



Serving Florida's Panhandle Since 1963

P. O. Box 549 / 301 Long Ave, Port St. Joe, FL 32457

tel 850.229.8216 / fax 850.229.8392

www.stjoegas.com

May 3, 2021

Adam J. Teitzman, Commission Clerk
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, Florida 32399-0850

Re: Docket No. **20210004-GU**
Conservation Cost Recovery Clause

Dear Mr. Teitzman,

Attached for electronic filing in the above referenced docket is St. Joe Natural Gas Company's Conservation True-Up for the year 2020.

- 1 - Petition for Approval Conservation True-Up Amounts
- 2 - Schedules CT-1 through CT-5 and
- 3 - Direct Testimony of Debbie Stitt

Thank you for your assistance.

Very Truly Yours,

A handwritten signature in blue ink that reads "Debbie Stitt". The signature is written in a cursive, flowing style.

Debbie Stitt
Energy Conservation Analyst

Emailed Copies: All known parties of record

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Conservation Cost
Recovery Clause

Docket No. 20210004-GU
Filing Date: May 3, 2021

**PETITION FOR APPROVAL OF
ST. JOE NATURAL GAS COMPANY'S
FINAL TRUE-UP AMOUNT**

St. Joe Natural Gas Company, Inc. ("SJNG"), pursuant to the requirements of this docket hereby files its Petition for approval of its final true-up amount for the twelve-month period ended December 31, 2020. In support, hereof SJNG states:

1) The name of the Petitioner and the business address of its principal office are:

St. Joe Natural Gas Company, Inc.
301 Long Avenue - P.O. Box 549
Port St. Joe, Florida 32457-0549

2) The name and mailing address of the person authorized to receive notices and communications with respect to this Petition is:

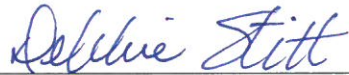
Debbie Stitt
Energy Conservation Analyst
St. Joe Natural Gas Company, Inc.
P.O. Box 549
Port St. Joe, Florida 32457-0549
dstitt@stjoegas.com

3) Pursuant to the requirements of this docket, SJNG has prepared testimony on the conservation forms supplied by the Commission Staff in a manner consistent with the Staff's instructions. The calculation of the true-up amount is consistent with the Commission's methodology.

4) As indicated on the CT schedules (CT-1 through CT-5) which are filed herewith, the company has an over-recovery of \$17,251.00 for the twelve months ending December 31, 2020.

Wherefore, St. Joe Natural Gas Company respectfully prays that the Commission will enter its order approving the company's \$17,251.00 over-recovery as the final true-up amount for the Period January 2020 - December 2020 dated this 3rd day of May, 2021.

Respectfully Submitted,



Debbie Stitt, Regulatory Analyst
St. Joe Natural Gas Company, Inc.
P.O. Box 549
Port St. Joe, Florida 32457-0549
(850) 229-8216 ext. 205

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Conservation Cost
Recovery Clause
_____ /

Docket No. 20210004-GU
Filing Date: May 3, 2021

CERTIFICATE OF SERVICE

I HEREBY CERTIFY that true and correct copies of the foregoing Petition, together with the attached Schedules CT-1 through CT-5, has been emailed to all known parties of record in this docket dated this 3rd day of May, 2021.

Andrew M. Brown/Thomas R. Farrior
MacFarlane Law Firm
PO Box 1531
Tampa, Fl. 33601-1531
ab@macfar.com

Gunster Law Firm
Beth Keating
215 South Monroe St., Ste. 601
Tallahassee, Fl. 32301
bkeating@gunster.com

Florida City Gas
Kurt Howard
955 E. 25th Street
Hialeah, Fl. 33013-3340
kurt.howard@nexteraenergy.com

Fl Public Utility/Indiantown/Chesapeake
Mike Cassel
208 Wildlight Ave.
Yulee Fl 32097
mcassel@fpuc.com

