COMPANY'S CLASSIFICATION OF THE
18		EADIT BETWEEN THE "PROTECTED" AND "NON-PROTECTED"
19		CATEGORIES?
20	A.	I have no disagreement with the Company's classification of EADIT. However, it should
21		be noted that there is some degree of uncertainty as to the classification of the EADIT
22		related to at least one of the large book-tax differences, specifically to the EADIT relating
23		to cost of removal/negative net salvage. At page 10 of her direct testimony, Ms. Strickland

1 2 identifies the asset (debit balance) related to the cost of removal EADIT for PGS to be \$23.2 million, which is also shown on Document No. 3 of her exhibit.

3

# 4 Q. WHAT ARE THE COMPANY'S REASONS FOR CLASSIFYING COST OF 5 REMOVAL AS "UNPROTECTED"?

- A. As explained in the direct testimony of Company witnesses Strickland at pages 10-11 and
  Alan Felsenthal at pages 40 through 41, the Company has identified the following reasons
  for classifying the EADIT related to cost of removal/negative net salvage as "unprotected":
- A timing difference is "protected" if there is tax depreciation or an asset that falls within
  Internal Revenue Code Section 168, and cost of removal generates no tax depreciation;
- cost of removal/negative net salvage is not a depreciation method or life difference;
- the Edison Electric Institute supports the "unprotected" classification for cost of
   removal/negative net salvage;
- PricewaterhouseCoopers ("PwC") as a firm supports the "unprotected" classification
   for cost of removal/negative net salvage; and
  - Existing private letter rulings in this area "are confusing or not on point."
- 17

16

# 18 Q. DO YOU HAVE AN OPINION AS TO WHETHER THE EADIT RELATED TO 19 COST OF REMOVAL/NEGATIVE NET SALVAGE IS "PROTECTED" OR 20 "UNPROTECTED"?

A. Yes, I do. Based on currently available guidance, it is also my opinion that the EADIT
related to cost of removal/negative net salvage is "unprotected." This is because the tax
deduction for cost of removal is not addressed under §167 or §168 of the Internal Revenue

Code ("IRC" or "Code"), which are the sections pertaining to the use of accelerated tax depreciation and the sections which contain the normalization requirements pertaining to the continued use of accelerated tax depreciation. Deductions that are provided for under other sections of the Code are not subject to the normalization requirements associated with the utility's ability to continue to use accelerated depreciation for federal income tax purposes.

- 7
- 8

#### Q. IS THERE SOME UNCERTAINTY IN THIS AREA?

9 A. Yes, there is. The comparison of utility book and tax depreciation for purposes of tracking 10 the method/life and other differences can be very complex. Utility book depreciation rates 11 typically include a component for negative net salvage (as well as for the recovery of 12 original cost over the estimated useful life of the assets). The normalization process 13 involves comparing book and tax depreciation; however, the calculations can be very 14 complex. Such calculations are typically done by larger utilities (such as PGS and its 15 affiliate, Tampa Electric Company ("TECO")), using specialized software, such as 16 PowerPlan and PowerTax, and the proper application can require significant additional 17 analytical work by the utility and the vendor. Because the comparison of book and tax 18 depreciation involves complex calculations and the fact that utility book depreciation 19 typically includes an element for negative net salvage, there have been concerns raised in 20 some jurisdictions (e.g., New York) and by some Florida utilities (e.g., Duke Energy 21 Florida) about the cost of removal/negative net salvage component of book depreciation 22 and the risks presented for potential normalization violations. Another large Florida 23 regulated utility, Duke Energy Florida, appears to be taking a different position than PGS

