



DEPOSIT

DATE

June 25, 1998

D 8 0 1

JUN 26 1998

Overnight

210 N Park Ave  
Winter Park, FL  
32789

Florida Public Service Commission  
Division of Records and Reporting  
2540 Shumard Oaks Boulevard  
Gerald L. Gunter Bldg. Room 270  
Tallahassee, FL 32399-0850  
(904) 488-4733

980793-TX

P.O. Drawer 200  
Winter Park, FL  
32790-0200

RE: Initial Alternative Local Exchange Carrier Application ~~and Interexchange~~  
~~Carrier~~ Application of Global NAPS, Inc.

6/29 - Confirmed this is  
ALEC only by conversation  
with Iris. KF

Dear Mr. D'Haeseleer:

Tel: 407-740-8575  
Fax: 407-740-0613  
tmi@tminc.com

Enclosed for filing are the original and twelve copies of each of the above referenced applications of Global NAPS, Inc. ("GNI"). GNI is seeking authority to provide local exchange services in Florida.

Also enclosed is the applicant's check in the amount of \$250 for the filing fee. Questions pertaining to this application or tariff should be directed to my attention at (407) 740-8575.

The financial information submitted with registration are submitted in a separate envelope labeled Proprietary and Confidential. The company is a privately held corporation and disclosure of its financial information to parties other than staff members who need the information to evaluate this application could be detrimental to its competitive position in the market place. If there is any reason why this request for confidentiality cannot be honored, please notify the company prior to releasing the information with sufficient notice so as to allow the company to avail itself of other procedural options.

Please acknowledge receipt of this filing by returning, file-stamped, the extra copy of this cover letter in the self-addressed, stamped envelope enclosed for this purpose. Thank you for your assistance.

Sincerely,

Connie Wightman  
Consultant to Global NAPS, Inc.

RECEIVED & FILED  
*[Signature]*  
FPSC-BUREAU OF RECORDS

cc: William Rooney  
file: GNI - FL ALEC

MAIL ROOM  
98 JUN 26 AM 11:57  
RECEIVED  
DIVISION OF RECORDS & REPORTING  
JUN 25 1998  
66780

**FLORIDA PUBLIC SERVICE COMMISSION**  
Division of Communications, Certification & Compliance Section  
2450 SHUMARD OAK BOULEVARD  
TALLAHASSEE, FLORIDA 32399-0850  
(904) 413-6600

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**APPLICATION FORM**

for

**AUTHORITY TO PROVIDE ALTERNATIVE LOCAL EXCHANGE SERVICE  
WITHIN THE STATE OF FLORIDA**

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**INSTRUCTIONS**

1. This form is used for an original application for a certificate and for approval of sale, assignment, or transfer of an existing alternative local exchange certificate. In case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee.
2. Respond to each item requested in the application and appendices. If an item is not applicable, please explain why.
3. Use a separate sheet for each answer which will not fit the allotted space.
4. Any questions regarding completion, contact above.
5. Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250 made payable to the Florida Public Service Commission at the above address.

**APPLICATION FORM FOR AUTHORITY TO PROVIDE  
ALTERNATIVE LOCAL EXCHANGE SERVICE  
WITHIN THE STATE OF FLORIDA**

**1. This is an application for (check one):**

- ( X ) Original authority (new company)
- ( ) Approval of transfer (to another certificated company)  
Example: a certificated company purchases an existing company and desires to retain the original certificate authority.
- ( ) Approval of assignment of existing certificate (to a noncertificated company)  
Example: a non-certificated company purchases an existing company and desires to retain the certificate of authority rather than apply for a new certificate.
- ( ) Approval for transfer of control (to another certificated company)  
Example: a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

**2. Name of applicant:**

Global NAPS, Inc.

**3. A. National Mailing Address including street name, number, post office box, city, state, zip code and phone number.**

Street: 10 Merrymount Road  
PO Box  
City: Quincy  
State: Massachusetts  
Zip 02169  
Phone: (617) 507-5100

**B. Florida Mailing Address including street name, number, post office box, city, state, zip code and phone number.**

Street: 10 Merrymount Road  
PO Box  
City: Quincy  
State: Massachusetts  
Zip 02169  
Phone: (617) 507-5100

**C. Physical Address of alternative local exchange service in Florida including street name, number, post office box, city, state, zip code and phone number.**

Street: 10 Merrymount Road  
PO Box  
City: Quincy  
State: Massachusetts  
Zip: 02169  
Phone: (617) 507-5100

**4. Structure of organization:**

- |   |  |
|---|--|
| <input type="checkbox"/> Individual                     | <input type="checkbox"/> Corporation         |
| <input checked="" type="checkbox"/> Foreign Corporation | <input type="checkbox"/> Foreign Partnership |
| <input type="checkbox"/> General Partnership            | <input type="checkbox"/> Limited Partnership |
| <input type="checkbox"/> Joint Venture                  | <input type="checkbox"/> Other               |

**5. If incorporated, please provide proof from the Florida Secretary of State that the applicant has authority to operate in Florida.**

Corporate charter number: pending  
Taxpayer Identification #51-0377715

Please see Exhibit I for a copy of the Articles of Incorporation.

