

**BEFORE THE  
FLORIDA PUBLIC SERVICE COMMISSION**

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**In re: Petition for DIECA Communications,  
Inc., d/b/a Covad Communications Company  
For Arbitration of Unresolved Issues in  
Interconnection Agreement with BellSouth  
Telecommunications, Inc.**

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**Docket No. 001797-TP**

**Filed: May 23, 2001**

**JOINT REBUTTAL TESTIMONY AND EXHIBITS OF**

**ELIZABETH R. Y. KIENTZLE  
AND  
JOSEPH P. RIOLO**

**ON BEHALF OF  
COVAD COMMUNICATIONS COMPANY**

**PUBLIC VERSION**

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**JOINT REBUTTAL TESTIMONY OF  
ELIZABETH R. Y. KIENTZLE AND JOSEPH P. RIOLO  
ON BEHALF OF  
COVAD COMMUNICATIONS COMPANY**

1    **I.     INTRODUCTION AND SUMMARY**

2    **Q.     What is the purpose of your testimony?**

3    A.     DIECA Communications, Inc. d/b/a Covad Communications Company  
4           ("Covad") has asked us to respond to the testimony and cost studies that  
5           BellSouth Telecommunications, Inc. ("BellSouth") filed with the Florida  
6           Public Service Commission on April 23, 2001. In doing so, we will  
7           specifically address arbitration issues 16, 18, 23 and 24 (with respect to line-  
8           sharing costs only).

9    **Q.     Ms. Kientzle, please state your name, title and business address.**

10   A.     My name is Elizabeth R. Y. Kientzle. I am an independent consultant. My  
11           business address is 672 Jean Street, Oakland, CA 94610.

12   **Q.     Ms. Kientzle, have you previously filed testimony in this proceeding?**

13   A.     Yes. I filed joint direct testimony with Mr. Riolo on April 23, 2001.  
14           Exhibit \_\_\_\_\_ (ERYK/JPR-1) to that testimony describes my qualifications  
15           and relevant experience.

1 **Q. Mr. Riolo, please state your name, title and business address.**

2 A. My name is Joseph P. Riolo. I am an independent telecommunications  
3 consultant. My business address is 102 Roosevelt Drive, East Norwich, NY  
4 11732.

5 **Q. Mr. Riolo, have you previously filed testimony in this proceeding?**

6 A. Yes. I filed joint direct testimony with Ms. Kientzle on April 23, 2001.  
7 Exhibit \_\_\_\_\_ (ERYK/JPR-2) to that testimony describes my qualifications  
8 and relevant experience.

9 **Q. What role did each witness play in the preparation of this testimony?**

10 A. Although both of us have reviewed and support this testimony in its entirety,  
11 each of us assumed primary responsibility for specific segments of testimony.

12 As with our direct testimony, we each rely on the facts and analyses  
13 developed by the other in his or her areas of primary responsibility.

14 Specifically:

- 15 • Ms. Kientzle is primarily responsible for the costing and pricing  
16 issues.
- 17 • Mr. Riolo is primarily responsible for technical and engineering issues,  
18 as well as terms and conditions.

1    **Q.    Please summarize the major points that you address in your joint**  
2           **rebuttal testimony.**

3    A.    Our joint rebuttal testimony identifies numerous flaws in BellSouth's direct  
4           testimony concerning costs and prices for line-sharing elements. The  
5           following summary highlights some of the most significant flaws that we have  
6           identified and describes our proposed solutions.

7           *Issue 24 – Line-Sharing Prices*

8                   BellSouth's proposed monthly recurring charges for splitters and its  
9           nonrecurring charges for line-sharing-related elements are anti-competitive  
10          because they are based on costs that far exceed the forward-looking costs  
11          associated with efficient line-sharing arrangements. In short, BellSouth has  
12          inflated the material costs of splitters and related equipment, added  
13          unnecessary and costly testing shelves, vastly overstated the costs of  
14          installation, and added potentially duplicative costs. The inadequate  
15          documentation of BellSouth's nonrecurring cost study often precludes an  
16          analysis of the validity of its input assumptions. It is clear, however, that  
17          BellSouth has included unnecessary tasks and inflated task times. Incredibly,  
18          BellSouth has even proposed to apply nonrecurring charges for its competitor-  
19          owned splitter option, despite the fact that, under this option, Covad would  
20          own, install and maintain the splitter in its own collocation space.

21                   The Commission should give little credence to BellSouth's  
22          unsupported cost estimates. Instead, the Commission should adopt the prices  
23          for each of these elements that we proposed in our direct testimony. Those

1 prices reflect Mr. Riolo's expert opinion (and the FCC's presumptions)  
2 concerning efficient practices and the task times that would result from  
3 deploying those practices.

4 Issue 16 – Splitter Location

5 Splitters should be located on or near the Main Distribution Frame  
6 ("MDF"). When contending that frame-mounted configurations were less  
7 efficient, BellSouth failed to account for the variety of resources that a  
8 remotely located splitter rack utilizes. Splitter placements that are further  
9 from the MDF add significantly to the cost of splitter placement, while  
10 potentially increasing the likelihood of trouble/failure. Furthermore, the  
11 increased length of the tie cable for remote locations could preclude Covad  
12 from providing line sharing to some customers.

13 Issue 18 – Line-Sharing Intervals

14 Contrary to BellSouth's contentions, line-sharing orders are simple,  
15 pertain to an existing service and can be processed on a fully mechanized or  
16 "flow through" basis without any manual intervention. The physical process to  
17 provision the loop only takes a few moments to complete. There is no reason  
18 that BellSouth should require more than 24 hours to complete that process.

19 Issue 23 – Test Access

20 Covad must have direct physical access to the loop at each point of  
21 connection so that Covad can properly and expeditiously isolate problems on  
22 the loop. Essentially, Covad is asking for the same access BellSouth has to  
23 the loop in the central office, only when the loop is carrying both data and

1 voice traffic. If the Commission nonetheless allows BellSouth to deny Covad  
2 such access, then the Commission should require BellSouth to respond to  
3 trouble reports within four hours on line shared lines.

4 **II. THE COMMISSION SHOULD REJECT BELL SOUTH'S ANALYSIS**  
5 **OF COSTS FOR LINE SHARING AS EXCESSIVE AND NON-**  
6 **FORWARD-LOOKING.**

7 **Issue 24: Are the Rates Proposed by BellSouth for Unbundled Loops and Line**  
8 **Sharing Compliant with TELRIC Pricing?**

9 **Q. What prices does BellSouth seek to impose on competitors for line-**  
10 **sharing arrangements?**

11 **A.** BellSouth has proposed a series of charges specific to line-sharing  
12 arrangements, most of which relate to the splitter. These include the  
13 following:

- 14 • J.4.1 – Splitter (BellSouth-Owned) per 96-line capacity (recurring and  
15 nonrecurring);
- 16 • J.4.2 – Splitter (BellSouth-Owned) per 24-line capacity (recurring and  
17 nonrecurring);
- 18 • J.4.3 – Splitter per line activation (recurring and nonrecurring);
- 19 • J.4.4 – Splitter per subsequent activity per rearrangement  
20 (nonrecurring);
- 21 • J.4.6 – Splitter (Competitor-Owned) (nonrecurring);

- 1           •       J.4.7 – Splitter (Competitor-Owned) per occurrence of each group of  
2                   24 lines (nonrecurring);

3                   Apparently, BellSouth also intends to apply an additional “service  
4           order” charge (the “N” elements) to each order. [See BellSouth cost study  
5           documentation (provided as Exhibit WBS-1), page stamped 000050.] In  
6           addition, BellSouth has proposed disconnect charges that would apply to each  
7           of the elements listed above.

8   **Q.    Are the line-sharing prices that BellSouth has proposed in this**  
9           **proceeding reasonable?**

10   A.    No. In short, BellSouth has inflated the material costs of splitters and related  
11           equipment, added unnecessary and costly testing shelves, vastly overstated the  
12           costs of installation, added potentially duplicative costs, and loaded  
13           nonrecurring costs with unnecessary and unsupported tasks. We detail in the  
14           sections below BellSouth’s numerous incorrect assumptions and suggest  
15           adjustments to compensate for the study’s more obvious flaws.

16                   Exhibit \_\_\_\_\_ (ERYK/JPR-5) provides a comparison of our proposed  
17           line-sharing prices, BellSouth’s proposed prices, and BellSouth’s prices  
18           adjusted as detailed in this section.

1           **A.     Recurring Charges.**

2                    1.     *BellSouth-Owned Splitters (Elements J.4.1 and J.4.2).*

3     **Q.     Does BellSouth’s study reflect the most efficient, least-cost approach to**  
4     **providing splitters?**

5     A.     No. As we noted in our direct testimony, the most efficient arrangement for  
6     line sharing would be to implement frame-mounted splitters (or to mount  
7     splitters within 25 feet of the frame) and to wire connections from Covad’s  
8     collocation cage directly to those splitters. Any other arrangement adds  
9     unnecessary costs, for which BellSouth must bear responsibility as the cost  
10    causer.

