

(A) Diluted EPS. Excl. nonrecur. gains (losses) '11, (6¢); '13, (20¢); '16, 12¢; '17, 23¢; '18, \$1.80; gain on disc. ops.: '13, 11¢. '18 EPS don't sum due to rounding. Next earnings

.2775

.35

.2725

3125

.35

.2725

3125

.35

1.11

1 25

2018

2019

2020

.2775

3125

.35

should experience growth in both the regu-

lated and nonregulated sides of its busi-

report due late Jan. (B) Div'ds historically paid in mid-Mar., mid-June, mid-Sept., & mid-Dec.

| In '19: \$4.56/sh. (D) In mill., adj. for stock split. (E) Rate allowed on com. eq. in '17 (FPL): Div'd reinvestment plan avail. † Shareholder in 9.6%-11.6%; earned on avg. com. eq., '19: vestment plan avail. (C) Incl. deferred charges. 10.6%. Regulatory Climate: Avg. (F) FPL only.

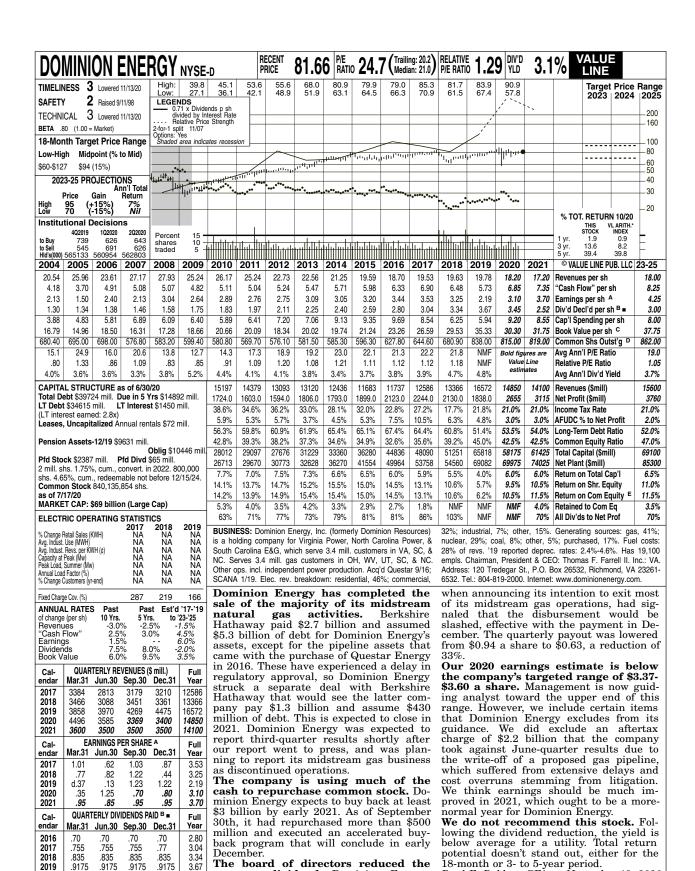
to 5-year period.

Paul E. Debbas, CFA

Company's Financial Strength Stock's Price Stability Price Growth Persistence 100 Earnings Predictability

for the 18-month span, but low for the 3-

November 13, 2020



(A) Dil. egs. Excl. nonrec. gains (losses): '07, \$1.67, '08, 12¢; '09, (47¢); '10, \$2.18; '11, (7¢); '12, (\$1.70); '14, (76¢); '17, \$1.19; '18, 43¢; '19, (58¢); '20, (\$3.16); losses from disc. ops.:

9175

.94

9175

2019

2020

9175

.63

106, 26c; '10, 26c; '12, 4c; '13, 16c. '19 EPS on the sum due to ching, in shs. Next egs. report due early Feb. (B) Div'ds paid mid-Mar., June, Sept., & Dec. Div'd reinv. plan avail. (C) Incl. one eq., '19: 6.7%. Regulatory Climate: Avg.

The board of directors reduced the

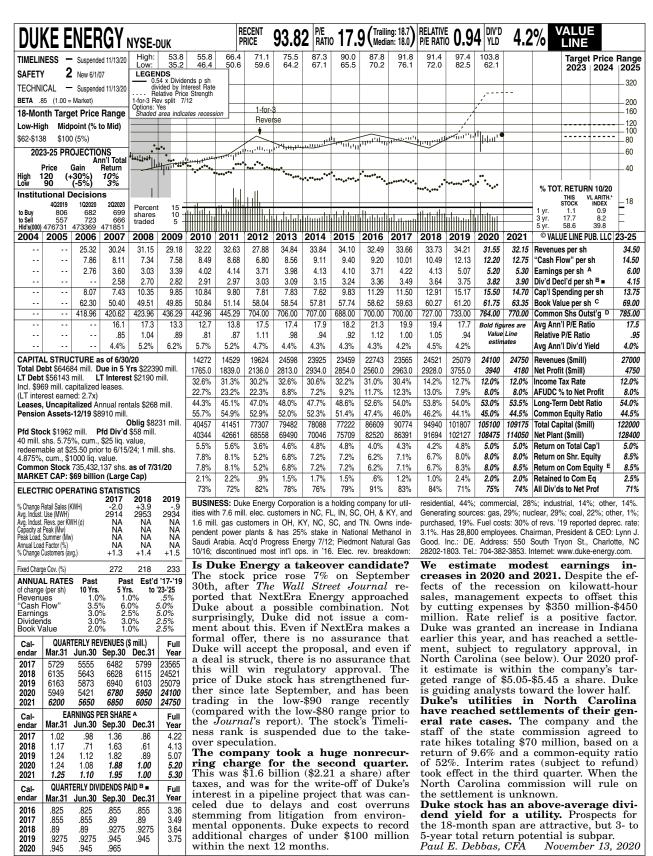
common dividend. Dominion Energy,

Company's Financial Strength Stock's Price Stability Price Growth Persistence 50 Earnings Predictability

November 13, 2020

18-month or 3- to 5-year period.

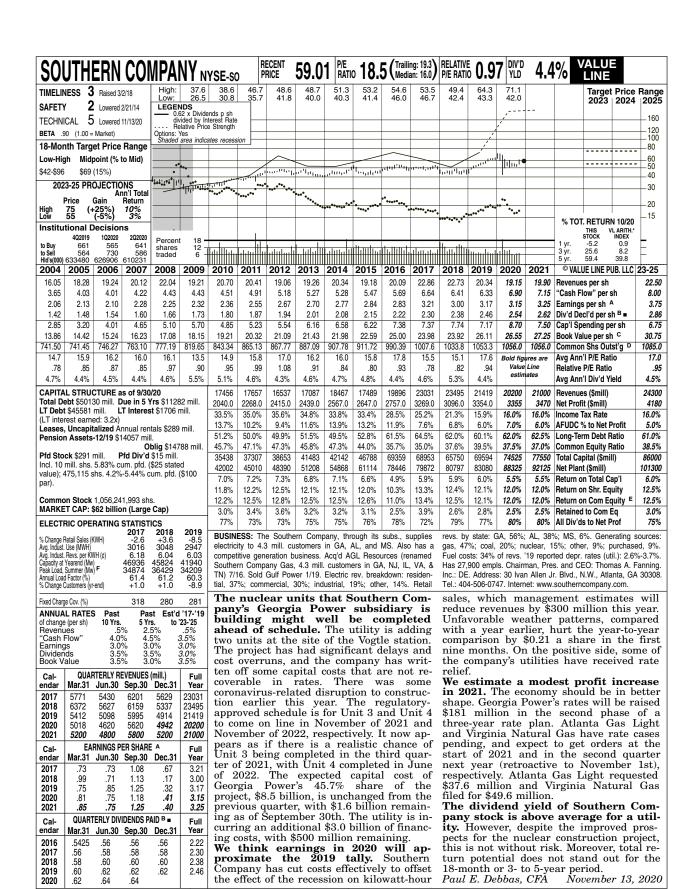
Paul E. Debbas, CFA



(A) Dil. EPS. Excl. nonrec. losses: '12, 70¢; report due mid-Feb. (B) Div'ds paid mid-Mar., late all'd on com. eq. in '18 in NC: 9.9%; in '19 '13, 24¢; '14, 67¢; '17, 15¢; '18, 41¢; '20, June, Sept., & Dec. = Div'd reinv. plan avail. is SC: 9.5%; in '20 in FL: 9.5%; 11: '20 in SC: 21; losses on disc. ops.: '14, 80¢; '16, 60¢; (C) Incl. intang. In '19: \$44.37/sh. (D) In mills. IN: 9.7%; earn. on avg. com. eq., '19: 8.3%. 18 EPS don't sum due to rounding. Next egs. adj. for rev. split. (E) Rate base: Net orig. cost.

Company's Financial Strength Stock's Price Stability Price Growth Persistence 40 Earnings Predictability

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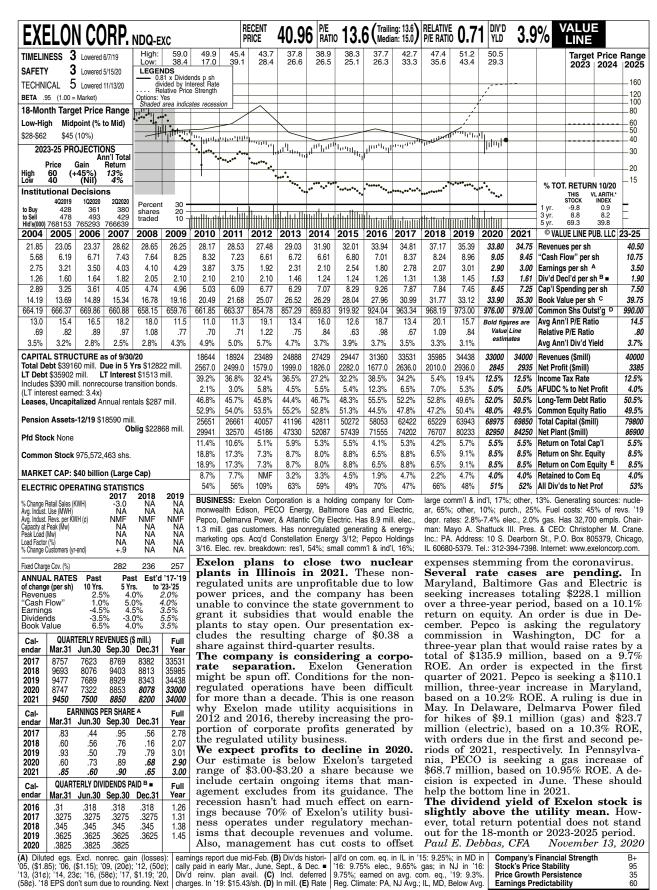


(A) Diluted EPS. Excl. nonrec. gain (losses): '09, (25¢); '13, (83¢); '14, (59¢); '15, (25¢); '16, (28¢); '17, (\$2.37); '18, (78¢); '19, \$1.30; '20, (17¢). Next earnings report due late Feb.

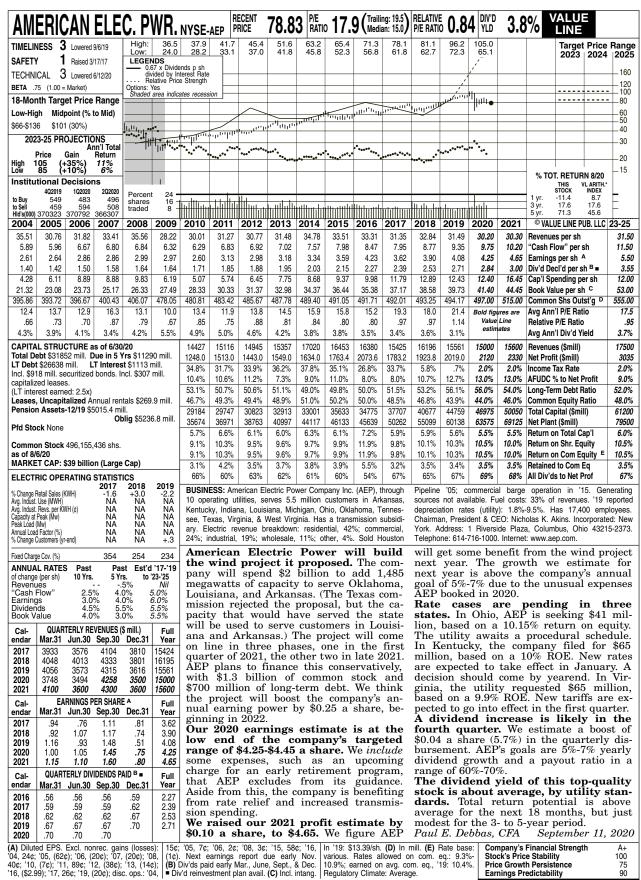
(B) Div'ds paid in early Mar., June, Sept., and Dec. ■ Div'd reinvest. plan avail. (C) Incl. def'd charges. In '19: \$17.64/sh. (D) In mill. (E) Rate Regulatory Climate: GA, AL Above Average;

base: AL, MS, fair value; FL, GA, orig. cost. Al- MS, FL Average. (F) Winter peak in '18.

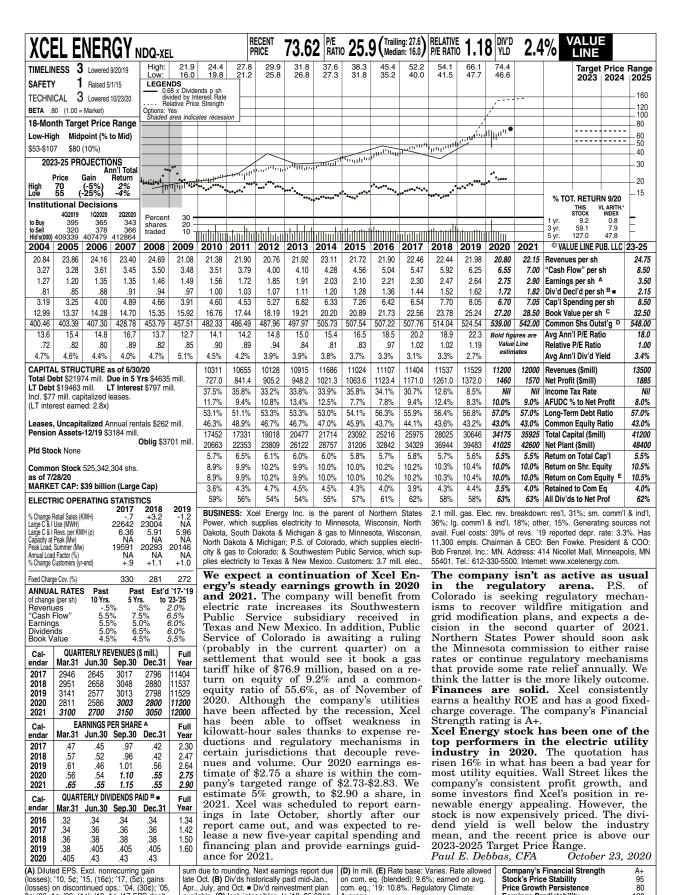
Company's Financial Strength Stock's Price Stability Price Growth Persistence 35 Earnings Predictability



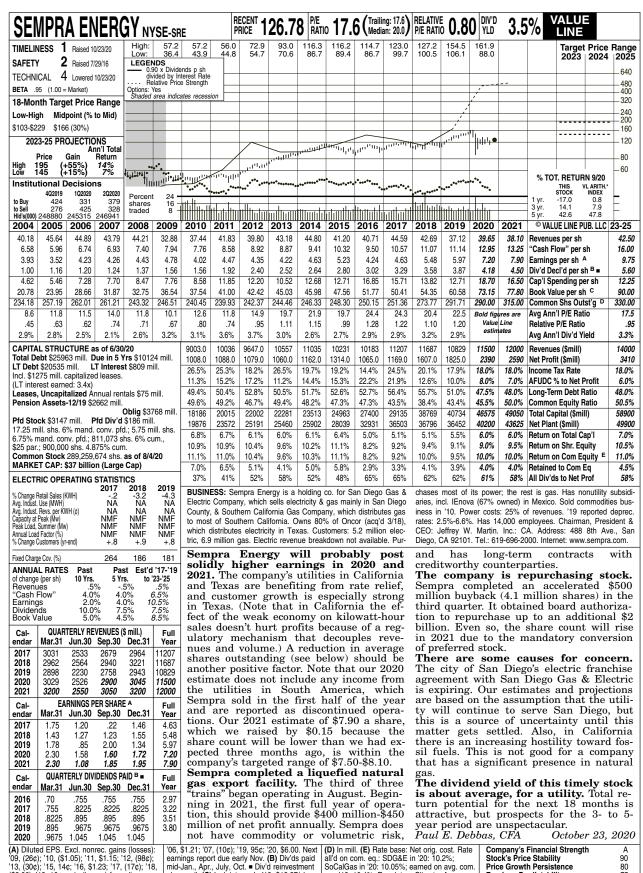
Company's Financial Strength Stock's Price Stability Price Growth Persistence 35 Earnings Predictability



Company's Financial Strength Stock's Price Stability 100 Price Growth Persistence Earnings Predictability