1		and TECO concerning the treatment of cost of removal/negative net salvage and has
2		proposed to treat that item as "protected," pending receipt of additional guidance.
3		
4	Q.	IS THERE A GOOD WAY TO OBTAIN SPECIFIC GUIDANCE CONCERNING
5		THE CLASSIFICATION BY PGS AND TECO OF THE EADIT RELATING TO
6		THE COST OF REMOVAL/NEGATIVE NET SALVAGE AS "UNPROTECTED"?
7	A.	Yes. One potential source of such additional guidance, which would apply directly to the
8		utility to whom it is issued, would be from the IRS in a private letter ruling. Seeking a
9		private letter ruling from the IRS which addresses that utility's specific fact situation and
10		interpretation is one of the best ways of obtaining guidance and providing clarity.
11		
12		III. <u>FINDINGS AND RECOMMENDATIONS</u>
13	Q.	ARE YOU RECOMMENDING ANY ADJUSTMENTS TO THE COMPANY'S
14		QUANTIFICATIONS OF THE TCJA IMPACTS AT THIS TIME?
15	A.	No, I am not. The Company's quantifications do not appear to be unreasonable for the
16		purposes of estimating the 2018 revenue requirement impact and EADIT related to the
17		TCJA.
18		
19	Q.	WHAT AMOUNT SHOULD BE USED FOR COMPUTING THE ANNUAL
20		<b>REVENUE REQUIREMENT REDUCTION?</b>
21	A.	The \$11.6 million annual 2018 revenue requirement reduction, net of the \$326,000 rate
22		base/overall rate of return impact, should be used as the annual revenue requirement
23		reduction. This represents the estimated net revenue requirement for calendar year 2018.

# Q. SHOULD THE COMPANY BE REQUIRED TO SEEK CLARITY REGARDING ITS CLASSIFICATION OF THE EADIT FOR COST OF REMOVAL/NEGATIVE NET SALVAGE AS "UNPROTECTED"?

4 A. Yes. A private letter ruling ("PLR") request should be submitted to the IRS by the 5 Company to obtain clarity. Since the factual situation is similar for PGS and for its affiliate, 6 TECO, concerning cost of removal/negative net salvage as it relates to EADIT, it may be 7 practical for both companies to submit the PLR request. The PLR request should be drafted 8 by the Companies but should be subject to review and input by the Commission, Staff, and 9 OPC prior to being submitted to the IRS, pursuant to the administrative procedure specified 10 in Rule 25-14.011, F.A.C. This pre-submission review is to ensure that it presents the 11 Company's fact situation and analysis accurately and in a neutral manner (i.e., is not an 12 "advocacy piece").

13

# Q. SHOULD AN UNDERSTANDING BE IN PLACE CONCERNING HOW AN AFFIRMATIVE OR NEGATIVE RESULT OF THE PLR APPLICATION WILL BE ADDRESSED?

A. Yes. There should be an understanding in place concerning the application of an
affirmative or negative result of the PLR, which I will address below.

19

#### 20 Q. WHAT IS YOUR RECOMMENDATION FOR APPLICATION OF A PLR?

A. Pursuant to the procedure described in Rule 25-14.011, F.A.C., the Company should report
 the results to the Commission, the OPC and intervenors. If the ruling is affirmative (i.e.,
 agrees with the Company's classification of the EADIT related to cost of removal/negative

1 net salvage as "unprotected"), no adjustment to the Company's EADIT amortization will 2 be necessary. On the other hand, if the PLR is negative (i.e., rules that the EADIT related 3 to cost of removal/negative net salvage should instead be treated as "protected"), along 4 with the notification, the Company should provide updated calculations of its 5 "unprotected" EADIT amortization, and for the "protected" portion of the EADIT, 6 recalculations of the ARAM results. The Company's notification should also identify the 7 related revenue requirement impacts of a reclassification of the EADIT related to cost of 8 removal/negative net salvage from "unprotected" to "protected" if the PLR indicates such 9 treatment is necessary.

10

## 11 Q. ARE THERE ANY OTHER IMPACTS AFFECTING 2018 THAT NEED TO BE 12 ADDDRESSED?

A. Yes. The \$11.6 million annual 2018 revenue requirement reduction, net of the \$326,000
rate base/overall rate of return impact, which combined represent the estimated net revenue
requirement for calendar year 2018, should be refunded to customers. That is, net 2018
revenues of approximately \$11.3 million should be refunded to customers.

17

#### 18 Q. DOES THIS COMPLETE YOUR PREFILED TESTIMONY?

19 A. Yes, it does.

#### **CERTIFICATE OF SERVICE**

**I HEREBY CERTIFY** that a true and correct copy of the foregoing Direct Testimony and Exhibit of Ralph Smith, CPA has been furnished by electronic mail on this 29<sup>th</sup> day of June 2018, to the following:

Andrew M. Brown, Esquire Ansley Watson, Jr., Esquire Macfarlane Ferguson & McMullen P. 0. Box 1531 Tampa, Florida 33601-1531 <u>ab@macfar.com</u> <u>aw@macfar.com</u> Suzanne Brownless Florida Public Service Commission 2540 Shumard Oak Blvd. Tallahassee, FL 32399-0850 <u>sbrownle@psc.state.fl.us</u>

