



BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Petition by Tampa Electric Company )  
for Approval of Cost Recovery for a New )  
Environmental Program, the Big Bend Units )  
1 and 2 Flue Gas Desulfurization System. )

Docket No. 980693-EI

Filed: July 27, 1998

Direct Testimony and Exhibit of

**James T. Selecky**

On Behalf of

**Florida Industrial Power Users Group**

July 1998  
Project 6945

**Brubaker & Associates, Inc.**  
St. Louis, MO 63141-2000

DOCUMENT NUMBER-DATE

07909 JUL 27 98

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DIRECT TESTIMONY AND EXHIBIT

OF

JAMES T. SELECKY

1 Q PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.

2 A James T. Selecky; 1215 Fern Ridge Parkway, Suite 208; St. Louis,  
3 MO 63141-2000.

4 Q WHAT IS YOUR OCCUPATION AND BY WHOM ARE YOU  
5 EMPLOYED?

6 A I am a consultant in the field of public utility regulation with the firm  
7 of Brubaker & Associates, Inc. (BAI), energy, economic and  
8 regulatory consultants.

9 Q PLEASE STATE YOUR EDUCATIONAL BACKGROUND AND  
10 EXPERIENCE.

11 A These are set forth in Appendix A to this testimony.

12 Q ON WHOSE BEHALF ARE YOU PRESENTING TESTIMONY IN THIS  
13 PROCEEDING?

14 A I am appearing on behalf of the Florida Industrial Power Users Group  
15 (FIPUG). FIPUG members are customers of Tampa Electric Company

1 (TECo or Company). They purchase substantial quantities of electric  
2 power and energy under various firm and interruptible tariffs.

3 Q **WHAT IS THE PURPOSE OF YOUR TESTIMONY?**

4 A I will address TECo's Petition which seeks the Florida Public Service  
5 Commission's (Commission) approval of cost recovery for the  
6 proposed Flue Gas Desulfurization (FGD) for Big Bend Units 1 and 2.  
7 In addition, I will address some of the issues raised by the Staff in its  
8 Second Amended List of Preliminary Issues in this Docket.

9 Q **WHAT CONCLUSIONS HAVE YOU REACHED?**

10 A The Company's request for cost recovery through the Environmental  
11 Cost Recovery Clause (ECRC) is premature and should be denied.  
12 However, if the Commission authorizes recovery of the FGD costs  
13 through the ECRC in this case, the recovery period should be set at  
14 a minimum of 20 years, the rate of return on common equity should  
15 be set at the low end of the Commission-approved range and a cap  
16 should be established for the amount of equity included in the capital  
17 structure that is used to develop the ECRC surcharges.

18 Response to TECo's Petition

19 Q **WHAT IS TECO SEEKING IN ITS PETITION?**

1 A The Company requests Commission approval for cost recovery of the  
2 Big BenJ Units 1 and 2 FGD system through the ECRC over a ten-  
3 year recovery period.

4 Q **SHOULD THE COMMISSION APPROVE RECOVERY OF THE COST OF**  
5 **THE FGD THROUGH THE ECRC?**

6 A No. The Company's request for cost recovery through the ECRC is  
7 premature and should be denied.

8 Q **WHY IS TECO'S PETITION FOR COST RECOVERY PREMATURE?**

9 A First, the costs for which TECo is seeking recovery are related to  
10 Clean Air Act Amendment (CAAA) compliance. I am advised by  
11 counsel that before the Commission can consider cost recovery for  
12 CAAA compliance activities, it should first review a plan submitted by  
13 the utility pursuant to Section 366.825, Florida Statutes (1997), to  
14 determine whether a utility's compliance plan, the costs necessarily  
15 incurred to implement such a plan and any effect on rates resulting  
16 from such implementation are in the public interest. TECo has not  
17 provided the information needed to make such a determination in this  
18 case. Only when the Commission has approved such a plan can the  
19 utility seek recovery of the costs through the ECRC (Section

1 366.8255(2), Florida Statutes). However, TECo has not yet received  
2 approval for the proposed FGD system under Section 366.825.  
3 Consequently, its Petition for cost recovery is premature.

