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Monica R. Borne
EllenAnn G. Sands

981394-TT

DEPOSIT

DATE

D 0 2 4

OCT 22 1998

October 21, 1998

Via Overnight Delivery

Ms. Brenda Hawkins
Florida Public Service Commission
Division of Administration
2540 Shumard Oak Blvd.
Gunter Building
Tallahassee, FL 32399-0850

Check received with filing and
forwarded to Fiscal for deposit.
Fiscal to forward a copy of check
to RAR with proof of deposit.

Initials of person who forwarded check.

A.J.

RE: NewSouth Communications Corp.

Dear Ms. Hawkins:

Enclosed please find an original and six (6) copies of Application Form for authority to provide interexchange telecommunications service within the State of Florida, submitted on behalf of NewSouth Communications Corp. Also enclosed is the requisite \$250.00 filing fee.

Please acknowledge receipt of this filing by returning a date stamped copy of this letter in the self-addressed envelope provided.

Thank you for your assistance. Please call with any questions.

Sincerely,



Monica R. Borne

Enclosure

cc: Kevin Hendricks, NewSouth

MAIL ROOM

98 OCT 22 AM 10:17

FLORIDA PUBLIC SERVICE COMMISSION

DOCUMENT NUMBER-DATE

11835 OCT 22 88

REGISTRATION

**** FLORIDA PUBLIC SERVICE COMMISSION ****

DIVISION OF COMMUNICATIONS
BUREAU OF SERVICE EVALUATION

APPLICATION FORM
for
AUTHORITY TO PROVIDE INTEREXCHANGE TELECOMMUNICATIONS SERVICE
WITHIN THE STATE OF FLORIDA

Instructions

- A. This form is used for an original application for a certificate and for approval of sale, assignment or transfer of an existing certificate. In case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee (See Appendix A).
- B. Respond to each item requested in the application and appendices. If an item is not applicable, please explain why.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. If you have questions about completing the form, contact:

Florida public Service Commission
Division of Communications
Bureau of service Evaluation
2540 Shumard Oak Blvd.
Gunter Building
Tallahassee, Florida 32399-0850
(904) 413-6600

- E. Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250.00 to:

Florida public Service Commission
Division of Administration
2540 Shumard Oak Blvd.
Gunter Building
Tallahassee, Florida 3239g-0850
(904) 413-6251

1. Select what type of business your company will be conducting (check all that apply).

- () **Facilities based carrier** - company owns and operates or plans to own and operate telecommunications switches and transmission facilities in Florida.
- () **Operator service Provider** - company provides or plans to provide alternative operator services for IXCs; or toll operator services to call aggregator locations; or clearinghouse services to bill such calls.
- () **Reseller** - company has or plans to have one or more switches but primarily leases the transmission facilities of other carriers. Bills its own customer base for services used.
- (x) **Switchless Rebiller** - company has no switch or transmission facilities but may have a billing computer. Aggregates traffic to obtain bulk discounts from underlying carrier. Rebills end users at a rate above its discount but generally below the rate end users would pay for unaggregated traffic.
- () **Multi-Location Discount Aggregator** - company contracts with unaffiliated entities to obtain bulk/volume discounts under multi-location discount plans from certain underlying carriers. Then offers the resold service by enrolling unaffiliated customers.
- () **Prepaid Debit Card Provider** - any person or entity that purchases 800 access from an underlying carrier or unaffiliated entity for use with prepaid debit card service and/or encodes the cards with personal identification numbers.

2. This is an application for (check one):
- Original Authority** (New company).
 - Approval of Transfer** (To another certificated company).
 - Approval of Assignment of existing certificate** (To an uncertificated company).
 - Approval for transfer of control** (To another certificated company).
3. Name of corporation, partnership, cooperative, joint venture or sole proprietorship:
NewSouth Communications Corp.
4. Name under which the applicant will do business (fictitious name, etc.):
Same as 3 above.
5. National address (including street name & number, post office box, city, state and zip code).
**130 Industrial Drive
Greenville, SC 29607**
6. Florida address (including street name & number, post office box, city, state and zip code):
**130 Industrial Drive
Greenville, SC 29607**
7. Structure of organization:
- | | |
|--|---|
| <input type="checkbox"/> Individual | <input checked="" type="checkbox"/> Corporation |
| <input type="checkbox"/> Foreign corporation | <input type="checkbox"/> Foreign Partnership |
| <input type="checkbox"/> General Partnership | <input type="checkbox"/> Limited partnership |
| <input type="checkbox"/> Other, _____ | |
8. If applicant is an individual or partnership, please give name, title and address of sole proprietor or partners.
- (a) Provide proof of compliance with the foreign limited partnership statute (Chapter 620.169 FS), if applicable.
 - (b) Indicate if the individual or any of the partners have previously been:

- (1) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings.
- (2) officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

9. If incorporated, please give:

- (a) Proof from the Florida Secretary of State that the applicant has authority to operate in Florida. **Exhibit A.**
Corporate charter number: P98000004797.

- (b) Name and address of the company's Florida registered agent.

**NRAI Services, Inc.
526 E. Park Avenue
Tallahassee, FL 32301**

- (c) Provide proof of compliance with the fictitious name statute (Chapter 865.09 FS), if applicable.

Fictitious name registration number: _____

- (d) Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

- (1) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. **No.**
- (2) officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not. **No.**

10. Who will serve as liaison with the Commission in regard to (please give name, title, address and telephone number):
- (a) The application;
 - Monica R. Borne, Attorney**
 - 3500 N. Causeway Blvd., Suite 1442**
 - Metairie, LA 70002**
 - Ph. (504) 832-1984; Fx. (504) 831-0892**
 - (b) Official point of contact for the ongoing operations of the company;
 - Kevin Hendricks, Vice President**
 - 130 Industrial Drive**
 - Greenville, SC 29607**
 - Ph. (864) 672-5000; Fx. (864) 672-5055**
 - (c) Tariff;
 - Monica R. Borne, Attorney**
 - 3500 N. Causeway Blvd., Suite 1442**
 - Metairie, LA 70002**
 - Ph. (504) 832-1984; Fx. (504) 831-0892**
 - (d) Complaints/Inquiries from customers;
 - Debra Hunter**
 - 130 Industrial Drive**
 - Greenville, SC 29607**
 - Ph. (864) 672-5000; Fx. (864) 672-5055**
11. List the states in which the applicant:
- (a) Has operated as an interexchange carrier.
 - South Carolina and Tennessee.**
 - (b) Has applications pending to be certificated as an interexchange carrier.
 - Louisiana, North Carolina and Georgia.**
 - (c) Is certificated to operate as an interexchange carrier.
 - South Carolina and Tennessee.**
 - (d) Has been denied authority to operate as an interexchange carrier and the circumstances involved.
 - None.**
 - (e) Has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.
 - None.**
 - (f) Has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.
 - None.**

FORM PSC/CMU 31 (11/95)

Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480(2).

12. What services will the applicant offer to other certificated telephone companies: **None.**
- () Facilities. () Operators.
 () Billing and Collection. () Sales.
 () Maintenance.
 () Other: _____
13. Do you have a marketing program?
Yes.
14. Will your marketing program:
 (x) Pay commissions?
 () Offer sales franchises?
 () Offer multi-level sales incentives?
 () Offer other sales incentives?
15. Explain any of the offers checked in question 14 (To whom, what amount, type of franchise, etc.).
Commissions are paid based on volume of sales.
16. Who will receive the bills for your service (Check all that apply)?
- (x) Residential customers. (x) Business customers.
 () PATS providers. () PATS station end-users.
 () Hotels & motels. () Hotel & motel guests.
 () Universities. () Univ. dormitory residents.
 () Other: (specify) _____
17. Please provide the following (if applicable):
- (a) Will the name of your company appear on the bill for your services, and if not who will the billed party contact to ask questions about the bill (provide name and phone number) and how is this information provided?
Yes.
- (b) Name and address of the firm who will bill for your service.
Not applicable.

18. Please provide all available documentation demonstrating that the applicant has the following capabilities to provide interexchange telecommunications service in Florida.

A. Financial capability. Exhibit B.

Regarding the showing of financial capability, the following applies:

The application should contain the applicant's financial statements for the most recent 3 years, including:

1. the balance sheet
2. income statement
3. statement of retained earnings.

Further, a written explanation, which can include supporting documentation, regarding the following should be provided to show financial capability.

1. Please provide documentation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
2. Please provide documentation that the applicant has sufficient financial capability to maintain the requested service.
3. Please provide documentation that the applicant has sufficient financial capability to meet its lease or ownership obligations.

NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

If available, the financial statements should be audited financial statements.

If the applicant does not have audited financial statements, it shall be so stated. The unaudited financial statements should then be signed by the applicant's chief executive officer and chief financial officer. The signatures should affirm that the financial statements are true and correct.

B. Managerial capability. Exhibit C.

C. Technical capability. Exhibit D.

19. Please submit the proposed tariff under which the company plans to begin operation. Use the format required by Commission Rule 25-24.485 (example enclosed). Exhibit E.

20. The applicant will provide the following interexchange carrier services (Check all that apply):

MTS with distance sensitive per minute rates

Method of access is FGA

Method of access is FGB

Method of access is FOD

Method of access is 800

MTS with route specific rates per minute

Method of access is FGA

Method of access is FGB

Method of access is FGD

Method of access is 800

MTS with statewide flat rates per minute (i.e. not distance sensitive)

Method of access is FGA

Method of access is FGB

Method of access is FGD

Method of access is 800

- MTS for pay telephone service providers
- Block-of-time calling plan (Reach out Florida, Ring America, etc.).
- 800 service (Toll free)
- WATS type service (Bulk or volume discount)
 - Method of access is via dedicated facilities
 - Method of access is via switched facilities
- Private Line services (Channel services)
(For ex. 1.544 mbs., DS-3, etc.)
- Travel service
 - Method of access is 950
 - Method of access is 800
- 900 service
- Operator services
 - Available to presubscribed customers
 - Available to non presubscribed customers (for example to patrons of hotels, students in universities, patients in hospitals, Available to inmates

Services included are:

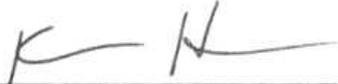
- Station assistance
 - Person to Person assistance
 - Directory assistance
 - Operator verify and interrupt
 - Conference Calling
21. What does the end user dial for each at the interexchange carrier services that were checked in services included (above)
22. Other:

**** APPLICANT ACKNOWLEDGMENT STATEMENT ****

1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of its gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
2. **GROSS RECEIPTS TAX:** I understand that all telephone companies must pay a gross receipts tax of two and one half percent on all intra and interstate business.
3. **SALES TAX:** I understand that a seven percent sales tax must be paid on intra and interstate revenues.
4. **APPLICATION FEE:** A non-refundable application fee of \$250.00 must be submitted with the application.
5. **RECEIPT AND UNDERSTANDING OF RULES:** I acknowledge receipt and understanding of the Florida Public Service Commission's Rules and Orders relating to my provision of interexchange telephone service in Florida. I also understand that it is my responsibility to comply with all current and future Commission requirements ~~FAS~~ regarding interexchange service.
6. **ACCURACY OF APPLICATION:** By my signature below, I the undersigned owner or officer of the named utility in the application, attest to the accuracy of the information contained in this application and associated attachments. I have read the foregoing and declare that to the best of my knowledge and belief, the information is a true and correct statement.

