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BEFORE THE
FLORIDA PUBLIC SERVICE COMMISSION

In the Matter of:
DOCKET NO. 20200001-EI
FUEL AND PURCHASED POWER
COST RECOVERY CLAUSE WITH
GENERATING PERFORMANCE
INCENTIVE FACTOR.

_____ /

In the Matter of:
DOCKET NO. 20200002-EG
ENERGY CONSERVATION COST
RECOVERY CLAUSE.

_____ /

In the Matter of:
DOCKET NO. 20200007-EI
ENVIRONMENTAL COST RECOVERY
CLAUSE.

_____ /

PROCEEDINGS: COMMISSION STAFF WORKSHOP
DATE: Thursday, February 6, 2020
TIME: Commenced: 10:00 a.m.
Concluded: 10:53 a.m.
PLACE: Gerald L. Gunter Building, Room 105
2540 Shumard Oak Boulevard
Tallahassee, Florida

REPORTED BY: ANDREA KOMARIDIS WRAY
Court Reporter and
Notary Public in and for
the State of Florida at Large

PREMIER REPORTING
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IN ATTENDANCE :

- SUZANNE BROWNLESS, COMMISSION STAFF
- MARK CICCHETTI, COMMISSION STAFF
- ANDREW MAUREY, COMMISSION STAFF
- CHRIS RICHARDS, COMMISSION STAFF
- DALE BUYS, COMMISSION STAFF
- JOHN HIGHTOWER, COMMISSION STAFF
- DERRICK CRAIG AND MICHELLE NAPIER, FLORIDA PUBLIC UTILITIES
- JEFF WAHLEN, TAMPA ELECTRIC COMPANY
- MARCIA OLIVIER, DUKE ENERGY
- LIZ FUENTES, FLORIDA POWER & LIGHT
- MARIA MONCADA, FLORIDA POWER & LIGHT AND GULF POWER COMPANY
- TAD DAVID AND MARSHALL WILLIS, OFFICE OF PUBLIC COUNSEL

1 P R O C E E D I N G S

2 MS. BROWNLESS: Good morning, everyone. We're
3 all here today pursuant to notice to conduct a
4 workshop in Dockets 20200001-EI,
5 Docket 20200002-EG, and Docket 2020007-EI [sic].

6 The purpose of this workshop is to discuss
7 modifications to Order No. PSC 20120425-PAA-EI, to
8 comply with Internal Revenue Code treasury
9 regulation Section 1.167(1)-1(H)(6), specifically,
10 the methodology for calculating the weighted
11 average cost of capital, which we're going to refer
12 to as "WACC," applicable to the clause-related
13 investments.

14 At this time, we'll just go around the table
15 and let everybody identify themselves. Suzanne
16 Brownless with the Public Service Commission.

17 MR. CICCHETTI: Mark Cicchetti with the Public
18 Service Commission.

19 MR. MAUREY: Andrew Maurey, Commission staff.

20 MR. CRAIG: Derrick Craig with Florida Public
21 Utilities.

22 MS. NAPIER: Michelle Napier, Florida Public
23 Utilities.

24 MR. WAHLEN: Jeff Wahlen, Ausley McMullen, on
25 behalf of Tampa Electric Company.

1 MS. OLIVIER: Marcia Olivier with Duke Energy.

2 MS. FUENTES: Liz Fuentes, Florida Power &
3 Light.

4 MS. MONCADA: Maria Moncada, Florida Power &
5 Light and Gulf Power Company.

6 MR. DAVID: Tad David, Office of Public
7 Counsel.

8 MR. WILLIS: Marshall Willis, OPC.

9 MR. BUYS: Dale Buys with the Public Service
10 Commission staff.

11 MR. HIGHTOWER: John Hightower, Commission
12 staff.

13 MR. RICHARDS: Chris Richards, Commission
14 staff.

15 MS. BROWNLESS: We're going to start out by
16 having some opening remarks and a slide
17 presentation by the PSC staff. And then, after
18 that, we'll open it up if anyone else wants to make
19 a presentation or we'll simply open it up to
20 discussion.

21 The idea of what we're trying to accomplish
22 today is to show you staff's thoughts on the matter
23 and get your responses. We will have comments
24 filed on March 6th and give y'all, there, another
25 opportunity to address the things you've heard

1 today.

2 We have a court reporter, so there will be a
3 transcript available. And this is being live-
4 streamed at this time.

5 So, I'll go ahead and turn it over to the
6 staff and let them start.

7 MR. CICCHETTI: Well, good morning, everyone.
8 My name is Mark Cicchetti. I'm the chief of
9 finance, tax, and cost recovery here at the Florida
10 Public Service Commission.

11 And I know all of you must be very, very
12 excited to be here this morning. I can imagine,
13 when you left your house, you probably told your
14 family, I can't wait to get to Tallahassee, or I
15 can't wait to get to the Public Service Commission
16 because I'm going to a workshop on the weighted
17 average cost of capital. Not only that, they're
18 going to be talking about deferred income taxes.
19 It's going to be amazing.

20 (Laughter.)

21 MR. CICCHETTI: My sister got -- she's moving
22 to Tallahassee, and she got here last night. And
23 instead of her doing the move-in thing, she came
24 over to our house, my wife and I. And I mentioned
25 to her that I was doing a workshop this morning.

1 And a little later on in the evening, she
2 said, so, what's this workshop that you're going to
3 be doing tomorrow. And I said, it's going to be on
4 the weighted average cost of capital and deferred
5 income taxes. And she looked at me with this blank
6 stare that was part, I don't know what you're
7 talking about, and part, that sounds horrible.

