

# COMMUNICATIONS TARIFF APPLICATION

DATE PSC RECEIVED: 5/2/2023 2:47:01 PM

AUTHORITY NUMBER:  
T20230006

OFFICIAL FILING DATE: 3/28/2023 12:00:00 AM

PROCESSED BY: OPR PENNY  
MALLOW

COMPANY CODE: TY217

COMPANY NAME: LIVEWIRE TELECOM LLC

## A. SYNOPSIS

1. ANTICIPATED EFFECTIVE DATE: 7/13/2023

2. IF DIFFERENT, COMPANY REQUESTED EFFECTIVE DATE:

3. DESCRIPTION OF THE FILING:

*Application for certificate to provide local telecommunications service by LIVEWIRE  
TELECOM LLC.*

## B. ACTION TO BE TAKEN WITH THIS FILING

1. TO BECOME EFFECTIVE A1 (A1 or A2)

SUBJECT: NEWAP

2. PLACE ON COMMISSION AGENDA FOR DATE: 6/13/2023

3. RECOMMENDATION DUE DATE: 6/1/2023

4. DOCKET NO: 20230040

5. ORDER NO:

## C. FINAL ACTION

1. EFFECTIVE DATE: 7/13/2023 PROTESTED? YES OR NO (CIRCLE ONE)

2. REVISION REPLACEMENTS? REQUESTED: N/A RECEIVED: N/A

3. REVISION DISCREPANCIES:

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4. COMMENTS:

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5. REVISIED PAGES VERIFIED AGANIST E-TARIFF: N/A

6. E-TARIFF UPDATED: N/A

Case Assignment and Scheduling Record

Section 1 - Office of Commission Clerk

Docket No. 20230040-TX

Date Docketed: 3/28/2023

Title: Application for certificate to provide local telecommunications service by LIVEWIRE TELECOM LLC.

Company: LIVEWIRE TELECOM LLC

Official Filing Date:

Expiration:

Last Day to Suspend:

**Referred To:**

("O") indicates OPR

AFD	AIT	APA	CAO	CLK	DET	ECO	ENG	GCL	(IDM)	TEL
								X	X	

Section 2 - OPR Completes and returns to CLK in 10 workdays.

Time Schedule

Program Module B1a

WARNING: THIS SCHEDULE IS AN INTERNAL PLANNING DOCUMENT. IT IS TENTATIVE AND SUBJECT TO REVISION. FOR UPDATES CONTACT THE RECORDS SECTION: (850) 413-6770

Staff Assignments

OPR Staff     P Mallow, G Fogleman

Staff Counsel   J Imig

Recommended assignments for hearing and/or deciding this case:

Full Commission  Commission Panel

Hearing Examiner  Staff

Date filed with CLK: 5/26/2023

Initials OPR GFOGLEMA

Initials Staff Counsel AHARPER

	Due Date	Completion Date
<input checked="" type="checkbox"/> Current CASR revision level		
1. Staff Recommendation	06/28/2023	06/28/2023
2. Commission Conference (Agenda)	07/11/2023	07/11/2023
3. PAA Order	07/31/2023	07/13/2023
4. * Protest Period Expires	08/03/2023	
5. Consummating Order if No Protest	08/07/2023	

Section 3 - Chariman Completes

Assignments as follows

Hearing Officer(s)

Commissioners						Hrg Exam	Staff
ALL	FY	GH	CK	LR	PS		
X							

Prehearing Officer

Commissioners					ADM
FY	GH	CK	LR	PS	
					X

Where panels are assigned the senior Commissioner is Panel Chairman: the identical panel decides the case. Where one Commissioner, a Hearing Examiner or a Staff Member is assigned the full Commission decides the case.

Approved: FY/TIBROWN

Date: 5/26/2023

Comments:

Company needs more time to submit financial docs.

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BEFORE THE  
FLORIDA PUBLIC SERVICE COMMISSION

In the Matter of:

A) Application for Certificate of Authority to Provide  
Telecommunications Service.

DOCKET NO.	COMPANY NAME
20230040-TX	Livewire Telecom LLC

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PROCEEDINGS: COMMISSION CONFERENCE AGENDA  
ITEM NO. 1 - CONSENT AGENDA

COMMISSIONERS  
PARTICIPATING: CHAIRMAN ANDREW GILES FAY  
COMMISSIONER ART GRAHAM  
COMMISSIONER GARY F. CLARK  
COMMISSIONER MIKE LA ROSA  
COMMISSIONER GABRIELLA PASSIDOMO

DATE: Tuesday, July 11, 2023

PLACE: Betty Easley Conference Center  
Room 148  
4075 Esplanade Way  
Tallahassee, Florida

REPORTED BY: DEBRA R. KRICK  
Court Reporter and  
Notary Public in and for  
the State of Florida at Large

PREMIER REPORTING  
112 W. 5TH AVENUE  
TALLAHASSEE, FLORIDA  
(850) 894-0828

## 1 P R O C E E D I N G S

2 CHAIRMAN FAY: All right. Good morning,  
3 everyone. If you would like, you can join  
4 Commissioner Graham in the invocation and pledge  
5 this morning.

6 (Invocation and Pledge of Allegiance.)

7 CHAIRMAN FAY: All right. Good morning,  
8 everyone. We have a busy day today with Agenda, IA  
9 and two customer hearings, so I am going to jump  
10 into our Agenda this morning.

11 Commissioners, we are going to take up Items  
12 1, 3, 4 and 6 through 9 move staff, and then Items  
13 2 and 5 have been moved for further discussion.

14 Before I get into the items on the list today,  
15 I believe it might be one of our team members last  
16 Agenda here, so I wanted to give Braulio a few  
17 minutes to make some comments.

18 MR. BAEZ: Hopefully not just -- not a few  
19 minutes. I will try and be brief. But good  
20 morning, Chairman and Commissioners, and thanks for  
21 allowing me this few seconds.

22 Today is Judy Harlow o's last Agenda  
23 Conference. She's our Director of Economics for  
24 the last five years, and she's retiring after 31  
25 years in service to the State of Florida, and to

1           this agency.

2           And while there is -- there are many here  
3           present that could give us a better account, not  
4           just of Judy's -- of Judy and her achievements, but  
5           of her place in actually forging the -- or helping  
6           forge the character of this agency, and the  
7           professional staff that serves you. Sadly, all  
8           those folks declined, and some people even  
9           vehemently, so you are left with me, and I will try  
10          and use some English to try and poorly capture her  
11          impact on our work here for so many years.

12          I had the -- I had the pleasure of yet another  
13          long, long, long conversation with Judy yesterday.  
14          Many of you know, there are no short conversations  
15          with Judy, and they are wide-ranging, and they can  
16          even seem off topic at times, which honestly, is a  
17          welcome thing, to me at least. But I assure you,  
18          they are not. What they are is latent is so much  
19          insight as to the state of things. They are  
20          lightly salted with her idealism, and they are  
21          spiced on occasion with a fearlessly direct and  
22          challenging question that rocks you back on your  
23          heels and makes you think. This, ladies and  
24          gentlemen, is what intellect and the contribution  
25          of that intellect looks like.

1           And to any of our young and talented analysts  
2           who are unsure of how to contribute meaningfully to  
3           our work, and to yours, remember your interactions  
4           with Judy Harlow, and if not, just ask someone else  
5           about theirs.

6           There is so much more to say, and I won't, in  
7           the interest of time, and to avoid a total  
8           discombobulation here before you in public, but,  
9           Judy, I, wherever you are, I must tell you this in  
10          front of all these people, your colleagues, your  
11          friends, whatever you may believe that your  
12          investment in us, in this commission and your work  
13          here has been, know this, it has been -- it has  
14          meant so much more to us, and we are all the richer  
15          for it. And hopefully that investment will be paid  
16          back to you 10-fold in the future. Please do not  
17          stay far from us. We could always use a good  
18          brain, even if it's not on the payroll anymore.

19          Thank you, again, my friend, and we wish you  
20          well. And if you would all, I would ask, please  
21          that you all join me in some kind of meaningful  
22          congratulations for work well done.

23                    (Appause from the audience.)

24           CHAIRMAN FAY: Thank you, Director Baez.

25           There are definitely some people that words just

1 don't do justice what they contribute to our state  
2 and our agency, so thank you again for everything.  
3 And can you imagine if you had a long conversation  
4 with Braulio, how long our conversations were at  
5 times, right? So I appreciate everything you did  
6 and have done for this agency.

7 With that, Commissioners, we will move into  
8 our Agenda this morning. We will first take up the  
9 Consent Agenda, which is Docket 20230040, an  
10 application for a certificate to provide local  
11 telecommunications service by Livewire Telecom LLC.  
12 We will take up a motion on the Consent Agenda.

13 COMMISSIONER GRAHAM: Move.

14 COMMISSIONER CLARK: Second.

15 CHAIRMAN FAY: Okay. We have a motion and a  
16 second.

17 All that approve say aye.

18 (Chorus of ayes.)