Peoples Gas System
Karen L. Bramley/Paula Brown
PO Box 111
Tampa, Fl. 33601-0111
regdept@tecoenergy.com

Fl. Power & Light Co
Christopher T. Wright
700 Universe Blvd
Juno Beach, Fl. 33408
Christopher.Wright@fpl.com

Sebring Gas System, Inc.
Jerry H Melendy, Jr.
3515 Hwy 27 South
Sebring, Fl. 33870-5452
jmelendy@floridasbestgas.com

Office of Public Counsel
J.R. Kelly/Charles Rehwinkel
c/o The Fl. Legislature
111 W. Madison St, Rm. 812
Tallahassee, Fl. 32399-1400
kelly.jr@leg.state.fl.us

1. **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2. In Re: Conservation Cost
Recovery Clause

Docket No. 20210004-GU
Filing Date: May 3, 2021

3. _____/

4.

5.

**DIRECT TESTIMONY OF DEBBIE STITT ON
BEHALF OF ST. JOE NATURAL GAS COMPANY, INC.**

6.

7. Q. Please state your name, business address, by whom you are
8. employed and in what capacity.

9. A. Debbie Stitt, 301 Long Avenue, Port St. Joe, Florida 32456
10. St. Joe Natural Gas Company in the capacity of Energy
11. Conservation Analyst.

12. Q. What is the purpose of your testimony?

13. A. My purpose is to submit the expenses and revenues
14. associated with the Company's conservation programs
15. during the twelve-month period ending December 31, 2020
16. and to identify the final true-up amount related to that
17. period.

18. Q. Have you prepared any exhibits in conjunction with your
19. testimony?

20. A. Yes, I have prepared and filed together with this testimony
21. this 3rd day of May, 2021 Schedules CT-1 through
22. CT-5 prescribed by the Commission Staff which have
23. collectively been entitled "Adjusted Net True-up for
24. twelve months ending December 31, 2020" for identi-
25. fication

1. Q. What amount did St. Joe Natural Gas spend on conser-
2. vation programs during the period?

3. A. \$189,625.00

4. Q. What is the final true-up amount associated with this
5. twelve-month period ending December 31, 2020?

6. A. The final true-up amount for December 31, 2020 is
7. an over-recovery of \$17,251.

8. Q. Does this conclude your testimony?

9. A. Yes

10.

11.

12.

13.

14.

15.

16.

17.

18.

19.

20.

21.

22.

23.

24.

25.

ADJUSTED NET TRUE-UP
 FOR MONTHS: JANUARY 2020 THROUGH DECEMBER 2020

END OF PERIOD NET TRUE-UP

PRINCIPLE	88,557	
INTEREST	<u>716</u>	89,273

LESS PROJECTED TRUE-UP

PRINCIPLE	105,799	
INTEREST	<u>725</u>	<u>106,524</u>

ADJUSTED NET TRUE-UP -17,251

() REFLECTS OVER-RECOVERY

ANALYSIS OF ENERGY CONSERVATION PROGRAM COSTS
ACTUAL VERSUS ESTIMATED

FOR MONTHS: JANUARY 2020 THROUGH DECEMBER 2020

	ACTUAL	PROJECTED*	DIFFERENCE
CAPITAL INVESTMENT	0	0	0
PAYROLL & BENEFITS	0	0	0
MATERIALS & SUPPLIES	0	0	0
ADVERTISING	0	0	0
INCENTIVES	189,625	191,100	-1,475
OUTSIDE SERVICES	0	0	0
VEHICLES	0	0	0
OTHER	<u>0</u>	<u>0</u>	<u>0</u>
SUB-TOTAL	189,625	191,100	-1,475
PROGRAM REVENUES	<u>0</u>	<u>0</u>	<u>0</u>
TOTAL PROGRAM COSTS	189,625	191,100	-1,475
LESS:			
PAYROLL ADJUSTMENTS	0	0	0
AMOUNTS INCLUDED IN RATE BASE	0	0	0
CONSERVATION ADJUSTMENT REVENUES	-101,068	-85,301	-15,767
ROUNDING ADJUSTMENT	<u>0</u>	<u>0</u>	<u>0</u>
TRUE-UP BEFORE INTEREST	88,557	105,799	-17,242
INTEREST PROVISION	<u>716</u>	<u>725</u>	<u>-9</u>
END OF PERIOD TRUE-UP	<u><u>89,273</u></u>	<u><u>106,524</u></u>	<u><u>-17,251</u></u>