8 So, we are well-aware of how exciting people
9 think the weighted average cost of capital is and
10 deferred income taxes are. And so, we had that in
11 mind when we put this presentation together. We
12 don't want to bore you with a lot of minutiae and
13 we don't want you to -- to put you to sleep with a
14 lot of detail we don't think is necessary.

15 And we think that the issue before us is more
16 of a policy issue. And so, we're not going to get
17 into a lot of boring calculations and things like
18 that.

19 So, we decided what we would do is we would do
20 this as if we were talking to a new Commissioner
21 that had no background in finance or tax. We want
22 everybody to understand what it is that we're
23 dealing with, how we got here, what the potential
24 solutions are in an effort to, hopefully, come to a
25 meeting of the minds.

1 And we want this to be informal. And by
2 informal, I mean we want to stimulate as much
3 discussion as possible. If you have a question,
4 ask it at the time -- not just people here at the
5 table, but anyone.

6 And so, we want to thoroughly flesh things out
7 and, hopefully, as I said, come to a meeting of the
8 minds, if -- if not, make sure everyone has a good
9 understanding of the issues.

10 So, the purpose today is to discuss the joint
11 motion that was filed with regard to the weighted
12 average cost of capital and the normalization rules
13 of the IRS. And we will talk about the
14 normalization rules and how they relate to the
15 weighted average cost of capital and what the
16 weighted average cost of capital is.

17 And the weighted average cost of capital is
18 applied in the clause recovery dockets. And there
19 is an inconsistency between the Commission's
20 practice and what the IRS requires. So, that's
21 what we're here to deal with.

22 There is an order that prescribes how the
23 weighted average cost of capital is going to be
24 applied in the dockets, and so, there's no
25 alternative source. So, we have to come to a

1 conclusion as to what we need to do in order to
2 comply with the IRS regulations.

3 So, where we're going to go from here is we're
4 going to talk a little bit about accumulated
5 deferred income taxes. You can't understand this
6 issue without at least having a general idea of
7 what deferred income taxes are.

8 And we will talk about the IRS normalization
9 rules, the history, and how they relate to the
10 deferred income taxes. We'll talk about a history
11 of the clauses, briefly, and how we got to where we
12 are today.

13 We will talk about the joint motion and what
14 it proposes. And, finally, we will talk about
15 staff's concerns with -- with the proposal and the
16 motion and -- and what we think a solution would
17 be.

18 And after the staff is done, we thought we
19 would have the companies and the Office of Public
20 Counsel do paper/rock/scissors to decide who would
21 present next. Just kidding. Just kidding.

22 What we'll do is we'll have the utilities go
23 next, and we'll let -- allow the utilities to work
24 that out among themselves who wants to go first or
25 second, and we'll have the Office of Public Counsel

1 and also any other interested parties that have
2 some comments or would like to make a presentation.

3 I'm thinking the staff's presentation, just
4 running through it, would take about 30 minutes,
5 but with any questions or discussions, it might be
6 longer than that. We do want to get you out of
7 here before the weather gets too bad.

8 And so, before we get started, does anyone
9 have any questions or comments? Seeing none, we'll
10 move on.

11 So, what are deferred income taxes? And the
12 deferred income taxes that we're talking about
13 relate to depreciation, for today and in this
14 docket. And deferred income taxes are created by a
15 depreciation-related book-tax timing difference.

16 Now, what does that mean, a book-tax timing
17 difference? When we depreciate something for
18 setting rates, it's done on a book basis. For
19 example, let's say something costs a thousand
20 dollars and has a ten-year life, we're going to
21 include in rates a hundred dollars a year. And
22 that's the cost that's passed on to customers as
23 the asset is being utilized.

24 However, for deapprec- -- for tax purposes,
25 they may be able to take accelerated depreciation.

1 They may be able to claim, let's just say, for
2 example, 50-percent depreciation in the first year.
3 So, what does that mean? That means their taxes
4 are going to be lower.

5 So, customers have paid to the company more
6 for taxes than the company is going to pay to the
7 IRS. And that enhances their cash flow. And they
8 have that money available to them. And so, that
9 shows up on the balance sheet as deferred income
10 taxes.

11 Well, if they have accelerated depreciation
12 for tax purposes in the earlier years, that means,
13 over time, there are going to be later years when
14 the book depreciation is greater than the tax
15 depreciation. And that is when the deferred taxes
16 reverse. They go from whatever they are down to
17 zero, over time. And if you did that over a
18 ten-year period, in relation to the depreciation
19 rates, that's what the IRS would consider -- called
20 a ratable amortization.

21 Keep that term in mind because it's going to
22 be important. It's ratable. It's fair and it's
23 depreciated over time, and the deferred taxes
24 diminish over time. And that is basically what the
25 normalization rules are. Now, there's going to be

1 a few more little complications, but that's
2 basically what it is.

3 And in Florida, when we have those deferred
4 taxes that accumulate over time, it's basically a
5 zero-cost loan from the federal government. And we
6 included a zero-cost capital in the capital
7 structure.

8 And that's another important point because a
9 lot of states don't do it that way. The other way
10 to treat it is to use those deferred income taxes
11 to reduce rate base. And that's how most other
12 states do it.

13 So, keep in mind that whether you use it to
14 reduce rate base or you include it in the capital
15 structure, it has the same impact on rates. It's
16 six of one, half dozen of another. And that's an
17 important point to keep in mind.

18 All right. The normalization rules are
19 designed to protect the public utility, to protect
20 the companies. And what do I mean by that? Early
21 on, regulators attempted to take that benefit
22 associated with deferred income taxes and pass it
23 right through to customers. And how did they do
24 that? By simply doing away with the book-tax
25 timing difference.