11                BellSouth has assumed a less efficient rack-mounted splitter  
12    configuration. (We discuss the issue of splitter placement further in Section  
13    III below.) Furthermore, BellSouth’s own documentation shows that it has  
14    overstated the recurring costs for BellSouth-owned splitters. The analysis that  
15    we present below attempts to correct exaggerations in BellSouth’s cost study  
16    based on BellSouth’s own proposal, should the Commission choose to work  
17    with BellSouth’s analysis. Hence, the corrected results we report herein are  
18    conservatively high relative to the costs that BellSouth could achieve if it fully  
19    implemented the efficient practices that we assumed in developing the cost  
20    basis for the prices that we proposed in our direct testimony. To adopt prices  
21    that are consistent with a forward-looking, efficient cost-based methodology,

1 the Commission should instead rely on the prices recommended in our direct  
2 testimony, also presented in Exhibit \_\_\_\_\_ (ERYK/JPR-5) to this testimony.

3 **Q. Please describe how BellSouth developed its reported monthly price for a**  
4 **96-line capacity splitter.**

5 A. BellSouth has proposed a monthly price of \$201.46 for a BellSouth-owned  
6 96-line splitter (element J.4.1). BellSouth's cost analysis for this element  
7 begins by estimating the material investment required for three different  
8 categories of equipment: 1) a composite of splitter and connected splitter  
9 equipment described as "Shelf, Test Eqpt, Plug-Ins & Cabling"; 2)  
10 distribution frame space and connecting block equipment; and 3) the bay or  
11 rack that houses the splitter shelves. BellSouth develops installed equipment  
12 investments by applying several factors to each material investment. The  
13 "Material" and "Hardwire" factors and a "Supporting Equipment and/or  
14 Power Loading" factor significantly affect splitter investments. BellSouth  
15 calculates the final total investment required for a 96-line splitter using factors  
16 to estimate associated land investment and building investment.

17 BellSouth's total reported investment for a single 96-line capacity  
18 splitter, \$10,011.11, breaks down roughly as follows: 1) 77% for splitters and  
19 the related "Shelf, Test Eqpt, Plug-Ins & Cabling"; 2) 12% for land and  
20 building investment; 3) 7% for distribution frame space and associated  
21 connecting blocks; and 4) 5% for the bay or frame that holds the splitter  
22 shelves.

1                   BellSouth then applies a shared cost factor and adds receipts tax and  
2                   common cost factors to convert the installed investment amount into a  
3                   monthly element price.

4   **Q.    Is BellSouth’s presentation of splitter costs sufficiently documented to**  
5           **permit a definitive analysis of the reasonableness of its proposed price?**

6   A.    No. BellSouth did not supply complete supporting documentation or detail of  
7           its aggregate \$4,859 material cost for “Line Sharing Splitter (Shelf, Test Eqpt,  
8           Plug-Ins & Cabling)” in its submission. Nonetheless, we were able to piece  
9           together a basic understanding of the basis for that investment amount using  
10          various BellSouth discovery responses. BellSouth’s total material costs in this  
11          category break down as: **\*\*\*BEGIN BELLSOUTH PROPRIETARY**

12

13

**END**

14

**PROPRIETARY\*\*\*** [BellSouth’s Response to Sprint’s First Request for

15

Production of Documents, Item No. 1, Attachment No. 1, Tennessee

16

Regulatory Authority Docket No. 00-00544, also requested in this proceeding

17

as Covad’s Second Request for Production of Documents, Item No. 34.]

18   **Q.    Are BellSouth’s cost estimates for this element reasonable?**

19

A.    No. BellSouth’s reported base cost of an equipped splitter shelf does not

20

appear unreasonable. However, BellSouth then loads on unnecessary, inflated

21

and duplicative costs.







1           that BellSouth’s initial “material” only study input is already marked up to  
2           include minor/miscellaneous material. BellSouth, however, applies an  
3           additional generic “material” cost factor to that amount. Hence, BellSouth is  
4           potentially double-recovering the same material costs.

5                       Second, BellSouth’s study develops splitter bay costs based on the  
6           assumption that a complete bay “has a capacity for 8 splitters [96-line splitter  
7           shelves] with each having a corresponding test shelf.” [BellSouth’s Response  
8           to Sprint’s First Set of Interrogatories, Item No. 5, Tennessee Regulatory  
9           Authority Docket No. 00-00544 (*see* Exhibit \_\_\_\_\_ (ERYK/JPR-6)).] As we  
10          discussed above, however, wiring in additional test shelves is not part of a  
11          reasonably efficient design and is not necessary to provide test access to the  
12          splitter. Moreover, the capacity of a bay is significantly more than eight  
13          splitter shelves. As BellSouth’s own documentation indicates, the **\*\*\*BEGIN**  
14          **BELLSOUTH PROPRIETARY**

15                               **END PROPRIETARY\*\*\*** [BellSouth’s Response to  
16          Covad’s POD 32.] Hence, the Commission should increase the number of  
17          splitter shelves per bay in BellSouth’s analysis to the Siecor-recommended  
18          capacity. This change reduces the splitter bay costs by **\*\*\*BEGIN**  
19          **BELLSOUTH PROPRIETARY            END PROPRIETARY\*\*\***

20                       Third, BellSouth’s calculation of connecting block investments also  
21          appears to overstate costs. (This discussion pertains only to BellSouth’s  
22          assumed rack-mounted splitter arrangement. We do not agree that rack  
23          mounting is the most efficient arrangement overall.) BellSouth’s connecting



1 arrangement requires three terminations on the frame, but all three  
2 terminations should *not* be charged to line sharing. One of those terminations  
3 is required for the existing POTS line and its share of the frame costs are  
4 already assigned to the POTS line. BellSouth should have assigned frame  
5 costs to line sharing based on the *additional* terminations needed to  
6 accomplish line sharing, *i.e.*, two terminations. In charging line sharing for  
7 three terminations, BellSouth is either overstating the number of terminations  
8 necessary or double-recovering a portion of the frame costs.

9 **Q. Apart from the apparent cost-inflating effect of BellSouth's incorrect**  
10 **material investment inputs, does the remainder of BellSouth's**  
11 **methodology produce reasonably accurate splitter costs?**

12 A. No. BellSouth's approach inflates the cost that BellSouth will incur to install  
13 and make ready splitter shelves in several ways. The most significant of these  
14 flaws appear to be that BellSouth's application of materials and installation  
15 factors produces unreasonable results and that BellSouth's land and buildings  
16 and power factors are inappropriate for the splitter element.

17 **Q. Why is BellSouth's application of materials and installation factors**  
18 **unreasonable?**

19 A. The generic materials and installation factors that BellSouth applies to splitter  
20 investments were developed for equipment that is not reasonably analogous to  
21 splitter arrangements. Those factors, as BellSouth's own analysis suggests,  
22 produce results that are entirely unreasonable and that significantly overstate

1 the cost that BellSouth might reasonably incur to establish a splitter bay and  
2 install splitter shelves in that bay. Overall, BellSouth's application of  
3 "Material" and "Hardwire" factors to develop installed investments inflate  
4 BellSouth's reported investment by \$2,734.34 for "Line Sharing Splitter  
5 (Shelf, Test Eqpt, Plug-Ins & Cabling)," by \$279.00 for the splitter bay, and  
6 by \$148.46 for the connecting block and distribution frame. In total,  
7 therefore, BellSouth assumed an additional \$3,161.80 per 96-line arrangement  
8 for engineering, installation and miscellaneous materials (over and above the  
9 material costs of the splitter, bay and frame themselves).

10 In significant part, BellSouth's study misestimates line-sharing-related  
11 installation costs because it assumes that the splitter bay and splitter can  
12 reasonably be assigned historic "in-plant" factors from its 257C, "Digital  
13 Circuit – Pair Gain," equipment account. Unlike pair gain systems, however,  
14 splitters and splitter shelves are simple and passive devices. Splitters have no  
15 moving parts and are nothing more than a shelf into which splitter line cards  
16 are placed and cabling is attached. Thus, splitters bear little in common with  
17 sophisticated electronics equipment such as pair gain systems. It is the  
18 inappropriate application of the pair gain system factors that directly drives  
19 BellSouth's estimates that it will incur \$279.00 in expense to place the splitter  
20 bay and a whopping \$2,734.34 to place the splitter and shelves. Establishing  
21 an equipment bay is not "rocket science" and should require only a few hours  
22 labor. Installing new splitters, including all the necessary cabling, shelf  
23 installation, and placing line cards can likewise be accomplished in but a few

1 hours. Installing splitter shelves requires practically no additional materials  
2 support.

3 Fortunately, BellSouth appears to have also supplied a direct estimate  
4 of the engineering and installation costs required for splitter installations.

5 Specifically, BellSouth analysis indicates that it requires \*\*\*BEGIN

6 **BELLSOUTH PROPRIETARY**

7 **END**

8 **PROPRIETARY\*\*\*** [BellSouth's Response to Covad's POD 32 .] This

9 equates to only about \*\*\*BEGIN **BELLSOUTH PROPRIETARY**

10 **END PROPRIETARY\*\*\*** per 96-line splitter arrangement, in stark contrast

11 to the more than \$3,000 assumed in BellSouth's study. Although we believe

12 that even this estimate substantially overstates a reasonably efficient cost for

13 placing a splitter arrangement (*i.e.*, for minor material, engineering,

14 installation, *etc.*), we propose using this information from BellSouth's direct

15 estimate as a compromise replacement for BellSouth's use of substantially

16 inaccurate "in-plant" factors.