() REFLECTS OVER-RECOVERY

* 2 MONTHS ACTUAL AND 10 MONTHS PROJECTED

ACTUAL CONSERVATION PROGRAM COSTS PER PROGRAM
FOR MONTHS: JANUARY 2020 THROUGH DECEMBER 2020

PROGRAM NAME	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
PROGRAM 1: RESIDENTIAL NEW CONSTRUC	0	0	0	0	68,950	0	0	0	68,950
PROGRAM 2: RESIDENTIAL APPLIANCE REPL	0	0	0	0	21,975	0	0	0	21,975
PROGRAM 3: RESIDENTIAL APPLIANCE RETE	0	0	0	0	82,200	0	0	0	82,200
PROGRAM 4: LARGE COMMERCIAL - NEW CC	0	0	0	0	16,500	0	0	0	16,500
PROGRAM 5: LARGE COMMERCIAL - RETENT	0	0	0	0	0	0	0	0	0
PROGRAM 6: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 7: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 8: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 9: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 10: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 11: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 12: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 13: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 14: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 15: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 16: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 17: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 18: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 19: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 20: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
TOTAL	0	0	0	0	189,625	0	0	0	189,625

CONSERVATION COSTS PER PROGRAM - VARIANCE ACTUAL VERSUS PROJECTED
 FOR MONTHS: JANUARY 2020 THROUGH DECEMBER 2020

PROGRAM NAME	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
PROGRAM 1: RESIDENTIAL NEW CONSTRUCT	0	0	0	0	-5,300	0	0	0	-5,300
PROGRAM 2: RESIDENTIAL APPLIANCE REPL	0	0	0	0	1,125	0	0	0	1,125
PROGRAM 3: RESIDENTIAL APPLIANCE RETE	0	0	0	0	2,700	0	0	0	2,700
PROGRAM 4: LARGE COMMERCIAL - NEW CC	0	0	0	0	9,500	0	0	0	9,500
PROGRAM 5: LARGE COMMERCIAL - RETENT	0	0	0	0	-9,500	0	0	0	-9,500
PROGRAM 6: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 7: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 8: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 9: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 10: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 11: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 12: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 13: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 14: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 15: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 16: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 17: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 18: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 19: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 20: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
TOTAL	0	0	0	0	-1,475	0	0	0	-1,475

() REFLECTS PROJECTED OVER ACTUAL EXPENSE ESTIMATES

ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE-UP AND INTEREST PROVISION
 SUMMARY OF EXPENSES BY PROGRAM BY MONTH
 FOR MONTHS: JANUARY 2020 THROUGH DECEMBER 2020

