FILED DEC 04, 2015 DOCUMENT NO. 07721-15 FPSC - COMMISSION CLERK



December 3, 2015 Via Overnight Delivery

Ms. Carlotta Stauffer, Commission Clerk Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850





RE: InteleTel, LLC

Application for Authority to Provide Competitive Local Exchange Telecommunications Company Service within the State of Florida

Dear Ms. Stauffer:

Sincerely,

Enclosed for filing please find the original and one (1) copy of the Application for Authority to Provide Competitive Local Exchange Telecommunications Company Service within the State of Florida submitted on behalf of InteleTel, LLC. A check in the amount of \$500.00 is enclosed to cover the filing fee. The Company's financial information is being sent under separate cover as confidential.

Please acknowledge receipt of this filing by date-stamping the extra copy of this cover letter and returning it to me in the self-addressed, stamped envelope provided for that purpose.

Any questions you may have regarding this filing should be directed to my attention at 407-740-3005 or via email to swarren@tminc.com. Thank you for your assistance in this matter.

COM _____ Sharon R. Warren AFD Consultant to InteleTel, LLC APA Kellie Beneke, InteleTel cc: ECO ____ Stevin Dahl, InTeleTel cc: file: InteleTel - FL - Application ENG ____ FL11500 tms: GCL Enclosure SW/bc CLK ___

FLORIDA PUBLIC SERVICE COMMISSION

OFFICE OF TELECOMMUNICATIONS

APPLICATION FORM FOR

AUTHORITY TO PROVIDE TELECOMMUNICATIONS COMPANY SERVICE WITHIN THE STATE OF FLORIDA

Instructions

- A. This form is used as an application for an original certificate and for approval of transfer of an existing certificate. In the case of a transfer, the information provided shall be for the transferee (See Page 8).
- B. Print or type all responses to each item requested in the application. If an item is not applicable, please explain.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. Once completed, submit the original and one copy of this form along with a non-refundable application fee of \$500.00 to:

Florida Public Service Commission Office of Commission Clerk 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850 (850) 413-6770

- E. A filing fee of \$500.00 is required for the transfer of an existing certificate to another company.
- F. If you have questions about completing the form, contact:

Florida Public Service Commission Office of Telecommunications 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850 (850) 413-6600

1.	This is an application for (check one):
	☑ Original certificate (new company).
	Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority rather that apply for a new certificate.
2.	Name of company: InteleTel, LLC
3.	Name under which applicant will do business (fictitious name, etc.):
	InteleTel, LLC
4.	Official mailing address:
	Street/Post Office Box: 1713 McNaughton Way City: Spencer State: Iowa Zip: 51301
5.	Florida address:
	Street/Post Office Box: City: State: Zip:
6.	Structure of organization:
	☐ Individual ☐ Corporation ☐ Foreign Corporation ☐ Foreign Partnership ☐ General Partnership ☐ Limited Partnership ☐ Other, please specify: LLC

<u>lf in</u>	dividual, provide:	
	Name:	
	Title:	
	Street/Post Office Box:	
	City:	
	State:	
	Zip:	
	Telephone No.:	
	Fax No.:	
	E-Mail Address:	
	Website Address:	
7.	If incorporated in Florida, provide proof of authority to operate in Florida. T Florida Secretary of State corporate registration number is:	-he
8.	If foreign corporation, provide proof of authority to operate in Florida. The Floridacetery of State corporate registration number is: M15000008253	ida
9.	If using fictitious name (d/b/a), provide proof of compliance with fictitious nat statute (Chapter 865.09, FS) to operate in Florida. The Florida Secretary of Statisticus name registration number is: Not applicable	
10.	If a limited liability partnership, please proof of registration to operate in Florida The Florida Secretary of State registration number is:	da.
11.	<u>If a partnership</u> , provide name, title and address of all partners and a copy of the partnership agreement.	the
	Name:	
	Title:	
	Street/Post Office Box:	
	City:	
	State:	
	Zip:	
	Telephone No.:	
	Fax No.:	
	E-Mail Address:	
	Website Address:	

