

Park, Jun K.

From: Taylor, Edward L.
Sent: Thursday, June 07, 2012 4:03 PM
To: Park, Jun K.
Cc: Alexander, Rhonda J.; Armstrong, Mary Catherine; Johnson, Bernard H., Jr.
Subject: RE: Residential customer gains for 2014

We like them all. We believe we'll have big multi-family gains in 2013 and a continuing improved economy in 2014. Thanks, and again sorry for the confusion. Ed

From: Park, Jun K.
Sent: Thursday, June 07, 2012 3:59 PM
To: Taylor, Edward L.
Cc: Alexander, Rhonda J.; Armstrong, Mary Catherine
Subject: RE: Residential customer gains for 2014

And just one last correction. The 2014 gains actually should be 1,602. Do you feel comfortable with this number?

Jun

From: Park, Jun K.
Sent: Thursday, June 07, 2012 3:46 PM
To: Taylor, Edward L.
Cc: Alexander, Rhonda J.; Armstrong, Mary Catherine
Subject: RE: Residential customer gains for 2014

Thanks for following up with us, Ed.

Our phone conversation this afternoon was very helpful and I think we're both on the same page now. The customer gains file you sent a few weeks ago included gains for RS, RSVP, and FLAT-RS but the RSVP and FLAT-RS gains were just for additional information. Those gains were NOT suppose to be added to the RS gains because the gains listed in the RS line were for the entire residential class.

I've updated our files to reflect this and these are the new gains for 2012 (actuals through May), 2013, and 2014:
2012 = 1,143 (with actuals through May)
2013 = 1,455
2014 = 1,612

Thanks again for all your help!

Jun

From: Taylor, Edward L.
Sent: Wednesday, June 06, 2012 4:33 PM
To: Park, Jun K.
Cc: Alexander, Rhonda J.; Armstrong, Mary Catherine
Subject: RE: Residential customer gains for 2014

Jun, Great to see y'all. I think I'm good with the 2014 number but partly based on my thoughts that the 2012 & 2013 numbers are different. Is the 2012 number my forecast somehow trued up by an actual? I don't understand the 2013 number? I thought RSVP was imbedded?

After professing to be smart...maybe I'm not. Sorry, Ed

From: Park, Jun K.
Sent: Wednesday, June 06, 2012 8:54 AM
To: Taylor, Edward L.
Cc: Alexander, Rhonda J.; Armstrong, Mary Catherine
Subject: Residential customer gains for 2014

Thanks again for taking the time to visit with us on Monday. I also wanted to let you know that Bernard (as always) was helpful and very knowledgeable.

I would like to get your thoughts regarding the residential customer gains for the year 2014. As you remember, we forecast growth in residential customers based on the projected growth in households for the Crestview/Ft. Walton/Destin MSA from Moody's. We've taken your residential customer gains for 2012 & 2013 and we've projected the 2014 residential customer gains using Moody's projected growth in households.

2012	1,228
2013	1,878
2014	1,612

Are you comfortable with the 2014 residential customer gains or do you think the number should be adjusted?

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