**6. Name under which the applicant will do business (d/b/a):**

Not applicable.

**7. If applicable, please provide proof of fictitious name: (d/b/a) registration.**

Fictitious name registration number: Not applicable.

**8. If applicant is an individual, partnership, or joint venture, please give name and address of each legal entity.**

Not applicable.

**9. State whether any of the officers, directors, or any of the ten largest stockholders have previously been adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, please explain.**

No officer, director or any of the ten largest stockholders have previously been adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime. No such action may result from a pending proceeding.

10. Please provide the title, address, telephone number, internet address and facsimile number of the person serving as ongoing liaison with the Commission, and if different, the liaison responsible for this application:

Application contact:

Name: Connie Wightman  
Title: Consultant  
P.O. Box: P.O. Drawer 200  
City: Winter Park  
State: Florida  
Zip: 32790-0200  
Phone: (407) 740-8575  
Fax: (407) 740-0613  
Internet Address: cwightman@tminc.com

Ongoing Liaison:

Name: William Rooney  
Title: General Counsel  
Street: 10 Merrymount Road  
PO Box  
City: Quincy  
State: Massachusetts  
Zip: 02169  
Phone: (617) 507-5100  
Facsimile: (617) 507-5200  
Internet Address: wrooney@wn.net

11. Please list other states in which the applicant is currently providing or has applied to provide local exchange or alternative local exchange service.

Global NAPS, Inc. has received authority to operate in Massachusetts and New York and has filed applications in New Hampshire, New Jersey and Maine. Applications are being prepared for other eastern states. No application has been denied.

12. Has the applicant been denied certification in any other state?

Yes( ) No( X )

If so, please list the state and reason for denial.

13. Have penalties been imposed against the applicant in any other state:

Yes( ) No( X )

If so, please list the state and reason for penalty.

14. Please indicate how a customer can file a service complaint with your company.

Customers may call the company by calling (800) 243-1717. The subscribers may also write to the company at the headquarters address.

15. Please provide all available documentation demonstrating that the applicant has the following capabilities to provide alternative local exchange service in Florida.

**A. Financial capability (Exhibit II)**

Regarding the showing of financial capability, the following applies:

The application should contain the applicant's financial statements, including:

1. the balance sheet
2. income statement
3. statement of retained earnings for the most recent 3 years

If available, the financial statements should be audited financial statements.

If the applicant does not have audited financial statements, it shall be so stated. The unaudited financial statement should then be signed by the applicant's chief executive officer and chief financial officer. The signature should affirm that the financial statements are true and correct.

**B. Managerial capability**

See Exhibit III

**C. Technical capability**

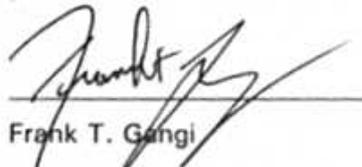
See Exhibit IV

AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange service in the State of Florida. I have read the foregoing and declare that to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree punishable as provided in s. 775.082 and s. 775.083.

Official:

  
Frank T. Gangi

Date:

6-15-98

Title:

President

Address:

10 Merrymount Road  
Quincy, MA 02169

Phone:

(617) 689-3200

567-5100

**Global NAPS, Inc.**

**EXHIBIT I**

**ARTICLES OF INCORPORATION**

Florida Authority is pending will be submitted under separate cover upon receipt.

Office of the Secretary of State

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I, EDWARD J. FREEL, SECRETARY OF STATE OF THE STATE OF DELAWARE, DO HEREBY CERTIFY THE ATTACHED IS A TRUE AND CORRECT COPY OF THE CERTIFICATE OF INCORPORATION OF "GLOBAL NAPS, INC.", FILED IN THIS OFFICE ON THE SIXTH DAY OF SEPTEMBER, A.D. 1996, AT 9 O'CLOCK A.M.



A handwritten signature in cursive script, reading "Edward J. Freel".

Edward J. Freel, Secretary of State

2659420 8100

981044488

AUTHENTICATION: 8901993

DATE: 02-04-98

CERTIFICATE OF INCORPORATION  
OF  
GLOBAL NAPS, INC.

FIRST. The name of this corporation shall be:

GLOBAL NAPS, INC.

SECOND. Its registered office in the State of Delaware is to be located at 1013 Centre Road, in the City of Wilmington, County of New Castle, 19805, and its registered agent at such address is CORPORATE AGENTS, INC.

THIRD. The purpose or purposes of the corporation shall be:

To engage in any lawful act or activity for which corporations may be organized under the General Corporation Law of Delaware.

FOURTH. The total number of shares of stock which this corporation is authorized to issue is:

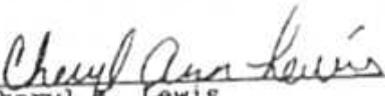
One Thousand Five Hundred (1,500) Shares Without Par Value.

FIFTH. The name and mailing address of the incorporator is as follows:

Cheryl A. Lewis  
Corporate Agents, Inc.  
1013 Centre Road  
Wilmington, DE 19805

SIXTH. The Board of Directors shall have the power to adopt, amend or repeal the by-laws.