19 CHAIRMAN FAY: Showing none opposed,  
20 Commissioners, show Item 1, the Consent Agenda,  
21 passes unanimously.

22 (Agenda item concluded.)  
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CERTIFICATE OF REPORTER

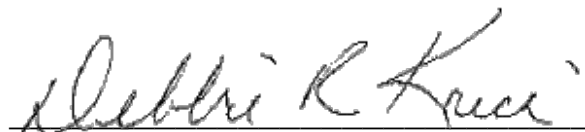
STATE OF FLORIDA )  
COUNTY OF LEON )

I, DEBRA KRICK, Court Reporter, do hereby  
certify that the foregoing proceeding was heard at the  
time and place herein stated.

IT IS FURTHER CERTIFIED that I  
stenographically reported the said proceedings; that the  
same has been transcribed under my direct supervision;  
and that this transcript constitutes a true  
transcription of my notes of said proceedings.

I FURTHER CERTIFY that I am not a relative,  
employee, attorney or counsel of any of the parties, nor  
am I a relative or employee of any of the parties'  
attorney or counsel connected with the action, nor am I  
financially interested in the action.

DATED this 20th day of July, 2023.



DEBRA R. KRICK  
NOTARY PUBLIC  
COMMISSION #HH31926  
EXPIRES AUGUST 13, 2024



BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Application for certificate to provide  
local telecommunications service by  
LIVEWIRE TELECOM LLC.

DOCKET NO. 20230040-TX  
ORDER NO. PSC-2023-0198-PAA-TX  
ISSUED: July 13, 2023

The following Commissioners participated in the disposition of this matter:

ANDREW GILES FAY, Chairman  
ART GRAHAM  
GARY F. CLARK  
MIKE LA ROSA  
GABRIELLA PASSIDOMO

NOTICE OF PROPOSED AGENCY ACTION  
ORDER GRANTING CERTIFICATE OF AUTHORITY

BY THE COMMISSION:

NOTICE is hereby given by the Florida Public Service Commission that the action discussed herein is preliminary in nature and will become final unless a person whose interests are substantially affected files a petition for a formal proceeding, pursuant to Rule 25-22.029, Florida Administrative Code (F.A.C.).

Livewire Telecom LLC, (“Livewire”) applied for a Certificate of Authority to provide telecommunications service, pursuant to Section 364.335, Florida Statutes (F.S.). Upon review of the application, it appears that Livewire has sufficient technical, financial, and managerial capability to provide such service. Accordingly, we hereby grant to Livewire Certificate of Authority No. 8980, which shall authorize Livewire to provide telecommunications service throughout the State of Florida.

Telecommunications service providers are required to comply with all applicable provisions of Chapter 364, F.S., and Chapter 25-4, F.A.C.

In addition, under Section 364.336, F.S., certificate holders must pay a minimum annual Regulatory Assessment Fee (RAF) if the certificate was active during any portion of the calendar year. A RAF Return notice will be mailed each December to Livewire for payment by January 30th. Neither the cancellation of its certificate nor the failure to receive a RAF Return notice shall relieve Livewire from its obligation to pay its RAF.

If this Order becomes final and effective, it will serve as Livewire’s certificate. Livewire shall retain this Order as proof of its certification. We are vested with jurisdiction over this matter pursuant to Sections 364.335 and 364.336, F.S.

Based on the foregoing, it is

ORDERED by the Florida Public Service Commission that Livewire Telecom LLC's application for a Certificate of Authority is hereby granted. It is further

ORDERED that Livewire Telecom LLC is awarded Certificate of Authority No. 8980, which authorizes Livewire Telecom LLC to provide telecommunications service throughout the State of Florida, subject to the terms and conditions set forth in the body of this Order. It is further

ORDERED that this Order shall serve as Livewire LLC's certificate and shall be retained by Livewire Telecom LLC as proof of certification. It is further

ORDERED that the provisions of this Order, issued as proposed agency action, shall become final and effective upon the issuance of a Consummating Order unless an appropriate petition, in the form provided by Rule 28-106.201, Florida Administrative Code, is received by the Commission Clerk, 2540 Shumard Oak Boulevard, Tallahassee, Florida 32399-0850, by the close of business on the date set forth in the "Notice of Further Proceedings" attached hereto. It is further

ORDERED that in the event this Order becomes final, this docket shall be closed.

By ORDER of the Florida Public Service Commission this 13th day of July, 2023.



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ADAM J. TEITZMAN  
Commission Clerk  
Florida Public Service Commission  
2540 Shumard Oak Boulevard  
Tallahassee, Florida 32399  
(850) 413-6770  
www.floridapsc.com

Copies furnished: A copy of this document is provided to the parties of record at the time of issuance and, if applicable, interested persons.

JDI

NOTICE OF FURTHER PROCEEDINGS OR JUDICIAL REVIEW

The Florida Public Service Commission is required by Section 120.569(1), Florida Statutes, to notify parties of any administrative hearing that is available under Section 120.57, Florida Statutes, as well as the procedures and time limits that apply. This notice should not be construed to mean all requests for an administrative hearing will be granted or result in the relief sought.

Mediation may be available on a case-by-case basis. If mediation is conducted, it does not affect a substantially interested person's right to a hearing.

The action proposed herein is preliminary in nature. Any person whose substantial interests are affected by the action proposed by this order may file a petition for a formal proceeding, in the form provided by Rule 28-106.201, Florida Administrative Code. This petition must be received by the Office of Commission Clerk, 2540 Shumard Oak Boulevard, Tallahassee, Florida 32399-0850, by the close of business on August 3, 2023.

In the absence of such a petition, this order shall become final and effective upon the issuance of a Consummating Order.

Any objection or protest filed in this/these docket(s) before the issuance date of this order is considered abandoned unless it satisfies the foregoing conditions and is renewed within the specified protest period.

FLORIDA PUBLIC SERVICE COMMISSION

Item 1

VOTE SHEET

July 11, 2023

FILED 7/11/2023  
DOCUMENT NO. 04000-2023  
FPSC - COMMISSION CLERK

Consent Agenda

A) Application for Certificate of Authority to Provide Telecommunications Service.

<u>DOCKET NO.</u>	<u>COMPANY NAME</u>
20230040-TX	LIVEWIRE TELECOM LLC

**Recommendation:** The Commission should approve the action requested in the dockets referenced above and close these dockets.

**APPROVED**

COMMISSIONERS ASSIGNED: All Commissioners

COMMISSIONERS' SIGNATURES

MAJORITY

DISSENTING

*[Handwritten Signature 1]*

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*[Handwritten Signature 2]*

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*[Handwritten Signature 3]*

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*[Handwritten Signature 4]*

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*[Handwritten Signature 5]*

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REMARKS/DISSENTING COMMENTS:

State of Florida



# Public Service Commission

CAPITAL CIRCLE OFFICE CENTER • 2540 SHUMARD OAK BOULEVARD  
TALLAHASSEE, FLORIDA 32399-0850

**-M-E-M-O-R-A-N-D-U-M-**

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**DATE:** June 28, 2023

**TO:** Office of Commission Clerk (Teitzman)

**FROM:** Office of Industry Development and Market Analysis (Mallow, *CAH*)  
Fogleman)  
Office of the General Counsel (Imig) *AEH*

**RE:** Application for Certificate of Authority to Provide Telecommunications Service

**AGENDA:** 7/11/2023 - Consent Agenda - Proposed Agency Action - Interested Persons May Participate

**SPECIAL INSTRUCTIONS:** None

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Please place the following Application for Certificate of Authority to Provide Telecommunications Service on the consent agenda for approval.

<u>DOCKET NO.</u>	<u>COMPANY NAME</u>	<u>CERT. NO.</u>
20230040-TX	LIVEWIRE TELECOM LLC	8980

The Commission is vested with jurisdiction in this matter pursuant to Section 364.335, Florida Statutes. Pursuant to Section 364.336, Florida Statutes, certificate holders must pay a minimum annual Regulatory Assessment Fee if the certificate is active during any portion of the calendar year. A Regulatory Assessment Fee Return Notice will be mailed each December to the entity listed above for payment by January 30.

State of Florida



# Public Service Commission

CAPITAL CIRCLE OFFICE CENTER • 2540 SHUMARD OAK BOULEVARD  
TALLAHASSEE, FLORIDA 32399-0850

**-M-E-M-O-R-A-N-D-U-M-**

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**DATE:** June 16, 2023

**TO:** Adam J. Teitzman, Commission Clerk, Office of Commission Clerk

**FROM:** Penny Mallow, Public Utility Analyst II, Office of Industry Development & Market Analysis

**RE:** Docket No. 20230040-TX-Application for certificate to provide local telecommunications service by LIVEWIRE TELECOM LLC.

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Attached is LIVEWIRE TELECOM LLC's additional financial information. Please add to docket file. If you have questions please contact me at 413-6586.

RECEIVED-FPSC  
2023 JUN 16 AM 10:50  
COMMISSION  
CLERK



**EXHIBIT B (AMENDED)**

**3 YEAR PROJECTED FINANCIALS**

No historical data available. Projections based on industry experience & market analysis.

