(RAR) Completes Section 1 - Division of Records and Rep

Docket No. 971056-TX

Date Docksted: 08/15/1997 Title: Application for certificate to provide alternative local exchange telecommunications service by BellSouth BSE, Inc.

Company: BellSouth BSE, Inc.

Referred to: ("()" indicates	OPR)	ADN	AFA X	APP	CAF	(CNU)	EAG	GCL	LEG	RAR	RRR	- UAW	
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Where panels are assigned the senior Commissioner is Panel Chairman; the identical panel decides the case.

Where one Commissioner, a Hearing Examiner or a Staff Hember is assigned the full Commission decides the case.

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Section 1 - Division of Records and Reporting (R.

(RAR) Completes

Docket No. 971056-TX Date Docketed: 08/15/1997 Title: Application for certificate to provide alternative local exchange telecommunications service by BellSouth BSE, Inc.

Company: BellSouth BSE, Inc.

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Where panels are assigned the senior Commissioner is Panel Chairman; the identical panel decides the case.

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Section 1 - Division of Records and Reporting (RAR) Completes

Docket No. 971056-TX

Date Docketed: 08/15/1997 Title: Application for certificate to provide alternative local exchange telecommunications service by BellSouth BSE, Inc.

Company: BellSouth BSE, Inc.

Referred to: ("()" indicates	OPR)	MOA	AFA	APP	CAF	(OIU)	EAG	ecr	X	RAR	RRR	WAW		
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Where panels are assigned the senior Commissioner is Panel Chairman; the identical panel decides the case.
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Date: 11/26/1997

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Section 1 - Division of Records and Reporting (RAR) Completes

Docket No. 971056-TX

Date Docketed: 08/15/1997 Title: Application for certificate to provide alternative local exchange telecommunications service by BellSouth BSE, Inc.

Company: BellSouth BSE, Inc.

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PSC/RAR-15 (Rev. 7/97)

FLORIDA PUBLIC SERVICE COMMISSION - RECORDS AND REPORTING

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PSC/RAR 12(2/91)

MEMORANDUM

April 20, 1998

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FPSC - Records/Reporting

TO:

DIVISION OF RECORDS AND REPORTING

FROM:

DIVISION OF LEGAL SERVICES (BEDELL) CO MB

RE:

DOCKET NO. 971056-TX - APPLICATION FOR CERTIFICATE TO

PROVIDE ALTERNATIVE LOCAL EXCHANGE TELECOMMUNICATIONS

SERVICE BY BELLSOUTH BSE, INC.

98-0559-PED-TX

Attached is an ORDER GRANTING INTERVENTION TO AT&T OF THE SOUTHERN STATES, INC. to be issued in the above referenced docket. (Number of pages in order - 2)

CB/slh Attachment

cc: Division of Communications

I: 971056a.int

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FLORIDA PUBLIC SERVICE COMMISSION -

RECORDS AND REPORTING

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MEMORANDUM

August 26, 1998

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RECORDS AND REPORTING

TO:

DIVISION OF RECORDS AND REPORTING

FROM:

DIVISION OF LEGAL SERVICES (BROWN; BEC LLOS MAS

RE:

DOCKET NO. 971056-TX - Application for certificate to provide alternative local exchange telecommunications

service by BellSouth BSE, Inc.

98-1165-FUF

Attached is an ORDER RESOLVING PROTEST OF ORDER NO. PSC-97-1347-FOF-TX GRANTING BELLSOUTH BSE, INC. CERTIFICATE NO. 5261 AND DENYING MOTION TO SUPPLEMENT RECORD, to be issued in the abovereferenced docket. (Number of pages in order - T27 UCO).

CB/MCB/slh Attachment

cc: Division of Communications (Moses)

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Case Scheduling/Rescheduling Advice

To:	x Commissioner Deason x Commissioner Clark x Commissioner Garcia x Commissioner Jacobs x Executive Director x Public Information O	x x x x x	Auditing & Fin	ancial Analysis as Director	Director X	Electric & Gas Director Records & Reporting Director Research Director Water & Wastewater Director Court Reporter Staff Contact - M Brown
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	Hearing			04/27/1998	Tallahassee, 148	13:00-18:00
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Remarks: Involves docket(s) 971056 - Time Change 2. Hearing/Prehearing Assignment Information:

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Case Scheduling/Rescheduling Advice

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Remarks:

Document ID is 97105601.CCS

PSC/NAN 8 (07/97)

Docket Index Listing for Closed Dockets 971056

971056-TX

Docketed: August 15, 1997
Closed: August 27, 1998
Company: BellSouth BSE, Inc. (TX137)
Title: Application for certificate to provide alternative local exchange telecommunications service by BellSouth BSE, Inc.

OPRs: CMU - Moses, Musselwhite
OCRs: AFA - Draper
Staff Counsel: LEG - Brown, Bedell
Commissioners: Prehearing Officer - Deason Hearing Officers - All Commissioners

DOCUMENT NO. DATE	DOCKET NO.	JESCRIPTION
08273-97 08/15/1997	971056-TX	BellSouth BSE, Inc. (Lightsey) - ALEC application
09154-97 09/10/1997	971056-TX	with \$250 filing fee, Dep D593 dated 8/15/97. Copy of AFA/Draper 9/3/97 memo to CMU/Williams advising application appears adequate under
09824-97 09/25/1997	971056-TX	minimal statutory requirements. RECOMM fr CMU/Isler; AFA/Draper; LEG/Pena to 10/7/97 ag - grant BellSouth BSE ALEC cert; close
10306-97 10/08/1997	971056-TX	After PAA. VOTE SHEET fr 10/7/97 ag - JN, DS, CL, KS, GR,
11052-97 10/27/1997	971056-TX	PAA Order PSC-97-1347-FOF-TX granting ALEC Cert to BellSouth BSE, Inc.; close if no protests by
11783-97 11/17/1997	971056-TX	11/17/97. (JDCKG) Florida Competitive Carriers Association [FCCA]
11784-97 11/17/1997	971056-TX	(McGlothlin) - Petition on proposed agency action. MCI (Melson) - Protest of proposed agency action
11864-97 11/19/1997	971056-TX	Order PSC-97-1347-FOF-WS. FCCA (McGlothlin) - Amended cert of service to
11901-97 11/19/1997	971056-TX	11/17/97 petition on proposed agency action. BellSouth Telecommunications, Inc. (White) -
11961-97 11/20/1997	971056-TX	Petition for leave to intervene. FCCA (McGlothlin) - Page 92 from transcript filed as Exhibit A to 11/17/97 PAA petition, to be included in exhibit on file.
12487-97 12/05/1997	971056-TX	BellSouth BSE, Inc. (Early) - Notice of
12488-97 12/05/1997	971056-TX	appearance. BellSouth BSE (Early) - Motion to dismiss FCCA's
12489-97 12/05/1997	971056-TX	petition on propused agency action. BellSouth BSE (Earley) - Motion to dismiss MCI and
12749-97 12/12/1997	971056-TX	MCImetro's petition on proposed agency action. FCCA (McGlothlin) Response to BellSouth BSE's motion to dismiss.
12760-97 12/15/1997	971056-TX	Order PSC-97-1577 PCO-TX granting BellSouth Telecommunication: petition to intervene.
12931-97 12/17/1997	971056-TX	MCIT (Melson) - Response in opposition to BellSouth BSE's motion to dismiss

DOCUMENT NO. DATE	DOCKET NO.	DESCRIPTION
13315-97 12/31/1997	971056-TX	Notice of 1/7/98 staff workshop at 2:30 p.m., Room 362, Gerald L. Gunter Building, 2540 Shumard Oak
00349-98 01/07/1998	971056-TX	Boulevard in Tallahassee. Teleport Communications Group Inc. [TCG] (Hoffman)
00637-98 0 /12/1998	971056-TX	- Petition for leave to intervene. Time Warner AxS of Florida, L.P. [Time Warner]
00772-98 01/14/1998	971056-TX	(Auger) - Petition for leave to intervene. Order PSC-98-0088-PCO-TX establishing procedure.
00960-98 01/16/1998	971056-TX	BellSouth BSE (Early) - Motion to dismiss petition
00961-98 01/16/1998	971056-TX	for leave to intervene filed by Te aport and TCG. BellSouth BSE (Early) - Motion to dismiss petition
01216-98 01/22/1998	971056-TX	filed by Time Warner. BellSouth (White) - Withdrawal of petition for
01287-98 01/23/1998	971056-TX	leave to intervene. BellSouth BSE (Early) - Letter dated 1/23/98 advising BSE will commence operation as ALEC carrier in all areas of State of Florida except those areas in which BellSouth Telecommunications, Inc. is incumbent LEC; will not commence operation
01288-98 01/23/1998	971056-TX	until final resolution of Docket 971056-TX. BellSouth BSE (Early) - Amended motion to dismiss petition for leave to intervene filed by Teleport
01379-98 01/26/1998	971056-TX	and TCG. TCG (Hoffman) - Response in opposition to
01537-98 01/28/1998	971056-TX	BellSouth BSE's amended motion to dismiss. Time Warner (Auger) - Response to BellSouth BSE's
01627-98 01/30/1998	971056-TX	motion to dismiss petition. BellSouth BSE (Early) - Notice of filing attached direct testimony of Robert C. Scheye with exhibit
02421-98 02/19/1998	971056-TX	AT&T Communications of the Southern States, Inc.
02737-98 02/27/1998	971056-TX	(Rule) - Petition to intervene. Notice of 4/27/98 hearing at 9:30 a.m., Room 148, Betty Easley Conference Center, 4075 Esplanade Way in Tallahassee and 4/13/98 prehearing conference at 9:30 a.m., Room 149, Betty Easley Conference
02756-98 02/27/1998	971056-TX	Center in Tallahassee. FCCA (McGlothlin) - Direct testimony of Joseph
02788-98 03/02/1998	971056-TX	Gillan. BellSouth BSE (Early) - Motion to dismiss AT&T's
02917-98 03/05/1998	971056-TX	petition to intervene. FCCA (McGlothlin) - Notice of service of 1st set of interrogatories, Nos. 1-6, and 1st set of requests for production of cocuments, Nos. 1-5 to BellSouth BSE, Inc.
02961-98 03/09/1998	971056-TX	AT&T (Rule) - Response to BellSouth BSE's motion to dismiss.

DOCUMENT NO. DATE	DOCKET NO.	DESCRIPTION
03198-98 03/13/1998	971056-TX	BellSouth BSE (Early) - Notice of filing attached rebuttal testimony of Robert C. Scheye with
03318-98 03/18/1998	971056-TX	exhibits 1-4. FAW NOTICE of 4/13/98 prehearing conference at
03412-98 03/20/1998	971056-TX	9:30 a.m. in Tallahassee. FCCA (McGlothlin) - Notice of service of 2nd set
03489-98 03/24/1998	971056-TX	of interrogatories, Nos. 7-22 to BellSouth BSE. FPSC (LEG/Brown) - ert of service of staff's 1st request for product on of documents, Nos. 1-6 to
03490-98 03/24/1998	971056-TX	BellSouth BSE/Herron FPSC (LEG/Brown) - Lert of service of staff's 1st set of interrogatories, No. 1 to BellSouth
03601-98 03/26/1998	971056-TX	BSE/Herron. RECOMM fr LEG/Brown/Bedell; CMU/Isler/Musselwhite to 4/7/98 ag - deny BSE's motions to dismiss; deny motions to dismiss petitions to intervene filed by AT&T, TCG, Time Warner; if staff's recomm approved, will proceed to hrng as scheduled; if recomm denied, no valid protest to PAA Order PSC-97-1347-FOF-TX will remain and entire docket should be made final and effective as of date of
03607-98 03/26/1998	971056-TX	agenda conference. FPSC (LEG/Brown) - Notice of 4/2/98 telephonic deposition of Robert Scheye at 10:00 a.m. in
03645-98 03/27/1998 03651-98 03/27/1998	971056-TX 971056-TX	Tallahassee. Teleport and TCG (Ellis) - Prehearing statement. FCCA (McGlothlin)/AT&T (Rule)/MCI (McGlothlin) - Joint prehearing statement.
03652-88 03/27/1998 03653-98 03/27/1998 03654-98 03/27/1998	971056-TX 971056-TX 971056-TX	FPSC (LEG/Brown) - Staff's prehearing statement. BellSouth BSE (Early) - Prehearing statement. BellSouth BSE (Early) - Notice of filing responses to staff's 1st set of interrogatories, No. 1.
03792-98 04/01/1998	971056-TX	FAW NOTICE of 4/27/98 hearing at 9:30 a.m. in Tallahassee.
03882-98 04/03/1998	971056-TX	BSE (Early) - Notice of filing amended responses
03883-98 04/03/1998	971056-TX	to staff's 1st set of interrogatories, No. 1. BSE (Early) - Notice of filing responses to FCCA's
04021-98 04/07/1998	971056-TX	1st set of interrogatories, Nos. 1-6. VOTE SHEET fr 4/7/98 ag - JN, DS, CL, GR, JC,
04104-98 04/09/1998	971056-TX	Staff recomm approved. BSE (Early) - Letter notification of responses to
04236-98 04/13/1998	971056-TX	FCCA's 1st request for production of documents. TRANSCRIPT - Pgs 1-19 of 4/13/98 prehearing
04378-98 04/16/1998	971056-TX	conference in Tallahassee before DS. BellSouth BSE (Eirly) - Notice of late filed exh
04459-98 04/20/1998	971056-TX	to telephonic depo of Robert C. Scheye. BellSouth BSE (Early) - Responses to FCCA's 2nd
04463-98 04/21/1998	971056-TX	set of interrogatories, Nos. 7-22. Order PSC-98-0556-PCO-TX granting Time Warner AxS intervention.

DOCUMENT NO. DATE	DOCKET NO.	DESCRIPTION
04465-98 04/21/1998	971056-TX	Order PSC-98-0558-PCO-TX granting Teleport intervention.
04466-98 04/21/1998	971056-TX	Order PSC-98-0559-PCO-TX granting AT&T
04496-98) 04/22/1998	971056-TX	intervention. Order PSC-98-0562-PCO-TX denying BellSouth BSE's motion to dismiss; docket to remain open and proceed to hearing. (JDCGJ)
04588-98 04/24/1998 04731-98 04/28/1998	971056-TX 971056-TX	Prehearing Order P: -98-0577-PHO-TX. (D) BellSouth BSE (Durr nce) - Notice of attached late-filed hearing exhibit No. 11.
05241-98 05/11/1998	971056-TX	TRANSCRIPT - Vol 1, pgs 1-144 of 4/27/98 hearing in Tallahassee before JN, DS, CL, GR, JC.
05242-98 05/11/1998	971056-TX	TRANSCRIPT - Vol 2, pgs 145-235 of 4/27/98 hearing in Tallahassee before JN, DS, CL, GR, JC.
05262-98 05/11/1998	971056-TX	BellSouth BSE (Durrance) - Response and objection to Citizens' 1st set of post-settlement requests for production of documents (1997 Earnings) and motion for temporary protective order.
05263-98 05/11/1998	971056-TX	BellSouth BSE (Durrance) - Notice of filing response and objection to Citizens' 1st set of post-settlement requests for production of documents (1997 Earnings).
05706-98 05/22/1998	971056-TX	FCCA (McGlothlin) - Motion to compel discovery and motion for leave to supplement record and motion to extend deadline for briefs.
05707-98 05/22/1998	971056-TX	FCCA (McGlothlin) - Motion for an order tolling the time for filing post-hearing briefs.
05708-98) 05/22/1998 05830-98 05/29/1998	971056-TX 971056-TX	FCCA (McGlothlin) - Motion for oral argument. BellSouth BSE (Early) - Response to FCCA's motion to compel discovery, motion for leave to supplement record, and motion to extend deadline
05839-98 05/29/1998	971056-TX	for briefs. FCCA/BellSouth BSE/MCI/AT&T/Time Warner/TCG (McGlothlin/Early/Bond/Rule/Auger/Hoffman) - Stipulation governing review of information asserted to be confidential, supplementing evidentiary record, and for extension of time within which to file posthearing briefs, and joint motion for extension of time (until 6/15/98) to
05959-98 906/03/1998	971056-TX	submit posthearing briefs. Order PSC-98-0765-PCO-TX granting BellSouth BSE's motion for extension of time to 6/15/98 to file
06258-98 06/12/1998	971056-TX	post-hearing briefs. (D) Teleport/TCG (Illis) - Request for official recognition of order of KY PSC entered 6/8/98.
06303-98 06/15/1998	971056-TX	BellSouth BSE (Early) - Request for confidential treatment of DNs 06304-98 and 06309-98. [DN 06309-98 was actually filed by FCCA/MCI/AT&T.]
		(Belline Color) 4명 (Belline) 4명에 1967년 (B. 1988), 1988년 (전문학교리는 이번 전문학교리는 이번 전문학교리는 이번 전문학교리는 기계 (B. 1988) (B. 1988)

DOCUMENT NO.	DATE	DOCKET NO.	DESCRIPTION
06304-98	06/15/1998	971056-TX	BellSouth BSE (Early) - (CONFIDENTIAL) Brief in support of application for certification as an ALEC. [Includes diskette, which will be placed with the confidential document.]
06305-98	06/15/1998	971056-TX	BSE (Early) - Red cted version of Confidential DN 06304-98.
06306-98	06/15/1998	971056-TX	FCCA/MCI/AT&T (Mccothlin/Bond/Rule) - Joint brief.
06307-98	06/15/1998	971056-TX	FCCA/MCI/AT&T (McGlothlin/Bond/Rule) - Renewed motion to supplement evidentiary record.
06308-98	06/15/1998	971056-TX	FCCA/MCI/ATAT (McGlothlin/Bond/Rule) -
06309-98	06/15/1998	971056-TX	(CONFIDENTIAL) Section of joint brief. FCCA/MCI/ATAI (McGlothlin/Bond/Rule) - (CONFIDENTIAL) Exhibit to renewed motion to supplement evidentiary record.
06310-98	06/15/1998	971056-TX	FCCA/MCI/ATAT (McGlothlin/Bond/Rule) - WCONFIDENTIAL) Attachment to renewed motion to supplement evidentiary record.
	06/15/1998 06/19/1998	971056-TX 971056-TX	TCG (Ellis) - Post-hearing brief. BellSouth BSE (Early) - Response to FCCA, AT&T, and MCI's renewed motion to supplement evidentiary
06591-98	06/22/1998	971056-TX	TCG (Ellis) - Joinder in renewed motion to
06841-98	06/29/1998	971056-TX	supplement evidentiary record. FCCA, AT&T, and MCI (McGlothlin) - Correction to BSE's request for confidential treatment and request for determination that certain pages of
06844-98	86/29/1998	971056-TX	supplemental exhibit are not confidential. TCG (Ellis) - Joinder in FCCA/AT&T/MCI/MCIm's request for determination that certain pages of
07000-98	07/02/1998	971056-TX	supplemental exhibits are not confidential. BellSouth BSE (Early) - Response to correction by FCCA, AT&T, and MCI to request for confidential treatment and request for determination that certain pages of supplemental exhibit are not
07303-98	07/10/1998	971056-TX	confidential. FCCA (McGlothlin)/ MCI (Berlin)/ AT&T (Rule) - Response to BSE's supplemental justification for
07679-98	07/21/1998	971056-TX	confidentiality. BellSouth BSE (Harron) - Request for official recognition [of attached 7/2/98 opinion entered by
07813-98	07/23/1998	971056-TX	California PÛC] BellSouth BSE (tarly) - Request for official recognition [of attached order granting certificate of public convenience and necessity to BSE entered by North Carolina Utilities Commission in Docket P-691 on 7/22/98].

DOCUMENT NO. DATE	DOCKET NO.	DESCRIPTION
07617-98 07/24/1998	971056-TX	Copy of LEG/Bedell 7/23/98 memo to Chairman JN requesting extension for filing recommendation until noon, 7/27/98; handwritten recommendation
07886-98 07/27/1998	971056-TX	for approval by EXD included. RECOM for 8/4/98 ag fr CMU/Moses; LEG/Bedell, Brown - grant BellSouth BSE an ALEC certificate with no conditions or predifications; close docket.
08264-98 08/05/1998	971056-TX	VOTE SHEET fr 8/4/98 ag - JN, DS, CL, GR, JC,
09327-98 D8/27/1998	971056-TX	order PSC-98-1165-FOF-TX resolving protest of Order PSC-97-1347-FOF-TX granting BellSouth BSE Cert 5261 and denying motion to supplement record
09761-98 09/08/1998	971056-TX	and closing docket. (JDCGJ) CMU/Moses 9/8/98 memo to RAR/Flynn advising confidential DNs 06304-98, 06308-98, 06309-98, and 06310-98 may be returned to BellSouth.

FLORIDA PUBLIC SERVICE COMMISSION - RECORDS AND REPORTING

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PSC/RAR 12(2/91)

MEMORANDUM

June 2, 1998

RECEIVED

JUN - 3 1998

FPSC - Records/Reporting

TO:

DIVISION OF RECORDS AND REPORTING

FROM:

DIVISION OF LEGAL SERVICES (BEDELL CAS

RE:

DOCKET NO. 971056-TX - APPLICATION FOR CERTIFICATE TO

PROVIDE ALTERNATIVE LOCAL EXCHANGE TELECOMMUNICATIONS

SERVICE BY BELLSOUTH BSE, INC.

98-0765-PCO-TX

Attached is an ORDER GRANTING MOTION FOR EXTENSION OF TIME, to be issued in the above referenced docket. (Number of pages in order - 2)

CB/anr

Attachment

cc: Division of Communications

bsedisc.cb

FAYED- 13/0

FLORIDA PUBLIC SERVICE COMMISSION - RECORDS AND REPORTING

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PSC/RAR 12(2/91)

MEMORANDUM

April 24, 1998

RECEIVED

APR 24 1998 FPSC - Records/Reporting

TO:

DIVISION OF RECORDS AND REPORTING

FROM:

DIVISION OF LEGAL SERVICES (BROWN) NCB

RE:

DOCKET NO. 971056-TX - APPLICATION FOR CERTIFICATE TO PROVIDE ALTERNATIVE LOCAL EXCHANGE TELECOMMUNICATIONS

SERVICE BY BELLSOUTH BSE, INC.

98-0577-PHO-TX

Attached is a <u>PREHEARING ORDER</u>, to be issued in the above referenced docket. (Number of pages in order - 11)

MCB/anr

Attachment

cc: Division of Communications

I: 971056po.mcb

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PLEASE ISSUE TODAY.

THANK YOU!

FLORIDA PUBLIC SERVICE COMMISSION - RECORDS AND REPORTING

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PSC/RAR 12(2/91)

MEMORANDUM

April 13, 1998

Corrected 4/21/78
RECEIVED June

APR 17 1998

FPSC - Records/Reporting

TO:

DIVISION OF RECORDS AND REPORTING

FROM:

DIVISION OF LEGAL SERVICES (BEDELL) CO MCB

RE:

DOCKET NO. 971056-TX - APPLICATION FOR CERTIFICATE TO PROVIDE ALTERNATIVE LOCAL EXCHANGE TELECOMMUNICATIONS

SERVICE BY BELLSOUTH BSE, INC.

98-0562-PCD-TX

Attached is an ORDER DENYING MOTIONS TO DISMISS, to be issued in the above referenced docket. (Number of pages in order - 6)

CB/anr

Attachment

cc: Division of Communications

I: 971056.ord

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FLORIDA PUBLIC SERVICE COMMISSION - RECORDS AND REPORTING

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PSC/RAR 12(2/91)

MEMORANDUM

RECEIVED

February 27, 1998

FEB 27 1998

FPSC - Records/Reporting

TO:

DIVISION OF RECORDS AND REPORTING

FROM:

DIVISION OF LEGAL SERVICES (BROWN) NOS

RE:

DOCKET NO. 971056-TX - APPLICATION FOR CERTIFICATE TO PROVIDE ALTERNATIVE LOCAL EXCHANGE TELECOMMUNICATIONS

SERVICE BY BELLSOUTH BSE, INC.

Attached is a <u>NOTICE OF COMMISSION HEARING AND PREHEARING</u>, to be issued in the above referenced docket. (Number of pages in order - 3)

MCB/anr

Attachment

cc: Division of Communications

· I: 971056nh.mcb

TUTO

ok Vj

MEMORANDUM

March 2, 1998

TO:

DIVISION OF RECORDS AND REPORTI .G

FROM:

DIVISION OF LEGAL SERVICES (BROWN) THE FAMES

RE:

DOCKET NO. 971056-TX - APPLICATION FOR CERTIFICATE TO PROVIDE ALTERNATIVE LOCAL EXCHANGE TELECOMMUNICATIONS

SERVICE BY BELLSOUTH BSE, INC.