Further, I am aware that pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083".

UTILITY OFFICIAL:



Signature

10/16/98
Date

Kevin Hendricks
Vice President

Title

964 672 5000
Telephone No

**** APPENDIX A ****

CERTIFICATE TRANSFER STATEMENT

I, (TYPE NAME) _____,
(TITLE) _____, of (NAME or COMPANY)
_____, and current
holder of certificate number _____, have reviewed
this application and join in the petitioner's request for a
transfer of the above-mention certificate.

UTILITY OFFICIAL::

Signature

Date

Title

Telephone No.

**** APPENDIX B ****

CUSTOMER DEPOSITS AND ADVANCE PAYMENTS

A statement of how the Commission can be assured of the security of the customer's deposits and advance payments may be responded to in one of the following ways (applicant please check one):

- (x) The applicant will not collect deposits nor will it collect payments for service more than one month in advance.

- () The applicant will file with the Commission and maintain a surety bond in an amount equal to the current balance of deposits and advance payments in excess of one month. (Bond must accompany application. }

UTILITY OFFICIAL::

Signature


Kevin Hendricks

Title

Vice President

Date

10/16/98

Telephone No

864 677 5000

**** APPENDIX C ****

INTRASTATE NETWORK

The Company is a pure reseller and will not own or operate any facilities.

1. **POP:** Addresses where located, and indicate if owned or leased.

1) 2)

3) 4)

2. **SWITCHES:** Address where located, by type of switch, and indicate if owned or leased.

1) 2)

3) 4)

3. **TRANSMISSION FACILITIES:** Pop-to-Pop facilities by type of facilities (microwave, fiber, copper, satellite, etc.) and indicate if owned or leased.

	<u>POP-to-POP</u>	<u>TYPE</u>	<u>OWNERSHIP</u>
1)			

2)

4. **ORIGINATING SERVICE:** Please provide the list of exchanges where you are proposing to provide originating service within thirty (30) days after the effective date of the certificate (Appendix D).

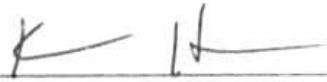
5. **TRAFFIC RESTRICTIONS:** Please explain how the applicant will comply with the EAEA requirements contained in Commission Rule 25-24.471 (4) (a) (copy enclosed).

The Company will utilize the services of only Commission certificated underlying carriers which are in compliance with all EAEA requirements contained in Rule 25.24.471(4)(a).

6. **CURRENT FLORIDA INTRASTATE SERVICES:** Applicant has () or has not () previously provided intrastate telecommunications in Florida. If the answer is has, fully describe the following:

- a) What services have been provided and when did these services begin?
- b) If the services are not currently offered, when were they discontinued?

UTILITY OFFICIAL::


Signature
Kevin Hendricks
Vice President
Title

10/16/98
Date

864 677 5000
Telephone No

**** APPENDIX D ****

FLORIDA TELEPHONE EXCHANGES
AND
EAS ROUTES

Describe the service area in which you hold yourself out to provide service by telephone company exchange. If all services listed in your tariff are not offered at all locations, so indicate.

All service areas statewide.

In an effort to assist you, attached is a list of major exchanges in Florida showing the small exchanges with which each has extended area service (EAS).

**** FLORIDA EAS FOR MAJOR EXCHANGES ****

<u>Extended Service Area</u>	<u>with</u>	<u>These Exchanges</u>
PENSACOLA:		Cantonment, Gulf Breeze Pace, Milton Holley-Navarre.
PANAMA CITY:		Lynn Haven, Panama City Beach, Youngstown-Fountain and Tyndall AFB
TALLAHASSEE:		Crawfordville, Havana, Monticello, Panacea, Sopchoppy and St. Marks
JACKSONVILLE:		Baldwin, Ft. George, Jacksonville Beach, Callahan, Maxville, Middleburg Orange Park, Ponte Vedra and Julington.
GAINESVILLE:		Alachuar Archer, Brooker, Hawthorne, High Springs, Melrose, Micanopy, Newberry and Waldo.

OCALA:	Bellevue, Citra, Dunnellon, Forest Lady Lake (B21), McIntosh, Oklawaha, Orange Springs, Salt Springs and Silver Springs Shores.										
DAYTONA BEACH:	New Smyrna Beach										
TAMPA:	<table border="0"> <tr> <td>Central</td> <td>None</td> </tr> <tr> <td>East</td> <td>Plant City</td> </tr> <tr> <td>North</td> <td>Zephyrhills</td> </tr> <tr> <td>South</td> <td>Palmetto</td> </tr> <tr> <td>West</td> <td>Clearwater</td> </tr> </table>	Central	None	East	Plant City	North	Zephyrhills	South	Palmetto	West	Clearwater
Central	None										
East	Plant City										
North	Zephyrhills										
South	Palmetto										
West	Clearwater										
CLEARWATER:	St. Petersburg, Tampa-West and Tarpon Springs.										
ST. PETERSBURG:	Clearwater.										
LAKELAND:	Bartow, Mulberry, Plant City, Polk City and Winter Haven.										
ORLANDO:	Apopka, East Orange, Lake Buena Vista, Oviedo, Windermere, Winter Garden, Winter Park, Montverde, Reedy Creek, and Oviedo-Winter Springs.										
WINTER PARK:	Apopka, East Orange, Lake Buena Vista, Orlando, Oviedo, Sanford, Windermere, Winter Garden, Oviedo-Winter Springs Reedy Creek, Geneva and Montverde.										
TITUSVILLE:	Cocoa and Cocoa Beach.										
COCOA:	Cocoa Beach, Eau Gallie, Melbourne and Titusville.										
MELBOURNE:	Cocoa, cocoa Beach, Eau Gallie and Sebastian.										
SARASOTA:	Bradenton, Myakka and Venice.										

FT. MYERS:	Cape Coral, Ft. Myers Beach, North Cape Coral, North Ft. Myers, Pine Island, Lchigh Acres and Sanibel-Captiva Islands.
NAPLES:	Marco Island and North Naples.
WEST PALM BEACH:	Boynton Beach and Jupiter.
POMPANO BEACH:	Boca Raton, Coral Springs, Deerfield Beach and Ft. Lauderdale.
FT. LAUDERDALE:	Coral Springs, Deerfield Beach, Hollywood and Pompano Beach.
HOLLYWOOD:	Ft. Lauderdale and North Dade.
NORTH DADE:	Hollywood, Miami and Perrine.
MIAMI:	Homestead, North Dade and Perrine.

**** APPENDIX E ****

**** GLOSSARY ****

ACCESS CODE: The term denotes a uniform five or seven digit code assigned to an individual IXC. The five digit code has the form 10XXX and the seven digit code has the form 950-XXXX.

BYPASS: Transmission facilities that go direct from the local exchange end user to an IXC point of presence, thus bypassing the local exchange company.

CARRIERS CARRIER: An IXC that provides telecommunications service, mainly bulk transmission service, to other IXCs only.

CENTRAL OFFICE: A local operating unit by means of which connections are established between subscribers' lines and trunk or toll lines to other central offices within the same exchange or other exchanges. Each three (3) digit central office code (NXX) used shall be considered a separate central office unit.

CENTRAL OFFICE CODE: The term denotes the first three digits (NXX) of the seven (7) digit telephone number assigned to a customer's telephone exchange service.

COMMISSION: The Florida Public Service Commission.

COMPANY, TELEPHONE COMPANY, UTILITY: These terms may be used interchangeably herein and shall mean any person, firm, partnership or corporation engaged in the business of furnishing communication service to the public under the jurisdiction of the Commission.

DEDICATED FACILITY: The term denotes a transmission circuit which is permanently for the exclusive use of a customer or a pair of customers.

END USER: The term denotes any individual, partnership, association, corporation, governmental agency or any other entity which (A) obtains a common line, uses a pay telephone or obtains interstate service arrangements in the operating territory of the company or (B) subscribes to interstate services provided by an IXC or uses the services of the IXC when the IXC provides interstate service for its own use.

EQUAL ACCESS EXCHANGE AREAS: EAEA means a geographic area, configured based on 1987 planned toll center/access tandem areas, in which local exchange companies are responsible for providing equal access to both carriers and customers of carriers in the most economically efficient manner.

EXCHANGE: The entire telephone plant and facilities used in providing telephone service to subscribers located in an exchange area. An exchange may include more than one central office unit.

EXCHANGE (SERVICE) AREA: The territory, including the base rate suburban and rural areas served by an exchange, within which local telephone service is furnished at the exchange rates applicable within that area.

EXTENDED AREA SERVICE: A type of telephone service furnished under tariff provision whereby subscribers of a given exchange or area may complete calls to, and receive messages from, one or more other contiguous exchanges without toll charges, or complete calls to one or more other exchanges without toll message charges.

FACILITIES BASED: An IXC that has its own transmission and/or switching equipment or other elements of equipment and does not rely on others to provide this service.

FOREIGN EXCHANGE SERVICES: A classification of exchange service furnished under tariff provisions whereby a subscriber may be provided telephone service from an exchange other than the one from which he would normally be served.

FEATURE GROUPS: General categories of unbundled tariffs to stipulate related services.

- Feature Group A:** Line side connections presently serving specialized common carriers.
- Feature Group B:** Trunk side connections without equal digit or code dialing.
- Feature Group C:** Trunk side connections presently serving AT&T-C.
- Feature Group D:** Equal trunk access with subscription.

INTEREXCHANGE COMPANY: Means any telephone company as defined in Section 364.02(4), F.S. (excluding Payphone Providers), which provides telecommunication service between exchange areas as those areas are described in the approved tariffs of individual local exchange companies.

INTER-OFFICE CALL: A telephone call originating in one central office unit or entity but terminating in another central office unit or entity both of which are in the same designated exchange area.

INTRA-OFFICE CALL: A telephone call originating and terminating within the same central office unit or entity.

INTRASTATE COMMUNICATIONS: The term denotes any communications in Florida subject to oversight by the Florida Public Service Commission as provided by the laws of the State.

INTRA-STATE TOLL MESSAGE: Those toll messages which originate and terminate within the same state.

LOCAL ACCESS AND TRANSPORT AREA: LATA means the geographic area established for the administration of communications service. It encompasses designated exchanges, which are grouped to serve common social, economic and other purposes.

LOCAL EXCHANGE COMPANY (LEC): Means any telephone company, as defined in Section 364.02(4), F.S., which, in addition to any other telephonic communication service, provides telecommunication service within exchange areas as those areas are described in the approved tariffs of the telephone company.

OPTIONAL CALLING PLAN: An optional service furnished under tariff provisions which recognizes a need of sane subscribers for extended area calling without imposing the cost on the entire body of subscribers.

900 SERVICE: A service similar to 800 service, except this service is charged back to the customer based on first minute plus additional minute usage.

PIN NUMBER: A group of numbers used by a company to identify their customers.

PAY TELEPHONE SERVICE COMPANY: Means any telephone company, other than a Local Exchange Company, which provides pay telephone service as defined in Section 364.335(4), F.S.

FORM PSC/CMU 31 (11/95)

Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25- 24.480(2).

POINT OF PRESENCE (POP): Bell-coined term which designates the actual (physical) location of an IXC's facility. Replaces some applications of the term "demarcation point."

PRIMARY SERVICE: Individual line service or party line service.

RESELLER: An IXC that does not have certain facilities but purchases telecommunications service from an IXC and then resells that service to others.

