



March 5, 2020

Carlotta S. Stauffer, Commission Clerk
Florida Public Service Commission
Office of Commission Clerk
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6770

Re: *NextCity Networks, LLC's Application for Authority to Provide Telecommunications Service Within the State of Florida*

To whom it may concern,

Enclosed please find the completed Application for Original Authority to Provide Telecommunications Service within the State of Florida ("Application"), as well as the required filing fee of \$500. Included in Exhibit A are biographies of NextCity Networks, LLC's ("NCN") employees demonstrating managerial and technical capabilities. Included in Exhibit B is a statement by NCN regarding its financial ability.

Please date-stamp the extra copy of this filing and return it in the envelope provided. If you have any questions regarding this letter or the attached Application, please contact the undersigned.

Sincerely,

Troy Rice
Vice President, NextCity Networks

COM _____
AFD _____
APA _____
ECO _____
ENG _____
GCL _____
IDM 1
CLK _____

Check received with filing and forwarded to Fiscal for deposit. Fiscal to forward deposit information to Records.

Initials of person who forwarded check:

RECEIVED-FPSC
2020 MAR 13 AM 10:35
COMMISSION CLERK

FLORIDA PUBLIC SERVICE COMMISSION

OFFICE OF INDUSTRY DEVELOPMENT AND MARKET ANALYSIS

APPLICATION FOR ORIGINAL AUTHORITY OR TRANSFER OF AUTHORITY TO PROVIDE TELECOMMUNICATIONS SERVICE IN THE STATE OF FLORIDA

INSTRUCTIONS

This form should be used as the application for an original certificate and transfer of an existing certificate (from a Florida certificated company to a non-certificated company). In the case of a transfer, the information shall be provided by the transferee. If you have other questions about completing the form, call **(850) 413-6600**.

Print or type all responses to each item requested in the application. If an item is not applicable, please explain. All questions must be answered. If unable to answer the question in the allotted space, please continue on a separate sheet.

Once completed, submit the **original and one copy** of this form along with a **non-refundable** fee of **\$500.00** to:

**Florida Public Service Commission
Office of Commission Clerk
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6770**

APPLICATION

This is an application for (check one):

Original certificate (new company)

Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate rather than apply for a new certificate.

Please provide the following:

1. Full name of company, including fictitious name(s), that must match identically with name(s) on file with the Florida Department of State, Division of Corporations registration:

NextCity Networks, LLC

2. The Florida Secretary of State corporate registration number:

M19000003878

3. F.E.I. Number: 83-4446505

4. Structure of organization:

The company will be operating as a:
(Check all that apply):

- | | | | |
|-------------------------------------|---------------------------|--------------------------|------------------------------|
| <input type="checkbox"/> | Corporation | <input type="checkbox"/> | General Partnership |
| <input type="checkbox"/> | Foreign Corporation | <input type="checkbox"/> | Foreign Partnership |
| <input checked="" type="checkbox"/> | Limited Liability Company | <input type="checkbox"/> | Limited Partnership |
| <input type="checkbox"/> | Sole Proprietorship | <input type="checkbox"/> | Other, please specify below: |

If a partnership, provide a copy of the partnership agreement: N/A

If a foreign limited partnership, proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS). The Florida registration number is: N/A

5. Who will serve as point of contact to the Commission in regard to the following?

(a) This application:

Name: Kory Dubin
Title: Director of Regulatory, Research and Analysis
Street Address: 700 Universe Boulevard
Post Office Box: _____
City: Juno Beach
State: Florida
Zip: 33408
Telephone No.: (561) 691-2549
Fax No.: _____
E-Mail Address: Kory.Dubin@nee.com

(b) Ongoing operations of the company:

(This company liaison will be the point of contact for FPSC correspondence. This point of contact can be updated if a change is necessary but this must be completed at the time the application is filed).

Name: Jennifer Dudek
Title: Director, Strategy and Business Development
Street Address: 700 Universe Boulevard
Post Office Box: _____
City: Juno Beach
State: Florida
Zip: 33408
Telephone No.: (561) 640-2014
Fax No.: _____
E-Mail Address: Jennifer.Dudek@nee.com
Company Homepage: _____

(c) Optional secondary point of contact or liaison:

(This point of contact will not receive FPSC correspondence but will be on file with the FPSC).