EXPENSES:	MONTH NO. 1	MONTH NO. 2	MONTH NO. 3	MONTH NO. 4	MONTH NO. 5	MONTH NO. 6	MONTH NO. 7	MONTH NO. 8	MONTH NO. 9	MONTH NO. 10	MONTH NO. 11	MONTH NO. 12	TOTAL
PROGRAM 1:	5,400	1,700	4,000	11,850	5,050	9,250	3,950	9,350	5,700	10,300	1,850	550	68,950
PROGRAM 2:	3,650	1,200	1,350	2,525	1,025	1,425	3,250	3,975	0	1,350	1,350	875	21,975
PROGRAM 3:	10,050	11,350	5,250	9,100	5,450	3,350	11,650	10,950	5,050	3,150	5,500	1,350	82,200
PROGRAM 4:	0	0	7,000	0	0	9,500	0	0	0	0	0	0	16,500
PROGRAM 5:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 6:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 7:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 8:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 9:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 10:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 11:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 12:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 13:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 14:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 15:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 16:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 17:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 18:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 19:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 20:	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL	19,100	14,250	17,600	23,475	11,525	23,525	18,850	24,275	10,750	14,800	8,700	2,775	189,625
LESS AMOUNT INCLUDED IN RATE BASE	0	0	0	0	0	0	0	0	0	0	0	0	0
RECOVERABLE CONSERVATION EXPENSES	19,100	14,250	17,600	23,475	11,525	23,525	18,850	24,275	10,750	14,800	8,700	2,775	189,625

ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE-UP AND INTEREST PROVISIONS
FOR MONTHS: JANUARY 2020 THROUGH DECEMBER 2020

CONSERVATION REVENUES	MONTH NO. 1	MONTH NO. 2	MONTH NO. 3	MONTH NO. 4	MONTH NO. 5	MONTH NO. 6	MONTH NO. 7	MONTH NO. 8	MONTH NO. 9	MONTH NO. 10	MONTH NO. 11	MONTH NO. 12	TOTAL
1. RCS AUDIT FEES	0	0	0	0	0	0	0	0	0	0	0	0	0
2. OTHER PROGRAM REVS	0	0	0	0	0	0	0	0	0	0	0	0	0
3. CONSERV. ADJ REVS	-27,575	-36,629	-24,970	-17,883	-16,951	-19,450	-13,957	-18,489	-13,572	-14,774	-21,851	-26,384	-252,486
4. TOTAL REVENUES	-27,575	-36,629	-24,970	-17,883	-16,951	-19,450	-13,957	-18,489	-13,572	-14,774	-21,851	-26,384	-252,486
5. PRIOR PERIOD TRUE-UP NOT APPLICABLE TO THIS PERIOD	12,618	12,618	12,618	12,618	12,618	12,618	12,618	12,618	12,618	12,618	12,618	12,618	151,418
6. CONSERVATION REVS APPLICABLE TO THE PERIOD	-14,957	-24,011	-12,352	-5,265	-4,333	-6,832	-1,339	-5,871	-954	-2,156	-9,232	-13,766	-101,068
7. CONSERVATION EXPS (FROM CT-3, PAGE 1)	19,100	14,250	17,600	23,475	11,525	23,525	18,850	24,275	10,750	14,800	8,700	2,775	189,625
8. TRUE-UP THIS PERIOD	4,143	-9,761	5,248	18,210	7,192	16,693	17,511	18,404	9,796	12,644	-532	-10,991	88,557
9. INTER. PROV. THIS PERIOD (FROM CT-3, PAGE 3)	195	170	167	103	16	10	10	9	8	9	9	8	716
10. TRUE-UP & INTER. PROV. BEGINNING OF MONTH	151,418	143,138	120,929	113,726	119,421	114,011	118,096	122,999	128,794	125,981	126,016	112,875	
11. PRIOR TRUE-UP COLLECTED/(REFUNDED)	-12,618	-12,618	-12,618	-12,618	-12,618	-12,618	-12,618	-12,618	-12,618	-12,618	-12,618	-12,618	
12. TOTAL NET TRUE-UP (SUM LINES 8+9+10+11)	143,138	120,929	113,726	119,421	114,011	118,096	122,999	128,794	125,981	126,016	112,875	89,273	89,273