Attached is a <u>NOTICE OF COMMISSION HEARING AND PREHEARING</u>, to be issued in the above referenced docket. (Number of pages in order - 1)

MCB/anr Attachment

cc: Division of Communications

I: 971056nh.mcb

State of Florida



Public Service Commission

-M-E-M-O-R-A-N-D-U-M-

DATE: May 11, 1998

TO: Blanca Bayo, Director, Records and Reporting

FROM: Joy Kelly, Chief, Bureau of Reporting

RE:

DOCKET NO. 971056-TX, HEARING HELD 4-27-98

APPLICATION FOR CERTIFICATE TO PROVIDE ALTERNATIVE LOCAL EXCHANGE TELECOMMUNICATIONS SERVICE BY BELLSOUTH BSE, INC..

Attached for filing in the docket file of the captioned case are Exhibits 1 through 11, representing all exhibits marked and received into evidence during the hearing.

Acknowledged by:

JK:pc



Public Service Commission

-M-E-M-O-R-A-N-D-U-M-

DATE: May 11, 1998

TO: Blanca Bayó, Director, Records and Reporting

FROM: Joy Kelly, Chief, Bureau of Reporting

RE: DOCKET NO. 971056-TX, HEARING HELD 4-27-98

RE: APPLICATION FOR CERTIFICATE TO PROVIDE ALTERNATIVE LOCAL EXCHANGE TELECOMMUNICATIONS SERVICES BY BELLSOUTH BSE, INC.

DOCUMENT NOS.

VOLUME 1 05251, 5-11-98; VOLUME 2, 05242, 5-11-98;

The transcript for the above transcribed hearing has been completed and is forwarded for placement in the docket file, including attachments.

Please note that Staff distribution of this transcript was made to:

LEGAL, AFAD, CMU

Acknowledged by:

JK/pc

PSC/RAR 28 (Rev7/94)



Public Service Commission

-M-E-M-O-R-A-N-D-U-M-

DATE: April 16, 1998

TO: Blanca Bayó, Director, Records and Reporting

FROM: Joy Kelly, Chief, Bureau of Reporting

RE: DOCKET NO. 971056-TX, PREHEARING CONFERENCE HELD 4-13-98

RE: APPLICATION FOR CERTIFICATE TO PROVIDE ALTERNATIVE LOCAL EXCHANGE TELECOMMUNICATIONS SERVICE BY BELLSOUTH BSE, INC.

DOCUMENT NO. 042365, 4-13-98

The transcript for the above transcribed hearing has been completed and is forwarded for placement in the docket file, including attachments.

Please note that Staff distribution of this transcript was made to:

LEGAL, AFAD, CMU

Acknowledged by:

hows

JK/pc

PSC/RAR 28 (Rev7/94)

WIGGINS & VILLACORTA, P.A.

ATTORNEYS AT LAW

SOI EAST TENNESSEE STREET POST OFFICE GRAWER 1657 TALLAHASSEE, FLORIDA 32302

> TELEPHONE IBSOL 282-1534 TELECOPICA IBBUI ZEZ-IEBU

RECEIVED JAN 23 1998 FPSC - Records/Reporting

TELECOPY

DATE:

1-16-98

TO:

RECORDS AND REPORTING

413-7118 FAX

FROM:

PAM KEILLOR

THIS TELECOPY CONSISTS OF 1 PAGE INCLUDING THIS COVER PAGE. PLEASE DELIVER AS SOON AS POSSIBLE. IF YOU HAVE ANY QUESTIONS, PLEASE CALL (904) 222-1534.

Please add Donna Canzano to the interested persons lists for the following dockers.

980048 - added 1/26/98 19

Thanks, :1



January 6, 1998

----VIA FACSIMILE----

Blanca S. Bayo, Director Division of Records and Reporting Florida Public Service Commission 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850

RECEIVED

JAN 06 1998

FPSC - Records/Reporting

Re: Docket No.

Dear Ms. Bayó:

The Florida Public Telecommunications Association, Inc. requests that it be included on the mailing list as an interested entity in the above-referenced docket. Please address all correspondence as follows:

> Angela B. Green, General Counsel Florida Public Telecommunications Association, Inc. 125 South Gadsden Street, Suite 200 Tallahassee, Florida 32301

Thank you for your assistance with this matter.

General Counsel

971054meilinglist.doc

AKERMAN, SENTERFITT & EIDSON, P.A. ATTORNEYS AT LAW

Updated 7

216 South Monnoe Street, Suite 200 POST OFFICE BOX 10555 AHABEE, FLORIDA JEJOE-2555 (850) 222-3471 TELECOPY (BBO) 222-6528

> MARK HERRON Also Admitted in Georgia

November 5, 1997

Ms. Nonnye Grant Florida Public Service Commission Division of Records and Reporting 2540 Shumard Oak Blvd. Tallahassee, FL 32399-0850

971056-7X Type FP80-1007

REG (ED

BellSouth BSE, Inc./Change of Address

Dear Ms. Grant:

This firm represents BellSouth BSE, Inc. The purpose of this correspondence is to file with the Florida Public Service Commission (PSC) the BellSouth BSE, Inc.'s new address and telephone number.

The new address and telephone number of BellSouth BSE, Inc. is:

11/37

2727 Paces Ferry Road Suite 1100 - duct Co # - per mon Therein Atlanta, Georgia 30339 (770) 803-2180

I trust that this information is responsive to the needs of the PSC. If you have any additional questions or concerns, please let me know.

Sincerely,

Mark Herron

Harry Lightsey, Esquire cc:

MESSER, CAPARELLO & SELF

A PHOFESSIONAL ASSOCIATION

215 SOUTH MONROE STREET, SUITE 701
POST OFFICE BOX 1876

TALLAMASSEE, FLORIDA D2302-1876
TELEPHONE (804) 222-0720
TELECOPIERS (804) 224-4358, (804) 425-1842



August 18, 1997

FPSC - Records/Reporting

Ms. Blanca Bayo, Director Division of Records and Reporting Florida Public Service Commission 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850

Re: Docket No. 971056-TX - BellSouth BSE, Inc. ALEC Application

Dear Ms. Bayo:

Please add this firm to the mailing list for Docket No. 971056-TX directing all pleadings, orders, notices, or other materials to the undersigned.

Thank you for your assistance in this matter.

Yours very truly,

V) erman H. Horton, Jr.

NHH/amb

STATE OF FLORIDA

Commissioners:
JULIA L. JOHNSON, CHAIRMAN
J. TERRY DEASON
SUSAN F. CLARK
DIANE K. KIESLING
JOE GARCIA



DIVISION OF RECORDS & REPORTING BLANCA S. BAYÓ DIRECTOR (850) 413-6770

Public Service Commission

August 15, 1997

Harry M. Lightsey, III, Vice President - General Counsel External Affairs and Secretary BellSouth BSE, Inc. 1100 Peachtree Street, NE, Suite 500 Atlanta, Georgia 30309-4599

Re: Docket No. 971056-TX

Dear Mr. Lightsey:

This will acknowledge receipt of an application for certificate to provide alternative local exchange telecommunications service by BellSouth BSE, Inc., which was filed in this office on August 15, 1997 and assigned the above-referenced docket number. Appropriate staff members will be advised.

Mediation may be available to resolve any dispute in this docket. If mediation is conducted, it does not affect a substantially interested person's right to an administrative hearing. For more information, contact the Office of General Counsel at (850) 413-6078 or FAX (850) 413-6079.

Please make note as well that Commission Rule 25-22.005(7), F.A.C., requires certificated companies to notify the Commission of any changes in name, telephone, address, or contact person. Should your application be granted by the Commission, you will be expected to comply with this rule by advising us of any changes as they occur.

Division of Records and Reporting Florida Public Service Commission

FLORIDA PUBLIC SERVICE COMMISSION CAPITAL CIRCLE OFFICE CENTER - 2540 SHUMARI OAK BOULEVARD TAI LAHASSEE, FLORIDA 32399-0 0

DEPOSIT

DATE

D593 ***

AUG 1 5 1997

APPLICATION FORM for

AUTHORITY TO PROVIDE ALTERNATIVE LOCAL EXCHANGE SERVICE WITHIN THE STATE OF FLORIDA

INSTRUCTIONS

- This form is used for an original application for a certificate and for approval of sale, assignment or transfer of an existing alternative local exchange certificate. In case of a rale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee.
- Respond to each item requested in the application and appendices. If an item is not applicable, please explain why.
- 3. Use a separate sheet for each answer which will not fit the allotted space.
- If you have questions about completing the form, contact:

2540 SHUMARD OAK BLV

Florida Public Service Commission

Division of Communications, Certification & Compliance Section

2540 Shumard Oak Boulevard

Tallahassee, Florida 3, 399-0866

BELLSOUTH CORP	ORATION	LISOLITI	- Ballous Bank	of Georgia N.A.	CHECK NO.
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AUG 1 5 1997

APPLICATION FORM for

AUTHORITY TO PROVIDE ALTERNATIVE LOCAL EXCHANGE SERVICE WITHIN THE STATE OF FLORIDA

INSTRUCTIONS

- This form is used for an original application for a certificate and for approval of sale, assignment or transfer of an existing alternative local exchange certificate. In case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee.
- Respond to each item requested in the application and appendices. If an item is not applicable, please explain why.
- Use a separate sheet for each answer which will not fit the allotted space.
- 4. If you have questions about completing the for. n, contact:

Florida Public Service Commission
Division of Communications, Certification & Compliance Section
2540 Shumard Oak Boulevard
Tallahassee, Florida 32399-0866
(904) 413-6600

 Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250 made payable to the Florida Public Service Commission at the above address.

Public Service Commission

Docket #: 971056-TX

Contents:	DOCKET NO. 971056-TX Exhibits for Transcript Dated: 04/27/1998 Beginning Exhibit# 1 Ending Exhibit# 11
	DOCKET NUMBER - 971056-TX EXHIBITS FOR TRANSCRIPT DATED: 4-27-9 Beginning Exhibit # 1 Ending Fixhibit # 11

OFFICIAL RECOGNITION LIST

FLORIDA ALEC CERTIFICATION ORDER

- Indiantown Telephone System, Inc. 970129-TX ORDER NO. PSC-97-0582-FOF-TX
- Sprint Communications Company Limited Partnership 960750-TX ORDER NO. PSC-96-1201-FOF-TX
- GTE Card Services Incorporated 961371-TX ORDER NO. PSC-97-0222-FOF-TX
- BellSouth Telecommunications, Inc. 960276-TX ORDER NO. PSC-96-0704-FOF-TX
- ALLTEL Long Distance, Inc. 970610-TX ORDER NO. PSC-97-0974-FOF-TX
- Frontier Telemanagement Inc. 971274-TX ORDER NO. PSC-97-1604-FOF-TX
- GTC, Inc. d/b/a GT Com 971521-TX
 ORDER NO. PSC-98-0105-FOF-TX
- Quincy Telephone Company d/b/a TDS Telecom/Quincy Telephone 971175-TX ORDER NO. PSC-97-1421-FOF-TX

FCC ORDERS

FCC ORDER NO. 96-489 (DN 96-149) - First Report and Order (Non-Accounting Safeguards of Sections 271 and 272 of the Act)

FLOBIDA PE	BLIC SERVICE CORPHISSIO	M .
DOCKET 7/	OST-TA EXHIBIT NO.	1
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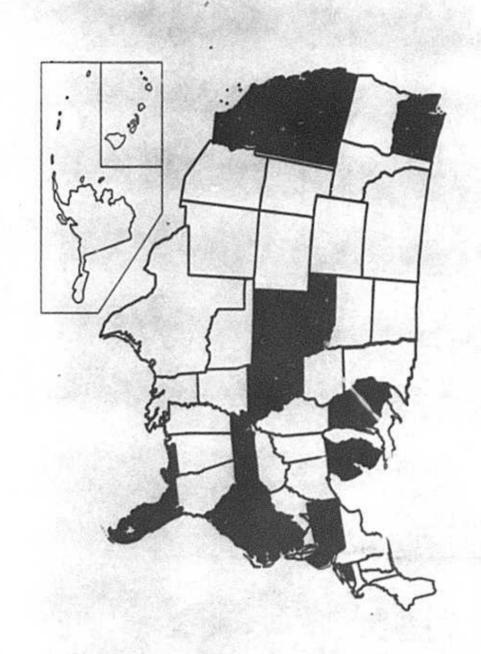
CLECs Approved in Affiliate's ILEC Territory

CAN DE LA COMPANIA			DATE:
			* 19 115 7
California	GTE	Approved	12/30/95 & 2/23/96
Connecticut	SNET	Approved	6/25/97
Florida	BELLSOUTH	*Approved	10/27/97
Florida	GTE	Approved	2/24/97
Florida	SPRINT	Approved	12/28/95
Kansas	SPRINT	Approved	8/7/96
Michigan	AMERITECH	Approved	8/28/96
Missouri	Sprint	Approved	2/28/97
Nebraska	SPRINT	Approved	3/10/97
Nevada	SPRINT	Approved	11/17/97
New Jersey	SPRINT	Approved	7/17/96
North Carolina	GTE	Approved	4/16/97
North Carolina	SPRINT	Approved	3/24/97
Pennsylvania	SPRINT	Approved	
South Carolina	GTE	Approved	9/12/97
South Carolina	SPRINT	Approved	12/3/96
South Carolina	BELLSOUTH	Approved	12/23/97
Tennessee	SPRINT	Approved	10/3/96
Virginia	SPRINT	Approved	11/8/96
Washington	SPRINT	Approved	7/9/97
Wisconsin	AMERITECH	Approved	11/26/96

Approved by PSC, protests filed.

PLOBIDA POBLIC SERVICE COMMISSI	調
DOCKET 71056-TX EXHIBIT NO	2
COMPANY/ School	118
WITNESS: 4207-98	

CLECs Approved in Affiliate's ILEC Territory



BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Application for certificate to provide alternative local exchange telecommunications service by BellSouth BSE, Inc.

Docket No. 971056-TX

Filed: January 30, 1998

BELLSOUTH BSE, INC.'S NOTICE OF FILING TESTIMONY OF ROBERT C. SCHEYE

Pursuant to the Order Establishing Procedure entered in the above styled proceeding.

BellSouth BSE, Inc., through undersigned counsel, files this Notice of Filing the attached testimony of Robert C. Scheye, and the exhibit referenced therein, on this 30th day of January, 1998.

Respectfully Submitted,

Mark Herron, Esquire Florida Bar No. 199737 MARK HERRON, P.A.

216 South Monroe Street, Suite 200-A

Tallahassee, Fiorida 32301

(850) 567-4878

E. Gary Early, Esq ire
Florida Bar No. 325147
AKERMAN, SENTERFITT & EIDSON, P.A.
216 South Mource Street, Suite 200
Tallahassee, Florida 32301
(850) 222-3471

Attorneys for BellSouth BSE, Inc.

CERTIFICATE OF SERVICE

I HEREBY CERTIFY that a copy of the foregoing NOTICE OF FILING TESTIMONY OF ROBERT C. SCHEYE was furnished to the following parties by United States mail or hand delivery this 30th day of January, 1998:

By Hand Delivery to:
Martha Carter Brown
Division of Legal Services
Florida Public Service Commission
2540 Shumard Oak Blvd., Room 390-M
Tallahassee, FL 32399-0850

Joseph A. McGlothlin
Vicki Gordon Kaufman
117 S. Gadsden Street
Tallahassee, FL 32301
Counsel for Florida Competitive Carriers Association

Richard D. Melson
Hopping Green Sams & Smith
Post Office Box 6526
Tallahassee, FL 32314
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MARK HERMON E. GARY EARLY

377-01951

COMMONWEALTH OF KENTUCKY BEFORE THE PUBLIC SERVICE COMMISSION

RECEIVED

OCT 1 - 1997

COMMESSIONE

In the Matter of:

APPLICATION OF
BELLSOUTH BSE, INC.
FOR AUTHORITY TO PROVIDE
LOCAL EXCHANGE SERVICE

CASE NO. 97-417

BellSouth BSE, Inc. ("Applicant") requests that the Kentucky Public Service

Commission (the "Commission") certify it as a competitive local exchange carrier ("CLEC")

pursuant to KRS Chapter 278 and the Commission's Order of September 26, 1996 in

Administrative Case Number 355 with authority to provide local exchange telephone service

throughout the Commonwealth of Kentucky ("Kentucky"). In support of its Application, the

Applicant states as follows:

The full name, address and telephone number of the Applicant is:

BellSouth BSE, Inc. 1100 Peachtree Street, N.E. Suite 500 Atlanta, Georgia 30309-4599 Telephone: (404) 249-2080 Facsimile: (404) 249-2088

2. The Applicant's attorney is:

Harry M. Lightsey, III 1100 Peachtree Street, N.E. Suite 500 Atlanta, Georgia 30309-4599 Telephone: (404) 249-2080 Facsimile: (404) 249-2088 (3)

	C SERVICE QUEINISBIO	
NO. 971065	- TX EXHIBIT NO.	3
COMPANY/		eldy's
DATE:	4-27-98	

Kendrick R. Riggs
Allyson Sturgeon
Ogden, Newell & Welch
1700 Citizens Plaza
500 West Jefferson Street
Louisville, Kentucky 40202-2874
Telephone: (502) 582-1601

Telephone: (502) 582-1601 Facsimile: (502) 581-9564

3. The names, street address, telephone number and fax number of the responsible contact persons for customer complaints and regulatory issues are:

Pat Cowart
Robert Scheye
BellSouth BSE, Inc.
1100 Peachtree Street, N.E.
Suite 500
Atlanta, Georgia 30309-4599
Telephone: (800) 489-4951
Facsimile: (404) 249-2088

- A notarized statement by Robert Scheye stating that the Applicant has not
 previously collected for intrastate service in Kentucky prior to filing this Application is attached
 hereto as Exhibit 1.
- Applicant intends to provide business and residential exchange and access service
 throughout the Commonwealth of Kentucky beginning as soon as practicable. BSE currently
 intends to be prepared to offer services in mid-1998.
- 6. BSE intends to initially resell the services of incumbent local exchange carriers (ILECs) and to purchase unbundled network elements as appropriate. Once it has initiated business, it may deploy its own facilities when it becomes economically feasible to do so.
- BSE has initiated negotiations for interconnection agreements with BellSouth
 Telecommunications, (TE and Cincinnati Bell for the state of Kentucky.

V26/97/77084.01

37-0195

COMMONWEALTH OF KENTUCKY BEFORE THE PUBLIC SERVICE COMMISS: ON

RECEIVED

OCT 1 - 1997

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The Applicant's attorney is:

Harry M. Lightsey, III 1100 Peachtree Street, N.E. Suite 500 Atlanta, Georgia 30309-4599 Telephone: (404) 249-2080 Facsimile: (404) 249-2088 (3)

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NO. 971065-TX	ECHIBIT NO 3	
COMPANY/		
DATE 4-3	7-98	,

Kendrick R. Riggs Allyson Sturgeon Ogden, Newell & Welch 1700 Citizens Plaza 500 West Jefferson Street Louisville, Kentucky 40202-2874 Telephone: (502) 582-1601 Facsimile: (502) 581-9564

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 throughout the Commonwealth of Kentucky beginning as so in as practicable. BSE currently
 intends to be prepared to offer services in mid-1998.
- 6. BSE intends to initially resell the services of incumbent local exchange carriers (ILECs) and to purchase unbundled network elements as appropriate. Once it has initiated business, it may deploy its own facilities when it becomes economically feasible to do so.
- BSE has initiated negotiations for interconnection agreements with BellSouth
 Telecommunications, GTE and Cincinnati Bell for the state of Kentucky.

1/26/97/77084.01

- A complete tariff reflecting services to be offered, including rates and regulations
 applicable to each service, is submitted with this Applica on as Exhibit 2.
- 9. Applicant is a corporation organized and existing under the laws of the State of Delaware since July 16, 1997 and has received a Certificate of Authority to transact business as a foreign corporation in Kentucky. True and correct copies of the Articles of Incorporation and the Certificate of Authority for Applicant are attached as Exhibit 3. The Applicant is a wholly-owned subsidiary owned subsidiary of BellSouth BSE Holdings, Inc., which in turn is a wholly-owned subsidiary of BellSouth Corporation ("BellSouth"). The Applicant is an affiliate, but not a subsidiary, of BellSouth Telecommunications, Inc. ("BST"), an ILEC certificated to provide local exchange service for much of the state of Kentucky.
- the design and delivery of a wide variety of telecommunications and related services. This team brings to the Applicant substantial managerial and technical experience, in excess of that necessary for it to qualify as a CLEC. In addition, BellScuth has substantial economic and financial resources sufficient to assure the Commission of the financial capability of the Applicant. The names and qualifications of BSE's officers are included as Exhibit 4. In addition, proof of BSE's financial and technical abilities to provide adequate, reasonable, and efficient service are provided as Exhibit 5.
- 11. The Applicant will focus on addressing the developing marketing for integrated packages of telecommunications and related services. The telecommunications market of the future will be characterized by full service providers, capable of delivering high quality

integrated services, a single point of contact for sales and services and the ability to provide these services throughout the state and in other states.

- 12. The Applicant will, pursuant to the Commission's Order in A ministrative Case No. 355, post a bond or establish an escrow account equal to 6% of gross interest and receipts. net of payments to other carriers, in order to meet Applicant's obligations thereunder prior to its providing services in the State of Kentucky.
- In sum, certification of the Applicant will enable a capable, experienced and financially sound company with a solid reputation for innovation and quality service to compete on an equal basis in today's increasingly competitive telecommunications environment. The Applicant has the requisite technical, financial and managerial resources required by KRS Chapter 278 and the Commission's Order of September 26, 1996 in Administrative Case Number 355 to provide local exchange services in Kentucky. Finally, Applicant will comply with all of the monitoring requirements set forth in Administrative Case No. 355.

For all of the foregoing reasons, the Applicant respectfully requests that the Commission grant its Application for certification as a CLEC within Kentucky.

Respectfully submitted,

BellSouth BSE. Inc.

1100 Peachtree Street, N.E.

Suite 500

Atlanta, Georgia 30309-4599

(404) 249-2080

Counsel for BellSouth BSE, Inc.

DOCKET NO: 971056-TX

WITNESS: ROBERT C. SCHEYE

PARTY: BELLSOUTH BSE, INC.

DESCRIPTION:

4/2/98 DEPOSITION TRANSCRIPT - PAGE 1 WHICH INCLUDES THE FOLLOWING DEPOSITION EXHIBITS:

- 1. BSE'S RESPONSE TO STAFF'S FIRST REQUEST FOR PRODUCTION OF DOCUMENTS NOS. 1-6 - PAGE 64
- BSE'S RESPONSE TO STAFF'S FIRST SET
 OF INTERROGATORIES NO.1 (AS AMENDED)
 PAGE 101 A
- 3. LATE-FILED DEPOSITION EXHIBIT NO.1 PAGE 107

PROFFERING PARTY: STAFF

I.D. # RCS-9

PLOBIDA PUBLIC SERVICE OCHEMICANE

DOCKET
NO. 974053-7X EXHIBIT NO. 34

COMPANY! DCALLA

DATE: 4-29-98

BEFORE THE 2 FLORIDA PUBLIC SERVICE COMMISSION 3 5 In the Matter of DOCKET NO. 971056-TX Application for certificate : to provide alternative local : exchange telecommunications : 7 service by BellSouth BSE, Inc. : 8 9 TELEPHONIC 10 DEPOSITION OF: ROBERT C. SCHEYE Located in Atlanta, Georgia 11 TAKEN AT THE 12 INSTANCE OF: The Staff of the Florida Public Service Commission 13 14 CONDUCTED FROM: Gunter Building 2540 Shumord Oak Boulevard 15 Room 362 Tallahassee, Florida 16 Commenced at 10:10 a .m. TIME: 17 Concluded at 11:45 a.m. 18 DATE: Thursday, April 2, 1998 19 REPORTED BY: JOY KELLY, CSR, RPR 20 Chief, Bureau of Reporting 21 (904) 413-6732 22 23 24 25

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1	Q	Would you please state your full name and
2	business a	ddress for the record?
3	A	Robert C. Scheye. 2727 Paces ferry Road,
4	Atlanta, G	eorgia 30339.
5	Q	Is that where you are at the moment?
6		Yes.
7	Q	Okay. By whom are you currently employed?
8	A	BellSouth BSE, Incorporated.
9	Q	And what is the date of your employment,
LO	that you s	tarted employment with BellSouth BSE?
11		November 1st, 1997.
2	Q	And what is your current job title?
13	A	Vice president Supply Relations and Business
14	Relations.	
15	Q	Is this the only position that you hold or
16	have held	with BellSouth BSE? (Pause)
17	A	Are you there?
18	Q	Yes. Are you there?
19	A	I'm here. I thought there was
20	Q	I tried to ask the question is the
21	position t	hat you currently hold the only position
22	that you h	old or have held
23		Yes.
24	Q	with BSE7
25	A	Yes.

