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BEFORE THE  
FLORIDA PUBLIC SERVICE COMMISSION

In the Matter of:  
DOCKET NO. 20200001-EI  
FUEL AND PURCHASED POWER  
COST RECOVERY CLAUSE WITH  
GENERATING PERFORMANCE  
INCENTIVE FACTOR.

\_\_\_\_\_ /

In the Matter of:  
DOCKET NO. 20200002-EG  
ENERGY CONSERVATION COST  
RECOVERY CLAUSE.

\_\_\_\_\_ /

In the Matter of:  
DOCKET NO. 20200007-EI  
ENVIRONMENTAL COST RECOVERY  
CLAUSE.

\_\_\_\_\_ /

PROCEEDINGS: COMMISSION STAFF WORKSHOP  
DATE: Thursday, February 6, 2020  
TIME: Commenced: 10:00 a.m.  
Concluded: 10:53 a.m.  
PLACE: Gerald L. Gunter Building, Room 105  
2540 Shumard Oak Boulevard  
Tallahassee, Florida

REPORTED BY: ANDREA KOMARIDIS WRAY  
Court Reporter and  
Notary Public in and for  
the State of Florida at Large

PREMIER REPORTING  
114 W. 5TH AVENUE  
TALLAHASSEE, FLORIDA  
(850) 894-0828

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IN ATTENDANCE :

- SUZANNE BROWNLESS, COMMISSION STAFF
- MARK CICCHETTI, COMMISSION STAFF
- ANDREW MAUREY, COMMISSION STAFF
- CHRIS RICHARDS, COMMISSION STAFF
- DALE BUYS, COMMISSION STAFF
- JOHN HIGHTOWER, COMMISSION STAFF
- DERRICK CRAIG AND MICHELLE NAPIER, FLORIDA PUBLIC UTILITIES
- JEFF WAHLEN, TAMPA ELECTRIC COMPANY
- MARCIA OLIVIER, DUKE ENERGY
- LIZ FUENTES, FLORIDA POWER & LIGHT
- MARIA MONCADA, FLORIDA POWER & LIGHT AND GULF POWER COMPANY
- TAD DAVID AND MARSHALL WILLIS, OFFICE OF PUBLIC COUNSEL

## 1 P R O C E E D I N G S

2 MS. BROWNLESS: Good morning, everyone. We're  
3 all here today pursuant to notice to conduct a  
4 workshop in Dockets 20200001-EI,  
5 Docket 20200002-EG, and Docket 2020007-EI [sic].

6 The purpose of this workshop is to discuss  
7 modifications to Order No. PSC 20120425-PAA-EI, to  
8 comply with Internal Revenue Code treasury  
9 regulation Section 1.167(1)-1(H)(6), specifically,  
10 the methodology for calculating the weighted  
11 average cost of capital, which we're going to refer  
12 to as "WACC," applicable to the clause-related  
13 investments.

14 At this time, we'll just go around the table  
15 and let everybody identify themselves. Suzanne  
16 Brownless with the Public Service Commission.

17 MR. CICCHETTI: Mark Cicchetti with the Public  
18 Service Commission.

19 MR. MAUREY: Andrew Maurey, Commission staff.

20 MR. CRAIG: Derrick Craig with Florida Public  
21 Utilities.

22 MS. NAPIER: Michelle Napier, Florida Public  
23 Utilities.

24 MR. WAHLEN: Jeff Wahlen, Ausley McMullen, on  
25 behalf of Tampa Electric Company.

1 MS. OLIVIER: Marcia Olivier with Duke Energy.

2 MS. FUENTES: Liz Fuentes, Florida Power &  
3 Light.

4 MS. MONCADA: Maria Moncada, Florida Power &  
5 Light and Gulf Power Company.

6 MR. DAVID: Tad David, Office of Public  
7 Counsel.

8 MR. WILLIS: Marshall Willis, OPC.

9 MR. BUYS: Dale Buys with the Public Service  
10 Commission staff.

11 MR. HIGHTOWER: John Hightower, Commission  
12 staff.

13 MR. RICHARDS: Chris Richards, Commission  
14 staff.

15 MS. BROWNLESS: We're going to start out by  
16 having some opening remarks and a slide  
17 presentation by the PSC staff. And then, after  
18 that, we'll open it up if anyone else wants to make  
19 a presentation or we'll simply open it up to  
20 discussion.

21 The idea of what we're trying to accomplish  
22 today is to show you staff's thoughts on the matter  
23 and get your responses. We will have comments  
24 filed on March 6th and give y'all, there, another  
25 opportunity to address the things you've heard

1           today.

2           We have a court reporter, so there will be a  
3 transcript available. And this is being live-  
4 streamed at this time.

5           So, I'll go ahead and turn it over to the  
6 staff and let them start.

7           MR. CICCHETTI: Well, good morning, everyone.  
8 My name is Mark Cicchetti. I'm the chief of  
9 finance, tax, and cost recovery here at the Florida  
10 Public Service Commission.

11           And I know all of you must be very, very  
12 excited to be here this morning. I can imagine,  
13 when you left your house, you probably told your  
14 family, I can't wait to get to Tallahassee, or I  
15 can't wait to get to the Public Service Commission  
16 because I'm going to a workshop on the weighted  
17 average cost of capital. Not only that, they're  
18 going to be talking about deferred income taxes.  
19 It's going to be amazing.

20           (Laughter.)

21           MR. CICCHETTI: My sister got -- she's moving  
22 to Tallahassee, and she got here last night. And  
23 instead of her doing the move-in thing, she came  
24 over to our house, my wife and I. And I mentioned  
25 to her that I was doing a workshop this morning.

1           And a little later on in the evening, she  
2           said, so, what's this workshop that you're going to  
3           be doing tomorrow. And I said, it's going to be on  
4           the weighted average cost of capital and deferred  
5           income taxes. And she looked at me with this blank  
6           stare that was part, I don't know what you're  
7           talking about, and part, that sounds horrible.

