

Northeast Florida Telephone Company, Inc.
Responses to Commission Staff Data Requests: Section 2 of Chapter 98-277 980000A-SP:
UNDOCKETED SPECIAL PROJECT
Fair and Reasonable Rates

For purposes of the requests Nos. 1 through 4, "contribution analysis" should be understood as a comparison of the rates charged for a given service with their associated costs, and the difference between the total revenues generated by a service and the service's total cost; we ask you to provide both measures. We request that you indicate the service's dollar contribution (rate minus unit cost, and total revenues minus total costs), and the service's percentage contribution ($(\text{rate} - \text{cost}) / \text{cost}$, and $(\text{total revenues} - \text{total costs}) / \text{total costs}$). The cost standard should be total service long-run incremental cost (TSLRIC) per Section 364.3381(2), or a reasonably comparable measure.

- 1. (a) Please provide a contribution analysis for "voice-grade, fiat-rate residential local exchange service," as this term is used in Section 364.02(2), F.S.

Response: Northeast does not have data that is directly responsive to the request, but the data in Attached Exhibit I may provide insight into the overall topic at issue. Northeast is continuing to explore this question and will supplement this response if it finds additional information that provides insight to the overall topic at issue.

- (b) Please provide the cost study and all associated work papers and related documentation, that results in the contribution analysis in (a)

Response: Please see response to 1(a).

- (c) Please provide a contribution analysis for "voice-grade, fiat-rate single-line business local exchange service," as this term is used in Section 364.02(2), F.S.

ACK Response: Northeast does not have data that is directly responsive to the request, but the data in Attached Exhibit I may provide insight into the overall topic at issue. Northeast is continuing to explore this question and will supplement this response if it finds additional information that provides insight to the overall topic at issue.

- AFB _____ (d) Please provide the cost study and all associated work papers and related documentation, that results in the contribution analysis in (c)

PP _____ **Response:** Please see response to 1(c).

CAF _____

CMU _____

CTR _____

EAG _____

LEG _____

L _____

OPC _____

ROH _____

SEC 1

WAS _____

OTH _____

- (c) Please provide a contribution analysis for ESSX/Centrex service.

Response: Northeast does not have data that is directly responsive to the request, but the data in Attached Exhibit I may provide insight into the overall topic at issue. Northeast is continuing to explore this question and will supplement this response if it finds additional information that provides insight to the overall topic at issue.

- (f) Please provide the cost study and all associated work papers and related documentation, that results in the contribution analysis in (e).

Response: Please see response to 1(e).

- (g) Please provide a contribution analysis for PBX trunk service.

Response: Northeast does not have data that is directly responsive to the request, but the data in Attached Exhibit I may provide insight into the overall topic at issue. Northeast is continuing to explore this question and will supplement this response if it finds additional information that provides insight to the overall topic at issue.

- (h) Please provide the cost study and all associated work papers and related documentation, that results in the contribution analysis in (g).

Response: Please see response to 1(g).

- (i) Please provide a contribution analysis for all multi-line circuit-switched business services other than those indicated in (e) and (g).

Response: Northeast does not have data that is directly responsive to the request, but the data in Attached Exhibit I may provide insight into the overall topic at issue. Northeast is continuing to explore this question and will supplement this response if it finds additional information that provides insight to the overall topic at issue.

- (j) Please provide the cost study and all associated work papers and related documentation, that results in the contribution analysis in (i).

Response: Please see previous response.

2. (a) Please provide a contribution analysis for intrastate switched access charges.

Response: Northeast does not have data that is directly responsive to the request, but the data in Attached Exhibit I may provide insight into the overall topic at issue. Northeast is continuing to explore this question and will supplement this response if it finds additional information that provides insight to the overall topic at issue.

- (b) Please provide the cost study and all associated work papers and related documentation, that results in the contribution analysis in (a).

Response: Please see previous response.

- 3 (a) Please provide a contribution analysis for intraLATA toll (including common line WATS/800-type services).

Response: Northeast does not have data that is directly responsive to the request, but the data in Attached Exhibit I may provide insight into the overall topic at issue. Northeast is continuing to explore this question and will supplement this response if it finds additional information that provides insight to the overall topic at issue.

- (b) Please provide the cost study and all associated work papers and related documentation, that results in the contribution analysis in (a).