12. <u>If a foreign limited partnership</u>, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable. The Florida registration number is:

- 13. Provide F.E.I. Number: 47-4006888
- 14. Who will serve as liaison to the Commission in regard to the following?
 - (a) The application: Name: Sharon Warren Title: Consultant Street Name & Number: 2600 Maitland Center Parkway, Suite 300 Post Office Box: P.O. Drawer 200, Winter Park, FL 32790-0200 City: Maitland State: FL Zip: 32751 Telephone No.: 407-740-3005 Fax No.: 407-740-0613 E-Mail Address: swarren@tminc.com Website Address: www.tminc.com (b) Official point of contact for the ongoing operations of the company: Name: Kellie Beneke Title: President Street Name & Number: 1713 McNaughton Way Post Office Box: City: Spencer State: Iowa Zip: 51301 Telephone No.: 877-513-9844 Fax No.: 1-888-308-3985 E-Mail Address: kellie@inteletel.net Website Address: www.inteletel.net (c) Where will you officially designate as your place of publicly publishing your schedule (a/k/a tariffs or price lists)? Florida Public Service Commission

Other – *Please provide address*:

Website − Website address: www.inteletel.net

15.	List the states in which the applicant:			
	(a) has operated as a telecommunications company.			
The company is currently not operating yet in any states.				
	(b) has applications pending to be certificated as a telecommunications compa			
	Georgia and Colorado.			
	(c) is certificated to operate as a telecommunications company.			
	The Company is currently certificated in Massachusetts.			
	(d) has been denied authority to operate as a telecommunications company and the circumstances involved.			
	The Company has not been denied authority in any state.			
	(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.			
	The Company has not had any regulatory penalties imposed in any state.			
	(f) has been involved in civil court proceedings with another telecommunications entity, and the circumstances involved.			
	The Company has not been involved in any civil court proceedings with any telecommunications entity.			
16.	Have any of the officers, directors, or any of the ten largest stockholders previously been:			
	(a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. \square Yes \boxtimes No			

If yes, provide explanation.

(b) granted or denied a certificate in the State of Florida (this includes active and canceled certificates). \square Yes \boxtimes No
If yes, provide explanation and list the certificate holder and certificate number.
(c) an officer, director, partner or stockholder in any other Florida certificated or registered telephone company. \square Yes \boxtimes No
If yes, give name of company and relationship. If no longer associated with company, give reason why not.

17. Submit the following:

- (a) <u>Managerial capability</u>: resumes of employees/officers of the company that would indicate sufficient managerial experiences of each. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.
- (b) <u>Technical capability</u>: resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.
- (c) <u>Financial Capability</u>: applicant's audited financial statements for the most recent three (3) years. If the applicant does not have audited financial statements, it shall so be stated. Unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:
 - 1. the balance sheet.
 - 2. income statement, and
 - 3. statement of retained earnings.

Note: It is the applicant's burden to demonstrate that it possesses adequate managerial capability, technical capability, and financial capability. Additional supporting information can be supplied at the discretion of the applicant.

THIS PAGE MUST BE COMPLETED AND SIGNED

REGULATORY ASSESSMENT FEE: I understand that all telephone companies must pay a regulatory assessment fee. Regardless of the gross operating revenue of a company, a minimum annual assessment fee, as defined by the Commission, is required.

RECEIPT AND UNDERSTANDING OF RULES: I acknowledge receipt and understanding of the Florida Public Service Commission's rules and orders relating to the provisioning of telecommunications company service in Florida.

APPLICANT ACKNOWLEDGEMENT: By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

I understand that any false statements can result in being denied a certificate of authority in Florida.