CALCULATION OF TRUE-UP AND INTEREST PROVISION
FOR MONTHS: JANUARY 2020 THROUGH DECEMBER 2020

INTEREST PROVISION	MONTH NO. 1	MONTH NO. 2	MONTH NO. 3	MONTH NO. 4	MONTH NO. 5	MONTH NO. 6	MONTH NO. 7	MONTH NO. 8	MONTH NO. 9	MONTH NO. 10	MONTH NO. 11	MONTH NO. 12	TOTAL
1. BEGINNING TRUE-UP	151,418	143,138	120,929	113,726	119,421	114,011	118,096	122,999	128,794	125,981	126,016	112,875	
2. ENDING TRUE-UP BEFORE INTEREST	<u>142,943</u>	<u>120,759</u>	<u>113,559</u>	<u>119,317</u>	<u>113,995</u>	<u>118,086</u>	<u>122,989</u>	<u>128,785</u>	<u>125,972</u>	<u>126,007</u>	<u>112,866</u>	<u>89,265</u>	
3. TOTAL BEGINNING & ENDING TRUE-UP	294,361	263,896	234,488	233,043	233,416	232,097	241,085	251,783	254,767	251,988	238,882	202,140	
4. AVERAGE TRUE-UP (LINE 3 TIMES 50%)	<u>147,180</u>	<u>131,948</u>	<u>117,244</u>	<u>116,522</u>	<u>116,708</u>	<u>116,049</u>	<u>120,542</u>	<u>125,892</u>	<u>127,383</u>	<u>125,994</u>	<u>119,441</u>	<u>101,070</u>	
5. INTER. RATE - 1ST DAY OF REPORTING MONTH	1.590%	1.590%	1.510%	1.910%	0.220%	0.110%	0.100%	0.100%	0.080%	0.080%	0.090%	0.090%	
6. INTER. RATE - 1ST DAY OF SUBSEQUENT MONTH	<u>1.590%</u>	<u>1.510%</u>	<u>1.910%</u>	<u>0.220%</u>	<u>0.110%</u>	<u>0.100%</u>	<u>0.100%</u>	<u>0.080%</u>	<u>0.080%</u>	<u>0.090%</u>	<u>0.090%</u>	<u>0.090%</u>	
7. TOTAL (SUM LINES 5 & 6)	3.180%	3.100%	3.420%	2.130%	0.330%	0.210%	0.200%	0.180%	0.160%	0.170%	0.180%	0.180%	
8. AVG INTEREST RATE (LINE 7 TIMES 50%)	1.590%	1.550%	1.710%	1.065%	0.165%	0.105%	0.100%	0.090%	0.080%	0.085%	0.090%	0.090%	
9. MONTHLY AVG INTEREST RATE	0.133%	0.129%	0.143%	0.089%	0.014%	0.009%	0.008%	0.008%	0.007%	0.007%	0.008%	0.008%	
10. INTEREST PROVISION (LINE 4 TIMES LINE 9)	<u>195</u>	<u>170</u>	<u>167</u>	<u>103</u>	<u>16</u>	<u>10</u>	<u>10</u>	<u>9</u>	<u>8</u>	<u>9</u>	<u>9</u>	<u>8</u>	716

ST JOE NATURAL GAS COMPANY, INC.
CONSERVATION PROGRAM DESCRIPTION AND PROGRESS FOR MONTHS:
JANUARY 2020 THROUGH DECEMBER 2020

PROGRAM TITLE: RESIDENTIAL NEW CONSTRUCTION PROGRAM

PROGRAM DESCRIPTION: THIS PROGRAM IS DESIGNED TO INCREASE THE NUMBER OF HIGH PRIORITY FIRM NATURAL GAS CUSTOMERS IN THE NEW CONSTRUCTION MARKET. INCENTIVES ARE OFFERED IN THE FORM OF CASH ALLOWANCES TO ASSIST BUILDERS IN DEFRAYING THE ADDITIONAL COSTS ASSOCIATED WITH NATURAL GAS INSTALLATIONS.