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1		BEFORE THE
2	FLOR	DA PUBLIC SERVICE C'MMISSION
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5	In the Matter o	f : DOCKET NO. 971056-TE
6	Application for o	
7	exchange telecoms service by BellSo	unications :
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9		
10	TELEPHONIC DEPOSITION OF:	ROBERT C. SCHEYE Located in Atlanta, Georgia
11	TAKEN AT THE	
12	INSTANCE OF:	The Staff of the Florida Public Service Commission
13		
14	CONDUCTED FROM:	Gunter Building 2540 Shurard Oak Boulevard
15		Room 362 Tallahassee, Florida
16	TIME:	Commenced at 19:10 a .m.
17		Concluded at 11:45 a.m.
18		
19	DATE:	Thursday, April 2, 1998
20	REPORTED BY:	JOY KELLY, CSR, RPR
21	104% PK	Chief, Bureau of Reporting (904) 413-6732
22		
23		
24	4-4-6	
25	A POST FOR	

APPEARANCES:

CATHERINE BEDELL, Florida Public Sevice Commission, 2540 Shumard Oak Boulevard, Tallahassee, Florida 32399-0863, on behalf of the Commission Staff.

JOSEPH A. McGLOTELIN, McWhirter, Reeves, McGlothlin, Davidson & Bakas, 315 South Calhoun Street, Tallahassee, Florida 32301, appearing on behalf of the Florida Competitive Carriers Association.

MARSHA E. RULE, AT&T Communications of the Southern States, Inc., 101 East College Avenue, Suite 700, Tallahassee, Florida 32301-1509, appearing onbehalf of AT&T Communications participating telephonically.

THOMAS E. BOND, 780 Johnson Ferry Road,
Suite 700, Atlanta, Georgia 30342, appearing on behalf
of MCI Metro Access Transmission Services, Inc.,
appearing telephonically.

JOHN R. ELLIS, Rutledge, Ecenia, Underwood, Purnell & Hoffman, P.A., 215 South Monroe Street, Tallahassee, Florida 32301, appearing on behalf of Teleport Communications Group, Inc.

GARY EARLY, Akerman, Senterfitt & Edison, P.A.

216 South Monroe Street, Suite 200, Tallahassee, Florida

32301, appearing for BellSouth BSE, appearing telephonically.

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MS. BEDELL: This is the telephone deposition of Robert Scheye called ty Public Service Commission Staff, in docket 971056, in re: application for certificate to provide alternative local exchange telecommunications service by BellSouth BSE. The witness has been sworn by the notary.

(Witness sworn by notary present with witness.)

Just so I don't forgot, we're going to do
what they call here at the PSC the usual stipulations,
which will be that the deposition is taken pursuant to
notice, in accordance with the applicable Florida
Rules of Civil Procedure; that objections except as to
the form of the question are reserved until hearing in
this cause, and that reading and signing of the
deposition was not waived.

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ROBERT C. SCHEYE

called as witness telephonically and sworn to tell the truth by the notary present with the witness, testified as follows:

BEAMINATION

22

21

BY MS. BEDELL:

24

Mr. Scheye?

25

A Yes.

	ATTEMPT OF THE PROPERTY.	NATION OF THE PROPERTY OF THE
1	Q	Would you please state your ful name and
2	business	address for the record?
3	Α	Robert C. Scheye. 2727 Paces Ferry Road,
4	Atlanta,	Georgia 30339.
5	Q	Is that where you are at the moment?
6	λ	Yos.
7	Q	Okay. By whom are you currently employed?
8		BellSouth BSE, Incorporated.
9	Q	And what is the date of your employment,
10	that you	started employment with BellSouth BSE?
11	A	November 1st, 1997.
12	Q	And what is your current job title?
13	λ	Vice president Supply Relations and Business
14	Relation	
15	Q	Is this the only position that you hold or
16	have held	i with BellSouth BSE? (Pausa)
17	λ	Are you there?
18	Q	Yes. Are you there?
19	A	I'm here. I thought there was
20	Q	I tried to ask the question is the
21	position	that you currently hold the only position
22	that you	hold or have held
23	A	Yes.
24	Ω	with BSE?
25	A	Yes.

1	Q And what are your current responsibilities
2	at BellSouth BSE?
3	A My responsibilities include negotiations
4	with any potential supplier to BellSouth BSE, which
5	might be incumbent local exchange carriers, cellular
6	carriers, long distance carriers and other types of
7	providers, as well as responsibility for the
8	certification and the regulatory obligations of
9	BellSouth BSE.
10	Q And what, in the southeast? What area
11	over what area?
12	A (Inaudible)
13	Q I'm sorry?
14	A The U.S.
15	Q The U. S.
16	A Yes.
17	Q Immediately prior to your employment with
18	BellSouth BSE where were you employe 1?
19	A BellSouth Telecommunications.
20	Q And for how long were you employed with
21	BellSouth Telecommunications?
22	A Approximately nine years.
23	Q Do you currently have any responsibilities
24	for employment with any Bell entity other than
25	Ball South BSP2

1	A No.
2	Q What positions did ou hold with BellSouth
3	Telecommunications?
4	A Directly prior to coming to BellSouth BSE I
5	was in strategic management, responsible for policies
6	related to the Telecommunications Act, and testifying
7	on those issues in front of on behalf of BST in
8	front of state commissions.
9	Q How long did you do that?
10	A I'm going to estimate approximately a year
11	and a half.
12	Q Okay. And what position did you hold prior
13	to that?
14	A Prior to that I was in strategic management,
15	responsible for negotiations on behalf of BST with
16	CLECs who were interested in negotiating a contract
17	under the terms of the Act with BST.
18	Q And for how long did you hold that position?
19	A I would say that began in basically February
20	of 1996. A little over a year.
21	Q And prior to February of 1996 what position
22	did you hold?
23	A I was again in strategic management working
24	on policy issues related to local competition, and the
	watertiel outcomes of what the Telecom Act might

1	require of BellSouth.
2	Q Have you testified as a witness for
3	BellSouth Telecommunications in Florida Public Service
4	Commission proceedings?
5	A Yes.
6	Q Do you know how many cases that you have
7	participated in?
8	A I don't know precisely. I would say
9	possibly half a dozen.
10	Q Would you be able to provide us a list of
11	those?
12	A I would have to obtain that information from
13	BST since I don't have the records but assuming they
14	would provide that information I would be happy to
15	provide it.
16	Q Okay. Well, can we ask you to provide that
17	as a late-filed exhibit. We'll call that Late-filed
18	Exhibit 1, "Mr. Scheye's Participation in PSC
19	Proceedings."
20	(Late-Filed Deposition Exhibit 1
21	identified.)
22	Q Do you recall the last case that you
23	testified in at the Florida PSC?
24	A I don't remember the docket number. The

1	
1	obligations under the requirements of 271 of the
2	Telecom Act. It was called the 271 ca e but it had a
3	docket number
4	Q Thank you. And what was the purpose of your
5	testimony in that docket?
6	A To discuss how BellSouth BST had met its
7	obligations under the Act in providing various
	canabilities to CIVCs

Q What other experience do you have in the telecommunications industry beyond the approximately nine years you have with BellSouth Telecommunications?

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- A Prior to joining BellSouth I worked for Bellcore, or Bell Communications Research. I joined that organization at divest!ture from AT&T. And both of those -- both at Bellcore and at AT&T I was responsible for regulatory matters dealing with access, modification of final judgment, and long distance competition.
- Q Do you recall what type of docket at the PSC you participated in prior to the 271 docket?
- A I participated in arbitration proceedings in front of the Commission. I believe they were both AT&T and MCI. I can't recall if that was a joint docket or not, or whether we had separate hearings. I participated in a Sprint proceeding, which I do not

believe went to arbitration hearing, but I think we had stipulated into the record what the positions of the parties were.

I participated in an arbitration of a relatively small company in Florida. I can't remember the name of the company. But they were attempting to use remote call forwarding as a means to bypass switched access charges, which we believe was in violation of the statutes of the state of Florida and I was BellSouth's witness in that case.

And prior to that the Commission initiated proceedings on resale, and I believe interconnection, as two separate proceedings. These were generic proceedings. And I testified on behalf of BST in those proceedings as well.

- Q What was the purpose of your testimony in the arbitration proceedings?
- A Basically to explain, or to attest to

 BellSouth's position what we had provided the

 parties -- what BellSouth's policy/position was on the

 issues as they had been designated for arbitration.
 - Q And in the resale docket?
- A Similar -- in the resale docket it was a generic proceeding, and what BellSouth's position was in terms of which survices should be available for

1	resale, what terms and conditions should apply and
2	those types of things.
3	Q And in the interconnection docket?
4	A It was the same thing except the issues were
5	slightly different but the same basic kinds of issues.
6	Q And did this include discussing the
7	technical terms related to resale and interconnection?
8	A When you say the "technical terms," not
9	specifically the precise nature by which someone would
10	order that service, if that's what you mean. To deal
11	broadly with the mechanisms, interfaces.
12	Q Okay.
13	a I'm not sure what you mean by technical.
14	Q I was just trying to make sure that you
15	understood, at least generally, the terms related to
16	resale and procurement of services that you all will
17	be doing at BellSouth BSE.
18	A Yes. I would have a general understanding
19	of that.
20	Q Okay. Where are BellSouth BSE's offices
21	physically located?
22	A In the building that I
23	Q We've lost you again.
24	A There's somebody shuffling paper it sounds
25	like.

1	Q Yes.
2	MR. McGLOTHLIN: Guilty. (Laughter) I'll
3	be more careful.
4	A What will happen on these, just this is
5	not my technical but somebody has told me this if
6	somebody makes noises, it somehow loses when people
7	are talking. So if we can keep that to a minimum it
8	will help everybody here I think.
9	Q Yes. That's what the court reporter was
10	talking about when we first started. We will try.
11	I need you to repeat your answer again to
12	where are BSE's offices physically located?
13	A In Atlanta, Georgia, and in this building,
14	2727 Paces Ferry Road.
15	Q Does BSE own or lease these facilities?
16	A We lease the facilities.
17	Q And from whom do you lease the facilities?
18	A It is a non-BellSouth entity. I do not know
19	the name of the building owner.
20	Q It is a non-BellSouth Telecommunications or
21	a non-Bell related entity?
22	A It's a non-Bell related entity.
23	Q Okay.
24	A We believe the lease may actually be with
2=	

1	subletting it from them.
2	Q Okay. Does BSE operate out or any of the
3	same buildings as BellSouth Telecommunications?
4	A No. This is the only building we operate
5	from.
6	Q And are any of BSE's employees housed in
7	BellSouth Telecommunications offices or buildings?
8	A All of them are housed here.
9	Q Okay. In response to Staff's First Request
10	for Production of Documents, you provided us with a
11	functional organizational chart of BSE, and a BSE
12	BellSouth Telecommunications organizational chart tha
13	was dated 2-1-98?
14	A Yes.
15	Q Do you know whether there is a similar
16	separate organizational chart for the BellSouth
17	Telecommunications ALEC?
18	A As far as I know there is no unique
19	organization for that.
20	Q So the BST ALEC employees would be in the
21	organizational chart dated 1-98 that was part of the
22	production of documents?
23	A That's correct.
24	Q Well, how many full-time employees does
25	BellSouth BSE have?

1	A Less than 20 right now.
2	Q And are there any part-time employees?
3	A No. We have some consultants.
4	Q Of the employees, how many are former
5	employees of other Bell affiliates?
6	a I would say probably 75% or more.
7	Q Would it be correct to conclude that BSE's
8	management expertise is primarily derived from former
9	BellSouth Telecommunications employees?
10	A If you broaden it out and say from BellSouth
11	companies I would agree. Not all of them are from
12	BellSouth Telecommunications. Some of them are. I
13	was.
14	Q Okay. When you worked with BellSouth
15	Telecommunications, were you involved with or did you
16	have any knowledge of BellSouth Telecommunications'
17	application for an ALEC certificate in Florida?
18	A Yes. I was aware of it.
19	Q Did you prepare BSE's response to Staff's
20	Interrogatory No. 1?
21	A Yes.
22	Q The first line of that response states that
23	"BSE is seeking certification in order to provide
24	services that BSE will not" is that a typographical
25	error?
100	

1	A Find the question. It sounds like it is.
2	Reading the right response, it says "BellSouth BSE is
3	seeking certification in order to provide services
4	that BST will not." Is that what you're reading from?
5	Q Yes. But what I'm reading says "BSE will
6	not."
7	MR. EARLY: That may have been my mistake.
8	THE REPORTER: Who is this? Who is
9	speaking?
10	MR. EARLY: This is Gary Early. When that
11	response was sent to me I had to change some of the
12	headings and that may have been my error. And I
13	expect Mr. Scheye is reading off of his copy.
14	WITHESS SCHEYE: That is correct. I'm
15	reading from the copy I thought was file1.
16	Q That's fine. Can we get a corrected one,
17	Mr. Early?
18	A Sure.
19	A It should read "that BST will not."
20	Q Thank you.
21	In that answer to the interrogatory you
22	discuss different services that will be provided.
23	Will BSE be offering services that BST, the ALEC, does
24	not provide?

Will BSE be offering services that BST, as 1 an ILEC, does not provide? 2 3 Yes. Can you tell me what those services will be? Sure. Probably the simplest is to use an 5 example. The two attributes of the services that we 6 plan to offer, one is that they will be integrated 7 packages, so while local exchange service will 8 certainly be with part of it, it is not the sole 9 portion of a service. So, for example, 't might 10 include entertainment services, cellular services, 11 Internet-type services. So that's one difference. 12 Secondly, we are seeking certification and 13 have been approved in states outside the BellSouth 14 region so we plan to provide multistate services to 15 customers who may have locations in one of our nine 16 states, or multiple parts of our nine states, but also 17 have locations outside of that area where we can serve 18 them through a single supplier. BST is not capable of 19 doing that type of arrangement with a particular 20 21 customer. 22

Q Will BSE be providing any services that BellSouth Telecommunications cannot provide?

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A Yes. The multistate-type services. BST is not certified beyond the nine-state region. We are certified, for example, in Ohio, Virginia, Indiana, Illinois, and are still seeking certification in several other states. So we would be able to provide services to those locations as well and BST could not do that.

- Q BST as the ILEC could not do that or BST as the ALEC could not do that?
- A Neither, since neither -- none of the BellSouth entities have sought certification outside of the nine-state area.
 - So it's the geographic limitation?
- A It's the geographic limitation is certainly critical. Secondly, the integration of the various non-telecommunications services into a singular package also will distinguish us.
- Q I think you have answered my next question partially, but if you don't mind a little bit of repetition. How exactly will BSE operate differently from BellSouth Telecommunications ALEC?
- A Well, BellSouth, the ALEC that we, BST has, or they have, is basically offering services in what I'll call adjoining independent company territory.

For example, today Winter Park, Florida, which is Sprint territory, the ALEC operates there, so a customer who might be in Winter Park and the BST

portion of it, in Orlando, can get their service from a single carrier. And they don't offer any ackaging as far as I know.

By contrast, one, we will be a packager or an integrator of services, and two, our geographic range we hope will be much broader. So a customer, for example, in BST's territory in Orlando, Winter Park, which is Sprint's territory in Florida, as well as let's say a location in Texas and Indiana, we would be able to serve all of those customers needs because we will be certified, hopefully, in all of those locations, while neither BST nor the ILEC or ALEC would have that capability.

- Q Is it your understanding that BST as an ALEC cannot serve out of the nine-state area?
- A No. They can -- I assume they could seek certification like we are, but BellSouth, as a corporation, has chosen to use the CLEC as the means by which we expand our reach and do our integration. It's not that they couldn't. It's just that the focus that we've put on it is through an entity such as ourselves who could focus on those type of services.
- Q Would you anticipate that the two ALECs, that is the BSE and the BST, would be competing for customers?

A I think it's certainly conceivable that we could compete with both BST, the ILEC, and BST, the ALEC, for individual customers. Again, and let me use a simple case -- again, this is an example. This is not a real case.

Let's assume that there was a hospital that had locations in Winter Park, Florida, and Orlando, that BST, through the ILEC and its ALEC could serve. But let's assume that hospital was also a part of a bigger chain of hospitals, hospital locations in two or three other states, Texas, Indiana, Illinois, just for hypothetical purposes.

the ILEC and ALEC, could serve the Winter Park and Orlando locations. But if that hospital wanted one entity to provide all their services, the only BellSouth entity that would be in a position to do that, once we are certified, would be BellSouth BSE. So in a sense we would be competing for those locations, possibly in Florida, but in order to provide a broader base of services to that particular customer.

Q And how is it that customers would be able to distinguish between these various -- between the BST ILEC, the BST ALEC, and BSE?

- A Well, I mean two basic differences. One, the services we offer will be different, and secondly, the name is different. So they will be able to distinguish both on the services we offer and the name under which we operate.
- Q Will BSE be using the name "BellSouth" to market its services?
 - A It will be part of our name, yes, certainly.
- Q Okay. And will you be using the BellSouth logo in marketing services?
- A Yes. Essentially just like every other RBOC does or can.
- Q And will there be any disclaimer or any notification placed on any marketing materials or near the logo that would distinguish BellSouth BSE from BellSouth Telecommunications?
- A We're not envisioning the need for any kind of disclaimer. We believe our name on our products will be distinguishable in the marketplace. Common practice today would indicate that companies who offer varieties of products under similar names do not cause customer confusion. Therefore, we will assume that we will not cause any kind of confusion by offering those products.

Similarly, as an example, we currently have

BellSouth Mobility and it provides wireless service.

It uses the BellSouth name, it uses the logo and all those types of things. And there's no confusion of whom BellSouth Mobility is and what their products are. We also have BellSouth entertainment in a limited fashion, and, again, there's no confusion. So the fact we use the BellSouth name we don't believe is in any way going to confuse customers as to what they are purchasing or who they are purchasing it from.

I'm going to move back to the Staff
Interrogatory No. 1 and your response. In that
response you rely on Section 272 of the
Telecommunications Act to establish that the Act
contemplates ILEC affiliates providing local exchange
services, even in the same area that the ILEC is
serving. Is that a fair summary or restatement of
what you stated in the response?

A Yes.

Q Is it your understanding that 272 applies to BSE?

A It would not technically apply to us today since we have not sought long distance certification. If we did seek and obtain long distance certification, then potentially we would be considered a 272 subsidiary. But the conditions that are laid out in

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that particular section which deal with nondiscrimination and the relationship Letween the incumbent and its affiliates would be equally applicable to us even if we did not apply, or provide, I should say, long distance service.

Q Can you restate that last --

A I'm sorry. Yes. The provisions of nondiscrimination and the provisions through which the incumbent will deal with its affiliates would be equally applicable to us whether or not we applied -I'm sorry -- whether or not we provided long distance services.

Q You're saying that the nondiscrimination clauses in 272 apply to BSE whether or not you're providing long distance services?

example, would say that if BST provides something to its affiliates in the way of local exchange service it cannot do so in a manner any differently than it applies it or provides it to either itself or to other nonaffiliates. We're still an affiliate even though we're technically not providing long distance service. So that provision would be equally applicable to us so that they could not discriminate in our favor.

Q And in your opinion are BST and BSE in

compliance with the provisions of 272?

- A Are BST and BSE in compliance with the provisions of 272? In the terms of the nondiscrimination, do you mean?
- Q Well, that was a broad question covering all of 272, you know, to the best of your knowledge.
 - A BST doesn't have requirements under 272.
 - Q Okay.

- has the requirements on how it deals with those affiliates. And from that perspective, yes, BST is in compliance, to the best of my knowledge, at least as they deal with us. I can't speak for BST dealings with anyone else. And we are in compliance in the terms of we have received nothing from BST that would cause us to be favorably treated any differently than any other CLEC. So I think the answer is yes even though the question is a bit broad.
- Q Okay. I apologize for the question being so broad.

Do you all plan to provide long distance service in the future?

A Once BellSouth is approved for long distance, yes, we do plan to provide long distance services.

1	Q Do you plan to participate in any
2	manufacturing activities?
3	A No, we do not.
4	Q Do you plan to provide any interLATA
5	information services other than electronic publishing
6	and alarm monitoring?
7	A We could conceivably. Once again, approved
8	to do those things.
9	Q And when you were discussing
10	nondiscrimination a minute ago, would it be correct to
11	say that you believe that there are nondiscrimination
12	safeguards in place to ensure that there is no
13	discrimination between BSE and BST?
14	A Absolutely. Between the Act and the FCC
15	rules I think they are quite clear.
16	Q Are there any specific sa eguards that are
17	in writing that exist between BSE and BST?
18	A You mean in writing between the two
19	entities?
20	Q Uh-huh.
21	A No, there's no specific document such as
22	that. Again, we rely on the Telecom Act and the FCC
23	rules as our guidance as to what we're required to do.
24	Q And the Act, Section 272(C) that discusses

25 nondiscrimination safeguards?

- a I don't have the Ac in front of me but I accept that, yes.
- Q I'm looking at it. It states that a Bell operating company may not discriminate between that company or affiliate, or any other entity in the provision, procurement of goods and services and facilities and information.
 - A Yes.

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- Q Is there -- how do you -- is there any concrete way for you'all to establish that those safeguards are, in fact, in place?
 - A I guess I can swear to them under oath.
- Q Are there any tangible measurements in place? Any, you know --
- A We could provide you a measurement of all of the times we've violated the FCC rules and it would be zero. I don't know how else I can tell you that we are performing under the requirements of the FCC rules in the Telecom Act. I'm certainly more than willing to stipulate to that and to swear to it under oath. I don't know any other means for providing that to you but --
- Q That's fine. I just wanted to know if you had any internal controls, or anything -- you know, any special recordkeeping or any method of being able

to show that if it were necessary.

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The only thing I will call -- and I wouldn't call it a special control -- is we make sure that any employee or anybody who's operating on our behave -for example, consultants -- who we are and what provisions we are under and what the guidelines are and requirements are and that they do not violate them. We make sure every employee or contractor we have understands that. But we don't have anything --I guess, I'm not sure I can think of something that we could put in place to provide any greater assurance other than that we have a full understanding of those requirements, we abide by those requirements. We have people here who are fairly familiar with the FCC rules. It is not unusual for a company to have to abide by FCC rules. We had to do it as BST. We had to do it when I was at AT&T to make sure we stay in compliance with those rules, so wa, in some cases, rely on our own experience on how to do that.

- Q Are there any officers, directors or employees of BSE who are also employed by or serve as an officer and/or director of BST?
 - A No.
- Q Also in Section 272 there's a requirement that the BOC affiliates conduct all transactions with

the Bell operating company at arm's length to reduce those transactions to writing and make them available for public inspection.

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- A Okay. Again, I don't have the Act in front of me but I'll accept that's what it says.
- Q What plans does ESE have for making its transactions available for public inspection?
- The only transactions we envision will be signing an agreement with BST in the same manner that any other CLEC signs an agreement. That agreement is provided to the Commission for approval, and then is public to all carriers. We don't envision that we would have any other types of agreements. If we were, they would probably come under PST's obligations to make those public. For example, under the rules of nondiscrimination, if BST makes an of ering to some CLEC, I believe it has to make that transaction publically, and they would be required to put that on the Internet, or make it public in that fashion. Similarly, if there's an issue about how that could be controlled or looked at, the respective state Commission, certainly the Florida Commission, has the right to audit our books or provisions to make sure we're in compliance.
 - Q I'm going to shift gears just a little bit.

What is BSE's source of capital?

