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November 25, 2025

Via Overnight Carrier

Adam Teitzman, Director
Florida Public Service Commission
Office of Commission Clerk
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399

REDACTED

Re: Application of GW Operating, LLC for Authority to Provide Telecommunications Services Within the State of Florida

Dear Mr. Teitzman:

Attached for filing with the Commission is the above-referenced Application of GW Operating, LLC ("Applicant" or "GW Operating").

Pursuant to Sections 364.183(1) and 364.183(3), Florida Statutes, Applicant respectfully requests confidential treatment of the financial information provided as **Confidential Exhibit C** to the Application. The confidential information is being sent via overnight courier in a sealed envelope and contains two copies of **Confidential Exhibit C**, one of which has been highlighted to show the specific information that Applicant considers to be proprietary confidential business information pursuant to Fla. Admin. Code Section 25-22.006(5). A check in the amount of \$500 is enclosed for the filing fee.

Please acknowledge receipt by date-stamping the enclosed extra copy of this letter and returning it in the envelope provided. Should you have any questions concerning this filing, please do not hesitate to contact the undersigned at (202) 739-3000.

Respectfully submitted,

/s/ Patricia Cave

Danielle Burt

Patricia Cave

Counsel for GW Operating, LLC

COM _____

AFD _____

APA _____

ECO _____

ENG _____

GCL _____

IDF: 1 Copy

CLK _____

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FPSC - COMMISSION CLERK

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2025 DEC -1 PM 3:41

COMMISSION
CLERK

FLORIDA PUBLIC SERVICE COMMISSION

OFFICE OF INDUSTRY DEVELOPMENT AND MARKET ANALYSIS

APPLICATION FOR ORIGINAL AUTHORITY OR TRANSFER OF AUTHORITY TO PROVIDE TELECOMMUNICATIONS SERVICE IN THE STATE OF FLORIDA

INSTRUCTIONS

This form should be used as the application for an original certificate and transfer of an existing certificate (from a Florida certificated company to a non-certificated company). In the case of a transfer, the information shall be provided by the transferee. If you have other questions about completing the form, call **(850) 413-6600**.

Print or type all responses to each item requested in the application. If an item is not applicable, please explain. All questions must be answered. If unable to answer the question in the allotted space, please continue on a separate sheet.

Once completed, submit the **original and one copy** of this form along with a **non-refundable** fee of **\$500.00** to:

**Florida Public Service Commission
Office of Commission Clerk
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6770**

APPLICATION

This is an application for (check one):

☒ **Original certificate** (new company)

☐ **Approval of transfer of existing certificate:** Example, a non-certificated company purchases an existing company and desires to retain the original certificate rather than apply for a new certificate.

Please provide the following:

1. Full name of company, including fictitious name(s), that must match identically with name(s) on file with the Florida Department of State, Division of Corporations registration:

GW Operating, LLC

2. The Florida Secretary of State corporate registration number:

M25000015016

3. F.E.I. Number:

39-4897005

4. Structure of organization:

The company will be operating as a:
(Check all that apply):

- | | |
|---------------------------------------------------------------|-------------------------------------------------------|
| <input type="checkbox"/> Corporation | <input type="checkbox"/> General Partnership |
| <input type="checkbox"/> Foreign Corporation | <input type="checkbox"/> Foreign Partnership |
| <input checked="" type="checkbox"/> Limited Liability Company | <input type="checkbox"/> Limited Partnership |
| <input type="checkbox"/> Sole Proprietorship | <input type="checkbox"/> Other, please specify below: |

If a partnership, provide a copy of the partnership agreement.

If a foreign limited partnership, proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS). The Florida registration number is:

5. Who will serve as point of contact to the Commission in regard to the following?

(a) This application:

Name: Daniellie Burt
Patricia Cave
 Title: Counsel to Applicant
 Street Address: Morgan, Lewis & Bockius, LLP
1111 Pennsylvania Avenue, NW
 Post Office Box: _____
 City: Washington
 State: District of Columbia
 Zip: 20004
 Telephone No.: (202) 739-3000
 Fax No.: (202) 739-3001
 E-Mail Address: danielle.burt@morganlewis.com
patricia.cave@morganlewis.com

(b) Ongoing operations of the company:

(This company liaison will be the point of contact for FPSC correspondence. This point of contact can be updated if a change is necessary but this must be completed at the time the application is filed).