17 **Q. Why is BellSouth's use of a land and buildings factor inappropriate?**

18 **A.** BellSouth adds a 0.0078 land and a 0.1267 building investment factor to all of

19 the splitter-related investments discussed above. According to BellSouth

20 witness Mr. Thomas G. Williams' direct testimony and BellSouth's discovery

21 responses, however, the splitter is in a common area. [Williams Direct at 3

22 and BellSouth's Response to Covad's First Interrogatories, Item No. 16,

1 Tennessee Regulatory Authority Docket No. 00-00544 (*see*  
2 Exhibit \_\_\_\_\_ (ERYK/JPR-6).] Competitors are presumably already paying  
3 for common area space as part of their collocation charges. (Again, we do not  
4 agree that placement in the common area is the most efficient arrangement.  
5 This discussion pertains only to BellSouth's proposed configuration.)  
6 Therefore, BellSouth's addition of land and building investments based on  
7 splitter-related investments would double-recover the cost of land and  
8 building investment that competitors are already paying for through  
9 collocation charges.

10 Even if it were not a case of absolute double-recovery, BellSouth's  
11 methodology produces results that are unreasonable. The total land and  
12 building investment that BellSouth assigns to a 96-line splitter shelf is  
13 \$1,186.16. Given BellSouth's assumption that its splitter bays will hold eight  
14 96-line splitters, BellSouth would assign \$9,489.28 in annual investment  
15 ( $\$1,186.16 * 8$ ) or about \$790.78 per month per bay. At most, each bay might  
16 consume 10 square feet of office space. Given this assumption, BellSouth's  
17 methodology assigns building cost to splitter bays at more than *\$79 per*  
18 *square foot per month*. That result is, on its face, unreasonable.

19 To eliminate the apparent double-counting of costs, we recommend  
20 that the Commission eliminate the application of the land and buildings  
21 factors from BellSouth's splitter cost calculation.

1    **Q.     Why is BellSouth’s use of a power factor inappropriate?**

2    A.     BellSouth applied a “Supporting Equipment &/or Power” loading to all  
3           splitter-related investments in its study. Splitters, splitter shelves, *etc.* are  
4           passive devices and require no power whatever. BellSouth notes in its  
5           Response to Covad’s POD 32, that \*\*\* **BEGIN BELLSOUTH**  
6           **PROPRIETARY**  
7           **END PROPRIETARY\*\*\*** Hence, the application of a power factor to these  
8           elements violates cost causation and would saddle competitors with recurring  
9           power costs for power that they do not consume. Fortunately, BellSouth’s  
10          workpapers indicate that this factor is composed of distinct components for  
11          power and other equipment. [*See* BellSouth cost study, COMPWR98.xls,  
12          Summary worksheet.] Therefore, the Commission could simply remove the  
13          power component of this factor. For the block and frame investments, the  
14          factor without power is 1.0232 as opposed to the 1.1011 factor including  
15          power. For the splitter bay and other splitter-related investments, the factor  
16          without power is 1.0162 as opposed to the 1.0251 factor including power.

17   **Q.     Do all of the problems you have just described apply to BellSouth’s**  
18          **calculation for 24-line splitters as well?**

19   A.     Yes. Although the preceding discussion addressed BellSouth’s calculation of  
20          the 96-line capacity splitter installation (element J.4.1), BellSouth used the  
21          same calculations and methodology to develop its price for the 24-line

1 capacity splitter as well (element J.4.2). Hence, all of the issues that we raised  
2 above apply to that element as well.

3 **Q. Based on your analysis, how could the Commission correct BellSouth's**  
4 **reported recurring splitter cost?**

5 A. As we noted above, BellSouth has not presented detail sufficient to allow a  
6 complete understanding of what is included in its study. Hence, we cannot  
7 adjust BellSouth's analysis with any reasonable degree of accuracy. Should  
8 the Commission nonetheless wish to make use of BellSouth's analysis, we  
9 recommend the following adjustments to compensate for the study's more  
10 obvious flaws. The step-by-step adjustment amounts reported herein are  
11 dependent on the order in which the various corrections are applied, due to the  
12 application of factors. If the corrections are performed in a different  
13 sequence, the relative change at each step can vary substantially. The final  
14 cumulative result of all charges would not, however, be affected.

- 15 • Adjust BellSouth's claimed investment for "Line Sharing Splitter  
16 (Shelf, Test Eqpt, Plug-Ins & Cabling)" to a reasonable level. This  
17 adjustment reduces BellSouth's reported monthly price for the 96-line  
18 splitter from \$201.46 to about \$138.27 and for the 24-line splitter from  
19 \$50.37 to about \$34.57.
- 20 • Correct BellSouth's estimate of the number of splitter shelves per bay.  
21 This adjustment reduces BellSouth's reported monthly price for the

- 1                   96-line splitter to about \$133.63 and for the 24-line splitter to about  
2                   \$33.41.
- 3           •       Correct BellSouth's assumptions regarding the number of connection  
4                   blocks and frame terminations. These adjustments reduce BellSouth's  
5                   reported monthly price for the 96-line splitter to about \$129.31 and for  
6                   the 24-line splitter to about \$32.33.
  - 7           •       Replace BellSouth's inaccurate use of generic "in-plant" factors, such  
8                   as the "Digital Circuit Equipment – Pair Gain" factor, with  
9                   BellSouth's own more reasonable direct estimates of the cost that  
10                  BellSouth will actually incur to place splitter arrangements. This  
11                  adjustment reduces BellSouth's reported monthly price for the 96-line  
12                  splitter to about \$100.76 and for the 24-line splitter to about \$25.19.
  - 13          •       Eliminate the application of the land and buildings factors from the  
14                  splitter element. This adjustment reduces BellSouth's reported  
15                  monthly price for the 96-line splitter to about \$90.39 and for the 24-  
16                  line splitter to about \$22.60.
  - 17          •       Remove the power component of the "Supporting Equipment &/or  
18                  Power" loading. This adjustment reduces BellSouth's reported  
19                  monthly price for the 96-line splitter to about \$89.11 and for the 24-  
20                  line splitter to about \$22.28.
- 21                  Cumulatively, these estimated corrections reduce BellSouth's  
22                  recurring price for a 96-line splitter from \$201.46 to \$89.11, a 56% decrease.  
23                  That result is substantially closer to the \$0.89 per line or \$85.44 per 96 lines

1 recommended in our direct testimony. With the same corrections, BellSouth's  
2 recurring price for a 24-line splitter drops from \$50.37 to \$22.28.

3 **Q. Are the adjustments you have just suggested an aggressive or complete**  
4 **set of the corrections that the Commission should implement before**  
5 **making any use of the BellSouth analysis?**

6 A. Not at all. We have focused on addressing the more substantial errors that can  
7 be shown with relative economy and that remain within the context of the  
8 basic line-sharing arrangement and assumptions in BellSouth's study. Not  
9 only does the result not reflect a least-cost, efficient arrangement, our  
10 corrections are not even as aggressive as those that some of BellSouth's own  
11 analysis would suggest. BellSouth's Response to Covad's POD 32 shows that  
12 BellSouth has calculated that it can install \*\*\***BEGIN BELLSOUTH**  
13 **PROPRIETARY**

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1                                   **END PROPRIETARY\*\*\*** Either figure is *lower* than the price  
2                   proposed in our direct testimony.

3                                   2.       *Recurring Per-Line Activation Costs (Element J.4.3).*

4   **Q.     What per-line recurring charge is BellSouth proposing in conjunction**  
5           **with line sharing?**

6   A.     BellSouth and Covad have agreed on an interim recurring per-line activation  
7           charge of \$0.61 per month.

8           **B.     Nonrecurring Charges.**

9                                   1.       *BellSouth-Owned Splitters (Elements J.4.1 and J.4.2)*

10 **Q.     What is the basis for the nonrecurring charge that BellSouth proposes to**  
11 **impose for implementing either a 24-line or a 96-line capacity splitter**  
12 **arrangement?**

13 A.     The following table reproduces *all* of the detail that BellSouth has made  
14           available concerning the basis for its proposed \$377.72 nonrecurring charge  
15           for both 96- and 24-line splitters. [See BellSouth cost study, FLLineSh.xls,  
16           Input\_NRC (also provided as Exhibit WBS-1 at page stamped 000511).]