1 What does that mean? Whatever depreciation
2 rate was used to pay your taxes, that's what the
3 regulator used to set rates. And so, you no longer
4 have any book-tax timing difference. The tax
5 benefit flows straight through to the customers.

6 And the IRS had a problem with that. And that
7 is because the accelerated depreciation was passed
8 by Congress to provide an incentive to the
9 companies to invest in plant and equipment.

10 And if the regulator was just going to pass
11 that benefit straight through to the customer, they
12 said, we're just going to take that benefit away.
13 And that's harmful because the deferred taxes are a
14 benefit to the company in that they help their cash
15 flow. They also help their earnings. And it's
16 zero-cost capital in the capital structure for the
17 customer.

18 So, it's a good thing to have these deferred
19 income taxes. Even though the customer had to pay
20 it sooner than the company paid it to the IRS, it
21 is reflected in the weighted average cost of
22 capital or it's being used to reduce rate base, but
23 the important point is that the normalization
24 requirements are there to protect the company --
25 not necessarily the customer, but to protect the

1 company.

2 Now, the normalization rules have a couple of
3 components to them. One is the consistency rule.
4 And what that simply means, in walking-around
5 language, is if you're going to project the rate
6 base, i.e., the investment, then you also need to
7 project your capital structure. Or if you're going
8 to use a historical rate base, you have to use a
9 historical capital structure.

10 For rate cases, that's what we do. We don't,
11 in a rate case, project the investment and use a
12 historical capital structure or vice versa because
13 then you're not having apples and oranges --
14 apples-to-apples, and you have all kinds of
15 inconsistencies that come up.

16 So, the IRS really doesn't care if you project
17 or if you use historical, as long as both the rate
18 base and the capital structure are doing the same
19 thing.

20 The second part of the normalization rules is
21 a component called the pro-rata adjustment. Now,
22 the pro-rata adjustment, in walking-around terms,
23 is simply levelizing the amount of deferred taxes
24 over the course of the year.

25 Rather than having a 13-month average where

1 they're all front-loaded or back-loaded, the IRS
2 makes you do this calculation that just simply
3 levelizes it over the course of a year.

4 So, if you say something like, well, the
5 normalization requirements require ratable
6 amortization with the pro-rata adjustment, it
7 sounds really complicated, but it's really not.
8 The pro-rata adjustment only applies to a projected
9 test year or a projected year, and it just
10 levelizes out the investment.

11 The final part of the normalization rules has
12 to do with the limitation provision. Now, the
13 limitation provision is simply a way of saying, are
14 you using more deferred taxes than you should be
15 or, if you're using less, it's okay. They're only
16 concerned if you use too many, if you have too many
17 that are going into the zero-cost capital or if you
18 have too many that are being used to reduce rate
19 base.

20 And we're going to have a little example of
21 that later on, but the whole idea of the limitation
22 provision is basically how many deferred taxes are
23 you attributing to the year and is it too many or
24 too little.

25 And some of these slides are just background

1 that you could have with you that -- a lot of it
2 came right out of the joint motion. So, it's just
3 describing how the things are calculated, and how
4 they apply, but it's basically what I've just
5 explained to you.

6 Now, the next thing I want to talk about is a
7 history of the clauses. And this slide shows what
8 we do under the 2012 order, and then the bottom is
9 what is proposed in the joint motion.

10 Now, we originally started out with the Fuel
11 Clause. And only fuel flowed through the Fuel
12 Clause. It's a very large expense. If the company
13 has to wait until another rate case to collect any
14 increases in the amount of fuel they use, it puts a
15 lot of pressure on the balance sheet. So,
16 regulators and the companies came up with the Fuel
17 Clause.

18 As time went by, here in Florida, it was
19 determined that, if you make any kind of investment
20 that reduces fuel -- or increases fuel savings
21 that -- that's -- you know, makes your use of fuel
22 more efficient, you can collect or recover that
23 capital through the Fuel Clause.

24 And that means it's going to be -- that
25 investment is going to be recovered over time,

1 which means it has to have a carrying charge, which
2 is the cost of capital that -- the cost of money
3 that finances whatever that investment is.

4 So, what carrying charge do we do -- do we
5 use? We use the weighted average cost of capital.
6 And after the Fuel Clause, we came up with several
7 other clauses that allow the companies to recover
8 the -- certain investments more quickly, and they
9 also had carrying charges. So, the weighted
10 average cost of capital is used in -- in a number
11 of the clauses and it represents the carrying
12 charge.

13 Now, originally they said, well, what weighted
14 average capital should we use. And it was
15 determined we would use the weighted average cost
16 of capital from the last rate case. Well, that
17 worked fine until we came to 2012 where we had a
18 situation where there was a utility whose weighted
19 average cost of capital from the prior rate case
20 was ten years removed and was significantly higher
21 than their current weighted average cost of capital
22 being reflected on their current surveillance
23 reports. So, we opened the docket and said this
24 has to be dealt with.

25 In -- in the late -- earlier time period,

1 interest rates were higher, stock prices were
2 lower, the cost of money -- that is, the overall
3 cost of capital -- was higher then. And so, we
4 wanted to reflect the more-current cost of money in
5 the clauses.

6 Well, a stipulation was presented to the
7 Commission that were -- parties were -- at least
8 the utilities and the Office of Public Counsel and
9 the Commission accepted it. And what that did was
10 that said, we'll use a more-current weighted
11 average cost of capital. We'll take it from the
12 May surveillance report of that year, rather than
13 using the weighted average cost of capital from the
14 old rate case.

15 And on this schedule, it shows -- oops -- it
16 shows that -- which surveillance reports are going
17 to be used. And in the 2012 order, you can see
18 we're using earnings surveillance reports from a
19 prior year or the year -- it's a historical number.
20 And in the proposal, we have a projected number,
21 except for the true-up, which would be the earnings
22 surveillance reports, to true it up in December --
23 through December of that year.