STATION: A telephone instrument consisting of a transmitter, receiver, and associated apparatus so connected as to permit sending and/or receiving telephone messages.

SUBSCRIBER, CUSTOMER: These terms may be used interchangeably herein and shall mean any person, firm, partnership, corporation, municipality, cooperative organization, or governmental agency supplied with communication service by a telephone company.

SUBSCRIBER LINE: The circuit or channel used to connect the subscriber station with the central office equipment.

SWITCHING CENTER: Location at which telephone traffic, either local or toll, is switched or connected from one circuit or line to another. A local switching center may be comprised of several central office units.

TRUNK: A communication channel between central office units or entities, or private branch exchanges.

ATTACHMENTS:

- A - CERTIFICATE TRANSFER STATEMENT
- B - CUSTOMER DEPOSITS AND ADVANCE PAYMENTS
- C - INTRASTATE NETWORK
- D - FLORIDA TELEPHONE EXCHANGES and EAS ROUTES
- E - GLOSSARY

EXHIBIT A

CERTIFICATE OF AUTHORITY

EXHIBIT B

FINANCIAL STATEMENTS AND LETTER OF FINANCIAL CAPABILITY

In support of its financial capability to provide the requested services, the Company has provided its unaudited financial statements and a Letter of Financial Capability in support of its ability to provide service on a continuous basis.

EXHIBIT C

MANAGEMENT PROFILES

NewSouth Communications

NewSouth Communications
255 Woodruff Road, Suite 104
Greenville, SC 29607
Voice: 864-827-5050
Fax: 864-827-5055

Overview

NewSouthSM Communications ("NewSouthSM") is proud to be South Carolina's first locally based Competitive Local Exchange Carrier ("CLEC") and will focus all its efforts on building the strongest local telephone and communications provider in the southeastern United States.

NewSouthSM's members possess more than 125 years of combined cumulative telecommunications, legal and financial experience and have been hand picked for their combined and complementary knowledge. Each member of NewSouthSM brings unique talents, yet all possess similar successful proven track records in building successful telecommunications oriented companies.

Management

President & CEO

Michael L. LaFrance, 38, has over 12 years experience in the telecommunications industry. Mr. LaFrance has served in various senior executive capacities at ACC Corp. and several of its domestic and international subsidiaries. Mr. LaFrance has also served in senior or ownership positions with Access USA Corp., LDDS Communications (currently known as "WorldCom" - the nation's 4th largest long distance carrier), Comtel-TMC, Comtel of New Orleans, and Communications Management Corp.

From 1994 to 1997 Mr. LaFrance served in various capacities with ACC Corp., a publicly traded global telecommunications holding company

where he was recognized for strategically managing both the top line revenue and SG&A expenses of the company. During Mr. LaFrance's tenure at ACC, the company as a whole grew from \$106MM to over \$360MM in revenue and in which time he served in numerous capacities including:

- President of ACC Long Distance Corp., (ACC's United States long distance subsidiary)
- President of ACC National Telecom Corp. (ACC's local telephone service subsidiary)
- President of ACC Global Corp. (ACC's international subsidiary)
- Executive Vice-President of ACC Corp. (the publicly traded holding company of ACC)

In these positions, Mr. LaFrance was responsible for all aspects of the each companies' day-to-day operations and long-term strategic planning. At ACC's parent level, Mr. LaFrance was responsible for worldwide merger & acquisition coordination, strategic planning and corporate development.

Under Mr. LaFrance's leadership, ACC became *one of the first competitive entrants in the local service market* and subsequently became *the first profitable competitive local exchange carrier ("CLEC")* in the United States.

Before joining ACC, Mr. LaFrance served as Executive Vice President and General Manager of Access USA Corp. (a designer, manufacturer and builder of proprietary wireless and paging equipment and networks worldwide in conjunction with the Matsushita Corporation of Japan and its consumer electronics subsidiary, Panasonic) and Access USA Communications Corp. from 1992-1994. Mr. LaFrance was

also an equity owner and served on the Boards of Directors of both companies.

Prior to joining Access, Mr. LaFrance served as Director of Administration and Director of Regulatory Affairs for LDDS Communications (currently known as "WorldCom" - the nation's 4th largest long distance carrier) where his duties included:

- Management of all network cost (the largest single expense of the corporation)
- Merger activity
- Due diligence
- State and federal governmental affairs

Prior to LDDS, Mr. LaFrance served as Senior Vice President of Comtel Long Distance, which he packaged and sold to LDDS Communications. Mr. LaFrance began his career in the telecommunications industry as President of Communications Management Corp., a telecommunications service and consulting group.

Mr. LaFrance holds a Bachelor of Science degree in Economics from the University of Southwestern Louisiana where he graduated cum laude with special notation for outstanding achievement in the field of economics.

Mr. LaFrance is a member of many telecommunications industry organizations including Comptel, ACTA and TRA and has served on the Executive Board of the ACCA. Mr. LaFrance has recently served on the Averill Council of the Memorial Art Gallery, the George Eastman Council, and the United Way of Rochester, New York. Mr. LaFrance is a lifetime

member of Who's Who of American Business Leaders.

EVP – Network & Engineering

Tracy J. Cooper, 38, has more than 16 years of experience as a founder, owner, manager and director of telephony, paging and network engineering companies.

Since 1991, Mr. Cooper has held the position of President and Owner of Telecommunications Resources, Inc. ("TRI"), an international telecommunications consulting, equipment brokerage and installation company specializing in digital switching, transmission and power equipment. Started in 1991, TRI's revenues have experienced an average internal growth rate of over 30% each year. TRI's 1997 revenues will exceed \$2.5M. TRI's customers include such recognized industry leaders as WorldCom, ACC Corp., Kallback International Telecom Ltd., Anserphone Systems, Pacific Gateway, Radiofone, Cellular One, Time Warner Communications, Star Teocommunicatins, ACSI, Answer Network and Access Global.

Prior to founding TRI, Mr. Cooper held such positions as:

- Director of Telecommunications for Access USA Communications Corp. (a designer, manufacturer and builder of proprietary wireless equipment and networks worldwide in conjunction with the Matsushita Corporation of Japan and its consumer electronics subsidiary, Panasonic) where he was responsible for all engineering, development and provisioning of multi-national RBDS alphanumeric paging, wireless and satellite data systems
- Regional Network Manager for LDDS Communications (currently known as "WorldCom" - the nation's 4th largest long distance carrier) where he managed all

switch sites, POPs and associated switch personnel in a three (3) state region

- Manager of Engineering & Facilities for Comtel/TMC of Louisiana, Inc. (a switch based regional long distance company) where he was responsible for all engineering, design and implementation of digital voice and data networks
- President of Comtel of New Orleans (a switch based regional long distance company) where he was responsible for all day-to-day operations and administration including management of sales, customer service, collections, switching and field services
- Vice President of and founder of Communications Management Corporation (a telecommunications consulting firm)
- President and founder of Omni Tech Corporation (a large South Central United States regional interconnect company)

Mr. Cooper has built a national reputation for his telephony and technology accomplishments including:

- Development of new audio and video conferencing products as well as custom data transmission and distribution applications
- Design and construction of state-of-the-art network control centers and switching facilities
- Engineering and installing the first multi-state RBDS paging system in the United States
- Developing wireless credit card validation systems, wireless emergency alert systems and wireless bulk data transfer systems

Mr. Cooper holds extensive certifications from Bellcore, Digital Switch Corporation ("DSC"), Seimens Stromberg Carlson, Space 2000 Satellite Communications (VSAT), Business Communications Review (X.25) and Mitel Corporation.

EVP – Sales & Marketing

David K. Hudson, 35, has more than 14 years of experience as entrepreneur, sales and marketing manager, and Vice President of Sales and Marketing in the telecommunications industry. Mr. Hudson has served in various capacities with long distance telecommunications companies, including Tel/Man, Inc.; SoutherNet, Inc.; Telecom USA, Corporate Telemanagement Group, and most recently, LCI International.

Upon graduation from The Citadel, the Military College of South Carolina, Mr. Hudson began his telecom career with Tel/Man, Inc. from 1984-1988 holding various positions in sales and marketing management. Mr. Hudson was instrumental in starting and growing the North Carolina market for Tel/Man and instrumental in Tel/Man's merger with SoutherNet, Inc., which later became Telecom USA. Telecom USA was subsequently sold to MCI for \$1.2 Billion. In 1988 Mr. Hudson founded Visual Marketing Group, a Greenville, SC based advertising and marketing company.

In late 1989, Mr. Hudson became a founding partner and investor in Corporate Telemanagement Group, Inc. ("CTG"), a Greenville, SC based long distance and data communications company with a national marketing strategy. As Vice President of Sales and Marketing, Mr. Hudson was instrumental in building the company's direct sales and 3rd party dealer sales channels. Under Mr. Hudson's sales and marketing leadership, annual sales revenue grew from \$0, in late 1989, to over \$100MM in 1996, with an average internal growth rate of over 30% each year. Mr. Hudson was also instrumental in the successful due diligence and integration of the nine (9) corporate acquisitions by CTG which were aggregately valued at over \$200MM.

In September 1995, CTG was sold to LCI International, the nation's sixth largest long distance company, for over \$180MM. This value was

approximately 18 times monthly revenues which, to this day, is one of the highest multiples ever paid for a long distance reseller in the US. Mr. Hudson remained as Regional Vice President for LCI until September of 1996.

EVP – Finance & Development

Neal L. Nodvin, 41, has over 23 years of business experience as a hands-on manager in start-up and growth-oriented companies. Mr. Neal Nodvin earned his status in the business community with a respectable foundation of over 18 years experience in mortgage, commercial, and investment banking, as well as a vast hands-on history in the dynamic telecommunications industry.

Mr. Nodvin has been the founder and/or co-founder of four privately held companies and the creator and/or manager of five new business ventures at First Union National Bank. In each of these positions, Nodvin has been recognized as a leader in his ability to both determine the value of companies and create additional value in companies - especially as internal company value relates to industry strategy and growth.

From 1996 to most recently, Mr. Nodvin acted as the Chief Operating Officer of Atlas Communications, Ltd., a 20 month old telecommunications company currently generating an annual revenue run rate of over \$150MM. Mr. Nodvin is credited with generating over 60% of Atlas' revenues and was responsible for all new product development, strategic planning, joint venture creation, mergers/acquisitions and financial development.

Prior to joining Atlas, Nodvin was the founder, President and CEO of Receivables Funding Corporation ("RFC_{sm}"), the first specialty finance company dedicated exclusively to the telecommunications industry which currently funds over \$350MM of

telecommunications receivables annually. Mr. Nodvin designed RFC_{sm} to provide rapidly-growing telecommunications companies (with services including long distance, local, cellular, PCS, paging and ISP) the power of non-recourse asset securitization of their Account Receivables. RFC_{sm} has maintained a customer/client base of telecommunications companies (from start-ups to those with revenues of over \$4 Billion) by providing them virtually unlimited receivables based capital and thus the ability to affirm a competitive advantage within their marketplace.

In guiding RFC_{sm} to provide sound funding without taking inordinate risks, Mr. Nodvin has consulted literally hundreds of successful telecommunications-oriented companies (including both facilities and non-facilities based IXC's and retail carriers, LEC and direct billing companies, enhanced service providers, third-party verifiers, and collection companies) and analyzed their internal structure.