4 **Q ARE THERE OTHER REASONS THAT THE COMPANY'S PETITION**  
5 **FOR COST RECOVERY IS PREMATURE?**

6 **A** Yes. First, the proposed FGD system is not projected to commence  
7 operation until sometime in the year 2000. It is only possible to  
8 speculate what conditions might be like in the year 2000 that may  
9 warrant a different cost recovery treatment or no cost recovery at all.

10 For example, it is likely that, given its past history, TECo could  
11 continue to earn well in excess of a reasonable return on equity  
12 (ROE). This would be significant because a utility that earns a  
13 reasonable ROE is already fully recovering its cost of service.  
14 Consequently, a further adjustment to rates, such as imposing a  
15 surcharge or increasing a non-fuel related adjustment factor (i.e.,  
16 ECRC), is unnecessary to give the utility a reasonable *opportunity* to  
17 earn a reasonable ROE on its prudent investment. Thus, cost  
18 recovery through the ECRC may not be needed to provide TECo the  
19 *opportunity* to recover the costs of the proposed FGD system.

1           To permit TECo to pass the costs of incremental investments  
2 through the ECRC, while it is earning a reasonable ROE or exceeding  
3 its authorized ROE including the incremental investment, is an  
4 invitation to create further over-earnings. This result would be  
5 detrimental to the utility's customers and is not reasonable or in the  
6 public interest.

7   **Q   WHAT WOULD BE THE CONSEQUENCES OF DECIDING THE COST  
8 RECOVERY ISSUE AT THIS TIME?**

9   **A   By making assumptions now about events that will not be known and  
10 measurable until the year 2000, when the proposed FGD system is  
11 projected by TECo to commence operation customers could be  
12 forced to pay rates that are higher than the actual cost of providing  
13 service. The Commission can prevent this outcome by waiting until  
14 commercial operation before deciding cost recovery issues. Deferring  
15 a decision until then would protect customers' interests. Further,  
16 there would be no harm to TECo since these costs cannot actually be  
17 recovered prior to commercial operation.**

18   **Q   HOWEVER, IF THE COMMISSION DECIDES THE COST RECOVERY  
19 ISSUES IN THIS DOCKET, UNDER WHAT CIRCUMSTANCES SHOULD**

1           TECo BE PERMITTED TO RECOVER THE COSTS OF THE FGD  
2           THROUGH THE ECRC?

3    A       To the extent TECo is earning within its authorized ROE range, it will  
4           be recovering the costs of the FGD and no additional collection from  
5           consumers should be permitted.

6    Q       **WOULD THE EARNING CAP MECHANISMS CURRENTLY IN PLACE**  
7           **PREVENT CUSTOMERS FROM PAYING EXCESSIVE RATES?**

8    A       No. I have no evidence that the rate freeze is presently being applied  
9           to cost recovery mechanisms. Even if TECo is properly accounting  
10          for recoveries in excess of 11.75% in its reports to the Commission,  
11          the rate freezes and refund mechanisms for excess earnings expire at  
12          the end of 1999. Therefore, the customers have no guarantee that  
13          they will not be paying excessive rates in 2000.

14   Q       **SHOULD THE COMMISSION APPROVE A TEN-YEAR RECOVERY**  
15          **PERIOD FOR THE FGD SYSTEM?**

16   A       No. As discussed later in my testimony in response to Staff's Second  
17          Amended List of Preliminary Issues, I do not believe that a ten-year  
18          recovery period is appropriate. A more appropriate recovery period

1 would be 20 to 30 years, which approximates the useful life of the  
2 proposed FGD.

3 **Q IF THE COMMISSION GRANTS TECO'S PETITION FOR COST**  
4 **RECOVERY, SHOULD ALL OF THE COSTS BE RECOVERED FROM**  
5 **THE COMPANY'S RETAIL JURISDICTION?**

6 **A** No. Although I believe it is premature to address cost recovery issues  
7 in this docket, should the Commission authorize cost recovery  
8 through the ECRC, then it is my recommendation that retail customers  
9 should not bear 100% of the costs of the proposed FGD system.  
10 TECo has been, and continues to be, an active player in wholesale  
11 power markets. For example, during 1997, 17.3% of its energy sales  
12 were made to wholesale customers (TECo Annual Report, p. 22).  
13 Since TECo will use Big Bend Units 1 and 2, in part, for wholesale  
14 sales, it would be inequitable for retail customers to pay all of the  
15 FGD costs.