24 And the next group of slides -- or basically
25 just the wording that reflects what's in that first

1 slide of which earnings surveillance reports are
2 used in which year. And this schedule here is just
3 one that was taken from a -- I believe it was
4 Florida City Gas. It's a calculation of the
5 pro-rata adjustment that's done in order to comply
6 with the Internal Revenue requirements'
7 normalization rules.

8 Now, the calculation or the numbers are not in
9 dispute. And so, we don't need to go through these
10 in detail. Chris, who is sitting over here to my
11 left -- he's a numbers guy. He likes working with
12 numbers. He likes working with spreadsheets. He's
13 very good at it.

14 And he said to me, Mark, I can go through this
15 slide and explain every number in detail so that
16 everyone can understand it. And I said, Chris, if
17 you try and go through this slide and explain every
18 number, they're going to say, you're a boring nerd.
19 And he said, if I had a dollar for every time I was
20 called a boring nerd, I would have a daily mean
21 income of \$5.86 with a standard deviation of \$1.24.

22 (Laughter.)

23 MR. CICCHETTI: So, I said, Chris, don't worry
24 about it; we don't need to go through this slide in
25 excruciating detail. It's just there to let

1 everyone know, that's the calculation. You can
2 refer back to it. It's -- there's also an example
3 in the motion, and the numbers are not in dispute.

4 So, then I want to turn to what the staff's
5 concerns are with the proposal in the motion. And
6 I'm going to flip to this slide, which is on
7 Page 28.

8 And on this slide, the column on the left,
9 which is labeled "projected" -- that is what is the
10 best estimate of what's happening in a particular
11 year. The investment is projected. The capital
12 structure is projected. And just, for example
13 purposes, this part in the middle are the deferred
14 income taxes.

15 Now, keep in mind, this example is going to be
16 done using the deferred income taxes to reduce rate
17 base. And just because I think it's easier to see
18 what's going on when you use the deferred income
19 taxes to reduce rate base as opposed to looking at
20 what happens with the weighted average cost of
21 capital -- because, if you're looking at different
22 time periods, the relative percentages of the
23 sources of funds in the capital structure are going
24 to change, the cost rates might change, and what's
25 actually going on with the deferred income taxes'

1 impact -- it gets lost in that calculation a little
2 bit. It -- it's still there, but it's a little
3 harder to see.

4 When you use an example where you're going to
5 use the deferred income taxes to do -- reduce rate
6 base, it becomes a little more clear of what's
7 going on and what our concerns are.

8 So, let's just say, if you use projected all
9 the time, that's what you have in this left column.
10 Now, if we have a situation of what's in this left
11 column, however, the 2012, the historical
12 surveillance report reflects what's in the middle,
13 then the deferred income taxes that would be used
14 to reduce rate base or that would be included in
15 the weighted average cost of capital are greater
16 than what's actually projected. And that's what
17 the IRS has a problem with. You're going to be
18 reducing rate base too much and, therefore, that's
19 a normalization violation.

20 So, according to the motion, if we have this
21 situation, we're going to go back to this, what's
22 going on in the left-hand column. That meets
23 what's going on -- everything that's going on, and
24 meets the normalization rules. The IRS is fine
25 with it.

1 Now, let's say we have a situation where this
2 is what's going on, this is the actual estimate,
3 but we have a situation of what's in the right-hand
4 column. That's where we're using the historical
5 deferred income taxes. The income -- the deferred
6 income taxes are less than what's actually
7 estimated.

8 So, the IRS -- remember, they have a problem
9 with you using too much, but in the private-letter
10 ruling, it was asked, well, what about if we have
11 this situation, can we still use this. And the
12 answer was yes, because the normalization rules are
13 used to protect the company.

14 And if you have this situation, then the
15 company is being harmed; however, if you have this
16 situation, the company -- you're not more-than-
17 ratably flowing back the deferred income taxes.
18 You're actually using less.

19 And so, what the joint motion wants -- is
20 proposing is that, if we have this situation, we
21 use this, but if we have this situation, we use --
22 stay with what we've done historically
23 (indicating).

24 And so, the staff's concern is, why don't we
25 just use this all the time, because what's

1 happening here is we're not reducing rate base
2 enough, if you did the reduction of rate base, or
3 we're not getting enough deferred taxes, i.e.,
4 zero-cost capital in the weighted average cost of
5 capital. And so, our proposal is to do this all
6 the time.

7 And if we go back to some of the staff
8 concerns, being the bureaucrats that we are, we're
9 going to nitpick everything we can find and try and
10 bolster our case. But even though we're
11 bureaucrats, we're not -- we're still nice people,
12 mostly. And so, our concerns are, under the 2012
13 method, it may result in rates that are higher than
14 they need to be before they get trued-up.

15 We recognize that they will get trued-up in
16 that third year, but in the meantime, you could
17 have this sawtooth effect that's going to get
18 trued-up, but the sawtooth would actually be less
19 over time if we got the deferred taxes where they
20 need to be and didn't have to make such -- so much
21 of a true-up.

22 The second bullet has to do with consistency.
23 And again, this is the same type of consistency
24 that the IRS is referring to. If you're going to
25 use a projected rate base, let's use a projected

1 capital structure. If you're going to use a
2 historical rate base, let's use a historical
3 capital structure.

4 If someone came in and asked us, what should
5 we do if we're projecting our rate base, we would
6 always say, let's project the capital structure.
7 It's just that the clause has evolved in a way that
8 that wasn't recognized and the IRS rules were
9 violated.