<u>APPLIANCES</u>	<u>ALLOWANCE</u>
GAS WATER HEATING	\$350.00
GAS HEATING	\$500.00
GAS CLOTHES DRYER	\$100.00
GAS RANGE	\$150.00
GAS TANKLESS W/H	\$550.00
	<u>\$1,650.00</u>

<u>PROGRAM ACCOMPLISHMENTS:</u>		
PLANNED WATER HEATING		23
PLANNED HEATING SYSTEMS		24
PLANNED CLOTHES DRYER		10
PLANNED GAS RANGE		45
PLANNED GAS TANKLESS W/H		47

PROGRAM FISCAL EXPENDITURES: ACTUAL EXPEND. W/O INTERES \$68,950

<u>PROGRAM PROGRESS SUMMARY:</u>		
INSTALLED WATER HEATERS:		5
INSTALLED HEATING SYSTEMS:		8
INSTALLED CLOTHES DRYER		24
INSTALLED GAS RANGE		46
INSTALLED GAS TANKLESS W/H		98

ST JOE NATURAL GAS COMPANY, INC.
CONSERVATION PROGRAM DESCRIPTION AND PROGRESS FOR MONTHS:
JANUARY 2020 THROUGH DECEMBER 2020

PROGRAM TITLE: RESIDENTIAL APPLIANCE REPLACEMENT PROGRAM

PROGRAM DESCRIPTION: THIS PROGRAM WILL ENCOURAGE THE REPLACEMENT OF INEFFICIENT ELECTRIC RESIDENTIAL APPLIANCES WITH NEW NATURAL GAS APPLIANCES. IT WILL ALSO PROVIDE INCREASED INCENTIVES FOR THE REPLACEMENT OF NON-GAS WATER HEATING, HEATING APPLIANCES, AND NEW INCENTIVES FOR GAS COOKING, CLOTHES DRYING, AND TANKLESS WATER HEATING APPLIANCES.

<u>APPLIANCES</u>	<u>ALLOWANCE</u>
GAS WATER HEATING	\$500.00
GAS HEATING	\$725.00
GAS CLOTHES DRYER	\$150.00
GAS RANGE	\$200.00
GAS TANKLESS W/H	\$675.00
	<u>\$2,250.00</u>

<u>PROGRAM ACCOMPLISHMENTS:</u>		
PLANNED WATER HEATING		5
PLANNED HEATING SYSTEMS		1
PLANNED CLOTHES DRYER		2
PLANNED GAS RANGE		11
PLANNED GAS TANKLESS W/H		16

PROGRAM FISCAL EXPENDITURES: ACTUAL EXPEND. W/O INTERES \$21,975

<u>PROGRAM PROGRESS SUMMARY:</u>		
INSTALLED WATER HEATERS:		0
INSTALLED HEATING SYSTEMS:		0
INSTALLED CLOTHES DRYER		6
INSTALLED GAS RANGE		17
INSTALLED GAS TANKLESS W/H		27

ST JOE NATURAL GAS COMPANY, INC.
 CONSERVATION PROGRAM DESCRIPTION AND PROGRESS FOR MONTHS:
 JANUARY 2020 THROUGH DECEMBER 2020

PROGRAM TITLE: RESIDENTIAL APPLIANCE RETENTION PROGRAM

PROGRAM DESCRIPTION: THIS PROGRAM WILL PROVIDE ALLOWANCES FOR CUSTOMERS WHO CHOOSE TO REPLACE THEIR EXISTING NATURAL GAS STORAGE TANKS AND TANKLESS WATER HEATERS, HEATING SYSTEMS, COOKING AND CLOTHES DRYING APPLIANCES WITH NEWER EFFICIENT NATURAL GAS MODELS.