Prior to founding Receivables Funding Corporation, Mr. Nodvin managed numerous other high-growth businesses and held positions including:

- Chief Operating Officer of Stein World, Inc. where he helped restructure and turn-around this privately-held furniture importer and distributor
- Managing Partner and Co-Founder of Integrated Benefits Group, Inc. which he built into one of the nation's largest employee-paid benefits firms
- Director of Corporate Finance of Williams, Benjamin, Benator & Libby (an Atlanta-based regional accounting firm) where he oversaw all merger & acquisitions activity
- Managing Partner and Co-Founder of 23 GENERAL (a Charlotte-based merger & acquisition consulting firm)

Prior to founding 23 GENERAL, Mr. Nodvin spent 10 years with First Union National. During his tenure at First Union, Mr. Nodvin held positions as:

- Mortgage Banker (where he gave birth to packaged financing for which he was named "Rookie-of-the-Year" in 1979)
- Bond Trader and Money Manager, with the primary responsibility of jointly overseeing annual joint syndication in excess of \$10 Billion and a risk portfolio of over \$50MM
- Equity/Syndication Manager of First Union Leasing where he designed and initiated the lease brokerage division and personally generated over \$250MM in new loans and leases over a 2 1/2 year period
- Vice President/Investment Banker of First Union's Funds Management Division where he designed and managed the sales and marketing efforts private placement debt and asset-backed securities.

As an active business leader, Mr. Nodvin founded and held the position of President of the Metrolina Entrepreneurial Council, a Charlotte, NC based business organization with a membership of over 350 business owners, bankers, lawyers, accountants, venture capitalists, and other professionals dedicated to helping create and promote high-growth businesses.

Mr. Nodvin earned his Bachelors of Business Administration from the University of Georgia and his Masters in Business Administration from Wake Forest University. Mr. Nodvin was a past member of the National Association of Securities Dealers (NASD), the Municipal Securities Rulemaking Board (MSRB), a past recipient of Who's Who in Finance, a lifetime recipient of Who's Who Worldwide and a current Board

Member of Receivables Funding Corporation.

EVP – Operations

J. Edward Terrell, 35, has more than 13 years experience as a Sales Manager, Director and Vice President of Operations in the telecommunications industry. Mr. Terrell served in various capacities with Tel/Man, Inc., SoutherNet, Inc., Telecom USA, Inc., Corporate Telemanagement Group, Inc., ("CTG") and, most recently, as Director of Operations for LCI International

Mr. Terrell joined CTG in March 1990, shortly after the founding of the company. After serving as a Regional Sales Director, Mr. Terrell was named Director of Operations in July 1991. This unique opportunity proved to be very successful for CTG as Mr. Terrell brought a salesperson's perspective to telecommunications operations. As a result, CTG became an industry leader in Order Entry, Customer Activation, Provisioning, and Customer Service for long distance resellers and ultimately, as a switch-based carrier.

Under Mr. Terrell's operational leadership, CTG became:

- The first switchless reseller to secure a Dedicated Account Team from Sprint and other major carriers for Account Management and Customer Service and
- A leader in the development of on-line customer activation with BellSouth and other Regional Bell Operating Companies, (RBOCs), to activate long distance service with a local carrier.

In the process of nine (9) acquisitions with CTG, aggregately valued at over \$200MM, Mr. Terrell was responsible for the operational due diligence for all acquisition candidates. Additionally, Mr. Terrell managed the operational and customer service teams of the acquired companies and was responsible for the

customer conversion of over \$20MM in annual billings.

Mr. Terrell serves on the Business Advisory Council for The Greenville Urban League and The Consulting Group for Greenville National Bank and holds a B. A. from The Citadel, The Military College of South Carolina.

Board of Directors

Chairman of the Board

Charles S. Houser, 53, has more than 14 years of telecommunications experience as entrepreneur, investor, Chairman, CEO, COO, and Senior Vice President of four telecommunications companies. Mr. Houser is currently the Chairman of Seruus Ventures, LLC, a Greenville, SC based venture capital and investment banking firm exclusively dedicated to the communications industry.

Mr. Houser was one of the pioneers in the deregulated long distance industry, growing one of the first AT&T competitors, Tel/Man, Inc., through over a dozen acquisitions and eventually into a merger with Atlanta, Georgia-based SouthernNet.

After serving as CEO of Tel/Man and COO of SouthernNet, Mr. Houser formed The Consilium Group, a currently inactive venture capital group based in Greenville, SC. One of The Consilium Group's earliest investments was in a telecommunications equipment distributor, Teleco USA. Through the investment, Mr. Houser became involved in the daily operations of Teleco and, in 1988, accepted the position of CEO, alongside Bill Rogers, currently the President of Teleco. At that time, Teleco USA, was distributing equipment for Toshiba through a network of authorized agents. By 1995, Teleco had grown into one of the nation's largest interconnect telephone companies and Toshiba's largest distributor in North America. Combined retail sales through the Teleco distributor base will top \$270MM in 1996.

In late 1989, Mr. Houser left the daily operations of Teleco to join Leighton Cabbage in the establishment of their second long distance telephone company, Corporate Telemanagement Group, Inc. (CTG), where Mr. Houser

served as Chairman and CEO. Over the next six years, CTG enjoyed a strategic alliance with Teleco, helping CTG to grow to over \$100MM in annualized revenues. In September 1995, CTG was sold to LCI International, the nation's sixth largest long distance company. Mr. Houser was instrumental in structuring a transaction which valued CTG at approximately 18 times monthly revenues, currently one of the highest multiple ever paid for a long distance reseller. Mr. Houser currently remains one of LCI International's larger individual shareholders. During the six years Mr. Houser was CEO, he directed nine (9) acquisitions aggregately valued at over \$200MM. In his career, Mr. Houser has been intimately involved in over twenty telecommunications (20) acquisitions and/or merges with an aggregate value of over \$500MM.

Mr. Houser has been Chairman of the Telecommunications Resellers Association ("TRA"), the largest long distance telecommunications association in the United States. In addition, Mr. Houser serves as an investor, officer and director of:

- Teleco, Inc. (a telecom services and interconnect company)
- Receivables Funding Corporation (the first finance company exclusively dedicated to the telecommunications industry)
- Summit Financial Corporation (a Greenville, SC based bank holding company)
- The Delta Group (a software company in the health care industry)
- Aero Charter (an Airline charter company)

Mr. Houser has previously served on the Board of Directors of the following long distance telecommunications companies:

- LDDS (currently known as "WorldCom" - the nation's 4th largest long distance carrier)
- Tel/Man
- SouthernNet
- Advantage Companies
- Corporate Telemanagement Group ("CTG")

Mr. Houser has served as President of the South Carolina Long Distance Association, and as an Executive Committee and Board member of CompTel (the Competitive Telecommunications Association). Mr. Houser was co-recipient of the South Carolina Entrepreneur of the Year award by Inc. Magazine and Ernst and Young.

Board Member

Leighton Cabbage, 44, has more than 14 years experience as entrepreneur, President, COO, and Vice President of Sales in the telecommunications industry. Mr. Cabbage has served in various capacities with long distance telecommunications companies, including the following: ITT/Metromedia, Tel/Man, SouthernNet, Advantage Companies, LDDS, and, most recently, as co-founder, President and COO of Corporate Telemanagement Group, Inc. ("CTG").

CTG was the first long distance telecommunications company to finance its revenue growth solely through independent agent sales. From 1991 to 1995, Mr. Cabbage was responsible for all day to day operations of CTG, as well as CTG's nine telecommunication acquisitions. Mr. Cabbage also helped CTG claim recognition in 1994 as one of Inc. Magazine's fastest growing privately held companies.

Mr. Cabbage currently serves on the Board of Directors for:

- Seruus Ventures, LLC (a Greenville, SC based venture capital and investment banking firm exclusively dedicated to the telecommunications industry)
- The Delta Group (a software company dedicated to the healthcare industry)
- Telequest (a telecommunications-related home bill paying company)
- Aero Charter (a charter airline company)
- The Greenville Urban League.

Mr. Cabbage has been awarded the South Carolina Entrepreneur of the Year award by Ernst and Young and Merrill Lynch and was a finalist for the 1995 Businessman of the Year Award.

Board Member

- **Leon Nowalsky, 35**, has 11 years experience in the telecommunications industry specializing in regulatory and corporate law. Mr. Nowalsky is currently a partner in the firm of Nowalsky and Bronston, LLP, a New Orleans based telecommunications law practice specializing in regulatory matters, merger and acquisitions and corporate law. The firm provides advice and counsel to over sixty (60) public and private telecommunications companies, including LDDS/WorldCom (currently known as "WorldCom" - the nation's 4th largest long distance carrier)

In 1985, Mr. Nowalsky began working for Telemarketing Communications of America ("TMC") as general counsel. TMC was one of the first true switched-based, multi-state telecommunications providers with operations throughout the Mid - South. At TMC, Mr. Nowalsky was in charge of all regulatory and general corporate counsel matters of the company and was lead counsel in TMC's acquisitions of the following companies:

- ComTel Systems - a \$14MM switched based carrier located in Arkansas
- Discount Long Distance - a \$1MM switchless reseller located in Louisiana

In 1986, TMC, having grown to over \$35MM in revenues in 2 1/2 years was acquired by Satelco, a wholly owned subsidiary of Advanced Telecommunications Corporation ("ATC"). From 1986 to 1989, Mr. Nowalsky served as Chief Regulatory Counsel for ATC and in 1987 was appointed interim General Counsel in charge of all legal affairs for the company. At ATC, Mr. Nowalsky developed extensive knowledge regarding the operation, engineering and networking of switched-based traffic and served as counsel to ATC in four (4) acquisitions which propelled ATC's revenue to in excess of \$465MM. These acquisitions include the following:

- Microtel, Inc. (a \$125MM merger of a facility based, fiber owning carrier)
- TTI (a \$4MM switched based carrier in Texas)
- Claydesta Communications (a \$60MM digital microwave provider)
- SouthTel (a \$45MM switched based carrier in Florida)

In 1990, Mr. Nowalsky left ATC to set up a private law practice specializing in telecommunications. Since being in private practice, Mr. Nowalsky has worked on numerous acquisitions and mergers, including the following:

- ATC's \$100MM acquisition of GALL-SI Telecommunications, Inc.
- ATC's \$50MM acquisition of Americall and First Phone of New England, Inc.
- The \$800MM merger of ATC and LDDS Communications, Inc.

- The \$1 Billion dollar three-way merger of LDDS WorldCom, Metromedia Communication, and Resurgens Communications Group.

In 1992, Mr. Nowalsky joined forces with Mr. Benjamin Bronston to form Nowalsky & Bronston, LLP. Since that time, he has represented clients in over thirty (30) past and pending acquisitions with an aggregate value in excess of \$400MM. In addition, as counsel for LDDS WorldCom, Mr. Nowalsky has continued to participate in some of the largest telecommunications transactions in history, including:

- \$2.5 Billion acquisition of Williams Telecommunications Group ("Wiltel")
- \$800MM acquisition of IDB Communications (a California-based satellite network operator, specializing in international transmission)
- \$180MM acquisition of Impact Telecommunications (a switched based long distance carrier)
- \$100MM acquisition of Dial Net (a switched based long distance carrier)

Mr. Nowalsky currently serves on the board of Directors

- Seruus Ventures, LLC (a Greenville, SC based venture capital and investment banking firm exclusively dedicated to the telecommunications industry)
- Network Long Distance (a NASDAQ listed telecommunications company he took public in 1990)
- Receivables Funding Corporation (the first finance company dedicated exclusively to the telecommunications industry)
- J.C. DuPont (a Louisiana based oil and gas concern)

Mr. Nowalsky received his bachelors degree from Tulane University and his juris doctorate from Loyola University School of Law.