**Table 1**

**BellSouth Nonrecurring Cost Study Inputs/Source Data for  
Elements J.4.1 and J.4.2 – 96- and 24-Line Splitter Installations**

<b>Item/Description</b>	<b>Source</b>	<b>Hours</b>
Network	COSMOS / SWITCH	4.00
Engineering	Circuit Capacity Management	3.00
Engineering	Complex Resale Support Group	0.74
Engineering	Complex Resale Support Group	0.67
<b>Total</b>		<b>8.41</b>

1

2 **Q. Is BellSouth’s support for its study adequate?**

3 A. No. Indeed, BellSouth’s “support” for its proposed \$377.72 charge is so  
4 inadequate that we cannot determine even generally what activities BellSouth  
5 believes should be included in the cost basis for this charge. BellSouth  
6 provides no hint, for example, regarding what its “Network” group will  
7 supposedly spend 4 hours doing, what its “Engineering” group will spend 3  
8 hours doing that constitutes “Circuit Capacity Management” or what its  
9 “Complex Resale Support Group” might require 1.41 additional hours to  
10 accomplish. When one recalls that BellSouth seeks to recover the “installed”  
11 cost of splitters through its proposed recurring prices (*i.e.*, the nonrecurring  
12 charge should not be recovering installation costs), it is hard to fathom why  
13 BellSouth imagines this nonrecurring charge to be necessary.

14 It is likewise impossible to know how BellSouth arrived at the finding  
15 that the nonrecurring cost associated with 96-line and 24-line splitter capacity

1 is identical. Some estimates are rounded (*e.g.*, 4 hours for “Network”), but  
2 others reflect apparent precision (*e.g.*, the two decimal place accuracy of the  
3 time estimate that BellSouth provides for the two “Complex Resale Support  
4 Group” lines and the fact that it has divided that time into two different lines).  
5 Therefore, we suspect that BellSouth may have combined multiple methods  
6 and sources in this single study. The discrepancy in levels of precision also  
7 suggests that, at least in some cases, BellSouth probably has additional study  
8 detail that it chose to withhold.

9 In other proceedings, BellSouth has testified that the “Circuit Capacity  
10 Management” and “Network” Groups are “building” a database and assigning  
11 circuits to the splitter. Nonetheless, BellSouth offers no direct testimony  
12 explaining why any of this work involving order services or inventorying  
13 functions cannot and should not be done by fully functional, forward-looking  
14 Operations Support Systems (“OSS”). If the unknown tasks that BellSouth  
15 reports in its cost study really take as much human intervention as reported  
16 here (a wholly unsupported conclusion given the paucity of documentation  
17 supplied to buttress these assumptions), it would seem this is an area ripe for  
18 electronic system upgrades. Thus, a forward-looking cost for such work  
19 would be zero.

20 Finally, BellSouth’s direct testimony is entirely silent on even the most  
21 basic questions such as who developed the study inputs and how those inputs  
22 were developed. The complete absence of a basis for BellSouth’s reported

1 costs precludes any reasonable understanding of them. This Commission  
2 should not adopt such entirely baseless charges.

3 **Q. Were you able to obtain any additional detail concerning the basis for**  
4 **BellSouth's nonrecurring cost assumptions for the splitter?**

5 A. In response to discovery in North Carolina, BellSouth provided a single page  
6 with additional description of the activities included in some of its work group  
7 level aggregate task times. [*See* BellSouth's Response to New Entrants'  
8 Second Data Request, April 27, 2000, Item No. 20, Attachment A, North  
9 Carolina Utilities Commission Docket No. P-100, Sub 133d (*see*  
10 Exhibit \_\_\_\_\_ (ERYK/JPR-6)).] However, BellSouth did not provide any  
11 information whatsoever for the largest portion of the time – 4 hours for the  
12 “COSMOS/Switch” group. And, unfortunately, the limited descriptions that  
13 BellSouth did provide are too vague to be of much use.

14 For example, BellSouth provides a single (one sentence) description of  
15 tasks that the “Circuit Capacity Management” group performs. As that same  
16 group is included in the nonrecurring cost estimate per splitter installation  
17 (element J.4.1) and per line-sharing line ordered (element J.4.3) and BellSouth  
18 seems to describe both studies on the same page, it is impossible to know with  
19 certainty which activities BellSouth has supposedly included in which  
20 nonrecurring cost. Certainly BellSouth's limited description, which suggests  
21 that this group orders and keeps an inventory of splitters, seems insufficient to  
22 account for either the per-splitter-shelf or the per-line time assigned to this

1 group. The description of tasks performed by the “Complex Resale Support  
2 Group,” which at least only appears in the per-shelf nonrecurring cost  
3 analysis, appears to be almost entirely unnecessary as this group is described  
4 as solely tracking the splitter request before handing it off to the “Circuit  
5 Capacity Management” group.

6 As we discussed in our direct testimony, the function of placing  
7 splitters into a central office is a simple one. Moreover, as is correct,  
8 BellSouth includes the cost of installing and wiring the splitters in the  
9 recurring splitter cost and price. Therefore, we cannot fathom how BellSouth  
10 arrived at its conclusion that it will require an additional 8.4 hours of labor per  
11 splitter arrangement.

12 Given BellSouth’s complete failure to explain, let alone to  
13 substantiate, its reported costs, the Commission should reject BellSouth’s  
14 proposed nonrecurring price for these elements entirely.

15 **Q. Do you have any other indication that BellSouth’s assumed tasks and task**  
16 **times are inappropriate?**

17 A. Yes. Even the sketchy description that BellSouth supplied in North Carolina  
18 makes clear that BellSouth has assumed a high degree of manual processing.  
19 Such manual processing has no place in any forward-looking cost study — it  
20 is even less acceptable given that BellSouth proposes to charge Covad for  
21 *automating* line-sharing orders. As Mr. Pate indicates in recent Georgia  
22 testimony,

1                   the Telcordia solution offers electronic processing of Line  
2                   Sharing service requests allowing flow-through within  
3                   BellSouth's OSS. This includes the ability to *inventory and*  
4                   *assign BellSouth facilities and splitters* ... These capabilities  
5                   provided by the Telcordia solution translate into reliable, fast,  
6                   and accurate processing of CLEC Line Sharing service  
7                   requests. [Pate Direct, Georgia Public Service Commission  
8                   Docket No. 11900-U, November 13, 2000, at 18, emphasis  
9                   added (*see* Exhibit \_\_\_\_\_ (ERYK/JPR-6)).]

10                   Apparently, BellSouth has forgotten to reflect these flow-through  
11                   processing efficiencies in its nonrecurring cost study. Covad has agreed, on  
12                   an interim basis, to pay a recurring charge of \$0.61 per line-shared line per  
13                   month to fund OSS upgrades for line-sharing arrangements. Having agreed to  
14                   pay for the upgrades, Covad is surely entitled to the benefit of those upgrades  
15                   in the remaining cost study assumptions.

16                   2.        *Competitor-Owned Splitters (Elements J.4.6 and J.4.7)*

17    **Q.    Has BellSouth proposed nonrecurring prices for line-sharing splitters,**  
18                   **even when Covad buys its own splitter and places it in its own collocation**  
19                   **space?**

20    **A.    Yes. BellSouth has inexplicably proposed to apply two nonrecurring charges**  
21                   **for its "CLEC/DLEC Owned Splitter in the Central Office" option. Under**

1           this option, Covad would own, install and maintain the splitter in its own  
2           collocation space. Nonetheless, BellSouth proposes to charge \$115.29 “per  
3           “line splitter order document (LSOD)” (element J.4.6) and \$57.72 “per  
4           occurrence of 24 lines” (element J.4.7). BellSouth has likewise proposed  
5           disconnect charges for these elements.

6   **Q.   Do all of the problems you described in the previous section apply to**  
7           **BellSouth’s calculation of nonrecurring costs for competitor-owned**  
8           **splitters as well?**

9   A.   Yes. Although the preceding discussion addressed BellSouth’s calculation of  
10          the nonrecurring cost for a BellSouth-owned and -installed splitter (elements  
11          J.4.1 and J.4.2), BellSouth used basically the same methodology to develop its  
12          nonrecurring price for the “CLEC/DLEC Owned Splitter in the Central  
13          Office” (elements J.4.6 and J.4.7). BellSouth does report fewer steps and less  
14          work time for the “CLEC/DLEC” splitter arrangement. However, the  
15          “Complex Resale Support Group” time that BellSouth includes is identical  
16          and the remaining tasks and times that BellSouth’s analysis assumes are  
17          likewise unexplained.

18   **Q.   Do the activities that BellSouth included for the “CLEC/DLEC” option**  
19          **make sense?**

20   A.   No. Again, BellSouth has assumed that for the “CLEC/DLEC” option, Covad  
21          will own the splitter and will install the splitter in Covad’s collocation area. It  
22          is curious, therefore, that BellSouth has included such times as, for example,

1           one hour for “Circuit Capacity Management” in its proposed nonrecurring per  
2           splitter cost for this option (element J.4.6). Recall that the only description  
3           BellSouth has provided for this group indicates that the cost is for the tasks of  
4           ordering and inventorying splitters. It is difficult to imagine why BellSouth  
5           believes a competitor should pay BellSouth for any such tasks when *Covad*  
6           *purchases and installs its own splitter in its own collocation area*. It is  
7           similarly difficult to understand why the involvement of the “Complex Resale  
8           Support Group” would be required for this element, particularly given that this  
9           group’s main job seems to be handing off the order to the “Circuit Capacity  
10          Management” group. BellSouth has assumed 2.4 hours of effort for element  
11          J.4.6, all of which seems entirely unnecessary. The Commission should  
12          therefore reject the entire cost reflected in element J.4.6.

