



Florida Power & Light Company, P. O. Box 14000, Juno Beach, FL 33408-0420
Law Department

(561) 691-3441

February 6, 1998

VIA HAND DELIVERY

Ms. Blanca S. Bayó, Director
Division of Records and Reporting
Florida Public Service Commission
4075 Esplanade Way, Room 110
Tallahassee, Florida 32399-0850

**RE: Florida Power & Light Company's Request
Confidential Classification in the Cost
Allocations For FPL and FPL Services Audit
Audit Control No. 97-223-4-1 Undocketed**

980190-EI

Dear Ms. Bayó:

In accordance with Rule 25-22.006, Florida Administrative Code, and Chapter 366.093, Florida Statutes, Florida Power & Light Company ("FPL") hereby submits for filing:

The original and fifteen (15) copies of FPL's Request For Confidential Classification in the Cost Allocations for FPL and FPL Services Audit, including the following exhibits:

One copy of Exhibit A, the confidential documents referred to in FPL's Request, submitted for filing in a separate, sealed folder marked "EXHIBIT A - CONFIDENTIAL;"

Two (2) copies of Exhibit B, the same documents referred to in FPL's Request in which the information contended by FPL to be confidential has been redacted, submitted for filing in two separate folders marked "EXHIBIT B;"

The original and fifteen (15) copies of Exhibit C, FPL's justification and identification matrix, submitted for filing as an attachment to FPL's Request;

The originals and fifteen (15) copies of Exhibits D and E, affidavits in support of FPL's Request, submitted for filing as attachments to FPL's Request; and

One copy of Exhibit F, a computer diskette containing FPL's identification and justification matrix (in MicroSoft Word 6.0), submitted for filing as an attachment to FPL's request.

FPSC-RECORDS/REPORTING

01882 FEB-5 88

DOCUMENT NUMBER-DATE

redacted

unknown format; could not be placed on-line.

an FPL Group company

DOCUMENT NUMBER-DATE

01881 FEB-5 88

FPSC-RECORDS/REPORTING

DOCUMENT NUMBER-DATE

01880 FEB-5 88

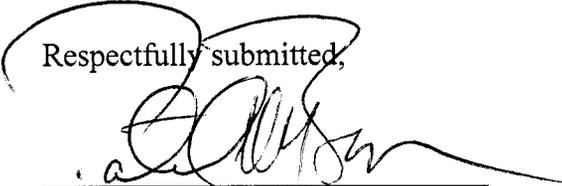
FPSC-RECORDS/REPORTING

Ms. Blanca S. Bayó, Director
Division of Records and Reporting
Florida Public Service Commission
February 6, 1998
Page 2

Pursuant to Rule 25-22.006(3)(d), FPL requests confidential treatment of these documents pending resolution of FPL's Request for Confidential Classification.

If you or your Staff have any questions regarding this filing, please contact me.

Respectfully submitted,



Patrick M. Bryan
11760 US Hwy One
North Palm Beach, Florida 33408
(561) 691-3441

Attorney for Florida Power
& Light Company

PMB/ak

Enclosures

ORIGINAL

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In the Matter of Florida Power &)
Light Company's Request for)
Confidential Classification in)
the Cost Allocation Between FPL)
and FPL Services Audit)
_____)

DOCKET NO. _____

FILED: February 6, 1998

**REQUEST FOR CONFIDENTIAL CLASSIFICATION
OF CERTAIN MATERIAL OBTAINED DURING
THE COST ALLOCATION BETWEEN FPL
AND FPL SERVICES AUDIT**

Florida Power & Light Company ("FPL") hereby requests confidential classification of certain material obtained during the Cost Allocation Between FPL and FPL Services Audit (the "Audit")(Audit Control No. 97-223-4-1, Undocketed). This request for confidential classification is filed pursuant to section 25-22.006 of the Florida Administrative Code and section 366.093 of the Florida Statutes. FPL further states:

- 1. Petitioner's name and address are:

Florida Power & Light Company
P.O. Box 029100
Miami, Florida 33102-9100

Orders, notices, or other pleadings related to this request should be served on:

Patrick M. Bryan, Esquire
Florida Power & Light Company
11760 U.S. Hwy One
Suite 600
No. Palm Beach, Florida 33408

- 2. During the Audit, Commission Staff requested access to various FPL and FPL Services internal audit reports, customer account information, employee personnel information

DOCUMENT NUMBER-DATE

01880 FEB-5 98

FPSC-RECORDS/REPORTING

unrelated to compensation, duties, qualification or responsibilities, and other documents related to the competitive business of FPL and FPL Services.

3. The following exhibits are attached hereto or are being filed separately, but contemporaneously herewith:

- a. Composite Exhibit A consists of all documents for which FPL seeks confidential treatment. All information contended by FPL to be entitled to confidential treatment has been highlighted in Composite Exhibit A. Composite Exhibit A is being filed separately in a sealed envelope marked "CONFIDENTIAL."
- b. Composite Exhibit B, attached, consists of all documents for which FPL seeks confidential treatment. All information contended by FPL to be entitled to confidential treatment has been redacted in Composite Exhibit B.
- c. Exhibit C, attached, is a line by line and page by page justification matrix including identification of information for which confidential treatment is sought, and correlation of the confidential information with the specific justification for the claim of confidentiality.
- d. Exhibit D, attached is the affidavit of Rick Del Cueto
Exhibit E, attached is the affidavit of Dennis Brandt
Exhibit F, attached is the affidavit of John Haney
- e. Exhibit G is a computer diskette containing FPL's justification matrix (Exhibit C).

4. The material in Exhibit A for which FPL seeks confidential treatment should not be declassified for a period of at least 18 months and should be returned to FPL in accordance with section 366.093(4) of the Florida Statutes as soon as the information is no longer necessary for the Commission to conduct its business. Since the materials include documents which are derived from or are related to internal audit reports, customer account information, employee personnel information unrelated to compensation, duties, qualification or responsibilities, and other documents related to the competitive interests of FPL and FPL Services, the materials should remain confidential while at the Commission and should be returned to FPL so that FPL can maintain the confidential nature of the documents.

5. FPL seeks confidential protection for this information pursuant to Florida Statute Section 366.093(3) which provides in pertinent part:

Proprietary confidential business information means information, regardless of form or characteristics, which is owned or controlled

by the person or company, is intended to be and is treated by the person or company as private in that the disclosure of the information would cause harm to the ratepayers or the person's or company's business operations, and has not been disclosed unless disclosed pursuant to a statutory provision, an order of a court or administrative body, or private agreement that provides that the information will not be released to the public.

Pursuant to Section 366.093, such materials are entitled to confidential treatment and exempt from the mandatory disclosure provisions of the public records law. Thus, once the Commission determines that the information is encompassed by Section 366.093(3), the Commission is not required to balance the danger of disclosure against the public interest in access.

6. Within the justification matrix (Exhibit C) the column marked "FLORIDA STATUTE 366.093(3)" is keyed to justifications for confidentiality contained within the referenced statute. For lines marked "(b)", the justification for confidentiality is that the referenced material is related to or derived from internal auditing reports of internal auditors within the meaning of section 366.093(3)(b) of the Florida Statutes. The justification for confidentiality is more fully set forth in the affidavit of Rick Del Cueto.

For lines marked (e), the justification for confidentiality is that the information is related to the competitive interests of FPL and/or FPL Services, the disclosure of which would impair the competitive business of the provider of the information within the meaning of Section 366.093(3)(e) of the Florida Statutes. The justification for confidentiality is more fully set forth in the affidavits of Dennis Brandt and John Haney.

For lines marked "(f)", the justification for confidentiality is that the referenced material is related to employee personnel information unrelated to compensation, duties, qualifications, or responsibilities within the meaning of section 366.093(3)(f) of the Florida Statutes.

For lines marked "(g)", the justification for confidentiality is that the information is related to or derived from certain customers' account information. FPL maintains such customer account information in confidence for the benefit of our customers and does not disclose such information to third parties except as required by law or with the permission of the customer. Although such customer account information does not fall squarely within any of the specifically enumerated categories of proprietary confidential business information contained in the non-exhaustive list set forth in section 366.093(3), such information falls within the general definition of "proprietary confidential business information" as set forth in the statute. The pertinent statutory definitional language is set forth above in paragraph 5 of this Request. The justification for confidentiality is more fully set forth in the affidavit of Dennis Brandt.

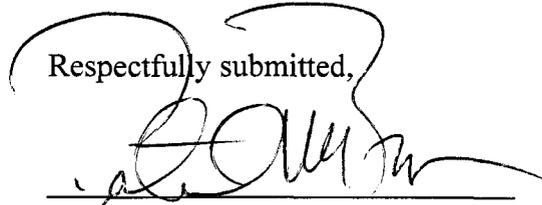
For lines marked (h), the justification for confidentiality is that the information links specific names of FPL Services' employees with the specific markets in which they specialize. Because of the very competitive nature of the energy services industry, the release of such information would impair the

competitive business of FPL Services within the meaning of Section 366.093(3)(e) in that it would likely result in the solicitation of employment of FPL Services' employees by competitors in efforts to gain access to FPL Services' proprietary business information and markets. FPL acknowledges that employee personnel information related to compensation, duties, qualifications or responsibilities by itself is not entitled to confidential classification. In this instance, however, FPL has redacted the names of employees of FPL Services only where such names can be linked to specific markets in which the employees specialize. Linked together, the information can be used by competitors to adversely impact the competitive business of FPL Services. The justification for confidentiality is more fully set forth in the affidavit of John Haney.

CONCLUSION

FPL requests confidentiality protection as to the material set out and described in the attached confidentiality justification matrix (Exhibit C).

Respectfully submitted,



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Suite 600
No. Palm Beach, Florida 33408
(561) 691-3441

Attorney for Florida Power
& Light Company

Exhibit A

CONFIDENTIAL DOCUMENTS

(SUBMITTED SEPARATELY)

Exhibit B

REDACTED DOCUMENTS

(SUBMITTED SEPARATELY)

Exhibit C

Justification Matrix

**LIST OF CONFIDENTIAL WORKPAPERS
COST ALLOCATION BETWEEN
FPL AND FPL SERVICES AUDIT**

EXHIBIT C

COMPANY: FPL
 TITLE: LIST OF CONFIDENTIAL WORKPAPERS
 AUDIT: COST ALLOCATION BETWEEN FPL/FPL SERVICES AUDIT
 DATE: FEBRUARY 6, 1998

FLORIDA
 STATUTE
 367.156(3)

Book No.	WKPAPER NO.	DESCRIPTION	NUMBER OF PAGES	CONF Y/N	LINE NO./ COLUMN NO.	Section:	AFFIDAVIT
N/A	1	REPORT	19	Y	pg. 2, line 1; pg 3 col. A, lines 1-40; pg. 5, lines 1-2; pg. 11, col.A, lines 1-8, lines 9-10; pgs. 14-15, all lines; pg. 19, line 1	(e)	JH/DB
	5-1/2-3	INSTALLER/INCENTIVE AMOUNT	2	Y	pg. 1, col. A; pg. 2, col. A	(e)	DB
	5-6	INTERVIEW JOHNSON/JOHN HANEY	3	Y	pg. 1, line 1, pg. 2, lines 1-25	(e)	JH
	9	LIST OF AUDITS	7	Y	All	(b)	RD
	9-1	INTERNAL AUDITS WP-NET ENERGY LOAD	1	Y	All	(b)	RD
	9-2	INTERNAL AUDIT NOTES-FPL SVS	1	Y	All	(b)	RD
	9-2/1	INTERNAL AUDIT WP-LETTER	2	Y	All	(b)	RD
	9-2/2	INTERNAL AUDIT WP-FPL SVS SALES PRO	8	Y	All	(b)	RD
	9-2/3	INTERNAL AUDIT WP-ACCOUNTING	6	Y	All	(b)	RD
	9-3	INTERNAL AUDIT NOTES-1997 FPL SVS A	4	Y	All	(b)	RD
	10-24	AUDIT SERVICE REQUEST NUMBER 24	1	Y	Line 2	(e)	JH
	10-29	AUDIT SERVICE REQUEST NUMBER 29	1	Y	Lines 1-2	(e)	JH
	10-32	AUDIT SERVICE REQUEST NUMBER 32	1	Y	line 2	(e)	JH
	10-33	AUDIT SERVICE REQUEST NUMBER 33	1	Y	line 1	(e)	JH
	10-34	AUDIT SERVICE REQUEST NUMBER 34	3	Y	pg. 1, line 1, 3; pg 2 col A-F; pg. 3 col A	(e)	JH
	10-35	AUDIT SERVICE REQUEST NUMBER 35	1	N			
	10-36	AUDIT SERVICE REQUEST NUMBER 36	2	Y	pgs. 1-2, lines 1-6	(e)	JH
	10-37	AUDIT SERVICE REQUEST NUMBER 37	2	Y	pg. 2, line 1	(e)	JH
	10-38	AUDIT SERVICE REQUEST NUMBER 38	1	Y	pg. 1, line 3	(e)	JH
	10-39	AUDIT SERVICE REQUEST NUMBER 39	1	Y	pg. 1, line, 4, 6-7	(e)	JH
	10-42	AUDIT SERVICE REQUEST NUMBER 42	2	N			
	10-43	AUDIT SERVICE REQUEST NUMBER 43	4	N			
	10-44	AUDIT SERVICE REQUEST NUMBER 44	1	N			
	10-49	AUDIT SERVICE REQUEST NUMBER 49	1	N			
	42-1/1	CUSTOMER LIST	1	Y	pg. 1 col. A-B	(e)	JH
	42-1/2	UTILITY DSM CHARGES	1	Y	lines 1-2	(e)	JH
	42-1/3	RESPONSE TO REQUEST 37	1	Y	pg. 1, lines 1-3	(e)	JH

42-1/3-1	RESPONSE TO REQUEST 37	1	N			
42-1/3-1/1	RESPONSE TO REQUEST	14	Y	pgs. 2-14, all	(e)	JH
42-1/4	REQUEST 36	1	Y	lines 1-6	(e)	JH
42-1/4-1	BILLING HISTORY	3	Y	pgs. 1-3, lines 1-4	(g)	DB
42-1/4-2	BILLING HISTORY	3	Y	pgs. 1-3, lines 1-4	(g)	DB
42-1/4-3	BILLING HISTORY	3	Y	pgs. 1-3 lines 1-4	(g)	DB
42-1/4-4	BILLING HISTORY	3	Y	pgs. 1-3 lines 1-4	(g)	DB
42-2	MEMO RE:PASS THROUGH BILLING	1	Y	lines 1-5	(g), (h)	DB /JH
42-2/1	BILLING EXAMPLE	2	Y	Pg. 1 lines 1- 10, pg. 2 lines 1-12	(g)	DB
42-3	BILLING EXAMPLE	3	Y	pgs. 1-3, lines 1-12	(g)	DB
42-4	BILLING EXAMPLE	1	Y	Lines 1-12	(g)	DB

N/A	42-5	BILLING EXAMPLE	3	Y	Pgs. 1-3, lines 1-11	(g)	DB
	42-6	BILLING EXAMPLE	3	Y	Pg. 1, lines 1-11; pg. 2, lines 1-3; pg. 3, lines 1-11	(g)	DB
	42-7	BILLING EXAMPLE	7	Y	pg.1, lines 1-8, pgs. 2-3, lines 1-9; pg. 4, lines 1-10, pgs. 5-6, lines 1-9; pg. 7, lines 1-7	(g)	DB
	42-8	BILLING EXAMPLE	6	Y	pgs. 1-3, lines 1-12; pgs. 4-6, lines 1-9	(g)	DB
	42-9	ANSWER TO REQUEST 36	11	Y	pg.1, lines 1-3, pgs. 2-10, lines 1-5, pg. 11, lines 1-7, col. A	(e)	JH
	44-2/1	BALANCE SHEET 12/96	1	Y	col. A	(e)	JH
	44-2/1-1	ANSWER TO REQUEST 24	1	N			
	44-2/1-1/1	DEPRECIATION SUMMARY 1996	4	Y	pg. 1, col. A, line 1; col. B-F, all lines, pg. 2, col A, lines 1-2; col. B-F; pg. 3, col. A, lines 1-5, col. B-F; pg. 4, col. A, lines 1-3, col. B-F	(h) (e) (e), (h) (e)	JH JH JH JH

44-2/1-1/2	DEPRECIATION SUMMARY 1997	5	Y	pg. 1, col. A, line 1,3,5,7,9,11, 13, 14, 15, 17, 19, 20, 21;	(e)	JH
				col. B-F, all lines, line 16;	(h)	JH
				pg. 2, col. A, lines 2, 4, 6, 8, 10, 12, 14, 16, 18, 20, 21, 22, 24, 26, 28, 30, col. B-F, all lines; pg. 3, col. A, lines 1, 3, 5, 7, 8-13, 15, 17, 19, 21, 23, 25, 27-29, 31, col. B-F, all lines; pg. 4, col. A, lines 1-2, 6, 8, 10, 12, 14, 16, 18, 20, 23, 24, col. B-F	(e)	JH
				line 25, all lines;	(h)	JH
				pg. 5 col. A, lines 1-8, col. B-F, all lines	(e)	JH
44-2/2	BALANCE SHEET 12/95	1	Y	col. A	(e)	JH
44-3/1	INCOME STATEMENT 12/96	1	Y	col. A-C	(e)	JH
44-3/1-1/1	EXPENSE LISTING 12/96	1	Y	col. A-B	(e)	JH
44-3/1-1/2	INCOME STATEMENT 9/97	1	Y	col. A-B	(e)	JH
44-3/2	STATEMENT OF OPERATIONS	1	Y	col. A	(e)	JH
44-3/4	CASE HOLDING LEASE LETTER	1	Y	lines 1-6	(e)	JH
44-3/4-1	RENT EXPENSE	1	Y	col. A-C	(e)	JH
44-3/4-2	RENT MEMORANDUMS	2	Y	pg. 1, lines 1-7; pg. 2, lines 1-4	(e)	JH
44-3/5-1	INCOME STATEMENT 12/96	1	Y	Col. A, B line 1	(e) (h)	JH JH
44-3/5-1/1	OFFICE EQUIPMENT	1	Y	col. A	(e)	JH
44-3/5-1/2	TELECOMMUNICATIONS	2	Y	pg. 1, col. A, line 44; col. B, all lines; pg. 2, col. A	(h) (e)	JH JH
44-3/5-1/3	RENT ACCOUNT	1	Y	col. A	(e)	JH
44-3/5-1/4	MARKETING ACCOUNT	1	Y	col. A	(e)	JH
44-3/5-1/5	INSURANCE	1	Y	col. A, E	(e)	JH

44-3/5-1/6	ACCOUNTING	1	Y	col. A, lines 1-3, 7, 12-14, col. B, all lines, col. C, all lines	(e)	JH
44-3/5-1/7	LEGAL	1	Y	col. A	(e)	JH
44-3/5-1/8	TECHNICAL SERVICES	1	Y	col. A, line 1; col. B, all	(e)	JH
44-3/5-1/9	OTHER OPERATING EXPENSES	5	Y	pg. 1, col. A, lines 1-3,14, col. B, lines 8-9, 14, 16-18, col. C, all lines; pg. 2, col. a, line 37, col. B, all lines; pg. 3, col. B, all lines; pg. 4, col. A, lines 16, 18-19, 51, col. B, lines 29, 57, col. C, all lines; pg. 5, col. A, lines 4, 5, 18, col. B-C, all lines	(e)	JH
44-3/5-1/10	WARRANTY EXPENSE	1	Y	Col. A, B	(e)	JH
44-3/5-1/12	LABOR ACCOUNT	2	Y	pg. 1, lines 1-2, col. A, lines 3-14, 20-23, col. B, all lines, col. C-F, all lines; pg. 2, lines 1-3, Col. A, lines 4-19, col. B-F, all lines	(e)	JH
44-3/5-1/12-1	PAYROLL ACCRUAL	1	Y	Col. A-E; line 1	(e)	JH
44-3/5-1/12-2	PAYROLL REVERSALS	2	Y	Pgs. 1, col. A-D; pg. 2, line 1, col. A-D	(e)	JH
44-3/5-1/12-3	FPL GROUP INVOICE	1	Y	Col. A-F	(e)	JH
44-3/5-1/12-4	FPL GROUP PAYMENT	2	Y	pg. 1, lines 1-3; pg. 2, line 1, col. A	(e)	JH
44-3/5-1/12-4/1	LABOR DIST. REPORT	1	Y	col. A-L	(e)	JH

N/A	44-3/5-1/12-4/1-1	FPL SERVICES EMPLOYE LIST	1	Y	col. (b)	(h)	JH
	44-3/5-1/12-4/2	PAYROLL SUMMARY REPORT	1	Y	col. A-D	(e)	JH
	44-3/5-1/12-4/3	LABOR DIST. REPORT	3	Y	pg. 1, col. A-F; pg 2, col. A-D; pg. 3, col. A-E	(e)	JH
	44-3/5-1/12-4/4	JOURNAL VOUCHER	2	Y	pg. 1, col. A-C; pg. 2, col. A-D	(e)	JH
	44-3/5-1/12-5	JOURNAL VOUCHER	3	Y	pgs. 1-3, col. A-B	(e)	JH
	44-3/5-1/12-5/4	BANK STATEMENT	3	Y	pgs. 1-3, all lines	(e)	JH
	44-3/5-1/12-6	ACCOUNT 6110	2	Y	Pg. 1, col. A-D, lines 1-3; pg. 2, col. A-B	(e)	JH
	44-3/5-1/12-6/1	ACCOUNT 6110	1	Y	Lines 1-10, col. A-D	(e)	JH
	44-3/5-1/12-6/2	ACCOUNT PAYABLE	1	Y	Lines 1-5, col. A	(e)	JH
	44-3/5-1/12-7	PAYROLL LOADING	1	Y	Col. A-K	(e)	JH
	44-4/1	CONS BALANCE SHEET-ENERGY SVS	1	Y	Col. A	(e)	JH
	44-4/1-1	DEPRECIATION SUMMARY	4	Y	Pg. 1, col. A, line 1, col. B-F, all lines; pg. 2, col. A-E; pg. 3, col. A, lines 6, 8, 10, 12, 14, 16, col. B-F, all lines; pg. 4, col A-J	(h) (e)	JH JH
	44-4/2	BALANCE SHEET 12/95	1	Y	col. A	(e)	JH
	44-5/1	CONS STATEMENT OF OPERTS 12/96	1	Y	col. A-B	(e)	JH
	44-5/1-1	EXPENSES 12/96	1	Y	col. A-C	(e)	JH
	44-5/1-2	EXPENSES 9/97	1	Y	col. A-D	(e)	JH
	44-5/2	STATEMENT OF OPERATIONS 12/95	1	Y	col. A	(e)	JH
	45-1	EMPLOYEE LIST/ORG. CHART	3	Y	pg. 1, col. A; pg. 3, all	(e), (h)	JH
	45-4	OVERLAP OF EMPLOYEES	5	N			
	45-5 P.6	FIXED DISTRIBUTION	1	N			
	45-6	FPL EMPLOYEES ATTD. MEETING W/SVS	3	Y	pg. 2, lines 1-4, 5, 6; pg. 3, lines 1-13	(h)	JH
	45-8	EMPLOYEES TO OBTAIN TIME ALLOC.	4	Y	pg.1, col. A and B, lines 1,21,24, 26, 28, 31 ,45, 47, 57, 65; pg. 4, col. A	(e)	JH

	45-8/2*	EMPLOYEES TO OBTAIN TIME ALLOC.	3	Y	pg. 1, col. A and lines 1, 21, 24, 26, 28, 31, 47, 57; pg. 2, col. A and B, line 65	(e)	JH
	45-8/2-1	LIST OF PERSONNEL TO INTERVIEW	1	Y	col. A	(e)	JH
	45-8/2-1/1	ANSWER TO REQUEST 30	1	N			
	45-10/1	EMPLOYEES TO OBTAIN TIME ALLOC.	3	Y	pg. 1, col. A and B, lines 1, 21, 24, 26, 28, 31, 45, 47, 57; pg. 2, col. A and B, line 65	(e)	JH
	45-10/1-2	FIXED DISTRIBUTION	1	Y	line 1	(f)	DB
	45-10/1-3	FIXED DISTRIBUTION	1	Y	line 1	(f)	DB
	45-10/1-6	FIXED DISTRIBUTION	1	Y	line 1	(f)	DB

N/A	45-10/1-7	FIXED DISTRIBUTION	1	Y	line 1	(f)	DB
	45-10/1-8	FIXED DISTRIBUTION	2	Y	pgs. 1 and 2, line 1	(f)	DB
	45-10/1-9	FOXED DISTRIBUTION	2	Y	pgs. 1 and 2, line 1	(f)	DB
	45-10/1-11	FIXED DISTRIBUTION	2	Y	pgs. 1 and 2, line 1	(f)	DB
	45-10/1-11/1	CORRESPONDENCE	3	Y	pg. 1, line 1; pg. 2, col. A, lines 1-3, col. B, lines 3 and 4	(e) (h)	JH
	45-10/1-13	FIXED DISTRIBUTION	2	Y	pgs. 1 and 2, line 1	(f)	DB
	45-10/1-14	FIXED DISTRIBUTION	1	Y	line 1	(f)	DB
	45-10/1-15	FIXED DISTRIBUTION	1	Y	line 1	(f)	DB
	45-10/1-16	FIXED DISTRIBUTION	2	Y	pgs. 1 and 2, line 1	(f)	DB
	45-10/1-17	FIXED DISTRIBUTION	2	Y	pgs. 1 and 2, line 1	(f)	DB
	45-10/1-18	FIXED DISTRIBUTION	2	Y	Pgs. 1 and 2, line 1	(f)	DB
	45-10/1-9	FIXED DISTRIBUTION	1	Y	line 1	(f)	DB
	45-10/1-22	FIXED DISTRIBUTION	1	Y	line 1	(f)	DB
	45-10/1-23	FIXED DISTRIBUTION	1	Y	line 1	(f)	DB
	45-10/1-30	FIXED DISTRIBUTION	1	Y	line 1	(f)	DB
	45-10/1-32	FIXED DISTRIBUTION	1	Y	line 1	(f)	DB
	45-10/1-38	FIXED DISTRIBUTION	1	Y	line 1	(f)	DB

45-10/1-41	FIXED DISTRIBUTION	2	Y	Pgs. 1 and 2, line 1	(f)	DB
45-10/1-42	FIXED DISTRIBUTION	1	Y	line 1	(f)	DB
45-10/1-43	FIXED DISTRIBUTION	1	Y	line 1	(f)	DB
45-10/1-44	FIXED DISTRIBUTION	1	Y	line 1	(f)	DB
45-10/1-48	FIXED DISTRIBUTION	2	Y	Pgs. 1 and 2, line 1	(f)	DB

N/A	45-10/1-51	FIXED DISTRIBUTION	3	Y	pg 3, line 1	(f)	DB
	45-10/1-53	FIXED DISTRIBUTION	1	Y	line 1	(f)	DB
	45-10/1-55	FIXED DISTRIBUTION	3	Y	pgs. 1-3, line 1	(f)	DB
	45-10/1-59	FIXED DISTRIBUTION	2	Y	pgs. 1-2, line 1	(f)	DB
	45-10/1-61	FIXED DISTRIBUTION	1	Y	line 1	(f)	DB
	45-10/1-63	FIXED DISTRIBUTION	1	Y	line 1	(f)	DB
	45-10/1-64	FIXED DISTRIBUTION	1	Y	line 1	(f)	DB
	45-10/1-68	FIXED DISTRIBUTION	1	Y	line 1	(f)	DB
	45-10/1-69	FIXED DISTRIBUTION	2	Y	pgs. 1-2, line 1	(f)	DB
	45-10/1-70	FIXED DISTRIBUTION	2	Y	pgs. 1-2, line 1	(f)	DB
	45-10/1-71	FIXED DISTRIBUTION	1	Y	line 1	(f)	DB
	45-10/1-72	FIXED DISTRIBUTION	1	Y	line 1	(f)	DB
	45-10/1-73	FIXED DISTRIBUTION	1	Y	line 1	(f)	DB
	45-10/1-74	FIXED DISTRIBUTION	3	Y	pgs. 1-3, line 1	(f)	DB
	45-10/1-76	FIXED DISTRIBUTION	1	Y	line 1	(f)	DB
	45-10/1-77	FIXED DISTRIBUTION	3	Y	pgs. 1-3, line 1	(f)	DB
	45-10/1-78	FIXED DISTRIBUTION	2	Y	pgs. 1-2, line 1	(f)	DB
	45-10/1-79	FIXED DISTRIBUTION	1	Y	line 1	(f)	DB
	45-10/1-80	FIXED DISTRIBUTION	2	Y	Pgs 1 and 2, line 1	(f)	DB
	45-10/1-81	FIXED DISTRIBUTION	1	Y	line 1	(f)	DB

N/A	45-10/1-82	FIXED DISTRIBUTION	1	Y	line 1	(f)	DB
	45-10/1-84	FIXED DISTRIBUTION	1	Y	line 1	(f)	DB
	45-10/1-85	FIXED DISTRIBUTION	2	Y	pgs. 1-2, line 1	(f)	DB
	45-10/1-86	FIXED DISTRIBUTION	1	Y	line 1	(f)	DB
	45-10/1-87	FIXED DISTRIBUTION	1	Y	line 1	(f)	DB
	45-10/1-88	FIXED DISTRIBUTION	1	Y	line 1	(f)	DB
	45-10/1-89	FIXED DISTRIBUTION	1	Y	line 1	(f)	DB
	45-10/1-90	FIXED DISTRIBUTION	1	Y	line 1	(f)	DB
	45-10/1-91	FIXED DISTRIBUTION	2	Y	pgs. 1-2, line 1	(f)	DB
	45-10/1-92	FIXED DISTRIBUTION	2	Y	pgs. 1-2, line 1	(f)	DB
	45-10/1-93	FIXED DISTRIBUTION	1	Y	line 1	(f)	DB
	45-10/1-94	FIXED DISTRIBUTION	1	Y	line 1	(f)	DB
	45-10/1-95	FIXED DISTRIBUTION	1	Y	line 1	(f)	DB
	45-10/1-96	FIXED DISTRIBUTION	1	Y	line 1	(f)	DB
	45-10/2	LIST OF FPL EMPLOYEES TO INTERVIEW	5	N			
	45-10/2-1	SUMMARY OF EMPLOYEE INTERVIEWS	11	Y	pg. 2, lines 1-2; pg. 8, lines 1-2	(e), (h) (e)	DB/JH DB/JH

45-10/2-2	SUMMARY OF EMPLOYEE INTERVIEWS	30	Y	Pg.2, lines 1 and 2; pg. 3, col. A, lines 1, col. B, line 1, col. C, lines 1-7, col. D, lines 1-5; pg. 4, col. A, line 1; pg. 6, col. A, lines 1-3, 5, 7; pg. 7, col. A, lines 1-5, col. B, lines 1-9, col. C, line 1, col. D, lines 1-4; pg. 9, col. D, lines 1-3; pg. 10, col. D, lines 1-4; pg. 11, col. A, lines 1-4, col. B, lines 1-9, col. D, line 1; pg. 12, col. A, lines 1-4, col. B, line 1; pg. 15, col. A, lines 1-5, col. B, lines 1-3, col. D, lines 1 and 2; pg. 17, col. A, lines 1 and 2; pg. 19, col. B, lines 1-4; pg. 21, line 1; pg. 24, line 1 and 2; pg. 26, lines 1 and 2; pg. 29, lines 1-6	(e), (h) Names of employees of FPL Services: (h) All other information: (e)	DB/JH
45-10/2-2/1	STAFF COMMENTS ON FPL 1997 BUSINESS PLAN	1	N			
45-10/2-2/2	FPL 1997 BUSINESS PLAN FOR CI CUST SERVICE	2	Y	pgs. 1 and 2, all	(e)	DB
45--10/2-2/3	ALLOCATIONS FOR ONE EMPLOYEE	1	N			
45-10/2-3	INTERVIEW NOTES FOR CI TECH SPECIALIST	11	Y	pg. 1, lines 1 and 2; pg. 5, lines 1-3; pg. 6 and 7, line 1; pg. 8, lines 1 and 2; pg. 11, line 1	(e) (f) (e)	DB/JH DB DB/JH

45-10/2-4	INTERVIEW NOTES FOR TECH SPECIALIST	12	Y	pg. 2, line 1; pg. 7, lines 1 and 2; pg. 9, line 1; pg. 10, line 5 and 6; pg. 11, lines 1-4; pg. 12, lines 1-4	(e) (f) (e)	JH DB JH
45-10/2-5	INTERVIEW NOTES FOR FIELD SPECIALIST	13	Y	pg. 2, lines 1-3; pg. 3, lines 1-4; pg. 6, lines 1-3; pg. 7, lines 1-3; pg. 8, line 1; pg. 9, lines 1-14; pg. 10, lines 1-7; pg. 12 and 13, line 1	Names of employees of FPL Services: (h) All other information: (e) (f)	DB/JH DB

45-10/2-10	INTERVIEW NOTES FOR MAJ. ACCOUNTS MGR I	20	Y	pg. 1, lines 1-1 pg. 2, line 1; pg. 4, line 1; pg. 5, lines 1-5; pgs. 8 and 9, line 1; pg. 16, lines 1-10; pg. 17, lines 1-7; pg. 18, col. A-E; pg. 19, lines 1 and 2, col. A, AA, B; pg. 20, lines 1-6	(e), (h) (f) Names of employees of FPL Services: (h) All other information: (e)	DB/JH DB DB/JH
45-10/2-11	INTERVIEW NOTES FOR ENGINEERING MGMT. CONSULTANT	4	Y	pgs. 1, line 1; pg. 2, line 1; pg. 3, lines 1-10; pg. 4, lines 1-8	(e) (f) (e)	DB/JH DB DB/JH
45-10/2-12	INTERVIEW NOTES FOR VP SALES & MKT	6	Y	Pg. 1, lines 1-3; pg. 2, lines 1-6; pg. 3, lines 1 and 2; pg. 6, line 1	(h) (e) (f)	JH DB/JH DB
45-10/2-13	INTERVIEW NOTES FOR MAJ. ACCOUNTS MGR.	10	Y	Pg. 2, lines 1 and 2; pg. 3, lines 1-5; pg. 6, lines 1-15, col. A and B, lines 1-7; pg. 7, lines 1-9; pg. 8-10, line 1	(e), (h) Names of employees of FPL Services: (h) All other information: (e) (f)	DB/JH DB
45-10/2-14	INTERVIEW NOTES FOR TREASURER	6	Y	Pg. 6, line 1	(f)	DB
45-10/2-15	INTERVIEW NOTES FOR PRODUCT DEVELOP MGR.	11	Y	Pg. 3, lines 1 and 2; pgs. 6 and 7, line 1; pgs. 8, line 1 and 2; pg. 10, lines 1 and 2	(e) (f) (h) (e)	DB/JH DB JH DB/JH

45-10/2-16	INTERVIEW NOTES FOR REGIONAL MANAGER	13	Y	Pg. 2, lines 1 and 2; pg. 3, lines 1-5; pg. 6, line 1; pg. 7, line 1-3; pg. 9, lines 1 and 2; pg. 10, line 1; pg. 11, col. A-G; pgs. 12-13, all	(e), (h) Names of employees of FPL Services: (h) All other information: (e) (f) (e) (h) (e)	DB/JH DB DB/JH JH
45-10/2-17	INTERVIEW NOTES FOR DIRECTOR OF GOV'T CUST. SERV.	16	Y	pg. 1, line 1; pg. 2, lines 1 and 2; pg. 5, lines 1-3; pg. 6, line 1; pgs. 8 and 9, line 1; pgs. 11 and 12, lines 1 and 2; pg. 13, line 1 and 2; pg. 14, lines 1-19; pg. 15, lines 1-26; pg. 16, lines 1-10	(e), (h) (f) Names of employees of FPL Services: (h) All other information: (e)	DB/JH DB DB/JH
45-10/2-18	INTERVIEW NOTES FOR RATES PROD. MGR.	11	Y	Pg. 2, line 1; pg. 3, lines 1-4; pg. 6, line 1; pg. 7, lines 1 and 2; pgs. 10 and 11, line 1	(h) (e) (h) (e) (f)	JH DB/JH JH DB/JH DB
45-10/2-19	INTERVIEW NOTES FOR TERRITORY SALES & SERV. MGR.	8	Y	pg. 1, lines 1-3; pg. 5, lines 1 and 2; pg. 7, line 1	(e), (h)	JH
45-10/2-20	INTERVIEW NOTES FOR MAJOR ACCT. MGR.	10	Y	pg. 2, lines 1-4; pg. 3, line 1; pg. 6, lines 1-3; pg. 6, line 4; pg. 8, line 1; pg. 9, lines 1 and 2; pg. 10, lines 1-7	(h) (e) (h) (e) (f) (e)	JH JH JH JH DB JH

45-10/2-21	INTERVIEW NOTES FOR MAJOR ACCT. MGR.	42	Y	<p>pg. 1, lines 1-4; pg. 2, line 1; pg. 5, lines 1-5; pg. 7, line 1; pg. 9, lines 1-3;</p> <p>pgs. 10 and 11, line 1;</p> <p>pg. 12, lines 1-7, col. A-E; pg. 13, lines 1-20; pgs. 14-16, all; pg 17, line 1, col. A, lines 3-8, 10, 12, 13-31, col. B, lines 3, 6-9, 11, 17, 19-31; pg. 18, lines 1, col. A and B, lines 2-13; pg. 19, line 1, col. A, lines 2, 3, 4, 7, 8, 10, 11-18; col. B, lines 2, 5-7, 8, 14, 16 and 17; pgs. 20-22, all; pg. 23, line 1, col. A, lines 2-5, 7, 9, 9a and 2c, col. B, lines 2, 5-8, 11, 12-18; pg. 24, lines 1 and 2; pgs. 25-27, all; pg. 28, line 1, col. A, lines 2-6, 8-11a, 13-22, col. B, lines 2, 5-7, 12, 13-22; pg. 29, lines 1-14; pgs. 30 and 31, all; pg. 32, lines 1-18; pg. 33, line 1, col. A, lines 2-4, 7, 10-21, col. B, lines 2, 5-9, 15, 17-21; pg. 34, lines 1-8; pg. 35, line 1, col. A, lines 2-5, 7a-24, col. B, lines 2, 5-7a, 14-24; pg. 36, lines 1 and 2; pgs. 37-39, all; pg. 40, col. A-I; pgs. 41 and 42, all</p>	<p>(e), (h) Names of employees of FPL Services: (h) All other information: (e)</p> <p>(f)</p> <p>Names of employees of FPL Services: (h) All other information: (e)</p>	<p>DB/JH</p> <p>DB</p> <p>DB/JH</p>
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45-10/2-22	INTERVIEW NOTES FOR NATIONAL ACCT, MGR.	38	Y	<p>pg. 9, lines 1 and 2; pg. 10, line 1;</p> <p>pg. 11, col. A-H; pg. 12, lines 1-20; pgs. 13-15, all; pg. 16, line 1, col. A, lines 2-7, 10-32, col. B, lines 2, 5-7, 8-9, 11, 18, 20-32; pg. 17, line 1, col. A and B, lines 1-12; pg. 18, line 1, col. A, lines 2-5, 7, 9-18, col. B, lines 2, 5-9, 15, 17-19; pgs. 19-21, all; pg. 22, line 1, col. A, lines 1-4, 6, 8 and 9, 11-19, col. B, lines 1, 4-7, 10, 11-17; pg. 23, lines 1 and 2; pgs 24-26, all, pg. 27, line 1, col. A, lines 2-5, 7, 9-12a, 14-23; col. B, lines 2, 5-8, 13, 14-23; pg. 28, lines 1-14; pgs. 29-30, all; pg. 31, lines 1-21; pg.32, line 1, col. A, lines 2-4, 6, 8-21, col. B, lines 2, 4-7, 9, 15, 17-21; pg. 33, lines 1-8; pg. 34, line 1, col. A, lines 1-4, 6-21, col. B, lines 1, 4-6d, 11-21; pg. 35, lines 1 and 2; pgs. 36-38, all</p>	<p>(e), (h)</p> <p>(f)</p> <p>Names of employees of FPL Services: (h)</p> <p>All other information: (e)</p>	<p>JH</p> <p>DB</p> <p>JH</p>
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	45-10/2-23	INTERVIEW NOTES FOR MARKET SALES SPECIALIST	19	Y	Pg. 1, line 1; pg. 2, lines 1-4; pg. 3, lines 1-3; pg. 5, line 1; pg. 7, lines 1-3; pg. 8, lines 1-3; pg. 9, lines 1 and 2; pgs. 10 and 11, line 1; pg. 12, lines 1-14; pg. 13, lines 1-16; pg. 14, lines 1-11; pg. 15, lines 1-15; pg. 16, lines 1-12; pg. 17, lines 1-9, pg. 18, lines 1-10; pg. 19, lines 1-9	(e), (h) Names of employees of FPL Services: (h) All other information: (e) (f) Names of employees of FPL Services: (h) All other information: (e)	DB/JH DB DB/JH
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	45-10/2-24	INTERVIEW NOTES FOR MAJ. ACCT. MGR.	40	Y	<p>pg. 3, lines 1-3; pg. 8, lines 1-3; pg. 9, lines 1-4;</p> <p>pg. 10, line 1;</p> <p>pg. 11, col. A; pg. 12, col. A-H; pg. 13, lines 1-21; pgs. 14-16, all; pg. 17, line 1, col. A, lines 1-6, 9-29, col. b., lines 1, 4-8, 10, 15, 17-29; pg. 18, line 1, col. A, lines 2-12; col. B, 2-13; pg. 19, line 1, col. A, lines 1-4, 6, 8-18, co. B, lines 1, 4-6, 7, 9, 14, 16 and 17; pgs 20-22, all; pg. 23, line 1, col. A, lines 1-4, 6, 8, 9, 11-19, col. B, lines 1, 4-6, 7, 10, 11-17; pg. 24, lines 1 and 2; pgs. 25-27, all; pg. 28, line 1, col. A, lines 1-4, 6, 8-12, 14-23, co. B, lines 1, 4-7, 13-23; pg. 29, lines 1-14; pgs. 30-31, all; pg. 32, lines 1-23; pg. 33, line 1, col. A, lines 2-5, 7-10, 12-22, col. B, line 2, 5-8 and 9a, 16, 18-22; pg. 34, lines 1-8; pg. 35, line 1, col. A, lines 2-4, 6, 8-24, col. B, line 2, 4-7, 14, 16-24; pg.</p>	<p>(e), (h) Names of employees of FPL Services: (h) All other information: (e)</p> <p>(f) Names of employees of FPL Services: (h) All other information: (e)</p>	<p>DB/JH</p> <p>DB</p> <p>DB/JH</p> <p>19</p>
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45-10/2-25	INTERVIEW NOTES FOR SNR. MAJ. ACCT. MGR.	10	Y	pg. 2, line 1; pg. 3, lines 1-3; pg. 4 and 5, line 1; pg. 7, lines 1 and 2; pg. 8 and 9, line 1	(f) Names of employees of FPL Services: (h) All other information: (e)	DB DB/JH
45-10/2-26	INTERVIEW NOTES FOR ANALYST	14	Y	pg. 2, 6, line 1 pg. 10-13, line 1; pg. 14, lines 1 and 2	(h) (f) (h)	JH DB JH
45-10/2-27	INTERVIEW NOTES FOR MAJ. ACCT. MGR.	11	Y	Pg. 1, lines 2; pg. 2, line 1 pg. 2, line 2; pg. 3, lines 1-12; pg. 5, lines 1-4; pg. 6, lines 1-3; pg. 9 and 10, lines 1 and 2	(e) (f) Names of employees of FPL Services: (h) All other information: (e)	JH DB DB/JH

N/A	45-10/2-28	INTERVIEW NOTES FOR MAJ. ACCT. MGR.	11	Y	pg. 2, lines 1-3; pg. 3, lines 1-3, pg. 4, line 1; pg. 6, lines 1-7; pg. 7, lines 1-4; pg. 9, lines 1 and 2; pg. 10, line 1; pg. 11, line 1-12	(e), (h) Names of employees of FPL Services: (h) All other information: (e) (f) (e) (h)	DB/JH DB DB/JH
	45-13	STAFF ANALYSIS OF PAYROLL ALLOCATIONS	2	Y	Pg. 1, lines 1 and 2	(e)	DB
	45-13/3	REQUEST FOR ALLOCATION INFO.	1	N			
	45-13/4	STAFF ANALYSIS OF ALLOCATION METHODOLOGY	1	N			
	45-13/4-1	ALLOCATION METHODOLOGY	1	N			
	45-13/4-2	ECCR GOALS AND BUDGET	7	Y	pg. 1, col. A	(e)	DB
	45-12/4-3	LIST OF MAJOR ACCOUNT MANAGERS	1	N			
	45-13/4-4	ALLOCATIONS FOR 1997	1	N			
	45-13/4-5	1998 PAYROLL DISTRIBUTIONS	4	Y	Pg. 4, line 1	(f)	DB
	45-13/5	1998 BUDGET	2	Y	pg. 1, col. A, lines 1 and 3, col. B, all and lines 4-7	(e)	DB
	45-13/5-1	REQUEST FOR ALLOCATIONS	2	N			
	46-1	STAFF ANALYSIS OF CONTRACT ASSIGNMENTS	1	Y	lines 1 and 2	(e)	JH
	46-2/1	FPL ASSIGNMENT FORM 2/12/96	1	Y	all	(e)	JH
	46-2/2	FPL ASSIGNMENT FROM 2/12/96	1	Y	all	(e)	JH
	46-2/3	FPL ASSIGNMENT FORM 2/26/96	1	Y	all	(e)	JH
	46-2/4	FPL ASSIGNMENT FORM 3/12/96	1	Y	all	(e)	JH
	46-3/1	ASSIGNMENT AGREEMENT	5	Y	all	(e)	JH
	46-3/2	ASSIGNMENT AGREEMENT 6/4/96	5	Y	all	(e)	JH
	46-3/3	ASSIGNMENT AGREEMENT 10/11/96	5	Y	all	(e)	JH
	46-3/4	ASSIGNMENT AGREEMENT 11/10/96	5	Y	all	(e)	JH
	46-3/5	ASSIGNMENT AGREEMENT 11/13/96	5	Y	all	(e)	JH
	46-3/6	ASSIGNMENT AGREEMENT 3/10/97	5	Y	all	(e)	JH
	46-3/7	ASSIGNMENT AGREEMENT 4/22/97	5	Y	all	(e)	JH
	47-4	COMMERCIAL INDUSTRIAL LOAD CONTROL IMPLEMENTATION SEMINAR FOR FPL	23	Y	all	(e)	DB
	47-5	ELECTRIC ENERGY CONSERVATION TEAM INFORMATION	10	Y	all	(e)	DB
	52	LIST OF VENDORS AND CUSTOMERS	3	Y	pg. 2, col. A-D, all; pg. 3, col. A-D, lines 1 and 2	(e)	DB
	52-1/1	CONTRACTOR REPORT-LINE FORMAL ALL AREAS, CONTRACTOR NAME, BUSINESS ADDRESS, CITY, ZIP CODE, BUSINESS PHONE	9	N			
	52-2/1	1997 COMMERCIAL INDUSTRIAL LIGHTING REBATE CUSTOMERS	10	Y	All	(e)	DB
	52-2/2	1996 COMMERCIAL INDUSTRIAL LIGHTING REBATE CUSTOMERS	53	Y	All	(e)	DB

53	ANALYSIS OF REVIEW OF FPL ENERGY SERVICES FILES	6	Y	pg. 1, lines 1-8; pg. 2, lines 1-9; pg. 3, lines 1-13; pg. 4, lines 1-6; pg. 5, lines 1-2; pg. 6, line 1	(e), (h) Names of employees of FPL Services: (h) All other information: (e)	JH
53-1	NOTES FROM PLANTATION OFFICE FILE	8	Y	pg. 1, lines 1-11; pg. 2, lines 1-14; pg. 3, lines 1-10; pg. 4, lines 1-15; pg. 5, lines 1-11; pg. 6, lines 1-8; pg. 7, lines 1-8 pg. 8, lines 1-6	(e), (h) Names of employees of FPL Services: (h) All other information: (e)	JH
53-2	NOTES FROM MARGATE OFFICE FILE	10	Y	pg. 1, lines 1-3; pg. 2, lines 1-5; pg. 3, lines 1-4; pg. 4, line 1; pg. 4, line 2; pg. 5, lines 1-11; pg. 6, lines 1-4; pg. 7, line 1; pg. 8, lines 1-5; pg. 9, lines 1-3	(e) (h) (e)	JH JH JH
53-3	NOTES FROM ENERGY SERVICES FILES	3	Y	pg. 1, col. A-E; pg. 2, lines 1-28; pg. 3, lines 1-19	(e), (h) Names of employees of FPL Services: (h) All other information: (e)	JH

N/A	53-4	NOTES FROM ENERGY SERVICES FILE	4	Y	pg. 1, col. A, col. B, lines 1-3, col. C, lines 1-2; pg. 2, lines 1-17; pg. 3, lines 1-14; pg. 4, lines 1-8	(e), (h) Names of employees of FPL Services: (h) All other information: (e)	JH
	53-5	NOTES FROM ENERGY SERVICES FILE	28	Y	pg. 1, col. A-H; pg. 2, lines 1-20; pg. 3-5, all; pg. 6, line 1, col. A, lines 1-3, 5, 6a, 7-14, col. B, lines 1, 4, 6a, 6b-6e, 8, 13, 15-27; pg. 7, line 1, col. A, lines 1-12; pg. 8, line 1, col. A, lines 2-5, 7, 9-16, 19, col. B, lines 2, 5-8, 10, 15, 17-18; pgs. 9-11, all; pg. 12, line 1, col. A, lines 2-4, 7, 9-11, 20-21, col. B, lines 2, 5-8, 12, 13-19; pg. 13, lines 1-2; pgs. 14-16, all; pg. 17, line 1, col. A, lines 1-3, 6, 8-12, col B, lines 1, 4-7, 13-23; pg. 18, lines 1-14; pg. 19-20, all; pg. 21, lines 1-23; pg. 22, line 1, col. A, lines 1-2, 5, 8-14, col. B, lines 1, 3-7, 13, 15-19; pg. 23, lines 1-8; pg. 24, line 1, col. A, lines 2-4, 7, 9-16, col. B, lines 2, 5-8, 15-25; pg. 25, lines 1-2; pgs. 26-28, all	(e), (h) Names of employees of FPL Services: (h) All other information: (e)	JH

53-6	NOTES FROM ENERGY SERVICES FILE	1	Y	col. A-B; col. C	(e) (h)	JH JH
53-7	NOTES FROM ENERGY SERVICES FILE	4	Y	pg. 1, col. A-C; pgs. 2-3, all; pg. 4, lines 1-13	(e), (h) Names of employees of FPL Services: (h) All other information: (e)	JH
53-8	NOTES FROM ENERGY SERVICES FILE	2	Y	pg. 1, col. A-C; pg. 2, line 1, col. A, lines 1-3, 6, 9, 1-14, col. B, lines 1, 2, 7-10, 14-27	(e), (h) Names of employees of FPL Services: (h) All other information: (e)	JH
53-9	NOTES FROM ENERGY SERVICES FILE	1	Y	col. A-B, D col. C	(e) (h)	JH JH
53-10	NOTES FROM ENERGY SERVICES FILE	1	Y	line 1, col A, lines 2-4, 5-8, col. b, lines 2, 4b-6, 9-10	(h) (e)	JH JH
53-11	NOTES FROM ENERGY SERVICES FILE	3	Y	pg. 1, line 1, col. A, lines 2-5, 7, 9-11, col. B, lines 2, 5-7, 8; pg. 2, lines 1-8; pg. 3, lines 1-3, col. A-X, all	(e), (h) Names of employees of FPL Services: (h) All other information: (e)	JH
53-12	NOTES FROM ENERGY SERVICES FILE	3	Y	pg. 1, line 2, col. A, lines 1-3, 6, 8-12, col. B, lines 1, 4-7, 13-26; pg. 2, line 1, col. A, all; pg. 3, lines 1-22	(e), (h) Names of employees of FPL Services: (h) All other information: (e)	JH

53-13	NOTES FROM ENERGY SERVICES FILE	2	Y	pg. 1, col. A, lines 3, 6, 8-10, col. B, 1, 4-7, 11-13; pg. 2, all	(e), (h) Names of employees of FPL Services: (h) All other information: (e)	JH
53-14	NOTES FROM ENERGY SERVICES FILE	1	Y	Col A-H	(e), (h)	JH
53-15	NOTES FROM ENERGY SERVICES FILE	3	Y	pg. 1, col. A-H, pgs 2-3, all	(e), (h)	JH
53-16	NOTES FROM ENERGY SERVICES FILE	1	Y	col. A-E	(e), (h)	JH
53-17	NOTES FROM ENERGY SERVICES FILE	1	Y	col. A-C	(e), (h)	JH
53-18	NOTES FROM ENERGY SERVICES FILE	1	Y	col. A-B	(e), (h)	JH
53-19	CCAS MAIN GENERATOR PROJECT-SCOPE OF AUDIT	1	Y	lines 1-20	(e), (h)	JH
53-20	LETTER FROM FPL SERVICES TO MR. KURT SQUITIER	1	Y	lines 1-12	(e), (h)	JH
53-21	INTEROFFICE CORRESPONDENCE TO Mike Philo, From: N.H. Chau	3	Y	pg. 1, line 1; pg. 2, lines 1-4	(e), (h)	JH
53-23	JFK MEETING MINUTES 9/30/94 FPL SERVICES	2	Y	pg. 1, lines 1-23; pg. 2, lines 1-9	(e), (h)	JH
53-24	LETTER (FPL SERVICES) TO MR. TARBOX, FROM: JOHN HANEY	3	Y	pg. 1, lines 3-27; pg. 2, lines 1-13; pg. 3, col. A, lines 1-9; col. B, all; pg. 2, lines 10-13	(e) (h)	JH JH
53-29	LETTER-FPL SERVICES	4	Y	pg. 1, lines 1-6; pg. 2, lines 1-15; pg. 3, lines 1-18; pg. 4, lines 1-18	(e), (h) Names of employees of FPL Services: (h) All other information: (e)	JH
55	REVIEW OF THE FPL SERVICES FILES FOR INDICATION OF CROSS SUBSIDY	3	Y	pg. 1, lines 1-6; pg. 2, lines 1-5; pg. 3, lines 1-3	(e), (h) Names of employees of FPL Services: (h) All other information: (e)	JH

55-1	SERVICE EMPLOYEES & LOCATION	2	Y	pg. 1, col. A, all 2, line 1	(e), (h) Names of employees of FPL Services: (h) All other information: (e)	JH
55-3	EMPLOYEE WHO HAVE ACCESS TO FPL CUSTOMER	5	Y	pg. 5, lines 1 and 2	(h) Names of employees of FPL Services: (h) All other information: (e)	JH
55-4	MEETING'S ON SERVICE EMPLOYEES	3	Y	pg. 1, lines 1-3; pg. 2, lines 1-4; pg. 3, lines 1-3	(e), (h)	JH
55-5	SAMPLE OF FPL SERVICES LETTERS	16	Y	pg. 1, lines 1-3; pg. 3, lines 1-27; pg. 4, all; pg. 5, lines 1-5; pg. 6, lines 1-16; pg. 7, lines 1-17; pg. 8, lines 1-3; pg. 9 lines 1-10; pg. 10, lines 1-15; pg. 11, lines 1-21; pg. 12, lines 1-2; pg. 13, lines 1-11	(e), (h) Names of employees of FPL Services: (h) All other information: (e)	JH
55-6	COPY OF FPL SERVICES STANDARD PRESENTATION TO CUSTOMERS	6	Y	All	(e)	JH
55-7	LETTERS FROM BREVARD	2	N			
55-8	LETTER TO JAIME G. TORRENS, FROM M.M. STURMER, ARM	1	Y	lines 1-2	(h)	JH
55-9	SCHOOLS ELECTRIC ACCOUNTS	37	Y	pg. 1, col. A-C; pg. 2, lines 1-4, pg. 3, lines 1-6; pgs. 5-36, lines 1-4; pg. 37, lines 1-3	(g) (h)	DB JH

	55-10	LOAD DATA TRANSFERRED	7	Y	pg. 1, lines 1-6; pg. 2, line 1, col. A, lines 2-4, 7-12, col. B, lines 2, 5-7, 13; pg. 3, line 1, col. A, lines 2-4, 7-12, col. B, lines 2, 5-9, 13-5; pg. 4, lines 1-4; pg. 5-6, all; pg. 7, lines 1-8	(e), (h) Names of employees of FPL Services: (h) All other information: (e)	JH
	55-10/1	SERVICE RECEIVED LOAD DATA WITHOUT AUTHORIZATION	1	Y	line 1	(e)	JH
	55-11	TRANSFER OF DATA 96-97	9	Y	pg. 1, lines 1-6; pg. 2, col. A, all; pg. 3, lines 1-3; pg. 4, lines 1-7; pg. 5, lines 1-9; pg. 6 lines 1-15; pg. 7, line 1-2; pg. 8, lines 1-10; pg. 9, lines 1-2, col. A-	(e), (h) Names of employees of FPL Services: (h) All other information: (e)	JH
	55-12	SOLICITING BUSINESS FOR SERVICES	4	Y	pgs 1-2, lines 1-2; pg. 3, lines 1 and 2; pg. 4, lines 1-18	(e), (h)	JH

N/A	55-13	LETTER PROMOTING SERVICES	2	Y	pg. 1, lines 1-4; pg. 2, lines 1-4;	(e)	DB
	55-14	SOLICITATION LETTER	1	Y	lines 1-3	(e)	JH
	55-15	SOLICIT MEETING	1	Y	lines 1-7	(e)	DB
	55-16	AIR FORCE LETTER	2	N			
	55-17	LETTERS ABOUT CUSTOMERS	1	Y	lines 1-5, 14; lines 6-13, 15	(h) (e), (h)	JH JH
	55-18	LETTERS ABOUT CUSTOMERS	2		pg. 1, lines 1-26; pg. 2, lines 1-10	(e), (h)	JH
	55-19	CLEAN LETTERS	10		pg. 1, lines 1-6; pg. 2, lines 1-14; pg. 3, lines 1-10; pg. 4, all; pg. 5, lines 1-10; pg. 6, lines 1-13; pg. 7, lines 1-14; pg. 8, lines 1-12; pg. 8, lines 1-12; pg. 9 lines 1-2; pg. 10, lines 1-4	(e), (h) Names of employees of FPL Services: (h) All other information: (e)	JH

Exhibit D

**AFFIDAVIT OF
RICK DEL CUETO**

EXHIBIT D

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

STATE OF FLORIDA)
)
DADE COUNTY)

AFFIDAVIT OF RICK DEL CUETO

Before me the undersigned authority personally appeared Rick Del Cueto who, being first duly sworn, deposes and says:

1. My name is Rick Del Cueto. I am currently employed by Florida Power & Light Company (FPL) as Manager, Internal Auditing. I have personal knowledge of the matters stated in this affidavit.