<u>APPLIANCES</u>	<u>ALLOWANCE</u>
GAS WATER HEATING	\$350.00
GAS HEATING	\$500.00
GAS CLOTHES DRYER	\$100.00
GAS RANGE	\$100.00
GAS TANKLESS W/H	\$550.00
	<u>\$1,600.00</u>

<u>PROGRAM ACCOMPLISHMENTS:</u>		
PLANNED WATER HEATING		170
PLANNED HEATING SYSTEMS		35
PLANNED CLOTHES DRYER		27
PLANNED GAS RANGE		35
PLANNED GAS TANKLESS W/H		65

PROGRAM FISCAL EXPENDITURES: ACTUAL EXPEND. W/O INTERES \$82,200

<u>PROGRAM PROGRESS SUMMARY:</u>		
INSTALLED WATER HEATERS:		57
INSTALLED HEATING SYSTEMS:		13
INSTALLED CLOTHES DRYER		18
INSTALLED GAS RANGE		72
INSTALLED GAS TANKLESS W/H		84

ST JOE NATURAL GAS COMPANY, INC.
CONSERVATION PROGRAM DESCRIPTION AND PROGRESS FOR MONTHS:
JANUARY 2020 THROUGH DECEMBER 2020

PROGRAM TITLE: LARGE FOOD SERVICE COMMERCIAL

PROGRAM DESCRIPTION: This program is designed to encourage owners and operators of large food service restaurants to purchase energy efficient natural gas appliances through the offering of commercial appliance rebates. Commercial large food service customers are defined as establishments primarily engaged in the retail sale of prepared food and drinks for on-premise with an annual consumption of greater than 9,000 therms. The rebates offered within this program are depicted below:

<u>APPLIANCES</u>	<u>ALLOWANCE</u>
GAS WATER HEATING	\$1,500.00
FRYER	\$3,000.00
GAS RANGE	\$1,500.00
GAS TANKLESS W/HEATER	\$2,000.00
	<u>\$8,000.00</u>

<u>PROGRAM ACCOMPLISHMENTS:</u>		
PLANNED GAS WATER HEATING		0
PLANNED FRYER		0
PLANNED GAS RANGE		0
PLANNED GAS TANKLESS W/H		0

PROGRAM FISCAL EXPENDITURES: ACTUAL EXPEND. W/O INTERES \$7,000

<u>PROGRAM PROGRESS SUMMARY:</u>		
ACTUAL GAS WATER HEATING		0
ACTUAL FRYER		1
ACTUAL GAS RANGE		2
ACTUAL GAS TANKLESS W/H		1

ST JOE NATURAL GAS COMPANY, INC.
CONSERVATION PROGRAM DESCRIPTION AND PROGRESS FOR MONTHS:
JANUARY 2020 THROUGH DECEMBER 2020

PROGRAM TITLE: COMMERCIAL HOPITALITY AND LODGING

PROGRAM DESCRIPTION: This program is designed to encourage owners and operators of hospitality & lodging facilities to purchase energy efficient natural gas appliances through the offering of commercial appliance rebates. Commercial hospitality and lodging customers are defined as establishments known to the public as hotels or motels primarily engaged in providing lodging for the general public. The rebates offered are depicted below;

<u>APPLIANCES</u>	<u>ALLOWANCE</u>
GAS WATER HEATING	\$1,500.00
FRYER	\$3,000.00
GAS RANGE	\$1,500.00
GAS TANKLESS W/HEATER	\$2,000.00
DRYER	\$1,500.00
	<u>\$9,500.00</u>

<u>PROGRAM ACCOMPLISHMENTS:</u>		
PLANNED WATER HEATING		0
PLANNED FRYER		0
PLANNED RANGE		0
PLANNED TANKLESS W/H		0
PLANNED DRYER		0

PROGRAM FISCAL EXPENDITURES: ACTUAL EXPEND. W/O INTERES \$9,500

<u>PROGRAM PROGRESS SUMMARY:</u>		
INSTALLED WATER HEATERS:		0
INSTALLED FRYER		0
INSTALLED RANGE		0
INSTALLED TANKLES W/H		4
INSTALLED DRYER		1