8           So, we are well-aware of how exciting people  
9           think the weighted average cost of capital is and  
10          deferred income taxes are. And so, we had that in  
11          mind when we put this presentation together. We  
12          don't want to bore you with a lot of minutiae and  
13          we don't want you to -- to put you to sleep with a  
14          lot of detail we don't think is necessary.

15          And we think that the issue before us is more  
16          of a policy issue. And so, we're not going to get  
17          into a lot of boring calculations and things like  
18          that.

19          So, we decided what we would do is we would do  
20          this as if we were talking to a new Commissioner  
21          that had no background in finance or tax. We want  
22          everybody to understand what it is that we're  
23          dealing with, how we got here, what the potential  
24          solutions are in an effort to, hopefully, come to a  
25          meeting of the minds.

1           And we want this to be informal. And by  
2           informal, I mean we want to stimulate as much  
3           discussion as possible. If you have a question,  
4           ask it at the time -- not just people here at the  
5           table, but anyone.

6           And so, we want to thoroughly flesh things out  
7           and, hopefully, as I said, come to a meeting of the  
8           minds, if -- if not, make sure everyone has a good  
9           understanding of the issues.

10           So, the purpose today is to discuss the joint  
11           motion that was filed with regard to the weighted  
12           average cost of capital and the normalization rules  
13           of the IRS. And we will talk about the  
14           normalization rules and how they relate to the  
15           weighted average cost of capital and what the  
16           weighted average cost of capital is.

17           And the weighted average cost of capital is  
18           applied in the clause recovery dockets. And there  
19           is an inconsistency between the Commission's  
20           practice and what the IRS requires. So, that's  
21           what we're here to deal with.

22           There is an order that prescribes how the  
23           weighted average cost of capital is going to be  
24           applied in the dockets, and so, there's no  
25           alternative source. So, we have to come to a

1 conclusion as to what we need to do in order to  
2 comply with the IRS regulations.

3 So, where we're going to go from here is we're  
4 going to talk a little bit about accumulated  
5 deferred income taxes. You can't understand this  
6 issue without at least having a general idea of  
7 what deferred income taxes are.

8 And we will talk about the IRS normalization  
9 rules, the history, and how they relate to the  
10 deferred income taxes. We'll talk about a history  
11 of the clauses, briefly, and how we got to where we  
12 are today.

13 We will talk about the joint motion and what  
14 it proposes. And, finally, we will talk about  
15 staff's concerns with -- with the proposal and the  
16 motion and -- and what we think a solution would  
17 be.

18 And after the staff is done, we thought we  
19 would have the companies and the Office of Public  
20 Counsel do paper/rock/scissors to decide who would  
21 present next. Just kidding. Just kidding.

22 What we'll do is we'll have the utilities go  
23 next, and we'll let -- allow the utilities to work  
24 that out among themselves who wants to go first or  
25 second, and we'll have the Office of Public Counsel

1 and also any other interested parties that have  
2 some comments or would like to make a presentation.

3 I'm thinking the staff's presentation, just  
4 running through it, would take about 30 minutes,  
5 but with any questions or discussions, it might be  
6 longer than that. We do want to get you out of  
7 here before the weather gets too bad.

8 And so, before we get started, does anyone  
9 have any questions or comments? Seeing none, we'll  
10 move on.

11 So, what are deferred income taxes? And the  
12 deferred income taxes that we're talking about  
13 relate to depreciation, for today and in this  
14 docket. And deferred income taxes are created by a  
15 depreciation-related book-tax timing difference.

16 Now, what does that mean, a book-tax timing  
17 difference? When we depreciate something for  
18 setting rates, it's done on a book basis. For  
19 example, let's say something costs a thousand  
20 dollars and has a ten-year life, we're going to  
21 include in rates a hundred dollars a year. And  
22 that's the cost that's passed on to customers as  
23 the asset is being utilized.

24 However, for deapprec- -- for tax purposes,  
25 they may be able to take accelerated depreciation.

1           They may be able to claim, let's just say, for  
2           example, 50-percent depreciation in the first year.  
3           So, what does that mean? That means their taxes  
4           are going to be lower.

5           So, customers have paid to the company more  
6           for taxes than the company is going to pay to the  
7           IRS. And that enhances their cash flow. And they  
8           have that money available to them. And so, that  
9           shows up on the balance sheet as deferred income  
10          taxes.

11          Well, if they have accelerated depreciation  
12          for tax purposes in the earlier years, that means,  
13          over time, there are going to be later years when  
14          the book depreciation is greater than the tax  
15          depreciation. And that is when the deferred taxes  
16          reverse. They go from whatever they are down to  
17          zero, over time. And if you did that over a  
18          ten-year period, in relation to the depreciation  
19          rates, that's what the IRS would consider -- called  
20          a ratable amortization.

21          Keep that term in mind because it's going to  
22          be important. It's ratable. It's fair and it's  
23          depreciated over time, and the deferred taxes  
24          diminish over time. And that is basically what the  
25          normalization rules are. Now, there's going to be

1 a few more little complications, but that's  
2 basically what it is.

3 And in Florida, when we have those deferred  
4 taxes that accumulate over time, it's basically a  
5 zero-cost loan from the federal government. And we  
6 included a zero-cost capital in the capital  
7 structure.

8 And that's another important point because a  
9 lot of states don't do it that way. The other way  
10 to treat it is to use those deferred income taxes  
11 to reduce rate base. And that's how most other  
12 states do it.

13 So, keep in mind that whether you use it to  
14 reduce rate base or you include it in the capital  
15 structure, it has the same impact on rates. It's  
16 six of one, half dozen of another. And that's an  
17 important point to keep in mind.

18 All right. The normalization rules are  
19 designed to protect the public utility, to protect  
20 the companies. And what do I mean by that? Early  
21 on, regulators attempted to take that benefit  
22 associated with deferred income taxes and pass it  
23 right through to customers. And how did they do  
24 that? By simply doing away with the book-tax  
25 timing difference.