2. All matters identified as exempt from disclosure pursuant to 366.093(3)(b) consist of information related to internal auditing controls and reports of internal auditors. The confidentiality of the information has been maintained by FPL.

3. The obtained materials should remain confidential for a period of not less than 18 months and should be returned to FPL as soon as the information is no longer necessary for the Commission to conduct its business so that FPL can maintain the confidential nature of these documents.

4. Affiant says nothing further.


Rick Del Cueto

SWORN TO AND SUBSCRIBED before me this 2 day of FEBRUARY, 1998, by Rick Del Cueto, who is personally known to me or who has produced _____ (type of identification) as identification and who did take an oath.


Notary Public, State of Florida

My Commission Expires:

374/pcnb



Maura Hernandez
MY COMMISSION # 00628983 EXPIRES
May 23, 2000
BONDED THRU TROY FA N INSURANCE, INC.

Exhibit E

**AFFIDAVIT OF
DENNIS BRANDT**

EXHIBIT E

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

STATE OF FLORIDA)

DADE COUNTY)

) AFFIDAVIT OF DENNIS BRANDT
)

Before me the undersigned authority personally appeared Dennis Brandt who, being first duly sworn, deposes and says:

1. My name is Dennis Brandt. I am currently employed by Florida Power & Light Company (FPL) as Manager of Residential & General Business Marketing. I have personal knowledge of the matters stated in this affidavit.

2. All matters identified as exempt from disclosure pursuant to Florida Statute Section 366.093(3) with lines marked (e) and with my initials in the affidavit column on the justification matrix (Exhibit C) consist of information relating to FPL's competitive interests, the disclosure of which would impair FPL's competitive business within the meaning of 366.093(3)(e). FPL has maintained and continues to maintain the confidentiality of such information.

3. All matters identified as exempt from disclosure pursuant to Florida Statute Section 366.093(3) with lines marked (f) and with my initials in the affidavit column on the justification matrix (Exhibit C) consist of employee personnel information unrelated to compensation, duties, qualifications, or responsibilities within the meaning of 366.093(3)(f).

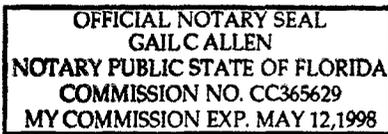
4. All matters identified as exempt from disclosure pursuant to Florida Statute Section 366.093(3) with lines marked "(g)" and with my initials in the affidavit column on the justification matrix (Exhibit C) consist of information related to or derived from certain customers' account information. Such information is intended to be and is treated by FPL as private in that disclosure of the information could cause harm to its customers. FPL has maintained and continues to maintain the confidentiality of such information and does not disclose such information to third parties except as required by law or with the permission of the customer.

5. The obtained materials should remain confidential for a period of not less than 18 months and should be returned to FPL as soon as the information is no longer necessary for the Commission to conduct its business so that FPL can maintain the confidential nature of these documents.

6. Affiant says nothing further.

Dennis Brandt
Dennis Brandt

SWORN TO AND SUBSCRIBED before me this 3rd day of February 1998, by
Dennis Brandt, who is personally known to me or who has produced _____
(type
of identification) as identification and who did take an oath.



Gail C. Allen
Notary Public, State of Florida

My Commission Expires: May 12, 1998

Exhibit F

AFFIDAVIT OF

JOHN HANEY

EXHIBIT F

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

STATE OF FLORIDA)
)
PALM BEACH COUNTY)

AFFIDAVIT OF JOHN HANEY

Before me the undersigned authority personally appeared John Haney who, being first duly sworn, deposes and says:

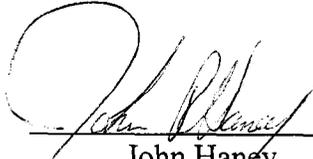
1. My name is John Haney. I am currently employed by FPL Services as General Manager. I have personal knowledge of the matters stated in this affidavit.

2. All matters identified as exempt from disclosure pursuant to Florida Statute Section 366.093(3) with lines marked (e) and with my initials in the affidavit column on the justification matrix (Exhibit C) consist of information relating to FPL Services' competitive interests, the disclosure of which would impair FPL Services' competitive business within the meaning of 366.093(3)(e). FPL Services has maintained and continues to maintain the confidentiality of such information.

3. All matters identified as exempt from disclosure pursuant to Florida Statute Section 366.093(3) with lines marked (h) and with my initials in the affidavit column on the justification matrix (Exhibit C) consist of information which links specific names of FPL Services' employees with the specific markets in which they specialize. Because of the very competitive nature of the energy services industry, the release of such information to competitors would impair the competitive business of FPL Services within the meaning of 366.093(3)(e) in that it would likely result in the solicitation of employment by competitors of FPL Services' employees in attempts to gain access to FPL Services' proprietary business information and markets.

4. The obtained materials should remain confidential for a period of not less than 18 months and should be returned to FPL Services as soon as the information is no longer necessary for the Commission to conduct its business so that FPL Services can maintain the confidential nature of these documents.

5. Affiant says nothing further.



John Haney

SWORN TO AND SUBSCRIBED before me this 3rd day of February, 1998, by
John Haney, who is personally known to me or who has produced picture I.D. (type
of identification) as identification and who did take an oath.



Notary Public, State of Florida

My Commission Expires:



Anita Kabana
My Commission CC639185
Expires March 29, 2000

DISCLOSURES

Disclosure No. 1

Subject: FPL Services Files

Statement of Fact: Staff reviewed all of the sales files for FPL Services to determine if the files contained any information that would lead us to believe that FPL Services was benefiting from their relationship with Florida Power and Light's regulated business or if they were obtaining leads from them. We reviewed the files in the company's Plantation, Margate, Brevard, Miami and Fort Myers offices.

Staff believes the following items found in the files are areas of concern:

1. A letter from Denny George, an FPL Service sales manager, on October 18, 1995 to the Department of Corrections states:

"With Florida Power and Light having spent \$100 million on some demand side management programs, I believe that we are uniquely qualified to handle such a high profile effort as the Department of Corrections."

2. The presentation materials used by Services states that Services is owned and managed by Florida Power and Light Company. The materials also state that an independent study commissioned by the Florida Energy Office showed that Florida Power and Light is among the nation's leaders in promoting and implementing demand side management programs, and that Florida Power and Light ranked sixth in total demand and third in total energy savings among utilities nationwide.

3. Letters from Brevard County in May of 1994 and May of 1995 discuss making agreements with Florida Power and Light for demand side management and energy efficient services and granting Florida Power and Light authority to bid lighting retrofit projects.

Opinion: The above information from FPL Services (1 & 2) give the appearance that FPL Services is the regulated utility. In the letter from Brevard County (3), FPL Service is referred to as Florida Power and Light thus staff questions whether Brevard County knew there was a distinction.

DISCLOSURES

Disclosure No. 2

Subject: FPL Services Name and Affiliation with Florida Power and Light

Statement of Fact: FPL Services received [REDACTED] from the Commercial Industrial Lighting program in 1997 than any other vendor. (See attached list.)

FPL Services name includes the utility name. Their letterhead, business cards and shirts contain the Florida Power and Light logo.

A review of FPL Services correspondence files and a discussion with Denny George, a FPL Service representative, revealed that FPL Services routinely sends out letters that discuss how Services was specifically formed by Florida Power and Light to meet the energy efficiency needs of its qualifying customers by removing marketing barriers to the implementation of energy efficient projects, and that the services provided are a natural extension of Florida Power and Light's demand side management program. These letters often contain organization charts showing Services as a subsidiary of Florida Power and Light. These letters were found both before and after October 1996.

A letter written by internal audit on April 29, 1994 states the following:

"A primary advantage to Florida Power and Light is that the joint venture partner will provide expertise on the operation of an ESCO (Energy Service Company), and the name of FPL will be associated with the projects, thus retaining Florida Power and Light customers."

All except one of the FPL Services sales representatives were former Florida Power and Light Marketing Representatives. Therefore, the customers already associate them with Florida Power and Light. They are familiar with the large customers in the service territory, and are familiar with many Florida Power and Light employees. Until recently their offices were in Florida Power and Light utility buildings and they shared common areas with them.

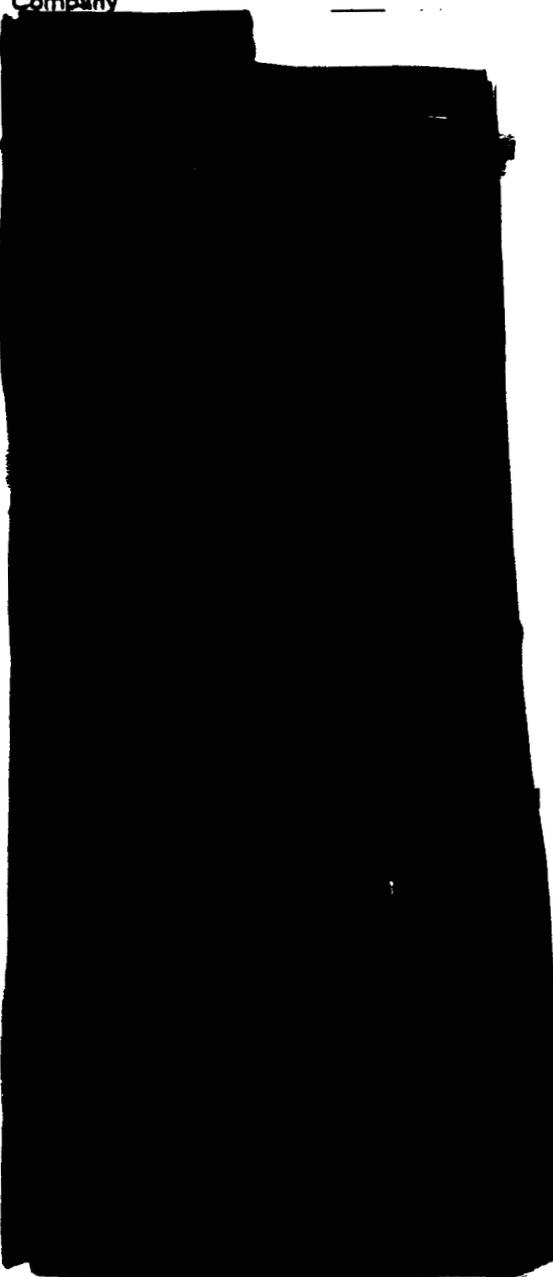
Opinion: Although FPL Services has Services added to the utilities name and is a separate subsidiary, the company still gives the appearance of being part of the regulated business. Since FPL Services has received more rebates than the other vendors, the appearance of being part of a well established utility company may be giving the company a competitive edge.

CONFIDENTIAL

FPL C/I Lighting Program
Y-T-D 1997 Top 40 participating Contractors

A

Count	Incentive	Company
1	\$ 190,794	
2	\$ 161,107	
3	\$ 109,317	
4	\$ 87,735	
5	\$ 85,405	
6	\$ 85,001	
7	\$ 69,020	
8	\$ 65,739	
9	\$ 62,905	
10	\$ 51,904	
11	\$ 48,354	
12	\$ 44,165	
13	\$ 40,412	
14	\$ 37,773	
15	\$ 30,409	
16	\$ 28,209	
17	\$ 25,581	
18	\$ 24,255	
19	\$ 24,174	
20	\$ 22,220	
21	\$ 19,232	
22	\$ 18,878	
23	\$ 18,644	
24	\$ 18,032	
25	\$ 17,745	
26	\$ 13,592	
27	\$ 12,347	
28	\$ 11,888	
29	\$ 11,168	
30	\$ 11,183	
31	\$ 11,024	
32	\$ 10,898	
33	\$ 10,709	
34	\$ 10,584	
35	\$ 10,558	
36	\$ 9,731	
37	\$ 9,706	
38	\$ 9,423	
39	\$ 9,254	
40	\$ 9,219	



CONFIDENTIAL

30/19

DISCLOSURES

Disclosure No. 3

Subject: Recommendation of Vendors by Florida Power and Light Company Employees

Statement of Facts: One of staff's objectives was to determine if Florida Power and Light company employees recommend vendor/participants for conservation programs and/or recommend FPL Services for conservation programs and/or other energy measures. Information was obtained through interviews with Florida Power and Light company employees (25), Florida Power and Light customers (26), vendors (12), and reviews of FPL Services files. The methodology for selecting the people to interview is disclosed in the scope section of this report.

Florida Power and Light Company Interviews:

Thirteen of the 25 have told their customers about FPL Services, and one employee stated that this is part of their strategic plan. The context in which the Florida Power and Light employees told their customers about FPL Services is detailed on the Exhibit to this disclosure.

Four of the 25 people interviewed charged time to FPL Services. None of the remainder charge any time to FPL Services. The reasons given for charging time to FPL Services were (1) a technical specialist was assigned to work for Services four days a week, (2) assigned a certain amount of time to work for Services because an officer of Services, (3) a rates product manager charged 10% of time to Services and (4) a Sales Specialist charged 5% of time to Services.

None of the Managers charged time to FPL Services.

Customer Interviews:

One customer stated that they contacted Florida Power and Light company and Florida Power and Light contacted FPL Services.

In another case the customer said that they only worked with Florida Power and Light company and FPL Services through the whole process.

FPL Services Files:

A letter from a regulated account manager to Metropolitan Dade County on 9/12/95 discussed the services that Florida Power and Light can provide through its subsidiary. It also states that Florida Power and Light is the only company that can offer the option to finance the projects by means of a service charge which can be placed directly on the utility bill. In the interview, this person stated that he was trying to see if Metro Dade could take advantage of reductions. At the County's request he was exploring possibilities of putting FPL Services charges on the utility bill. FPL Services was the only company who could offer line item billing at the time. The line item issue was resolved in

the October 10, 1996 letter.

In an e-mail dated 7/10/97, a regulated employee set up a meeting with a Service employee and a [REDACTED] employee. In his interview the regulated employee said [REDACTED] wanted an overall energy audit.

An e-mail dated 7/11/97 from a regulated employee to an FPL Service employee and another regulated employee states that "The most opportunities lie with this committee and FPL Services is the primary way we can bring the resources to bear on this project for [REDACTED]. This employee was not one of the people interviewed.

Another e-mail from a regulated employee to another regulated employee and an FPL Services employee dated 7/10/97 states: "I got the feeling at lunch and throughout the meeting that there is a significant level of interest in FPL Services if we could continue to do good things for them."

Opinion: It appears that Florida Power and Light employees let their customers know that FPL Services is available and a subsidiary of Florida Power and Light. It also appears that they have been encouraged to do this by management as part of their goals. At the same time only four of the people interviewed charged time to FPL Services. Also Florida Power and Light company employees talking about FPL Services could cause an unfair advantage to other competitors.

CONFIDENTIAL

Exhibit to Disclosure No. 3.

Comments from Florida Power and Light employees who have told their customers about FPL Services.

- Said that FPL Services is one of the vendors.
- Gave list of participating vendors and mentions that FPL Services was one of many. Also knew that account managers were instructed to highlight that FPL Services was a possibility.
- Explained FPL Services to a customer , customer wanted a meeting and set up a meeting.
- Tells about FPL Services if think it will fit.
- Have been instructed to recommend FPL Services for meeting customer needs beyond Florida Power and Light.
- Have been told to promote FPL Services by manager. Would let customer know FPL Services part of Florida Power and Light. Also recommended because customer needed line item billing and FPL Services only company offering this service.
- Told by upper management to let customers know of FPL Services existence. Recommended because customer wanted financing and Services did this. Also was given brochures about FPL Services to give to customers (especially at the beginning to get message across).
- Gave customer list of vendor/participants and casually mentioned FPL Services.
- Encouraged to let customer know that they have a new subsidiary (FPL Services).
- Brought Services in if they thought there was a match and let customer decide. Instructed to recommend FPL Services. Part of Commercial Industrial Plan (plan to identify goals of Commercial Industrial representatives) says to identify potential opportunities for FPL Services. Rep said that if the customer was interested, would bring in Services, but try to avoid recommendation.
- Has not been instructed to talk bout FPL Services, but has been told he/or she can tell customers about Services.
- Two representatives recommend FPL Services when customer asks for something additional that Florida Power and Light does not have.

DISCLOSURES

Disclosure No. 4.

Subject: Marketing Data

Statement of Facts: One of staff's objectives was to determine if marketing data was being given to FPL Services employees by Florida Power and Light company employees, and/or if FPL Services employees had access to Florida Power and Light company marketing data. Information was obtained through interviews with Florida Power and Light company employees (25), Florida Power and Light customers (26), vendors (12), and reviews of FPL Services files. The methodology for selecting the people to interview is disclosed in the scope section of this report.

According to an FPL Services representative in Brevard County, prior to October 1996 FPL Services employees were accessing Florida Power and Light's computer system to obtain load data and 15 minute interval peak time of use data. This practice was stopped in October 1996.

FPL Services Files:

In reviewing FPL Services files, information was found that shows in one instance FPL Services obtained this data after October 10, 1996, without written permission from the customer.

An e-mail to an FPL Services person on 8/6/97 included customer load data. Per other information in the file, the customer was contacted 9/11/97. FPL Services did not have authorization to receive the load data.

A comparison of the list of Florida Power and Light employees whose names were found on correspondence in FPL Services files with the company marketing database user list showed that 19 had access to the marketing database.

Florida Power and Light Company Employee Interviews:

Of the 25 Florida Power and Light company employees interviewed, 24 said that they did not give out data unless they had a written request from the customer. One stated that he gives FPL Services employees information about the customer such a size, square foot, what FPL Service can offer the customer.

Vendor Interviews:

Of the interviews with 12 vendors, all except one did not believe that FPL Services was being told

of their contracts after requesting load data. Most of the vendors got the data within a day or a week. One of the vendors did complain about how long it took to get 15 minute interval peak time of use data. We asked the vendor to supply documentation, but the vendor did not send it to us.

Our interviews showed that other vendors did not have a problem with obtaining data, but most of their customers were not of the size that would have the specific meter necessary (SSRD) to detail 15 minute interval data which seemed to be the area of the problem.

Except for 15 minute interval peak time of use data, most of the customers' information is available on the Internet. A customer has to have a specific meter for this information. Most of the companies who have the specific meter also have an in house system that gives them the information they want.

Opinion: From the information we obtained, it appears that problems for vendors to obtain load data are not prevalent. It appears that the company is adhering to its October 10, 1996-letter by not allowing FPL Services people access to Florida Power and Light company marketing databases. However, there have been some exceptions, and Florida Power and Light company employees who deal with FPL Services people and the customers do have access to the marketing database.

DISCLOSURES

Disclosure No. 5

Subject: Interaction Between Florida Power and Light Company and FPL Services.

Statement of Fact: Interviews with Florida Power and Light employees revealed the following information. The Vice President of Florida Power and Light Marketing and Sales is also the President of FPL Services. The fixed time allocation shows both.

A Florida Power and Light company employee stated that they have invited FPL Services people to Florida Power and Light company general meetings to inform Services people of lighting certificates and the process for rebate. This same information is given to other vendors on a one to one basis. The employee also stated they invite other vendors to their general meetings to inform Florida Power and Light employees about new products on the market.

A Florida Power and Light company employee said that one goal of the job is to provide customer service and get Florida Power and Light to be the preferred provider in light of deregulation.

DISCLOSURES

DISCLOSURE No. 6

Subject: Presentations by Florida Power and Light with FPL Services and other Vendors

Statement of Facts:

I. Presentation to School Board of Brevard County

A presentation was made to the School Board of Brevard County on February 19, 1997. This presentation was called "Business Partnership - Brevard County School District and Florida Power and Light/FPL Services." According to Florida Power and Light personnel this was an informational presentation which had been specifically requested by the staff of the Brevard County School Board. The Florida Power and Light account manager worked in conjunction with the school board staff to develop the presentation.

Per Florida Power and Light, one Florida Power and Light account manager, Jim Quinn was present at the meeting along with Denny George, North Area Sales person at FPL Energy Services.

The only identifiable costs for this presentation at Florida Power and Light were for printing copies in the amounts:

Major Accounts	\$192.50
Area Mgmt - ECCR	82.50

Other costs, not identifiable but known to be charged to Florida Power and Light are for the payroll of the account manager whose fixed distribution is to different programs in energy conservation.

The preparation costs to FPL Energy Services are unknown as they do not track general and administrative expenses at this level of detail. The time for Denny George, North Area Sales would have been charged to FPL Energy Services, Inc.

This contract was not yet awarded at the time of the audit.

II. Attending Other Vendor/Participant Meetings

We requested that the company supply us with information as to how often Florida Power and Light regulated employee representatives attend presentations for proposals or implementation with vendors and customer other than FPL Services and customers for 1996 and 1997.

The company responded for 1997. They stated that Florida Power and Light representatives attend presentations for proposals or implementation with vendors at the customers' request. They also stated that about one-third of their representatives attended meeting with vendors other than FPL Services. The company gave an example of eight vendor meetings as follows:

A

<u>Vendor</u>	<u>Type of Meeting</u>
1 [REDACTED]	Lighting proposal/approval
2 [REDACTED]	Thermal Energy Storage (TES) proposal
3 [REDACTED]	TES Commissioning
4 [REDACTED]	Lighting and HVAC proposals
5 [REDACTED]	TES proposal
6 [REDACTED]	TES proposal
7 [REDACTED]	Ten year expansion plan proposal
8 [REDACTED]	General discussion regarding TES

In answer to our request the company provided us with copies of other presentations to customers 9 with Florida Power and Light and vendor/participants. One was with [REDACTED] and 10 dated April 1992. The second one was also with [REDACTED] dated October 89 and active through 93-94.

Opinion:

I. The presentation to the School Board of Brevard County includes reference to both Florida Power and Light company and FPL Energy Services on practically every page. It appears that FPL Energy Services is working in conjunction with Florida Power and Light energy conservation people to sell their product.

Florida Power and Light energy conservation did not allocate any time charges to FPL Energy Services for this presentation.

The combination of Florida Power and Light and FPL Services personnel at a presentation along with their names linked on the same pages, gives the appearance that FPL Services is Florida Power and Light.

II. The company representatives do attend meetings with other vendor/participants at the customers request. There is no evidence that Florida Power and Light plans and/or prepares presentations with other vendor/participants since the organization of FPL Services.

III. The difference between Florida Power and Light representative participation with FPL Services and other Vendor/Participants is that it appears that Florida Power and Light is working with FPL Services to prepare presentations where this is not the case with other vendor/participants.

DISCLOSURES

Disclosure No. 7

Subject: Payroll Allocations

Statement of Facts:

Part of our procedures was to determine if Florida Power and Light regulated employees were allocating their time correctly to regulated base rates, ECCR rates, and nonregulated items. For this staff selected a sample of Florida Power and Light regulated employees to (1) determine how their time was allocated, (2) determine the methodology used to allocate and (3) determine the types of documentation for the methodology .

We selected a sample of 77 names and obtained the type of payroll allocation for each Florida Power and Light employee. Generally, the allocations were a fixed percent, or if they varied an exception report by the hours worked on each work order was submitted. In order to get the allocations for each employee, the company had to go to each business unit.

In answer to our request Florida Power and Light stated that there is no corporate-wide policy or procedure to document the methodology to determine fixed payroll distribution. It is up to each Business Unit to determine their own fixed payroll distribution.

We asked the company to explain the methodology for payroll allocations and document a sample. The company said the 1997 documentation was not available.

In lieu of 1997 documentation, the company provided documentation for the methodology of fixed allocations for 1998. They said 1997 was done in the same way. For 1998 an explanation was given for the manager's fixed allocation which is 78% of time to base rates and 22% of time to ECCR. The company illustrated that this was based on the total Base and ECCR budget for 1998. The 1998 budget is 70% base rates and 30% for ECCR. The company said the difference between the managers fixed allocation percent and the budget percent is a judgmental call based on history by the managers.

Opinion: There is no corporate policy or methodology for allocations. The documentation for allocations is not in one area. The documents for the sample requested for 1997 were not available. Part of the allocation methodology is judgmental and therefore undocumented.

In light of the company having deregulated subsidiaries, and future deregulation, it seems that a formal corporate allocation policy and/or methodology would give more assurance that the company is allocating the correct amounts to regulated and deregulated business, and to items charged to the clauses.

DISCLOSURES

Disclosure No. 8

Subject: Florida Power and Light 1997 Business Plan for CI Customer Service

Statement of facts: Through an employee interview, staff obtained a copy of the Florida Power and Light 1997 Business Plan for CI Customer Service. Part III, Strategies and Supporting Activities includes a line item that states: "Identification of opportunities for FPL Services."

As identified in Audit Disclosure No. 4, four of the 25 employees interviewed charged their time to FPL Services and three of these were working on special projects for FPL Services.

Opinion: Based on the business plan, Florida Power and Light appears to be promoting FPL Services in the normal course of business. It also appears that not all of the Florida Power and Light company employees promoting FPL Services in the course of business are charging time to FPL Services.

CONFIDENTIAL

[REDACTED]

[REDACTED]

[REDACTED]

CONFIDENTIAL

CONFIDENTIAL

140619

DISCLOSURES

Disclosure No. 9

Subject: Office Furniture and Rent Expense

Statement of Facts: FPL Services has an office in Margate and in Brevard, along with district offices, located in the utility's property. The district offices are located in the General Office, Ft. Myers and Plantation Florida Power and Light utility buildings.

The office furniture located in the Margate and Brevard buildings does not appear in FPL Services' Depreciation Summary Report. A list of the furniture is shown in a page that follows:

The office furniture located in the district offices does not appear in FPL Services' Depreciation Summary Report. The following is located at the offices:

General Office - Miami -

Desk, chair, credenza, file cabinet, book shelf and a round table with 5 chairs.

Ft. Myers -

Desk, chair, credenza, file cabinet and bookcase.

Plantation -

Desk and two chairs.

Also, FPL Services does not pay the utility for the use of offices their employees use at the General Office - Miami, FT. Myers and Plantation.

Opinion: It appears that the above office furniture is owned by the utility and therefore should be compensated for the furniture. Also, the utility should be compensated for providing the use of office space. Staff visited these sites and determined the size to be as follows:

General Office - Miami - Approximately 100 square feet office

FT. Myers - Approximately 100 square feet office

Plantation - Cubicle

FPL Services
Margate Office
List of Furniture

	<u>Total</u>
Desk	6
Desk Chair	20
Side Chair	16
Round Table	1
4 shelf Book Case	10
2 shelf Book Case	7
Crdenza	3
2 draw lateral file cabimet	12
4 draw lateral file cabimet	3
2 draw horizontal file cabimet	8
4 draw horizontal lateral file cabimet	1
Conference Table	1
Modular Furniture	13
Fire Proof Cabinets	3
Supply Cabinet	1
Work Tables	5

FPL Services was not charged rent for this furniture. The furniture was in excess of 7 years old.

FPL Services
Brevard Office
List of Furniture

	<u>Total</u>
Desk	1
Desk Chair	4
Side Chair	6
Round Table	1
4 shelf Book Case	1
2 shelf Book Case	1
4 draw horizontal lateral file cabinet	1
Modular Furniture	3

FPL Services was not charged rent for this furniture. The furniture was in excess of 7 years old.

DISCLOSURES

Disclosure No. 10

Subject: Expenses

Statement of Facts: On November 20, 1997 staff requested the documentation which showed that FPL Services was charged for internal audit fees for an audit that was performed by the utility during 1997.

/ The auditor was provided with the entry to charge the subsidiary for the fees totaling [REDACTED]. The entry was prepared on November 26, 1997.

Also, FPL Services does not have any stockholders or website expense allocations on their books.

Opinion: It appears that the entry to charge the subsidiary for internal audit fees was prepared due to the auditors' inquiry.

Also, the subsidiary should be charged for a share of stockholders and website costs, since they benefit by obtaining capital from Florida Power and Light Group.

CONFIDENTIAL

PBC

Exhibit 3

By Job only, not cumulative

	INSTALLER	INCENTIVE AMOUNT
	A	
1	[REDACTED]	115,079.50
2	[REDACTED]	113,849.00
3	[REDACTED]	107,464.00
4	[REDACTED]	104,814.00
5	[REDACTED]	100,510.00
6	[REDACTED]	91,004.25
7	[REDACTED]	90,422.00
8	[REDACTED]	88,422.50
9	[REDACTED]	87,418.70
10	[REDACTED]	85,377.25
11	[REDACTED]	81,900.00
12	[REDACTED]	81,000.00
13	[REDACTED]	80,641.00
14	[REDACTED]	78,174.50
15	[REDACTED]	74,679.25
16	[REDACTED]	70,046.07
17	[REDACTED]	68,010.20
18	[REDACTED]	66,973.70
19	[REDACTED]	66,412.80
20	[REDACTED]	62,931.00
21	[REDACTED]	59,930.75
22	[REDACTED]	59,893.16
23	[REDACTED]	59,858.30
24	[REDACTED]	58,810.20
25	[REDACTED]	57,602.53
26	[REDACTED]	57,127.25
27	[REDACTED]	56,403.50

CONFIDENTIAL

5-1
2-3

Pg. 1 of 2

FPL

17/2/0
11/18/98

A

28	[REDACTED]	55,945.50
29	[REDACTED]	55,033.00
30	[REDACTED]	54,415.25
31	[REDACTED]	54,201.00
32	[REDACTED]	53,930.00
33	[REDACTED]	53,046.25
34	[REDACTED]	52,866.00
35	[REDACTED]	51,815.75
36	[REDACTED]	51,736.25
37	[REDACTED]	50,831.50
38	[REDACTED]	50,713.70
39	[REDACTED]	49,466.75
40	[REDACTED]	49,450.60

5-1 pg. 2 of 2
2-3

CONFIDENTIAL

Interview Acct Mgrs to check if dropping
How do you get your contacts
Do you PPL
Service

Interview Johnson?
Load data

JKW

Agreement
Audit Business Energy
System Retrofit
Chiller Retrofit
Decide on whether you need a feasibility study
contract out to local eng. firm

Sometimes customer gets rebates sometimes Energy does

Then sign contract

Design Engineering

Construction

energy ^{eff} Controls, motors, Chillers, light retrofit,
Water retrofits

Have done work outside of FPL territory
in Sears, Puerto Rico

? Customer Service

Customer signs release
~~Plant manager~~ gives them info
Mail in

How quick it is is defined by ^{plant manager} acct managers

Can get on internet

Separate CO - has own fin. statement

Papollis from Group

Allocated workmen's comp

uses HRD - hourly charge back

? Internal audit - allocated?

Reports to Larry Hunter - VP Energy Services Inc

PR Loc is Utility

? Overall accts for consolidation & inc. tax work

? Rent to PPL Bldg

? Marketing training

CONFIDENTIAL

1 [redacted] does not go to services doc's
produce release

PS 6

COMPANY: FPL
TITLE: NOTES FROM MEETING ON OCTOBER 9, 1997
WITH GENERAL MANAGER OF FPL ENERGY SERVICES, INC.
JOHN HANEY
PERIOD: 1996 AND 1997
DATE: OCTOBER 10, 1997
AUDITOR: RKY

WJH/12/98

WP NO. 5

DESCRIPTION OF SERVICES PERFORMED

- 1 The company (FPL Energy Services, Inc.) provides performance guarantees for customers. [REDACTED]
- 2 [REDACTED] Have not had to do this yet. FPL performs their services in FPL utility territory primarily. The company services are : How a customer uses energy and how to save them money. The types of changes the company would recommend are lighting, chillers (air conditioning systems), energy management controls such as motors that centrally chill the water, motors on production plant, speed drives, water retrofits.
- 3 [REDACTED]
- 4 [REDACTED]
- 5 [REDACTED]
- 6 [REDACTED]
- 7 [REDACTED]
- 8 [REDACTED]
- 9 [REDACTED]
- 10 [REDACTED]
- 11 [REDACTED]
- 12 [REDACTED]
- 13 [REDACTED]
- 14 [REDACTED]
- 15 [REDACTED]
- 16 [REDACTED]
- 17 [REDACTED]
- 18 [REDACTED]
- 19 [REDACTED]
- 20 [REDACTED]
- 21 [REDACTED]
- 22 [REDACTED]
- 23 [REDACTED]
- 24 [REDACTED]
- 25 [REDACTED]

DESCRIPTION OF HOW ENERGY SERVICES OBTAINS LOAD DATA.

The facility fills out a form for Energy Services and Energy Services goes to account manager at FPL to get load data information. In answer to our question as to turn around time, the general manager says its how quickly Energy Services can contact the FPL account manager and how fast they get back to them. The general manager stated that the information is now available on the internet and anyone can get it.

FPL FUNCTIONS THAT FPL ENERGY SERVICES USES.

FPL GROUP payroll printing function.

CONFIDENTIAL

5-6

COMPANY: FPL
TITLE: NOTES FROM MEETING ON OCTOBER 9, 1997
WITH GENERAL MANAGER OF FPL ENERGY SERVICES, INC.
JOHN HANEY
PERIOD: 1996 AND 1997
DATE: OCTOBER 10, 1997
AUDITOR: RKY

WP NO. 5

Does Group charge for printing payroll checks.

Sometimes use FPL Human Resources - sometimes hire themselves.
No FPL Energy Services employees allocate their time to FPL utility.

Employees at FPL who allocate their time to FPL Energy Services, Inc.

1. Larry Lasiter - VP Marketing, FPL,; President, Energy Services, Inc.

On FPL payroll and allocated to Energy Services . - Fixed payroll distribution.

Others

2. Blake Morrison - FPL Utility payroll CI marketing
3. Frank Collisuo - FPL utility Marketing Planning
4. Winton Kelly - FPL CI Customer services

Nos 2,3,&4 fill out time sheets.

John Haney says that there are other employees who are allocated to him. He is in the process of finding out who they are.

**INTERRELATIONSHIP BETWEEN FPL ENERGY SERVICES, FPL ENERGY SERVICES II, FPL SERVICES,
A GENERAL PARTNERSHIP AND ENERSYS, INC.**

5-6

P:

CONFIDENTIAL

9

P 10 of 7

[REDACTED]

[REDACTED]

CONFIDENTIAL

9p3 of 7

[REDACTED]

[REDACTED]

*Prior Dec
9-6*

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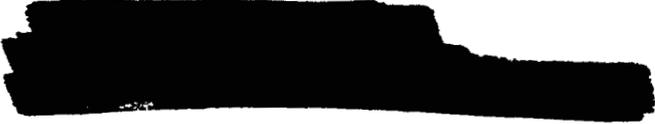
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CONFIDENTIAL

9

Pg 6 of 7

Q.2



CONFIDENTIAL

PPL

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

9-1
P. 1

CONFIDENTIAL

PBC



FPL

[REDACTED]

[REDACTED]

9-2
1

CONFIDENTIAL

P1072

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

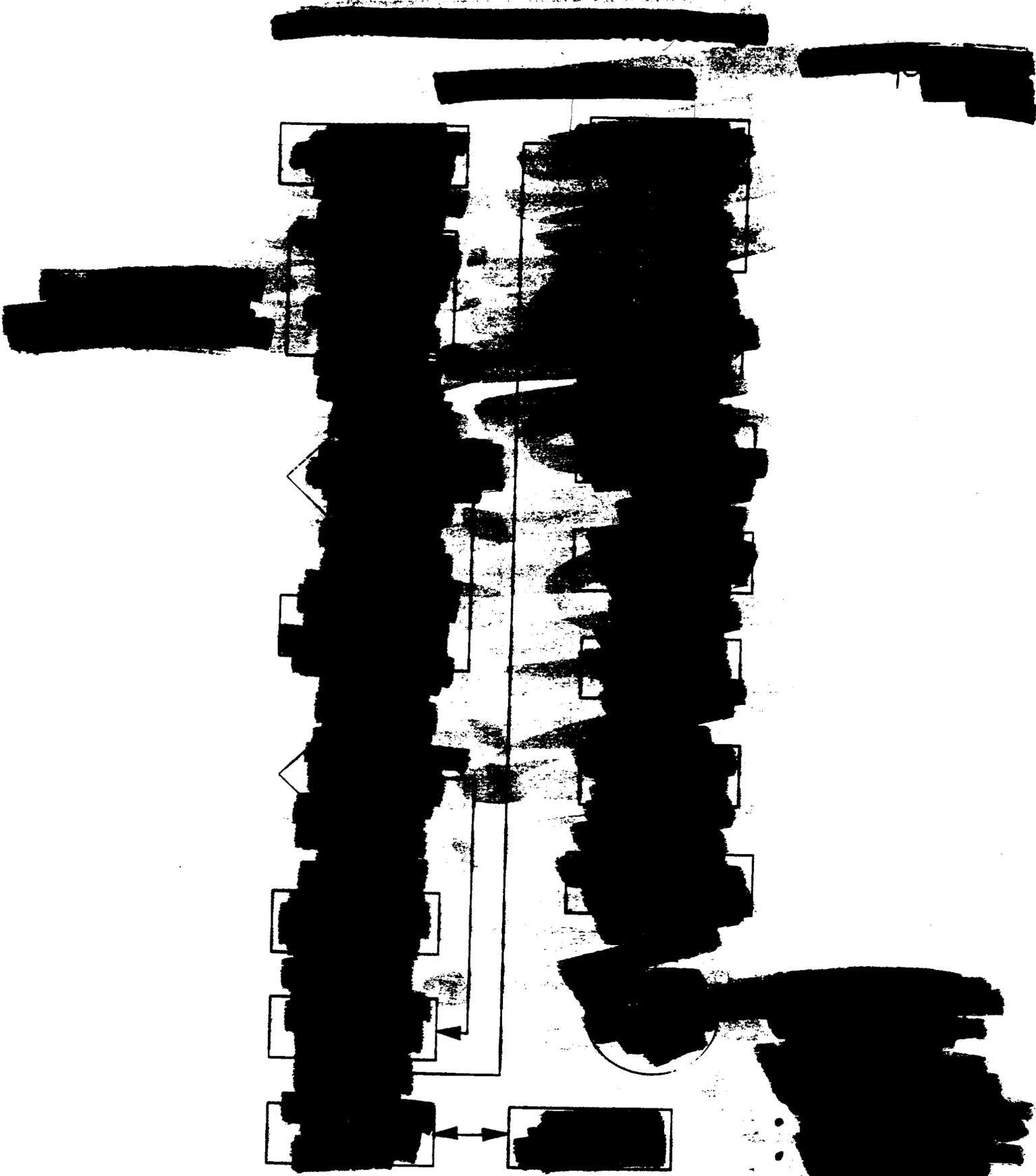
[REDACTED]

cc:

CONFIDENTIAL

9-2
1

p 2 of 2



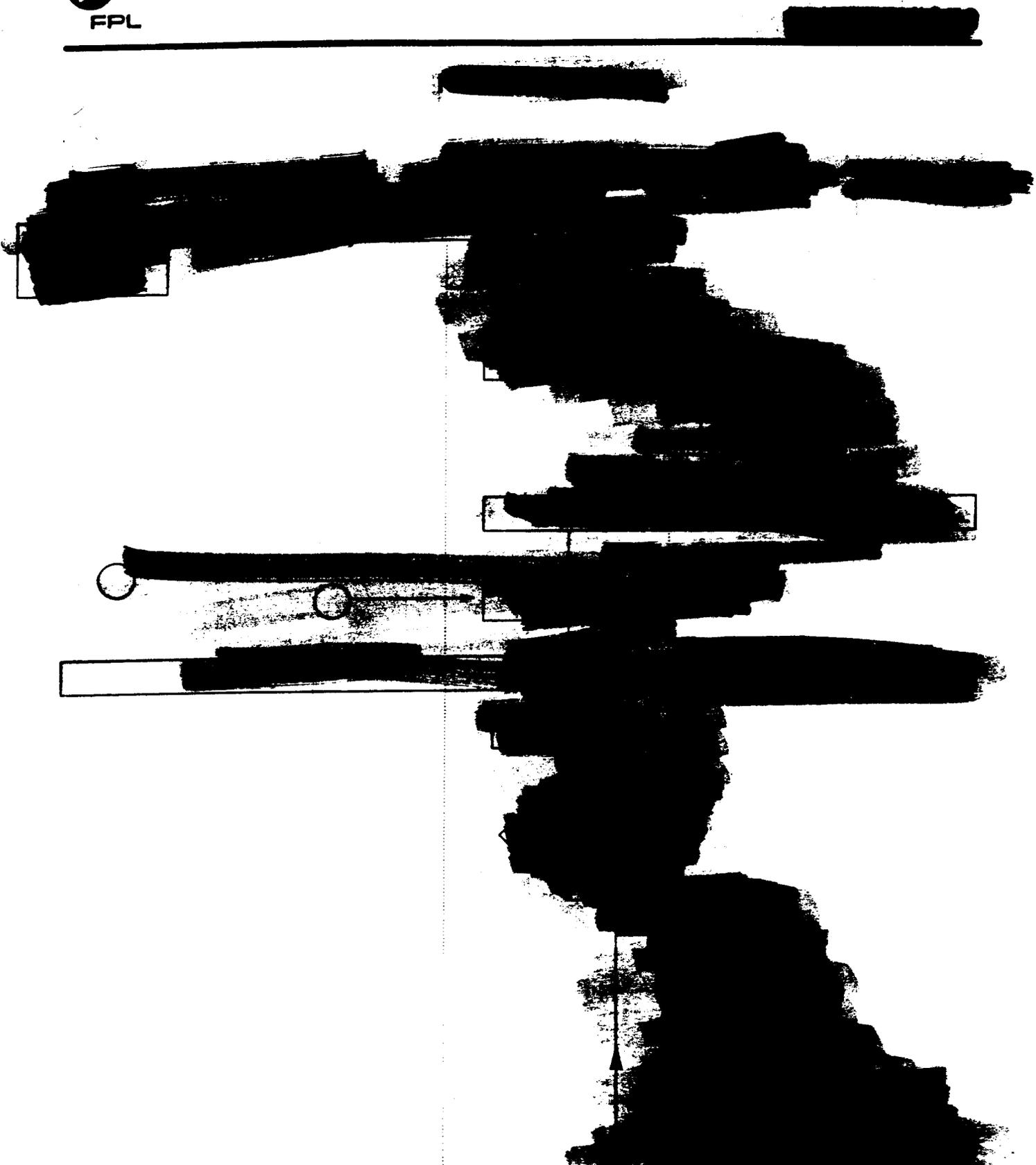
[Redacted]

[REDACTED]

[REDACTED]

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9-2
2 p248



CONFIDENTIAL



2 p 4 of 8

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

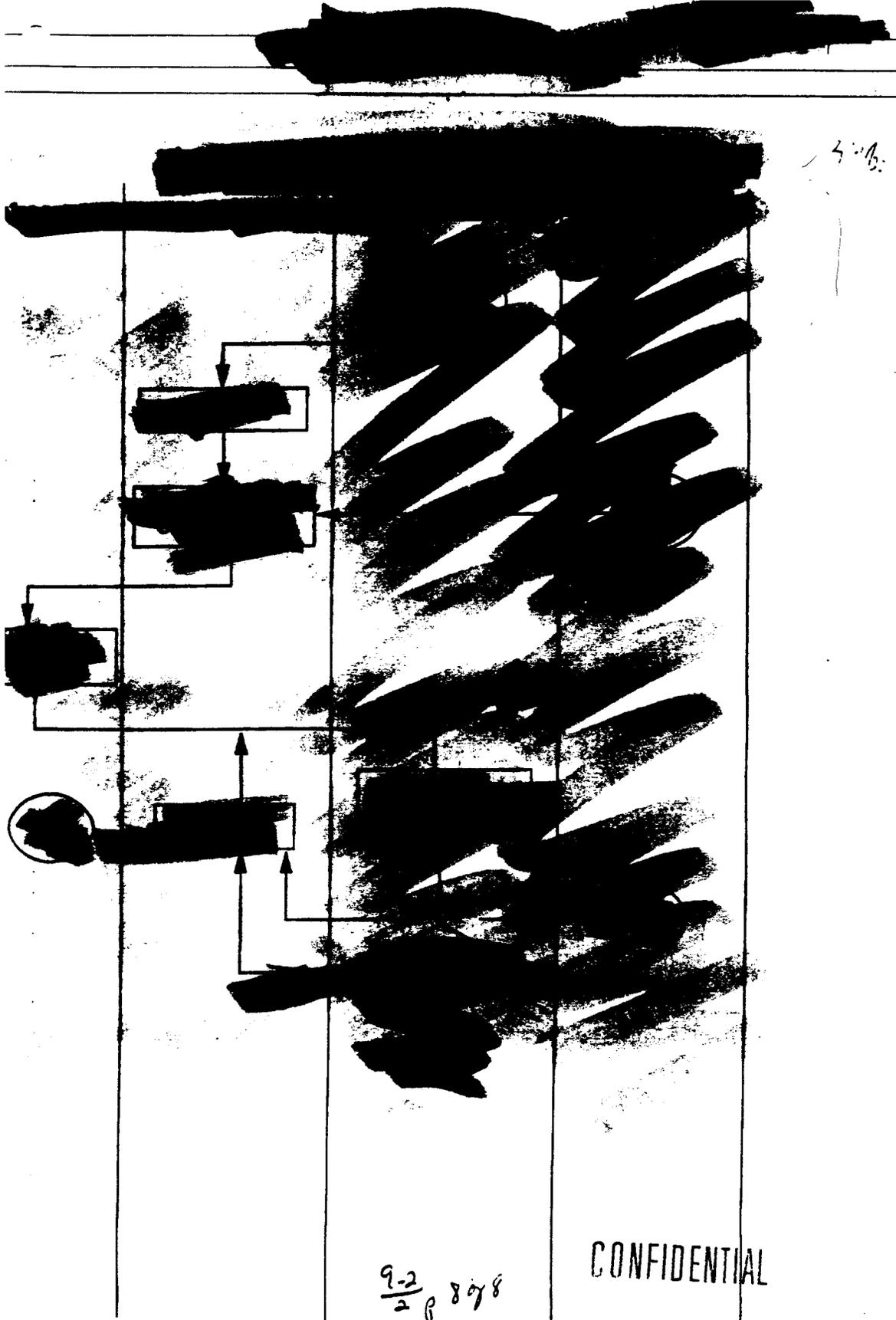
9-2
2 p5 of 8

CONFIDENTIAL

[REDACTED]

CONFIDENTIAL

9-2
2 p 6 of 8



4.6:

9-2
2 p 878

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CONFIDENTIAL
Confidential

9-2
2

CONFIDENTIAL

9-2
3
pg 2 of 6

CONFIDENTIAL

9-2
3 p. 3076

CONFIDENTIAL

9-2
3 p. 3076

CONFIDENTIAL

9-2
3 p 4 of 6

CONFIDENTIAL

9-2
3 p 5 of 6

CONFIDENTIAL

9-2
3 p 686

CONFIDENTIAL

9-3

P1

CONFIDENTIAL

9-3

P 2

CONFIDENTIAL

9-3

p3

CONFIDENTIAL

9-3

P4

FLORIDA PUBLIC SERVICE COMMISSION
AUDIT DOCUMENT/RECORD REQUEST
NOTICE OF INTENT

TO: Sally Hill
UTILITY: APR
FROM: _____
(AUDIT MANAGER)

Hiana H Rodra
(AUDITOR PREPARING REQUEST)

REQUEST NUMBER: 24
AUDIT PURPOSE: _____

DATE OF REQUEST: 10/20/97

REQUEST THE FOLLOWING ITEM(S) BE PROVIDED BY: 10/23/97
(DATE)

REFERENCE RULE 25-22.006, F.A.C., THIS REQUEST IS MADE: INCIDENT TO AN INQUIRY
 OUTSIDE OF AN INQUIRY

ITEM DESCRIPTION:

- 1 1) Provide a breakdown of the Fixed Assets
- 2 1996 - [REDACTED] and any other additions through
- 3 1997.
- 4 2) were any of these obtained from APR Utility?
- 5 If so, provide specific amount and valuation
- 6 method.

CONFIDENTIAL

TO: AUDIT MANAGER Ruth Young

DATE: 10-22-97

THE REQUESTED RECORD OR DOCUMENTATION:

- (1) HAS BEEN PROVIDED TODAY
- (2) CANNOT BE PROVIDED BY THE REQUESTED DATE BUT WILL BE MADE AVAILABLE BY _____
- (3) AND IN MY OPINION, ITEM(S) 1 & 2 IS(ARE) PROPRIETARY AND CONFIDENTIAL BUSINESS INFORMATION AS DEFINED IN 364.183, 366.093, OR 367.156, F.S. TO MAINTAIN CONTINUED CONFIDENTIAL HANDLING OF THIS MATERIAL, THE UTILITY OR OTHER PERSON MUST, WITHIN 21 DAYS AFTER THE AUDIT EXIT CONFERENCE, FILE A REQUEST FOR CONFIDENTIAL CLASSIFICATION WITH THE DIVISION OF RECORDS AND REPORTING. REFER TO RULE 25-22.006, F.A.C.
- (4) THE ITEM WILL NOT BE PROVIDED. (SEE ATTACHED MEMORANDUM)

S. Hill - Reg. Coord
(SIGNATURE AND TITLE OF RESPONDENT)

DISTRIBUTION:
White: Utility Complete and Return to Auditor
Pink: Audit File Copy
Canary: Utility Retain

FLORIDA PUBLIC SERVICE COMMISSION
AUDIT DOCUMENT/RECORD REQUEST
NOTICE OF INTENT

TO: Sally Hill
UTILITY: FPL
FROM: _____
(AUDIT MANAGER)

Liana H. Piedra
(AUDITOR PREPARING REQUEST)

REQUEST NUMBER: 29
AUDIT PURPOSE: _____

DATE OF REQUEST: 11/4/97

REQUEST THE FOLLOWING ITEM(S) BE PROVIDED BY: _____
(DATE) 11-7-97

REFERENCE RULE 25-22.006, F.A.C., THIS REQUEST IS MADE: INCIDENT TO AN INQUIRY
 OUTSIDE OF AN INQUIRY

ITEM DESCRIPTION:

- 1 provide calculations for the [redacted] - 1996
- 2 [redacted] - 1997
- 3 Lease

CONFIDENTIAL

TO: AUDIT MANAGER Liana Piedra

DATE: 11-5-97

THE REQUESTED RECORD OR DOCUMENTATION:

- (1) HAS BEEN PROVIDED TODAY
- (2) CANNOT BE PROVIDED BY THE REQUESTED DATE BUT WILL BE MADE AVAILABLE BY _____
- (3) AND IN MY OPINION, ITEM(S) 1 IS(ARE) PROPRIETARY AND CONFIDENTIAL BUSINESS INFORMATION AS DEFINED IN 364.183, 366.093, OR 367.156, F.S. TO MAINTAIN CONTINUED CONFIDENTIAL HANDLING OF THIS MATERIAL, THE UTILITY OR OTHER PERSON MUST, WITHIN 21 DAYS AFTER THE AUDIT EXIT CONFERENCE, FILE A REQUEST FOR CONFIDENTIAL CLASSIFICATION WITH THE DIVISION OF RECORDS AND REPORTING. REFER TO RULE 25-22.006, F.A.C.
- (4) THE ITEM WILL NOT BE PROVIDED. (SEE ATTACHED MEMORANDUM)

S. Hill Pres. Coord.
(SIGNATURE AND TITLE OF RESPONDENT)

DISTRIBUTION:
White: Utility Complete and Return to Auditor
Pink: Audit File Copy
Canary: Utility Retain

10-29

FLORIDA PUBLIC SERVICE COMMISSION
AUDIT DOCUMENT/RECORD REQUEST
NOTICE OF INTENT

TO: Sally Weil
UTILITY: EP
FROM: _____
(AUDIT MANAGER)

Liana Rivera
(AUDITOR PREPARING REQUEST)

REQUEST NUMBER: 32
AUDIT PURPOSE: _____

DATE OF REQUEST: 11/5

REQUEST THE FOLLOWING ITEM(S) BE PROVIDED BY: 11/12
(DATE)

REFERENCE RULE 25-22.006, F.A.C., THIS REQUEST IS MADE: INCIDENT TO AN INQUIRY
 OUTSIDE OF AN INQUIRY

ITEM DESCRIPTION:

- 1 1) Provide a breakdown of the Operating Expenses
- 2 2) \$ [redacted] - 1996 and 1997 by account.
- 3
- 4 3) Are any of these expenses related to charges
- 5 incurred as a result of PR utility providing
- 6 a service, if so provide specifics
- 7 of type of allocation.

CONFIDENTIAL

TO: AUDIT MANAGER Ruth Young

DATE: 11-13-97

THE REQUESTED RECORD OR DOCUMENTATION:

- (1) HAS BEEN PROVIDED TODAY
- (2) CANNOT BE PROVIDED BY THE REQUESTED DATE BUT WILL BE MADE AVAILABLE BY _____
- (3) AND IN MY OPINION, ITEM(S) _____ IS(ARE) PROPRIETARY AND CONFIDENTIAL BUSINESS INFORMATION AS DEFINED IN 364.183, 366.093, OR 367.156, F.S. TO MAINTAIN CONTINUED CONFIDENTIAL HANDLING OF THIS MATERIAL, THE UTILITY OR OTHER PERSON MUST, WITHIN 21 DAYS AFTER THE AUDIT EXIT CONFERENCE, FILE A REQUEST FOR CONFIDENTIAL CLASSIFICATION WITH THE DIVISION OF RECORDS AND REPORTING. REFER TO RULE 25-22.006, F.A.C.
- (4) THE ITEM WILL NOT BE PROVIDED. (SEE ATTACHED MEMORANDUM).