Peoples Gas System Ms. Paula Brown Regulatory Affairs P. O. Box 111 Tampa FL 33601 regdept@tecoenergy.com

> <u>/s/Virgina Ponder</u> Virginia Ponder Associate Public Counsel

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#### QUALIFICATIONS OF RALPH C. SMITH

#### Accomplishments

Mr. Smith's professional credentials include being a Certified Financial Planner<sup>™</sup> professional, a Certified Rate of Return Analyst, a licensed Certified Public Accountant and attorney. He functions as project manager on consulting projects involving utility regulation, regulatory policy and ratemaking and utility management. His involvement in public utility regulation has included project management and in-depth analyses of numerous issues involving telephone, electric, gas, and water and sewer utilities.

Mr. Smith has performed work in the field of utility regulation on behalf of industry, public service commission staffs, state attorney generals, municipalities, and consumer groups concerning regulatory matters before regulatory agencies in Alabama, Alaska, Arizona, Arkansas, California, Connecticut, Delaware, Florida, Georgia, Hawaii, Illinois, Indiana, Kansas, Kentucky, Louisiana, Maine, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, New Jersey, New Mexico, New York, Nevada, North Carolina, North Dakota, Ohio, Oregon, Pennsylvania, South Carolina, South Dakota, Tennessee, Texas, Utah, Vermont, Virginia, Washington, Washington DC, West Virginia, Canada, Federal Energy Regulatory Commission and various state and federal courts of law. He has presented expert testimony in regulatory hearings on behalf of utility commission staffs and intervenors on several occasions.

Project manager in Larkin & Associates' review, on behalf of the Georgia Commission Staff, of the budget and planning activities of Georgia Power Company; supervised 13 professionals; coordinated over 200 interviews with Company budget center managers and executives; organized and edited voluminous audit report; presented testimony before the Commission. Functional areas covered included fossil plant O&M, headquarters and district operations, internal audit, legal, affiliated transactions, and responsibility reporting. All of our findings and recommendations were accepted by the Commission.

Key team member in the firm's management audit of the Anchorage Water and Wastewater Utility on behalf of the Alaska Commission Staff, which assessed the effectiveness of the Utility's operations in several areas; responsible for in-depth investigation and report writing in areas involving information systems, finance and accounting, affiliated relationships and transactions, and use of outside contractors. Testified before the Alaska Commission concerning certain areas of the audit report. AWWU concurred with each of Mr. Smith's 40 plus recommendations for improvement.

Co-consultant in the analysis of the issues surrounding gas transportation performed for the law firm of Cravath, Swaine & Moore in conjunction with the case of Reynolds Metals Co. vs. the Columbia Gas System, Inc.; drafted in-depth report concerning the regulatory treatment at both state and federal levels of issues such as flexible pricing and mandatory gas transportation.

Lead consultant and expert witness in the analysis of the rate increase request of the City of Austin - Electric Utility on behalf of the residential consumers. Among the numerous ratemaking issues addressed were the economies of the Utility's employment of outside services; provided both written and oral testimony outlining recommendations and their bases. Most of Mr. Smith's recommendations were adopted by the City Council and Utility in a settlement.

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Key team member performing an analysis of the rate stabilization plan submitted by the Southern Bell Telephone & Telegraph Company to the Florida PSC; performed comprehensive analysis of the Company's projections and budgets which were used as the basis for establishing rates.

Lead consultant in analyzing Southwestern Bell Telephone separations in Missouri; sponsored the complex technical analysis and calculations upon which the firm's testimony in that case was based. He has also assisted in analyzing changes in depreciation methodology for setting telephone rates.

Lead consultant in the review of gas cost recovery reconciliation applications of Michigan Gas Utilities Company, Michigan Consolidated Gas Company, and Consumers Power Company. Drafted recommendations regarding the appropriate rate of interest to be applied to any over or under collections and the proper procedures and allocation methodology to be used to distribute any refunds to customer classes.

Lead consultant in the review of Consumers Power Company's gas cost recovery refund plan. Addressed appropriate interest rate and compounding procedures and proper allocation methodology.

Project manager in the review of the request by Central Maine Power Company for an increase in rates. The major area addressed was the propriety of the Company's ratemaking attrition adjustment in relation to its corporate budgets and projections.