**Prepared by:**



**NONA LS ACCOUNTING INC**

# Balance Sheet

LIVEWIRE TELECOM LLC

Year 2023

Year 2024

Year 2025

Balance summary			
Total assets	\$715,130.15	\$597,985.00	\$908,488.00
Total liabilities and owner's equity	\$715,130.15	\$597,985.00	\$908,488.00
Balance	\$0.00	\$0.00	\$0.00

## Assets

■ Year 2023 ■ Year 2024



## Liabilities and owner's equity

■ Year 2023 ■ Year 2024





# Assets

	Year 2023	Year 2024	Year 2025
<b>Current assets</b>			
Cash	\$177,880.15	\$295,385.00	\$361,888.00
Accounts receivable	\$400,000.00	\$100,000.00	\$180,000.00
Total current assets	\$577,880.15	\$395,385.00	\$541,888.00
<b>Fixed assets</b>			
Property and equipment	\$100,000.00	\$150,000.00	\$300,000.00
Equity and other investments	\$1,250.00	\$1,600.00	\$1,600.00
Less accumulated depreciation	\$24,000.00	\$36,000.00	\$48,000.00
Total Fixed Assets	\$125,250.00	\$187,600.00	\$349,600.00
<b>Other assets</b>			
Goodwill assets	\$12,000.00	\$15,000.00	\$17,000.00
Total Other Assets	\$12,000.00	\$15,000.00	\$17,000.00

# Liabilities and owner's equity

	Year 2023	Year 2024	Year 2025
<b>Current liabilities</b>			
Accounts payable	\$53,118.15	\$5,200.00	\$3,000.00
Accrued wages	\$200.00	\$300.00	\$350.00
Accrued compensation	\$240.00	\$190.00	\$100.00
Income taxes payable	\$84.00	\$42.00	\$42.00
Unearned revenue	\$400,000.00	\$100,000.00	\$150,000.00
<b>Total current liabilities</b>	<b>\$453,642.15</b>	<b>\$105,732.00</b>	<b>\$153,492.00</b>
<b>Long-term liabilities</b>			
<b>Total long-term liabilities</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>Owner's equity</b>			
Investment capital	\$47,000.00	\$47,000.00	\$47,000.00
Accumulated retained earnings	\$0.00	\$209,488.00	\$440,253.00
Shareholder Distribution	\$5,000.00	\$5,000.00	\$5,000.00
Net Income	\$209,488.00	\$230,765.00	\$262,743.00
<b>Total owner's equity</b>	<b>\$261,488.00</b>	<b>\$492,253.00</b>	<b>\$754,996.00</b>

# Income Statement

LIVEWIRE TELECOM LLC

JAN - DEC 2023

Financial Statements in U.S. Dollars

## Revenue

Gross Sales	\$ 450,000.00	
Less: Sales Returns and Allowances		
<b>Net Sales</b>		<b>\$ 450,000.00</b>

## Cost of Goods Sold

Beginning Inventory		
Add: Purchases		
Direct Labor		
Indirect Expenses		
Inventory Available	0	
Less: Ending Inventory		
<b>Cost of Goods Sold</b>		<b>\$ -</b>
<b>Gross Profit (Loss)</b>		<b>\$ 450,000.00</b>

## Expenses

Accounting	9450	
ASR & LNP Cost	3000	
Automobile Expense	1500	
Bank Charges	150	
Business Fee & License	2000	
Contract Labor	12000	
Depreciation	24000	
Fair Share Plan (FSP)	9000	
Insurance	2200	
Network & Facility Expense	24000	
Office Expense	1200	
OSS/BSS System	7500	
Payroll Taxes	9712	
Rent	22000	
Regulatory Consulting	10000	
Telephone	2000	
Utilities	800	
Wages	100000	
<b>Total Expenses</b>		<b>\$ 240,512.00</b>
<b>Net Operating Income</b>		<b>\$ 209,488.00</b>

## Other Income

Gain (Loss) on Sale of Assets		
Interest Income		
<b>Total Other Income</b>		<b>\$ -</b>
<b>Net Income (Loss)</b>		<b>\$ 209,488.00</b>

# Income Statement

LIVEWIRE TELECOM LLC

**JAN - DEC 2024**

Financial Statements in U.S. Dollars

## Revenue

Gross Sales	\$523,000.00	
Less: Sales Returns and Allowances		
<b>Net Sales</b>		<b>\$523,000.00</b>

## Cost of Goods Sold

Beginning Inventory		
Add: Purchases		
Direct Labor		
Indirect Expenses		
Inventory Available		
Less: Ending Inventory		
<b>Cost of Goods Sold</b>		<b>\$ -</b>
<b>Gross Profit (Loss)</b>		<b>\$523,000.00</b>

## Expenses

Accounting	6600	
ASR & LNP Cost	3000	
Automobile Expense	2500	
Bank Charges	200	
Business Fee & License	3000	
Contract Labor	17000	
Depreciation	36000	
Fair Share Plan (FSP)	19000	
Insurance	2200	
Network & Facility Expense	28500	
Office Expense	1500	
OSS/BSS System	7500	
Payroll Taxes	10435	
Rent	22000	
Regulatory Consulting	20000	
Telephone	2000	
Utilities	800	
Wages	110000	
<b>Total Expenses</b>		<b>\$292,235.00</b>
<b>Net Operating Income</b>		<b>\$230,765.00</b>

## Other Income

Gain (Loss) on Sale of Assets		
Interest Income		
<b>Total Other Income</b>		<b>\$ -</b>
<b>Net Income (Loss)</b>		<b>\$230,765.00</b>

# Income Statement

LIVEWIRE TELECOM LLC

**JAN - DEC 2025**

Financial Statements in U.S. Dollars

## Revenue

Gross Sales	\$ 596,000.00	
Less: Sales Returns and Allowances		
<b>Net Sales</b>		<b>\$ 596,000.00</b>

## Cost of Goods Sold

Beginning Inventory		
Add: Purchases		
Direct Labor		
Indirect Expenses		
Inventory Available	0	
Less: Ending Inventory		
<b>Cost of Goods Sold</b>		<b>\$ -</b>
 <b>Gross Profit (Loss)</b>		 <b>\$ 596,000.00</b>

## Expenses

Accounting	6600	
ASR & LNP Cost	3000	
Automobile Expense	4000	
Bank Charges	300	
Business Fee & License	4400	
Contract Labor	22000	
Depreciation	48000	
Fair Share Plan (FSP)	22000	
Insurance	2200	
Network & Facility Expense	30000	
Office Expense	1100	
OSS/BSS System	8750	
Payroll Taxes	11107	
Rent	22000	
Regulatory Consulting	25000	
Telephone	2000	
Utilities	800	
Wages	120000	
<b>Total Expenses</b>		<b>\$ 333,257.00</b>
 <b>Net Operating Income</b>		 <b>\$ 262,743.00</b>

## Other Income

Gain (Loss) on Sale of Assets		
Interest Income		
<b>Total Other Income</b>		<b>\$ -</b>
 <b>Net Income (Loss)</b>		 <b>\$ 262,743.00</b>

**Dorothy Menasco**

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**From:** Dorothy Menasco  
**Sent:** Tuesday, May 02, 2023 10:45 AM  
**To:** Penny Mallow  
**Cc:** Greg Fogleman; Jacob Imig  
**Subject:** RE: Docket 20230040 - (TY217)

Thank you for the update, Penny. Per your confirmation below, we have updated the docket title, utilities, and party contact information in CMS (Docket 20230040) and updated MCD with the name LIVEWIRE TELECOM LLC (all caps and no punctuation).

Thank you for your help,

CLK/Dorothy Menasco

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**From:** Penny Mallow <[pmallow@psc.state.fl.us](mailto:pmallow@psc.state.fl.us)>  
**Sent:** Tuesday, May 02, 2023 9:54 AM  
**To:** Dorothy Menasco <[DMenasco@PSC.STATE.FL.US](mailto:DMenasco@PSC.STATE.FL.US)>  
**Cc:** Greg Fogleman <[GFoglema@PSC.STATE.FL.US](mailto:GFoglema@PSC.STATE.FL.US)>; Jacob Imig <[JImig@psc.state.fl.us](mailto:JImig@psc.state.fl.us)>  
**Subject:** RE: Docket 20230040 - (TY217)

Dorothy,

I have confirmed with the applicant that the name should be LIVEWIRE TELECOM LLC.