[Signature] Reg. Coord.
(SIGNATURE AND TITLE OF RESPONDENT)

DISTRIBUTION:
White: Utility Complete and Return to Auditor
Pink: Audit File Copy
Canary: Utility Retain

10-32

FLORIDA PUBLIC SERVICE COMMISSION
AUDIT DOCUMENT/RECORD REQUEST
NOTICE OF INTENT

TO: Sally Hill
UTILITY: _____
FROM: _____
(AUDIT MANAGER)

Hana Piedra
(AUDITOR PREPARING REQUEST)

REQUEST NUMBER: 33
AUDIT PURPOSE: _____

DATE OF REQUEST: 11/5

REQUEST THE FOLLOWING ITEM(S) BE PROVIDED BY: _____
(DATE) 11/12

REFERENCE RULE 25-22.006, F.A.C., THIS REQUEST IS MADE: INCIDENT TO AN INQUIRY
 OUTSIDE OF AN INQUIRY

ITEM DESCRIPTION:

- 1) Provide a breakdown of fixed assets 1996- [REDACTED]
- 2) and any additions through 1997.
- 3) 2) were any of these obtained from FPL utility?
- 4) If so, provide specific amount and valuation
- 5) methods.

CONFIDENTIAL

TO: AUDIT MANAGER Hana Piedra

DATE: 11-12-97

THE REQUESTED RECORD OR DOCUMENTATION:

- (1) HAS BEEN PROVIDED TODAY
- (2) CANNOT BE PROVIDED BY THE REQUESTED DATE BUT WILL BE MADE AVAILABLE BY _____
- (3) AND IN MY OPINION, ITEM(S) H 1 IS(ARE) PROPRIETARY AND CONFIDENTIAL BUSINESS INFORMATION AS DEFINED IN 364.183, 366.093, OR 367.156, F.S. TO MAINTAIN CONTINUED CONFIDENTIAL HANDLING OF THIS MATERIAL, THE UTILITY OR OTHER PERSON MUST, WITHIN 21 DAYS AFTER THE AUDIT EXIT CONFERENCE, FILE A REQUEST FOR CONFIDENTIAL CLASSIFICATION WITH THE DIVISION OF RECORDS AND REPORTING. REFER TO RULE 25-22.006, F.A.C.
- (4) THE ITEM WILL NOT BE PROVIDED. (SEE ATTACHED MEMORANDUM)

S. Hill Reg. Affairs
(SIGNATURE AND TITLE OF RESPONDENT)

DISTRIBUTION:
White: Utility Complete and Return to Auditor
Pink: Audit File Copy
Canary: Utility Retain

FLORIDA PUBLIC SERVICE COMMISSION
DOCUMENT / RECORD REQUEST

TO: Sally Hill

UTILITY: FPL

FROM: Iliana A. Fedra (AUDIT MANAGER)

(AUDITOR PREPARING REQUEST)

REQUEST NUMBER: 31

DATE OF REQUEST: 11/14

AUDIT PURPOSE: _____

REQUEST THE FOLLOWING ITEM(S) BE PROVIDED BY _____ (DATE) 11/19

REFERENCE RULE 25-22.006, F.A.C., THIS REQUEST IS MADE:

ITEM DESCRIPTION:

- INCIDENT TO AN INQUIRY
- OUTSIDE OF AN INQUIRY

- 1 1) Provide Schedule for fixed assets [redacted] (A)
- 2 2) Provide schedule for other investments (Excess Equipment) [redacted] (B)
- 3 3) Please explain why FPL Services balance at 11/96 (C)
- 4 is used in the attached cons trial balance.
- 5

TO: AUDIT MANAGER Ruth Young

DATE 11-20-97

THE REQUESTED RECORD OR DOCUMENTATION:

- (1) HAS BEEN PROVIDED TODAY
- (2) CANNOT BE PROVIDED IN THREE (3) WORK DAYS BUT WILL BE MADE AVAILABLE BY _____
- (3) AND IN MY OPINION THIS MATERIAL IS PROPRIETARY AND CONFIDENTIAL BUSINESS INFORMATION AS DEFINED IN 364.183-366.093, OR 367.456, F.S. I UNDERSTAND THAT TO OBTAIN TEMPORARY CONFIDENTIAL HANDLING A NOTICE OF INTENT MUST BE FILED WITH THE DIVISION OF RECORDS AND REPORTING TO MAINTAIN CONTINUED CONFIDENTIAL HANDLING OF THIS MATERIAL THE UTILITY OR OTHER PERSON MUST, WITHIN 21 DAYS AFTER THE COMMISSION STAFF HAS OBTAINED THE MATERIAL (OR IN THE CASE OF MATERIAL OBTAINED DURING THE COURSE OF AN AUDIT, WITHIN 21 DAYS AFTER THE AUDIT EXIT CONFERENCE) FILE A REQUEST FOR CONFIDENTIAL CLASSIFICATION WITH THE DIVISION OF RECORDS AND REPORTING, REFER TO RULE 25-22.006 F.A.C.
- (4) THE ITEM WILL NOT BE PROVIDED. (SEE ATTACHED MEMORANDUM)

S. Hill - Reg Coord.
SIGNATURE AND TITLE OF RESPONDENT

DISTRIBUTION:

Original: Utility Complete and Return to Auditor Pink: To FPSC Analyst Goldenrod: Audit File Copy Canary: Utility Retain

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10-3401013

Price Added up

5/16/97

surveillance - 12/96

PBC

FPL Energy Services
Consolidated - Trial Balance
12/31/96

Description	FPL Account	FPL Services 11/96		FPL Enrg Svcs 12/96		FPL Enrg Svcs Consol. 12/96	
		Current Activity A	Current Balance B	Current Activity C	Current Balance D	Current Activity E	Current Balance F
Energy Management System	121100						
ase Furniture & Equipment	121300						
Accumulated Depreciation	122100						
Accumulated Depreciation	122300						
Investment in JV	123100						
Cash	131000						
Accounts Receivable Customers	142000						
A/R Enersys Contracts	142105						
Deferred Revenue	143100						
Allowance for Doubtfull Account	144000						
Accounts Receivable FPL	146950						
Prepayments	165000						
Accounts Receivable Other	171000						
Other Deferred Debit	186100						
Purchased Contracts	186100						
Capital Stock	201000						
Paid in Capital	211000						
Retained Earnings	216000						
Accounts Payable - Other	232100						
Accounts Payable - FPL	234000						
Accrued Taxes Federal Income	236100						
Accrued Taxes State Income	236110						
Misc Current & Accrued Lis	242100						
Deferred Gains Enersys Contr's	253005						
Deferred Interest Enersys Contr's	253015						
Federal Deferred taxes Pay	282120						
ral Deferred Non Reg Depr	282196						
State Deferred taxes Pay	282220						
State Deferred Non Reg Depr	282296						
Taxes Other than Income	408245						
Federal Income Taxes	409100						
State Income Taxes	409110						
Federal Income Taxes Non Reg	409200						
State Income Taxes Non Reg	409210						
Federal Deferred taxes	410103						
State Deferred taxes	410153						
Prov Federal Deferred Non Reg	410213						
Prov State Deferred Non Reg	410213						
Gain Enersys Contracts rev	1100						
Revenue	5000						
Expenses	41700						
Revenue Non Utility	417000						
Expenses Non Utility Operations	417110						
9us Meals- Non Utility Operatio	417111						
Mid-Market Sales & Exp	417125						
3us Meals-Mid-Market	417126						
Depreciation	417140						
iquity in Earnings JV FPL Servi	418150						
nterest Income - Enersys	419005						
nterest Income - Other	419010						
ain On Enersys Contracts non	421155						
Gen Expenses	930200						
(income) Loss							
Total Trial Bal.							

CONFIDENTIAL

EP-

10-34p2 of 3

FPL Energy Services, Inc.
Consolidated Balance Sheet
December 31, 1996

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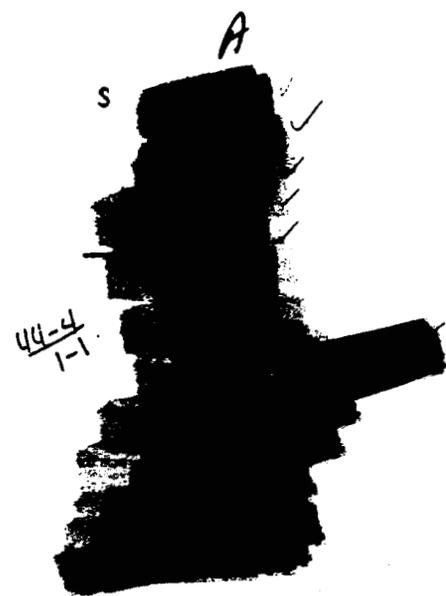
ASSETS

Cash
Accounts Receivable Trade (Net)
Unbilled Revenue
Interest Receivable
Prepaid Expenses
Total Current Assets

Net Fixed Assets

Other Investments (Energys Equipment)
Energys Contracts Receivable
Purchased Contracts
Deferred Costs

A
S
44-4
1-1



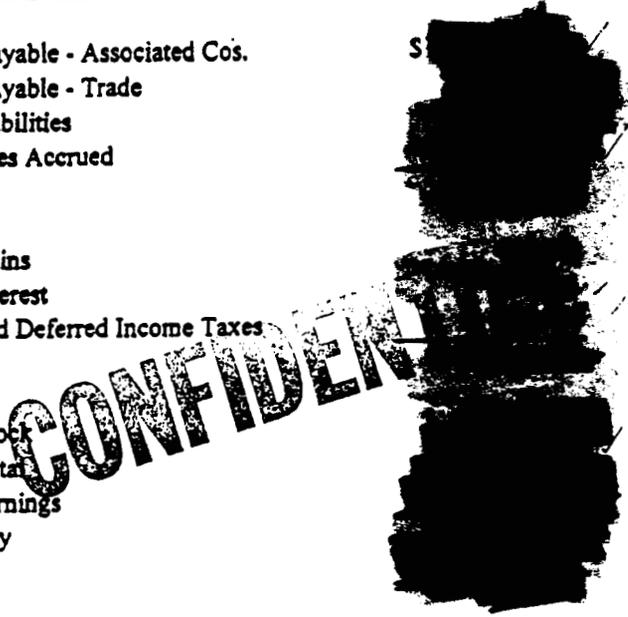
LIABILITIES AND SHAREHOLDERS EQUITY

Accounts Payable - Associated Cos.
Accounts Payable - Trade
Accrued Liabilities
Income Taxes Accrued
Total Current Liabilities

Deferred Gains
Deferred Interest
Accumulated Deferred Income Taxes
Total Liabilities

Common Stock
Paid In Capital
Retained Earnings
Total Shareholders Equity

S
CONFIDENTIAL



10-34p3g3

FLORIDA PUBLIC SERVICE COMMISSION
AUDIT DOCUMENT/RECORD REQUEST
NOTICE OF INTENT

TO: Sally Hill
UTILITY: FPL
FROM: Ruth Young
(AUDIT MANAGER)

(AUDITOR PREPARING REQUEST)
DATE OF REQUEST: 11/19/97

REQUEST NUMBER: 35
AUDIT PURPOSE: _____

REQUEST THE FOLLOWING ITEM(S) BE PROVIDED BY: _____
(DATE) 11/20/97

REFERENCE RULE 25-22.006, F.A.C., THIS REQUEST IS MADE: INCIDENT TO AN INQUIRY
 OUTSIDE OF AN INQUIRY

ITEM DESCRIPTION:

① Please provide the same information requested
w/ #30 for the following employees
Jeff Womble
Andy Kindard
Linda Reilman

② Also include these employees in the
interview schedule

③ Provide interpretations for the work order #'s as
we discussed

TO: AUDIT MANAGER Ruth Young

DATE: 11-19-97

THE REQUESTED RECORD OR DOCUMENTATION:

- (1) HAS BEEN PROVIDED TODAY
- (2) CANNOT BE PROVIDED BY THE REQUESTED DATE BUT WILL BE MADE AVAILABLE BY _____
- (3) AND IN MY OPINION, ITEM(S) _____ IS(ARE) PROPRIETARY AND CONFIDENTIAL BUSINESS INFORMATION AS DEFINED IN 364.183, 366.093, OR 367.156, F.S. TO MAINTAIN CONTINUED CONFIDENTIAL HANDLING OF THIS MATERIAL, THE UTILITY OR OTHER PERSON MUST, WITHIN 21 DAYS AFTER THE AUDIT EXIT CONFERENCE, FILE A REQUEST FOR CONFIDENTIAL CLASSIFICATION WITH THE DIVISION OF RECORDS AND REPORTING. REFER TO RULE 25-22.006, F.A.C.
- (4) THE ITEM WILL NOT BE PROVIDED. (SEE ATTACHED MEMORANDUM)

S. Hill Reg Affairs
(SIGNATURE AND TITLE OF RESPONDENT)

DISTRIBUTION:
White: Utility Complete and Return to Auditor
Pink: Audit File Copy
Canary: Utility Retain

10-35 p.1

FLORIDA PUBLIC SERVICE COMMISSION
 AUDIT DOCUMENT/RECORD REQUEST
 NOTICE OF INTENT

TO: Sally Hill
 UTILITY: FPL
 FROM: Buth Young
 (AUDIT MANAGER)

(AUDITOR PREPARING REQUEST)

REQUEST NUMBER: 36
 AUDIT PURPOSE: _____

DATE OF REQUEST: 11/12/97

REQUEST THE FOLLOWING ITEM(S) BE PROVIDED BY: _____
 (DATE) 11/20/97

REFERENCE RULE 25-22.006, F.A.C., THIS REQUEST IS MADE: INCIDENT TO AN INQUIRY
 OUTSIDE OF AN INQUIRY

ITEM DESCRIPTION:

Provide copies of bills for the customers listed below for Jan 97, April 97, & Sept 97

1	<u>FPL Energy Service Customers</u>		<u>Wrong bills</u>
2	<u>X</u>		<u>Need bills for customer</u>
3	<u>X</u>		<u>last bills</u>
4	<u>X</u>		
5	<u>FPL Service Customers</u>		
6	<u>X</u>		

CONFIDENTIAL

TO: AUDIT MANAGER Buth Young

DATE: 11-21-97

THE REQUESTED RECORD OR DOCUMENTATION:

- (1) HAS BEEN PROVIDED TODAY
- (2) CANNOT BE PROVIDED BY THE REQUESTED DATE BUT WILL BE MADE AVAILABLE BY _____
- (3) AND IN MY OPINION, ITEM(S) _____ IS(ARE) PROPRIETARY AND CONFIDENTIAL BUSINESS INFORMATION AS DEFINED IN 364.183, 366.093, OR 367.156, F.S. TO MAINTAIN CONTINUED CONFIDENTIAL HANDLING OF THIS MATERIAL, THE UTILITY OR OTHER PERSON MUST, WITHIN 21 DAYS AFTER THE AUDIT EXIT CONFERENCE, FILE A REQUEST FOR CONFIDENTIAL CLASSIFICATION WITH THE DIVISION OF RECORDS AND REPORTING. REFER TO RULE 25-22.006, F.A.C.
- (4) THE ITEM WILL NOT BE PROVIDED. (SEE ATTACHED MEMORANDUM)

G. Hill - Reg Coord.
 (SIGNATURE AND TITLE OF RESPONDENT)

DISTRIBUTION:
 White: Utility Complete and Return to Auditor
 Pink: Audit File Copy
 Canary: Utility Retain

p/oyr 10-36

FLORIDA PUBLIC SERVICE COMMISSION
AUDIT DOCUMENT/RECORD REQUEST
NOTICE OF INTENT

TO: Sally Hill
UTILITY: _____
FROM: Buth Young
(AUDIT MANAGER)

(AUDITOR PREPARING REQUEST)
DATE OF REQUEST: 11/17/97

REQUEST NUMBER: 36
AUDIT PURPOSE: _____

REQUEST THE FOLLOWING ITEM(S) BE PROVIDED BY: _____
(DATE) 11/20/97

REFERENCE RULE 25-22.006, F.A.C., THIS REQUEST IS MADE: INCIDENT TO AN INQUIRY
 OUTSIDE OF AN INQUIRY

ITEM DESCRIPTION:

Provide copies of bills for the customers
listed below for Jan 97, April 97, &
Sept 97

FPL Energy Services Customers

- 1) _____
- 2) _____
- 3) _____
- 4) _____

CONFIDENTIAL

FPL Services Customers

- 5) _____
- 6) _____

TO: AUDIT MANAGER Buth Young

DATE: 11-21-97

THE REQUESTED RECORD OR DOCUMENTATION:

- (1) HAS BEEN PROVIDED TODAY
- (2) CANNOT BE PROVIDED BY THE REQUESTED DATE BUT WILL BE MADE AVAILABLE BY _____
- (3) AND IN MY OPINION, ITEM(S) _____ IS(ARE) PROPRIETARY AND CONFIDENTIAL BUSINESS INFORMATION AS DEFINED IN 364.183, 366.093, OR 367.156, F.S. TO MAINTAIN CONTINUED CONFIDENTIAL HANDLING OF THIS MATERIAL, THE UTILITY OR OTHER PERSON MUST, WITHIN 21 DAYS AFTER THE AUDIT EXIT CONFERENCE, FILE A REQUEST FOR CONFIDENTIAL CLASSIFICATION WITH THE DIVISION OF RECORDS AND REPORTING. REFER TO RULE 25-22.006, F.A.C.
- (4) THE ITEM WILL NOT BE PROVIDED. (SEE ATTACHED MEMORANDUM)

CIS II
bills 11-24-97

S. Hill - Reg Coord.
(SIGNATURE AND TITLE OF RESPONDENT)

DISTRIBUTION:

White: Utility Complete and Return to Auditor
Pink: Audit File Copy
Canary: Utility Retain

Page 10-36p2

FLORIDA PUBLIC SERVICE COMMISSION
AUDIT DOCUMENT/RECORD REQUEST
NOTICE OF INTENT

TO: Sally Hill
UTILITY: _____
FROM: Ruth Young
(AUDIT MANAGER)

(AUDITOR PREPARING REQUEST)

REQUEST NUMBER: 37
AUDIT PURPOSE: _____

DATE OF REQUEST: 10/19

REQUEST THE FOLLOWING ITEM(S) BE PROVIDED BY: _____
(DATE) 10/24

REFERENCE RULE 25-22.006, F.A.C., THIS REQUEST IS MADE: INCIDENT TO AN INQUIRY
 OUTSIDE OF AN INQUIRY

ITEM DESCRIPTION:

Provide answers to the attached Q's
re line items billing.
Need to know why Suwanee City is
being line item billed as of Nov 96

BY: AUDIT MANAGER Ruth Young

DATE: 11-21-97

THE REQUESTED RECORD OR DOCUMENTATION:

- (1) HAS BEEN PROVIDED TODAY
- (2) CANNOT BE PROVIDED BY THE REQUESTED DATE BUT WILL BE MADE AVAILABLE BY _____
- (3) AND IN MY OPINION, ITEM(S) _____ IS(ARE) PROPRIETARY AND CONFIDENTIAL BUSINESS INFORMATION AS DEFINED IN 364.183, 366.093, OR 367.156, F.S. TO MAINTAIN CONTINUED CONFIDENTIAL HANDLING OF THIS MATERIAL, THE UTILITY OR OTHER PERSON MUST, WITHIN 21 DAYS AFTER THE AUDIT EXIT CONFERENCE, FILE A REQUEST FOR CONFIDENTIAL CLASSIFICATION WITH THE DIVISION OF RECORDS AND REPORTING. REFER TO RULE 25-22.006, F.A.C.
- (4) THE ITEM WILL NOT BE PROVIDED. (SEE ATTACHED MEMORANDUM)

S. Hill Prog Coord
(SIGNATURE AND TITLE OF RESPONDENT)

DISTRIBUTION:
Utility Complete and Return to Auditor
Audit File Copy
Utility Retain

10-37 p1 g2

Per a letter written by FPL on August 13, 1996 to the FPSC, FPL said that FPL Services would not enter into any additional contracts which involve billing for service on FPL utility bills for electric service. At that time four contracts existed. FPI also said this would not pertain to contacts with the federal government.

In answer to request 18, you provided us with a list of six FPL utility customers who were being billed with a separate line item for DSM. Three of these are Federal Government customers. The other three are [REDACTED], Suawnee Country Schools.

If these three were part of the original four contracts that existed at August 13, 1996, provide documentation, the bills to these customers for the months of April, May and June 96. If not part of the original four, explain why they are being billed separately for the contracts with FPL Energy Services or FPL Services.

CONFIDENTIAL

10-37p2g2

FLORIDA PUBLIC SERVICE COMMISSION
DOCUMENT / RECORD REQUEST

TO: Sally Heil

UTILITY: FPL

FROM: _____

Eliana H Rodra
(AUDITOR PREPARING REQUEST)

REQUEST NUMBER: 38

DATE OF REQUEST: 11/20/97

AUDIT PURPOSE: _____
REQUEST THE FOLLOWING ITEM(S) BE PROVIDED BY _____
(DATE) 11/25/97

REFERENCE RULE 25-22.006, F.A.C., THIS REQUEST IS MADE:

- INCIDENT TO AN INQUIRY
- OUTSIDE OF AN INQUIRY

ITEM DESCRIPTION:

1. 1) Explain the status of the office furniture for the
2. field personnel.
3. 2) what insurance is the _____ related to? (correct)
4. 11/21 Provide general liability policy.
5. 3) Provide payroll billing for December 1996. (with detail
6. of all type of charges)

TO: AUDIT MANAGER Bruce Young

12.297

THE REQUESTED RECORD OR DOCUMENTATION:

CONFIDENTIAL

- (1) HAS BEEN PROVIDED TO YOU
- (2) CANNOT BE PROVIDED IN THREE (3) WORK DAYS BUT WILL BE MADE AVAILABLE BY _____
- (3) AND IN MY OPINION THIS MATERIAL IS PROPRIETARY AND CONFIDENTIAL BUSINESS INFORMATION AS DEFINED IN 364.183, 366.093, OR 367.156, F.S. I UNDERSTAND THAT TO OBTAIN TEMPORARY CONFIDENTIAL HANDLING A NOTICE OF INTENT MUST BE FILED WITH THE DIVISION OF RECORDS AND REPORTING. TO MAINTAIN CONTINUED CONFIDENTIAL HANDLING OF THIS MATERIAL THE UTILITY OR OTHER PERSON MUST, WITHIN 21 DAYS AFTER THE COMMISSION STAFF HAS OBTAINED THE MATERIAL (OR IN THE CASE OF MATERIAL OBTAINED DURING THE COURSE OF AN AUDIT, WITHIN 21 DAYS AFTER THE AUDIT EXIT CONFERENCE) FILE A REQUEST FOR CONFIDENTIAL CLASSIFICATION WITH THE DIVISION OF RECORDS AND REPORTING, REFER TO RULE 25-22.006 F.A.C. Item No. 3
- (4) THE ITEM WILL NOT BE PROVIDED. (SEE ATTACHED MEMORANDUM)

E. H. Rodra
SIGNATURE AND TITLE OF RESPONDENT

DISTRIBUTION:

Original: Utility Complete and Return to Auditor Pink: To FPSC Analyst Goldenrod: Audit File Copy Canary: Utility Retain

10-38 P.1

FLORIDA PUBLIC SERVICE COMMISSION
DOCUMENT / RECORD REQUEST

TO: Sally Hill

UTILITY: FPL

FROM: _____

(AUDIT MANAGER)

Liana A. Pedra
(AUDITOR PREPARING REQUEST)

REQUEST NUMBER: 39

DATE OF REQUEST: 11/20/97

AUDIT PURPOSE: _____

REQUEST THE FOLLOWING ITEM(S) BE PROVIDED BY 11/25/97
(DATE)

REFERENCE RULE 25-22.006, F.A.C., THIS REQUEST IS MADE:

- INCIDENT TO AN INQUIRY
- OUTSIDE OF AN INQUIRY

ITEM DESCRIPTION:

- 2/1 ✓ Have you been charged for any internal audit costs? If so provide documentation.
- 3/4 ✓ Provide source documentation for FPL invoice for training [redacted] - 6/30/96. (LDS)
- 5/6 ✓ Provide source documentation for FPL invoices for legal expenses 10/31/96 [redacted]
- 7/11/21 ✓ [redacted] 12/31/96 [redacted]

TO: AUDIT MANAGER Sally Hill

DATE 12-1-97

THE REQUESTED RECORD OR DOCUMENTATION:

- (1) HAS BEEN PROVIDED TODAY
- (2) CAN BE PROVIDED IN THREE (3) WORK DAYS BUT WILL BE MADE AVAILABLE BY _____
- (3) AND IN MY OPINION THIS MATERIAL IS PROPRIETARY AND CONFIDENTIAL BUSINESS INFORMATION AS DEFINED IN 364.183, 366.093, OR 367.156, F.S. I UNDERSTAND THAT TO OBTAIN TEMPORARY CONFIDENTIAL HANDLING A NOTICE OF INTENT MUST BE FILED WITH THE DIVISION OF RECORDS AND REPORTING. TO MAINTAIN CONTINUED CONFIDENTIAL HANDLING OF THIS MATERIAL THE UTILITY OR OTHER PERSON MUST, WITHIN 21 DAYS AFTER THE COMMISSION STAFF HAS OBTAINED THE MATERIAL (OR IN THE CASE OF MATERIAL OBTAINED DURING THE COURSE OF AN AUDIT, WITHIN 21 DAYS AFTER THE AUDIT EXIT CONFERENCE) FILE A REQUEST FOR CONFIDENTIAL CLASSIFICATION WITH THE DIVISION OF RECORDS AND REPORTING, REFER TO RULE 25-22.006 F.A.C.
- (4) THE ITEM WILL NOT BE PROVIDED. (SEE ATTACHED MEMORANDUM)

CONFIDENTIAL

S. Hill Reg Affairs
SIGNATURE AND TITLE OF RESPONDENT

10-39 p.1

DISTRIBUTION:

Original: Utility Complete and Return to Auditor Pink: To FPSC Analyst Goldenrod: Audit File Copy Canary: Utility Retain

FLORIDA PUBLIC SERVICE COMMISSION
AUDIT DOCUMENT/RECORD REQUEST
NOTICE OF INTENT

UTILITY: Sally Hill
FROM: FPL
(AUDIT MANAGER) Paul Young

REQUEST NUMBER: 42
AUDIT PURPOSE: _____

(AUDITOR PREPARING REQUEST)
DATE OF REQUEST: 12/1/97

REQUEST THE FOLLOWING ITEM(S) BE PROVIDED BY: _____
(DATE) 12/3/97

REFERENCE RULE 25-22.006, F.A.C., THIS REQUEST IS MADE: INCIDENT TO AN INQUIRY
 OUTSIDE OF AN INQUIRY

ITEM DESCRIPTION:

① Describe the methodology FPL used to come up with the fixed distribution as in response to our prior request for fixed distribution? @ 9/24/97 for 27 employees.

② Describe the documentation available for the methodology used by FPL.

③ How did you come up with the 70 from current fixed payroll distribution on the attached sheet for No. (83) (84) and also include William Williams + Larry Laster.

0: AUDIT MANAGER Paul Young

DATE: 12-2-97

THE REQUESTED RECORD OR DOCUMENTATION:

- (1) HAS BEEN PROVIDED TODAY
- (2) CANNOT BE PROVIDED BY THE REQUESTED DATE BUT WILL BE MADE AVAILABLE BY _____
- (3) AND IN MY OPINION, ITEM(S) _____ IS(ARE) PROPRIETARY AND CONFIDENTIAL BUSINESS INFORMATION AS DEFINED IN 364.183, 366.093, OR 367.156, F.S. TO MAINTAIN CONTINUED CONFIDENTIAL HANDLING OF THIS MATERIAL, THE UTILITY OR OTHER PERSON MUST, WITHIN 21 DAYS AFTER THE AUDIT EXIT CONFERENCE, FILE A REQUEST FOR CONFIDENTIAL CLASSIFICATION WITH THE DIVISION OF RECORDS AND REPORTING. REFER TO RULE 25-22.006, F.A.C.
- (4) THE ITEM WILL NOT BE PROVIDED. (SEE ATTACHED MEMORANDUM)

Sally Hill Reg. Coord.
(SIGNATURE AND TITLE OF RESPONDENT)

DISTRIBUTION:
White: Utility Complete and Return to Auditor
Pink: Audit File Copy
Canary: Utility Retain

10-42plg2

PSC/AFA-6 (Rev. 2/95)

FPL Employees charging to FPL Energy Services, Inc./FPL Services
Request 17

payroll date 9/26/97

Company	Employee	Business Unit	Title	Time
FPL Energy Services	Frank Colosino	Sales & Marketing	Project Manager	80% from current fixed payroll distribution
FPL Energy Services	Blake Morrison	Sales & Marketing	CA Specialist	80% from current fixed payroll distribution
FPL Energy Services	Winton E. Kelly, Jr.	CA Customer Services	Account Manager	Based on actual hours spent on FPL Service Projects
FPL Energy Services	Patricia Cook	Sales & Marketing	Secretary <i>General Office</i>	Based on actual hours spent on FPL Service Projects
FPL Energy Services	James Gill	Sales & Marketing	Product Manager <i>General Office</i>	Based on actual hours spent on FPL Service Projects
FPL Services	Larry Nelson	Customer Service	CA Specialist I <i>Brevard</i>	Based on actual hours spent on FPL Service Projects
FPL Energy Services	Vern Beck	Sales & Marketing	CA analyst <i>General Office</i>	Based on actual hours spent on FPL Service Projects
FPL Energy Services	Pat T. Maher	General Counsel	Environmental Specialist <i>Dune Beach</i>	Based on actual hours spent on FPL Service Projects
FPL Energy Services	Ignacio B. Sarmiento	Human Resources	Right-of-Way Representative <i>Miami</i>	Based on actual hours spent on FPL Service Projects
FPL Energy Services	Susan Annis-Meliano	Sales & Marketing	CA Specialist	Based on actual hours spent on FPL Service Projects
FPL Energy Services	James F. Butcher	Sales & Marketing	Product Manager <i>General Office</i>	10% from current fixed payroll distribution
FPL Energy Services	Michael J. Whalis	Sales & Marketing	Product Manager	20% from current fixed payroll distribution
FPL Energy Services	Octavia J. Williams	Sales & Marketing	Manager-Field Support(CA)*	10% from current fixed payroll distribution
FPL Energy Services	Kedric A. Bostic, Jr.	Sales & Marketing	CA Specialist I <i>General Office</i>	5% from current fixed payroll distribution
FPL Energy Services	Rebecca Chapman	Distribution	District Area Mgr-Distribution <i>Broward</i>	Based on actual hours spent on FPL Service Projects
FPL Energy Services	Thomas Kunz	Customer Service	CA Specialist II <i>Brevard</i>	Based on actual hours spent on FPL Service Projects
FPL Energy Services	Larry Lasater	Sales & Marketing	V.P. Sales & Marketing	8% from current fixed payroll distribution
FPL Energy Services	Martha Gonzalez	Customer Service	Customer Service Sys. Analyst <i>Gen. Office</i>	Based on actual hours spent on FPL Service Projects
FPL Energy Services	Stephen Reed	Information Management	Systems Project Manger <i>General Office</i>	Based on actual hours spent on FPL Service Projects
FPL Energy Services	Robert Steele	Information Management	Systems Integrator II <i>General Office</i>	Based on actual hours spent on FPL Service Projects
FPL Services	Richard Lopez	Sales & Marketing	CA Specialist	Based on actual hours spent on FPL Service Projects
FPL Energy Services	O. B. Mass	Customer Service	Mngr Cust. Bill Accounting & Pay <i>Q.O.</i>	Based on actual hours spent on FPL Service Projects
FPL Energy Services	David Elford	Sales & Marketing	Market Planning Support <i>General Office</i>	Based on actual hours spent on FPL Service Projects
FPL Energy Services	Eileen Kent	Information Management	Systems Program Manager <i>General Office</i>	Based on actual hours spent on FPL Service Projects
FPL Energy Services	Jeffery Womble	Customer Service	Major Account Manager <i>Brevard</i>	Based on actual hours spent on FPL Service Projects
FPL Energy Services	E. J. Salem	Human Resources	Right-of-Way Representative <i>Broward</i>	Based on actual hours spent on FPL Service Projects
A5 (*)	Winton, Kelly	Major Acct Mgr.	<i>Broward</i>	
76	Kinard, Andy	Major Acct. Mgr.	<i>Broward</i>	
97	Reilman, Linda	Major Acct Mgr I	<i>Broward</i>	

*Recently moved to distribution

10-11-97
10-12-97
10-13-97
10-14-97
10-15-97
10-16-97
10-17-97
10-18-97
10-19-97
10-20-97
10-21-97
10-22-97
10-23-97
10-24-97
10-25-97
10-26-97
10-27-97
10-28-97
10-29-97
10-30-97
10-31-97

FLORIDA PUBLIC SERVICE COMMISSION
AUDIT DOCUMENT/RECORD REQUEST
NOTICE OF INTENT

TO: Sally Hill
UTILITY: FPL
FROM: Paul Young
(AUDIT MANAGER)
REQUEST NUMBER: 43
AUDIT PURPOSE: _____

(AUDITOR PREPARING REQUEST)
DATE OF REQUEST: 12/3/98

REQUEST THE FOLLOWING ITEM(S) BE PROVIDED BY: See attached
(DATE)

REFERENCE RULE 25-22.006, F.A.C., THIS REQUEST IS MADE: INCIDENT TO AN INQUIRY
 OUTSIDE OF AN INQUIRY

ITEM DESCRIPTION:

Provide answers to the attached
request #3.

TO: AUDIT MANAGER Paul Young

DATE: 1-12-98

THE REQUESTED RECORD OR DOCUMENTATION:

- (1) HAS BEEN PROVIDED TODAY
- (2) CANNOT BE PROVIDED BY THE REQUESTED DATE BUT WILL BE MADE AVAILABLE BY _____
- (3) AND IN MY OPINION, ITEM(S) * IS (ARE) PROPRIETARY AND CONFIDENTIAL BUSINESS INFORMATION AS DEFINED IN 364.183, 366.053, OR 367.156, F.S. TO MAINTAIN CONTINUED CONFIDENTIAL HANDLING OF THIS MATERIAL, THE UTILITY OR OTHER PERSON MUST, WITHIN 21 DAYS AFTER THE AUDIT EXIT CONFERENCE, FILE A REQUEST FOR CONFIDENTIAL CLASSIFICATION WITH THE DIVISION OF RECORDS AND REPORTING. REFER TO RULE 25-22.006, F.A.C.
- (4) THE ITEM WILL NOT BE PROVIDED. (SEE ATTACHED MEMORANDUM)

Sally Hill Reg Coord.
(SIGNATURE AND TITLE OF RESPONDENT)

* interviews with employees

DISTRIBUTION:
White: Utility Complete and Return to Auditor
Pink: Audit File Copy
Canary: Utility Retain

10-43p/g4

REQUEST NO. 43

As I discussed with Sam Waters on December 2, 1997, we will start by interviewing 25 FPL employees from the list of 77. We will also go to their place of work so that they will not have to travel to us. When this is completed we will again assess our needs and determine whether to pursue the others on the list.

Attached is a list of 25 names. Please note that number 25 was supposed to be on our original list but somehow I omitted it. Please add, provide the time allocation for 9/26/97, title and location.

Iliana and I will be conducting the interviews (Kathy may possibly sit in on some).

We will be available on the following days:

Dec 15 PM only

December 16 & 17 all day

December 18 in the AM only

December 22 and 23 (except not in Brevard)

December 29 and 30 (except not in Brevard)

January 5, 6, 7, 8 and 9 all day.

10-43p284

P R I O R #	COMPANY:		FPL							
	TITLE:		LIST OF EMPLOYEES TO INTERVIEW							
	LAST NAME	FIRST NAME	MIDDLE INITIAL	(1) REQUESTED TIME SHEET	(2) DATES	(3)	TITLE	LOCATION NAME	DATE/TIME	LOCATION
1	4	Besley	Wayne	-----	9/26/97	9/23/97	C/I Spec II	Ft. Laud Cust Serv		
2	5	Bloch	Peter	-----	9/26/97		Maj Acct Mgr I	Brev Cust Svs-Comm		
3	10	Chapman	Rebecca	-----	9/26/97	7/2/97	Distribution	Broward		
4	12	Cobb	Dave	-----	9/26/97		Energ Mgt. Consult	Cent FI Energ Mgt.		
5	25	Gill	Jim	-----	9/26/97		CS Generalst Ili	Cust Programs		
6	27	Grealy	Ann	-----	9/26/97	1/24/97	Dir.Rates&Tariff	General Office		
7	29	Hall	Terry	-----	9/26/97	5/28/96	Maj Acct Mgr I	Ft.Laud Cust Serv		
8	33	Kelly	Winton	-----	9/26/97		Maj Acct Mgr I	Ft. Laud Cust Serv		
9	34	Khoury	Michael	-----	9/26/97	6/25/97	8/27/97	Maj Acct Mgr I	Brev Cust SErv-Comm	
10	35	Langley,	Dave	-----	9/26/97	3/10/97	Sr. Maj Acct Mgr	Govt-C/I Admin		
11	36	Lasester	Larry	-----	9/26/97		VP Sales & Mkt.			
12	37	Lehr	John	-----	9/26/97	9/30/94	Maj Acct Mgr I	Brev Cust SErv-Comm		
13	39	Lyerly	Susan	Jeanette	9/26/97	4/22/97	2/18/97	Maj Acct Mgr I	Miami	
14	40	Maestri	Hector	-----	9/26/97	9/5/97	Maj Acct Mgr I	N Dade Cust Serv		
15	46	Morrison	Blake	-----	9/26/97	7/10/97	C/I Specialiat I	C/I Marketing Field Supp		
16	54	Ponitz	Keith	-----	9/26/97	7/10/97	Maj Acct Mgr I	Ft. Laud Cust Serv		
17	56	Quinn	Jim	-----	9/26/97		Maj Acct Mgr I	Govt C/I admin		
18	58	Romig	Steve	-----	9/26/97	2/18/97	Area Mgr Comm	FL. Laud Cust Serv		

10-43p 394

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COMPANY:
TITLE:

FPL
LIST OF EMPLOYEES TO INTERVIEW

				(1)	(2)	(3)				
	LAST	FIRST	MIDDLE	REQUESTED	TIME SHEET	DATES	TITLE	LOCATION NAME	DATE/TIME	LOCATION
#	NAME	NAME	INITIAL							
19	60	Samil	Dilek	-----	9/26/97		Treasurer	Juno Beach		
20	62	Schmidt	Kathy	-----	9/26/97	4/7/97	Cust Svc Field I	Ft. Laud Cust Serv		
21	66	Sturmer	M.M	-----	9/26/97	10.17.96	RiskMgmt Anal	Juno Beach		
22	75	Wright	Joycelyn	-----	9/26/97	5/16/97	Cust Svc Field I	Ft. Laud Cust Serv		
23	83	Butcher	James F.		9/26/97		Product Mgr.	Sales & MKT		
24	97	Reilman	Linda		9/26/97		Maj Acc't Mgr I	Broward		
25	new	LLera,	Ralph A.		9/26/97					

10-43 p 44

FLORIDA PUBLIC SERVICE COMMISSION
DOCUMENT / RECORD REQUEST

TO: Sally Hill
UTILITY: FLC
FROM: Bruth Young (AUDIT MANAGER) _____ (AUDITOR PREPARING REQUEST)

REQUEST NUMBER: 44 DATE OF REQUEST: 12/4/97

AUDIT PURPOSE: _____
REQUEST THE FOLLOWING ITEM(S) BE PROVIDED BY 12/12/97 (DATE)

REFERENCE RULE 25-22.006, F.A.C., THIS REQUEST IS MADE:

ITEM DESCRIPTION:

- INCIDENT TO AN INQUIRY
- OUTSIDE OF AN INQUIRY

Provide methodology and documentation for the allocation for the following people @ 9/26/97.

- 1) Wayne Besley CT Spec II
- 2) Terry Hall Mayor Acc 4 Mgr I
- 3) David Cobb Energy Mgrl Consultant John Nix
- 4) Schmidt Kathy Cust Service Field 1
- 5) Jenda Reelmon Mayor Acc 4 Mgr I
- 6) Susan Leyerly Mgr Acc 15 Mgr I

TO: AUDIT MANAGER Bruth Young DATE 1-8-98

THE REQUESTED RECORD OR DOCUMENTATION:

- (1) HAS BEEN PROVIDED TODAY
- (2) CANNOT BE PROVIDED IN THREE (3) WORK DAYS, BUT WILL BE MADE AVAILABLE BY _____
- (3) AND IN MY OPINION ~~IT IS PROPRIETARY AND CONFIDENTIAL BUSINESS INFORMATION AS DEFINED IN 306.100, F.S.~~ I UNDERSTAND THAT TO OBTAIN TEMPORARY CONFIDENTIAL HANDLING A NOTICE OF INTENT MUST BE FILED WITH THE DIVISION OF RECORDS AND REPORTING. TO MAINTAIN CONTINUED CONFIDENTIAL HANDLING OF THIS MATERIAL THE UTILITY OR OTHER PERSON MUST, WITHIN 21 DAYS AFTER THE COMMISSION STAFF HAS OBTAINED THE MATERIAL (OR IN THE CASE OF MATERIAL OBTAINED DURING THE COURSE OF AN AUDIT, WITHIN 21 DAYS AFTER THE AUDIT EXIT CONFERENCE) FILE A REQUEST FOR CONFIDENTIAL CLASSIFICATION WITH THE DIVISION OF RECORDS AND REPORTING, REFER TO RULE 25-22.006 F.A.C.
- (4) THE ITEM WILL NOT BE PROVIDED. (SEE ATTACHED MEMORANDUM)

S. Hni Reg Coord
SIGNATURE AND TITLE OF RESPONDENT

PBC

request 18 part 2

CONFIDENTIAL

FPL Energy Services, Inc./ FPL Services
Utility Bill DSM charges

Request 18
Part 2

- (42-3) Fed Gov. United States General Services Administration
- (42-2) Fed Gov. U S Government Department of Air Force (Patrick Air Force Base)
- (42-4) [REDACTED]
- (42-5) [REDACTED]
- (42-6) Fed Gov. U S Veterans Administration Hospital/ Lake City
- (42-7) Suwanee County Schools

See 42-1
3 List of Customers getting line item billing
for further conclusion as to
whether these customers should be
getting line item billing.

CONFIDENTIAL

PBC

November 20, 1997

Florida Power and Light Company

Audit Purpose: Investigation of Cost Allocation Between
FPL and FPL Energy Services

Request No. 37

Attached are the bills requested for April, May and June 1996.

Suawnee County Schools was not on billing for service until November, 1996.

Contract prior to August signed.

42-1
3-1 P.1

November 20, 1997

Florida Power and Light Company

Audit Purpose: Investigation of Cost Allocation Between
FPL and FPL Energy Services

Request No. 37

As requested, a copy of the contract between FPL and Suwannee County Schools is attached. Bills that include the DSM service charge did not begin until November, 1996.

P about line item billing on Page 4 of K
P 3.4

$$\frac{42-1}{3-1}$$

P. 10/14

CONFIDENTIAL

42-1

3-1

1
p 2 of 14

CONFIDENTIAL

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3-1
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CONFIDENTIAL

42-1
3-1
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CONFIDENTIAL

42-1

3-1

1

P5414

CONFIDENTIAL

42-1

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FLORIDA PUBLIC SERVICE COMMISSION
AUDIT DOCUMENT/RECORD REQUEST
NOTICE OF INTENT

TO: Sally Hill
UTILITY: FPL
FROM: Frank Young
(AUDIT MANAGER)

(AUDITOR PREPARING REQUEST)

REQUEST NUMBER: 36
AUDIT PURPOSE: _____

DATE OF REQUEST: 11/12/97

REQUEST THE FOLLOWING ITEM(S) BE PROVIDED BY: _____
(DATE) 11/20/97

REFERENCE RULE 25-22.006, F.A.C., THIS REQUEST IS MADE: INCIDENT TO AN INQUIRY
 OUTSIDE OF AN INQUIRY

ITEM DESCRIPTION:

Provide copies of bills for the customers listed below for Jan 97, April 97, & Sept 97

1
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FPL Energy Service Customers
42-1
4-1
 3
are made for some time
are made for some time
are made for some time

FPL Service Customers
 142-1
4-1

TO: AUDIT MANAGER _____ DATE: _____

THE REQUESTED RECORD OR DOCUMENTATION:

CONFIDENTIAL

- (1) HAS BEEN PROVIDED TODAY
- (2) CANNOT BE PROVIDED BY THE REQUESTED DATE BUT WILL BE MADE AVAILABLE BY _____
- (3) AND IN MY OPINION, ITEM(S) _____ IS(ARE) PROPRIETARY AND CONFIDENTIAL BUSINESS INFORMATION AS DEFINED IN 364.183, 366.093, OR 367.156, F.S. TO MAINTAIN CONTINUED CONFIDENTIAL HANDLING OF THIS MATERIAL, THE UTILITY OR OTHER PERSON MUST, WITHIN 21 DAYS AFTER THE AUDIT EXIT CONFERENCE, FILE A REQUEST FOR CONFIDENTIAL CLASSIFICATION WITH THE DIVISION OF RECORDS AND REPORTING. REFER TO RULE 25-22.006, F.A.C.
- (4) THE ITEM WILL NOT BE PROVIDED. (SEE ATTACHED MEMORANDUM)

(SIGNATURE AND TITLE OF RESPONDENT)

DISTRIBUTION:
Utility Complete and Return to Auditor
Audit File Copy
Utility Retain

42-1
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p. 1

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SVC FROM 12/16/96 SVC TO 01/16/97 R/R/R 2 072 READ TYPE A

BILL DETAIL

BILL DETAIL			DEMAND		
BASE AMT	239.09	RTP ACCESS CHG	0.00	ACTUAL BILLING ON-PEAK	
CURTAIL CR	0.00	RTP USAGE CHG	0.00	30	30 0
TRANS CR	0.00	RTP ADMIN CHG	0.00	CURTAILMENT 0	
LOAD CNTL CR	0.00	GROSS RCT TAX	3.92	----- THIS YEAR -----	
ECC ADJ	7.27	FRANCHISE FEE	21.20	SVC DYS 30	BIL DYS 30
OBC ADJ	0.00	MUNICIPAL TAX	34.52	LMIS CRDT DYS	0
ECRC CHG	0.63	FL SALES TAX	30.54	KWH/DAY	139
FUEL CHG	92.29	ELECTRIC AMT	472.26	KWH USAGE	4178
CAPACITY CHG	42.80	BILL COMP AMT	0.00	----- LAST YEAR -----	
COSP CHG	0.00	BB AMOUNT	0.00	SVC DYS 32	BIL DYS 30
		BB DEFER BAL	0.00	KWH/DAY	144
FPL AMT	382.08	TOT FAC RNTL	0.00	KWH USAGE	4,635

NEXT _____ TYPE A FIND _____ GWA 70

- 13-MRDG HIST
- 15-COMPNT DTL
- 16-BUS BRKDN
- 17-HI BILL
- 18-READ/VERIFY NEWS
- 21-OL BRKDN
- FACT

There do not appear to be a line item charge on this bill

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SVC FROM 03/19/97 SVC TO 04/17/97 R/R/R 2 072 READ TYPE A

BILL DETAIL

DEMAND

BASE AMT	228.63	RTP ACCESS CHG	0.00	ACTUAL BILLING ON-PEAK	
CURTAIN CR	0.00	RTP USAGE CHG	0.00	28 28	0
TRANS CR	0.00	RTP ADMIN CHG	0.00	CURTAILMENT	0
LOAD CNTL CR	0.00	GROSS RCT TAX	3.73	----- THIS YEAR -----	
ECC ADJ	9.43	FRANCHISE FEE	20.43	SVC DYS 29 BIL DYS	30
OBC ADJ	0.00	MUNICIPAL TAX	32.52	LMIS CRDT DYS	0
ECRC CHG	0.64	FL SALES TAX	29.13	KWH/DAY	147
FUEL CHG	94.12	ELECTRIC AMT	449.95	KWH USAGE	4286
CAPACITY CHG	31.32	BILL COMP AMT	0.00	----- LAST YEAR -----	
COSP CHG	0.00	BB AMOUNT	0.00	SVC DYS 29 BIL DYS	30
		BB DEFER BAL	0.00	KWH/DAY	157
FPL AMT	364.14	TOT FAC RNTL	0.00	KWH USAGE	4,573

NEXT TYPE A FIND GWA 70

13-MRDG HIST 15-COMPNT DTL 16-BUS BRKDN 17-HI BILL 18-READ/VERIFY NEWS
21-OL BRKDN FACT

There does not appear to be a line item change on this bill

*42-1
4-182-83*

CONFIDENTIAL

BIHI BILLING HISTORY

ELEC/OL BILL DETAIL

11/21/97 11:52:47

11/24/93 2/072/

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SVC FROM 08/15/97 SVC TO 09/16/97 R/R/R 2 072 READ TYPE A

BILL DETAIL				DEMAND		
BASE AMT	237.61	RTP ACCESS CHG	0.00	ACTUAL BILLING ON-PEAK		
CURTAIN CR	0.00	RTP USAGE CHG	0.00	30	30	0
TRANS CR	0.00	RTP ADMIN CHG	0.00	CURTAILMENT		
LOAD CNTL CR	0.00	GROSS RCT TAX	3.82	----- THIS YEAR -----		
ECC ADJ	9.02	FRANCHISE FEE	20.87	SVC DYS	32 BIL DYS	30
OBC ADJ	0.00	MUNICIPAL TAX	33.64	LMIS CRDT DYS		
ECRC CHG	0.62	FL SALES TAX	29.76	KWH/DAY		
FUEL CHG	90.04	ELECTRIC AMT	460.18	KWH USAGE		
CAPACITY CHG	34.80	BILL COMP AMT	0.00	----- LAST YEAR -----		
COSP CHG	0.00	BB AMOUNT	0.00	SVC DYS	30 BIL DYS	30
		BB DEFER BAL	0.00	KWH/DAY		
FPL AMT	372.09	TOT FAC RNTL	0.00	KWH USAGE		
						3,882

NEXT TYPE A FIND GWA 70

13-MRDG HIST 15-COMPNT DTL 16-BUS BRKDWN 17-HI BILL 18-READ/VERIFY NEWS
21-OL BRKDWN FACT

CONFIDENTIAL

42-1
4-12383

1 [REDACTED] ELE ACT 03/26/93 2/372/ [REDACTED] UCSE
 2 [REDACTED] PH [REDACTED] S SPEC
 3 [REDACTED] S/T# [REDACTED] SCIN
 4 [REDACTED] P OLDBA: [REDACTED]

SVC FROM 12/31/96 SVC TO 01/31/97 R/R/R 2 072 READ TYPE A

BILL DETAIL

BILL DETAIL				DEMAND		
BASE AMT	4,868.01	RTP ACCESS CHG	0.00	ACTUAL BILLING ON-PEAK		
CURTAIL CR	0.00	RTP USAGE CHG	0.00	312	312	0
TRANS CR	0.00	RTP ADMIN CHG	0.00	CURTAILMENT 0		
LOAD CNTL CR	0.00	GROSS RCT TAX	94.82	----- THIS YEAR -----		
ECC ADJ	270.74	FRANCHISE FEE	527.09	SVC DYS	31 BIL DYS	30
OBC ADJ	0.00	MUNICIPAL TAX	755.67	LMIS CRDT DYS 0		
ECRC CHG	23.34	FL SALES TAX	590.73	KWH/DAY 5,019		
FUEL CHG	3,437.20	ELECTRIC AMT	11,313.83	KWH USAGE 156600		
CAPACITY CHG	646.28	BILL COMP AMT	0.00	----- LAST YEAR -----		
COSP CHG	0.00	BB AMOUNT	0.00	SVC DYS	30 BIL DYS	30
		BB DEFER BAL	0.00	KWH/DAY 4,560		
FPL AMT	9,245.57	TOT FAC RNTL	0.00	KWH USAGE 136,800		

NEXT _____ TYPE A FIND _____ GWA 70

- 13-MRDG HIST
- 15-COMPNT DTL
- 16-BUS BRKDWN
- 17-HI BILL
- 18-READ/VERIFY NEWS
- 21-OL BRKDWN
- FACT

There does not appear to be a line item billing for DSM

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4-2 p 1 of 3*

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BIRI BILLING SYSTEM
ELE ACT 03/25/93 2/072/ 5
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SVC FROM 04/02/97 SVC TO 05/01/97 R/R/R 2 072 READ TYPE A
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BILL DETAIL				DEMAND	
BASE AMT	5,198.17	RTP ACCESS CHG	0.00	ACTUAL BILLING ON-PEAK	
CURTAIL CR	0.00	RTP USAGE CHG	0.00	320 320	0
TRANS CR	0.00	RTP ADMIN CHG	0.00	CURTAILMENT	0
LOAD CNTL CR	0.00	GROSS RCT TAX	101.33	----- THIS YEAR -----	
ECC ADJ	374.88	FRANCHISE FEE	593.19	SVC DYS 29 BIL DYS	30
OBC ADJ	0.00	MUNICIPAL TAX	806.63	LMIS CRDT DYS	0
ECRC CHG	25.56	FL SALES TAX	740.22	KWH/DAY	5,375
FUEL CHG	3,741.98	ELECTRIC AMT	12,121.36	KWH USAGE	100400
CAPACITY CHG	539.40	BILL COMP AMT	0.00	----- LAST YEAR -----	
COSP CHG	0.00	BB AMOUNT	0.00	SVC DYS 29 BIL DYS	30
		BB DEFER BAL	0.00	KWH/DAY	5,531
FPL AMT	9,879.99	TOT FAC RNTL	0.00	KWH USAGE	160,400

NEXT TYPE A FIND GWA 70

13-MRDG HIST 15-COMPT DTL 16-BUS BRKDOWN 17-HI BILL 18-READ/VERIFY NEWS
21-OL BRKDOWN FRACT

CONFIDENTIAL

42-1
4-20-93

BIHI NOV 21 '97 11:57AM BILLING HISTORY

ELEC/OL BILL DETAIL

11/21/97 11:53:49

03/26/93 2/072/

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SVC FROM	08/29/97	SVC TO	09/30/97	R/R/R	2 072	READ TYPE	A
				BILL DETAIL		DEMAND	
BASE AMT	5,720.64	RTP ACCESS CHG	0.00	ACTUAL BILLING ON-PEAK			
CURTAIN CR	0.00	RTP USAGE CHG	0.00	320	320	0	
TRANS CR	0.00	RTP ADMIN CHG	0.00	CURTAILMENT		0	
LOAD CNTL CR	0.00	GROSS RCT TAX	103.91	----- THIS YEAR -----			
ECC ADJ	435.60	FRANCHISE FEE	608.28	SVC DYS	32 BIL DYS	30	
OBC ADJ	0.00	MUNICIPAL TAX	902.92	LMIS CRDT DYS		0	
ECRC CHG	49.50	FL SALES TAX	759.05	KWH/DAY		6,187	
FUEL CHG	3,259.08	ELECTRIC AMT	12,505.48	KWH USAGE		198000	
CAPACITY CHG	666.50	BILL COMP AMT	0.00	----- LAST YEAR -----			
COSP CHG	0.00	BB AMOUNT	0.00	SVC DYS	32 BIL DYS	30	
		BB DEFER BAL	0.00	KWH/DAY		6,525	
FPL AMT	10,131.32	TOT FAC RNTL	0.00	KWH USAGE		208,800	

NEXT TYPE A FIND GWA 70

- 13-MRDG HIST
- 15-COMPNT DTL
- 16-BUS BRKDOWN
- 17-HI BILL
- 18-READ/VERIFY NEWS
- 21-OL BRKDOWN
- FACT

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[REDACTED] PH (941) [REDACTED] S/T# [REDACTED]

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SVC FROM 12/23/96 SVC TO 01/24/97 R/R/R 2 072 READ TYPE A

BILL DETAIL				DEMAND		
BASE AMT	3,664.66	RTP ACCESS CHG	0.00	ACTUAL BILLING ON-PEAK		
CURTAIL CR	0.00	RTP USAGE CHG	0.00	260	260	0
TRANS CR	0.00	RTP ADMIN CHG	0.00	CURTAILMENT 0		
LOAD CNTL CR	0.00	GROSS RCT TAX	69.93	----- THIS YEAR -----		
ECC ADJ	190.01	FRANCHISE FEE	385.12	SVC DYS 32	BIL DYS	30
OBC ADJ	0.00	MUNICIPAL TAX	565.16	LMIS CRDT DYS 0		
ECRC CHG	16.38	FL SALES TAX	0.00	KWH/DAY 3,412		
FUEL CHG	2,412.23	ELECTRIC AMT	7,838.49	KWH USAGE 109200		
CAPACITY CHG	535.00	BILL COMP AMT	0.00	----- LAST YEAR -----		
COSP CHG	0.00	BB AMOUNT	0.00	SVC DYS 30	BIL DYS	30
		BB DEFER BAL	0.00	KWH/DAY 3,160		
FPL AMT	6,818.28	TOT FAC RNTL	3.41	KWH USAGE 94,800		

NEXT TYPE A FIND GWA 70

- 13-MRDG HIST
- 15-COMPNT DTL
- 16-BUS BRKDN
- 17-HI BILL
- 18-READ/VERIFY NEWS FACT
- 21-OL BRKDN

There does not appear to be a Dson line item billing

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SVC FROM 03/26/97 SVC TO 04/24/97 R/R/R 2 072 READ TYPE A

BILL DETAIL

DEMAND

BASE AMT	3,668.38	RTP ACCESS CHG	0.00	ACTUAL BILLING ON-PEAK	
CURTAIN CR	0.00	RTP USAGE CHG	0.00	240	240 0
TRANS CR	0.00	RTP ADMIN CHG	0.00	CURTAILMENT	0
LOAD CNTL CR	0.00	GROSS RCT TAX	70.65	----- THIS YEAR -----	
ECC ADJ	255.20	FRANCHISE FEE	401.68	SVC DYS 29 BIL DYS	30
OBC ADJ	0.00	MUNICIPAL TAX	565.34	LMIS CRDT DYS	0
ECRC CHG	17.40	FL SALES TAX	0.00	KWH/DAY	4,000
FUEL CHG	2,547.36	ELECTRIC AMT	7,926.21	KWH USAGE	116000
CAPACITY CHG	400.20	BILL COMP AMT	0.00	----- LAST YEAR -----	
COSP CHG	0.00	BB AMOUNT	0.00	SVC DYS 29 BIL DYS	30
		BB DEFER BAL	0.00	KWH/DAY	3,806
FPL AMT	6,888.54	TOT FAC RNTL	3.41	KWH USAGE	110,400

NEXT TYPE A FIND GWA 70

13-MRDG HIST 15-COMPNT DTL 16-BUS BRKDWN 17-HI BILL 18-READ/VERIFY NEWS
21-OL BRKDWN FACT

CONFIDENTIAL

42-1
4-4
P2 of 3

SVC FROM	12/26/96	SVC TO	01/27/97	R/R/R	B 072	READ TYPE	A
----- BILL DETAIL -----							
BASE AMT	4,634.79	RTP ACCESS CHG	0.00	ACTUAL BILLING ON-PEAK			
CURTAIL CR	0.00	RTP USAGE CHG	0.00	312	312		0
TRANS CR	0.00	RTP ADMIN CHG	0.00	CURTAILMENT			0
LOAD CNTL CR	0.00	GROSS RCT TAX	89.40	----- THIS YEAR -----			
ECC ADJ	249.31	FRANCHISE FEE	496.94	SVC DYS	32	BIL DYS	30
OBC ADJ	0.00	MUNICIPAL TAX	0.00	LMIS CRDT DYS			0
ECRC CHG	21.49	FL SALES TAX	0.00	KWH/DAY			4,477
FUEL CHG	3,165.06	ELECTRIC AMT	9,303.27	KWH USAGE			143280
CAPACITY CHG	646.28	BILL COMP AMT	0.00	----- LAST YEAR -----			
COSP CHG	0.00	BB AMOUNT	0.00	SVC DYS	32	BIL DYS	30
		BB DEFER BAL	0.00	KWH/DAY			5,092
FPL AMT	8,716.93	TOT FAC RNTL	0.00	KWH USAGE			162,960

NEXT _____ TYPE A FIND _____ GWA 70

- 13-MRDG HIST
 - 15-COMPNT DTL
 - 16-BUS BRKDN
 - 17-HI BILL
 - 18-READ/VERIFY NEWS
- 21-OL BRKDN FACT

There does not appear to be a DSM fine item billing

CONFIDENTIAL

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CONFIDENTIAL

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[REDACTED] ELE ACT 07/24/89 B/072/
PH [REDACTED] S SPEC
S/T# [REDACTED] CCIN
M OLDBA [REDACTED]

SVC FROM	08/25/97	SVC TO	09/24/97	R/R/R	B 072	READ TYPE	A
----- BILL DETAIL -----				----- DEMAND -----			
BASE AMT	4,016.77	RTP ACCESS	CHG	0.00	ACTUAL BILLING	ON-PEAK	
CURTAIL CR	0.00	RTP USAGE	CHG	0.00	264	264	0
TRANS CR	0.00	RTP ADMIN	CHG	0.00	CURTAILMENT		0
LOAD CNTL CR	0.00	GROSS RCT	TAX	77.26	----- THIS YEAR -----		
ECC ADJ	278.26	FRANCHISE	FEE	452.31	SVC DYS	30 BIL DYS	30
OBC ADJ	0.00	MUNICIPAL	TAX	0.00	LMIS CRDT	DYS	0
ECRC CHG	18.97	FL SALES	TAX	0.00	KWH/DAY		4,216
FUEL CHG	2,777.50	ELECTRIC	AMT	8,063.03	KWH USAGE		126480
CAPACITY CHG	441.96	BILL COMP	AMT	0.00	----- LAST YEAR -----		
COSP CHG	0.00	BB AMOUNT		0.00	SVC DYS	32 BIL DYS	30
		BB DEFER	BAL	0.00	KWH/DAY		4,972
FPL AMT	7,533.46	TOT FAC	RNTL	0.00	KWH USAGE		159,120

NEXT _____ TYPE & FIND _____ GWA 70

13-MRDG HIST 15-COMPNT DTL 16-BUS BRKDN 17-HI BILL 18-READ/VERIFY NEWS
21-OL BRKDN FACT

42-1
44p383

CONFIDENTIAL

CONFIDENTIAL



FPL SERVICES

Memorandum

PSBFORM1

To: Pat Cook

Date: September 27, 96

From: [REDACTED]

Subject: Initiation of Pass Through Billing: Customer: US Govt Dept of Air Force

This correspondence is your notification to begin the "Pass Through Billing Process" which will allow FPL Services to be compensated for services rendered per the "Agreement for Invoicing of DSM Services Charges" between FP&L and FPL Services signed in March 1995. The following information is to be used for the above referenced customer:

2 FPL Billing Account Number: [REDACTED]

Cycle Day for Meter Reading: 20

Monthly DSM Service Charge: \$5,345.91

42-2
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Total Number of Monthly DSM Service Charges: 120

Commencement Date of FP&L Invoices: September 27, 1996

Customer Work Order Number:

3 Financial Lender: [REDACTED]

Also, please find attached the following information:

- Signed Customer Consent Agreement
- Amortization Schedule

If you have any questions please call our office in Brevard County at 639-5787.