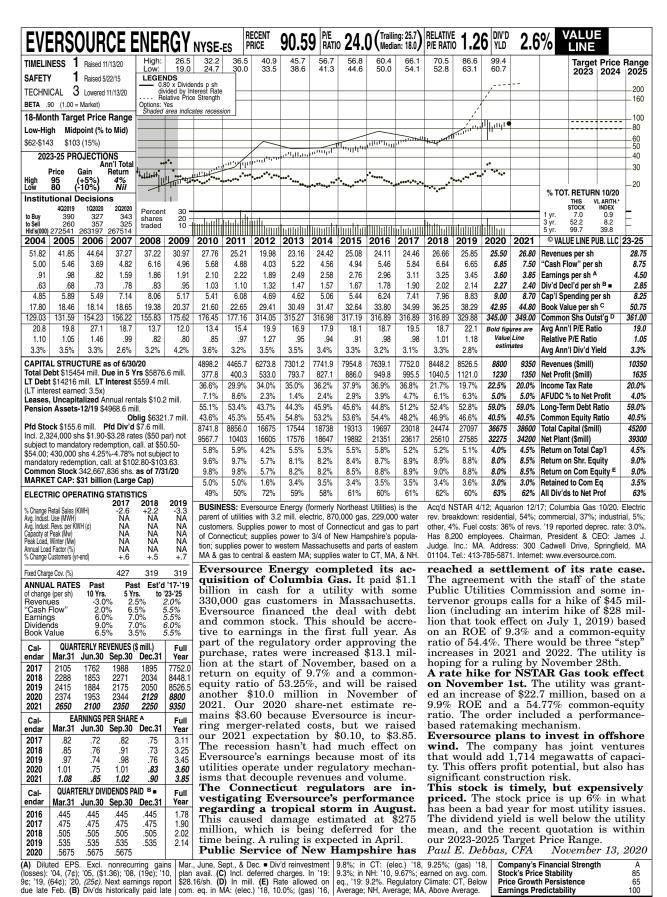


Company's Financial Strength Stock's Price Stability Price Growth Persistence 80 Earnings Predictability

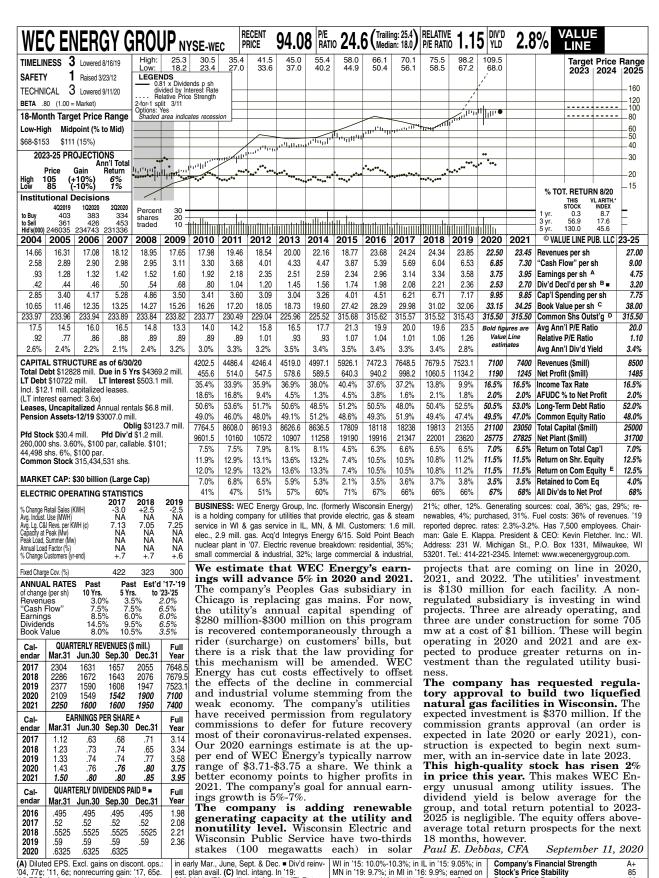


(\$2.06); '19, 16¢; gain (losses) from disc. ops.: plan avail. (C) Incl. intang. In '19: \$13.37/sh. eq., '19: 10.4%. Regulatory Climate: Average. © 2020 Value Line, Inc. All rights reserved. Factual material is obtained from sources believed to be reliable and is provided without warranties of any kind. THE PUBLISHER IS NOT RESPONSIBLE FOR ANY ERRORS OR OMISSIONS HEREIN. This publication is strictly for subscriber's own, non-commercial, internal use. No part of it may be reproduced, resold, stored or transmitted in any printed, electronic or other form, or used for generating or marketing any printed or electronic publication, service or product

Company's Financial Strength Stock's Price Stability Price Growth Persistence 80 Earnings Predictability



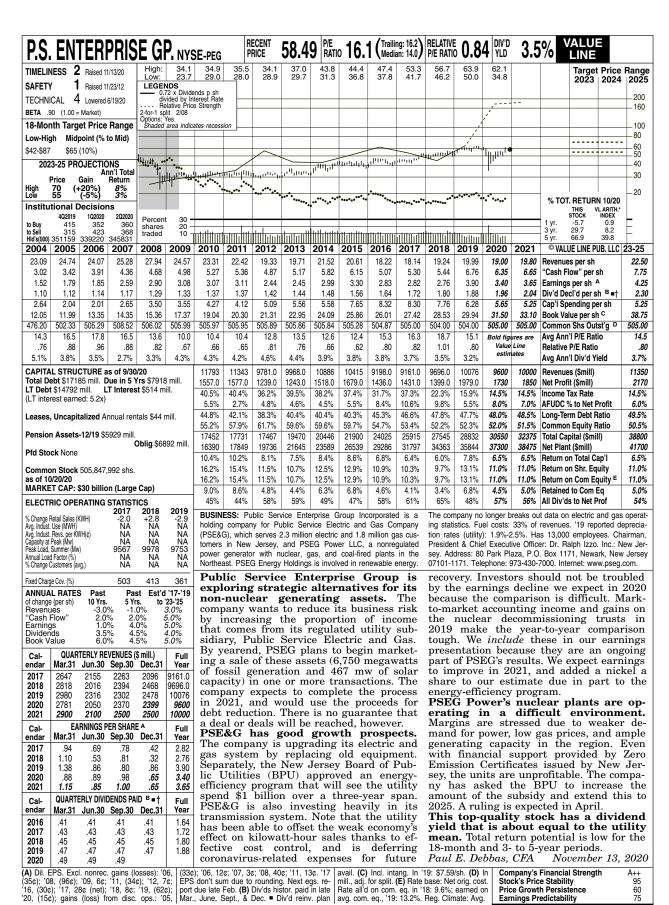
Company's Financial Strength Stock's Price Stability Price Growth Persistence 65 Earnings Predictability



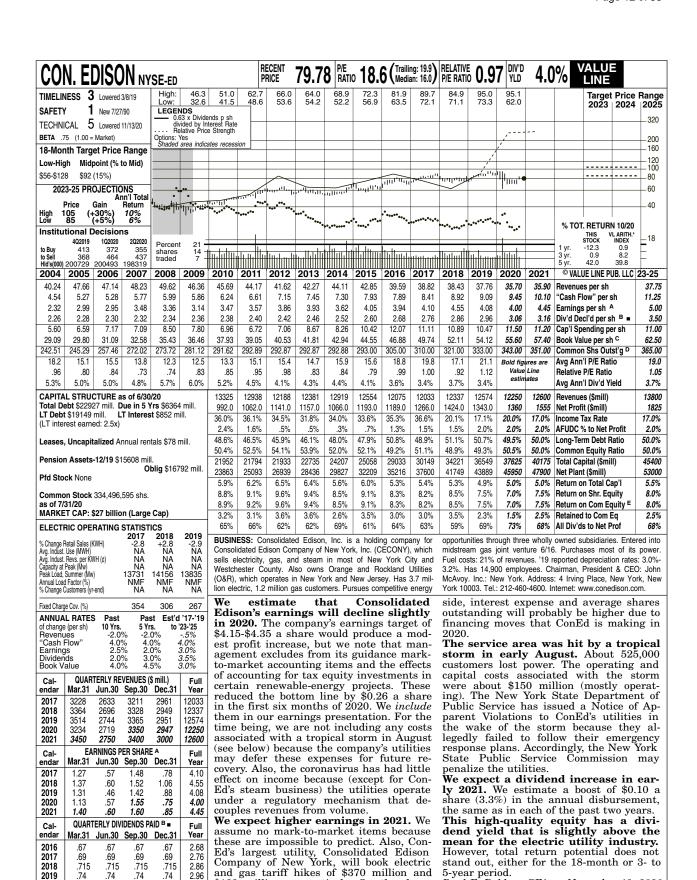
'18 EPS don't sum due to rounding. Next earnings report due early Nov. (B) Div'ds paid

in early Mar., June, Sept. & Dec. ■ Div'd reinvest. plan avail. (C) Incl. intang. In '19: \$20.80/sh. (D) In mill., adj. for split. (E) Rate base: Net orig. cost. Rates all'd on com. eq. in

Company's Financial Strength Stock's Price Stability Price Growth Persistence 90 Earnings Predictability



Company's Financial Strength Stock's Price Stability Price Growth Persistence 60 Earnings Predictability



.765

2019

2020

74

.765

74

.765

2.96

\$122 million, respectively. On the down

(A) Diluted EPS. Excl. nonrec. gains (losses): Next earnings report due mid-Feb. (B) Div'ds (E) Rate base: net orig. cost. Rate allowed on v13, (32c); '14, 9c; '16, 15c; '17, 84c; '18, historically paid in mid-Mar., June, Sept., and com. eq, for CECONY in '20: 8.8%; O&R in (13e); gain on discontinued operations: '08, Dec. = Div'd reinvestment plan avail. (C) Incl. '19: 9.0%; earned on avg. com. eq, '19: 8.2%. \$1.01. '19 EPS don't sum due to rounding. intangibles. In '19: \$21.01/sh. (D) In mill. Regulatory Climate: Below Average.

5-year period.

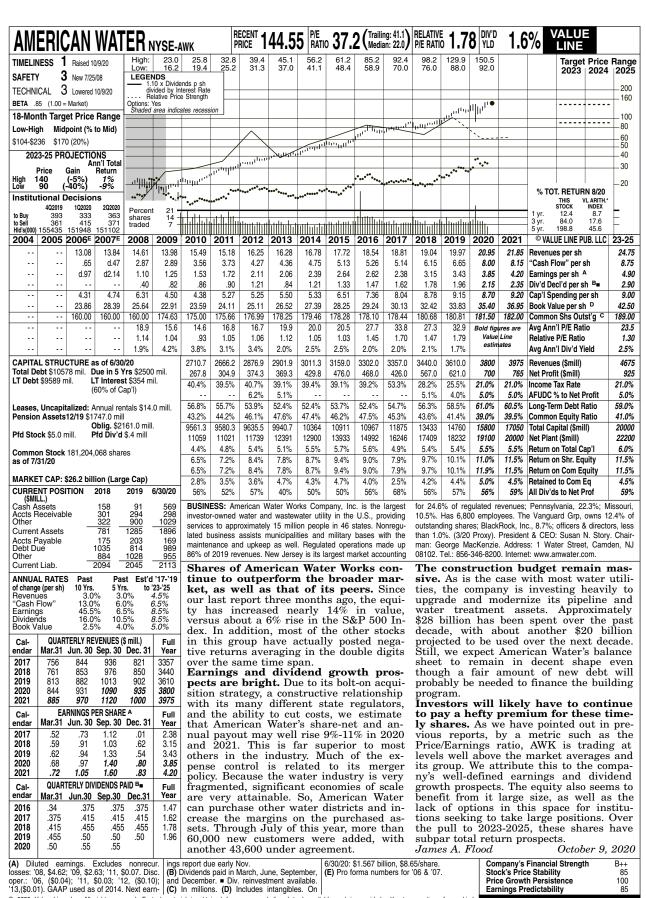
Paul E. Debbas, CFA

Company's Financial Strength Stock's Price Stability Price Growth Persistence Earnings Predictability

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November 13, 2020

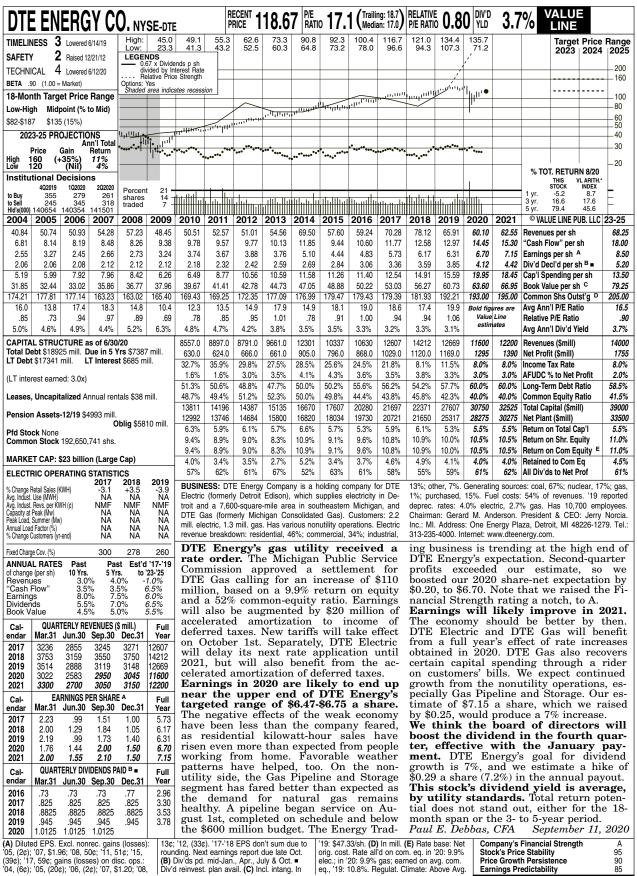
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(E) Pro forma numbers for '06 & '07.

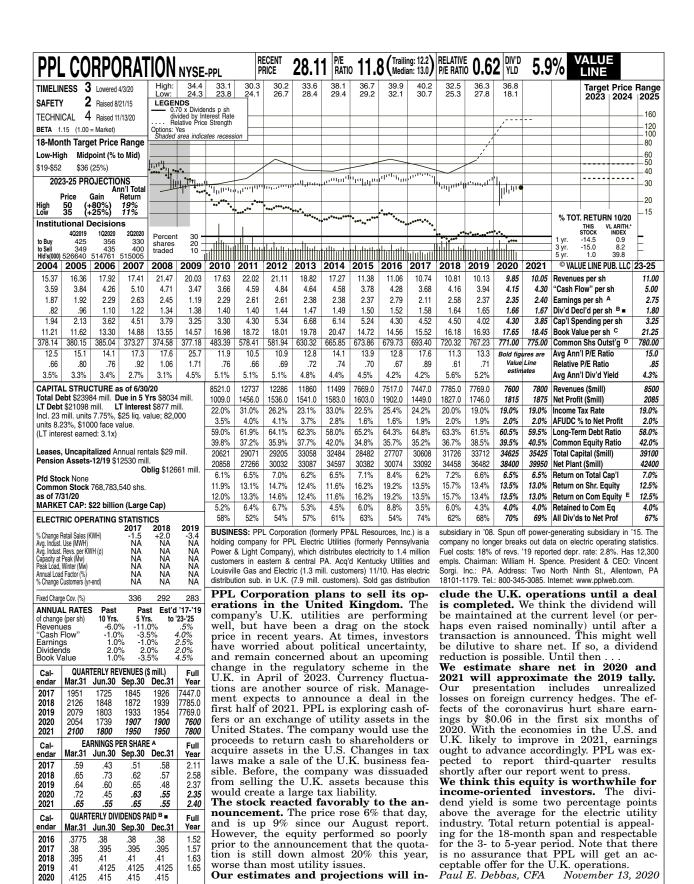
(C) In millions. (D) Includes intangibles. On © 2020 Value Line, Inc. All rights reserved. Factual material is obtained from sources believed to be reliable and is provided without warranties of any kind. THE PUBLISHER IS NOT RESPONSIBLE FOR ANY ERRORS OR OMISSIONS HEREIN. This publication is strictly for subscriber's own, non-commercial, internal use. No part of it may be reproduced, resold, stored or transmitted in any printed, electronic or other form, or used for generating or marketing any printed or electronic publication, service or product.

Company's Financial Strength Stock's Price Stability Price Growth Persistence 100 Earnings Predictability



(04, (6¢); '05, (20¢); '06, (2¢); '07, \$1.20; '08,

Price Growth Persistence 90 Earnings Predictability



(A) Diluted EPS. Excl. nonrec. gain (losses): '07, (12¢); '10, (8¢); '11, 8¢; '13, (62¢); gains (losses) on discontinued ops.: '07, 19¢; '08, 3¢; '19, (10¢); '10, (4¢); '12, (1¢); '14, 23¢; '15

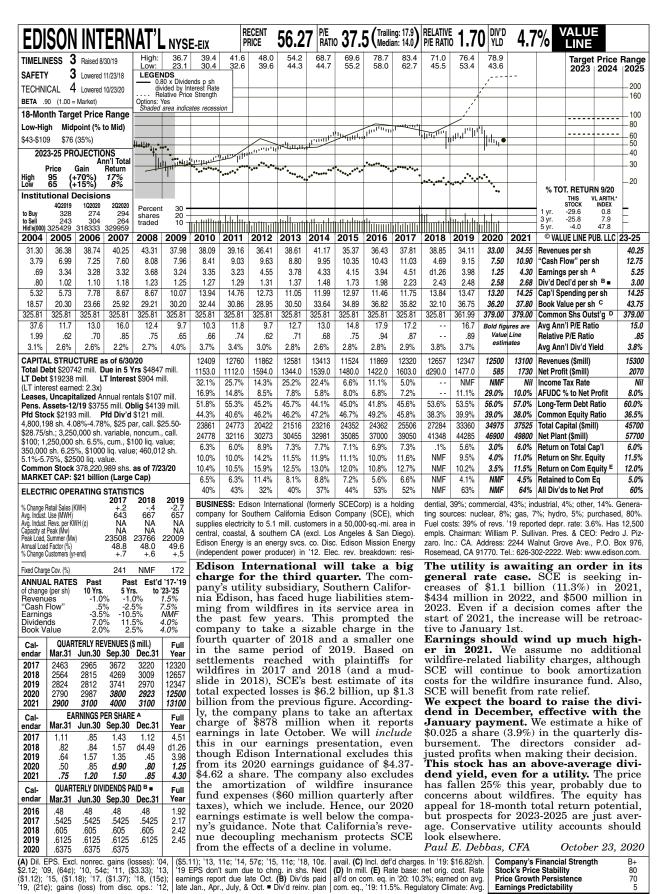
(\$1.36). '18 EPS don't sum due to rounding. Next earnings report due mid-Feb. (**B**) Div'ds paid in early Jan., Apr., July, & Oct. ■ Div'd reinvest. plan avail. (**C**) Incl. intang. In '19: \$7.08/sh. (D) In millions. (E) Rate base: Fair value. Rate all'd on com. eq. in PA in '16: none specified; in KY in '19: 9.725%; earned on avg. com. eq., '19: 14.3%. Regulatory Climate: Avg.