Thanks,  
Penny L. Mallow  
Public Utility Analyst II  
Florida Public Service Commission  
(850)-413-6586  
[Penny.Mallow@psc.state.fl.us](mailto:Penny.Mallow@psc.state.fl.us)



*PLEASE NOTE: Florida has a very broad public records law. Most written communications to or from state officials regarding state business are considered to be public records and will be made available to the public and the media upon request. Therefore, your e-mail message may be subject to public disclosure.*

*Please consider the environment before printing this e-mail*

---

**From:** Dorothy Menasco <[DMenasco@PSC.STATE.FL.US](mailto:DMenasco@PSC.STATE.FL.US)>  
**Sent:** Monday, May 1, 2023 7:01 PM  
**To:** Penny Mallow <[pmallow@psc.state.fl.us](mailto:pmallow@psc.state.fl.us)>

**Cc:** Greg Fogleman <[GFoglema@PSC.STATE.FL.US](mailto:GFoglema@PSC.STATE.FL.US)>; Jacob Imig <[JImig@psc.state.fl.us](mailto:JImig@psc.state.fl.us)>

**Subject:** Docket 20230040 - (TY217)

Hi Penny,

On 3/28/23, LiveWire filed an application (DN 02424-2023) and the company name was shown as: LiveWire Telecom LLC

On 5/1/23, LiveWire filed a revised application (DN 03014-2023) and the company name is shown as: LIVEWIRE TELECOM LLC

MCD needs to reflect the correct company name with capitalization, punctuation, etc. Please advise which version of LiveWire's name we are to use in MCD.

Thank you for your help,

Dorothy

State of Florida



# Public Service Commission


CAPITAL CIRCLE OFFICE CENTER • 2540 SHUMARD OAK BOULEVARD  
TALLAHASSEE, FLORIDA 32399-0850

**-M-E-M-O-R-A-N-D-U-M-**

---

**DATE:** May 1, 2023

**TO:** Adam J. Teitzman, Commission Clerk, Office of Commission Clerk

**FROM:**  Penny Mallow, Public Utility Analyst II, Office of Industry Development & Market Analysis

**RE:** Docket No. 20230040-TX-Application for certificate to provide local telecommunications service by LiveWire Telecom, LLC.

---

Attached is LiveWire Telecom, LLC's revised application and additional financial information. Please add to docket file. If you have questions please contact me at 413-6586.

RECEIVED-FPSC  
2023 MAY -1 PM 3:13  
COMMISSION  
CLERK



**FLORIDA PUBLIC SERVICE COMMISSION**  
**OFFICE OF INDUSTRY DEVELOPMENT**  
**AND MARKET ANALYSIS**

**APPLICATION FOR ORIGINAL AUTHORITY**  
**OR TRANSFER OF AUTHORITY**  
**TO PROVIDE**  
**TELECOMMUNICATIONS SERVICE**  
**IN THE STATE OF FLORIDA**

---

**INSTRUCTIONS**

This form should be used as the application for an original certificate and transfer of an existing certificate (from a Florida certificated company to a non-certificated company). In the case of a transfer, the information shall be provided by the transferee. If you have other questions about completing the form, call **(850) 413-6600**.

Print or type all responses to each item requested in the application. If an item is not applicable, please explain. All questions must be answered. If unable to answer the question in the allotted space, please continue on a separate sheet.

Once completed, submit the **original and one copy** of this form along with a **non-refundable** fee of **\$500.00** to:

**Florida Public Service Commission**  
**Office of Commission Clerk**  
**2540 Shumard Oak Blvd.**  
**Tallahassee, Florida 32399-0850**  
**(850) 413-6770**

# APPLICATION

This is an application for (check one):

**Original certificate** (new company)

**Approval of transfer of existing certificate:** Example, a non-certificated company purchases an existing company and desires to retain the original certificate rather than apply for a new certificate.

Please provide the following:

1. Full name of company, including fictitious name(s), that must match identically with name(s) on file with the Florida Department of State, Division of Corporations registration:

LIVEWIRE TELECOM LLC

2. The Florida Secretary of State corporate registration number:

L22000435972

3. F.E.I. Number: 88-4173690

4. Structure of organization:

The company will be operating as a:  
(Check all that apply):

- |                                     |                           |                          |                              |
|-------------------------------------|---------------------------|--------------------------|------------------------------|
| <input type="checkbox"/>            | Corporation               | <input type="checkbox"/> | General Partnership          |
| <input type="checkbox"/>            | Foreign Corporation       | <input type="checkbox"/> | Foreign Partnership          |
| <input checked="" type="checkbox"/> | Limited Liability Company | <input type="checkbox"/> | Limited Partnership          |
| <input type="checkbox"/>            | Sole Proprietorship       | <input type="checkbox"/> | Other, please specify below: |

**If a partnership**, provide a copy of the partnership agreement.

**If a foreign limited partnership**, proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS). The Florida registration number is: \_\_\_\_\_

\_\_\_\_\_

5. Who will serve as point of contact to the Commission in regard to the following?

(a) This application:

Name: Dylan Cruz  
Title: President & CTO  
Street Address: 701 Sailfish Rd  
Post Office Box: \_\_\_\_\_  
City: Winter Springs  
State: FL  
Zip: 32708  
Telephone No.: (407) 999-0000  
Fax No.: (407) 603-9303  
E-Mail Address: Dylan@LiveWireTel.com

(b) Ongoing operations of the company:

(This company liaison will be the point of contact for FPSC correspondence. This point of contact can be updated if a change is necessary but this must be completed at the time the application is filed).

Name: Dylan Cruz  
Title: President & CTO  
Street Address: 397 Wekiva Springs Rd, Suite 105  
Post Office Box: \_\_\_\_\_  
City: Longwood  
State: FL  
Zip: 32779  
Telephone No.: (407) 999-0000  
Fax No.: (407) 603-9303  
E-Mail Address: Dylan@LiveWireTel.com  
Company Homepage: LiveWireTel.com

(c) Optional secondary point of contact or liaison:

(This point of contact will not receive FPSC correspondence but will be on file with the FPSC).

Name: Joseph Sirianni  
Title: CEO  
Street Address: 160 W Evergreen Ave, Suite 250  
Post Office Box: \_\_\_\_\_  
City: Longwood  
State: FL  
Zip: 32750  
Telephone No.: (407) 988-0000  
Fax No.: (407) 603-9303  
E-Mail Address: PhoneJoe@LiveWireTel.com

6. Physical address for the applicant that will do business in Florida:

Street address: 397 Wekiva Springs Rd, Suite 105  
City: Longwood  
State: FL  
Zip: 32779  
Telephone No.: (407) 888-9000  
Fax No.: (407) 603-9303  
E-Mail Address: Dylan@LiveWireTel.com

7. List the state(s), and accompanying docket number(s), in which the applicant has:

(a) **operated** as a telecommunications company. \_\_\_\_\_  
\_\_\_\_\_

(b) **applications pending** to be certificated as a telecommunications company.  
\_\_\_\_\_  
\_\_\_\_\_

(c) **been certificated** to operate as a telecommunications company. \_\_\_\_\_  
Montana (AG 2023.02.13 REVISED)  
\_\_\_\_\_

(d) **been denied authority** to operate as a telecommunications company and the circumstances involved. \_\_\_\_\_  
\_\_\_\_\_

(e) **had regulatory penalties imposed** for violations of telecommunications statutes and the circumstances involved. \_\_\_\_\_  
\_\_\_\_\_

(f) **been involved in civil court proceedings** with another telecommunications entity, and the circumstances involved. \_\_\_\_\_  
\_\_\_\_\_

8. The following questions pertain to the officers and directors. Have any been:

(a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings?  Yes  No

If yes, provide explanation.  
\_\_\_\_\_  
\_\_\_\_\_

(b) granted or denied a certificate in the State of Florida (this includes active and canceled certificates)?  Granted  Denied  Neither

If granted provide explanation and list the certificate holder and certificate number.

---

---

If denied provide explanation.

---

---

(c) an officer, director, and partner in any other Florida certificated telecommunications company?  Yes  No

If yes, give name of company and relationship. If no longer associated with company, give reason why not.

---

---

9. Florida Statute 364.335(1)(a) requires a company seeking a certificate of authority to demonstrate its managerial, technical, and financial ability to provide telecommunications service.

**Note:** *It is the applicant's burden to demonstrate that it possesses adequate managerial ability, technical ability, and financial ability. Additional supporting information may be supplied at the discretion of the applicant. For the purposes of this application, financial statements MUST contain the balance sheet, income statement, and statement of retained earnings.*

(a) **Managerial ability:** An applicant must provide resumes of employees/officers of the company that would indicate sufficient managerial experiences of each. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.

(b) **Technical ability:** An applicant must provide resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.

See Exhibit A (Resumes)

(c) **Financial ability:** An applicant must provide financial statements demonstrating financial ability by submitting a balance sheet, income statement, and retained earnings statement. An applicant that has audited financial statements for the most recent three years must provide those financial statements. If a full three years' historical data is not available, the application must include both historical financial data and pro forma data to supplement. An applicant of a newly established company must provide three years' pro forma data. If the applicant does not have audited financial statements, it must be so stated and signed by either the applicant's chief executive officer or chief financial officer affirming that the financial statements are true and correct.

10. Where will you officially designate as your place of publicly publishing your schedule a/k/a tariffs or price lists)? (Tariffs or price lists MUST be publicly published to comply with Florida Statute 364.04).

Florida Public Service Commission

Website – Please provide Website address: WWW.LIVEWIRETEL.COM/REGULATORY

Other – Please provide address: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**THIS PAGE MUST BE COMPLETED AND SIGNED**

**REGULATORY ASSESSMENT FEE:** I understand that all telecommunications companies must pay a regulatory assessment fee. A minimum annual assessment fee, as defined by the Commission, is required.