Name: _____
Title: _____
Street Address: _____
Post Office Box: _____
City: _____
State: _____
Zip: _____
Telephone No.: _____
Fax No.: _____
E-Mail Address: _____

6. Physical address for the applicant that will do business in Florida:

Street address: 700 Universe Boulevard
City: Juno Beach
State: Florida
Zip: 33408
Telephone No.: (561) 691-2549
Fax No.: _____
E-Mail Address: Kory.Dubin@nee.com

7. List the state(s), and accompanying docket number(s), in which the applicant has:

(a) **operated** as a telecommunications company. None

(b) **applications pending** to be certificated as a telecommunications company.
None

(c) **been certificated** to operate as a telecommunications company. None

(d) **been denied authority** to operate as a telecommunications company and the
circumstances involved. None

(e) **had regulatory penalties imposed** for violations of telecommunications
statutes and the circumstances involved. None

(f) **been involved in civil court proceedings** with another telecommunications
entity, and the circumstances involved. None

8. The following questions pertain to the officers and directors. Have any been:

(a) adjudged bankrupt, mentally incompetent (and not had his or her competency
restored), or found guilty of any felony or of any crime, or whether such actions may
result from pending proceedings? Yes No

If yes, provide explanation.

N/A

(b) granted or denied a certificate in the State of Florida (this includes active and
canceled certificates)? Granted Denied Neither

If granted provide explanation and list the certificate holder and certificate number.

N/A

If denied provide explanation.

N/A

(c) an officer, director, and partner in any other Florida certificated telecommunications company? Yes No

If yes, give name of company and relationship. If no longer associated with company, give reason why not.

N/A

9. Florida Statute 364.335(1)(a) requires a company seeking a certificate of authority to demonstrate its managerial, technical, and financial ability to provide telecommunications service.

Note: *It is the applicant's burden to demonstrate that it possesses adequate managerial ability, technical ability, and financial ability. Additional supporting information may be supplied at the discretion of the applicant. For the purposes of this application, financial statements MUST contain the balance sheet, income statement, and statement of retained earnings.*

- (a) **Managerial ability:** An applicant must provide resumes of employees/officers of the company that would indicate sufficient managerial experiences of each. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.

Please see the attached Exhibit A, Biographies Demonstrating Managerial and Technical Capabilities

- (b) **Technical ability:** An applicant must provide resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.

Please see the attached Exhibit A, Biographies Demonstrating Managerial and Technical Capabilities

- (c) **Financial ability:** An applicant must provide financial statements demonstrating financial ability by submitting a balance sheet, income statement, and retained earnings statement. An applicant that has audited financial statements for the most recent three years must provide those financial statements. If a full three years' historical data is not available, the application must include both historical financial data and pro forma data to supplement. An applicant of a newly established company must provide three years' pro forma data. If the applicant

does not have audited financial statements, it must be so stated and signed by either the applicant's chief executive officer or chief financial officer affirming that the financial statements are true and correct.

Please see the attached Exhibit B, Statement Regarding Financial Ability

10. Where will you officially designate as your place of publicly publishing your schedule a/k/a tariffs or price lists)? (Tariffs or price lists MUST be publicly published to comply with Florida Statute 364.04).

Florida Public Service Commission

Website – Please provide Website address: _____

Other – Please provide address: Until such time as the applicant launches its website, pricing will be provided directly to customers at their request. The applicant anticipates that it primarily will provide customized service under customer contracts pursuant to Section 364.04(2) of the Florida Statutes

THIS PAGE MUST BE COMPLETED AND SIGNED

REGULATORY ASSESSMENT FEE: I understand that all telecommunications companies must pay a regulatory assessment fee. A minimum annual assessment fee, as defined by the Commission, is required.

RECEIPT AND UNDERSTANDING OF RULES: I understand the Florida Public Service Commission's rules, orders, and laws relating to the provisioning of telecommunications company service in Florida.

APPLICANT ACKNOWLEDGEMENT: By my signature below, I, the undersigned owner or officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical ability, managerial ability, and financial ability to provide telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules, orders and laws.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "*Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his or her official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083.*"

I understand that any false statements can result in being denied a certificate of authority in Florida.

COMPANY OWNER OR OFFICER

Print Name:	Troy Rice
Title:	Vice President, NextCity Networks
Telephone No.:	561-681-3090
E-Mail Address:	Troy.W.Rice@nexteraenergy.com

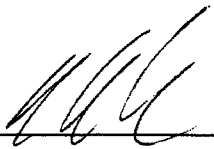
Signature: _____  _____ Date: 3/5/20

Exhibit A

Biographies Demonstrating Managerial and Technical Capabilities

Biographies Demonstrating Managerial and Technical Capabilities



Troy Rice | Vice President, NextCity Networks

Troy Rice is Vice President of NextCity Networks. He is also Vice President and General Manager of a premier provider of value-add residential, commercial and public-sector products and services and a subsidiary company of a leading infrastructure company. He is responsible for the strategy and day-to-day operations of the company, which offers a diverse portfolio of energy-related products and services, ranging from surge protection for the home to traditional and innovative conservation solutions.

