

FLORIDA PUBLIC SERVICE COMMISSION**OFFICE OF INDUSTRY DEVELOPMENT
AND MARKET ANALYSIS****APPLICATION FOR ORIGINAL AUTHORITY
OR TRANSFER OF AUTHORITY
TO PROVIDE
TELECOMMUNICATIONS SERVICE
IN THE STATE OF FLORIDA****INSTRUCTIONS**

This form should be used as the application for an original certificate and transfer of an existing certificate (from a Florida certificated company to a non-certificated company). In the case of a transfer, the information shall be provided by the transferee. If you have other questions about completing the form, call **(850) 413-6600**.

Print or type all responses to each item requested in the application. If an item is not applicable, please explain. All questions must be answered. If unable to answer the question in the allotted space, please continue on a separate sheet.

Once completed, submit the **original and one copy** of this form along with a **non-refundable** fee of **\$500.00** to:

Florida Public Service Commission
Office of Commission Clerk
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6770

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COMMISSION
CLERK

APPLICATION

This is an application for (check one):

Original certificate (new company)

Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate rather than apply for a new certificate.

Please provide the following:

1. Full name of company, including fictitious name(s), that must match identically with name(s) on file with the Florida Department of State, Division of Corporations registration:
Stanley Utility Contractor

2. The Florida Secretary of State corporate registration number:

3. F.E.I. Number: 20-0682094

4. Structure of organization:

The company will be operating as a:
(Check all that apply):

- | | |
|--|---|
| <input checked="" type="checkbox"/> Corporation | <input type="checkbox"/> General Partnership |
| <input type="checkbox"/> Foreign Corporation | <input type="checkbox"/> Foreign Partnership |
| <input type="checkbox"/> Limited Liability Company | <input type="checkbox"/> Limited Partnership |
| <input type="checkbox"/> Sole Proprietorship | <input type="checkbox"/> Other, please specify below: |

If a partnership, provide a copy of the partnership agreement.

If a foreign limited partnership, proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS). The Florida registration number is: _____

5. Who will serve as point of contact to the Commission in regard to the following?

(a) This application:

Name: Aasim Ahmad
Title: Head of Strategy
Street Address: 586 Muskegan Court
Post Office Box: _____
City: Vernon Hills
State: Illinois
Zip: 60061
Telephone No.: 530-254-9061
Fax No.: _____
E-Mail Address: aasim@copilotnet.com

(b) Ongoing operations of the company:

(This company liaison will be the point of contact for FPSC correspondence. This point of contact can be updated if a change is necessary but this must be completed at the time the application is filed).

Name: Michael Stanley
Title: Owner
Street Address: 5790 Hoffner Avenue suite 505
Post Office Box: _____
City: Orlando
State: Florida
Zip: 32822
Telephone No.: 256-541-3954
Fax No.: _____
E-Mail Address: mstanley@stanleyutility.com
Company Homepage: stanleyutility.com

(c) Optional secondary point of contact or liaison:

(This point of contact will not receive FPSC correspondence but will be on file with the FPSC).

Name: _____
Title: _____
Street Address: _____
Post Office Box: _____
City: _____
State: _____
Zip: _____
Telephone No.: _____
Fax No.: _____
E-Mail Address: _____

6. Physical address for the applicant that will do business in Florida:

Street address: 5790 Hoffner Avenue suite 505
City: Orlando
State: Florida
Zip: 32822
Telephone No.: _____
Fax No.: _____
E-Mail Address: _____

7. List the state(s), and accompanying docket number(s), in which the applicant has:

(a) **operated** as a telecommunications company. Florida is the first state where we plan to operate as a telecomm company.

(b) **applications pending** to be certificated as a telecommunications company. N/A - Florida will be the first state

(c) **been certificated** to operate as a telecommunications company. N/A - Florida is the first state

(d) **been denied authority** to operate as a telecommunications company and the circumstances involved. N/A - Florida is the first state

(e) **had regulatory penalties imposed** for violations of telecommunications statutes and the circumstances involved. N/A - Florida is the first state

(f) **been involved in civil court proceedings** with another telecommunications entity, and the circumstances involved. N/A - never occurred

8. The following questions pertain to the officers and directors. Have any been:

(a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings? Yes No

If yes, provide explanation.

(b) granted or denied a certificate in the State of Florida (this includes active and canceled certificates)? Granted Denied Neither

If granted provide explanation and list the certificate holder and certificate number.

If denied provide explanation.

(c) an officer, director, and partner in any other Florida certificated telecommunications company? Yes No

If yes, give name of company and relationship. If no longer associated with company, give reason why not.