 Company's Financial Strength
 B++

 Stock's Price Stability
 75

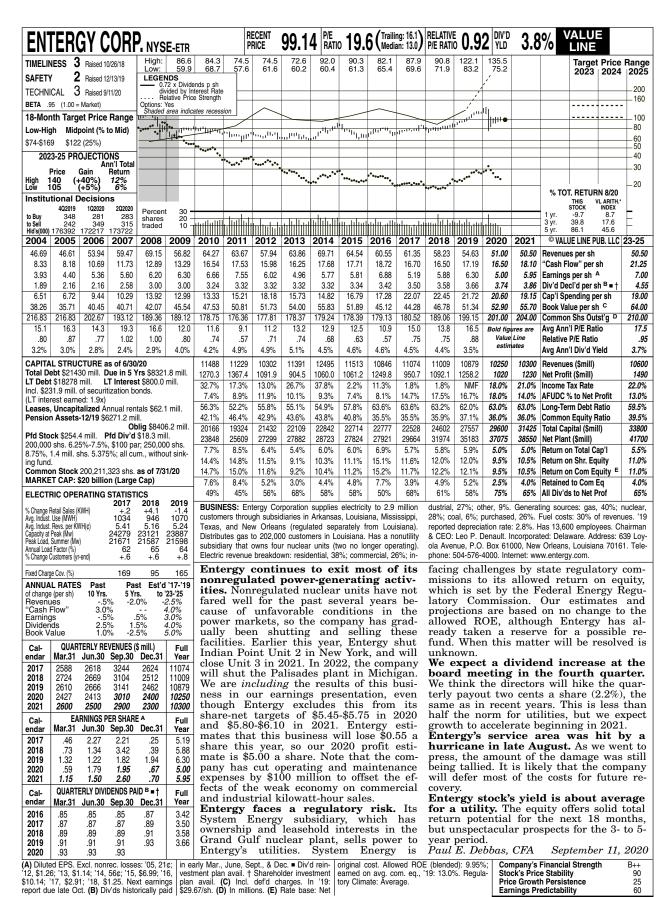
 Price Growth Persistence
 20

 Earnings Predictability
 75



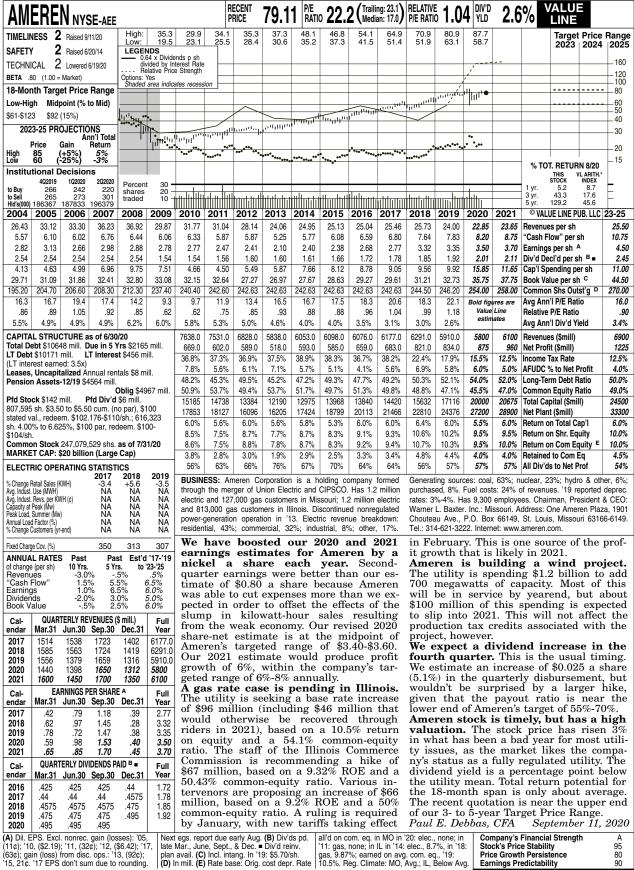
Company's Financial Strength Stock's Price Stability Price Growth Persistence Earnings Predictability

70

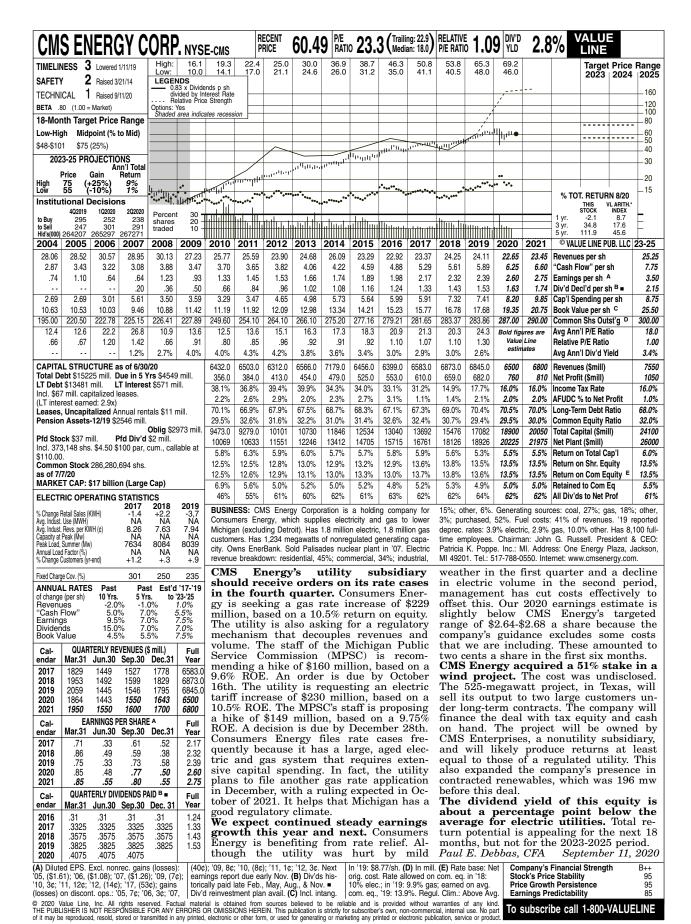


earned on avg. com. eq., tory Climate: Average.

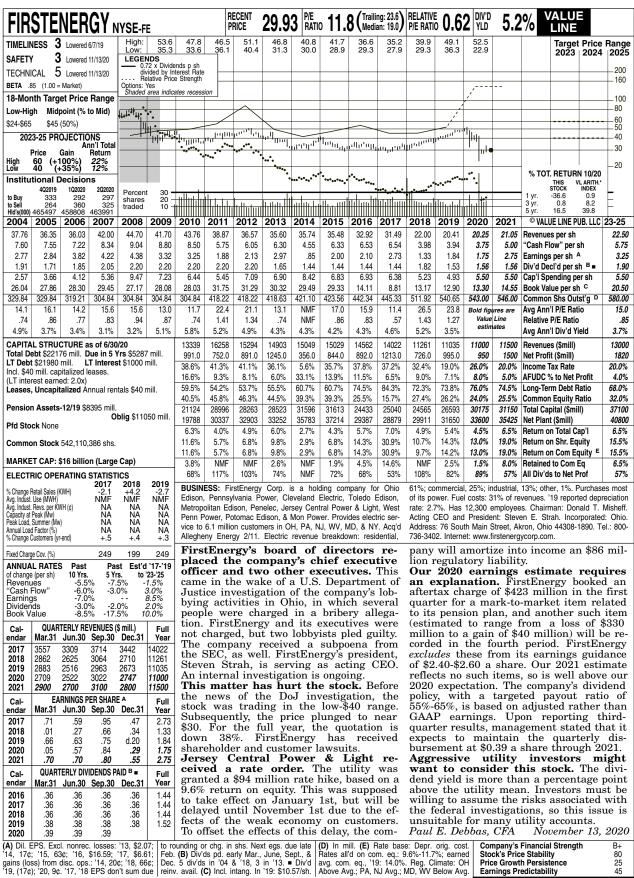
Company's Financial Strength Stock's Price Stability Price Growth Persistence 25 **Earnings Predictability**



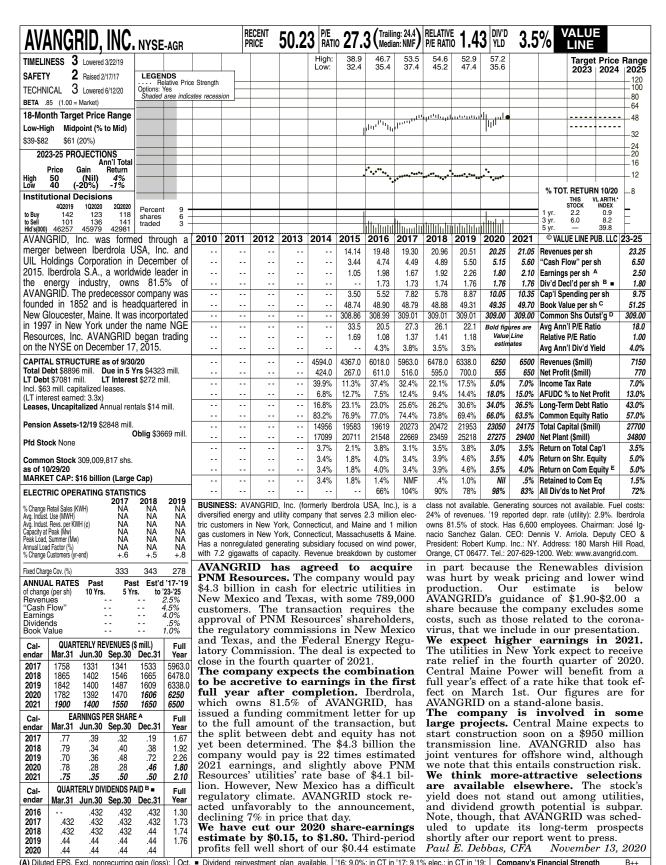
Company's Financial Strength Stock's Price Stability Price Growth Persistence 80 Earnings Predictability



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Company's Financial Strength Stock's Price Stability Price Growth Persistence 25 Earnings Predictability



(A) Diluted EPS. Excl. nonrecurring gain (loss):

Oct. ■ Dividend reinvestment plan available.

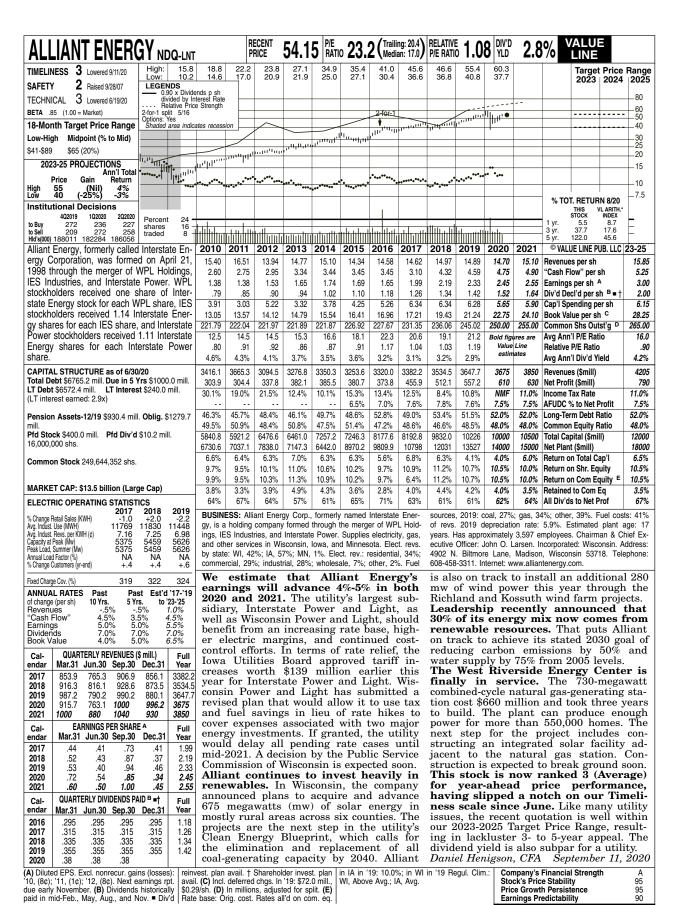
16, 6e; 17, (44e). 18 EPS don't sum due to (C) Incl. intangibles. In 19: \$6.0 bill.

orunding. Next earnings report due late Feb.

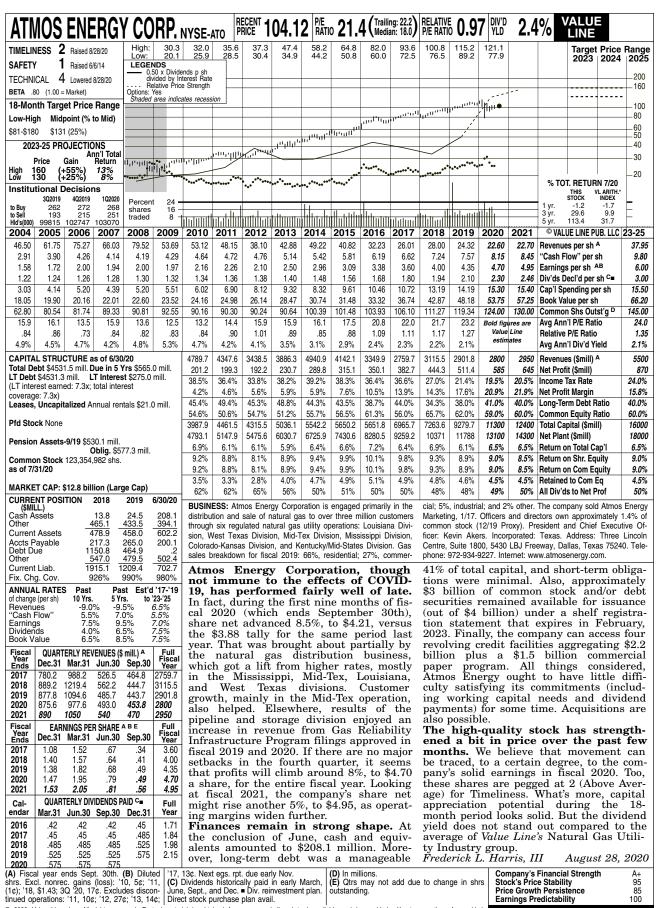
\$19, 42/sh. (D) In millions. (E) Rate base: net (B) Div'ds paid in early Jan., April, July, and original cost. Rate allowed on com. eq. in NY in Below Average.