10 There was one company that brought this up
11 when they were discussing using a projected test
12 year. And someone said, well, we're not doing the
13 pro-rata adjustment. And then someone else
14 thought, well, we have clauses where we're not even
15 doing a consistency adjustment.

16 And so, a number of private-letter rulings
17 were filed. The issue got clarified. And then
18 finally, it came upon -- the issue became, well,
19 what if they're not flowing back too much, but too
20 little; can we continue to do it that way. And
21 that's when the IRS said, yeah, right, we're only
22 concerned if you do too much, not if you do too
23 little.

24 And so, in line with the rates being a little
25 too high over that sawtooth effect, if you did away

1 with that, that would help stabilize rates.

2 If we have different methodologies, depending
3 on what the situation is -- we may have the same
4 company doing it one way in one year, another way
5 in another year. And when you think about all the
6 different companies and all the different years,
7 we'd have a lot to track. Everyone would have a
8 lot more to track. And we think it would be a lot
9 easier if we just stuck to one methodology, which
10 meets the IRS regulations.

11 Finally, the -- the joint motion proposed
12 that, if the staff or anyone wanted verification of
13 meeting the limitation provision, they would
14 provide it. We said, well, we'd like it all the
15 time. And the company -- I think that -- the
16 feedback we got was, that's fine, we'll provide it
17 to you, but that's just something that's in there.

18 And then the final thing that's not on here is
19 we have storm hardening and undergrounding that's
20 going to be occurring in the future. And those
21 clauses are going to have a lot of capital running
22 through them. That can have a high-dollar impact.

23 If you go to Page 29, we did a -- just a
24 little, general calculation and said, if you had a
25 billion-dollar investment in undergrounding and the

1 life was 30 years, but makers allowed you to
2 depreciate over 20 years, the impact of that would
3 be \$3.4 million, generally -- approximately.

4 MR. WAHLEN: Is that as revenue-requirement
5 number or deferred tax --

6 MR. CICCHETTI: That's a deferred-tax number.

7 And so, if you bury that in a utility's very-
8 large capital structure, it might not seem like a
9 lot, but if you sought -- thought, well, for every
10 billion dollars, we should be reducing rate base by
11 3.4 million, it -- you can see, it's not a
12 meaningless number.

13 And so, finally, this slide just shows that we
14 would like to use the projected, projected method
15 in every year.

16 And finally, any comments that anyone would
17 like -- we would like to hear comments. If you
18 don't have any, that's fine, but we would like to
19 get them back by March 6th.

20 And with that, I will turn it over to any of
21 the utilities that would like to make comments,
22 followed by Public Counsel, filed -- followed by
23 any interested party.

24 MS. MONCADA: Can we have two minutes?

25 MR. CICCHETTI: Yes.

1 MS. MONCADA: Thanks.

2 MR. CICCHETTI: We're going to take a
3 two-minute break.

4 (Brief recess.)

5 MR. CICCHETTI: All right. We're back on the
6 record.

7 MS. MONCADA: Thank you, Mark. This is Maria
8 Moncada for Florida Power & Light Company and Gulf
9 Power Company.

10 If you could, Mark, could you walk us through
11 a little bit more of Slide 30 and staff's
12 recommendation just to make sure we understand what
13 the recommendation is?

14 MR. CICCHETTI: We would propose that the
15 methodology that the motion proposes, when the
16 limitation provision is not met, is used all the
17 time; that we always use projected investment and a
18 projected capital structure.

19 MS. MONCADA: And for the projected capital
20 structure, the piece that the IRS requires be
21 projected is just the ADFIT portion? Is that what
22 you're envisioning as well?

23 MR. CICCHETTI: Well, we would envision that
24 you would project your -- the right-hand side of
25 the balance sheet also. I mean, I would think, if

1 you're projecting investment, you would also be
2 projecting how you would pay for that investment.

3 MR. WAHLEN: The whole capital structure?

4 MR. CICCHETTI: Right.

5 MS. MONCADA: So --

6 MR. CICCHETTI: So, basically, you would be
7 projecting your balance sheet. I would imagine you
8 do you that already, if not a lot of that already.
9 And so, we would just be proposing that -- you
10 know, because you have to do it when you don't meet
11 the limitation provision. It's -- and -- and so,
12 we would just do the same.

13 MS. MONCADA: That -- that's not exactly
14 what -- how we interpret the IRS requirement of
15 what actually needs to be projected under the PLR.

16 Let me start with some easy points first and
17 then, for anything else, I'm going to turn to our
18 accountants. The first is to confirm that, yes,
19 absolutely, the utilities are willing to provide
20 you with documentation of whether we meet or -- and
21 exceed or don't meet or exceed the limitation
22 provision as part of our filings, and to confirm
23 that would be done separately in each clause, since
24 each one would need its own evidence. So, we would
25 provide that in every clause for you without you

1 having to request it.

2 The second -- I want to turn to Slide 10 for
3 just a second.

4 MS. BROWNLESS: And Maria, before you keep
5 going, at what time, in what filing would you do
6 that?

7 MS. MONCADA: The projection filing.

8 MS. BROWNLESS: Okay. The September filing.

9 MS. MONCADA: The September filing.

10 In the second column, where it has the filing
11 date for the final true-up, it puts down April/May.
12 And that is true for environmental and for
13 conservation, but it is not true for fuel capacity
14 and what I anticipate will be the SPP schedule,
15 storm-protection-plan schedule.

16 And I don't point that out just to point out
17 an omission, but it does actually impact when we
18 can get certain things done. So, for example, you
19 have proposed using the December ESR. If we had --
20 the December ESR gets filed in mid-February. So,
21 say, this year, it will be filed in mid-February.