9. Florida Statute 364.335(1)(a) requires a company seeking a certificate of authority to demonstrate its managerial, technical, and financial ability to provide telecommunications service.

Note: *It is the applicant's burden to demonstrate that it possesses adequate managerial ability, technical ability, and financial ability. Additional supporting information may be supplied at the discretion of the applicant. For the purposes of this application, financial statements MUST contain the balance sheet, income statement, and statement of retained earnings.*

(a) **Managerial ability:** An applicant must provide resumes of employees/officers of the company that would indicate sufficient managerial experiences of each. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.

(b) **Technical ability:** An applicant must provide resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.

(c) **Financial ability:** An applicant must provide financial statements demonstrating financial ability by submitting a balance sheet, income statement, and retained earnings statement. An applicant that has audited financial statements for the most recent three years must provide those financial statements. If a full three years' historical data is not available, the application must include both historical financial data and pro forma data to supplement. An applicant of a newly established company must provide three years' pro forma data. If the applicant does not have audited financial statements, it must be so stated and signed by either the applicant's chief executive officer or chief financial officer affirming that the financial statements are true and correct.

10. Where will you officially designate as your place of publicly publishing your schedule a/k/a tariffs or price lists)? (Tariffs or price lists MUST be publicly published to comply with Florida Statute 364.04).

Florida Public Service Commission

Website – Please provide Website address: _____

Other – Please provide address: _____

THIS PAGE MUST BE COMPLETED AND SIGNED

REGULATORY ASSESSMENT FEE: I understand that all telecommunications companies must pay a regulatory assessment fee. A minimum annual assessment fee, as defined by the Commission, is required.

RECEIPT AND UNDERSTANDING OF RULES: I understand the Florida Public Service Commission's rules, orders, and laws relating to the provisioning of telecommunications company service in Florida.

APPLICANT ACKNOWLEDGEMENT: By my signature below, I, the undersigned owner or officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical ability, managerial ability, and financial ability to provide telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules, orders and laws.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "*Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his or her official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083.*"

I understand that any false statements can result in being denied a certificate of authority in Florida.

COMPANY OWNER OR OFFICER

Print Name: Michael Stanley
Title: Owner
Telephone No.: (256) 541-3954
E-Mail Address: mstanley@stanleyutility.com

Signature: Michael Stanley Date: 16 APRIL 2020

AASIM R AHMAD
EXPERIENCE

ERICSSON

April 2014-Jan 2020

Customer Project Manager

- **Customer Projects**
 - **USCC 5G Trials - CPM**
 - **Managed 4 different trials for USCC including Ericsson 5G Solutions (5G Core, mmWave IoT and Field, CBRS)**
 - **Wireline Program Director**
 - **TDS Fiber Design**
 - **Grew customer from 150KUSD/yr to \$3.5 MUSD/yr in 1 year**
 - **Strongest Ericsson UM% recorded in MANA Fiber (30%)**
 - **CenturyLink OSP Services**
 - **Improved customer relationship to support future opportunities in Fixed Wireless Access**
 - **CBT Ohio: 2k Homes Passed**
 - **Increased Margin by 8%**
- **Quality and Training Manager**
 - **Developed Quality Reporting Standards**
 - **Developed Fiber Core Curriculum**
- **Completed Approved Business Case to Incorporate LiDAR Data into OSP Design Process**
- **Completed Approved Business Case to Establish In-House HDD Crews for Ericsson**
- **Emerging Managers Program – Ericsson Training**

GOODMAN NETWORKS

December 17, 2012-March 20, 2014

Site Acquisition Specialist (End Client ATT):

- **Responsible for successful delivery of customer projects including updating schedule milestones and managing third parties**
 - **IL/WI & MI/IN NSB,**
 - **IL/WI LTE Mod projects**
 - **IL/WI UMTS**

- **Partner with third party sub-contractors to complete work**
- **Manage project milestones and financials**
- **Lead and train team members on best practice**

EDUCATION

ROOSEVELT UNIVERSITY

- **MBA-Focus in Information Systems Management**
- **Final GPA: 4.0**
- **Graduated: May 2 2014**

COLLEGE OF LAKE COUNTY

- **ABA approved Paralegal Studies Program**
- **Paralegal Certificate Received**
- **Final GPA: 4.0**
- **Graduated: May 2012**

LAKE FOREST COLLEGE

- **B.A.**
- **Triple Major in Philosophy, Politics, and History**
- **Final GPA: 3.4**
- **Graduated: June 2010**

Nishant Sagar Purohit

nishantsagar.purohit@gmail.com

Summary- Being involved in **TELECOMMUNICATION INDUSTRIES** for **13 years** with Companies Bharti Airtel, Reliance Communication, Alcatel-Lucent (ALNMSI), and Ericsson (EGIL) acquired high level of competence in Optical Transport Network, areas including **OFC/SDH/DWDM Planning& implementation, O&M, I&C, and Provisioning.** Therefore looking forward to see you & discuss my credentials in the view to establish a long & faithful relationship.