Project manager in an engagement designed to address the impacts of the Tax Reform Act of 1986 on gas distribution utility operations of the Northern States Power Company. Analyzed the reduction in the corporate tax rate, uncollectibles reserve, ACRS, unbilled revenues, customer advances, CIAC, and timing of TRA-related impacts associated with the Company's tax liability.

Project manager and expert witness in the determination of the impacts of the Tax Reform Act of 1986 on the operations of Connecticut Natural Gas Company on behalf of the Connecticut Department of Public Utility Control - Prosecutorial Division, Connecticut Attorney General, and Connecticut Department of Consumer Counsel.

Lead Consultant for The Minnesota Department of Public Service ("DPS") to review the Minnesota Incentive Plan ("Incentive Plan") proposal presented by Northwestern Bell Telephone Company ("NWB") doing business as U S West Communications ("USWC"). Objective was to express an opinion as to whether current rates addressed by the plan were appropriate from a Minnesota intrastate revenue requirements and accounting perspective, and to assist in developing recommended modifications to NWB's proposed Plan.

Performed a variety of analytical and review tasks related to our work effort on this project. Obtained and reviewed data and performed other procedures as necessary (1) to obtain an understanding of the Company's Incentive Plan filing package as it relates to rate base, operating income, revenue requirements, and plan operation, and (2) to formulate an opinion concerning the reasonableness of current rates and of amounts included within the Company's Incentive Plan filing. These procedures included requesting and reviewing extensive discovery, visiting the Company's offices to review data, issuing follow-up information requests in many instances, telephone and on-site discussions with Company representatives, and frequent discussions with counsel and DPS Staff assigned to the project.

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Lead Consultant in the regulatory analysis of Jersey Central Power & Light Company for the Department of the Public Advocate, Division of Rate Counsel. Tasks performed included on-site review and audit of Company, identification and analysis of specific issues, preparation of data requests, testimony, and cross examination questions. Testified in Hearings.

Assisted the NARUC Committee on Management Analysis with drafting the Consultant Standards for Management Audits.

Presented training seminars covering public utility accounting, tax reform, ratemaking, affiliated transaction auditing, rate case management, and regulatory policy in Maine, Georgia, Kentucky, and Pennsylvania. Seminars were presented to commission staffs and consumer interest groups.

#### Previous Positions

With Larkin, Chapski and Co., the predecessor firm to Larkin & Associates, was involved primarily in utility regulatory consulting, and also in tax planning and tax research for businesses and individuals, tax return preparation and review, and independent audit, review and preparation of financial statements.

Installed computerized accounting system for a realty management firm.

#### Education

Bachelor of Science in Administration in Accounting, with distinction, University of Michigan, Dearborn, 1979.

Master of Science in Taxation, Walsh College, Michigan, 1981. Master's thesis dealt with investment tax credit and property tax on various assets.

Juris Doctor, cum laude, Wayne State University Law School, Detroit, Michigan, 1986. Recipient of American Jurisprudence Award for academic excellence.

Continuing education required to maintain CPA license and CFP® certificate.

Passed all parts of CPA examination in first sitting, 1979. Received CPA certificate in 1981 and Certified Financial Planning certificate in 1983. Admitted to Michigan and Federal bars in 1986.

Michigan Bar Association.

American Bar Association, sections on public utility law and taxation.

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Partial list of utility cases participated in:

79-228-EL-FAC	Cincinnati Gas & Electric Company (Ohio PUC)
79-231-EL-FAC	Cleveland Electric Illuminating Company (Ohio PUC)
79-535-EL-AIR	East Ohio Gas Company (Ohio PUC)
80-235-EL-FAC	Ohio Edison Company (Ohio PUC)
80-240-EL-FAC	Cleveland Electric Illuminating Company (Ohio PUC)
U-1933	Tucson Electric Power Company (Arizona Corp. Commission)
U-6794	Michigan Consolidated Gas Co16 Refunds (Michigan PSC)
81-0035TP	Southern Bell Telephone Company (Florida PSC)
81-0095TP	General Telephone Company of Florida (Florida PSC)
81-308-EL-EFC	Dayton Power & Light Co Fuel Adjustment Clause (Ohio PUC)
810136-EU	Gulf Power Company (Florida PSC)
GR-81-342	Northern States Power Co E-002/Minnesota (Minnesota PUC)
Tr-81-208	Southwestern Bell Telephone Company (Missouri PSC))
U-6949	Detroit Edison Company (Michigan PSC)
8400	East Kentucky Power Cooperative, Inc. (Kentucky PSC)
18328	
	Alabama Gas Corporation (Alabama PSC)
18416 820100 FU	Alabama Power Company (Alabama PSC)
820100-EU	Florida Power Corporation (Florida PSC)
8624	Kentucky Utilities (Kentucky PSC)
8648	East Kentucky Power Cooperative, Inc. (Kentucky PSC)
U-7236	Detroit Edison - Burlington Northern Refund (Michigan PSC)
U6633-R	Detroit Edison - MRCS Program (Michigan PSC)
U-6797-R	Consumers Power Company -MRCS Program (Michigan PSC)
U-5510-R	Consumers Power Company - Energy conservation Finance
	Program (Michigan PSC)
82-240E	South Carolina Electric & Gas Company (South Carolina PSC)
7350	Generic Working Capital Hearing (Michigan PSC)
RH-1-83	Westcoast Transmission Co., (National Energy Board of Canada)
820294-TP	Southern Bell Telephone & Telegraph Co. (Florida PSC)
82-165-EL-EFC	
(Subfile A)	Toledo Edison Company(Ohio PUC)
82-168-EL-EFC	Cleveland Electric Illuminating Company (Ohio PUC)
830012-EU	Tampa Electric Company (Florida PSC)
U-7065	The Detroit Edison Company - Fermi II (Michigan PSC)
8738	Columbia Gas of Kentucky, Inc. (Kentucky PSC)
ER-83-206	Arkansas Power & Light Company (Missouri PSC)
U-4758	The Detroit Edison Company – Refunds (Michigan PSC)
8836	Kentucky American Water Company (Kentucky PSC)
8839	Western Kentucky Gas Company (Kentucky PSC)
83-07-15	Connecticut Light & Power Co. (Connecticut DPU)
81-0485-WS	Palm Coast Utility Corporation (Florida PSC)
U-7650	Consumers Power Co. (Michigan PSC)
83-662	Continental Telephone Company of California, (Nevada PSC)
U-6488-R	Detroit Edison Co., FAC & PIPAC Reconciliation (Michigan PSC)
U-15684	Louisiana Power & Light Company (Louisiana PSC)
7395 & U-7397	Campaign Ballot Proposals (Michigan PSC)
820013-WS	Seacoast Utilities (Florida PSC)
U-7660	Detroit Edison Company (Michigan PSC)
83-1039	CP National Corporation (Nevada PSC)
U-7802	Michigan Gas Utilities Company (Michigan PSC)
83-1226	Sierra Pacific Power Company (Nevada PSC)
830465-EI	Florida Power & Light Company (Florida PSC)
U-7777	Michigan Consolidated Gas Company (Michigan PSC)
U-7779	Consumers Power Company (Michigan PSC)