IN WITNESS WHEREOF, The undersigned, being the incorporator hereinbefore named, has executed, signed and acknowledged this certificate of incorporation this sixth day of September, A.D. 1996.

  
Cheryl A. Lewis  
Incorporator

**Global NAPS, Inc.**

**EXHIBIT II**

**FINANCIAL CAPABILITY**

A Statement of Financial Capability and the financial statements covering the company's existence are submitted in support of the Applicant's financial ability to provide the proposed service.

Global NAPS, Inc.

Supplemental Financial Information

1. Please provide documentation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.

In support of its financial qualifications, Global NAPS, Inc. submits its financial statements which include the few weeks of data from 1997.

Global NAPS, Inc. has marshalled significant financial resources to enable the company to effectively provide the proposed services. The company has arranged bank loans and lines of credit commitments in amounts totalling in the low seven figures. These funds may be used for asset acquisition, working capital, and/or corporate expansion. In light of these resources, Global NAPS will be financially well-qualified to provide local service.

As demonstrated herein, Global NAPS, Inc. has the financial resources and financial management skills to provide Alternative Local Exchange Service in Florida.

2. Please provide documentation that the applicant has sufficient financial capability to maintain the requested service.

Please see response to question #1.

3. Please provide documentation that the applicant has sufficient financial capability to meet its lease or ownership obligations.

Please see response to question #1.

**NOTE:** This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

**GLOBAL NAPS, INC.**

Compiled Financial Statements

Three Months Ended March 31, 1998

**Global NAPS, Inc.**

**EXHIBIT III**

**EXECUTIVE BIOGRAPHIES**

Global NAPS, Inc.  
Management Profiles

**Frank T. Gangi**

**General Manager**

Frank Gangi has led a number of successful entrepreneurial ventures, including Multitronics (1980) - a reseller of DEC Computer Hardware, and Performance Leasing - a lessor of automobiles and computer equipment. In addition, Mr. Gangi Founded WorldNET, which was recently listed in *Boston Business Journal* as one of the 25 fastest growing information service providers in Massachusetts. Mr. Gangi is also a multi-thousand hour private pilot.

**Barton F. Bruce**

**Director of Technology**

Barton Bruce has worked in computer software design since the 1960's. While at Cambridge Computer Associates (CCA), he was instrumental in the development of CrossTabs, a breakthrough statistical package used by Ford, the CIA, Social Security, and McDonnell Douglas. Mr. Bruce has consulted extensively with Citibank and was a member of their CitiMail team, which oversaw the development of one of the world's first E-Mail systems. Mr. Bruce was honored by the DEC User Society as the first recipient of their Wizard Award. Most recently, Mr. Bruce served as Vice President of Centnet, an information service provider serving other ISPs, schools and regional businesses.

**Global NAPS, Inc.**  
**Management Profiles**  
continued

**Ann Hartman**  
**Chief Financial Officer**

Ann Hartman has twenty-four years of financial experience. She was a Vice President of Bank of Boston, Executive Vice President of Blackstone Bank and Trust Company, and most recently served as Chief Finance and Administration Officer for the MBTA Commuter Rail. Ms. Hartman is a graduate of Smith College and hold an MBA from the Simmons College Graduate School of Management, where she was a Dean's Merit Scholar.

**William J. Rooney, Jr.**  
**Attorney**

William Rooney is an attorney in private practice in Boston, Massachusetts, where he concentrates his practice in business litigation. Mr. Rooney is a member of both the Massachusetts and New Hampshire bars. He is a graduate of Boston College and Boston College Law School.

**Global NAPS, Inc.**

**EXHIBIT IV**

**TECHNICAL CAPABILITY**

**Global NAPS, Inc.**  
**TECHNICAL CAPABILITY**

The profiles of key personnel provided in Exhibit III of this application provide evidence of the company's technical capability to provide local services.



DEPOSIT

DATE

June 25, 1998

D 8 0 1 <sup>00</sup>

JUN 2 6 1998

Overnight

210 N. Park Ave.  
Winter Park, FL  
32789

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2540 Shumard Oaks Boulevard  
Gerald L. Gunter Bldg. Room 270  
Tallahassee, FL 32399-0850  
(904) 488-4733

P.O. Drawer 200  
Winter Park, FL  
32790-0200

RE: Initial Alternative Local Exchange Carrier Application and Interexchange Carrier Application of Global NAPS, Inc.

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Fax: 407-740-0613  
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TECHNOLOGIES MANAGEMENT, INC.

P.O. BOX 200  
210 N. PARK AVE.  
WINTER PARK, FL 32789-0200  
(407) 740-8575

BARNETT BANK, N.A.  
WINTER PARK, FL 32789

20060

6/23/98

PAY TO THE ORDER OF Florida Public Service Commission

\$ \*\*250.00

Two Hundred Fifty and 00/100\*\*\*\*\*

Florida Public Service Commission  
Records & Reporting  
2540 Shumard Oaks Blvd  
Tallahassee, FL 32302-1500

DOLLARS  
Security Features  
Included  
Details on back

MEMO Florida Public Service Commission

TECHNOLOGIES MANAGEMENT, INC.