Name: Craig Ceranna
 Title: Chief Financial Officer
 Street Address: 2342 Technology Dr., Suite 103
 Post Office Box: _____
 City: O'Fallon
 State: Missouri
 Zip: 63368
 Telephone No.: 314-585-6630
 Fax No.: _____
 E-Mail Address: craig.ceranna@gatewayfiber.com
 Company Homepage: https://www.gatewayfiber.com

(c) Optional secondary point of contact or liaison:

(This point of contact will not receive FPSC correspondence but will be on file with the FPSC).

Name: Derek Leffert
 Title: Head of Government Affairs
 Street Address: 2342 Technology Dr., Suite 103
 Post Office Box: _____
 City: O'Fallon
 State: Missouri
 Zip: 63368
 Telephone No.: 573-280-8500

Fax No.: _____
E-Mail Address: derek.leffert@gatewayfiber.com

6. Physical address for the applicant that will do business in Florida:

Street address: 2342 Technology Dr., Suite 103
City: O'Fallon
State: Missouri
Zip: 63368
Telephone No.: 888-201-4339
Fax No.: _____
E-Mail Address: compliance@gatewayfiber.com

7. List the state(s), and accompanying docket number(s), in which the applicant has:

(a) **operated** as a telecommunications company.

Applicant is a newly formed entity and has not operated as a telecommunications company. Please see Exhibit A for information regarding Applicant's affiliates that hold authorizations to provide telecommunications services.

(b) **applications pending** to be certificated as a telecommunications company.

Applicant has pending, or plans to file, applications or registrations to provide intrastate telecommunications services in twenty-four states in addition to Florida, including:

- | | |
|---------------|-----------------|
| • Alabama | • Massachusetts |
| • Arizona | • Missouri |
| • Arkansas | • Montana |
| • Colorado | • Nevada |
| • Connecticut | • Ohio |
| • Georgia | • Oklahoma |
| • Idaho | • Pennsylvania |
| • Illinois | • Texas |
| • Indiana | • Virginia |
| • Kansas | • Washington |
| • Kentucky | • Wisconsin |
| • Louisiana | • Wyoming |

(c) **been certificated** to operate as a telecommunications company.

As a newly formed entity, Applicant has not yet been certificated to operate as a telecommunications company.

(d) **been denied authority** to operate as a telecommunications company and the

circumstances involved.

None.

(e) **had regulatory penalties imposed** for violations of telecommunications statutes and the circumstances involved.

None.

(f) **been involved in civil court proceedings** with another telecommunications entity, and the circumstances involved.

None.

8. The following questions pertain to the officers and directors. Have any been:

(a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings? ☐ Yes ☒ No

If yes, provide explanation.

N/A

(b) granted or denied a certificate in the State of Florida (this includes active and canceled certificates)? ☒ Granted ☐ Denied ☐ Neither

If granted provide explanation and list the certificate holder and certificate number.

Applicant's affiliate WANRack, LLC holds Certificate of Authority No. 8921 granted in Docket No. 20180103 on July 30, 2018.

If denied provide explanation.

(c) an officer, director, and partner in any other Florida certificated telecommunications company? ☐ Yes ☒ No

If yes, give name of company and relationship. If no longer associated with company, give reason why not.

9. Florida Statute 364.335(1)(a) requires a company seeking a certificate of authority to demonstrate its managerial, technical, and financial ability to provide telecommunications service.

Note: *It is the applicant's burden to demonstrate that it possesses adequate managerial ability, technical ability, and financial ability. Additional supporting information may be supplied at the discretion of the applicant. For the purposes of*

this application, financial statements MUST contain the balance sheet, income statement, and statement of retained earnings.

- (a) **Managerial ability**: An applicant must provide resumes of employees/officers of the company that would indicate sufficient managerial experiences of each. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.

See **Exhibit B**.

- (b) **Technical ability**: An applicant must provide resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.

See **Exhibit B**.

- (c) **Financial ability**: An applicant must provide financial statements demonstrating financial ability by submitting a balance sheet, income statement, and retained earnings statement. An applicant that has audited financial statements for the most recent three years must provide those financial statements. If a full three years' historical data is not available, the application must include both historical financial data and pro forma data to supplement. An applicant of a newly established company must provide three years' pro forma data. If the applicant does not have audited financial statements, it must be so stated and signed by either the applicant's chief executive officer or chief financial officer affirming that the financial statements are true and correct.