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U-7488-R	Consumers Power Company – Gas (Michigan PSC)
U-7484-R	Michigan Gas Utilities Company (Michigan PSC)
U-7550-R	Detroit Edison Company (Michigan PSC)
U-7477-R**	Indiana & Michigan Electric Company (Michigan PSC)
18978	Continental Telephone Co. of the South Alabama (Alabama PSC)
R-842583	Duquesne Light Company (Pennsylvania PUC)
R-842740	Pennsylvania Power Company (Pennsylvania PUC)
850050-EI	Tampa Electric Company (Florida PSC)
16091	Louisiana Power & Light Company (Louisiana PSC)
19297	Continental Telephone Co. of the South Alabama (Alabama PSC)
76-18788AA	1 /
&76-18793AA	Detroit Edison - Refund - Appeal of U-4807 (Ingham
	County, Michigan Circuit Court)
85-53476AA	
& 85-534785AA	Detroit Edison Refund - Appeal of U-4758
	(Ingham County, Michigan Circuit Court)
U-8091/U-8239	Consumers Power Company - Gas Refunds (Michigan PSC)
TR-85-179**	United Telephone Company of Missouri (Missouri PSC)
85-212	Central Maine Power Company (Maine PSC)
ER-85646001	Contrait Maine Fower Company (Maine FSC)
& ER-85647001	New England Power Company (FERC)
850782-EI &	New England Fower Company (FERC)
850783-EI	Florida Power & Light Company (Florida PSC)
R-860378	Duquesne Light Company (Pennsylvania PUC)
R-850267	Pennsylvania Power Company (Pennsylvania PUC)
851007-WU	remisyrvania rower company (remisyrvania roc)
& 840419-SU	Florida Cities Water Company (Florida PSC)
G-002/GR-86-160	Northern States Power Company (Minnesota PSC)
	Gulf States Utilities Company (Texas PUC)
7195 (Interim) 87-01-03	Connecticut Natural Gas Company (Connecticut PUC))
87-01-03	
87-01-02	Southern New England Telephone Company
2(72	(Connecticut Department of Public Utility Control)
3673- 29484	Georgia Power Company (Georgia PSC)
	Long Island Lighting Co. (New York Dept. of Public Service)
U-8924	Consumers Power Company – Gas (Michigan PSC)
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870853	Pennsylvania Gas and Water Company (Pennsylvania PUC)
880069**	Southern Bell Telephone Company (Florida PSC)
U-1954-88-102	Citizens Utilities Rural Company, Inc. & Citizens Utilities
T E-1032-88-102	Company, Kingman Telephone Division (Arizona CC)
89-0033	Illinois Bell Telephone Company (Illinois CC)
U-89-2688-T	Puget Sound Power & Light Company (Washington UTC))
R-891364	Philadelphia Electric Company (Pennsylvania PUC)
F.C. 889	Potomac Electric Power Company (District of Columbia PSC)
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	Gulf+Western, Inc. et al, defendants (Supreme Court County of
	Onondaga, State of New York)
87-11628	Duquesne Light Company, et al, plaintiffs, against Gulf+
	Western, Inc. et al, defendants (Court of the Common Pleas of
000010 ==	Allegheny County, Pennsylvania Civil Division)
890319-EI	Florida Power & Light Company (Florida PSC)
891345-EI	Gulf Power Company (Florida PSC)
ER 8811 0912J	Jersey Central Power & Light Company (BPU)
6531	Hawaiian Electric Company (Hawaii PUCs)

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R0901595	Equitable Gas Company (Pennsylvania Consumer Counsel)
90-10	Artesian Water Company (Delaware PSC)
89-12-05	Southern New England Telephone Company (Connecticut PUC)