**RECEIPT AND UNDERSTANDING OF RULES:** I understand the Florida Public Service Commission's rules, orders, and laws relating to the provisioning of telecommunications company service in Florida.

**APPLICANT ACKNOWLEDGEMENT:** By my signature below, I, the undersigned owner or officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical ability, managerial ability, and financial ability to provide telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules, orders and laws.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "**Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his or her official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083.**"

I understand that any false statements can result in being denied a certificate of authority in Florida.

**COMPANY OWNER OR OFFICER**

Print Name: Dylan Cruz  
Title: President & CTO  
Telephone No.: (407) 999-0000  
E-Mail Address: Dylan@LiveWireTel.com

Signature:  Date: 04/30/23

**CERTIFICATE TRANSFER**

As current holder of Florida Public Service Commission Certificate Number \_\_\_\_\_,  
I have reviewed this application and join in the petitioner's request for a transfer of the  
certificate.

**COMPANY OWNER OR OFFICER**

Print Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Street/Post Office Box: \_\_\_\_\_  
City: \_\_\_\_\_  
State: \_\_\_\_\_  
Zip: \_\_\_\_\_  
Telephone No.: \_\_\_\_\_  
Fax No.: \_\_\_\_\_  
E-Mail Address: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_



EXHIBIT A  
RESUME OF PRINCIPLES

# DYLAN CRUZ

701 Sailfish Rd, Winter Springs, FL 32708 – (407) 999-0000

---

## A little about myself

*I specialize in advanced design of telecommunications networks and have developed several custom solutions to modern telecommunications problems.*

*I have expert level knowledge of Asterisk and its associated scripting languages as well as many other switching systems. I am experienced with routing on the PSTN and have built production PSTN networks from the ground up.*

*I am also experienced with the regulatory side of things and have built CLEC's. I offer consulting to new companies and am very well versed with all telecommunications regulatory processes & procedures.*

## Work Experience

**TORK CNC LLC**

**Title: I.T Manager**

**Start Year: 2018-Current**

**Ref Call: (407) 435-9205 (Marcos)**

**LiveWire Telecom, LLC**

**Title: President & CTO**

**Start Year: 2022-Current**

**ElectroTel Communications LLC**

**Title: Field Service Technician**

**Start Year: 2020-2022**

**Ref Call: (406) 782-6000 (Daniel)**

**Regional Telephone Corporation**

**Title: CTO**

**Start Year: 2019-Current**

**Ref Call: (585) 760-0000 (Joe)**

**Joseph P. Sirianni, Jr.**  
Longwood, FL 32750  
(407) 988-0000

**OBJECTIVE**

To utilize my creative, technical, and unique skills together with my experience and expertise with a firm that can appreciate and benefit from my distinctive 'Outta Box' ideas and thinking! I bring incredible speed to concept, market, deployment, and fast resolution and problem solving solutions. I enjoy creating new products and marketing programs that yield new and/or increased revenues that realize substantial and long-term success.

"I view problems as opportunities. My ability to envision solutions quickly, effectively and efficiently is rewarding for me but always more rewarding for those affected by my solutions!"

"I don't do what I do for the quest of money, but when I do what I do, substantial financial gains are easily realized!"

**PERSONAL**

I have been very successfully self-employed and/or consulting since the age of 17. I have recently sold my business and am looking for something FUN to do. I have above average talent, skill and a unique style!

I just relocated out of Orlando, FL! I have also been to two other countries consulting, have established and sold business utilizing my vast experience.

I've been involved in the electronics and telecommunications industries since the age of sixteen. For most of that time I have been self-employed or consulting. I have created, launched, and sold businesses in three countries to date.

I excel in finding unique and cost effective solutions for everyday situations. I have greatly enhanced existing competitive alternatives and have been able to bring new products and services to the market place by utilizing and combining various technologies and unique marketing concepts for unique and difficult technical challenges.

### **ACHIEVEMENTS:**

I pioneered The TeleTRACK System in late 1989, the first full featured one number follow me service. TeleTRACK included call screening and substantial cost reduction features for the end user. In 1990 I was the first person to petition a state Public Service Commission to resell local phone service (dial tone). My tariff application was approved on the first filing attempt in 1991. For both of these accomplishments, I was featured in Rochester's Business to Business and two other national telecom trade magazines.

In 1990 I launched the first pay-per-call and pay-per-minute services in Rochester. I was the only local service provider of this type for over five years. During this period I innovated unique solutions and developed many new custom services, applications, and products.

I wrote my own software applications for these premium voice-processing services. In 1990 my company was the first premium service in the country to incorporate automated advertisement placement and offer a direct off-premise connection option. I integrated both MCI National 900 Service and local 976 services on the Rochester Telephone Network (Now Frontier). These features are only just now becoming widely available in this industry. As a result of these innovations I was put on the first cover of Business Strategies magazine in Rochester.

I am recognized as a customer service guru. In addition to creating the Network Control Center, paperwork, and procedures for RCI Long Distance (then a division of Rochester Telephone, now Global Crossing) in 1985, I reached new levels of customer satisfaction for my patrons using the services and products that I created in my business Call Processing Systems, Ltd. I was featured in several newspapers for my par excellence standards.

I sold my business in 1996 and moved to Canada to start a similar business. I sold that new venture in mid 1998. Since then I have been in London. I have done product inception, design, and sales engineering consulting for Cable & Wireless, and two other smaller telephone companies.

I did not enjoy living in London and have returned to America. I have followed the changes in the communications industry. I since have revamped, customized and evolved the products that I originally designed and have licensed my new concepts to two firms in the United States.

### **SKILLS:**

My initial skills revolved around 'In field component level repair' of analog circuitry as well as in house repairs and technical upgrades. I have a very diverse technical and architectural knowledge of The Communications Industry. I require very detailed and efficient accounting, tracking and filing procedures therefore I establish these myself.

### **EXPERIENCE:**

1977 CBS Electronics, Rochester. Age 15

Sold and installed automotive CB radios. Sales for other electronics including VHF/UHF antenna systems. (Pre cable/satellite days).

1978 Wilmac Corp., State Street, Rochester.

Performed on-site service with in-field component level repair of miniature dictation equipment for lawyers, doctors and other companies.

1981 The Telephone Store, West Ridge Road, Rochester.

Installed privately owned residential and business telephone systems. I attended Mitel School then installed, serviced, and programmed Mitel SX-100 and SX-200 communications switches.

1983 RCI Corp., (Now Global Crossing)

Trained at Digital Switch Corporation in Dallas, Texas and became certified on the DEX-400 and DEX-600 switches. I created color-coded flow charts of the switches hierarchy, which DSC and RTC later incorporated into their manuals. Served as the local RCI Switch Technician then became (NCC) Network Control Center designer and supervisor. I designed the reporting paperwork and procedures to monitor remote switches in other cities. I also traveled to other cities to configure switches and train technicians.

1984 The Sirious Group Inc., Security, & Communications

(Owner) I consulted with companies that resulted in unique communications and security solutions and yielded intensive costs savings to my customers. My unique system designs resulted in customers getting exactly what they needed instead of working around of the shelf products. I took great pride in accomplishing technical things other people said or thought were not possible.

1989-1998 Call Processing Systems, Ltd. Rochester

(Owner) I developed enhanced Voice Services including Live Wire, Confidential Connection, Talk Salad, Voice Mail, and TeleTRACK. I also created TeleCHOICE, a subsidiary of CPS that was the first service that the NYS PSC tariff'd as the Country's first Local Service Reseller. I was a frequent guest on several radio and TV programs including the Brother Wease morning show. Call Processing's services were so credible that my advertising was displayed on the outside back cover of the Rochester Telephone White Pages for three consecutive years. Prior to that, Rochester Telephone never allowed ads on the back cover.

Call Processing expanded into fourteen markets and worked with five local Bell Companies. Bell Atlantic engaged Call Processing to consult and design their enhanced customer services department.

In early 1996 I sold a partial interest in Call Processing Systems, Ltd. in thirteen markets excluding Rochester. In 1998 I sold the balance of CPS.

1999 The Pad and Call Processing Canada, Toronto

(Owner) I opened a nightclub called The Pad in downtown Toronto. Call Processing marketed Computer Telephony Voice Services. I sold the Nightclub and CPS the same year and moved to England.

2000 Call Processing UK, London

(Owner) Call Processing designed Computer Telephony Voice Services, marketing and advertising campaigns for several companies for two years.

2002 Rochester Technical Consulting, Inc. Communications Consulting

(Owner) Intensive broad spectrum Consulting services ranging from Invoice Auditing to System design and Integration. RTC discovers money DURING and AFTER other consulting/auditing are currently or have reviewed invoices, services, etc.

2004 Regional Telephone Corporation

(Owner) NY State CLEC covering every LATA in the state besides Fishers Island and offering Wholesale & Enterprise advanced service offerings.

2022 LiveWire Telecom, LLC

(CEO) Aspiring nationwide CLEC & IXC offering advanced telecom solutions and products.