16 Also, it is my understanding that, absent CAAA compliance,  
17 TECo could not operate Big Bend Units 1 and 2. Consequently, the  
18 availability of energy for resale in the wholesale market would be  
19 critically impacted by the continued operation of Big Bend Units 1 and



1 range. However, if the Commission does make a cost recovery  
2 determination, I will address the Staff's cost recovery issues below.

3 **Q [ISSUE 10] WHAT ROE SHOULD TECO BE ALLOWED TO EARN ON**  
4 **THE CAPITAL INVESTMENT COSTS FOR THE PROPOSED FGD**  
5 **SYSTEM ON BIG BEND UNITS 1 AND 2?**

6 **A** It is my understanding that Section 366.8<sup>2</sup>55(d)(1) mandates the use  
7 of the last authorized rate of return on equity. However, the statute  
8 does not specify whether the applicable ROE should be a point  
9 estimate or a range. Nor does it specify whether the high-end or low-  
10 end of the range should be used. TECo's last authorized ROE range  
11 is 10.75% to 12.75% with an 11.75% ROE midpoint.

12 **Q ARE THERE ANY CIRCUMSTANCES THAT WARRANT THE**  
13 **SELECTION OF AN ROE FOR THE PROPOSED FGD SYSTEM?**

14 **A** Yes. TECo has an excessive amount of common equity in its capital  
15 structure. At year end 1997, TECo's common equity ratio as shown  
16 on Exhibit No. \_\_\_ (JTS-1) was 59.6% of total utility capital. In  
17 recent Proposed Agency Action Order No. PSC-98-0802-FOF-EI, page  
18 9, in Docket No. 950379-EI, the Commission recognized that TECo's

1 common equity ratio is getting too high. It did so by capping the  
2 equity ratio at 58.7%.

3 Further, TECo's authorized ROE range is excessive based on  
4 current conditions. It is my opinion that if the Commission were  
5 setting an ROE for TECo today, it would be in the range of 3% to 4%  
6 over its marginal debt cost of approximately 7%. This would produce  
7 an ROE of 10% to 11%. This level of ROE is more consistent with  
8 ROEs authorized by state regulators.

9 This recommendation, in part, reflects TECo's lower regulatory  
10 risk. Unlike most utilities around the nation, TECo is permitted to  
11 recover a portion of its non-fuel and purchased power costs through  
12 adjustment clauses. These adjustment clauses reduce regulatory lag  
13 and provide virtually guaranteed dollar-for-dollar recovery of prudent  
14 costs. Thus, TECo has lower regulatory risk than most utilities.

15 For all of the above reasons, should the Commission approve  
16 an ROE for the proposed FGD System in this docket, it is my  
17 recommendation that the lower end of the authorized ROE range, or  
18 10.75% should be used. Because of TECo's high common equity  
19 ratio, which is discussed below in my testimony, it is appropriate to

1 A Yes. A new security type recently introduced into the utility industry  
2 is expected to produce significant cost of capital savings by  
3 transferring the financial risk of utility obligations directly to  
4 customers. This is ostensibly what is occurring in the Company's  
5 proposal to recover the FGD facility in an automatic recovery rider  
6 with annual true-ups. The new utility security is referred to as  
7 securitization. Securitization bonus can be used within utility  
8 transition plans to competition to create cost savings that are used to  
9 pay for either stranded cost recovery or rate reductions. The interest  
10 rate on securitization bonds is expected to be lower than the utilities'  
11 debt and equity securities because of specific credit enhancements.  
12  
13 In Illinois, two utilities seeking regulatory authority to issue  
14 securitization bonds informed the Illinois Commerce Commission that  
15 an annual revenue true-up (i.e., guaranteed cost recovery) to debt  
16 service cost was considered a key credit enhancement that was  
17 needed to ensure the bonds receive the highest credit rating possible.  
18 Similarly, if the Commission approves TECo's request to recover its  
19 FGD investment via an automatic recovery clause with an annual  
revenue to cost true-ups, this should be considered a credit

1 enhancement which lowers TECo's risk of cost recovery. TECo's  
2 lower risk should, like securitization bonds, be passed onto  
3 customers in the form of a lower return.