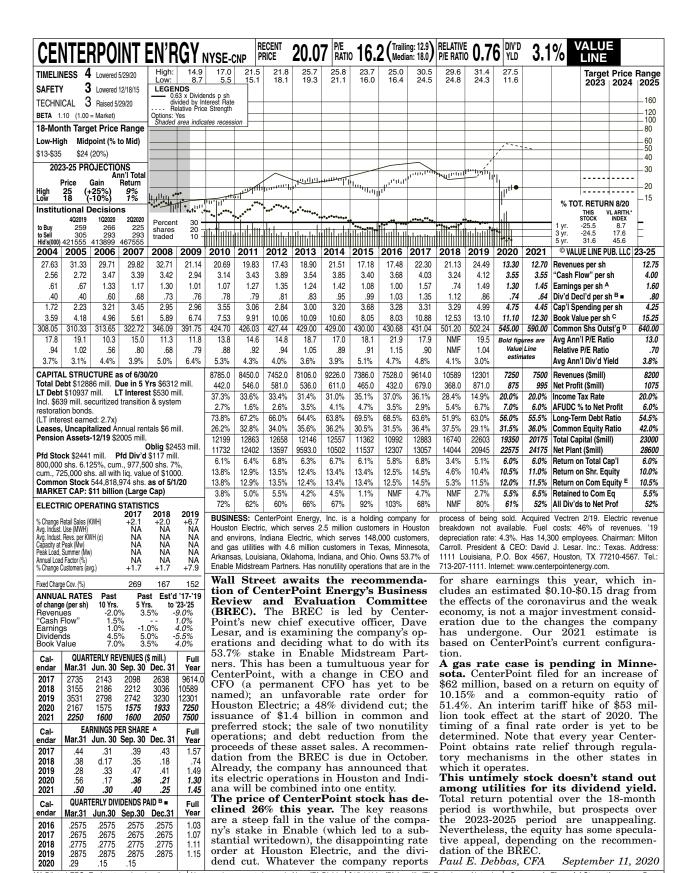
Price Growth Persistence 85 Earnings Predictability

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Company's Financial Strength Stock's Price Stability Price Growth Persistence 95 **Earnings Predictability**



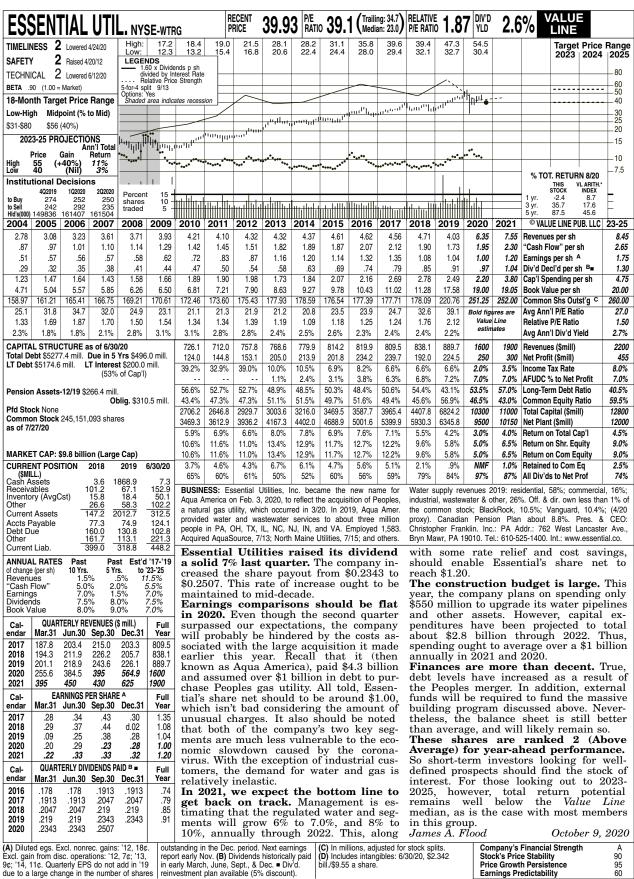


(A) Diluted EPS. Excl. extraord. gains (losses): '04, (\$2.72); '05, 9c; '11, \$1.89; '12, (38e); '13, (52e); '15, (\$2.69); '17, \$2.56; '20, \$2.71;

Next earnings report due early Nov. (B) Div'ds | \$15.14/sh. (D) In mill. (E) Rate base: Net orig. historically paid in early Mar., June, Sept. & cost. Rate allowed on com. eq. (elec.) in '20: Dec. 5 declarations in '17, 3 in '19. ■ Div'd rein- 9.4%; (gas): 9.45%-11.25%; earned on avg. losses on disc. ops.: '04, 37¢; '05, 1¢; '20, 34¢. vest. plan avail. (C) Incl. intang. In '19: com. eq., '19: 11.6%. Regulatory Climate: Avg

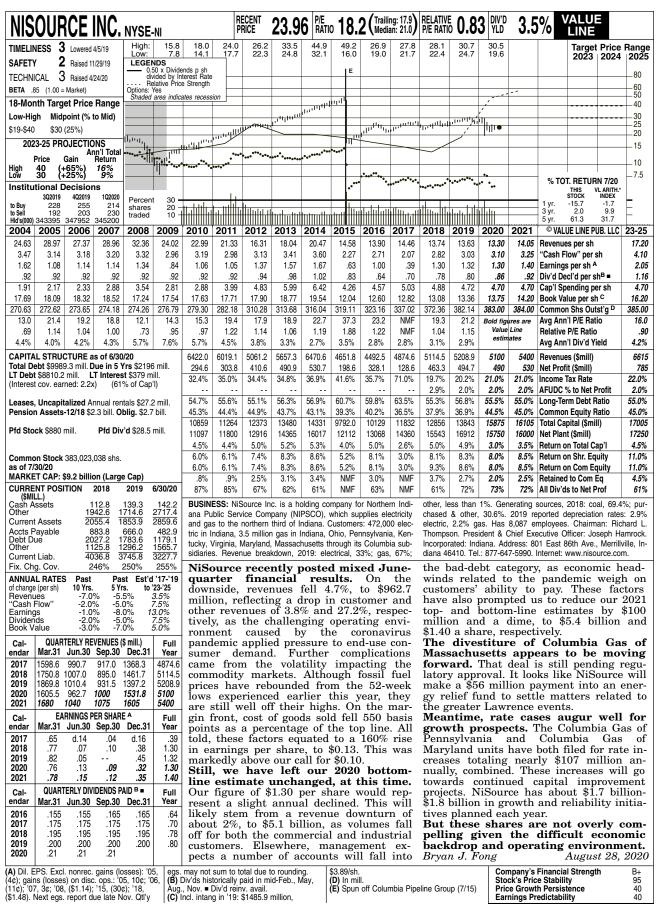
Company's Financial Strength Stock's Price Stability Price Growth Persistence Earnings Predictability

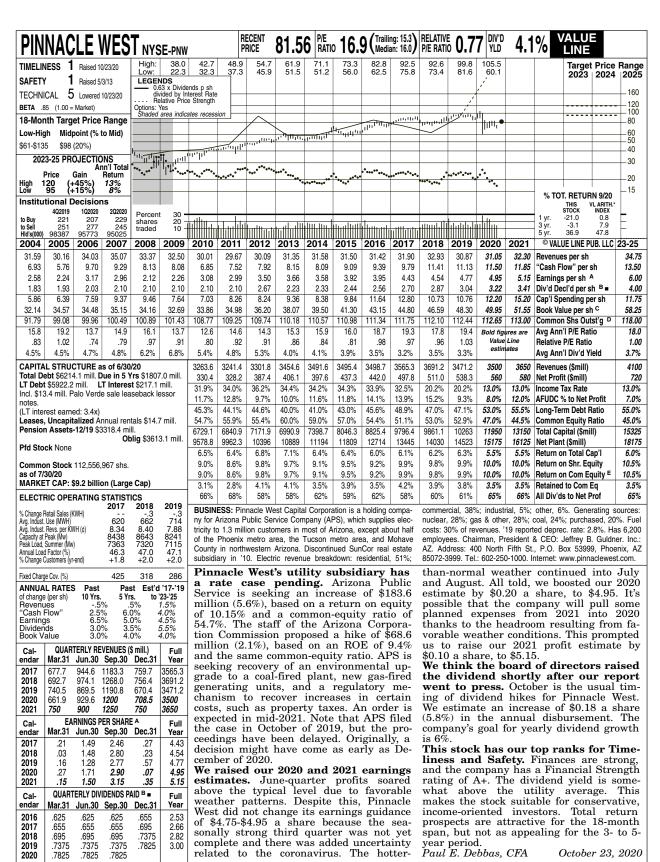
35



due to a large change in the number of shares

Company's Financial Strength Stock's Price Stability Price Growth Persistence 95 **Earnings Predictability**



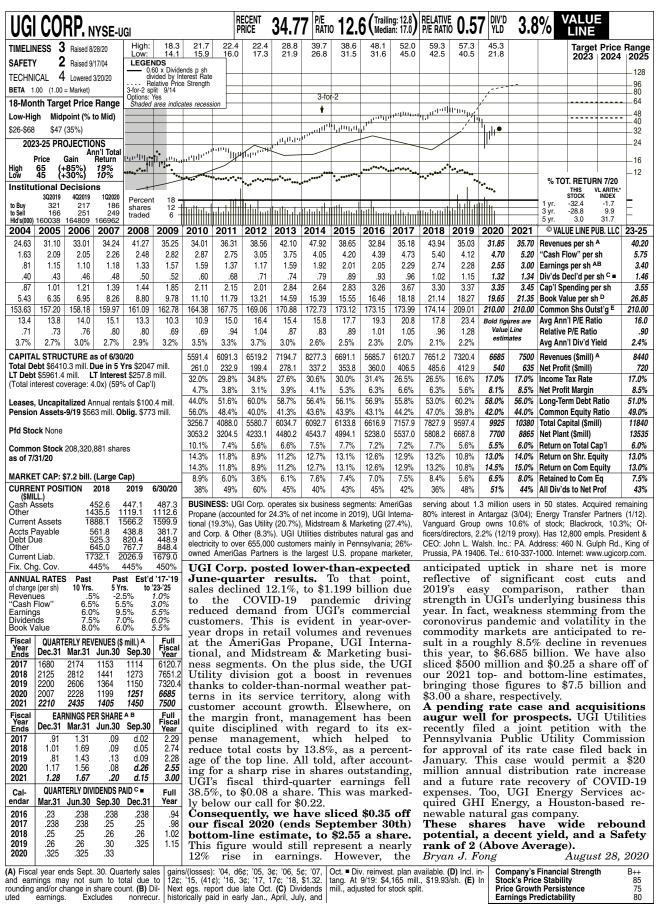


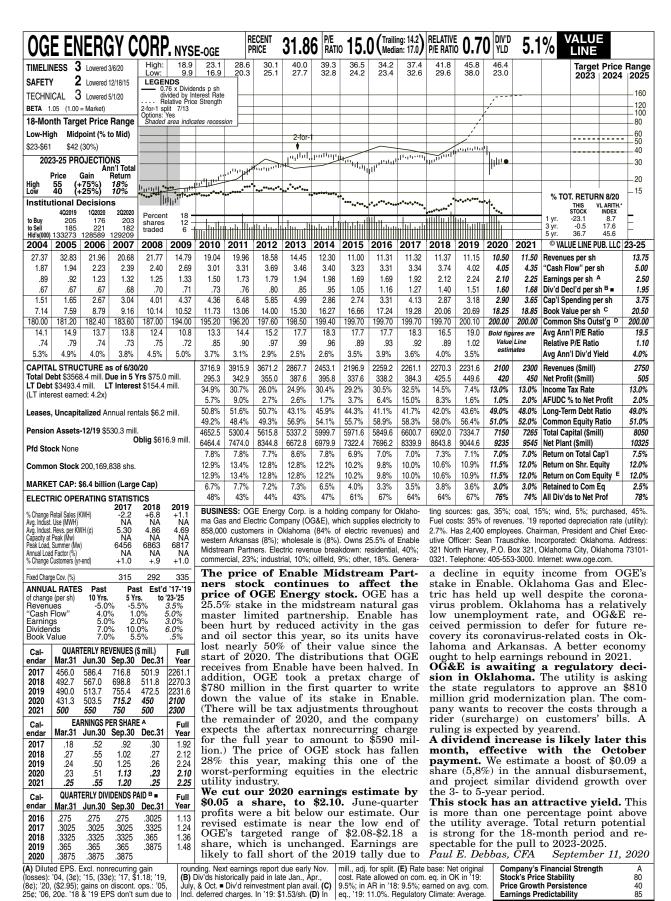
(A) Diluted EPS. Excl. nonrec. gain (loss): '09, (\$1.45); '17, 8¢; gains (losses) from discont. ops.: '05, (36¢); '06, 10¢; '08, 28¢; '09, (13¢);

(\$1.45): 17, 8¢; gains (losses) from discont. Oct. (\$B) Div'ds historically paid in early Mar., (\$1.45): 11, 10¢; 10¢, (50): 19 EPS don't sum in '12. ■ Div'd reinvestment plan avail. (\$C) Incl.

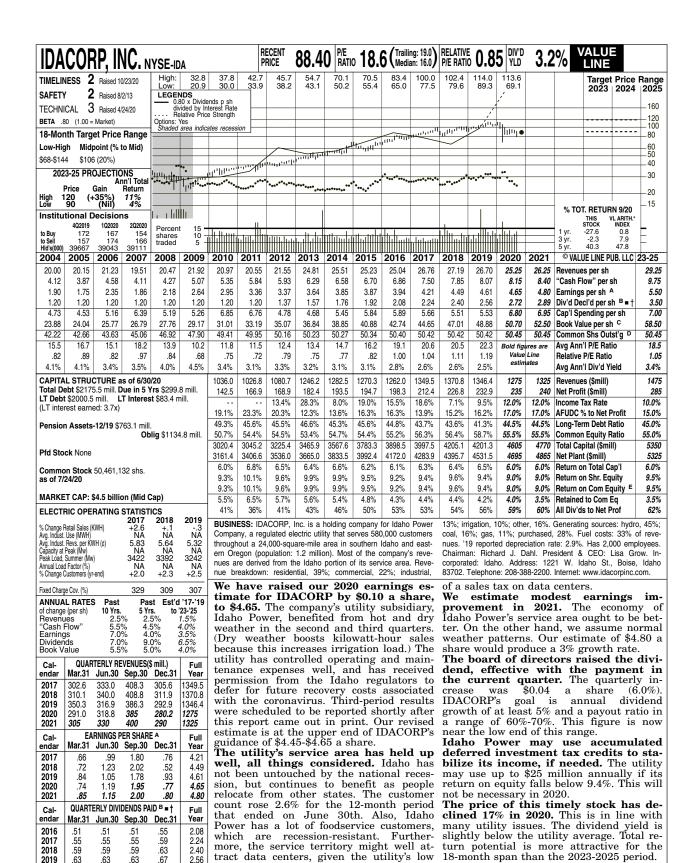
Company's Financial Strength Stock's Price Stability Price Growth Persistence 80 Earnings Predictability

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Company's Financial Strength Stock's Price Stability Price Growth Persistence 40 Earnings Predictability



.67

.71

63

.67

2019

2020

63

.67

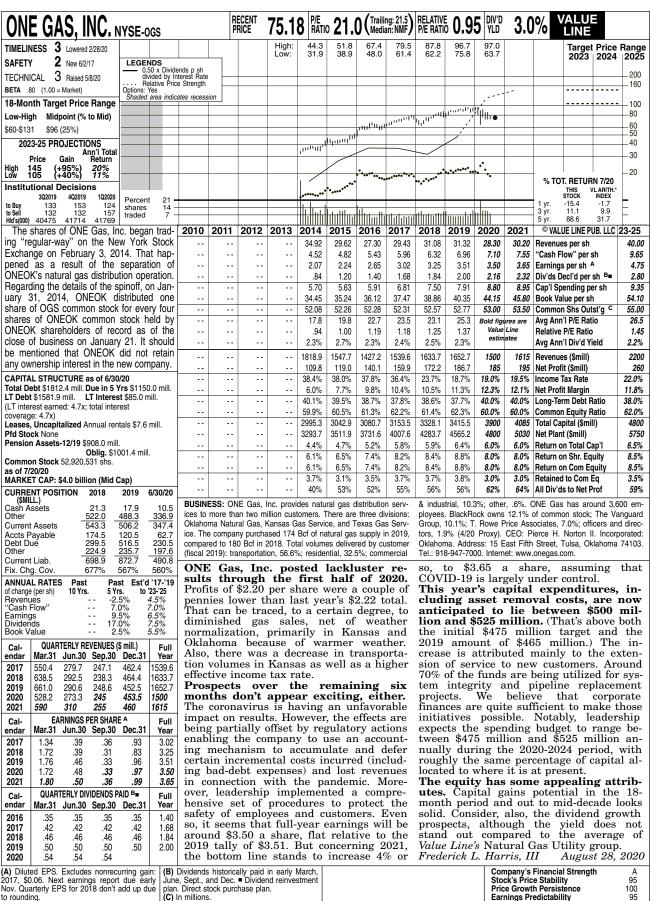
2.56

(A) Diluted EPS. Excl. nonrecurring gain (loss): Feb., May, Aug., and Nov. • Dividend reinvest- original cost. Rate allowed on common equity 105, (24c); '06, 17c. '17 & '19 earnings don't ment plan available. † Shareholder investment in '12: 10% (imputed); earned on avg. com. sum due to rounding. Next earnings report due plan available. (C) Incl. intangibles. In '19: late Oct. (B) Dividends historically paid in late \$26.31/sh. (D) In millions. (E) Rate base: Net Average.