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- A BellSouth Corporation. I j st burned my lip, so if I just sounded funny. BellSouth Corporation. Sorry.
- Q And is BellSouth Telecommunications the source of any capital or BSE?
 - A No, it is not.
- Q And would BSE be able to operate financially without capital from BellSouth Corporation?
- A No. In our business, in our company all new ventures are initially capitalized by the corporate parent. That's the way we go into business within BellSouth. So all our new ventures are capitalized in this fashion.
- Q Can you provide us with a -- any kind of an exhibit, late-filed, that shows ESE's financial statement?
- A I believe we provided in response -- our financial statement for the period in response to either the FCC or the Commission Staff. I'm not sure what else you were looking for, so if you would be more explicit I'd be happy to.
- Q Well, let us -- I guess I need to go back and ask you about the -- what you actually filed in the production of documents. I'm looking at something

1	that says "BellSouth Corporation set of books.
2	Current period February '98."
3	A The heading says "BellSouth Corporation set
4	of books" but it says "company is CLEC Bel South BSE"
5	so the numbers you are seeing are our numbers.
6	Q They are all BSE numbers?
7	A Yes. I would hope if this was the corporate
8	numbers, that the revenues would not be zero, or we
9	couldn't afford this phone call. No, these are just
10	BellSouth BSE numbers.
11	Q There are three pages in the PODs. All
12	three of those pages represent BSE numbers only?
13	A Yes. That's correct.
14	Q Okay. Are BSE employees responsible for
15	maintaining the accounting books and records?
16	A Yes.
17	Q And are these employees full-time BSE
18	employees?
19	A Yes.
20	Q Are any of the services contracted?
21	A No.
22	Q Does BSE have its own billing system?
23	A Not at this point.
24	Q Will BSE have its own billing system?
25	A We will either develop our own billing

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1	system or outsource that to other entities. We have
2	not made that decision.
3	Q Would those outsourced other entities be
4	Bell-related companies?
5	A Conceivably they could be Bell-related
6	companies. We would not envision BST being one of
7	them, however.
8	Q Has BSE placed any orders for services?
9	A No.
10	Q No test orders have been done?
11	A No.
12	Q Have no orders been done in the other states
13	where you were certificated?
14	A Correct. We have not placed any orders
15	anyplace.
16	Q Do you have plans related to interfaces when
17	you do begin to place orders?
18	A I'm sorry, do we have plans to have
19	interfaces?
20	Q Do you have any plans that identify specific
21	interfaces that will be used when you place orders?
22	a If you're talking about the interfaces of
23	the incumbent local exchange carriers, yes, we have
24	information on GTE, BST, Ameritech, Bell Atlantic and

25 Southwestern Bell right now that we're currently

1	analyzing the interfaces to those various incumbents.
2	Q I was actually referring more specifically
3	to the LENS or the EDI?
4	A Right. That's the BST interfaces. We're
5	looking at those. We're looking at GTE's comparable
6	interfaces. We're looking at Bell Atlantic,
7	Ameritech's and Southwestern Bell's as well.
8	Q And you will chose one from among those?
9	A No. Each one uses a different set of
10	interfaces. LENS, I believe, is unique to BST.
11	Ameritech has a different system. GTE has a different
12	system, et cetera. They are not all identical or they
13	certainly don't have the same names. There's
14	similarity of the systems but they are different
15	interfaces for different incumbent.
16	Q And so for each incumbent you would use a
17	different one?
18	A Yes. You have to. And the may be similar,
19	not identical.
20	Q And this would also apply to preordering?
21	A Yes.
22	Q If BSE is operating in BST's service area,
23	how will BSE get customer service records from BST?
24	A In the same manner as any other CLEC. BST
25	offers it on an automated fashion. Once you have

anticipate doing that?

- A The same way as any other CLEC.
- Q Do you know whether you would be using fax transmissions for that or whether you would be using what I believe is called EXACT.
- A We haven't made that decision in our early plans. Right now we're primarily focusing on resale and not so much on unbundled network elements. But, again, we would probably use either fax or whatever the electronic means are, whether it be EXACT or a comparable system.
- Q Recognizing you may not have gotten this far as well on this question, how will BSE request maintenance and repair services from BST?
- A Through the same systems capability as any other CLEC. I believe -- and the reason -- because we're trying to keep in mind various systems for various companies.

maintenance on a resale basis. We would presumably use that. Some of the other incumbent LECs, you'd have to do it -- would be a phone call or manually so we would use whatever is available to the CLECs in the various territories.

Q So if you were doing that for BST you would

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1	be using the TAFI?
2	A Yes. TAFI is the electronic means that BS
3	has available. Some of the other incumbents have the
4	similar type of electronic arrangements. Others you
5	have to do it via phone.
6	Q Via phone? Was that what you said?
7	A Yes. Telephone call.
8	Q Okay. Have BSE and BST agreed to any
9	performance measures for preordering, ordering,
10	provisioning, maintenance and repair and/or the return
11	of firm order confirmations?
12	a No. Other than in a signed agreement we
13	have for resale in Kentucky, and it has the same
14	provisions in there available to all other CLECs.
15	Q And that is I believe you provided us
16	with a copy of that?
17	A Yes, that's correct.
18	Q In the production of documents request?
19	A Correct.
20	Q And Kentucky is the only state in BST's
21	territory that you all have a agreement existing?

Q Does BSE have access to RNS, DOE, or any other BellSouth interface or database that non-BOC affiliated ALECs do not have the same access to?

Correct.

I think the answer to that question is not, 1 but there were so many negatives in there. 2 The answer is that we do not have access to 3 those systems. And I believe the way to respond is But I'm not sure if there was two negatives in 5 there or not. But we do not have access to those 6 systems. 7 It wasn't a double negative but there was a 8 9 non-BOC affiliate; just 1.5 negatives. Does BSE have a collocation agreement with 10 11 BST? 12 No. Does BSE have any proposed or executed 13 agreements with BST related to BSR's serving in 14 Florida? 15 I'm sorry, what was the word before Florida? 16 17 In. In Florida? 18 19 Q Yeah. 20 No. Okay. Do you anticipate that when you do 21 enter into an agreement with BST to serve in Florida, 22 that the agreement will be substantially the same as 23 the Kentucky agreement? 24

Yes. It should be either -- the only

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difference would be the Florida Commission may have ruled differently in some terms and conditions in the discount rates than Kentucky did. Other than that it would be identical.

- Q And that would also include what is identified in the POD as Section 4(E) which prohibits BSE from using the BellSouth name or trademark in the Kentucky agreement?
- A No. We're not prohibited as a BellSouth corporate entity from using the BST trademark.
- Q Okay. We need to go back. I need to look at this just one second.

On Page 6 of the Kentucky agreement,
Paragraph 4(E)?

A I have to find it. Paragraph 4(E). "No patent, copyright, trademark or other proprietary right is licensed, granted or otherwise transferred by this agreement."

Q Right.

A "BSE is restricted, prohibited from any use including, but not limited to, sales, marketing advertising of any BellSouth name or trademark."

Q Right.

A We are, as a BellSouth entity, allowed to use the BellSouth name and logo.

1	Q So what does that paragraph mean?
-	
2	A The paragraph means that BST is not granting
3	us any rights, nor are they licensing or transferring
4	anything to us from this agreement. Whatever rights
5	we have in use of the name BellSouth or the use of the
6	logo would come from our being an affiliate of
7	BellSouth Corporation.
8	Q Okay. Actually, I think we need to back up
9	just a little bit and go ahead and identify the
10	production of documents.
11	We will go ahead and identify that as
12	Exhibit 1 of the deposition so we have a complete
13	document, and we'll mark the Staff's Interrogatory
14	No. 1 as Exhibit 2.
15	THE REPORTER: We have a late-filed exhibit,
16	so why don't we continue with the numbering.
17	MS. BEDELL: Exhibit 2 will be the
18	Production of Documents. Exhibit 3 vill be Staff's
19	First Set of Interrogatories. And that way we won't
20	be confused if we proceed with more documents later in
21	this proceeding.
22	(Deposition Exhibit 2 marked for
23	identification.)
24	(Deposition Exhibit 3 marked for
25	identification.)

- Q (By Ms. Bedell) Does BSE have any of its own switching equipment or facilities?
 - A No.
- Q Do you have plans to acquire any switching equipment or facilities?
 - A Not at this time.
- Q And do you know when or about when BSE will file a price list with the Florida Commission for approval?
- A I don't recall the requirements of the Florida -- I think we have to file it 30 days before we go into business, if memory serves me correctly. If my memory is correct, we will do it at that point in time. If that is incorrect, we will do it in whatever time frame is required by the rules.
- Q Maybe I need to rephrase my question and ask you when you would anticipate feeling like you needed to file those, whatever the due date might be. Like when you plan to file those in anticipation of actually doing business here?
- A It's a little difficult for me to give you a date as to when we are going to go into business in "lorida. One, because I'm not fully certified yet, so right now our emphasis is getting the certification completed and then to go into business as quickly

thereafter as we can.

I believe in the state of Florida the Commission anticipates hopefully an affirmative rule in June or July of this year to certify us. We're still seeking certification of some of our other states as well. Once we're able to obtain all of those then we will be better able to figure our overall implementation plan.

Another piece of that is timing of when BellSouth as, a corporation, is allowed into the long distance business. So those factors will play into it.

- Q Okay. So just having a certificate in Florida does not mean that you are going to immediately start operating in Florida?
 - A Again, I don't have a specific date.
 - Q Right.
- A We believe in our viewpoint, given the amount of intervention that has occurred, to seek and obtain the certification in all of our states and then make our final implementation plans based upon that. So we would hope it would not be that long after we obtain the certification, but I cannot provide you a specific date.
 - Okay. I guess I was really just asking if

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you were waiting until you could put together the whole package, whatever the whole package might be for you all in terms of serving a broader ational area or a broader regional area.

A I'd like to say that we will but given that long distance is a piece of that package, and when we obtain long distance authority is certainly out of my control. That's one of the balancing factors.

Q Okay.

A We would hope that we would have long distance certification quickly as well, and we can mesh all of those things together. If that's further delayed we have to make some alternative plans.

Q I need to go back and revisit the nondiscrimination safeguards that we discussed generally a few minutes ago, if you don't mind.

A Sure.

Q When I was asking you about the safeguards I believe you stated that, you know, that all of the employees and contractors should know, are advised about the nondiscrimination restrictions. Are there any written instructions for employees and/or consultants?

A No, not so far. We're small enough that we can do it verbally. And we have done it in that

1	fashion. So we have not documented it, you know, with
2	a particular piece of paper.
3	MS. BEDELL: Okay. That is the eri of
4	Staff's questions. I don't know if the other parties
5	have questions, if we want to do those, or
6	WITHESS SCHEYE: Do I have a choice?
7	MS. BEDELL: No, I don't know that you do.
8	WITHESS SCHEYE: Okay. Just clarifying.
9	HR. HOGLOTHLIN: Take a few minutes break?
10	MS. BEDELLi Do you want to take a
11	ten-minute break?
12	WITHESS SCHEYE: It's up to you all,
13	whatever pleases you.
14	MR. McGLOTHLIN: I could pull some notes
15	from your questions.
16	MS. BEDELL: Let's take a en-minute break.
17	WITHESS SCHEYE: Is it all : ight to just
18	stay on the line?
19	MS. BEDELL: Yes.
20	(Brief recess.)
21	
22	MS. BEDELL: We're ready to go back on the
23	record if you all are.
24	WITHESS SCHEYE: That's fine.
25	MS. BEDEIL: I think we'll start with the

folks here in this room. We'll start with Joe McGlothlin.

EXAMINATION

BY MR. MCGLOTHLIN:

Q Hello, Mr. Scheye. It's Joe McGlothlin for the Florida Competitive Carriers Association.

I want to first turn to some of the questions and answers from earlier today.

I took some notes as you were responding to questions concerning what BSE would propose to do in BellSouth ILEC service area if it receives the certificate it requested. And I heard you say that BSE would propose to provide some integrated services packages that would assemble local, cellular and Internet types of services, and also provide those in multistate areas. Is that a correct restatement of your answer?

- A Yes.
- Q In addition to those services, would BSE propose to offer local service only to customers who want only that?
- A Not specifically, we would not, because we would be offering packages. If the state commission's rules require that we offer a local-only, we will certainly do that in a cordance with their rules.

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1	Q In response to another question you said the
2	BellSouth Telecommunications ALEC is not certified
3	beyond the nine-state area but acknowledged that it
4	could seek certification outside of that nine-state
5	area; is that correct?
6	A As far as I know it's not precluded from
7	doing so.
8	Q Okay. Would the BellSouth
9	Telecommunications ALEC also assemble and integrate
0	cellular and Internet services with local services?
1	A That's not what it's currently doing.
2	Q Could it?
3	A I guess it could do anything, yes, if it
4	wanted to, but that's not how BellSouth has chosen to
5	provide those services.
6	Q Is there anything that BellSouth BSE plans
7	or proposes to do in terms of business activities in
8.	the BellSouth ILEC area that the BellSouth
9	Telecommunications ALEC could not do?
0	A I don't believe the BellSouth ALEC operates
1	in BST's territory.
2	Q Is that by way of limitation of a
3	certificate?
4	A I believe it only holds a certificate in

25 Florida right now. And I believe it's a statewide

certificate. But it is used for out-of-region only right now.

- Q All right. With respect to the extent of its authority, is there anything that BellSouth BSE proposes to do that the BellSouth Telecommunications ALEC cannot do?
- A Candidly, I don't know how the BellSouth BSE ALEC, since it is part of BST, could operate within the BST territory. It would seem to be one and the same entity at that point.
- Q Well, I may agree with you. But in terms of the authority of a certificate, will you answer the question?
- A I don't believe there's any limit based on the certificate.
- Q So with respect to the ability of the two entities to perform services, would you agree with me that it appears that BellSouth Communications' emphasis on BSE as opposed to the BellSouth Telecommunications ALEC is a matter of choice rather than necessity?
- Q I don't know that that's the case. I don't know that we know all the rules about what BST can provide in terms of full integration of services, et cetera. So I guess we do know, at least, that BST

entity, long distance services, those types of things, I do believe that there will be a signifi ant difference in the capabilities of the two antities.

And what are they?

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Well, to take one example, BST could not provide long distance services. It is limited by the joint marketing restriction as to what it can do in terms of long distance. We, as a CLEC, could also seek and obtain interaexchange capability or certification, and provide a fully integrated package that would include long distance services. So there is a distinction.

Secondly -- and that's not a matter of choice; that's a matter of law as best I can tell. The fact that we have chosen to focus our ability to integrate and to go beyond the BellScuth region we think is a more responsible way for BellSouth to do that right now, to have that focus on a separate entity, rather than to do that within BST.

- I believe in your rebuttal testimony you took the position that the Commission should not impose the requirements applicable to ILECs under the '96 Act to BellSouth BSE; is that correct?
 - Yes, that's correct.
 - Now, looking again at the business

activities BellSouth BSE proposes to engage in if it receives a certificate, you describe the integrated services of local, cellular and Internet, and you describe the desire to provide those on a multistate basis.

Looking first at the proposal to integrate local, cellular, Internet services, is there anything in the nature of the requirements imposed by the '96 Act on ILECs that if applied to BSE, would prevent it from doing that?

- A If applied to BSE?
- 12 Q Yes.

- A I'm not sure I follow the question.
- Q All right. You agreed earlier that -- in your testimony you took the position that the Commission should not impose the conditions applicable to ILECs pursuant to the '96 Act on BellSouth BSE, correct?
 - A Yes. Because we're not an ILEC.
- Q And I'm trying to ascertain whether if those conditions were imposed on BSE, there would be any impairment of its proposed business plan?
 - A Yes.
- Q And looking at the proposal to employ integrated services, local, cellular and Internet, if

the ILEC requirements were also required of BellSouth BSE, would BellSouth BSE be prevented from integrating those services?

A Yes.

- Q In what way?
- A I mentioned earlier that BST, as an incumbent, jointly market long distance services, and it cannot be the provider of a long distance service. We anticipate integrating long distance into our package. So the answer to your question is yes, we would be limited.
- Q Looking specifically at the requirement in the '96 Act that an ILEC calculate a wholesale discount in a prescribed way, if that were a condition of BSE's certificate, would that prevent BSE from providing the integrated services?
- A It would prohibit me from havin; a viable business, so yes.
 - Q How would it do that?
- a Well, it appears if I was required to calculate some sort of discount, since I don't have a service I'm only buying the same service that anybody else can buy at the same discount, that it wouldn't -- would appear to be nonsensical for me to have to discount something that is not mine, for which I would

have no avoided cost. So to force me to sell the service at a lower price, I would, by defin tion, have to be losing money.

- Q If BellSouth BSE were to receive their certificate in the form it requests, will there be any legal requirement that BellSouth BSE calculate its retail price in a particular way?
 - A No.
- Q Would the retail price that BellSouth BSE sets necessarily be equivalent to the retail price of BellSouth Telecommunications?
 - A No.
- Q What is the -- in terms of the management of BellSouth BSE, what would be the relationship between BellSouth BSE and its parent?
- A We're an affiliate, subsidiary of BellSouth Corporation.
- Q In that capacity will BellSouth BSE be answerable to the parent in terms of the parent prescribing business objectives and business plans?
- a The parent doesn't typically prescribe objectives to its subsidiaries. It controls the purse strings, obviously, so it does have that control over all of its subsidiaries.
 - Q Will the purpose of BellSouth BSE be to

1	provide value to the shareholders of the parent?
2	A Yes. We hope so.
3	Q And will the activities of BellSouth BSE be
4	designed to do that?
5	A That's our intent, yes. If certified in the
6	manner that we're requesting we believe we can provide
7	value to the shareholders.
8	Q And with respect to the overall relationship
9	between the parent and its various subsidiaries, will
10	those subsidiaries be managed in order to provide the
11	maximum value to the shareholder# of the parent?
12	A That would be the intent of the corporation,
13	yes.
14	g so in terms of the success of the endeavor,
15	that would be measured more from the profitability of
16	the parent as opposed to the profitability of BSE
17	individually?
18	a No. That's totally incorrect.
19	Q How is it incorrect?
20	A They will gauge us on our particular
21	profitability or our nonprofitability, just like they
22	do their other subsidiaries, in determining whether we
23	stay in business or not.
24	Q Assume that a particular business activity
25	results in a detriment when viewed from the standpoint

of BSE on a stand-alone basis, but on an overall basis advances the parent shareholders, would the parent company approve or disapprove of that acti ity? 3 I can't imagine what that transaction is, so the question in my mind is totally speculative and I 5 can't speak for how the corporate parent might react 7 to it. Well, would you expect it to react from the 8 standpoint of overall shareholder value? Again, you're giving me what I find a 10 totally speculative and illogical question. And I 11 can't speak to how the corporation might react to that kind of circumstance. I just don't envision it 13 occuring. Don't know how they would react to it. 14 Do you find that the idea that the parent 15 company would manage its various operations in order 16 17 to maximize shareholder value to be illogical? No. I think I indicated i's the intent of 18 19 the corpration to maximize shareholder value. MR. MCGLOTHLIN: Those are all of the 20 21 questions I have.

BEAMINATION

BY MR. ELLIS:

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Q Mr. Scheye, my name is John Ellis, on behalf of Teleport Communications. I have a few questions.

To follow up on some of the questions that had been asked specifically, one concerns the number of employees BSE, and you mentioned there were some consultants. Can you tell us who those are?

A No, sir. We hold that information proprietary.

Q The question that Mr. McGlothlin just asked concerned what services that BSE could provide that BST ALEC could not, and your answer, as I noted, it was long distance. But isn't it the case that BST certainly is seeking certification to provide long distance service and that BSE's intent to provide long distance service is only after BST receives that certification.

A BST is not seeking certification to provide long distance. It's not allowed to provide long distance services.

Q Well, in your application under Section 271, doesn't BST seek to provide long distance services?

A Seek certification. It is not allowed under the Telecom Act of the FCC rules to provide long distance services.

Q Let me come back to that one in a minute.

In BSE's application for authority to

provide local exchange service in Florida, in response

to question 16(C) of the application at Page 7, BSE states it intends to use its own facilities as appropriate, along with facilities of incumbent local carriers and competitive access providers, to provide local exchange, telephone and switched access service.

Is it correct that BSE does not now, or at the time of the application, or now, own any facilities to provide that service?

- A Correct.
- Q Have any monies been budgted for BSE to develop its own facilities to provide that service?
 - A No.
- Q By the phrase "develop its own facilities," does BSE intend to include the purchase of facilities researched and developed by others?
 - A Yeah, I would think so.
- Q You don't have any plans to develop your own other than by purchase from others?
- A Correct. Switch vendors and those types of people.
- Q Okay. And what are BSE's plans to budget for and purchase these facilities at this time?
 - A There are no plans at this time.
- Q Is there any department or division of BSE that has responsibility for BSE's development of its

1	own facilities to provide that service?
2	A No, sir. Until we decide that we want to
3	explore that further we have no resources to do that.
4	Q Is there any person at BSE that would be
5	responsible for that?
6	A Again, since there's no effort underway,
7	there would be nobody responsible for it.
8	Q Okay. In that same answer to question
9	No. 16(C) in BSE's application, it's stated that it's
10	BSE's intention to augment its service offerings in
11	the future, adding new services as they become
12	available from the ILECs, and as BSE uses its own
13	facilities to provide services.
14	Who is responsible at BSE for developing
15	recommendations to add new services as they become
16	available from the ILECs?
17	A Right now all of us who are involved in it
18	would participate in that. There wouldn't be any one
19	individual who might have that responsibility.
20	Q To whom would BSE go to approve capital
21	appropriations for development or purchase of new
22	facilities?
23	A Who would we go to within BellSouth do you
24	mean?

1	A Our budgeting process would go through
2	BellSouth Corporation. They would have to approve
3	whatever the expenditure was.
4	Q Who is that at BellSouth Corporation?
5	A Mr. Dykes is the chief financial officer so
6	he and his organization would ultimately approve thos
7	types of things.
8	Q In response to one of Ms. Bedell's question
9	I believe the question was "Are there any officers,
10	directors or employees of BSE who are also officers,
11	directors or employees of BST?" Your answer was no.
12	I thought I noted that Mr. Earl Mauldin was a
13	director. He is the only director, I guess, of BSE.
14	Is he not also still an executive of icer of BellSout
15	Telecommunications?
16	A No, sir, he's not an officer of HellSouth
17	Telecommunications.
18	Q Is he an officer of BellSouth Corporation?
19	A Yes, he is.
20	Q Has BSE gone into business in any state, I
21	guess in Kentucky where you have an agreement
22	negotiated with BellSouth Telecommunications.
23	A No, we have not.
24	Q It's your plan not to go into business in
25	any states until you've completed the certification

process in all states to which you intend to apply for certification? 2 3 That's not necessarily the case. Wa may go into business before we've completed the process. 4 5 Q At the time of the application to Florida, the application states that you had applied to three 6 other states and those were, I believe, Indiana, 7 Illinois, and Ohio. In how many states has BSE 8 applied for qualification currently? 9 Let me see, I have to count them up. The 10 nine BellSouth states, one of which is Florida. In 11 addition, it's Arkansas, California, Colorado, Hawaii, 12 Illinois, Indiana, Massachusetts, Michigan, 13 Missouri -- I'm sorry, exclude Massachusetts. 14 15 Do you have any plans to apply for certification in any other states at this time? 16 Yes. I have a few more states but it's 17 18 probably about -- let me just give you a number. It's 19 easier. Approximately 15 states outside the region. 20 And I'm sorry, what was your last question, sir? (Thereupon, the question appearing on Lines 21 22 15 and 16, was read back by the reporter.) Yes. 23 А What are those plans? 24 Currently the one state, or several states, 25

we have not applied for that we plan to soon is 2 California, probably Michigan and Massachusett .. MR. ELLIS: Those are all the questi ns I 3 4 have. Thank you. MS. BEDELL: Ms. Rule, do you have any 5 6 questions? MS. RULE: No, I don't. Thank you. 7 MS. BEDELL: Mr. Bond? 8 MR. BOMD: Yeah, I have just a couple. 9 BERMINATION 10 11 BY MR. BOMD: Good morning, Mr. Scheye. Tom Bond on 12 behalf of MCI. How are you doing? 13 I'm fine. How are you? 14 Just fine. 15 In your response to Staff's First Set of 16 Interrogatories you said that BSE is seeking 17 certification in order to provide services that BST 18 19 will not? 20 Yes. Do you know what services BST will and will 21 Q not provide in the future? 22 To my knowledge BST will not offer services 23 cutside the nine-state region. Secondly, to the best 24

of my knowledge, BST will not provide a fully

integrated package that would include, among other things, long distance. 3 Are you privy to their hasiness plans or is that just your conjecture? Well, the second part is not conjecture. I 5 think it's the requirements of the Act, so it's neither conjecture nor privy to their plan. In terms of whether they would anticipate a filing outside the BellSouth region, I'm not privy to their plans. That's my opinion. Q Okay. There was some discussion earlier 11 about Section 272 of the federa? act. Is BSE planning to comply with the structural requirements in that 14 Act? From a practical standpoint, yes. 15 Okay. 16 A fully separate subsidiary. We're, in 17 effect, in accordance with them right now. 18 Is it your understanding that you're not 19 required to comply with them? 20 Because we're not technically a 272 21 subsidiary, I guess technically you could say we're 22 not required to do so, but as a fully separate subsidiary we, in effect, fall under the same sort of

*rrangement.