Skills: OFC/SDH/DWDM/FTTx Transport network

A) Work Experience: Presently working in Ericsson Global India Pvt Ltd. at Gurgaon, since JAN 2013 to till Date

FTTx Project (US)

- Designing high level and low level design for P2P, FTTH,FTTN, FTTC & FTTP in different architectures
- Planning for active OLT network based on the customer/network requirement
- Budgeting for fiber network deployment

Tools worked on: ArcGIS, AutoCAD, Mapinfo, 3GIS

NBN (Australia)

- Planning for upgrade of Mini Link Traffic node for enabling 4G and 5G traffic
- Implementing traffic and MLTN node rollover
- Deployment of Router 6K in transport network

RCOM Project (India)

- Co-ordination with customer to get information like geo-database, network architecture etc. and finalize Design rules.
- Plan and design of inter-city optical fiber network.
- Preparation of BoQ/material list, conceptual design, nominal design, detailed design and As-built drawings, Splice plan.
- Preparation of site survey templates and finalize site information report.
- Co-ordination with site survey and fiber rollout teams.

Tools worked on: **Arc-GIS, Google Earth**

Hampshire Project (BT) (U.K.)

- Plan and design Sync & DCN network for the newly/already installed part of the network.
- Design and order new equipment's.
- Conduct Feasibility study, outlining what changes need to be made to ensure that existing sync and DCN Integrity is maintained when the ADMs are powered down and disconnected from the network.

Tools worked upon: Site Handler, MS-Access

Telenor Project (Sweden)

- Planning and Design of Telenor networks (in Sweden, Denmark and Norway) comprises of DWDM, SDH and IP technologies, as part of Managed Services project.
- Discuss new deployments and network upgrade with Network Planners from Telenor, Sweden.
- Coordinate with Project Managers and field engineers for implementation of new projects.
- Document and complete/update the work order in Clarify tool.
- Mentor and train network engineers in the team.

Tools worked upon: Clarify, Cell-Tracker, BMC Remedy, MAP-GIS, Ninja

A) Work Experience: 1 Years & 5 months with Alcatel-Lucent Managed Network Services India LTD., at Bharti

Airtel LTD., UNOC Gurgaon, as Assistant Manager since Aug 2011 to Dec 2012

Job profile: As Assistant Manager in TX Dept. at UNOC -Bharti Airtel Limited, Gurgaon, entrusted with the task of managing the **Transport Planning and Problem Management** with a team of 3 Engineers.

- 1) SDH, DWDM and ASON **network** microscopic analysis and redesign, re-provision for reliable network to ensure sustained and consistent service delivery
- 2) Root cause analysis and rectification of Network as well as Customer's repetitive & chronic faults related to Transport network for permanent solution by providing new design requirements for better stability.
- 3) Formulate and implement improvement plans for repeat fault cases to reduce fault rate.
- 4) Handled Ring Protection Transmission network designing and Rectification Project for ANG (N&W) Network.
- 5) Handled Audit of Provisioning and Systems activities for all new provisioning and CRQ's.
- 6) Equipment handled ECI SDH, Tejas SDH, Huawei ASON and DWDM, Alcatel ASON, Nokia Siemens ADR SDH.
- 7) Achieved Major reduction in contribution of repeat complaints in total AES Complaints to 8.4% in Aug-12 from 22.7% in AUG-11.
- 8) Give training to P&D and NOC Engineers for improving their technical skill set for faster resolution and quality work.

B) Work Experience: - 3 Years & 8 months with Reliance Integrity S.P. LTD., at DAKC NNOC Mumbai, as Transport TAC Lead between March 2008 to Aug 2011.

Job profile: Worked as Transport TAC Lead (Technical Assistant Center) at National Network Operation center (NNOC) of **Reliance Communication Limited**, DAKC Mumbai entrusted with the task of managing the entire TX network with a team of 25 persons in a shift.