Thanks,

4
5 [REDACTED]

Filename: PSBForm1 Disk General (08/25/95)

CONFIDENTIAL

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P.1

RBC

the back. Notes on the front will not be detected.

I added my donation for the Care to Share Energy Fund to help those in need. (Mark 'X' in box)

A V 2120

600005

\$1 \$2 \$5 \$10 Other

PLEASE FILL IN TOTAL AMOUNT PAID

\$

Dollars Cents

Make check payable to FPL in U.S. funds and mail along with this coupon to:

FPL
GENERAL MAIL FACILITY
MIAMI FL 33188-0001

Account Number	Total Now Due	NEW Charges Past Due
[REDACTED]	\$900,473.17	MAY 15 1997

7 CUSTOMER STATEMENT

FOLD ON PERFORATION BEFORE TEARING

Account Number [REDACTED]
Service Dates: MAR 25 97 to APR 23 97
Service Days: 29
Next Scheduled Read Date: MAY 22 1997

Statement Date: APR 23 1997
Customer Name: [REDACTED]
Service Address: [REDACTED]

Previous Statement Balance	Payments (-)	Additional Activity (+ or -)	Balance Before NEW Charges (=)	NEW Charges (+)	NEW Charges Past Due	Total Now Due (=)
943,975.89	479,360.31CR	0.00	464,615.58	435,857.59	MAY 15 1997	\$900,473.17

10

Meter Reading - Meter [REDACTED]		
KWH Used	8500800	
On-Peak KWH Used	2357160	
Off-Peak KWH Used	6143640	
On-Peak Demand	16695	
Maximum Demand	18325	
Energy Usage		
	Last Year	This Year
KWH This Month	8274000	8500800
Service Days	29	29
KWH/Day	285310	293131

Account Activity	
Previous Statement Balance	943,975.89
Payments Received - THANK YOU	479,360.31CR
BALANCE BEFORE NEW CHARGES	464,615.58
Billing for Electric Use on Rate: GSLDT-3 GENERAL SVC LRG DEMAND TIME OF USE	
Electric Service Amount	414,465.68**
Gross Receipts Tax Increase	4,250.76
Franchise Charge	11,795.24
Current Electric Charges	430,511.68 <i>add 1/4 to print PM</i>
Billing for Additional Services:	
MONTHLY DSM SVC CHG	5,345.91
TOTAL NEW CHARGES:	435,857.59
TOTAL NOW DUE:	\$900,473.17

*Amt includes the following charges:

Customer Charge:	\$400.00 per Month
Non-Fuel Energy Charge:	
On-Peak	\$0.01307 per KWH
Off-Peak	\$0.01174 per KWH
Fuel Charge:	
On-Peak	\$0.02325 per KWH
Off-Peak	\$0.02001 per KWH
Demand Charge:	
On-Peak	\$7.99 per KW

Messages

- Past-due balances are subject to a late payment charge of 1.0%.
- Pulse metering conversion factors are available upon request.
- The FPSC has approved a decrease in fuel and non-fuel energy charges effective March 31 through September 25. Rates will vary according to your rate schedule.
- Effective APR 1 thru OCT 31, Time-of-Use On-Peak hours are Noon to 9 PM, MON thru FRI; holidays are off peak.
- Transactions involving connects, disconnects, name changes and payment extensions may require positive identification.

CONFIDENTIAL

Example of bill request refund 6/25/97 \$5345.91

Florida Power & Light Company
PO Box 025576
Miami, FL 33102

COPY



USEFUL TELEPHONE NUMBERS
Customer Service: 1-800-375-2434
Hearing/Speech Impaired: 1-800-432-6554 (TTY/TDD)

P.1082
42-2
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FPL

77 - 40676073

899037800

Please request changes on the back. Notes on the front will not be detected.

I added my donation for the Care to Share Energy Fund to help those in need. (Mark 'X' in box)

\$1 \$2 \$5 \$10 Other

PLEASE FILL IN TOTAL AMOUNT PAID
\$

Make check payable to FPL in U.S. funds and mail along with this coupon to:

FPL
GENERAL MAIL FACILITY
MIAMI FL 33188-0001

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Account Number	Total Now Due	NEW Charges Past Due
[REDACTED]	\$873,099.89	FEB 13 1997

FOLD ON PERFORATION BEFORE TEARDING

7 CUSTOMER STATEMENT

Statement Date: JAN 23 1997

Account Number: [REDACTED]

Service Dates: DEC 20 86 to JAN 23 97

Customer Name: [REDACTED]

Service Days: 34

Service Address: [REDACTED]

Next Scheduled Read Date: FEB 24 1997

Previous Statement Balance	Payments	Additional Activity	Balance Before NEW CHARGES	NEW Charges	NEW Charges Past Due	Total Now Due (=)
867,200.45	460,439.72CR	0.00	406,760.73	466,339.16	FEB 13 1997	\$873,099.89

12 Meter Reading-Meter

KWH Used 9348200
 On-Peak KWH Used 2098482
 Off-Peak KWH Used 7250708

On-Peak Demand 16163
 Maximum Demand 18204

Energy Usage
 Last Year This Year
 KWH This Month 8668400 9348200
 Service Days 34 34
 KWH/Day 284365 274878

**Amt includes the following charges:

Customer Charge: \$400.00 per Month
 Non-Fuel Energy Charge:
 On-Peak \$0.01274 per KWH
 Off-Peak \$0.01141 per KWH
 Fuel Charge:
 On-Peak \$0.02251 per KWH
 Off-Peak \$0.02068 per KWH
 Demand Charge:
 On-Peak \$8.46 per KW

Account Activity

Previous Statement Balance 867,200.45
 Payments Received - THANK YOU 460,439.72CR
 BALANCE BEFORE NEW CHARGES 406,760.73
 Billing for Electric Use on Rate: GSLPT-3 GENERAL SVC LRG DEMAND TIME OF USE

Electric Service Amount 442,818.26**
 Gross Receipts Tax Increase 4,541.52
 Franchise Charge 13,635.47
 Current Electric Charges 460,993.25

Billing for Additional Services:
 MONTHLY DSM SVC CHG 5,345.91

TOTAL NEW CHARGES: 466,339.16 Pd 3/1/97

TOTAL NOW DUE: \$873,099.89

Messages

- Past-due balances are subject to a late payment charge of 1.0%.
- Pulse metering conversion factors are available upon request.
- If power is interrupted due to severe cold weather, please turn off all major equipment until power is restored. Then turn them back on gradually. This could reduce outage time.

CONFIDENTIAL

42-2
P. 20/2



Florida Power & Light Company
PO Box 025576
Miami, FL 33102

COPY



USEFUL TELEPHONE NUMBERS

Customer Service: 000-0000
Hearing/Speech Impaired: 1-800-432-6554 (TTY/VOIP)

Print Date: JAN 27 97

FDL

fbc

Please request changes on the back. Notes on the front will not be detected.

I added my donation for the Care to Share Energy Fund to help those in need. (Mark 'X' in box)

2 [Redacted]
 A V 7102 6

\$1 \$2 \$5 \$10 Other

600030

PLEASE FILL IN TOTAL AMOUNT PAID

\$ _____

Make check payable to FPL in U.S. fund and mail along with this coupon to:

FPL
 GENERAL MAIL FACILITY
 MIAMI FL 33188-0001

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 [Redacted]

Account Number	Total Now Due	NEW Charges Past Due
8 [Redacted]	\$39,204.55	SEP 16 1997

9 CUSTOMER STATEMENT

FOLD ON PERFORATION BEFORE TEARING

Account Number: [Redacted]
 Service Dates: JUL 28 97 to AUG 26 97
 Service Days: 29
 Next Scheduled Read Date: SEP 25 1997

Statement Date: AUG 26 1997
 Customer Name: [Redacted]
 Service Address: [Redacted]

Previous Statement Balance	Payments (-)	Additional Activity (+ or -)	Balance Before NEW Charges	NEW Charges (+)	NEW Charges Past Due	Total Now Due (=)
-38,697.68	23,369.20CR	0.00	-15,328.48	23,876.07	SEP 16 1997	\$39,204.55

12 Meter Reading - Meter [Redacted]

Current Reading	4958
Previous Reading	4033
KWH Used	370000
Demand KW	706

Energy Usage	Last Year	This Year
KWH This Month	409600	370000
Service Days	31	29
KWH/Day	13213	12759

Account Activity

Previous Statement Balance	-38,697.68
Payments Received - THANK YOU	23,369.20CR
BALANCE BEFORE NEW CHARGES	-15,328.48
Billing for Electric Use on Rate: GSLD-1 GENERAL SVC LRG DEMAND	
Electric Service Amount	20,526.34**
Gross Receipts Tax Increase	210.52
Franchise Charge	1,232.39
Current Electric Charges	21,969.25
Billing for Additional Services:	
MONTHLY DSM SVC CHG	1,906.82
TOTAL NEW CHARGES:	23,876.07
TOTAL NOW DUE:	\$39,204.55

**Amt includes the following charges:

Customer Charge:	\$41.00 per Month
Non-Fuel Energy Charge:	\$0.01816 per KWH
Fuel Charge:	\$0.02196 per KWH
Demand Charge:	\$7.99 per KW

Messages

- Past-due balances are subject to a late payment charge of 1.0%.
- Pulse metering conversion factors are available upon request.
- Electric motors account for significant electricity use. When buying a motor, or equipment powered by a motor, be sure the motor has a high efficiency rating. Ask to see the NEMA ratings.

Example of bill

CONFIDENTIAL

pd 9/1/97



42-3

pg 1 of 3

Please request changes on the back. Notes on the front will not be detected.

I added my donation for the Care to Share Energy Fund to help those in need. (Mark 'X' in box)

\$1 \$2 \$5 \$10 Other

PLEASE FILL IN TOTAL AMOUNT PAID

\$ Dollars Cents

Make check payable to FPL in U.S. for and mail along with this coupon to:

FPL
GENERAL MAIL FACILITY
MIAMI FL 33188-0001

600002

Account Number	Total Now Due	NEW Charges Past Due
[REDACTED]	\$41,172.66	MAY 20 1997

9 CUSTOMER STATEMENT

FOLD ON PERFORATION BEFORE TEARING

Account Number [REDACTED]

Statement Date: APR 28 1997

Service Dates: MAY 20 97 to MAY 28 97

10 Customer Name: [REDACTED]

Service Days: 31

11 Service Address: [REDACTED]

Next Scheduled Read Date: MAY 28 1997

Previous Statement Balance	Payments (-)	Additional Activity (+ or -)	Balance Before NEW Charges (=)	NEW Charges (+)	NEW Charges Past Due	Total Now Due (=)
38,339.90 ✓	19,197.78CR	0.00	19,142.12	22,030.54	MAY 20 1997	\$41,172.66

12 Meter Reading-Meter [REDACTED] Account Activity

Current Reading	1278	Previous Statement Balance	38,339.90
Previous Reading	0448	Payments Received - THANK YOU	19,197.78CR
KWH Used	332000	BALANCE BEFORE NEW CHARGES	19,142.12
Demand KW	681	Billing for Electric Use on Rate: GSLD-1 GENERAL SVC LRG DEMAND	
Energy Usage		Electric Service Amount	18,802.03**
Last Year		Gross Receipts Tax Increase	192.83
This Year		Franchise Charge	1,128.86
KWH This Month	276000 332000	Current Electric Charges	20,123.72
Service Days	29 31	Billing for Additional Services:	
KWH/Day	9517 10710	MONTHLY DSM SVC CHG	1,906.82
*Amt includes the following charges:		TOTAL NEW CHARGES:	22,030.54
Customer Charge	\$41.00 per Month	TOTAL NOW DUE:	\$41,172.66
Non-Fuel Energy Charge:			
	\$0.01816 per KWH		
Fuel Charge:	\$0.02196 per KWH		
Demand Charge:	\$7.99 per KW		

Messages

- Past-due balances are subject to a late payment charge of 1.0%.
- Pulse metering conversion factors are available upon request.
- Transactions involving connects, disconnects, name changes and payment extensions may require positive identification.
- Is your air conditioner old, inefficient? If you are buying a new unit, get fast, competitive financing through the FPL ElectricLoan Program. Call 1-800-693-3267.

CONFIDENTIAL

request refund 6/27/97

42-3 pg 2 of 3



Florida Power & Light Company
P.O. Box 225576



USEFUL TELEPHONE NUMBERS

Customer Service: (954) 581-5668

Hearing/Speech Impaired: 1-800-432-6554 TTY: 771

Please request changes on the back. Notes on the front will not be detected.

I added my donation for the Care to Share Energy Fund to help those in need. (Mark 'X' in box)

\$1 \$2 \$5 \$10 Other

A V 2214

600009

PLEASE FILL IN TOTAL AMOUNT PAID

\$

Make check payable to FPL in U.S. for and mail along with this coupon to:

FPL GENERAL MAIL FACILITY MIAMI FL 33188-0001

2
MAY 1997

Account Number	Total Now Due	NEW Charges Past Due
[REDACTED]	\$72,141.67	SEP 04 1997

8
9
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11

CUSTOMER STATEMENT

Statement Date: AUG 13 1997
Customer Name: [REDACTED]
Service Address: [REDACTED]

Account Number [REDACTED]
Service Dates: JUL 15 97 to AUG 13 97
Service Days: 29
Next Scheduled Read Date: SEP 12 1997

Previous Statement Balance	Payments (-)	Additional Activity (+ or -)	Balance Before NEW Charges (=)	NEW Charges (+)	NEW Charges Past Due	Total Now Due (=)
58,731.80	58,731.80CR	0.00 -	0.00	72,141.67	SEP 04 1997	\$72,141.67

12

Meter Reading

KWH Used 931000
On-Peak KWH Used 335270
Off-Peak KWH Used 595730

Load Control On-Peak Demand 2180
Maximum Demand 2550

Energy Usage

	Last Year	This Year
KWH This Month	1010600	931000
Service Days	29	29
KWH/Day	34855	32103

Account Activity

Previous Statement Balance 58,731.80
Payments Received - THANK YOU 58,731.80CR
Billing for Electric Use on Rate: CILC-1D COMMERCIAL/INDUSTRIAL LOAD CONTROL-DIS

Electric Service Amount 46,361.79**
Gross Receipts Tax Increase 465.03
Franchise Charge 2,689.78
Utility Tax 3,477.40
Facilities Rental 3,018.56
Transformer Credit 1,020.00CR
Current Electric Charges 54,992.56

Billing for Additional Services:
MONTHLY DSM SVC CHG 17,149.11

TOTAL NOW DUE: \$72,141.67

Am't includes the following charges:

Customer Charge:	\$800.00 per Month
Non-Fuel Energy Charge:	
On-Peak	\$0.01361 per KWH
Off-Peak	\$0.01361 per KWH
Fuel Charge:	
On-Peak	\$0.02413 per KWH
Off-Peak	\$0.02077 per KWH
Demand Charge:	
L/C On-Peak	\$2.85 per KW
Maximum	\$2.43 per KW
Firm On-Peak	\$7.64 per KW

Messages

- A late payment charge of 1.5% will apply if not paid by SEP 04.
- Pulse metering conversion factors are available upon request.
- Save energy and money. Turn off lights in unoccupied areas and when the business is closed. Timers and other controllable lamps help you do this.

Exam Sample **CONFIDENTIAL**

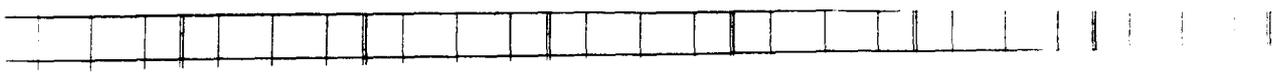
FPL Florida Power & Light Company
PO Box 025576
Miami, FL 33102

Print Date: AUG 18 97

USEFUL TELEPHONE NUMBERS
Customer Service: 1-800-375-2434
Hearing/Speech Impaired: 1-800-432-6554 (TTY/TDD)
Visit FPL's Web Site at <http://www.fpl.com>

42-4

P.1



Please request changes on the back. Notes on the front will not be detected.

I added my donation for the Care to Share Energy Fund to help those in need. (Mark 'X' in box)

\$1 \$2 \$5 \$10 Other

A/V 1105
600022

PLEASE FILL IN TOTAL AMOUNT PAID

\$ _____

Make check payable to FPL in U.S. funds and mail along with this coupon to:

FPL
GENERAL MAIL FACILITY
MIAMI FL 33188-0001

6/5/98



Account Number	Total Now Due	NEW Charges Past Due
[REDACTED]	\$17,051.05	SEP 19 1997

FOLD ON PERFORATION BEFORE TEARING

8 CUSTOMER STATEMENT

Statement Date: AUG 29 1997

Account Number: [REDACTED]

Service Dates: JUL 31 97 to AUG 29 97

9 Customer Name: [REDACTED]

Service Days: 29

10 Service Address: [REDACTED]

Next Scheduled Read Date: SEP 30 1997

Previous Statement Balance	Payments (-)	Additional Activity (+ or -)	Balance Before NEW Charges (=)	NEW Charges (+)	NEW Charges Past Due	Total Now Due (=)
10,342.41	10,342.41CR	0.00	0.00	17,051.05	SEP 19 1997	\$17,051.05

11 Meter Reading - Meter [REDACTED] Account Activity

Current Reading 9197
 Previous Reading - 7952
 KWH Constant x 120
 KWH Used 149400

Demand Reading 3.00
 KW Constant x 120.00
 Demand KW 360

Energy Usage

	Last Year	This Year
KWH This Month	133920	149400
Service Days	29	29
KWH/Day	4618	5152

Previous Statement Balance 10,342.41
 Payments Received - THANK YOU 10,342.41CR
 Billing for Electric Use on Rate: GSD-1 GENERAL SERVICE DEMAND
 Electric Service Amount 9,291.55**
 Gross Receipts Tax Increase 95.29
 Franchise Charge 518.53
 Utility Tax 770.63
 Facilities Rental 9.07
 Current Electric Charges 10,685.07
 Billing for Additional Services:
 MONTHLY DSM SVC CHG 6,365.98

*Amt includes the following charges:

Customer Charge: \$35.00 per Month
 Non-Fuel Energy Charge:
 \$0.02128 per KWH
 Fuel Charge: \$0.02196 per KWH
 Demand Charge: \$7.99 per KW above 10 KW

TOTAL NOW DUE:

\$17,051.05

Messages

- A late payment charge of 1.5% will apply if not paid by SEP 19.
- Electric motors account for significant electricity use. When buying a motor, or equipment powered by a motor, be sure the motor has a high efficiency rating. Ask to see the NEMA ratings.

pd to PPC 9/24/97

Example

CONFIDENTIAL

request refund 10-1-97

42-5 pg 103



Florida Power & Light Company
PO Box 025576
Miami, FL 33102



USEFUL TELEPHONE NUMBERS
Customer Service: 1-800-375-2434
Hearing/Speech Impaired: 1-800-432-6554 (TTY/TDD)
Visit FPL's Web Site at: <http://www.fpl.com>

Print Date: SEP 22 97

Please request changes on the back. Notes on the front will not be detected.

I added my donation for the Care to Share Energy Fund to help those in need. (Mark 'X' in box)

\$1 \$2 \$5 \$10 Other _____

PLEASE FILL IN TOTAL AMOUNT PAID

\$

Make check payable to FPL in U.S. funds and mail along with this coupon to:

FPL
GENERAL MAIL FACILITY
MIAMI FL 33188-0001

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CAR-RT SORT** 14



7

Account Number	Total Now Due	NEW Charges Past Due
[REDACTED]	\$14,393.85	APR 23 1996

FOLD ON PERFORATION BEFORE TEARING

8 **CUSTOMER STATEMENT**

Statement Date: APR 02 1996

Account Number: [REDACTED]

Service Dates: MAR 04 96 TO APR 02 96

9 Customer Name: [REDACTED]

Service Days: 29

10 Service Address: [REDACTED]

Next Scheduled Read Date: MAY 01 1996

Previous Statement Balance	Payments (-)	Additional Activity (+ or -)	Balance Before NEW Charges (=)	NEW Charges (+)	NEW Charges Past Due	Total Now Due (=)
8,663.35	8,663.35CR	0.00	0.00	14,393.85	APR 23 1996	\$14,393.85

11

Meter Reading-Meter [REDACTED]

Current Reading	1181
Previous Reading	- 0267
KWH Constant	x 120
KWH Used	106680
Demand Reading	2.60
KW Constant	x 120.00
Demand KW	312

Energy Usage

	Last Year	This Year
KWH This Month	125640	106680
Service Days	29	29
KWH/Day	4332	3782

Account Activity

Previous Statement Balance	8,663.35
Payments Received - THANK YOU	8,663.35CR
Billing for Electric Use on Rate: GSD-1 GENERAL SERVICE DEMAND	
Electric Service Amount	6,968.94**
Gross Receipts Tax Increase	71.47
Franchise Charge	383.98
Utility Tax	594.41
Facilities Rental	9.07
Current Electric Charges	8,027.87
Billing for Additional Services:	
MONTHLY DSM SVC CHG	6,365.98

TOTAL NOW DUE:

\$14,393.85

**Amt includes the following charges:

Customer Charge:	\$35.00 per Month
Non-Fuel Energy Charge:	\$0.02080 per KWH
Fuel Charge:	\$0.02075 per KWH
Demand Charge:	\$7.87 per KW above 10 KW

Messages

- A late payment charge of 1.5% will apply if not paid by APR 23.
- Customers paying FPL bills at Authorized Pay Agent locations MUST have a bill statement when paying with a check.

CONFIDENTIAL

42-5
Pg 2 of 3



Florida Power & Light Company
PO Box 025576
Miami, FL 33102

Print Date: APR 04 96



USEFUL TELEPHONE NUMBERS

Customer Service: (904) 252-1541
Hearing/Speech Impaired: 1-800-432-6554 (TTY/TDD)

miami, FL 33102

FPL

/ 27

35064100

Please request changes on the back. Notes on the front will not be detected.

I added my donation for the Care to Share Energy Fund to help those in need. (Mark 'X' in box)

\$1 \$2 \$5 \$10 Other

A V 1105 0

PLEASE FILL IN TOTAL AMOUNT PAID

\$

Make check payable to FPL in U.S. Dollars and mail along with this coupon to:

FPL GENERAL MAIL FACILITY MIAMI FL 33188-0001

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7 CAR-RT SORT** 14

7 L

Account Number	Total Now Due	NEW Charges Past Due
	\$14,605.37	JAN 25 1996

8 CUSTOMER STATEMENT

FOLD ON PERFORATION BEFORE TEARING

Account Number

Statement Date: JAN 04 1996

Service Dates: DEC 01 1995 -

Customer Name

Service Days: 34

Service Address

Next Scheduled Read Date: FEB 02 1996

9
10

Previous Statement Balance	Payments (-)	Additional Activity (+ or -)	Balance Before NEW Charges (=)	NEW Charges (+)	NEW Charges Past Due	Total Now Due (=)
9,237.34	9,237.34CR	0.00	0.00	14,605.37	JAN 25 1996	\$14,605.37

// Meter Reading-Meter Account Activity

Current Reading	8342
Previous Reading	- 7394
KWH Constant	x 120
KWH Used	113760
Demand Reading	2.60
KW Constant	x 120.00
Demand KW	312
Energy Usage	
	Last Year This Year
KWH This Month	151060 113760
Service Days	33 34
KWH/Day	4578 3348

Previous Statement Balance	9,237.34
Payments Received - THANK YOU	9,237.34CR
Billing for Electric Use on Rate: GSD-1 GENERAL SERVICE DEMAND	
Electric Service Amount	7,127.35**
Gross Receipts Tax Increase	73.10
Franchise Charge	389.69
Utility Tax	640.18
Facilities Rental	9.07
Current Electric Charges	8,239.39
Billing for Additional Services:	
MONTHLY DSM SVC CHG	6,365.98

*Amt includes the following charges:

Customer Charge: \$35.00 per Month

Non-Fuel Energy Charge:

Fuel Charge: \$0.02128 per KWH

Demand Charge: \$8.79 per KW above 10 KW

TOTAL NOW DUE:

\$14,605.37

Messages

- A late payment charge of 1.5% will apply if not paid by JAN 25.
- Work safely outdoors. Stay clear of power lines when trimming trees or using ladders or other equipment. If you cannot avoid a power line, do not do the work.

new meter 131306

42-5
pg 3 of 3



Florida Power & Light Company
PO Box 025576
Miami, FL 33102

Print Date: JAN 10 96



USEFUL TELEPHONE NUMBERS
Customer Service: (904) 252-1541
Hearing/Speech Impaired: 1-800-432-8554 (TTY/TDD)

the back. Notes on the front will not be detected.

I added my donation for the Care to Share Energy Fund to help those in need. (Mark 'X' in box)

2

A V 3215 3

\$1 \$2 \$5 \$10 Other

PLEASE FILL IN TOTAL AMOUNT PAID

\$

Make check payable to FPL in U.S. funds and mail along with this coupon to:

FPL
GENERAL MAIL FACILITY
MIAMI FL 33188-0001

ABC

600008

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Account Number: [REDACTED]	Total Now Due \$85,018.05	NEW Charges Past Due SEP 04 1997
----------------------------	------------------------------	-------------------------------------

8 CUSTOMER STATEMENT

FOLD ON PERFORATION BEFORE TEARING

Account Number: [REDACTED]
Service Dates: JUL 10 97 TO AUG 14 97
Service Days: 29
Next Scheduled Read Date: SEP 15 1997

9
10

Statement Date: AUG 14 1997
Customer Name: [REDACTED]
Service Address: [REDACTED]

Previous Statement Balance	Payments (-)	Additional Activity (+ or -)	Balance Before NEW Charges (=)	NEW Charges (+)	NEW Charges Past Due	Total Now Due (=)
79,579.89	79,579.89CR	0.00	0.00	85,018.05	SEP 04 1997	\$85,018.05

11

Meter Reading

Current Reading	6735
Previous Reading	5867
KWH Used	138800
On-Peak KWH Used	404300
Off-Peak KWH Used	984500
On-Peak Demand	2458
Maximum Demand	2460

Energy Usage

	Last Year	This Year
KWH This Month	1376000	1388000
Service Days	29	29
KWH/Day	47448	47890

Account Activity

Previous Statement Balance	79,579.89
Payments Received - THANK YOU	79,579.89CR
Billing for Electric Use on Rate: GSLDT-2 GENERAL SVC LRG DEMAND TIME OF USE	
Electric Service Amount	75,212.75**
Gross Receipts Tax Increase	771.38
Franchise Charge	4,480.02
Facilities Rental	6.02
Current Electric Charges	80,470.17
Billing for Additional Services:	
MONTHLY DSM SVC CHG	4,547.88

TOTAL NOW DUE:

\$85,018.05

Messages

- Past-due balances are subject to a late payment charge of 1.0%.
- Pulse metering conversion factors are available upon request.
- Save energy and money. Turn off lights in unoccupied areas and when the business is closed. Timers and other controllable lamps help you do this.

Am't includes the following charges:

Customer Charge:	\$170.00 per Month
Non-Fuel Energy Charge:	
On-Peak	\$0.03064 per KWH
Off-Peak	\$0.01297 per KWH
Fuel Charge:	
On-Peak	\$0.02409 per KWH
Off-Peak	\$0.02073 per KWH
Demand Charge:	
On-Peak	\$8.03 per KW

Example **CONFIDENTIAL**

42-6 Pg 1083



Florida Power & Light Company
PO Box 025576
Miami, FL 33102

COPY



USEFUL TELEPHONE NUMBERS
Customer Service: 1-800-375-2434
Hearing or Speech Impaired: 1-800-432-6554 (TTY/TDD)
Visit FPL's Web Site at <http://www.fpl.com>

Print Date: AUG 18 97

Previous Statement Balance	Payments (-)	Additional Activity (+ or -)	Balance Before NEW Charges (=)	NEW Charges (+)	NEW Charges Past Due	Total Now Due (=)
60,531.09	0.00	0.00	60,531.09	59,403.14	MAY 07 1997	\$119,934.23

16-97
 LE NUMBER
 12401
 NE NUMBER
 3016

Meter Reading - Meter

Current Reading	3540
Previous Reading	2917
KWH Used	996800
On-Peak KWH Used	269059
Off-Peak KWH Used	727741

On-Peak Demand	2005
Maximum Demand	2005

Energy Usage

	Last Year	This Year
KWH This Month	939200	996800
Service Days	29	29
KWH/Day	32386	34372

Amt includes the following charges:

Customer Charge:	\$170.00 per Month
Non-Fuel Energy Charge:	
On-Peak	\$0.03064 per KWH
Off-Peak	\$0.01297 per KWH
Fuel Charge:	
On-Peak	\$0.02409 per KWH
Off-Peak	\$0.02073 per KWH
Demand Charge:	
On-Peak	\$8.03 per KW

Account Activity

Previous Statement Balance	60,531.09
BALANCE BEFORE NEW CHARGES	60,531.09
Billing for Electric Use on Rate: GSLDT-2 GENERAL SVC LRG DEMAND TIME OF USE	
Electric Service Amount	55,520.63**
Gross Receipts Tax Increase	569.42
Franchise Charge	3,307.07
Facilities Rental	6.02
Current Electric Charges	59,403.14
TOTAL NEW CHARGES:	59,403.14
TOTAL NOW DUE:	\$119,934.23

Messages

- Did you forget? \$60,531.09 of this bill is past due. If payment has been made, we thank you and apologize for this reminder.
- A late payment charge of 1.0% will apply if not paid by MAY 07.
- Pulse metering conversion factors are available upon request.
- The FPSC has approved a decrease in fuel and non-fuel energy charges effective March 31 through September 25. Rates will vary according to your rate schedule.
- Transactions involving connects, disconnects, name changes and payment extensions may require positive identification.

\$ 4547.88

 Florida Power & Light Company
 PO Box 025576
 Miami, FL 33102

 **USEFUL TELEPHONE NUMBERS**
 Customer Service: 1-800-375-2434
 Hearing/Speech Impaired: 1-800-432-6554 (TTY/TDD)
 Visit FPL's Web Site at <http://www.fpl.com>

*To payment processing
 5/13/97*

42-6
 pg 2083

Miami, FL 33102
FPL

Please request changes on the back. Notes on the front will not be detected.

I added my donation for the Care to Share Ener Fund to help those in need. (Mark 'X' in box)

\$1 \$2 \$5 \$10 Other

PLEASE FILL IN TOTAL AMOUNT PAID

\$

Make check payable to FPL in U.S. and mail along with this coupon to:

FPL
GENERAL MAIL FACILITY
MIAMI FL 33188-0001

Account Number: [REDACTED] Total Now Due: \$61,358.42 NEW Charges Past Due: FEB 05 1997

FOLD ON PERFORATION BEFORE TEARING

8 CUSTOMER STATEMENT

Statement Date: JAN 15 1997

Account Number: [REDACTED]

Service Dates: DEC 13 1996 - JAN 15 1997

Customer Name: [REDACTED]

Service Days: 33

Service Address: [REDACTED]

Next Scheduled Read Date: FEB 14 1997

Previous Statement Balance	Payments (-)	Additional Activity (+ or -)	Balance Before NEW Charges (=)	NEW Charges (+)	NEW Charges Past Due	Total Now Due (=)
120,599.83	120,599.83CR	0.00	0.00	61,358.42	FEB 05 1997	\$61,358.42

11 Meter Reading - Meter [REDACTED]

Current Reading 1750
 Previous Reading 1188
 KWH Used 952000
 On-Peak KWH Used 200792
 Off-Peak KWH Used 742208

On-Peak Demand 1941
 Maximum Demand 1941

Energy Usage

	Last Year	This Year
KWH This Month	953600	952000
Service Days	34	33
KWH/Day	28047	28848

Account Activity

Previous Statement Balance 120,599.83
 Payments Received - THANK YOU 120,599.83CR
 Billing for Electric Use on Rate: GSLDT-2 GENERAL SVC LRG DEMAN TIME OF (

Electric Service Amount 53,099.74**
 Gross Receipts Tax Increase 544.59
 Franchise Charge 3,160.19
 Facilities Rental 6.02
 Current Electric Charges 56,810.54

Billing for Additional Services:
 MONTHLY DSM SVC CHG 4,547.88

TOTAL NOW DUE:

\$61,358.42

Amt includes the following charges:

Customer Charge: \$170.00 per Month
 Non-Fuel Energy Charge:
 On-Peak \$0.03032 per KWH
 Off-Peak \$0.01265 per KWH
 Fuel Charge:
 On-Peak \$0.02332 per KWH
 Off-Peak \$0.02143 per KWH
 Demand Charge:
 On-Peak \$8.44 per KW

Messages

- Past-due balances are subject to a late payment charge of 1.0%.
- Pulse metering conversion factors are available upon request.
- If power is interrupted due to severe cold weather, please turn off all major equipment until power is restored. Then turn them back on gradually. This could reduce outage time.

CONFIDENTIAL

42-6
Pg 3 of 3



Florida Power & Light Company
PO Box 025576
Miami, FL 33102

COPY



USEFUL TELEPHONE NUMBERS
Customer Service: 000-0000
Hearing/Speech Impaired: 1-800-432-8554 (TTY/TDD)
Visit FPL's Web Site at <http://www.fpl.com>

Print Date: JAN 17 97

PBC
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Please request changes on the back. Notes on the front will not be detected.

I added my donation for the Care to Share Energy Fund to help those in need. (Mark 'X' in box)

\$1 \$2 \$5 \$10 Other

PLEASE FILL IN TOTAL AMOUNT PAID
\$
Dollars Cents

Make check payable to FPL in U.S. funds and mail along with this coupon to:

FPL
GENERAL MAIL FACILITY
MIAMI FL 33188-0001

Account Number:	Total Now Due	NEW Charges Past Due
[REDACTED]	\$9,105.75	JAN 28 1997

7 CUSTOMER STATEMENT

FOLD ON PERFORATION BEFORE TEARING

Account Number: [REDACTED]
Service Dates: DEC 05 96 to JAN 07 97
Service Days: 33
Next Scheduled Read Date: FEB 06 1997

Statement Date: JAN 07 1997
Customer Name: [REDACTED]
Service Address: [REDACTED]

Previous Statement Balance	Payments (-)	Additional Activity (+ or -)	Balance Before NEW Charges (=)	NEW Charges (+)	NEW Charges Past Due	Total Now Due (=)
9,184.73	9,184.73CR	0.00	0.00	9,105.75	JAN 28 1997	\$9,105.75

8

Meter Reading - Meter

Current Reading	1992
Previous Reading	1648
KWH Used	82560
Demand KW	461

Energy Usage

	Last Year	This Year
KWH This Month	91920	82560
Service Days	33	33
KWH/Day	2785	2502

Account Activity

Previous Statement Balance	9,184.73
Payments Received - THANK YOU	9,184.73CR
Billing for Electric Use on Rate: GSLD-1 GENERAL SVC LRG DEMAND	
Electric Service Amount	7,200.11**
Gross Receipts Tax Increase	73.84
Franchise Charge	419.49
Current Electric Charges	7,693.44
Billing for Additional Services:	
MONTHLY DSM SVC CHG	1,412.31

Amt includes the following charges:

Customer Charge:	\$41.00 per Month
Non-Fuel Energy Charge:	\$0.01773 per KWH
Fuel Charge:	\$0.02208 per KWH
Demand Charge:	\$8.40 per KW

TOTAL NOW DUE:

\$9,105.75

Messages

- Past-due balances are subject to a late payment charge of 1.0%.
- Pulse metering conversion factors are available upon request.
- From all of us at FPL, thank you for your business in 1996. Have a safe and happy holiday season.

Example
extra copy -
customer has all details

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42-7
Pg 1087



Florida Power & Light Company
PO Box 025576
Miami, FL 33102

Print Date: JAN 22 97



USEFUL TELEPHONE NUMBERS
Customer Service: 000-0000
Hearing/Speech Impaired: 1-800-432-6554 (TTY/TDD)
Visit FPL's Web Site at <http://www.fpl.com>

Please request changes on the back. Notes on the front will not be detected.

I added my donation for the Care to Share Energy Fund to help those in need. (Mark 'X' in box)

\$1 \$2 \$5 \$10 Other _____

PLEASE FILL IN TOTAL AMOUNT PAID

\$

Make check payable to FPL in U.S. funds and mail along with this coupon to:

FPL
GENERAL MAIL FACILITY
MIAMI FL 33188-0001

Account Number: [REDACTED]	Total Now Due: \$3,572.02	NEW Charges Past Due: JAN 21 1997
----------------------------	---------------------------	-----------------------------------

FOLD ON PERFORATION BEFORE TEARING

CUSTOMER STATEMENT

Statement Date: DEC 28 1996

Account Number: [REDACTED]

Service Dates: NOV 26 96 to DEC 28 96

Customer Name: [REDACTED]

Service Days: 32

Service Address: [REDACTED]

Next Scheduled Read Date: JAN 29 1997

Previous Statement Balance	Payments (-)	Additional Activity (+ or -)	Balance Before NEW Charges (-)	NEW Charges (+)	NEW Charges Past Due	Total Now Due (-)
2,927.23	2,927.23CR	0.00	0.00	3,572.02	JAN 21 1997	\$3,572.02

Meter Reading-Meter

Current Reading 0423
Previous Reading - 0268
KWH Constant x 240
KWH Used 37200

Demand Reading 0.60
KW Constant x 240.00
Demand KW 144

Energy Usage

	Last Year	This Year
KWH This Month	44840	37200
Service Days	34	32
KWH/Day	1313	1163

Account Activity

Previous Statement Balance 2,927.23
Payments Received - THANK YOU 2,927.23CR
Billing for Electric Use on Rate: GSD-1 GENERAL SERVICE DEMAND
Electric Service Amount 2,755.52**
Gross Receipts Tax Increase 28.26
Franchise Charge 160.54
Current Electric Charges 2,944.32
Billing for Additional Services:
MONTHLY DSM SVC CHG 627.70

TOTAL NOW DUE:

\$3,572.02

***Amt includes the following charges:**

Customer Charge: \$35.00 per Month
Non-Fuel Energy Charge: \$8.02082 per KWH
Fuel Charge: \$8.02209 per KWH
Demand Charge: \$8.38 per KW above 10 KW

Messages

- Past-due balances are subject to a late payment charge of 1.0%.
- From all of us at FPL, thank you for your business in 1996. Have a safe and happy holiday season.

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42-7
pg 387



Florida Power & Light Company
PO Box 025576
Miami, FL 33102

FPL

Print Date: JAN 02 97



USEFUL TELEPHONE NUMBERS

Customer Service: 000-0000
Hearing/Speech Impaired: 1-800-432-6554 (TTY/TDD)
Visit FPL's Web Site at <http://www.fpl.com>

the back. Notes on the front will not be detected.

I added my donation for the Care to Share Energy Fund to help those in need. (Mark 'X' in box)

\$1 \$2 \$5 \$10 Other _____

PLEASE FILL IN TOTAL AMOUNT PAID
\$
Dollars + Cents

Make check payable to FPL in U.S. funds and mail along with this coupon to:

FPL
GENERAL MAIL FACILITY
MIAMI FL 33188-0001

Account Number	Total Now Due	NEW Charges Past Due
[REDACTED]	\$14,185.14	JAN 21 1997

FOLD ON PERFORATION BEFORE TEARING

CUSTOMER STATEMENT

Statement Date: DEC 28 1996

Customer Name: [REDACTED]

Service Address: [REDACTED]

Account Number: [REDACTED]

Service Dates: NOV 26 96 to DEC 28 96

Service Days: 32

Next Scheduled Read Date: JAN 29 1997

Previous Statement Balance	Payments (-)	Additional Activity (+ or -)	Balance Before NEW Charges (=)	NEW Charges (+)	NEW Charges Past Due	Total Now Due (=)
13,240.02	13,240.02CR	0.00	0.00	14,185.14	JAN 21 1997	\$14,185.14

Meter Reading

Current Reading	7132
Previous Reading	6445
KWH Used	16480

Demand KW 863

Energy Usage

	Last Year	This Year
KWH This Month	14520	16480
Service Days	34	32
KWH/Day	4292	5153

Am't includes the following charges:

Customer Charge:	\$41.00 per Month
Non-Fuel Energy Charge:	\$0.01773 per KWH
Fuel Charge:	\$0.02208 per KWH
Demand Charge:	\$8.40 per KW

Account Activity

Previous Statement Balance	13,240.02
Payments Received - THANK YOU	13,240.02CR

Billing for Electric Use on Rate: GSLD-1 GENERAL SVC LRG DEMAND

Electric Service Amount	12,174.07**
Gross Receipts Tax Increase	124.86
Franchise Charge	709.28
Current Electric Charges	13,008.21

Billing for Additional Services:	
MONTHLY DSM SVC CHG	1,176.93

TOTAL NOW DUE:

\$14,185.14

Messages

- Past-due balances are subject to a late payment charge of 1.0%.
- Pulse metering conversion factors are available upon request.
- From all of us at FPL, thank you for your business in 1996. Have a safe and happy holiday season.

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42-7
pg. 487



Florida Power & Light Company
PO Box 025576
Miami, FL 33102

Print Date: JAN 02 97



USEFUL TELEPHONE NUMBERS

Customer Service: 000-0000
Hearing/Speech Impaired: 1-800-432-6554 (TTY/TOO)
Visit FPL's Web Site at <http://www.fpl.com>

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FPL
Please request changes on the back. Notes on the front will not be detected.
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121000
I added my donation for the Care to Share Energy Fund to help those in need. (Mark "X" in box)

\$1 \$2 \$5 \$10 Other
PLEASE FILL IN TOTAL AMOUNT PAID
\$ [] [] [] [] [] [] [] [] Dollars Cents
Make check payable to FPL in U.S. funds and mail along with this coupon to:

FPL
GENERAL MAIL FACILITY
MIAMI FL 33188-0001

5
6a

Account Number:	Total Now Due	NEW Charges Past Due
[REDACTED]	\$12,126.07	JAN 21 1997

6b
6c

CUSTOMER STATEMENT
Statement Date: DEC 28 1996
Customer Name: [REDACTED]
Service Address: [REDACTED]
Account Number: [REDACTED]
Service Dates: NOV 28 1996 - [REDACTED]
Service Days: 32
Next Scheduled Read Date: JAN 29 1997

Previous Statement Balance	Payments	Additional Activity	Balance Before NEW Charges	NEW Charges	NEW Charges Past Due	Total Now Due (=)
13,202.31	13,202.31CR	0.00	0.00	12,126.07	JAN 21 1997	\$12,126.07

7

Meter Reading

Current Reading	2853
Previous Reading	- 2345
KWH Constant	x 240
KWH Used	121920
Demand Reading	2.40
KW Constant	x 240.00
Demand KW	576

Energy Usage

	Last Year	This Year
KWH This Month	156000	121920
Service Days	34	32
KWH/Day	4588	3810

Account Activity

Previous Statement Balance	13,202.31
Payments Received - THANK YOU	13,202.31CR
Billing for Electric Use on Rate: GSLD-1 GENERAL SVC LRG DEMAND	
Electric Service Amount	9,733.03**
Gross Receipts Tax Increase	99.82
Franchise Charge	567.06
Current Electric Charges	10,399.91
Billing for Additional Services: MONTHLY DSM SVC CHG	1,726.16
TOTAL NOW DUE:	\$12,126.07

Am't includes the following charges:

Customer Charge:	\$41.00 per Month
Non-Fuel Energy Charge:	\$0.01773 per KWH
Fuel Charge:	\$0.02208 per KWH
Demand Charge:	\$8.40 per KW

Messages
- Past-due balances are subject to a late payment charge of 1.0%.
- From all of us at FPL, thank you for your business in 1996. Have a safe and happy holiday season.

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42-7
pg 7 of 7



Florida Power & Light Company
PO Box 025576
Miami, FL 33102



USEFUL TELEPHONE NUMBERS
Customer Service: 000-0000
Hearing/Speech Impaired: 1-800-432-6554 (TTY/TDD)
Visit FPL's Web Site at <http://www.fpl.com>

Print Date: JAN 02 97

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I enclose my donation for the Care to Share Energy Fund to help those in need. (Mark 'X' in box)

\$1 \$2 \$5 \$10 Other

PLEASE FILL IN TOTAL AMOUNT PAID

\$

Dollars Cents

Make check payable to FPL in U.S. funds and mail along with this coupon to:

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GENERAL MAIL FACILITY
MIAMI FL 33188-0001

A V 2214 3

CAR-RT SORT** 01

8

Account Number: [REDACTED] **\$65,600.02** **MAY 06 1996**

CUSTOMER STATEMENT

Statement Date: APR 15 1996

Customer Name: [REDACTED]

Service Address: [REDACTED]

Account Number: [REDACTED]

Service Dates: MAR 15 96 to APR 15 96

Service Days: 31

Next Scheduled Read Date: MAY 14 1996

Previous Statement Balance	Payments	Additional Activity	Net Change	Current Balance	Due Date	Total Now Due (=)
44,614.57	44,614.57CR	0.00	0.00	65,600.02	MAY 06 1996	\$65,600.02

Meter Reading

KWH Used 854000
On-Peak KWH Used 235458
Off-Peak KWH Used 618541

Load Control On-Peak Demand 1787
Maximum Demand 2548

Energy Usage

	Last Year	This Year
KWH This Month	977200	854000
Service Days	31	31
KWH/Day	31523	27548

Amount includes the following charges:

Customer Charge: \$800.00 per Month
 Non-Fuel Energy Charge:
 On-Peak \$0.01327 per KWH
 Off-Peak \$0.01327 per KWH
 Fuel Charge:
 On-Peak \$0.02318 per KWH
 Off-Peak \$0.01826 per KWH
 Demand Charge:
 LC On-Peak \$2.80 per KW
 Maximum \$2.49 per KW
 Firm On-Peak \$7.46 per KW

Account Activity

Previous Statement Balance 44,614.57
 Payments Received - THANK YOU 44,614.57CR
 Billing for Electric Use on Rate: CILC-1D COMMERCIAL/INDUSTRIAL LOAD CONTROL-DIST

Electric Service Amount 40,601.06**
 Gross Receipts Tax Increase 405.95
 Franchise Charge 2,336.89
 Utility Tax 3,107.63
 Facilities Rental 3,018.56
 Transformer Credit 1,019.20CR
 Current Electric Charges 48,450.81

Billing for Additional Services:
MONTHLY DSM SVC CHG

17,149.11

TOTAL NOW DUE:

\$65,600.02

Messages

- A late payment charge of 1.5% will apply if not paid by MAY 06.
- Pulse metering conversion factors are available upon request.
- Effective APR 1 thru OCT 31, Time-of-Use On-Peak hours are Noon to 9 PM, MON thru FRI; holidays are off peak.
- Customers paying FPL bills at Authorized Pay Agent locations MUST have a bill statement when paying with a check.

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Florida Power & Light Company
PO Box 025576
Miami, FL 33102

Print Date: APR 16 96



USEFUL TELEPHONE NUMBERS
Customer Service: (407) 631-2000
Hearing/Speech Impaired: 1-800-432-8554 (TTY/TDD)

42-8 P. 86

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Please request changes on the back. Notes on the front will not be detected.

I added my donation for the Care to Share Energy Fund to help those in need. (Mark 'X' in box)

\$1 \$2 \$5 \$10 Other _____

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CAR-RT SORT** 01

PLEASE FILL IN TOTAL AMOUNT PAID

\$ Dollars Cents

Make check payable to FPL in U.S. funds and mail along with this coupon to:

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GENERAL MAIL FACILITY
MIAMI FL 33188-0001

Account Number	Total Now Due	NEW Charges Past Due
[REDACTED]	\$69,747.98	JUN 04 1996

FOLD ON PERFORATION BEFORE TEARING

CUSTOMER STATEMENT

Statement Date: MAY 14 1996

Customer Name: [REDACTED]

Service Address: [REDACTED]

Account Number: [REDACTED]

Service Dates: APR 15 96 to MAY 14 96

Service Days: 29

Next Scheduled Read Date: JUN 13 1996

Previous Statement Balance	Payments (-)	Additional Activity (+ or -)	Balance Before NEW Charges (=)	NEW Charges (+)	NEW Charges Past Due	Total Now Due (=)
48,450.91	48,450.91CR	0.00	0.00	69,747.98	JUN 04 1996	\$69,747.98

Meter Reading-Meter

KWH Used 917000
 On-Peak KWH Used 312042
 Off-Peak KWH Used 604958

Load Control On-Peak Demand 2250
 Maximum Demand 2548

Energy Usage

	Last Year	This Year
KWH This Month	1013600	917000
Service Days	29	29
KWH/Day	34952	31621

**Amt includes the following charges:

Customer Charge:	\$800.00 per Month
Non-Fuel Energy Charge:	
On-Peak	\$0.01327 per KWH
Off-Peak	\$0.01327 per KWH
Fuel Charge:	
On-Peak	\$0.02318 per KWH
Off-Peak	\$0.01938 per KWH
Demand Charge:	
L/C On-Peak	\$2.80 per KW
Maximum	\$2.43 per KW
Firm On-Peak	\$7.49 per KW

Account Activity

Previous Statement Balance 48,450.91
 Payments Received - THANK YOU 48,450.91CR

Billing for Electric Use on Rate: CILC-1D COMMERCIAL/INDUSTRIAL LOAD CONTROL-DIST

Electric Service Amount 44,217.45**
 Gross Receipts Tax Increase 443.04
 Franchise Charge 2,550.40
 Utility Tax 3,388.62
 Facilities Rental 3,018.56
 Transformer Credit 1,019.20CR
 Current Electric Charges 52,598.87

Billing for Additional Services:
MONTHLY DSM SVC CHG

17,149.11

TOTAL NOW DUE:

\$69,747.98

Messages

- A late payment charge of 1.5% will apply if not paid by JUN 04.
- Pulse metering conversion factors are available upon request.
- When reporting a street or outdoor light outage, please try to obtain the 11-digit number mounted at eye level on the pole; then call the number at the bottom of your bill for servicing.