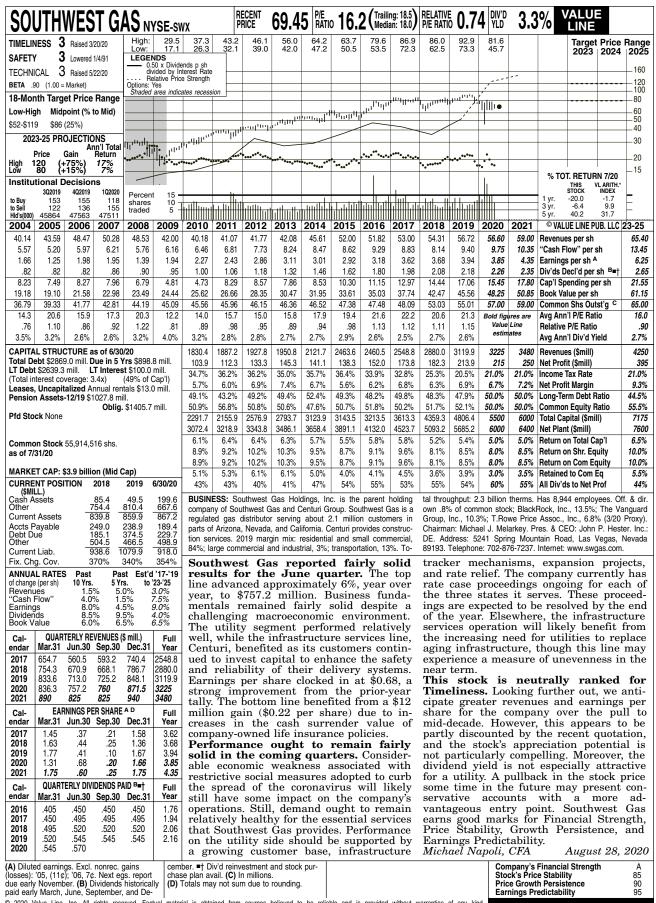
rates and the state government's abolition Paul E. Debbas, CFA

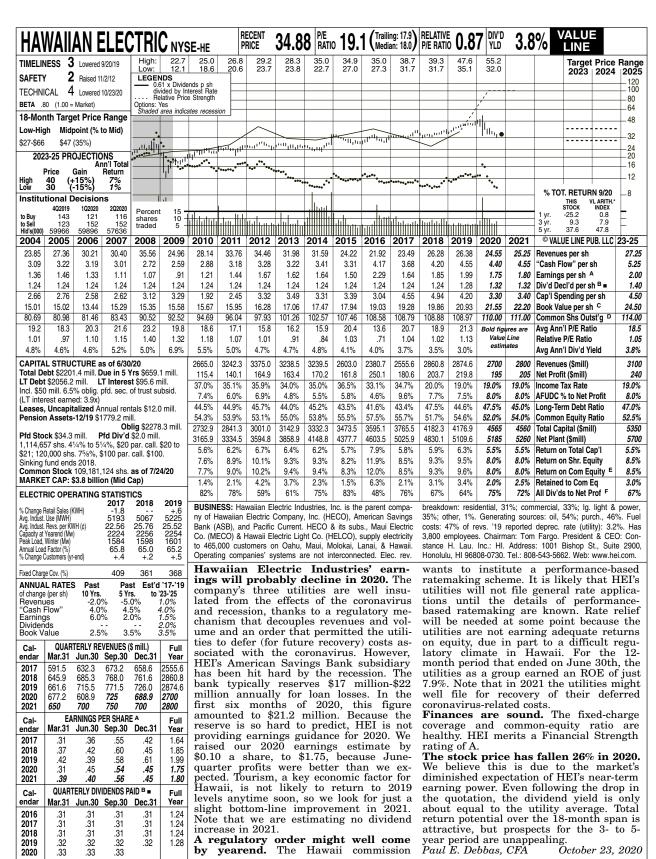
Company's Financial Strength Stock's Price Stability Price Growth Persistence Earnings Predictability

October 23, 2020



Earnings Predictability



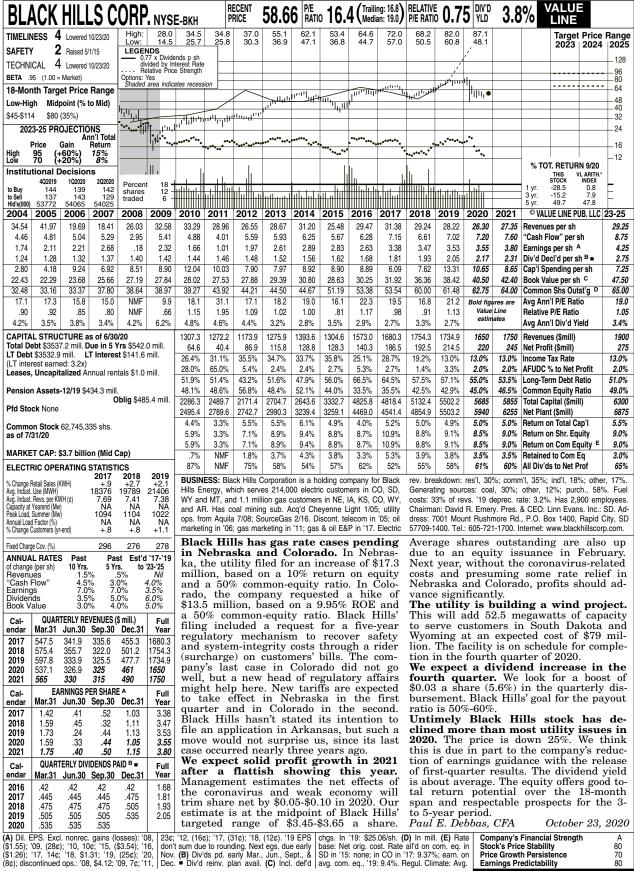


(A) Diluted EPS. Excl. gain (loss) from disc ops.: '04, 2¢; '05, (1¢); nonrec. gain (losses): '05, 11¢; '07, (9¢); '12, (25¢); '17, (12¢). '18 & 19 EPS don't sum due to rounding. Next egs. report due early Nov. (B) Div'ds pd. early Mar. June, Sept., & Dec. ■ Div'd reinv. avail. (C) Incl. intang. In '19: \$7.03/sh. (D) In mill.,

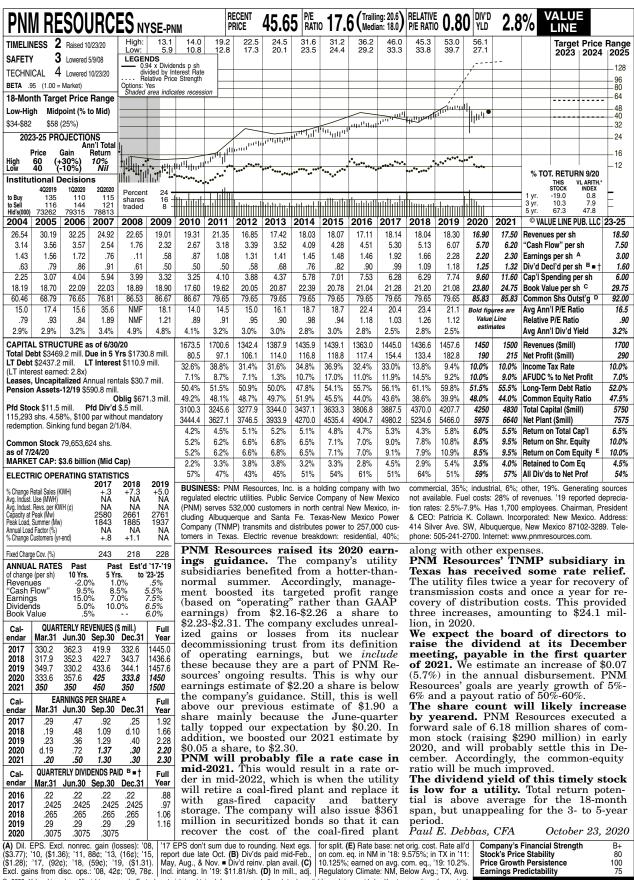
lowed on com. eq. in '18: HECO, 9.5%; in '18: HELCO, 9.5%; in '18: MECO, 9.5%; earned on avg. com. eq., '19: 9.8%. Reg. Climate: Below adj. for split. (E) Rate base: Orig. cost. Rate al- Avg. (F) Excl. div'ds paid through reinv. plan. © 2020 Value Line, Inc. All rights reserved. Factual material is obtained from sources believed to be reliable and is provided without warranties of any kind. THE PUBLISHER IS NOT RESPONSIBLE FOR ANY ERRORS OR OMISSIONS HEREIN. This publication is strictly for subscriber's own, non-commercial, internal use. No part of it may be reproduced, resold, stored or transmitted in any printed, electronic or other form, or used for generating or marketing any printed or electronic publication, service or product

Company's Financial Strength Stock's Price Stability Price Growth Persistence 40 Earnings Predictability

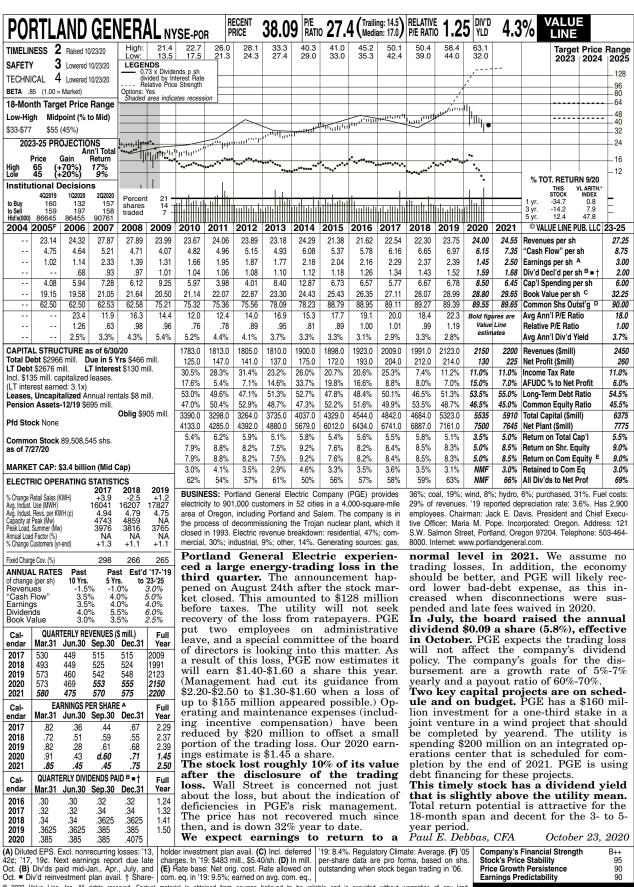
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Company's Financial Strength Stock's Price Stability Price Growth Persistence 70 Earnings Predictability

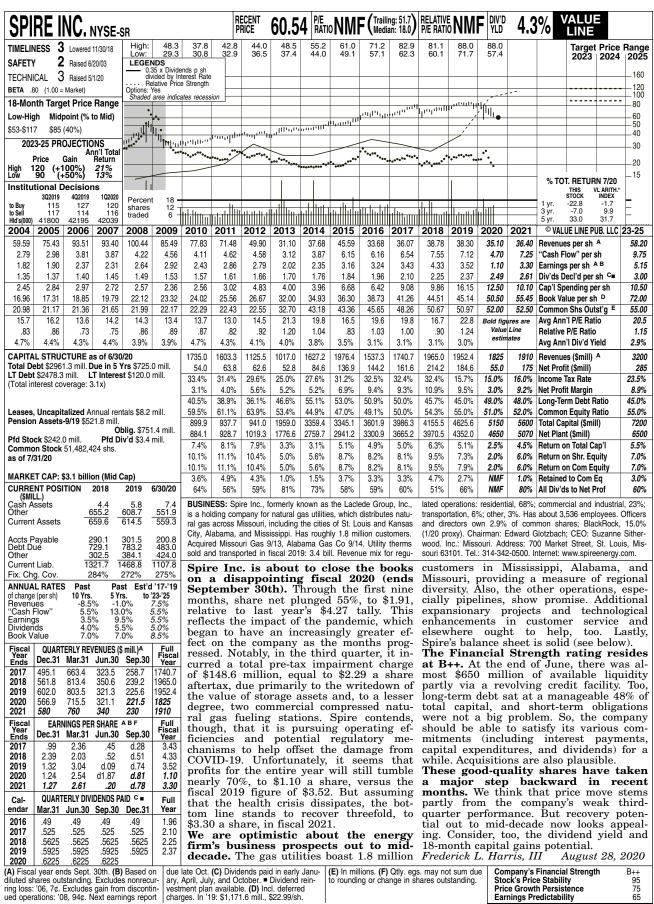


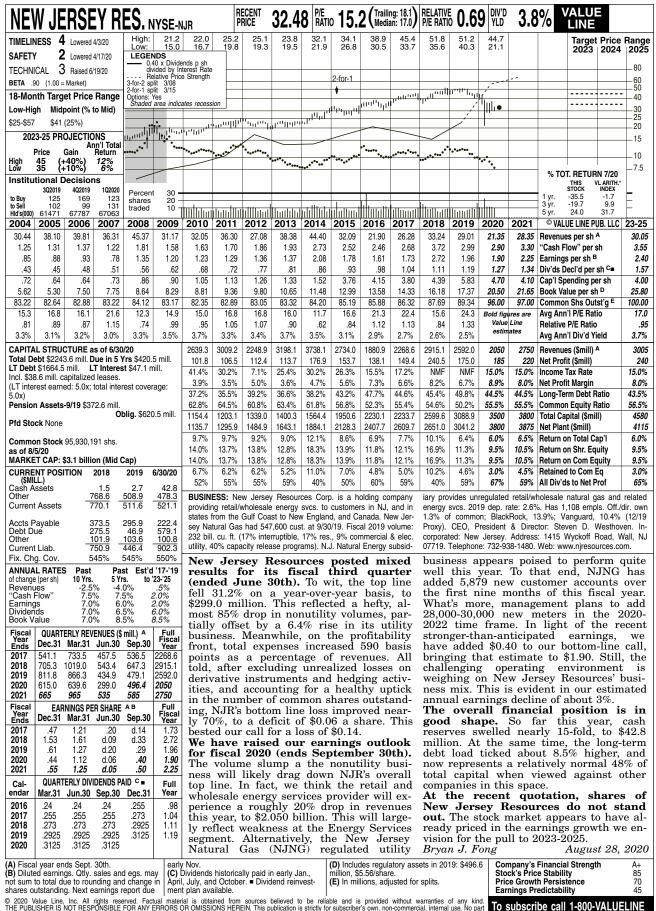
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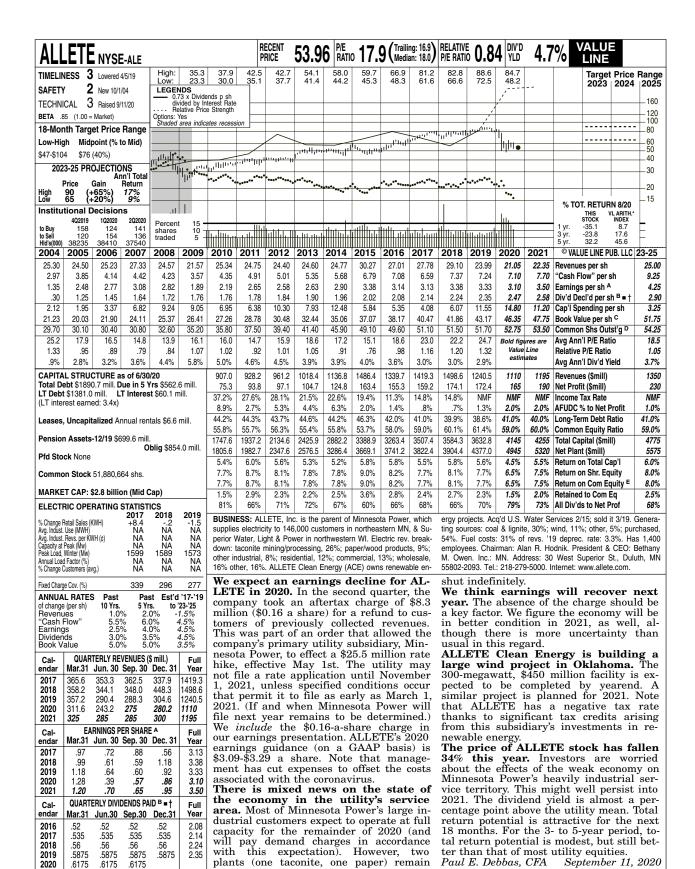
Oct. Div'd reinvestment plan avail. † Share-

Company's Financial Strength Stock's Price Stability Price Growth Persistence 90 Earnings Predictability





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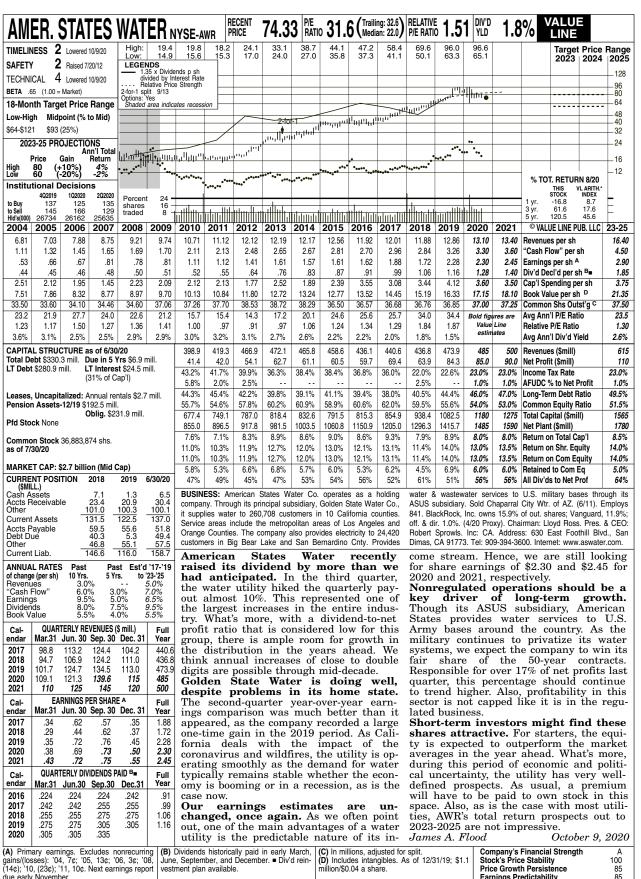
(A) Diluted EPS. Excl. nonrec. gains (losses): '04, (25¢); '05, (\$1.84); '15, (46¢); '17, 25¢; '19, 26¢; gain (losses) on disc. ops.: '04, \$2.57, '05, (16¢); '06, (2¢). '18 & '19 EPS don't sum due

to rounding. Next earnings report due early Nov. (B) Div'ds historically paid in early Mar., June, Sept. and Dec. ■ Div'd reinvest. plan avail. (Shareholder invest. plan avail. (Bhareholder invest. plan avail. Bhareholder invest. plan avail. (Bhareholder invest. plan avail. Bhareholder invest. plan avail © 2020 Value Line, Inc. All rights reserved. Factual material is obtained from sources believed to be reliable and is provided without warranties of any kind. THE PUBLISHER IS NOT RESPONSIBLE FOR ANY ERRORS OR OMISSIONS HEREIN. This publication is strictly for subscriber's own, non-commercial, internal use. No part of it may be reproduced, resold, stored or transmitted in any printed, electronic or other form, or used for generating or marketing any printed or electronic publication, service or product