COMPANY OWNER OR OFFICER

Print Name:	Kellie Beneke			
Title:	President			
Telephone No.:	877-513-9844			
E-Mail Address:	kellie@inteletel.net			
Signature: <u>Lune</u>	Benla	Date:	(0-15-15	

CERTIFICATE TRANSFER

As current holder of Florida Public reviewed this application and join in	Service Commission Certificate Number, I have the petitioner's request for a transfer of the certificate.
COMPANY OWNER OR OFFICER	
Print Name:	
Title:	
Street/Post Office Box:	
City:	
State:	
Zip:	
Telephone No.:	
Fax No.:	
E-Mail Address:	
0:	_ ,
Signature:	Date:

CERTIFICATE TRANSFER

	c Service Commission Certificate Number, I have in the petitioner's request for a transfer of the certificate.
COMPANY OWNER OR OFFICER	
Print Name:	
Title:	
Street/Post Office Box:	
City:	
State:	,
Zip: _	
Telephone No.:	
Fax No.:	
E-Mail Address:	
,	
Signature:	Date:

Secretary of State for the State of Florida



October 15, 2015

CHARITY ARNER 2600 MAITLAND CENTER PARKWAY SUITE 300 MAITLAND, FL 32751 US

Qualification documents for INTELETEL, LLC were filed on October 7, 2015, and assigned document number M15000008253. Please refer to this number whenever corresponding with this office.

Your limited liability company is authorized to transact business in Florida as of the file date.

To maintain "active" status with the Division of Corporations, an annual report must be filed yearly between January 1st and May 1st beginning in the year following the file date or effective date indicated above. If the annual report is not filed by May 1st, a \$400 late fee will be added.

A Federal Employer Identification Number (FEI/EIN) will be required when this report is filed. Apply today with the IRS online at:

https://sa.www4.irs.gov/modiein/individual/index.jsp.

Please notify this office if the limited liability company address changes.

Should you have any questions regarding this matter, please contact this office at the address given below.

Yasemin Y Sulker Regulatory Specialist II Registration/Qualification Section Division of Corporations

Letter Number: 715A00021899

Exhibit A

Managerial/Technical Capability

Kellie Beneke, President

Kellie Beneke is the President of InteleTel and oversees all facets of the InteleTel's business model. She has 25 years of progressive business experience with an extensive background in accounting, purchasing, billing coordination and office management. She has also taken on several residential and commercial building projects. Kellie excels in strategic planning and effectively coordinates multiple projects for InteleTel.

Kellie is an active volunteer and supporter of the local community and has served as a sevenyear board member and past President of the Spencer Family YMCA. Kellie is a college basketball fan and enjoys cooking, entertaining, golf and summer outdoor activities along with her husband and three grown sons.

Josh Nelson, Chief Executive Officer

Josh is a passionate entrepreneur with a focus on discovering and developing new technology. During his career, he has started several successful companies in telecommunications and oil & gas industries. Josh is participating in the energy renaissance of the US with ownership of companies engaged in exploration and also distributing specialty drilling and completion products for the oil and gas industry. His favorite aspect of being an entrepreneur is solving unique problems and sharing with others how to avoid similar problems and generate solutions.

Josh graduated from Buena Vista University. He enjoys hunting with his dog and spending time at the lake with his wife and their two year old son.

Jerry Nelson, Vice President

Jerry has been involved in the telecom industry most of his life. While attending high school, he worked for the local telephone company burying cable and installing equipment. Jerry has followed the telephone industry with passion. Jerry assists with business development and oversees revenue generation and general operations. He will work with staff at InteleTel to identify ways to increase revenue and decrease costs.

Prior to his involvement in the telecommunications industry, Jerry was co-owner of a large farming operation, raising hogs, cattle, corn, and soy beans on approximately 1500 acres. He is also involved in the oil and gas industry along with many other business.

Jerry attended Iowa Lakes Community College before serving in the military. Jerry enjoys home on the lake which enables him to enjoy all kinds of water sports including fishing and boating. Jerry also enjoys traveling with his wife.