EDUCATION

Georgia Institute of
Technology
BS, Industrial Engineering

Throughout his 17 years of industry experience, Mr. Rice has held positions of increasing responsibility and scope. Prior to his current role, he spent 11 years in supply chain management, which allowed him to serve and support multiple business lines. His recent accomplishments include leading a team that procured and delivered more than \$6.5 billion in materials and services for the company's generating facilities, developing strategies to bolster the company's offerings nationwide and launching multiple services offerings in Florida.

Mr. Rice earned a Bachelor of Science in industrial and systems engineering from the Georgia Institute of Technology and has served on Georgia Tech's Alumni Association Board of Trustees and the Georgia Tech Palm Beaches Network Board.



Jennifer Dudek | Director Strategy and Business Development

Jennifer Dudek is Director of Strategy and Business Development at a premier provider of value-add residential, commercial and public-sector products and services and a subsidiary company of a leading infrastructure company. She is responsible for development and management of the company's wireless and wireline strategic initiatives.

EDUCATION

Tulane University
Masters of Finance

Tulane University
BS, Management

Ms. Dudek began her career in 2007 and has held multiple positions with increasing responsibilities that included managing the infrastructure development, integration, and financing several key investments. As Director of Business Management, Ms. Dudek oversaw strategic and commercial operations for a diverse portfolio of generating assets throughout the United States with annual profit and loss responsibility of over \$300 million. Ms. Dudek was also responsible for management of \$4 billion of debt with multiple complex construction and term loan financing structures.

Ms. Dudek received a master's degree in finance from the A.B. Freeman School of Business at Tulane University. She also received a Bachelor of Science in management from Tulane University. Ms. Dudek is a certified Six Sigma Black Belt.

NextCity Networks, LLC



Mark Prohaska | Technology Manager

Mark Prohaska is a Technology Manager with NextCity Networks. As a former Principal Enterprise Architect, Mr. Prohaska has an extensive background in multiple technical disciplines, including enterprise architecture, cyber security, project management, software development, and compliance. He will be responsible for managing the technical oversight around NextCity Networks' data centers, managed services, smart city integrations and technical operations. Mr. Prohaska has worked in both the public and private sectors during his 20-year career in information

technology, and he has spent the last 5 years in the energy industry. He started in the industry with the Cyber Security group where he led new deployments and upgrades of the identity access management systems. He also worked on a number of security proof-of-concepts around single sign-on and logging/monitoring. Mr. Prohaska then moved to the Innovation, Data and Enterprise Architecture team as an Enterprise Architect to focus on IT strategy. There, he worked alongside the AI and IT teams to better integrate AI into the company technology stacks, including new cloud integrations. In previous roles, he worked as a software development manager and IT auditor in the healthcare industry, where he earned his Certified Information Systems Auditor certification. He received a Bachelor of Science in business administration from the Warrington College of Business at the University of Florida. He received a master's degree in cyber security and intelligence from the University of South Florida.

EDUCATION

University of South Florida
Masters in Cyber Security
and Intelligence

University of Florida
BS, Business Administration

Lauren Romero | Manager of Strategy and Business Development

Lauren Romero is Manager of Strategy and Business Development with responsibility for coordination of all back office support, the development of new business lines, and valuation activities or to support business services and development department for NextCity Networks. She brings years of asset management and back off support experience that uniquely position her to work with customers to ensure the development, contract execution, planning and budgeting, permitting, engineering, construction, and project commencement.

EDUCATION

Florida Institute of
Technology
Masters in Information
Technology

Ms. Romero has been in the energy industry for more than eleven years. From 2013 through 2018, she gained extensive experience in asset management over complex generating assets. Lauren assured compliance with agreements, land leases, financing, operations and maintenance, asset management contracts and regulatory requirements, built relationships with customers, landowners, and state and local regulators, and monitored operations.

Florida Atlantic University
BA, Business Management

Prior to working in energy, Ms. Romero was an accountant at Philips Electronics from 2006 to 2007. She received a master's degree in information technology from the Florida Institute of Technology. She holds a Bachelor of Arts in business management from Florida Atlantic University. Lauren received her Six Sigma Greenbelt for the standardization and automation of data feeds needed for calculating profit and loss.