42-8

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42-8
P296



Florida Power & Light Company
PO Box 025576



USEFUL TELEPHONE NUMBERS
Customer Service: (407) 631-2000

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I added my donation for the Care to Share Energy Fund to help those in need. (Mark 'X' in box)

\$1 \$2 \$5 \$10 Other

PLEASE FILL IN TOTAL AMOUNT PAID

\$

Dollars + Cents

Make check payable to FPL in U.S. funds and mail along with this coupon to:

FPL
GENERAL MAIL FACILITY
MIAMI FL 33188-0001

13 CAR-RT SORT** 01

Account Number	Total Now Due	NEW Charges Past Due
8 [REDACTED]	\$68,612.58	JUL 05 1996

FOLD ON PERFORATION BEFORE TEARING

9 CUSTOMER STATEMENT

Statement Date: JUN 13 1996

Account Number [REDACTED]

Service Dates: MAY 14 96 TO JUN 43 96

Customer Name [REDACTED]

Service Days: 30

Service Address [REDACTED]

Next Scheduled Read Date: JUL 15 1996

Previous Statement Balance	Payments	Additional Activity	Balance Before NEW Charges	NEW Charges	NEW Charges Past Due	Total Now Due (=)
52,598.87	52,598.87CR	0.00	0.00	68,612.58	JUL 05 1996	\$68,612.58

12 Meter Reading

KWH Used 86000
On-Peak KWH Used 307634
Off-Peak KWH Used 588466

Load Control On-Peak Demand 2148
Maximum Demand 2548

Energy Usage

	Last Year	This Year
KWH This Month	1038000	860000
Service Days	30	30
KWH/Day	34533	29067

*Amt includes the following charges:

Customer Charge:	\$800.00 per Month
Non-Fuel Energy Charge:	
On-Peak	\$0.01327 per KWH
Off-Peak	\$0.01327 per KWH
Fuel Charge:	
On-Peak	\$0.02318 per KWH
Off-Peak	\$0.01838 per KWH
Demand Charge:	
L/C On-Peak	\$2.80 per KW
Maximum	\$2.43 per KW
Firm On-Peak	\$7.48 per KW

Account Activity

Previous Statement Balance 52,598.87
Payments Received - THANK YOU 52,598.87CR

Billing for Electric Use on Rate: CILC-1D COMMERCIAL/INDUSTRIAL LOAD CONTROL-DIST

Electric Service Amount 43,229.07**
Gross Receipts Tax Increase 432.90
Franchise Charge 2,492.04
Utility Tax 3,310.10
Facilities Rental 3,018.58
Transformer Credit 1,019.20CR

Current Electric Charges 51,463.47

Billing for Additional Services:
MONTHLY DSM SVC CHG

17,149.11

TOTAL NOW DUE:

\$68,612.58

Messages

- A late payment charge of 1.5% will apply if not paid by JUL 05.
- Pulse metering conversion factors are available upon request.
- Work safely outdoors. Stay clear of power lines when trimming trees or using ladders or other equipment. If you cannot avoid a power line do not do the work.

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Florida Power & Light Company
PO Box 025576
Miami, FL 33102



USEFUL TELEPHONE NUMBERS
Customer Service: 1-800-375-2434

42-8

P3 of 6

the back. Notes on the front will not be detected.

I added my donation for the Care to Share Energy Fund to help those in need. (Mark 'X' in box)

\$1 \$2 \$5 \$10 Other

A V 1105 0

6 CAR-RT SORT** 14

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PLEASE FILL IN TOTAL AMOUNT PAID
\$
Dollars Cents

Make check payable to FPL in U.S. funds and mail along with this coupon to:

FPL
GENERAL MAIL FACILITY
MIAMI FL 33188-0001

7 L

Account Number	Total Now Due	NEW Charges Past Due
[REDACTED]	\$14,859.70	MAY 22 1996

CUSTOMER STATEMENT

FOLD ON PERFORATION BEFORE TEARING

8a Statement Date: MAY 02 1996
8b Customer Name: [REDACTED]
8c Service Address: [REDACTED]

Account Number [REDACTED]
Service Dates: APR 02 96 to MAY 01 96
Service Days: 29
Next Scheduled Read Date: MAY 31 1996

Previous Statement Balance	Payments (-)	Additional Activity (+ or -)	Balance Before NEW Charges (=)	NEW Charges (+)	NEW Charges Past Due	Total Now Due (=)
8,027.87	8,027.87CR	0.00	0.00	14,859.70	MAY 22 1996	\$14,859.70

9

Meter Reading - Meter

Current Reading	2177
Previous Reading	- 1181
KWH Constant	x 120
KWH Used	119620
Demand Reading	2.80
KW Constant	x 120.00
Demand KW	312

Energy Usage

	Last Year	This Year
KWH This Month	132600	119620
Service Days	29	29
KWH/Day	4572	4121

Account Activity

Previous Statement Balance	8,027.87
Payments Received - THANK YOU	8,027.87CR
Billing for Electric Use on Rate: GSD-1 GENERAL SERVICE DEMAND	
Electric Service Amount	7,377.79**
Gross Receipts Tax Increase	75.67
Franchise Charge	406.51
Utility Tax	624.68
Facilities Rental	9.07
Current Electric Charges	8,493.72
Billing for Additional Services:	
MONTHLY DSM SVC CHG	6,365.98

TOTAL NOW DUE:

\$14,859.70

Ami includes the following charges:

Customer Charge:	\$35.00 per Month
Non-Fuel Energy Charge:	\$0.02128 per KWH
Fuel Charge:	\$0.01773 per KWH
Demand Charge:	\$8.79 per KW above 10 KW

Messages

- A late payment charge of 1.5% will apply if not paid by MAY 22.
- When reporting a street or outdoor light outage, please try to obtain the 11-digit number mounted at eye level on the pole; then call the number at the bottom of your bill for servicing.

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42-8

P4086



Florida Power & Light Company
PO Box 025576
Miami, FL 33102

Print Date: MAY 02 96



USEFUL TELEPHONE NUMBERS
Customer Service: 1-800-375-2434
Hearing/Speech Impaired: 1-800-432-6554 (TTY/TDD)

A V 1105
20
CAR-RT SORT** 14



I added my donation for the Care to Share Energy Fund to help those in need. (Mark 'X' in box)

\$1 \$2 \$5 \$10 Other

PLEASE FILL IN TOTAL AMOUNT PAID
\$

Make check payable to FPL in U.S. funds and mail along with this coupon to:

FPL
GENERAL MAIL FACILITY
MIAMI FL 33188-0001

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ACCOUNT NUMBER	AMOUNT NOW DUE	NEW CHARGE	PAID DUE
	\$15,319.85		JUN 21 1996

8 CUSTOMER STATEMENT

Statement Date: MAY 31 1996
Customer Name: EMBRY RIDDLE AERONAUTICAL
Service Address: 500 S CLYDE MORRIS BLVD # MAIN

Account Number: [REDACTED]
Service Dates: MAY 01 96 to MAY 31 96
Service Days: 30
Next Scheduled Read Date: JUL 01 1996

Previous Statement Balance	Payments	Additional Activity	Interest Service CHG	NEW Charge	NEW Charge Paid Due	Total Now Due (=)
8,493.72	8,493.72CR	0.00	0.00	15,319.85	JUN 21 1996	\$15,319.85

9 Meter Reading

Current Reading	2218
Previous Reading	- 2177
KWH Constant	x 120
KWH Used	134880
Demand Reading	2.80
KW Constant	x 120.00
Demand KW	336

Energy Usage

	Last Year	This Year
KWH This Month	149040	124880
Service Days	30	30
KWH/Day	4968	4162

Account Activity

Previous Statement Balance	8,493.72
Payments Received - THANK YOU	8,493.72CR
Billing for Electric Use on Rate: GSD-1 GENERAL SERVICE DEMAND	
Electric Service Amount	7,776.08**
Gross Receipts Tax Increase	79.75
Franchise Charge	426.40
Utility Tax	660.31
Facilities Rental	9.07
Current Electric Charges	8,963.67
Billing for Additional Services:	
MONTHLY DSM SVC CHG	8,365.98

***Amt includes the following charges:**

Customer Charge:	\$35.00 per Month
Non-Fuel Energy Charge:	\$0.09090 per KWH
Fuel Charge:	\$0.02075 per KWH
Demand Charge:	\$7.97 per KW above 18 KW

TOTAL NOW DUE:

\$15,319.85

Messages

- A late payment charge of 1.5% will apply if not paid by JUN 21.
- Work safely outdoors. Stay clear of power lines when trimming trees or using ladders or other equipment. If you cannot avoid a power line do not do the work.

June 21 145206

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42-8



Florida Power & Light Company
PO Box 025578
Miami, FL 33102

Print Date: JUN 04 96



USEFUL TELEPHONE NUMBERS
Customer Service: 1-800-375-2434
Hearing/Speech Impaired: 1-800-432-6654 (TTY/TDD)

P586

PBC

November 20, 1997

Florida Power and Light Company

Audit Purpose: Investigation of Cost Allocation Between
FPL and FPL Energy Services

Request No. 36

FPL Energy Services Customers:

1 The [REDACTED] is not completed and it has not been billed. The bills for the other companies are attached.

FPL Services:

2 The [REDACTED] job was completed and paid in 1996. The bills for [REDACTED]
3 [REDACTED] are attached.

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42-9 P. 0811



**FPL
ENERGY SERVICES, INC.**

1982 N. State Road 7
Margate, FL 33063-5710

INVOICE NO: 97-003
DATE: January 1, 1997

To:



CUSTOMER NO.	P.O. NUMBER	DATE SHIPPED	SHIPPED VIA	F.O.B. POINT	TERMS
25935	N/A	N/A	N/A	N/A	Net 30 Days

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
1	Progress billing for Energy Equipment	1,350	\$1,350.00

SUBTOTAL	\$1,350.00
SALES TAX	
TOTAL DUE	\$1,350.00

Make all checks payable to: FPL Energy Services, Inc.
5 If you have any questions concerning this invoice, call:

THANK YOU FOR YOUR BUSINESS!

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42-9
P 2 8 11

**FPL
ENERGY SERVICES, INC.**

INVOICE

1982 N. State Road 7
Margate, FL 33063-5710

INVOICE NO: 97-031
DATE: April 1, 1997

To:

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4



CUSTOMER NO.	P.O. NUMBER	DATE SHIPPED	SHIPPED VIA	F.O.B. POINT	TERMS
25935	N/A	N/A	N/A	N/A	Net 30 Days

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
1	Progress billing for Energy Equipment	1,350	\$1,350.00

SUBTOTAL	\$1,350.00
SALES TAX	
TOTAL DUE	\$1,350.00

Make all checks payable to: FPL Energy Services, Inc.
If you have any questions concerning this invoice, call:



THANK YOU FOR YOUR BUSINESS!

CONFIDENTIAL

P 42-9
3 of 11

FPL
ENERGY SERVICES, INC.

1982 N. State Road 7
Margate, FL 33063-5710

INVOICE NO: 97-076
DATE: September 2, 1997

To:

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[Redacted]

CUSTOMER NO.	P.O. NUMBER	DATE SHIPPED	SHIPPED VIA	F.O.B. POINT	TERMS
25935	N/A	N/A	N/A	N/A	Net 30 Days

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
1	Progress billing for Energy Equipment	1,350	\$1,350.00

SUBTOTAL	\$1,350.00
SALES TAX	
TOTAL DUE	\$1,350.00

Make all checks payable to: FPL Energy Services, Inc.
If you have any questions concerning this invoice, call:

[Redacted]

THANK YOU FOR YOUR BUSINESS!

CONFIDENTIAL

P 42-9
140811

**FPL
ENERGY SERVICES, INC.**

1982 N. State Road 7
Margate, FL 33063-5710

INVOICE NO: 97-007
DATE: January 1, 1997

To:

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[Redacted]

CUSTOMER NO.	P.O. NUMBER	DATE SHIPPED	SHIPPED VIA	F.O.B. POINT	TERMS
25920	N/A	N/A	N/A	N/A	Net 30 Days

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
1	Progress billing for Energy Equipment	3,700	\$3,700.00

SUBTOTAL	\$3,700.00
SALES TAX	
TOTAL DUE	\$3,700.00

Make all checks payable to: FPL Energy Services, Inc.
If you have any questions concerning this invoice, call: [Redacted]

THANK YOU FOR YOUR BUSINESS!

CONFIDENTIAL

42-9
P 5 of 11



FPL

ENERGY SERVICES, INC.

INVOICE

1982 N. State Road 7
Margate, FL 33063-5710

INVOICE NO: 97-035

DATE: April 1, 1997

To:

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CUSTOMER NO.	P.O. NUMBER	DATE SHIPPED	SHIPPED VIA	F.O.B. POINT	TERMS
25920	N/A	N/A	N/A	N/A	Net 30 Days

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
1	Progress billing for Energy Equipment	3,700	\$3,700.00
SUBTOTAL			\$3,700.00
SALES TAX			
TOTAL DUE			\$3,700.00

Make all checks payable to: FPL Energy Services, Inc.
If you have any questions concerning this invoice, call:

THANK YOU FOR YOUR BUSINESS!

CONFIDENTIAL

P 42-9
6811



**FPL
ENERGY SERVICES, INC.**

UN VOICE

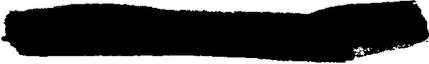
1982 N. State Road 7
Margate, FL 33063-5710

INVOICE NO: 97-080
DATE: September 2, 1997

To: 
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CUSTOMER NO.	P.O. NUMBER	DATE SHIPPED	SHIPPED VIA	F.O.B. POINT	TERMS
25920	N/A	N/A	N/A	N/A	Net 30 Days

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
1	Progress billing for Energy Equipment	3,700	\$3,700.00
SUBTOTAL			\$3,700.00
SALES TAX			
TOTAL DUE			\$3,700.00

5 Make all checks payable to: FPL Energy Services, Inc.
If you have any questions concerning this invoice, call: 

THANK YOU FOR YOUR BUSINESS!

CONFIDENTIAL

42-9
P 7 8/11

**FPL
ENERGY SERVICES, INC.**

1982 N. State Road 7
Margate, FL 33063-5710

INVOICE NO: 97-001
DATE: January 1, 1997

To:



02-20-04240

CUSTOMER NO.	P.O. NUMBER	DATE SHIPPED	SHIPPED VIA	F.O.B. POINT	TERMS
25932	N/A	N/A	N/A	N/A	Net 30 Days

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
1	Progress billing for Energy Equipment	1,150	\$1,150.00
SUBTOTAL			\$1,150.00
SALES TAX			
TOTAL DUE			\$1,150.00

Make all checks payable to: FPL Energy Services, Inc.
If you have any questions concerning this invoice, call:

THANK YOU FOR YOUR BUSINESS!

CONFIDENTIAL
Pg 42-9
8/11

FPL
ENERGY SERVICES, INC.

INVOICE

1982 N. State Road 7
 Margate, FL 33063-5710

INVOICE NO: 97-029
 DATE: April 1, 1997

To:



CUSTOMER NO.	P.O. NUMBER	DATE SHIPPED	SHIPPED VIA	F.O.B. POINT	TERMS
25932	N/A	N/A	N/A	N/A	Net 30 Days

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
1	Progress billing for Energy Equipment	1,150	\$1,150.00
SUBTOTAL			\$1,150.00
SALES TAX			
TOTAL DUE			\$1,150.00

Make all checks payable to: FPL Energy Services, Inc.
 If you have any questions concerning this invoice, call: [Redacted]

THANK YOU FOR YOUR BUSINESS!

CONFIDENTIAL

Pg 42-9
 8/11



**FPL
ENERGY SERVICES, INC.**

UN VOICE

1982 N. State Road 7
Margate, FL 33063-5710

INVOICE NO: 97-074
DATE: September 2, 1997

To:

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[REDACTED]

CUSTOMER NO.	P.O. NUMBER	DATE SHIPPED	SHIPPED VIA	F.O.B. POINT	TERMS
25932	N/A	N/A	N/A	N/A	Net 30 Days

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
1	Progress billing for Energy Equipment	1,150	\$1,150.00
SUBTOTAL			\$1,150.00
SALES TAX			
TOTAL DUE			\$1,150.00

Make all checks payable to: FPL Energy Services, Inc.
If you have any questions concerning this invoice, call: [REDACTED]

THANK YOU FOR YOUR BUSINESS!

CONFIDENTIAL

42-9
P10 of 11



FPL

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FPL SERVICES

1982 N. State Road 7
Margate, FL 33063-5710
954 979-7660
Fax 954 979-7656

Invoice

Date: April 8, 1997

Invoice No.: 175

Terms: Upon Receipt

To: [REDACTED]

Project #: 5 [REDACTED]

RE: 6 [REDACTED]

Description: 7 Process & retainage billing for [REDACTED] project.

Contract Value: [REDACTED]

Net Change by Change Orders: [REDACTED]

Contract Sum To Date: [REDACTED]

Percent Complete [REDACTED]

Total [REDACTED]

Less: Retainage at 10% [REDACTED]

Total Earned less retainage [REDACTED]

Less previous invoice(s) [REDACTED]

Amount Due [REDACTED]

Balance due to finish plus retainage [REDACTED]

Remit To
FPL Services
1982 N State Road 7
Margate FL 33063
Attn: Accounts Receivable Dept.

CONFIDENTIAL

42-9
P 110811

FPL Services
Balance Sheet
December 31, 1996

ASSETS

CONFIDENTIAL

A

Current Assets:

- Cash
- Accounts Receivable
- Accounts Receivable Associated Companies
- Revenue in Excess of Billings
- Unrecognized Revenues
- Prepaid Expenses

Total Current Assets

Net Deferred Costs
Total

Fixed Assets →
Accumulated Depreciation
Net Fixed Assets

Organizational Costs
Accumulated Amortization
Net Organizational Costs

Contracts Purchased

Total Assets

CONFIDENTIAL

\$ [REDACTED]

44-2
1/1 P4

9/1997 149,970.78
44-2
1/1

LIABILITIES & EQUITY

Payable to FPL
Working Capital Note Payable
Accrued Interest
Total Payables non construction

Liabilities for Projects
Accrued Liabilities
Deferred Revenues
Total Liabilities

Equity

FPL Energy Services, Inc. capital
FPL Energy Services 2, Inc. capital
Retained Earnings
Net Income
Total Equity
Total Liabilities & Equity

\$ [REDACTED]

\$ [REDACTED]

\$ [REDACTED]

\$ [REDACTED]

\$ [REDACTED]

\$ [REDACTED]

44-2
1 P.1

October 22, 1997

kw 11/12/98

Florida Power and Light Company

Audit Purpose: Investigation of Cost Allocation Between
FPL and FPL Energy Services

Request No. 24

Item No. 1

Attached is a breakdown of the assets for 1996 and 1997.

Item No. 2

The XP-American Server was obtained from FPL. This item is on the
Depreciation Expense Report, page 4, line SYS NO 000046.

*not material to
test \$ 662.36
44-2
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2*

*44-2 p.1
1-1*

January 9, 1997

11:14 pm

FPL Services
DEPRECIATION SUMMARY REPORT
for Int bk Books FY - 12

SYS No	Co asset no	Section 179	Dep Meth	Est Life	Acquired Value	Thru Date	Prior Depreciation	Accum This Run	Current Year to Date	Current Accum Depreciation	Key
000012	CH-4		0.00 SLMM	03 00	[REDACTED]	12/96	✓	[REDACTED]	[REDACTED]	[REDACTED]	
	Hard Drive - Compaq LT (GC)		0.00 SLMM	03 00	[REDACTED]	12/96	✓	[REDACTED]	[REDACTED]	[REDACTED]	
000017	CH-5		0.00 SLMM	03 00	[REDACTED]	12/96	✓	[REDACTED]	[REDACTED]	[REDACTED]	
	Vectra VL3 PC (PQ)		0.00 SLMM	03 00	[REDACTED]	12/96	✓	[REDACTED]	[REDACTED]	[REDACTED]	
000020	CH-8		0.00 SLMM	03 00	[REDACTED]	12/96	✓	[REDACTED]	[REDACTED]	[REDACTED]	
	Versa, Doc Station				[REDACTED]			[REDACTED]	[REDACTED]	[REDACTED]	
	Count= 3				[REDACTED]			[REDACTED]	[REDACTED]	[REDACTED]	
	Location Brevard				[REDACTED]			[REDACTED]	[REDACTED]	[REDACTED]	
	Less disposals and transfers				[REDACTED]			[REDACTED]	[REDACTED]	[REDACTED]	
	Net				[REDACTED]			[REDACTED]	[REDACTED]	[REDACTED]	
000038	CH-10		0.00 SLMM	05 00	[REDACTED]	12/96	✓	[REDACTED]	[REDACTED]	[REDACTED]	
1	2 IBM Laptops for [REDACTED]				[REDACTED]			[REDACTED]	[REDACTED]	[REDACTED]	
	Count= 1				[REDACTED]			[REDACTED]	[REDACTED]	[REDACTED]	
	Location Brow/Dade				[REDACTED]			[REDACTED]	[REDACTED]	[REDACTED]	
	Less disposals and transfers				[REDACTED]			[REDACTED]	[REDACTED]	[REDACTED]	
	Net				[REDACTED]			[REDACTED]	[REDACTED]	[REDACTED]	
000001	CP-1		0.00 SLMM	03 00	[REDACTED]	12/96	✓	[REDACTED]	[REDACTED]	[REDACTED]	
	Cell Phone & Mobile Kit				[REDACTED]			[REDACTED]	[REDACTED]	[REDACTED]	
000002	OP-1		0.00 SLMM	03 00	[REDACTED]	12/96	✓	[REDACTED]	[REDACTED]	[REDACTED]	
	File Cabinet				[REDACTED]			[REDACTED]	[REDACTED]	[REDACTED]	
000003	CS-1		0.00 SLMM	03 00	[REDACTED]	12/96	✓	[REDACTED]	[REDACTED]	[REDACTED]	
	Paradox/Min Software				[REDACTED]			[REDACTED]	[REDACTED]	[REDACTED]	
000004	CS-2		0.00 SLMM	03 00	[REDACTED]	12/96		[REDACTED]	[REDACTED]	[REDACTED]	
	PC Anywhere Software				[REDACTED]			[REDACTED]	[REDACTED]	[REDACTED]	
000005	OP-2		0.00 SLMM	03 00	[REDACTED]	11/96	✓	[REDACTED]	[REDACTED]	[REDACTED]	
	File Cabinet 2-Dr Lateral				[REDACTED]			[REDACTED]	[REDACTED]	[REDACTED]	
000006	CP-2		0.00 SLMM	03 00	[REDACTED]	12/96	✓	[REDACTED]	[REDACTED]	[REDACTED]	

OCT 21 '97 05:35PM FPL SERVICES

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January 9, 1997
11:14 pm

FPL Services
DEPRECIATION SUMMARY REPORT
for Int bk Books FY - 12

Co asset	Dep	Est	Acquired	Thru	Prior Accum	Depreciation	Current Year	Current Accum	Key	
YS No	no	Section 179	Meth	Life	Value	Date	Depreciation	This Run	to Date	Depreciation
A					B		C	D	E	F
Cell Phone & Mobile Kit										
000007 CH-1	0.00	SLMM	03	00		12/96	✓			
Dell Desktop Computers & Software										
000008 CH-2	0.00	SLMM	03	00		12/96	✓			
MS Cable & Installation										
000009 TE-1	0.00	SLMM	03	00		12/96	✓			
Phone System										
000010 CH-3	0.00	SLMM	03	00		12/96	✓			
Dell Laptop Computer (JH)										
000011 CS-3	0.00	SLMM	03	00		12/96	✓			
Software for Dell Laptop										
000013 CP-3	0.00	SLMM	03	00		12/96	✓			
Cell Phone & Mobile Kit										
000014 CSL-1	0.00	SLMM	05	00		12/96	✓			
[REDACTED]										
000015 OP-3	0.00	SLMM	03	00		12/96	✓			
Fed Acquisition Regulations										
000016 CS-5	0.00	SLMM	03	00		12/96	✓			
PC Software										
000018 CH-6	0.00	SLMM	03	00		12/96	✓			
Uninterruptible Power Supply										
000019 CH-7	0.00	SLMM	03	00		12/96	✓			
Optiquest Monitor										
000021 CH-9	0.00	SLMM	03	00		12/96	✓			
Beck - PC Hardware										
000022 CH-10	0.00	SLMM	03	00		12/96	✓			
2 HP's 1 Laptop										
000023 CS-6	0.00	SLMM	03	00		12/96	✓			
FAS 2000										
000025 CSL-1	0.00	SLMM	04	11		12/96	✓			

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January 9, 1997

CONFIDENTIAL

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FPL Services
DEPRECIATION SUMMARY REPORT
for Int bk Books FY - 12

SYS No	Co asset no	Section 179	Dep Meth	Est Life	Acquired Value	Thru Date	Prior Accum Depreciation	Accum Depreciation This Run	Current Year to Date	Current Accum Depreciation	Key
A					B		C	D	E	F	
000026	CSL-1		0.00 SLMM	04 10	[REDACTED]	12/96	✓	[REDACTED]	[REDACTED]	[REDACTED]	
1	[REDACTED]				[REDACTED]			[REDACTED]	[REDACTED]	[REDACTED]	
000027	CSL-1		0.00 SLMM	04 09	[REDACTED]	12/96	✓	[REDACTED]	[REDACTED]	[REDACTED]	
2	[REDACTED]				[REDACTED]			[REDACTED]	[REDACTED]	[REDACTED]	
000029	CH-1A		0.00 SLMM	02 09	[REDACTED]	12/96	✓	[REDACTED]	[REDACTED]	[REDACTED]	
	Installation of 2 Dell PC's				[REDACTED]			[REDACTED]	[REDACTED]	[REDACTED]	
000030	CH-3A		0.00 SLMM	02 11	[REDACTED]	12/96	✓	[REDACTED]	[REDACTED]	[REDACTED]	
	Sales Tax on Dell Laptop				[REDACTED]			[REDACTED]	[REDACTED]	[REDACTED]	
000031	CS-3A		0.00 SLMM	02 11	[REDACTED]	12/96	✓	[REDACTED]	[REDACTED]	[REDACTED]	
	Sales Tax on Software				[REDACTED]			[REDACTED]	[REDACTED]	[REDACTED]	
000032	CH-4A		0.00 SLMM	02 11	[REDACTED]	12/96	✓	[REDACTED]	[REDACTED]	[REDACTED]	
	Sales Tax on Hard Drive				[REDACTED]			[REDACTED]	[REDACTED]	[REDACTED]	
000033	CS-7		0.00 SLMM	03 00	[REDACTED]	12/96	✓	[REDACTED]	[REDACTED]	[REDACTED]	
	Word Upgrade				[REDACTED]			[REDACTED]	[REDACTED]	[REDACTED]	
000034	CS-8		0.00 SLMM	03 00	[REDACTED]	12/96	✓	[REDACTED]	[REDACTED]	[REDACTED]	
	1 PC Anywhere, 3 Freelance Graphics, 2 Project V.4.0				[REDACTED]			[REDACTED]	[REDACTED]	[REDACTED]	
000035	TE-2		0.00 SLMM	03 00	[REDACTED]	12/96	✓	[REDACTED]	[REDACTED]	[REDACTED]	
	Add move changes FPL Invoice 7/96				[REDACTED]			[REDACTED]	[REDACTED]	[REDACTED]	
000036	OF-4		0.00 SLMM	05 00	[REDACTED]	12/96	✓	[REDACTED]	[REDACTED]	[REDACTED]	
	Show Booth Marketing				[REDACTED]			[REDACTED]	[REDACTED]	[REDACTED]	
000037	CSL-1		0.00 SLMM	03 06	[REDACTED]	12/96	✓	[REDACTED]	[REDACTED]	[REDACTED]	
	Add'l users for [REDACTED]				[REDACTED]			[REDACTED]	[REDACTED]	[REDACTED]	
000040	OF - 5		0.00 SLMM	03 00	[REDACTED]	12/96	✓	[REDACTED]	[REDACTED]	[REDACTED]	
	Ad Slick thru ARMS invoice				[REDACTED]			[REDACTED]	[REDACTED]	[REDACTED]	
000041	CSL-1		0.00 SLMM	04 07	[REDACTED]	12/96		[REDACTED]	[REDACTED]	[REDACTED]	d
	[REDACTED]				[REDACTED]			[REDACTED]	[REDACTED]	[REDACTED]	
000042	CSL-1		0.00 SLMM	04 07	[REDACTED]	12/96		[REDACTED]	[REDACTED]	[REDACTED]	
	[REDACTED]				[REDACTED]			[REDACTED]	[REDACTED]	[REDACTED]	
Count= 35											
Location Broward											
Less disposals and transfers											

OCT 20 97 05:36 PM FPL SERVICES

Handwritten notes: 1-1-1, 2-11

CONFIDENTIAL

FPL Services
DEPRECIATION SUMMARY REPORT
for Int bk Books FY - 12

SYS No	Co asset no	Section	179 Meth	Dep Est Life	Acquired Value	Thru Date	Prior Accum Depreciation	Depreciation This Run	Current Year to Date	Current Accum Depreciation	Key
A											
	000039 CH-10			0.00 SLMM 03 00		12/96					
	HP 5L printer										
	Count= 1										
	Location										
	Less disposals and transfers										
	Net										
	Count= 40										
	Grand Total										
	Less disposals and transfers										
	Net										

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44-2
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Energy Sys
44-4
1-1

pg. 4 of 4
44-2
1-1

4

September 22, 1997
 10:28 am

CONFIDENTIAL

FPL Services
 DEPRECIATION EXPENSE REPORT
 for Int bk Books FY - 12
 as of 09/97

SYS No	In Svc Date	Acquired Value	Dep Meth	P Est T Life	Salvage/ Sect 179 Basis	Depreciable Basis	Thru Date	Prior Accum Depreciation	Depreciation This Run	Current Year to Date	Curr Accum Depreciation	Accum Key
		A				B		C	D	E	F	
000004	11/01/93	2	SLMM	P 03 00	0.00		04/97					
000005	12/01/93	4	SLMM	P 03 00	0.00		04/97					
000006	07/01/94	6	SLMM	P 03 00	0.00		06/97					
000007	12/01/94	8	SLMM	P 03 00	0.00		08/97					
000008	12/01/94	10	SLMM	P 03 00	0.00		08/97					
000009	12/01/94	12	SLMM	P 03 00	0.00		08/97					
000010	04/01/95	14	SLMM	P 03 00	0.00		08/97					
000011	04/01/95	16	SLMM	P 03 00	0.00		08/97					
000013	07/01/95	18	SLMM	P 03 00	0.00		08/97					
000014	07/01/95	20	SLMM	P 05 00	0.00		08/97					
000015	08/01/95	22	SLMM	P 03 00	0.00		08/97					
000016	08/01/95	24	SLMM	P 03 00	0.00		08/97					
000017	08/01/95	26	SLMM	P 03 00	0.00		08/97					
000018	09/01/95	28	SLMM	P 03 00	0.00		08/97					
000019	10/01/95	30	SLMM	P 03 00	0.00		08/97					

OCT 21 '97 05:38PM FPL SERVICES

Page 5
 11/1/97

6

September 22, 1997

11:28 am

CONFIDENTIAL

FPL Services
 DEPRECIATION EXPENSE REPORT
 for Int bk Books FY - 12
 as of 02/97

SYS No	In Svc Date	Acquired Value	Dep Meth	P Est T Life	Salvage/ Sect 179	Depreciable Basis	Thru Date	Prior Accum Depreciation	Depreciation This Run	Current Year to Date	Curr Accum Depreciation	Key
		A				B		C	D	E	F	
000021	11/01/95	1	SLMM	P 03 00	0.00		08/97					
		2 Beck - PC Hardware										
000022	03/01/96	3	SLMM	P 03 00	0.00		08/97					
		4 2 HP's 1 Laptop										
000023	04/01/96	5	SLMM	P 03 00	0.00		08/97					
		6 PAS 2000										
000025	08/01/95	7	SLMM	P 04 11	0.00		08/97					
		8										
000026	09/01/95	9	SLMM	P 04 10	0.00		08/97					
		10										
000027	10/01/95	11	SLMM	P 04 09	0.00		08/97					
		12										
000029	03/01/95	13	SLMM	P 02 09	0.00		08/97					
		14 Installation of 2 Dell PC's										
000030	05/01/95	15	SLMM	P 02 11	0.00		08/97					
		16 Sales Tax on Dell Laptop										
000031	05/01/95	17	SLMM	P 02 11	0.00		08/97					
		18 States Tax on Software										
000033	03/01/96	19	SLMM	P 03 00	0.00		08/97					
		20 Word Upgrade										
000034	07/01/96	21	SLMM	P 03 00	0.00		08/97					
		22 1 PC Anywhere, 3 Freelance Graphics, 2 Project win 3.5										
000035	07/01/96	23	SLMM	P 03 00	0.00		08/97					
		24 Add move changes FPL Invoice 7/96										
000036	08/01/96	25	SLMM	P 05 00	0.00		08/97					
		26 Show Booth Marketing										
000037	02/01/96	27	SLMM	P 03 06	0.00		08/97					
		28 Add'l users for										
000040	10/01/96	29	SLMM	P 03 00	0.00		08/97					
		30 Ad Slick thru ARMS invoice										
000042	12/01/95	31	SLMM	P 04 07	0.00		08/97					

OCT 21 '97 05:39PM FPL SERVICES

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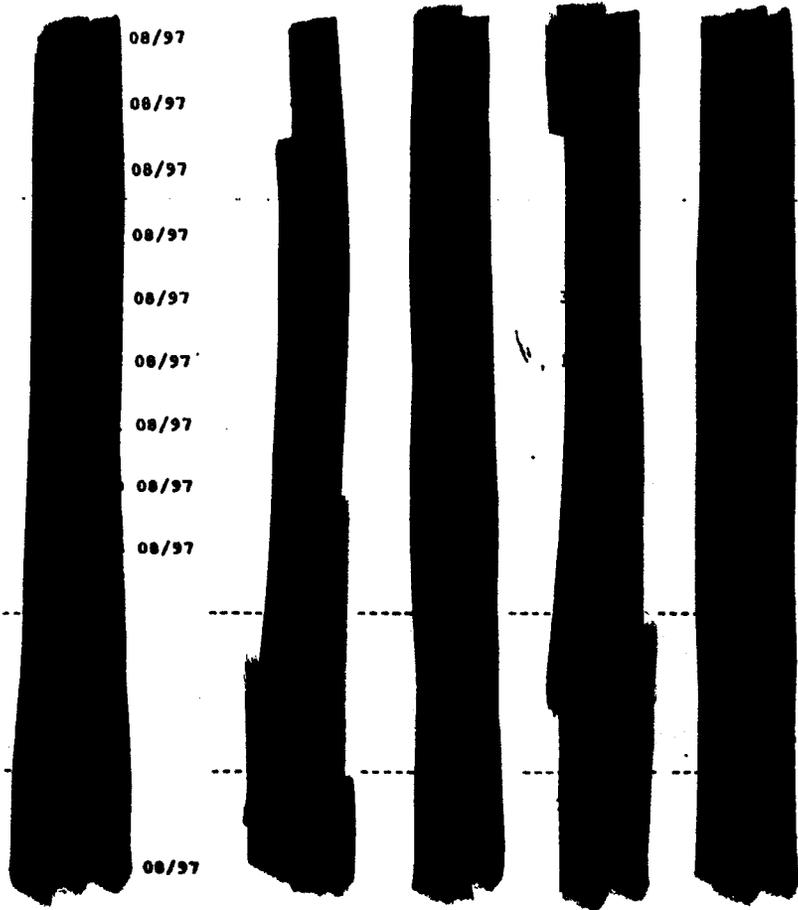
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September 22, 1997
 11:28 am

CONFIDENTIAL

FPL Services
 DEPRECIATION EXPENSE REPORT
 for Int bk Books FY - 12
 as of 09/97

SYS No	In Svc Date	Acquired Value	Dep Meth	P Est T Life	Salvage/ Sect 179	Depreciable Basis	Thru Date	Prior Accum Depreciation	Depreciation This Run	Current Year to Date	Curr Accum Depreciation	Key
		A				B		C	D	E	F	
000043	01/31/97	2	SLMM	P 00 11		0.00	08/97					
		3 Master Shell Document										
000044	01/31/97	4	6090.07 SLMM	P 03 00		0.00	08/97					
		5 IB-IBM Computer JCB										
000046	01/31/97	FPL 6	SLMM	P 03 00		0.00	08/97					
		7 XP-American Server #A-21-1/2										
000047	02/28/97	8	SLMM	P 00 10		0.00	08/97					
		9 Master Shell Document - Add to Asset 43										
000048	03/01/97	10	SLMM	P 00 10		0.00	08/97					
		11 Network Integration Service										
000050	05/01/97	12	SLMM	P 00 08		0.00	08/97					
		13 Leasehold Improvement Telecom Equip.										
000051	05/01/97	14	SLMM	P 03 00		0.00	08/97					
		15 Computer										
000052	05/01/97	16	SLMM	P 03 00		0.00	08/97					
		17 Computer										
000053	05/01/97	18	SLMM	P 03 00		0.00	08/97					
		Computer										
		Count=	42									
		Location	19 Broward									
		Less disposals and transfers	20									
			22 0.00									
			23									
000039	10/01/96	24	SLMM	P 03 00		0.00	08/97					
		25 HP 5L printer										
		Count=	1									
		Location	Date									



OCT 21 '97 05:39PM FPL SERVICES

Handwritten notes: 26 n/2, M/1/97, R-11

September 22, 1997

P.15:28 am

P.

FPL Services
DEPRECIATION EXPENSE REPORT
 for Int bk Books FY - 12
 as of 09/97

CONFIDENTIAL

In Svc SYS No	Acquired Date	Value A	Dep Meth	P Est T Life	Salvage/ Sect 179	Depreciable Basis	Thru Date	Prior Accum C Depreciation	Depreciation This Run D	Current Year to Date E	Curr Accum F Depreciation	Key
	1	[REDACTED]			0.00	[REDACTED]		[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
	Less disposals and transfers											
	2	[REDACTED]			0.00	[REDACTED]		[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
	Net											
	3	[REDACTED]			0.00	[REDACTED]		[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
	Count= 49											
	Grand Total											
	4	[REDACTED]			0.00	[REDACTED]		[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
	Less disposals and transfers											
	5	[REDACTED]			0.00	[REDACTED]		[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
	Net											
	6	[REDACTED]			0.00	[REDACTED]		[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	

7 Construction Management
 8 System

[REDACTED]
 [REDACTED]

44-2
 1

OCT 21 '97 05:48PM FPL SERVICES

Rgs

44-2
 1-1
 1-1
 2-77

Date: 8/15/96 11:44 AM

Priority: Normal

TO: [redacted] at USFPL103
TO: [redacted] at USFPL123
TO: [redacted] at USFPL103
TO: [redacted] at USFPL202
CC: Don Moranz
CC: John Dewar at USFPL202
CC: Winnie Lohmann
CC: Ariel Perez at USFPL620
CC: Carol Dieringer
Subject: Facility Rates for FES

[Handwritten signature]

----- Message Contents -----

Gentleman,

Based on the information received to date, below are the buildings occupied by FPL Energy Services, the related square footages and billing rates. This information has been collected from yourselves, John Dewars and Don Moranz. The invoice you receive this month will have billings for these facilities for the month of July.

- 5 ① Margate Office
[redacted]
- 6 Area Office of Broward (AOB or Plantation)
[redacted]
- 7 ② Brevard Office (Rockledge)
[redacted]

Based on the above the total monthly billing will be \$7,445.33. Thanks for your help, and please call me with any comments or questions.

Robert

CONFIDENTIAL

44-3
4-2
p. 142

Author: Osmel Maestre at USFPL102
Date: 2/18/97 6:24 PM
Priority: Normal
TO: [REDACTED] at USFPL123
CC: [REDACTED]
Subject: NB - Lease Expenses

----- Message Contents -----

Per your request, the Total Monthly Rent is broken down as follows:

62

③ FES: [REDACTED]
PPL: [REDACTED]

Landlord is Case Holding Co. Inc.

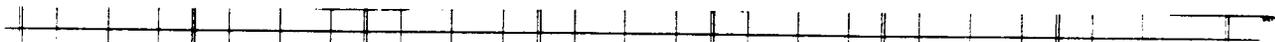
Should you have any other questions, please let me know.

4

④ [REDACTED]

CONFIDENTIAL

44-3
4-2
p. 282



CONFIDENTIAL

CONFIDENTIAL

Jrn	Vendor	Invoice	Description	Date	Debit	Credit	Journal
1	20 JDG	XP20	XPup to 01/15/96	1/31/96			AP
2	20 JDG	XP20	XPup to 01/15/96	1/31/96			AP
3	20 JDG	XP23	XP up to 01/30/96	1/31/96			AP
4	20 BELL		12296 Mobile Phone -	1/31/96			AP
5	20 FPL		137621 FPL Feb Activity	2/28/96			AP
6	20 JDG	Xp-26	XP-DG up to 02-15	2/28/96			AP
7	20 REN	XP-32	Rex XP up to 02-29	2/29/96			AP
8	20 AT&T		208 Long Dist.	2/29/96			AP
9	20 BELL		22296 Mobile Phone Brian Has.	2/29/96			AP
10	20 AT&T		30896 Long Dist.	2/29/96			AP
11	20 FPL		134999 F.P.L. January 96	3/18/96			AP
12	20 FPL		134999 F.P.L. January 96	3/18/96			AP
13	20 FPL		134999 F.P.L. January 96	3/18/96			AP
14	20 GC	XP-42	GC Xp up to 03/15	3/31/96			AP
15	20 JDG	XP-33	D.G. XPense up to 03/15	3/31/96			AP
16	20 JDG	Xp-47	DG Xp up to 03/30	3/31/96			AP
17	20 PBR	XP 46	PBR xp 3-25 to 3-29	4/5/96			AP
18	20 REN	XP-56	REN XP up to 4/30	4/30/96			AP
19	20 FPL		140098 FPL March 96 Invoice	4/30/96			AP
20	20 FPL		140098 FPL March 96 Invoice	4/30/96			AP
21	20 FPL		140098 FPL March 96 Invoice cell Phs	4/30/96			AP
22	20 FPL		142684 FPL 4/96 ATT charge	4/30/96			AP
23	20 FPL		142684 FPL 4/96 phone maint, pagers	4/30/96			AP
24	20 FPL		142684 FPL 4/96 cellualars	4/30/96			AP
25	20 JDG	Xp-58	JDG XP up to 4/30	4/30/96			AP
26	20 BELL		42296 Bell Mobile Brian	4/30/96			AP
27	20 REN	xp66	Exp Rpt 5/17 - 31/96	5/31/96			AP
28	20 REN	xp66	Exp Rpt 5/17 - 31/96	5/31/96			AP
29	20 JDG	xp65	Exp Rpt 5/17 - 31/96	5/31/96			AP
30	20 PBR	xp67	PBR xp rpt 4-6/96	6/27/96			AP
31	20 PBR	xp67	PBR xp rpt 4-6/96	6/27/96			AP
32	20 PBR	xp67	PBR xp rpt 4-6/96	6/27/96			AP
33	20 JDG	xp-69	expense report	6/28/96			AP
34	20 MAG	xp-71	expense rpt 6/96	6/28/96			AP
35	20 BELL		4075372854 407-537-2854	6/28/96			AP
36	20 BELL		40753728546 407-537-2854	6/28/96			AP
37	20 FPL		145949 Actual May Invoice FPL pagers	6/30/96			AP
38	20 FPL		145949 Actual May Invoice FPL cellula	6/30/96			AP
39	20 FPL		145949 Actual May Invoice FPL l dist	6/30/96			AP
40	20 JDG	xp76a	exp rpt 06/15-30/96	6/30/96			AP
41	20 JCB	xp79	exrpt 7/14-19/96 phone	7/25/96			AP
42	20 AT&T	B4353728546/96	long distance	7/25/96			AP
43	20 REN	exp071296	exp rpt 07/02 - 12/96 cellular	7/26/96			AP
44	20 BELL	4.075372854	mobile long dist	7/31/96			AP
45	20 JRH	xp84	JRH Exp rpt 7/1-31/96 phone	7/31/96			AP
46	20 FPL		148564 7/96 FPL ARMS ATT long Dist	7/31/96			AP
47	20 FPL		148564 7/96 FPL ARMS pager	7/31/96			AP
48	20 FPL		148564 7/96 FPL ARMS cell phones	7/31/96			AP
49	20 MAG	xp82	MAG Exp rpt 7/16-31/96 phone	7/31/96			AP
50	20 EPC	xp -89	EPC Exp Rpt 8/1-8/15/96 phone	8/26/96			AP
51	20 REN	xp-95	REN exp rpt 8/21-8/31/96	8/31/96			AP
52	20 REN	xp-96	REN exp rpt 8/1-8/15/96	8/31/96			AP
53	20 JRH	xp-100	JRH exp rpt 06/21-08/27/96	8/31/96			AP
54	20 PBR	xp-101	exp report -7/15 to 9/4/96	8/31/96			AP
55	20 FPL		150552 7/96 Att Charge Margate	8/31/96			AP
56	20 FPL		150552 7/96 beepers	8/31/96			AP

44-3
5-1
2
P. 182

CONFIDENTIAL

Im	Vendor	Invoice	Description	Date	Debit	Credit	Journal
1	20		10 UP TO 12-29	1/3/96			AP
2	20		10 UP TO 12-29	1/3/96			AP
3	20		10 UP TO 12-29	1/3/96			AP
4	20	TAX No 17	Late Fee-acct: 23430151	1/19/96			AP
5	20	REN XP 24	XP up to 01/31	1/31/96			AP
6	20	GC XP-17	XP up to 12/31/95	1/31/96			AP
7	20	GC XP-17	XP up to 12/31/95	1/31/96			AP
8	20	SUMMARY 10866-02003M		1/31/96			AP
9	20	SUMMARY T001	Office Sub	2/8/96			AP
0	20	FPL 137621	FPL Feb Activity	2/28/96			AP
1	20	REN XP-28	REN XP up to 02/15	2/29/96			AP
2	20	REN XP-28	REN XP up to 02/15	2/29/96			AP
3	20	REN XP-32	Rex XP up to 02-29	2/29/96			AP
4	20	96-005	Time & Xpense	3/20/96			AP
5	20	JRH XP-39	XP jrh up to 02/29	3/27/96			AP
6	20	SUMMARY XP-36		3/31/96			AP
7	20	SUMMARY XP-36		3/31/96			AP
8	20	SUMMARY XP-36		3/31/96			AP
9	20	PBR XP 47	xp 1-11 TO 3-20	4/5/96			AP
0	20	PBR XP 47	xp 1-11 TO 3-20	4/5/96			AP
1	20	PBR XP 47	PBR xp 1-11 TO 3-20	4/5/96			AP
2	20	BRIAN xp64	Exp Rpt 5/17 - 31/96	5/31/96			AP
3	20	BRIAN xp64	Exp Rpt 5/17 - 31/96	5/31/96			AP
4	20	PBR xp67	PBR xp rpt 4-6/96	6/27/96			AP
5	20	PBR xp67	PBR xp rpt 4-6/96	6/27/96			AP
6	20	PBR xp67	PBR xp rpt 4-6/96 hotel	6/27/96			AP
7	20	PBR xp67	PBR xp rpt 4-6/96 trans	6/27/96			AP
8	20	PBR xp67	PBR xp rpt 4-6/96 meals	6/27/96			AP
9	20	PBR xp67	PBR xp rpt 4-6/96	6/27/96			AP
0	20	PBR xp67	PBR xp rpt 4-6/96	6/27/96			AP
1	20	PBR xp67	PBR xp rpt 4-6/96	6/27/96			AP
2	20	PBR xp67	PBR xp rpt 4-6/96	6/27/96			AP
3	20	PBR xp67	PBR xp rpt 4-6/96	6/27/96			AP
4	20	B. HASHI xp-68	mileage	6/28/96			AP
5	20	JDG xp-69	mileage	6/28/96			AP
6	20	JDG xp-69	mileage	6/28/96			AP
7	20	JDG xp-69	mileage	6/28/96			AP
8	20	JDG xp-69	mileage	6/28/96			AP
9	20	JDG xp-69	mileage	6/28/96			AP
0	20	JRH xp-72	expense rpt 6/96	6/28/96			AP
1	20	JRH xp-72	expense rpt 6/96	6/28/96			AP
2	20	JRH xp-72	expense rpt 6/96	6/28/96			AP
3	20	MAG xp-71	expense rpt 6/96	6/28/96			AP
4	20	MAG xp-71	expense rpt 6/96	6/28/96			AP
5	20	FLOREV 63096	'96 Intangible Tax Return	6/28/96			AP
6	20	MAG 63096	Expense report	6/28/96			AP
7	20	GC xp-73		6/28/96			AP
8	20	GC xp-73	Expense Report	6/28/96			AP
9	20	GC xp-74	mileage	6/28/96			AP
0	20	BRIAN 62896	Vehicle miles	6/28/96			AP
1	20	BRIAN 62896	Expense Report	6/28/96			AP
2	20	BRIAN 62896	Meals	6/28/96			AP
3	20	JCB 62896	Vehicle miles	6/28/96			AP
4	20	JCB 62896	Travel expense	6/28/96			AP
5	20	WLA 62896	Vehicle miles	6/28/96			AP
6	20	WLA 62896	Travel expense	6/28/96			AP
7	20	WLA 62896	Meals	6/28/96			AP



44-3
 5-1
 9

CONFIDENTIAL

Jrn	Vendor	Invoice	Description	Acctg Date	Debit	Credit	Journal
1	20 REN	xp-70	mil;eage	6/28/96			AP
2	20 B. HASHI	xp-68	mileage	6/28/96			AP
3	20 B. HASHI	xp-68	mileage	6/28/96			AP
4	06-006		rec acct #06290 to 06950	6/30/96			GL
5	20 FPL	143463	5/96 DSM Charges	6/30/96			AP
6	20 REN	xp 75a	exp rpt 06/03 - 30/96 hotel	6/30/96			AP
7	20 REN	xp 75a	exp rpt 06/03 - 30/96meals	6/30/96			AP
8	20 REN	xp 75a	exp rpt 06/03 - 30/96 phone	6/30/96			AP
9	20 REN	xp 75a	exp rpt 06/03 - 30/96 confrenc	6/30/96			AP
10	20 REN	xp 75a	exp rpt 06/03 - 30/96 CEM Memb	6/30/96			AP
11	20 FPL	145949	Actual May Invoice FPL coffee	6/30/96			AP
12	20 JDG	xp76a	exp rpt 06/15-30/96 mileage	6/30/96			AP
13	20 JDG	xp76a	exp rpt 06/15-30/96 mileage	6/30/96			AP
14	20 CARUANA	842	printing	7/25/96			AP
15	20 DESMOI	100158	deposit stamp	7/25/96			AP
16	20 JCB	xp78	exrpt 7/02-12/96 mileage	7/25/96			AP
17	20 JCB	xp79	exrpt 7/14-19/96 mileage	7/25/96			AP
18	20 JCB	xp79	exrpt 7/14-19/96 tolls	7/25/96			AP
19	20 JCB	xp79	exrpt 7/14-19/96 training	7/25/96			AP
20	20 WLA	xp77	EXrpt 7/1-17/96 mileage	7/25/96			AP
21	20 WLA	xp77	EXrpt 7/1-17/96 parking/Tolls	7/25/96			AP
22	20 B. HASHI	xp 79a	ex rpt 07/01-12/96 mileage	7/25/96			AP
23	20 B. HASHI	xp 79a	ex rpt 07/01-12/96 mileage	7/25/96			AP
24	20 REN	exp071296	exp rpt 07/02 - 12/96 mileage	7/26/96			AP
25	20 REN	exp071296	exp rpt 07/02 - 12/96 tolls	7/26/96			AP
26	20 AIRBORNE	S 5085146	aireborne 7/5-17/96	7/31/96			AP
27	20 JRH	xp83	JRH Exp rpt 6/6-6/27/96 miles	7/31/96			AP
28	20 JRH	xp84	JRH Exp rpt 7/1-31/96 miles	7/31/96			AP
29	20 JRH	xp84	JRH Exp rpt 7/1-31/96 tolls	7/31/96			AP
30	20 JRH	xp84	JRH Exp rpt 7/1-31/96 meals	7/31/96			AP
31	20 REN	xp-87	Exp rpt Rex 07/16-31/96	7/31/96			AP
32	20 MAG	xp82	MAG Exp rpt 7/16-31/96miles	7/31/96			AP
33	20 JDG	xp 81	exp rpt JDG 07/01-16/96	7/31/96			AP
34	20 BRIAN	xp-86	Exp rpt Brian 07/16-31/96	7/31/96			AP
35	20 FPL	148564	7/96 FPL ARMS BVI coffee	7/31/96			AP
36	20 JDG	xp-85	Exp rpt Denny 07/16-31/96	7/31/96			AP
37	20 CARUANA	(A) 926	Bus Cards	8/1/96			AP
38	20 PLQ	62396	PLQ exp rpt strain miles	8/19/96			AP
39	20 ASSENE	81496	AEE 1995 instalation dinner	8/26/96			AP
40	20 FEDEX	588137629	Fed Ex W/E 07/26/96	8/26/96			AP
41	20 FEDEX	588790117	Fed Ex W/E 08/2/96	8/26/96			AP
42	20 JCB	xp-88	JCB Exp Rpt 7/27-8/21/96 miles	8/26/96			AP
43	20 EPC	xp -89	EPC Exp Rpt 8/1-8/15/96 miles	8/26/96			AP
44	20 EPC	xp -89	EPC Exp Rpt 8/1-8/15/96 tolls	8/26/96			AP
45	20 MAG	xp-92	MAG Exp Rpt 8/1-8/15/96 miles	8/26/96			AP
46	20 MAG	xp-92	MAG Exp Rpt 8/1-8/15/96 tolls	8/26/96			AP
47	20 MAG	xp-93	MAG Exp Rpt 7/1-7/15/96	8/26/96			AP
48	20 BRIAN	xp-91	BS Exp Rpt 8/1-8/15/96 miles	8/26/96			AP
49	20 JDG	xp-90	JDG Exp Rpt 8/1-8/15/96 miles	8/26/96			AP
50	20 JDG	xp-90	JDG Exp Rpt 8/1-8/15/96 miles	8/26/96			AP
51	20 JDG	xp-90	JDG Exp Rpt 8/1-8/15/96 miles	8/26/96			AP
52	20 JDG	xp-90	JDG Exp Rpt 8/1-8/15/96 tolls	8/26/96			AP
53	20 BRIAN	xp-91	BS Exp Rpt 8/1-8/15/96 miles	8/26/96			AP
54	20 BRIAN	xp-91	BS Exp Rpt 8/1-8/15/96 tolls	8/26/96			AP
55	08-002	08-002	FEDEX REFUND	8/31/96		(2.50)	GL
56	08-002	08-002	TEKTRONIX REFUND	8/31/96		(386.90)	GL
57	20 JCB	xp-97	JCB exp rpt 8/22-9/4/96	8/31/96			AP
58	20 REN	xp-95	REN exp rpt 8/21-8/31/96	8/31/96			AP

