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August 31, 2011

Beth Salak, Director Competitive Markets and Enforcement Attn: Tariff Section 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0850

Dear Ms. Salak:

Pursuant to Florida Statute 364.051, attached for filing with the Commission is the following page of the General Subscriber Service Tariff:

General Subscriber Service Tariff
Section A2 - Eighth Revised Page 32.3

The purpose of this filing is to provide for the Complete Choice for Business Term Plan Promotion. This Special Promotion will begin September 1, 2011 and end August 31, 2012.

Acknowledgment, date of receipt and authority number of this filing are requested.

Your consideration and approval will be appreciated.

Yours very truly,

Jerry D. Hendrix (mrs)

Regulatory Vice President

Attachments



## **Promotion Description**

## **Complete Choice for Business Term Plan Promotion**

#### **Overview of Promotion**

A business promotional period will be established from September 1, 2011 through August 31, 2012. During this period eligible business customers will receive a \$35 per line effective rate for Complete Choice for Business package charges.

#### **Promotion Specifics**

Eligible customers are those business customers who are subscribed to Complete Choice for Business when it is part of a bundle<sup>(1)</sup>. These eligible customers who subscribe to a 12- or 24-month Term Plan for Complete Choice for Business as part of a bundle will receive a \$35 per line effective rate for Complete Choice for Business package charges.

#### **Promotion Restrictions**

Offer may not be combined with Complete Choice for Business Term Plan discounts. This offer is only allowed on single location accounts. Billed to Number (BTN) arrangements are not allowed. This offer is limited to 500 lines per customer for the sum of all contracts and for all subsidiaries. When the customer's bundle subscription expires these benefits will no longer apply. All other terms and conditions associated with Complete Choice for Business, as appropriate, will apply.

(1) The bundle combines Complete Choice for Business, provided by AT&T Alabama, AT&T Florida, AT&T Georgia, AT&T Kentucky, AT&T Louisiana, AT&T Mississippi, AT&T North Carolina, AT&T South Carolina, and AT&T Tennessee with services offered by affiliates of these Companies (Long Distance, non-regulated Internet services and /or Mobility) in a bundled offering.

BELLSOUTH
TELECOMMUNICATIONS
FLORIDA

ISSUED: August 31, 2011

BY: Marshall M. Criser III, President -FL Miami, Florida

Eighth Revised Page 32.3 Cancels Seventh Revised Page 32.3

EFFECTIVE: September 1, 2011

### **A2. GENERAL REGULATIONS**

# A2.10 Special Promotions (Cont'd)

### A2.10.2 Descriptions (Cont'd)

**A.** The following promotions are on file with the Commission: (Cont'd)

Area of Promotion (DELETED	Service	Charges Waived	Period Authority	(D)
AT&T Florida Service	Complete Choice for Business	The Complete Choice for Business Term Plan Promotion is available to eligible business customers. During the promotional period eligible business customers will receive a \$35 per line effective rate for Complete Choice for Business package charges.	09/01/2011 to 08/31/2012	(N)
Territory – From Centra Office where services are available		Promotion Specifics Eligible customers are those business customers who are subscribed to Complete Choice for Business when it is part of a bundle.   1 These eligible customers who subscribe to a 12- or 24-month Term Plan for Complete Choice for Business as part of a bundle will receive a \$35 per line effective rate for Complete Choice for Business package charges.		(N) (N)
		Promotion Restrictions Offer may not be combined with Complete Choice for Business Term Plan discounts. This offer is only allowed on single location accounts. Billed to Number (BTN) arrangements are not allowed. This offer is limited to 500 lines per customer for the sum of all contracts and for all subsidiaries. When the customer's bundle subscription expires these benefits will no longer apply. All other terms and conditions associated with Complete Choice for Business, as appropriate, will apply.		(N) (N)
		<sup>1</sup> The bundle combines Complete Choice for Business, provided by AT&T Alabama, AT&T Florida, AT&T Georgia, AT&T Kentucky, AT&T Louisiana, AT&T Mississippi, AT&T North Carolina, AT&T South Carolina, and AT&T Tennessee with services offered by affiliates of these Companies (Long Distance, non-regulated Internet services and /or Mobility) in a bundled offering.		(N)

22 2

From Central Office where

services are

available

TELECOMMUNICATIONS TELECOMMUNICATIONS, INC.