1           What does that mean? Whatever depreciation  
2           rate was used to pay your taxes, that's what the  
3           regulator used to set rates. And so, you no longer  
4           have any book-tax timing difference. The tax  
5           benefit flows straight through to the customers.

6           And the IRS had a problem with that. And that  
7           is because the accelerated depreciation was passed  
8           by Congress to provide an incentive to the  
9           companies to invest in plant and equipment.

10          And if the regulator was just going to pass  
11          that benefit straight through to the customer, they  
12          said, we're just going to take that benefit away.  
13          And that's harmful because the deferred taxes are a  
14          benefit to the company in that they help their cash  
15          flow. They also help their earnings. And it's  
16          zero-cost capital in the capital structure for the  
17          customer.

18          So, it's a good thing to have these deferred  
19          income taxes. Even though the customer had to pay  
20          it sooner than the company paid it to the IRS, it  
21          is reflected in the weighted average cost of  
22          capital or it's being used to reduce rate base, but  
23          the important point is that the normalization  
24          requirements are there to protect the company --  
25          not necessarily the customer, but to protect the

1           company.

2           Now, the normalization rules have a couple of  
3           components to them. One is the consistency rule.  
4           And what that simply means, in walking-around  
5           language, is if you're going to project the rate  
6           base, i.e., the investment, then you also need to  
7           project your capital structure. Or if you're going  
8           to use a historical rate base, you have to use a  
9           historical capital structure.

10           For rate cases, that's what we do. We don't,  
11           in a rate case, project the investment and use a  
12           historical capital structure or vice versa because  
13           then you're not having apples and oranges --  
14           apples-to-apples, and you have all kinds of  
15           inconsistencies that come up.

16           So, the IRS really doesn't care if you project  
17           or if you use historical, as long as both the rate  
18           base and the capital structure are doing the same  
19           thing.

20           The second part of the normalization rules is  
21           a component called the pro-rata adjustment. Now,  
22           the pro-rata adjustment, in walking-around terms,  
23           is simply levelizing the amount of deferred taxes  
24           over the course of the year.

25           Rather than having a 13-month average where

1           they're all front-loaded or back-loaded, the IRS  
2           makes you do this calculation that just simply  
3           levelizes it over the course of a year.

4           So, if you say something like, well, the  
5           normalization requirements require ratable  
6           amortization with the pro-rata adjustment, it  
7           sounds really complicated, but it's really not.  
8           The pro-rata adjustment only applies to a projected  
9           test year or a projected year, and it just  
10          levelizes out the investment.

11          The final part of the normalization rules has  
12          to do with the limitation provision. Now, the  
13          limitation provision is simply a way of saying, are  
14          you using more deferred taxes than you should be  
15          or, if you're using less, it's okay. They're only  
16          concerned if you use too many, if you have too many  
17          that are going into the zero-cost capital or if you  
18          have too many that are being used to reduce rate  
19          base.

20          And we're going to have a little example of  
21          that later on, but the whole idea of the limitation  
22          provision is basically how many deferred taxes are  
23          you attributing to the year and is it too many or  
24          too little.

25          And some of these slides are just background

1           that you could have with you that -- a lot of it  
2           came right out of the joint motion. So, it's just  
3           describing how the things are calculated, and how  
4           they apply, but it's basically what I've just  
5           explained to you.

6           Now, the next thing I want to talk about is a  
7           history of the clauses. And this slide shows what  
8           we do under the 2012 order, and then the bottom is  
9           what is proposed in the joint motion.

10           Now, we originally started out with the Fuel  
11           Clause. And only fuel flowed through the Fuel  
12           Clause. It's a very large expense. If the company  
13           has to wait until another rate case to collect any  
14           increases in the amount of fuel they use, it puts a  
15           lot of pressure on the balance sheet. So,  
16           regulators and the companies came up with the Fuel  
17           Clause.

18           As time went by, here in Florida, it was  
19           determined that, if you make any kind of investment  
20           that reduces fuel -- or increases fuel savings  
21           that -- that's -- you know, makes your use of fuel  
22           more efficient, you can collect or recover that  
23           capital through the Fuel Clause.

24           And that means it's going to be -- that  
25           investment is going to be recovered over time,

1           which means it has to have a carrying charge, which  
2           is the cost of capital that -- the cost of money  
3           that finances whatever that investment is.

4           So, what carrying charge do we do -- do we  
5           use? We use the weighted average cost of capital.  
6           And after the Fuel Clause, we came up with several  
7           other clauses that allow the companies to recover  
8           the -- certain investments more quickly, and they  
9           also had carrying charges. So, the weighted  
10          average cost of capital is used in -- in a number  
11          of the clauses and it represents the carrying  
12          charge.

13          Now, originally they said, well, what weighted  
14          average capital should we use. And it was  
15          determined we would use the weighted average cost  
16          of capital from the last rate case. Well, that  
17          worked fine until we came to 2012 where we had a  
18          situation where there was a utility whose weighted  
19          average cost of capital from the prior rate case  
20          was ten years removed and was significantly higher  
21          than their current weighted average cost of capital  
22          being reflected on their current surveillance  
23          reports. So, we opened the docket and said this  
24          has to be dealt with.

25          In -- in the late -- earlier time period,

1 interest rates were higher, stock prices were  
2 lower, the cost of money -- that is, the overall  
3 cost of capital -- was higher then. And so, we  
4 wanted to reflect the more-current cost of money in  
5 the clauses.

6 Well, a stipulation was presented to the  
7 Commission that were -- parties were -- at least  
8 the utilities and the Office of Public Counsel and  
9 the Commission accepted it. And what that did was  
10 that said, we'll use a more-current weighted  
11 average cost of capital. We'll take it from the  
12 May surveillance report of that year, rather than  
13 using the weighted average cost of capital from the  
14 old rate case.

15 And on this schedule, it shows -- oops -- it  
16 shows that -- which surveillance reports are going  
17 to be used. And in the 2012 order, you can see  
18 we're using earnings surveillance reports from a  
19 prior year or the year -- it's a historical number.  
20 And in the proposal, we have a projected number,  
21 except for the true-up, which would be the earnings  
22 surveillance reports, to true it up in December --  
23 through December of that year.