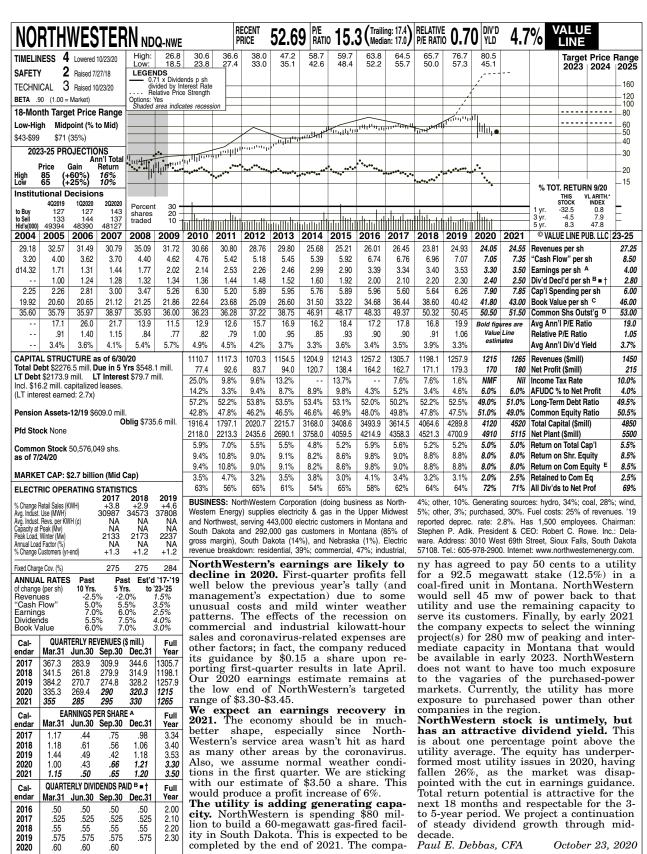
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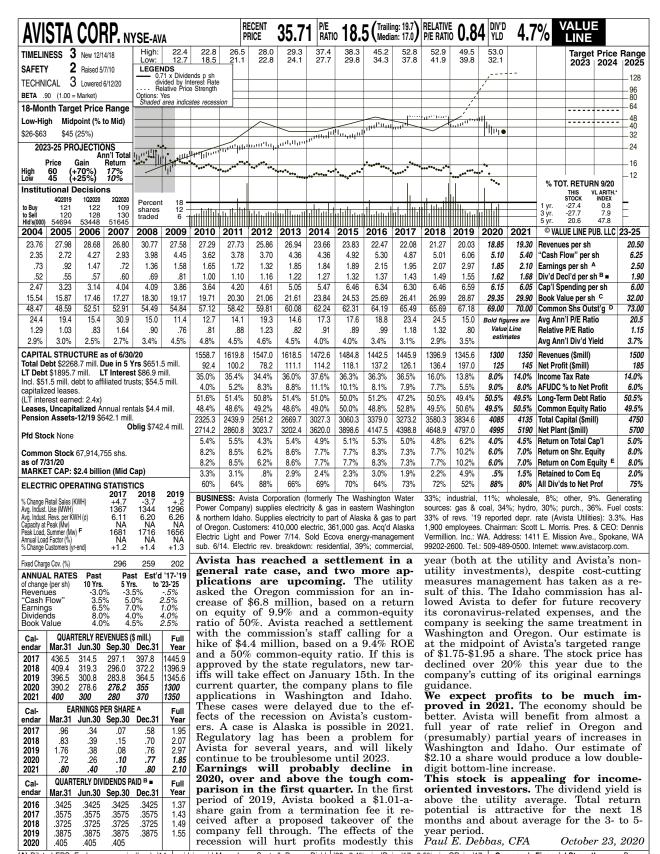
Earnings Predictability



(A) Diluted EPS. Excl. gain (loss) on disc. ops.: Feb. (B) Div'ds historically paid in late Mar., 105, (6c); '06, 1e; nonrec. gains: '12, 39¢ net; June, Sept. & Dec.

Div'd reinvestment plan 5, 55%; in '17 (gas): 9.55%; in 'SD in '15: none 1'5, 27¢; '18, 52¢; '19, 45¢; '18 EPS d'ont' sum due to rounding. Next earnings report due mid- (D) In mill. (E) Rate base: Net orig. cost. Rate com. eq., '19: 9.0%. Reg. Climate: Below Avg.

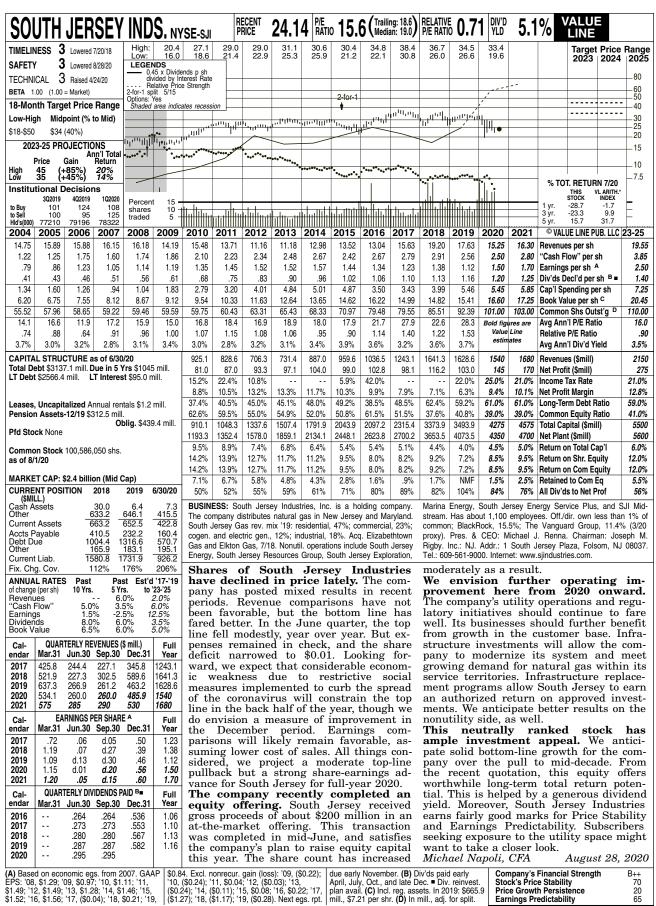
Company's Financial Strength Stock's Price Stability Price Growth Persistence 70 **Earnings Predictability**



(A) Diluted EPS. Excl. nonrec. gain (loss): '14, paid in mid-Mar., June, Sept. & Dec. • Div'd '20: 9.4%; in ID in '17: 9.5%; in OF 9.4%; (166); gains on disc. ops.: '14, \$1.17; reinvestment plan avail. (C) Incl. deferred chgs. '19 EPS don't sum due to rounding. In '19: \$10.77/sh. (D) In mill. (E) Rate base: Next earnings report due early Nov. (B) Div'ds Net orig. cost. Rate all'd on com. eq. in WA in Above Average. (F) Winter peak in '17

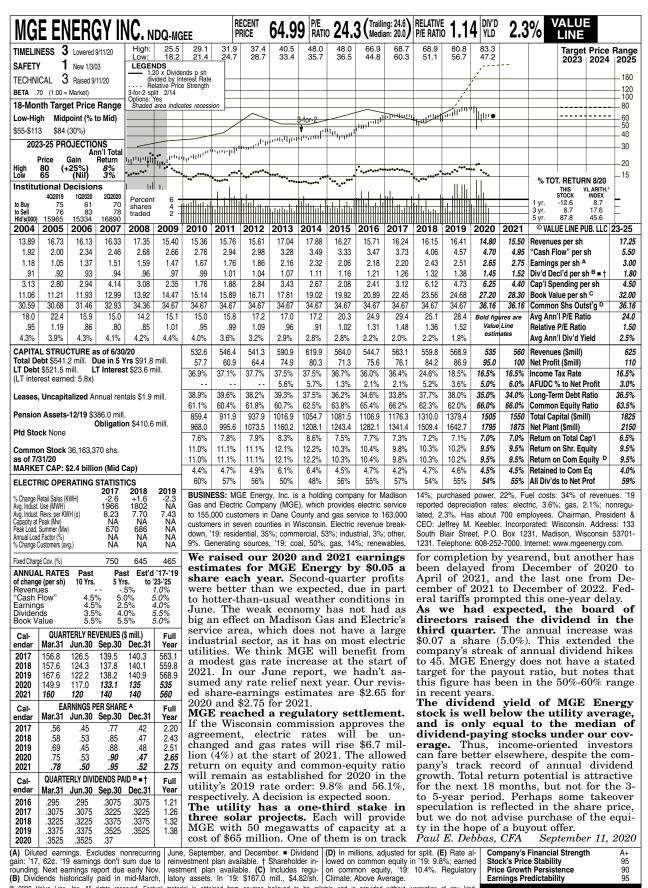
paid in mid-Mar., June, Sept. & Dec. ■ Div'd '20: 9.4%; in ID in '17: 9.5%; in OR in '17: reinvestment plan avail. (C) Incl. deferred chgs. In '19: \$10.77/sh. (D) In mill. (E) Rate base: Regulatory Climate: WA, Below Average; ID,

Company's Financial Strength Stock's Price Stability Price Growth Persistence 75 Earnings Predictability

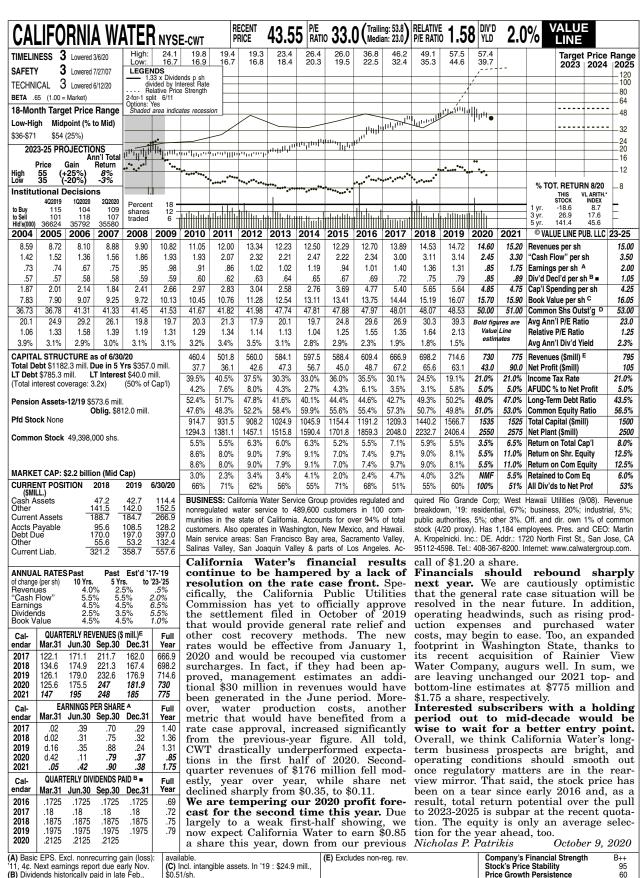


\$1.52; '16, \$1.56; '17, (\$0.04); '18, \$0.21; '19,

Company's Financial Strength Stock's Price Stability Price Growth Persistence 70 20 **Earnings Predictability** 65



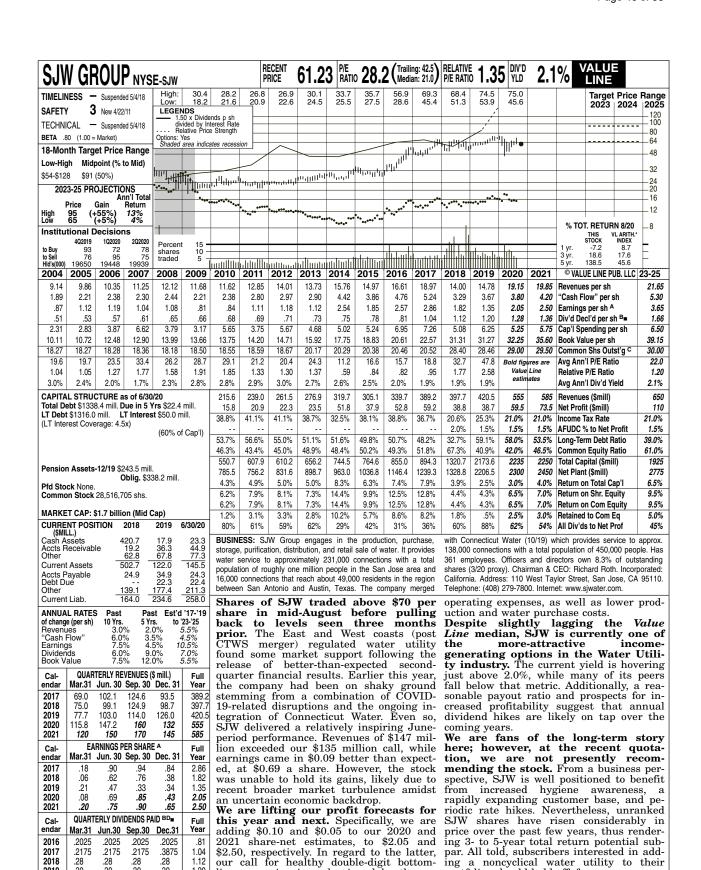
Company's Financial Strength Stock's Price Stability Price Growth Persistence 90 **Earnings Predictability**



(D) In millions, adjusted for split.

(B) Dividends historically paid in late Feb...

Price Growth Persistence 60 **Earnings Predictability**



(A) Diluted earnings. Excludes nonrecurring losses: '04, \$3.78; '05, \$1.09; '06, \$16.36; '08, \$1.22; '10, \$0.46. GAAP accounting as of 2013. Next earnings report due early Nov. vestment plan available. □ Quarterly egs. may not add due to rounding. (B) Dividends historically paid in early March, June, September, and December. ■ Div'd rein-vestment plan available.

.30

.32

.30

.32

.30

.30

.32

2020

line expansion is underpinned by the as-

sumption of subsiding integration-related

(C) In millions (D) Paid special dividend of \$0.17 per share on

(E) Suspended due to recent CTWS merger

Company's Financial Strength Stock's Price Stability Price Growth Persistence 65 Earnings Predictability

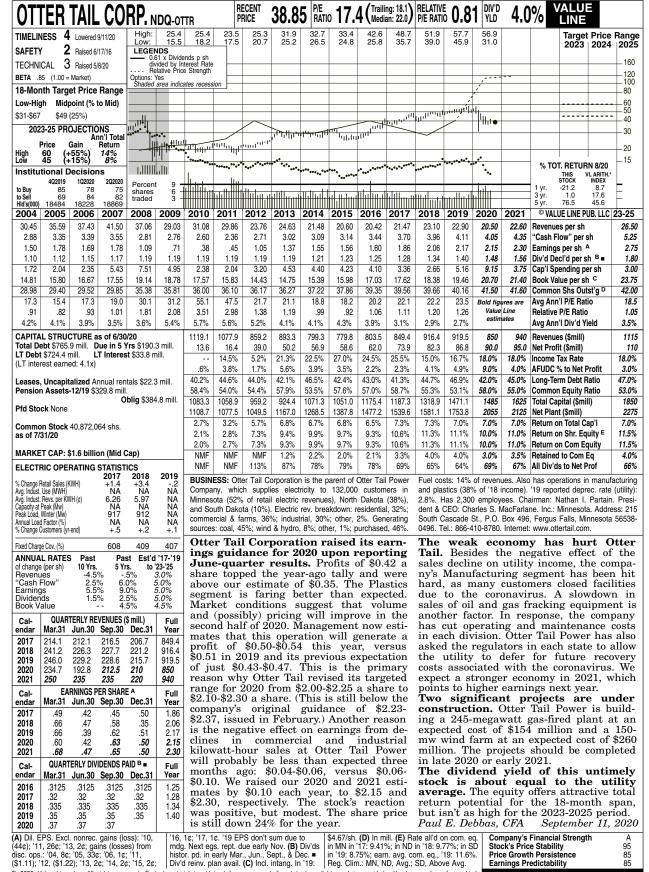
October 9, 2020

portfolios should hold off, for now.