13                   BellSouth’s proposed element J.4.7 is equally mysterious. BellSouth  
14          states only that the “[n]onrecurring cost (J.4.7) per occurrence of each group  
15          of 24 lines (48 pair) associated with the LSOD also applies.” [BellSouth cost  
16          study documentation (also provided as Exhibit WBS-1) at Section 6, page 14  
17          (stamped 000050).] Element J.4.7 consists entirely of an assumed 1.5 hours  
18          on connection and 0.25 hours at disconnection per 24 lines for  
19          the “COSMOS/Switch” group to perform some undefined manual work.  
20          Again, BellSouth provided no description of this work effort, let alone  
21          supporting documentation. This apparent manual effort to enter records in  
22          BellSouth’s systems would cost competitors another \$57.72 per each 24 lines.  
23          This additional, unsubstantiated manual record-keeping charge seems entirely

1 inconsistent with BellSouth's simultaneous proposal to charge competitors for  
2 automation effort. Keep in mind, too, that BellSouth has proposed a separate  
3 nonrecurring per-line activation charge. The Commission should reject the  
4 entire cost reflected in element J.4.7 until such time as BellSouth provides a  
5 compelling reason that the corresponding record-keeping activities are  
6 necessary and cannot be automated.

7 3. *Per-Line Activation (Element J.4.3)*

8 **Q. What is the basis for the additional nonrecurring charge per initial line**  
9 **that BellSouth proposes to impose on a per-line basis?**

10 A. The following table reproduces *all* of the detail that BellSouth has made  
11 available concerning the basis for its proposed \$37.02 charge (additional lines  
12 on the same order would be \$21.20). [*See* BellSouth cost study,  
13 FLLineSh.xls, Input\_NRC (also provided as Exhibit WBS-1 at page stamped  
14 000511).]

**Table 2**

**BellSouth Nonrecurring Cost Study Inputs/Source Data for  
 Element J.4.3 – Line Sharing Splitter – per Line Activation**

<b>Item/Description</b>	<b>Source</b>	<b>Hours</b>
Engineering	Circuit Capacity Management	0.0833
Engineering (8 min x 35% fallout)	Assignment Facility Inventory Group	0.0467
Connect & Test	Work Management Center	0.0500
Connect & Test	CO Install & Mtce Field - Ckt & Fac	0.4167
LST – Engineering (15 min x 10%)	Circuit Capacity Management	0.0250
LST – Eng (8 min x 35% fallout x 10%)	Assignment Facility Inventory Group	0.0047
LST – Connect & Test (# min x 10%)	CO Install & Mtce Field - Ckt & Fac	0.0550
LST – Connect & Test (60 min x 10%)	Installation & Maintenance	0.1000
LST – Travel (30 min x 10%)	Installation & Maintenance	0.0500
<b>Total</b>		<b>0.8313</b>

1

2 **Q. Is BellSouth’s support for its study adequate?**

3 A. No. BellSouth’s “support” for its proposed per-line installation charge suffers  
 4 from the same lack of support as does its proposed per-shelf nonrecurring  
 5 charge. For example, it is impossible to determine even such basic  
 6 information as how many cross-connection jumpers BellSouth assumes that it  
 7 must place and remove or how much time BellSouth assumes each activity  
 8 will take. Again, BellSouth’s failure to detail the basis for its study inputs

1           deprives Covad of any reasonable opportunity to analyze and respond to  
2           BellSouth's results.

3   **Q.   Does BellSouth's reported cost appear reasonable?**

4   A.   No. Even the summary-level data that BellSouth has provided reveals several  
5           substantial flaws in BellSouth's analysis.

6                   First, BellSouth has included two engineering tasks, one of which  
7           involves the "Circuit Capacity Management" group. Because line sharing  
8           rarely requires any engineering, we fail to understand why this group would  
9           need to be involved. We also note that BellSouth's presumption of a 35%  
10          fallout rate for manual work to the "Assignment Facility Inventory Group"  
11          reflects an unreasonably inefficient level of fallout and is entirely  
12          unsupported. Indeed, we question why the Assignment Facility Inventory  
13          Group is involved in line-sharing provisioning at all. Because line sharing  
14          involves adding on to existing service, the Assignment Facility Inventory  
15          Group could only be required to resolve fallout relative to loop assignment if  
16          the information in BellSouth's databases regarding its existing retail or  
17          wholesale account is in error. Hence, this cost would inappropriately require  
18          competitors to fund the cleanup of BellSouth's embedded records. If the  
19          supposed assignment error is related to the (recently placed) splitter facilities,  
20          the error should typically be returned to the competitor for correction and  
21          charges by BellSouth are, once again, inappropriate. Therefore, we  
22          recommend the removal of both engineering times.

1           Second, BellSouth has overstated the central office time necessary to  
2           provision a line-sharing arrangement. BellSouth has assumed that it will  
3           require 25 minutes to connect and test the line. This process should easily be  
4           accomplished in less than 10 minutes on average. Interestingly, in its recent  
5           Georgia line sharing cost study, BellSouth assumed only 15 minutes for this  
6           task. [See BellSouth cost study documentation (Exhibit DDC-1), Georgia  
7           Public Service Commission Docket No. 11900-U, November 13, 2000, at  
8           page stamped 000349 (*see* Exhibit \_\_\_\_\_ (ERYK/JPR-6)).] BellSouth has  
9           provided no explanation for the increase, nor, in fact, any description of the  
10          tasks included. Therefore, we recommend that the Commission use  
11          BellSouth's earlier estimate of 15 minutes.

12           Finally, BellSouth includes five tasks, prefaced with the acronym  
13          "LST," that BellSouth apparently claims will occur on 10% of line-sharing  
14          orders and that appear to relate to engineering and outside plant work  
15          activities. Our best guess (given BellSouth complete lack of description of  
16          these tasks and our knowledge that line-sharing orders will not typically  
17          require any engineering or outside plant work activities) is BellSouth has  
18          assumed that 10% of line-sharing orders will require a "Line and Station  
19          Transfer." A Line and Station Transfer occurs when a subscriber's outside  
20          plant facility is transferred to a different facility, so as to free up the original  
21          facility for use on another service. In this context, a Line and Station Transfer  
22          might be required to switch an end user's existing pair, which will not support  
23          line sharing for some reason, to a pair that can support line sharing.

1                   BellSouth apparently intends to use Line and Station Transfers as a  
2                   routine means of supplying its own DSL services. BellSouth's internal  
3                   company documents state:

4                   **\*\*\*BEGIN BELLSOUTH PROPRIETARY**

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15                   **END PROPRIETARY\*\*\*** [Outside Plant Engineering

16                   Methods and Procedures for BellSouth® ADSL Service, 915-800-

17                   019PR, at 7, Sept. 30, 1999, which BellSouth provided in response to

18                   AT&T's Request to for Production of Documents 62 in Florida Public

19                   Service Commission Docket 990649-TP (also requested in this

20                   proceeding as Covad's Second Request for Production of documents,

21                   Item No. 35).]

1           The Commission should ensure that BellSouth is treating Line and  
2           Station Transfer costs consistently across all of its unbundled network element  
3           and retail cost studies and is not proposing a scheme that results in double-  
4           recovery of those costs. Line and Station Transfers are a routine part of  
5           outside plant maintenance and repair. The ongoing expense for such activity  
6           is typically and appropriately treated in cost analysis as a recurring expense.  
7           Hence, contrary to BellSouth's proposed treatment for DSL competitors, Line  
8           and Station Transfer costs are normally captured as a small portion of the  
9           recurring expense that is assigned to all loops. The Commission should  
10          disallow Line and Station Transfer costs until such time that BellSouth can  
11          demonstrate that: 1) the imposition of Line and Station Transfer costs will not  
12          double-recover costs already included in its loop cost analysis; and 2) the  
13          treatment of those costs as nonrecurring for DSL competitors is consistent  
14          with BellSouth's treatment of those same costs in other instances. At a  
15          minimum, the Commission should ensure that BellSouth provides data  
16          competitors with line and station transfers on request. Although competitors  
17          are already entitled to such transfers — if, as seems likely, the retail customer  
18          has paid for them through loop rates — it is doubly important that competitors  
19          receive this benefit if BellSouth is allowed to impose additional costs for line  
20          and station transfers.

1 **Q. Given this analysis, how could the Commission correct BellSouth's**  
2 **reported costs?**

3 A. As we noted above, BellSouth has not presented detail sufficient to verify how  
4 it determined task times for any task in its study — including those that are  
5 clearly necessary such as placing cross-connection jumpers. Hence, it is  
6 impossible to develop a revised result using the BellSouth data that has any  
7 reasonable level of verifiability or certainty. If, however, the Commission  
8 chooses to use the BellSouth data, it should, as we discussed above, eliminate  
9 the inappropriate engineering tasks, reduce the central office connect time and  
10 eliminate “LST” related tasks. With these corrections, BellSouth’s study  
11 inputs would be as shown in the following table.