- 1) Leading and providing TAC (3rd Level technical support) for all technical issues to fault management team and surveillance team for monitoring & maintaining of the network faults from NNOC (National Network Operation Center).
- 2) Maintain Network Availability - Optical (End to End Circuits) as per management directives
- 3) Handling Hi-Cap equipments (Nortel-HDX, DX, LH, CPL network elements) and Low Cap equipments Nortel (Optera 4200, 4100, TN-1X, TN-1C, OME6500, OME6110, 6130), Marconi (OMS 16XX and 12XX series), Fibcom STM1/4/16 equipments.
- 4) Analysis and diagnosis of customer fault and rectification related to Transport network.
- 5) Network up-gradation and responsible for holding planned events for any major events or outages.
- 6) Provisioning of the connection in High Cap as well as in Low Cap.
- 7) Guiding and arranging internal trainings for NOC surveillance and Fault management Team.
- 8) Root Cause Analysis for all major/repetitive faults and MSC and BSC faults, and implementation of Corrective action
- 9) Critical fault isolation and rectification of STP, MSC, BSC & ILT links
- 10) Providing technical support for transport network to field teams and other teams like O&M, Planning, Provisioning, Installation & commissioning etc.,
- 11) Escalation of the critical network fault related cases to Nortel GNTS and GNPS team in case of emergency similarly for other vendors like Ericson, Fibcom and analyzing the fault occurred.

C) Work Experience: - 5 years & 7 months with Bharti Airtel Ltd. in Bhopal as a Transmission Engineer between August 2002 to March 2008.

Job profile: As Transmission Engineer responsible for Planning, Project rollout, and O&M of Bhopal Access TX Network in MP,

- 1) Fiber Network Planning and providing suitable configuration for transport media for effective utilization
- 2) Checking of working and protection path of the provisioned Fiber
- 3) Grooming of traffic and Fiber network optimisation
- 4) Rerouting of traffic in case of multiple fibre cut
- 5) Leased Fiber provisioning of inter circle & intra circle links.

- 6) Rollout of OFC Network for Access and POI for Bhopal Cluster & Control the filed activity as per the company norms.
- 7) Site Survey and Selection & Co-ordination with Survey team
- 8) Conduct civil & cable surveys for study/planning of new fiber and copper routes/ cost estimation if required
- 9) Control the Quality and do the final link testing before handover of the fiber & equipment
- 10) Creation of the Measurement sheets, BOM, As-Built Drawings, material reconciliation, Vendor bills.
- 11) Supervision of Trenching, Ducting/HDD, Duct Laying, Optical Fiber Laying ,Blowing and Manual Pulling
- 12) Material planning and follow up with various Suppliers
- 13) Splicing of Optical Fiber, Installation of FMS and Fiber Termination, OTDR testing, Power Measurement Test.
- 14) Equipments handled- Leased line modems, Optical Power Meters & Transmitter, OTDR (Optical Time Domain reflecto-meter), Fusion Splicing Machine, and BER Tester etc.

D) Work Experience: - 10 months with Bharti Telnet Ltd. in Bhopal as an outsource supervisor between October 2001 to July 2002.

Job profile: Worked as an outsourced supervisor responsible for-

- 1) To supervise the installation and rehabilitation work meant to improve the quality of the network and to provide fault free services to customers.
- 2) To locate faults in copper network with help of Aplab, Fault Master & C-Meter and supervise the work of rectification of faults.
- 3) To deal with contractors for targeted work from his manpower as per standards & norms set by BTNL's Quality Department.
- 4) To produce the laying sheets of material consumption after considerable monitoring & scrutiny.

E) Work Experience: - 9 months with Imaging Equipment Services (Authorized service franchisee of Wipro-GE Medical System Ltd.) in Bhopal as a Service Engineer between January 2001 to September 2002.

Job profile: As a service engineer responsible for-Service & Maintenance Operations & sales of machine parts and A.M.C. related operations of all type X-Ray & B/W Ultrasound Machines for all over MP.

F) Work Experience: - 6 months with Indotronix (Authorized sales & service franchisee of ATCO Technologies Ltd.) in UJJAIN (M.P.) as a Service Engineer between July 2000 to December 2000.

Job profile: As a service engineer responsible for- Service & Maintenance Operations & sales of machine parts and A.M.C. related operations of all type Electronics Weighing Scales made by ATCO.

Achievements: -

- 1) Got "Exceptional Contributor Award" for the year 2004-2005 in Bharti Airtel Limited by C.M.D. Mr. Sunil Bharti Mittal.
- 2) Got "Achiever's Award" for Ring Upgradation of Ring 4 & 7 from STM-4 to STM-16 in M.P. TX backbone network, Including Planning, I&C of all equipments, traffic data collection, provisioning, and Smooth traffic shifting in Bharti Airtel Limited.
- 3) Got "Star of the Month" award for 4 straight months Aug, Sept, OCT, Nov 2006 in Bharti Airtel limited.

Technical Qualification: - Three years regular Diploma in Electronics & Telecommunication Engineering.

Academic Profile : -

Polytechnic : Completed under M.P. Technical Board from Govt. Polytechnic Ujjain in the year 2000

SSC : Completed Under M.P. Board of Secondary Education in the Year 1996.