24 And the next group of slides -- or basically  
25 just the wording that reflects what's in that first

1 slide of which earnings surveillance reports are  
2 used in which year. And this schedule here is just  
3 one that was taken from a -- I believe it was  
4 Florida City Gas. It's a calculation of the  
5 pro-rata adjustment that's done in order to comply  
6 with the Internal Revenue requirements'  
7 normalization rules.

8 Now, the calculation or the numbers are not in  
9 dispute. And so, we don't need to go through these  
10 in detail. Chris, who is sitting over here to my  
11 left -- he's a numbers guy. He likes working with  
12 numbers. He likes working with spreadsheets. He's  
13 very good at it.

14 And he said to me, Mark, I can go through this  
15 slide and explain every number in detail so that  
16 everyone can understand it. And I said, Chris, if  
17 you try and go through this slide and explain every  
18 number, they're going to say, you're a boring nerd.  
19 And he said, if I had a dollar for every time I was  
20 called a boring nerd, I would have a daily mean  
21 income of \$5.86 with a standard deviation of \$1.24.

22 (Laughter.)

23 MR. CICCHETTI: So, I said, Chris, don't worry  
24 about it; we don't need to go through this slide in  
25 excruciating detail. It's just there to let

1 everyone know, that's the calculation. You can  
2 refer back to it. It's -- there's also an example  
3 in the motion, and the numbers are not in dispute.

4 So, then I want to turn to what the staff's  
5 concerns are with the proposal in the motion. And  
6 I'm going to flip to this slide, which is on  
7 Page 28.

8 And on this slide, the column on the left,  
9 which is labeled "projected" -- that is what is the  
10 best estimate of what's happening in a particular  
11 year. The investment is projected. The capital  
12 structure is projected. And just, for example  
13 purposes, this part in the middle are the deferred  
14 income taxes.

15 Now, keep in mind, this example is going to be  
16 done using the deferred income taxes to reduce rate  
17 base. And just because I think it's easier to see  
18 what's going on when you use the deferred income  
19 taxes to reduce rate base as opposed to looking at  
20 what happens with the weighted average cost of  
21 capital -- because, if you're looking at different  
22 time periods, the relative percentages of the  
23 sources of funds in the capital structure are going  
24 to change, the cost rates might change, and what's  
25 actually going on with the deferred income taxes'

1 impact -- it gets lost in that calculation a little  
2 bit. It -- it's still there, but it's a little  
3 harder to see.

4 When you use an example where you're going to  
5 use the deferred income taxes to do -- reduce rate  
6 base, it becomes a little more clear of what's  
7 going on and what our concerns are.

8 So, let's just say, if you use projected all  
9 the time, that's what you have in this left column.  
10 Now, if we have a situation of what's in this left  
11 column, however, the 2012, the historical  
12 surveillance report reflects what's in the middle,  
13 then the deferred income taxes that would be used  
14 to reduce rate base or that would be included in  
15 the weighted average cost of capital are greater  
16 than what's actually projected. And that's what  
17 the IRS has a problem with. You're going to be  
18 reducing rate base too much and, therefore, that's  
19 a normalization violation.

20 So, according to the motion, if we have this  
21 situation, we're going to go back to this, what's  
22 going on in the left-hand column. That meets  
23 what's going on -- everything that's going on, and  
24 meets the normalization rules. The IRS is fine  
25 with it.

1           Now, let's say we have a situation where this  
2           is what's going on, this is the actual estimate,  
3           but we have a situation of what's in the right-hand  
4           column. That's where we're using the historical  
5           deferred income taxes. The income -- the deferred  
6           income taxes are less than what's actually  
7           estimated.

8           So, the IRS -- remember, they have a problem  
9           with you using too much, but in the private-letter  
10          ruling, it was asked, well, what about if we have  
11          this situation, can we still use this. And the  
12          answer was yes, because the normalization rules are  
13          used to protect the company.

14          And if you have this situation, then the  
15          company is being harmed; however, if you have this  
16          situation, the company -- you're not more-than-  
17          ratably flowing back the deferred income taxes.  
18          You're actually using less.

19          And so, what the joint motion wants -- is  
20          proposing is that, if we have this situation, we  
21          use this, but if we have this situation, we use --  
22          stay with what we've done historically  
23          (indicating).

24          And so, the staff's concern is, why don't we  
25          just use this all the time, because what's

1           happening here is we're not reducing rate base  
2           enough, if you did the reduction of rate base, or  
3           we're not getting enough deferred taxes, i.e.,  
4           zero-cost capital in the weighted average cost of  
5           capital. And so, our proposal is to do this all  
6           the time.

7                   And if we go back to some of the staff  
8           concerns, being the bureaucrats that we are, we're  
9           going to nitpick everything we can find and try and  
10          bolster our case. But even though we're  
11          bureaucrats, we're not -- we're still nice people,  
12          mostly. And so, our concerns are, under the 2012  
13          method, it may result in rates that are higher than  
14          they need to be before they get trued-up.

15                   We recognize that they will get trued-up in  
16          that third year, but in the meantime, you could  
17          have this sawtooth effect that's going to get  
18          trued-up, but the sawtooth would actually be less  
19          over time if we got the deferred taxes where they  
20          need to be and didn't have to make such -- so much  
21          of a true-up.

22                   The second bullet has to do with consistency.  
23          And again, this is the same type of consistency  
24          that the IRS is referring to. If you're going to  
25          use a projected rate base, let's use a projected

1 capital structure. If you're going to use a  
2 historical rate base, let's use a historical  
3 capital structure.

4 If someone came in and asked us, what should  
5 we do if we're projecting our rate base, we would  
6 always say, let's project the capital structure.  
7 It's just that the clause has evolved in a way that  
8 that wasn't recognized and the IRS rules were  
9 violated.

10 There was one company that brought this up  
11 when they were discussing using a projected test  
12 year. And someone said, well, we're not doing the  
13 pro-rata adjustment. And then someone else  
14 thought, well, we have clauses where we're not even  
15 doing a consistency adjustment.