- Q You provided to Staff, I guess, in response to their data request the Kentucky Inter onnection Agreement with BST. Does BSE have any cher agreements with any other ILECs?
 - A No.
 - Q Okay. What is a successor or assign?
- A It depends on whose definition you want to use.
 - Q Your definition.
- A I guess I would use the definition that I believe is in accord with the Telecom Act and the FCC rules, which would have the successor or assign assume certain responsibilities or capabilities of the incumbent.
- Q If BST transferred to bJE ownership of a network element that BST would be required to provide on an unbundled basis, would that make BSE an assign?
- A Again, you're asking me a totally speculative question. There's no anticipation or no plans for BST to transfer any assets whatsoever to BSE. So I'm not sure how that could occur or what would occur in that case. So it's difficult for me to answer your question.
- Q Hold on just a second. I just want to run through some other things that probably have been

	PATRICLE STATE OF THE PATRICLE OF THE STATE
1	answered. (Pause)
2	MR. BOMD: That's all the questions I have.
3	Thanks.
4	MS. BEDELL: Do we have any further matters
5	that need to be taken any further questions? Any
6	parties I've missed on the phone? If not, this
7	deposition is concluded.
8	WITHESS SCHRYE: When would Staff like the
9	answer to the late-filed question?
10	MS. BEDELL: That's a very good question.
11	Can we get those in a week?
12	WITHESS SCHEYE: Yes.
13	MS. BEDELL: Okay. Then one week is when
14	we'd like to have them.
15	(Deposition conclude at 11:45 a.m.)
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1			ERRATA SHEET
2			DOCKET NO. 971056-'X NAME: ROBERT C. SCHIYE
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CERTIFICATE OF DEPO ENT 2 3 This is to certify that I, ROBERT C. SCHEYE have read the foregoing transcription of my testimony, Page 4 through 59, given telephonically on April 2, 1998 in Docket No. 971056-TX, and find the same to be true and correct, with the exceptions, and/or corrections, if any, as shown 10 on the errata sheet attached hereto. 11 12 ROBERT C. SCHEYE 13 14 15 Sworn to and subscribed before te 17 this ___ day of 18 by ROBERT C. SCHEYE. 19 20 NOTARY PUBLIC 21 State of 22 Personally known ___ OP produced identification__. Type of identification produced 23 24 25

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1	FLORIDA) CERTIFICATE OF "ATH
2	COUNTY OF THOM)
3	I, the undersigned authority, certify
	that Robert C. Schouge personally appeared before
5	no at 2727 Paces Ferry Rd Ga and was
6	duly sworn by me to tell the truth.
7	WITHESS my hand and official seal in the
	city of Atlanta , county of Fulton .
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1 STATE OF FLORIDA) CERTIFICATE OF REPORTER COUNTY OF LEON 2 3 I, JOY KELLY, CSR, RPR, Official Commission 4 Reporter, Certified Shorthand Reporter and Registered Professional Reporter. 5 DO HEREBY CERTIFY that I was authorized to and did stenographically report the foregoing 6 telephonic deposition of ROBERT C. SCHEYE. 7 I FURTHER CERTIFY that this transcript, 8 consisting of 61 pages, constitutes a true record of the testimony given by the witness over the telephone. 9 I FURTHER CERTIFY that I am not a relative, 10 employee, attorney or counsel of any of the parties, nor am I a relative or employee of any of the parties' attorney or counsel connected with the action, nor am 11 I financially interested in the action. 12 DATED this 6th day of April, 1998. 13 14 15 16 17 JOY RELLY, CSR, RPR Chief, Bureau of Reporting 18 (904) 413-6732 19 20 21 22 23

24

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BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Application for certificate to provide alternative local exchange telecommunications service by BellSouth BSE, Inc.

Doc 4 No. 971056-TX

Filed: March 27, 1998

BELLSOUTH BSE, INC.'S RESPONSE TO STAFFS FIRST REQUEST FOR PRODUCTION OF DOCUMENTS (NOS. 1-6)

Pursuant to Rule 25-22.034, Florida Administrative Code, and Rule 1.350, Florida Rules of Civil Procedure, PellSouth BSE, Inc., by and through its undersigned counsel, hereby responds to Staff's First Request for Production of Documents (Nos. 1-6) and files the attached documents and materials.

Respectfully Submitted,

E. Gary Early, Esquire Florida Bar No. 325147

AKERMAN, SEN TERFITT & EIDSON, P.A.

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Tallahassee, Florida 2301

(850) 222-3471

Mark Herron, Esquire Florida Bar No. 19973 7 MARK HERRON, P.A 216 South Monroe Street, Suite 200A Tallahassee, Florida 32301

Attorneys for BellSouth BSE, Inc.



CERTIFICATE OF SERVICE

I HEREBY CERTIFY that a copy of the foregoing was furnished to the following parties by United States mail or hand delivery this day of March, 1998: By Hand Delivery to:

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Florida Public Service Commission
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> MARK-HERRON E. GARY EARLY

Page 1 of 1

REQUEST:

Please produce any and all contracts or agreements which BellSouth BSE has entered into with BellSouth Telecommunications, Inc., or any of its subsidiaries or affiliates. These documents should include, but are not limited to, any and all operating agreements, negotiated agreements, interconnection agreements, resale agreements and collocation agreements.

RESPONSE:

Attached is the Agreement between BellSouth Telecommunications, Inc. and BellSouth BSE, Inc. Regarding the Sale of BellSouth Telecommunications Services to BellSouth BSE for the Purposes of Resale as filed and approved for the state of Kentucky.

Response provided by:

Robert Scheye BellSouth BSE, Inc. 2727 Paces Ferry Road Suite 1100 Atlanta, Georgia 30339

Agreement Between BellSouth Telecommunications, Inc. and BSE Company, Inc. Regarding The Sale of BellSouth Telecommunications Services to BellSouth BSE, Inc. For The Purposes of Resale

THIS AGREEMENT is by and between BellSouth Telecommunications, Inc., ("BellSouth or Company"). a Georgia corporation, and BellSouth BSE, Inc. ("BSE"), a Georgia corporation, and shall be deemed effective as of October 28, 1997.

WITNESSETH

telecommunications services in the states of Alabama, Florida, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, South Carolina and Tennessee; and WHEREAS. BellSouth is a local exchange telecommunications company authorized to provide

authorized to provide telecommunications services in the state of Kentucky, and WHEREAS, BSE is or seeks to become an alternative local exchange telecommunications company

WHEREAS, BSE desires to resell BellSouth's telecommunications services; and

terms and conditions set forth herein; WHEREAS, BellSouth has agreed to provide such services to BSE for resale purposes and pursuant to the

BellSouth and BSE do hereby agree as follows: NOW, THEREFORE, for and in consideration of the mutual premises and promises contained herein

L Term of the Agreement

- BellSouth's serving territory as of January 1, 1997 in the state of Kentucky, The term of this Agreement shall be two years beginning October 28, 1997 and shall apply to all of
- B. This Agreement shall be automatically senewed for two additional one year periods unless either party indicates its intent not to renew the Agreement. Notice of such intent must be provided, in writing, to the other party no later than 60 days prior to the end of the then-c. isting contract period. The terms of this agreement is being negotiated. Agreement shall remain in effect after the term of the existing agn ement has expired and while a new
- avoided by BellSouth when selling a service for wholesale purpose. in Exhibit A, attached hereto and incorporated herein by this refer mos. Such discount shall reflect the costs discount rate off of the retail rate for the telecommunications service. The discount rates shall be as set forth The rates pursuant by which BSE is to purchase services from BellSouth for resale shall be at a

IL Definition of Terms

- incurred such as non-recurring, monthly recurring, toll, directory assistance, etc. CUSTOMER OF RECORD means the entity responsible for placing application for service; puesting additions, rearrangements, maintenance or discontinuance of service; payment in full of charges
- of cre ait to be held by the Company. DEPOSIT means assurance provided by a customer in the form of cash, surety bond or bank letter

- Ü END USER means the ultimate user of the telecommunications services
- user makes use of the telecommunications services. P END USER CUSTOMER LOCATION means the physical location of the premises where an end
- E. NEW SERVICES means functions, features or capabilities that are not curren. / offered by BellSouth. This includes packaging of existing services or combining a new function, feature or capability with an existing service.
- public service commissions of the Company's franchised area to provide local exchange service within the Company's franchised area OTHER LOCAL EXCHANGE COMPANY (OLEC) means a telephone company certificated by the
- public (with or without "adding value"). G. RESALE means an activity wherein a certificated OLEC, such as BSE subscribes to the telecommunications services of the Company and then reoffers those telecommunications services to the
- B. RESALE SERVICE AREA means the area, as defined in a public service commission approved certificate of operation, within which an OLEC, such as BSE, may offer resold local exchange telecommunications service.

III. General Provisions

A. BSE may resell the tariffed local exchange and toll telecommunications services of BellSouth contained in the General Subscriber Service Tariff and Private Line Service Tariff subject to the terms, and conditions specifically set forth herein. Notwithstanding the foregoing, the exclusions and limitations on services available for resale will be as set forth in Exhibit B, attached hereto and incorporated herein by this reference

this agreement and subject to the exclusions and limitations set forth in lixhibit B to this agreement. It does not however waive its rights to appeal or otherwise challenge any decisic a regarding resule that resulted in the discount rates contained in Exhibit A or the exclusions and limitaty as contained in Exhibit B. BellSouth reserves the right to pursue any and all legal and/or equitable remedies, including appeals of any decisions. If such appeals or challenges result in changes in the discount rates or exclusions and limitation BellSouth shall make available telecommunications services for resale at the rates set forth in Exhibit A to the parties agree that appropriate modifications to this Agreement will be made promptly to make its terms consistent with the outcome of the appeal.

- The resale discount will apply to those services under the following conditions: BSE may purchase resale services from BellSouth for their own use in operating their business
- 1) BSE must resull services to other end users
- BSE must order services through resale interfaces, i. e., the LCSC and/or appropriate Resale Account Teams

- BSE cannot be an alternative local exchange telecommunications company for the single purpose of selling to
- furnishing of any service. The provision of services by the Company to BSE do not constitute a joint undertaking for the
- BSE will be the customer of record for all services purchased from BellSouth. Except as specified berein, the Company will take orders from, bill and expect payment from BSE for all services.
- E. BSE will be the Company's single point of contact for all services purchased pursuant to this Agreement. The Company shall have no contact with the end user except to the extent provided for herein.
- F. The Company will continue to bill the end user for any services that the end user specifies it wishes to receive directly from the Company.
- G. The Company maintains the right to serve directly any end user within the service area of BSE. The Company will continue to directly market its own telecommunications products and services and in doing so may establish independent relationships with end users of BSE.
- other Party Neither Party shall interfere with the right of any person or entity to obtain service directly from the
- L Current telephone numbers may normally be retained by the end user. However, telephone numbers are the property of the Company and are assigned to the service furnished. BSE has no property right to the telephone number or any other call number designation associated with services furnished by the Company. right to change such numbers, or the central off on designation associated with such numbers, or both whenever the Company deems it necessary to do so in the conduct of its business no right to the continuance of service through any particular central office. The Company reserves the
- J. The Company may provide any service or facility for which a charge is not established herein, as long as it is offered on the same terms to BSE.
- Service is furnished subject to the condition that it will not be used for any unlawful purpose
- Service will be discontinued if any law enforcement agency advises that the service being used is in
- M. The Company can refuse service when it has grounds to believe that service will be used in violation of the law.
- N. The Company accepts no responsibility to any person for any unlawful act committed by BSE or its end users as part of providing service to BSE for purposes of resals or otherwise.
- O. The Company will cooperate fully with law enforcement agencies with subpoents and court orders for assistance with the Company's customers. Law enforcement agency subpoents and court orders

regarding end users of BSE will be directed to BSE. The Company will bill BSE for implementing any requests by law enforcement agencies regarding BSE end users.

- P. The characteristics and methods of operation of any circuits, facilities or equipment provided by any person or entity other than the Company shall not:
 - Interfere with or impair service over any facilities of the Company, its affiliates, or its connecting and concurrin
 carriers involved in its service;
 - 2) Cause damage to their plant;
 - 3) Impair the privacy of any communications; or
 - 4) Create hazards to any employees or the public.
- Q. BSE assumes the responsibility of notifying the Company regarding less than standard operations with respect to services provided by BSE.
- R. Facilities and/or equipment utilized by BellSouth to provide service to BSE remain the property of BellSouth.
- S. White page directory listings will be provided in accordance with regulations set forth in Section A6 of the General Subscriber Service Tariff and will be available for resale.
- T. BellSouth will provide customer record information to BSE provided BSE has the appropriate Letter(s) of Authorization. BellSouth may provide customer record information via one of the following methods: US mail, fax, or by electronic interface. BellSouth will provide customer record information via US mail or fax on an interim basis only.
 - BSE agrees to compensate BellSouth for all E ilSouth incurred expenditures associated with providing such information to BSE. BSE will adopt and adhe to the BellSouth guidelines associated with each method of providing customer record information.
- 2) All costs incurred by BellSouth to develop and implement operational interfaces shall be recovered from OLE

 Such as BSE, who utilize the services Que
 - U. BellSouth's messaging services may be made available for resale subject to the execution of BellSouth's Messaging Agreement and without the wholesale discount.
 - V. BellSouth's Inside Wire Maintenance Plans may be made available for resale at rates, terms and conditions as set forth by BellSouth and without the wholesale discount.
 - IV. BellSouth's Provision of Services to BSE

- BSE agrees that its resale of BellSouth services shall be as follows:
- = The resale of telecommunications services shall be limited to users and uses conforming to the class of service
- 2 To the extent BSE is a telecommunications carrier that serves granter than 5 percent of the Nation's presubscribed access lines, BSE shall not jointly market its interLATA services with the telecommunications state, whichever is earlier Agreement as of February, 8, 1999 or on the date BellSouth is authorized to offer interLATA services in that billing agreements. This subse which the telecommunications services purchased from BellSouth for purposes of resale to customers and interLATA services offered by BSE are packaged, tied, bundled, discounted or offered together in any way to the end user. Such efforts include, but are not limited to, sales referrals, resale arrangements, sales agencies or billing agreements. This subsection shall be void and of no effect for a particular state covered under this For the purposes of this subsection, to jointly market means any advertisement, marketing effort or billing in ervices purchased from BellSouth pursuant to this Agreement in any of the states covered under this Agreement
- ۳ Hotel and Hospital PBX service are the only telecommunications services available for resale to Hotel/Motel and Hospital end users, respectively. Similarly, Access Line Service for Customer Provided Coin Telephones is the only local service available for resale to Independent Payphone Provider (IPP) customers. Shared Tenant Service customers can only be sold those telecommunications services available in the Company's A23 Shared Tenant Service Tartif.
- ٥ BSE is prohibited from furnishing both flat and measur. I rate service on the same business premises to the same subscribers (end users) as stated in A2 of the Company's Tariff except for backup service as indicated in the applicable state tariff Section A3.
- 9 If telephone service is established and it is subsequently determined that the class of service restriction has been violated, BSE will be notified and billing for that service will be immediately changed to the appropriate class of subsection shall apply at the Company's sole discardon. Interest at a rate as set forth in Section A2 of the General Subscriber Service Tartiff and Section B2 on the Private Line Service Tartiff for the applicable state. compounded daily for the number of days from the buck billing date to and including the date that BSE actually makes the payment to the Company may be assessed. service. Service charges for changes between cires of service, back billing, and interest as described in this Interest at a rate as set forth in Section A2 of the
- The Company reserves the right to periodically audit services purchased by BSE to establish authenticity of use. Such audit shall not occur more than once in a cales dar year. BSE shall make any and all records and data available to the Company or the Company's auditors on a reasonable basis. The Company shall bear the cost of
- B. Resold services can only be used in the same manner as specified in the Company's Tariff. Resold services are subject to the same terms and conditions as are specified for such services when firmished to an individual end user of the Company in the appropriate section of the Company's Tariffs. Specific tariff features, e.g. a usage allowance per month, shall not be aggregated across multiple resold services. Resold services cannot be used to aggregate traffic from more than one end user customer except as specified in Section A23, of the Company's Tariff referring to Shared Tenant Service.
- BSE may resell services only within the specific resale service area as defined in its certificate

- end user of the feature. Resale of this information is prohibited. Telephone numbers transmitted via any resold service feat. .: are intended solely for the use of the
- E. No patent, copyright, trademark or other proprietary right is licensed, granted or otherwise transferred by this Agreement. BSE is strictly prohibited from any use, including but not limited to sales, marketing or advertising, of any BellSouth name or trademark.

V. Maintenance of Services

- Interface Agreement regarding maintenance and installation of service. BSE will adopt and adhere to the standards contained in the applicable BellSouth Work Center
- shall be maintained by the Company. Services resold under the Company's Tariffs and facilities and equipment provided by the Company
- C. BSE or its end users may not rearrange, move, disconnect, remove or attempt to repair any facilities owned by the Company, other than by connection or disconnection to any interface means used, except with the written consent of the Company.
- problem. BSE accepts responsibility to notify the Company of situations that arise that may result in a service
- E. BSE will be the Company's single point of contact for all repair calls on behalf of BSE's end users. The parties agree to provide one another with toli-free contact numbers for such purposes.
- BSE will contact the appropriate repair centers is accordance with procedures established by the
- G. For all repair requests, BSE accepts responsibility fr r adhering to the Company's prescreening guidelines prior to referring the trouble to the Company.
- B. The Company will bill BSE for handling troubles that are found not to be in the Company's network pursuant to its standard time and material charges. The stan, and time and material charges will be no more than what BellSouth charges to its retail customers for the sar & services
- The Company reserves the right to contact BSE's customers, if deemed necessary, for maintenance

VI Establishment of Service

ESE will provide the appropriate Company service center the necessary documentation to enable the Company to establish a master account for BSE. Such documentation shall include the Application for After receiving certification as a local exchange company from the appropriate regulatory agency.

Master Account, proof of authority to provide telecommunications services, an Operating Company Number ("OCN") assigned by the National Exchange Carriers Association ("NECA") and a tax exemption certificate, if applicable. When necessary deposit requirements are met, the Company "ill begin taking orders for the sale of service

- Service orders will be in a standard format designated by the Company
- BSE's service, standard service order intervals for the appropriate class of service will apply. When notification is received from BSE that a current customer of the Company will subscribe to
- D. The Company will not require end user confirmation prior to establishing service for BSE's end user customer. BSE must, however, be able to demonstrate end user authorization upon request.
- E. BSE will be the single point of contact with the Company for all subsequent ordering activity resulting in additions or changes to resold services except that the Company will accept a request directly from the end user for conversion of the end user's service from BSE to the Company or will accept a request notify BSE that such a request has been proces from another OLEC for conversion of the end user's service from BSE to the other LEC. The Company will
- F. If the Company determines that an unauthorized change in local service to BSE has occurred, the Company will reestablish service with the appropriate local service provider and will assess BSE as the OLEC initiating the unauthorized change, the unauthorized change, charge described in F.C.C. Tariff No. 1, Section 13. Appropriate nonrecurring charges, as set forth in Section A4. of the General Subscriber Service Tariff, will also be assessed to BSE. These charges can be adjusted if BSE provides satisfactory proof of authorization.
- suitable form of security deposit, unless satisfactory creal has already been established In order to safeguard its interest, the Company reserves the right to secure the account vith a
- = Such security deposit shall take the form of an irrevocable Letter of Credit or other forms of security acceptable payment of any and all amounts accruing for the servic t. to the Company. Any such security deposit may be h ld during the continuance of the service as security for the
- 2 If a security deposit is required, such security deposit shall be made prior to the inauguration of service
- Such security deposit may not exceed two months' est mated billing.
- ٥ The fact that a security deposit has been made in no way relieves BSE from complying with the Company's waiver or modification of the regular practices of the Company providing for the discontinuance of service for regulations as to advance payments and the prompt payment of bills on presentation nor does it constitute a non-payment of any sums due the Company.
- 5 The Company reserves the right to increase the security deposit requirements when, in its sole judgment, circumstances so warrant and/or gross monthly billing has increased beyond the level initially used to determine the security deposit.

- 9 In the event that BSE defaults on its account, service to BSE will be terminated and any security deposits held will be applied to its account.
- 4 In the case of a cash deposit, interest at a rate as set i th in the appropriate BellSouth tariff shall be paid to BSI during the continuance of the security deposit. Interest on a security deposit shall accrue annually and, if requested, shall be annually credited to BSE by the a ... rual date.

VIL Payment And Billing Arrangements

- master account for BSE. > When the initial service is ordered by BSE, the Company will establish an accounts receivable
- The Company shall bill BSE on a current basis all applicable charges and credits
- for all services billed. The Company is not responsible for payments not received by BSE from BSE's customer. Payments ma master account and not to an end user's account Payment of all charges will be the responsibility of BSE. BSE shall make payment to the Company The Company will not become involved in billing disputes that may arise between BSE and its ide to the Company as payment on account will be credited to an accounts receivable
- Ä The Company will render bills each month on established bill days for each of BSE's accounts
- billing period except charges associated with service usage, which charges will be billed in arrears. Charge will be calculated on an individual end user account level, including, if applicable, any charges for usage or usage allowances. BellSouth will also bill all charges, including but not limited to 911 and E911 charges telecommunications relay charges, and franchise fees, to BSE. The Company will bill BSE, in advance, charges for all services to be provided during the ensuing
- by the Company. date) and is payable in immediately available funds. Payment is considered to have been made when received The payment will be due by the next bill date (i.e., same date in the following month as the bill
- 5 If the payment due date falls on a Sunday or on a lioliday which is observed on a Monday, the payment due date shall be the first non-Holiday day following such Sunday or Holiday. If the payment due date falls on a Saturda or on a Holiday which is observed on Tuesday. We decade, Thursday, or Friday, the payment due date shall be last non-Holiday day preceding such Saturday or Heliday. If payment is not received by the payment due date. late payment penalty, as set forth in I. following, sh. Il apply.
- any taxes due from the end user. BSE will be solely responsible for the computation, tracking, reporting and payment of all federal, state and/or local jurisduction taxes associated with the services resold to the end user Upon proof of tax exempt certification from BSE, the total amount billed to BSE will not include
- Service (TRS) as well as any other charges of a similar nature. applicable to its resold services for emergency services (E911 and 911) and Telecommunications Relay As the customer of record, BSE will be responsible for, and remit to the Company, all charges

- preceding, or if any portion of the payment is received by the Company in "ands that are not immediate available to the Company, then a late payment penalty shall be due to the Company. The late payment penalty shall be the portion of the payment not received by the payment due date times a late factor. The late Private Line Service Tariff. actor shall be as set forth in Section A2 of the General Subscriber Service Tariff and Section B2 of the If any portion of the payment is received by the Company after th payment due date as set forth ands that are not immediately
- J. Any switched access charges associated with interexchange carrier access to the resold local exchange lines will be billed by, and due to, the Company. No additional charges are to be assessed to BSE.
- this Agreement. All requests for billing services should be referred to the appropriate entity or operational group within the Company. The Company will not perform billing and collection services for BSE as a result of the execution of
- identical to the end user common line charges the Company bills its end users Pursuant to 47 CFR Section 51.617, the Company will bill BSE end user common line charges
- manner as possible. BSE may be required to submit documentation to substantiate the claim effort to assist in the resolution of the dispute and will work with BSE to resolve the matter in as timely a Company, BSE shall contact the designated Service Center for resolution. The Company will make every In general, the Company will not become involved in disputes between BSE and BSE's end user tomers over resold services. If a dispute does arise that cannot be settled without the involvement of the

VIII Discontinuance of Service

- 7 The procedures for discontinuing service to an end uner are as follows:
- = restoration of the end user's service, restoral charges will apply and will be the responsibility of BSE Where possible, the Company will deny service to BSE's end user on behalf of, and at the request of, BSE. Upon
- ۳ At the request of BSE, the Company will disconnect a BSE end user customer
- ۳ All requests by BSE for denial or disconnection of an e. d user for nonpayment must be in writing
- ٥ BSE will be made solely responsible for notifying the end user of the proposed disconnection of the service
- 5 from providing this information to BSE. It is the responsibility of BSE to take the corrective action necessary with its customers who make annoying calls. Failure to do so will result in the Company's disconnecting the en determined that annoyance calls are originated from one of their end user's locations. The Company shall be indemnified, defended and held harmless by BSE and/or the end user against any claim, loss or damage arising The Company will continue to process calls made to the Annoyance Call Center and will advise BSE when it is
- B. The procedures for discon linuing service to BSE are as follows:

- = The Company reserves the right to suspend or terminate service for nonpayment or in the event of prohibited, unlawful or improper use of the facilities or service, abuse of the acilities, or any other violation or noncompliance by BSE of the rules and regulations of the Company's Tariffs.
- 2 the Company does not refuse additional applications for service on the date specified in the notice, and BSE's noncompliance continues, nothing contained herein shall preclude the Company's right to refuse additional for service will not be completed if payment is not received by the fifteenth day following the date of the notice. provide written notice to BSE, that additional applications for service will be refused and that any pending order If payment of account is not received by the bill day in the month after the original bill day, the Company may applications for service without further notice.
- ٣ If payment of account is not received, or arrangements made, by the bill day in the second consecutive month, th account will be considered in defaul and will be subject to denial or disconnection, or both.
- If the Company does not discontinue the provision of the services involved on the date specified in the thirty day If BSE fails to comply with the provisions of this Agreement, including any payments to be made by it on the dates and times herein specified, the Company may, on thirty days written notice to the person designated by BSI to receive notices of noncompliance, discontinue the provision of existing services to BSE at any time thereafter. discontinue the provision of the services to BSE without further notice. notice, and BSE's noncompliance continues, nothing contained herein shall precised the Company's right to In the case of such discontinuance, all billed charges, as well as applicable termination charges, shall become du
- 9 be denied. The Company will also recttablish service at the request of the end user or BSE upon payment of the appropriate connection fee and subject to the Company's normal application procedures. BSE is solely responsib for notifying the end user of the proposed disconnection of the service. services will be discontinued. Upon discontinuance of service on c PSE's account, service to ESE's end users wi If payment is not received or arrangements made for payment by the date given in the written notification, BSE
- 9 restoring service, the end user's service will be disconnected If within fifteen days after an end user's service has been denied no contact has been made in reference to

DC Liability

arising out of mistakes, omission, interruptions, preemptions, delays, errors or defects in transmission or other injury, including but not limited to injuries to persons or property from voltages or currents transmitted over the service of the Company, (1) caused by customer-provided equipment (except where a contributing cause is the malfunctioning of a Company-provided connecting arrangement, in which event the liability of of BSE, or of the Company in failing to maintain proper standards of maintenance and operation and to A. The liability of the Company for damages arising out of mistakes, omissions, interruptions, proemptions, delays errors or defects in transmission, or failures or defects in facilities furnished by the exercise reasonable supervision shall in no event exceed an amount equivalent to the proportionate charge to Company, occurring in the course of furnishing service or other facilities and not caused by the negligence BSE for the period of service during which such mistake, omission, interruption, preemption, delay, error or defect in transmission or defect or failurs in facilities occur. The Company shall not be liable for damage transmission or injury occurs), or (2) not prevented by customer-provided equipment but which would have period of service during which such sairtake, omission, interruption, preemption, delay, error, defect in the Company shall not exceed an amount equal to a proportional amount of the Company billing for the been prevented had Company-provided equipment been used.