## REFERENCES

**Hal Kemp**, (Owner of the first US Telephone Retail Store: The Telephone Store) 585-586-3811

When it first became legal to own your own phone, I installed and serviced residential/business phones.

**Dan Courtney**, (Formerly of Merrill Lynch) 585-244-0000

Dan was my financial consultant while I had Call Processing Systems, Ltd. Dan also accompanied me to England for the duration of time that I spent there.

**Linda Carter**, Chief Engineer, Frontier, 585-777-5114

Linda worked closely with me on my concepts since 1989, to help customize and bring to fruition new services and designs that I required.

**Frank Chiano**, Former CEO, Time Warner Rochester, 585-697-5105

Frank retired from Time Warner and joined a company that licensed an education product that I designed called Inter-Quest.

**David Glogowski**, Engineer Nortel Rochester, 585-230-6815

Dave & I and worked on several telecom & RF projects together.

**Ron Wickersham**, Alembic 707-865-1555

Ron created 'The Wall Of Sound' for the Grateful Dead, the ELF Patented Extended Low Frequency Dual Integrator. Non is and has been an inspiration to me as to all that is good in the world and that there IS good in the world! (In this case, GREAT!)

**Mark Sawtell**, Director, Solarnet Media, Ltd., UK, 011-44-7768-976-547

Mark and I launched several Internet products in Canada, then he enlisted me to move to the UK and I duplicated what I launched in the US and Canada.

EXHIBIT B  
3 YEAR PROJECTED FINANCIALS

## LiveWire Telecom, LLC - 3 Year Financial Projections

	<u>Apr-Dec 23</u>	<u>Jan-Dec 24</u>	<u>Jan-Dec 25</u>
Ordinary Income/Expense			
Income			
Service	400,000.00	450,000.00	550,000.00
<b>Total Income</b>	<u>400,000.00</u>	<u>450,000.00</u>	<u>550,000.00</u>
Gross Profit	<u>400,000.00</u>	<u>450,000.00</u>	<u>550,000.00</u>
Expense			
Fair Share Plan (FSP)	-9,000.00	-19,000.00	-22,000.00
Automobile Expenses	-1,500.00	-2,500.00	-4,000.00
Bank Service Charges	-150.00	-200.00	-300.00
ASR & LNP Costs	-3,000.00	-3,000.00	-3,000.00
Regulatory Consulting	-10,000.00	-20,000.00	-25,000.00
Cell Phone, Data & Voice	-2,000.00	-2,000.00	-2,000.00
Insurance Expenses	-2,200.00	-2,200.00	-2,200.00
OSS/BSS System	-7,500.00	-7,500.00	-8,750.00
Network & Facility Expenses	-24,000.00	-28,500.00	-30,000.00
Payroll Expenses			
Wages	-100,000.00	-110,000.00	-120,000.00
Payroll Admin Fees	-1,300.00	-1,300.00	-1,300.00
Taxes	-7,692.00	-8,415.00	-9,087.00
Worker's Comp	-720.00	-720.00	-720.00
<b>Total Payroll Expenses</b>	-109,712.00	-120,435.00	-131,107.00
Professional Fees	-2,000.00	-2,000.00	-2,000.00
Regulatory Fees	-2,000.00	-3,000.00	-4,400.00
Office Rent & Utilities	-22,800.00	-22,800.00	-22,800.00
Sub-Contractor Expense	-10,000.00	-15,000.00	-20,000.00
<b>Total Expense</b>	<u>205,862.00</u>	<u>248,135.00</u>	<u>277,557.00</u>
Net Ordinary Income	194,138.00	201,865.00	272,443.00
Net Income	194,138.00	201,865.00	272,443.00

Form 3PF1

No historical data available. Projections based on previous industry experience, customer interest and market value projected in telecommunications  
All values are at best guess.

Projections prepared by Dylan Cruz, President & CTO, AR/AP/Financials



CK# 302  
\$ 500.00

# FLORIDA PUBLIC SERVICE COMMISSION

Deposit Number

000632

## OFFICE OF INDUSTRY DEVELOPMENT AND MARKET ANALYSIS

Deposit Date

MAR 29 2023

### APPLICATION FOR ORIGINAL AUTHORITY OR TRANSFER OF AUTHORITY TO PROVIDE TELECOMMUNICATIONS SERVICE IN THE STATE OF FLORIDA

### INSTRUCTIONS

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Office of Commission Clerk  
2540 Shumard Oak Blvd.  
Tallahassee, Florida 32399-0850  
(850) 413-6770**

RECEIVED-FPSC  
2023 MAR 28 PM 3:35  
COMMISSION  
CLERK

## APPLICATION

This is an application for (check one):

**Original certificate** (new company)

**Approval of transfer of existing certificate:** Example, a non-certificated company purchases an existing company and desires to retain the original certificate rather than apply for a new certificate.

Please provide the following:

1. Full name of company, including fictitious name(s), that must match identically with name(s) on file with the Florida Department of State, Division of Corporations registration:

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2. The Florida Secretary of State corporate registration number:  
L22000435972

3. F.E.I. Number: 88-4173690

4. Structure of organization:

The company will be operating as a:  
(Check all that apply):

- |   |   |
|---|---|
| <input type="checkbox"/> Corporation                          | <input type="checkbox"/> General Partnership          |
| <input type="checkbox"/> Foreign Corporation                  | <input type="checkbox"/> Foreign Partnership          |
| <input checked="" type="checkbox"/> Limited Liability Company | <input type="checkbox"/> Limited Partnership          |
| <input type="checkbox"/> Sole Proprietorship                  | <input type="checkbox"/> Other, please specify below: |

**If a partnership**, provide a copy of the partnership agreement.

**If a foreign limited partnership**, proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS). The Florida registration number is: \_\_\_\_\_

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Title: President & CTO  
Street Address: 397 Wekiva Springs Rd, Suite 105  
Post Office Box: \_\_\_\_\_  
City: Longwood  
State: FL  
Zip: 32779  
Telephone No.: (407) 999-0000  
Fax No.: (407) 603-9303  
E-Mail Address: Dylan@LiveWireTel.com  
Company Homepage: LiveWireTel.com

(c) Optional secondary point of contact or liaison:

(This point of contact will not receive FPSC correspondence but will be on file with the FPSC).

Name: Joseph Sirianni  
Title: CEO  
Street Address: 160 W Evergreen Ave, Suite 250  
Post Office Box: \_\_\_\_\_  
City: Longwood  
State: FL  
Zip: 32750  
Telephone No.: (407) 988-0000  
Fax No.: (407) 603-9303  
E-Mail Address: PhoneJoe@LiveWireTel.com

# FLORIDA PUBLIC SERVICE COMMISSION

## OFFICE OF INDUSTRY DEVELOPMENT AND MARKET ANALYSIS

### APPLICATION FOR ORIGINAL AUTHORITY OR TRANSFER OF AUTHORITY TO PROVIDE TELECOMMUNICATIONS SERVICE IN THE STATE OF FLORIDA

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Office of Commission Clerk  
2540 Shumard Oak Blvd.  
Tallahassee, Florida 32399-0850  
(850) 413-6770

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2023 MAR 28 PM 1:37  
COMMISSION  
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- COM \_\_\_\_\_
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- CLK \_\_\_\_\_

*Application Packet*

# APPLICATION

This is an application for (check one):

**Original certificate** (new company)

**Approval of transfer of existing certificate:** Example, a non-certificated company purchases an existing company and desires to retain the original certificate rather than apply for a new certificate.

Please provide the following:

1. Full name of company, including fictitious name(s), that must match identically with name(s) on file with the Florida Department of State, Division of Corporations registration:

LiveWire Telecom, LLC  
\_\_\_\_\_

2. The Florida Secretary of State corporate registration number:

L22000435972  
\_\_\_\_\_

3. F.E.I. Number: 88-4173690  
\_\_\_\_\_

4. Structure of organization:

The company will be operating as a:  
(Check all that apply):

- |   |   |
|---|---|
| <input type="checkbox"/> Corporation                          | <input type="checkbox"/> General Partnership          |
| <input type="checkbox"/> Foreign Corporation                  | <input type="checkbox"/> Foreign Partnership          |
| <input checked="" type="checkbox"/> Limited Liability Company | <input type="checkbox"/> Limited Partnership          |
| <input type="checkbox"/> Sole Proprietorship                  | <input type="checkbox"/> Other, please specify below: |
- \_\_\_\_\_

**If a partnership**, provide a copy of the partnership agreement.

**If a foreign limited partnership**, proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS). The Florida registration number is: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

5. Who will serve as point of contact to the Commission in regard to the following?

(a) This application:

Name: Dylan Cruz  
Title: President & CTO  
Street Address: 701 Sailfish Rd  
Post Office Box: \_\_\_\_\_  
City: Winter Springs  
State: FL  
Zip: 32708  
Telephone No.: (407) 999-0000  
Fax No.: (407) 603-9303  
E-Mail Address: Dylan@LiveWireTel.com

(b) Ongoing operations of the company:

(This company liaison will be the point of contact for FPSC correspondence. This point of contact can be updated if a change is necessary but this must be completed at the time the application is filed).