16 And so, a number of private-letter rulings  
17 were filed. The issue got clarified. And then  
18 finally, it came upon -- the issue became, well,  
19 what if they're not flowing back too much, but too  
20 little; can we continue to do it that way. And  
21 that's when the IRS said, yeah, right, we're only  
22 concerned if you do too much, not if you do too  
23 little.

24 And so, in line with the rates being a little  
25 too high over that sawtooth effect, if you did away

1 with that, that would help stabilize rates.

2 If we have different methodologies, depending  
3 on what the situation is -- we may have the same  
4 company doing it one way in one year, another way  
5 in another year. And when you think about all the  
6 different companies and all the different years,  
7 we'd have a lot to track. Everyone would have a  
8 lot more to track. And we think it would be a lot  
9 easier if we just stuck to one methodology, which  
10 meets the IRS regulations.

11 Finally, the -- the joint motion proposed  
12 that, if the staff or anyone wanted verification of  
13 meeting the limitation provision, they would  
14 provide it. We said, well, we'd like it all the  
15 time. And the company -- I think that -- the  
16 feedback we got was, that's fine, we'll provide it  
17 to you, but that's just something that's in there.

18 And then the final thing that's not on here is  
19 we have storm hardening and undergrounding that's  
20 going to be occurring in the future. And those  
21 clauses are going to have a lot of capital running  
22 through them. That can have a high-dollar impact.

23 If you go to Page 29, we did a -- just a  
24 little, general calculation and said, if you had a  
25 billion-dollar investment in undergrounding and the

1           life was 30 years, but makers allowed you to  
2           depreciate over 20 years, the impact of that would  
3           be \$3.4 million, generally -- approximately.

4           MR. WAHLEN: Is that as revenue-requirement  
5           number or deferred tax --

6           MR. CICCHETTI: That's a deferred-tax number.

7           And so, if you bury that in a utility's very-  
8           large capital structure, it might not seem like a  
9           lot, but if you sought -- thought, well, for every  
10          billion dollars, we should be reducing rate base by  
11          3.4 million, it -- you can see, it's not a  
12          meaningless number.

13          And so, finally, this slide just shows that we  
14          would like to use the projected, projected method  
15          in every year.

16          And finally, any comments that anyone would  
17          like -- we would like to hear comments. If you  
18          don't have any, that's fine, but we would like to  
19          get them back by March 6th.

20          And with that, I will turn it over to any of  
21          the utilities that would like to make comments,  
22          followed by Public Counsel, filed -- followed by  
23          any interested party.

24          MS. MONCADA: Can we have two minutes?

25          MR. CICCHETTI: Yes.

1 MS. MONCADA: Thanks.

2 MR. CICCHETTI: We're going to take a  
3 two-minute break.

4 (Brief recess.)

5 MR. CICCHETTI: All right. We're back on the  
6 record.

7 MS. MONCADA: Thank you, Mark. This is Maria  
8 Moncada for Florida Power & Light Company and Gulf  
9 Power Company.

10 If you could, Mark, could you walk us through  
11 a little bit more of Slide 30 and staff's  
12 recommendation just to make sure we understand what  
13 the recommendation is?

14 MR. CICCHETTI: We would propose that the  
15 methodology that the motion proposes, when the  
16 limitation provision is not met, is used all the  
17 time; that we always use projected investment and a  
18 projected capital structure.

19 MS. MONCADA: And for the projected capital  
20 structure, the piece that the IRS requires be  
21 projected is just the ADFIT portion? Is that what  
22 you're envisioning as well?

23 MR. CICCHETTI: Well, we would envision that  
24 you would project your -- the right-hand side of  
25 the balance sheet also. I mean, I would think, if

1           you're projecting investment, you would also be  
2           projecting how you would pay for that investment.

3           MR. WAHLEN: The whole capital structure?

4           MR. CICCHETTI: Right.

5           MS. MONCADA: So --

6           MR. CICCHETTI: So, basically, you would be  
7           projecting your balance sheet. I would imagine you  
8           do you that already, if not a lot of that already.  
9           And so, we would just be proposing that -- you  
10          know, because you have to do it when you don't meet  
11          the limitation provision. It's -- and -- and so,  
12          we would just do the same.

13          MS. MONCADA: That -- that's not exactly  
14          what -- how we interpret the IRS requirement of  
15          what actually needs to be projected under the PLR.

16          Let me start with some easy points first and  
17          then, for anything else, I'm going to turn to our  
18          accountants. The first is to confirm that, yes,  
19          absolutely, the utilities are willing to provide  
20          you with documentation of whether we meet or -- and  
21          exceed or don't meet or exceed the limitation  
22          provision as part of our filings, and to confirm  
23          that would be done separately in each clause, since  
24          each one would need its own evidence. So, we would  
25          provide that in every clause for you without you

1           having to request it.

2           The second -- I want to turn to Slide 10 for  
3           just a second.

4           MS. BROWNLESS: And Maria, before you keep  
5           going, at what time, in what filing would you do  
6           that?

7           MS. MONCADA: The projection filing.

8           MS. BROWNLESS: Okay. The September filing.

9           MS. MONCADA: The September filing.

10          In the second column, where it has the filing  
11          date for the final true-up, it puts down April/May.  
12          And that is true for environmental and for  
13          conservation, but it is not true for fuel capacity  
14          and what I anticipate will be the SPP schedule,  
15          storm-protection-plan schedule.

16          And I don't point that out just to point out  
17          an omission, but it does actually impact when we  
18          can get certain things done. So, for example, you  
19          have proposed using the December ESR. If we had --  
20          the December ESR gets filed in mid-February. So,  
21          say, this year, it will be filed in mid-February.

22          The -- the clause filing for fuel and capacity  
23          is due on March 1. Just to point out, there is --  
24          it's virtually impossible to work with information  
25          that was just finalized mid-February and roll it

1           into a March filing.