HSC : Completed Under M.P. Board of Secondary Education in the Year 1994.

Personal Information : -

Father's Name : Mr. Vidya Sagar Purohit

Date of birth : 1st June 1979

Present address : c/o V. S. Yadav, Plot no.758,
Sec.-10-A, Gurgaon,
Haryana, India

Permanent Add. : H.no.110, Shubham Shree Colony,
RATLAM (M.P.)
Pin: -457001

Contact Number : 07412-264983

Marital Status : Married

Language Known : Hindi, English

I hereby declare that all the statement made in this are true, complete & correct to the best of my knowledge & belief.

Date: -
Place: - Gurgaon

Nishant Sagar Purohit

Patrick A. Siddle

Madison, Ohio 44057

siddlepat@gmail.com

Director/Project Management/Senior OSP manager

Overview

A Management Professional with extensive experience in OSP. Design, Construction, Implementation, and support for telecommunications systems. Highly exceptional technical, analytical, and engineering qualifications with outstanding business development, in project planning, and project management skills. I am highly self-motivated with superb interpersonal and communication skills. Managing with extensive experience and a verifiable record of achievement in delivering strong and sustainable financial gain and cost reductions. Manage project safety so that it meets all standards of the industry.

Managed OSP CM, Inspectors, Engineers on a AT&T transmission cross country line

Project Managed OSP Fiber optic cable placement Transmission & Distribution for osp project using REA/RUS-515 contract & specification. Observed contractor construction activities & inspected the workmanship of construction as it pertained to compliance of the plans & specifications.

Very familiar with RUS standards & practices. Interpret contract documents for contractors to assist with compliance with the terms of the construction contract.

Managed the Engineering of all aspects of OSP Telecommunication infrastructure developed project from initiation, planning, implementation and closeout for United State Government Civilian Contracts

Standardized REA/ RUS-515/Units all operating functions, process flows, methods and procedures, systems and internal controls to achieve higher service levels and increase profitability

Managed and coordinate the installation of OSP fiber/Optic networks, projects from design to /as built (turnkey) from state to state AT&T, Verizon, Level-3, MCI, using REA/RUS-515 Standards. Examines and inspects work progress, equipment and construction sites to verify safety and ensure that specifications are met

Negotiated exclusive logistics agreement with utility companies

Coordinated environmental issues

Managed construction of AT&T lightGig projects and Cox Communication fiber up grades

Managed TDS fiber to the home over build projects, ArcGIS CRO's Surveying , Engineering/Design, Construction

Education

Associate degree of science in electrical engineering
University of New York, Alfred New York

Certification

PM American Management association

OSHA-10 and 30

TR-13CS fiber/optic splicer

Cooper splicer

Cat-3, Cat-5, Nortel PBX T-1, DS-3

Microsoft-word, excel, Microsoft project Out Look

CDL-A, /Tanker

Directional Drilling training Ditch Witch

First Aid & CPR

Professional Experience**Copilot** 2017 - 2018**VP OSP CX**

Managed the surveying/engineering, Design TDS fiber over builds in WI,TN,GA

- Managed the AroGIS CRO surveying of TDS over build Projects in three states
- Managed the scheduling of these projects
- Trained new personal on how to perform ArcGIS CRO surveys, engineering
- Managed the invoicing of the projects

Bear Communications

2016 - 2017

Director/Project Manager

Set up and managed ATT light gig project for bear communications in Cleveland Ohio. Set up and managed cox communications project in Phoenix/Tucson Arizona

- Go into new market and set up new office and warehouse for construction
- Train and managed construction crews for UG, Aerial fiber OSP Construction
- Scheduled and managed the construction
- Managed the project scheduling/invoicing

Ericsson

01/2016 – 07/2016

Senior OSP Self-Perform Manager FTTH

Managing and Leading the self-perform construction crews and the department, this includes planning and organizing the self-perform department for the San Jose, CA project.

- Managing the self-perform construction crews/department
- Managing the surveying of CRO's and engineering /Construction Departments
- Perform Field Engineering and network design/site acquisition/Permitting
- Leading and Supervising
- Delivering Results and Meeting Customer Expectations
- Introduce new products and Methods
- Planning and Organizing network designs
- Acceptance Procedures

Apex Systems (Contracted to Ericsson)

06/2015 – 12/2015

Senior Implementation Management III FTTH

Managing and Leading the field engineering and network design/site acquisition. I have been involved in sourcing activities with SP. Planning and organizing of the client's network for San Jose, CA.