- causes of action, damages, liabilities, or demands (including the cost expenses and reasonable attorneys' Company's furnishing of service to BSE. feet, on account thereof) of whatever kind or nature that may be mad by any third party as a result of the The Company shall be indemnified and saved harmless by E E against any and all claims, actions.
- against any claim, loss or damage arising from the use of services offered for resale involving The Company shall be indemnified, defended and held harmless by BSE and/or the end user
- Claims for libel, stander, invasion of privacy or infringement of copyright arising from BSE's or end user's own
- 2 facilities or equipment furnished by the end user or BSE. Claims for patent infringement arising from acts combining or using Company services in connection with
- All other claims arising out of an act or omission of BSE or its end user in the course of using services
- with respect to any end user of BSE. D. BSE accepts responsibility for providing access for maintenance purposes of any service resold under the provisions of this Tariff. The Company shall not be responsible for any failure on the part of BSE

X. Treatment of Proprietary and Confidential Lifermation

- with certain confidential information, including trade a cret information, including but not limited to, technical and business plans, technical information, proportis, specifications, drawings, procedures, returned to the owner within a reasonable time. Both parties agree that the information shall not be copied or reproduced in any form. Both parties agree to receive such information and not disclose such customer account data and like information (hereinafter collectively referred to as "information"). Both protect Information received as they would use to protect their own confidential and proprietary Information dissemination to anyone except employees of the parties with a need to know such information and which employees agree to be bound by the terms of this Section. Both parties will use the same standard of care to parties agree that all Information shall either be in writing or ther tangible format and clearly marked with a confidential, private or proprietary legend, or, when the Info metion is communicated orally, it shall also be communicated that the Information is confidential, private or proprietary. The Information will be Information. Both parties agree to protect the Information received from distribution, disclosure or Both parties agree that it may be necessary to provide each other during the term of this Agreement
- B. Norwithstanding the foregoing, both parties agree that there will be no obligation to protect any portion of the Information that is either: 1) made publicly available by the owner of the Information or owner of the Information; or 3) previously known to the receiving party without an obligation to keep it awfully disclosed by a nonparty to this Agreement; 2) lawfully obtained from any source other than the
- XL Resolution of Disputes

concerning this Agreement. reserves any rights it may have to seek judicial review of any ruling made by U. A Public Service Commission will petition the applicable state Public Service Commission for a resolution of the dispute. However, each party interpretation of any provision of this Agreement or as to the proper implemention of this Agreement, the parties Except as otherwise stated in this Agreement, the parties agree that if any dispute arises as to the

XII Limitation of Use

evidence of any concession or as a waiver of any position taken by the other party in that jurisdiction or for any other The parties agree that this Agreement shall not be proffered by either party in another jurisdiction as

XIII Waivers

this Agreement shall not be deemed a waiver of any of the provisions of this Agreement, and each party, notwithstanding such failure, shall have the right thereafter to insist upon the specific performance of any and all of the provisions of this Agreement. Any failure by either party to insist upon the strict performance by the other party of any of the provisions of

XIV. Governing Law

of Georgia, without regard to its conflict of laws principles This Agreement shall be governed by, and construid and enforced in accordance with, the laws of the State

XV. Arm's Length Negotiations

the conclusion of the undersigned that this Agreement is in the ber t interests of all parties This Agreement was executed after arm's length negotiati as between the undersigned parties and reflects

XVI Notices

Agreement shall be in writing and shall be delivered in person or given by postage prepaid mail, address Every notice, consent, approval, or other communications required or contempleted by this

BellSouth Telecommunications, Inc. BellSouth BSE, Inc.

CLEC Account Team
3535 Colonnade Parkway
Room E4E1
Birmingham, AL 35243

Robert Scheye
Vice President-Supplier Development & External Affairs
1100 Peachtree Street, N.E.
Atlanta, GA 30309

or at such other address as the intended recipient previously shall have design and by written notice to the other party.

B. Where specifically required, notices shall be by certified or registered mail. Unless otherwise provided in this Agreement, notice by mail shall be effective on the date it is officially recorded as delivered by return receipt or equivalent, and in the absence of such record of delivery, it shall be presumed to have been delivered the fifth day, or next business day after the fifth day, after it was deposited in the mails.

XVII. Amendments

This Agreement may be amended at any time upon written agreement of both parties.

XVIII. Entire Agreement

This Agreement sets forth the entire understanding and supersedes prior agreements between the parties relating to the subject matter contained herein and merges all prior discussions between them, and neither party shall be bound by any definition, condition, provision, representation, warranty, covenant or promise other than as expressly stated in this Agreement or as is contemporaneously or subsequently set forth in writing and executed by a duly authorized officer or representative of the party to be bound thereby.

BellSouth Telecommunications, Inc.	BeltSouth BSE , Inc.
Jerry D. Hendrix	Mario Sota
TITLE: Director-Interconnection Services	TITLE: Ca-President-Supplier Development &
DATE: 10 /28/97	DATE: Conber 38, 1997

EXHIBIT "A"

APPLICABLE DISCOUNTS

The telecommunications services available for purchase by BSE for the purposes of esale to BSE end users shall be available at the following discount off of the retail rate.

DISCOUNT

STATE	RESIDENCE	BUSINESS
ALABAMA	17%	17%
FLORIDA	21.83%	16.81%
GEORGIA	20.3%	17.3%
KENTUCKY	16.79%	15.54%
LOUISIANA*	20.72%	20.72%
MISSISSIPPI	15.75%	15.75%
NORTH CAROLINA	21.5%	17.6%
SOUTH CAROLINA	14.8%	14.8%
TENNESSEE**	16%	- 16%

Effective as of the Commission's Order in Louisiana Docket No. U-22020 dated November 12, 1996.

^{**} The Wholesale Discount is set as a percentage off the tariffed rates. If OLEC provides is own operator services and directory services, the discount shall be 21.56%. These rates are effective as of the Tennessee Regulatory Authority's Order in Tennessee Docket No. 90-01331 dated January 17, 1997.

Page 1 of 1

REQUEST:

Referring to FCCA witness Gillan's 'estimony at page

10, lines 3-4, please provide any and all

documentation on the cited advertising campaign.

RESPONSE:

BellSouth BSE did not participate in the preparation of advertising material as referenced in Gillan's testimony, i.e. BellSouth Corporate Whiz Kid

campaign. This ad campaign was conceived. sponsored and paid for by BellSouth Corporation. However, for the purpose of answering this request to produce documents, BSE has obtained and will produce a video copy of the "Metronet" and "Telemedicine" commercials which are aired

obtained and will provide copies of the

"Telemedicine" and "Metror et" print ads and a summary of publications with insertion dates in which

regionally on television. In addition, BSE has

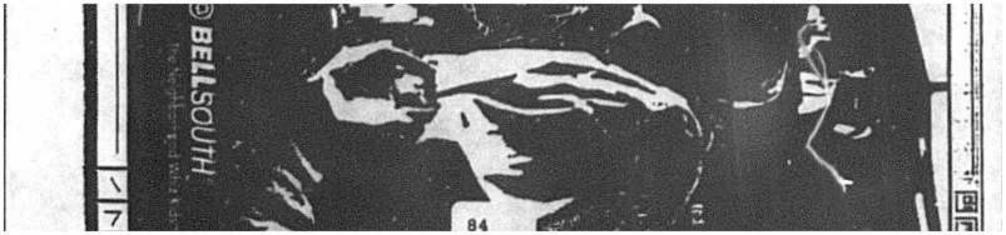
the campaign has/will run.

Response provided by:

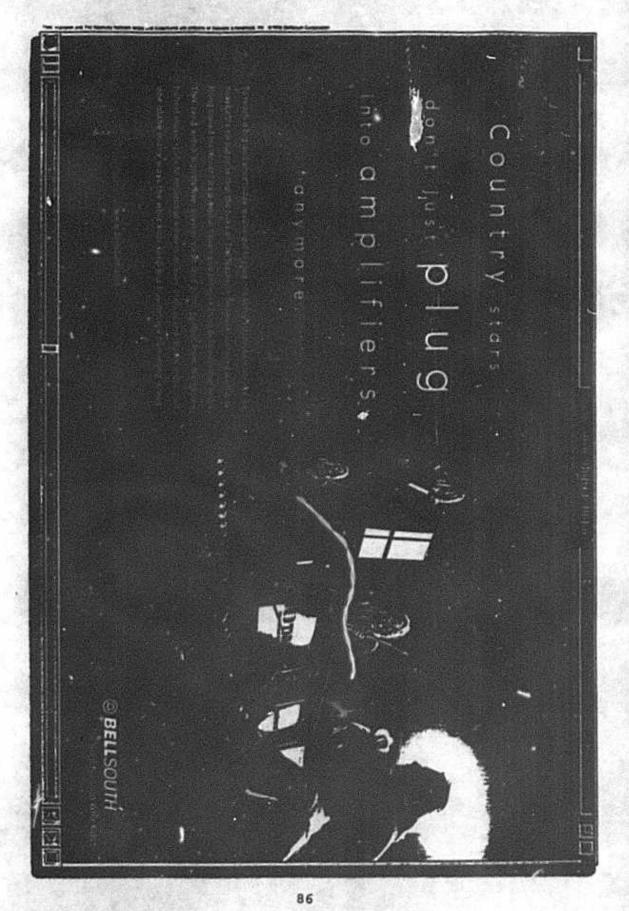
Robert Scheve BellSouth BSE, Inc. 2727 Paces Ferry Road

Suite 1100

Atlanta, Georgia 30339









BellSouth Corporate 1998 Print Schedule 3/25/98

			Insertion		
Publications	Unit Size	Creative	Date		
		194		consequence	
Time	Spread 4/C	Telemedicine/Orig		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	· · · · · · · · · · · · · · · · · · ·
	Spread 4/C	Metronet	6-Apr		
	Page 4/C	NetDay	4-May		
	Page 4/C	Publix	1-Jun		
	Page 4/C	TBD	29-Jun		
	Page 4/C	TBD	27-Jul		
Fortune	Spread 4/C	Telemedicine/Orig	16-Mar		542
	Spread 4/C	Metronet	13-Apr		
	Page 4/C	Telemedicine/REV	27-Apr		
	Page 4/C	NetDay	25-May		
	* 6pg ROB	TBD	8-Jun		
	Page 4/C	TBD	22-Jun		
	Page 4/C	· TBD	20-Jul		
Business Week	Spread 4/C	· Telemedicine/Orig	9-Mar		
	Spread 4/C	Metronet	6-Apr		
	Page 4/C	NotDay	4-May		
	Page 4/C	Publix	1-Jun		
	Page 4/C	TBD	29-Jun		
	Page 4/C	TBD	27-Jul		
Newsweek	Spread 4/C	Telemedicine/Orig	9-Mar		
	Spread 4/C	Metron et	6-Apr		
	Page 4/C	NetDay	4-May		
	Page 4/C	Publix	1-Jun		
	Page 4/C	TBD	29-Jun		7
	Page 4/C	TBD	27-Jul		
Forbes	Page 4/C	Telemedicine/Orig	9-Mar		
	Page 4/C	Metronet	20-Apr		
	Page 4/C	NetDay	18-May		
	Page 4/C	Publix	1-Jun		
	Pag. 4/C	TBD	27-Jul		
	**Page 4/C	TBD	7-Sep		
National Page in Tele	communications Issue				

			Insertion
Publications	Unit Size	Creative	Date
National Geographic	Spread 4/C	Telemedicine/Orig	Apr
	Spread 4/C	Metronet	May
	Page 4/C	NetDay	Jun
	Page 4/C	Publix	Jul
	Page 4/C	TBD	Aug
The Wall Street Journal	FP B/W	Telemedicine/Orig	11-Feb
	FP B/W	Metronet	18-Feb
	FP B/W	Telemedicine/Orig	25-Feb
	FP B/W	Metronet	4-Mar
	FP B/W	Telemedicine/REV	18-Mar
	FP B/W	Metronet	25-Mar
	FP B/W	Telemedicine/REV	1-Apr
	FP B/W	TBD	8-Apr
	1/4 Pg B/W	TBD	22-Apr
	1/4 Pg B/W	TBD	29-Apr
	1/4 Pg B/W	TBD	6-May
	1/4 Pg B/W	TBD	20-May
	1/4 Pg B/W	TBD	3-Jun
	1/4 Pg B/W	TBD	17-Jun
	1/4 Pg B/W	TBD	1-Jul
	1/4 Pe B/W	CET	8-Jul

- Anthorney and the second

Page 1 of 1

REQUEST:

Please provide any all documentation of advertising campaigns or promotional materials designed to promote BellSouth BSE jointly with BellSouth Telecommunications, Inc.

RESPONSE:

BellSouth BSE does not possess any advertising or promotional materials designed to promote BellSouth BSE jointly with BellSouth Telecommunications, Inc.

Response provided by:

Robert Scheye BellSouth RSE, Inc. 2727 Paces Ferry Road Suite 1100 Atlanta, Georgia 30339

Page 1 of 1

REQUEST: Please provide any and all documentation of

advertising campaigns or promotional materials

designed to promote BellSouth BSE.

RESPONSE: BellSouth BSE does not possess any documentation

relating to advertising campaigns or promotional materials designed to promote BellSouth BSE.

Response provided by: Robert Scheye

BellSouth BSE, Inc. 2727 Pages Ferry Road

Suite 1100

Atlanta, Georgia 30339

Page 1 of 1

REQUEST:

Please provide organizational charts identifying names and titles of all directors, officers and senior management staff of the following:

- A. BellSouth BSE
- B. BellSouth Telecommunications, Inc.
- C. BellSouth Holdings, Inc.

RESPONSE:

- A. A copy of the organizational chart is attached.
 B. BellSouth BSE is providing a copy of the BST organization chart that was acquired solely for the purpose of answering Staff's Request to Produce.
 - Documents.
- Please see footnote to the BellSouth BSE Organizational Chart.

Response provided by:

Robert Scheye BellSouth BSE, Inc. 2727 Paces Ferry Road Suite 1100 Atlantà, Georgia 30339

BELLSOUTH BSE, INC. 1 FUNCTIONAL ORGANIZATIONAL CHART

Earle Mauldin Director

John M. Doscher President

Harry M. Lightsey, III Vice President, General Counsel, Regulatory & External

Affairs and Secretary

Robert C. Scheye Vice President - Supplier Development and Business

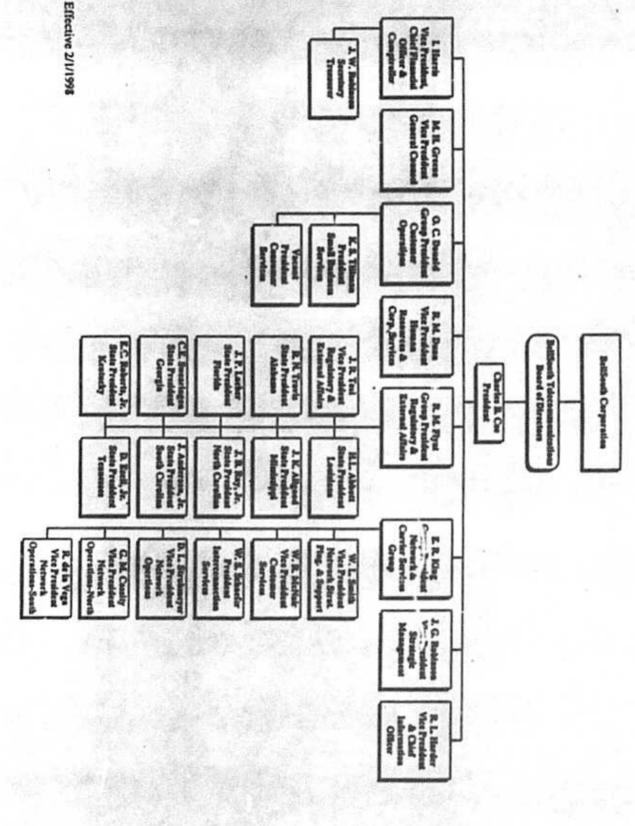
Relations

Tracie H. Ifkovits Vice President and Chief Financial Officer
Lawrence G. Panatera Vice President and Chief Information Officer

Joseph Di Misa Director - Mass Market Sales Frances O. Harney Director - Human Resources

BellSouth BSE Holdings, Inc. is a holding company for BellSouth BSE, Inc. BSE Holdings has one Director, Earle Maudin, but does not have any employees.

BellSouth Telecommunications, Inc.



BellSouth Corporation Set of Books BSC Summary Income Statement Current Period FEB-98

Currency: USD Company=CLEC (BellSouth BSE, Inc.)

(Rounded \$,000)

	YEAR-TO-DATE
	Actual
Revenues	0
Operating Expenses Depreciation of Operating Asset Selling, General, and Admin Other Operating Expenses	40 1,588 3
Total Operating Expenses	1,631
Net Operating Income	(1,631)
Other Income	0
Other Income/Expense Net	0
Income Before Income Taxes	(1,631)
Income Taxes	(571)
Income From Continuing Operation	. (1,060)
Net Income	(1,060)

BellSouth Corporation Set of Books BSC Summary Balance Sheet Current Period FEB-98

Currency: USD

Company=CLEC (BellSouth BSE, Inc.)
Balance Sheet, Account Balance Trend Comparison

	Current Month-End Balance
Assets	
Current Assets Accounts Receivable and Affiliate Loans	
(Current) Other Current Assets	869 157
Total Current Assets	1,025
Fixed Assets Property, Plant and	
Equipment Less: Accumulated	2,828
Depreciation Depreciation	(48)
Net Fixed Assets	2,779
Other Assets	
Other Non-Current Assets	0
Total Assets	3,805

Currency: USD Company=CLEC (BellSouth BSE, Inc.) Balance Sheet, Account Trend Comparison

	Current Month-En Balance
Liabilities and Equity	
Current Liabilities Accounts Payable Other Current and Accrued Liabilities	2,807
Total Current and Accrued Liabilities	912
Other Liabilities Deferred Income Taxes Other Liabilities and Deferred Credits	(22)
Total Other Liabilities	(15)
Total Liabilities	897
Total Stockholder's Equity Paid-In-Capital Retained Earnings	13,756 (10,849)
Total Stockholder's Equity	2,908
Total Liabilities and Equity	3,805

BellSouth BSE, Inc. FL PSC Docket No. 97-1056 Request for Production of Documents March 27, 1998

Page 1 of 1

REQUEST: Please provide a copy of BellSouth BSE's latest

financial statement.

A copy of BellSouth BSE's most recent financial statement is attached. RESPONSE:

Response provided by: Robert Scheye

BellSouth BSE, Inc.

2727 Paces Ferry Road

· Suite 1100

Atlanta, Georgia 30339

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Application for certificate to provide alternative local exchange telecommunications service by BellSouth BSE, Inc.

Docket No. 9 1056-TX

Filed: Marc 27, 1998

BELLSOUTH BSE, INC.'S NOTICE OF FILING RESPONSES TO STAFF'S FIRST SET OF INTERROGATORIES (NO. 1)

Pursuant to Rule 1.340, Florida Rules of Civil Procedure, BellSouth BSE, Inc., by and through its undersigned counsel, hereby files the attached responses to Staff's First Set of Interrogatories (No. 1).

I HEREBY CERTIFY that a true and correct copy of the foregoing has been furnished by hand delivery to Martha Carter Brown, Esquire, Florida Public Service Commission, 2540

Shumard Oak Blvd., Room 390-M, Tallahassee, Florida 32399-0850 with copies served by hand delivery and U.S. Mail on the parties identified on the attached list on this 27° day of March, 1998.

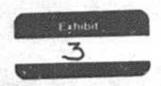
E. Gary Early
Fla. Bar No. 325147

Akerman, Senterfit & Eidson, P.A. 216 South Monroe Street, Suite 200

Tallahassee, FL 3:301

Mark Herron, Esquire Florida Bar No. 195737 MARK HERRON, P.A. 216 South Monroe Street, Suite 200A Tallahassee, Florida 32301

Attorneys for BellSouth BSE, Inc.



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of the Southern States, Inc.

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Counsel for Florida Competitive Carriers Association

Richard D. Melson
Hopping Green Sams & Smith
Post Office Box 6526
Tallahassee, FL 32314
Counsel for MCI Telecommunications Corp.

Robert G. Beatty and Nancy B. White c/o Nancy H. Sims 150 S. Monroe Street, Suite 400 Tallahassee, FL 32301 Counsel for BellSouth Telecommunications, Inc.

Kenneth A. Hoffman
Rutledge, Ecenia, Underwood,
Purnell & Hoffman, P.A.
P.O. Box 551
Tallahassee, FL 32302
Counsel for Teleport Communications Group, Inc.

Pete Dunbar, Esquire
Barbara D. Auger, Esquire
Pennington, Moore, Wilkinson & Dunbar, P.A.
215 S. Monroe Street
Suite 200
Tallahassee, FL 32301

By U.S. Mail to:

Thomas K. Bond MCI Telecommunications Corp. 780 Johnson Ferry Road Suite 700 Atlanta, GA 30342

Michael McRae, Esq.
Teleport Communications Group, Inc.
2 Lafayette Centre
1133 Twenty First Street, N.W.
Suite 400
Washington, D.C. 20036

Carolyn Marek Time Warner Communications Post Office Box 210706 Nashville, TN 37221

> MARK HERRON E. GARY EARLY

BellSouth BSE, Inc.
FL PSC Pocket No. 97-1056
Staff's First 5 et of Interrogatories
(AMENDED)
March 27, 1998
Page 2 of 2

In summary, BellSouth BSE, if certificated, will provide services that are differentiated from BST, and will do so in a manner that was contemplated by the Act and the FCC's rules. Finally, BellSouth BSE requires statewide certification in order to meet the needs of multistage customers with locations within and beyond BST's Florida serving area. These capabilities, coupled with BellSouth BSE's focus on service packages will give customers additional choices that are not currently available to them.

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Application for certificate to provide alternative local exchange telecommunications service by BellSouth BSE, Inc.

DOCKET NO. 971056-T>

DATED: MARCH 24, 1933

STAFF'S FIRST SET OF INTERROGATORIES (NO. 1) TO BELLSOUTH BSE, INC.