Applicant has sufficient financial resources to initiate and maintain the services and related operations in Florida proposed in this Application. Applicant, as a newly formed company, does not have historical financial statements. Applicant's financial reporting is consolidated with its indirect parent company, CBRE Infra Fiber, LLC ("CBRE Infra") which currently does not have three years of historical audited financials. To demonstrate Applicant's financial qualifications to operate in the state, Applicant provides the most recent unaudited financial statement of its parent, CBRE Infra, as Confidential Exhibit C.

As shown in these documents, Applicant (through CBRE Infra) has sufficient capital resources and is financially qualified to operate within Florida. Because CBRE Infra and its subsidiaries are privately held, Applicant's financial statements are not publicly available. Therefore, Applicant requests that the financial statements provided as Confidential Exhibit C be treated as confidential and proprietary, pursuant to Rule 25-22.006(5), and not be made part of the public record.

10. Where will you officially designate as your place of publicly publishing your schedule a/k/a tariffs or price lists)? (Tariffs or price lists MUST be publicly published to comply with Florida Statute 364.04).

☐ Florida Public Service Commission

☒ Website – Please provide Website address: <https://www.gatewayfiber.com>

☐ Other – Please provide address: _____

THIS PAGE MUST BE COMPLETED AND SIGNED

REGULATORY ASSESSMENT FEE: I understand that all telecommunications companies must pay a regulatory assessment fee. A minimum annual assessment fee, as defined by the Commission, is required.

RECEIPT AND UNDERSTANDING OF RULES: I understand the Florida Public Service Commission's rules, orders, and laws relating to the provisioning of telecommunications company service in Florida.

APPLICANT ACKNOWLEDGEMENT: By my signature below, I, the undersigned owner or officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical ability, managerial ability, and financial ability to provide telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules, orders and laws.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "*Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his or her official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083.*"

I understand that any false statements can result in being denied a certificate of authority in Florida.

COMPANY OWNER OR OFFICER

Print Name: Craig Ceranna
Title: Chief Financial Officer
Telephone No.: 314-585-6630
E-Mail Address: craig.ceranna@gatewayfiber.com

Signature: _____



Date: _____

11/21/2025

LIST OF EXHIBITS

Exhibit A	Affiliates of Applicant Authorized to Provide Telecommunications Services
Exhibit B	Biographies of Key Management Personnel
Confidential Exhibit C	Financial Statements [CONFIDENTIAL – FILED UNDER SEAL]

EXHIBIT A

Affiliates of Applicant Authorized to Provide Telecommunications Services

Applicant does not have any subsidiaries. Applicant is affiliated with WANRack, LLC ("WANRack"), JMZ Corporation ("JMZ"), and Gateway Infrastructure, LLC ("Gateway Infrastructure"), which hold the following authorizations to provide telecommunication services:

- In addition to Florida, WANRack also holds authority to provide intrastate telecommunications services in twenty-three states: Alabama, Arizona, Arkansas, Colorado, Connecticut, Georgia, Idaho, Illinois, Indiana, Kansas, Kentucky, Louisiana, Missouri, Montana, Nevada, Ohio, Oklahoma, Pennsylvania, Texas, Virginia, Washington, Wisconsin and Wyoming. In Florida, WANRack is authorized to provide telecommunications services pursuant to Certificate of Authority No. 8921 granted in Docket No. 20180103 on July 30, 2018.
- JMZ holds FCC wireless spectrum licenses, a Video Service Authorization in Kansas, and an Interconnected VoIP Registration in Missouri.
- Gateway Infrastructure is authorized to provide telecommunications service in Massachusetts and holds an Interconnected VoIP Registration in Missouri.

EXHIBIT B

Biographies of Key Management Personnel

Biographies of Key Gateway Management

Chris Surdo, Chief Executive Officer

Chris Surdo joined Gateway Fiber in 2020 as CFO and quickly advanced to President in 2022, before being appointed CEO in 2023. Under Chris's leadership, Gateway Fiber has expanded its footprint from eastern Missouri into Minnesota, North Dakota, and western Massachusetts, driving significant growth and operational excellence.