Response: Please see previous response.

- 4 (a) Please provide contribution analyses (separately for residence and business) for each of the following features, whether purchased individually or as part of a package:

Response: Northeast does not have data that is directly responsive to the request, but the data in Attached Exhibit I may provide insight into the overall topic at issue. Northeast is continuing to explore this question and will supplement this response if it finds additional information that provides insight to the overall topic at issue.

- (1) 3-Way Calling
- (2) Call Waiting
- (3) Call Forwarding Busy Line
- (4) Call Forwarding Don't Answer
- (5) Call Return
- (6) Repeat Dialing
- (7) Call Selector (Special Call Acceptance)
- (8) Preferred Call Forwarding N/A
- (9) Caller ID Deluxe (Caller ID only)
- (10) Custom Code Restrictions

- (b) Please provide the cost study and all associated work papers and related documentation, that results in each of the contribution analyses in (a).

Response: See previous response.

- (c) For each of the features listed in (a), please indicate the percent of your access lines (separately for residence and business) equipped with each of these features.

Response: See Attached Exhibit I

5. (a) Please provide any studies, reports or analyses conducted by or for your company that concern the relationship between the price and quantity demanded for various services offered by your company. If the company does not have company-specific studies, reports or analyses, but does have studies, reports or analyses that deal with this subject prepared within the past 10 years, please provide such studies, reports or analyses.

Response: Northeast does not have data that is directly responsive to the request. Northeast is continuing to explore this question and will supplement this response if it finds additional information that provides insight to the overall topic at issue.

- (b) Please provide any reports, studies or analyses conducted by or for your company that concern the consumption patterns of your Florida consumers as it pertains to telecommunications purchases. If the company does not have any company-specific studies or reports, but does have relevant materials prepared within the past five years, please provide such studies, reports or analyses.

Response: Northeast does not have data that is directly responsive to the request. Northeast is continuing to explore this question and will supplement this response if it finds additional information that provides insight to the overall topic at issue.

- (c) To the extent not provided in response to (b), please provide any reports, studies, surveys or analyses prepared within the past five years that discuss the ability of Florida consumers to pay for various telecommunications products and services.

Response: Northeast does not have data that is directly responsive to the request. Northeast is continuing to explore this question and will supplement this response if it finds additional information that provides insight to the overall topic at issue.

5. (d) To the extent not provided in response to (b), please provide any reports, studies, surveys or analyses prepared within the past five years that discuss the willingness of Florida consumers to pay for various telecommunications products and services.

Response: Northeast does not have data that is directly responsive to the request. Northeast is continuing to explore this question and will supplement this response if it finds additional information that provides insight to the overall topic at issue.

- (e) To the extent not provided in response to (b), please provide any reports, studies, surveys or analyses prepared within the past five years that discuss the relative valuation placed upon various telecommunications products and services by Florida consumers.

Response: Northeast does not have data that is directly responsive to the request. Northeast is continuing to explore this question and will supplement this response if it finds additional information that provides insight to the overall topic at issue.

- (f) Please provide any reports, studies or analyses in your possession prepared within the past five years that compare or discuss the relative price levels of residential basic local exchange service in the United States.

Response: Northeast does not have data that is directly responsive to the request. Northeast is continuing to explore this question and will supplement this response if it finds additional information that provides insight to the overall topic at issue.

- (g) Please provide any reports, studies or analyses in your possession prepared within the past five years that compare or otherwise discuss the price paid for typical mixes of telecommunications products and services by residential consumers in different areas of the United States. If known, please indicate the dollar amount associated with each component of the "market basket" of telecommunications goods and services. (E.g., indicate amount typically spent on local service, toll, ancillary services, taxes and other fees, etc.)

Response: Northeast does not have data that is directly responsive to the request. Northeast is continuing to explore this question and will supplement this response if it finds additional information that provides insight to the overall topic at issue.