4 Q HOW DOES YOUR RECOMMENDED RATE OF RETURN ON COMMON  
5 EQUITY OF 10.75% COMPARE WITH RETURNS AUTHORIZED BY  
6 OTHER COMMISSIONS?

7 A Specifically, over the last three years, regulatory commissions have  
8 on average authorized electric utilities a return on common equity of  
9 11.4%, and applied this equity return to capital structures composed  
10 of equity ratios of approximately 46%. (*Major Rate Case Decisions*,  
11 January 1990 - December 1997, Regulatory Research Associates,  
12 Inc.) However, TECo's greater use of common equity reduces its  
13 financial risk which should be reflected by a relatively lower cost of  
14 common equity. This later point will be discussed later in my  
15 testimony.

16 Q [ISSUE 11] WHAT IS THE APPROPRIATE OVERALL RATE OF  
17 RETURN FOR THE RECOVERY OF THE CAPITAL INVESTMENT  
18 COSTS FOR THE PROPOSED FGD SYSTEM ON BIG BEND UNITS 1  
19 AND 2?

1 A The overall rate of return the Company should be allowed to earn on  
2 this investment should consist of a reasonable return on common  
3 equity, actual embedded costs of debt and preferred stock and a  
4 capital structure which reasonably reflects an attempt to minimize the  
5 overall cost of capital. Also, in developing the overall rate of return,  
6 the Commission should recognize that there is a relationship between  
7 a fair return on common equity, and the common equity ratio.

8 To determine the overall rate of return, the Commission should  
9 recognize, as it did in Docket No. 950379-EI, that an appropriate  
10 common equity ratio should be capped at 58.7%. In addition, as  
11 discussed above, the rate of return on common equity should be set  
12 at 10.75%.

13 Q WHY SHOULD THE COMMISSION REQUIRE THE COMPANY TO  
14 MINIMIZE THE OVERALL COST OF CAPITAL.

15 A The Commission should require the Company to manage all cost in a  
16 least cost manner. The cost of capital is not an exception. One of  
17 the highest cost components to customers of the Company's  
18 proposed FGD facility is its overall rate of return and related income  
19 taxes. To the extent the Company's capital structure contains too

1 much common equity, the overall rate of return and income tax costs  
2 would be excessive. If rates are set to recover an excessive return  
3 and related income taxes, customers will be burdened by paying  
4 prices which are unjust and unreasonable. Unreasonable prices would  
5 not be sustainable in a competitive market and should not be allowed  
6 in a price regulated market.

7 **Q PLEASE DESCRIBE HOW A COMPANY CAN MINIMIZE ITS OVERALL**  
8 **COST OF CAPITAL.**

9 **A** A utility's overall cost of capital is determined by its mix of debt and  
10 equity. Debt capital is a lower cost form of capital than equity  
11 because it is deductible from income taxes and is lower risk because  
12 debt holders have a claim to assets that is senior to equity holders.  
13 However, a utility's financial risk will increase as it increases the  
14 amount of debt included in its capital structure. As financial risk  
15 increases so too does the cost of each capital component.  
16 Conversely, as a firm increases its use of common equity capital its  
17 financial risk and cost of each capital component decrease.  
18 Unfortunately, common equity has a higher cost than debt and it is  
19 not tax deductible. Hence, a capital structure is weighted too heavily

1 with either debt or equity can result in an overall cost of capital that  
2 is higher than it would be with a more reasonable debt/equity mix.

3 **Q WHAT WOULD BE A REASONABLE COMMON EQUITY RATIO TO**  
4 **INCLUDE IN A CAPITAL STRUCTURE?**

5 **A** For the purpose of this proceeding, I recommend that the Company's  
6 common equity ratio be capped at the 58.7% ratio used by the  
7 Commission in Docket No.950379-EI for purposes of measuring 1996  
8 earnings. While I can support this equity ratio cap for purposes of  
9 this proceeding, I believe this issue, as it pertains to TECo in the year  
10 2000, should be more thoroughly evaluated in an appropriate rate  
11 proceeding.