22 The -- the clause filing for fuel and capacity
23 is due on March 1. Just to point out, there is --
24 it's virtually impossible to work with information
25 that was just finalized mid-February and roll it

1 into a March filing.

2 Your -- in your list of concerns, the bullet
3 point regarding the consistency and the sawtooth
4 effect -- I'll let the accountants explain why we
5 think using the IRS method, when we have met the
6 limitation provision, actually might exacerbate
7 that rather than improve upon it.

8 Liz Fuentes is here for FPL and Gulf, and
9 Maria Olivier is here for Duke. And we have, from
10 Florida Public Utilities -- they've already
11 introduced themselves, but Derrick and Michelle are
12 here for them as well.

13 MS. FUENTES: Hi, good morning. This is Liz
14 Fuentes. I appreciate the dec. It was very well-
15 laid-out and easy to follow and very clear.

16 In regards to the staff's recommendation, on
17 Slide 30, I just want to clarify one point
18 associated with the third bullet point that says:
19 Use the forecasted ESR for the same year as the
20 projected clause filing.

21 Can you please provide an example of what that
22 would entail? Like, using this year's clause
23 projection filing as an example -- so, for the 2021
24 projection filing for the clauses -- what do you
25 anticipate doing for that?

1 MR. CICCHETTI: I would refer back to the --
2 the slide with the -- the filing dates.

3 MS. FUENTES: Okay. So -- so, for this year,
4 then, if we had a 2021 projection filing for
5 clauses, you would anticipate us using the 2020
6 forecasted ESR --

7 MR. CICCHETTI: Yes.

8 MS. FUENTES: -- as the basis for the
9 calculation?

10 MR. CICCHETTI: Yes.

11 MS. FUENTES: And then we would layer on top
12 of that a consistency and proration adjustment for
13 the 2021 period?

14 MR. CICCHETTI: Well, I -- I don't know that
15 you need to make a consistency adjustment. I do
16 think you need to make a pro-rata adjustment.

17 MS. FUENTES: Okay. It's -- it's our
18 interpretation of the IRS guidelines that you need
19 to sync up the projection period with your
20 forecasted period for deferred taxes.

21 So, you would need to forecast out your
22 deferred -- your FDA -- your ADFIT associated with
23 depreciation through the forecasted period. So,
24 2021 is the forecasted period. Your earnings
25 surveillance report that would be used would be a

1 2020 period. And so, it's our understanding you
2 would need to apply a consistency adjustment first
3 to bring it under the same period and then layer on
4 a proration adjustment.

5 And our understanding is that the IRS only
6 requires you to update ADFIT and no other
7 components of capital structure. Is that your
8 understanding as well?

9 MR. CICHETTI: Yes. We were proposing that
10 we didn't think it would be that much more to
11 project the entire right-hand side of the balance
12 sheet. I would imagine you have forward views
13 that -- that do that.

14 We would be open to considering if you just
15 want to project the deferred taxes to make sure the
16 deferred taxes match up. But do you have that same
17 problem when you are forced to use the projected,
18 as you're proposing in the joint motion? I mean,
19 you're -- you're proposing that. And what if we
20 said, whatever you're proposing in the joint motion
21 is okay for -- just do that all the time?

22 MS. FUENTES: Okay. What we proposed in the
23 joint is what I just described, and it wasn't
24 forecasting all components of capital structure.

25 MR. CICHETTI: Okay. Okay.

1 MS. FUENTES: It -- it was a happy medium, I
2 think, that each of the IOUs agreed to that we
3 would try to limit the amount of changes that were
4 required from the -- the May 2012 -- I'm sorry --
5 the 2012 WACC order.

6 And that's why we wanted to keep in place
7 the -- using the May ESR in instances where the
8 utility did meet the limitation provision, and then
9 only make an -- a change if -- if we didn't meet
10 the limitation provision.

11 MR. CICCHETTI: Right, but what if you did
12 what you're proposing to do in the joint motion --

13 MS. FUENTES: Uh-huh.

14 MR. CICCHETTI: -- and do that all the time,
15 even if the IRS didn't require you to do that? It
16 would be a better match of the deferred income
17 taxes to the projected investment.

18 MS. FUENTES: Yeah, I -- I -- you want me to
19 take a quick stab at that or is that --

20 MS. OLIVIER: Yeah, you can or I can.

21 MS. FUENTES: Okay.

22 MS. OLIVIER: What do you prefer?

23 MS. FUENTES: Go ahead.

24 MS. OLIVIER: Yeah, this is Marcia Olivier.

25 So, what we propose in the motion is to use

1 what's in the record, to the -- to the best of our
2 ability, which is the forecasted earnings
3 surveillance report, which would be in the record,
4 knowing that that was for the year prior to the
5 projection period, right, and that we would adjust
6 the depreciation-related ADFIT to be for that
7 forecasted period, if needed.

8 And so, we -- and so -- so, the goal here was
9 to use what's in the record and not to try to have
10 to forecast out another year of capital structure.
11 That's what's proposed.

12 And what that does is it does cause some
13 swings in the -- in the WACC because we've got to
14 now forecast out the depreciation-related ADFIT
15 into that next period, but we want to use
16 everything else that's in the record. It makes it
17 much easier to review and, you know -- and -- and
18 see what we've already got out there.

19 And then, of course, that would be trued-up in
20 the true-up filing when we use the actual December
21 surveillance report for that particular true-up
22 year.

23 And that's why we -- we -- our -- our goal
24 being to use what's already in the record, we feel
25 like if we go back and use what we already have,

1 you know, established here, using those May
2 historical earnings surveillance reports, that it's
3 much easier for us to see the number. It's already
4 in the record. We've reported it.