NORTHEAST FLORIDA TELEPHONE CO. INC.
 980000A-SP; UNDOCKETED SPECIAL PROJECT: Fair and Reasonable Rates
 Annual Basic Line/Trunk And Custom/Advanced Calling Revenues

EXHIBIT I
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	Residence				Business				Total
	Number of Services	% of Access Lines	Rate	Annual Revenue	Number of Services	% of Access Lines	Rate	Annual Revenue	Company Revenue
Res. Local Exchange Service (Rotary)	288	4.44%	\$8.00	\$27,648	--	--	--	--	\$27,648
Res. Local Exchange Service (T.T.)	6205	95.56%	9.00	670,140	--	--	--	--	670,140
Single Line Bus. Local Exch. Svc. (Rotary)	--	--	--	--	44	2.78%	\$22.90	\$12,091	12,091
Single Line Bus. Local Exch. Svc. (T.T.)	--	--	--	--	1000	68.65%	24.40	317,981	317,981
Centrex Service	--	--	--	--	--	0.00%	--	0	0
PIBX Trunk Service	--	--	--	--	69	4.36%	36.00	29,808	29,808
Multi Line Bus. Local Exch. Service	--	--	--	--	383	24.21%	24.40	112,152	112,152
Basic Line/Trunk Service Revenues	6493	100.00%	--	\$697,788	1582	100.00%	--	\$472,022	\$1,169,810
Custom/Advanced Calling Services									
Three-Way Calling			\$3.50				\$3.50		
Call Waiting			3.00				3.00		
Cancel Call Waiting			3.75				5.75		
Call Forwarding			2.00				2.00		
Call Forwarding Busy Line-Fixed			1.50				2.50		
Call Forwarding Busy Line-Variable			2.50				3.50		
Call Forwarding Don't Answer-Fixed			1.50				2.50		
Call Forwarding Don't Answer-Variable			--				3.50		
Call Return			5.00				6.00		
Repeat Dialing			5.00				--		
Call Selector(Special Call Acceptance)			4.00				5.00		
Preferred Call Forwarding			5.00				6.00		
Speed Calling 8 Code			2.00				2.00		
Speed Calling 30 Code			4.00				4.00		
RingSelect 1			3.00				4.50		
RingSelect 2			5.75				--		
Warm Line			2.00				2.00		
Do Not Disturb			2.50				--		
Wake-Up Service			2.00				--		
Remote Activation Of Call Forwarding			5.00				7.00		
Caller ID			7.50				10.00		
Custom Code Restrictions			2.50				3.75		
Call Transfer (With Three-Way Calling)			--				6.25		
Voice/Data Protection			3.00				--		
Call Trace			6.00				6.00		
Call Screening			3.00				--		
Total Custom & Advanced Services									
Multi-Feature Discount									
Total Custom/Advanced Svc. Revenues									

Note: Information used in this worksheet was developed from March 1998 Data.

NORTHEAST FLORIDA TELEPHONE CO. INC.
980000A-SP: UNDOCKETED SPECIAL PROJECT: Fair and Reasonable Rates

	REVENUES		
	Minutes of Use	Rate	Annual Revenue
Intrastate Sw. Access Chgs. (InterLATA)			
CCL-Originating		0.030400	
CCL-Terminating		0.038200	
End Office Local Switching		0.017700	
Switched InterOffice Transport-MCLN		0.000258	
Switched InterOffice Termination-MCLN		0.000180	
Switched InterOffice Transport-SNSN		0.000400	
Switched InterOffice Termination-SNSN		0.000360	
Residual Interconnection Charge		0.003520	
800 Data Base-Basic		0.004000	
800 Data Base-Vertical		0.004500	
Switched Dedicated Trunk Facility-Carrier 1		31.28	
Switched Dedicated Trunk Term.-Carrier 1		8.66	
Switched Dedicated Trunk Facility-Carrier 2		20.50	
Switched Dedicated Trunk Term.-Carrier 2		5.68	
Total InterLATA Switched Access Revenues			
IntraLATA Toll (MABC)			
Common Transport-MCLN		0.000258	
Common Transport-MCLN		0.000269	
Facility Termination-MCLN		0.000180	
Common Transport-SNSN		0.000400	
Facility Termination-SNSN		0.000360	
Local Switching		0.015250	
Carrier Common Line		0.038200	
Total IntraLATA Switched Access Revenues			

Note: Information used in this worksheet was developed from March 1998 Data.

IntraLATA Toll reflects only those revenues received by Northeast for MABC revenues. There has been no netting of these revenues with the costs paid to the other LEC's in the LATA.