2           Your -- in your list of concerns, the bullet  
3           point regarding the consistency and the sawtooth  
4           effect -- I'll let the accountants explain why we  
5           think using the IRS method, when we have met the  
6           limitation provision, actually might exacerbate  
7           that rather than improve upon it.

8           Liz Fuentes is here for FPL and Gulf, and  
9           Maria Olivier is here for Duke. And we have, from  
10          Florida Public Utilities -- they've already  
11          introduced themselves, but Derrick and Michelle are  
12          here for them as well.

13          MS. FUENTES: Hi, good morning. This is Liz  
14          Fuentes. I appreciate the dec. It was very well-  
15          laid-out and easy to follow and very clear.

16          In regards to the staff's recommendation, on  
17          Slide 30, I just want to clarify one point  
18          associated with the third bullet point that says:  
19          Use the forecasted ESR for the same year as the  
20          projected clause filing.

21          Can you please provide an example of what that  
22          would entail? Like, using this year's clause  
23          projection filing as an example -- so, for the 2021  
24          projection filing for the clauses -- what do you  
25          anticipate doing for that?

1           MR. CICCHETTI: I would refer back to the --  
2           the slide with the -- the filing dates.

3           MS. FUENTES: Okay. So -- so, for this year,  
4           then, if we had a 2021 projection filing for  
5           clauses, you would anticipate us using the 2020  
6           forecasted ESR --

7           MR. CICCHETTI: Yes.

8           MS. FUENTES: -- as the basis for the  
9           calculation?

10          MR. CICCHETTI: Yes.

11          MS. FUENTES: And then we would layer on top  
12          of that a consistency and proration adjustment for  
13          the 2021 period?

14          MR. CICCHETTI: Well, I -- I don't know that  
15          you need to make a consistency adjustment. I do  
16          think you need to make a pro-rata adjustment.

17          MS. FUENTES: Okay. It's -- it's our  
18          interpretation of the IRS guidelines that you need  
19          to sync up the projection period with your  
20          forecasted period for deferred taxes.

21                 So, you would need to forecast out your  
22          deferred -- your FDA -- your ADFIT associated with  
23          depreciation through the forecasted period. So,  
24          2021 is the forecasted period. Your earnings  
25          surveillance report that would be used would be a

1           2020 period. And so, it's our understanding you  
2           would need to apply a consistency adjustment first  
3           to bring it under the same period and then layer on  
4           a proration adjustment.

5                     And our understanding is that the IRS only  
6           requires you to update ADFIT and no other  
7           components of capital structure. Is that your  
8           understanding as well?

9                     MR. CICHETTI: Yes. We were proposing that  
10          we didn't think it would be that much more to  
11          project the entire right-hand side of the balance  
12          sheet. I would imagine you have forward views  
13          that -- that do that.

14                    We would be open to considering if you just  
15          want to project the deferred taxes to make sure the  
16          deferred taxes match up. But do you have that same  
17          problem when you are forced to use the projected,  
18          as you're proposing in the joint motion? I mean,  
19          you're -- you're proposing that. And what if we  
20          said, whatever you're proposing in the joint motion  
21          is okay for -- just do that all the time?

22                    MS. FUENTES: Okay. What we proposed in the  
23          joint is what I just described, and it wasn't  
24          forecasting all components of capital structure.

25                    MR. CICHETTI: Okay. Okay.

1 MS. FUENTES: It -- it was a happy medium, I  
2 think, that each of the IOUs agreed to that we  
3 would try to limit the amount of changes that were  
4 required from the -- the May 2012 -- I'm sorry --  
5 the 2012 WACC order.

6 And that's why we wanted to keep in place  
7 the -- using the May ESR in instances where the  
8 utility did meet the limitation provision, and then  
9 only make an -- a change if -- if we didn't meet  
10 the limitation provision.

11 MR. CICCHETTI: Right, but what if you did  
12 what you're proposing to do in the joint motion --

13 MS. FUENTES: Uh-huh.

14 MR. CICCHETTI: -- and do that all the time,  
15 even if the IRS didn't require you to do that? It  
16 would be a better match of the deferred income  
17 taxes to the projected investment.

18 MS. FUENTES: Yeah, I -- I -- you want me to  
19 take a quick stab at that or is that --

20 MS. OLIVIER: Yeah, you can or I can.

21 MS. FUENTES: Okay.

22 MS. OLIVIER: What do you prefer?

23 MS. FUENTES: Go ahead.

24 MS. OLIVIER: Yeah, this is Marcia Olivier.

25 So, what we propose in the motion is to use

1           what's in the record, to the -- to the best of our  
2           ability, which is the forecasted earnings  
3           surveillance report, which would be in the record,  
4           knowing that that was for the year prior to the  
5           projection period, right, and that we would adjust  
6           the depreciation-related ADFIT to be for that  
7           forecasted period, if needed.

8                     And so, we -- and so -- so, the goal here was  
9           to use what's in the record and not to try to have  
10          to forecast out another year of capital structure.  
11          That's what's proposed.

12                    And what that does is it does cause some  
13          swings in the -- in the WACC because we've got to  
14          now forecast out the depreciation-related ADFIT  
15          into that next period, but we want to use  
16          everything else that's in the record. It makes it  
17          much easier to review and, you know -- and -- and  
18          see what we've already got out there.

19                    And then, of course, that would be trued-up in  
20          the true-up filing when we use the actual December  
21          surveillance report for that particular true-up  
22          year.

23                    And that's why we -- we -- our -- our goal  
24          being to use what's already in the record, we feel  
25          like if we go back and use what we already have,

1           you know, established here, using those May  
2           historical earnings surveillance reports, that it's  
3           much easier for us to see the number. It's already  
4           in the record. We've reported it.

5                     And then -- and then just use that throughout  
6           the period, and it doesn't require us to go and do  
7           this -- this consistency adjustment and this  
8           proration adjustment.

9                     And then, when we do our preliminary true-up  
10          filing, have to potentially adjust that carry-  
11          forward, potentially adjust that proration  
12          adjustment. And then the final true-up, we've got  
13          to potentially adjust that proration adjustment  
14          again.