5 And then -- and then just use that throughout
6 the period, and it doesn't require us to go and do
7 this -- this consistency adjustment and this
8 proration adjustment.

9 And then, when we do our preliminary true-up
10 filing, have to potentially adjust that carry-
11 forward, potentially adjust that proration
12 adjustment. And then the final true-up, we've got
13 to potentially adjust that proration adjustment
14 again.

15 So, it requires a lot of extra effort to have
16 to track and change those adjustments, if we're
17 using the new methodology all the time versus
18 simply using something that's been filed, that's
19 there, it's not going to change, it's not going to
20 require any kind of true-up in a -- in a future
21 year, based on when you actually file your
22 February 15th filing of your December surveillance
23 report. And then we've got to, you know, true-up
24 the -- whatever we booked on our investment, our
25 returns, and our clauses.

1 So, those were kind of some of the things we
2 had thought about. It was a lot of information in
3 one statement, but that was -- that was the reason
4 that we proposed to leave the status quo, if
5 possible, and then only go to the new method when
6 required because it does require those adjustments.

7 MR. CICCHETTI: And so, basically, is the
8 hardest part matching up the accumulated deferred
9 income taxes and depreciation with the expected
10 investment or is it making the pro-rata adjustments
11 and the consistency adjustment?

12 MS. OLIVIER: I wouldn't say one -- one part
13 is harder than the other; it is -- it's just
14 additional, you know, things that we have to track
15 and adjust for throughout these -- these three
16 filings.

17 MR. CICCHETTI: Okay. Well, I -- I guess you
18 can include that in your comments. I -- our
19 proposal -- we would like to see, you know,
20 projected and projected -- project both sides of
21 the balance sheet, but it -- if -- with what you've
22 put in the motion, just projecting the deferred
23 taxes to match up deferred taxes with the
24 investment -- I think that would go a long way to
25 what our concerns are, understanding that, you

1 know, having to project the deferred taxes and --
2 which means you've got a projected depreciation,
3 but that that has to be done when the limitation
4 provision is not met. And so, we would just
5 suggest that that would be more consistent to do it
6 that way all the time.

7 MS. OLIVIER: And we would agree that it's
8 consistent. We would all be doing the same thing,
9 but that means that, then, it requires actually
10 more review and work to ensure that everybody is
11 calculating all of their numbers the right way as
12 opposed to only having to do it for maybe one or
13 two utilities at any given time, hopefully, to make
14 sure that they're -- they -- they used the right
15 WACC.

16 MR. CICCHETTI: Well, we'll definitely take
17 that into consideration.

18 MR. MAUREY: This is Andrew Maurey. I had a
19 question on the March 1 filing. And this is just
20 for discussion. It's not indicating anything.
21 If -- if the March 1 filing for fuel were pushed
22 back to April 1, as some of the other clauses, and
23 it was six weeks between the December 20- -- or
24 December year-end's earnings surveillance report,
25 would that be practical or the --

1 MS. MONCADA: It would go a long way to help
2 us.

3 MR. MAUREY: Okay.

4 MS. MONCADA: If we were in a position where
5 we had to use a -- the December ESR, which is
6 finalized in mid-February, if that were the
7 ultimate decision, then, yes, pushing it out
8 another four weeks would help.

9 MR. MAUREY: It would. We understand the --
10 the work and we appreciate that and -- but we were
11 looking at the projections as -- in a year a rate
12 case is filed, it -- it's not -- they're projecting
13 not just the -- say, a 2020 MFR filing -- they're
14 not just going to be the projected surveillance
15 report in 2020; you -- you'd have a -- perhaps a
16 2021 test year. So, all of that would have been
17 projected in -- in the capital structure in its
18 entirety.

19 So, these exercises go on and we -- we --
20 that's where we were coming from, thinking that it
21 would be available.

22 MR. CICHETTI: And the other thing we were
23 considering is the fact that, I think, FPL has
24 indicated they may do 30 to \$40 billion. I know
25 it's over a matter of time, of undergrounding. So,

1 it could have a big impact.

2 Any other comments from folks?

3 Can we move to Public Counsel?

4 MR. WAHLEN: I -- I was just going to say,
5 Mark, maybe we didn't say this strong enough, but
6 we really appreciate the dec, the slides, the
7 explanation. Tampa Electric wants to do some
8 calculations and look at this a little bit more.

9 And I guess the only thing I want to push back
10 on real hard today is your statement that this is
11 not really that complicated.

12 MR. CICHETTI: Did I say that?

13 (Laughter.)

14 (Simultaneous speakers.)

15 MR. WAHLEN: Other than that, we're going to
16 take this all into consideration, but you're not
17 going to persuade us of that, I think.

18 MR. CICHETTI: Okay.

19 MR. WAHLEN: It's -- it is very complicated.

20 MR. CICHETTI: Thank you, Jeff.

21 MR. CRAIG: I would like to -- this is Derrick
22 Craig for FPU. I would like to add a few comments,
23 which will be redundant in nature, but also I want
24 to try to drive the point home.

25 To a certain extent, the 2012 order was

1 created based on the accumulated deferred income
2 tax. So, that's why we're here. So, I feel that,
3 if we're going to project anything, it would be the
4 ADIT and not necessarily the rest of the capital
5 structure because we are here because of the change
6 in ADIT.

7 And it also seems, to me, that if we are going
8 to do this all the time as opposed to when the
9 limited provision is not met, then providing
10 information saying we've met the limited provision
11 is -- becomes moot.

12 Just a couple of points I would like to throw
13 out there as we're discussing this going forward.

14 MR. CICCHETTI: Okay. Thank you.

15 MS. FUENTES: Can I -- can I -- this is Liz
16 Fuentes. Just one more comment. Totally
17 understand, you know, when -- when companies are
18 going in for rate cases and projecting out capital
19 structure, but that's a very-significant exercise
20 that the companies undertake in any given period.