Name: Dylan Cruz  
Title: President & CTO  
Street Address: 397 Wekiva Springs Rd, Suite 105  
Post Office Box: \_\_\_\_\_  
City: Longwood  
State: FL  
Zip: 32779  
Telephone No.: (407) 999-0000  
Fax No.: (407) 603-9303  
E-Mail Address: Dylan@LiveWireTel.com  
Company Homepage: LiveWireTel.com

(c) Optional secondary point of contact or liaison:

(This point of contact will not receive FPSC correspondence but will be on file with the FPSC).

Name: Joseph Sirianni  
Title: CEO  
Street Address: 160 W Evergreen Ave, Suite 250  
Post Office Box: \_\_\_\_\_  
City: Longwood  
State: FL  
Zip: 32750  
Telephone No.: (407) 988-0000  
Fax No.: (407) 603-9303  
E-Mail Address: PhoneJoe@LiveWireTel.com

6. Physical address for the applicant that will do business in Florida:

Street address: 397 Wekiva Springs Rd, Suite 105  
City: Longwood  
State: FL  
Zip: 32779  
Telephone No.: (407) 888-9000  
Fax No.: (407) 603-9303  
E-Mail Address: Dylan@LiveWireTel.com

7. List the state(s), and accompanying docket number(s), in which the applicant has:

(a) **operated** as a telecommunications company. \_\_\_\_\_  
\_\_\_\_\_

(b) **applications pending** to be certificated as a telecommunications company.  
\_\_\_\_\_  
\_\_\_\_\_

(c) **been certificated** to operate as a telecommunications company. \_\_\_\_\_  
Montana (AG 2023.02.13 REVISED)  
\_\_\_\_\_

(d) **been denied authority** to operate as a telecommunications company and the  
circumstances involved. \_\_\_\_\_  
\_\_\_\_\_

(e) **had regulatory penalties imposed** for violations of telecommunications  
statutes and the circumstances involved. \_\_\_\_\_  
\_\_\_\_\_

(f) **been involved in civil court proceedings** with another telecommunications  
entity, and the circumstances involved. \_\_\_\_\_  
\_\_\_\_\_

8. The following questions pertain to the officers and directors. Have any been:

(a) adjudged bankrupt, mentally incompetent (and not had his or her competency  
restored), or found guilty of any felony or of any crime, or whether such actions may  
result from pending proceedings?  Yes  No

If yes, provide explanation.  
\_\_\_\_\_  
\_\_\_\_\_

(b) granted or denied a certificate in the State of Florida (this includes active and  
canceled certificates)?  Granted  Denied  Neither

If granted provide explanation and list the certificate holder and certificate number.

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If denied provide explanation.

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(c) an officer, director, and partner in any other Florida certificated telecommunications company?  Yes  No

If yes, give name of company and relationship. If no longer associated with company, give reason why not.

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9. Florida Statute 364.335(1)(a) requires a company seeking a certificate of authority to demonstrate its managerial, technical, and financial ability to provide telecommunications service.

**Note:** *It is the applicant's burden to demonstrate that it possesses adequate managerial ability, technical ability, and financial ability. Additional supporting information may be supplied at the discretion of the applicant. For the purposes of this application, financial statements MUST contain the balance sheet, income statement, and statement of retained earnings.*

(a) **Managerial ability:** An applicant must provide resumes of employees/officers of the company that would indicate sufficient managerial experiences of each. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.

(b) **Technical ability:** An applicant must provide resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.

See Exhibit A (Resumes)

(c) **Financial ability:** An applicant must provide financial statements demonstrating financial ability by submitting a balance sheet, income statement, and retained earnings statement. An applicant that has audited financial statements for the most recent three years must provide those financial statements. If a full three years' historical data is not available, the application must include both historical financial data and pro forma data to supplement. An applicant of a newly established company must provide three years' pro forma data. If the applicant does not have audited financial statements, it must be so stated and signed by either the applicant's chief executive officer or chief financial officer affirming that the financial statements are true and correct.



10. Where will you officially designate as your place of publicly publishing your schedule a/k/a tariffs or price lists)? (Tariffs or price lists MUST be publicly published to comply with Florida Statute 364.04).

Florida Public Service Commission

Website – Please provide Website address: WWW.LIVEWIRETEL.COM/TARIFFS/FL

Other – Please provide address: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**THIS PAGE MUST BE COMPLETED AND SIGNED**

**REGULATORY ASSESSMENT FEE:** I understand that all telecommunications companies must pay a regulatory assessment fee. A minimum annual assessment fee, as defined by the Commission, is required.

**RECEIPT AND UNDERSTANDING OF RULES:** I understand the Florida Public Service Commission's rules, orders, and laws relating to the provisioning of telecommunications company service in Florida.

**APPLICANT ACKNOWLEDGEMENT:** By my signature below, I, the undersigned owner or officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical ability, managerial ability, and financial ability to provide telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules, orders and laws.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "***Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his or her official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083.***"

I understand that any false statements can result in being denied a certificate of authority in Florida.

COMPANY OWNER OR OFFICER

Print Name: Dylan Cruz  
Title: President & CTO  
Telephone No.: (407) 999-0000  
E-Mail Address: Dylan@LiveWireTel.com

Signature: \_\_\_\_\_ Date: 03/23/23

## CERTIFICATE TRANSFER

As current holder of Florida Public Service Commission Certificate Number \_\_\_\_\_,  
I have reviewed this application and join in the petitioner's request for a transfer of the  
certificate.

### COMPANY OWNER OR OFFICER

Print Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Street/Post Office Box: \_\_\_\_\_  
City: \_\_\_\_\_  
State: \_\_\_\_\_  
Zip: \_\_\_\_\_  
Telephone No.: \_\_\_\_\_  
Fax No.: \_\_\_\_\_  
E-Mail Address: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

EXHIBIT A  
RESUME OF PRINCIPLES

# DYLAN CRUZ

701 Sailfish Rd, Winter Springs, FL 32708 – (407) 999-0000

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## A little about myself

*I specialize in advanced design of telecommunications networks and have developed several custom solutions to modern telecommunications problems.*

*I have expert level knowledge of Asterisk and its associated scripting languages as well as many other switching systems. I am experienced with routing on the PSTN and have built production PSTN networks from the ground up.*

*I am also experienced with the regulatory side of things and have built CLEC's. I offer consulting to new companies and am very well versed with all telecommunications regulatory processes & procedures.*

## Work Experience

**TORK CNC LLC**

**Title: I.T Manager**

**Start Year: 2018-Current**

**Ref Call: (407) 435-9205 (Marcos)**

**LiveWire Telecom, LLC**

**Title: President & CTO**

**Start Year: 2022-Current**

**ElectroTel Communications LLC**

**Title: Field Service Technician**

**Start Year: 2020-2022**

**Ref Call: (406) 782-6000 (Daniel)**

**Regional Telephone Corporation**

**Title: CTO**

**Start Year: 2019-Current**

**Ref Call: (585) 760-0000 (Joe)**

# Joseph P. Sirianni, Jr.

Longwood, FL 32750  
(407) 988-0000

## OBJECTIVE

To utilize my creative, technical, and unique skills together with my experience and expertise with a firm that can appreciate and benefit from my distinctive 'Outta Box' ideas and thinking! I bring incredible speed to concept, market, deployment, and fast resolution and problem solving solutions. I enjoy creating new products and marketing programs that yield new and/or increased revenues that realize substantial and long-term success.

"I view problems as opportunities. My ability to envision solutions quickly, effectively and efficiently is rewarding for me but always more rewarding for those affected by my solutions!"

"I don't do what I do for the quest of money, but when I do what I do, substantial financial gains are easily realized!"

## **PERSONAL**

I have been very successfully self-employed and/or consulting since the age of 17. I have recently sold my business and am looking for something FUN to do. I have above average talent, skill and a unique style!

I just relocated out of Orlando, FL! I have also been to two other countries consulting, have established and sold business utilizing my vast experience.

I've been involved in the electronics and telecommunications industries since the age of sixteen. For most of that time I have been self-employed or consulting. I have created, launched, and sold businesses in three countries to date.

I excel in finding unique and cost effective solutions for everyday situations. I have greatly enhanced existing competitive alternatives and have been able to bring new products and services to the market place by utilizing and combining various technologies and unique marketing concepts for unique and difficult technical challenges.

### **ACHIEVEMENTS:**

I pioneered The TeleTRACK System in late 1989, the first full featured one number follow me service. TeleTRACK included call screening and substantial cost reduction features for the end user. In 1990 I was the first person to petition a state Public Service Commission to resell local phone service (dial tone). My tariff application was approved on the first filing attempt in 1991. For both of these accomplishments, I was featured in Rochester's Business to Business and two other national telecom trade magazines.

In 1990 I launched the first pay-per-call and pay-per-minute services in Rochester. I was the only local service provider of this type for over five years. During this period I innovated unique solutions and developed many new custom services, applications, and products.