Pursuant to Rule 1.340, Florida Rules of Civil Procedure, The Staff of the Florida Public Service Commission, by and through its undersigned attorney, hereby serves the First Set of Interrogatories (No. 1) to BellSouth BSE, Inc. These interrogatories shall be answered under oath by you or through your agent who is qualified to answer and who shall be fully identified, with said answers being served as provided pursuant to the Rules of Civil Procedure.

Provide the name, address and relationship to the Company of each person providing answers to the following inquiries and identify which question(s) each person answered.

DEFINITIONS

"You", "your", "Company" or "BellSouth" refers to BellSouth
BSE, Inc., their employees and authorized agents.

"Document" refers to written matter of any kind, regardless of its form, and to information recorded on any storage medium, STAFF'S FIRST SET OF INTERROGATORIES (NO. 1) TO BELLSOUTH BSE, INC.
DOCKET NO. 971056-TX

whether in electrical, optical or electromagnetic form, and capable of reduction to writing by the use of computer hardware and software.

"Identify" means:

- (a) With respect to a person, to state the person's name, address and business relationship (e.g., "employee") to the Company;
- (b) With respect to a document, to state the nature of the document in sufficient detail for identification in a request for production, its date, its author, and to identify its custodian. If the information or document identified is recorded in electrical, optical or electromagnetic form, identification includes a description of the computer hardware or software required to reduce it to readable form.

"Act" refers to the Communications Act of 1934 as amended by the Telecommunications Act of 1996. STAFF'S FIRST SET OF INTERROGATORIES (NO. 1) TO BELLSOUTH BSE, INC.
DOCKET NO. 971056-TX

INTERROGATORY:

 Please explain why Bellsouth BSE applied fo: a certificate to provide alternative local exchange (ALEC) telecommunications service when its parent company, Bellsouth Telecommunications, Inc., already possesses ALEC certificate No. 4455.

SEE ATTACHED RESPONSE

MARTHA CARTER BROWN Staff Counsel

FLORIDA PUBLIC SERVICE COMMISSION Gerald L. Gunter Building 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850 (850) 413-6199

BellSouth BSE, Inc. FL PSC Docket No. 97-1056 Staff's First Set of Interrogatories March 27, 1998 Page 1 of 2

REQUEST:

Please explain why BellSouth BSE applied for a certificate to provide alternative local exchange (ALEC) telecommunications service when its parent company, BellSouth Telecommunications, Inc., already possesses ALEC certificate No. 4455.

RESPONSE:

BellSouth BSE is seeking certification in order to provide services that BSE will not. BST is certified as an ALEC so that it can provide wireline local exchange services throughout the state of Florida. For example, BST's Orlando serving area abuts Sprint's Winter Park area. Customers having a local exchange need in both Orlando and Winter Park may opt for a single provider, e.g. either BST or Sprint. While the question refers to BST as BellSouth BSE's parent, the two are actually separate affiliates of BellSouth Corporation. BSE, if it is granted a statewide certificate, will provide services differentiated from BST. For example, BSE's focus will be packages of services that will include wireline local exchange services as a component. The other components may include wireless telecommunications services, Internet access services, entertainment services, paging services and long distance services (when authorized). Additionally, BSE is seeking certification in several states beyond the traditional BST nine state area. It is BSE's intention to provide services to customers that have a multistate need and seek a single provider. For example, a customer may be headquartered in Georgia and have locations both in BST's and Sprint's territory in Florida, as well as Virgini v. Ohio, and several other states. BST could not meet the customer's overall needs, while BSE could. Significantly, other CLECs could compete for this sustomer and BellSouth would be at a significant competitive disadvantage if it did not have a CLEC, like BSE, certified to provide services across a broad geographic area.

Further, as a general matter, the Telecommunications Act and the FCC's rules contemplate companies, such as BellSouth, having multiple entities that can provide local exchange services within the area currently operated by the incumbent LEC. For example, the FCC's Order in Docket 96-149, Joint Marketing, addresses affiliates of an ILEC providing local exchange services (e.g. paragraphs 312, 313, 314 and 315). Similarly, Section 272 of the Telecommunications Act, specifically 272(e) and (g) recognize ILEC affiliates providing local services in the same area as the ILEC.

BellSouth BSE, Inc. FL PSC Docket No. 97-1056 Staff's First Set of Interrogatories March 27, 1998 Page 2 of 2

In summary, BellSouth BSE, if certificated, will provide services that are differentiated from BST, and will do so in a menner that was contemplated by the Act and the FCC's rules. Finally, BellSouth BSE requires statewide certification in order to meet the needs of multistate customers with locations within and beyond BST's Florida serving area. These capabilities, coupled with BellSouth BSE's focus on service packages will give customers additional choices that are not currently available to them.

Exhibit 1 to Telephonic Deposition of Robert C. Scheye Thursday, April 2, 1998

Robert C. Scheye's Participation in Florida PSC Proceedings

DOCKET NO.	DOCKET NAME
950984-TP	Resolution of petition(s) to establish nondiscriminatory rates, terms, and conditions for resale involving local exchange companies and alternative local exchange companies pursuant to Section 364.161, Florida Statutes
950985-TP	Resolution of petition(s) to establish nondiscriminatory rates, terms, and conditions for interconnection involving local exchange companies and alternative local exchange companies pursuant to Section 364.161, Florida Statutes
960757-TP	Petition by Metropolitan Fiber Systems of Florida, Inc. for arbitration with BellSouth Telecommunications, Inc. concerning interconnection rates, terms, and conditions, pursuant to the Federal Telecommunications Act of 1996.
960833-TP 960846-TP 960916-TP	Petitions of AT&T Communications of the Southern States, Inc., MCI Telecommunications Corporation, MCI Metro Access Transmission, Services, Inc., American Communications Services, Inc. and American Communications Services of Jacksonville, Inc. for arbitration of certain terms and conditions of a proposed agreement with BellSouth Telecommunications, Inc. concerning interconnection and resale under the Telecommunications Act of 1996.
961150-TP	Petition by Sprint Communications Company Limited Partnership d/b/a Sprint for arbitration with BellSouth Telecommunications, Inc. concerning interconnection rates, term , and conditions, pursuant to the Federal Telecommunications Act c f 1996.
960786-TL	Consideration of BellSouth Telecome unications, Inc.'s entry into interLATA services pursuant to Sect on 271 of the Federal Telecommunications Act of 1996.
970730-TP	Petition by Telenet of South Florida, Inc. for relief under Section 252(i) of the Telecommunications Act of 1996 with respect to rates, terms and conditions for interconnection and related arrangement with BellSouth Telecommunications, Inc.

Comparing Economics of Service Resale

Typical Business (non-PBX) Customer¹

	BSE	BST	BellSouth
Resold Revenues	\$57.66		\$57.66
Cost of Resold Services	(\$49.34)	\$49.34	\$0.00
Access Revenue		\$13.02	\$13.02
Network Cost		(\$28.14)	(\$28.14)
Gross Margin			\$42.54
	ALD HOW SALMS		Reseller-Entran
Resold Revenues			\$57.66
Cost of Resold Services			(\$49.34)
Gross Margin			\$8.32

Typical Residential Customer

	BSE	BST	BellSouth
Resold Revenues	\$24.69		\$24.69
Cost of Resold Services	(\$20.06)	\$20.06	\$0.00
Access Revenue		\$10.61	\$10.61
Network Cost		(\$26.33)	(\$26.33)
Gross Margin			\$8.97

	Reseller-Entrant
Resold Revenues	\$24.69
Cost of Resold Services	(\$20.06)
Gross Margin	\$4.63

COMPANY/ WITNESS: _

WITNESS: - Dalaw DATE: 4-57-78

Typical residential and business customer revenue profile from BellSouth Exhibit AJV-1, Docket 97-1140-TP (Testimony of Alphonso Varner).

FLORIDA PUBLIC SERVICE COMMISSION DOCKET NO. 5

State	Company	Docket it	Date
CALIFORNIA	GTE	1-95 04-043 I-95 04-044	12/36/95 8
NORTH CAROLINA	GTE	P- 446, SUB 1	4/16/97
NORTH CAROLINA	SPRINT	P-294, Sus 1	3/24/97
South CAROLINA	GTE	97-240-C, 97-736	9/12/97
SOUTH CAROLINA	BSE	P-294, SUB 17 91-240-C, 97-736 97-361-C; 97-1063	12/23/97
SOUTH CAROLINA	SPRINT	96-250-C; 96-337	12/3/96
TENNESSEE	SPRINT	96-01153	10/3/96
VIRGINIA	SPRINT	Puc 960086	11/8/96
WASHINGTON	SPRINT AMENDED	UT-971049 UT-971048	7/9/97
WISCONSIN	AMERITECT	139 -NC-100	11/26/96

PLOBIDA PUBLIC SERVICE COMMISSION
DOCKET, 1065-TX EXHIBIT NO 6
COMPANY/ BellSouth - BSE
DATE 4-27-78



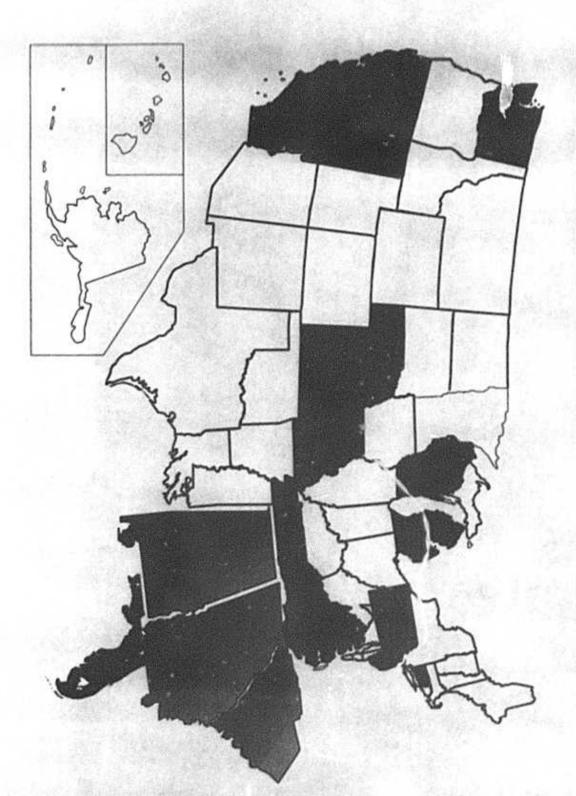
CLECs Approved in Affiliate's ILEC Territory

STATE	ILEC	CLEC	DATE OF ORDER					
	表示和自然性的特征	CHYAVELE						
California	GTE	Approved	12/30/95 & 2/23/96					
Connecticut	SNET	Approved	6/25/97					
Florida	GIE	Approved	2/24/97					
Florida	SPRINT	Approved	12/28/95					
Georgia	BELLSOUTH	Approved	3/5/98					
Kansas	SPRINT	Approved	8/7/96					
Michigan	AMERITECH	Approved	8/28/96					
Missouri	Sprint	Approved	2/28/97					
Nebraska	SPRINT	Approved	3/10/97					
Nevada	SPRINT	Approved	11/17/97					
New Jersey	SPRINT	Approved	7/17/96					
North Carolina	GTE	Approved	4/16/97					
North Carolina	SPRINT	Approved	3/24/97					
Pennsylvania	SPRINT	Approved						
South Carolina	GTE	Approved	9/12/97					
South Carolina	SPRINT	Approved	12/3/96					
Shirth Estate in the		AND TO LOS	题 以上21972					
Tennessee	SPRINT	Approved	10/3/96					
Virginia	SPRINT	Approved	11/8/96					
Washington	SPRINT	Approvid	7/9/97					
Wisconsin	AMERITECH	Approved 11/26/						

[·] Approved by PSC, protests filed.

FLORIDA PUBLIC SERVICE COMBINESIO	聯
DOCKET NO. 97/056-TX EXHIBIT NO.	
COMPANY/ Schul WITHESS: 4-32-198	
DATE 4-32-198	-

CLECs Approved in Affiliate's ILEC Territory



Sea wige

Docket No. 8043-U

In Re:

Local Exchange Telephone Service BellSouth BSE, Inc. Application for Certificate of Authority to Provide

Recommendation of the Hearing Office.

Georgia Public Service Commission ("Commission") an application for a certificate of this matter was assigned for hearing before a hearing officer and on December 15, 1997, the to O.C.G.A. § 46-5-163. Under the authority granted the Commission in O.C.G.A. § 46-2-7, authority to provide local exchange telephone service. This application was made pursuant hearing was held. On September 9, 1997, BellSouth BSE, Inc. ("Applicant" or "BSE") filed with the

the Consumers' Utility Counsel ("CUC"); MCI Telecommunications Corporation and MCI Inc. ("Access"); Georgia Comm South, Inc. ("Georgia Comm"); ICG Telecom Group Telecommunications ("BST"); DeltaCom, Inc. ("DeltaCom"); Access Integrated Networks, ("ICG"); AT&T Communications of the Southern States, Inc. (AT&T); American Access Transmission Services (collectively referred to hereafter as "MCI"); BellSouth mentioned parties and all were granted intervention Inc. ("NEXTlink"). No objection was raison to the intervention of any of the above the Georgia Public Communications Association, Inc. ("GPCA"); and NEXTLink Georgia, Communications Services, Inc. ("ACSI"); Teleport Communications Atlanta ("Teleport"); Numerous parties filed petitions or applications for intervention. Those parties are

Scheye, Vice President, Supplier Development and Pusiness Relations for the Applicant. A Mr. L. G. Sather, President of Synergy-1 Resource & Consulting, Inc. number of intervenors (MCI, DeltaCom, AT&T, ACSI, and ICG) sponsored the testimony of At the hearing on December 15, the Applican. sponsored the testimony of Mr. Robert

request an additional hearing if they so desired. However, no party requested the additional December 22, 1997. All parties were given an opportunity to review the tariff correction and hearing. Post hearing briefs and reply briefs were filed on January 14, 1998 and January 21, 1998, respectively At the direction of the hearing officer, the As plicant filed a correction to its tariff on

Page 1 of 6

whether the Applicant has the technical capability to provided the st vices for which it is applying. The Applicant is staffed and operated by personnel wan experience in the telecommunications industry. Many, if not all, of these personnel who transferred to the Applicant's organization came from BellSouth Telecommunications, Inc. Evidence presented by the Applicant and the intervenors 'n uncontroverted on

for financial support in the initial phase of its provision of competitive local exchange Applicant has stated that it will rely upon the resources of its parent, BellSouth Corporation entity, be financially able to support the provision of competitive local service. service. The need for financial support from an affiliate to an applicant has not been disqualify the Applicant from certification. is also the parent affiliate of the incumbent local exchange carrier is not a fact, which will exchange carrier applicants are startup companies. That the parent affiliate of the Applicant sufficient cause to make this Commission deny certification. Many of the competing local There is some dispute, however, as to whether the Applicant could, as a stand-alone

the Applicant has with the predominant incumbent local exchange carrier in Georgia, questions as to whether the service expected to be provided by the Applicant will indeed be BellSouth Telecommunications, Inc. Testimony presented by the intervenors raises thereby thwart the movement toward telecommunication: competition in the state. simply garner for the parent corporation an even large sware of the market in Georgia and in competition with BST. Or, will the entry of the Applicant into the local exchange market should not even be considered. They argue that the law in Georgia governing the Applicant argues that the question of its affiliation with the incumbent local exchange carrier meeting the technically and financially capable standards. certification of competitive local exchange carriers require a certification upon the applicant's The critical issue that is raised in this proceeding stems from the affiliate relationship

certificate to the Applicant to serve the exchanges that are outside the BST service area. Applicant to serve the same exchanges as BST, are generally not opposed to a granting of a Such positions advocate that any certificate of authority that may be granted should carry Su, port for such positions are found in the decisions by other state's commissions in denying with it certain conditions that restrict the service territory to that not presently served by BST. The intervening parties, though in opposition to the granting of a certificate to the

Page 2 of 6

an incumbent local exchange carriers affiliate a competing local exchange certificate. The decision by the Texas Public Utility Commission (Docket No. 16495, November 20, 1997) cited as support for denying the Applicant certification, is distinguishable in that first decision was based upon specific Texas laws.

Purther evidence shows that the Applicant will not have any advantage over any other competing local exchange carrier when it comes to the rates it will pay for the services it resells. The Applicant will receive the same terms, conditions and prices for all services it receives from BellSouth Telecommunications, Inc. that are available to all other competing local exchange carriers.

While there is not any sufficient cause for denying the Applicant a certification, there are certain conditions that may be imposed. The Applicant shall use the same operating system support (OSS) as all other completing local exchange carriers use. The Applicant should not, because of its affiliation, have an advantage in the ordering of service for its customers. The Applicant should have no greater access to customer service records than any other competing local exchange carrier. Testimony of the Applicant is that it will not offer any services to its customers that are not also offered by the incumbent local exchange carrier, BellSouth Telecommunications.

Certain reporting requirements shall also be imposed. An annual filing with the Commission demonstrating that the Applicant is not pricing below cost and that cross-subsidization from BellSouth Telecommunications is no occurring. Additionally, on a quarterly basis, the Applicant shall file with the Commission, under Trade Secret protection, an report showing the number of customers who have migrated to the Applicant from BellSouth Telecommunications, and the revenues the Applicant has gained from this migration. Included in this quarterly filing shall be a schedule or schedules, demonstrating the number units purchased from BellSouth Telecommunications, Inc., and the price per unit paid to BellSouth Telecommunications, Inc.

WHEREFORE, it is

ORDERED, that the above numbered certificate is hereby granted to BellSouth BSE, Inc, whose principal business address is 2727 Pace Ferry Road, Suite 1100, Atlanta, Georgia

Page 3 of 6

2 1 1

30339, to provide resold competitive local exchange local exchange telecommunications

services. provide resold local exchange telecommunications services in the following exchanges: ORDERED FURTHER, that BellSouth BSE, Inc. is hereby granted authority to

Cordele	Conyers	Concord	Columbia	Colquitt	Cochran	Clermont	Claxton	Chamblee	Cedartown	Cave spring	Carrantino	Cartomon	Carrolitos	Camilla	Calhoun	Buford	Buchanan	Brunswick	Bremen	Bowdon	Bogart-Statham	Blackshear	Baxley	Barnesville	Bainsbridge	Baconton	Austell	Augusta	Atlanta	Athens	Arlington	Appling	Americus	Alpharetta	Albany	Adairsville	Acworth
Lake Park	LaGrange	Kingston	Jonesboro	Johnson Corner	Jesup	Јекун изнапо	Jacacion	omverregor.	Upparailla	Uanhaihah	Hazelburg	Harlem	Hampton	Hamilton	Griffin	Greenville	Greensboro	Grantville	Gibson	Gay	Gamesville	Frankin	FOR VALLEY	ronyu	Flowery Diamen	rayettevine	Patrourn	Elberton	Eatonton	Hastman	Dunum	Dublin	Douglasvillo	Dallas	Cusseta	Cumming	Covington
Sarous	Tollinio	Tennille	Sandersville-	Cr Simone Island	Butladas	Bouston	Bostville	Roopville	Pome	Rockmart	Richland	Pooler	Pine Mountain	Pelham	Panola	Paimetto	Norcross	Newton	Newmen	Monte	Monticello	William Chong.	McDonough	McCavrille	Mariatta	Madison	Maron	Lucino	Lampani	Langua Cary	Tumber City	Lomento	Sanarus	Limoms	Freesons	Leary	Lawrenceville
					Zebulon	Wrightsville	Wrens	Woodstock	Woodsbury	Waynesboro	Waycross	Watkinsville	Warrenton	MARTINE WOOD	Wantey	Wallet Week	Villa Bion	Vidalia	Valdosta	Tybee Island	Tucker	Tifton	Thomson	Thomasville	Tennes	Temple	Tallapoosa	Svivester	Swainsboro	Stone Mountain	Stockbridge	Sparta	Speeder	Social Circle	Smann	Sepon	Savannah

Docket No. 8043-U Page 4 of 6

HICKS, MALOOF & CAMPBELL

ORDERED FURTHER, that tariff filed by the Applicant is hereby approved.

ORDERED FURTHER, that BellSouth BSE shall on all advertisements and announcements pertaining to this certification and the service which it will provide pursuant to this certification, place a disclaimer that it is not the same entity as the incumbent local exchange carrier, BellSouth Telecommunications.

ORDERED FURTHER, that granting this certificate of authority to BellSouth BSB, Inc. does not relieve BellSouth Telecommunications of any of its incumbent local exchange carrier responsibilities, or obligations, under the Georgia Telecommunications and Development Act and the Federal Telecommunications Act of 1996.

ORDERED FURTHER, that if BellSouth, BSE proposes to acquire or build any facilities, including switching, they must first come to this Commission and seek an amendment to this certificate.

ORDERED FURTHER, that BellSouth BSE shall file with the Commission on an annual basis information demonstrating that it is not pricing below cost and that cross-subsidization from BellSouth Telecommunications, Inc, is not occurring.

ORDERED FURTHER, that BellSouth BSE shall on a quarterly basis file with this Commission a report showing the number of customers who have migrated to it from BellSouth Telecommunications, Inc., the revenues gained from such migrations, the number of units purchased from BellSouth Telecommunications, Inc. and the price per unit paid to BellSouth Telecommunications.

ORDERED FURTHER, that the interim certificate is issued subject to the conditions adopted by the Commission in Docket No. 5771-U and subject to all other applicable requirements and rules of the Commission.

ORDERED FURTHER, that BellSouth BSF, Inc. shall contribute to the Universal Access Fund as prescribed in Docket No. 5825-U.

ORDERED FURTHER, that jurisdiction over this matter is expressly retained for the purpose of entering such further Order or Orders as this Commission may deem just and proper.

Page 5 of 6

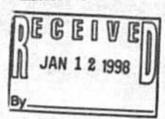
ORDERED FURTHER, that any motion for reconsideration or rehearing in this case shall not have the effect of staying this Order of Commission, except insofa: as the Commission may otherwise provide.

BY ORDER OF THE GEORGIA PUBLIC SERVICE COMMISSION, this ____ day of March 1998.

Deborah Flannagan	Mac Barber
Assistant Executive Secretary	Chairman
Date:	Dete:

Page 6 of 6

EXHIBIT 3



BEFORE

THE PUBLIC SERVICE COMMISSION OF

SOUTH CAROLINA

DOCKET NO. 97-361-C - ORDER NO. 97-1063

DECEMBER 23, 1997

IN RE: Application of BellSouth BSE, Inc. for a Certificate of Public Convenience and Necessity to Provide Local Exchange Telecommunications Services in the State of South Carolina.

3 1

ORDER
APPROVING
CERTIFICATE TO
PROVIDE LOCAL

SERVICE

This matter comes before the Public Service Commission of South Carolina ("the Commission") by way of the Application of BellSouth BSE, Inc. ("BSE" or "the Company"). The Application requests that the Commission issue a Certificate of Public Convenience and Necessity authorizing BSE to provide local telephone service in the State of South Carolina. The Application was filed pursuant to S.C. Code Ann. \$58-9-280 (Supp. 1996), and the Regulations of the Commission.

by letter, the Commission's Executive Director instructed BSE to publish, one time, a prepared Notice of Filing and Hearing in newspapers of general circulation in the areas affected by the Application. The purpose of the Notice of Filing and Hearing was to inform interested parties of the manner and time in which to file the appropriate pleadings for participation in the proceedings and to provide notice of the hearing date on this matter. BSE complied with this instruction and provided the Commission with proof of publication of the Notice of Filing and

Hearing. Petitions to Intervene were received f om the South
Carolina Telephone Coalition ("SCTC"), MCI Telec mmunications
Corporation (MCI) and MCI Metro Access Trans. (Metro)(also
collectively known as MCI), South Carolina Cable Television
Association (SCCTA), AT&T Communications of the Southern States,
Inc. (AT&T), and American Communications Services, Inc. (ACSI).

A hearing was convened on November 5, 1997, at 2:30 p.m. in the Commission's Hearing Room. The Honorable Guy Butler, Chairman, presided. BSE was represented by Harry M. Lightsey, III, Esquire and Kevin A. Hall, Esquire. MCI and Metro were represented by John M.S. Hoefer, Esquire. SCCTA was represented by B. Craig Collins, Esquire. AT&T was represented by Francis P. Mood, Esquire and Steve A. Matthews. Esquire. ACSI was represented by Russell B. Shetterly, Esquire. The Commission Staff ("Staff") was represented by F. D&vid Butler, General Counsel. SCTC did not appear at the hearing.