Candace Nelson, Chief Financial Officer

As the Chief Financial Officer for InteleTel, LLC, Candace Nelson is responsible for ensuring its members are aware of and fulfill their governance responsibilities; comply with applicable laws and bylaws; conduct board business efficiently; and are accountable for their performance and perform other duties as the need arises and/or as defined in the bylaws. As CFO, she will also oversee financial operations of the Company.

Mrs. Nelson has been involved in the telecom and oil & gas industry operationally and financially for more than 23 years. In that role, she was responsible for managing financial operations in its day-to-day financial and accounting objectives, including certifications, as well as state and federal regulatory proceedings.

Prior to her involvement in the telecom industry, she was a co-owner and operator of a successful agriculture operation overseeing 1500 acres of cropland. She has experience managing other successful businesses which include 16 commercial and residential rental properties. Mrs. Nelson attended Buena Vista College in pursuit of a business administration and accounting degree. She enjoys spending time at her lake home with her husband and grandson.

Stevin Dahl, Business Development Manager and Compliance Officer

Stevin will serve as the Business Development Manager and Compliance Officer for InteleTel, LLC. In this role, Stevin will utilize his regulatory experience working with Competitive Local Exchange Carriers (CLECs) to provide assistance in filing the appropriate state and federal telecom reports as needed. He will also provide assistance in uncovering new business development opportunities by building strong relationships with professionals in the telecommunications, software, regional carrier communities in forming strategic partnerships to grow revenue. He will strive to provide a customer first philosophy to ensure clients receive value-based solutions optimized to reduce costs and promote business continuity goals.

Stevin holds a Masters Degree from Iowa State University. Stevin volunteers time with the Boy Scouts of America Mid-Iowa Council, serves on the local library foundation board, and enjoys creative writing, portrait drawing and target pistol shooting.

John Hass, Chief Technology Officer

John Hass is the Chief Technology Officer and lead developer for InteleTel, LLC. He is responsible for overseeing all technical aspects of the Company. John will work with senior management to provide in-depth technical expertise for both tactical and operational initiatives through the use of technological resources. He will provide management of all technology infrastructure, network layout, planning, strategy and deployment. He will also manage the overall IT day-to-day operations to improve infrastructure costs, performance and end user satisfaction among internal and external clients.

John has extensive experience establishing facilities-based interconnection with multiple Independent Local Exchange Carriers, Competitive Local Exchange Carriers, and Regional Carriers. He also has experience managing computer operations, programming, network operations, server systems, database administration and storage systems as related to telecommunications systems. John is a specialist working with telephone Class 4 and Class 5 switching architecture including IXC, SS7, tandem functionality, and Voice over Internet Protocol.

Mr. Hass performed consulting work for many Internet service providers, assisting with the implementation of a data collection system, as well as telecommunications consulting, both technical and administrative. He has extensive knowledge in network design and protocols such as large metropolitan networks, VLANS, routing, QQS, and MPLS.

Mr. Hass is also experienced in designing and building VoIP networks based on SIP/MGCP/IAX/H323. Mr. Hass has also written a custom telecommunications switch software program for the purpose of efficiently switching a PBX solution.

Mr. Hass began his education at Southeast Technical Institute in Sioux Falls, SD and then continued on to South Central Technical Institute in Mankato, MN where he studied Computer Networking.

Exhibit B

Financial Capability

Financial Capability is being filed under separate cover as Confidential.

Inteletel, LLC 1713 McNaughton Way Spencer, IA 51301

Farmers Trust and Savings Bank Tel. 712-262-3340 Spencer, IA 51301

2012

10/15/2015

PAY TO THE ORDER OF

Florida Public Service Commission

\$ **500.00

Five Hundred and 00/100**

bollars

Florida Public Service Commission Office of Commission Clerk 2540 Shumard Oak Blvd. Tallahassee, FL 32399-0850

мемо

Inteletel, LLC

2012

Florida Public Service Commission

10/15/2015

500.00

Chack received with filling and forwarded to Fiscal for deposit. Fiscal to forward deposit information to Records.

Initials of person who forwarded chack:

12-4-15

Farmers checking

500.00