Chris played a pivotal role in forming the financial partnership with CBRE Investment Management in 2023, which enabled Gateway to accelerate its national fiber-to-the-home platform and pursue aggressive market expansion. His tenure has been marked by a customer-first approach, strategic development, and successful execution of business growth initiatives.

Prior to Gateway, Chris held leadership roles at EnPro Industries and Cargill, focusing on general management, strategy, and corporate development. Chris is recognized for his expertise in strategic leadership, corporate development, and fiber optics, and is credited with driving Gateway Fiber's continued growth and expansion in the industry. Chris has been with Gateway for (5) years and has over (20) years of experience.

Mr. Surdo holds a B.A. from Washington & Lee and an M.B.A. from Dartmouth's Tuck School of Business.

Craig Ceranna, Chief Financial Officer

Craig Ceranna joined Gateway Fiber in February 2025 as CFO. He previously served as CFO for several private-equity back high-growth consumer companies. He brings a wealth of experience from his leadership roles in Accounting and Finance, especially as CFO over the past decade.

Prior to Gateway Fiber Craig served in the capacity of CFO/COO for BruMate, Inc. During his tenure BruMate was No. 14 and No. 71 on the Inc 5000 list with growth exceeding 5,320%. Top line revenue for 2022 exceeded \$100.0m. Craig's team managed all aspects of the finance and operational performance of the business from production planning to last mile distribution.

Mr. Ceranna has also served as the CFO/COO of Levo Oil, Inc as well as a member of its Board of Directors, as CFO of Yurbuds, and as Managing Director of Cepia, the company behind Zhu Zhu Pets, a Time Magazine Top 10 Kids Brand of all time. Craig brings over (25) years of experience.

Mr. Ceranna holds a B.S. from North Central College in Accounting.

John Meyer, Chief Customer Officer

John Meyer joined Gateway Fiber in the fall of 2020 and oversees commercial strategy, brand development, product strategy, and customer acquisition. John is a dynamic marketing executive

and digital strategist, with a reputation for building brands and executing go-to-market plans that drive customer growth and engagement.

He has been instrumental in Gateway's expansion into new markets, including leading social media consolidation strategies, developing churn mitigation offers, and supporting the transition to new operational systems. John's leadership has helped Gateway Fiber achieve high customer satisfaction and strong brand recognition in the communities it serves.

Prior to Gateway, John held various marketing leadership roles at Charter Communications, TiVo, and Pepper IoT. He is active in community service, including board membership with the Disabled Athlete Sports Association.

Mr. Meyer holds a B.A. from the University of North Dakota and an MBA from Washington University in St. Louis.

Jason Johns, SVP

Jason Johns joined Gateway Fiber in 2023 as Vice President of Construction and was promoted to SVP, Network Deployment in January 2025. Jason has played a pivotal role in driving market expansion and growth, overseeing the integration of network deployment across multiple states. With over 22 years of experience at CenturyLink, Jason brings deep expertise in outside plant engineering, construction, and project management.

At Gateway, he leads teams responsible for network integration, material planning, and construction operations, ensuring the successful rollout of fiber infrastructure in new and existing markets. Jason's leadership is characterized by a focus on operational efficiency, process standardization, and customer satisfaction. Jason brings over 28 years of telecom construction experience.

Mr. Johns holds an associate's degree from West Hill College and studied Business Administration and Management at Baker College.

CONFIDENTIAL EXHIBIT C

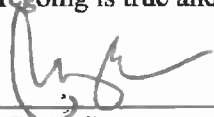
Financial Statements

[CONFIDENTIAL – FILED UNDER SEAL]

FINANCIAL STATEMENT AFFIRMATION

I, Craig Ceranna, am the Chief Financial Officer for CBRE Infra Fiber, LLC and its subsidiaries including GW Operating, LLC (the "Company") and, by my signature below affirm that, to the best of my knowledge, information, and belief, the financial statements provided on behalf of the Company in Confidential Exhibit C to the Application for Authority to Provide Telecommunications Service are accurate in in all material respects.

I declare under penalty of perjury that the foregoing is true and correct. Executed this 21 day of November, 2025.



Name: Craig Ceranna
Title: Chief Financial Officer
CBRE Infra Fiber, LLC
GW Operating, LLC