12 **Q WHEN YOU REFER TO A COMMON EQUITY RATIO OF 58.7%, ARE**  
13 **YOU REFERRING TO TECO'S RATEMAKING CAPITAL STRUCTURE?**

14 **A** No. The Florida Commission includes for ratemaking purposes certain  
15 customer provided sources of capital such as accumulated deferred  
16 taxes and customer deposits to develop an overall rate of return.  
17 When I discuss the appropriate level of common equity, I am referring  
18 to the utility's capital structure which includes debt, preferred stock

1 and common equity. Therefore, the utility's common equity ratio  
2 should not be confused with the ratemaking common equity ratio.

3 **Q WHAT IS YOUR BASIS FOR CAPPING THE COMMON EQUITY RATIO**  
4 **AT 58.7%?**

5 **A** First, I am recommending that TECo's common equity return be set  
6 at the low end of its return range, 10.75%. The common equity  
7 ratio and a fair return on equity are related. A fair return on common  
8 equity should be lower if it is applied to a capital structure heavily  
9 weighted with common equity. This concept supports my  
10 recommendation here. The low end of the company's approved  
11 common equity return range of 10.75% is lower than that which has  
12 been awarded to other electric utilities around the country over the  
13 last three years. However, this lower return will be applied to a  
14 capital structure which is more heavily weighted with common equity.

15 Second, the Value Line Investment Survey is projecting an  
16 electric utility industry average common equity ratio of 48% in 1998,  
17 and 50% over the period 2001 through 2003. This strongly,  
18 indicates that the company's common equity ratio is too high.

1           Therefore, to use a common equity ratio any higher would produce  
2           unreasonable customer rates.

3   **Q    [ISSUE 13] SHOULD THE COMMISSION APPROVE TECO'S REQUEST**  
4           **FOR RECOVERY OF THE PROPOSED FGD SYSTEM ON BIG BEND**  
5           **UNITS 1 AND 2 OVER A TEN-YEAR PERIOD?**

6   **A    No. The Commission should authorize an amortization period equal**  
7           **to the useful life of the facility of the investment. Based on my**  
8           **review of the information, I would recommend an amortization period**  
9           **of *at least* 20 years.**

10 **Q    WHY IS TECO PROPOSING TO RECOVER THE INVESTMENT IN THE**  
11           **FGD SYSTEM OVER A TEN-YEAR PERIOD?**

12 **A    TECo states in the testimony of Thomas L. Hernandez that the**  
13           **determination of the ten-year period was based on the goal of**  
14           **"mitigating potential stranded cost" (page 14). TECo's proposed ten-**  
15           **year period is not based on any useful life, but rather on TECo's**  
16           **efforts to have current customers subsidize its preparation for**  
17           **competition.**

18 **Q    IS A TEN-YEAR RECOVERY PERIOD JUSTIFIED IN ORDER TO**  
19           **MINIMIZE POTENTIALLY STRANDED COSTS?**

1 A No. First, TECo has not provided any support in this proceeding that  
2 would demonstrate that the proposed FGD system would create  
3 potentially stranded costs or that TECo has any stranded cost.  
4 Second, stranded costs would only occur if and when generation is  
5 completely deregulated. In other words, stranded costs are only  
6 revealed by competition. It is my understanding that there are no  
7 proposals either before the Legislature or this Commission to  
8 deregulate generation. Third, the current net book value of the Big  
9 Bend Units 1 and 2 is around \$120/kW. Even with the addition of  
10 the FGD, the net book value would increase to only \$228/kW. This  
11 is well below the cost of new combined cycle gas turbine (CCGT)  
12 generation.