EXHIBIT D

TECHNICAL CAPABILITY

The Company will provide service on a pure resale basis. Therefore, its technical capability is reliant on that of its underlying service provider whose technical capability has been proven to this Commission. The Company will utilize the services of only Commission certificated interexchange carriers.

EXHIBIT E

PROPOSED TARIFF

TITLE SHEET

FLORIDA TELECOMMUNICATIONS TARIFF

This tariff contains the descriptions, regulations, and rates applicable to the furnishing of service and facilities for telecommunications services provided by NewSouth Communications Corp. with principal offices at 130 Industrial Drive, Greenville, SC 29607. This tariff applies for services furnished within the state of Florida. This tariff is on file with the Florida Public Service Commission, and copies may be inspected, during normal business hours, at the Company's principal place of business.

ISSUED: October 21, 1998

EFFECTIVE

By:

Michael LaFrance, President
130 Industrial Drive
Greenville, SC 29607

CHECK SHEET

The sheets listed below, which are inclusive of this tariff, are effective as of the date shown at the bottom of the respective sheet(s). Original and revised sheets as named below comprise all changes from the original tariff and are currently in effect as of the date of the bottom of this page.

SHEET	REVISION	SHEET	REVISION
1	Original	20	Original
2	Original	21	Original
3	Original	22	Original
4	Original	23	Original
5	Original	24	Original
6	Original	25	Original
7	Original	26	Original
8	Original	27	Original
9	Original	28	Original
10	Original	29	Original
11	Original	30	Original
12	Original	31	Original
13	Original	32	Original
14	Original	33	Original
15	Original	34	Original
16	Original	35	Original
17	Original	36	Original
18	Original		
19	Original		

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130 Industrial Drive
Greenville, SC 29607

SYMBOLS SHEET

The following are the only symbols used for the purposes indicated below:

D - Delete Or Discontinue

I - Change Resulting In An Increase to A Customer's Bill

M - Moved From Another Tariff Location

N - New

R - Change Resulting In A Reduction To A Customer's Bill

T - Change in Text Or Regulation But No Change In Rate Or Charge

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Greenville, SC 29607

TARIFF FORMAT SHEETS

A. Sheet Numbering - Sheet numbers appear in the upper right corner of the page. Sheets are numbered sequentially. However, new sheets are occasionally added to the tariff. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1.

B. Sheet Revision Numbers - Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current sheet version on file with the FPSC. For example, the 4th revised Sheet 14 cancels the 3rd revised Sheet 14. Because of various suspension periods, deferrals, etc, the FPSC follows in their tariff approval process, the most current sheet number on file with the Commission is not always the tariff page in effect. Consult the Check Sheet for the sheet currently in effect.

C. Paragraph Numbering Sequence - There are nine levels of paragraph coding. Each level of coding is subservient to its next higher level:

2.
2.1.
2.1.1.
2.1.1.A.
2.1.1.A.1.
2.1.1.A.1.(a).
2.1.1.A.1.(a).I.
2.1.1.A.1.(a).I.(i).
2.1.1.A.1.(a).I.(i).(1).

D. Check Sheets - When a tariff filing is made with the FPSC, an updated check sheet accompanies the tariff filing. The check sheet lists the sheets contained in the tariff, with a cross reference to the current revision number. When new pages are added, the check sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (*). There will be no other symbols used on this page if these are the only changes made to it (i.e., the format, etc. remains the same, just revised revision levels on some pages). The tariff user should refer to the latest check sheet to find out if a particular sheet is the most current on file with the FPSC.

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SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS

Access Line - An arrangement which connects the customer's location to the Company's network switching center

Authorization Code - A numerical code, one or more of which are available to a customer to enable him/her to access the carrier, and which are used by the carrier both to prevent unauthorized access to its facilities and to identify the customer for billing purposes.

Company or Carrier - NewSouth Communications Corp.

Customer - the person, firm, corporation or other entity which orders service and is responsible for payment of charges due and compliance with the Company's tariff regulations.

Day - From 8:00 AM up to but not including 5:00 PM local time Sunday through Friday

Evening - From 5:00 PM up to but not including 11:00 PM local time Sunday through Friday

Holidays - The Company's recognized holidays are New Year's Day, Memorial Day, July 4th, Labor Day, Thanksgiving Day, Christmas Day.

Night/Weekend - From 11:00 PM up to but not including 8:00 AM Sunday through Friday, and 8:00 AM Saturday up to but not including 5:00 PM Sunday.

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EFFECTIVE:

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130 Industrial Drive
Greenville, SC 29607

SECTION 2 - RULES AND REGULATIONS

2.1 Undertaking of the Company.

The Company's services and facilities are furnished for communications originating at specified points within the state of Florida under terms of this tariff.

The Company's installs, operates, and maintains the communications services provided herein in accordance with the terms and conditions set forth under this tariff. It may act as the customer's agent for ordering access connection facilities provided by other carriers or entities when authorized by the customer, to allow connection of a customer's location to the Company's network. The customer shall be responsible for all charges due for such service arrangement.

The Company's services and facilities are provided on a monthly basis unless ordered on a longer term basis, and are available twenty-four hours per day, seven days per week.

The selling of IXC telecommunication service to uncertificated IXC resellers is prohibited.

2.2 Limitations

2.2.1 Service is offered subject to the availability of facilities and provisions of this tariff.

2.2.2 The Company's reserves the right to discontinue furnishing service, or limit the use of service necessitated by conditions beyond its control; or when the customer is using service in violation of the law or the provisions of this tariff.

ISSUED: October 21, 1998

EFFECTIVE:

By

Michael LaFrance, President
130 Industrial Drive
Greenville, SC 29607

SECTION 2 - RULES AND REGULATIONS continued

2.2 Limitations (Cont.)

- 2.2.3 All facilities provided under this tariff are directly controlled by the Company and the customer may not transfer or assign the use of service or facilities, except with the express written consent of the Company. Such transfer or assignment shall only apply where there is no interruption of the use or location of the service or facilities.
- 2.2.4 Prior written permission from the Company is required before any assignment or transfer. All regulations and conditions contained in this tariff shall apply to all such permitted assignees or transferees, as well as all conditions for service.
- 2.2.5 Customers reselling or rebilling services must have a Certificate of Public Convenience and Necessity as an interexchange carrier for the Florida Public Service Commission.

2.3 Liabilities of the Company.

- 2.3.1 The Company's liability arising out of mistakes, interruptions, omissions, delays, errors, or defects in the transmission occurring in the course of furnishing service or facilities, and not caused by the negligence of its employees or its agents, in no event shall exceed an amount equivalent to the proportionate charge to the customer for the period during which the aforementioned faults in transmission occur, unless ordered by the Commission.
- 2.3.2 The Company shall be indemnified and held harmless by the customer against
 - (A) Claims for libel, slander, or infringement of copyright arising out of the material, data, information, or other content transmitted over the Company's facilities
 - (B) All other claims arising out of any act or omission of the customer in connection with any service or facility provided by the Company.

ISSUED: October 21, 1998

EFFECTIVE:

By:

Michael LaFrance, President
130 Industrial Drive
Greenville, SC 29607

SECTION 2 - RULES AND REGULATIONS continued

2.4 Interruption of Service.

- 2.4.1 Credit allowance for the interruption of service which is not due to The Company's testing or adjusting, negligence or the customer, or to the failure of channels or equipment provided by the customer, are subject to the general liability provisions set forth in 2.3.1 herein. It shall be the customer's obligation to notify the Company immediately of any service interruption for which a credit allowance is desired. Before giving such notice, the customer shall ascertain that the trouble is not being caused by any action or omission by the customer within his control, if any, furnished by the customer and connected to the Company's facilities. No refund or credit will be made for the time that the Company stands ready to repair the service and the subscriber does not provide access to the Company for such restoration work.
- 2.4.2 No credit shall be allowed for an interruption of a continuous duration of less than twenty-four hours after the subscriber notifies the Company.
- 2.4.3 The customer shall be credited for an interruption of more than twenty-four hours as follows

Credit Formula:

$$\text{Credit} = A/B \times C$$

"A" - outage time in hours

"B" - total days in month

"C" - total monthly charge for affected facility

ISSUED: October 21, 1998

EFFECTIVE:

By:

Michael LaFrance, President
130 Industrial Drive
Greenville, SC 29607

SECTION 2 - RULES AND REGULATIONS continued

2.5 Disconnection of Service by Carrier.

The Company, upon five (5) working days written notice to the customer, may discontinue service or cancel an application for service without incurring any liability for any of the following reasons:

- 2.5.1 Non-payment of any sum due to carrier for regulated service for more than thirty days beyond the date of rendition of the bill for such service.
- 2.5.2 A violation of any regulation governing the service under this tariff.
- 2.5.3 A violation of any law, rule, or regulation of any government authority having jurisdiction over such service.
- 2.5.4 The company has given the customer notice and has allowed a reasonable time to comply with any rule, or remedy, and deficiency as stated in Rule 25-4.113, F.A.C., Refusal or Discontinuance of Service by Company.

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EFFECTIVE:

By:

Michael LaFrance, President
130 Industrial Drive
Greenville, SC 29607

SECTION 2 - RULES AND REGULATIONS continued

2.6 Deposits

The Company does not require a deposit from the customer.

2.7 Advance Payments

For customers whom the Company feels an advance payment is necessary, the Company reserves the right to collect an amount not to exceed one (1) month's estimated charges as an advance payment for service. This will be applied against the next month's charges and if necessary a new advance payment will be collected for the next month.

2.8 Taxes

All state and local taxes (i.e., gross receipts tax, sales tax, municipal utilities tax) are listed as separate line items and are not included in the quoted rates.

2.9 Billing of Calls

All charges due by the subscriber are payable at any agency duly authorized to receive such payments. Any objection to billed charges should be promptly reported to the Company. Adjustments to customers' bills shall be made to the extent that records are available and/or circumstances exist which reasonably indicate that such charges are not in accordance with approved rates or that an adjustment may otherwise be appropriate.

ISSUED: October 21, 1998

EFFECTIVE:

By:

Michael LaFrance, President
130 Industrial Drive
Greenville, SC 29607

SECTION 3 - DESCRIPTION OF SERVICE

3.1 Timing of Calls

3.1.1 When Billing Charges Begin and End For Phone Calls

The customer's long distance usage charge is based on the actual usage of the Company's network. Usage begins when the called party picks up the receiver, (i.e. when 2 way communication, often referred to as "conversation time" is possible.). When the called party picks up is determined by hardware answer supervision in which the local telephone company sends a signal to the switch or the software utilizing audio tone detection. When software answer supervision is employed, up to 60 seconds of ringing is allowed before it is billed as usage of the network. A call is terminated when the calling or called party hangs up.

3.1.2 Billing Increments

The billing increments for each service is set forth in the individual product rate section

3.1.3 Per Call Billing Charges

Billing will be rounded up to the nearest penny for each call.