900329-WS	Southern States Utilities, Inc. (Florida PSC)
90-12-018	Southern California Edison Company (California PUC)
90-E-1185	Long Island Lighting Company (New York DPS)
R-911966	Pennsylvania Gas & Water Company (Pennsylvania PUC)
I.90-07-037, Phase II	(Investigation of OPEBs) Department of the Navy and all Other
	Federal Executive Agencies (California PUC)
U-1551-90-322	Southwest Gas Corporation (Arizona CC)
U-1656-91-134	Sun City Water Company (Arizona RUCO)
U-2013-91-133	Havasu Water Company (Arizona RUCO)
91-174***	Central Maine Power Company (Department of the Navy and all
21 11	Other Federal Executive Agencies)
U-1551-89-102	Southwest Gas Corporation - Rebuttal and PGA Audit (Arizona
& U-1551-89-103	Corporation Commission)
Docket No. 6998	Hawaiian Electric Company (Hawaii PUC)
TC-91-040A and	Intrastate Access Charge Methodology, Pool and Rates
TC-91-040B	Local Exchange Carriers Association and South Dakota
10-91-040D	Independent Telephone Coalition
9911030-WS &	General Development Utilities - Port Malabar and
911-67-WS	West Coast Divisions (Florida PSC)
922180	The Peoples Natural Gas Company (Pennsylvania PUC)
7233 and 7243	Hawaiian Nonpension Postretirement Benefits (Hawaiian PUC)
R-00922314	Hawahan Nonpension Fostiethement Benefits (Hawahan FOC)
& M-920313C006	Metropolitan Edison Company (Pennsylvania PUC)
R00922428	Pennsylvania American Water Company (Pennsylvania PUC)
E-1032-92-083 &	remisylvania American water Company (remisylvania rOC)
U-1656-92-183	Citizens Utilities Company, Agua Fria Water Division
0-1030-92-185	(Arizona Corporation Commission)
92-09-19	Southern New England Telephone Company (Connecticut PUC)
E-1032-92-073	Citizens Utilities Company (Electric Division), (Arizona CC)
UE-92-1262	Puget Sound Power and Light Company (Washington UTC))
92-345	Central Maine Power Company (Maine PUC)
R-932667	Pennsylvania Gas & Water Company (Pennsylvania PUC)
U-93-60**	Matanuska Telephone Association, Inc. (Alaska PUC)
U-93-50**	Anchorage Telephone Utility (Alaska PUC)
U-93-64	PTI Communications (Alaska PUC)
7700	Hawaiian Electric Company, Inc. (Hawaii PUC)
E-1032-93-111 &	Citizens Utilities Company - Gas Division
U-1032-93-193	(Arizona Corporation Commission)
R-00932670	Pennsylvania American Water Company (Pennsylvania PUC)
U-1514-93-169/	Sale of Assets CC&N from Contel of the West, Inc. to
E-1032-93-169	Citizens Utilities Company (Arizona Corporation Commission)
E-1032-93-109 7766	Hawaiian Electric Company, Inc. (Hawaii PUC)
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93-2006- GA-AIR 94-E-0334	The East Ohio Gas Company (Ohio PUC)
	Consolidated Edison Company (New York DPS)
94-0270 94-0097	Inter-State Water Company (Illinois Commerce Commission)
	Citizens Utilities Company, Kauai Electric Division (Hawaii PUC)
PU-314-94-688	Application for Transfer of Local Exchanges (North Dakota PSC)
94-12-005-Phase I	Pacific Gas & Electric Company (California PUC)
R-953297	UGI Utilities, Inc Gas Division (Pennsylvania PUC)
95-03-01	Southern New England Telephone Company (Connecticut PUC)
95-0342	Consumer Illinois Water, Kankakee Water District (Illinois CC)
94-996-EL-AIR	Ohio Power Company (Ohio PUC)
95-1000-Е	South Carolina Electric & Gas Company (South Carolina PSC)