**Table 3**

**PARTIALLY CORRECTED**

**BellSouth Nonrecurring Cost Study Inputs/Source Data for  
Element J.4.3 – Line Sharing Splitter – per Line Activation**

<b>Item/Description</b>	<b>Source</b>	<b>Hours</b>
Connect & Test	Work Management Center	0.0500
Connect & Test	CO Install & Mtce Field - Ckt & Fac	0.2500
<b>Total</b>		<b>0.3000</b>

12

13 If one applies an estimated labor rate of \$40 to these task times,

14 BellSouth’s corrected cost becomes \$12.00, which is reasonably close to the

1           \$11.17 estimate for placing two jumper and removing one (with the related  
2           support tasks) that we proposed in our direct testimony.

3                   4.     *Per Subsequent Activity Per Line Rearrangement (Element*  
4                             *J.4.4.)*

5     **Q.     What is the basis for the additional nonrecurring charge “per subsequent**  
6           **activity” that BellSouth proposes to impose on a per-line basis?**

7     A.     The following table reproduces *all* of the detail that BellSouth has made  
8           available concerning the basis for its proposed \$32.78 charge (additional lines  
9           on the same order would be \$16.38). [See BellSouth cost study,  
10          FLLineSh.xls, Input\_NRC (also provided as Exhibit WBS-1 at page stamped  
11          000511).]

12

**Table 4**  
**BellSouth Nonrecurring Cost Study Inputs/Source Data for**  
**Elements J.4.4 – Line Sharing Splitter**  
**Per Subsequent Activity Per Line Rearrangement**

<b>Item/Description</b>	<b>Source</b>	<b>Hours</b>
Engineering (8 min x 35% fallout)	Assignment Facility Inventory Group	0.0467
Connect & Test	Work Management Center	0.1000
Connect & Test	CO Install & Mtce Field - Ckt & Fac	0.6167
<b>Total</b>		<b>0.7633</b>

13

1 **Q. Is BellSouth's support for its study adequate?**

2 A. No. Again, BellSouth's has not attempted to explain or support its study  
3 inputs and assumptions. For example, it is impossible to determine even such  
4 basic information as how many cross-connection jumpers BellSouth assumes  
5 that it must place and remove or how much time BellSouth assumes each  
6 activity will take.

7 **Q. Does BellSouth's reported cost appear reasonable?**

8 A. No. Once again, BellSouth has increased its assumed central office time from  
9 22 minutes in its recent Georgia line-sharing study [*see* BellSouth cost study  
10 documentation (Exhibit DDC-1), Georgia Public Service Commission Docket  
11 No. 11900-U, November 13, 2000, at page stamped 000349 (*see*  
12 Exhibit \_\_\_\_\_ (ERYK/JPR-6))] to 37 minutes here, with no explanation.  
13 BellSouth also again presumes a 35% fallout rate for manual work to the  
14 "Assignment Facility Inventory Group," which reflects an unreasonably  
15 inefficient level of fallout and is entirely unsupported.

16 For these reasons, if the Commission makes any use of BellSouth's  
17 unsupported study, it should reduce BellSouth's proposed price by at least  
18 50%.

1   **III.   THE COMMISSION SHOULD ESTABLISH EFFICIENT, NON-**  
2           **DISCRIMINATORY CONFIGURATIONS, TERMS AND**  
3           **CONDITIONS FOR LINE SHARING.**

4    **Issue 16: Where Should the Splitters Be Located in the Central Office?**

5    **Q.   BellSouth has proposed locating splitters remotely on a relay rack. Is this**  
6           **the most efficient configuration?**

7    A.   No. As we explained in our direct testimony, splitters should be located on or  
8           near the MDF. Splitter placements that are further from the MDF add  
9           significantly to the cost of splitter placement, while potentially increasing the  
10          likelihood of trouble/failure. Furthermore, the increased length of the tie  
11          cable for remote locations could preclude Covad from providing line sharing  
12          to some customers.

13   **Q.   Does BellSouth contend that mounting splitters on the frame (as**  
14          **proposed by Covad) is technically infeasible?**

15   A.   No. Mr. Williams admits at page 2 of his direct testimony that “BellSouth  
16          recognizes that locating splitters on a central office frame is technically  
17          feasible.”

1 **Q. Is BellSouth's support for its study adequate?**

2 A. No. Again, BellSouth's has not attempted to explain or support its study  
3 inputs and assumptions. For example, it is impossible to determine even such  
4 basic information as how many cross-connection jumpers BellSouth assumes  
5 that it must place and remove or how much time BellSouth assumes each  
6 activity will take.

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14 "Assignment Facility Inventory Group," which reflects an unreasonably  
15 inefficient level of fallout and is entirely unsupported.

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2       **DISCRIMINATORY CONFIGURATIONS, TERMS AND**  
3       **CONDITIONS FOR LINE SHARING.**

4    **Issue 16: Where Should the Splitters Be Located in the Central Office?**

5    **Q.   BellSouth has proposed locating splitters remotely on a relay rack. Is this**  
6       **the most efficient configuration?**

7    A.   No. As we explained in our direct testimony, splitters should be located on or  
8       near the MDF. Splitter placements that are further from the MDF add  
9       significantly to the cost of splitter placement, while potentially increasing the  
10      likelihood of trouble/failure. Furthermore, the increased length of the tie  
11      cable for remote locations could preclude Covad from providing line sharing  
12      to some customers.

13   **Q.   Does BellSouth contend that mounting splitters on the frame (as**  
14       **proposed by Covad) is technically infeasible?**

15   A.   No. Mr. Williams admits at page 2 of his direct testimony that “BellSouth  
16      recognizes that locating splitters on a central office frame is technically  
17      feasible.”

1    **Q.    On page 3 of his direct testimony, Mr. Williams claims that a frame-**  
2           **mounted splitter arrangement is “inefficient due to the frame space it**  
3           **requires.” Is he correct?**

4    **A.    No. Mr. Williams claim is apparently based in part on the fact that a frame-**  
5           **mounted configuration would require six connecting blocks on the frame, as**  
6           **opposed to the four blocks he claims would be needed for the rack-mounted**  
7           **architecture BellSouth prefers. However, Mr. Williams has failed to account**  
8           **for the variety of resources that a remotely located splitter rack utilizes (e.g.,**  
9           **the relay rack/bay, the pathway/ladder racks to hold the cabling, supports for**  
10          **the ladder rack, floor space occupied by the bay and its associated aisle**  
11          **space).**

12                 **Mr. Williams goes on to explain that the “frame-mounted architecture**  
13                 **proposed by Covad would cause BellSouth to prematurely exhaust its frame.”**  
14                 **[Williams Direct at 3.] However, given the high percentage of loops that are**  
15                 **served over fiber in Florida [see BellSouth’s Response to Rhythms’**  
16                 **Interrogatory 83, FPSC Docket No. 990649-TP (see Exhibit \_\_\_\_\_**  
17                 **(ERYK/JPR-6))], we are puzzled by Mr. Williams’ concern. (Fiber loops do**  
18                 **not use MDF space.) BellSouth should not have frame congestion problems.**

1 **Q. Has BellSouth provided sufficient justification for this proposed interval?**

2 A. No. Mr. Williams indicates that:

3 It may be possible to provision line sharing loops in some cases  
4 in less than three days if all information flows correctly  
5 through all of BellSouth's provisioning systems. However, if  
6 orders fall out for manual handling, three days will be required.  
7 Therefore, to be sure all parties, including the end user, have  
8 appropriate expectations; three days after the return of the firm  
9 order confirmation is the appropriate interval. [*Id.*]

10 Line-sharing orders are simple, pertain to an existing service and can  
11 be processed on a fully mechanized or "flow through" basis without any  
12 manual intervention. [*See, e.g., Pate Direct, Georgia Public Service*  
13 *Commission Docket No. 11900-U, November 13, 2000, at 18 (see*  
14 *Exhibit \_\_\_\_\_ (ERYK/JPR-6)).]* Keeping in mind that line sharing by  
15 definition uses existing (operational) voice lines, "fall-out" requiring manual  
16 assistance should be limited to a very small percentage of orders.

17 The physical process to provision the loop outlined by Mr. Williams  
18 on page 5 of his direct testimony (not all of which we agree is necessary) only  
19 takes a few minutes to complete. There is no reason that BellSouth should  
20 require more than 24 hours to complete that process.

1 reports promptly. BellSouth should at the very least be required to “clear”  
2 each report of data trouble within four hours by isolating the problem inside or  
3 outside the central office and transferring the wire. Otherwise, Covad will be  
4 severely disadvantaged in comparison to BellSouth’s retail DSL services.