(B)



44-3
5-1
9

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CONFIDENTIAL

Jrn	Vendor	Invoice	Description	Acctg Date	Debit	Credit	Journal
1	20 REN	xp-95	REN exp rpt 8/21-8/31/96	8/31/96			AP
2	20 REN	xp-95	REN exp rpt 8/21-8/31/96	8/31/96			AP
3	20 REN	xp-96	REN exp rpt 8/1-8/15/96	8/31/96			AP
4	20 FEDEX	5-894-591	Fed Ex 8/6-8/8	8/31/96			AP
5	20 JRH	xp-100	JRH exp 06/21-08/27/96 miles	8/31/96			AP
6	20 PBR	xp-101	exp report -7/15 to 9/4/96	8/31/96			AP
7	20 FPL	150552	7/96 R Lopez tolls	8/31/96			AP
8	20 FPL	150552	7/96 R Lopez mileage	8/31/96			AP
9	20 MAG	xp-98	MAG exp rpt 8/19-8/31/96	8/31/96			AP
10	20 MAG	xp-98	MAG exp rpt 8/19-8/31/96	8/31/96			AP
11	20 PBR	xp-101	exp report -7/15 to 9/4/96	8/31/96			AP
12	20 EPC	xp-90	expense report - 8/16 to 8/30	8/31/96			AP
13	20 JDG	xp 99	JDG exp rpt 8/16-8/30/96	8/31/96			AP
14	20 JDG	xp 99	JDG exp rpt 8/16-8/30/96	8/31/96			AP
15	20 JDG	xp 99	JDG exp rpt 8/16-8/30/96	8/31/96			AP
16	20 JDG	xp 99	JDG exp rpt 8/16-8/30/96	8/31/96			AP
17	20 JDG	xp 99	JDG exp rpt 8/16-8/30/96	8/31/96			AP
18	20 JDG	xp 99	JDG exp rpt 8/16-8/30/96	8/31/96			AP
19	20 JDG	xp 99	JDG exp rpt 8/16-8/30/96	8/31/96			AP
20	20 FPL	150552	7/96 rockledge couier	8/31/96			AP
21	20 BRIAN	xp-94	BH exp rpt 8/16-8/30/96	8/31/96			AP
22	20 BRIAN	xp-94	BH exp rpt 8/16-8/30/96	8/31/96			AP
23	20 JCB	xp106	jcb exp rpt 9/5-9/30	9/30/96			AP
24	20 JCB	xp106	jcb exp rpt 9/5-9/30	9/30/96			AP
25	20 FPL	153008	8/96 ARMS Margate coffee	9/30/96			AP
26	20 FPL	153008	8/96 ARMS Margate office depot	9/30/96			AP
27	20 JECK	20996	SAles Tax 10866-02003m	9/30/96			AP
28	20 REN	xp 112	REN exp rpt 9/16-30/96 dues	9/30/96			AP
29	20 REN	xp 112	REN exp rpt 9/16-30/96 miles	9/30/96			AP
30	20 KENETECH	10621	9/96 KMS Inv Airfare	9/30/96			AP
31	20 KENETECH	10621	9/96 KMS Inv Postage	9/30/96			AP
32	20 MAG	xp 108	MAG exp rpt 9/17-30/96 miles	9/30/96			AP
33	20 MAG	xp 108	MAG exp rpt 9/17-30/96 tolls	9/30/96			AP
34	20 EPC	xp 110	EPC exp rpt 9/1-15/96 miles	9/30/96			AP
35	20 EPC	xp 110	EPC exp rpt 9/1-15/96 tolls	9/30/96			AP
36	20 EPC	xp 111	EPC exp rpt 9/16-30/96 miles	9/30/96			AP
37	20 EPC	xp 111	EPC exp rpt 9/16-30/96 tolls	9/30/96			AP
38	20 JRH	xp 109	JRH exp rpt 9/15-30/96 miles	9/30/96			AP
39	20 JRH	xp 109	JRH exp rpt 9/15-30/96 tolls	9/30/96			AP
40	20 KENETECH	10621	9/96 KMS Inv Car Rent GA	9/30/96			AP
41	20 KENETECH	10621	9/96 KMS Inv Taxi GA	9/30/96			AP
42	20 KENETECH	10621	9/96 KMS Inv Lodging GA	9/30/96			AP
43	20 KENETECH	10621	9/96 KMS Inv Fuel GA	9/30/96			AP
44	20 KENETECH	10621	9/96 KMS Inv Parking GA	9/30/96			AP
45	20 KENETECH	10621	9/96 KMS Inv Courier GA	9/30/96			AP
46	20 BRIAN	xp 107	BXH exp rpt 9/3-30/96 miles	9/30/96			AP
47	20 JDG	exp-109	exp report	9/30/96			AP
48	20 JDG	exp-109	exp report	9/30/96			AP
49	20 JDG	exp-109	exp report	9/30/96			AP
50	20 FPL	153008	8/96 ARMS Rock coffee	9/30/96			AP
51	20 FPL	153008	8/96 ARMS Rock Couirer	9/30/96			AP
52	20 WLA	XP-102	EXP REPORT - 9/16 TO 9/17	9/30/96			AP
53	20 WLA	XP-102	EXP REPORT - 9/16 TO 9/17	9/30/96			AP
54	20 BRIAN	xp 107	BXH exp rpt 9/3-30/96 miles	9/30/96			AP
55	20 JRH	xp 109	JRH exp rpt 9/15-30/96miles	9/30/96			AP
56	20 JRH	xp 109	JRH exp rpt 9/15-30/96 hotel	9/30/96			AP
57	20 KENETECH	10621	9/96 KMS Inv Car Rent CB	9/30/96			AP
58	20 KENETECH	10621	9/96 KMS Inv PArking CB	9/30/96			AP

13

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3095

FPL Services
 Account History 12 months ended 12/31/96
 Other Operating Expenses

CONFIDENTIAL

A		B		C			
Jrn	Vendor	Invoice	Description	Acctg Date	Debit	Credit	Journal
20	BROCOU	93096	Broward Cnty Occup Lic 1997	10/24/96			AP
20	CITMAR	16435	1997 Occup License - Margate	10/24/96			AP
3	20 FEDEX	5-938-558	Fedex W/E 9/27	10/24/96			AP
4	20 FEDEX	5-945-306	Fedex W/E 10/2	10/24/96			AP
5	20 MCKIN	3778	Rekey lock - Server room	10/24/96			AP
6	20 RSMEAN	72996	Mechanical Cost Data Guide	10/24/96			AP
7	20 MAG	XP114	Mileage	10/24/96			AP
8	20 MAG	XP114	T & P	10/24/96			AP
9	20 MAG	XP114	Telephone	10/24/96			AP
10	20 MAG	XP114	Postage	10/24/96			AP
11	20 FEDEX	5-938-558	Fedex W/E 9/27	10/24/96			AP
12	20 JDG	XP113	Mileage	10/24/96			AP
13	20 JDG	XP113	Mileage	10/24/96			AP
14	20 JDG	XP113	Mileage	10/24/96			AP
15	20 JDG	XP113	Airplane	10/24/96			AP
16	20 [REDACTED]	96-021	Consultant Expenses 9/30-10/11	10/24/96			AP
17	20 FPL	154710	Deposit-C5 Project Study	10/28/96			AP
18	20 [REDACTED]	96-022	Consultant Exp. 10/14-25/96	10/29/96			AP
19	20 [REDACTED]	96-022	Consultant Exp. 10/14-25/96	10/29/96			AP
20	20 FEDEX	5-958-564	service 10/16-18/96	10/29/96			AP
21	20 JCB	xp80	Travel	10/29/96			AP
22	20 REN	102996	Travel	10/29/96			AP
23	20 REN	102996	Telephone	10/29/96			AP
24	20 REN	102996	Travel	10/29/96			AP
25	20 REN	102996	Travel	10/29/96			AP
26	20 FEDEX	5-964-322	Service 10/23-5/96	10/31/96			AP
27	20 WLA	110496WLA	Mileage WLA	10/31/96			AP
28	20 FPL	155641	Margate Flowers	10/31/96			AP
29	20 FPL	155641	[REDACTED] Ticket Airfare	10/31/96			AP
30	20 FPL	155641	Printing Expense	10/31/96			AP
31	20 FPL	155641	Software	10/31/96			AP
32	20 FPL	155641	Computer Hardware	10/31/96			AP
33	20 AIRBORNE	U4551245	Service 10/8-17/96	10/31/96			AP
34	20 EPC	103196EPC	Travel/Mileage	10/31/96			AP
35	20 EPC	103196EPC	Travel/Mileage	10/31/96			AP
36	20 FEDEX	5-964-322	Service 10/23-5/96	10/31/96			AP
37	20 MAG	110196MAG	ravel/Mileage	10/31/96			AP
38	20 MAG	110196MAG	Travel/Mileage	10/31/96			AP
39	20 MAG	110196MAG	Travel/Mileage	10/31/96			AP
40	20 FPL	155641	Travel - Lopez	10/31/96			AP
41	20 JDG	103196JDG	Assoc. Dues	10/31/96			AP
42	20 JDG	103196JDG	Travel/Mileage	10/31/96			AP
43	20 JDG	103196JDG	Travel/Mileage	10/31/96			AP
44	20 JDG	103196JDG	Travel/ Mileage	10/31/96			AP
45	20 BRIAN	110196BRI	Mileage/ Travel	10/31/96			AP
46	20 FPL	155641	Rockledge Coffee	10/31/96			AP
47	20 FPL	155641	Rockledge Courier	10/31/96			AP
48	20 AIRBORNE	U4551245	Service 10/8-17/96	10/31/96			AP
49	20 BRIAN	110196BRI	Mileage/ Travel	10/31/96			AP
50	20 JDG	103196JDG	TravelMileage	10/31/96			AP
51	20 [REDACTED]	96-023	Consult Serv. 10/28/96-11/8/96	11/15/96			AP
52	20 FEDEX	5-970-417	Service 10/28/96-11/01/96	11/15/96			AP
53	20 REN	110796REN	REN 10/16-31/96	11/15/96			AP
54	20 PBR	103196PBR	PBR 9/5/96-10/31/96 T/M	11/15/96			AP
55	20 MCKIN	3974	Locks- 2 Accounting Offices	11/18/96			AP
56	20 RSMEAN	92396	Ref. Books	11/19/96			AP
57	20 PIZZA	112696PH	[REDACTED] Mtg. 11/26/96	11/26/96			AP
58	20 FEDEX	5-977-451	Service 11/6-8/96	11/30/96			AP



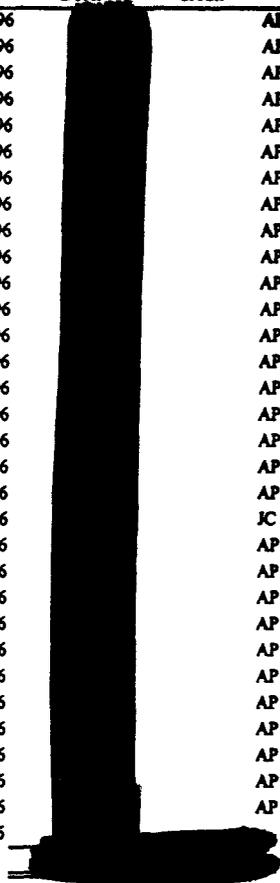
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11/30/97
 JHP
 11/30/97

FPL Services
 Account History 12 months ended 12/31/96
 Other Operating Expenses

CONFIDENTIAL

m	Vendor	Invoice	Description	Acctg Date	Debit	Credit	Journal
20	ATLANTIC	112196ATL	Notary Registration	11/30/96			AP
20	CARUANA	1153	Business Cards	11/30/96			AP
20	EC	111996EC	Job Interview Expenses	11/30/96			AP
20	[REDACTED]	96-024	Consult Service 11/11-22/96	11/30/96			AP
20	[REDACTED]	96-024	Consult Service 11/11-22/96	11/30/96			AP
20	FEDEX	5-984-399	Service 11/18/96	11/30/96			AP
20	FPL	158247	Office Supplies	11/30/96			AP
20	FPL	158247	Printing Expense	11/30/96			AP
20	FPL	158247	Computer Hardware	11/30/96			AP
20	LLT	111496LLT	Exp. Report 11/14/96	11/30/96			AP
20	REN	111896REN	Exp. Report 11/1-13/96	11/30/96			AP
20	RSMEAN	2229037	Shipping Chg.	11/30/96			AP
20	FEDEX	5-990-996	Service 11/19-20/96	11/30/96			AP
20	JCB	112696JCB	Exp. Report 10/7-11/12 Trav	11/30/96			AP
20	JCB	112696JCB	Exp. Report 10/7-11/12 Off Exp	11/30/96			AP
20	REN	120496REN	Exp. Report 11/19-26/96 REN	11/30/96			AP
20	AIRBORNE	V2975232	Service 11/19-12/03/96	11/30/96			AP
20	[REDACTED]	96-025	Consult 11/25-12/06/96	11/30/96			AP
20	NAESCO	120396NAE	96 Annual Conference	11/30/96			AP
20	[REDACTED]	11-027	Accrual 11/96	11/30/96			AC
20	FEDEX 21	5-977-451	Service 11/6-8/96	11/30/96			AP
20	FEDEX 22	5-984-399	Service 10/31/96-11/15/96	11/30/96			AP
20	MAG 23	120396MAG	Exp. Report 11/18-26/96 MAG	11/30/96			AP
20	AIRBORNE 24	U7002310	Service 10/22-31/96	11/30/96			AP
20	AIRBORNE 25	U9532250	Service 11/6-14/96	11/30/96			AP
20	FPL 26	158247	Brev. Coffee	11/30/96			AP
20	FPL 27	158247	Brevard Courier	11/30/96			AP
20	JDG 28	111996JDG	Exp. Report 11/1-15/96 Trav	11/30/96			AP
20	JDG 29	113096JDG	Exp Report 11/15-30/96 Trav	11/30/96			AP
20	NAESCO 30	120396NAE	PBR Conference Exp.	12/20/96			AP
20	REN 31	121696REN	Exp. Report 12/5-11/96 Trav	12/20/96			AP
20	WLA 32	121296WA	Exp. Report 12/11/96 Trav	12/20/96			AP



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P. 585

1
2

CONFIDENTIAL

Current Ledger - Accrual

CONFIDENTIAL

3
4

Date	Jrn Misc.	Referenc 2	Transaction Desc	Ending Balance
01-00			01/96 - 12/31/96)	
01-00-06010				
12/31/96	12-031	12-031		
12/31/96	12-032	12-032		
12/31/96	12-042	12-042		
12/31/96	APIN			

5
6
7

01-10			(12/01/96 - 12/31/96)	
01-10-06010				
12/31/96	12-031	12-031		
12/31/96	12-031	12-031		
12/31/96	12-032	12-032		
12/31/96	APIN			

8
9

01-30			(12/01/96 - 12/31/96)	
01-30-06010				
12/31/96	12-031	12-031		
12/31/96	12-031	12-031		
12/31/96	12-032	12-032		
12/31/96	APIN			

10
11

01-31			12/01/96 - 12/31/96)	
01-31-06010				
12/31/96	12-031	12-031		
12/31/96	12-032	12-032		
12/31/96	APIN			

12

13
14

01-40			12/01/96 - 12/31/96)	
01-40-06010				

GRAND TOTALS

FPL SVS employees
 paid through FPL Group
 payroll and then charged
 through Inbcompany
 acct.

A = 12/96
 B = 11/96
 C = 11/96
 D = 11/95
 E =

15
16
17
18
19

20
21
22
23

[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
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44-5
 44-5
 S-1
 S-1

44-5
 S-1
 01072

KW 11/2/98
JHP
12/10/97

PBC

(A)

(B)

(C)

(D)

FPL Services						
November 1996						
Payroll Accrual						
CONFIDENTIAL						
Period	End Date	Phase	Amount	GL Account		
[REDACTED]	11/30/96	40-01-800	[REDACTED]	01-40-05010		AB
[REDACTED]	11/30/96	20-01-800	[REDACTED]			AB
[REDACTED]	11/30/96	40-01-800	[REDACTED]	01-31-05010		
[REDACTED]	11/30/96	40-01-800	[REDACTED]			
[REDACTED]	11/30/96	40-01-800	[REDACTED]			
[REDACTED]	11/30/96	40-01-800	[REDACTED]			
[REDACTED]	11/30/96	40-01-800	[REDACTED]			
[REDACTED]	11/30/96	40-01-800	[REDACTED]			
[REDACTED]	11/30/96	40-01-800	[REDACTED]	01-20-05010		AB
[REDACTED]	11/30/96	40-01-800	[REDACTED]	01-40-05010		AB
[REDACTED]	11/30/96	40-01-800	[REDACTED]			
[REDACTED]	11/30/96	30-01-900	[REDACTED]			
[REDACTED]	11/30/96	40-01-800	[REDACTED]			
[REDACTED]	11/30/96	40-01-800	[REDACTED]			
[REDACTED]	11/30/96	40-01-800	[REDACTED]	01-10-05010		AB
		Grand Total	[REDACTED]			

DL
CR 01-00-02706

[REDACTED]
T

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12-2

AB = 6,101.49
44-3
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12-2

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P. 282

FPL Energy Services Inc
November Payroll 1996
FPL Group Invoice

W/O # Employee
4642 JH
4642 RN
4642 WA
4642 RN
4642 WA
4642 MO
4642 RN
4642 EC
4642 WA
4642 DO
4642 RN
4642 WA
4642 DO
4642 RN
4642 BH
4642 WA
4642 BH
4642 WA

Gross	Taxes	Total	GL #
[REDACTED]	[REDACTED]	[REDACTED]	01-00-06010
[REDACTED]	[REDACTED]	[REDACTED]	01-00-06010
[REDACTED]	[REDACTED]	[REDACTED]	01-00-06010
[REDACTED]	[REDACTED]	[REDACTED]	01-10-05010
[REDACTED]	[REDACTED]	[REDACTED]	01-10-05010
[REDACTED]	[REDACTED]	[REDACTED]	01-10-06010
[REDACTED]	[REDACTED]	[REDACTED]	01-10-06010
[REDACTED]	[REDACTED]	[REDACTED]	01-10-06010
[REDACTED]	[REDACTED]	[REDACTED]	01-20-05010
[REDACTED]	[REDACTED]	[REDACTED]	01-30-05010
[REDACTED]	[REDACTED]	[REDACTED]	01-30-05010
[REDACTED]	[REDACTED]	[REDACTED]	01-30-05010
[REDACTED]	[REDACTED]	[REDACTED]	01-30-06010
[REDACTED]	[REDACTED]	[REDACTED]	01-30-06010
[REDACTED]	[REDACTED]	[REDACTED]	01-30-06010
[REDACTED]	[REDACTED]	[REDACTED]	01-31-05010
[REDACTED]	[REDACTED]	[REDACTED]	01-31-06010
[REDACTED]	[REDACTED]	[REDACTED]	40-05010

CONFIDENTIAL

CONFIDENTIAL

443
127
→ Less

[REDACTED]
[REDACTED]
[REDACTED]

people
on
invoice
for Arct
6010

November bill recorded in December - one mths lat reasonable.

[REDACTED] account 5010

44-3
5-1
12-3
8.1

PBC

12/10/91
[Handwritten initials]

DATE	INVOICE NO.	DESCRIPTION	INVOICE AMOUNT	DEDUCTION	BALANCE
12/13/96	905	11/96 Payroll	1 [REDACTED]	.00 [REDACTED]	
CONFIDENTIAL					
CHECK DATE	1/23/97	CHECK NUMBER	2525	TOTALS	49728.11 .00 49728.11

FOR SECURITY PURPOSES, THE BORDER OF THIS DOCUMENT CONTAINS MICROPRINTING



FPL

FPL SERVICES

NationsBank
National Bank of Texas, N.A.

2525

1982 N. STATE ROAD 7, MARGATE, FL 33063

32-171110

Pay: ****Forty-nine thousand seven hundred twenty-eight dollars and 11 cents

DATE: January 23, 1997
CHECK NO: 2525
AMOUNT: \$ [REDACTED]

TO THE ORDER OF: FPL GROUP, INC.
PO BOX 088801
ATTN: MS MARLE BOYERS TACG/JE
N. PALM BEACH, FL 33408-8801

ANF GROUP, INC.

THE REVERSE SIDE OF THIS DOCUMENT INCLUDES AN ARTIFICIAL WATERMARK - HOLD AT AN ANGLE TO VIEW

FPL SERVICES

2525

CONFIDENTIAL

44-3
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12-4
P. 182

98
12/10/97

PBC

**FPL
GROUP
CONFIDENTIAL**

FPL Group, Inc., P. O. Box 14000, Juno Beach, Florida 33408-0420
Reply to : c/o Post Office Box 029100
Miami, FL 33102-9100

INVOICE

Invoice
Number: 905

Date: December 13, 1996

To: F P L ENERGY SERVICES
FES/NBM
Attention: [REDACTED]

7

Description

Payroll Activity
FES Payroll Taxes pay periods 10/25, 11/8 & 11/22

49.3
5-1
12-4
2
11/96
11/96

(A)

Total Charges

44-3
5-1
12-4

[REDACTED]

Terms: Due Upon Receipt

Remit to: FPL Group, Inc.
Attn: Ms. Marie Boyers
ACG/JB
P. O. Box 088801
N. Palm Beach, FL 33408-8801

44-3
5-1
12-4
1

Approved by: Josefina Oleiza
Josefina Oleiza, Supervisor of Cash Control

cc: R Onsgard ACG-GO

2

Received
12/18/96
RL

PAID
1/22/97

POSTED
1/21/97

44-3
5-1
12-4
P. 282

LABOR DISTRIBUTION REPORT
 PERIOD ENDING DATE: 11/08/96

EMP #	COMPANY	RF CODE	PAY LOCN	BLDG	ER/MO	CHG LOCN	REGULAR EARNINGS	OVERTIME EARNINGS	OTHER EARNINGS	TOTAL
[REDACTED]	XX	6	8970	XX	99/4628	897	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	XX	6	8970	XX	99/4628	897	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	XX	6	0093	XX	91/4642	093	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	XX	6	0093	XX	91/4642	093	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	XX	6	8970	XX	99/0261	897	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	XX	6	0093	XX	91/4642	093	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	XX	6	0093	XX	91/4642	093	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	XX	6	0093	XX	91/4642	093	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	XX	6	0093	XX	91/4642	093	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	XX	6	0093	XX	91/4642	093	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	XX	6	0093	XX	91/4642	093	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]

*TOTAL COMPANY 08

Salary

11/8
 11/22

(F)
 [REDACTED]
 [REDACTED]
 [REDACTED]

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 1

CONFIDENTIAL
 CONFIDENTIAL

P. 83

44-3
 5-1
 12-4
 3

FPL GROUP
 LABOR DISTRIBUTION SUMMARY REPORT
 PERIOD ENDING DATE: 11/22/96

ER/WO	COMP	SEC	UC	WORK ORDER ABBREV	PAY LOCN	^A REGULAR EARNINGS	^B OVERTIME EARNINGS	^C OTHER EARNINGS	^D TOTAL
91/4642	000	01	0	A/R FPLSERVCS (GP)	0093	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
91/8842	000	00	0	STRAT BUS REV-DIRECT	8970	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
99/0261	000	01	0	P/R-MID MARKET SALES	8970	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
99/4623	000	01	0	P/R-FPL ENERGY SVCS	8970	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]

*TOTAL COMPANY 08

Salary

CONFIDENTIAL

P283

44-3
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 12-4
 3

LABOR DISTRIBUTION REPORT
 PERIOD ENDING DATE: 11/22/96

A											
EMP #	COMPANY	RP CODE	PAY LOCN	BLDG	ER/WO	CHG LOCN	REGULAR EARNINGS	OVERTIME EARNINGS	OTHER EARNINGS	TOTAL	
[REDACTED]	XX	6	8970	XX	91/8842	001	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
[REDACTED]	XX	6	8970	XX	99/4628	897	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
[REDACTED]	XX	6	0093	XX	91/4642	093	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
[REDACTED]	XX	6	0093	XX	91/4642	093	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
[REDACTED]	XX	6	8970	XX	99/0261	897	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
[REDACTED]	XX	6	0093	XX	91/4642	093	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
[REDACTED]	XX	6	0093	XX	91/4642	093	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
[REDACTED]	XX	6	0093	XX	91/4642	093	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
[REDACTED]	XX	6	0093	XX	91/4642	093	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	

*TOTAL COMPANY 08

Salary.

CONFIDENTIAL

PBC

11/21/97
 12/16/97

8383
 44-3
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 12-4
 3

5-11

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B

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1
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5

GENERAL LEDGER DESCRIPTIO	ACCOUNT NUMBER		DEBIT AMOUNT	CREDIT AMOUNT	ACCOUNT DESCRIPTION
	CONT	SUB			
1 (1) ALANDCO	146	400	[REDACTED]	[REDACTED]	
FPL ENERGY SERV	146	150	[REDACTED]	[REDACTED]	
3 ESI	146	300	[REDACTED]	[REDACTED]	
4 GROUP	920	160	[REDACTED]	[REDACTED]	
5 ESOP COMP EXPENSE	920	155	[REDACTED]	[REDACTED]	
6 (2) ALANDCO	146	400	[REDACTED]	[REDACTED]	
7 ESI	146	300	[REDACTED]	[REDACTED]	
8 FPL ENERGY SERV	146	150	[REDACTED]	[REDACTED]	
9 GROUP	920	160	[REDACTED]	[REDACTED]	
10 STATE UNEMPLOYMENT PAYA	236	230	[REDACTED]	[REDACTED]	
11 FED UNEMPLOYMENT PAYABLE	236	240	[REDACTED]	[REDACTED]	
12 FICA AND MEDICARE PAYABLE	236	220	[REDACTED]	[REDACTED]	
13 TOTAL			[REDACTED]	[REDACTED]	

Total
 [REDACTED]
 44
 8-1
 12-4
 1

REMARKS PAYROLL LOADINGS- NOVEMBER 1996

CONFIDENTIAL

TO RECORD PAYROLL LOADINGS FOR MONTH NOVEMBER, 1996 FOR FPL GROUP AND SUBSIDIARIES.

- 1. EMPLOYER CONTRIBUTIONS - THRIFT
- 2. EMPLOYER'S SHARE OF PAYROLL TAXES

PREPARED BY

Sharon Chellis 11/27/96

APPROVED BY

AUTHORIZED BY

$$\begin{array}{r} 44 \\ 5-1 \\ 12-4 \\ 7 \\ \hline 107 \end{array}$$

Payroll taxes.

MONTH NOV '96
 FIRST PAY PERIOD
 J10-17A SECOND PAY PERIOD
 TOTAL

CONFIDENTIAL

THRIFT
 RPT EMIP506402
 ALANDCO 146-400
 ESI 146-300
 FPL ENERGY S 146-150
 GROUP 920-160
 ESOP COMP 920-155

A B C D
 [REDACTED]

TAXES (REPORT G000PY020)
 FICA AND MEDICARE
 FPL ENERGY S 146-150
 ALANDCO 146-400
 ESI 146-300
 GROUP 920-160
 236-220

[REDACTED]

STATE UNEMPL
 ALANDCO 146-400
 ESI 146-300
 FPL ENERGY S 146-150
 GROUP 920-160
 236-230

[REDACTED]

FED UNEMPL
 ALANDCO 146-400
 ESI 146-300
 FPL ENERGY S 146-150
 GROUP 920-160
 236-240

[REDACTED]

44-3
 5-1
 12-4
 P. 28

PBC

11/12/98
 10/10/97

FPL GROUP, INC. JOURNAL VOUCHER

Nov. 1996

A

BT B
JV No. 11-26A

CONFIDENTIAL

GENERAL LEDGER DESCRIPTION	ACCOUNT NUMBER		DEBIT AMOUNT	CREDIT AMOUNT
	CONT	SUB		
FIT	236	200	443 21 12-5 3	
SSA	236	210		
MED	236	210		
EMPLYR FICA	236	220		
A/R FPL Energy services	146	150		
TOTAL				
REMARKS: FES PAYROLL TAXES P/E 10-25				

TO GIVE ESI CREDIT FOR P/R TAXES PAID BY THEM. PAYROLL DEDUCTIONS HAD BEEN TAKEN AND CREDITED IN GROUPS LIABILITY A/C'S IN JV 17

8243
12-5
5-1
443

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PREPARED BY

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APPROVED BY

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AUTHORIZED

FPL GROUP, INC. JOURNAL VOUCHER

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1996

JV No. 10-26

CONFIDENTIAL

GENERAL LEDGER DESCRIPTION	ACCOUNT NUMBER		DEBIT AMOUNT	CREDIT AMOUNT
	CONT	SUB		
	FIT	236		
SSA	236	210	[REDACTED]	
MED	236	210	[REDACTED]	
EMPL YR FICA	236	220	[REDACTED]	
A/R FES	146	150		[REDACTED]
TOTAL			[REDACTED]	[REDACTED]

REMARKS: *Handwritten initials* FES PAYROLL TAXES P/E 11-08

TO GIVE ESI CREDIT FOR P/R TAXES PAID BY THEM. PAYROLL DEDUCTIONS HAD BEEN TAKEN AND CREDITED IN GROUPS LIABILITY A/C'S IN JV 17

44-3
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P393

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PREPARED BY

[Signature] 1/12
APPROVED BY

[Signature]
AUTHORIZED

P-393-10

FES

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44-3
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12-5
4

pl 43

CONFIDENTIAL

44-3
5-1
12-5
4

p. 2 of 3

CONFIDENTIAL

44-3
5-1
125
9

p3083

CONFIDENTIAL

Current Ledger - Accrual

System date and time 11/25/97 9:30 am
Files Used: [REDACTED]

Report date 11/25/97

3

Date	Jrn Misc.	Referenc 2	Transaction Desc
01	FPL Services		
01-00	[REDACTED]	(12/01/96 - 12/31/96)	
01-00-06110	FPL95		
12/31/96	12-042	12-042	Reclass Expense Accounts
12/31/96	APIN		(Rev)Bck Pay June-Dec 95
12/31/96	APIN		Bck Pay June-Dec 95
12/31/96	APIN		(Rev)Bck Pay June-Dec 95
Total FPL95			
Total FPL Services-General Office			
Total FPL Services			

Beginning Balance	Debit	Credit	Ending Balance
A	B	C	D
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]

44-3
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12-6
P. 1072

GRAND TOTALS

CONFIDENTIAL

44-3
5-1
12-6
P. 1072

11/2/98
12/10/97

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FPL SERVICES
JOURNAL ENTRY FORM

(A)

(B)

MONTH: DEC 96

Journal #: 12-042

	ACCOUNT NUMBER			DEBIT AMOUNT	CREDIT AMOUNT
	CO	LOCN	BASE		
①	01	00	05400	[REDACTED]	
	01	00	05000		[REDACTED]
②	01	10	05600	[REDACTED]	
	01	10	05000		[REDACTED]
③	01	00	04110	[REDACTED]	
	01	00	06010		[REDACTED]
④	01	00	06500	[REDACTED]	
	01	00	06800		[REDACTED]
⑤	01	00	04305	[REDACTED]	
	01	00	06900		[REDACTED]
⑥	01	10	06258	[REDACTED]	
	01	10	06250		[REDACTED]
⑦	01	10	06258	[REDACTED]	
	01	10	06250		[REDACTED]
TOTAL:					

REMARKS:
Reclass Expense Accounts

POSTED
12/2/97

SA

PREPARED BY

[Signature]

AUTHORIZED BY

JEFORN.XLS

44-3
5-1
12-6
P 2 of 2

Florida Power & Light
 Calculation of Payroll Loadings for FPL Services
 Dec 1996 Payroll - October Activity

P.O.

01	02	03	04	05	06	07	08	09	10	11	12	13.00	14	15	16	17
Month	Account	Location	Source	Work Order	ER	Comp	Section	Code	Pay Per	LD5 SS#	Hours	Amount	Rate	12X14 Billed	(13)X.2033 P&W	(15)-(13)-(16) A&G
Nov-96	143320	93	36	4642	91	000	01	0	23							
Nov-96	143320	93	36	4642	91	000	01	0	24							
Nov-96	143320	93	36	4642	91	000	01	0	24							
Nov-96	143320	93	36	4642	91	000	01	0	24							
Nov-96	143320	93	36	4642	91	000	01	0	24							
Nov-96	143320	93	36	4642	91	000	01	0	23							
Nov-96	143320	93	36	4642	91	000	01	0	24							
Nov-96	143320	93	36	4642	91	000	01	0	24							

B C D E F G H

CONFIDENTIAL

A AA

[REDACTED]

[REDACTED]

(P) [REDACTED] 5-1 12 pl

FPL Employees at that time
 in Nov 96.

Salary is loaded for
 P+W, benefits.

These are the Rates
 charged to FPL services
 for people who work
 for FPL.

JAN 06 '98 01:12PM FPL SERVICES

1.8
 6-11
 1-5
 1-1
 2-11

6-11
 1-5
 1-1

Request # 33

December 10, 1996

1:43 pm

Energy
FPL Services

Page 1

DEPRECIATION SUMMARY REPORT

for Int bk Books FY = 12

11/96

A B C D E F

Co asset	Dep	Est	Acquired	Thru	Prior Accum	Depreciation	Current Year	Current Accum			
SYS No	no	Section 179	Meth	Life	Value	Date	Depreciation	This Run	to Date	Depreciation	Key
000007 CH-1	0.00	SLMM	03	00	[REDACTED]	1/96 ✓	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
2 Dell Desktop Computers & Software											
000008 CH-2	0.00	SLMM	03	00	[REDACTED]	11/96 ✓	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
IWS Cable & Installation											
000010 CH-3	0.00	SLMM	03	00	[REDACTED]	1/96 ✓	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
Dell Laptop Computer (JH)											
000012 CH-4	0.00	SLMM	03	00	[REDACTED]	1/96 ✓	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
Hard Drive - Compaq LT (GC)											
000017 CH-5	0.00	SLMM	03	00	[REDACTED]	1/96 ✓	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
Vectra VL3 PC (PQ)											
000018 CH-6	0.00	SLMM	03	00	[REDACTED]	11/96 ✓	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
Uninterruptible Power Supply											
000019 CH-7	0.00	SLMM	03	00	[REDACTED]	1/96 ✓	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
Optiquest Monitor											
000020 CH-8	0.00	SLMM	03	00	[REDACTED]	11/96 ✓	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
Versa, Doc Station											
000021 CH-9	0.00	SLMM	03	00	[REDACTED]	11/96 ✓	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
Beck - PC Hardware											
000022 CH-10	0.00	SLMM	03	00	[REDACTED]	11/96 ✓	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
2 HP's 1 Laptop											
000029 CH-1A	0.00	SLMM	02	09	[REDACTED]	96 ✓	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
Installation of 2 Dell PC's											
000030 CH-3A	0.00	SLMM	02	11	[REDACTED]	1/96 ✓	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
Sales Tax on Dell Laptop											
000032 CH-4A	0.00	SLMM	02	11	[REDACTED]	1/96 ✓	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
Sales Tax on Hard Drive											
000038 CH-10	0.00	SLMM	05	00	[REDACTED]	1/96 ✓	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
2 IBM Laptops for Ed Cancio & Marco Gonzalez											
000039 CH-10	0.00	SLMM	03	00	[REDACTED]	1/96 ✓	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
HP 5L printer [REDACTED]											
Count =	15										

#1 There Have been NO Additions to FPLENURY Services Fixed Assets.
B.11/12/97

#2 N/A

CONFIDENTIAL

CONFIDENTIAL

44-4
1-1
P.194

FPL Services
 DEPRECIATION SUMMARY REPORT
 for Int bk Books FY - 12

A B C D E

Co asset SYS No no	Section 179	Dep Meth	Est Life	Acquired Value	Thru Date	Prior Accum Depreciation	Depreciation This Run	Current Year to Date	Current Accum Depreciation	Accum Key

Class	CH									
Less disposals and transfers										

Net										
000001 CP-1		0.00 SLMM	03 00		09/96 ✓					
Cell Phone & Mobile Kit										
000006 CP-2		0.00 SLMM	03 00		/96 ✓					
Cell Phone & Mobile Kit										
000013 CP-3		0.00 SLMM	03 00		11/96 ✓					
Cell Phone & Mobile Kit										
Count- 3										

Class	CP									
Less disposals and transfers										

Net										
000003 CS-1		0.00 SLMM	03 00		96 ✓					
Paradox/Win Software										
000004 CS-2		0.00 SLMM	03 00		✓					
PC Anywhere Software										
000011 CS-3		0.00 SLMM	03 00		/96 ✓					
Software for Dell Laptop										
000016 CS-5		0.00 SLMM	03 00		96 ✓					
PC Software										
000023 CS-6		0.00 SLMM	03 00		✓					
FAS 2000										
000031 CS-3A		0.00 SLMM	02 11		/96 ✓					
Sales Tax on Software										
000033 CS-7		0.00 SLMM	03 00		1/96 ✓					
Word Upgrade										

CONFIDENTIAL

2
 44-4
 1-1
 2-84

FPL Services

DEPRECIATION SUMMARY REPORT

for Int bk Books FY - 12

A B C D E F

SYS No	Co asset no	Section 179	Dep Meth	Est Life	Acquired Value	Thru Date	Prior Accum Depreciation	Depreciation This Run	Current Year to Date	Current Accum Depreciation	Accum Key
000034	CS-8 1		0.00 SLMM	03 00	[REDACTED]	1/96 ✓	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
1 PC Anywhere, 1 Freelance Graphics, 2 Project V.4.0 win 3.5											
Count- 8											
Class 3 CS											
Less disposals and transfers 4											
Net											
000014	CSL-1 5		0.00 SLMM	05 00	[REDACTED]	1/96 ✓	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED] Software 6											
000025	CSL-1 7		0.00 SLMM	04 11	[REDACTED]	11/96 ✓	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED] Software 8											
000026	CSL-1 9		0.00 SLMM	04 10	[REDACTED]	96 ✓	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED] Software 10											
000027	CSL-1 11		0.00 SLMM	04 09	[REDACTED]	96 ✓	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED] Software 12											
000028	CSL-1 13		0.00 SLMM	04 07	[REDACTED]	1/96	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED] Software 14											
000037	CSL-1 15		0.00 SLMM	03 06	[REDACTED]	11/96 ✓	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
Add'l users for [REDACTED] 16											
Count- 6											
Class 17 CT											
Less disposals and transfers 18											
Net											
000002	OF-1 19		0.00 SLMM	03 00	[REDACTED]	✓	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
File Cabinet											
000005	OF-2 20		0.00 SLMM	03 00	[REDACTED]	96 ✓	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
File Cabinet 2-Dr Lateral											
000015	OF-3 21		0.00 SLMM	03 00	[REDACTED]	96 ✓	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]

CONFIDENTIAL

0344
44-4
1-1

CONFIDENTIAL - SECURITY INFORMATION

F

NOTE:

[REDACTED]

B 11/12/97

December 10, 1996
1:43 pm

Page

FPL Services
DEPRECIATION SUMMARY REPORT
for Int bk Books FY - 12

A B C D E

Co asset SYS No no	Section 179	Dep Meth	Est Life	Acquired Value	Thru Date	Prior Accum Depreciation	Depreciation This Run	Current Year to Date	Current Accum Depreciation	Key
Federal Acquisition Regulations										
100036 OF-4	0.00	SLM	05 00	[REDACTED]		[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
Show Booth Marketing										
100040 OF - 5	0.00	SLM	03 00	[REDACTED]	11/96 ✓	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
Add Slick thru ARMS invoice										
Count= 5										
Class OF										
Less disposals and transfers										
Net										
000009 TE-1	0.00	SLM	03 00	[REDACTED]	7/96 ✓	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
Phone System										
000035 TE-2	0.00	SLM	03 00	[REDACTED]	7/96 ✓	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
Add move changes PPL Invoice 7/96										
Count= 2										
Class TE										
Less disposals and transfers										
Net										
Count= 39										
Grand Total										
Less disposals and transfers										
Net										

① Check on pg 4
 ② Add both cl. 44-1 TR
 See Request 34, 11/11/96
 44-2
 BS on 44-4, however
 is questioned

8.794
 1-1
 44-4
 2

⑤ [REDACTED] 44-2
 2-1
 ⑥ [REDACTED] 44-4

CONFIDENTIAL

FPL Energy Services, Inc.
Employee List

WJ 11/12/98

PBC A

	Name	Job Title
X	[REDACTED]	General Manager Margate
X	[REDACTED]	Regional Sales Manager
X	[REDACTED]	Senior Sales 407 Brevard
X	[REDACTED]	Senior Sales 305 (Rm 115-4043)
X	[REDACTED]	Senior Sales Margate Plantation
X	[REDACTED]	Senior Sales Margate Ft Myers
X	[REDACTED]	Senior Sales
X	[REDACTED]	Technical Services Manger NOM Rm 118-6736
X	[REDACTED]	Project Superintendent Margate
X	[REDACTED]	Project Manager 407 Brevard
X	[REDACTED]	Contract Administration Brevard
X	[REDACTED]	Controller Margate
X	[REDACTED]	Project Account Margate
X	[REDACTED]	Office Manager Margate

Note: FPL Services has no employees they are a general partnership owned 99% by FPL Energy Services, Inc and 1% by FPL Energy Services II, Inc., also has no employees.

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X = Not on Demand Side Mgmt List of employee #5-7 + don't not be in list.

CONFIDENTIAL

45-1

P 103

(1)

October 8, 1997

Florida Power and Light Company

Audit Purpose: Investigation of Cost Allocation Between
FPL and FPL Energy Services

Request No. 2

Attached is an employee list the includes the job title/description for FPL Energy Services.

None of these employees listed above overlap with FPL Energy Services, FPL Energy Services II, Inc. or FPL Services (a general partnership).

45-1

(2) 8³

CONFIDENTIAL

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

CONFIDENTIAL

95-1

Confidential (S) 3

CONFIDENTIAL

Confidential

95-1

COMPANY: FPL
TITLE: OVERLAP OF EMPLOYEES
PERIOD: 1997
DATE: OCTOBER 15, 1997
AUDITOR: RKY

WP NO. 45-4

To determine if any employees of FPL Services or FPL utility who work with FPL Energy services have access to Business Energy Marketing Data Base.

Also to focus in on a division of employees to test payroll to determine if fpl utility employees are being allocated correctly and if they are all being allocated.

1. Comparison of FPL Energy Service Employees(45-1) with list of FPL employees whose time is allocated to Energy services (45-2).

There are no names that overlap.

2. Comparison of FPL Energy Service and FPL employees who time is allocated to Energy Services with list of employees with access to the FPL utility Business Energy Marketing Data Base. (45-3)

There are no names that overlap.

3. Comparison of employee list from prior audit (surveillance report) which lists employees working on developing non regulated markets with those above. (45-5).

There are names on this list that are also on the list of FPL employees whose time is allocated to Energy Services.

4. Comparison of list of employees that were taken from FPL Energy Services lead files in the Plantation, Margate and Brevard offices. (45-6)

There are names on this list that are also on the list of FPL employees who have access to the marketing data base.

There are names on this who are also on the list of FPL co employees working on developing non regulated markets.

CONCLUSION 1.

There are no people who are on the payroll for FPL Energy Services that have access to the Business Energy Marketing Database. Since the October 10 letter said no marketing links, this appears to be reasonable.

45-4 Page 5

Those FPL utility people who allocate their time to FPL Energy Services also do not have access to the Business Energy Marketing Database. Since the October 10 letter said no marketing links, this appears to be reasonable.

CONCLUSION 2.

There are three names on the list of FPL co employees who work on non reg development that are also on the list of employees whose time is allocated to affiliates. This seems reasonable as if the employee is going to work on non reg they should be on the list of employees who allocate their time.

CONCLUSION 3 -- ACCESS TO FPL UTILITY BUSINESS ENERGY MARKETING DATA BASE

There are 19 FPL Company employees noted in FPL Energy Services files as attending meetings with FPL Energy Services people and/or corresponding with FPL Energy Services people for contacts that are on the list of people who have access to the FPL Utility Business Energy Marketing Data Base. (45-6)

CONCLUSION 4

There are three names of FPL Company Employees noted in the FPL Energy Services files as attending meeting with FPL Energy Services people and/or corresponding with FPL Energy Services people for contacts that are on the list of FPL people who allocate their time to non reg market development. This appears reasonable as those working on non reg work and allocating their time to such would have contact with non reg affiliates. (45-6)

NEXT STEPS

Decided to focus in on all demand side management FPL company employees. Tried to obtain a list of all demand side management employees with job title, business unit, name of conservation program worked on, how time charged (all conservation, all CI, fixed, Fixed allocation, time sheets, study, etc.)

The company was able to supply use with a list of name, title, and business unit as of September 97. From that list we have to select our sample because it is tedious to determine the type of allocation for each employee. As it was explained each business unit would have to be contacted and then the employees time sheet would have to be pulled to determine the methodology of time allocation. The company said this is very time consuming because of the number of employees. *possible disclosure*
With the coming of deregulation, it is important to be able to easily access all employees
Before selecting our sample of people to interview and audit, need to first compare the demand side management list with the other lists above.

may add in company policy

HOW TO SELECT SAMPLE?

1. After comparing the demand side management list with the above lists. Select a sample from the following: **45-8**

Those who have access to marketing data who are on the list in FPL Energy Services Files.
Those who have access to marketing data who work on non reg market development.

records to tell how time is allocated - The company should contribute in making this data more available

Those who work on nonreg market development.

Those whose time is allocated to FPL Energy Service from FPL.

Those who have access to the marketing data who are not on the demand side managemetn list.

Any Demand Side employees who are on any of the above lists.

Sample of demand side employees who do not appear on any of the above lists,

For each employee on our list, the company will be requested to provide the methodology of allocation of time and time sheets for the last pay period in September 97. This is one way to verify the method.

Interview - with following questions to determine if and how they interact with FPL Services and FPL Energy Services , and Enersys employees.

REWRITE INTERVIEW

1. Job title, responsibilities, describe day of activities. who do you intereact with in a week (names, titles, why), FPL Energy Services list 45-1 and list of FPL employees who allocate time to Energy Services (45-2).

Conclude whether (1) allocations seem reasonable, (2) if any employees describe any work they do for FPL Energy Services and (3) any employees give data to FPL Energy Services.

B. Obtain a list of all Demand side Management employees and a list of all Commercial/Industrial Account Reps as of September 1997.. This list should contain: Name, Job Title, Division, Name of Conservation Program worked on, how time charged (e.g.) all conservatgion all CI, fixed, fixed allocation, time sheets, study, etc.)

45-7

1. Depending upon how allocated, write an interview questionnaire which also contains questions such as Job title, responsibilities, describe a day of activities, who do you interact with in a week (name , titles, why). Ask them if they interact with any of the people on the FPL Energy Services list and FPL utility list of employees who allocate time to FPL Energy Services. Also question personnel as to whether they ever recommend a vendor/participant for an energy conservation program after they request load data or after they have an audit. How do they determine who to recommend. Provide lists recommended.

45-9

Conclude whether (1) allocations seem reasonable, (2) if any employees describe any work they do for FPL Energy Services and (3) any employees give data to FPL Energy Services.

Do people ask for peak time of use?
or pulse meter data?
What info do ~~we~~ you give? standard?

45-9

Johnson Controls
September 12, 1997

Q1. What process does FPL Services have to follow to obtain a prospective customer's billing history?

A1. A request must come from the customer in writing authorizing the information to be released to the vendor. FPL Services cannot directly request customer data.

Q2. What process do independent energy service companies have to follow to obtain a prospective customer's billing history?

A2. A request must come from the customer in writing authorizing the information to be released. An energy service company cannot directly request customer data.

Q3. Describe how FPL/FPL Services is adhering to each of the attached utility/affiliate guidelines that have been adopted by the National Association of Energy Services Companies (NAESCO).

A3. There have been numerous guidelines proposed by various parties with respect to utility affiliate interactions. The NAESCO guidelines were developed by an organization that is primarily made up of independent energy service companies. It is our understanding that these guidelines have not been commonly adopted. FPL did not participate in the development of these guidelines, and it is not FPL's understanding that it has to adhere to them. FPL does not use these guidelines. Furthermore, in our review of these guidelines we found them to be vague and many terms used were not clearly defined.

Q4. How does an FPL energy audit interface with FPL Services?

A4. There is no interface between an FPL energy audit and FPL Services. FPL Services does not have access to audit results except as provided by the customer.

Q5. Is FPL participating in joint marketing efforts with FPL Services for the purposes of soliciting energy services work for FPL Services?

A5. No, however in instances where a customer does not have a pre-existing relationship with an energy service company to assist them in upgrading the efficiency of their facility, FPL may ask the customer if they would like to meet with FPL Services.

Richard A. Johnson
RJA

45-9
45-40 #25



October 16, 1997

(FYI)

To: Devlin
Sulak
Elias
Trupp
Floyd
Pattinson ✓
K...
B. B...
M...
From Jenkins

Mr. Joe Jenkins
Florida Public Service Commission
2540 Shumard Oak Blvd.
Tallahassee, FL 32399-0850

Dear Joe,

Attached are the responses to your September 12th questions. I apologize for the late response. If you need any additional information or would like to discuss this further, please feel free to contact me at (305) 552-3643.

SSW/meh

Attachment

To: Mark

10/22/97

Please keep in your file on

① [REDACTED]

TJ3

45-4

P 5 g 5

COMPANY:
TITLE:

FPL
List of FPL company personnel listed in FPL
Energy Services files as attending meetings
with FPL energy Services personnel.
1996 AND 1997
OCTOBER 27, 1997
RKY

11/12/98

WP NO.
SOURCE: WP NO. 53

Note A

Last	First	Middle/ Remarks
X	Amburgy	Tim
X	Bartuck	Bon X 45-3
X	Basnuevo	Marcia X 45-3 Gena
X	Besley	Wayne X 45-3 9/23/97 (53-2)
X	Bloch	Peter X 45-3
X	Cain	Chuck X 45-3 11/14 Meeting at PAFB 2/25/94 KW
X	Calleja	Ralph X 45-3 FPL Account Manager 8/11/95 (53-2a)
X	Chapman	Rebecca X 45-5 7/2/97 (53-2)
X	Chau	Joe 10/17/91 KW 5/26/96 (53-2)
X	Cobb	Dave X 45-3 FPL Account Manager
X	Cowling	Jim
X	Craig	Scott
X	Critell	Ron 11/7/94 KW
X	Daniels	Steve 6/10/97 (53-3)
X	Delapena	Chris
X	Diaz	Oscar 7/2/97 (53-2) 45-3
X	Equaras	Carlos X 45-3 5/13/97 (53-13)
X	Feller	Steven X 45-3 2/11/97 (53-2) Study
X	Fleites	Victor
X	Gardner	Lance X 45-3 5/27/97 (53-12)
X	Gonzales	Carlos 2/7/97 (53-2) Cycling
X	Gruen	Bill KW 2/22/96 KW
X	Hall	Terry X 45-3 FPL Account Manager 5/23/96 (53-24)
X	Hilson	Anne X 45-3 6/13/96 (53-17)
X	Jensen	Michael
X	Johnson	D N Area manager FPL
X	Khoury	Michael X 45-3 6/25/97 (53-5) 8/27/97 (53-2) 6/3/96 (53-14)
X	Lehr	John X 45-3 9/30/94 (53-23)
X	Lopez	Richard 8/10/97 (53-2)
X	Lyerly	Susan, Seunitt X 45-3 4/22/97 (53-3) 2/10/97 (53-15)
X	Maestri	Hector X 45-3 9/12/95 KW 9/5/97 (53-2)
X	McComb	John
X	Montague	Joe
X	Mulvee	Colette
X	Pawlyk	Ron 11/7/94 KW
X	Peete	Bill 7/25/95 (53-2) FPL Account Manager
X	Pelo	Mike 2/15/97 (53-4) Engineer Design
X	Romig	Steve 2/18/97 (53-15)
X	Rose	Jack 45-3 12/18/96 (53-1)
X	Samil	Dilek
X	Stephens	David 11/7/94 KW
X	Sullivan	George VP FPL
X	Unknown	Jeanette
X	Unknown	Sandy
X	Unknown	Irene
X	Vayda	Greg 45-3 X 3/12/97 (53-7)
X	Webb	Charles X 45-3 X 2/19/97 (53-4) 4/13/97 (53-10)
X	Whalin	Mike X 45-5 11/3/94 KW
X	William	Geishel X 45-5 9/23/94 KW 7/2/97 (53-2)
X	Wright	Jocelyn 45-3 X 9/11/97 (53-9) 5/16/97 (53-11)
X	Ziemann	leo R
X	Zelber	Jeff (53-8) 10/3/97

X = 45-3 names of people on list for access to marketing data.
/ = 45-5 names of people who work on developing prod for non ref in Kto.