- Reviewed engineering and survey drawings per construction
- Perform Field Engineering and network design/site acquisition
- Brick and Mortars with SP and Sourcing
- Leading and Supervising
- Delivering Results and Meeting Customer Expectations
- Introduce new products and Methods
- Planning and Organizing network designs
- Acceptance Procedures

Professional Experience – (CONTINUED)**Fusion Solution (Contracted to Ericsson)****02/2015 – 06/2015****Construction Manager III FTTX**

Manage and lead the construction actively on an Air blow fiber project OSP/FTTX in Cincinnati Ohio. Maintained quality standards and ensured all safety and scheduling Construction was met to our consumer standards.

- Reviewed engineering and survey drawings per construction
- Implemented and Managed the construction of the micro duct network from directional drilling to hand trenching/ to placing the micro duct including all fiber to the FDH and Homes
- Managed the safety and progress of the project.
- Managed and scheduled other CM's work responsible and tasking.
- Coordinated and managed the subcontractors tasking past down per SOW
- Coordinated environmental issues that a raised on the project.
- Managed and review red line as built

FEV INC. (Contracted to GE transportation)**10/2012 – 02/2015****Construction Manager III**

Managed the Demo and Construction of Maine diesel engine test cells at GE transportation PA Managed upgrades for Loco Diesel engine test cells scheduled all subcontractors maintained the matrix for invoicing and work performed.

- Managed the Demo construction and the new construction of the test cell
- Managed the safety program for our construction site which included all subcontractors and their employees.
- Coordinated and managed all vendors performing construction, QA/QC inspection, and Final punch list and site acceptance.
- Managed all permits and building codes.
- Managed and coordinate with customer to deliver the project on time and within budget as well as ensuring all subcontractors performed to the highest work standards.
- Managed the design and construction of other test cell upgrades and integration of new technology.

BHC Rhodes (ATT Long Haul Project)**03/2012 – 08/2012****Project Manager**

Managed OSP CM, Inspectors, Engineers, on an AT&T transmission cross country line.

Coordinated and Managed OSP Fiber optic cable placement Transmission & Distribution for OSP projects using REA/RUS-515 contract & specification. Observed contractor construction activities & inspected the workmanship of construction as it pertained to compliance of the plans & specifications.

- Responsible for managing the surveying of the ATT long haul ROW
- Coordinating the preconstruction and construction tasking to complete the OSP long haul ATT project.
- Coordinating the safety plans for the project and managing the subcontractors to follow all OSP safety rules.
- Responsible for final red lines
- Interact with management at different levels to assure timely completion of tasking and provide updates to higher management.
- Coordinate and manage change orders for the project when engineering changes accorded.

Professional Experience – (CONTINUED)**DRS INC. (ATT Long Haul Projects/ Gas Pipe Lines/ Water and Sewer)****2010 - 2012****Construction Manager III**

Managed and coordinate the installation of OSP fiber/Optic networks, projects from design to /as built (turnkey) from state to state AT&T, Verizon, Level-3, MCI, using REA/RUS-515 Standards Managed OSP CM, Inspectors, Engineers, on an AT&T transmission cross country line.

Coordinated and Managed OSP Fiber optic cable placement Transmission & Distribution for OSP projects using REA/RUS-515 contract & specification. Observed contractor construction activities & inspected the workmanship of construction as it pertained to compliance of the plans & specifications. Negotiated exclusive logistics agreement with utility companies

- Coordinated environmental issues
- Responsible for managing the surveying of the ATT long haul ROW
- Coordinating the preconstruction and construction tasking to complete the OSP long haul ATT project.
- Coordinating the safety plans for the project and managing the subcontractors to follow all OSP safety rules.
- Responsible for final red lines
- Interact with management at different levels to assure timely completion of tasking and provide updates to higher management.
- Coordinate and manage change orders for the project when engineering changes accorded.
- Inspection Gas Pipeline construction Transmission/Distribution
- Inspection Sewer/Water Pipeline Construction

Infra Source (ATT Long Haul Project)**2008 – 2010****Construction Manager III**

Managed OSP CM, Inspectors, Engineers, on an AT&T transmission cross country line.

Coordinated and Managed OSP Fiber optic cable placement Transmission & Distribution for OSP projects using REA/RUS-515 contract & specification. Observed contractor construction activities & inspected the workmanship of construction as it pertained to compliance of the plans & specifications.

- Responsible for managing the surveying of the ATT long haul ROW
- Coordinating the preconstruction and construction tasking to complete the OSP long haul ATT project.
- Coordinating the safety plans for the project and managing the subcontractors to follow all OSP safety rules.
- Responsible for final red lines
- Interact with management at different levels to assure timely completion of tasking and provide updates to higher management.
- Coordinate and manage change orders for the project when engineering changes accorded.