Nicholas P. Patrikis

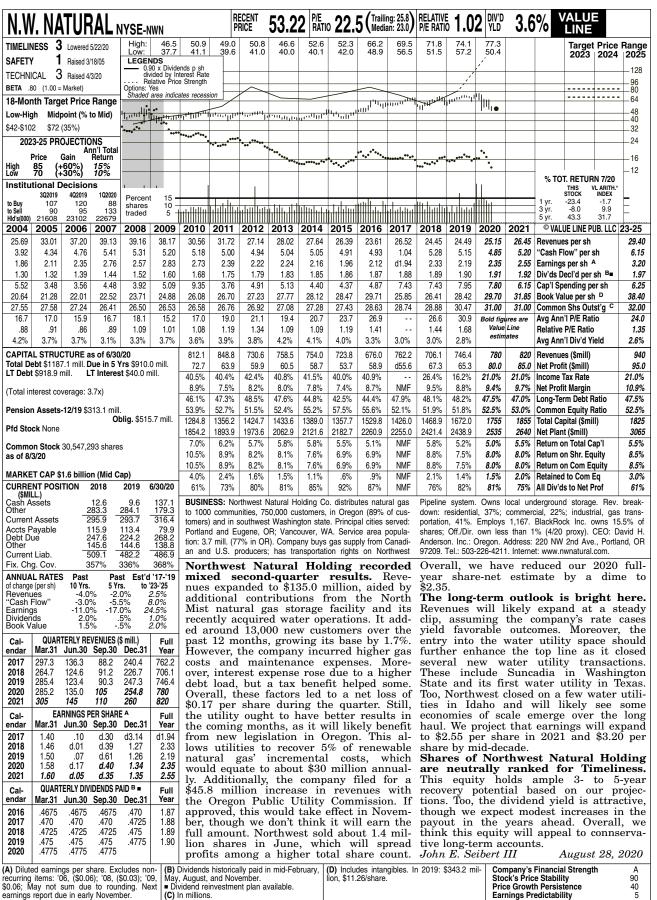
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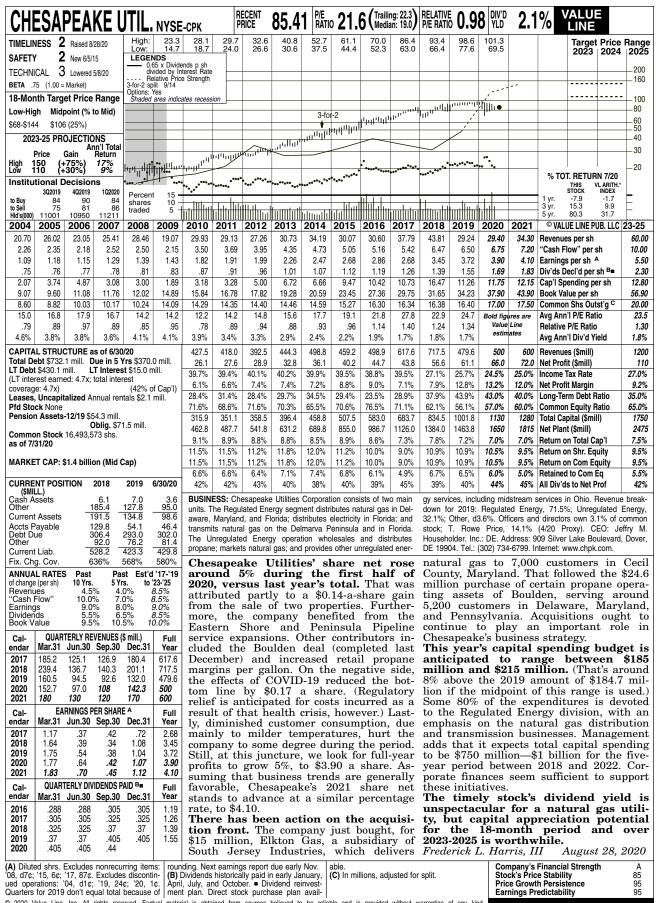
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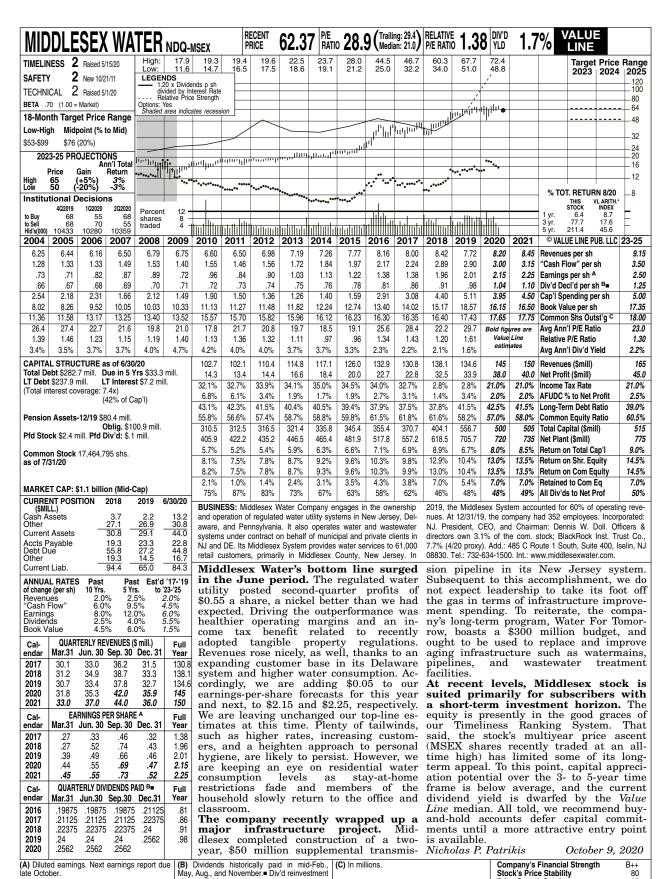


(\$1.11); '12, (\$1.22); '13, 2¢; '14, 2¢; '15, 2¢;

Company's Financial Strength Stock's Price Stability Price Growth Persistence 85 Earnings Predictability



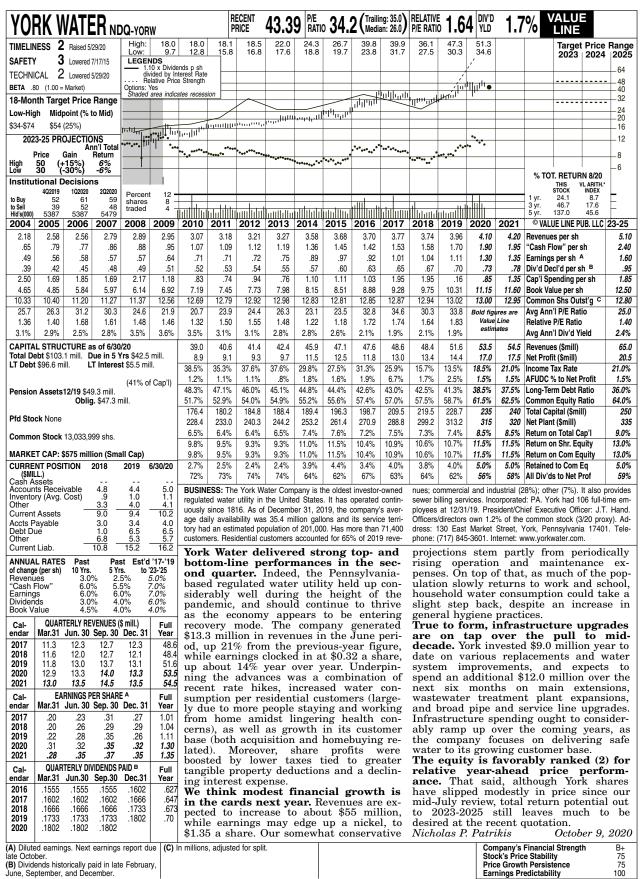


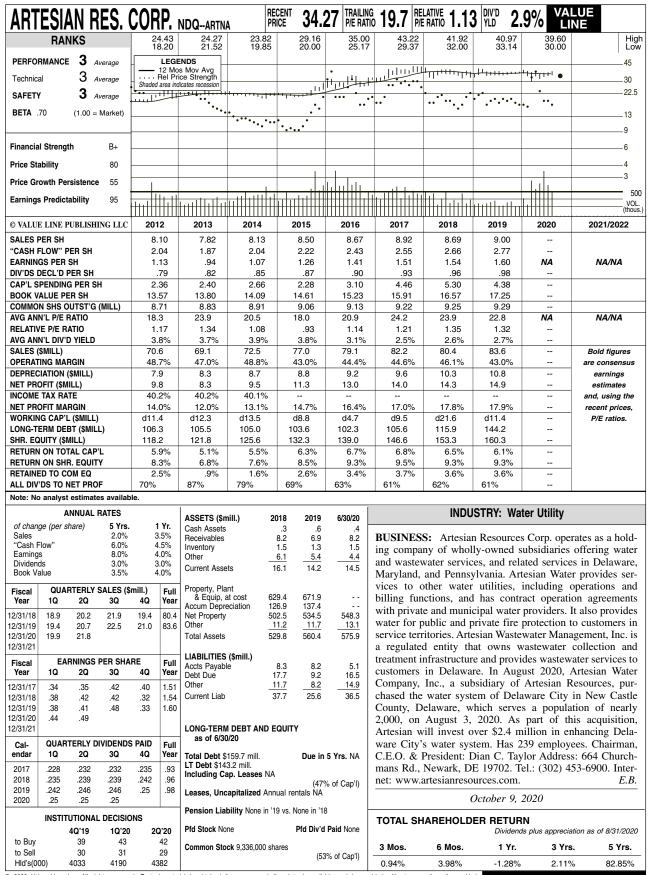


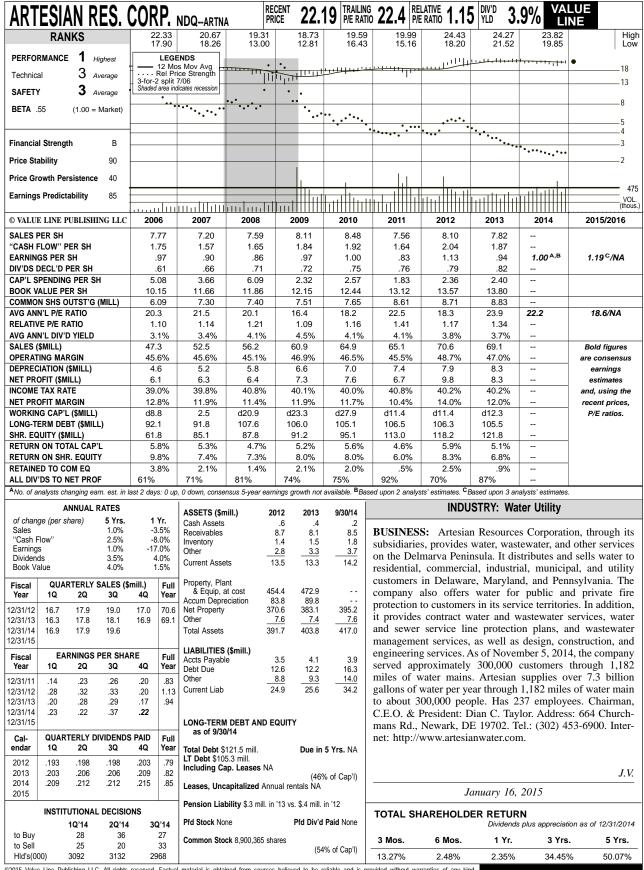
plan available.

Company's Financial Strength Stock's Price Stability Price Growth Persistence 60 **Earnings Predictability**

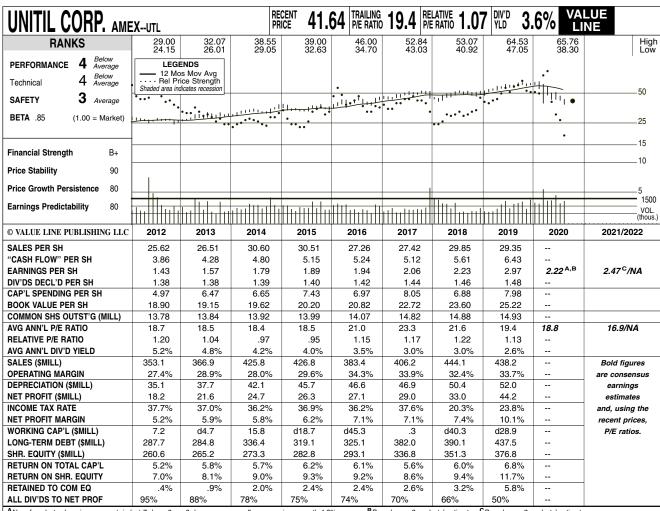
GLOBAL WATER	RES. N	IDQgwrs	RE PR	CENT 10.	94 TRAILING	NMF P/E	LATIVE NM		A V/-	LUE NE	
RANKS			•		9.29 6.23	10.00 7.90	11.61 8.40	14.99 9.00	14.17 8.50	Hig Lov	
PERFORMANCE 4 Below Average		ENDS								'	
Technical 3 Average	12 Mo	os Mov Avg rice Strength dicates recession						. ,		18	
SAFETY 3 Average	Snaueu area ini	uicales recession					ىللارىن		1111	13	
BETA .70 (1.00 = Market)					11,11,11		•		11	8	
					1	•	••••••	• •		5	
Financial Strength B+										4	
Price Stability 85										2	
Price Growth Persistence NMF											
Earnings Predictability NMF							1. 1.11			6 VO	
© VALUE LINE PUBLISHING LLC	2012	2013	2014	2015	2016	2017	2018	2019	2020	(thou 2021/2022	
REVENUES PER SH	2012	2013			1.52	1.59	1.65	1.65		2021/2022	
"CASH FLOW" PER SH					.18	.58	.49	.49			
EARNINGS PER SH DIV'DS DECL'D PER SH					d.15 .17	.23	.15 .28	.10 .29	.11 ^{A,B}	.11 ^C /NA	
CAP'L SPENDING PER SH					.17	1.06	.28	.52			
BOOK VALUE PER SH					.78	.76	1.30	1.15			
COMMON SHS OUTST'G (MILL) AVG ANN'L P/E RATIO					19.58	19.63 40.1	21.47 63.9	21.54 NMF	99.5	99.5/NA	
RELATIVE P/E RATIO						2.01	3.61	NMF		'	
AVG ANN'L DIV'D YIELD REVENUES (\$MILL)				32.0	2.2%	3.0%	3.0% 35.5	2.6% 35.5		Bold figures	
OPERATING MARGIN				75.1%	38.8%	45.7%	47.1%	43.2%		are consensus	
DEPRECIATION (\$MILL) NET PROFIT (\$MILL)				8.2 21.4	6.3 d2.9	6.9 4.6	7.5 3.1	8.4 2.2		earnings estimates	
INCOME TAX RATE				49.1%			36.5%	34.3%		and, using the	
NET PROFIT MARGIN				66.9%	NMF	14.6%	8.7%	6.3%		recent prices,	
WORKING CAP'L (\$MILL) LONG-TERM DEBT (\$MILL)				8.0 104.7	13.8 114.3	.7 114.4	7.7 114.5	2.2 114.7		P/E ratios.	
SHR. EQUITY (\$MILL)				20.1	15.2	14.9	27.9	24.7			
RETURN ON TOTAL CAP'L RETURN ON SHR. EQUITY				20.5% 106.5%	2.4% NMF	5.5% 30.6%	4.0% 11.1%	3.5% 9.0%		1	
RETAINED TO COM EQ				106.5%	NMF	NMF	11.1%	NMF			
ALL DIV'DS TO NET PROF ANo. of analysts changing earn. est. in	last 27 days: 0	O down conc		rnings growth 15	NMF	119%	analyat'a aatima	NMF		timata	
ANNUAL RATES	1431 27 days. 0 t	1				based apoil one		ISTRY: Wa		umate.	
of change (per share) 5 Yrs.	1 Yr.	ASSETS (\$m Cash Assets		2019 2.8 7.5	6/30/20 15.5		IIIDO	OTITI. Wa	iter offility		
Sales "Cash Flow"	-0.5% -0.5%	Receivables		1.5 1.6	2.1		SINESS: Global Water Resources, Inc. is a water urce management company that owns, operates, and				
Earnings	-33.5%	Inventory Other	_	.0 .0 3.0 3.2	.0 3.7					operates, and ater utilities in	
Dividends Book Value	1.0% -11.5%	Current Asse	ts 1	7.3 12.3	21.3					y in metropoli	
Fiscal QUARTERLY SALES (Smill.) Full	Property, Pla					,		1 2	its integrated	
Year 1Q 2Q 3Q	4Q Year			2.1 326.3 5.0 92.7						used to mean	
2/31/18 7.4 10.8 9.0 2/31/19 7.7 9.2 9.9	8.3 35.5 8.7 35.5			7.1 233.6 8.1 20.2	233.9 20.3	0 0		-	, ,	lities within the	
2/31/20 8.2 9.9	0.7 05.5	Total Assets		2.5 266.1	275.5	same geog	raphic area	s in order t	o both cons	erve water and	
2/31/21 FARMINGS REP CIL	NDF.	LIABILITIES	(\$mill.)							 The company stainable com 	
Fiscal EARNINGS PER SHA Year 1Q 2Q 3Q	ARE Full 4Q Year	Accts Payabl		.6 1.0 .0 .1	.9 .1					s the existing	
2/31/1702 .06	.15 .23	Other		9.0	8.4	potable wa	ter supply.	Its model f	ocuses on the	he broad issue	
2/31/18 .02 .10 .03	15 d.01 .10	Current Liab		9.6 10.1	9.4					reuse. It owns	
2/31/20 .02 d.01 .05	d.01 .10 .01									gically targeted	
2/31/21 d.01		as of 6/30	DEBT AND E	QUITY		communiti	es in Phoer	nix. Global	Water recyc	cles nearly one	
Cal- QUARTERLY DIVIDEND	S PAID Full 4Q Year			Due in	5 Yrs. NA					ployees. Chair Address: 21410	
2017 .067 .068 .069	.07 .27	LT Debt \$114	4.6 mill.	Duo III						27. Tel.: (480)	
2018 .071 .071 .071 2019 .072 .072 .072	.071 .28 .072 .29	_	p. Leases NA		% of Cap'l)	360-7775.	Internet: w	ww.gwreso	ources.com.	E.B	
2020 .072 .072 .072	.0.2	200000, 0110	apitalized Ann					October 9,	2020		
INSTITUTIONAL DECISI			ility None in '1			TOTAL SH	IAREHOLD				
4Q'19 1Q'2 to Buy 24 32		Pfd Stock No			Paid None					ation as of 8/31/2020	
to Sell 23 26	22	Common Sto	ck 22,587,000 sl		3% of Cap'l)	3 Mos.	6 Mos.	1 Yr.	3 Yrs		
Hld's(000) 9548 9591	8849	1		,-,	7	3.45%	-6.28%	-5.24%	24.90	1%	







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Ano. of analysts changing earn. est. in last 7 days: 0 up, 0 down, consensus 5-year earnings growth 4.8% per year. Based upon 2 analysts' estimates. CBased upon 2 analysts' estimates.