13 Q HOW DID YOU DEVELOP YOUR AMORTIZATION PERIOD OF 20  
14 YEARS?

15 A TECo Exhibit No. \_\_\_ (TLH-1), Document 2, Tampa Electric Company  
16 CAAA Phase II Compliance, dated May 1998, provides the results of  
17 the analysis TECo employed to select the Big Bend 1 and 2 FGD  
18 system. Table 2-3 (page 15) of that filing provides a description of  
19 the preliminary screening cost assumptions that were used in

1 evaluating various capital cost options. Included in this table is an  
2 estimate of the book life for the Big Bend 1 and 2 FGD system that  
3 was selected as the economic alternative. The book life that was  
4 assumed for the screening is 30 years. This type of equipment can  
5 be expected to have a 30-year service life per TECo's Exhibit.

6 In addition, the remaining life of Big Bend Units 1 and 2 should  
7 exceed the ten years that is used to amortize the FGD system. Unit  
8 2 was placed in service in 1970 and Unit 2 was placed in service in  
9 1973. It is reasonable to expect these units to have a total life span  
10 of at least 50 years. Assuming the FGD system goes into service in  
11 mid 2000, it is reasonable to assume that these units will have a  
12 remaining life of at least 20 years. In response to FIPUG's First Set  
13 of Interrogatories, Nos. 13 and 18, TECo stated that the average  
14 remaining lives of Big Bend Units 1 and 2 are 20 and 21 years,  
15 respectively.

16 Therefore, I believe the FGD system investment should be  
17 amortized over a life no shorter than 20 years. With life spans of  
18 steam production units, it is possible that the FGD system could  
19 realize the 30-year life used in the screening process.

1 Q [ISSUE 14] WHAT IS THE APPROPRIATE DEPRECIATION RATE FOR  
2 THE PROPOSED FGD SYSTEM ON BIG BEND UNITS 1 AND 2?

3 A The appropriate depreciation rate would depend on the projected life  
4 of Big Bend Units 1 and 2 and whether or not any portion of this  
5 investment would continue to be used and useful beyond the  
6 economic life of these units.

7 Q IF THE COMMISSION ESTABLISHES A DEPRECIATION RATE FOR  
8 THE PROPOSED FGD SYSTEM FOR BIG BEND UNITS 1 AND 2,  
9 WHAT SHOULD BE THE RATE?

10 A Although setting a depreciation rate in this docket would be  
11 premature, the period the Commission selects to amortize the  
12 investment for the FGD system should also be used to depreciate the  
13 units for book depreciation purposes.

14 Q WHAT ACTION DO YOU RECOMMEND THE COMMISSION TAKE ON  
15 TECO'S PETITION?

16 A The Company's request for cost recovery through the Environmental  
17 Cost Recovery Clause (ECRC) is premature and should be denied.  
18 However, if the Commission authorizes recovery of the FGD costs  
19 through the ECRC in this case, the recovery period should be set at

1 a minimum of 20 years, the rate of return on common equity should  
2 be set at the low end of the Commission-approved range and a cap  
3 should be established for the amount of equity included in the capital  
4 structure that is used to develop the ECRC surcharges.

5 Q DOES THIS CONCLUDE YOUR DIRECT TESTIMONY?

6 A Yes.

**TAMPA ELECTRIC COMPANY**

**Capital Structure at 12/31/97**

<u>Line</u>	<u>Description</u>	<u>Adjusted Balance</u> (1)	<u>Ratio (a)</u> (2)	<u>Ratio (b)</u> (3)
1	Long-Term Debt	\$637,963	4.1%	36.2%
2	Short-Term Debt	\$107,241	5.7%	N/A
3	Preferred Stock	\$10,624	0.6%	0.6%
4	Common Equity	<u>\$1,115,286</u>	<u>59.6%</u>	<u>63.2%</u>
5	<b>Total</b>	<b>\$1,871,114</b>	<b>100.0%</b>	<b>100.0%</b>

(a) Including Short-term Debt

(b) Excludes Short-term Debt

Source: 1997 Earnings Surveillance Report, Attachment A

QUALIFICATIONS OF JAMES T. SELECKY

1 Q PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.

2 A James T. Selecky. My business mailing address is P. O. Box 412000,  
3 St. Louis, Missouri 63141-2000.

4 Q PLEASE STATE YOUR OCCUPATION.

5 A I am a consultant in the field of public utility regulation and am a  
6 principal in the firm of Brubaker & Associates, Inc., energy, economic  
7 and regulatory consultants.