SCC INC. (Verizon FTTP/FTTH/FTTX Distribution)**2006 – 2008****Director of OSP**

Managed the construction of FTTP/FTTH/FTTX Distribution for Verizon in CA. Worked on several fiber projects though out the USA.

- Directed a nationwide team of projects managers, and subcontractors, vendors for the profitable design, installation of OSP construction projects. In various states.
- Scheduled meetings between subcontractors and field management.
- Reviewed project info from PM and CM to make sure projects were on schedule and under budget.
- Coordinated successful change orders and management activities with in assigned areas.
- Made field inspections to maintain quality installation of OSP networks.
-

**Mastec North America (Main line feeder fiber city to city and rural areas for level-3)
Project Manager 2004 - 2006**

Siddle's Directional Drilling (Utilities Construction: Telecom, Gas, Water, Sewer,)

President 1999 - 2004

North Shore Cable Project Manager OSP Construction 1998 – 1999

MFS Network Tech OSP/Engineering Construction 1996 – 1998

Aria Wireless Wireless Construction 1995 – 1996

Milcom Systems Corp. OSP/Engineering/Construction Traveled US Government/Contracts 1991 - 1995

Military

United States Army Traveled United States & Oversea 1982-1988

Sergeant

Maintained top secret Security Clearance

In charge of battalion tactics operations in communication

Engineered planed circuits, frequency of UHF-Multichannel VHF-Multichannel Satellites

Microwave and Alascom earth stations

Manage the activities supporting the establishment of tactical communications networks to support a 7,000 solder infantry division

Duties engineering tactical communication networks

Computer Skills

Microsoft Office (word, Excel, Project, Outlook)

Site Handler, Google Earth Pro, Collector

ARcGIS Collector

SCOTT A. BRADLEY

scott@scottbradley.info • Knoxville, TN • 865.805.4512

TECHNICNOLOGIST

Accomplished business executive with an entrepreneurial flair and a background of leading cross-functional teams through the complete lifecycle of large global network projects. My summary of skills aligns well with inventive roles that devise new methods to deliver technology solutions, serving as the expert advisor with superior influence to executive leadership.

SUMMARY

- +20 Years Track Record Leading and Consulting on Highly Complex Technical Projects
- Broad Operational Skills, Experience with Numerous Technologies and Security Programs
- Deployed Cloud Based IAM, UBEA and SIEM Technologies
- Worked Directly with Leading Cyber Security Experts Protecting Sensitive Federal Assets
- Direct Experience with NIST CSF, OSINT, PCI DSS, HIPAA, FedRAMP, and ITIL Service Management

EXECUTIVE EXPERIENCE

- ENABLING TECHNOLOGIES • Virtual** **2019 – 2020**
Cloud Strategy Advisor | Midwest Region
- Delivered Azure Proof of Concept/Economic Assessments for federal and state entities
 - Provide technical leadership for managed network and infrastructure services
 - Provided oversight and guidance on multiple Microsoft approved Azure Economic Assessments
- ADLUMIN • Arlington, VA** **2018**
Vice President
- Briefed Joint Chiefs of Staff Members, The Pentagon, and The White House on cybersecurity issues
 - Identified critical compliance violations (NIST, HIPAA, PCI DSS) across Enterprise wide deployments
- SWORD & SHIELD FEDERAL • Arlington, VA / Knoxville, TN** **2016 – 2018**
Federal Account Executive
- Executed AWS Well Architected Review to migrate applications from EC2 to GovCloud
 - Named by Bloomberg Government as Top Insider Threat Provider to US Government Agencies
- CENTURYLINK • Virtual** **2014 – 2016**
Sr. Global Account Executive (2014 – 2015)
Security Evangelist (2016)
- Designed hybrid cloud/network based solutions for government and healthcare verticals
 - Protected CIKR for Regional Telecommunication Company, Governments (SLED), and Utilities
- SOVEE • Virtual** **2013 – 2014**
National Accounts Director
- VERIZON • Knoxville, TN** **2004 – 2013**
Account Executive (2004 – 2006)
Senior Account Executive (2006 – 2013)
- SPRINT • Knoxville, TN** **2002 – 2004**
Account Manager
- MOMENTUM BUSINESS SOLUTIONS • Knoxville, TN** **2000 – 2002**
Account Executive

EDUCATION CREDENTIALS

TUSCULUM UNIVERSITY • Greeneville, TN
BS in Organizational Management

UNIVERSITY OF KENTUCKY • Lexington, KY
Undergraduate Studies

DEEPAK KUMAR

MOBILE: -9650066341

EMAIL ID: - Kumardeepak96500@gmail.com

JOB OBJECTIVE

To utilize my skills towards a challenging career in a growth-oriented organization, that will provide opportunities for contributing growth advancement and to reach a position in my career where I can expose my capabilities to the mutual benefits of the Organization.