Cancels Seventh Revised Page 32.3 Cancels Sixth Revised Page 32.3

**FLORIDA** 

ISSUED: August 31, 2011 ISSUED: August 31, 2010

EFFECTIVE: September 1, 2011 EFFECTIVE: September 1, 2010

BY: Marshall M. Criser III, President -FL Miami, Florida

### **A2. GENERAL REGULATIONS**

## A2.10 Special Promotions (Cont'd)

#### A2.10.2 Descriptions (Cont'd)

**A.** The following promotions are on file with the Commission: (Cont'd)

A	rea of			Period	
F	romotion	Service	Charges Waived	Authority	
(	DELETED)	Business	Business ADL Promotion offers existing business customers a one (1) time bill credit for adding incremental	01/01/2010	<u>(DC)</u>
A	Т&Т	<del>ADL</del>	additional lines ordered either ala carte or within a Complete Choice for Business package. The bill credit will be	<del>to</del>	
F	lorida	Promotion	limited to one (1) per account and the credit amount will be determined by the number of lines added. There is a	<del>12/31/2010</del>	
S	ervice		four (4) line maximum eligibility per customer location. Customers can receive up to a two-hundred dollar (\$200)		
1	erritory –		bill credit per location for participation in this promotion.		

#### **Promotion Eligibility**

- -Available only to existing AT&T business customers subscribing to local exchange service.
- -Promotion is available in all nine (9) states within the SE region.
- -Upgrades are eligible (i.e. ringmaster to 1FB).

#### **Promotion Elements**

- -Existing CCB Term, CCB Advantage or CCB Preferred Customers receive a fifty dollar (\$50) bill credit per additional line added (Max \$200) on up to four (4) additional lines.
- -Existing customers without a Term Plan receive a twenty-five dollar (\$25) bill-credit per additional line added (Max \$100) on up to four (4) additional lines added without a term plan.
- -Customers will receive a one time bill credit per account (not per line). The amount of the reward is determined by the number of eligible additional lines ordered, and will appear as a one-time credit in the Rewards and Discounts section of the customer's bill in a subsequent billing period, usually within one (1) or two (2) billing cycles.
- -Customers can only take advantage of this offer once through 12/31/2010.
- -Bill credits will become effective within the first bill period following eligibility.
- -Customers must retain all new lines for at least six (6) months in order to retain the credits. Customers that disconnect any of the new line(s) before six (6) months have elapsed will be billed a portion of the one-time credits provided, per the schedule below:

Line Disconnected	Percent of Credits Billed
Within 30 days	<del>100%</del>
Within 31 to 60 days	80%
Within 61 to 90 days	<del>60%</del>
Within 91 to 120 days	40%
Within 121 to 150 days	<del>20%</del>
Greater than 150 days	<del>0%</del>

<sup>-</sup>Applicable taxes and fees will be based on the full tariff price of all products and services, and no taxes or fees will be added to the amount of any reward under this program.

### **Promotion Restrictions**

- -Existing customers must be under an existing agreement or subscribe to a new agreement for either the CCB Term, CCB Advantage, or CCB Preferred plan in order to receive the fifty dollar (\$50) bill credit per new line added, up to a maximum of four (4).
- -Existing customers who are not on an existing qualifying term plan, but order additional lines ala carte or within a non-termed CCB package will receive a twenty-five dollar (\$25) bill credit per new line added, up to a maximum of four (4).
- -Customers can add a maximum of four (4) additional lines per location that are eligible to receive a bill credit under this promotion.
- -The application date of orders must be between 01/01/2010 12/31/2010.
- -All orders must be completed by 01/31/2011.
- -Subscribers participating in a Product Level or Volume and Term CSA are not eligible to participate in this promotic
- ~This offer can be combined with the Exclusively 40 and 50 offers and customers will be eligible for the \$25 bill credit per line (Max \$100).
- -This offer CAN NOT be combined with: Save the Deal/Save a Line, Welcoming Rewards or Local Trio.

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All AT&T and BellSouth marks contained herein and as set forth in the trademarks and service marks section of the BellSouth Tariff are owned by AT&T Intellectual Property or AT&T affiliated companies.

BELLSOUTH	GENERAL SUBSCRIBE	R SERVICE TARIFF <u>Eighth Re</u>	evised Page	32.3 Seventh Rev	<del>ised Page</del>
<del>32.3</del>					
TELECOMMUNICATIONS TELECOMMUNI	ICATIONS, INC.	Cancels Seventh Revised Page	32.3 Cancels	Sixth Revised F	age 32.3

TELECOMMUNICATIONS TELECOMMUNICATIONS, INC. FLORIDA

EFFECTIVE: September 1, 2011EFFECTIVE: September 1, 2010

ISSUED: August 31, 2011 ISSUED: August 31, 2010

BY: Marshall M. Criser III, President -FL

Miami, Florida

Complete Choice for Business Term Plan The Complete Choice for Business Term Plan Promotion is available to eligible business customers. During the promotional period eligible business customers will receive a \$35 per line effective rate for Complete Choice for Business package charges.

09/01/2011 to 08/31/2012

**Promotion Specifics** 

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(N) (N)

(N)

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(N)

(N)

(N)

¹The bundle combines Complete Choice for Business, provided by AT&T Alabama, AT&T Florida, AT&T Georgia, AT&T Kentucky, AT&T Louisiana, AT&T Mississippi, AT&T North Carolina, AT&T South Carolina, and AT&T Tennessee with services offered by affiliates of these Companies (Long Distance, non-regulated Internet services and /or Mobility) in a bundled offering.