Caroline Werk | Associate Manager of Strategy and Business Development

Caroline Werk is Associate Manager of Strategy and Business Development. She is responsible for assisting in the overall strategic development of new business lines including the coordination of financial valuation, technical development and all other project considerations. She has her Six Sigma Yellow Belt.

Ms. Werk graduated from the Kenan Flager Business School at the University of North Carolina at Chapel Hill with a Bachelor of Science in Business Administration. She also has a Bachelor of Arts in Spanish Literature and a minor in Sustainability.

EDUCATION

University of North Carolina at Chapel Hill
BS, Business Administration
BA, Spanish Literature



Christopher Jon (“CJ”) Maier | Director of Development

C.J. Maier is Director of Development for NextCity Networks. Mr. Maier focuses on the strategic development of communication infrastructure. Previously, Mr. Maier worked at a fiber infrastructure company where he held the position of National Director of Business Development & Strategy for the wireless business unit. Mr. Maier has an extensive background

and skillset in the communication infrastructure industry which includes over 20 years of managing P&L for business units, leading large teams, large scale project management and implementation, government relations and public policy, strategy and partnership development, real estate, operations, and contract negotiations and deal structuring while leveraging his technical knowledge and experience base.

Mr. Maier holds a Bachelor of Arts in International Affairs from Florida State University, as well as a MBA from Rollins College with a focus in International Business. Mr. Maier currently serves as the President of the Alumni Board of Directors at the Crummer Graduate School of Business at Rollins, as well as being active on the MetroPlan Orlando CAC Board, several wireless industry associations, and Leadership Florida.

EDUCATION

Rollins College
Masters of Business Administration

Florida State University
BA, International Affairs

Gerardo “Jerry” Alanis | Outside Plant Manager

Jerry Alanis is Outside Plant Manager for NextCity Networks. From 1999 through 2013, he served in multiple roles as one of the original 40 founding members of a telecom subsidiary. From 2013 through 2019, he served as an inventory services supervisor and a supply chain supervisor responsible for optimizing inventory, materials management analytics and process improvement for a premier infrastructure company. Mr. Alanis is a graduate of the University of Miami with degrees in Industrial Engineering and Engineering Management with focuses in Optics, Theoretical Physics and Engineering Management.

He is a Six Sigma BlackBelt and is a member of the Project Management Institute and the Institute for Industrial and Systems Engineers.

EDUCATION

University of Miami
BGS/BS, Engineering Management/ Industrial and Systems Engineering

Exhibit B

Statement Regarding Financial Ability



March 5, 2020

Carlotta S. Stauffer, Commission Clerk
Florida Public Service Commission
Office of Commission Clerk
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6770

Re: *NextCity Networks LLC's statement regarding financial ability in connection with Application to Provide Telecommunications Service*

To whom it may concern,

As a newly formed entity, NextCity Networks, LLC ("NCN") does not have audited financial statements for the most recent three years as requested by the Florida Public Service Commission's ("Commission") Application for Original Authority to Provide Telecommunications Service ("Application"), as well as Florida Statute § 364.335(a)(5). However, NCN will have adequate access to capital through its indirect parent company, NextEra Energy, Inc. ("NextEra"), to fund NCN's telecommunications business objectives. Consequently, based on advice received from Commission staff, in lieu of the materials identified in Section 9(c) of the Application form, NCN is demonstrating its financial ability via the financial statements of its parent company.

NextEra is a publicly traded company. Set forth below are hyperlinks to NextEra's Form 10-K filings with the Securities and Exchange Commission for the most recent three years, which contain fulsome information regarding its financial condition:

Annual Report for the Fiscal Year 2019:

http://otp.investis.com/clients/us/nextera_energy_inc/SEC/sec-show.aspx?FilingId=13925138&Cik=0000753308&Type=PDF&hasPdf=1

Annual Report for the Fiscal Year 2018:

[http://www.investor.nexteraenergy.com/~/_media/Files/N/NEE-IR/reports-and-fillings/annual-reports/NextEra%20Energy Annual Report 2018.pdf](http://www.investor.nexteraenergy.com/~/_media/Files/N/NEE-IR/reports-and-fillings/annual-reports/NextEra%20Energy%20Annual%20Report%202018.pdf)

Annual Report for the Fiscal Year 2017:

http://www.investor.nexteraenergy.com/~/_media/Files/N/NEE-IR/reports-and-fillings/annual-reports/nextera-energy-2017-annual-report.pdf

Carlotta S. Stauffer, Commission Clerk
Florida Public Service Commission
Office of Commission Clerk
March 5, 2020
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If you have any questions regarding this letter or the above annual reports, please contact the undersigned.

Sincerely,



Troy Rice
Vice President, NextCity Networks