21 When you do it outside of that and you're in
22 a -- you know, looking at your cost-recovery
23 clauses on an annual basis, typically those types
24 of exercises would take place before, say, FPL and
25 Gulf has had a chance to finalize its budgets for

1 the year, which is typically done a little bit
2 later. So, the timing is a little off. And in
3 forecasting those types of things out could drive
4 some inconsistencies ultimately of where the
5 entities end up.

6 MS. MONCADA: Ultimately, again, from a timing
7 perspective, we keep looking at Slide 10. We would
8 have had to finalize our -- I think the entire
9 next-year's budget by August. And that's just
10 something that doesn't happen at the company -- at
11 least not at FPL.

12 MS. NAPIER: Yeah, I can -- I agree with that.
13 We're not done by that time -- to have it done by
14 then.

15 MR. CICCHETTI: And that's for doing the
16 entire right-hand side of the balance sheet versus
17 just the --

18 MS. MONCADA: Versus just the A- --

19 MR. CICCHETTI: Okay.

20 MS. NAPIER: ADIT.

21 MS. MONCADA: Yes. That's what we're also --

22 MS. FUENTES: That's right.

23 MS. MONCADA: You're right.

24 MS. BROWNLESS: When you make your comments, I
25 would ask that you talk about what you can do, when

1 you can do it, and what data you would base that on
2 so that you can tell us the -- we would use this
3 ESR, and it would be filed in the dockets on this
4 day, and it would tell us the new ADIF, so that we
5 have an idea --

6 MS. MONCADA: Right.

7 MS. BROWNLESS: -- what data is going to be
8 used and when that data is going to be filed; is it
9 going to be filed -- for example, in the fuel docket,
10 we have filings in March, we have filings in July,
11 we have filings in September.

12 So, for folks like me, who don't understand
13 the accounting at all -- I'll just admit that right
14 on the front end, even though Mark gave a very-
15 simplified explanation -- just the mechanics of
16 what you would use, what you would file, and when
17 you would file it.

18 MR. CICCHETTI: Tad?

19 MR. WILLIS: I'll go ahead and throw -- we
20 originally had some of your concerns, too, that why
21 don't we go ahead and actually do the projection
22 all the time, and then Marcia got ahold of me
23 and -- for quite a while, on the phone, and
24 thoroughly confused me, and -- no, actually
25 explained a lot of it.

1 I -- I understand the complexities, after
2 discussing with her for a while. I think you have
3 a novel idea in removing the time frame back for
4 filing to April for that March filing that might
5 help, but it's going to cause you other problems
6 where you're going to have a month less time to do
7 your analysis of the projections. It's an idea I
8 think everybody needs to think about.

9 Other than that, I -- I mean -- I understand
10 their problems, I understand their desire not to do
11 this all the time because, after listening to
12 exactly what it does take to come up with those
13 projections, it does cause quite a bit of work on
14 something that has worked for quite a while.

15 And I'm not sure the benefit to the companies
16 or -- or us -- us is that great to change it up all
17 the time. But other than that, I think we would
18 just reserve more comments for -- for later.

19 MR. CICHETTI: So, are you referring to the
20 additional complexity being with projecting the
21 whole right-hand side of the balance sheet or just
22 the ADITs?

23 MR. WILLIS: Well, not only that, it's the
24 depreciation and the ADIT.

25 MR. CICHETTI: So, you think that, in and of

1 itself, would just be burdening, if they didn't do
2 the whole right-hand side of the balance sheet.

3 MR. WILLIS: Well, the whole right-hand
4 side -- I'm not going to get too far into
5 commenting on this, but from -- I think that's --
6 if I was doing that kind of work out there, I think
7 that would be difficult in the time frame to get
8 that filed.

9 MR. CICCHETTI: But the -- are your comments
10 directed to both, either doing just the ADITs or
11 the right-hand side or --

12 MR. WILLIS: Yeah.

13 MR. CICCHETTI: Okay.

14 MR. WILLIS: But more so if you're going to do
15 the whole right-hand side.

16 MR. CICCHETTI: Okay.

17 MR. WILLIS: I mean, we're understanding of
18 that. It's one of the reasons we entered into a
19 settlement with them, but --

20 MR. CICCHETTI: Okay.

21 MR. WILLIS: Other than that, that's pretty
22 much what our comments are going to be --

23 MR. CICCHETTI: All right.

24 MR. WILLIS: -- at this point.

25 MR. CICCHETTI: Anyone else have any comments,

1 thoughts, or ideas?

2 Okay. If none, I -- I know the weather is
3 approaching. Time and tide wait for no man or
4 woman.

5 We would appreciate it if we could get the
6 comments filed by March 6th. And I thank everyone
7 for taking the time to come here, especially if you
8 had to travel. So, have safe travels and thank you
9 for everything.

10 (Discussion off the record.)

11 MS. BROWNLESS: Excuse me. And everybody
12 should be filing whatever comments you file in all
13 three dockets.

14 MS. MONCADA: All three dockets.

15 MS. BROWNLESS: 01, 07, and 02.

16 MS. MONCADA: Thank you.

17 (Whereupon, the proceedings concluded at 10:53
18 A.M.)

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CERTIFICATE OF REPORTER

STATE OF FLORIDA)
COUNTY OF LEON)

I, ANDREA KOMARIDIS WRAY, Court Reporter, do
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at the time and place herein stated.

IT IS FURTHER CERTIFIED that I
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I FURTHER CERTIFY that I am not a relative,
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DATED THIS 17th day of February, 2020.



ANDREA KOMARIDIS WRAY
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