5 **Q. Does that conclude your testimony at this time?**

6 **A. Yes, it does.**

LINE SHARING		HOME-RUN COPPER		FIBER-FED	
NA	High Bandwidth Portion of Loop	RECURRING	\$0.00	NA	
J4.1	Bellsouth-Owned Splitter, 96-line capacity	RECURRING	\$201.46	RECURRING	\$89.11
J4.2	Bellsouth-Owned Splitter, 24-line capacity	RECURRING	\$377.12	RECURRING	\$0.00
NA	Bellsouth-Owned Splitter, 8-line block	RECURRING	\$50.37	RECURRING	\$22.28
NA	Bellsouth-Owned Splitter, 8-line block	RECURRING	\$377.12	RECURRING	\$0.00
NA	Coverd-Owned Splitter in Bellsouth space, 96-Line Shelf	RECURRING	NA	RECURRING	NA
NA	Coverd-Owned Splitter in Bellsouth space, 24-Line Shelf	RECURRING	NA	RECURRING	NA
NA	Coverd-Owned Splitter in Bellsouth space, 8-Line Block	RECURRING	NA	RECURRING	NA
J4.6	Coverd-Owned Splitter in Coverd collocation space – "per LSOD"	NRC	\$115.29	NRC	\$0.00
J4.7	Coverd-Owned Splitter in Coverd collocation space – "per occurrence of 24 lines"	NRC	\$57.72	NRC	\$0.00
J4.3	Per-Line Activation	RECURRING	No permanent rate (Note 3)	RECURRING	No permanent rate (Note 3)
J4.4	"For subsequent activity per reassignment"	NRC	\$32.76	NRC	\$0.00 (Note 4)
					NA
					See Note 5

Note 1 Installation costs for Bellsouth-owned splitters are included in Coverd's proposed recurring costs.  
 Note 2 The cable prices should be set per the Coverd interconnection agreement. Only one the cable is required for an efficient line-sharing arrangement.  
 Note 3 Bellsouth and Coverd have agreed on an interim recurring price of \$0.61 for this element. Pursuant to the agreement, Bellsouth will not seek to establish permanent prices for this rate element until the Line Sharing OSS upgrades are fully commercially available.  
 Note 4 The Commission should reject the unsupported element. If the Commission makes any use of Bellsouth's study, it should reduce Bellsouth's proposed price by at least 50%.  
 Note 5 The Commission should establish a docket to consider costs and prices for the elements necessary to provide DSL over fiber.

Includes:

- BellSouth's Response to Covad's First Interrogatories, Item No. 15, Tennessee Regulatory Authority Docket No. 00-00544
- BellSouth's Response to Sprint's First Set of Interrogatories, Item No. 5, Tennessee Regulatory Authority Docket No. 00-00544
- BellSouth's Response to New Entrant's Second Data Request, April 27, 2000, Item No. 4, North Carolina Utilities Commission, Docket No. P-100, Sub 133d
- BellSouth's Response to Covad's First Interrogatories, Item No. 16, Tennessee Regulatory Authority Docket No. 00-00544
- BellSouth's Response to New Entrants' Second Data Request, April 27, 2000, Item No. 20, North Carolina Utilities Commission Docket No. P-100, Sub 133d
- Excerpt from Direct Testimony of Ronald M. Pate, Georgia Public Service Commission Docket No. 11900-U, November 13, 2000 (pages 17-18)
- Excerpt from BellSouth cost study documentation (Exhibit DDC-1), attached to the Direct Testimony of D. Daonne Caldwell, Georgia Public Service Commission Docket No. 11900-U, November 13, 2000, (page stamped 000349)
- BellSouth's Response to Rhythms' Interrogatory 83, FPSC Docket No. 990649-TP

BellSouth Telecommunications, Inc.  
Tennessee Regulatory Authority  
Docket No. 00-00544  
Covad's 1<sup>st</sup> Interrogatories  
October 4, 2000  
Item No. 15  
Page 1 of 1

REQUEST: What is the exact number of cables and length of cable assumed in BellSouth's line sharing cost study?

RESPONSE: BellSouth's line sharing cost study assumed three 100 pair cables for an average distance of 150 feet.

BellSouth Telecommunications, Inc.  
TN TRA Dkt No. 00-00544  
Sprint's 1<sup>st</sup> Set of Interrogatories  
October 13, 2000  
Item No. 5  
Page 1 of 1

REQUEST: Explain how the system capacity for the line sharing splitter bay of 8 (Page 001721, line 40 of the Cost Study) was determined?

RESPONSE: Based on the size of the bay, it has a capacity for 8 splitters with each having a corresponding test shelf.

BellSouth Telecommunications, Inc.  
North Carolina Utilities Commission  
Docket No. P-100. Sub 133d  
New Entrants' Second Data Requests  
April 27, 2000  
Item No. 4  
Page 1 of 1

REQUEST: Reference: wp J.4.1. Line 28 – Please provide a schematic or other document explaining why three blocks on the MDF are required for this particular system.

RESPONSE: Three blocks on the MDF are required to accommodate the termination of a 96-line splitter. A 96-line splitter has 96 terminations. Each termination on the splitter equates to three jumpers (voice -POTS, data -xDSL, line-data and voice). This requires three connecting blocks. See Attachment A.

BellSouth Telecommunications, Inc.  
North Carolina Utilities Commission  
Docket No. P-100. Sub 133d  
New Entrants' Second Data Requests  
April 27, 2000  
Item No. 4  
**ATTACHMENT A**

BELLSOUTH TELECOMMUNICATIONS, INC.

**68-TYPE BLOCK: USED FOR LINE SHARING SPLITTER (Block # 1)**

	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32
<b>DATA (DORS)</b>	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T
<b>VOICE (POTS)</b>	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R
<b>DATA &amp; VOICE (LINE)</b>	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	
<b>Vacant (MFC)</b>																																

(MFC = No Connections)

SplitBlock.xls

SEP

BELL SOUTH TELECOMMUNICATIONS, INC.

89-TYPE BLOCK USED FOR LINE SHARING SPLITTER (Block # 2)

	33	34	35	36	37	38	39	40	41	42	43	44	45	46	47	48	49	50	51	52	53	54	55	56	57	58	59	60	61	62	63	64
DATA (DRL)	Y	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T
	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R
VOICE (POTS)	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	
	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R
DATA & VOICE (LINE)	Y	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	
	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R
Voices (NUC)	Y	Y	T	Y	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	
	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R

(NUC = No Connection)

SplitterBlock.xls

8S-TYPE BLOCK USED FOR LINE SHARING SPLITTER (Block # 3)

	65	66	67	68	69	70	71	72	73	74	75	76	77	78	79	80	81	82	83	84	85	86	87	88	89	90	91	92	93	94	95	96
DATA (DDL)	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	
	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	
VOICE (POTS)	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T		
	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	
DATA & VOICE (LINE)	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T		
	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	
Vacant (N/C)	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T		
	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	

(N/C = No Connection)

Splitter/Block 3.xls

BellSouth Telecommunications, Inc.  
Tennessee Regulatory Authority  
Docket No. 00-00544  
Covad's 1<sup>st</sup> Interrogatories  
October 4, 2000  
Item No. 16  
Page 1 of 1

REQUEST: Please describe how BellSouth arrived at the assumption of cable number and length.

RESPONSE: This assumption was based on the method BellSouth assumed the vendor would use to wire the splitter equipment. The length is based on the average distance from the frame where the splitters appear to the CLEC common area, which is the first choice for splitter shelf placement.

BellSouth Telecommunications, Inc.  
North Carolina Utilities Commission  
Docket No. P-100, Sub 133d  
New Entrants' Second Data Requests  
April 27, 2000  
Item No. 20  
Page 1 of 1

REQUEST: Reference: Line Sharing Splitter Data, INPUT-NRC – Please provide a detailed explanation of the tasks performed for each of the categories listed in the “Source” column of the worksheet.

RESPONSE: See Attachment A.

BellSouth Telecommunications, Inc.  
North Carolina Utilities Commission  
Docket No. P-100, Sub 133d  
New Entrants' Second Data Requests  
April 27, 2000  
Item No. 20  
**ATTACHMENT A**

Circuit Capacity Management

Activities consist of receiving the order for splitter from customer from CRSG, respond to CRSG as to splitter equipment availability, order equipment through normal processes, initiate equipment inventory, initiate cable/pair inventory, respond to CRSG for customer splitter identification, monitor fill (not customer fill but BellSouth spare when new orders come in)

Complex Resale Support Group

Activities include receiving order from CLEC, print and email, log into tracking system, assemble printed documents, prepare folder and hand off to CCM, review and verify data, prepare handoff, close order and file

Assignment Facility Inventory Group

Activities include resolving errors from order fallout, building facility inventory in FACS and handling facility maintenance changes

Work Management Center

Activities include monitoring of the workload, loading work to the CO technicians for dispatch and subsequent closeouts of the assigned work

CO Install & Maintenance - Circuit and Facility

Activities include reviewing orders, connecting and disconnecting customer lines inside the central office, performing testing and administrative activities

Installation and Maintenance

Activities are receiving the task and interpreting it, making the line and station transfer (when required) test to make sure the transfer worked properly and close out the task

Excerpt from Direct Testimony of Ronald M. Pate  
Georgia Public Service Commission Docket No. 11900-U  
November 13, 2000

1 receive a response. In the case of LEIS/LEAD, access may be obtained  
2 by CLECs for LQS which provides a "yes/no" qualified response.

3

4 ***Issue (5) (b) Line Sharing: How and under what rates, terms, and conditions***  
5 ***should line sharing be provided?***

6

7 Q. WHAT PORTION OF THIS ISSUE ARE YOU ADDRESSING?

8

9 A. I will discuss BellSouth's implementation of line sharing as it relates to  
10 BellSouth's OSS and BellSouth's associated cost of implementation. The  
11 issue relating to Line Sharing rates will be addressed by Ms. Cindy Cox.

