J. LLOYD MART, 11 General Attorney

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Southern Seil Telephone and Telegraph Company Suite 400 190 South Monroe Street Tellahasses, Florida 32301 (404) 529-3091

March 27, 1995

Ms. Blanca S. Bayo, Director Division of Records and Reporting Florida Public Service Commission 101 East Gaines Street Tallahassee, Florida 32301

> RE: Review of BellSouth Corporation's Sale of Telesensor, Inc. and BellSouth Telecommunications, Inc.'s Contract with Landis & Gyr Powers, Inc.

Dear Ms. Bayo:

Enclosed are an original and fifteen copies of Southern Bell Telephone and Telegraph Company's Request for Confidential Classification. Please file this document in the above-captioned matter.

A copy of this letter is enclosed. Please mark it to indicate that the original was filed and return the copy to me.

Sincerely,

Lloyd Hault, II

Enclosures

cc: A. M. Lombardo

R. G. Beatty

R. D. Lackey

DOCUMENT NUMBER-DATE

03230 MAR 27 %

FPSC-RECORDS/REPORTING

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Review of Bellsouth
Corporation's Sale of Telesensor,
Inc. and Bellsouth
Telecommunications, Inc.'s Contract)
with Landis & Gyr Powers, Inc.

Docket: Undocketed

Filed: March 27, 1995

SOUTHERN BELL TELEPHONE AND TELEGRAPH COMPANY'S REQUEST FOR CONFIDENTIAL CLASSIFICATION

COMES NOW BellSouth Telecommunications, Inc. d/b/a Southern Bell Telephone and Telegraph Company ("Southern Bell" or "Company"), and pursuant to Rule 25.22.006, Florida Administrative Code, files its Request for Confidential Classification for certain information contained in documents provided to Staff in response to the audit of the sale of Telesensor, Inc. to Landis & Gyr Powers, Inc. (L&G) and BellSouth Telecommunications, Inc.'s contract with L&G.

- 1. Southern Bell is filing its Request for Confidential Classification for portions of the 1994 State of the Relationship Paper and the 1995 Competitiveness Evaluation produced by Southern Bell and L&G which contain financial and market information for a non-BellScath Company.
- 2. Southern Bell has appended to this Request for Confidential Classification as Attachment A, a listing showing the location in the documents of the information designated by Southern Bell as confidential as well as the required correlation with the specific justification for confidential classification.
- Appended hereto in a package designed as Attachment B are two edited copies of the documents with the confidential information redacted.

DOCUMENT NUMBER-DATE

03230 MAR 27 %

FPSC-RECORDS/REPORTING

- 4. Attached as Attachment C is a sealed package containing copies of the documents with the material which is confidential and proprietary highlighted. Copies of Attachment C are not being served on the other parties in this proceeding.
- With respect to the following information requested in 5. the Staff Audit, the 1994 State of the Relationship Paper and the 1995 Competitiveness Evaluation produced by Southern Bell and L&G, the documents contain financial and market information for a non-BellSouth company. This information is proprietary to that Company, and Southern Bell is not at liberty to publicly disclose the financial and strategic information contained in these documents. Section 364.183(3), Florida Statutes provides that proprietary confidential business information includes information shared with Southern Beil, but which pursuant to a private agreement, cannot be publicly disclosed. This information is not Southern Bell's to disclose. Consequently, the Company would request that the Commission classify this detailed financial information of a non-BellSouth company as confidential.
- 6. So thern Bell has treated and intends to continue to treat the material for which confidential classification is sought as private, and this information has not generally been publicly disclosed.

WHEREFORE, based on the foregoing, Southern Bell moves the Prehearing Officer to enter an order declaring the information described above and contained in the indicated portions of the attachments to be confidential proprietary business information,

and thus not subject to public disclosure.

Respectfully submitted this 27th day of March, 1995.

SOUTHERN BELL TELEPHONE AND TELEGRAPH COMPANY

ROBERT G. BRATTY (2)

C/O Nancy Sims (000)
400 - 150 South Monroe Street Tallahasses, Florida 32301

(305) 347-5561

J/LLOYD MAULT, II (22) 5300 - 675 W. Peachtree Street Atlanta, Georgia 30375

(404) 529-5091

ATTACHMENT "A"

EXPLANATION FOR PROPRIETARY INFORMATION

This document contains market share and revenue information of a non-BellSouth company with whom BellSouth Telecommunications, Inc. (BST) conducts business. The company deems the information to be confidential and BST, pursuant to a private agreement, cannot publicly disclose the information.

LOCATION OF THE PROPRIETARY INFORMATION

BellSouth Telecommunications/Landis & Gyr Powers Competitiveness Evaluation 1995

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