45-6 p 1 63

X = Not on DNS list 45-7	
⊗ = Included on DSM list 45-7	
Note (A) all names on Sample 45-8	

941 751-5740
3 2 1

4

[Redacted]

53-217
Missing from
guidance
being completed [Redacted]

5

Signed up [Redacted]

Ft Myers
Note A

Was marketing support
rept

6

[Redacted] development

Bill Wishard

- (X) Steve Romig 4/28/94 kw
- (X) Dave Langley 9/24/94 kw 31/45 kw
- (X) Billy Newberry 4/1/97 kw
- (X) Kathy Schmitt 4/7/97
- (X) Mark Thomas 8/13/97
- (X) Keith Ponitz 7/10/97
- (X) Blake Morrison 7/10/97

Miami

- (X) Key Melians - 9/23/94 kw
- + Done Connell 9/23/94 kw
- (X) Jerry Perten 9/23/94 kw
- (X) Lynn Shatus 9/23/94 kw
- Phil Carr Woodman 1/23/94 kw
- (X) M.M. Sturmer Risk Mgmt 10/17/96 kw
- (X) John Nix FPC Avic Test specialist 5/8/96 kw
- (X) Rebecca Wilcox
- (X) Ron Stockton 8/23/96
- (X) Keith Gasser 8/23/96
- + Tom Richardson 8/23/96 7/10/97
- (X) Ann Grealy 10/1/97 11/23/96
- (X) Rick Chalkers
- (X) Bill Carlyle 1/24/97
- (X) Don Sayre
- + Rex [Redacted]

CONFIDENTIAL

X = Not on ECCR List 45-9
 (X) = Inhibitor on ECCR list 45-7
 (Note A) - All persons Sanjee 45-8
 45-692-83

Visit at Margate

Names & Rd at FPL Energy Series 10/23/97

- 1 [Redacted]
- 2 [Redacted]
- 3 [Redacted]
- 4 [Redacted]
- 5 [Redacted]
- 6 [Redacted]
- 7 [Redacted]
- 8 [Redacted]
- ⊗ 9 [Redacted] 45-2
- ⊗ 10 [Redacted]
- 11 [Redacted]
- 12 [Redacted]
- 13 [Redacted]

- - Not on list of people who are FPL Series employees 45-1
- ✓ - On list of employees who work at Series
- ⊗ - Also on 45-2 list of FPL employees who allocate time to FPL Series
- Δ - On Sample 45-8

45-6 p 303

CONFIDENTIAL

COMPANY:
TITLE:

FPL
LIST OF EMPLOYEES TO OBTAIN TIME ALLOCATIONS

(NOA H)

80 P/11/97
N/1/97

SOURCE LIST: FPL EMPLOYEES WHO HAVE ACCESS TO MARKETING DATA (MD)
FPL EMPLOYEES WHO ALLOCATE TIME TO FPL ENERGY SERVICES (AT)
FPL EMPLOYEES WHO WORK ON NON REG MARKETS (NRM)
FPL EMPLOYEES ON DEMAND SIDE MANAGEMENT LIST (DSM)
FPL EMPLOYEES NAMES FOUND IN FILES OF FPL ENERGY SERVICES (ES)

LAST NAME	FIRST NAME	MIDDLE INITIAL	(1) REQUESTED TIME SHEET DATES	(2)	(3)	TITLE	LOCATION NAME	SOURCE LIST	Phone	App/Date Time	Inter view yes/no
1	[REDACTED]		9/28/97		Con't find			ES, MD			
2	Bischof	Ron	9/28/97			Product Manager	CI Mkt Field Supp	ES, DSM, MD			
3	Basnuovo	Marcia	9/28/97			Maj Acct Mgr I	N Dade Cust Serv	ES, DSM, MD			
4	Besley	Wayne	9/28/97	9/23/97		CI Spec II	Fl. Laud Cust Serv	ES, DSM, MD			
5	Bloch	Peter	9/28/97			Maj Acct Mgr I	Brev Cust Svc-Comm	ES, DSM, MD			
6	Brandt	Dennis	9/28/97			Mgr. Res and Gen	Res & GB support	NRM			
7	Cain	Chuck	9/28/97	3/25/94	11/7/94	Maj Acct Mgr I	Brev Cust Svc-Comm	ES, DSM, MD			
8	Callage	Ralph	9/28/97	8/11/85		CI Spec II	N Dade Cust Serv	ES, DSM, MD			
9	Carlyle	Bill	9/28/97	1/24/97		Sr. Maj Acct Mgr	Govt CI - Admin	ES, DSM, MD			
10	Chapman	Rebecca	9/28/97	7/2/97				NRM, ES			
11	Chau	Joe	9/28/97	8/28/96				ES			
12	Cobb	Dave	9/28/97			Energy Mgt. Consult	Cent Fl Energy Mgt.	ES, DSM, MD			
13	Colacino	Frank	9/28/97			CI Market Plann	Sr. Prod Manager	AT, DSM, NRM			
14	Cowling	Jim	9/28/97			Maj Acct Mgr I	Brev Cust Serv-Comm	ES, DSM, MD			
15	Craig	Scott	9/28/97					ES			
16	Cristi	Ron	9/28/97	11/7/94				ES			
17	Daniels	Steve	9/28/97	6/10/97				ES			
18	Delapena	Chris	9/28/97					ES			
19	Diaz	Oscar	9/28/97	7/2/97		Maj Acct Mgr I	N Dade Cust Serv	ES, DSM, MD			
20	Eguaras	Carlos	9/28/97	5/13/97				ES, MD			
21	[REDACTED]		9/28/97	2/18/97				ES			
22	Flores	Victor	9/28/97					ES			
23	Gardner	Lance	9/28/97	5/2/97				ES, MD			
24	[REDACTED]		9/28/97	8/23/96				ES			
25	Gill	Jim	9/28/97			CS Generalist III	Cust Programs	NRM, DSM, MD			
26	[REDACTED]		9/28/97	2/18/97				ES			
27	Grady	[REDACTED]	9/28/97	1/24/97				ES			
28	[REDACTED]		9/28/97	2/22/96				ES			
29	Hall	Terry	9/28/97	5/28/96		Maj Acct Mgr I	Fl. Laud Cust Serv	ES, DSM, MD			
30	Hilson	Anna	9/28/97	8/13/96		Sr. Maj Acct Mgr	Brev Cust Serv-Comm	ES, DSM, MD			
31	[REDACTED]		9/28/97					ES			
32	Johnson	D	9/28/97			Area Mgr Comm	Brev Cust Serv-Comm	ES, DSM			
33	Kelly	Winton	9/28/97			Maj Acct Mgr I	Fl. Laud Cust Serv	AT, DSM, MD			
34	Khoury	Michael	9/28/97	6/25/97	8/27/97	Maj Acct Mgr I	Brev Cust Serv-Comm	ES, DSM, MD			
35	Langley	Dave	9/28/97	3/10/97		Sr. Maj Acct Mgr	Govt CI Admin	ES, DSM, MD			
36	Lesester	Larry	9/28/97			VP Sales & Mkt.		AT, NRM			
37	Lehr	John	9/28/97	9/30/94		Maj Acct Mgr I	Brev Cust Serv-Comm	ES, DSM, MD			
38	Lopez	Richard	9/28/97	8/18/97				ES			
39	Lyerty	Susan	9/28/97	4/22/97	2/18/97			ES, MD			
40	Maestri	Hector	9/28/97	9/5/97		Maj Acct Mgr I	N Dade Cust Serv	ES, DSM, MD			
41	Marlham	Craig	9/28/97					NRM			
42	McComb	John	9/28/97					ES			
43	Melians	Susan	9/28/97					NRM			
44	Melians	Kaz	9/28/97	8/23/94				NRM, ES, MD			
45	[REDACTED]		9/28/97					ES			
46	Morrison	Blaine	9/28/97	7/10/97		CI Specialist I	CI Marketing Field Supp	AT, DSM, NRM			
47	[REDACTED]		9/28/97					ES			
48	Newberry	Bill	9/28/97	4/1/97		Maj Acct Mgr I	Fl. Laud Cust Serv	ES, DSM, MD			
49	Nix	John	9/28/97	5/8/96		CI Spec II	N Dade Cust Serv	ES, DSM, MD			
50	Oconnell	Dave	9/28/97	9/23/94				ES			
51	Parlin	Leroy	9/28/97	9/23/94		Maj Acct Mgr I	Govt. CI Admin	DSM, ES, MD			
52	Pawlyk	Ron	9/28/97	11/7/94				ES			
53	Peete	Bill	9/28/97	7/28/95				ES			
54	Ponitz	Kelli	9/28/97	7/10/97		Maj Acct Mgr I	Fl. Laud Cust Serv	ES, DSM, MD			
55	Prieto	Rosa	9/28/97			Product Mgr	CI Mkt Field Supp	NRM, DSM, MD			
56	Quinn	Jim	9/28/97			Maj Acct Mgr I	Govt CI admin	ES, DSM, MD			
57	[REDACTED]		9/28/97	8/23/96				ES			
58	Rohrig	Steve	9/28/97	2/18/97		Area Mgr Comm	Fl. Laud Cust Serv	ES, DSM			
59	Rose	Jack	9/28/97	12/13/96		Product Manager	CI Mkt Supp	ES, DSM, MD			
60	Samil	Dalek	9/28/97					ES			
61	Sayre	Don	9/28/97			DSBN Sr. Design	Govt CI Admin	ES, DSM			
62	Schmidt	Kathy	9/28/97	4/7/97		Cust Svc Field I	Fl. Laud Cust Serv	ES, DSM			
63	Shatas	Lyn	9/28/97	9/23/94				ES			
64	Stachara	David	9/28/97	11/7/94				ES			
65	[REDACTED]		9/28/97	8/23/96				ES			
66	Saumer	Marjorie	9/28/97	10.17.96				ES			
67	Sullivan	George	9/28/97					ES			
68	Thomson	Mark	9/28/97	8/13/97		Maj Acct Mgr I	Fl. Laud Cust Serv	ES, DSM, MD			
69	Vayda	Greg	9/28/97	3/12/97		Maj Acct Mgr I	Govt CI - Admin	ES, DSM, MD			
70	Webb	Charles	9/28/97	4/13/97		Cust Svc Field I	N Dade Cust Serv	ES, DSM, MD			
71	Webber	Jeff	9/28/97	10/3/97				ES			
72	Whalin	Mike	9/28/97	11/2/94		Sr. Prod Mgr.	CI Mkt Field Supp	NRM, ES, DSM, MD			
73	Wilcox	Rebecca	9/28/97					ES			
74	Williams	Geisha	9/28/97	7/2/97		Mgr. CI Field Supp	CI Mkt Field Supp	NRM, ES, DSM			
75	Wright	Joycelyn	9/28/97	5/18/97		Cust Svc Field I	Fl. Laud Cust Serv	ES, MD, DSM			
76	Zieman	Leo	9/28/97					ES			

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5-8

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5-4

5-4

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Q17 - Ask question 17 on interview list & get SS - ref before interview

CONFIDENTIAL

Note A - Final list on 45-8 is 77 interviews

45-8 p 1 y 4

**FPL Employees charging to FPL Energy Services, Inc./FPL Services
Request 17**

*Payroll Data
9/26/97*

	<u>Company</u>	<u>Employee</u>	<u>Business Unit</u>	<u>Title</u>	<u>Time</u>
	FPL Energy Services	Frank Colasino	Sales & Marketing	Project Manager	80% from current fixed payroll distribution
	FPL Energy Services	Blake Morrison	Sales & Marketing	C/I Specialist	80% from current fixed payroll distribution
	FPL Energy Services	Winton E. Kelly, Jr.	C/I Customer Services	Account Manager	Based on actual hours spent on FPL Service Projects
17	FPL Energy Services	Patricia Cook	Sales & Marketing	Secretary	Based on actual hours spent on FPL Service Projects
18	FPL Energy Services	James Gill	Sales & Marketing	Product Manager	Based on actual hours spent on FPL Service Projects
19	FPL Services	Larry Nelson	Customer Service	C/I Specialist	Based on actual hours spent on FPL Service Projects
20	FPL Energy Services	Vern Beck	Sales & Marketing	C/I analyst	Based on actual hours spent on FPL Service Projects
21	FPL Energy Services	Pat T. Maher	General Counsel	Environmental Specialist	Based on actual hours spent on FPL Service Projects
22	FPL Energy Services	Ignacio B. Sarmiento	Human Resources	Right-of-Way Representative	Based on actual hours spent on FPL Service Projects
	FPL Energy Services	Susan Anne Meliano	Sales & Marketing	C/I Specialist	Based on actual hours spent on FPL Service Projects
23	FPL Energy Services	James F. Butcher	Sales & Marketing	Product Manager	10% from current fixed payroll distribution
	FPL Energy Services	Michael J. Whalin	Sales & Marketing	Product Manager	20% from current fixed payroll distribution
	FPL Energy Services	Geisha J. Williams	Sales & Marketing	Manager-Field Support(C/I)*	10% from current fixed payroll distribution
27	FPL Energy Services	Kedric A. Bostic, Jr.	Sales & Marketing	C/I Specialist	5% from current fixed payroll distribution
25	FPL Energy Services	Rebecca Chapman	Distribution	District Area Mgr-Distribution	Based on actual hours spent on FPL Service Projects
26	FPL Energy Services	Thomas Kunz	Customer Service	C/I Specialist	Based on actual hours spent on FPL Service Projects
	FPL Energy Services	Larry Lasater	Sales & Marketing	V.P. Sales & Marketing	8% from current fixed payroll distribution
27	FPL Energy Services	Martha Gonzalez	Customer Service	Customer Service Sys. Analyst	Based on actual hours spent on FPL Service Projects
28	FPL Energy Services	Stephen Reed	Information Management	Systems Project Manger	Based on actual hours spent on FPL Service Projects
29	FPL Energy Services	Robert Steele	Information Management	Systems Integrator II	Based on actual hours spent on FPL Service Projects
	FPL Services	Richard Lopez	Sales & Marketing	C/I Specialist	Based on actual hours spent on FPL Service Projects
30	FPL Energy Services	G. B. Mass	Customer Service	Mngr Cust. Bill Accounting & Pay	Based on actual hours spent on FPL Service Projects
31	FPL Energy Services	David Elford	Sales & Marketing	Market Planning Support	Based on actual hours spent on FPL Service Projects
32	FPL Energy Services	Eileen Kent	Information Management	Systems Program Manager	Based on actual hours spent on FPL Service Projects
33	FPL Energy Services	Jeffery Womble	Customer Service	Major Account Manager	Based on actual hours spent on FPL Service Projects
34	FPL Energy Services	E. J. Salem	Human Resources	Right-of-Way Representative	Based on actual hours spent on FPL Service Projects

* Recently moved to distribution

7-208-57

October 22, 1997

Florida Power and Light Company

Audit Purpose: Investigation of Cost Allocation Between
FPL and FPL Energy Services

Request No. 17

Item No. 2

Attached is a list of the FPL employees who allocate time to FPL Energy Services/FPL Services. Also listed are the employee's business unit, title, allocation of time and the company to which the time allocated. The projects assigned by FPL Energy Services/FPL Services did not include FPL conservation programs.

45-8f384

November 5, 1997

CONFIDENTIAL

Florida Power and Light Company

Audit Purpose: Investigation of Cost Allocation Between
FPL and FPL Energy Services

Request No. 27

Item no. 3

The names of FPL employees that attended presentations with vendors are shown below:

^A
Vendor



Type of Meeting

Lighting proposal / preapproval (Jeff Womble) ○
Thermal Energy Storage (TES) proposal (Peter Bloch) ✓
TES Commissioning (Andy Kindard) ○
Lighting and HVAC proposals (Andy Kinard) ○
TES proposal (Terry Hall) ✓
TES proposal (Terry Hall) ✓
Ten year expansion plan proposal (Linda Reilman) ○
General discussion regarding TES (Michael Khoury) ✓

✓ = Included on 45-8 p 1 + 2

○ Address to list - see $\frac{45-8}{2}$ p 3

45-8 p 7 g x

A	D	LAST NAME	FIRST NAME	MIDDLE INITIAL	(1) REQUESTED TIME	(2) SHEET DATES	(3)	TITLE	LOCATION NAME
1					9/26/97			Cart find	
2		Bartuk	Ron		9/26/97			Product Manager	C/I Mkt Field Supp
3		Basnuevo	Marcia	Gena	9/26/97			Maj Acct Mgr I	N.Dade Cust Serv
4		Bestley	Wayne		9/26/97	9/23/97		C/I Spec II	Ft. Laud Cust Serv
5		Bloch	Peter		9/26/97			Maj Acct Mgr I	Brev Cust Svs-Comm
6		Brandt	Dennis		9/26/97			Mgr. Res and Gen	Res & GB support
7		Cain	Chuck		9/26/97	3/25/94	11/7/94	Maj Acct Mgr I	Brev Cust Svs-Comm
8		Calieja	Ralph		9/26/97	8/11/95		C/I Spec II	N.Dade Cust Serv
9		Carlyle	Bill		9/26/97	1/24/97		Sr. Maj Acct Mgr	Govt C/I - Admin
10		Chapman	Rebecca		9/26/97	7/2/97		Distribution	Broward
11		Chau	Joe		9/26/97	8/26/96		Sr. Engineer	Juno
12		Cobb	Dave		9/26/97			Energy Mgt. Consult	Cent FI Energy Mgt.
13		Colacino	Frank		9/26/97			C/I Market Plann	Sr. Prod Manager
14		Cowling	Jim		9/26/97			Maj Acct Mgr I	Brev Cust Serv-Comm
15		Craig	Scott		9/26/97			MGR - CASH MGT.	JUNO BEACH
16		Critelli	Ron		9/26/97	11/7/94		Energy Delivery Prog. Mgr.	JUNO BEACH
17		Daniels	Steve		9/26/97	8/10/97		Maj. Acct Mgr I	TOYOTA - CUST. SRV.
18		Delapena	Chris		9/26/97			Distribution Designer	BROWARD
19		Diaz	Oscar		9/26/97	7/2/97		Maj Acct Mgr I	N Dade Cust Serv
20		Equaras	Carlos		9/26/97	5/13/97		Cart find	
21					9/26/97	2/19/97		Not FPL	
22		Fleites	victor		9/26/97			Left FPL	
23		Gardner	Lance		9/26/97	5/2/97		Left FPL	
24					9/26/97	8/23/96		Cart find	
25		Gill	Jim		9/26/97			CS Generalist III	Cust Programs
26					9/26/97	2/19/97		Not FPL	
27		Grealy	Ann		9/26/97	1/24/97		Director - P&S Janit	General office
28					9/26/97	2/22/96		Not FPL	
29		Hall	Terry		9/26/97	5/28/96		Maj Acct Mgr I	Ft. Laud Cust Serv
30		Hilson	Anne		9/26/97	6/13/96		Sr. Maj Acct Mgr	Brev Cust Serv-Comm
31					9/26/97			Cart find	
32		Johnson	D	N	9/26/97			Area Mgr Comm	Brev Cust Serv-Comm
33		Kelly	Winton		9/26/97			Maj Acct Mgr I	Ft. Laud Cust Serv
34		Khoury	Michael		9/26/97	6/25/97	8/27/97	Maj Acct Mgr I	Brev Cust SERV-Comm
35		Langley	Dave		9/26/97	3/10/97		Sr. Maj Acct Mgr	Govt-C/I Admin
36		Lasester	Larry		9/26/97			VP Sales & Mkt.	
37		Lehr	John		9/26/97	9/30/94		Maj Acct Mgr I	Brev Cust SERV-Comm
38		Lopez	Richard		9/26/97	8/18/97		C/I SPEC I	General Ofc
39		Lyery - Yernette	Susan	jeanette	9/26/97	4/22/97	2/18/97	Maj. Acct Mgr I	Miami
40		Maestri	Hector		9/26/97	9/5/97		Maj Acct Mgr I	N Dade Cust Serv
41		Markham	Craig		9/26/97			Product Man.	General Ofc
42		McComb	John		9/26/97			C/I SPECIALIST II	HIALEAH CUST SVC
43		Melians	Susan		9/26/97			C/I SPECIALIST I	General Ofc
44		Melians	Kaz		9/26/97	9/23/94		Prin Mkt Planng	General Ofc
45					9/26/97			Cart find	
46		Morrison	Blake		9/26/97	7/10/97		C/I Specialist I	C/I Marketing Field Supp
47					9/26/97			Cart find	
48		Nowberry	Billy		9/26/97	4/1/97		Maj Acct Mgr I	Ft. Laud Cust Serv
49		Nix	John		9/26/97	5/8/96		C/I Spec II	N.Dade Cust Serv
50		Oconnell	Dave		9/26/97	9/23/94		Retired	
51		Partin	Leroy		9/26/97	9/23/94		Maj Acct Mgr I	Govt. C/I Admin
52		Pawlyk	Ron		9/26/97	11/7/94		Princ. PG&U Leader	Power Generation - Juno
53		Peete	Bill		9/26/97	7/28/95		Retired	
54		Ponitz	Keith		9/26/97	7/10/97		Maj Acct Mgr I	Ft. Laud Cust Serv
55		Prieto	Rosa		9/26/97			Product Mgr	C/I Mkt Field Supp
56		Quinn	Jim		9/26/97			Maj Acct Mgr I	Govt C/I admin
57					9/26/97	8/23/96		Cart find	
58		Romig	Steve		9/26/97	2/18/97		Area Mgr Comm	Ft. Laud Cust Serv
59		Rose	Jack		9/26/97	12/13/96		Product Manager	C/I Mkt Supp
60		Samil	Dilek		9/26/97			Treasurer	Juno Beach
1		Sayre	Don		9/26/97			DSBN Sr. Design	Govt C/I Admin
2		Schmidt	Kathy		9/26/97	4/7/97		Cust Svc Field I	Ft. Laud Cust Serv
3		Shatas	Lyn		9/26/97	9/23/94		External Affairs Mgr	Juno Beach
4		Stephens			9/26/97	11/7/94		MGR - PG&U	Juno Beach

CONFIDENTIAL

+ Recently from C/I Marketing

• Maj. Acct. Mgr.
 • Sr. Acct. Mgr.
 • C/I SPEC II
 • C/I SPEC I
 • PROD - MGR
 ①

45-8
 2
 p. 103

COMPANY:
TITLE:

FPL
LIST OF EMPLOYEES TO OBTAIN TIME ALLOCATIONS

CONFIDENTIAL

A

B

(1) (2) (3)

LAST NAME	FIRST NAME	MIDDLE INITIAL	REQUESTED TIME SHEET DATES	TITLE	LOCATION NAME
65	[REDACTED]		9/26/97 8/23/96	Canit find	
✓66	Sturmer	M.M	9/26/97 10.17.96	Risk Management Analyst	Juno Beach
✓67	Sullivan	George	9/26/97	Left FPL	
✓68	Thomson	Mark	9/26/97 8/13/97	• Maj Acct Mgr I	Fl. Laud Cust Serv
✓69	Vayda	Greg	9/26/97 3/12/97	• Maj Acct Mgr I	Govt C/I - Admin
✓70	Webb	Charles	9/26/97 4/13/97	Cust Svc Field I	N. Dade Cust Serv
✓71	Webber Weber	Jeff	9/26/97 10/3/97	Left FPL	
✓72	Whalin	Mike	9/26/97 11/2/94	Sr. Prod Mgr.	C/I Mkt Field Supp
✓73	Wilcox	Rebecca	9/26/97	Pool Leader II	Juno Beach
✓74	Williams	Geisha	9/26/97 7/2/97	Mgr. C/I Field Supp	C/I Mkt Field Supp
✓75	Wright	Joycelyn	9/26/97 5/16/97	Cust Svc Field I	Fl. Laud Cust Serv
✓78	Zieman	Leo	R 9/26/97	Dist Eng & Oper Eng I	General Office

45-8
2

293

FPL Employees charging to FPL Energy Services, Inc./FPL Services
Request 17

payroll date 9/26/97

From this list we select 25 to be transferred
to WIP 45-88 in record
with the 1/27
45-88
25

Company	Employee	Business Unit	Title	Time
FPL Energy Services	Frank Celosino	Sales & Marketing	Project Manager	80% from current fixed payroll distribution
FPL Energy Services	Blake Morrison	Sales & Marketing	CF Specialist	80% from current fixed payroll distribution
FPL Energy Services	Winton E. Kelly, Jr.	CI Customer Services	Account Manager	Based on actual hours spent on FPL Service Projects
FPL Energy Services	Patricia Cook	Sales & Marketing	Secretary General Office	Based on actual hours spent on FPL Service Projects
FPL Energy Services	James Gill	Sales & Marketing	Product Manager General Office	Based on actual hours spent on FPL Service Projects
FPL Services	Larry Nelson	Customer Service	CI Specialist I Brevard	Based on actual hours spent on FPL Service Projects
FPL Energy Services	Vern Beck	Sales & Marketing	CI analyst General Office	Based on actual hours spent on FPL Service Projects
FPL Energy Services	Pat T. Maher	General Counsel	Environmental Specialist Juno Beach	Based on actual hours spent on FPL Service Projects
FPL Energy Services	Ignacio B. Sarmiento	Human Resources	Right-of-Way Representative Miami	Based on actual hours spent on FPL Service Projects
FPL Energy Services	Susan Annir-Meliano	Sales & Marketing	CF Specialist	Based on actual hours spent on FPL Service Projects
FPL Energy Services	James F. Butcher	Sales & Marketing	Product Manager General Office	10% from current fixed payroll distribution
FPL Energy Services	Michael J. Whelan	Sales & Marketing	Product Manager	20% from current fixed payroll distribution
FPL Energy Services	Ocisha J. Williams	Sales & Marketing	Manager-Field Support(CA)	10% from current fixed payroll distribution
FPL Energy Services	Kedrie A. Bostle, Jr.	Sales & Marketing	CI Specialist I General Office	5% from current fixed payroll distribution
FPL Energy Services	Rebecca Chapman	Distribution	District Area Mgr-Distribution Broward	Based on actual hours spent on FPL Service Projects
FPL Energy Services	Thomas Kuz	Customer Service	CI Specialist II Brevard	Based on actual hours spent on FPL Service Projects
FPL Energy Services	Larry Lanster	Sales & Marketing	V.P. Sales & Marketing	8% from current fixed payroll distribution
FPL Energy Services	Martha Gonzalez	Customer Service	Customer Service Sys. Analyst Gen. Office	Based on actual hours spent on FPL Service Projects
FPL Energy Services	Stephen Reed	Information Management	Systems Project Manager General Office	Based on actual hours spent on FPL Service Projects
FPL Energy Services	Robert Steele	Information Management	Systems Integrator II General Office	Based on actual hours spent on FPL Service Projects
FPL Services	Richard Lopez	Sales & Marketing	CI Specialist	Based on actual hours spent on FPL Service Projects
FPL Energy Services	O. B. Mass	Customer Service	Mgr Cust. Bill Accounting & Pay G.O.	Based on actual hours spent on FPL Service Projects
FPL Energy Services	David Elford	Sales & Marketing	Market Planning Support General Office	Based on actual hours spent on FPL Service Projects
FPL Energy Services	Eileen Kent	Information Management	Systems Program Manager General Office	Based on actual hours spent on FPL Service Projects
FPL Energy Services	Jeffery Womble	Customer Service	Major Account Manager Brevard	Based on actual hours spent on FPL Service Projects
FPL Energy Services	E. J. Salem	Human Resources	Right-of-Way Representative Broward	Based on actual hours spent on FPL Service Projects
FPL Energy Services	Winton, Kelly	Major Acct Mgr.	Broward	
FPL Energy Services	Kinard, Andy	Major Acct Mgr	Broward	
FPL Energy Services	Reilman, Linda	Major Acct Mgr I	Broward	

1-92
2/27
5

Final list consists 97 interviews
as follows

$$\frac{45-8}{2}$$

97 names

3 are dupes

$$\begin{array}{r} 97 \\ - 3 \\ \hline 94 \end{array}$$

Chapman
Cobb
Kenny

3 are not FDL

$$\begin{array}{r} 94 \\ - 3 \\ \hline 91 \end{array}$$

Feller
Gardner
Brown

6 left or returned

$$\begin{array}{r} 91 \\ - 6 \\ \hline 85 \end{array}$$

Heister
Gardner
Gosnell
Pete
Jullian
Wells

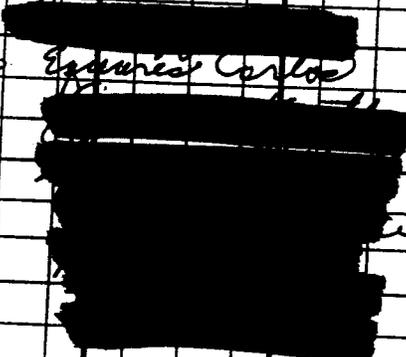
8 can't find

$$\begin{array}{r} 85 \\ - 8 \\ \hline 77 \end{array}$$

CONFIDENTIAL

A

- 8 are: #1
#25
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- X
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See WA

$$\begin{array}{r} 45-8 \\ \hline 37 \end{array}$$

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PSC
X = Staff did not include documentation when going thru files so without going back thru all files cannot determine the job worked on or what office - Pass on further investigation of these people - 77 is a good # to interview - Theory - These people could not be w/ FDL, could have left or returned - or we have wrong spelling

$$\begin{array}{r} 45-8 \\ \hline 37 \end{array}$$

COMPANY:
TITLE.

FPL
LIST OF EMPLOYEES TO OBTAIN TIME ALLOCATIONS

LAST NAME	FIRST NAME	MIDDLE INITIAL	REQUESTED TIME SHEET DATES		TITLE	LOCATION NAME
			(1)	(2)		
65	[REDACTED]		9/26/97	8/23/96	Canifind	
66	Sturmer	M.M. SS-8 C1	9/26/97	10.17.96	Risk Management Analyst	Juno Beach
67	Sullivan	George	9/26/97		Left FPL	
68	Thomson	Mark SS-25 p3	9/26/97	8/13/97	Maj Acct Mgr I	Ft. Laud Cust Serv
69	Vayda	Greg SS-7	9/26/97	3/12/97	Maj Acct Mgr I	Govt C/I - Admin
70	Webb	Charles SS-10	9/26/97	4/13/97	Cust Svc Field I	N.Dade Cust Serv
71	Webber Wilber	Jeff	9/26/97	10/3/97	Left FPL	
72	Whalin	Mike	9/26/97	11/2/94	Sr. Prod Mgr.	C/I Mkt Field Supp
73	Wilcox	Rebecca	9/26/97		PG&E Leader II	Juno Beach
74	Williams	Geisha	9/26/97	7/2/97	Mgr. C/I Field Supp	C/I Mkt Field Supp
75	Wright	Joycelyn SS-9 SS-11	9/26/97	5/18/97	Cust Svc Field I	Ft. Laud Cust Serv
76	Zieman	Leo R	9/26/97		Dist Eng & Oper Eng I	General Office

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45-10
/
P-293

FPL Employees charging to FPL Energy Services, Inc./FPL Services
Request 17

payroll date 9/26/97

25 Selects for initial interview
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Company	Employee	Business Unit	Title	Time
FPL Energy Services	Frank Colasino	Sales & Marketing	Project Manager	80% from current fixed payroll distribution
FPL Energy Services	Blake Morrison	Sales & Marketing	CA Specialist	80% from current fixed payroll distribution
FPL Energy Services	Winton E. Kelly, Jr.	CA Customer Services	Account Manager	Based on actual hours spent on FPL Service Projects
FPL Energy Services	Patricia Cook	Sales & Marketing	Secretary	Based on actual hours spent on FPL Service Projects
FPL Energy Services	James Gill	Sales & Marketing	Product Manager	Based on actual hours spent on FPL Service Projects
FPL Services	Larry Nelson	Customer Service	CA Specialist I	Based on actual hours spent on FPL Service Projects
FPL Energy Services	Vera Beck	Sales & Marketing	CA analyst	Based on actual hours spent on FPL Service Projects
FPL Energy Services	Pat T. Maher	General Counsel	Environmental Specialist	Based on actual hours spent on FPL Service Projects
FPL Energy Services	Ignacio D. Sarmiento	Human Resources	Right-of-Way Representative	Based on actual hours spent on FPL Service Projects
FPL Energy Services	Susan Aziz-Meliana	Sales & Marketing	CA Specialist	Based on actual hours spent on FPL Service Projects
FPL Energy Services	James F. Butcher	Sales & Marketing	Product Manager	10% from current fixed payroll distribution
FPL Energy Services	Michael J. Whalin	Sales & Marketing	Product Manager	20% from current fixed payroll distribution
FPL Energy Services	Orisha J. Williams	Sales & Marketing	Manager-Field Support (CA)	10% from current fixed payroll distribution
FPL Energy Services	Kedric A. Bostic, Jr.	Sales & Marketing	CA Specialist I	5% from current fixed payroll distribution
FPL Energy Services	Rebecca Chapman	Distribution	District Area Mgr-Distribution	Based on actual hours spent on FPL Service Projects
FPL Energy Services	Thomas Kunz	Customer Service	CA Specialist II	Based on actual hours spent on FPL Service Projects
FPL Energy Services	Larry Lassiter	Sales & Marketing	V.P. Sales & Marketing	8% from current fixed payroll distribution
FPL Energy Services	Martha Gonzalez	Customer Service	Customer Service Sys. Analyst	Based on actual hours spent on FPL Service Projects
FPL Energy Services	Stephen Reed	Information Management	Systems Project Manager	Based on actual hours spent on FPL Service Projects
FPL Energy Services	Robert Steele	Information Management	Systems Integrator II	Based on actual hours spent on FPL Service Projects
FPL Services	Richard Lopez	Sales & Marketing	CA Specialist	Based on actual hours spent on FPL Service Projects
FPL Energy Services	O. B. Mass	Customer Service	Mngr Cust. Bill Accounting & Pay & O.	Based on actual hours spent on FPL Service Projects
FPL Energy Services	David Elford	Sales & Marketing	Market Planning Support	Based on actual hours spent on FPL Service Projects
FPL Energy Services	Eileen Kent	Information Management	Systems Program Manager	Based on actual hours spent on FPL Service Projects
FPL Energy Services	Jeffery Womble	Customer Service	Major Account Manager	Based on actual hours spent on FPL Service Projects
FPL Energy Services	E. J. Salem	Human Resources	Right-of-Way Representative	Based on actual hours spent on FPL Service Projects
FPL Energy Services	Winton, Kelly	Major Acct Mgr		Based on actual hours spent on FPL Service Projects
FPL Energy Services	Kinard, Andy	Major Acct. Mgr		
FPL Energy Services	Reifman, Linda	Major Acct Mgr I		

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A4A2 FIXED DISTRIBUTION 1
PAY ENTITY XM
TAX ENTITY 00001 EFF DATE 12/19/94

EMP# [REDACTED] INQUIRY EFF DATE
NAME CALLEJA, R A

	WORK	-ACCOUNT-	CHG							
	LOCN	ORDER	ER	COMP	SECT	LOC	PERCENT			
Mayor Ace 4 Non ECCR	08363	5697	90	000	000	363	66.00			
C I Load Control Program		1142	90	000	000	363	5.00			
Bus Energy Eval - Walk Thru - ECCR	5542	90	000	000	000	363	3.75			
BEE - New Co. structures	5546	90	000	000	000	363	2.26			
Chilled Water Cooled	5545	90	000	000	000	363	6.16			
Comm. Thermal Energy Sta. - ECCR	5547	90	000	000	000	363	3.69			
C I Hi Eff Split Pkg. DX AK Pkg	1904	91	000	000	000	363	1.85			
C I Prog with Cooled Chills off equipment ECCR	1905	91	000	000	000	363	0.62			
New C I Efficient Cogel Prog. - ECCR	1790	91	000	000	000	363	10.67			
							0.00			
TOTAL PERCENT							100.00			

TS0014-ENTER UPDATES OR CONTINUE PAGING

45-10
1-8

CONFIDENTIAL

8292

A4A2 FIXED DISTRIBUTION 1
 PAY ENTITY XM
 TAX ENTITY 00001 EFF DATE 02/15/97

EMP# [REDACTED] INQUIRY EFF DATE
 NAME CARLYLE, B F ④

psc

	WORK	-ACCOUNT-	CHG							
	LOCN	ORDER	ER	COMP	SECT	LOC	PERCENT			
<i>Area Mgmt Adm - Non ECCR</i>	05020	7110	90	000	000	365	19.00			
<i>Winter Power Supply Power Cost Non ECCR</i>	1203	90	000	000	365	1.40				
<i>Major Accounts - Non ECCR</i>	5697	90	000	000	365	55.40				
<i>Area Mgmt - ECCR</i>	7100	90	000	000	365	8.00				
<i>DT Load Control Program</i>	1142	90	000	000	365	2.10				
<i>BEE Walk Thru - ECCR</i>	5542	90	000	000	365	3.70				
<i>Chiller Water Control</i>	5545	90	000	000	365	2.20				
<i>Comm Thermal Energy Sys - ECCR</i>	5547	90	000	000	365	1.70				
<i>CI - Oil Split Pkg, DV/AC Pkg, ECCR</i>	1904	91	000	000	365	1.00				
<i>CI Efficient Suppl Pkg - ECCR</i>	1790	91	000	000	365	5.50				
TOTAL PERCENT							100.00			

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SR Major Acct Mgt

Loc - Govt CI - Adm

CONFIDENTIAL

45-10
1-9

④

8292

11/10/14

W632 W53

ACCOUNT VARIATION CORRECTION

PAGE# 01

1

EMPLOYEE #: ██████████ CHAU, N H
NORMAL CHG LOC 0605 PAY LOC 06050

Ⓜ
P/P ENDING 09/26/97

ACCOUNT				
WO	ER	CMP-SCU	LOC	LOC
9210	90	000	010	605
5902	90	000	010	605
9238	90	000	010	605
5905	90	000	010	605
5444	91	000	010	605

REG	OVERTIME		STR	MEALS
HOURS	1.5	2.0		
12.0	<i>P+C Dist Operations Supv/Eng</i>			
12.0	<i>P+C General Admin</i>			
16.0	<i>P+C Dist Interconnect Operations</i>			
24.0	<i>Steam Maint of Elect Plant</i>			
16.0	<i>P+C Distrib Design Non-op.</i>			

80.0

TS0041-UPDATE OR PRESS PF2 TO PAGE FORWARD, PF3 TO PAGE BACKWARD

45-10
1-11

f-yr

CONFIDENTIAL



FPL

bbc

Inter-Office Correspondence

Inter-Office Correspondence

TO: Mike Philo
NCU-BV

DATE: August 26, 1996

FROM: N. H. Chau

LOCATION: SPE/JB

SUBJECT: HOLMES REGIONAL MEDICAL CENTER EMERGENCY/STAND-BY SYSTEM
PARALLELING INTERCONNECTION FEASIBILITY

COPIES TO: See Distribution below

Per your request in our phone conversation on August 15, 1996, Protection and Control reviewed the feasibility to interconnect the facility two emergency generators to the FPL distribution system, at FPL distribution system voltage 13.8 kV and at the facility distribution voltage 480 volt, and has the following comments for your uses:

The documents reviewed include:

Holmes Regional Medical Center Emergency Standby System single Line Diagrams E-1, sheet 1 through 5, dated 05/28/96.

FPL Distribution Engineering Drawings: Holmes Regional Med. Center North Vault Mat # 0671

FPL Distribution Engineering Drawings: Holmes Regional Med. Center Middle Section Vault Mat # 0670.

FPL Distribution Engineering Drawings: Holmes Regional Med. Center South Section Vault Mat # 0699.

The paralleling operation of the facility generation with FPL system will be for the CI Load Control purpose. It is noted that the customer's intent is to fully isolate the facility load from FPL system during the Load Control period, ie. no power flowing in or out of the facility and that the paralleling operation will provide a soft transfer of the facility load between the power systems without interruption.

It is recommended that the facility generators parallel operation be interconnected to the FPL system at 480 volts and NOT at 13.8 kV based on the followings:

Modification of the vaults to install new back-up isolation devices (fault interrupters) and protective relaying systems which are required for the interconnection paralleling operation, will be complicated and very labor intensive.

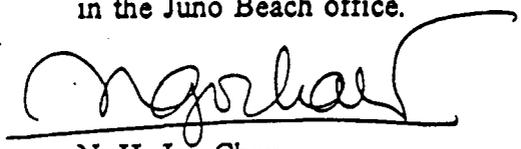
① This cost can range between [REDACTED] in magnitude. Furthermore, the 13.8 kV interconnection will be complicate to operate and/or difficult to maintain.

45-16
2-11
1 R1 ~~53~~ R 193

It is recommended that additional (new) breakers be added to the facility incoming bus for the interconnection back-up isolation device(s). The interconnection protective relaying equipments will be the same as that used in the 13.8 kV interconnection. However, the interconnection control systems and its operation will be simpler and thus easy to operate and maintain. The cost of the 480 volt interconnection system, including the new three (3) main incoming breakers, is estimated at about half of that of the 13.8 kV system.

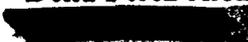
Furthermore, it must be noted that the existing facility circuit breakers and buses must be evaluated for short circuit duty with short circuit current contribution from both FPL power system and the facility emergency generation. This is above and beyond the scope of this study. It is assumed that the proposed new incoming circuit breakers can be added without extensive modification of the existing facility.

If you have any question regarding the above subject, please call Joe Chau at (561) 694-4899 in the Juno Beach office.



N. H. Joe Chau
Protection and Control/Engineering and Operation

Distribution:

- | | | |
|---|---|---------------------------------------|
| | A | B |
| 1 | Delia Perez-Alonso | TMS/GO |
| |  | BVI/BV (ESCO FPL Service Department) |
| | Pedro Modia | SPE/JB |
| | Blake Morison | CI/GO |
| 2 |  | FES/NBM (ESCO FPL Service Department) |
| | Forest Smith | DSP/AON (Distribution North Area) |

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4 

45-60
1-11
P2-83

~~3321~~
A2

CONFIDENTIAL

Holmes Regional Medical Center Transmission and Distribution Service

TLN # 4-8422-8820-0-1

OPERATIONAL EQUIPMENT:

- ③ VAC PAC SWITCH
- ③ OPEN TOP MAT
- ③ TX1 120/208 500 KVA/IMP 4.32%
- ③ TX2 277/480 1500 KVA/IMP 4.35%
- ③ TX3 277/480 1000 KVA/IMP 4.90%

TLN # 4-8422-8874-0-0

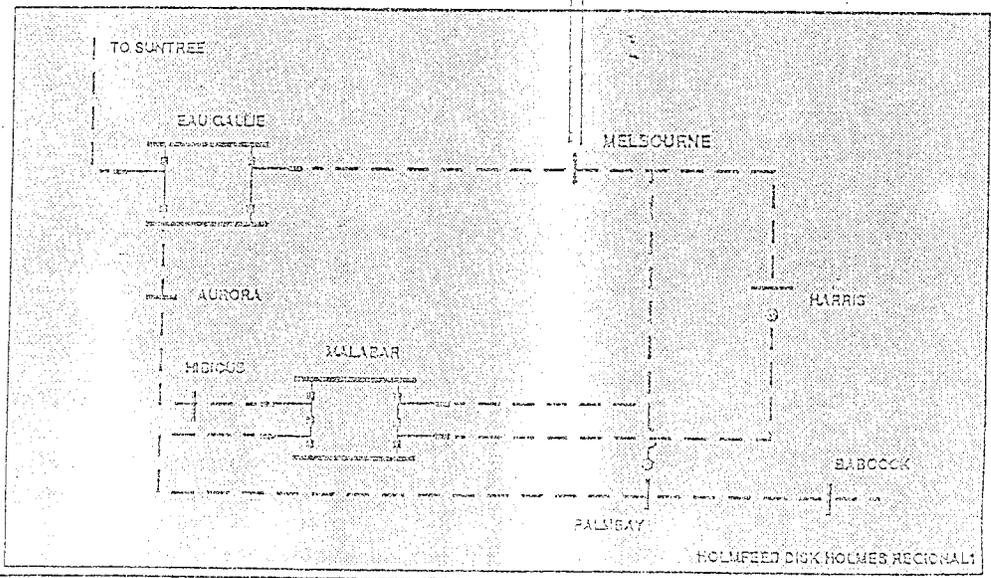
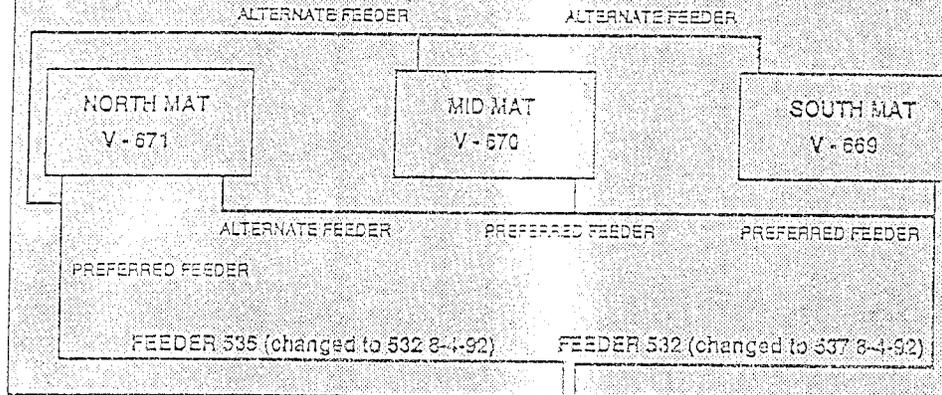
OPERATIONAL EQUIPMENT:

- ③ VAC PAC SWITCH
- ③ OPEN TOP MAT
- ③ TX1 120/208 500 KVA/IMP 4.32%
- ③ TX2 277/480 750 KVA/IMP 4.95%

TLN # 4-8422-8871-0-1

OPERATIONAL EQUIPMENT:

- ③ VAC PAC SWITCH
- ③ OPEN TOP MAT
- ③ TX1 277/480 750 KVA/IMP 4.94%
- ③ TX2 277/480 750 KVA/IMP 4.74%
- ③ "Parallel Transformers"



45-11
1-11
1939

3

A4A2 FIXED DISTRIBUTION
PAY ENTITY XM
TAX ENTITY 00001 EFF DATE 08/02/97

EMP# [REDACTED] INQUIRY EFF DATE
NAME COLACINO, FRANCIS

13
PAGE 00006

PBC

P 8 1 2 2

	WORK	-ACCOUNT-	CHG				
	LOCN	ORDER	ER	COMP	SECT	LOC	PERCENT
New Prod Dev - ECCR	00013	0611	92	000	080	013	7.00
New Prod Dev - Busk		0610	92	000	080	013	13.00
A/R - FPL Services		4642	99	000	010	093	80.00
							0.00
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✓
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TOTAL PERCENT 100.00

TS0014-ENTER UPDATES OR CONTINUE PAGING

Loc

CI MKT PLAN

SR Prod MGR

CONFIDENTIAL

45-10
1-13

P 10 2

1711 R 11/6/95

A4A2 FIXED DISTRIBUTION 1
PAY ENTITY XM
TAX ENTITY 00001 EFF DATE 01/01/95

EMP# [REDACTED] INQUIRY EFF DATE
NAME COLACINO, FRANCIS

13

PAGE 00001

WORK	-ACCOUNT-	CHG	LOCN	ORDER	ER	COMP	SECT	LOC	PERCENT
MKTG Prgm Develop Adm ECCR	00085	2691	91	000	020	085			40.00
-I Heat Pipe Repair Proj - ECCR	6322	90	000	020	085				0.00
-I Cold Air Dist Sys Repair Proj - ECCR	6333	90	000	020	085				0.00
-I Dehumidification Research Proj	3250	91	000	020	085				5.00
Consu. Research Proj - Tech Assessment	1318	91	000	020	085				55.00
-I Central Chiller Syst Rep Proj - ECCR	6325	90	000	020	085				0.00
-I Water Heating Heat Pump	6320	90	000	020	085				0.00
Research Proj ECCR									0.00
									0.00
									0.00
TOTAL PERCENT									100.00

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45-10
1-13

P-92

7

EMPLOYEE #: [REDACTED]

CRITELLI, RONALD D, JR

(16)

P/P ENDING 09/26/97

NORMAL CHG LOC 0605

PAY LOC 06050

TEMP LOC

ACCOUNT

REG

OVERTIME

WO ER CMP-SCU LOC

HOURS

1.5

2.0

STR

MEALS

5902 90 000 030 605

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+C General ADM

80.0

TS0041-UPDATE OR PRESS PF2 TO PAGE FORWARD, PF3 TO PAGE BACKWARD

45-10
1-16

CONFIDENTIAL

8/1/97

WORK DISTRIBUTION
PAY ENTITY XM
TAX ENTITY 00001 EFF DATE 08/01/97

EM. # [REDACTED] INQUIRY EFF DATE
NAME NEWBERRY, BILLY M

(48)

PAGE 00002

PAC

15-22

	WORK	-ACCOUNT-	CHG						
	LOCN	ORDER	ER	COMP	SECT	LOC	PERCENT		
New CI Eff Light Pkg ECCR	05555	1790	91	000	000	360	10.00		
CI Load Control Prog		1142	90	000	000	360	2.00		
Mayor Acc't Mgt ECCR		5697	90	000	000	360	70.00		
Chiller Water Cooled		5545	90	000	000	360	5.00		
CI H. Eff Split Hyd DK ACC ECCR		1904	91	000	000	360	5.00		
Thermal Energy Storage		5547	90	000	000	360	8.00		
ECCR							0.00		
							0.00		
							0.00		
							0.00		
							0.00		

TOTAL PERCENT 100.00

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Mayor Acc't Mgt I

Ft Land Cust Service

See 53-28 p 1 for further info if interested

45-10
1-48

CONFIDENTIAL

P. 192

	WORK	-ACCOUNT-	CHG				
	LOCN	ORDER	ER	COMP	SECT	LOC	PERCENT
Major Acct New Ecck	08361	5697	90	000	030	365	67.00
CI Load Control Prog		1142	90	000	030	365	2.70
EE Walk Thru Ecck		5542	90	000	030	365	4.70
Miller Water Cooled		5545	90	000	030	365	2.80
Acct Mgmt Admin - New Ecck		7110	90	000	030	365	7.90
CI Thermal Enclosure Ecck		5547	90	000	030	365	2.10
CI Eff Supply Dr A/c Ecck		1904	91	000	030	365	1.30
Acct Mgmt Ecck		7100	90	000	030	365	2.70
CI Eff Supply Prog - Ecck		1790	91	000	030	365	7.00
CI Park Battery Charging		1906	91	000	030	365	1.80
Printer - Ecck							
TOTAL PERCENT							100.00

TS0014-ENTER UPDATES OR CONTINUE PAGING

Major Acct Mgmt Gov't CI Admin

67
 2.90

 64.10

45-10
 1-51

CONFIDENTIAL

P1
 of
 3
 P40

A4A2 FIXED DISTRIBUTION 1
PAY ENTITY XM
TAX ENTITY 00001 EFF DATE 04/15/95

EMP# [REDACTED] INQUIRY EFF DATE
NAME PEETE, W R

53

PAGE 00002

WORK	-ACCOUNT-	CHG					
LOCN	ORDER	ER	COMP	SECT	LOC	PERCENT	
05555	1790	91	000	000	355	20.00	
	1142	90	000	000	355	5.00	
	5697	90	000	000	355	45.00	
	5542	90	000	000	355	5.00	
	5545	90	000	000	355	2.00	
	5547	90	000	000	355	11.00	
	1904	91	000	000	355	10.00	
	1905	91	000	000	355	1.00	
	5546	90	000	000	355	1.00	
						0.00	
						TOTAL PERCENT	100.00

TS0014-ENTER UPDATES OR CONTINUE PAGING

ReTitled

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45-10
1-53

P. 1

55

P/P ENDING 09/26/97

1 EMPLOYEE #: [REDACTED] PRIETO, ROSA HOYO
 NORMAL CHG LOC 0085 PAY LOC 00085 TEMP LOC
 ACCOUNT REG
 WO ER CMP-SCU LOC HOURS
 5542 90 000 020 085 BEE WALK TAD ECK 40.0
 8871 91 000 020 085 R.I. Body Envelope Program 40.0

OVERTIME
 1.5 2.0 STR MEALS

6/3/97

80.0

TS0041-UPDATE OR PRESS PF2 TO PAGE FORWARD, PF3 TO PAGE BACKWARD

Product Mgr. - CI Field Support

CONFIDENTIAL

45-10
 1-559173

PAY ENTITY XM
TAX ENTITY 00001

EFF DATE 02/01/97

INQUIRY EFF DATE
NAME ROSE, JACK A

(59)
PAGE 0000

Pg (122)

WORK -ACCOUNT- CHG
LOCN ORDER ER COMP SECT LOC PERCENT

	LOCN	ORDER	ER	COMP	SECT	LOC	PERCENT
New CI Efficient Lyght - ECR	00085	1790	91	000	020	085	80.00
CI off peak Battery Chg Prog - ECR	1906	91	000	020	085		20.00
							0.00
							0.00
							0.00
							0.00
							0.00
							0.00
							0.00
							0.00

TOTAL PERCENT 100.00

TS0014-ENTER UPDATES OR CONTINUE PAGING

Product mgr

CI mkt supp

See 53-1

if interested

CONFIDENTIAL

45-10
1-59 pg 1 of 2

	WORK	-ACCOUNT-	CHG						
	LOCN	ORDER	ER	COMP	SECT	LOC	PERCENT		
Area Mgmt Admin - Non ECCR	08361	7110	90	000	030	365	7.90		
Uninterruptible Power Supply - Non ECCR	1203		90	000	030	365	1.80		
Major Accts Non ECCR	5697		90	000	030	365	67.00		
Area Mgmt - ECCR	7100		90	000	030	365	2.70		
CI Load Control Prog	1142		90	000	030	365	2.70		
BEE Waste THRU - ECCR	5542		90	000	030	365	4.70		
Chiller Water Cooled	5545		90	000	030	365	2.80		
Comm'l Thermal Energy Stg - ECCR	5547		90	000	030	365	2.10		
CI High Split Pkg A/C - ECCR	1904		91	000	030	365	1.30		
New CI Effci Litr Prog - ECCR	1790		91	000	030	365	7.00		
TOTAL PERCENT							100.00		

pg 182

TS0014-ENTER UPDATES OR CONTINUE PAGING

Major Acct Mgr I

Gov't C/I - a dmer

1.90
 1.80
 67.00
 70.70

See 53-7
 in interview

CONFIDENTIAL

45-10
 T-69 p 182

	WORK LOCN ORDER	ER	-ACCOUNT- COMP SECT	CHG LOC	PERCENT
Major Acct - New ECCK	08362 5697	90	000 000	361	27.00
CI Load Control Program	1142	90	000 000	361	4.00
BEE Walk Thru - ECCK	5542	90	000 000	361	21.00
Chiller Water Cooled	5545	90	000 000	361	0.00
BEE - New Construction	5546	90	000 000	361	1.00
New CI Eff. Tite Program - ECCK	1790	91	000 000	361	23.00
CI Eff Motors Program - ECCK	1903	91	000 000	361	1.00
CI Eff Splt Pkg DX w/c ECCK	1904	91	000 000	361	18.00
Other assigned Acct. - New ECCK	5702	90	000 000	361	5.00
					0.00
TOTAL PERCENT					100.00

180/2

TS0014-ENTER UPDATES OR CONTINUE PAGING

West Service Field I

N. Dash Cust Serv.

*See 53-10
if entered*

*45-10
1-70 plg* CONFIDENTIAL

79

1

EMPLOYEE #: ██████████ NELSON, L'S
NORMAL CHG LOC 0357 PAY LOC 02357

P/P ENDING 09/26/97

ACCOUNT					REG	OVERTIME			
WO	ER	CMP-SCU	LOC		HOURS	1.5	2.0	STR	MEALS
5547	90	000	000	357	Com'l. Thrmt. Enrg. Srv. - Cool	42.0			
5545	90	000	000	357	Chiller Water Cooled	26.0			
4642	99	000	000	093	A/R. FPL Services	12.0			

80.0

TS0041-UPDATE OR PRESS PF2 TO PAGE FORWARD, PF3 TO PAGE BACKWARD

*Cost Service
CI Spec I*

Breward

*Based on Actual Hours
Spent on Service Proj*

CONFIDENTIAL

*45-10 P.1
1-79*



PAY ENTITY XM
TAX ENTITY 00001 EFF DATE 01/03/97

NAME KENT, EILEEN M

92
PAGE 00006

WORK	-ACCOUNT-	CHG					
LOCN	ORDER	ER	COMP	SECT	LOC	PERCENT	
00040	5062	91	000	060	040	100.00	
						0.00	
						0.00	
						0.00	
						0.00	
						0.00	
						0.00	
						0.00	
						0.00	
						0.00	

G(17)2

Service Projects

TOTAL PERCENT 100.00

TS0014-ENTER UPDATES OR CONTINUE PAGING

Info mgt - Systems Program Mgr G/o.