**IVO. 01 a	inalysis c	nanging ea	ırn. est. in i	asi / da	ys: u up	, 0 down, consensus 5-yea	ar earnings (growtn 4.8%	per year.	R
ANNUAL RATES						ASSETS (\$mill.)	2018	2019	6/30/20	l
of chan	ge (per s	share)	5 Yrs.	1	Yr.	Cash Assets	7.8	5.2	4.2	ľ
Sales			1.0%		1.5%	Receivables	66.8	55.1	48.3	ı
"Cash I	Flow"		6.0%	1-	4.5%	Inventory	7.8	8.7	9.7	ı
Earning			8.5%		3.0%	Other	69.8	61.9	47.4	ı
Dividen			1.0%		1.5%	Current Assets	152.2	130.9	109.6	ı
Book V	alue		4.5%		7.0%	Current Access	102.2	100.0	100.0	l
Fiscal	QUA	RTERLY	SALES (\$	mill.)	Full	Property, Plant				l
Year	1Q	2Q	3Q ``	4Q	Year	& Equip, at cost	1369.3	1467.5		ı
						Accum Depreciation	332.5	356.0		ı
12/31/18		84.5	88.2	125.6	444.1	Net Property	1036.8	1111.5	1147.6	ı
12/31/19	152.1	84.4	85.3	116.4	438.2		109.3	128.4	127.3	ı
12/31/20	130.4	83.9				Total Assets	1298.3	1370.8	1384.5	ı
12/31/21										l
Fiscal EARNINGS PER SHARE				Full	LIABILITIES (\$mill.)				l	
Year	1Q	2Q	3Q	4Q	Year	Accts Payable	42.6	37.6	24.7	l
Teal	IQ	200	ડ પ	40	Teal	Debt Due	104.3	78.1	81.2	ı
12/31/17	.88	.23	.16	.79	2.06	Other	45.6	44.1	43.4	ı
12/31/18	1.06	.24	.19	.74	2.23	Current Liab	192.5	159.8	149.3	ı
12/31/19	1.78	.27	.15	.77	2.97					l
12/31/20	1.02	.21	.09	.79						l
12/31/21	1.21					LONG-TERM DEBT A	ND EQUIT	Υ		l
0.1	OHAD	TEDI V D	IVIDENDS	DAID	F	as of 6/30/20				l
Cal- endar	1Q	2Q	3Q	4Q	Full Year					l
Ciluai						Total Debt \$517.6 mill LT Debt \$436.4 mill.	•	Due in 5	Yrs. NA	l
2017	.36	.36	.36	.36	1.44	Including Cap. Lease	• NIA			ı
2018	.365	.365	.365	.365	1.46	moluumiy cap. Lease	S IVA	(520/	of Cap'l)	I
2019	.37	.37	.37	.37	1.48	Leases, Uncapitalized	Annual re		oi Capi)	I
2020	.375	.375	.375			Loudou, Olloupitalizot	. /uai 10	maio IVA		l
						Pension Liability \$141	.9 mill. in '19	9 vs. \$121.5	mill. in '18	ŀ
INSTITUTIONAL DECISIONS						•				l
		4Q'19	1Q'20	2	Q'20	Pfd Stock None		Pfd Div'd F	aid None	l

to Buy

to Sell

Hld's(000)

90

58

10377

71

80

10602

69

76

10648

INDUSTRY: Electric Utility (East)

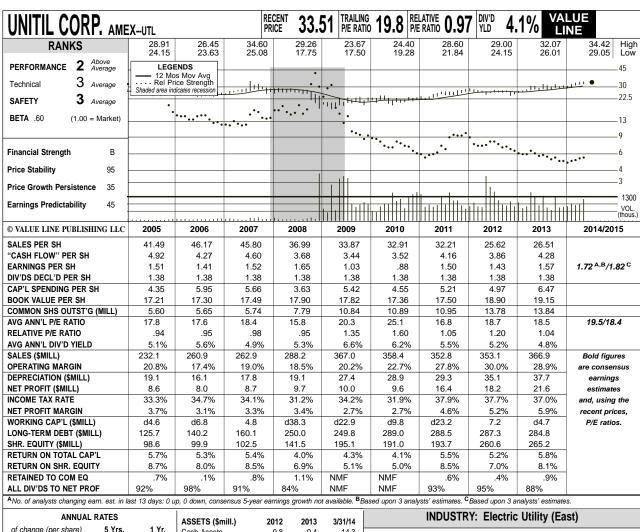
BUSINESS: Unitil Corp. engages in the distribution of electricity and natural gas in the US. The company distributes electricity in the southeastern seacoast and state capital regions of New Hampshire, and the greater Fitchburg area of north central Massachusetts; and distributes natural gas in southeastern New Hampshire, portions of southern Maine to the Lewiston-Auburn area, and in the greater Fitchburg area of north central Massachusetts. It also operates 86 miles of interstate underground natural gas transmission pipeline that provides interstate natural gas pipeline access and transportation services in Maine and New Hampshire. In addition, Unitil provides energy brokering and advisory services to commercial and industrial customers; and real estate management services. Currently, Unitil's three distribution utilities serve 106,129 electric customers and 83,911 natural gas customers. The company also has three wholly owned subsidiaries: Unitil Service, Unitil Realty and Unitil Resources. Has 513 employees. C.E.O.: Thomas P. Meissner Address: 6 Liberty Lane West, Hampton, NH 03842. Tel.: (603) 772-0775. Internet: www.unitil.com.

				L.I.						
September 18, 2020										
TOTAL SHAREHOLDER RETURN Dividends plus appreciation as of 8/31/2020										
3 Mos.	6 Mos.	1 Yr.	3 Yrs.	5 Yrs.						
-11.59%	-23.78%	-28.00%	-7.64%	36.83%						

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Common Stock 14,996,000 shares

(47% of Cap'l)



-100. Of a	manysis cri	anging ea	arri. est. iri	iast 13 u	ays. U u	p, u aown, consensus 5-ye	ar earnings	growth not	avallable.
ANNUAL RATES						ASSETS (\$mill.)	2012	2013	3/31/14
of chan	ge (per s	hare)	5 Yrs		1 Yr.	Cash Assets	9.8	9.4	14.3
Sales	Sales -8.0% 3.		3.5%	Receivables	104.0	108.8	119.1		
		1.0%	Inventory (Avg cost)	14.6	17.0	7.0			
		0.0%	Other	4.2	4.8	5.2			
Dividen Book V			1.0%		 1.5%	Current Assets	132.6	140.0	145.6
Fiscal	QUAF	RTERLY	SALES (\$mill.)	Full	Property, Plant			
Year	1Q	2Q	3Q `	4Q	Year	& Equip, at cost	831.6	909.1	
						Accum Depreciation	230.4	243.5	
12/31/11	115.4	69.5	73.2	94.7	352.8	Net Property	601.2	665.6	666.8
12/31/12	114.2	68.8	71.3	98.8	353.1	Other	<u>152.8</u>	<u>115.0</u>	_115.6
12/31/13	118.2	66.4	72.5	109.8	366.9	Total Assets	886.6	920.6	928.0
12/31/14	156.1								
Fiscal	Fiscal EARNINGS PER SHARE				Full	LIABILITIES (\$mill.)			
Year	1Q	2Q	3Q	4Q	Year	Accts Payable	30.9	38.1	31.8
						Debt Due	49.9	62.7	61.7
12/31/10	.60	d.19	d.01	.48	.88	Other	44.6	43.9	38.2
12/31/11	.81	d.08	d.15	.92	1.50	Current Liab	125.4	144.7	131.7
12/31/12	.83	d.03	.03	.66	1.43				
12/31/13	.79	d.01	.04	.75	1.57				
12/31/14	.91	.00	.06	.73		LONG-TERM DEBT A	ND EQUIT	Υ	
Cal-			IVIDEND	S PAID	Full	as of 3/31/14			
endar	1Q	2Q	3Q	4Q	Year	Total Debt 4040.4 IIIII. Due III 3 II			5 Yrs. NA
2011	.345	.345	.345	.345	1.38	LT Debt \$284.7 mill. Including Cap. Lease	e NA		
2012	.345	.345	.345	.345	1.38	mondaning cap. Lease	3 14/1	(51%	of Cap'l)
2013	.345	.345	.345	.345	1.38	Leases, Uncapitalized	d Annual re		, c. cap 1)
2014	.345	.345							

INSTITUTIONAL DECISIONS

4Q'13

51

35

6340

1Q'14

51

38

6459

3Q'13

50

42

6544

to Buy

to Sell

Hld's(000)

BUSINESS: Unitil Corporation engages in the retail distribution of electricity in the southeastern seacoast and state capital regions of New Hampshire. The company also is involved in the retail distribution of electricity and natural gas in the greater Fitchburg area of north central Massachusetts. In addition, it provides natural gas service in southeastern New Hampshire and portions of southern and central Maine, including the city of Portland and the Lewiston-Auburn area. Further, the company provides energy brokering and advisory services to commercial and industrial customers in the northeastern United States. Unitil Corporation operates 87 miles of underground gas transmission pipeline, primarily in Maine and New Hampshire. In addition, it provides energy brokering and advisory services to commercial and industrial customers. As of April 23, 2014, the company served approximately 102,400 electric customers and 75,900 natural gas customers. Has 477 employees. Chairman, C.E.O. & President: Robert G. Schoenberger. Inc.: NH. Address: 6 Liberty Lane West, Hampton, NH 03842. Tel.: (603) 772-0775. Internet: http://www.unitil.com. L, Y

June 27, 2014

TOTAL SHAREHOLDER RETURN

Dividends plus appreciation as of 5/31/2014

3 Mos. 6 Mos. 1 Yr. 3 Yrs. 5 Yrs. 7.46% 11.79% 23.14% 49.37% 115.76%

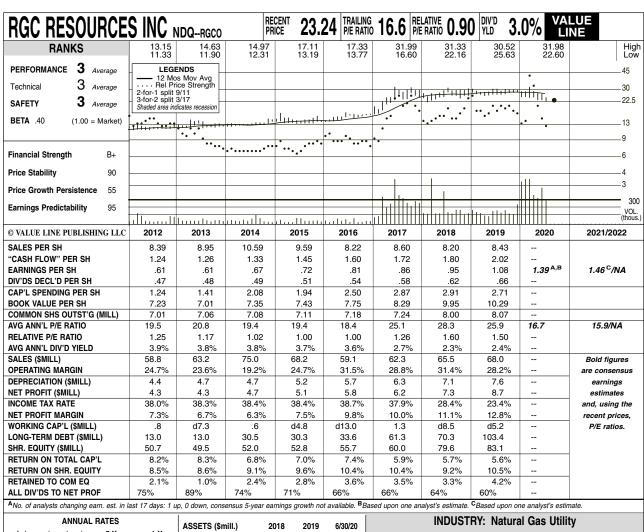
Common Stock 13,886,768 shares

Pfd Stock \$.2 mill.

Pension Liability \$77.3 mill. in '13 vs. \$103.7 mill. in '12

Pfd Div'd Paid Nil

(49% of Cap'l)



11NO. 01 a	manysis ci	ianyiny ea	III. est. III ia	St 17 ua	ys. 1 u	p, 0 down, consensus 5-ye	ar earnings	growin noi	avaliable I
ANNUAL RATES						ASSETS (\$mill.)	2018	2019	6/30/20
of chan	ge (per s			Yr.	Cash Assets	.2	1.6	1.2	
Sales			-2.0%	3	.0%	Receivables	3.9	3.9	3.3
"Cash I	Flow"		7.5%	12.0%		Inventory	8.5	7.5	4.5
	Earnings 9.0% 13.5°			Other	2.9	3.4	3.5		
		.5%	Current Assets	15.5	16.4	12.5			
Book V	alue		5.5%	3	.5%	Current Access	10.0	10.1	12.0
Fiscal QUARTERLY SALES (\$mill.)			Full	Property, Plant					
Year	1Q	2Q	3Q `	4Q	Year	& Equip, at cost	229.1	249.2	
						Accum Depreciation	63.1	67.2	
09/30/18	18.7	24.9	11.9	10.0	65.5	Net Property	166.0	182.0	194.1
09/30/19	21.2	25.3	11.7	9.8	68.0	Other	38.1	60.0	66.7
09/30/20	19.8	22.4	11.1			Total Assets	219.6	258.4	273.3
09/30/21									
Fiscal EARNINGS PER SHARE					LIABILITIES (\$mill.)				
Fiscal					Full	Accts Payable	5.2	4.5	4.2
Year	1Q	2Q	3Q	4Q	Year	Debt Due	.0	.0	.0
09/30/17	.31	.45	.08	.02	.86	Other	18.9	<u> 17.1</u>	10.9
09/30/18	.28	.47	.14	.09	.95	Current Liab	24.1	21.6	15.1
09/30/19	.30	.58	.14	.06	1.08				
09/30/20	.49	.70	.15	.05					
09/30/21	.52	.70				LONG-TERM DEBT A	ND EQUIT	Υ	
Cal-	OHAD	TEDI V D	IVIDENDS	DVID	Full	as of 6/30/20			
endar	10	2Q	3Q	4Q	Year	Total Debt \$116.3 mill		Due in I	Yrs. NA
						LT Debt \$116.3 mill.	•	Due III s	115. NA
2017	.145	.145	.145	.145	.58	Including Cap. Lease	s NA		
2018	.155	.155	.155	.155	.62	and the second		(56%	of Cap'l)
2019	.165	.165	.165	.165	.66	Leases, Uncapitalized	Annual re		-: - ap :/
2020	.175	.175	.175						
	INSTITUTIONAL DECISIONS					Pension Liability \$6.9	mill. in '19	vs. \$3.9 mill	. in '18
4Q'18 4Q'19 1Q'20				חמיר	Pfd Stock None		Pfd Div'd I	Paid None	

to Buy

to Sell

Hld's(000)

BUSINESS: RGC Resources, Inc. is an energy services company primarily engaged in the regulated sale and distribution of natural gas to approximately 62,000 residential, commercial, and industrial customers in Roanoke, Virginia and the surrounding localities through its Roanoke Gas Company subsidiary. Natural gas service is provided at rates and for terms and conditions set by the Virginia State Corporation Commission (SCC). Resources also provides certain unregulated services through Roanoke Gas and its other subsidiaries. The unregulated operations represent less than 2% of total revenues and margin of Resources on an annual basis. The company's utility operations are regulated by the SCC, which oversees the terms, conditions, and rates to be charged to customers for natural gas service, safety standards, extension of service, accounting, and depreciation. Has 106 employees. C.E.O. & President: Paul W. Nester Address: 519 Kimball Avenue, N.E., Roanoke, VA 24016. Tel.: (540) 777-4427. Internet: www.rgcresources-.com.

> J.V. August 28, 2020

TOTAL SHAREHOLDER RETURN

Dividends plus appreciation as of 7/31/2020

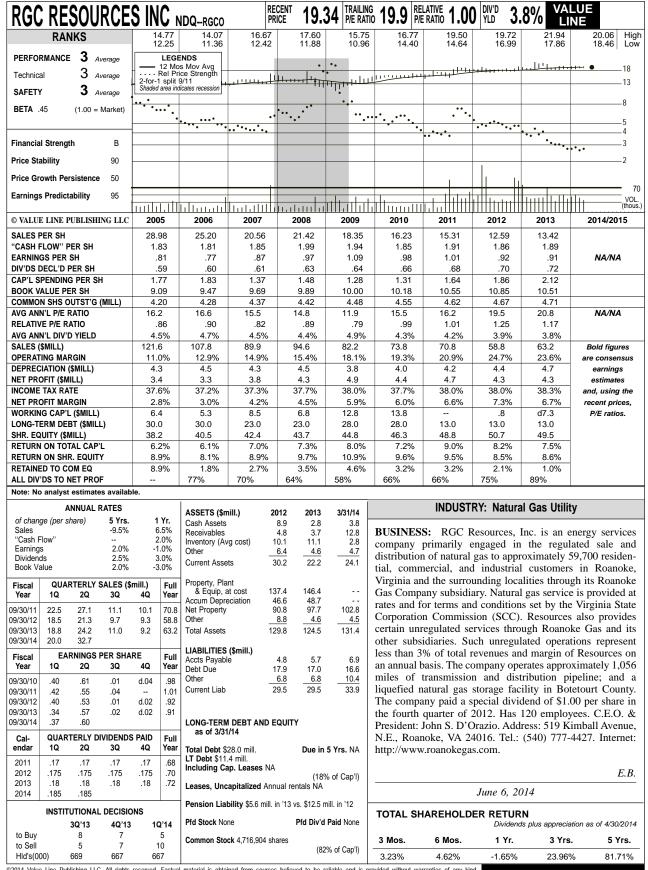
 3 Mos.
 6 Mos.
 1 Yr.
 3 Yrs.
 5 Yrs.

 -6.01%
 -7.09%
 -17.78%
 -7.77%
 95.37%

Common Stock 8,147,000 shares

(44% of Cap'l)

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