8 Q PLEASE STATE YOUR EDUCATIONAL BACKGROUND AND  
9 PROFESSIONAL EMPLOYMENT EXPERIENCE.

10 A I graduated from Oakland University in 1969 with a Bachelor of  
11 Science degree with a major in Engineering. In 1978 I received the  
12 degree of Master of Business Administration with a major in finance  
13 from Wayne State University. I have also done graduate work in the  
14 field of economics at Wayne State University.

15 I was employed by The Detroit Edison Company (DECo) in April  
16 of 1969 in its Professional Development Program. My initial  
17 assignments were in the engineering and operations divisions where  
18 my responsibilities included evaluation of equipment for use on the  
19 distribution and transmission system; equipment performance testing  
20 under field and laboratory conditions; and trouble-shooting and  
21 equipment testing at various power plants throughout the DECo

1 system. I also worked on system design and planning for system  
2 expansion.

3 In May of 1975, I transferred to the Rate and Revenue  
4 Requirement area of DECo. From that time, and until my departure  
5 from DECo in June, 1984, I held various positions which included  
6 economic analyst, senior financial analyst, supervisor of  
7 Rate Research Division, supervisor of Cost-of-Service Division and  
8 director of the Revenue Requirement Department. In these positions,  
9 I was responsible for overseeing and performing economic and  
10 financial studies and book depreciation studies, developed fixed  
11 charge rates and parameters and procedures used in economic  
12 studies, providing a financial analysis consulting service to all areas  
13 of DECo, developing and designing rate structure for electrical and  
14 steam service, analyzing profitability of various classes of service and  
15 recommending changes therein, determining fuel and purchased  
16 power adjustments and all aspects of determining revenue  
17 requirements for rate-making purposes.

18 In June of 1984, I joined the firm of Drazen-Brubaker & Associ-  
19 ates, Inc. In April, 1995 the firm of Brubaker & Associates, Inc. (BAI)  
20 was formed. It includes most of the former DBA principals and staff.

1 Q HAVE YOU PREVIOUSLY APPEARED BEFORE A REGULATORY  
2 COMMISSION?

3 A Yes. I have testified on behalf of DECo in its steam heating cases.  
4 In these cases I have testified to changes in book depreciation rates,  
5 rate design and revenue deficiency. I also testified in a DECo main  
6 electric rate case on rate base, income statement adjustments and  
7 interim and final revenue deficiencies.

8 In addition, I have testified before the regulatory commissions  
9 of the States of Colorado, Connecticut, Georgia, Illinois, Indiana,  
10 Kansas, Maryland, Massachusetts, Missouri, New Hampshire, New  
11 Jersey, New York, North Carolina, Ohio, Oklahoma, Texas, Wisconsin  
12 and Wyoming, and the Provinces of Saskatchewan and Alberta. I  
13 also have testified before the Federal Energy Regulatory Commission.  
14 In addition, I have filed testimony in proceedings before the regulatory  
15 commissions in the States of Iowa and New York. My testimony has  
16 addressed revenue requirement issues, cost of service, rate design,  
17 financial integrity, accounting-related issues, merger-related issues,  
18 and performance standards. The revenue requirement testimony has  
19 addressed book depreciation rates, decommissioning expense, O&M

1 expense levels, and rate base adjustments for items such as plant  
2 held for future use, working capital, and post test year adjustments.

3 **Q ARE YOU A REGISTERED PROFESSIONAL ENGINEER?**

4 **A** Yes, I am a registered professional engineer in the State of Michigan,  
5 based upon state examinations.

6

**CERTIFICATE OF SERVICE**

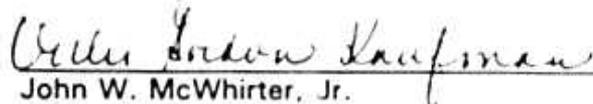
**I HEREBY CERTIFY** that a true and correct copy of the foregoing **Direct Testimony and Exhibit of James T. Selecky On Behalf of the Florida Industrial Power Users Group** was furnished by hand delivery (\*) or U.S. Mail to the following this 27th day of July, 1998:

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