EXPERIENCE TILL DATE

Working with Nueva Technologies as a **Senior Fiber Designer** since 16th Nov 2018

Worked with **SANA TELENETWORK'S** service partner of **BHARTI AIRTEL** as a **FIBER PLANNING & DESIGN MANAGER** from 22nd July 2017 to 15th Nov 2018.

Worked with **KFN ENTERPRISES** service partner of **BHARTI AIRTEL** as a **GIS Designer** since Dec21. 2015 date to Jul10, 2017.

Worked with **S.S.R.S GROUP** as a **Sales Executive** since Aug 2, 2014 date to Oct18, 2015.

Worked with **L.G.** as a **Sales Executive** since Mar 16, 2013 date to Nav30, 2013.

Worked with **VODAFONE.** as a **Tally Caller** since July 11, 2011 date to Jan 25, 2012.

SKILLS:

- GPON/XGS-PON/NG-PON2 network designing
- Layer-2/Layer-3 Packet transport network designing
- Outside Plant Engineering
- Cable Design
- Conduit Design
- Project Management
- Project Tracking
- Strategic Planning
- Budget Monitoring

SPECIALITIES:

- In-depth knowledge, understanding and experience of Optical Fiber Transmission technologies, i.e., SDH, SONET, WDM & OTN technologies and related equipment from vendors like Fujitsu, Ericsson (erstwhile Marconi), Lucent, Turin, Ciena, JDSU, Transmode and Nokia.

- Thorough experience on Active GPON network design using Calix E series OLTs.
- Hands on experience on Routers, Switches, CPEs for configuration, testing & troubleshooting of IP networks
- FTTH (Fiber to the Homes) Network Planning & Designing (Survey, Planning & Designing & submission of BOQ for Towers, High Rise Building / Flats, Low Rise Building / Flats & Flat belts – Intracity Area.) & Inventory preparing for GIS (Geographic Information System).
- Develop CAD drawings for newly design facilities, updating and maintaining existing facility documents
- Responsible for initiating, organizing and managing outside plant and network engineering projects. Evaluate plant to determine needs to service for community development projects both residential and business. This includes both copper and fiber facilities aerial and underground.
- Responsible for provide feasibility to New customer for Fiber connectivity means It includes OSP route length feasibility to measure the distance between existing Network Elements to proposed customer premises so that BOQ can be determined.
- Knowledge of Place ABD (As Built Drawing) through Auto CAD of (COPPER & FIBER) Transport route or Underground route entered in GIS.
- Knowledge about AUTO CAD designing for Towers, High Rise Building / Flats, Low Rise Building / Flats & Flat belts.
- Responsible to provide Network based feasibility to sales Team & other operation department.
- Responsible for draw ABD of internal wiring of fiber in Building/apartment.
- Fiber Network designs for quality of the design decisions, using multiple GIS applications.
- Responsible for Supervising of internal wiring of fiber in Building/apartment.
- Developed skills with detailed report wiring for the maintenance
- Gained experience installing wiring looms and working to circuit diagrams and schematics.
- Worked well in team of cable installers and later went on to work under my own supervision.
- Identify the GPS coordinates for the routes, Manholes and customers location.
- Issue and keep track of OSP material quality on the site.
- Supervise OSP/ISP/FTTH/FTTB/FTTA construction as per the construction drawings.

EDUCATIONAL QUALIFICATION		
Degree/Stud.	School/Board /College/University	Year of Passing
10th PASSED	C.B.S.E. BOARD	2009
12th PASSED	C.B.S.E. BOARD	2011
B.A. PASSED	DELHI UNIVERSITY	2015

PROFESSIONAL QUALIFICATION:

Diploma/Certificate	/Board /University/Institute	Year of Passing
Diploma of Basic Computer	Sarvodiya computer institute	2010
Diploma of Auto Cad / Designing	Sarvodiya computer institute	2012
3-year Diploma (E.C)	Monad University (Pursuing)	2017

STRENGTHS

- Achievement oriented and able to manage the changes easily by maintaining a positive and practical approach.
- Proven strength in problem resolving with coordination, self study and self confident.
- Effective team member, Motivator and capable of accepting new challenges easily.

PERSONAL DETAIL

Full Name : DEEPAK KUMAR
Date of birth : 24-05-1992
Father's Name : MR. CHARAN SINGH
Permanent Address : C-1/9 AMBEDKAR VIHAR JOHRI PUR DELHI -94
Gender : MALE
Marital Status : Married
Language Known : Hindi & English
Nationality : Indian
Religion : Hindu

Date.....

Place.....

(DEEPAK KUMAR)