12

13 Q. PLEASE DESCRIBE BELLSOUTH'S APPROACH TO DEVELOPING  
14 OSS FUNCTIONALITY THAT WILL ELECTRONICALLY PROCESS LINE  
15 SHARING SERVICE REQUESTS.

16

17 A. The vendor solution provided by Telcordia Technologies, Inc. previously  
18 described for CLEC xDSL pre-ordering and ordering functionality also has  
19 a module to provide the OSS necessary for the pre-ordering, ordering and  
20 provisioning of Line Sharing service.

21

22 Q. PLEASE SUMMARIZE THE BENEFITS OF THE TELCORDIA SOLUTION  
23 FOR LINE SHARING TO BELLSOUTH AND ITS CLEC CUSTOMERS.

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A. In addition to those benefits previously described, the Telcordia solution offers electronic processing of Line Sharing service requests allowing flow-through within BellSouth's OSS. This includes the ability to inventory and assign BellSouth facilities and splitters at the pre-specified CLEC meet points. These capabilities provided by the Telcordia solution translate into reliable, fast and accurate processing of CLEC Line Sharing service requests. It provides state-of-the-art technology with the ability to process the anticipated volumes of requests in a cost-effective manner and to build future applications and functionalities.

Q. IS THE SCOPE OF WORK THAT IS TO BE PROVIDED BY TELCORDIA EXCLUSIVELY FOR CLEC OSS CAPABILITIES ASSOCIATED WITH THE CLEC XDSL AND LINE SHARING?

A. No. The majority of the work done in this effort is for OSS capabilities associated with CLEC xDSL and Line Sharing orders; however, Telcordia is performing additional work on Electronic Access Ordering ("EAO") functionality. EAO will provide ASR pre-order functionality for address validations and Connecting Facility Assignment ("CFA") inquiries. Approximately \$3.2 million is committed for licensed software Right-to-Use fees associated with EAO.

Excerpt from BellSouth Exhibit DDC-1,  
Attached to the Direct Testimony of D. Daonne Caldwell  
Georgia Public Service Commission Docket No. 11900-U  
November 13, 2000

Item #	A	B	C	D	E	F		G		H		I		J		K		L		M		N		O	
						Item / Description	PC / 20 / WS	Source	Cost Element Life (mos)	Install	Disconnected														
1	Georgia																								
2	Inputs for Nonrecurring Costs																								
3	Study Period: 2000 - 2002																								
4	GA																								
5																									
6																									
7	Element	Item / Description	PC / 20 / WS	Source	Cost Element Life (mos)	Install	Disconnected	Install	Disconnected	Install	Disconnected	Install	Disconnected	Install	Disconnected	Install	Disconnected	Install	Disconnected	Install	Disconnected	Install	Disconnected	Install	Disconnected
8	J.4	LINE SHARING SPLITTER - In the Central Office																							
9	J.4.1	Line Sharing Splitter - per Splitter Broken In-Line Capacity in the Central Office			41																				
10		Network	JG56	COSMOS / SWITCH																					
11		Engineering	34XX	Circuit Capacity Management		4.0000	0.0000																		
12		Engineering	221X	Complex Readable Support Group		3.0000	0.0000																		
13		Engineering	221X	Complex Readable Support Group		0.7400	0.0000																		
14		Engineering	SDWC	Complex Readable Support Group		0.8700	0.0000																		
15		Service Order	230X	LCSC		0.5000	0.0000																		
16	J.4.2	Line Sharing Splitter - per Splitter Broken 24-Line Capacity in the Central Office			41																				
17		Network	JG56	COSMOS / SWITCH		4.0000	0.0000																		
18		Engineering	34XX	Circuit Capacity Management		3.0000	0.0000																		
19		Engineering	221X	Complex Readable Support Group		0.7400	0.0000																		
20		Engineering	SDWC	Complex Readable Support Group		0.8700	0.0000																		
21		Service Order	230X	LCSC		0.5000	0.0000																		
22	J.4.3	Line Sharing Splitter - per Line Activation in the Central Office			41																				
23		Engineering	34XX	Circuit Capacity Management				0.0000	0.0000																
24		Engineering (1 min x 35% labor)	4M1X	Assignment Facility Inventory Group				0.0487	0.0000																
25		Connect & Test	4WXX	Work Management Center				0.0500	0.0000																
26		Connect & Test	431X	CO Install & Misc Field - CH & F&C				0.2500	0.0000																
27		Connect & Test	34XX	Circuit Capacity Management				0.0250	0.0000																
28		LST - Engineering (15 min x 10%)	4M1X	Assignment Facility Inventory Group				0.0047	0.0000																
29		LST - Eng (8 min x 35% labor x 10%)	4M1X	Assignment Facility Inventory Group				0.0330	0.0000																
30		LST - Connect & Test (8 min x 10%)	410X	CO Install & Misc Field - CH & F&C				0.0000	0.0000																
31		LST - Connect & Test (8 min x 10%)	410X	Installation & Maintenance				0.0500	0.0000																
32		LST - Trav (30 min x 10%)	410X	Installation & Maintenance				0.0500	0.0000																
33		Service Order	230X	LCSC				0.4500	0.0000																
34	J.4.4	Line Sharing Splitter - per Subsequent Activity per Line Reassignment			41																				
35		Engineering (15 min x 35% labor)	4M1X	Assignment Facility Inventory Group				0.0487	0.0000																
36		Connect & Test	4WXX	Work Management Center				0.1000	0.0000																
37		Connect & Test	431X	CO Install & Misc Field - CH & F&C				0.3700	0.0000																
38		Connect & Test	34XX	Circuit Capacity Management				0.4500	0.0000																
39		Service Order	230X	LCSC																					
40	J.4.199	Line Sharing Splitter - per Splitter Broken 24-Line Capacity in the Central Office Disconnected			41																				
41		Network	JG56	COSMOS / SWITCH																					
42		Engineering	34XX	Circuit Capacity Management				0.0000	0.0000																
43		Engineering	221X	Complex Readable Support Group				0.0000	0.0000																
44		Engineering	SDWC	Complex Readable Support Group				0.0000	0.0000																
45		Service Order	230X	LCSC				0.0000	0.0000																
46	J.4.288	Line Sharing Splitter - per Splitter Broken 24-Line Capacity in the Central Office Disconnected			41																				
47		Network	JG56	COSMOS / SWITCH																					
48		Engineering	34XX	Circuit Capacity Management				0.0000	0.0000																
49		Engineering	221X	Complex Readable Support Group				0.0000	0.0000																
50		Engineering	SDWC	Complex Readable Support Group				0.0000	0.0000																
51		Service Order	230X	LCSC				0.0000	0.0000																
52	J.4.389	Line Sharing Splitter - per Line Activation in the Central Office Disconnected			41																				
53		Engineering	34XX	Circuit Capacity Management				0.0000	0.0000																
54		Engineering (15 min x 35% labor)	4M1X	Assignment Facility Inventory Group				0.0000	0.0000																
55		Connect & Test	4WXX	Work Management Center				0.0000	0.0000																
56		Connect & Test	431X	CO Install & Misc Field - CH & F&C				0.0000	0.0000																
57		Service Order	230X	LCSC				0.0000	0.0000																
58	J.4.489	Line Sharing Splitter - per Subsequent Activity per Line Reassignment Disconnected			41																				
59		Service Order	230X	LCSC				0.0000	0.0000																
60								0.4500	0.0000																

BellSouth Telecommunications, Inc.  
FPSC Dkt No. 990649-TP  
Rhythms Links 1<sup>st</sup> Set of Interrogatories  
May 19, 2000  
Item No. 83  
Page 1 of 1

REQUEST: Please identify the overall percentage of loops in BST's current network that are provisioned both with and without Digital Loop Carrier systems (i.e., electronics).

RESPONSE: Based on current network (12/31/1999) data for Florida, the mix of loops with DLC and without DLC is:

DLC	42.4%
Non-DLC	57.6%

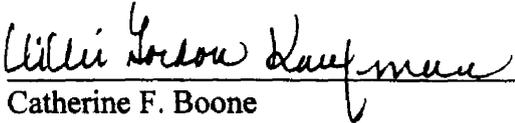
RESPONSE PROVIDED BY: W. Keith Milner  
Senior Director  
675 W. Peachtree St., N.E.  
Atlanta, Georgia 30375

## CERTIFICATE OF SERVICE

I HEREBY CERTIFY that a true and correct copy of the foregoing Joint Rebuttal Testimony and Exhibits of Elizabeth R. Y. Kientzle and Joseph P. Riolo on Behalf of Covad Communications Company has been furnished by (\*) hand delivery this 23rd day of May, 2001, to the following:

(\*)Felicia Banks  
Florida Public Service Commission  
Division of Legal Services  
2540 Shumard Oak Boulevard  
Tallahassee, Florida 32399-0850

(\*)Michael Twomey  
c/o Nancy Sims  
150 S. Monroe Street  
Suite 400  
Tallahassee, Florida 32301

  
Catherine F. Boone  
Covad Communications Company  
10 Glenlake Parkway, Suite 650  
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Vicki Gordon Kaufman  
McWhirter Reeves McGlothlin Davidson  
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