3.1.4 Uncompleted Calls

There shall be no charges for uncompleted calls

ISSUED: October 21, 1998

EFFECTIVE:

By:

Michael LaFrance, President
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SECTION 3 - DESCRIPTION OF SERVICE continued**3.2 Calculation of Distance**

Usage charges for all mileage sensitive products are based on the airline distance between rate centers associated with the originating and terminating points of the call.

The airline mileage between rate centers is determined by applying the formula below to the vertical and horizontal coordinates associated with the rate centers involved. The Company uses the rate centers that are produced by Bell Communications Research in the NPA-NXX V & H Coordinates Tape and Bell's NECA Tariff No. 4.

FORMULA:

The square
root of:

$$\frac{(V1 - V2)^2 + (H1 - H2)^2}{10}$$

3.3 Minimum Call Completion Rate

A customer can expect a call completion rate (number of calls completed / number of calls attempted) of not less than 90% during peak use periods for all FG D services ("1+" dialing).

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EFFECTIVE:

By:

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SECTION 3 - DESCRIPTION OF SERVICE continued**3.4 Outbound Long Distance Service Offerings****3.4.1 3 Year Long Distance Service Plans**

- A. Plan A is a three year term, one-way outbound service requiring the customer to originate calls via a direct connection to the NewSouth switching facility which is provided by the local exchange carrier. This flat rate plan is based on a monthly call volume of greater than \$250 and is billed at an initial 18 second increment with 6 second increments thereafter.
- B. Plan B is a three year term, one-way outbound service requiring the customer to originate calls via a direct connection to the NewSouth switching facility which is provided by the local exchange carrier. This flat rate plan is based on a monthly call volume of greater than \$1,000 and is billed at an initial 18 second increment with 6 second increments thereafter.
- C. Plan C is a three year term, one-way outbound service requiring the customer to originate calls via a direct connection to the NewSouth switching facility which is provided by the local exchange carrier. This flat rate plan is based on a monthly call volume of greater than \$2,000 and is billed at an initial 18 second increment with 6 second increments thereafter.
- D. Plan D is a three year term, one-way outbound service requiring the customer to originate calls via a direct connection to the NewSouth switching facility which is provided by the local exchange carrier. This flat rate plan is based on a monthly call volume of greater than \$4,000 and is billed at an initial 18 second increment with 6 second increments thereafter.
- E. Plan E is a three year term, one-way outbound service requiring the customer to originate calls via a direct connection to the NewSouth switching facility which is provided by the local exchange carrier. This flat rate plan is based on a monthly call volume of greater than \$7,500 and is billed at an initial 18 second increment with 6 second increments thereafter.
- F. Plan F is a three year term, one-way outbound service requiring the customer to originate calls via a direct connection to the NewSouth switching facility which is provided by the local exchange carrier. This flat rate plan is based on a monthly call volume of greater than \$15,000 and is billed at an initial 18 second increment with 6 second increments thereafter.

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EFFECTIVE:

By:

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SECTION 3 - DESCRIPTION OF SERVICE continued**3.4.2 2 Year Long Distance Service Plans**

- A. Plan G is a two year term, one-way outbound service requiring the customer to originate calls via a direct connection to the NewSouth switching facility which is provided by the local exchange carrier. This flat rate plan is based on a monthly call volume of greater than \$250 and is billed at an initial 18 second increment with 6 second increments thereafter.
- B. Plan H is a two year term, one-way outbound service requiring the customer to originate calls via a direct connection to the NewSouth switching facility which is provided by the local exchange carrier. This flat rate plan is based on a monthly call volume of greater than \$1,000 and is billed at an initial 18 second increment with 6 second increments thereafter.
- C. Plan I is a two year term, one-way outbound service requiring the customer to originate calls via a direct connection to the NewSouth switching facility which is provided by the local exchange carrier. This flat rate plan is based on a monthly call volume of greater than \$2,000 and is billed at an initial 18 second increment with 6 second increments thereafter.
- D. Plan J is a two year term, one-way outbound service requiring the customer to originate calls via a direct connection to the NewSouth switching facility which is provided by the local exchange carrier. This flat rate plan is based on a monthly call volume of greater than \$4,000 and is billed at an initial 18 second increment with 6 second increments thereafter.
- E. Plan K is a two year term, one-way outbound service requiring the customer to originate calls via a direct connection to the NewSouth switching facility which is provided by the local exchange carrier. This flat rate plan is based on a monthly call volume of greater than \$7,500 and is billed at an initial 18 second increment with 6 second increments thereafter.
- F. Plan L is a two year term, one-way outbound service requiring the customer to originate calls via a direct connection to the NewSouth switching facility which is provided by the local exchange carrier. This flat rate plan is based on a monthly call volume of greater than \$15,000 and is billed at an initial 18 second increment with 6 second increments thereafter.

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EFFECTIVE:

By:

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SECTION 3 - DESCRIPTION OF SERVICE continued**3.4.3 1 Year Long Distance Service Plans**

- A. Plan M is a one year term, one-way outbound service requiring the customer to originate calls via a direct connection to the NewSouth switching facility which is provided by the local exchange carrier. This flat rate plan is based on a monthly call volume of greater than \$250 and is billed at an initial 18 second increment with 6 second increments thereafter.
- B. Plan N is a one year term, one-way outbound service requiring the customer to originate calls via a direct connection to the NewSouth switching facility which is provided by the local exchange carrier. This flat rate plan is based on a monthly call volume of greater than \$1,000 and is billed at an initial 18 second increment with 6 second increments thereafter.
- C. Plan O is a one year term, one-way outbound service requiring the customer to originate calls via a direct connection to the NewSouth switching facility which is provided by the local exchange carrier. This flat rate plan is based on a monthly call volume of greater than \$2,000 and is billed at an initial 18 second increment with 6 second increments thereafter.
- D. Plan P is a one year term, one-way outbound service requiring the customer to originate calls via a direct connection to the NewSouth switching facility which is provided by the local exchange carrier. This flat rate plan is based on a monthly call volume of greater than \$4,000 and is billed at an initial 18 second increment with 6 second increments thereafter.
- E. Plan Q is a one year term, one-way outbound service requiring the customer to originate calls via a direct connection to the NewSouth switching facility which is provided by the local exchange carrier. This flat rate plan is based on a monthly call volume of greater than \$7,500 and is billed at an initial 18 second increment with 6 second increments thereafter.
- F. Plan R is a one year term, one-way outbound service requiring the customer to originate calls via a direct connection to the NewSouth switching facility which is provided by the local exchange carrier. This flat rate plan is based on a monthly call volume of greater than \$15,000 and is billed at an initial 18 second increment with 6 second increments thereafter.

ISSUED: October 21, 1998

EFFECTIVE:

By:

Michael LaFrance, President
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Greenville, SC 29607

SECTION 3 - DESCRIPTION OF SERVICE continued

3.5 Inbound 800 Service Offerings

3.5.1 1 Year Inbound 800 Service Plans

- A. Plan A is a three year term, incoming service that allows calls which originate on the feature group facilities provided by the local exchange carrier to be terminated on a dedicated facility. This flat rate plan is based on a monthly call volume of greater than \$250 and is billed at an initial 18 second increment with 6 second increments thereafter.
- B. Plan B is a three year term, incoming service that allows calls which originate on the feature group facilities provided by the local exchange carrier to be terminated on a dedicated facility. This flat rate plan is based on a monthly call volume of greater than \$1,000 and is billed at an initial 18 second increment with 6 second increments thereafter.
- C. Plan C is a three year term, incoming service that allows calls which originate on the feature group facilities provided by the local exchange carrier to be terminated on a dedicated facility. This flat rate plan is based on a monthly call volume of greater than \$2,000 and is billed at an initial 18 second increment with 6 second increments thereafter.
- D. Plan D is a three year term, incoming service that allows calls which originate on the feature group facilities provided by the local exchange carrier to be terminated on a dedicated facility. This flat rate plan is based on a monthly call volume of greater than \$4,000 and is billed at an initial 18 second increment with 6 second increments thereafter.
- E. Plan E is a three year term, incoming service that allows calls which originate on the feature group facilities provided by the local exchange carrier to be terminated on a dedicated facility. This flat rate plan is based on a monthly call volume of greater than \$7,500 and is billed at an initial 18 second increment with 6 second increments thereafter.
- F. Plan F is a three year term, incoming service that allows calls which originate on the feature group facilities provided by the local exchange carrier to be terminated on a dedicated facility. This flat rate plan is based on a monthly call volume of greater than \$15,000 and is billed at an initial 18 second increment with 6 second increments thereafter.

ISSUED: October 21, 1998

EFFECTIVE:

By:

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SECTION 3 - DESCRIPTION OF SERVICE continued

3.5.2 2 Year Inbound 800 Service Plans

- A. Plan G is a two year term, incoming service that allows calls which originate on the feature group facilities provided by the local exchange carrier to be terminated on a dedicated facility. This flat rate plan is based on a monthly call volume of greater than \$250 and is billed at an initial 18 second increment with 6 second increments thereafter.
- B. Plan H is a two year term, incoming service that allows calls which originate on the feature group facilities provided by the local exchange carrier to be terminated on a dedicated facility. This flat rate plan is based on a monthly call volume of greater than \$1,000 and is billed at an initial 18 second increment with 6 second increments thereafter.
- C. Plan I is a two year term, incoming service that allows calls which originate on the feature group facilities provided by the local exchange carrier to be terminated on a dedicated facility. This flat rate plan is based on a monthly call volume of greater than \$2,000 and is billed at an initial 18 second increment with 6 second increments thereafter.
- D. Plan J is a two year term, incoming service that allows calls which originate on the feature group facilities provided by the local exchange carrier to be terminated on a dedicated facility. This flat rate plan is based on a monthly call volume of greater than \$4,000 and is billed at an initial 18 second increment with 6 second increments thereafter.
- E. Plan K is a two year term, incoming service that allows calls which originate on the feature group facilities provided by the local exchange carrier to be terminated on a dedicated facility. This flat rate plan is based on a monthly call volume of greater than \$7,500 and is billed at an initial 18 second increment with 6 second increments thereafter.
- F. Plan L is a two year term, incoming service that allows calls which originate on the feature group facilities provided by the local exchange carrier to be terminated on a dedicated facility. This flat rate plan is based on a monthly call volume of greater than \$15,000 and is billed at an initial 18 second increment with 6 second increments thereafter.

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By:

Michael LaFrance, President
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SECTION 3 - DESCRIPTION OF SERVICE continued**3.5.3 1 Year Inbound 800 Service Plans**

- A. Plan M is a one year term, incoming service that allows calls which originate on the feature group facilities provided by the local exchange carrier to be terminated on a dedicated facility. This flat rate plan is based on a monthly call volume of greater than \$250 and is billed at an initial 18 second increment with 6 second increments thereafter.
- B. Plan N is a one year term, incoming service that allows calls which originate on the feature group facilities provided by the local exchange carrier to be terminated on a dedicated facility. This flat rate plan is based on a monthly call volume of greater than \$1,000 and is billed at an initial 18 second increment with 6 second increments thereafter.
- C. Plan O is a one year term, incoming service that allows calls which originate on the feature group facilities provided by the local exchange carrier to be terminated on a dedicated facility. This flat rate plan is based on a monthly call volume of greater than \$2,000 and is billed at an initial 18 second increment with 6 second increments thereafter.
- D. Plan P is a one year term, incoming service that allows calls which originate on the feature group facilities provided by the local exchange carrier to be terminated on a dedicated facility. This flat rate plan is based on a monthly call volume of greater than \$4,000 and is billed at an initial 18 second increment with 6 second increments thereafter.
- E. Plan Q is a one year term, incoming service that allows calls which originate on the feature group facilities provided by the local exchange carrier to be terminated on a dedicated facility. This flat rate plan is based on a monthly call volume of greater than \$7,500 and is billed at an initial 18 second increment with 6 second increments thereafter.
- F. Plan R is a one year term, incoming service that allows calls which originate on the feature group facilities provided by the local exchange carrier to be terminated on a dedicated facility. This flat rate plan is based on a monthly call volume of greater than \$15,000 and is billed at an initial 18 second increment with 6 second increments thereafter.