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E-1032-95-433	Citizens Utility Co Arizona Electric Division (Arizona CC)
1052 / 155	Collaborative Ratemaking Process Columbia Gas of Pennsylvania
	(Pennsylvania PUC)
GR-96-285	Missouri Gas Energy (Missouri PSC)
94-10-45	Southern New England Telephone Company (Connecticut PUC)
A.96-08-001 et al.	California Utilities' Applications to Identify Sunk Costs of Non-
	Nuclear Generation Assets, & Transition Costs for Electric Utility
	Restructuring, & Consolidated Proceedings (California PUC)
96-324	Bell Atlantic - Delaware, Inc. (Delaware PSC)
96-08-070, et al.	Pacific Gas & Electric Co., Southern California Edison Co. and
<i>y</i> o o o o o o o o o o o o o o o o o o o	San Diego Gas & Electric Company (California PUC)
97-05-12	Connecticut Light & Power (Connecticut PUC)
R-00973953	Application of PECO Energy Company for Approval of its
100070000	Restructuring Plan Under Section 2806 of the Public Utility Code
	(Pennsylvania PUC)
97-65	Application of Delmarva Power & Light Co. for Application of a
	Cost Accounting Manual and a Code of Conduct (Delaware PSC)
16705	Entergy Gulf States, Inc. (Cities Steering Committee)
E-1072-97-067	Southwestern Telephone Co. (Arizona Corporation Commission)
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Staff Investigation	(Delaware PSC)
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97-0351	Consumer Illinois Water Company (Illinois CC)
97-8001	Investigation of Issues to be Considered as a Result of Restructuring of Electric
	Industry (Nevada PSC)
U-0000-94-165	Generic Docket to Consider Competition in the Provision
	of Retail Electric Service (Arizona Corporation Commission)
98-05-006-Phase I	San Diego Gas & Electric Co., Section 386 costs (California PUC)
9355-U	Georgia Power Company Rate Case (Georgia PUC)
97-12-020 - Phase I	Pacific Gas & Electric Company (California PUC)
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U-98-65, U-98-67	(Alaska PUC)
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97-SCCC-149-GIT	Southwestern Bell Telephone Company Cost Studies (Kansas CC)
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Non-docketed	Bell Atlantic - Delaware, Inc., Review of New Telecomm.
Assistance	and Tariff Filings (Delaware PSC)
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E-1032-95-417	Citizens Utility Co., Maricopa Water/Wastewater Companies
	et al. (Arizona Corporation Commission)
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	Communications Corporation, LCI International Telecom Corp.,
	and US West Communications, Inc. (Arizona CC)
T-01051B-99-0105	US West Communications, Inc. Rate Case (Arizona CC)
A00-07-043	Pacific Gas & Electric - 2001 Attrition (California PUC)
T-01051B-99-0499	US West/Quest Broadband Asset Transfer (Arizona CC)
99-419/420	US West, Inc. Toll and Access Rebalancing (North Dakota PSC)
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98-0252	Ameritech - Illinois, Review of Alternative Regulation Plan
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00-108	Delmarva Billing System Investigation (Delaware PSC)
U-00-28	Matanuska Telephone Association (Alaska PUC)
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	System Operation of Pacific Enterprises and Enova Corporation (California
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00-11-056	Pacific Gas & Electric (California PUC)
00-10-028	The Utility Reform Network for Modification of Resolution E-3527 (California
08.470	PUC)
98-479	Delmarva Power & Light Application for Approval of its Electric and Fuel Adjustments Costs (Delaware PSC)
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99-437 99-582	Delmarva Power & Light dba Conectiv Power Delivery Analysis of Code of
99-382	Conduct and Cost Accounting Manual (Delaware PSC)
99-03-04	United Illuminating Company Recovery of Stranded Costs (Connecticut OCC)
99-03-36	Connecticut Light & Power (Connecticut OCC)
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98-1117	West Penn Power Company vs. PA PUC (Pennsylvania PSC)
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41651	Northern Indiana Public Service Co Overearnings investigation (Indiana UCC)
13605-U	Savannah Electric & Power Company – FCR (Georgia PSC)
14000-U	Georgia Power Company Rate Case/M&S Review (Georgia PSC)
13196-U	Savannah Electric & Power Company Natural Gas Procurement and Risk
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99-02-05	Connecticut Light & Power (Connecticut OCC)
01-05-19-RE03	Yankee Gas Service Application for a Rate Increase, Phase I-2002-IERM
	(Connecticut OCC)
G-01551A-00-0309	Southwest Gas Corporation, Application to amend its rate
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13711-U	Georgia Power FCR (Georgia PSC)
02-001	Verizon Delaware § 271(Delaware DPA)
02-BLVT-377-AUD	Blue Valley Telephone Company Audit/General Rate Investigation (Kansas
	CC)
02-S&TT-390-AUD	S&T Telephone Cooperative Audit/General Rate Investigation (Kansas CC)
01-SFLT-879-AUD	Sunflower Telephone Company Inc., Audit/General Rate Investigation
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01-BSTT-878-AUD	Bluestem Telephone Company, Inc. Audit/General Rate Investigation
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CI-00-712	Sherburne County Rural Telephone Company, dba as Connections, Etc.
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U-01-85	ACS of Alaska, dba as Alaska Communications Systems (ACS), Rate Case
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U-01-34	ACS of Anchorage, dba as Alaska Communications Systems (ACS), Rate Case
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U-01-83	ACS of Fairbanks, dba as Alaska Communications Systems (ACS), Rate Case
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	Case (Alaska Regulatory Commission PAS)
96-324, Phase II	Verizon Delaware, Inc. UNE Rate Filing (Delaware PSC)
03-WHST-503-AUD	Wheat State Telephone Company (Kansas CC)
04-GNBT-130-AUD	Golden Belt Telephone Association (Kansas CC)
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E-01345A-06-009	Arizona Public Service Company (Arizona Corporation Commission)
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05-1278-E-PC-PW-42T	Appalachian Power Company and Wheeling Power Company both d/b/a
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03-07-01RE01	Connecticut Light & Power Company (CT DPUC)
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2010-00036 E-04100A-09-0496 E-01773A-09-0472 R-2010-2166208, R-2010-2166210, R-2010-2166212, &	Kentucky-American Water Company (Kentucky PSC) Southwest Transmission Cooperative, IHnc. (Arizona CC) Arizona Electric Power Cooperative, Inc. (Arizona CC)
R-2010-2166214 PSC Docket No. 09-0602	Pennsylvania-American Water Company (Pennsylvania PUC) Central Illinois Light Company D/B/A AmerenCILCO; Central Illinois Public Service Company D/B/A AmerenCIPS; Illinois Power Company D/B/A AmerenIP (Illinois CC)
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\* Testimony filed, examination not completed

\*\* Issues stipulated

\*\*\* Company withdrew case

<sup>^</sup>Testimony filed, case withdrawn after proposed decision issued

<sup>^^</sup> Issues stipulated before testimony was filed