15                    So, it requires a lot of extra effort to have  
16          to track and change those adjustments, if we're  
17          using the new methodology all the time versus  
18          simply using something that's been filed, that's  
19          there, it's not going to change, it's not going to  
20          require any kind of true-up in a -- in a future  
21          year, based on when you actually file your  
22          February 15th filing of your December surveillance  
23          report. And then we've got to, you know, true-up  
24          the -- whatever we booked on our investment, our  
25          returns, and our clauses.

1           So, those were kind of some of the things we  
2           had thought about. It was a lot of information in  
3           one statement, but that was -- that was the reason  
4           that we proposed to leave the status quo, if  
5           possible, and then only go to the new method when  
6           required because it does require those adjustments.

7           MR. CICCHETTI: And so, basically, is the  
8           hardest part matching up the accumulated deferred  
9           income taxes and depreciation with the expected  
10          investment or is it making the pro-rata adjustments  
11          and the consistency adjustment?

12          MS. OLIVIER: I wouldn't say one -- one part  
13          is harder than the other; it is -- it's just  
14          additional, you know, things that we have to track  
15          and adjust for throughout these -- these three  
16          filings.

17          MR. CICCHETTI: Okay. Well, I -- I guess you  
18          can include that in your comments. I -- our  
19          proposal -- we would like to see, you know,  
20          projected and projected -- project both sides of  
21          the balance sheet, but it -- if -- with what you've  
22          put in the motion, just projecting the deferred  
23          taxes to match up deferred taxes with the  
24          investment -- I think that would go a long way to  
25          what our concerns are, understanding that, you

1 know, having to project the deferred taxes and --  
2 which means you've got a projected depreciation,  
3 but that that has to be done when the limitation  
4 provision is not met. And so, we would just  
5 suggest that that would be more consistent to do it  
6 that way all the time.

7 MS. OLIVIER: And we would agree that it's  
8 consistent. We would all be doing the same thing,  
9 but that means that, then, it requires actually  
10 more review and work to ensure that everybody is  
11 calculating all of their numbers the right way as  
12 opposed to only having to do it for maybe one or  
13 two utilities at any given time, hopefully, to make  
14 sure that they're -- they -- they used the right  
15 WACC.

16 MR. CICCHETTI: Well, we'll definitely take  
17 that into consideration.

18 MR. MAUREY: This is Andrew Maurey. I had a  
19 question on the March 1 filing. And this is just  
20 for discussion. It's not indicating anything.  
21 If -- if the March 1 filing for fuel were pushed  
22 back to April 1, as some of the other clauses, and  
23 it was six weeks between the December 20- -- or  
24 December year-end's earnings surveillance report,  
25 would that be practical or the --

1 MS. MONCADA: It would go a long way to help  
2 us.

3 MR. MAUREY: Okay.

4 MS. MONCADA: If we were in a position where  
5 we had to use a -- the December ESR, which is  
6 finalized in mid-February, if that were the  
7 ultimate decision, then, yes, pushing it out  
8 another four weeks would help.

9 MR. MAUREY: It would. We understand the --  
10 the work and we appreciate that and -- but we were  
11 looking at the projections as -- in a year a rate  
12 case is filed, it -- it's not -- they're projecting  
13 not just the -- say, a 2020 MFR filing -- they're  
14 not just going to be the projected surveillance  
15 report in 2020; you -- you'd have a -- perhaps a  
16 2021 test year. So, all of that would have been  
17 projected in -- in the capital structure in its  
18 entirety.

19 So, these exercises go on and we -- we --  
20 that's where we were coming from, thinking that it  
21 would be available.

22 MR. CICHETTI: And the other thing we were  
23 considering is the fact that, I think, FPL has  
24 indicated they may do 30 to \$40 billion. I know  
25 it's over a matter of time, of undergrounding. So,

1           it could have a big impact.

2           Any other comments from folks?

3           Can we move to Public Counsel?

4           MR. WAHLEN: I -- I was just going to say,  
5           Mark, maybe we didn't say this strong enough, but  
6           we really appreciate the dec, the slides, the  
7           explanation. Tampa Electric wants to do some  
8           calculations and look at this a little bit more.

9           And I guess the only thing I want to push back  
10          on real hard today is your statement that this is  
11          not really that complicated.

12          MR. CICHETTI: Did I say that?

13          (Laughter.)

14          (Simultaneous speakers.)

15          MR. WAHLEN: Other than that, we're going to  
16          take this all into consideration, but you're not  
17          going to persuade us of that, I think.

18          MR. CICHETTI: Okay.

19          MR. WAHLEN: It's -- it is very complicated.

20          MR. CICHETTI: Thank you, Jeff.

21          MR. CRAIG: I would like to -- this is Derrick  
22          Craig for FPU. I would like to add a few comments,  
23          which will be redundant in nature, but also I want  
24          to try to drive the point home.

25          To a certain extent, the 2012 order was

1           created based on the accumulated deferred income  
2           tax. So, that's why we're here. So, I feel that,  
3           if we're going to project anything, it would be the  
4           ADIT and not necessarily the rest of the capital  
5           structure because we are here because of the change  
6           in ADIT.

7                     And it also seems, to me, that if we are going  
8           to do this all the time as opposed to when the  
9           limited provision is not met, then providing  
10          information saying we've met the limited provision  
11          is -- becomes moot.

12                    Just a couple of points I would like to throw  
13          out there as we're discussing this going forward.

14                    MR. CICCHETTI: Okay. Thank you.

15                    MS. FUENTES: Can I -- can I -- this is Liz  
16          Fuentes. Just one more comment. Totally  
17          understand, you know, when -- when companies are  
18          going in for rate cases and projecting out capital  
19          structure, but that's a very-significant exercise  
20          that the companies undertake in any given period.