Based on actual hours spent on 7hr Service Projects

CONFIDENTIAL

*45-10
1-72 p 1082*

P R I O R #	COMPANY: TITLE:		FPL LIST OF EMPLOYEES TO INTERVIEW							
	LAST NAME	FIRST NAME	MIDDLE INITIAL	(1) REQUESTED TIME	(2) SHEET DATES	(3)	TITLE	LOCATION NAME	DATE/TIME	LOCATION
45-10 2-22	1	4	Besley	Wayne	-----	9/26/97	9/23/97		C/I Spec II	Ft. Laud Cust Serv
45-10 2-27	2	5	Bloch	Peter	-----	9/26/97			Maj Acct Mgr I	Brev Cust Svs-Comm
45-10 2-23	3	10	Chapman	Rebecca	-----	9/26/97	7/2/97		Distribution	Broward
45-10 2-11	4	12	Cobb	Dave	-----	9/26/97			Energ Mgt. Consult	Cent FI Energ Mgt.
45-10 2-15	5	25	Gill	Jim	-----	9/26/97			CS Generalst Ili	Cust Programs
45-10 2-17	6	27	Grealy	Ann	-----	9/26/97	1/24/97		Dir. Rates & Tariff	General Office
45-10 2-7	7	29	Hall	Terry	-----	9/26/97	5/28/96		Maj Acct Mgr I	Ft. Laud Cust Serv
45-10 2-8	8	33	Kelly	Winton	-----	9/26/97			Maj Acct Mgr I	Ft. Laud Cust Serv
15-10 2-24	9	34	Khoury	Michael	-----	9/26/97	6/25/97	8/27/97	Maj Acct Mgr I	Brev Cust S ERV-Comm
45-10 2-9	10	35	Langley,	Dave	-----	9/26/97	3/10/97		Sr. Maj Acct Mgr	Govt-C/I Admin
45-10 2-12	11	36	Lasester	Larry	-----	9/26/97			VP Sales & Mkt.	
45-10 2-3	12	37	Lehr	John	-----	9/26/97	9/30/94		Maj Acct Mgr I	Brev Cust S ERV-Comm
15-10 2-21	13	39	Lyerly	Susan	jeanette	9/26/97	4/22/97	2/18/97	Maj Acct Mgr I	Miami
45-10 2-20	14	40	Maestri	Hector	-----	9/26/97	9/5/97		Maj Acct Mgr I	N Dade Cust Serv
45-10 2-3	15	46	Morrison	Blake	-----	9/26/97	7/10/97		C/I Specialist I	C/I Marketing Field Supp
45-10 2-28	16	54	Ponitz	Keith	-----	9/26/97	7/10/97		Maj Acct Mgr I	Ft. Laud Cust Serv
45-10 2-10	17	56	Quinn	Jim	-----	9/26/97			Maj Acct Mgr I	Govt C/I admin
45-10 2-16	18	58	Romig	Steve	-----	9/26/97	2/18/97		Area Mgr Comm	Ft. Laud Cust Serv

45-10
2-22

45-10
2-27

45-10
2-23

45-10
2-11

45-10
2-15

45-10
2-17

45-10
2-8

15-10
2-24

45-10
2-9

45-10
2-12

45-10
2-3

15-10
2-21

45-10
2-20

45-10
2-3

45-10
2-28

45-10
2-10

45-10
2-16

X = Take out cars - 6 hour drive

Add Nix on next page

M/10

27

COMPANY: FPL
 TITLE: LIST OF EMPLOYEES TO INTERVIEW

P
R
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R
#

	LAST NAME	FIRST NAME	MIDDLE INITIAL	(1) REQUESTED TIME SHEET DATES	(2)	(3)	TITLE	LOCATION NAME	DATE/TIME	LOCATION
--	-----------	------------	----------------	-----------------------------------	-----	-----	-------	---------------	-----------	----------

19	60	Samil	Dilek	-----	9/26/97		Treasurer	Juno Beach		
20	62	Schmidt	Kathy	-----	9/26/97	4/7/97	Cust Svc Field I	Ft. Laud Cust Serv		
21	66	Sturmer	M.M	-----	9/26/97	10.17.96	RiskMgmt Anal	Juno Beach		
22	75	Wright	Joycelyn	-----	9/26/97	5/16/97	Cust Svc Field I	Ft. Laud Cust Serv		
23	83	Butcher	James F.		9/26/97		Product Mgr.	Sales & MKT		
24	97	Reilman	Linda		9/26/97		Maj Acc't Mgr I	Broward		
25	new	LLera,	Ralph A.		9/26/97					
4	49	Nix	John		9/26/97	5/8/96	CI Spec II	N. Dade Cust Service		

$\frac{45-10}{2} = 14$
 $\frac{45-00}{2} = 22.5$
 $\frac{45-10}{2} = 17.5$
 $\frac{45-10}{2} = 17.5$

$\frac{45-10}{2} = 17.5$
 $\frac{45-10}{2} = 17.5$
 $\frac{45-10}{2} = 17.5$

FLORIDA PUBLIC SERVICE COMMISSION
AUDIT DOCUMENT/RECORD REQUEST
NOTICE OF INTENT

TO: Sally Hill
UTILITY: FPL
FROM: Paul Jones
(AUDIT MANAGER)

(AUDITOR PREPARING REQUEST)
DATE OF REQUEST: 12/3/97

REQUEST NUMBER: 43
AUDIT PURPOSE: _____

REQUEST THE FOLLOWING ITEM(S) BE PROVIDED BY: See attached
(DATE)

REFERENCE RULE 25-22.006, F.A.C., THIS REQUEST IS MADE: INCIDENT TO AN INQUIRY
 OUTSIDE OF AN INQUIRY

ITEM DESCRIPTION:

Provide answers to the attached request #3.

45-10

TO: AUDIT MANAGER _____ DATE: _____

THE REQUESTED RECORD OR DOCUMENTATION:

- (1) HAS BEEN PROVIDED TODAY
- (2) CANNOT BE PROVIDED BY THE REQUESTED DATE BUT WILL BE MADE AVAILABLE BY _____
- (3) AND IN MY OPINION, ITEM(S) _____ IS(ARE) PROPRIETARY AND CONFIDENTIAL BUSINESS INFORMATION AS DEFINED IN 364.183, 366.093, OR 367.156, F.S. TO MAINTAIN CONTINUED CONFIDENTIAL HANDLING OF THIS MATERIAL, THE UTILITY OR OTHER PERSON MUST, WITHIN 21 DAYS AFTER THE AUDIT EXIT CONFERENCE, FILE A REQUEST FOR CONFIDENTIAL CLASSIFICATION WITH THE DIVISION OF RECORDS AND REPORTING. REFER TO RULE 25-22.006, F.A.C.
- (4) THE ITEM WILL NOT BE PROVIDED. (SEE ATTACHED MEMORANDUM)

(SIGNATURE AND TITLE OF RESPONDENT)

45-10
2

DISTRIBUTION:
White: Utility Complete and Return to Auditor
Pink: Audit File Copy
Canary: Utility Retain

P 345

REQUEST NO. 43

As I discussed with Sam Waters on December 2, 1997, we will start by interviewing 25 FPL employees from the list of 77. We will also go to their place of work so that they will not have to travel to us. When this is completed we will again assess our needs and determine whether to pursue the others on the list.

Attached is a list of 25 names. Please note that number 25 was supposed to be on our original list but somehow I omitted it. Please add, provide the time allocation for 9/26/97, title and location.

Iliana and I will be conducting the interviews (Kathy may possibly sit in on some).

We will be available on the following days:

Dec 15 PM only

December 16 & 17 all day

December 18 in the AM only

December 22 and 23 (except not in Brevard)

December 29 and 30 (except not in Brevard)

January 5, 6, 7, 8 and 9 all day.

45-10
2

84 or 5

COMPANY: FPL
TITLE: INTERVIEW SUMMARY
DATE: FROM OCT 97 THROUGH JAN 98
AUDITORS: RKY
WP NO. 45-10/2-1

SUMMARY OF SALIENT POINTS OF INTERVIEWS WITH EMPLOYEES, INTERVIEWS WITH VENDORS AND INTERVIEWS WITH CUSTOMERS.

EMPLOYEES INTERVIEWED - 25
VENDORS INTERVIEWED - 12
CUSTOMERS INTERVIEWED - 26

Part of staff's objectives were to determine answers to the following questions:

- A. Do FPL company employees work only on regulated business?
- B. Is marketing data given to FPL Services by FPL company employees?
- C. Do FPL company employees recommend vendor/participants for conservation programs and/or recommend FPL Services for conservation and/or other energy measures?

In order to do this, staff interviewed FPL employees, vendor/participants and customers. The methodology of selecting the sample of persons to interview is detailed below.

FPL Employees - Obtained list of FPL Services employees, list of FPL company employees whose time is allocated to FPL Services, list of FPL company employees with access to FPL Business Energy Marketing Data Base, list of all FPL company Demand Side Management employees and staff compiled list of FPL company employees names found in the files of FPL Services. FPL Services employees and company employees who time is allocated to FPL Services were compared to the other lists. Any names on both types of lists were included in the list of persons to be interviewed. All FPL company employee names found in FPL Services files were included in list of persons to be interviewed. The rest were selected from the remaining lists at random. Staff selected 77 employees to be sampled. The company felt this was burdensome and we compromised on 25 interviews.

FPL Customers and Vendor/Participants- Both were selected based on the highest dollars of rebates in 1996 and 1997. Staff selected ~~12~~ vendors and ~~26~~ customers. *Because of new personnel & personnel on vacation we interviewed 12 vendors & 26 customers.*

45-10
2-1

① f. 1/9/11

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SUBJECT: REGULATED VS. NONREGULATED TIME CHARGES

STATEMENT OF FACTS:

^{11 objective was}
Staff tried to determine whether FPL company employees work only on regulated business. Through interviews with customers, FPL employees and vendors staff determine the following. The methodology for selecting the people to interview is disclosed in the scope section of this audit.

/ Person #4 - Went to initial meeting with FPL Services and customer because customer requested she bring FPL Services in. She also attended meeting with [REDACTED] and [REDACTED]

Person #9 - Attended meetings with FPL Services and customer at customer request. The FPL rep worked with a School Board and FPL Services in preparing and presenting a proposal to the School board. The FPL rep also said in attended meeting with other ESCOS in 1992. Believe this is before Services was organized.

Person #10 - Discussed proposed customer projects with FPL Services reps. Presently building a proposal for an ECCR program for a customer with an FPL Services rep. Sat in on one meeting with other ESCOS, in 1994 for an account manager who could not make it.

2 Person #14 - Interacts with [REDACTED] and [REDACTED] at FPL Services. He considers this ECCR. Attended meeting with Services and customers. Also attended meetings with another contractor three or four years ago.

Person #18 - Rep attended meetings with customers and FPL Services, sometimes at FPL Services request and sometimes at customers request. Also attended one meeting with a customer and another ESCO at the customers request.

Person #22 - Yes, has meetings with FPL Services and customer.

Person #25 - Yes, has meetings with Services and cutomers. Also, had meetings with other ESCOS.

PERSON #3 Recently attended meetings with customer & FPL Services at request of account manager. A few years ago with another ESCO.

Person #5 - Recenty meeting with customer and FPL Services. Prior to that with other ESCOS.

Person # 11 - Attended meeting with services and customers. Attended meetings with other ESCOS.

People who charged time to Services -

45-10
2-1

p. 28''

(2)

4 people
Person 2 - Person 16 -Person 21-
Person 12

People who had interaction with FPL Services people.

On a daily or weekly basis.

Person 4, Person 9, Person 12, Person 14, Person 17, Person 5, Person 21, Person 22, Person 23.

CONCLUSION: It appears that all those persons who said they attended meetings with Services and also interacted with Services employees also said that they attended at least one meeting with other ESCOS. We do not know the nature of the meetings with FPL Services and customers, whether they are conservation related or other energy measures. Should the FPL employee's time working with FPL Services alone and with FPL Services and customer still be charged to regulated accounts.

*Conclusion + opinion included in Monthly Vendor Recommendation
Data disclosure*

*45-10
2-1*

(3)

P. 3 of 11

AUDIT DISCLOSURE

SUBJECT: Marketing Data

STATEMENT OF FACTS:

One of staff's objectives was to determine if marketing data is being given to FPL Services employees by FPL company employees, and/or if FPL Services employees had access to FPL company marketing data. Information was obtained through interviews with FPL company employees (25), FPL customers (26), vendors (12), and reviews of FPL Services files. The methodology for selecting the people to interview is disclosed in the scope section of this report.

According to an FPL Services representative in Brevard County, prior to October 1996 FPL Services employees were accessing FPL's computer system to obtain load data and 15 minute interval peak time of use data. This practice was supposed to be stopped in October 1996.

FPL Services Files:

In reviewing FPL Services files, information was found that shows in one instance FPL Services obtained this data after October 10, 1996, without written permission from the customer.

An E-mail to an FPL Services person on 8/6/97 included customer load data. Per other information in the file, the customer was contacted 9/11/97. FPL Services did not have authorization to receive the load data.

A comparison of the list of FPL employees whose names were found on correspondence in FPL Services files with the company marketing database user list showed that 19 had access to the marketing database.

FPL Company Employee Interviews:

Of the 25 FPL company employees interviewed, 24 said that they did not give out data unless they had a written request from the customer. One stated that he gives FPL Services employees information about the customer such as size, square footage, what FPL Services can offer to the customer.

Vendor Interviews:

Of the interviews with 12 vendors, all except one did not believe that FPL Services was being told of their contracts after requesting load data. Most of the vendors got the data within a day or a week. One of the vendors did complain about how long it took to get 15 minute interval peak time of use data. We asked the vendor to supply documentation, but the vendor did not send it to us.

Our interviews showed that other vendors did not have a problem with obtaining data, but most of their customers were not of the size that would have the specific meter necessary (SSRD) to detail 15 minute interval data which seemed to be the area of the problem.

45-10
2-1

(4)

p. 4 of 11

Except for 15 minute interval peak time of use data, most of the customers' information is available on the Internet. A customer has to have a specific meter for this information. Most of the companies who have the specific meter also have an in house system that gives them the information they want.

OPINION: From the information we obtained, it appears that problems for vendors to obtain load data are not prevalent. It appears that the company is adhering to its October 10, 1996-letter by not allowing FPL Services people access to FPL company marketing databases. However, the FPL company employees who deal with FPL Services people and the customers do have access to the marketing database.

All vendors except for one, did not believe Services was being given information about their contracts with FPL customers. We do not have further documentation on the one vendor.

One FPL employee said he gave FPL Services information about customers about size, square footage, and when FPL Services could do for the customer.

45-10
2-1

p. 5g11

(5)

AUDIT DISCLOSURE

SUBJECT: Recommendation of vendors by FPL Company Employees

STATEMENT OF FACTS

One of staff's objectives was to determine if FPL company employees recommend vendor/participants for conservation programs and/or recommend FPL Services for conservation programs and/or other energy measures. Information was obtained through interviews with FPL company employees (25), FPL customers (26), vendors (12), and reviews of FPL Services files. The methodology for selecting the people to interview is disclosed in the scope section of this report.

FPL Company Employee Interviews:

Person #2 - Technical Specialist - Always has to be objective. However, this rep said that he tell customers that one of the vendors is FPL Services.

Person #3 - Field Specialist - He gives list of participating vendors to customer and also has mentioned FPL Services, as one of many. Also said that she knew that account managers were instructed to highlight that FPL Services was a possibility.

Person #4 - Explained FPL Services to a customer and customer said they wanted a meeting and FPL employee set up meeting.

Person #6 - Have not been instructed to talk about FPL Services but have been told they can tell customers about FPL Services.

Person 7 -Does not recommend vendors. Tells about FPL Services if it looks like it will fit, however none of his accounts have used Services. For one particular customer, told them several companies out there and that FPL had a subsidiary and the sub would be available if the customer wanted to talk to them.

Person #10 - Recommends FPL Services where customer asks for something additional that FPL doesn't have. Doesn't know how many times recommended. Doesn't recommend any others.

This person #10 has also been instructed to recommend FPL Services for meeting customer needs beyond FPL. His superior recommended.

Person #18 - Has been told to promote FPL Services by management. He would let customer know that FPL Services was part of FPL. This person also recommended FPL Services because customer needed line item billing and FPL Services were only people who would offer line item billing.

45-10

2-1

f. 68''

(6)

Person #19 - Made customers aware that FPL Services exists (told to do this by upper management) and that they could obtain financing with Services. This person had brochures on FPL Services to give out. Did this especially at the beginning to get message across.

Person #20 - Generally customer would ask if FPL co has skills for a certain project. If not, FPL co employee would introduce customer to FPL Services and Services would make the sales presentation.

Person #22 - Mentions FPL Services casually to customer as an option. Gives customer lists of all vendor participants.

Person #23 - Encouraged to let customer know that they o have anew sub by upper management. Rep lets customer know about FPL Services and that it is available.

Person #25 - he didn't really recommend, but brought Services in as a potential source if feel some kin of match and let customer decide. Has not brought in other ESCOS.

Yes, instructed to recommend. Part of CI Customer plan to identify potential opportunities for FPL Services. This plan is part of KRA's which spells out goals. One of the line item identifies opportunities for FPL Services. Rep says if interested, bring in FPL Services, tri to avoid recommendation.

Four of the 25 people interviewed charged time to FPL Services. None of the remainder charge any time to FPL Services. The reasons given for charging time to FPL Services were (1) a technical specialist was assigned to work for Services four days a week, (2) assigned a certain amount of time to work for Services because an officer of Services, (3) a rates product manager charged 10% of time to Services and (4) a Sales Specialist charged 5% of time to Services. None of the Managers charged time to FPL Services. 45-10/2-2 persons 2, 12,16,and 21.

Customer Interviews:

One customer stated that they contacted FPL company and FPL contacted FPL Services.
'52-2/2-9.0

In another case the customer said that they only worked with FPL company and FPL Services through the whole process.

FPL Services Files:

A letter from a regulated account manager to Metropolitan Dade County on 9/12/95 discussed the services that FPL can provide through its subsidiary. It also states that FPL is the only company that can offer the opinion to finance the projects by means of a service charge which can be placed directly on the utility bill. 55-14. In the interview, this person stated that he was trying to see if Metro Dade could take advantage of reductions. At the County's request he was exploring possibilities of putting FPL Services charges on the utility bill. FPL Services was the only people who could offer line item billing at the time. 45-10/2-2 person 18.

45-10
2-1

P. 7 of 11

(7)

In an e-mail dated 7/10/97, a regulated employee set up a meeting with a Service employee and a [REDACTED] employee (55-15). In his interview the regulated employee said [REDACTED] wanted an overall energy audit.

2 An e-mail dated 7/11/97 from a regulated employee to an FPL Service employee and another regulated employee states that "The most opportunities lie with this committee and FPL Services is the primary way we can bring the resources to bear on this project for [REDACTED] (55-17). This employee was not one of the people interviewed.

Another e-mail from a regulated employee to another regulated employee and an FPL Services employee (person 5) dated 7/10/97 states: "I got the feeling at lunch and throughout the meeting that there is a significant level of interest in FPL Services if we could continue to do good things for them." 55-17.

WRITE UP FOR REPORT

FPL Company Interviews:

Thirteen of the 25 have told their customers about FPL Services under the following circumstances:

- Said that FPL Services is one of the vendors.
- Gave list of participating vendors and mentions that FPL Services was one of many. Also knew that account managers were instructed to highlight that FPL Services was a possibility.
- Explained FPL Services to a customer, customer wanted a meeting and set up a meeting.
- Tells about FPL Services if think it will fit.
- Been instructed to recommend FPL Services for meeting customer needs beyond FPL.
- Been told to promote FPL Services by manager. Would let customer know FPL Services part of FPL. Also recommended because customer needed line item billing and FPL Services only company offering this service.
- Told by upper management to let customers know of FPL Services existence. Recommended because customer wanted financing and Services did this. Also was given brochures about FPL Services to give to customers (especially at the beginning to get message across).
- Gave customer list of vendor/participants and casually mentioned FPL Services.
- Encouraged to let customer know that they have a new subsidiary (FPL Services).
- Brought Services in if they thought there was a match and let customer decide. Instructed to recommend FPL Services. Part of Commercial Industrial Plan (plan to identify goals of Commercial Industrial representatives) says to identify potential opportunities for FPL Services. Rep said that if the customer was interested, would bring in Services, but try to avoid recommendation.

45-10
2-1

8811

- Has not been instructed to talk about FPL Services, but has been told he/or she can tell customers about Services.
- Two representatives recommend FPL Services when customer asks for something additional that FPL does not have.

Four of the 25 people interviewed charged time to FPL Services. None of the remainder charge any time to FPL Services. The reasons given for charging time to FPL Services were (1) a technical specialist was assigned to work for Services four days a week, (2) assigned a certain amount of time to work for Services because an officer of Services, (3) a rates product manager charged 10% of time to Services and (4) a Sales Specialist charged 5% of time to Services. None of the Managers charged time to FPL Services.

Customer Interviews:

One customer stated that they contacted FPL company and FPL contacted FPL Services.

In another case the customer said that they only worked with FPL company and FPL Services through the whole process.

FPL Services Files:

A letter from a regulated account manager to Metropolitan Dade County on 9/12/95 discussed the services that FPL can provide through its subsidiary. It also states that FPL is the only company that can offer the option to finance the projects by means of a service charge which can be placed directly on the utility bill. In the interview, this person stated that he was trying to see if Metro Dade could take advantage of reductions. At the County's request he was exploring possibilities of putting FPL Services charges on the utility bill. FPL Services was the only company who could offer line item billing at the time.

In an e-mail dated 7/10/97, a regulated employee set up a meeting with a Service employee and a Tropicana employee. In his interview the regulated employee said Tropicana wanted an overall energy audit.

An e-mail dated 7/11/97 from a regulated to employee to an FPL Service employee and another regulated employee states that "The most opportunities lie with this committee and FPL Services is the primary way we can bring the resources to bear on this project for Tropicana." This employee was not one of the people interviewed.

Another e-mail from a regulated employee to another regulated employee and an FPL Services employee dated 7/10/97 states: "I got the feeling at lunch and throughout the meeting that there is a significant level of interest in FPL Services if we could continue to do good things for them."

45-10
 2-1

Ⓣ P. 9/8/11

OPINION:

It appears that FPL employees let their customers know that FPL Services is available and a subsidiary of FPL. It also appears that they have been encouraged to do this by management as part of their goals. At the same time only four of the people interviewed charged time to FPL Services. Also FPL company people talking about FPL Services could cause an unfair advantage to other competitors.

45-10

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(10)

P. 10 of 11

COMPANY:
TITLE:
PERIOD:
DATE:
AUDITOR:

FPL
SUMMARY OF INTERVIEWS
VARIOUS
DECEMBER 22, 1997
RKY

Q	WP NO.	Q	45-10	Q	
	(1) John Nix		(2) Blake Morrison		(3) Kathy Schmitt
	1 Technical Specialist - HVAC Specialist Per info provided by FPL called CI Specialist II.		1 CI Tech Specialist Also works for FPL Services as CI Tech Specialist		1 Customer Service Field Rep I Field Specialists
	2 Southern Commercial Industrial Service		2 Sales and Marketing Commercial Ind		2 IBS - Integrated Business Solutions was Commercial Industrial
	3 Assist Acct Mgr with HVAC.		3 For Services - Develop district cooling businesses--selling chilled water -- building a central plant.		3 a. All field customer service with Collier Cty. Energy Surveys, meter checks, possible switch meter. b. Program sales manager for light incentive program-deals with vendor and FPL reps (field reps, acct mgrs) c. HVAC specialist Chiller and TES
a.	Process and make sure all rebates follow program.		For FPL - ECCR Alternate Gas Energy Systems.		3 Meet with customers to determine energy needs. If it pertains to conservation, recommend conservation program.
b.	Analyze payback savings with A/C equip.				
c.	Value added services even though no rebates				
d.	Industry contact for A/C industry. Make industry aware of rebate program				
	4 Go with acct mgr and talk to customer about procedures for ECCR programs. How to qualify for program and verify installation and estimate for FPL rebate. Process rebate Go to field to see installation complete.		4 FPL ECCR - Request from FPL account manager to look at alternatives - on site generators and or co-generation. Works on Business Energy Evaluation Program . Differs from acct mgr in that he is a technical specialist and does highly specialized analysis.		4 Field appts. energy surveys for lighting. Look at entire facility. Incentive certification for lighting and HVAC
	5 Intricate with Acct managers, vendors and Engineering Society		5 Interacts with Directors of engineering with C/I customers, Rates, T&D		5 Interacts locally with <u>Terry Hall</u> and <u>Frank Balogh</u> Interacts with field reps. Other program sales in lighting customers, vendors contractors.
					5 Interact with CI Reps, Field reps, Construction Services (meeting customers basic needs) customer services, revenue recovery (deposits), acct dept, Marco Gonzalez.

① of 33
45-10
12-22

18/10/98

COMPANY:
TITLE:
PERIOD:
DATE:
AUDITOR:

FPL
SUMMARY OF INTERVIEWS
VARIOUS
DECEMBER 22, 1997
RKY

CONFIDENTIAL

WP NO.

45-10

Time changed

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6 Allocation all to ECCR.
This agrees with fixed distribution of payroll at 2/15/96.
John Nix says he actually fills out time sheets every two weeks.

6 Allocated 1 day a week to ECCR and the other time allocated to Services.
Agrees with Fixed Distribution Provided by FPL

6 Says works 10 or 15% on non ECCR matters. Rest on ECCR. (non ECCR is check on meters).
Her fixed distribution has her charging 15% to non ECCR.
She does do variance report when

6 Asked how came up with 67 % of time spent on Non ECCR ? She did not know? But she thinks the 67% is accurate. She never filed a variation time report. Asked what a variation report was.

7 Usually not front line. Usually provide info to account manager and goes into system and get data.

7 Has access to SAMS for FPL
Can't access for Services

Could be conflict
NO

7 Receive requests from lighting vendor and requires customer to give OK to release data. Can give into the same day.

7 Yes, Account summary report, 24 hour usage for 2 month KW demand
Get from SAMS

8 He would be the one to use peak time of use data.

8 Sometimes

8 NO

8 Sometimes provide peak use data (called time of use, also called rate analysis)

9 Way of handling recommendations.
Tell customer what type of vendor or what type of area. A list of participant vendors are supplied to customer by acc't manager. Customer has engineer and engineer usually specific.

9 Deals with conservation customers

9 Gives list of participating vendors that have signed up with program also have mentioned FPL Services, but one of many.

9 No

10 Usually recommends if a customer says how can I get guaranteed savings, then give shorter list. This is for value added services not ECCR.
The four performance contractors are

10 No. Always have to be objective
However tells that one of the vendors is FPL Services.

10 No - Just list

10 Does explain about FPL Services but does not recommend. Sometimes gives 2 or 3 names of other vendors if known to her.

10a Has not been instructed to recommend FPL Services-- Says tries to make sure he is fair and confidential

10a No.

*(P)**

10a She said that she knows that account managers were instructed to highlight that FPL Services was a possibility.

10a No

(2) 6:30

45-10
2/2

(P) - promote Services

COMPANY:
TITLE:
PERIOD:
DATE:
AUDITOR:

FPL
SUMMARY OF INTERVIEWS
VARIOUS
DECEMBER 22, 1997
RKY

CONFIDENTIAL

WP NO. **A**

45-10 **B**

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11 No

11 Yes, works for Services 4 days a week

2 11 Yes, [redacted] (Post Office) Went and did post lighting incentive in order to pay rebate. Dealt with [redacted] on AVO for the [redacted]
2
3

1 11 Yes [redacted]

12 N/A

12 N/A

12 N/A

12 N/A

13 Does not attend meeting with Services. Services usually hires engineer,

13 No

4 **(T)** 13 Yes, Attended meeting with [redacted] as ECCR rep. Time charged to TES and Chiller. Terry Hall invited her to meeting, If spends a lot of time on something will file a variance report.

1 **(T)** 13 Went to initial meeting with FPL Services because customer requested she bring FPL Services in. Went to initial meeting with [redacted]
2

13a Does not attend meeting with vendors Want to stay neutral.

13a Been in meetings with other vendors Chiller manufacturer reps. co-gen technologies.

5 **(T)** 13a Attended meetings a few years ago with lighting vendor [redacted] Also [redacted] for Golf Carts.

3 13a Yes [redacted]

13a1 N/A

13a1 N/A

13a1 N/A

13a1 N/A

13b N/A

13b no

13b No

13b No

14 no

14 Is a services employees.

14 Not without customer authorization

14 No, not unless written letter from customer.

15 no

15 Worked with ESI in the last years and when did that submitted a payroll

15 No

4 **(T)** No, When work with [redacted]. Time charged to 5697 which is Non ECCR. Should this time be charged to nonreg instead?

16 no - 100% ECCR

16 Same as 15

16 No

16 No

17 See notes below

1 17 The project that he worked on that was in Service files was [redacted]. He worked as FPL services rep. He said the FPL account manager initiated the contact.

7 **(T)** 17 Hospital in Cape Coral was looking at lighting - Some of Hospitals were in FPL territory, some not. [redacted] asked kathy for help Should time be charged to non reg instead of account management - Non ECCR.

5 17 She explained FPL services to [redacted] and she said they wanted a meeting with FPL services and she set it up.

(3) of **30**
1 NOTES: [redacted]
Says the center wanted to find out what is TES and how do you use this. His position is he can tell you more about it. That's why sent letter saying that FPL had FPL Services. Also send his evaluation of the TES Benefit/Cost Analysis Summary.

(T) Time

- Q (5) Keith Ponitz
- 1 Major Accounts Mgr.
 - 2 Large CI Group
 - 3 a. Call on large cust, customer services, customer advocates. rates options (identify other optional rates and reduce costs), billing, reliability factors.
b. HVAC specialist in Sarasota area Also charges time to those ECCR programs.
 - 4 50% of time responding to reactive things (power quality, billing info. Helps optimize HVAC and work with engineers that design system.
 - 5 Interact with fellow acct mgr, computer work (billing), construction, meter men.

- Q (6) Terry Hall
- 1 Major Accounts Mgr.
 - 2 Integrated Business Solutions (IBS) Prior called Large Commercial/Industrial
 - 3 Large Comm'l customers in Collier and Lee. Maintain a partnership, give advice, maintain service reliability.
 - 4 Call on customers, see how things are progressing, check on interruptions, If have ECCR program, set up ~~DMS DSM~~
 - 5 Interact with Engineering Planning, Collecting, revenue recovery, Corporate Comm, Tree Trimming, vendors, outside consulting firms, FPL Services.

Tells customers who ask that yes FPL has A/C specialist to do cheap and dirty study to see if beneficial. Will sit down and talk with customer about who does that type of work. Will recommend FPL Services and others

- Q (7) Winton Kelly, Jr.
- 1 Major Accounts Mgr. National Accounts Mgr as of two weeks ago.
 - 2 Customer Services
 - 3 Liaison for customer to Utility covering problems with distribution facilities, help offer some ECCR advice. Perform BEE for them. Customer base was Broward county Manuf. Segment.
 - 4 Proactive activities- target one of largest acc.t. See what types of things may be interested in., e.g. power quality, feeder control. Also ECCR programs.
Reactive, response to problems.
 - 5 Interact with other account managers, service planners (design poles and wires) trouble, power delivery, building substations.

- Q (8) Dave Langley
- 1 Senior Major Accounts Manager
 - 2 Integrated Business Systems (IBS)
 - 3 Coaches other acct managers and supervises administration. Has own accounts.
 - 4 Team to hire someone to do sales training. Admin Activity, consult with other account managers. Goes to accounts (All governmental).
 - 5 Being a customer advocate, needs to contact the right people, rates, T&D, HRD, Right of Way, Substations.

5
6/30
4/5/10

8/1/98

CONFIDENTIAL

A

B

C

D

Q

6 Majority of time is non ECCR. Currently 30% EC CE and 70 % major accounts Non ECCR.
Agrees with fixed allocation.

Q

also.
6 Majority of time on Non ECCR.
Per fixed distribution 70% non ECCR.

Q

6 Majority of time Non ECCR. Big emphasis on tracking down liability and trouble. Would fill out a variance report is had a glaring difference with fixed allocation in the amount of time worked.

Q

6 Mostly Non ECCR. 5 -10% on ECCR. Has submitted variations if working on ECCR.

*not applicable
See w.p.*

A while back management asked major account managers to put together how they spent their time. We have requested the results of this.

7 Yes receives requests. info supplied is 1 month billing in 15 min intervals. Have up to 12 month available.

7 Yes received requests and gives info to customers and facilities managers.

7 Receives requests from both customers and vendors. Needs customer permission before gives to vendors.

7 Yes, receives requests, generally customer asks for billing KWH or demand. No to FPL services.

8 Able to provide peak time of use data (called billing determinant data) if customer has an SDR Meter. If customer does not have an SDR meter would be difficult to get peak data. Developing a system so customer can access data on line.

8 yes, gives peak data and takes 24 hours to get.

8 Yes, will try to find out customer needs before giving infor and if he thinks need peak data will supply

8 On occasion.

9 Yes, deals with conservation customers. No does not recommend. Involved in design stage.

9 Yes, deals with conservation customers. Does not recommend a particular vendor. Gives customer a list of participating vendors and allows customers to pick.

9 yes, deals with conservations. Does not recommend vendores per se. Typically talk about strategies, e.g. for a lighting job will fax fax list of vendors.

9 Yes, Deals with conservation. Does not recommends specific vendor. SAYS aware of several vendors. Avoids giving specific names.

10 Only time recommended services was 1 to met with [redacted] (customer). 2 [redacted] looking for a partnership. 3 [redacted] put out a Fla RFP as an 4 energy supplier. 5 When met with [redacted] determined what Services could do would not help [redacted]

10 No

Tells about EPL Services if it looks like it will fit. Not always a good fit.

10 After making customer aware of services can point in right direction and name who to call. None of his accounts have used Services.

10 Tells about FPL services but doesn't recommend. Also told about others.

6 of 30

4/5/10

10a No.

10a No., but have been told they can tell customers about FPL services.

10a No., but makes they aware of Services if he thinks it will fit.

10a NO

CONFIDENTIAL

Q A

1 11 [redacted] and [redacted] on.

12 No

2 13 Yes. FPL Services and [redacted]

13a Yes, Not recently over a year ago with

3 [redacted]
4 [redacted]

13a1 N/a

13b No

14 No., Don't think so.

15 Yes, on regulated side. Newly formed Energy Marketing and Trading (Energy Broker)

16 No

5 17 [redacted] wanted overall Energy Audit.

(7)
45/10
2/22
of 30

Q B

1 11 [redacted] with [redacted] people.

12 NO

2 13 Yes, on two projects. [redacted] n and

3 [redacted]

13a Also met with other contractors Trane

4 on [redacted] and [redacted] on
5 [redacted]
6 [redacted]

13a1 N/A

13b No. Not directly - only a list of participating contractors.

14 Only if approved by customers.

15 No

16 No

17 Employee was asked to attend meeting at the [redacted] and [redacted] with FPL Services, [redacted]

7
8
A

The presentations per employee were prepared by each of the ESCOS. Did not participate in preparing presentation.

Q C

11 yes, recently was assigned to Services in May and June 97. Submitted variance time reports. Kept a daily log.

12 No

1 13 Yes, One when customer interested in FPL Services. [redacted] Told them they are several company out here who can do work and also told them that FPL had a sub and the would be available if they wanted to talk to them.

13a never been asked

13a1 N/A

13b no

14 No

15 No

16 No

17 no

Q D

1 [redacted]

12 No

13 Attended meeting with Services for Post Office, Broward County at Customers Request. Also, Postal service specifically requested FPL Services because in other parts of the country went with utility ESCOS.

2 13a Yes, with [redacted] and Broward County.

13a1 NA

13b Doesn't think had need to do that. But didn't say no.

14 If customer requests.

15 No

16 No

17 We have letter to the US Postal Service in Washington D.C. written by Michael Wilson, VP FPL, with cc to [redacted], Ane Grealy, Dave Langley (FPL) and [redacted] (Services).

Dave Langly assigned follow up in letter. Langly explained that there were two efforts going on at that time, a

CONFIDENTIAL

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Q
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(9) Jim Quinn

- 1 Major Accounts Manager
- 2 Customer Services now IBS (Integrated Business Systems)
- 3 Work with major gov't accts. Cities, Schools in Brevard Cty. Coordinate FPL activities, construction, street lights.
- 4 Respond to messages, visit customers and discuss power interruptions, street lights out, construction issues and DSM.
- 5 Interacts with C/I customers, other acct managers, residential groups, construction, external affairs and EPL Services along with other ESCOS.

B

Q
Q

(10) John Lehr

- 1 Major Accounts Manager
- 2 Customer Services now IBS (Integrated Business Systems)
- 3 Handle customers needs. from billing issues to design issues, large customers.
- 4 Answer phone calls. Make ECCR proposals. Distribution and design proposals. Explaining tariff to customers - recommends most economical rate (15 options depending on load)
- 5 Interacts with accounting, customer service, power billing, substations, distribution and transmission, and marketing (e.g., real time pricing - which is not ECCR.

C

Q
Q

(11) Dalek Samil

- 1 Treasurer - FPL Group & FPL
- 2 Financial and Regulatory Business Units
- 3 Four functions (1) Short term cash management less than one year, (2) L.T. Corporate financing, (3) budgeting (4) forecasting.
- 4 Checks on ST cash or debt balances Check actual vs. budget, budget vs. forecast. Works close with tax , regulatory. Status of financing.
- 5 Michael Yakira, CFO

D

Q
Q

(12) Larry IASETER

- 1 VP Sales and Mkt FPL President FPL Services
- 2 VP - Head of business unit called Sales and Marketing Pres-Services - FPL Services
- 3 VP - major function marketing programs and FPL customers. Program development approval and development to Field . Cust services implements for non ECCR and ECCR. Example of non-ECCR is effective communication to field about deregulation in other states for use by major account managers to talk to customers.
- 4 Not asked.
- 1 5 Pres-Services -- Interact with [redacted] mostly. Sometimes [redacted] and [redacted] Almost exclusively John about 2 to 3 times a week.
- VP Marketing - Talks to Paul Evanson about Energy Services about once a month.

9 of 30
4/5/00
2/2/00

8/1/00/98

CONFIDENTIAL

A

B

C

D Time 45-10 / 2-2 / 2

6 Says spends about 70 % on Non ECCR and 30% on ECCR. His fixed allocation says about 80% on non ECCR and 20 on ECCR.

6 At present spends most of time on non ECCR. Fixed allocation is majority on non ECCR. Does not know how they came up with 63%.

6 It appears that Dalik Samil does not act in the same manner and the other employees we interviewed.

6 When asked about his fixed allocations, said need to do it more often because things are changing. His allocation reflect the payroll dollars to the employees in his business units. Has documentation on how came up with split. Requested.

7 yes, received requests from various contractor, architects, engineers, escos. Tries to send to customer and let customer send it out. Usually send a 2 year history

7 Yes, from customer. Supply and demand usage. Doesn't give peak data as a rule. Gives peak data when necessary.

I asked her exactly what her involvement with FPL Services was? She stated that it was a peripheral involvement. It was typical of her involvement with any of FPL Groups subs. Has to understand how it fits into forecasting of FPL Group. No day to day responsibility having to do with non-FPL companies. Never dealt with FPL Services customers. No financing required of smaller FPL entities.

7 N/A

8 Send peak data for Thermal Storage. If not correct meter have to put in a new meter and takes a year to get peak data with new meter.

8 When an energy measure is going to reduce peak load, then give peak load data. Energy measure, turning off light, motor, etc.

8 Does not vary fixed allocation.

8 N/A

9 yes to conservation. No, if they ask tell Customers have to ask him to tell.

9 Yes to conservation. No to recommending vendor participants.

9 No

9 No

10 Not recommended. If asked, tell.

10 Recommends FPL Services where customer asks for something additional that FPL doesn't have. (Engineering on customer side of meter). Doesn't know how many times recommended. Don't recommend any others. Doesn't make that many recommendations.

10 Not asked

10 contacted about 6 or 7 customers out of 97 in both capacities. As VP. contacted [redacted] they wanted a lighting installation - weren't happy with answers from FPL - Larry responded and resolved issues. As President of Services, went on service call to [redacted] to get a cooling program for new arena.

10 of 30 45-10 / 2-2

10a No

10a Yes, been instructed to recommend FPL Services for meeting customers

10a Not asked

10a Not asked

A

CONFIDENTIAL

A

B

C

D

1 11 [redacted]

1 11 Interacts with [redacted], who [redacted] come to his office in Juno, discusses proposed customer projects. Building a proposal for an ECCR program for a customer with [redacted]. Working on now a proposal to [redacted], Phase II with [redacted]. In this situation customer already has a quote from [redacted] and is looking for another quote. Considers time when working with [redacted] to be nonECCR unless it is an ECCR item. Should this be nonreg?

11 From time to time with John Haney as it relates to budgeting and forecasting.

11 Not asked

12 No

12 N/A

12 Not asked.

12

2 13 Yes, Attends meetings if Services or customers request/ Attended School Board of Brevard. Also [redacted] came in on completion of service program. City of Titusville - look at load control in general.

7 13 Yes, on one instance [redacted], Sat in for another account manager who could not make it. This was in 94. See back up we have.

13 Not asked.

13 Yes

3 13a [redacted] - Gruman Aerospace [redacted]. Believe this is before FPL Service came into being.

8 13a Yes, [redacted] Phase I. Services not involved in Phase I.

13a Not asked.

1 13a Yes, As VP marketing met with [redacted] to talk about providing ECCR products. Met with then as purchasing and selling products. Not with customers.

13a1 No

13a1 N/A

13a1 Not asked.

13a1 N/A

13b No

13b No

13b Not asked.

13b N/A

14 Yes, School Board of Brevard County

9 14 Sent RFP to [redacted] for [redacted] Phase II.

14 Not asked.

14 No

15 Used to work for Qualtec in past. Taught class team leader training and managing for quality.

15 No

15 Not asked.

15 FPL Group Capital - Specific Projects.

16 NO

16 No

16 Not asked.

16 Attends strategic planning meetings for FPL Group. Mostly about FPL

11 of 30

4/5/10
N/A
2

COMPANY:
TITLE:
PERIOD:
DATE:
AUDITOR:

FPL
SUMMARY OF INTERVIEWS
VARIOUS
DECEMBER 22, 1997
RKY

WP NO.

45-10

Q
Q (13) James Gill

Q
Q (14) Steve Romig

Q (15) Ann Grealy

Q
Q (16) James Butcher

1 Product Development Mgr

1 Regional Manager for Gov't and Ed segment in whole state.

1 Former - Director of Government Customer Services. Now, Director of Rates and Tariff (May or June 97) Answered Q as Customer Services person.

1 Rates Product Manager for about a year

2 Sales and Marketing

2 IBS (Integrated Business Solutions) formerly CI Customer Service

2 Customer Service

2 Marketing and Sales - Larry Laseter group

3 ECCR related potential products Evaluating potential new energy saving products.. Also works on daylight dimming of lights approved research project. Non ECCR projects are power quality related products (thermal imaging). Also Non ECCR - HVAC maint and lighting maint. project for CI customers through FPL Services. He records a variance to his time allocation about 100 hours a year.

3 Manage employees who provide services to gov't and ed customers.

3 Responsible for 30 Account managers, Jacksonville to Key West. 1/2 billion in revs. Budget, make sure mangers understand objectives and targets.

3 Develop new programs so that account mangers can do their work more effectively. Also for DSM analysis. Purpose is to verify customer is on best possible rate.. Spent year selecting product to do this. Now the product has been selected and it is being customized. Also supports two products one to do with individual account analysis and one for multiple account analysis.

4 Reading product literature. Interact with account manager. Look at a product customer may bring to him.

4 Administrative, special issues, field employee coaching. Spend time with employees in field.

4 Typically on road , Sarasota all over state. Work force management. Meeting with customers at high level.

4 Developing specs for new products, rates, clauses, error correction.

5 Interacts with vendors trying to sell product for energy efficiency. Interacts with peers and account managers.

5 Interacts with customers - Account manager takes him. Also interacts with marketing, rates, external affairs, HVAC specialists, etc. Also FPL Services.

5 missed asking, but see 11

5 Account managers, Inside Account specialists, vendors who are selling FPL their products.

(13) pF30

45-10
2-2

R
11/10/97

COMPANY:
TITLE:
PERIOD:
DATE:
AUDITOR:

FPL
SUMMARY OF INTERVIEWS
VARIOUS
DECEMBER 22, 1997
RKY

WP NO.

45-10

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Time

6 He is a fixed allocation and prepares a variance report when working on FPL Services. Spends more than half time on Non ECCR. Determined fixed allocation from input from manger. Mgr looked at previous person who did the job and estimated fixed allocation. According to fixed allocation 60% of time goes to Non ECCR.. Agrees with what he said.

6 Time split 70% non ECCR and 30% ECCR. New for 98 78% non ECCR and 22% ECCR. In general all percents to ECCR down for 98 because being driven by the reduction the lighting program which goals have reduced their incentives and payroll. The market is saturated and it is less cost effective to do lighting.

6 Fixed allocation is 75% non ECCR and 25 % ECCR. When work on items as described in answer to 11 considers it both non ECCRand ECCR.

6 Spent most of time on product development which is non ECCR. spent time on CICL which is part ECCR and part not ECCR. Also 10% of time goes to Services. Working on a bill payment service (energy data Management) for services . Ability to combine different utility type bills and put in one data base so customer can see all at once. Look at outside vendors to provide this. Came up with the 10% by estimating how much time he spent on Services. Did not fill out a variance report last year.

7 No

7 No

7 NO

7 Only from customers and very infrequently..

8 No

8 No

8 No

8 Not specifically.

9 Yes on occasion deals with customer
No to recommending

9 he doesn't deal directly with customers, but goes to customers with account manager. Doe not recommend. Dealt with customers at last two meetings because of reliability problems. Do others recommend? Can't think of any specifically. Said he tells account managers to look out for customers interest. Account manager is driven by what is best for customer.

9 Yes, for customers. No for recommenda

9 No to dealing with customers who get conservation programs. No. to recommendation.

10 No

10 No

10 No

10 No

(14) of 30
45/10
2/2

COMPANY:
TITLE:
PERIOD:
DATE:
AUDITOR:

FPL
SUMMARY OF INTERVIEWS
VARIOUS
DECEMBER 22, 1997
RKY

CONFIDENTIAL

WP NO.

45-10

Q

Q

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C

D

10a No

10a No

10a No

10a No

11 On the HVAC and lighting maint program working on for Services meets with [redacted] and [redacted]. Charged time to Services through variance report.

7
11 Interacts with [redacted] and [redacted].
2 [redacted] Definitely talking about ECCR and believed this would be included in his ECCR % fixed allocation. Very rarely does he fill out a variance report.

11 Yes, went to meeting with post office with Michael Wilson, Dave Langley and John Haney. Services employees do the lighting work at P.O. (Haney, Cancio). The post office asked to meet with Services people. The issues was that the P. O. didn't want to deal with alot of people so FPL brought Langley to meeting as the point of future contact. Ann's involvement is to get Langley involved. Also involved with Dade County Schools and Services people.

11 Yes, [redacted] on bill payment service program. It appears that he charges time to Services for the time he works on their programs. No way of knowing whether the 10% is good.

12 N/A

12 N/A

12 N/A

12 N/A

13 No for customers

13 Yes, customer opportunities - Brevard County Schools and [redacted] for S, Broward Memorial.

13 Yes, don't remember could have been Dade County Schools

2
13 Met with services and [redacted] when they were asked to bid on a bill payment services to show capabilities. (A part of 10% to Services). Also attended meeting with Services with a vendor who was trying to sell FPL Services a product for the billing program.

15 of 30
45-10
2/2

13a Attended meetings with [redacted] and [redacted] air conditioning companies with Services people. Services would get contract and [redacted]

13a Yes, with Broward Cty Government with four different contractors 3 to 4 years ago.

13a No

13a No

A

B

Q
Q (17) Ralph Llera

Q
Q (18) Hector Maestri

Q

Q

Q

1 Territory Sales and Services Manager
Only 3 in Dade County- handle smaller
accounts less than 500 kwh.

1 Major Accounts Manager

2 IBS - Prior CI Customer Service

2 IBS

3 Liaison FPL and Lighting vendors in
Dade County. Vendor meet standards,
conflict between vendors/ customers,
for example incentive agreements, etc.

3 Liaison between cust and FPL - Large C/I
accounts. One point contact - billing to
construction to DSM activities.

4 Go with reps to field (supervises 5
reps). Contractor calling for money,
customer problems. CI Certificate
preapprovals..

4 Customer visits to assess needs.
Responds to inquiries. rates.

5 Customers, contractors, manuf. reps,
engineers, at FPL deal with CI account
reps, residential reps. At FPL Services
deal with [REDACTED], [REDACTED]

5 Customers- Plant management
people, Exec management people.
FPL - mkt and sales group, rates,
customer service, construction
services personnel. Services -
answering inquiries info on billing for
customer.

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17
0130
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2/22

R. 1/10/98

Q

6 Spends all time in ECCR
Where does he charge time when
working with Services People?

7 No

8 Not to him

9 Yes to conservation customers. Does
not recommend. Sends list of
participating vendors and customer
can choose.

10 No. not me.
Maybe others in the line of business

Q

6 Most of time non ECCR 70%
Rest of time ECCR. 30%

7 Yes, from FPL Services and other
ESCOS. Give billing history.
Customer elect consumption hourly
and demand for usually a year. Takes
a day at most to get info.

8 Sometimes, So that they can look at
when customer using energy and
decipher load patterns. Have to request
from power metering. Not readily
available takes a week.

9 Give the customer option. Many that
customer can choose former current
vendor. Do not give them any names
in particular. May talk to them about
FPL Services, tell customer FPL
Services available but not to exclusion
of all others.

10 Has been told to promote FPL Services
but not instructed to. Geisha Williams
his boss at the time told him to
promote. Would let customer know that
FPL Services was part of FPL and that

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18 of 30
45:10
N/N

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we would work any way.

10a At first didn't answer. they said no.

10a Same as 10.

11 Interact in same format as with any other vendor.

11 Yes [redacted] and [redacted] Most of time meeting meeting with customers. Considered time meet with Services ECCR time. Sometimes at these meeting at Services request and sometimes at customers request. There to make sure customer was being treated fairly.

12 N/A

12 N/A

13 Customers, No. Have had Services at General meeting to inform them of lighting certificates and the process. General meting every two months. Asked how does this with other vendors. Has one on one meetings. Also invites vendors/participants to show new products to general meeting.

13 Yes see 11.

13a No

13a At customers request yes [redacted] with their roofing insulation people.

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(19) of 30
45/10
2/2

1/1/98

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- ✓ (19) Susan Lyerly
- 1) Major Acct Mgr. 2/97 left CFT
- 2) CI Cust Serv. Now IB'S
- 3) Hospital Segnat - 200 accts - anything related to their power
- 4) 1/2 in office - construction projects
1/2 w/ custom
- 5) ^{FPL} Service Planning Dept, Acct-billing, ^{Customer} facilities + Enginering

1 FPL Service - [REDACTED]

Time re FPL Service - attended meetg w/ Service people but Service people already had a contract worked out with prior FPL acct mgr.

(2)

6) 50% construction > Per fixed allocation 67% from ECCR
50% energy rest ECCR.

7) Yes, customer or contractor - Usually billing history (turn around one day) Sometimes peak time of use data

8) Need SBRD meters for too data - most have it.

9) Mentioned services + they are on list
Service almost only one who offered financing.
Also gives a list + recommend they call 5-10

10) Not directly, always mentioned them + the financing - especially when it started (needed to get the message out) had brochure to give out.

11) No but make customers aware that Service exists
Told to do this by upper mgmt

1) A to go

2) N/A

13) Yes, often met w/ Service + SBRD, ^{we} never had a signed L. 45-10
13A) Work with other ESCOS also.

11

- 13 AU N/A.
- 13 B. No. Service know all major cust
- 14) If customer authorized
- 15) No
- 16) No
- 17) Note N/A - Said was asked to bring payroll list.
as of 9/24/97.

22

29) Wayne Bealuf

1) Nat'l Account Mgr - Health Care, Restaurant + Telecommunications

2) IBS

3) Provide customer services of position FPL to be the best service for customer (get FPL to be preferred provider in light of deregulation) Transition between ac't mgrs + corporate mgrs

4) reliability - outage, billing, deregulation, pricing on industry discussion

5) Corporate mgrs, ac't mgr, FPL sales + Mkt.

(*) Distributor - introduces ~~FPL~~ services customers to FPL services report ^{customer} customer would ask if FPL has the skills if not would introduce customer to service

+ Service would make the sales.

(3)

6) 70% Non ECR

30% ECR - Copies w/ fixed distributor

7) Yes - customer or vendor - 12 month history

8) No peak times

9) No. Product neutral + vendor neutral

10) No

10A) No

11) Yes

12) N/A

13) Yes - if customer feels they do not have staff + invites them.

13A) not been invited by others

13B) No

14) Billing history if requested by customer

15) No

16) No

(*)

17) Non-ECR time charged for meeting w/ service

20 Rebecca Chapman

9 CI Mkt Sales Specialist 12/86 - 1/97

5) Interviews w/ CI customers

" w/ FPL Service

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Meets w/ customers at request of an mgr.

Would call Service based on request of an mgr.

Met w/ SE from Foods (one of the vendors said FPL still

1

SE from Foods from them) Met w/ [redacted]

also
⑪ ⑬

6) mostly ECR - Per Fixed dist non ECR 65%
ECR 35%

FPL Service 5%

2

⑪ [redacted]

⊗

⑬ Yes, attends meeting w/ FPL Service + customers + yes just
w/ FPL Service to find out about customer needs.

⑫

⊗

⑯ 5% of time charged to Service per person + fixed allocation

~~XXXXXXXXXX~~

only on job very
short time

22) Michael Khoury

- 1) Deputy Asst Mgr.
- 2) C.I. Cust Service

3) 36 customers - Hospitals, ^{Hotel} Boca Raton Hotel, Lantana Jct
 Broad Gz line, no gov't, custom admnts - orchestras
 all people need to do a job.

4)
 5) Next: Director of Engineering, FCC: Phoenix Valley, FCC Services
 6) Most non ECHR - 75-80% - Per Fixed Alberta 63% to
 Non ECHR + 39% to ECHR.

→

7) Yes - custom usually - sometimes vendors

8) take 2 deep

9) Never

23)

10) Mentioned casually to customer as an option. Give them test

11) Yes critical in N. Broward right next to them

12) N/A

→

13) Yes, something customer is trying to do & invites him.
 No meeting only w/ Services

13A) No

13B) No

14) If sent in writing

17) Dispatching Report every 2 weeks until 5 or 6 months ago. - then fixed

23) Levin Railman

1) Senior Major Acct Mgr. - Broward

2) IBS

3) lead role for other acct mgrs. Coordinate area training of managers. Has own acct 45 / lead rep.

4) Meeting w/ Sen. Internal looking into fiber optics in telephone services

Meeting w/ Sen. Detlevon talk about rate analysis + ELL Programs

5) Many 7th gives occasionally

6) Mostly own ELL

7) Yes, customer - next day

8) Yes next day

9) Have a list of approved vendors

(7)

(*) Yes - discuss 7th services

(*) 10) Let customer know about 7th services + its available ^{if off}

(*) 10A) Encouraged to let customer know that they do have a new subsidy - by upper mgmt

1 11. Not yet - [redacted]

2 13. Yes. SBBC + [redacted] SB Internal

13A. Yes SBBC before RTP was done
Yes. both before + after

Q
Q (24) Marlene Sturmer

1 Analyst

2 Finance Risk Management - FPL Com

3 Work with non utility subs to analyze exposure to FPL

The reason why this person interacts with Services for to analyze the subs exposure to FPL. This person is responsible for reviewing contracts, certificates of insurance, partnership agreements, policies, limits of liabilities, warranties, etc. That is why her name was in files because she wrote letter regarding FPL Services

4 certificate of coverage to a potential customer for Services. This persons time report show that she works both on utility work and non utility work.

other answers have no consequence on audit.

5

Q
Q (25) Peter Block

1 Account Manager Hospitals - Port of Palm Beach

2 IBS

3 Identify customer needs and want and match with FPL items. Promote DMS programs, power quality issues, customer service.

4 No involved with Port of Palm Beach - involved relocation - project management. Easements.

5 Assigned customers, service planning, trouble office, legal, market support.

6 Most time on customer issues - non ECCR. Did a lot of TES this year. Does

(24) of 30
2-2-10
2-2-10

2/10/10

Q

Q

not do variance reports.

Q

Q

Q

7

7 Yes, engineering firms, customers
KWH, billing. turn around same day.

8

8 Not usually

9

9 Yes, conservation. No recommend
vendor participants.

10

10 Not really recommended, but brought
in as a potential source if feels some
kind of match and let customer decide.
Haven't brought in any other ESCOS.

1200 x 30 45/10
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Q

10a

Q

10a Yes, part of CI Customer plan to identify potential opportunities for FPL Services. This plan is part of KRA's which spells out goals. One of the line items identifies opportunities for FPL Services. If interested bring in FPL Services, try to avoid recommendation. We requested the KRA's on Jan 8, 1996

Q

Q

Q

11

$\frac{1}{2}$

11 Yes, [REDACTED]

45-10
2-2
1

12

12

13

3 13 Yes, with Services and customers. [REDACTED] Customer asked about Enersys. Rep said not in business but have new sub called FPL Services.

4 yes, met with Services people only. Pre meeting for [REDACTED] er.

13a

5 13a Yes, [REDACTED]

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29

13a1

13a1

13b

6 13b Yes, [REDACTED] in WPB

45-10
2-2

14 haven't asked for load info. but Services asked for general information about the customer, such as size, sq ft.,

2540
2-2 8 1 2036

30
6890 4540
2-2

Q
15
16
17

Q what do they feel, what products can
Services offer the customer.
15 No
16 Dealing with Services.
17

Q

CONFIDENTIAL

45-10
2-2 p142
2

CONFIDENTIAL

45-10
 $\frac{2-2}{2}$ p. 2 of 2

Exhibit G

COMPUTER DISKETTE

OF

FPL'S

IDENTIFICATION AND JUSTIFICATION MATRIX