I wrote my own software applications for these premium voice-processing services. In 1990 my company was the first premium service in the country to incorporate automated advertisement placement and offer a direct off-premise connection option. I integrated both MCI National 900 Service and local 976 services on the Rochester Telephone Network (Now Frontier). These features are only just now becoming widely available in this industry. As a result of these innovations I was put on the first cover of Business Strategies magazine in Rochester.

I am recognized as a customer service guru. In addition to creating the Network Control Center, paperwork, and procedures for RCI Long Distance (then a division of Rochester Telephone, now Global Crossing) in 1985, I reached new levels of customer satisfaction for my patrons using the services and products that I created in my business Call Processing Systems, Ltd. I was featured in several newspapers for my par excellence standards.

I sold my business in 1996 and moved to Canada to start a similar business. I sold that new venture in mid 1998. Since then I have been in London. I have done product inception, design, and sales engineering consulting for Cable & Wireless, and two other smaller telephone companies.

I did not enjoy living in London and have returned to America. I have followed the changes in the communications industry. I since have revamped, customized and evolved the products that I originally designed and have licensed my new concepts to two firms in the United States.

### **SKILLS:**

My initial skills revolved around 'In field component level repair' of analog circuitry as well as in house repairs and technical upgrades. I have a very diverse technical and architectural knowledge of The Communications Industry. I require very detailed and efficient accounting, tracking and filing procedures therefore I establish these myself.

### **EXPERIENCE:**

1977 CBS Electronics, Rochester. Age 15

Sold and installed automotive CB radios. Sales for other electronics including VHF/UHF antenna systems. (Pre cable/satellite days).

1978 Wilmac Corp., State Street, Rochester.

Performed on-site service with in-field component level repair of miniature dictation equipment for lawyers, doctors and other companies.

1981 The Telephone Store, West Ridge Road, Rochester.

Installed privately owned residential and business telephone systems. I attended Mitel School then installed, serviced, and programmed Mitel SX-100 and SX-200 communications switches.

1983 RCI Corp., (Now Global Crossing)

Trained at Digital Switch Corporation in Dallas, Texas and became certified on the DEX-400 and DEX-600 switches. I created color-coded flow charts of the switches hierarchy, which DSC and RTC later incorporated into their manuals. Served as the local RCI Switch Technician then became (NCC) Network Control Center designer and supervisor. I designed the reporting paperwork and procedures to monitor remote switches in other cities. I also traveled to other cities to configure switches and train technicians.

1984 The Sirious Group Inc., Security, & Communications

(Owner) I consulted with companies that resulted in unique communications and security solutions and yielded intensive costs savings to my customers. My unique system designs resulted in customers getting exactly what they needed instead of working around of the shelf products. I took great pride in accomplishing technical things other people said or thought were not possible.

1989-1998 Call Processing Systems, Ltd. Rochester

(Owner) I developed enhanced Voice Services including Live Wire, Confidential Connection, Talk Salad, Voice Mail, and TeleTRACK. I also created TeleCHOICE, a subsidiary of CPS that was the first service that the NYS PSC tariff'd as the Country's first Local Service Reseller. I was a frequent guest on several radio and TV programs including the Brother Wease morning show. Call Processing's services were so credible that my advertising was displayed on the outside back cover of the Rochester Telephone White Pages for three consecutive years. Prior to that, Rochester Telephone never allowed ads on the back cover.

Call Processing expanded into fourteen markets and worked with five local Bell Companies. Bell Atlantic engaged Call Processing to consult and design their enhanced customer services department.

In early 1996 I sold a partial interest in Call Processing Systems, Ltd. in thirteen markets excluding Rochester. In 1998 I sold the balance of CPS.

1999 The Pad and Call Processing Canada, Toronto

(Owner) I opened a nightclub called The Pad in downtown Toronto. Call Processing marketed Computer Telephony Voice Services. I sold the Nightclub and CPS the same year and moved to England.

2000 Call Processing UK, London



(Owner) Call Processing designed Computer Telephony Voice Services, marketing and advertising campaigns for several companies for two years.

2002 Rochester Technical Consulting, Inc. Communications Consulting

(Owner) Intensive broad spectrum Consulting services ranging from Invoice Auditing to System design and Integration. RTC discovers money DURING and AFTER other consulting/auditing are currently or have reviewed invoices, services, etc.

2004 Regional Telephone Corporation

(Owner) NY State CLEC covering every LATA in the state besides Fishers Island and offering Wholesale & Enterprise advanced service offerings.

2022 LiveWire Telecom, LLC

(CEO) Aspiring nationwide CLEC & IXC offering advanced telecom solutions and products.

## REFERENCES

**Hal Kemp**, (Owner of the first US Telephone Retail Store: The Telephone Store) 585-586-3811

When it first became legal to own your own phone, I installed and serviced residential/business phones.

**Dan Courtney**, (Formerly of Merrill Lynch) 585-244-0000

Dan was my financial consultant while I had Call Processing Systems, Ltd. Dan also accompanied me to England for the duration of time that I spent there.

**Linda Carter**, Chief Engineer, Frontier, 585-777-5114

Linda worked closely with me on my concepts since 1989, to help customize and bring to fruition new services and designs that I required.

**Frank Chiano**, Former CEO, Time Warner Rochester, 585-697-5105

Frank retired from Time Warner and joined a company that licensed an education product that I designed called Inter-Quest.

**David Glogowski**, Engineer Nortel Rochester, 585-230-6815

Dave & I and worked on several telecom & RF projects together.

**Ron Wickersham**, Alembic 707-865-1555

Ron created 'The Wall Of Sound' for the Grateful Dead, the ELF Patented Extended Low Frequency Dual Integrator. Non is and has been an inspiration to me as to all that is good in the world and that there IS good in the world! (In this case, GREAT!)

**Mark Sawtell**, Director, Solarnet Media, Ltd., UK, 011-44-7768-976-547

Mark and I launched several Internet products in Canada, then he enlisted me to move to the UK and I duplicated what I launched in the US and Canada.

EXHIBIT B  
STATEMENT OF FINANCIAL RESPONSIBILITY  
LETTER FROM APPLICANT'S BANK

STATEMENT OF FINANCIAL RESPONSIBILITY

By Mr. DYLAN CRUZ of


LiveWire Telecom, LLC.

Florida Public Service Commission

I, Dylan Cruz acting solely as the President & CTO of LIVEWIRE TELECOM, LLC. Hereby guarantee all debts of said corporation up to an amount of USD \$100,000.00.

State of Florida )  
 ) ss  
County of Seminole )

**DYLAN CRUZ** hereby makes this oath and states that he is the **PRESIDENT & CTO OF LIVEWIRE TELECOM, LLC**. And that he has examined the foregoing letter of financial responsibility and that to the best of his knowledge, information, and belief, all statements of fact contained in the said application are true, and the said application is a correct statement of the business and affairs of the above-named applicant in respect to each and every matter set forth therein.



Signature

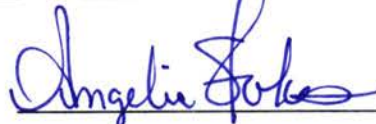
Dylan Antonio Cruz-Steiner

Typed or Printed Name

SWORN TO AND SUBSCRIBED before me on this 27<sup>th</sup> day March, 2023.



ANGELIA STOKES  
Notary Public  
State of Florida  
Comm# HH114327  
Expires 4/6/2025



Notary Public in and for the State of FL

My commission expires: 4/6/2025

LIVEWIRE TELECOM, LLC  
397 WEKIVA SPRINGS RD STE 105  
LONGWOOD FL 32779-3614

**Account ending in**  
8388  
**Case number**  
230324NS007039  
**Date**  
March 27, 2023

LIVEWIRE TELECOM, LLC

Here are the details you requested for your deposit account(s).

Type of Account	Account Ending In	Date Opened	Current Balance	Average Balance
Checking	8388	December 13, 2022	\$100,014.00	N/A

We base the average balance on the previous 3 months. Unfortunately, we don't have it available for time deposit accounts, such as CDs.

Thank you for banking with us.

The information provided is strictly confidential and intended for use solely by the requesting party and in reliance on your statement of intended purpose or use. The information is furnished as a matter of courtesy without a duty to do so and without responsibility, liability or warranty, express or implied, on the part of Bank of America to you or any third party. Information is obtained from electronic data sources, which may not represent all information in Bank of America's possession. We do not accept any responsibility for errors, omissions or alterations after delivery. The information is constantly changing and therefore subject to change without notice. Bank of America will not update this response unless another written inquiry is received. This information applies to the name of the subject of the inquiry as styled in your request and does not include any indirect or related accounts or obligations, unless expressly specified in our response. Bank of America encourages you to contact more than one credit reference prior to making any credit decision. If you received this response by fax, and you are not the intended recipient or an agent responsible for delivering it to the intended recipient, you are hereby notified that you have received this document in error, and that any review, dissemination, distribution or copying of the information contained in this message is strictly prohibited. If you have received this communication in error, please notify us immediately and return the message to us by mail.