21                    When you do it outside of that and you're in  
22          a -- you know, looking at your cost-recovery  
23          clauses on an annual basis, typically those types  
24          of exercises would take place before, say, FPL and  
25          Gulf has had a chance to finalize its budgets for

1 the year, which is typically done a little bit  
2 later. So, the timing is a little off. And in  
3 forecasting those types of things out could drive  
4 some inconsistencies ultimately of where the  
5 entities end up.

6 MS. MONCADA: Ultimately, again, from a timing  
7 perspective, we keep looking at Slide 10. We would  
8 have had to finalize our -- I think the entire  
9 next-year's budget by August. And that's just  
10 something that doesn't happen at the company -- at  
11 least not at FPL.

12 MS. NAPIER: Yeah, I can -- I agree with that.  
13 We're not done by that time -- to have it done by  
14 then.

15 MR. CICCHETTI: And that's for doing the  
16 entire right-hand side of the balance sheet versus  
17 just the --

18 MS. MONCADA: Versus just the A- --

19 MR. CICCHETTI: Okay.

20 MS. NAPIER: ADIT.

21 MS. MONCADA: Yes. That's what we're also --

22 MS. FUENTES: That's right.

23 MS. MONCADA: You're right.

24 MS. BROWNLESS: When you make your comments, I  
25 would ask that you talk about what you can do, when

1           you can do it, and what data you would base that on  
2           so that you can tell us the -- we would use this  
3           ESR, and it would be filed in the dockets on this  
4           day, and it would tell us the new ADIF, so that we  
5           have an idea --

6           MS. MONCADA: Right.

7           MS. BROWNLESS: -- what data is going to be  
8           used and when that data is going to be filed; is it  
9           going to be filed -- for example, in the fuel docket,  
10          we have filings in March, we have filings in July,  
11          we have filings in September.

12          So, for folks like me, who don't understand  
13          the accounting at all -- I'll just admit that right  
14          on the front end, even though Mark gave a very-  
15          simplified explanation -- just the mechanics of  
16          what you would use, what you would file, and when  
17          you would file it.

18          MR. CICCHETTI: Tad?

19          MR. WILLIS: I'll go ahead and throw -- we  
20          originally had some of your concerns, too, that why  
21          don't we go ahead and actually do the projection  
22          all the time, and then Marcia got ahold of me  
23          and -- for quite a while, on the phone, and  
24          thoroughly confused me, and -- no, actually  
25          explained a lot of it.

1           I -- I understand the complexities, after  
2           discussing with her for a while. I think you have  
3           a novel idea in removing the time frame back for  
4           filing to April for that March filing that might  
5           help, but it's going to cause you other problems  
6           where you're going to have a month less time to do  
7           your analysis of the projections. It's an idea I  
8           think everybody needs to think about.

9           Other than that, I -- I mean -- I understand  
10          their problems, I understand their desire not to do  
11          this all the time because, after listening to  
12          exactly what it does take to come up with those  
13          projections, it does cause quite a bit of work on  
14          something that has worked for quite a while.

15          And I'm not sure the benefit to the companies  
16          or -- or us -- us is that great to change it up all  
17          the time. But other than that, I think we would  
18          just reserve more comments for -- for later.

19          MR. CICHETTI: So, are you referring to the  
20          additional complexity being with projecting the  
21          whole right-hand side of the balance sheet or just  
22          the ADITs?

23          MR. WILLIS: Well, not only that, it's the  
24          depreciation and the ADIT.

25          MR. CICHETTI: So, you think that, in and of

1           itself, would just be burdening, if they didn't do  
2           the whole right-hand side of the balance sheet.

3           MR. WILLIS: Well, the whole right-hand  
4           side -- I'm not going to get too far into  
5           commenting on this, but from -- I think that's --  
6           if I was doing that kind of work out there, I think  
7           that would be difficult in the time frame to get  
8           that filed.

9           MR. CICCHETTI: But the -- are your comments  
10          directed to both, either doing just the ADITs or  
11          the right-hand side or --

12          MR. WILLIS: Yeah.

13          MR. CICCHETTI: Okay.

14          MR. WILLIS: But more so if you're going to do  
15          the whole right-hand side.

16          MR. CICCHETTI: Okay.

17          MR. WILLIS: I mean, we're understanding of  
18          that. It's one of the reasons we entered into a  
19          settlement with them, but --

20          MR. CICCHETTI: Okay.

21          MR. WILLIS: Other than that, that's pretty  
22          much what our comments are going to be --

23          MR. CICCHETTI: All right.

24          MR. WILLIS: -- at this point.

25          MR. CICCHETTI: Anyone else have any comments,

1 thoughts, or ideas?

2 Okay. If none, I -- I know the weather is  
3 approaching. Time and tide wait for no man or  
4 woman.

5 We would appreciate it if we could get the  
6 comments filed by March 6th. And I thank everyone  
7 for taking the time to come here, especially if you  
8 had to travel. So, have safe travels and thank you  
9 for everything.

10 (Discussion off the record.)

11 MS. BROWNLESS: Excuse me. And everybody  
12 should be filing whatever comments you file in all  
13 three dockets.

14 MS. MONCADA: All three dockets.

15 MS. BROWNLESS: 01, 07, and 02.

16 MS. MONCADA: Thank you.

17 (Whereupon, the proceedings concluded at 10:53  
18 A.M.)

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CERTIFICATE OF REPORTER

STATE OF FLORIDA )  
COUNTY OF LEON )

I, ANDREA KOMARIDIS WRAY, Court Reporter, do hereby certify that the foregoing proceeding was heard at the time and place herein stated.

IT IS FURTHER CERTIFIED that I stenographically reported the said proceedings; that the same has been transcribed under my direct supervision; and that this transcript constitutes a true transcription of my notes of said proceedings.

I FURTHER CERTIFY that I am not a relative, employee, attorney or counsel of any of the parties, nor am I a relative or employee of any of the parties' attorney or counsel connected with the action, nor am I financially interested in the action.

DATED THIS 17th day of February, 2020.



\_\_\_\_\_  
ANDREA KOMARIDIS WRAY  
NOTARY PUBLIC  
COMMISSION #GG365545  
EXPIRES February 9, 2021