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EFFECTIVE:

By:

Michael LaFrance, President
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SECTION 3 - DESCRIPTION OF SERVICE continued

3.6 Calling Card Service Offerings

3.6.1 Calling Card Service Plan A

Plan A is a special travel feature whereby a commercial customer may access the network by means of an 800 number (provided by Carrier) from any touchtone phone in the continental U.S. This flat rate plan is based on a term agreement commitment of 3 years and is billed in 18 second increments.

3.6.2 Calling Card Service Plan B

Plan B is a special travel feature whereby a commercial customer may access the network by means of an 800 number (provided by Carrier) from any touchtone phone in the continental U.S. This flat rate plan is based on a term commitment agreement of 2 years and is billed in 18 second increments.

3.6.3 Calling Card Service Plan C

Plan C is a special travel feature whereby a commercial customer may access the network by means of an 800 number (provided by Carrier) from any touchtone phone in the continental U.S. This flat rate plan is based on a term commitment agreement of 1 year and is billed in 18 second increments.

3.7 Operator Services

The Company does not provide operator services at this time.

ISSUED: October 21, 1998

EFFECTIVE:

By:

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SECTION 4 - RATES

4.1 Outbound Long Distance Service Rates

4.1.1 Plan A

Plan A is a three year term, one-way outbound service requiring the customer to originate calls via a direct connection to the NewSouth switching facility which is provided by the local exchange carrier.

Rate: \$.1100 per minute [flat] (Day, Evening, Night/Weekend). Based on a monthly call volume of greater than \$250.

Billing: Plan A is billed at an initial 18 second increment with 6 second increments thereafter.

4.1.2 Plan B

Plan B is a three year term, one-way outbound service requiring the customer to originate calls via a direct connection to the NewSouth switching facility which is provided by the local exchange carrier.

Rate: \$.1000 per minute [flat] (Day, Evening, Night/Weekend). Based on a monthly call volume of greater than \$1,000.

Billing: Plan B is billed at an initial 18 second increment with 6 second increments thereafter.

4.1.3 Plan C

Plan C is a three year term, one-way outbound service requiring the customer to originate calls via a direct connection to the NewSouth switching facility which is provided by the local exchange carrier.

Rate: \$.0900 per minute [flat] (Day, Evening, Night/Weekend). Based on a monthly call volume of greater than \$2,000.

Billing: Plan C is billed at an initial 18 second increment with 6 second increments thereafter.

ISSUED: October 21, 1998

EFFECTIVE:

By:

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SECTION 4 - RATES (continued)

4.1.4 Plan D

Plan D is a three year term, one-way outbound service requiring the customer to originate calls via a direct connection to the NewSouth switching facility which is provided by the local exchange carrier.

Rate: \$.0800 per minute [flat] (Day, Evening, Night/Weekend). Based on a monthly call volume of greater than \$4,000.

Billing: Plan D is billed at an initial 18 second increment with 6 second increments thereafter.

4.1.5 Plan E

Plan E is a three year term, one-way outbound service requiring the customer to originate calls via a direct connection to the NewSouth switching facility which is provided by the local exchange carrier.

Rate: \$.0700 per minute [flat] (Day, Evening, Night/Weekend). Based on a monthly call volume of greater than \$7,500.

Billing: Plan E is billed at an initial 18 second increment with 6 second increments thereafter.

4.1.6 Plan F

Plan F is a three year term, one-way outbound service requiring the customer to originate calls via a direct connection to the NewSouth switching facility which is provided by the local exchange carrier.

Rate: \$.0625 per minute [flat] (Day, Evening, Night/Weekend). Based on a monthly call volume of greater than \$15,000.

Billing: Plan F is billed at an initial 18 second increment with 6 second increments thereafter.

ISSUED: October 21, 1998

EFFECTIVE:

By:

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SECTION 4 - RATES (continued)

4.1.7 Plan G

Plan G is a two year term, one-way outbound service requiring the customer to originate calls via a direct connection to the NewSouth switching facility which is provided by the local exchange carrier.

Rate: \$.1148 per minute [flat] (Day, Evening, Night/Weekend). Based on a monthly call volume of greater than \$250.

Billing: Plan G is billed at an initial 18 second increment with 6 second increments thereafter.

4.1.8 Plan H

Plan H is a two year term, one-way outbound service requiring the customer to originate calls via a direct connection to the NewSouth switching facility which is provided by the local exchange carrier.

Rate: \$.1043 per minute [flat] (Day, Evening, Night/Weekend). Based on a monthly call volume of greater than \$1,000.

Billing: Plan H is billed at an initial 18 second increment with 6 second increments thereafter.

4.1.9 Plan I

Plan I is a two year term, one-way outbound service requiring the customer to originate calls via a direct connection to the NewSouth switching facility which is provided by the local exchange carrier.

Rate: \$.0938 per minute [flat] (Day, Evening, Night/Weekend). Based on a monthly call volume of greater than \$2,000.

Billing: Plan I is billed at an initial 18 second increment with 6 second increments thereafter.

ISSUED: October 21, 1998

EFFECTIVE:

By:

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SECTION 4 - RATES (continued)

4.1.10 Plan J

Plan J is a two year term, one-way outbound service requiring the customer to originate calls via a direct connection to the NewSouth switching facility which is provided by the local exchange carrier.

Rate: \$.0833 per minute [flat] (Day, Evening, Night/Weekend). Based on a monthly call volume of greater than \$4,000.

Billing: Plan J is billed at an initial 18 second increment with 6 second increments thereafter.

4.1.11 Plan K

Plan K is a two year term, one-way outbound service requiring the customer to originate calls via a direct connection to the NewSouth switching facility which is provided by the local exchange carrier.

Rate: \$.0728 per minute [flat] (Day, Evening, Night/Weekend). Based on a monthly call volume of greater than \$7,500.

Billing: Plan K is billed at an initial 18 second increment with 6 second increments thereafter.

4.1.12 Plan L

Plan L is a two year term, one-way outbound service requiring the customer to originate calls via a direct connection to the NewSouth switching facility which is provided by the local exchange carrier.

Rate: \$.0649 per minute [flat] (Day, Evening, Night/Weekend). Based on a monthly call volume of greater than \$15,000.

Billing: Plan L is billed at an initial 18 second increment with 6 second increments thereafter

ISSUED: October 21, 1998

EFFECTIVE:

By:

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SECTION 4 - RATES (continued)

4.1.13 Plan M

Plan M is a one year term, one-way outbound service requiring the customer to originate calls via a direct connection to the NewSouth switching facility which is provided by the local exchange carrier.

Rate: \$.1195 per minute [flat] (Day, Evening, Night/Weekend). Based on a monthly call volume of greater than \$250.

Billing: Plan M is billed at an initial 18 second increment with 6 second increments thereafter

4.1.14 Plan N

Plan N is a one year term, one-way outbound service requiring the customer to originate calls via a direct connection to the NewSouth switching facility which is provided by the local exchange carrier

Rate: \$.1085 per minute [flat] (Day, Evening, Night/Weekend). Based on a monthly call volume of greater than \$1,000.

Billing: Plan N is billed at an initial 18 second increment with 6 second increments thereafter

4.1.15 Plan O

Plan O is a one year term, one-way outbound service requiring the customer to originate calls via a direct connection to the NewSouth switching facility which is provided by the local exchange carrier

Rate: \$.0975 per minute [flat] (Day, Evening, Night/Weekend). Based on a monthly call volume of greater than \$2,000.

Billing: Plan O is billed at an initial 18 second increment with 6 second increments thereafter

ISSUED: October 21, 1998

EFFECTIVE:

By:

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SECTION 4 - RATES (continued)

4.1.16 Plan P

Plan P is a one year term, one-way outbound service requiring the customer to originate calls via a direct connection to the NewSouth switching facility which is provided by the local exchange carrier

Rate: \$.0865 per minute [flat] (Day, Evening, Night/Weekend). Based on a monthly call volume of greater than \$4,000.

Billing: Plan P is billed at an initial 18 second increment with 6 second increments thereafter

4.1.17 Plan Q

Plan Q is a one year term, one-way outbound service requiring the customer to originate calls via a direct connection to the NewSouth switching facility which is provided by the local exchange carrier

Rate: \$.0755 per minute [flat] (Day, Evening, Night/Weekend). Based on a monthly call volume of greater than \$7,500.

Billing: Plan Q is billed at an initial 18 second increment with 6 second increments thereafter

4.1.18 Plan R

Plan R is a one year term, one-way outbound service requiring the customer to originate calls via a direct connection to the NewSouth switching facility which is provided by the local exchange carrier.

Rate: \$.0673 per minute [flat] (Day, Evening, Night/Weekend). Based on a monthly call volume of greater than \$15,000.

Billing: Plan R is billed at an initial 18 second increment with 6 second increments thereafter

ISSUED: October 21, 1998

EFFECTIVE:

By:

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SECTION 4 - RATES (continued)

4.2 Inbound 800 Service Rates

4.2.1 Plan A

Plan A is a three year term, incoming service that allows calls which originate on the feature group facilities provided by the local exchange carrier to be terminated on a dedicated facility.

Rate: \$.1100 per minute [flat] (Day, Evening, Night/Weekend). Based on a monthly call volume of greater than \$250.

Billing: Plan A is billed at an initial 18 second increment with 6 second increments thereafter.

4.2.2 Plan B

Plan B is a three year term, incoming service that allows calls which originate on the feature group facilities provided by the local exchange carrier to be terminated on a dedicated facility.

Rate: \$.1000 per minute [flat] (Day, Evening, Night/Weekend). Based on a monthly call volume of greater than \$1,000.

Billing: Plan B is billed at an initial 18 second increment with 6 second increments thereafter.

4.2.3 Plan C

Plan C is a three year term, incoming service that allows calls which originate on the feature group facilities provided by the local exchange carrier to be terminated on a dedicated facility.

Rate: \$.0900 per minute [flat] (Day, Evening, Night/Weekend). Based on a monthly call volume of greater than \$2,000.

Billing: Plan C is billed at an initial 18 second increment with 6 second increments thereafter.

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By:

Michael LaFrance, President
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SECTION 4 - RATES (continued)

4.2.4 Plan D

Plan D is a three year term, incoming service that allows calls which originate on the feature group facilities provided by the local exchange carrier to be terminated on a dedicated facility.

Rate: \$.0800 per minute [flat] (Day, Evening, Night/Weekend). Based on a monthly call volume of greater than \$4,000.

Billing: Plan D is billed at an initial 18 second increment with 6 second increments thereafter.

4.2.5 Plan E

Plan E is a three year term, incoming service that allows calls which originate on the feature group facilities provided by the local exchange carrier to be terminated on a dedicated facility.