Prior to the hearing, BSE and the SCTC executed a

Stipulation. The Stipulation was filed with the Commission prior to the hearing in this matter. As a result of the Stipulation,
SCTC withdrew its intervention in the Docket. The Stipulation
provides the following:

- (1) The SCTC does not oppose the granting of a statewide Certificate of Public Convenience and Necessity to BSE if the Commission makes the necessary findings to grant the Certificate and if all stipulated conditions are met;
- (2) 3SE agrees that any Certificate granted by the Commission will authorize BSE to provide service only to customers located in non-rural local exchange company ("LEC") service areas except as

4 7 1

otherwise provided;

- (3) BSE agrees that it is not requesting the Commission to find whether competition is in the public interest for rural areas;
- BSE agrees that it will not provide local service, (4) by its own facilities or otherwise, to any customer in a rural incumbent LEC's service area, unless and until BSE provides such rural incumbent LEC and the Commission with written notice of its intent to do so at. least thirty (30) days prior to the date of the intended service. During such notice period, the rural incumbent LEC will have the opportunity to petition the Commission to exercise all rights afforded it under Federal and State law. BSE also acknowledges that the Commission may suspend the intended date for service in rural LEC territory for ninety (90) days while the Commission conducts any proceeding incident to the Petition or upon the Commission's own Motion, provided that the Commission can further suspend the implementation date upon showing of good cause;
- (5) BSE agrees that if, after BSE gives notice that it intends to serve a customer located in a rural incumbent LEC's service area, the Commission receives a Petition from the rural incumbent LEC to exercise its rights under Federal or State law, or the Commission institutes a proceeding of its own, then BSE will not provide service to any customer located within the service area in question without prior and further Commission approval;
- (6) BSE acknowledges that any right which it may have or acquire to serve a rural telephone company service area in South Carolina is subject to the conditions contained herein, and to any future policies, procedures, and guidelines relevant to such proposed service which the Commission may implement, so long as such policies, procedures and guidelines do not conflict with Federal or State law;
- (7) BSE and the SCTC agree that all rights under Federal and State law are reserved to the rural incumbent LECs, and that the stipulation in no way suspends or adversely affects such rights, including any exemptions, suspensions, or modifications to which they may be entitled; and

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(8) BSE agrees to abide by all State and Federal laws and to participate, to the extent it may be required to do so by the Commission, in the support of universally available telephone service at affordable rates.

This stipulation is consistent with our decision in Order No. 96-494 (Docket No. 96-073-C). It was signed voluntarily by both the SCTC and BSE and was filed with the Commission prior to the hearing in this matter. We therefore approve the stipulation.

In support of its Application, BSE presented Robert C. Scheye, Vice-President, to testify. The purpose of Mr. Scheye's testimony was (1) to demonstrate that BSE possesses sufficient technical, managerial, and financial resources and abilities to provide the services for which BSE seeks authority and (2) to show that the granting of this authority to BSE is in the public interest.

DISCUSSION

S.C. Code Ann. \$58-9-280 (Supp. 1997) provides that the Commission may grant a certificate to operate as a telephone utility ... to applicants proposing to furnish local telephone service in the service territory of an incumbent LEC.

After full consideration of the applicable law, BSE's Application, and the evidence presented at the hearing, the Commission finds and concludes that the Certificate sought by BSE should be granted. The Commission's determination is based on the following criteria as provided in S.C. Code Ann. \$58-9-280 (Supp. 1996) and the evidence presented at the hearing which relates to that criteria:

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1 1

(1) The Commission finds that BSE possesses the technical, financial, and managerial resources sufficient to provide the services requested. S.C. Code Ann. \$58-9-280(B)(1) (Supp. 1997).

Mr. Scheye testified that BSE's technical ability is based upon that shown by the vast experience and financial qualifications of its ultimate parent, BellSouth Telecommunications, Inc. (BST), which furnished independent employees for BSE. We believe that because of this experience, BSE's management has an exceptional understanding of the importance of customer care, billing, and the operation of a telecommunications network.

No other party offered any evidence in opposition to Mr. Scheye's testimony on these points. Bised on the undisputed evidence of the record, the Commission finds that BSE possesses the technical, financial, and managerial resources sufficient to provide the services requested.

(2) The Commission finds that RSE will provide services that will meet the service standards of the Commission. S.C. Code Ann. \$58-9-280(B)(2) (Supp. 1997). Mr. Scheye testified that BSE intends to provide local exchange services. Mr. Scheye specifically stated that BSE will comply with all applicable rules, policies, and statutes applicable to the offering of those services and that BSE fully intends to meet the Commission's service standards. Furthermore, Mr. Scheye stated that BSE would make certain changes to its tariff, as suggested by Staff, to bring the tariff into compliance with Commission Rules and Regulations. No party offered any evidence to dispute Mr. Scheye's testimony.

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Based on the undisputed testimony from Mr. Scheye, the Commission believes, and so finds, that BSE will provide telecommunications services which will meet the service standards of the Commission.

- (3) The Commission finds that BSE's "provision of service will not adversely impact the availability of affordable local exchange service." S.C. Code Ann. \$58-9-280(B)(3) (Supp. 1996).

 Mr. Scheye stated that BSE's service offerings would not adversely impact the availability of affordable local exchange service. Mr. Scheye offered that certification of BSE would serve the public interest through enhanced competition in the market for local services. BSE noted that it wished to provide integrated "one stop shopping" for all their telecommunications and related services.

 No party offered any evidence that the provision of local exchange service by BSE would adversely affect local rates. Therefore, based on the undisputed evidence of record, the Commission finds that provision of local exchange services by BSE will not adversely impact affordable local exchange service.
- (4) The Commission finds that BSE will support universally available telephone service at affortable rates. S.C. Code Ann. \$58-9-280(B)(4) (Supp. 1997). The Stipulation with SCTC shows that BSE will comply with the Commission's universal service requirements. Based on the undisputed evidence of record, the Commission rinds that BSE will participate in support of universally available telephone service at affordable rates.
- (5) The Commission finds that the provision of local exchange service by BSE "does not otherwise adversely impact the public

interest." S.C. Code Ann. \$58-9-280(B)(5) (Tupp. 1997). Mr. Scheye offered that approval of BSE to provide local telecommunications services will benefit consumers by increasing competition. Through the promotion of competition, Mr. Scheye offers that telephone companies will be forced to provide high quality services at competitive rates, which will ultimately benefit the consumers. Mr. Scheye noted that BSE would interface with BST like any other competitive local exchange carrier. Mr. Scheye's testimony was undisputed as no party offered any evidence that approval of BSE's Application would adversely impact the public interest. Therefore, the Commission finds that approval of BSE's Application for a Certificate to provide local exchange service "does not otherwise adversely impact the public interest." S.C. Code Ann. \$58-9-280(B)(5) (Supp. 1997).

MCI made two Motions at the hearing which we must discuss. The two Motions, made at the close of the hearing on this matter, were as follows: (1) that the Commission should dismiss the application for want of jurisdiction because its application did not contain a price list; and (2) that HSE should not be certificated as an incumbent local exchange company (ILEC) pursuant to South Carolina law, because of its affiliate nature with BST. We have examined both of these Motions, and we must deny them.

MCI's first Motion is based on the fact that BSE's filing does not contain a piece of paper specifically labeled "price list."

MCI's argument ignores the fact that BSE's filing does contain a proposed tariff that meets all Commission requirements for a tariff

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and a price list. Further, BSE has committed to this Commission that before it begins to provide service in South Carolina, it will file for Commission approval of a tariff and final price list which will include all regulated service offerings. We think that, under the circumstances, BSE has met the statutory requirements of SC Code Ann. Section 58-9-280(B). Having a meaningful separate price list prior to the establishment of an interconnection agreement with other carriers, or without fully constructing the facilities necessary to provide the service is an impossibility. Therefore, we hold that BSE did everything it could to furnish an appropriate "price list" under the circumstances of the case, and we deny MCI's first Motion.

MCI's second Motion was based on the statutory definition of an ILEC found at S.C. Code Ann. Section 58-9-10(11) (Supp. 1997). MCI alleges, and other intervenors agree, that BSE, being an affiliate of BST, is therefore an ILEC, and may not provide service in BST's territory. We disagree. The term "incumbent local exchange carrier" is defined to mean any entity which provides local exchange service "pursuant to a certificate of public convenience and necessity issued by the Commission before July 1, 1995." As BSE points out in its brief, it was not even incorporated until July 17, 1997. Therefore, should we award BSE a certificate through the present application, it will be operating pursuant to a certificate issued after December 31, 1995. Therefore, BSE will be, by statutory definition, a "new entrant LEC," which is defined to mean "a telecommunications company holding a certificate of

public convenience and necessity issued by the Commission pursuant to Section 59-9-280(B) after December 31, 1995 to provide local exchange services within a certificated geographic area of the State." See S.C. Code Section 58-9-10(13)(Supp. 1997). MCI's second Motion must be denied.

Therefore, based on the findings above, the Commission finds and concludes that the Certificate sought by BSE should be granted.

IT IS THEREFORE ORDERED THAT:

- The Application of BSE for a Certificate of Public Convenience and Necessity authorizing BSE to provide all forms of local telephone service in the State of South Carolina, except as described and excepted below.
- 2. The Stipulation filed by BSE and the SCTC is approved by this Commission, is binding upon BSE and the SCTC, and shall be implemented as set forth in 'he Stipulation. We therefore make no findings or conclusions regarding competition in the rural areas of South Carolina. BSE shall conduct its operations in compliance with the Stipulation until further Orde: of the Commission.
- 3. BSE shall file, prior to offering local exchange services in South Carolina, a final tariff of its service offerings. The final tariff shall include any modifications and changes as proposed by the Commission Staff and to which BSE agreed.
- 4. BSE shall, in compliance with Commission regulations, designate and maintain an authorized utility representative who is prepared to discuss, on a regulatory level, customer relations (complaint) matters, engineering operations, and tests and repairs.

In addition, BSE shall provide to the Commission in writing the name of the authorized representative to be contacted in connection with general management duties as well as emergencies which occur during non-office hours. BSE shall file with the Commission the names, addresses, and telephone numbers of these representatives within thirty (30) days of receipt of this Order. (Attachment A shall be utilized for the provision of this information to the Commission.) Further, BSE shall promptly notify the Commission in writing if the representatives are replaced. BSE is directed to comply with all Commission regulations unless expressly waived by the Commission.

- 5. BSE shall conduct its business in accordance with Commission decisions and Orders, both past and future, including, but not limited to, any and all Commission decisions which may be rendered in Docket No. 96-018-C regarding local competition.
 - 6. The Motions of MCI and Metro are denied.
- 7. This Order shall remain in full force and effect until further Order of the Commission.

BY ORDER OF THE COMMISSION:

Chairman

ATTEST:

DeputyExecutive Director

(SEAL)

DOCKET NO. 97-361-C - ORDER NO. 97-1063 DECEMBER 23, 1997 ATTACHMENT A

INFORMATION OF THE AUTHORIZED UTILITY REPRESENTATIVES FOR INTEREXCHANGE, LOCAL AND AOS COMPANIES

PURSUANT TO SOUTH CAROLINA PUBLIC SERVICE COMMISSION REGULATION 103-612.2.4(b), each utility shall file and maintain with the Commission the name, title, address, and telephone number of the persons who should be contacted in connection with Customer Relations/Complaints.

Company Name/DBA Name	
Business Address	
City, State, Zip Code	
Authorized Utility Representative	(Please Print or Type)
Telephone Number	Fax Number
E-Mail Address	
This form was completed by	Signature

If you have any questions, contact the Consumer Services Department at 803-737-5230



- WW

STATE OF ALABAMA

ALABAMA PUBLIC SERVICE COMMISSION P.O. BOX 991 MONTGOMERY, ALABAMA 38101-0991



JIM SULLIVAN PRESIDENT
JAN COOK ASSOCIATE COMMISSIONER
CHARLES & MARTIN ASSOCIATE COMMISSIONER

WALTER L THOMAS /F

Applicant

APPLICATION: For a Certificate of Public Convenience and Necessity to provide Local Telecommunications Service.

DOCKET 26192

REPORT AND ORDER

BY THE COMMISSION:

This Order is substituted for and takes the place of the Order of February 6, 1998, under Docket 26192.

By application filed on or about October 15, 1997, BellSouth BSE, Inc., 2727 Paces Ferry Road, Suita 1100, Atlanta, Georgia 30339, seeks a Certificate of Public Convenience and Necessity to provide local telecommunications service in the State of Alabama.

Pursuant to notice dated October 24, 1997, the application was heard on November 19, 1997. American Communication Services, Inc. (ACSI); MCI Telecommunications Corporation (MCI); MCImetro Access Transmission Services, Inc. (MCImetro); Deltacom, Inc.; AT&T Communications of the South Central States, Inc. (AT&T); and the Office of the Alabama Attorney General interver ed and participated in the hearing and the staff also participated. The Applicant sporsored one witness. ACSI, Deltacom, MCI and MCImetro jointly sponsored one witness.

It appears from the record in this proceeding, and we fired, that the Applicant has demonstrated that it possesses the technical, managerial and financial resources to provide the services proposed. It further appears that the Applicant has demonstrated that the public interest would be best served by its proposed operations. Accordingly, it appears that the Applicant should be granted a certificate authorizing the provision of local

been authorized to provide. The local exchange services authorized herein must be provided in compliance with the rules and regulations governing such service established by the Commission in its Local Competition proceedings in Dockets 24030, 24472, 24499 and 24855, as well as all other applicable rules and regulations of the Commission. Further, the Applicant's certification to provide local exchange service will expire in one (1) year if the Applicant has not submitted for Commission approval an interconnection/resale contract or agreement for local service and has not filed a final tariff governing said service.

IT IS, THEREFORE, ORDERED BY THE COMMISSION, That a Certificate of Public Convenience and Necessity is hereby issued to BellSouth BSE, Inc., 2727 Paces Ferry Road, Suite 1100, Atlanta, Georgia 30339, authorizing operations as a Local Exchange telecommunications carrier in all areas of the State of Alabama as authorized by this Commission in its September 20, 1995, Report and Order in Dockets 24030, 24472, 24499 and 24865; provided, however that service under this Certificate may be commenced only after the Applicant has complied with all orders, rules and regulations that have and shall be promulgated by the Commission under Dockets 24030, 24472, 24499 and 24865.

telecommunications services herein authorized may be commenced only after the Applicant has filed with this Commission a final tariff governing the services authorized herein and an interconnection/resale contract or agreement with all applicable incumbent local exchange carriers. Unless the Applicant complies with these requirements within one (1) year after the date of this Order, or within such additional time as may be authorized by the Commission, the grant of authority made in this Order thall be considered as null and void and the application shall stand denied in its entirety effective upon the expiration of said compliance time.

IT IS FURTHER ORDERED BY THE COMMISSION, That the Applicant shall not commence operations until such time as the Applicant has submitted tariffs governing said services which have been approved by the Commission.

DOCKET 26192 - #3

IT IS FURTHER ORDERED BY THE COMMISSION, That the Applicant shall file annual reports and shall maintain adequate books of account and financial records in accordance with the rules and regulations promulgated by this Commission. Said books and records shall separate the telephone service from all other businesses in which the Applicant may be engaged.

IT IS FURTHER ORDERED BY THE COMMISSION, That the Applicant shall render sufficient and continuous service in accordance with the rules and regulations of the Commission and the Certificate of Public Convenience and Necessity issued herein.

IT IS FURTHER ORDERED BY THE COMMISSION, That jurisdict on in this cause is hereby retained for any further order or orders as this Commission may find just and reasonable in the premises.

IT IS FURTHER ORDERED, That this Order shall be effective as of the date hereof.

DONE at Montgomery, Alabama, this 20th day of February, 1998.

ALABAMA PUBLIC SERVICE COMMISSION

Jan Cook, Commissioner

Charles B. Martin, Commissioner

ATTEST: A True Copy,

Walter L. Thomas, Jr., Secretary

COMMISSION PRESIDENT JIM SULLIVAN VOTES NO.

EXHIBIT Q - 16(A)(1)

Income Statement

BellSouth BSE, Inc.

PRET MINARY

(All numbers in 000s.)

				1997	1995	1995	2000	2001	2000
Cuetomer	rs (000s)								
A	Number of Customers								
	Mass Market Business				325	954	1,154	1,197	1,242
	Number of Access Lines			de la francis		200		-	
	Mass Market				385	1,134	1,373	1,424	1,477
	Business				128	383	638	894	1,149
(\$000s) Revenue									
PREVENUE	Mass Market				153,150	1,003,303	1,519,612	1,759,033	1,920,756
		Local/Intraints			45,577	306,203	476,889	561,056	612,773
		Long Distance			11,300	67,679	93,753	102,667	112,366
			Interstate		35,809	214,951	296,883	325,747	255,825
		Cellular	Intrastate		42,245	289,680	450,178	530,283	587,544
			Interstate		548	3,756	5,915	6,979	7,618
		Internet	Intrastate		3,296	22,257	34,761	40,926	199,938
		Video	Intrastate		14,376	96,576	155,234	183,174	2,681,812
	Business				92,207	553,243	1,472,363 873,541	1,290,200	1,747,082
		Local/Intraleta Long Distance			70.034	599,280	500,822	862,130	934,731
		Long Distance			10,000				0.117
	Total Revenue				315,400	1,855,825	2,891,974	2,911,363	4,602,560
Expense									
	Mass Market								
	Cost of Services Sele (COSS) Seles, Service,				116,619	761,566	1,221,109	1,373,649	1,424,806
	General and Admi (SSG&A)	•		4,216	133,668	170,627	183,461	196,042	205,504
	Business COSS			1	120,334	662.258	922,349	1,292,170	1,505,305
	SSG&A			5.337	58,341	111,716	194,839	260,780	330,155
	Common SSG&A			18,816	65,925	47,336	53,785	53,568	55,274
	Total Expense			28,369	411,886	1,753,502	2,576,542	3,178,209	3,521,134
Gross Ma	urgin			(28,300)	(177,46)	202,323	416,422	733,164	1,001,434

FLORIDA PUBLIC SERVICE COMMISSION

NO.9710.53-TX EXHIBIT NO 9
COMPANY ECCAL N.C.T

BellSouth BSE, Inc.

PRELIMINARY (All numbers in DOOs.)

	1207	1898	1999	2000	2001	2002
Depreciation	865	2,006	4,296	7,396	9,649	10,521
Property Tax Gross Receipts Tax Uncollectibles		93 2,839 9,462	184 17,602 58,675	291 26,828 74,799	321 35,202 97,784	289 41,423 92,051
Earnings Before Interest and Taxes	(28,962)	(191,886)	121,505	308,018	500,186	837,150
Texas	(10,137)	(67,160)	47,410	119,347	230,177	365,408
Net Income	(18,825)	(124,726)	74,185	186,671	360,021	571,661
Free Cash Flow	(19,100)	(123,946)	(83,012)	90,795	273,328	494,845
Capital Spending Mass Market Business Common	1,901 550 3,199	526 2,321 5,910	646 3,842 8,656	162 11,462 5,233	1,911 557 3,199	473 2,321 5,910
Total Capital	5,650	8,759	14,144	16,858	5,667	8,704

EXHIBIT Q - 16(A)(2) Balance Sheet

BellSouth BSE, Inc.

All Numbers in \$000s.

	1997	1998	1999	2000	2001	2002
Assets						
Current Assets						
Cash		W	(51K+	LUI TAB		
Accounts Receivable		53,618	332,490	508,636	664,932	782,437
Inventory					1711	
Total Current Assets		53,618	. 332,490	508,636	664,932	782,437
Property, Plant and Equipment			1000	and the second	55000	250000
Equipment	5,650	14,409	28,553	45.411	51,078	59,782
Accumulated Depreciation	565	2,571	6,867	14,264	23,913	34,433
Net PPE	5,085	11,838	21,686	31,147	27,166	25,348
Total Assets	5,085	65,456	354,176	539,783	692,097	807,785
Liabilities						
Accounts Payable	4,596	65,156	195,790	284,443	349,589	388,751
Delerred Taxes	215	805	1,725	2,802	3,278	2,987
Total Liabilities	4,811	65,962	197,515	287,245	352,868	391,739
Stockholders' Equity						
Total Stockholders' Equity	275	(506)	156,661	252,538	339,230	416,047

BellSouth BSE, Inc. FL PSC Docket No. 97-1056 FCCA's Second Set of Interrogatories April 20, 1998

Page 1 of 1

INTERROGATORY 16: Does BSE intend to compete with BellSouth for BellSouth's existing

customers and/or new customers by offering prices lower than

BellSouth's prices? Please explain your answer.

RESPONSE: BSE has not determined the retail prices for its services in the state of

Florida.

Response provided by: Robert Scheye

BellSouth BSE, Inc. 2727 Paces Ferry Road

Suite 1100

Atlanta, Georgia 30339

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FLORIDA PUBLIC SERVICE COMMISSIO	2009
DOCKET NO. 97/056-TX EXHIBIT NO.	10
WITHERE School BellSouth	9000
DATE _ 4-57-198	

EXHIBIT 11

Type of		Juli Cell	AL	FL		GA		KY		LA	
	Service		Result? Discount?		Resale? Discount?		Discrept?	Resale?	Discount?	Resale?	Discount?
1	Grandfathered Services	Yes	Yes	Yes	Yes	Yes	Y	Yes	Yes	Yes	Yes
2	Contract Service Arrangements	Yes	Yes	Yes	Yes	Yes	No	Yes	No	tiote 5	Note 5
3	Promotions -> 90 Days	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
4	Promotions - < 90 Days	Yes	No	Yes	No	Yes	No	No	No	Yes	No
3	Lifeline/Link Up Services	Yes	Yes	Yes	Yes	Yes	Yes	No	No	Yes	Yes
6	911/E911 Services	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	No
-	NII Services	Yes	Yes	Yes	Yes	Yes	Yes	No	No	No	No
	AdWatch (See Note 8)	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No
_	MemoryCall®	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No
-	A STATE OF THE PARTY OF THE PAR	Yes	No	Yes	No	Yes	No	Yes	No.	Yes	No
-	Federal Subscriber Line Charges	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No
12	Non-Recurring Charges	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes

Type of		Type of MS		Selection of	NC	-1963	SC	TN	
	Service	Resale?	Discount?	Resalc?	Discount?	Resale?	Discount?	Rosale?	Discount?
1	Grandfathered Services	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
2	Contract Service Arrangements	Note 5	Note 5	Note 6	Yes	Yes	No	Yes	Yes
1	Promotions - > 90 Days	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Note 3
4	Promotions - < 90 Days	Yes	No	No	No	Yes	No	No	No
5	Lifeline/Link Up Services	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Note 4
	911/E911 Services	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
	N11 Services	No	No	No	No	Yes	Yes	Yes	Yes
	AdWatches (See Note 2)	Yes	No	Yes	No	Yes	No	Yes	No
	MemoryCall*	Yes	No	Yes	No	Yes	No	Yes	No
		Yes	No	Yes	No	Yes	No	Yes	No
	Federal Subscriber Line Charges	Yes	No	Yes	No	Yes	No	Yes	No
12	Non-Recurring Charges	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No

Additional Comments:

- I Grandfathered services can be resold only to existing subscribers of the gran fathered service.
- Where available for resale, promotions will be made available only to end use a who would have qualified for the promotion had it been provided by BellSouth directly.
- 3 In Tennessee, long-term premotions (offered for more than ninety (90) days) may be obtained at one of the following rates: (a) the stated tariff rate, less the wholesale discount;
 - (b) the promotional rate (the promotional rate offered by BullSouth will no be discounted further by the wholesale discount rate)
- 4 Lifeline/Link Up services may be affered only to those subscribers who meet the criteria that fiellSouth currently applies to subscribers of these services. In Tennessee, DSE shall purchase BellSouth's Message Rate Service at the stated tariff rate, less the wholesale discount. BSR must further discount the wholesale Message Rate Service to Livel ine customers with a discount which is no less than the minimum discount that BellSouth now provides. BSE is responsible for recovering the Subscriber Line Ch. 30 from the National Exchange Carriers Association interstate tell settlement pool just as ItellSouth does today. The maximum rate that BSE may charge for LifeLine Service shall be capped at the flat retail rate effered by BellSouth.
- 5 In Louisiana and Mississippi, all Contract Service Arrangements entered into by BellSouth or terminating after the effective date of the Commission Order will be subject to resale without the wholesale discount. All CSAs which are in place as of the effective date of the Commission order will not be eligible for resale.
- 6 In North Carolina, only these Centract Service Arrangements entered into after April 15, 1997 will be available for resale.
- 7 Some of BellSouth's local exchange and toll telecommunications services are not available in certain central offices and areas.
 8 AdWatch^{ee} is tariffed as BellSouth^e AIN Virtual Number Call Detail Service

FLORIDA PUSILIC SERVICE COMBINGION	
NO. 97/056-TX EIGHBIT NO. //	
COMPANY/	Page 13
WITNESS: BellSouth ASE	

Version: October 16, 1997