Rate: \$.0700 per minute [flat] (Day, Evening, Night/Weekend). Based on a monthly call volume of greater than \$7,500.

Billing: Plan E is billed at an initial 18 second increment with 6 second increments thereafter.

4.2.6 Plan F

Plan F is a three year term, incoming service that allows calls which originate on the feature group facilities provided by the local exchange carrier to be terminated on a dedicated facility.

Rate: \$.0625 per minute [flat] (Day, Evening, Night/Weekend). Based on a monthly call volume of greater than \$15,000.

Billing: Plan F is billed at an initial 18 second increment with 6 second increments thereafter.

ISSUED: October 21, 1998

EFFECTIVE:

By:

Michael LaFrance, President
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SECTION 4 - RATES (continued)

4.2.7 Plan G

Plan G is a two year term, incoming service that allows calls which originate on the feature group facilities provided by the local exchange carrier to be terminated on a dedicated facility.

Rate: \$.1148 per minute [flat] (Day, Evening, Night/Weekend). Based on a monthly call volume of greater than \$250.

Billing: Plan G is billed at an initial 18 second increment with 6 second increments thereafter.

4.2.8 Plan H

Plan H is a two year term, incoming service that allows calls which originate on the feature group facilities provided by the local exchange carrier to be terminated on a dedicated facility.

Rate: \$.1043 per minute [flat] (Day, Evening, Night/Weekend). Based on a monthly call volume of greater than \$1,000.

Billing: Plan H is billed at an initial 18 second increment with 6 second increments thereafter.

4.2.9 Plan I

Plan I is a two year term, incoming service that allows calls which originate on the feature group facilities provided by the local exchange carrier to be terminated on a dedicated facility.

Rate: \$.0938 per minute [flat] (Day, Evening, Night/Weekend). Based on a monthly call volume of greater than \$2,000.

Billing: Plan I is billed at an initial 18 second increment with 6 second increments thereafter.

ISSUED: October 21, 1998

EFFECTIVE:

By:

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SECTION 4 - RATES (continued)

4.2.10 Plan J

Plan J is a two year term, incoming service that allows calls which originate on the feature group facilities provided by the local exchange carrier to be terminated on a dedicated facility.

Rate: \$.0833 per minute [flat] (Day, Evening, Night/Weekend). Based on a monthly call volume of greater than \$4,000.

Billing: Plan J is billed at an initial 18 second increment with 6 second increments thereafter.

4.2.11 Plan K

Plan K is a two year term, incoming service that allows calls which originate on the feature group facilities provided by the local exchange carrier to be terminated on a dedicated facility.

Rate: \$.0728 per minute [flat] (Day, Evening, Night/Weekend). Based on a monthly call volume of greater than \$7,500.

Billing: Plan K is billed at an initial 18 second increment with 6 second increments thereafter.

4.2.12 Plan L

Plan L is a two year term, incoming service that allows calls which originate on the feature group facilities provided by the local exchange carrier to be terminated on a dedicated facility.

Rate: \$.0649 per minute [flat] (Day, Evening, Night/Weekend). Based on a monthly call volume of greater than \$15,000.

Billing: Plan L is billed at an initial 18 second increment with 6 second increments thereafter.

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EFFECTIVE:

By:

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SECTION 4 - RATES (continued)

4.2.13 Plan M

Plan M is a one year term, incoming service that allows calls which originate on the feature group facilities provided by the local exchange carrier to be terminated on a dedicated facility.

Rate: \$.1195 per minute [flat] (Day, Evening, Night/Weekend). Based on a monthly call volume of greater than \$250.

Billing: Plan M is billed at an initial 18 second increment with 6 second increments thereafter.

4.2.14 Plan N

Plan N is a one year term, incoming service that allows calls which originate on the feature group facilities provided by the local exchange carrier to be terminated on a dedicated facility.

Rate: \$.1085 per minute [flat] (Day, Evening, Night/Weekend). Based on a monthly call volume of greater than \$1,000.

Billing: Plan N is billed at an initial 18 second increment with 6 second increments thereafter.

4.2.15 Plan O

Plan O is a one year term, incoming service that allows calls which originate on the feature group facilities provided by the local exchange carrier to be terminated on a dedicated facility.

Rate: \$.0975 per minute [flat] (Day, Evening, Night/Weekend). Based on a monthly call volume of greater than \$2,000.

Billing: Plan O is billed at an initial 18 second increment with 6 second increments thereafter.

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EFFECTIVE:

By:

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SECTION 4 - RATES (continued)

4.2.16 Plan P

Plan P is a one year term, incoming service that allows calls which originate on the feature group facilities provided by the local exchange carrier to be terminated on a dedicated facility.

Rate: \$.0865 per minute [flat] (Day, Evening, Night/Weekend) Based on a monthly call volume of greater than \$4,000.

Billing: Plan P is billed at an initial 18 second increment with 6 second increments thereafter.

4.2.17 Plan Q

Plan Q is a one year term, incoming service that allows calls which originate on the feature group facilities provided by the local exchange carrier to be terminated on a dedicated facility.

Rate: \$.0755 per minute [flat] (Day, Evening, Night/Weekend) Based on a monthly call volume of greater than \$7,500.

Billing: Plan Q is billed at an initial 18 second increment with 6 second increments thereafter.

4.2.18 Plan R

Plan R is a one year term, incoming service that allows calls which originate on the feature group facilities provided by the local exchange carrier to be terminated on a dedicated facility.

Rate: \$.0673 per minute [flat] (Day, Evening, Night/Weekend) Based on a monthly call volume of greater than \$15,000.

Billing: Plan R is billed at an initial 18 second increment with 6 second increments thereafter.

ISSUED: October 21, 1998

EFFECTIVE:

By:

Michael LaFrance, President
130 Industrial Drive
Greenville, SC 29607

SECTION 4 - RATES (continued)

4.3 Calling Card Service Rates

4.3.1 Calling Card Service Plan A

Plan A is a special travel feature whereby a commercial customer may access the network by means of an 800 number (provided by Carrier) from any touchtone phone in the continental U.S.

Rate: \$0.15 per minute [flat] (Day, Evening, Night/Weekend).

Billing: Plan A is based on a term agreement commitment of 3 years and is billed in 18 second increments.

4.3.2 Travel Card Service Plan B

Plan B is a special travel feature whereby a commercial customer may access the network by means of an 800 number (provided by Carrier) from any touchtone phone in the continental U.S.

Rate: \$0.16 per minute [flat] (Day, Evening, Night/Weekend)

Billing: Plan B is based on a term commitment agreement of 2 years and is billed in 18 second increments.

4.3.3 Travel Card Service Plan C

Plan C is a special travel feature whereby a commercial customer may access the network by means of an 800 number (provided by Carrier) from any touchtone phone in the continental U.S.

Rate: \$0.17 per minute [flat] (Day, Evening, Night/Weekend).

Billing: Plan C is based on a term commitment agreement of 1 year and is billed in 18 second increments.

Per Card Surcharge: \$0.25

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EFFECTIVE:

By:

Michael LaFrance, President
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Greenville, SC 29607

SECTION 4 - RATES (continued)**4.4 Directory Assistance**

Customers will be billed the following per call charge to be connected to the local exchange company directory assistance service for directory assistance calls within the state. All verified handicapped customers will be allowed fifty (50) free Directory Assistance calls per month.

Directory Assistance Charge per call.....\$0.85

4.5 Determining Applicable Rate in Effect.

For the initial minute, the rate applicable at the start of chargeable time at the calling station applies. For additional minutes, the rate applicable is that rate which is in effect at the calling station when the additional minute(s) begin. That is, if chargeable time begins during the Day Period, the Day Rate applies to the initial minute and to any additional minutes that the call continues during the rate period. If the call continues into a different rate period, the appropriate rates from that period apply to any additional minutes occurring in that rate period. If an additional minute is split between two rate periods, the rate period applicable at the start of the minute applies to the entire minute.

4.6 Payment of Calls**4.6.1 Late Payment Charges**

Interest charges of 1.5% per month will be assessed on all unpaid balances more than thirty days old

4.6.2 Return Check Charges

A return check charge of \$25.00 will be assessed for checks returned for insufficient funds if the face value does not exceed \$50.00, \$30.00 if the face value does exceed \$50.00 but does not exceed \$300.00, \$40.00 if the face value exceeds \$300.00 or 5% of the value of the check, which ever is greater.

4.7 Restoration of Service

A reconnection fee of \$25.00 per occurrence is charged when service is re-established for customers who had been disconnected for non-payment.

ISSUED: October 21, 1998**EFFECTIVE:****By:**

Michael LaFrance, President
130 Industrial Drive
Greenville, SC 29607

SECTION 4 - RATES (continued)

4.8 Special Promotions

The company will, from time to time, offer special promotions to its customers waiving certain charges. These promotions will be approved by the FPSC with specific starting and ending dates.

4.9 Special Rates For The Handicapped

4.9.1. Directory Assistance

There shall be no charge for up to fifty calls per billing cycle from lines or trunks serving individuals with disabilities. The Company shall charge the prevailing tariff rates for every call in excess of 50 within a billing cycle.

4.9.2. Hearing and Speech Impaired Persons

Intrastate toll message rates for TDD users shall be evening rates for daytime calls and night rates for evening and night calls.

4.9.3. Telecommunications Relay Service

For intrastate toll calls received from the relay service, the Company will when billing relay calls discount relay service calls by 50 percent off of the otherwise applicable rate for a voice nonrelay call except that where either the calling or called party indicates that either party is both hearing and visually impaired, the call shall be discounted 60 percent off of the otherwise applicable rate for a voice nonrelay call. The above discounts apply only to time-sensitive elements of a charge for the call and shall not apply to per call charges such as a credit card surcharge.

ISSUED: October 21, 1998

EFFECTIVE:

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Michael LaFrance, President
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Monica R. Borne
EllenAnn G. Sands

981394-77

DEPOSIT

DATE

D 0 2 4

OCT 22 1998

October 21, 1998

Via Overnight Delivery

Ms. Brenda Hawkins
Florida Public Service Commission
Division of Administration
2540 Shumard Oak Blvd.
Gunter Building
Tallahassee, FL 32399-0850

Check received with filing and
forwarded to Fiscal for deposit.
Fiscal to forward a copy of check
to RAR with proof of deposit.

Initials of person who forwarded check:

ETJ

RE: NewSouth Communications Corp.

Dear Ms. Hawkins:

Enclosed please find an original and six (6) copies of Application Form for authority to provide interexchange telecommunications service within the State of Florida, submitted on behalf of NewSouth Communications Corp. Also enclosed is the requisite \$250.00 filing fee.

Please acknowledge receipt of this filing by returning a date stamped copy of this letter in the self-addressed envelope provided.

DOCUMENT NUMBER - DATE
11835 OCT 22 98



P.O. BOX 5305
GREENVILLE, SC 29608
(864) 627-5050



FIRST UNION NATIONAL BANK
OF SOUTH CAROLINA
GREENVILLE, SC
67-776-532

2274

DATE
10/16/98

AMOUNT
\$250.00

Two Hundred Fifty Dollars And 00 Cents

PAY

TO THE
ORDER OF FL Public Service Commission
2540 Shumard Oak Blvd.
Tallahassee FL 32399-0866

Monica R. Borne

2 SIGNATURES REQUIRED IF AMOUNT EXCEEDS \$2500.00

11835 OCT 22 98
CALL 1 800 860 2331